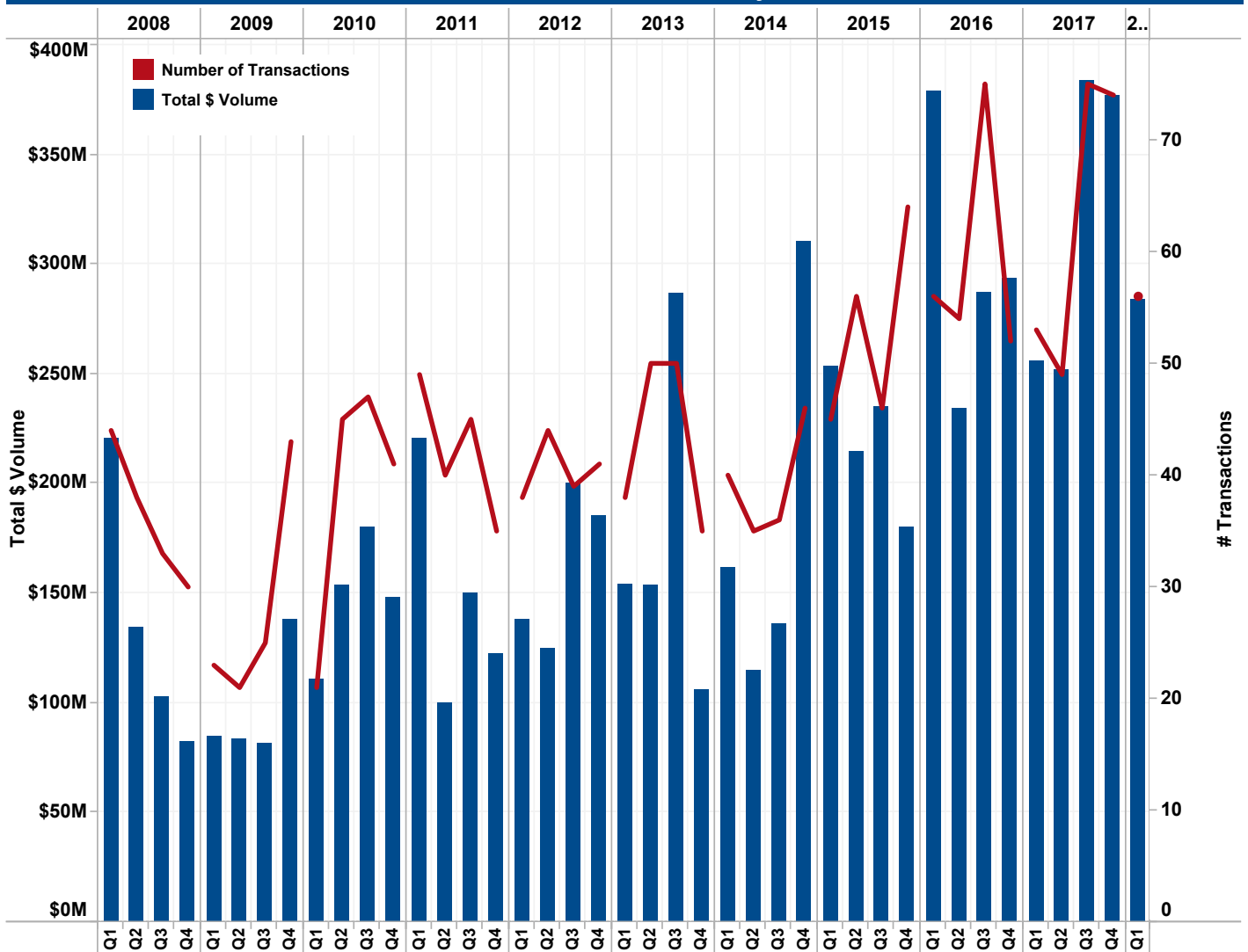

Greater Vancouver Area Industrial

Commercial Q1 2018 Statistics

Data as of March 31, 2018



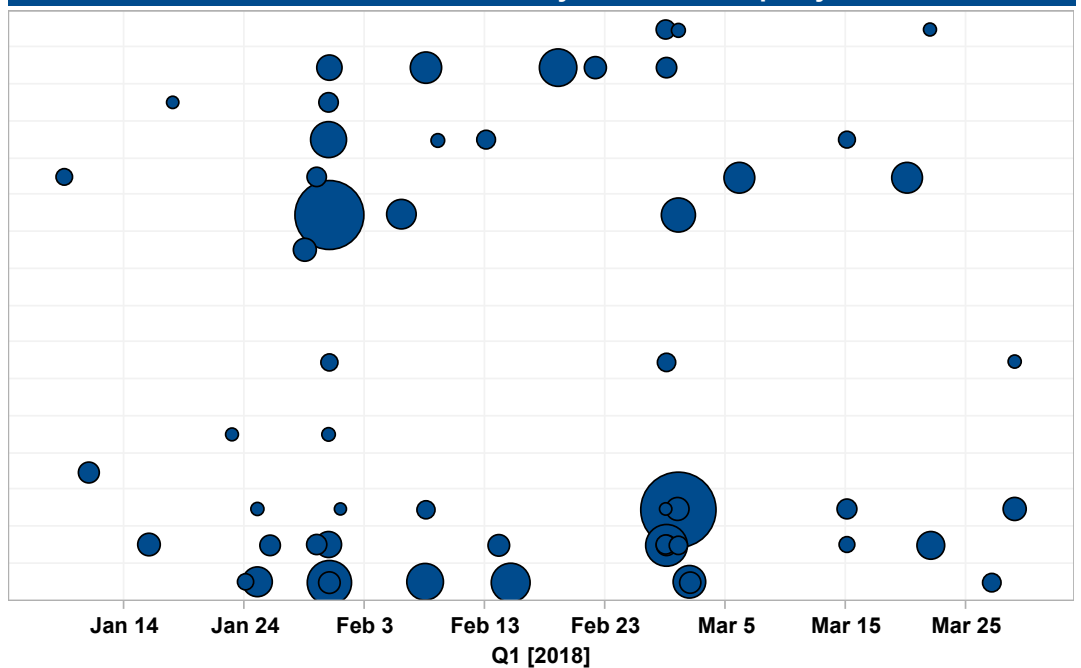
Industrial - Total Price & Transactions by Year & Quarter



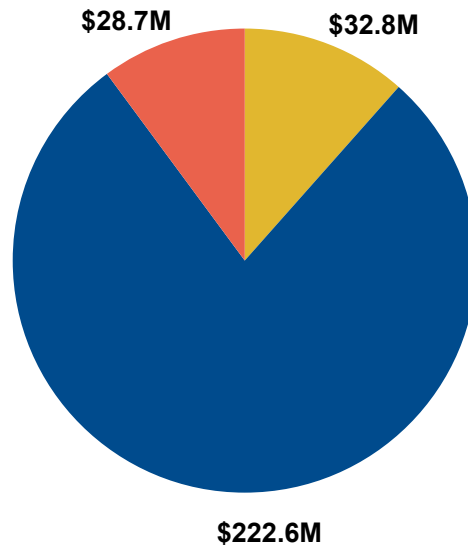
Industrial

Abbotsford	\$5.0M
Burnaby	\$27.0M
Chilliwack	\$3.6M
Coquitlam	\$14.5M
Delta	\$17.5M
Langley	\$46.8M
Maple Ridge	\$3.6M
Mission	
New Westminster	
North Vancouver	\$5.5M
Pitt Meadows	
Port Coquitlam	\$2.4M
Port Moody	\$3.0M
Richmond	\$54.5M
Surrey	\$43.7M
Vancouver	\$57.0M

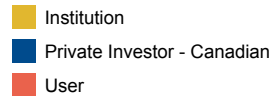
Q1 2018 Transactions by Date & Municipality



