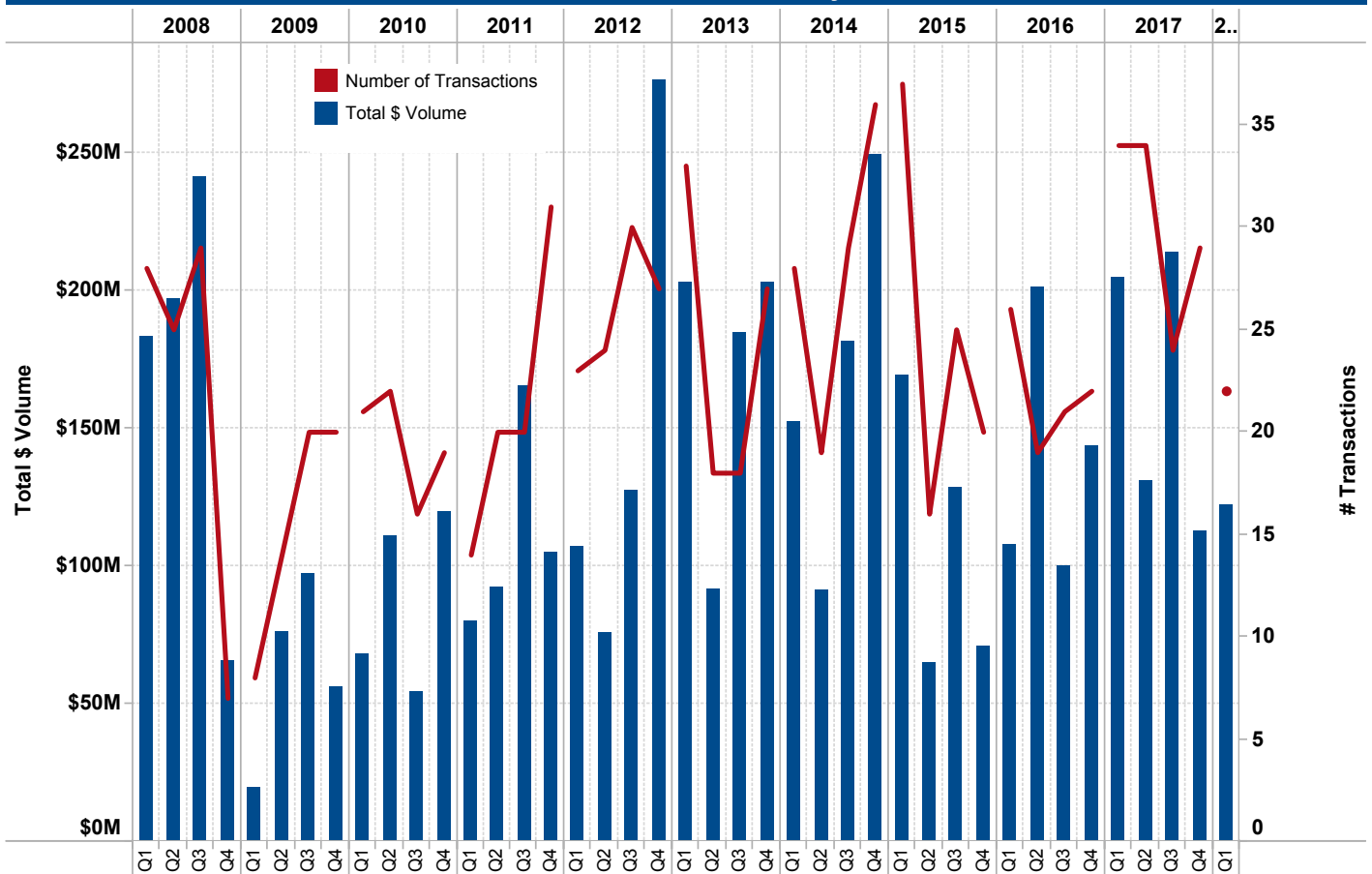

Greater Calgary Area Industrial

Commercial Q1 2018 Statistics

Data as of March 31, 2018



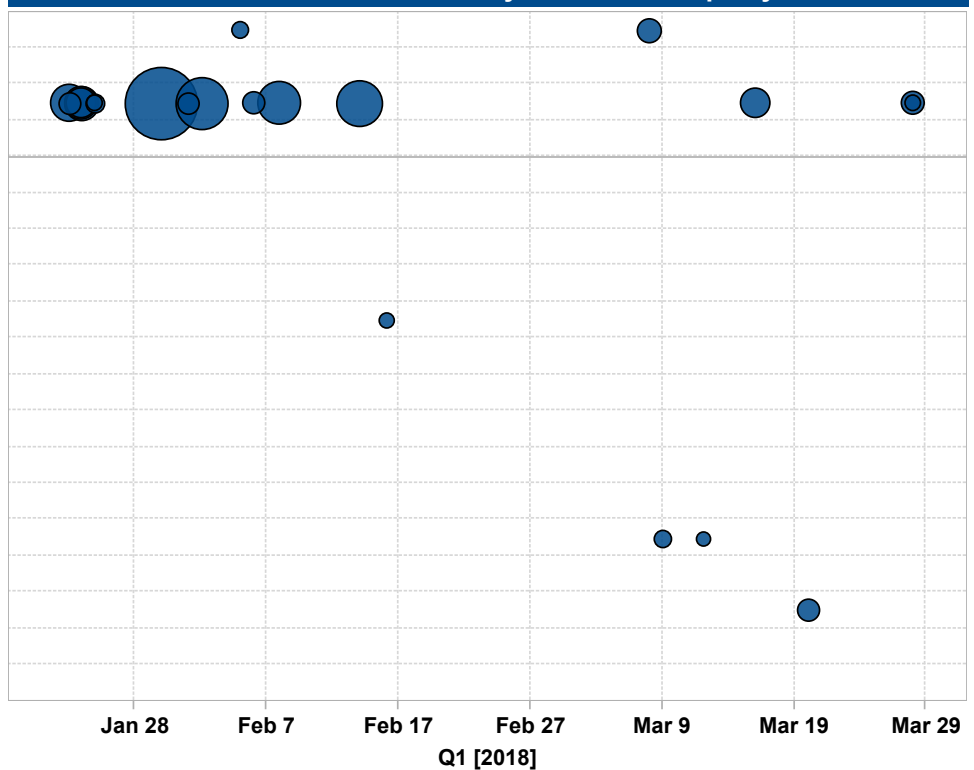
Industrial - Total Price & Transactions by Year & Quarter



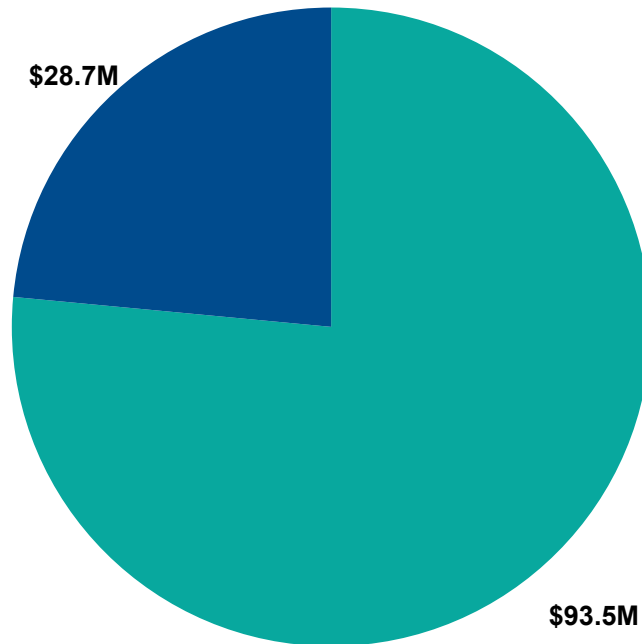
Industrial

Calgary	Calgary	NE	\$4.7M
		NW	
		SE	\$110.8M
		SW	
Surrounding	Airdrie	Null	
	Balzac	Null	
	Banff	Null	
	Canmore	Null	
	Carstairs	Null	\$1.3M
	Chestermere	Null	
	Cochrane	Null	
	Crossfield	Null	
	Didsbury	Null	
	Heritage Po..	Null	
	High River	Null	\$2.8M
	Langdon	Null	
	Okotoks	Null	\$2.7M
	Springbank	Null	
	Strathmore	Null	

