

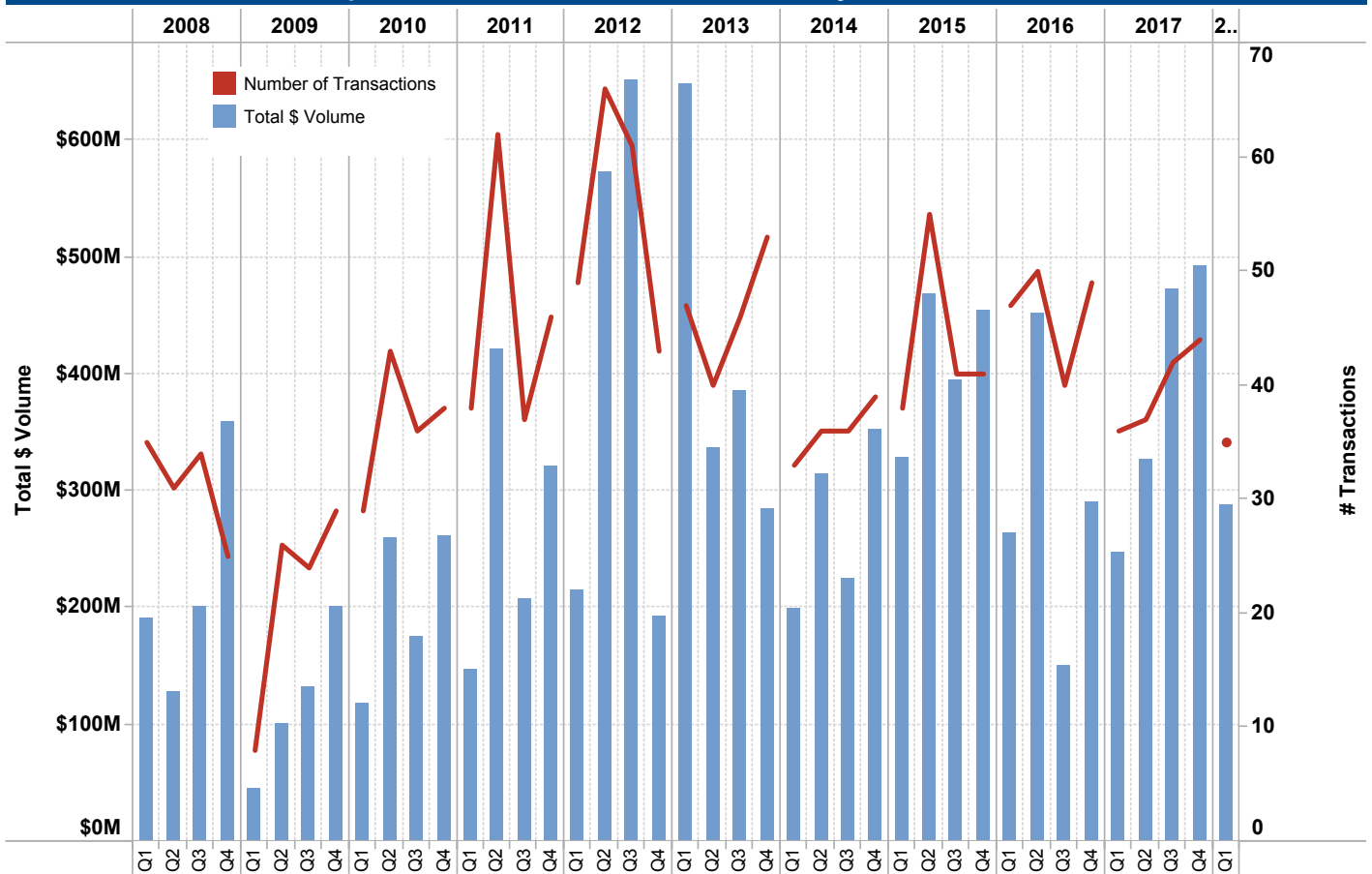
---

# Greater Toronto Area Apartment Commercial Q1 2018 Statistics

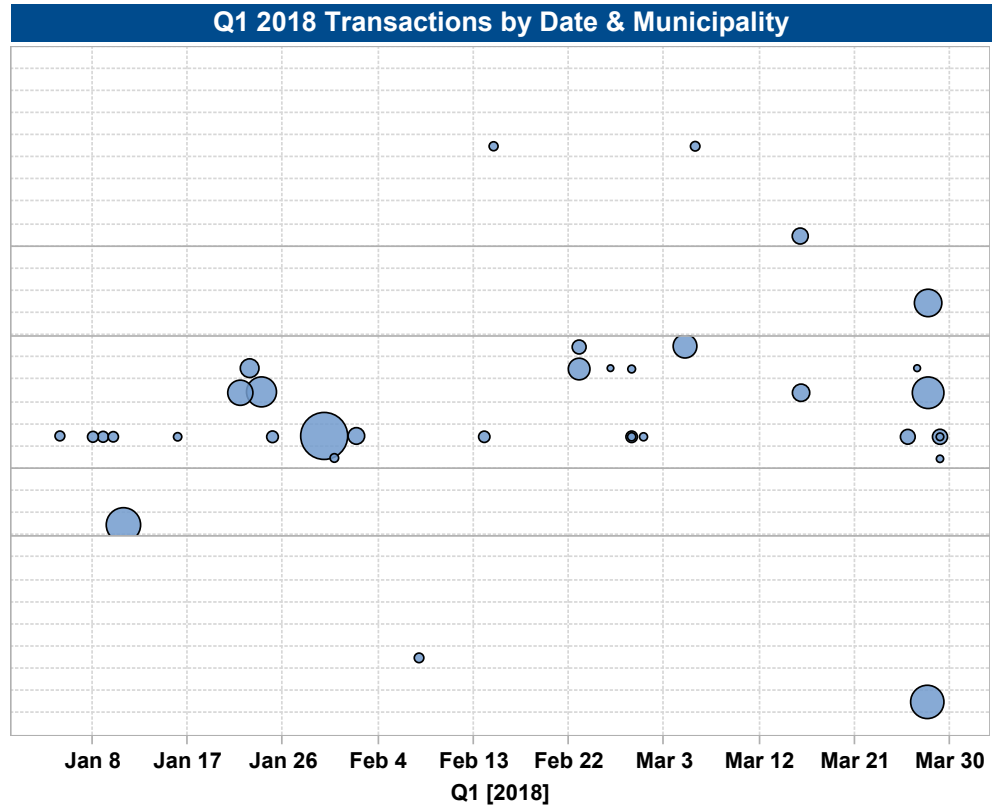
Data as of March 31, 2018



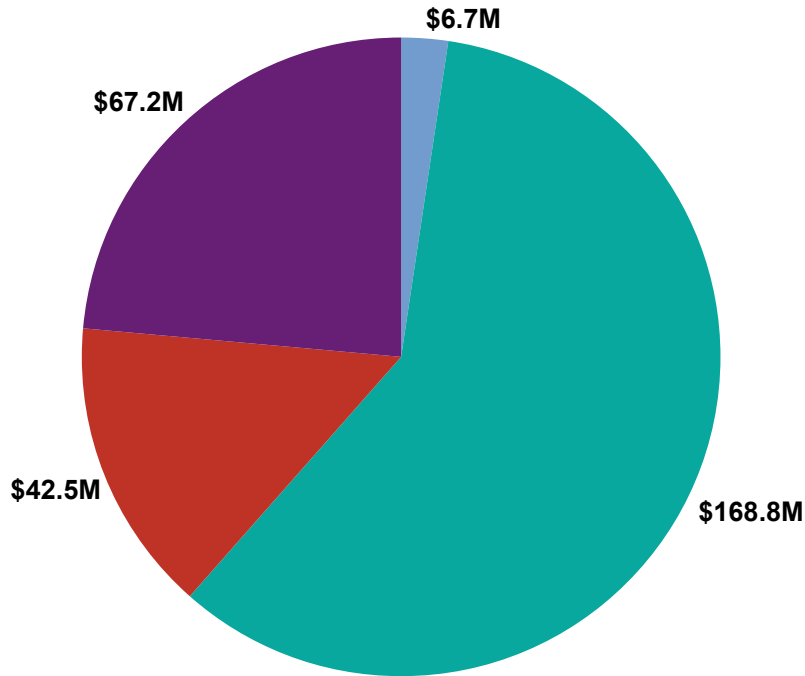
## Apartment - Total Price & Transactions by Year & Quarter



| Apartment |                        |         |
|-----------|------------------------|---------|
| Durham    | Ajax                   |         |
|           | Bowmanville            |         |
|           | Brock                  |         |
|           | Clarington             |         |
|           | Oshawa                 | \$4.0M  |
|           | Pickering              |         |
|           | Scugog                 |         |
|           | Uxbridge               |         |
|           | Whitby                 | \$6.0M  |
| Halton    | Burlington             |         |
|           | Halton Hills           |         |
|           | Milton                 | \$17.7M |
|           | Oakville               |         |
| Metro     | East York              | \$17.8M |