Industrial - Q1 2018 Purchaser Profile by Total \$ Volume

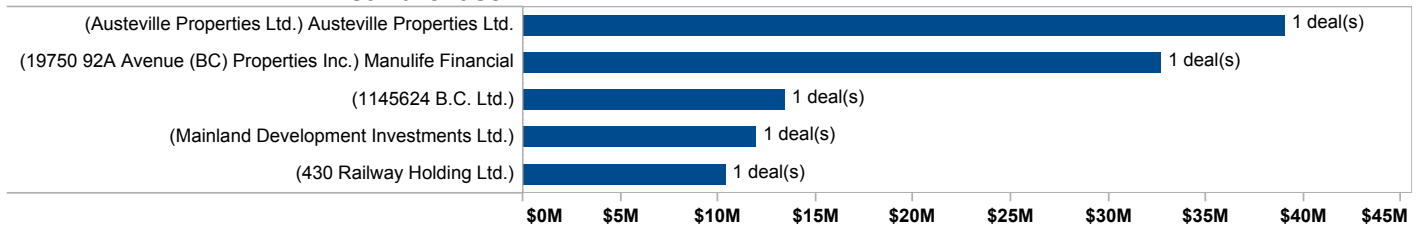


Purchaser Profile

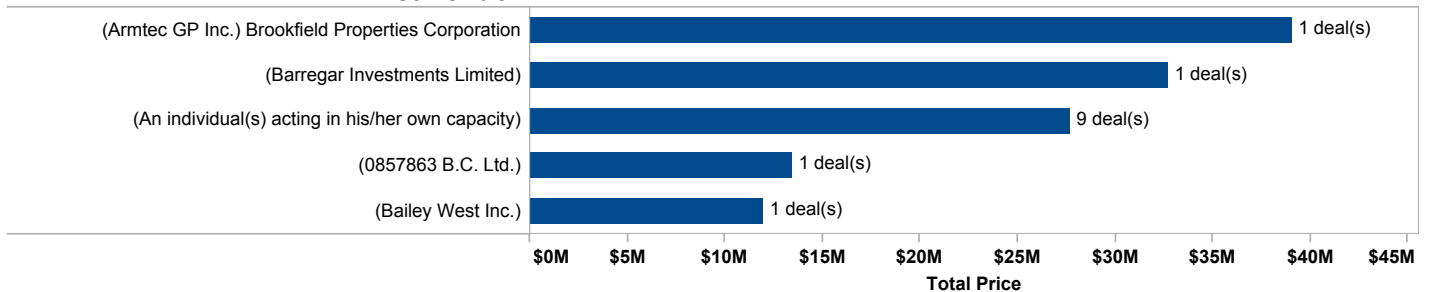