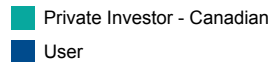
Q1 2018 Transactions by Date & Municipality



Industrial - Q1 2018 Purchaser Profile by Total \$ Volume

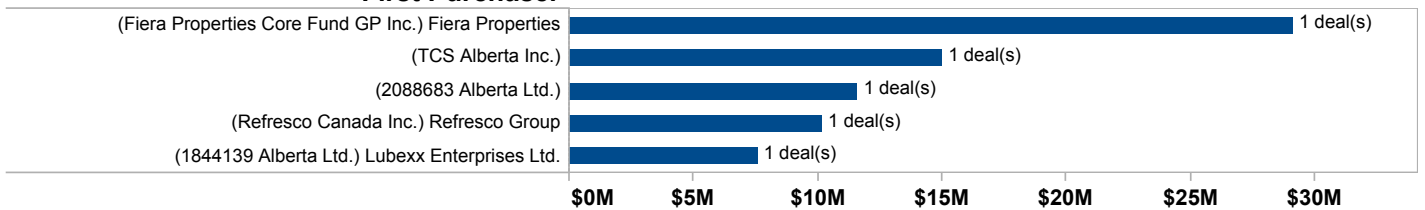


Purchaser Profile

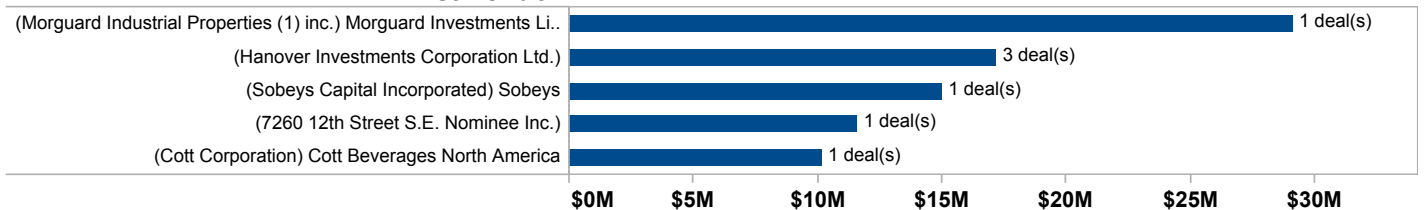


Industrial - Q1 2018 Top Purchasers, Vendors, Lenders