|           | Etobicoke              | \$22.6M |
|           | North York             | \$66.5M |
|           | Scarborough            |         |
|           | Toronto                | \$94.3M |
|           | York                   | \$3.0M  |
| Peel      | Brampton               |         |
|           | Caledon                |         |
|           | Mississauga            | \$27.8M |
| York      | Aurora                 |         |
|           | East Gwillimbury       |         |
|           | Georgina               |         |
|           | King                   |         |
|           | Markham                |         |
|           | Newmarket              | \$2.2M  |
|           | Richmond Hill          |         |
|           | Vaughan                | \$26.1M |
|           | Whitchurch-Stouffville |         |



## Apartment - Q1 2018 Purchaser Profile by Total \$ Volume

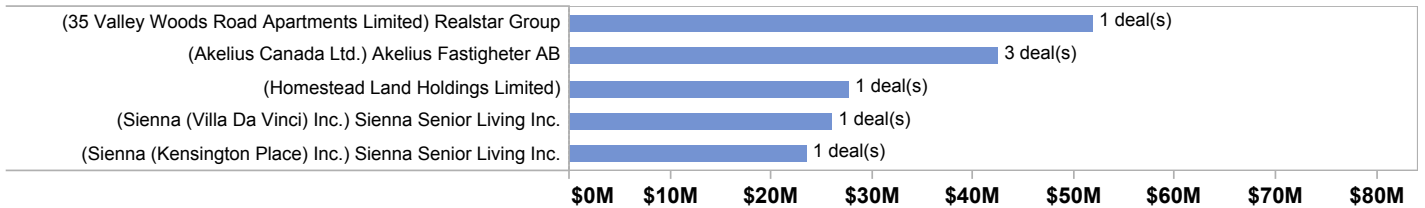


### First Purchaser Profile

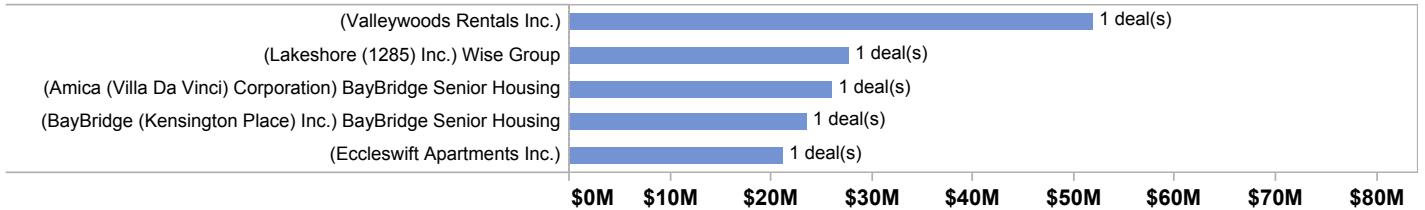
- Developer
- Private Investor - Canadian
- Private Investor - Foreign
- Public Investor - Canadian

