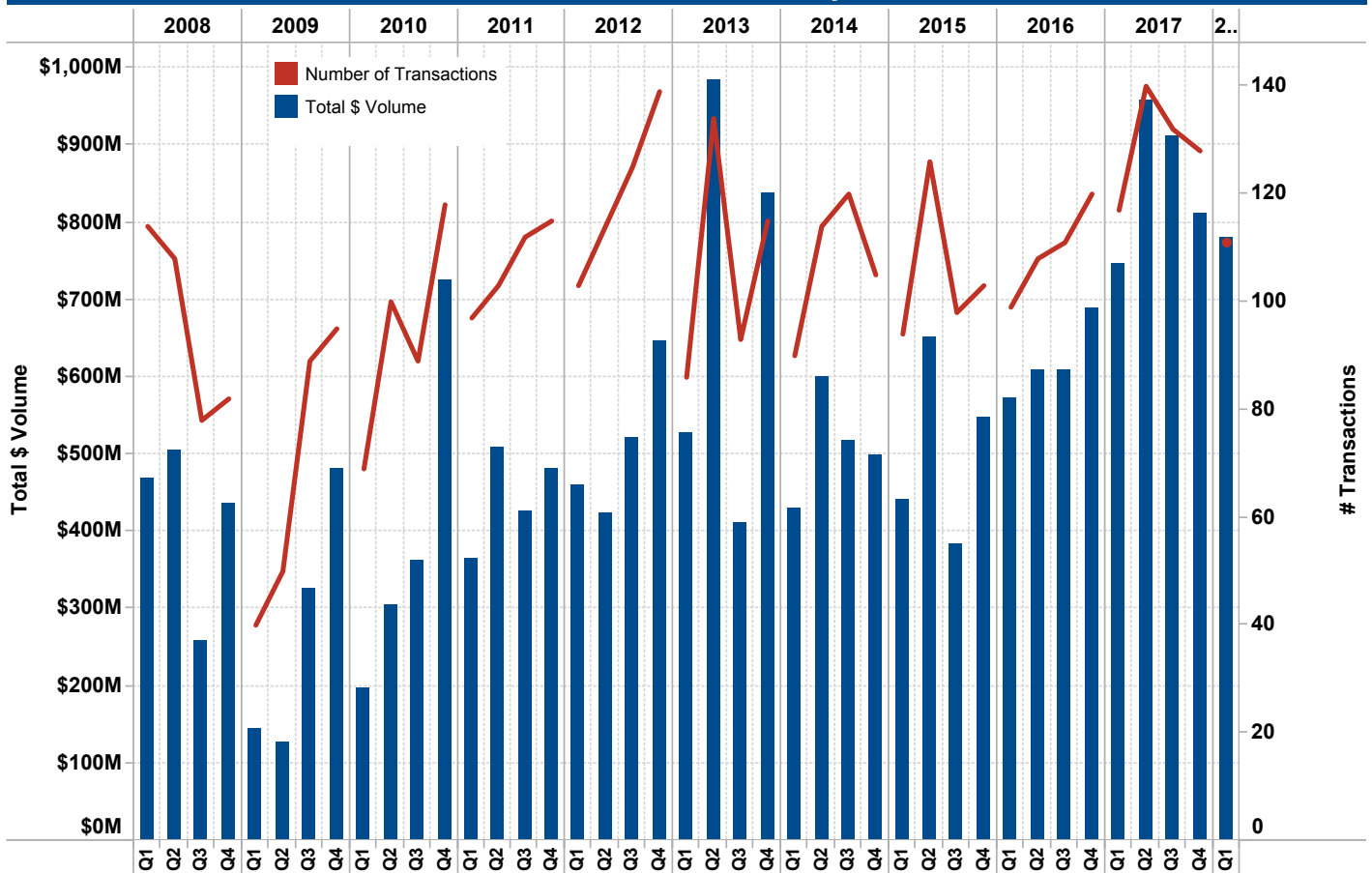

Greater Toronto Area Industrial

Commercial Q1 2018 Statistics

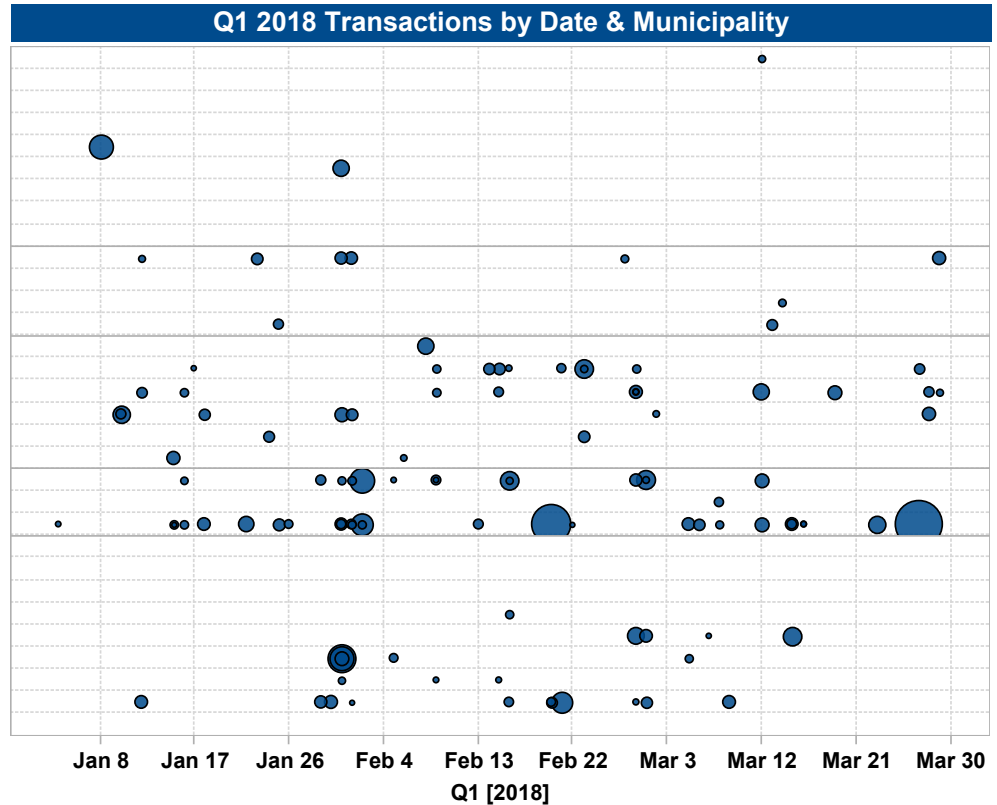
Data as of March 31, 2018



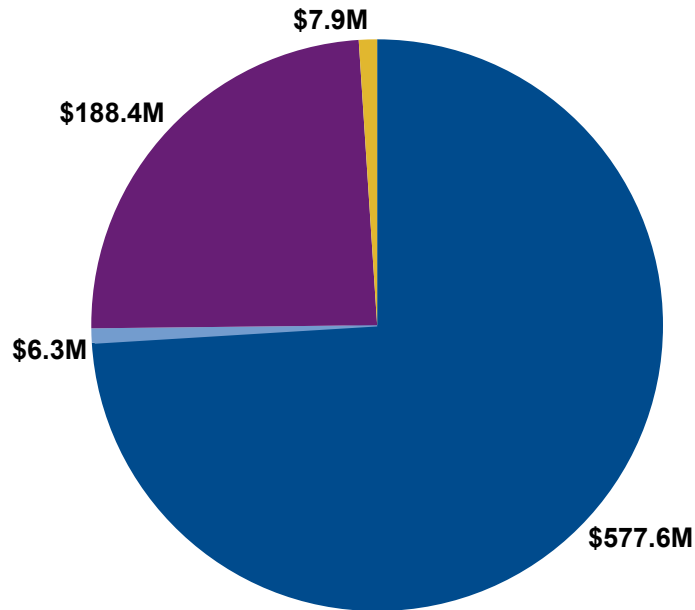
Industrial - Total Price & Transactions by Year & Quarter