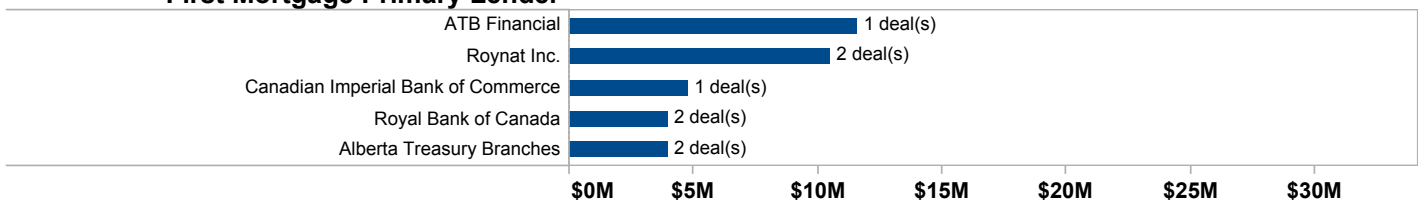
First Purchaser



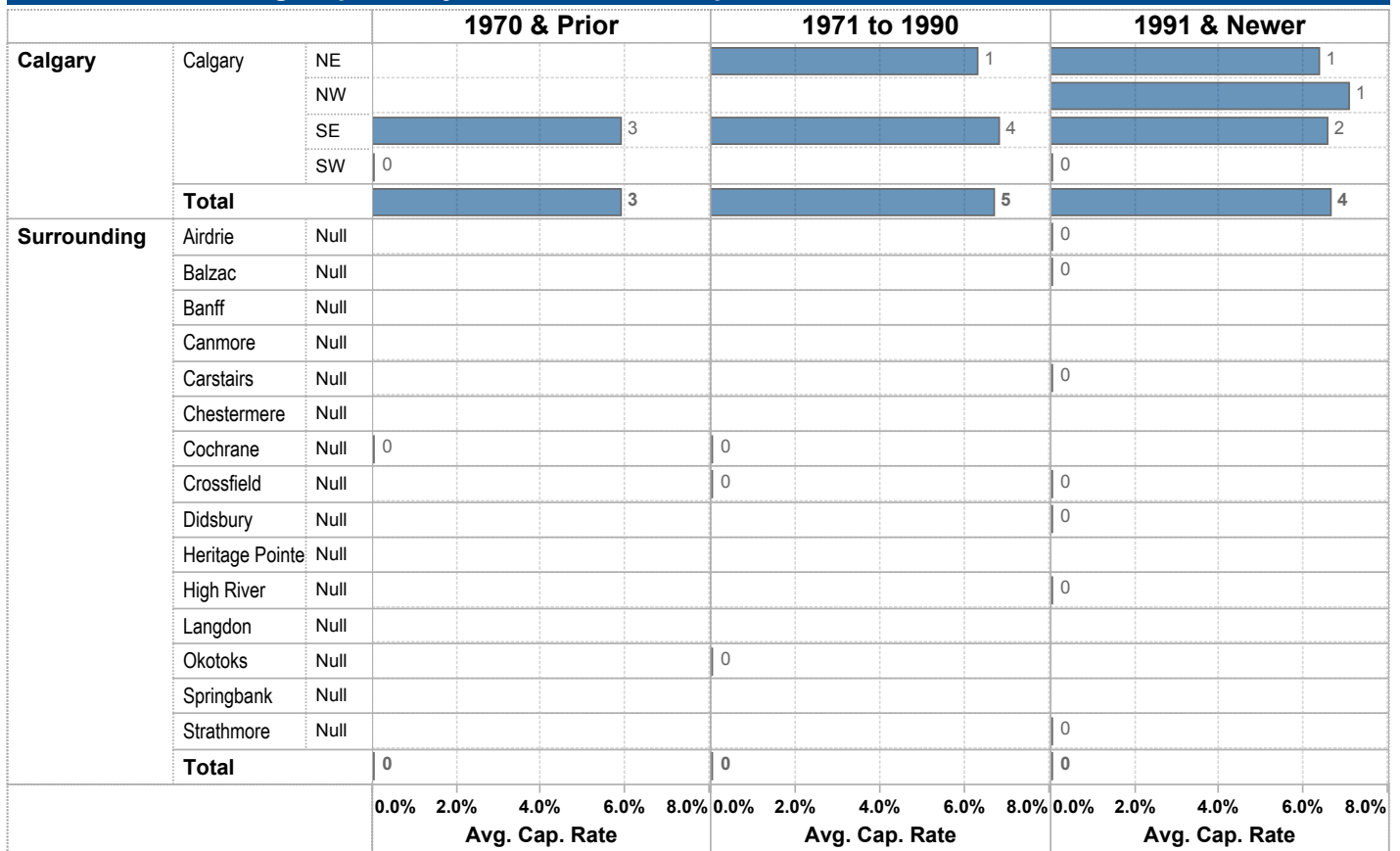
First Vendor



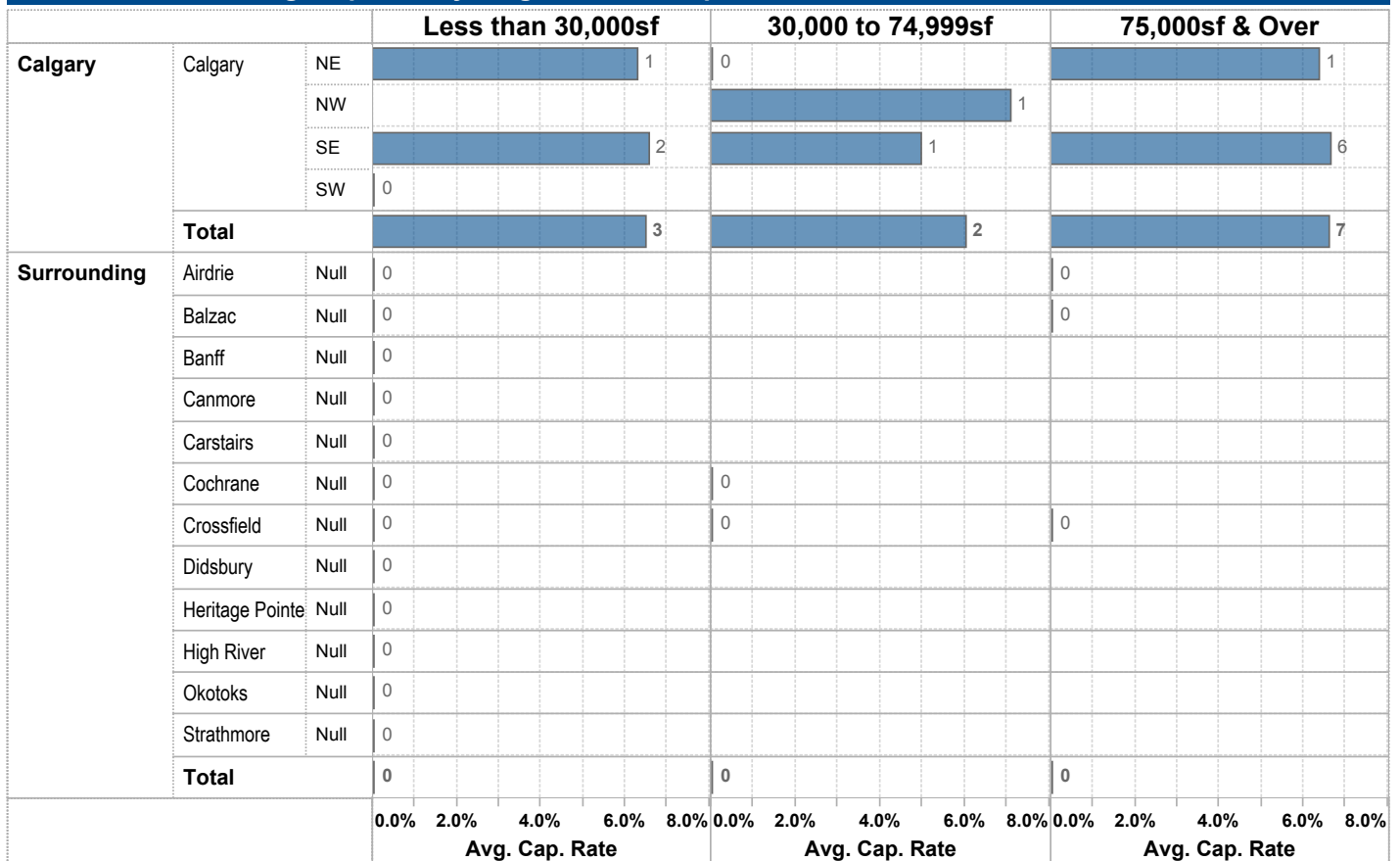
First Mortgage Primary Lender



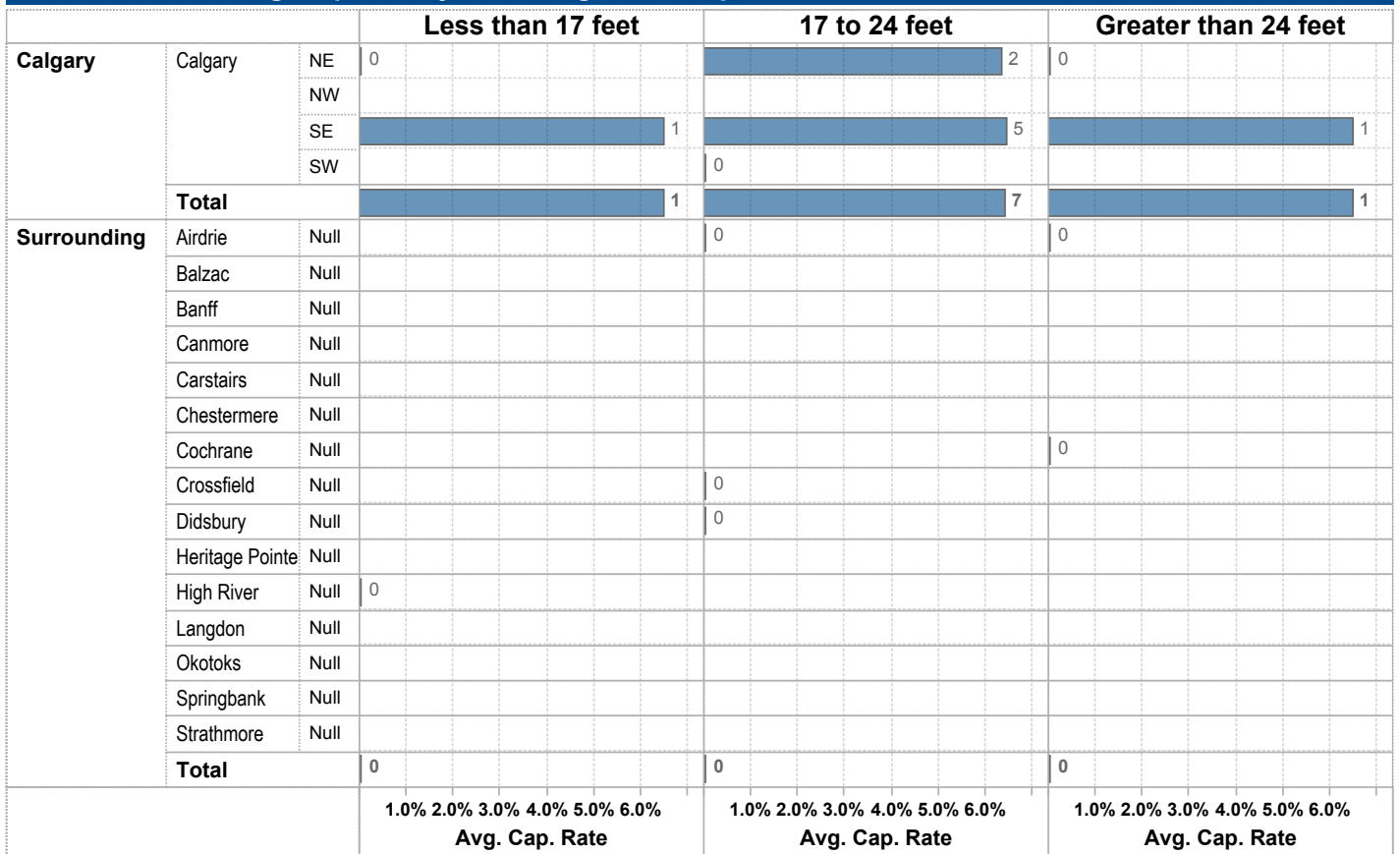
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