## Apartment - Q1 2018 Top Purchasers, Vendors, Lenders

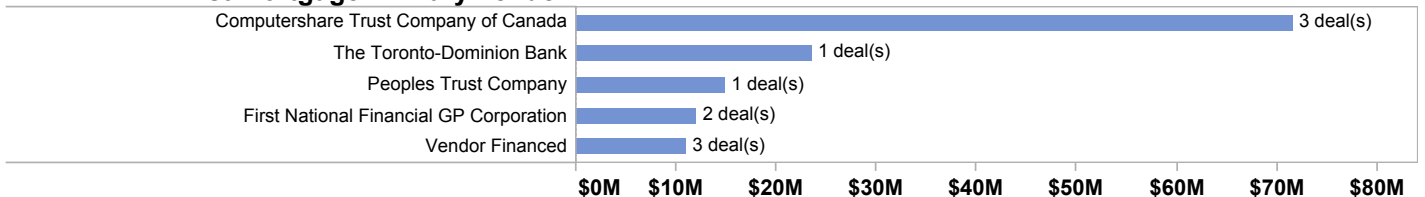
### First Purchaser



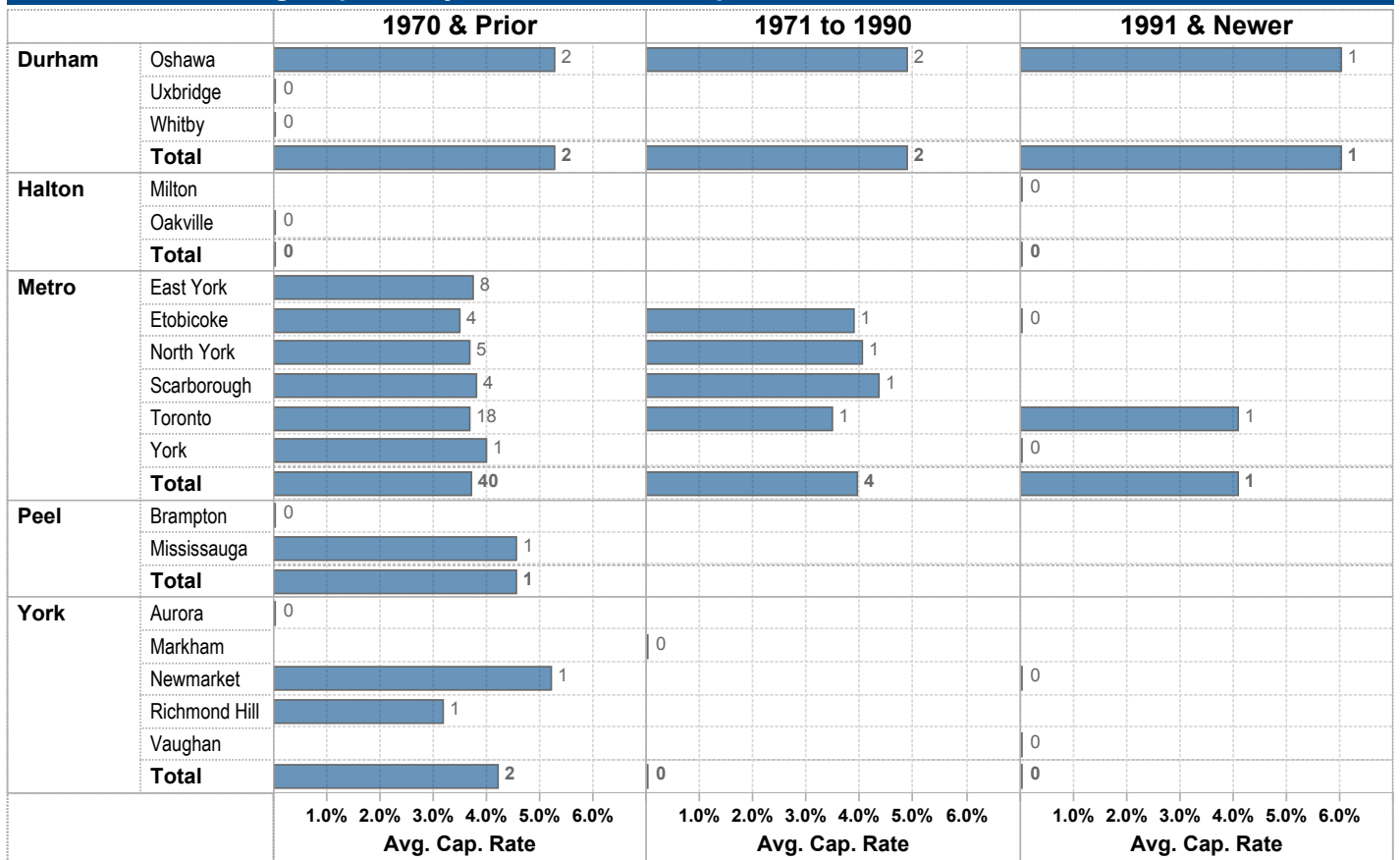
### First Vendor



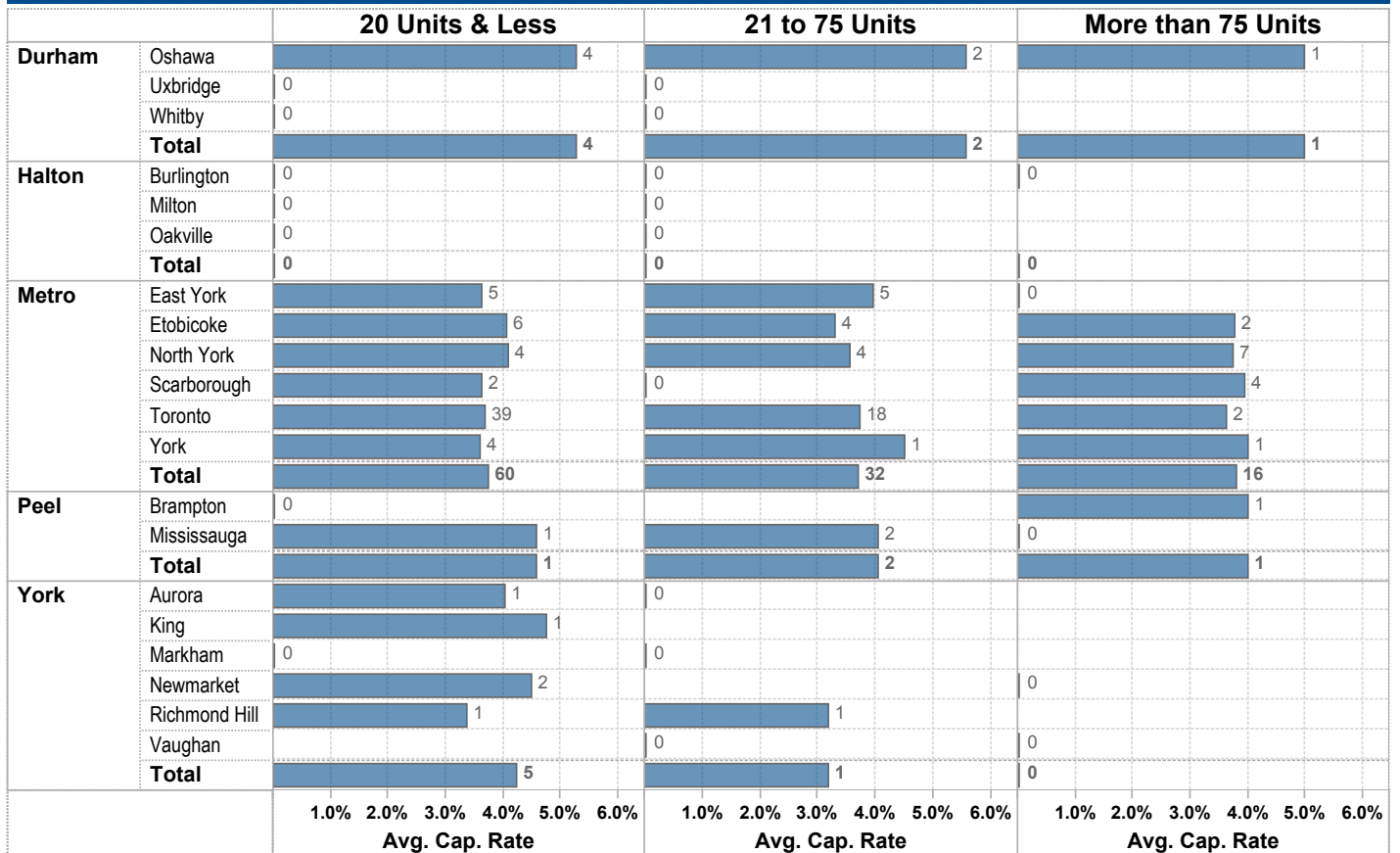