Industrial		
Durham	Ajax	\$2.1M
	Bowmanville	
	Brock	
	Clarington	
	Oshawa	\$23.4M
	Pickering	\$10.8M
	Scugog	
	Uxbridge	
	Whitby	
Halton	Burlington	\$28.9M
	Halton Hills	
	Milton	\$2.3M
	Oakville	\$8.7M
Metro	East York	\$10.8M
	Etobicoke	\$42.6M
	North York	\$48.0M
	Scarborough	\$43.7M
	Toronto	\$10.1M
	York	\$8.7M
Peel	Brampton	\$89.0M
	Caledon	\$3.4M
	Mississauga	\$275.7M
York	Aurora	
	East Gwillimbury	
	Georgina	
	King	\$2.7M
	Markham	\$32.9M
	Newmarket	\$68.8M
	Richmond Hill	\$4.8M
	Vaughan	\$62.8M
	Whitchurch-Stouffville	



Industrial - Q1 2018 Purchaser Profile by Total \$ Volume

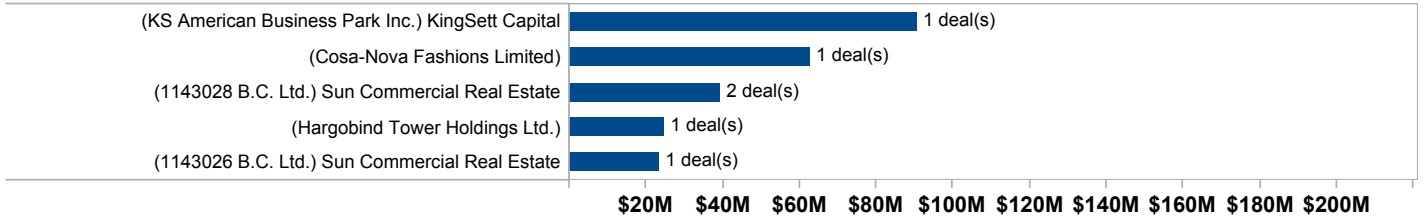


Purchaser Profile

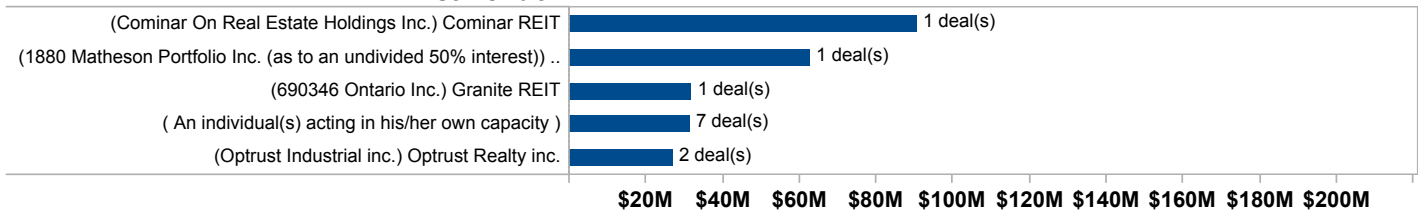
- Private Investor - Canadian
- Public Investor - Canadian
- User
- Institution

