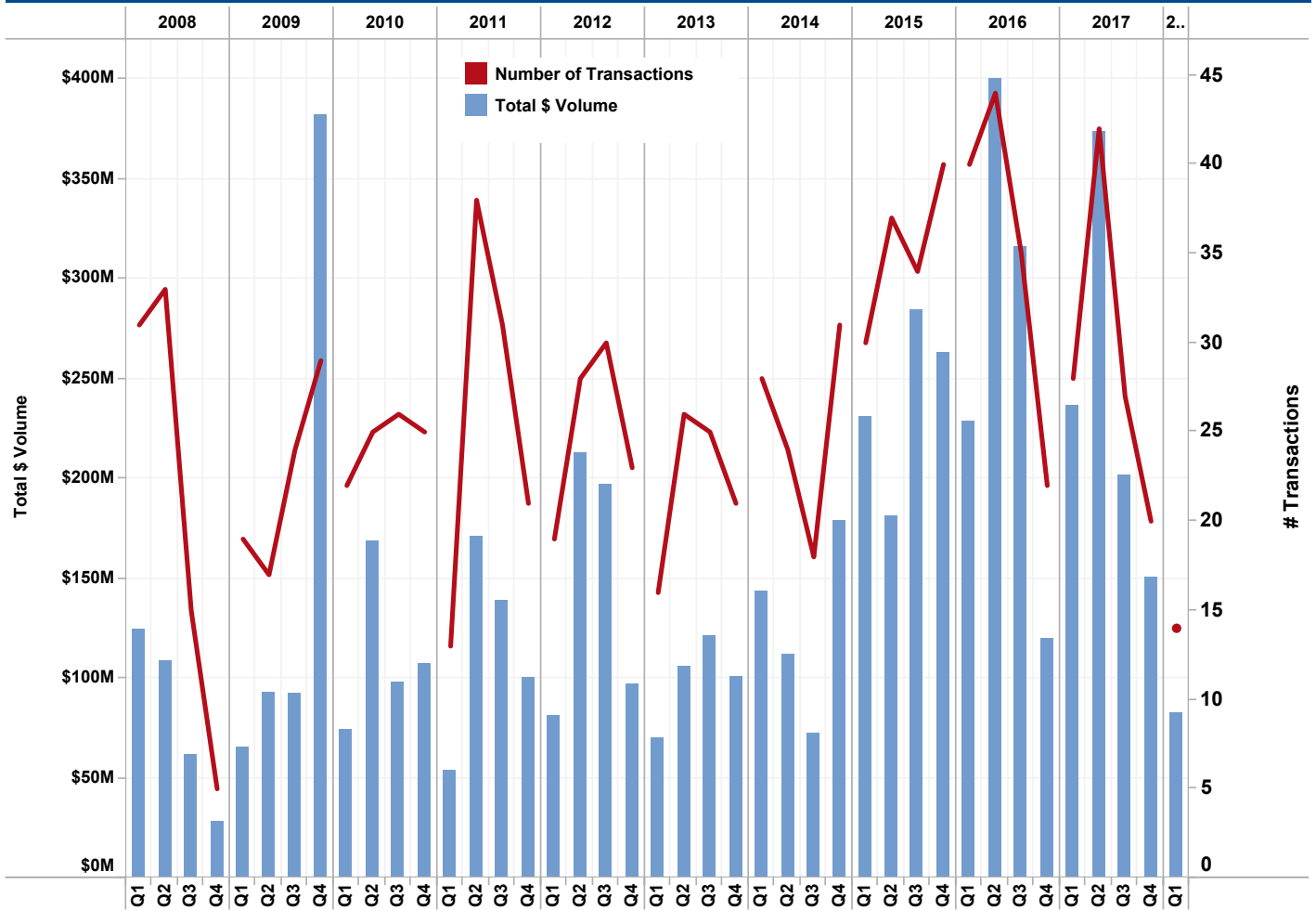

Greater Vancouver Area Apartment Commercial Q1 2018 Statistics

Data as of March 31, 2018



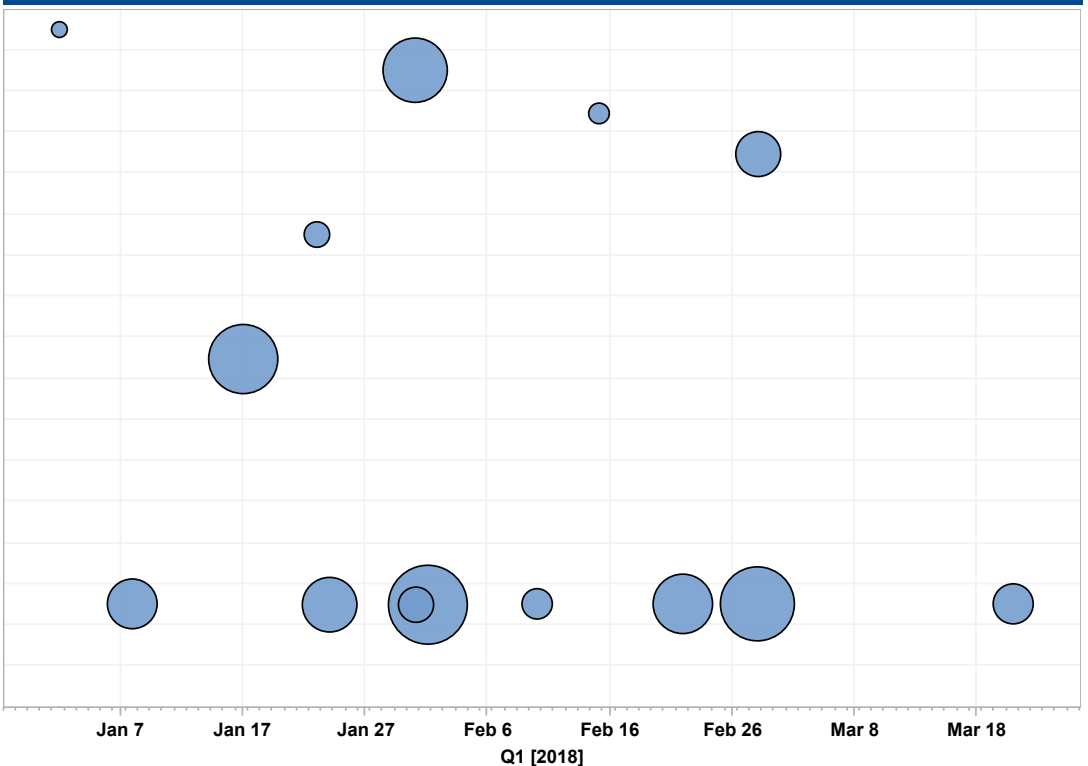
Apartment - Total Price & Transactions by Year & Quarter



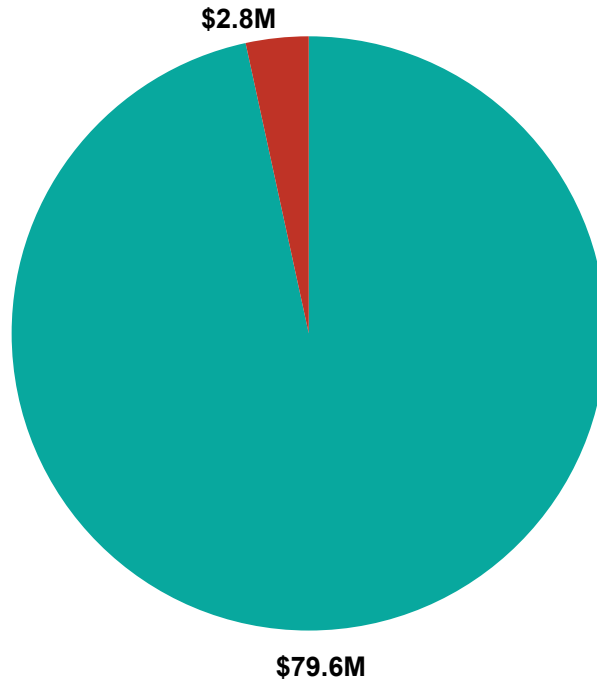
Apartment

Abbotsford	\$1.9M
Burnaby	\$8.4M
Chilliwack	\$2.2M
Coquitlam	\$4.5M
Delta	
Langley	\$2.7M
Maple Ridge	
Mission	
New Westminster	\$9.3M
North Vancouver	
Port Coquitlam	
Port Moody	
Richmond	
Surrey	
Vancouver	\$53.5M
West Vancouver	
White Rock	