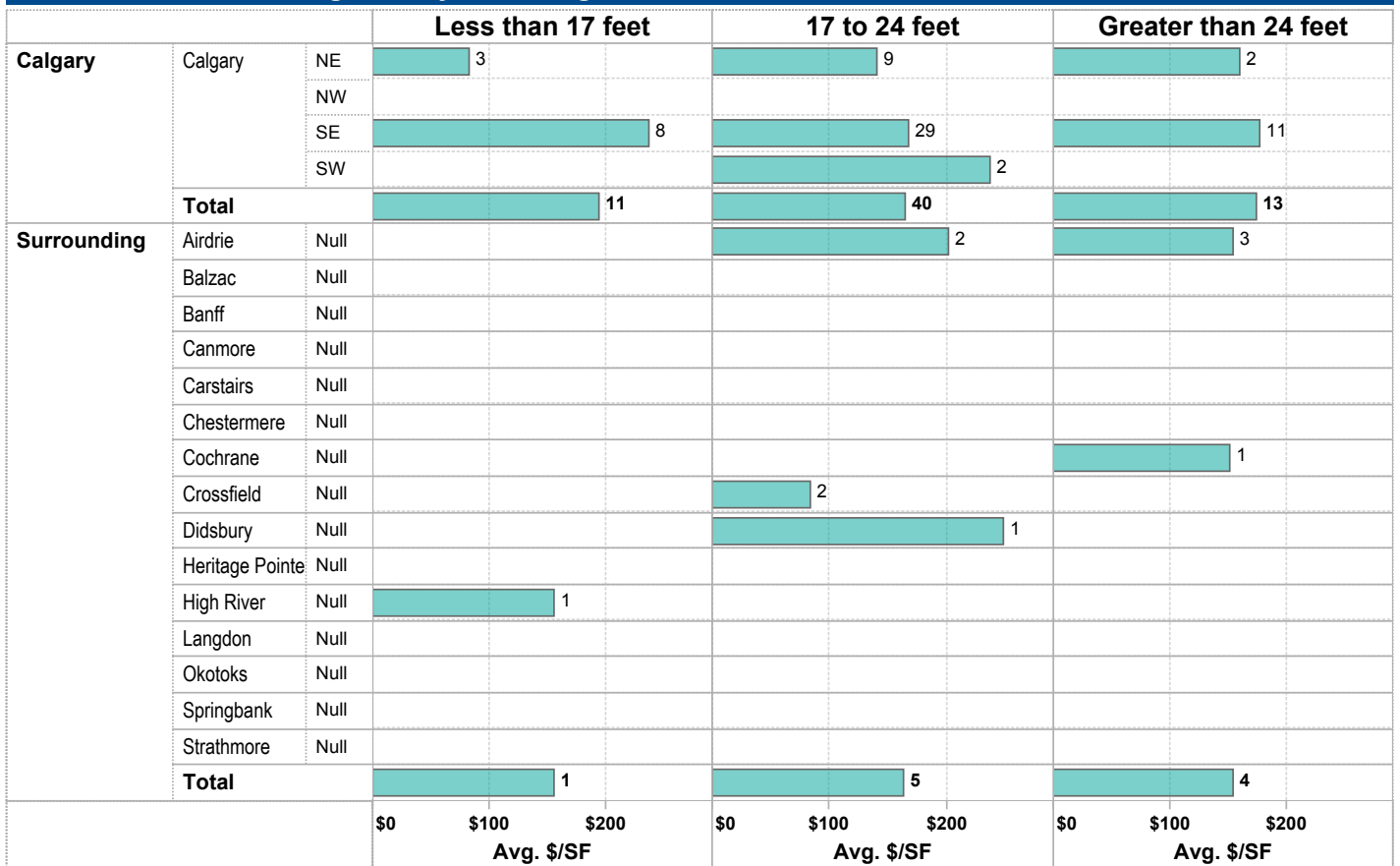
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



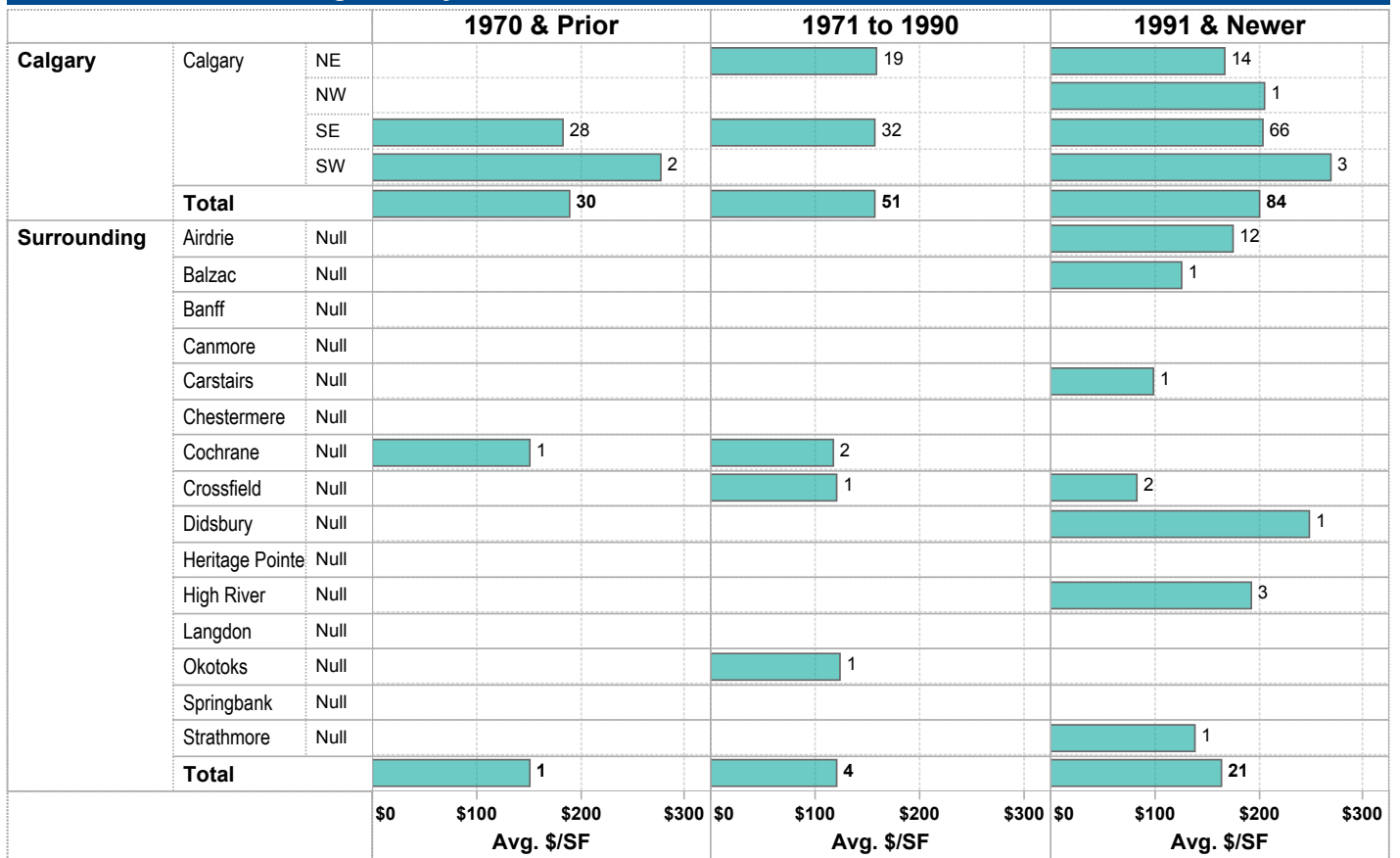
Avg. Cap Rate by Clear Height with Cap Rate Deal Count - Last 24 Months