Industrial - Q1 2018 Top Purchasers, Vendors, Lenders

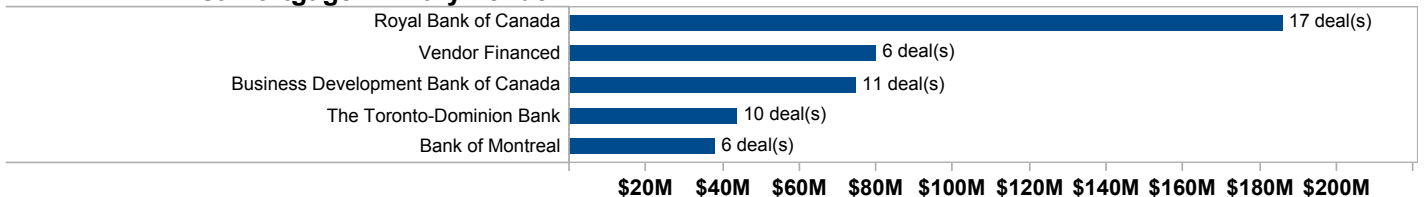
First Purchaser



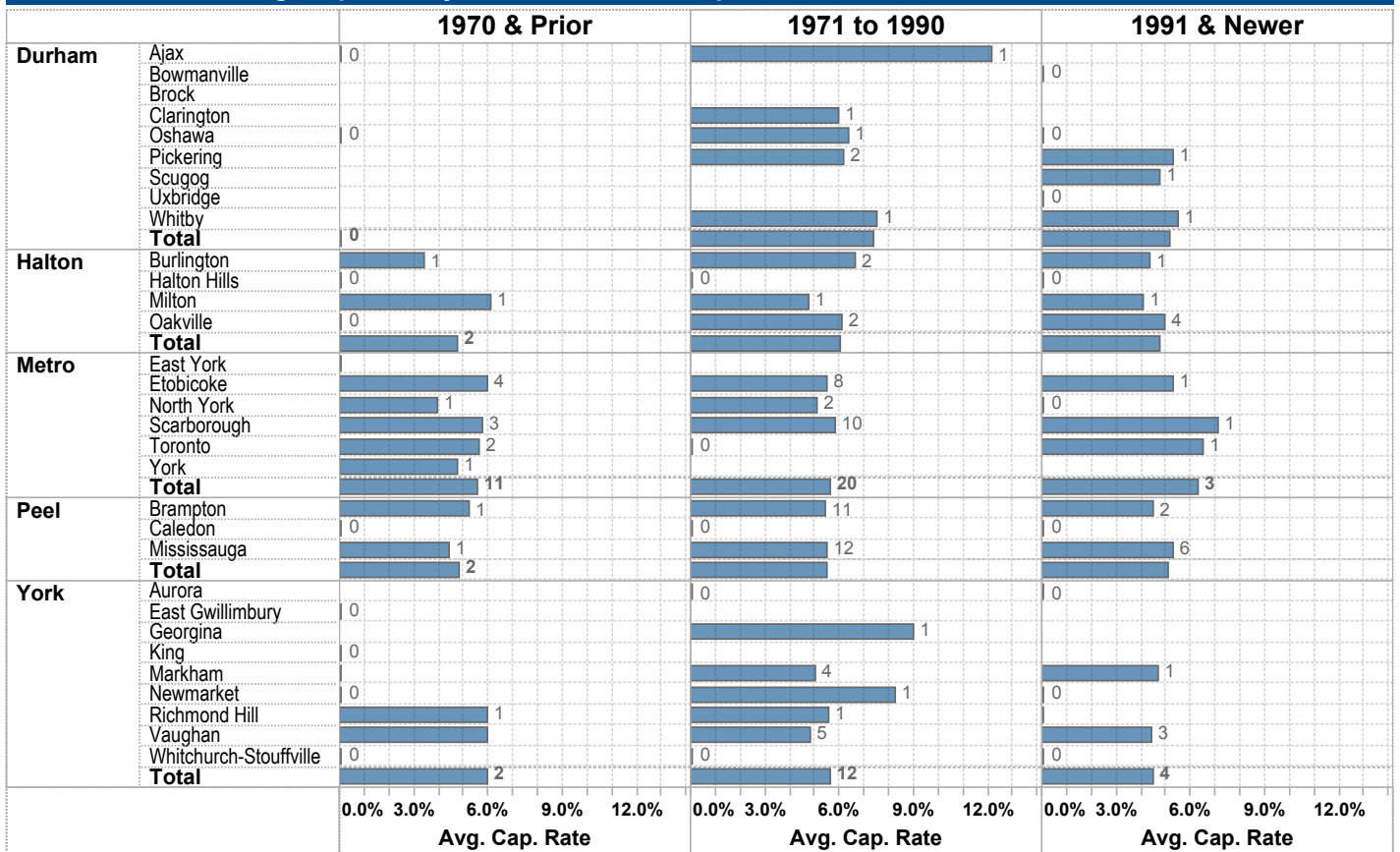
First Vendor



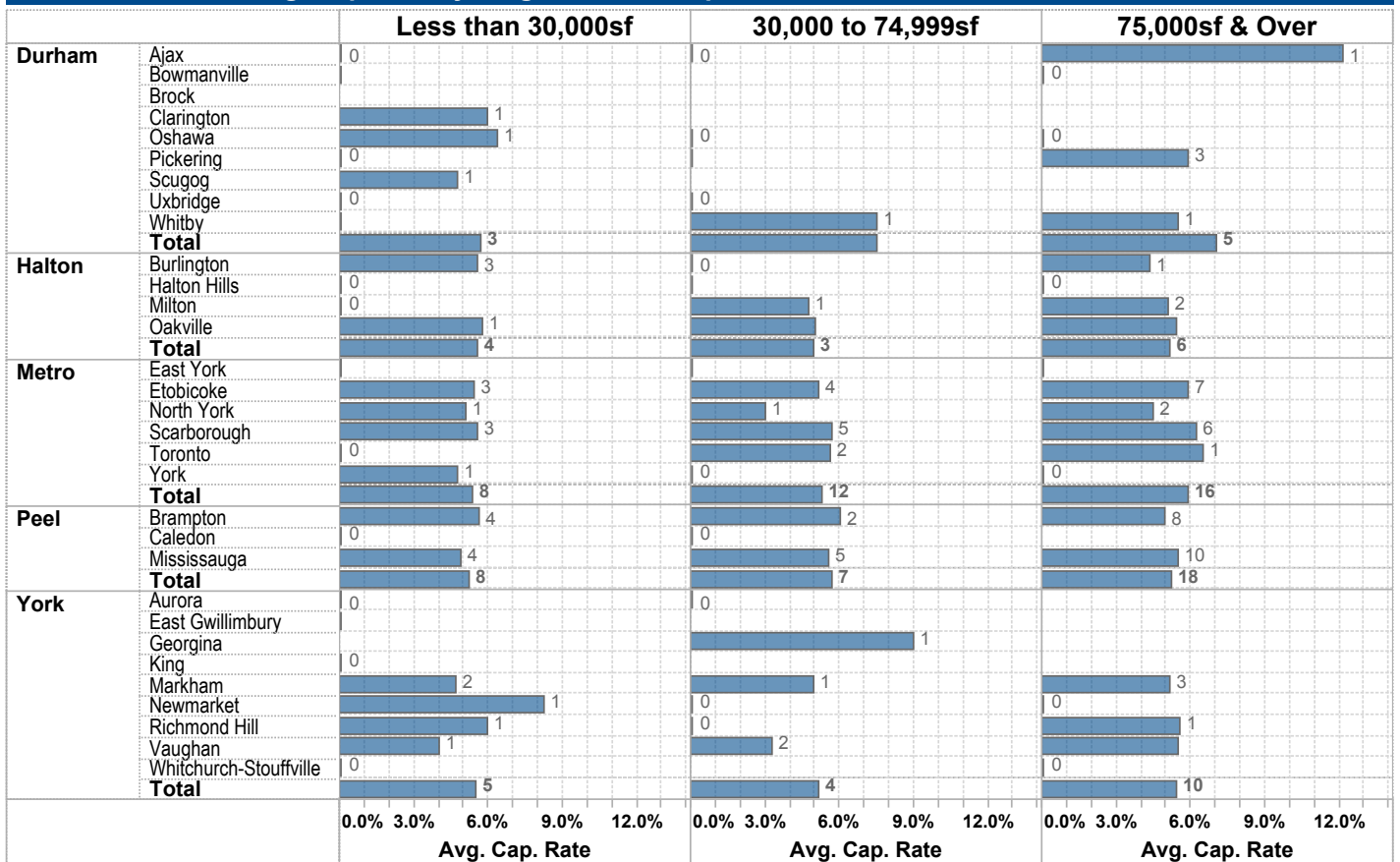
First Mortgage Primary Lender



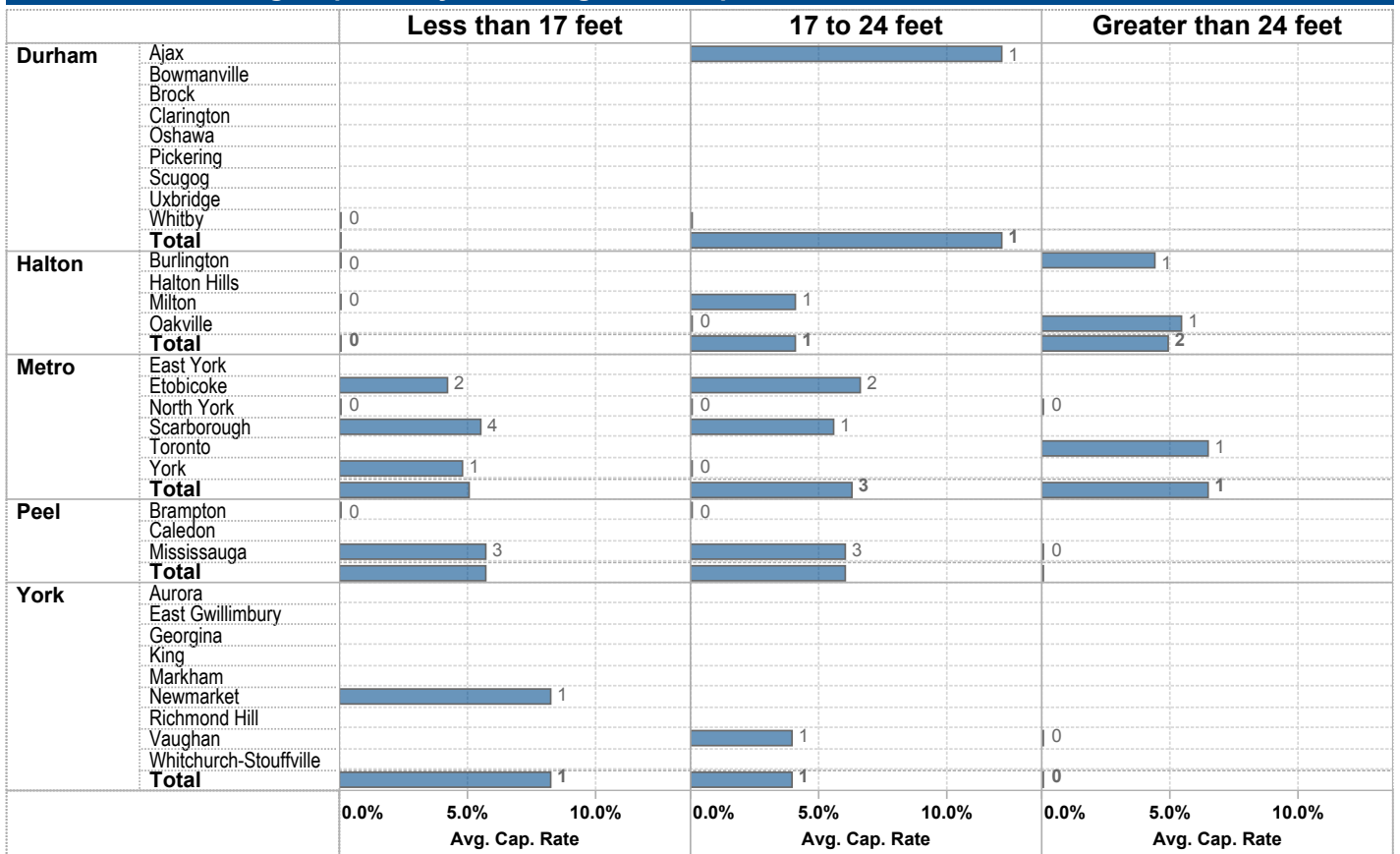
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