Q1 2018 Transactions by Date & Municipality



Apartment - Q1 2018 Purchaser Profile by Total \$ Volume

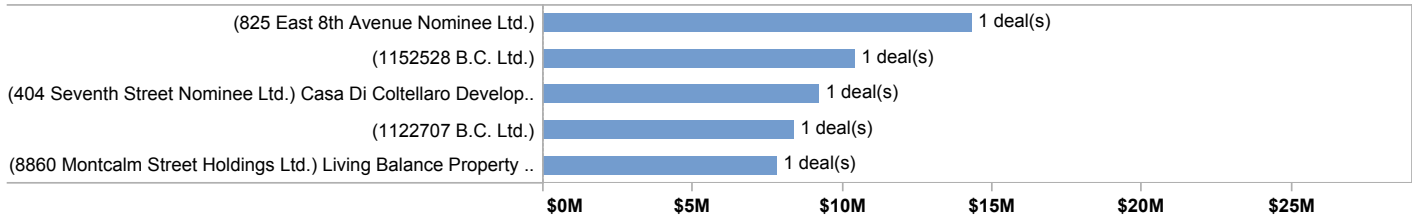


Purchaser Profile

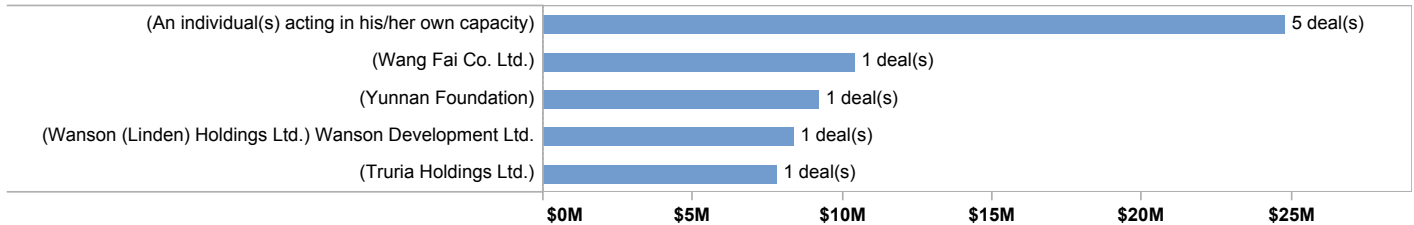
- Private Investor - Canadian
- Private Investor - Foreign