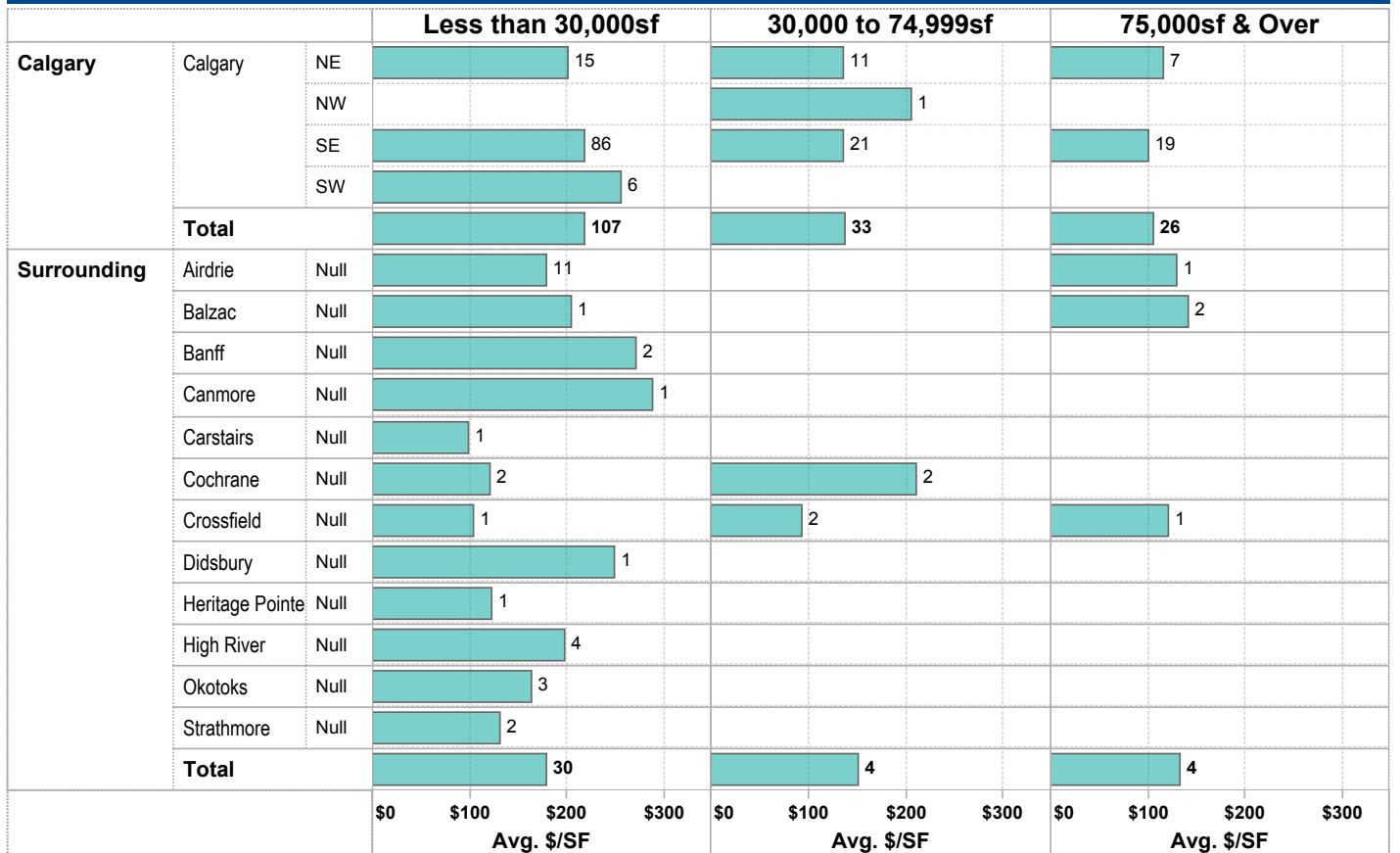
Avg. \$/SF by Clear Height with \$/SF Deal Count - Last 24 Months



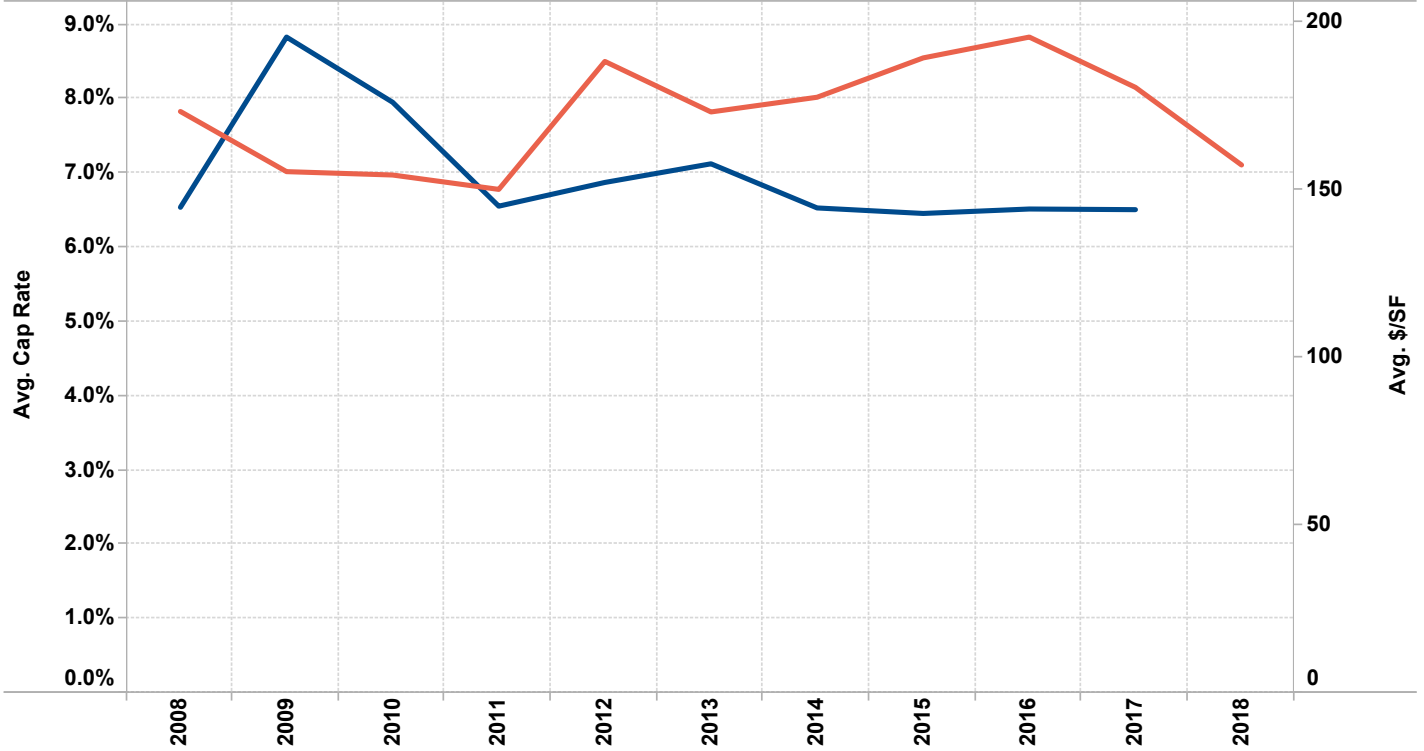
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