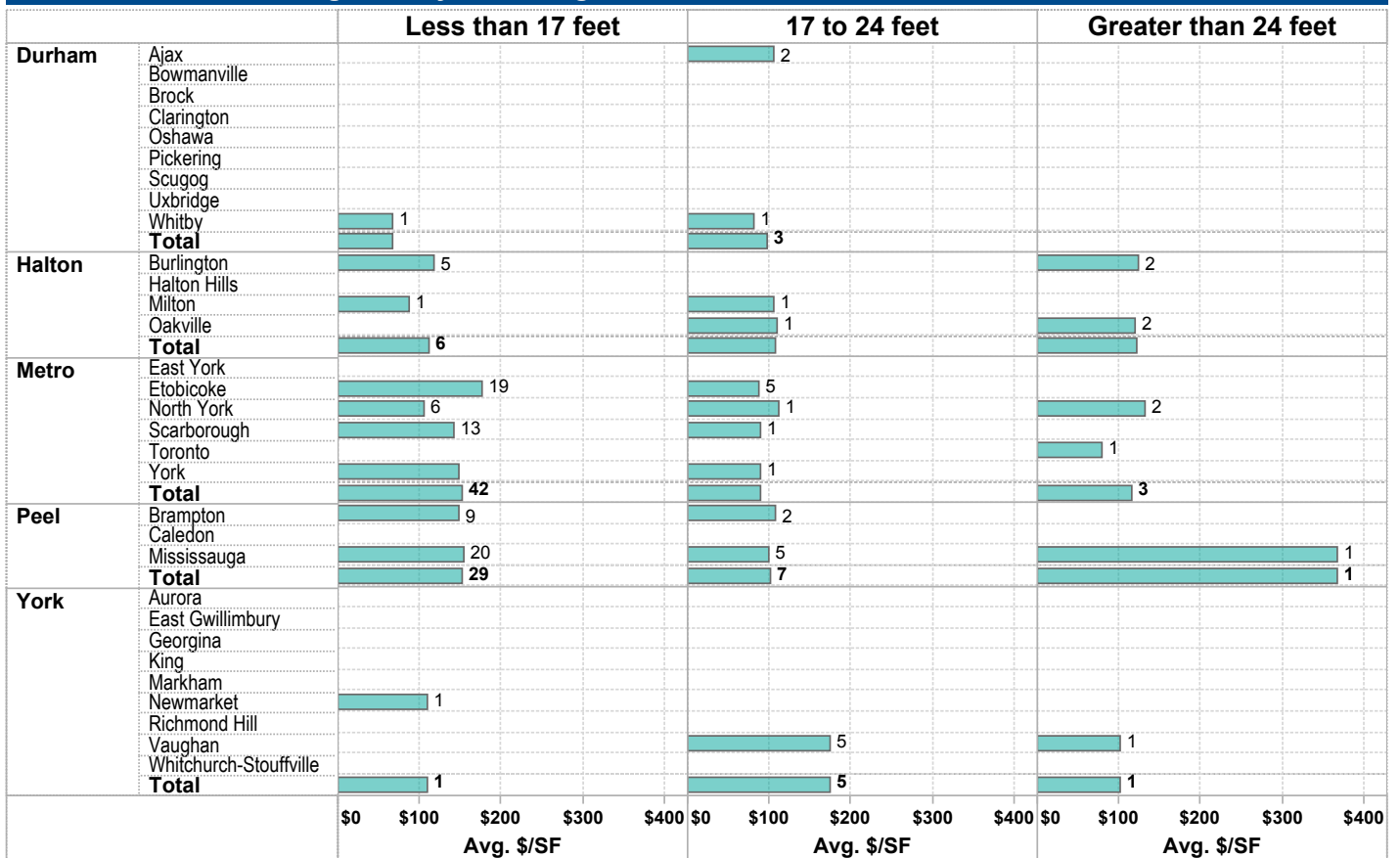
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



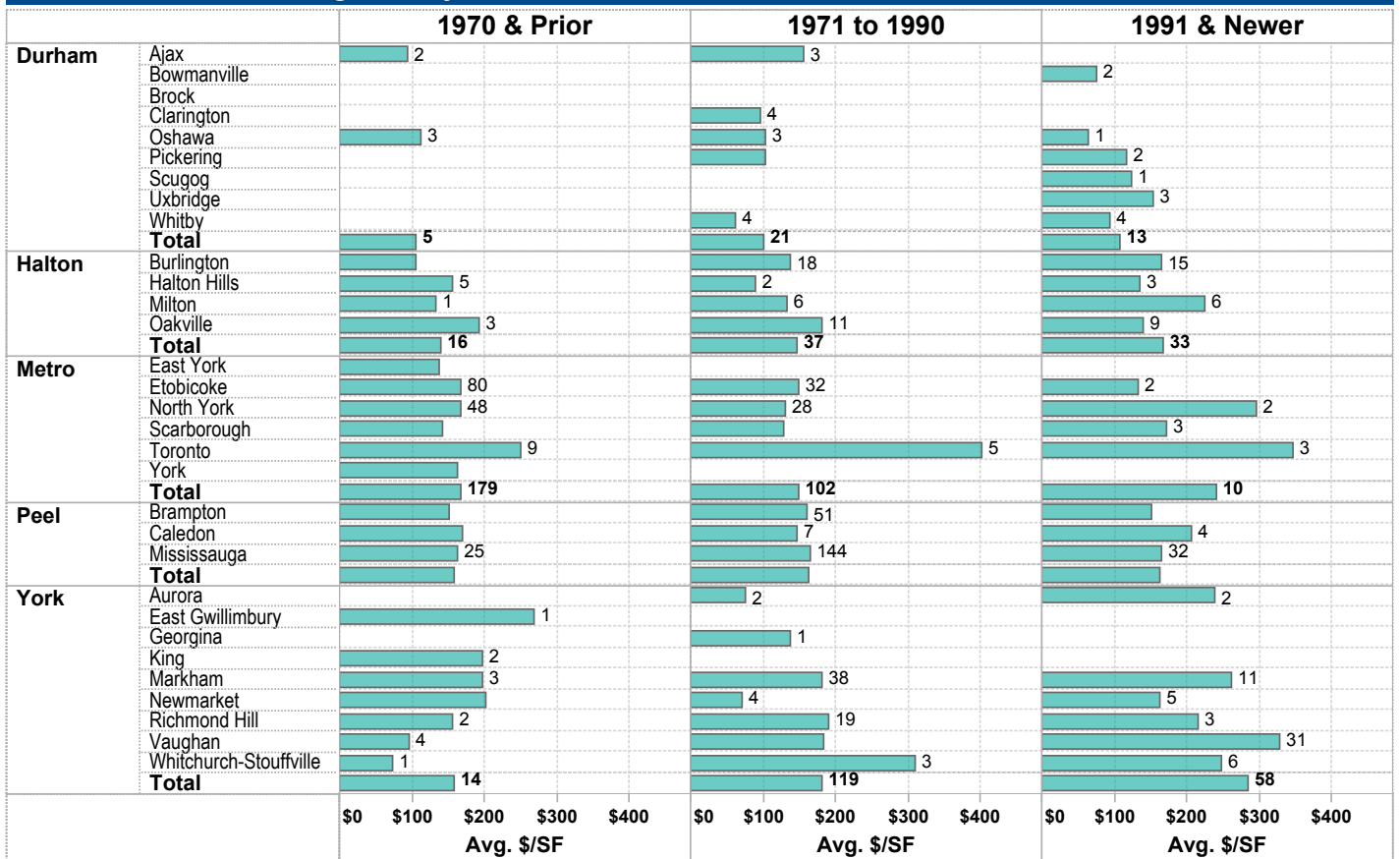
Avg. Cap Rate by Clear Height with Cap Rate Deal Count - Last 24 Months