Apartment - Q1 2018 Top Purchasers, Vendors, Lenders

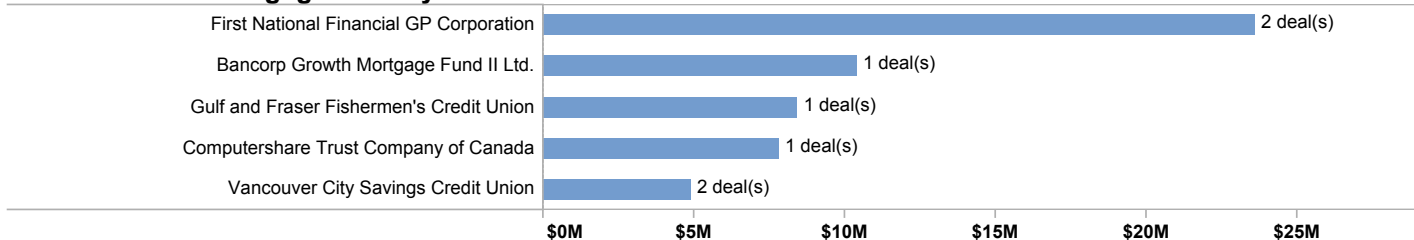
First Purchaser



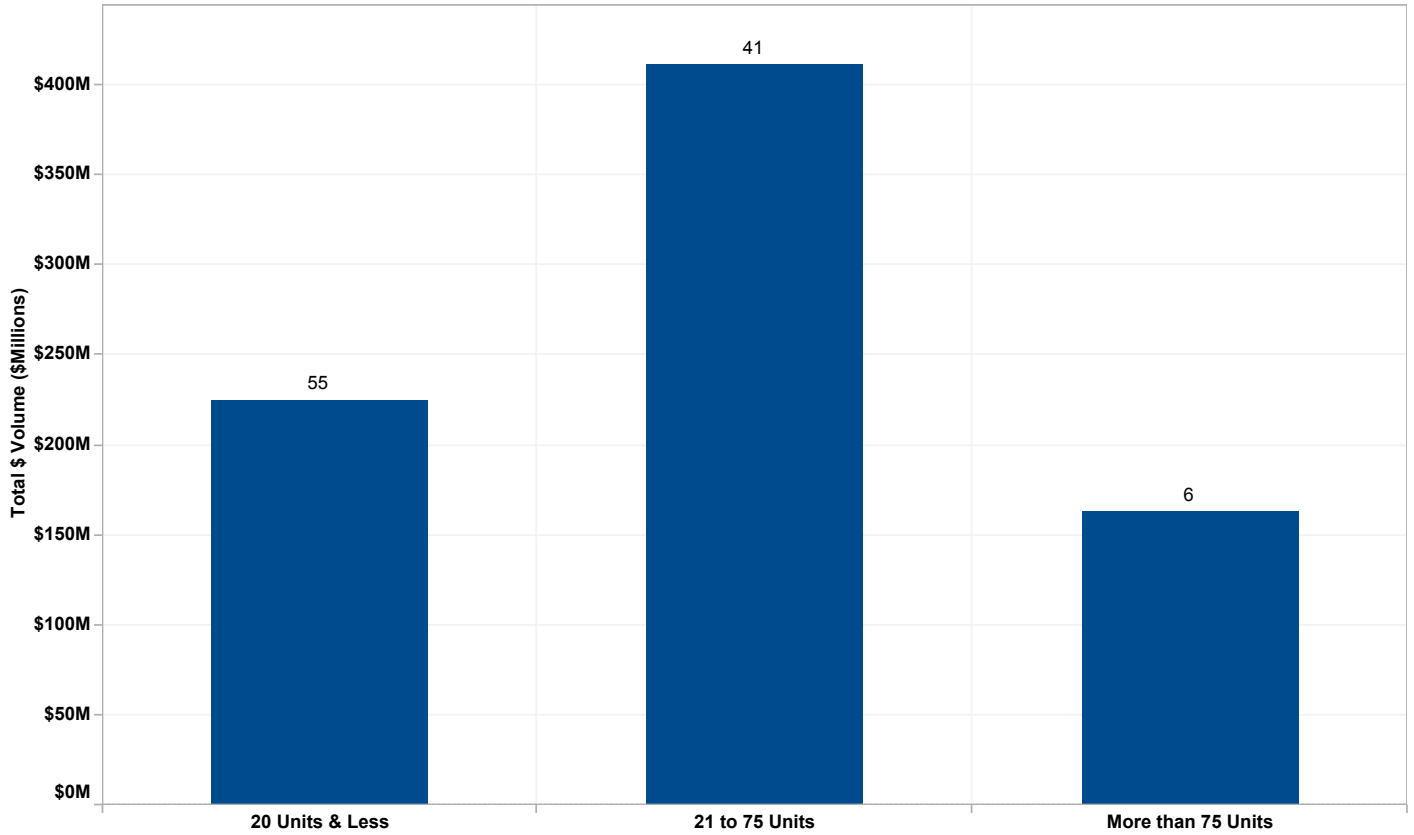