### First Mortgage Primary Lender



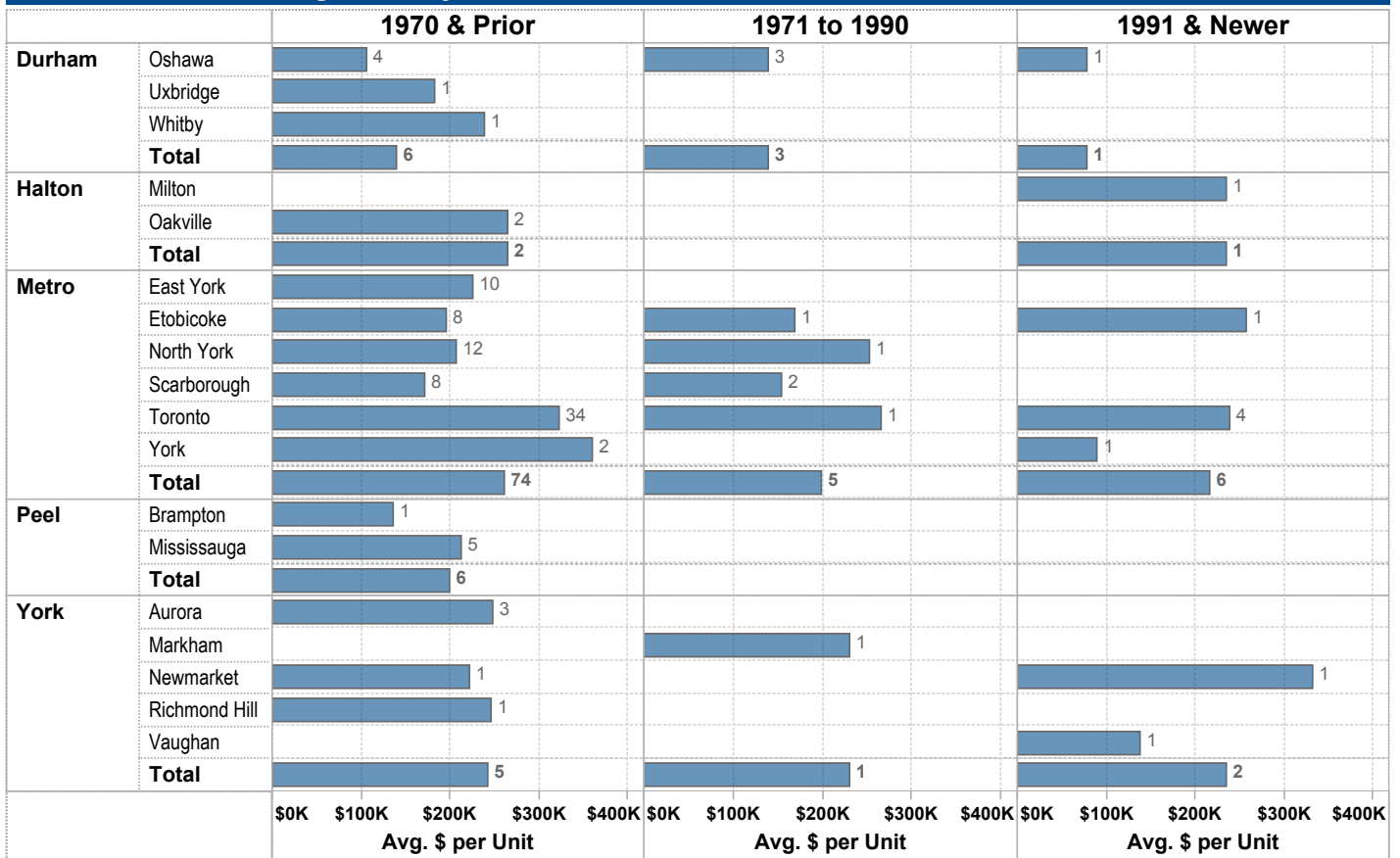
### Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



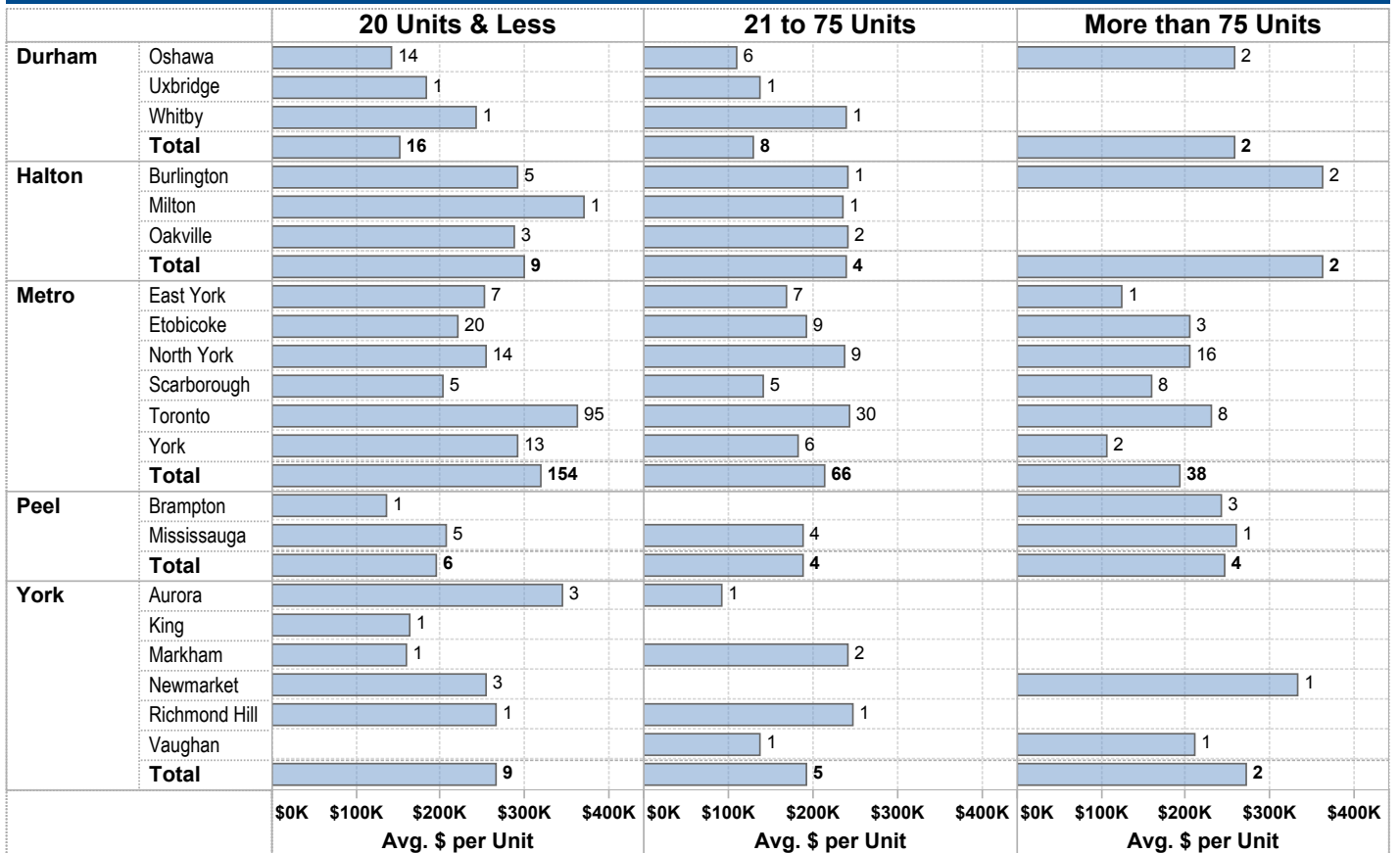
### Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