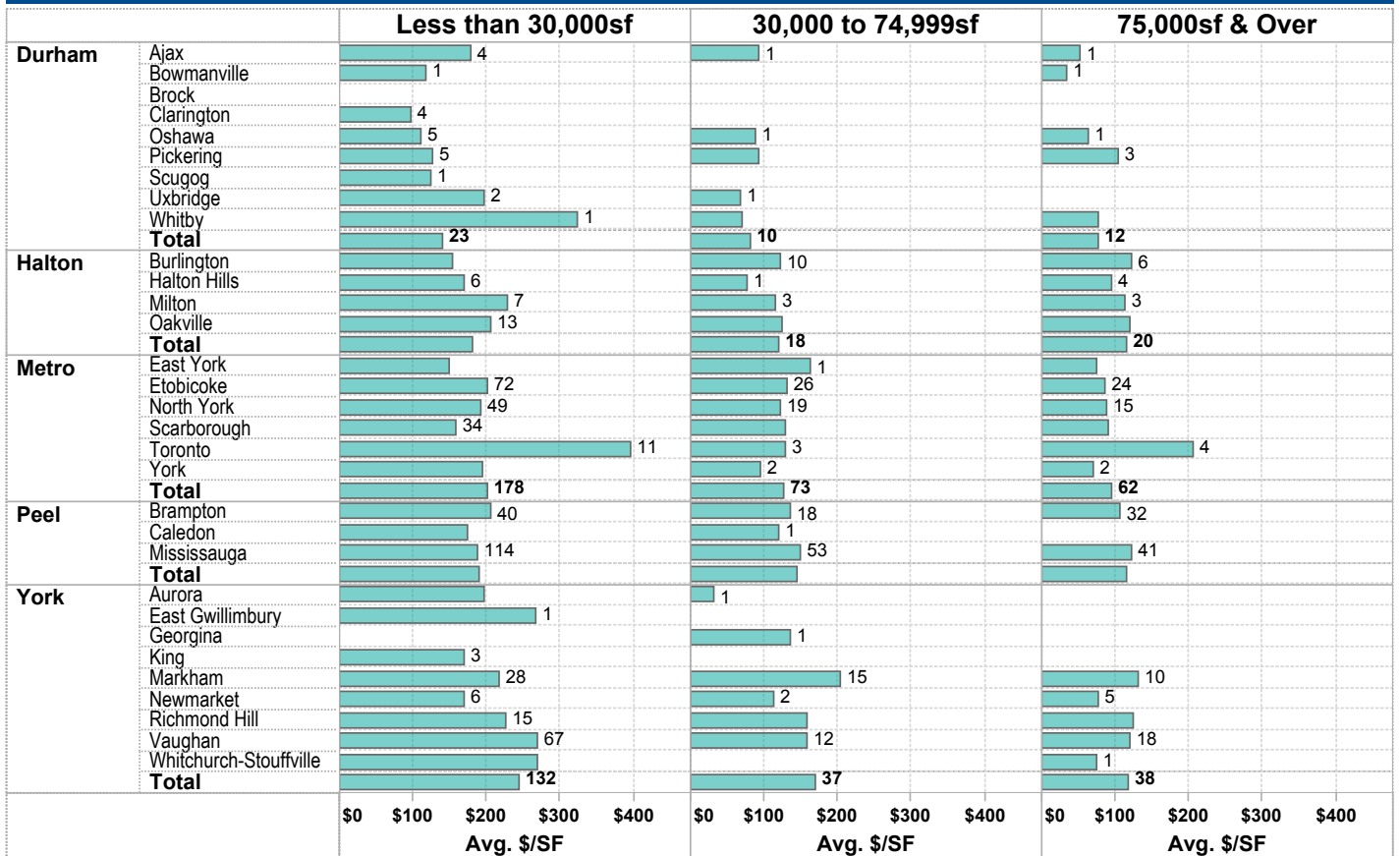
Avg. \$/SF by Clear Height with \$/SF Deal Count - Last 24 Months



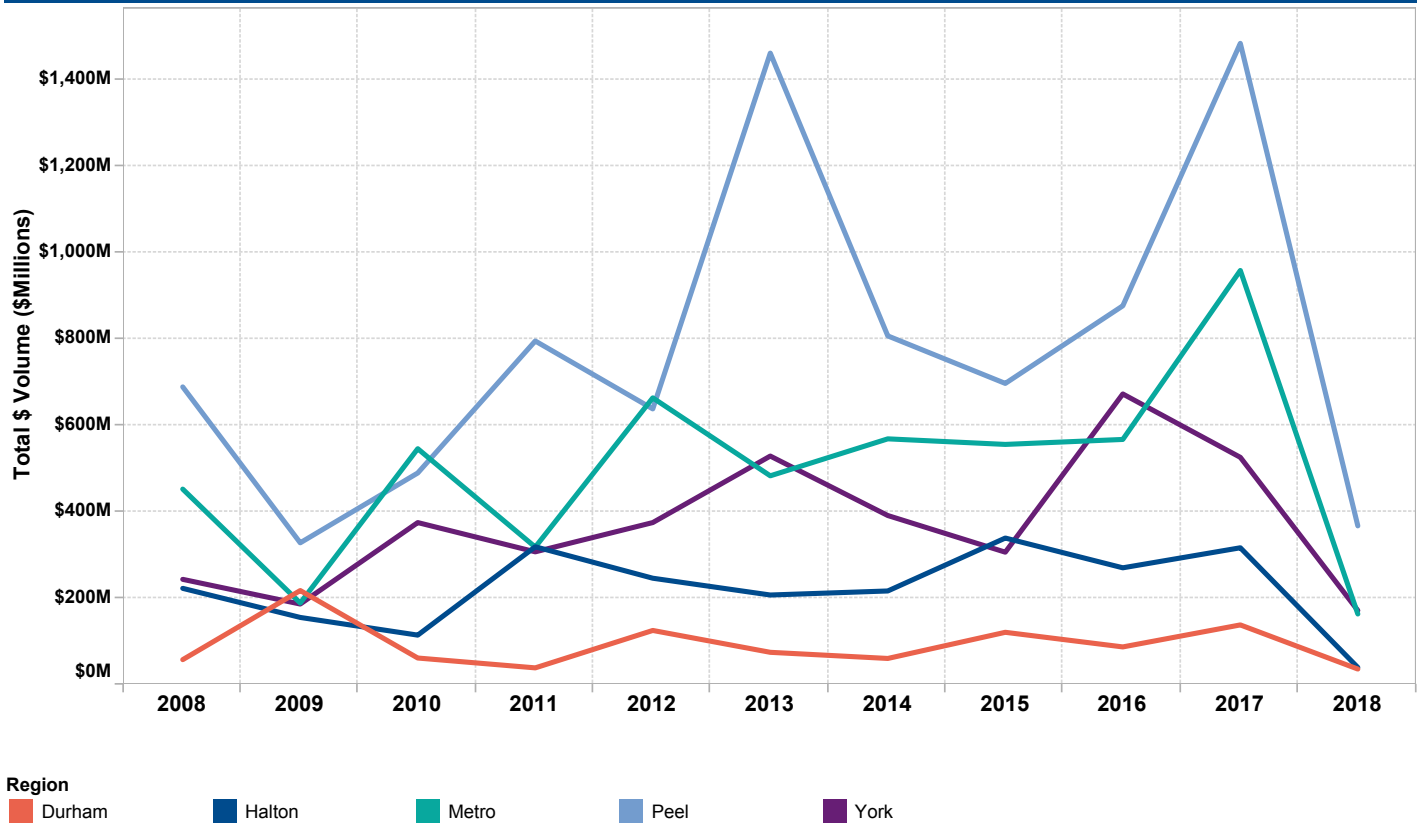
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