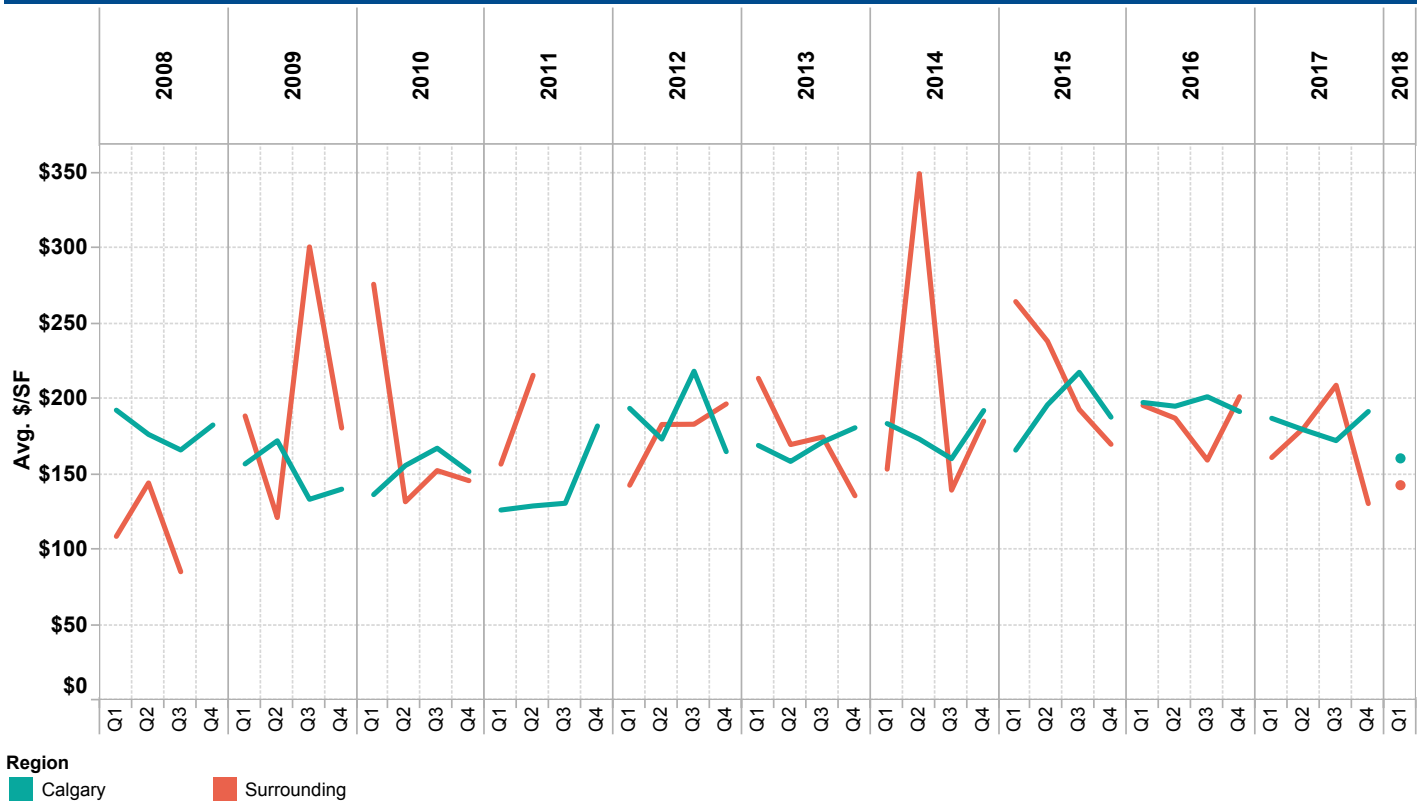
Industrial - Avg. \$/SF vs. Cap Rate



Measure Names

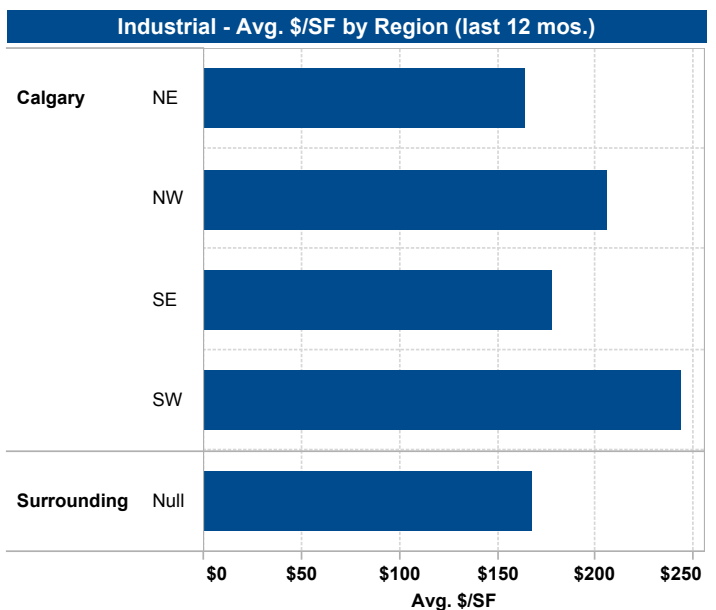
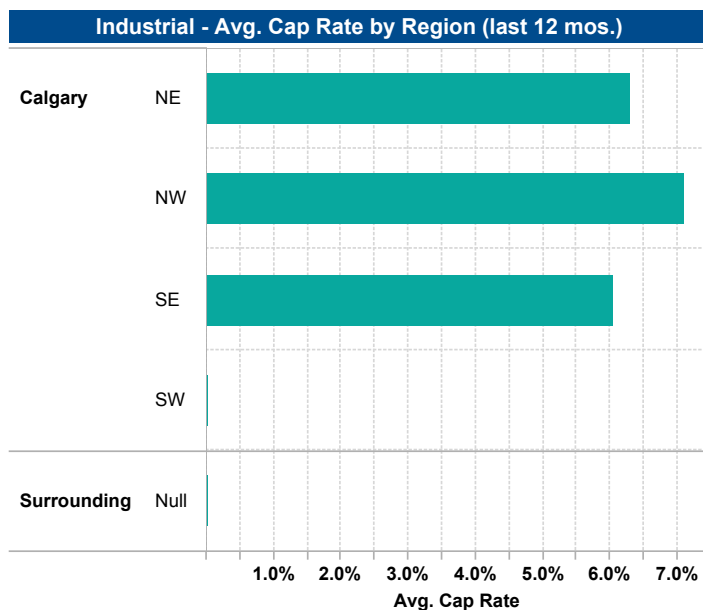