First Vendor



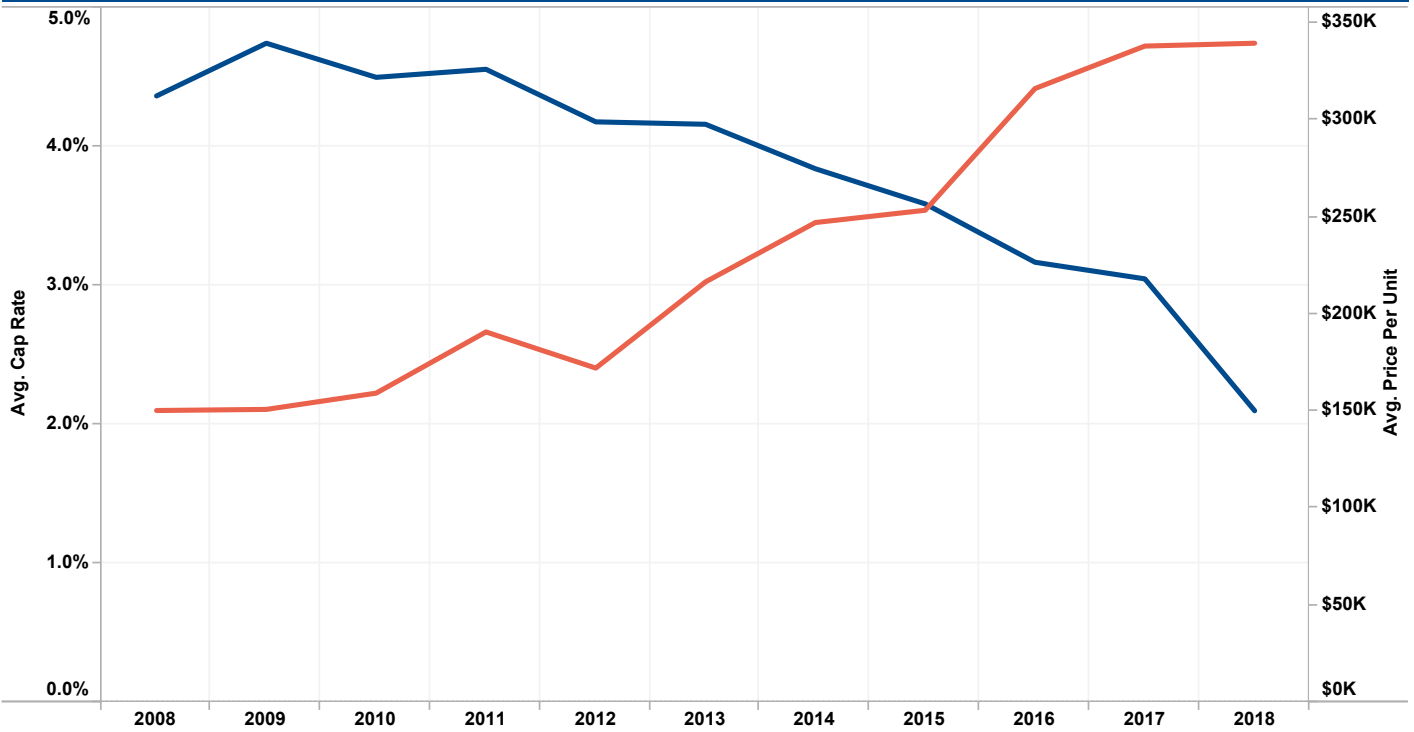
First Mortgage Primary Lender



Apartment - \$ Volume & Transactions by Bldg. Size (last 12 mos.)