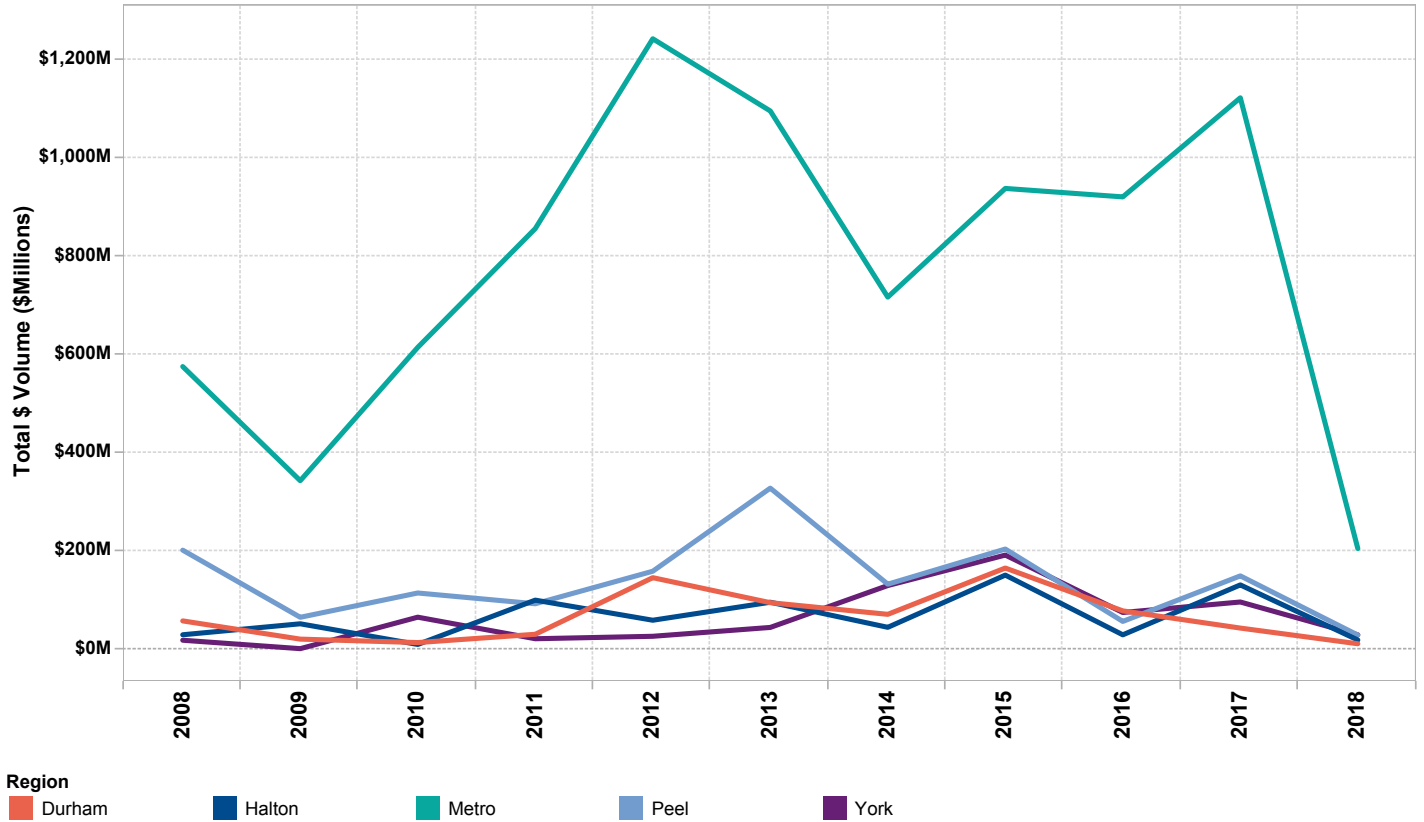
### Avg. \$/Unit by Const. Year with \$/Unit Deal Count - Last 24 Months



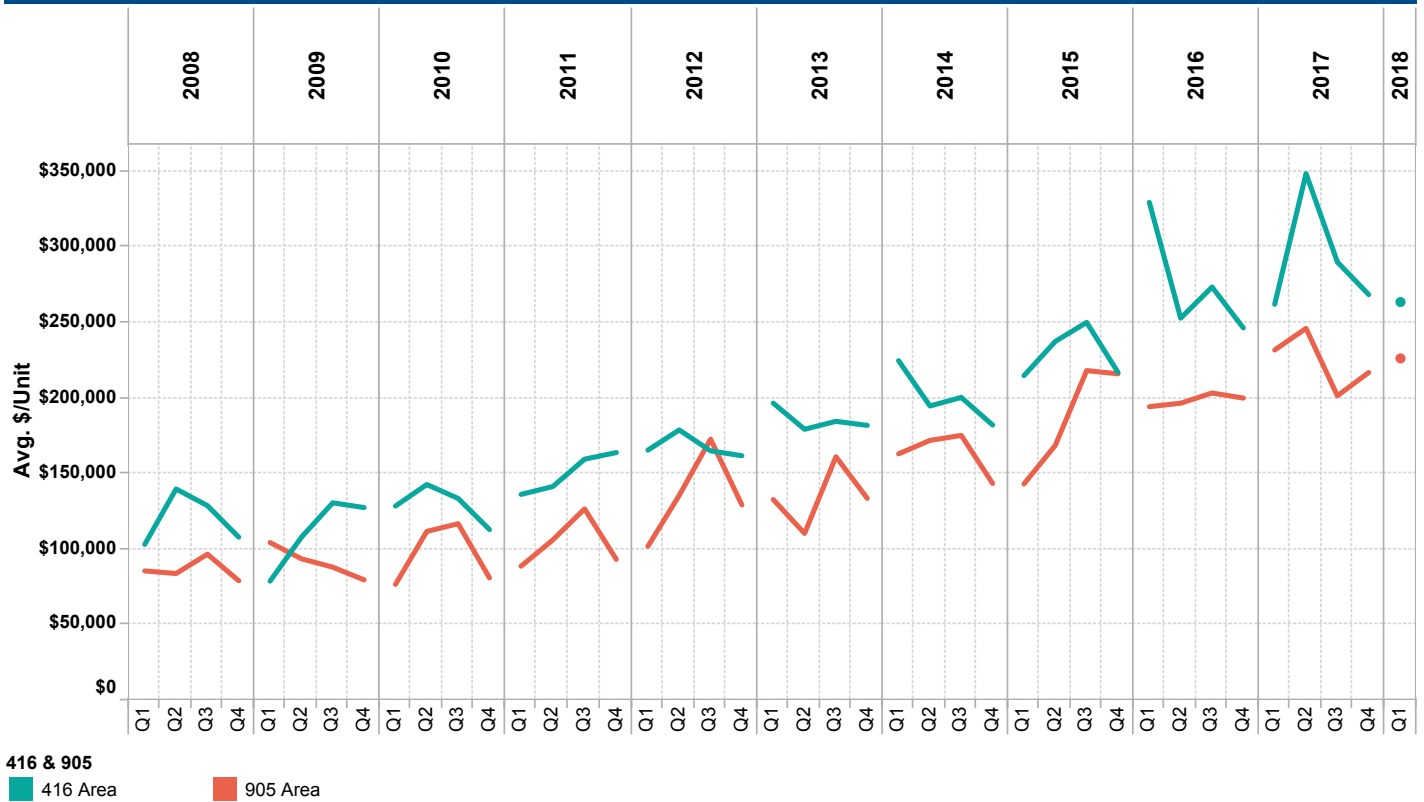
### Avg. \$/Unit by Bldg. Size with \$/Unit Deal Count - Last 24 Months