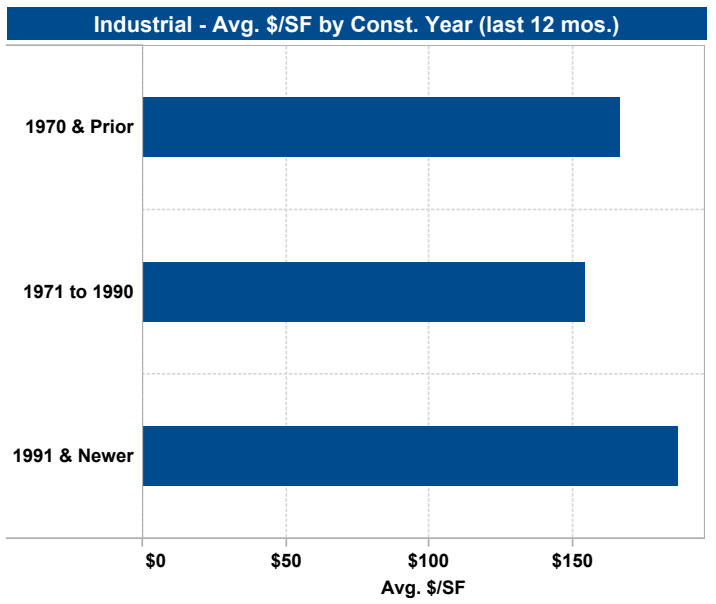
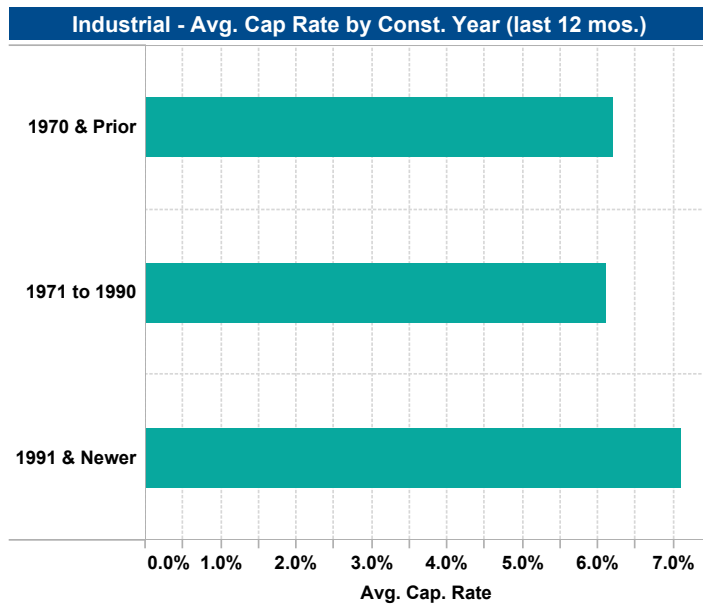
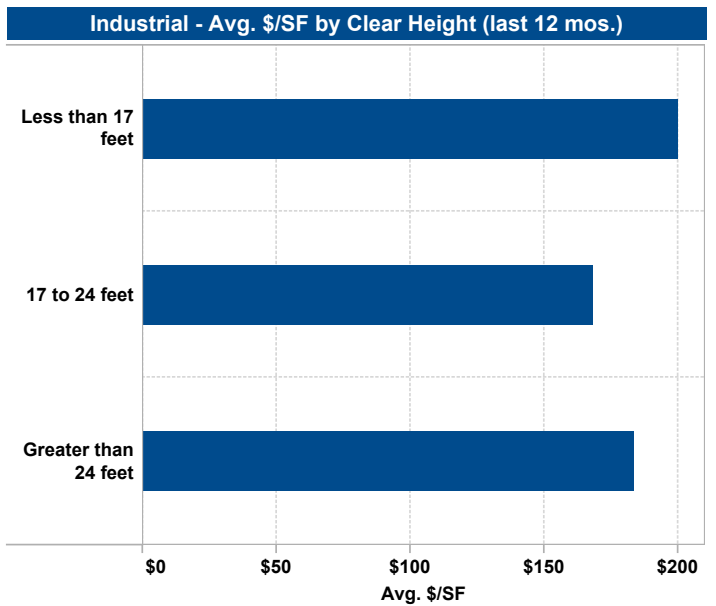
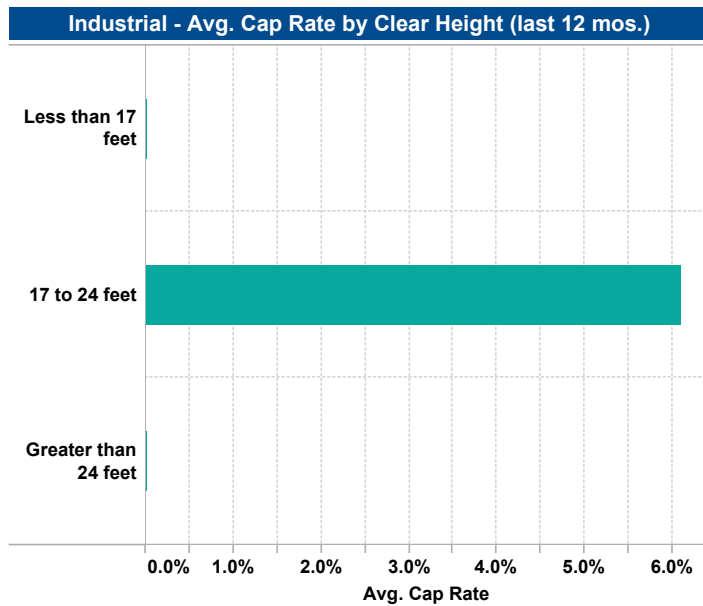
■ Avg. Cap Rate ■ Avg. Price Per Sq. Foot