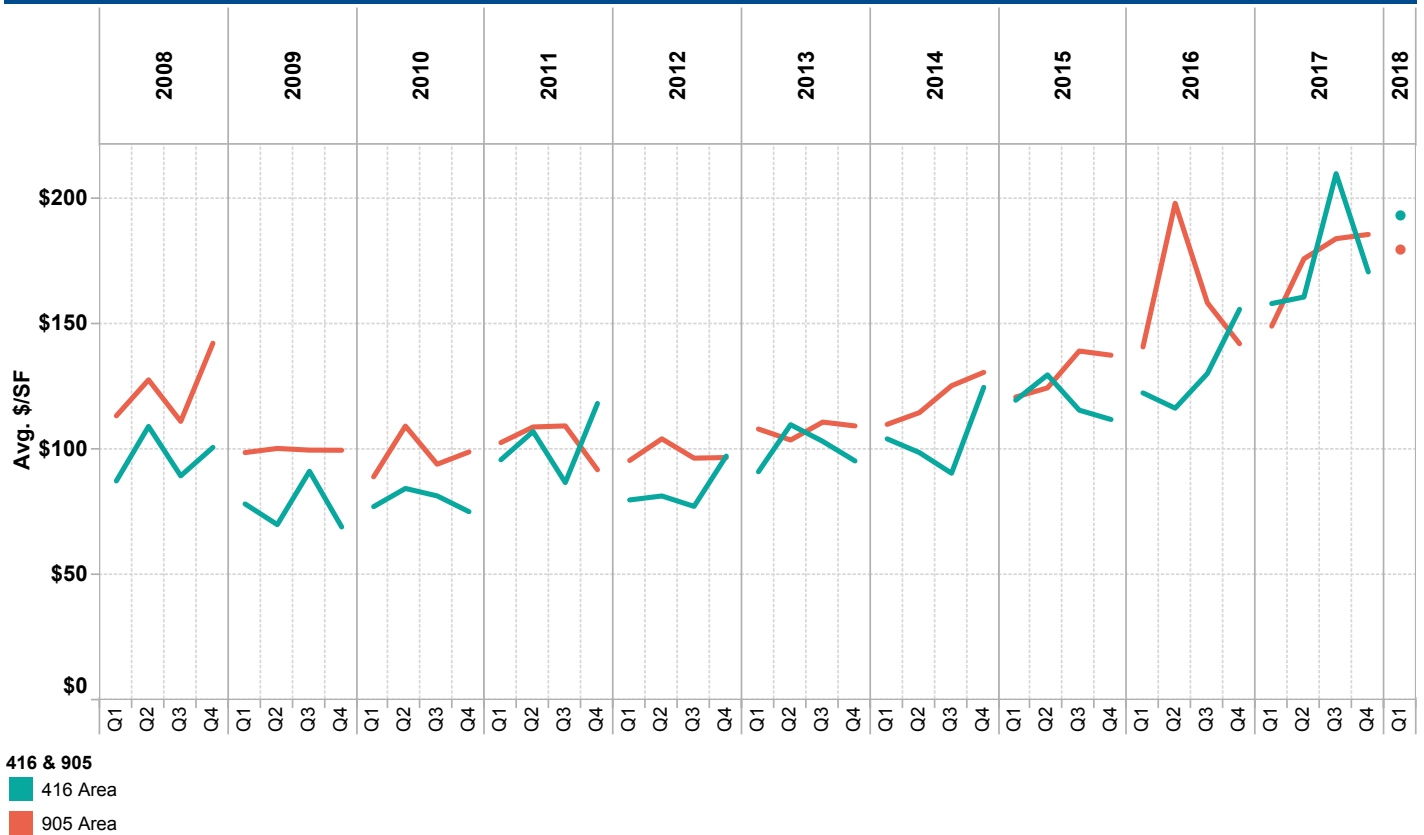
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months