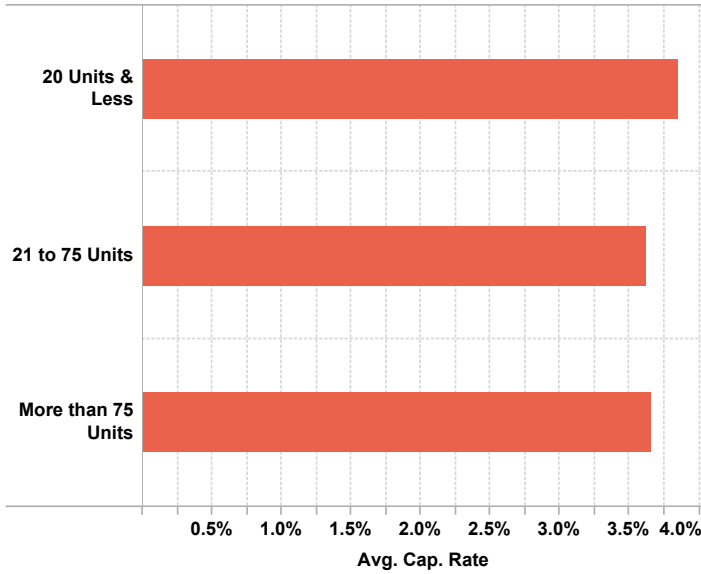
## Apartment - Total Dollar Volume by Region



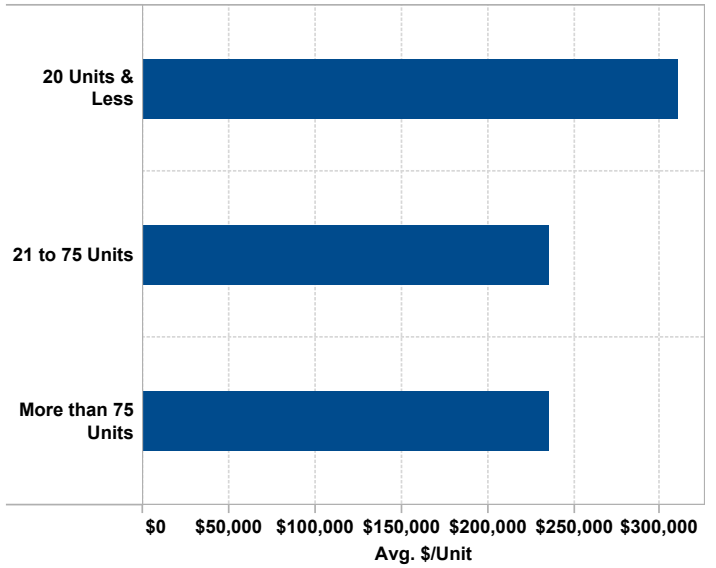
## Apartment - Avg. \$/Unit by Area



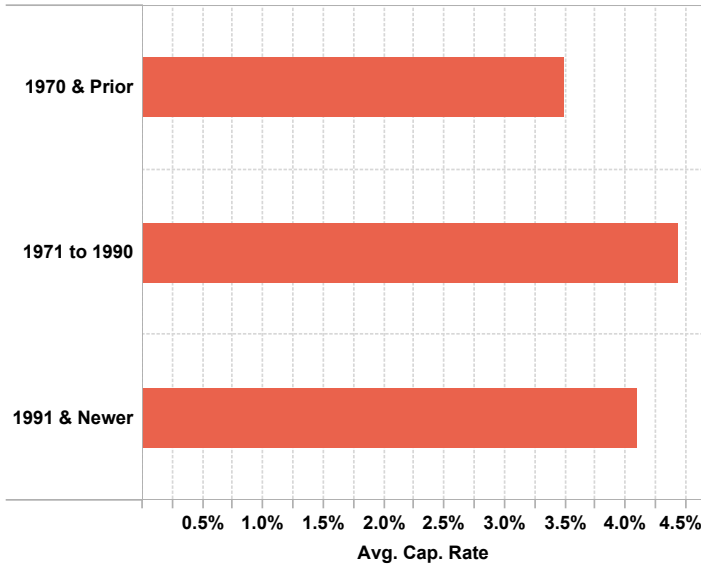
Apartment - Avg. Cap Rate by Bldg. Size (last 12 mos.)



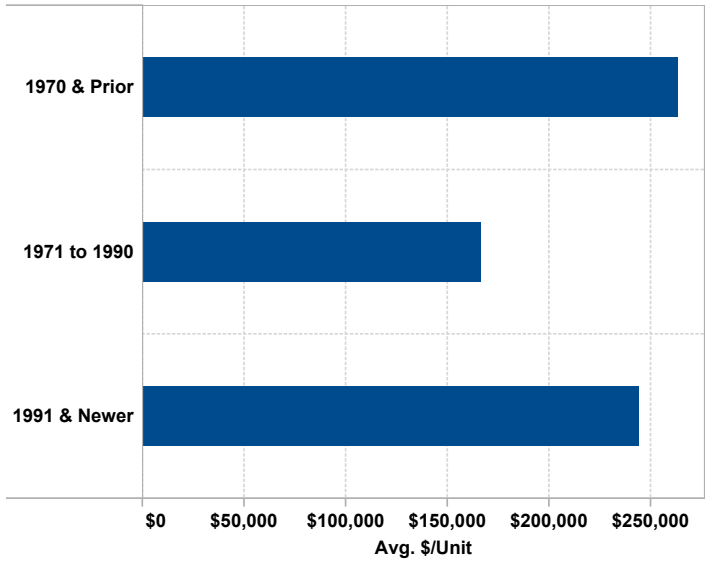
Apartment - Avg. \$/Unit by Bldg. Size (last 12 mos.)