Apartment - Avg. Price/Unit vs. Cap Rate



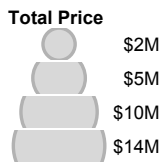
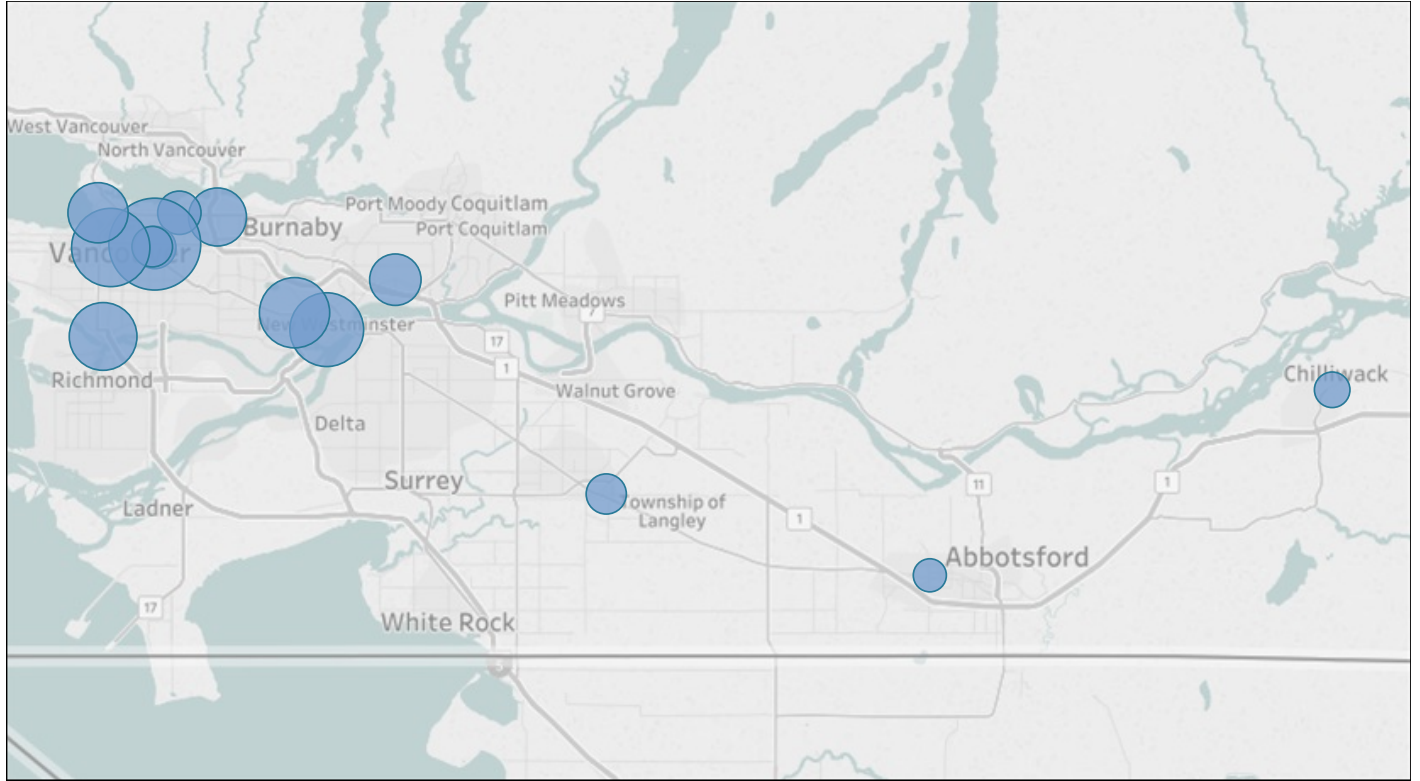
Measure Names

- Avg. Cap Rate
- Avg. Price Per Unit

Apartment - Top Transactions Q1 2018

First Address	Municipality	Number of Units	Total Price	Price Per Unit	Sale Type
825 East 8th Avenue	Vancouver	41	\$14,350,000	\$350,000	Market
1110 West 10th Avenue	Vancouver	23	\$10,420,000	\$453,043	Market
404 7th Street	New Westminster	42	\$9,250,000	\$220,238	Market
7110 Linden Avenue	Burnaby	30	\$8,400,000	\$280,000	Market
8860 Montcalm Street	Vancouver	24	\$7,800,000	\$325,000	Market

Apartment - Q1 2018 Transactions



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