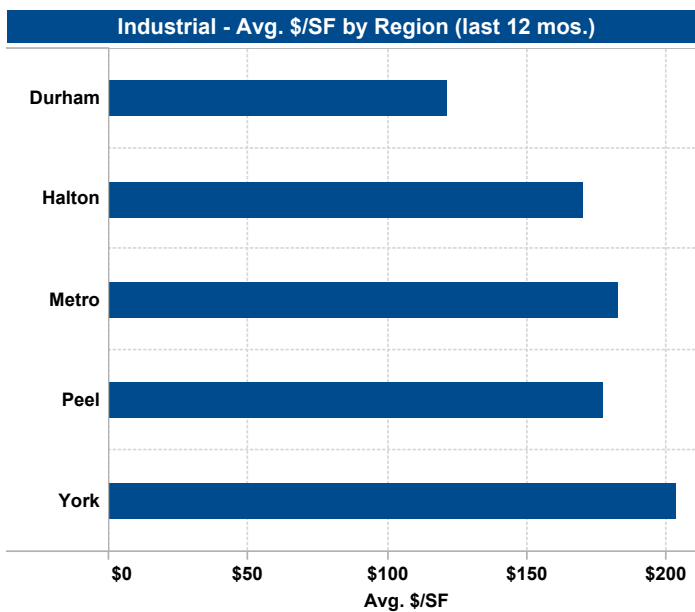
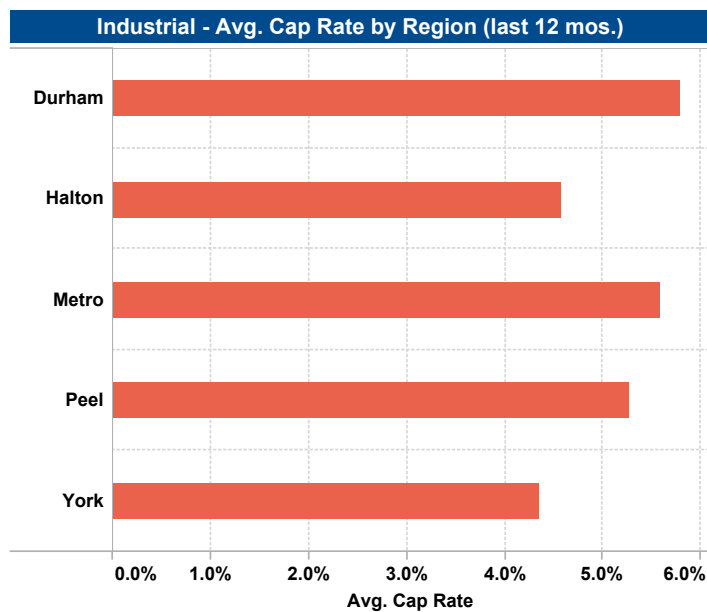
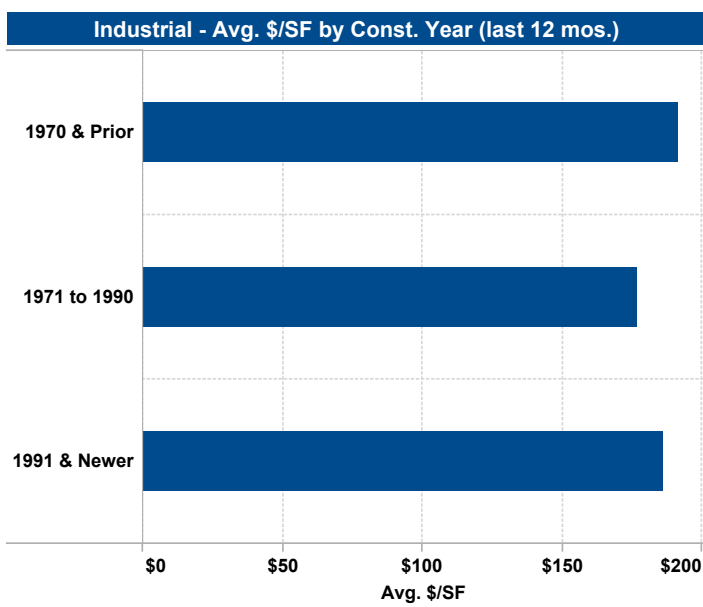
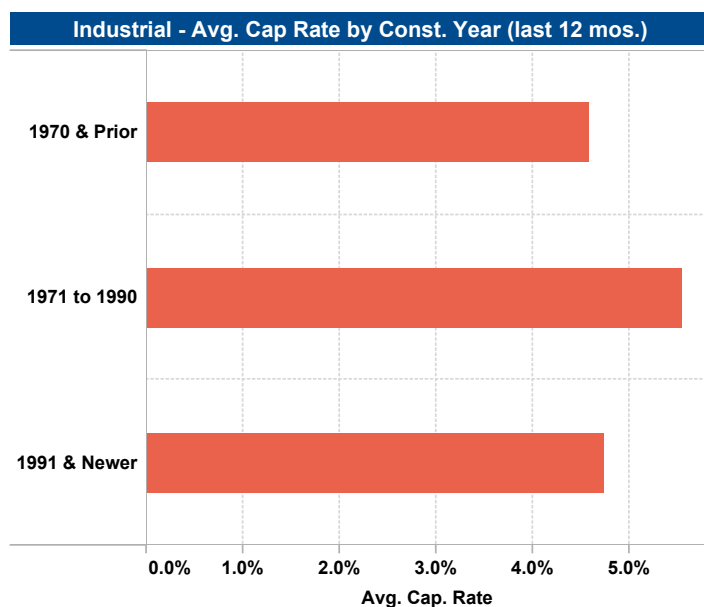
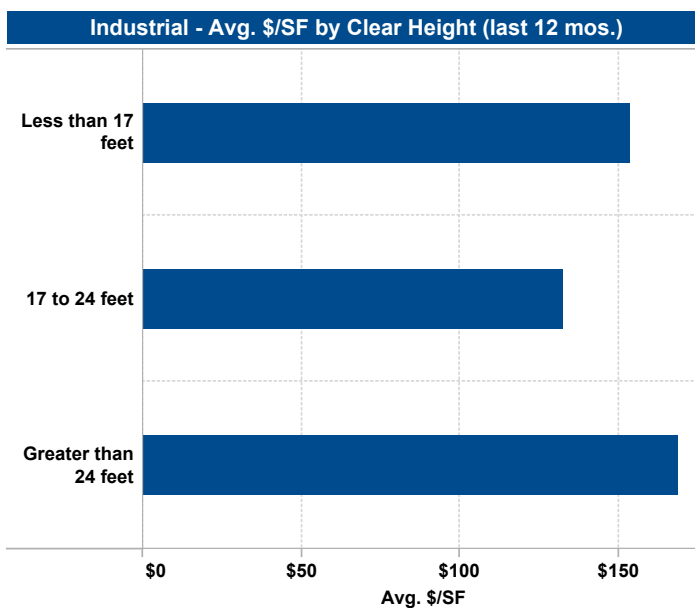
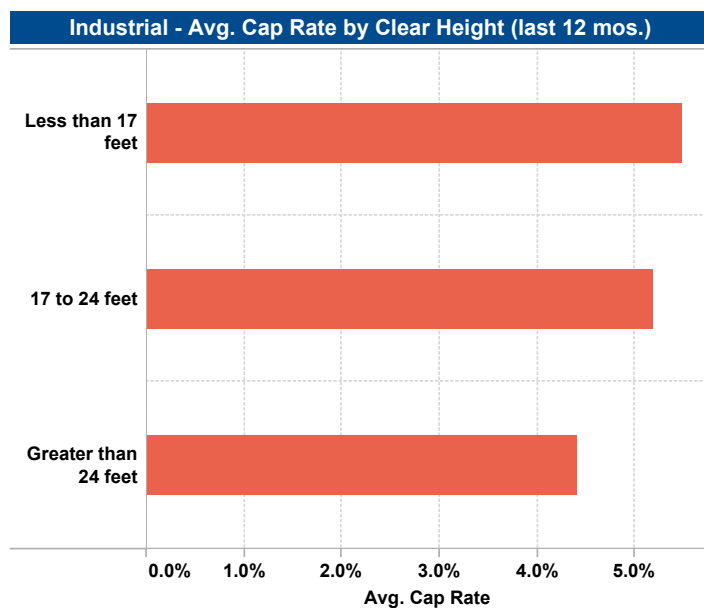


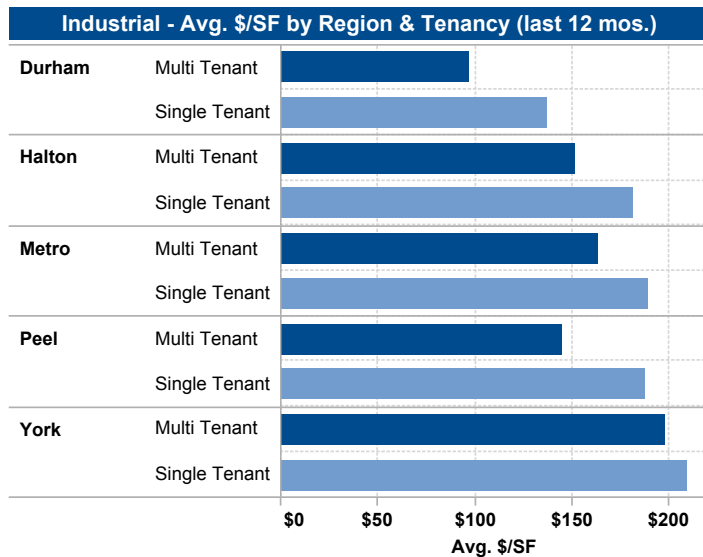
Industrial - Total Dollar Volume by Region