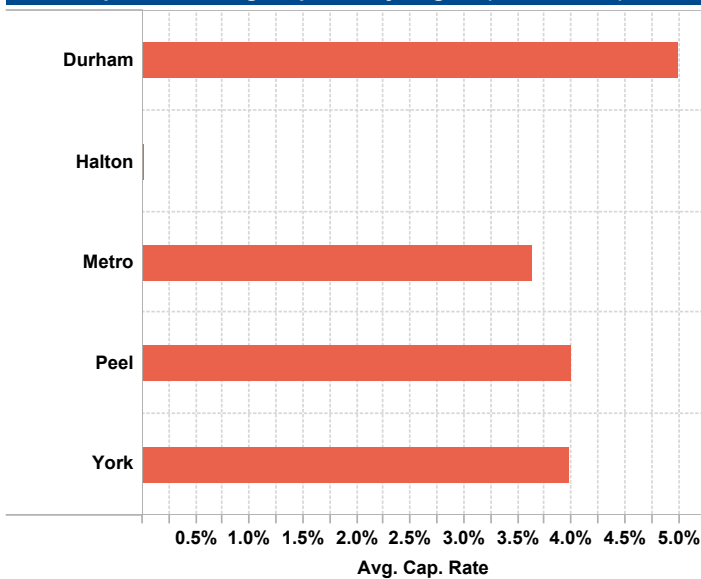
Apartment - Avg. Cap Rate by Const. Year (last 12 mos.)



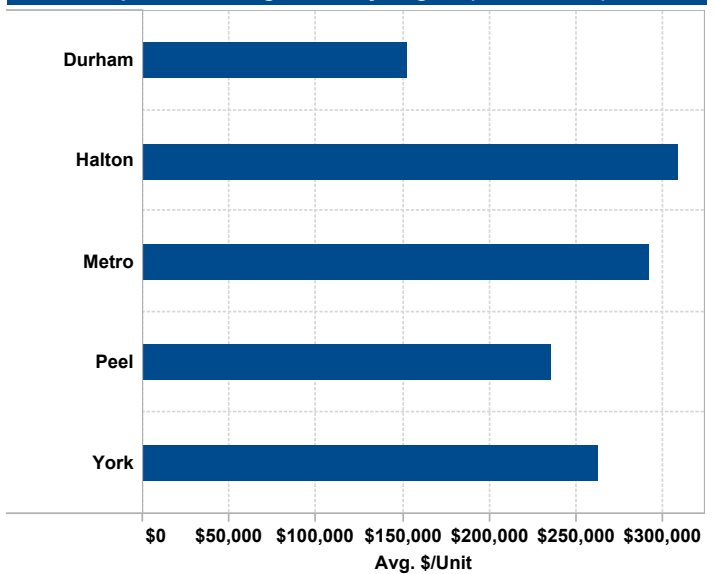
Apartment - Avg. \$/Unit by Const. Year (last 12 mos.)

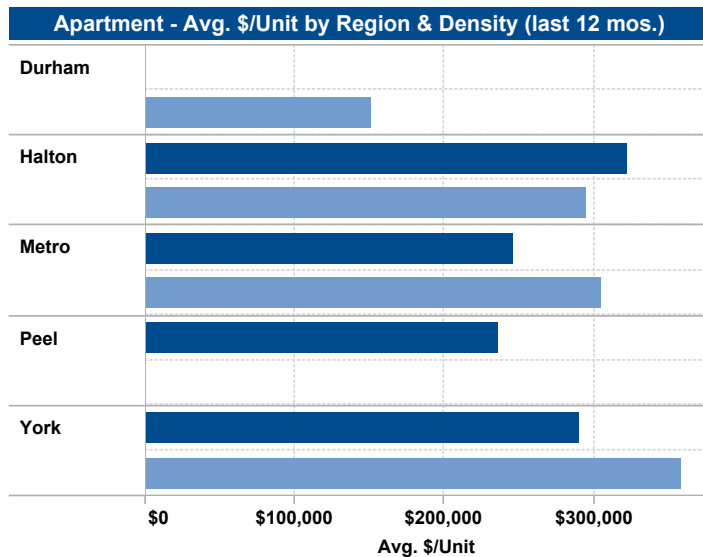


Apartment - Avg. Cap Rate by Region (last 12 mos.)



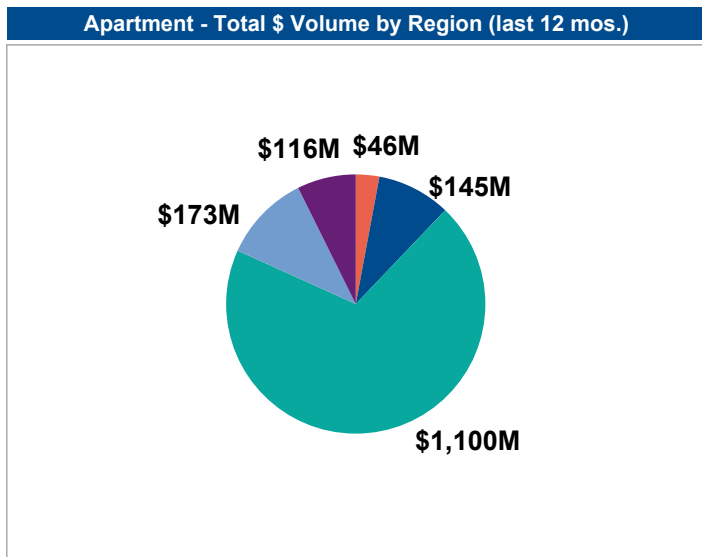
Apartment - Avg. \$/Unit by Region (last 12 mos.)