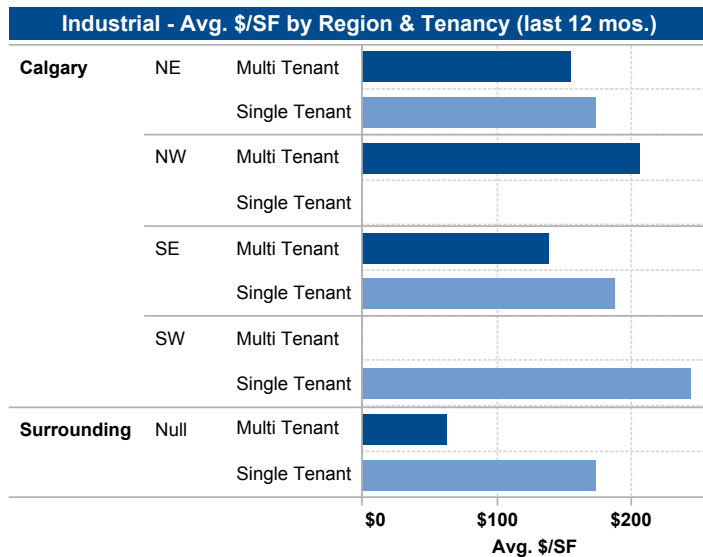
Industrial - Avg. \$/SF by Area



Region

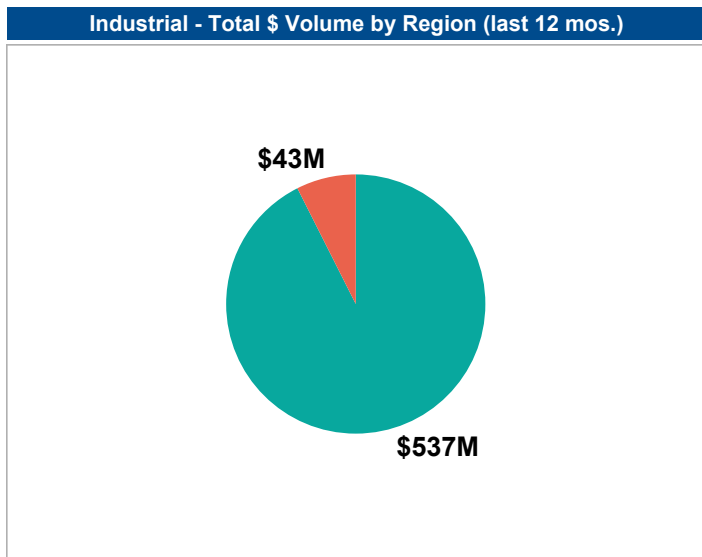
■ Calgary ■ Surrounding





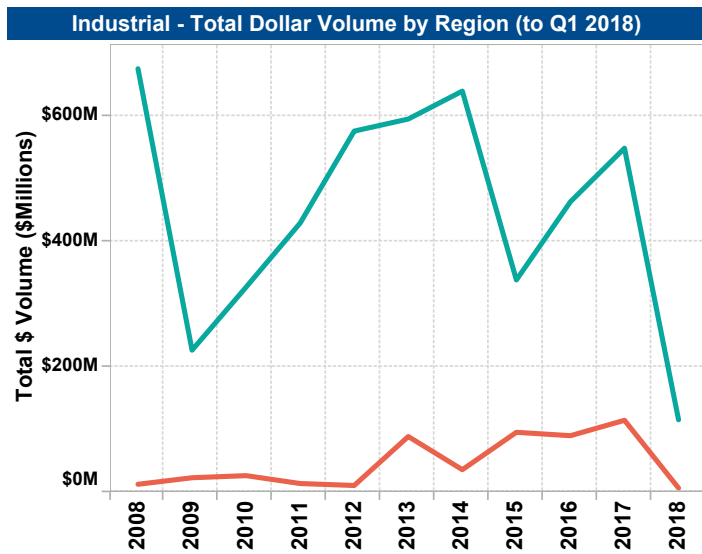
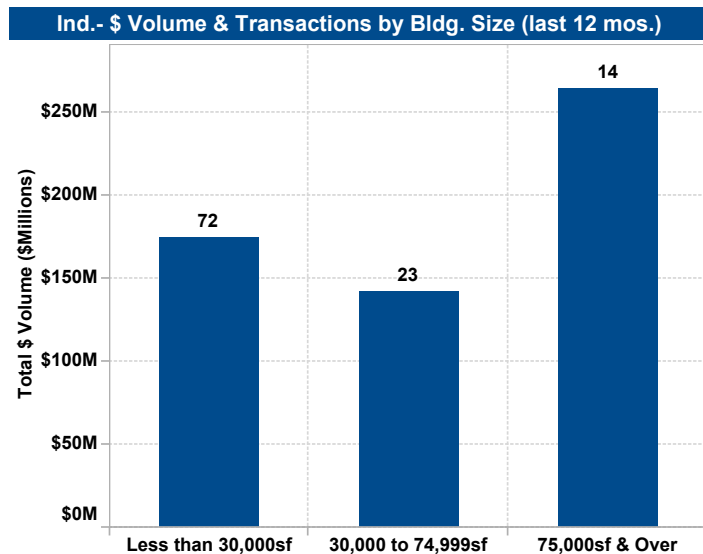
Property Type

- Multi Tenant
- Single Tenant



Region

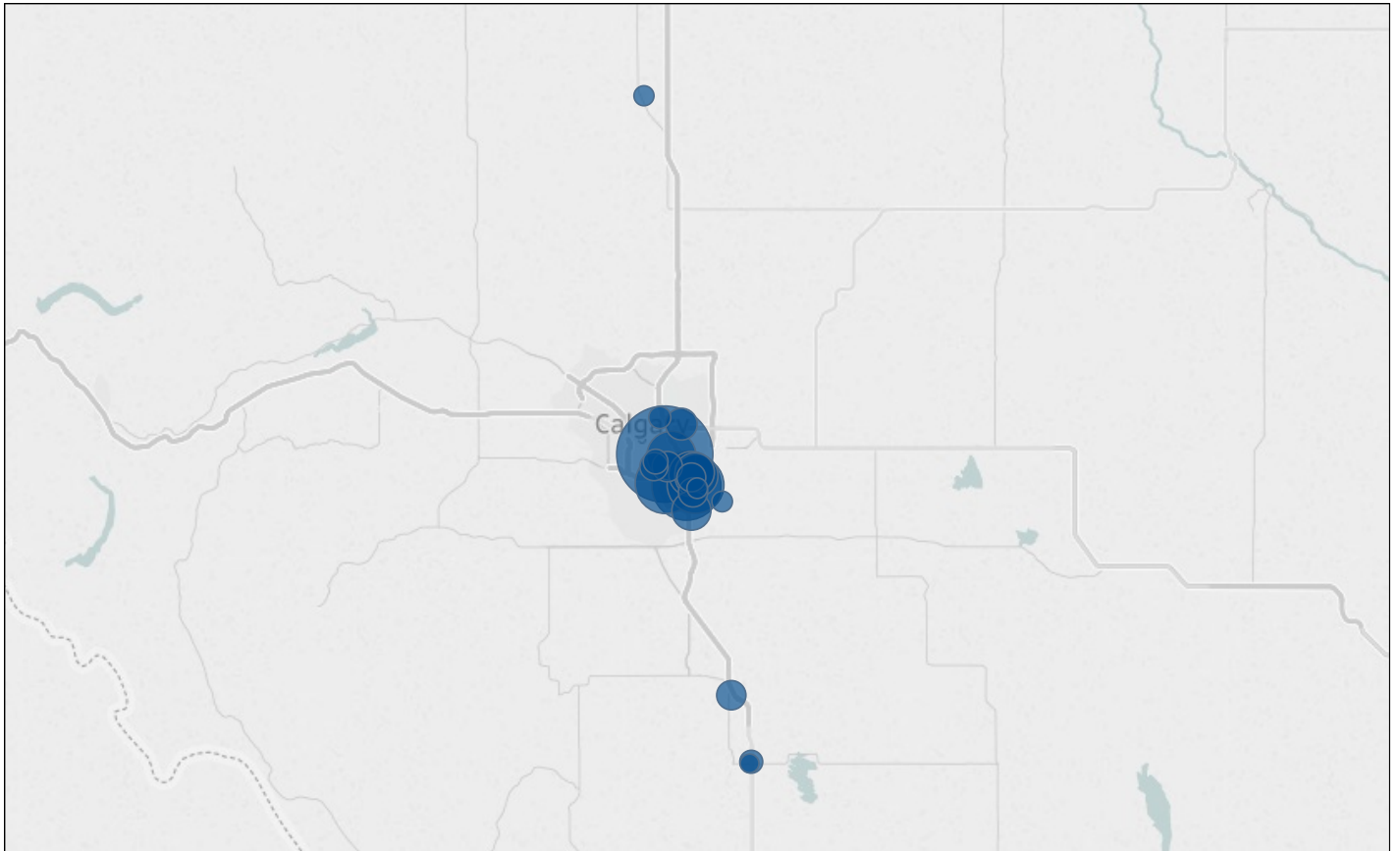
- Calgary
- Surrounding



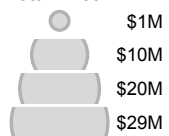
Industrial - Top Transactions Q1 2018

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
1226 26th Avenue S.E.	Calgary	\$29,091,632	200,767	\$133	Market
7704 30th Street S.E.	Calgary	\$15,000,000	212,032	\$71	Market
7260 12th Street S.E.	Calgary	\$11,600,000	84,537	\$137	Market
4810 76th Avenue S.E.	Calgary	\$10,142,652	140,056	\$72	Market
2900 Alyth Road S.E.	Calgary	\$7,600,000	65,966	\$115	Market

Industrial - Q1 2018 Transactions



Total Price



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