Industrial - Avg. \$/SF by Area

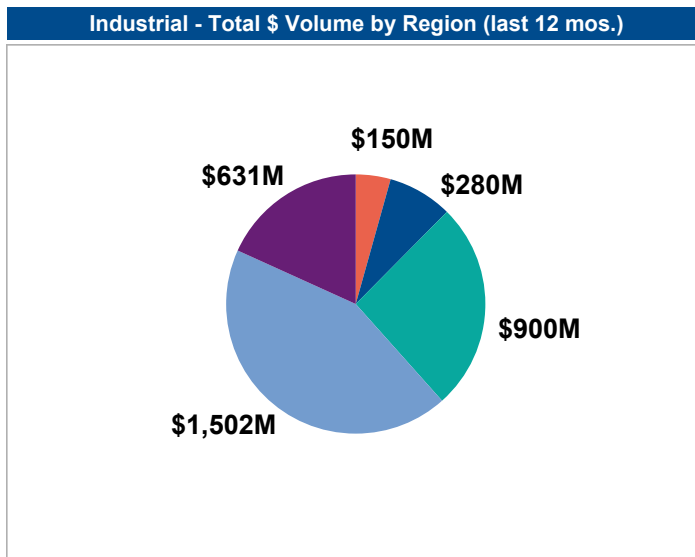






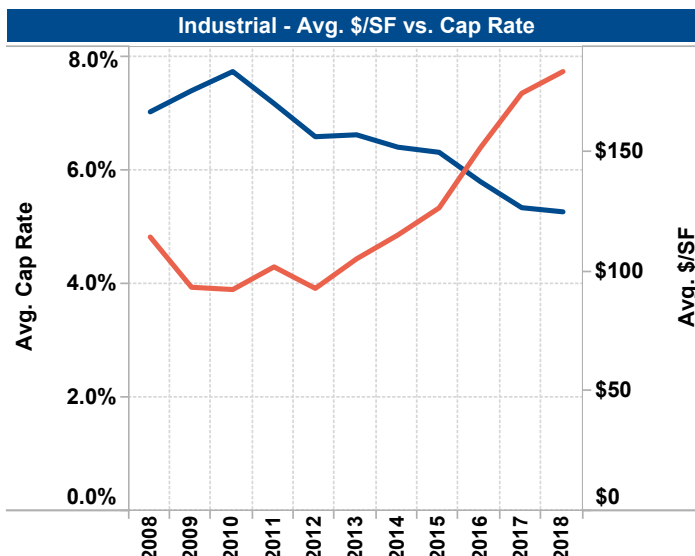
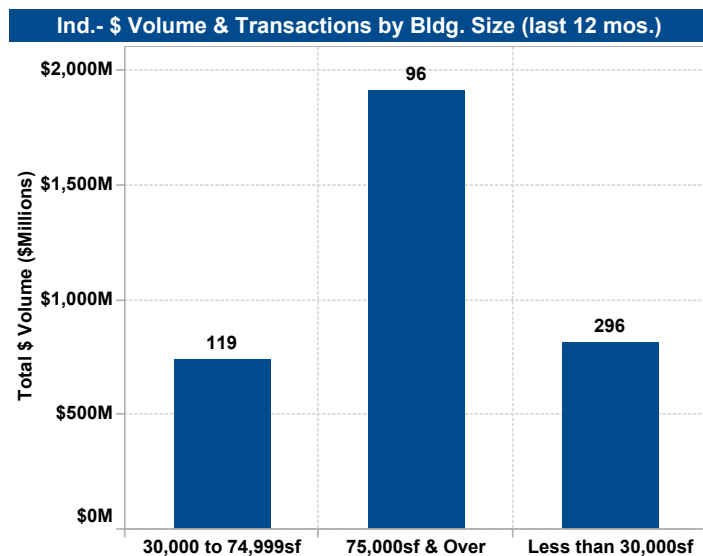
Property Type

- Multi Tenant
- Single Tenant



Region

- Durham
- Halton
- Metro
- Peel
- York



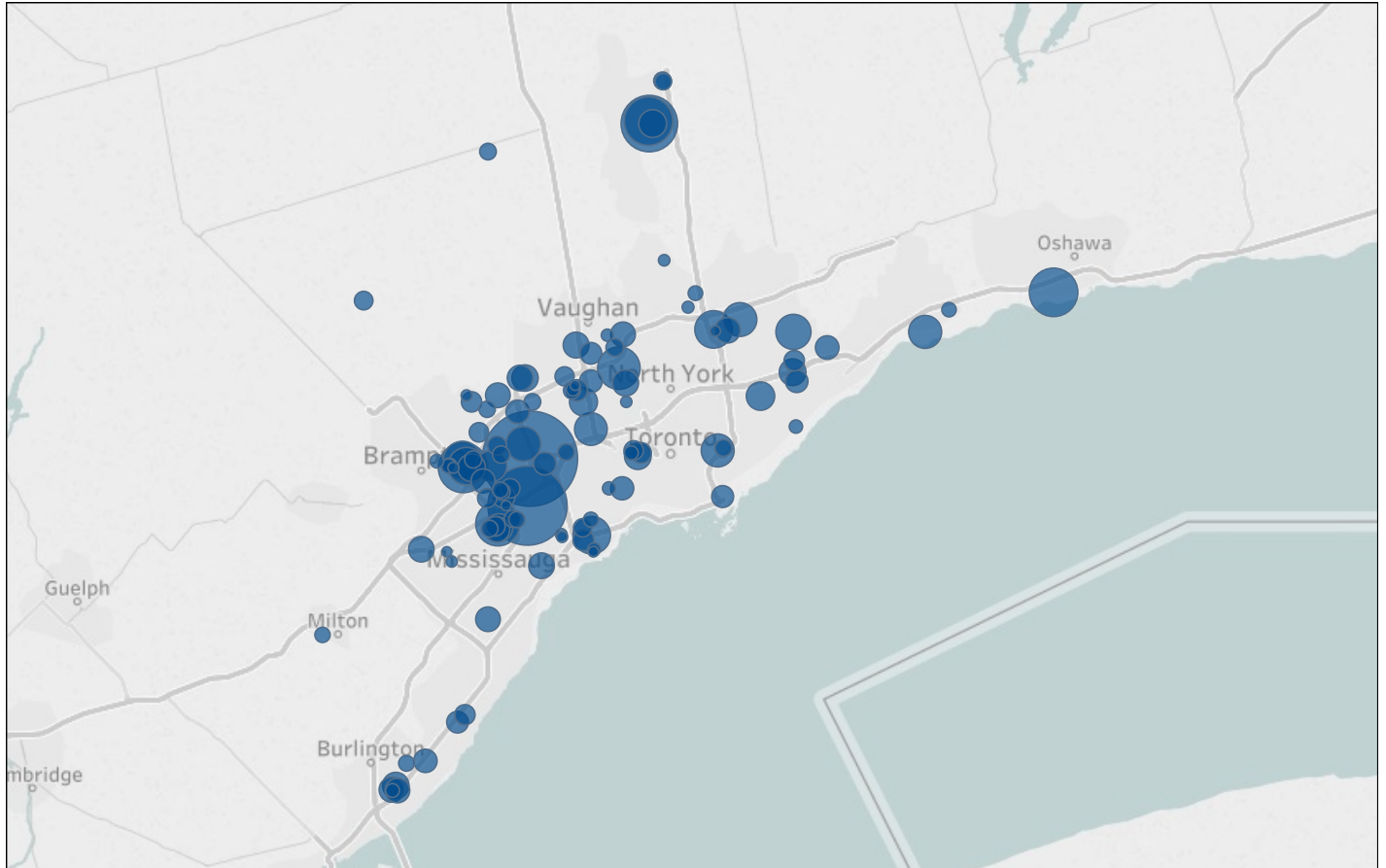
Measure Names

- Avg. Cap Rate
- Avg. Price Per Sq# Foot

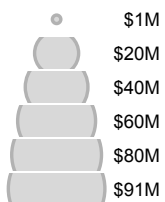
Industrial - Top Transactions Q1 2018

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
3355 American Drive	Mississauga	\$90,600,000	552,675	\$164	Market
1880 Matheson Boulevard East	Mississauga	\$62,650,000	389,313	\$161	Market
520 Newpark Boulevard	Newmarket	\$31,805,549	268,229	\$119	Market
1000 Steeles Avenue East	Brampton	\$24,875,000	199,750	\$125	Market
521 Newpark Boulevard	Newmarket	\$23,477,555	239,982	\$98	Market

Industrial - Q1 2018 Transactions



Total Price



Copyright © Altus Group Limited

Altus Group Limited, makes no representation about the accuracy, completeness, or the suitability of the material represented herein for the particular purposes of any reader and such material may not be copied, duplicated or re-distributed in any form or by any means without the prior written permission of Altus Group Limited. Altus Group Limited assumes no responsibility or liability without limitation for any errors or omissions in the information contained in the material represented. E&O.E.