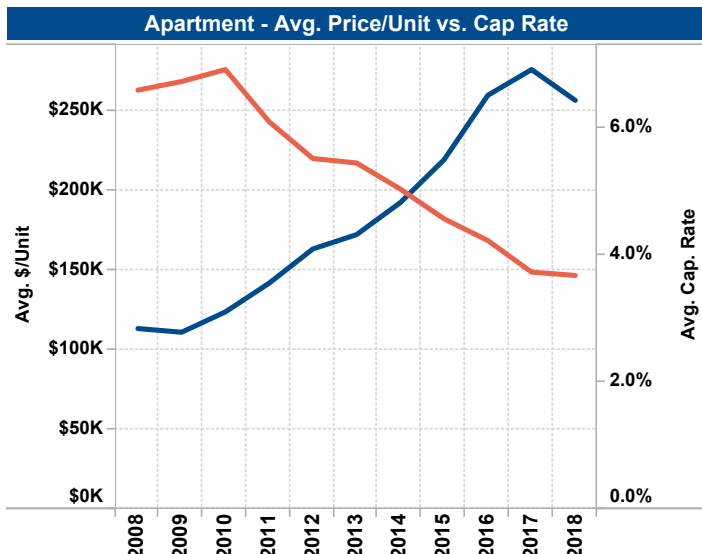
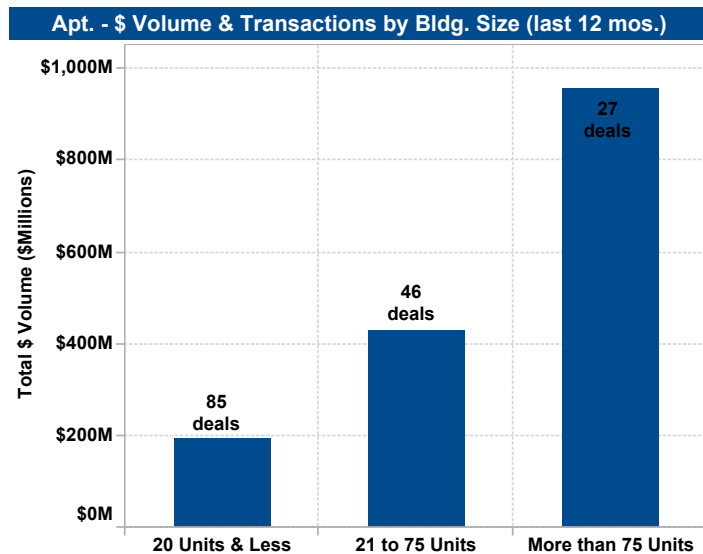
**Subtype**

- High Rise Apt.
- Low Rise Apt.



**Region**

- Durham
- Halton
- Metro
- Peel
- York



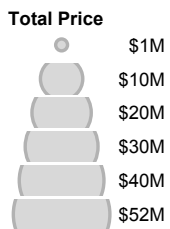
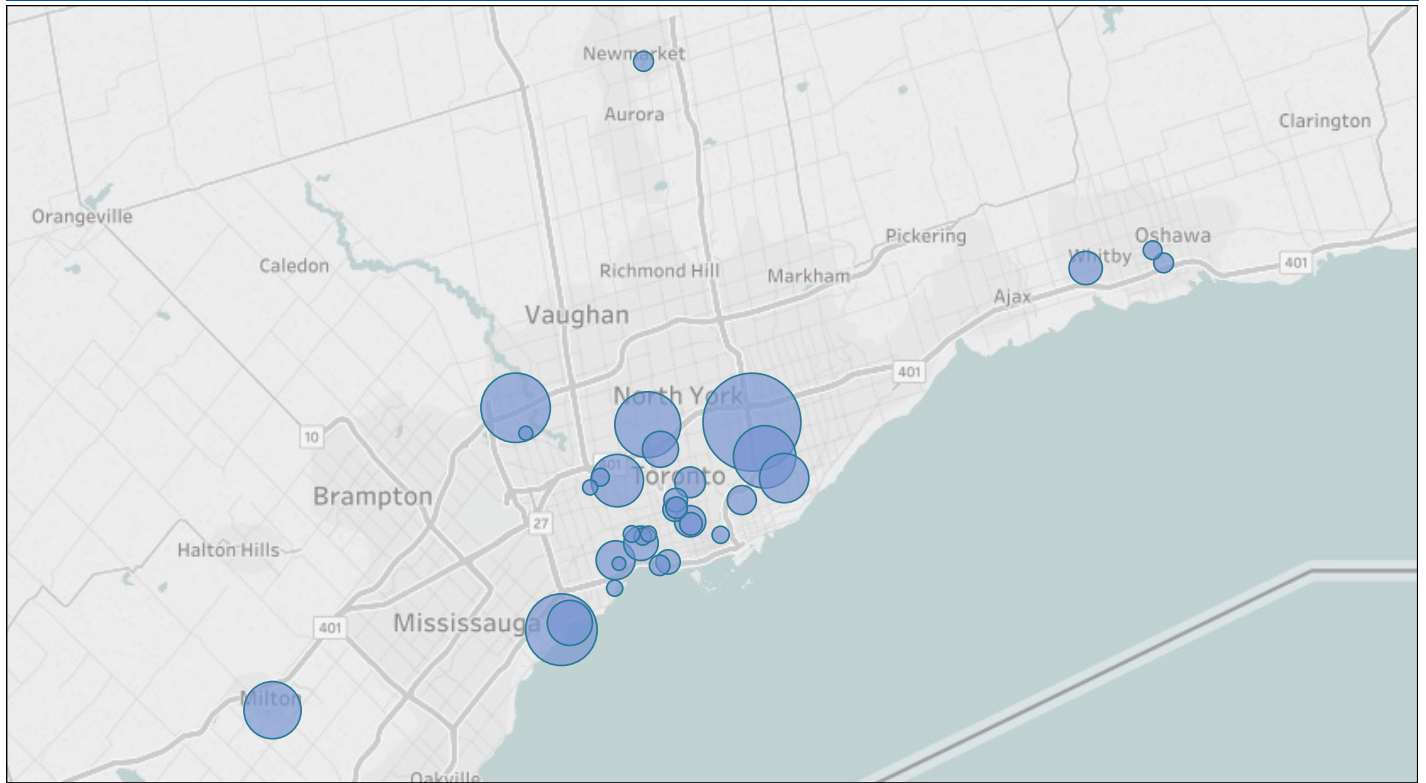
**Measure Names**

- Avg. \$ per Unit
- Avg. Cap. Rate

## Apartment - Top Transactions Q1 2018

| Municipality                          | Number of Units | Total Price  | Price Per Unit | % Transferred | Sale Type |
|---------------------------------------|-----------------|--------------|----------------|---------------|-----------|
| 35 Valley Woods Road, Toronto         | 135             | \$51,900,000 | \$384,444      | 100%          | Market    |
| 1285 Lakeshore Road East, Mississauga | 107             | \$27,750,000 | \$259,346      | 100%          | Market    |
| 7373 Martin Grove Road, Vaughan       | 124             | \$26,067,703 | \$210,223      | 100%          | Market    |
| 866 Sheppard Avenue West, North York  | 101             | \$23,456,611 | \$232,244      | 100%          | Market    |
| 55 Ecclestone Drive, North York       | 120             | \$21,120,000 | \$176,000      | 100%          | Market    |

## Apartment - Q1 2018 Transactions



Copyright © Altus Group Limited

Altus Group Limited, makes no representation about the accuracy, completeness, or the suitability of the material represented herein for the particular purposes of any reader and such material may not be copied, duplicated or re-distributed in any form or by any means without the prior written permission of Altus Group Limited. Altus Group Limited assumes no responsibility or liability without limitation for any errors or omissions in the information contained in the material represented. E&O.E.