Industrial - Q1 2018 Top Purchasers, Vendors, Lenders

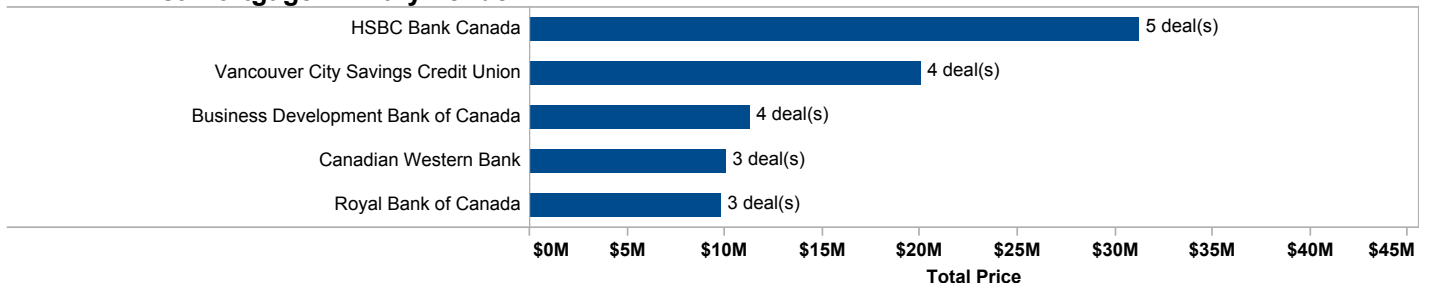
First Purchaser



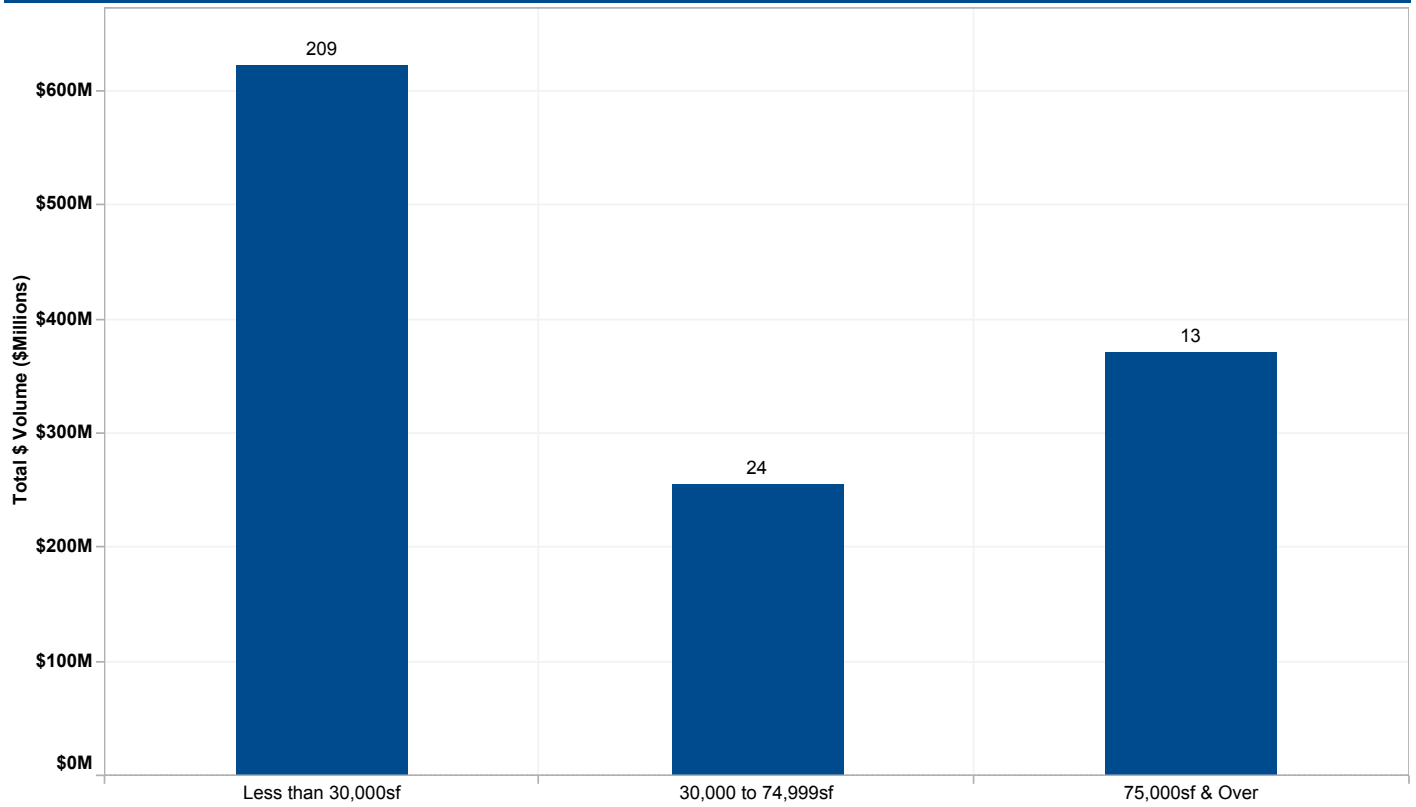
First Vendor



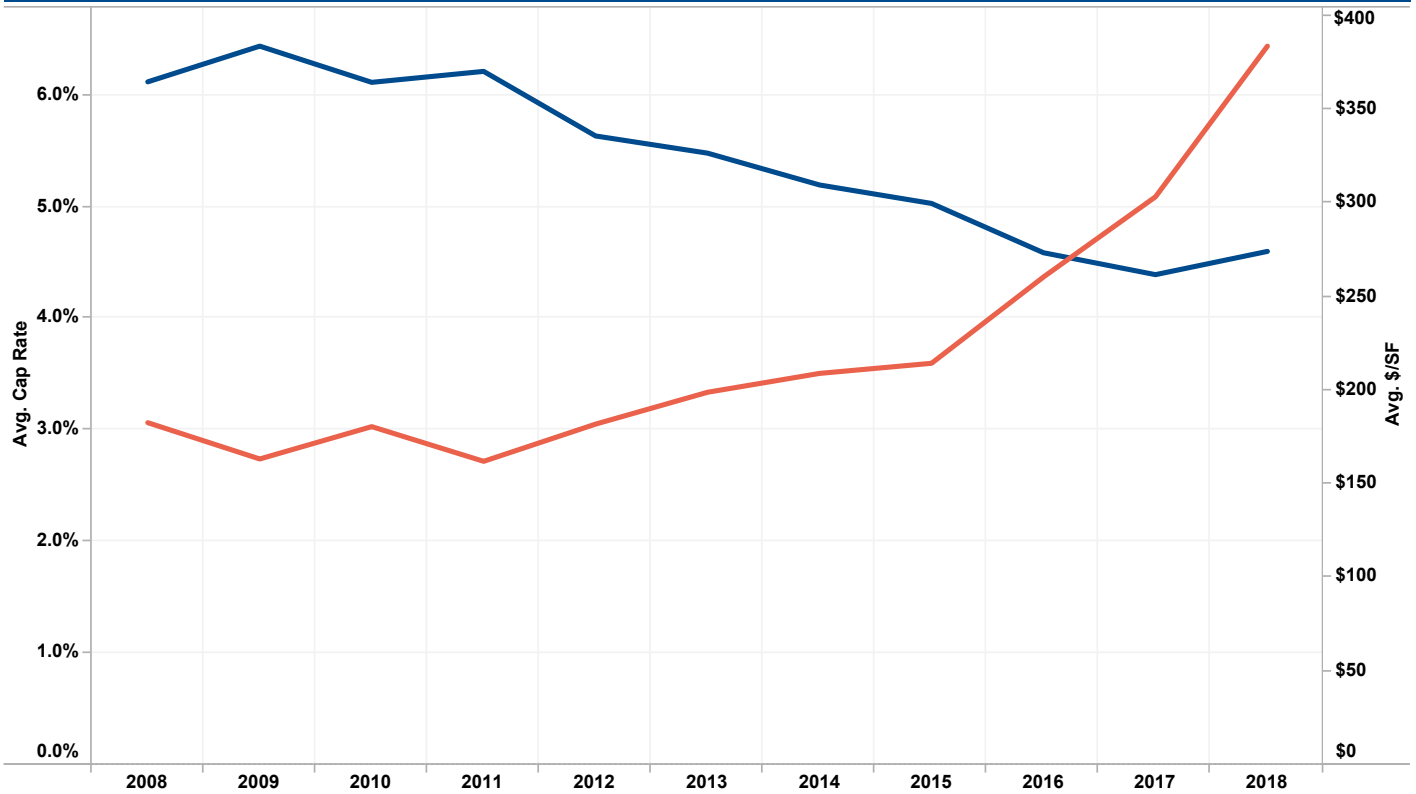
First Mortgage Primary Lender



Industrial - \$ Volume by Bldg. Size (last 12 mos.)



Industrial Avg. \$/SF vs. Cap Rate



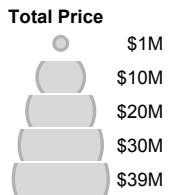
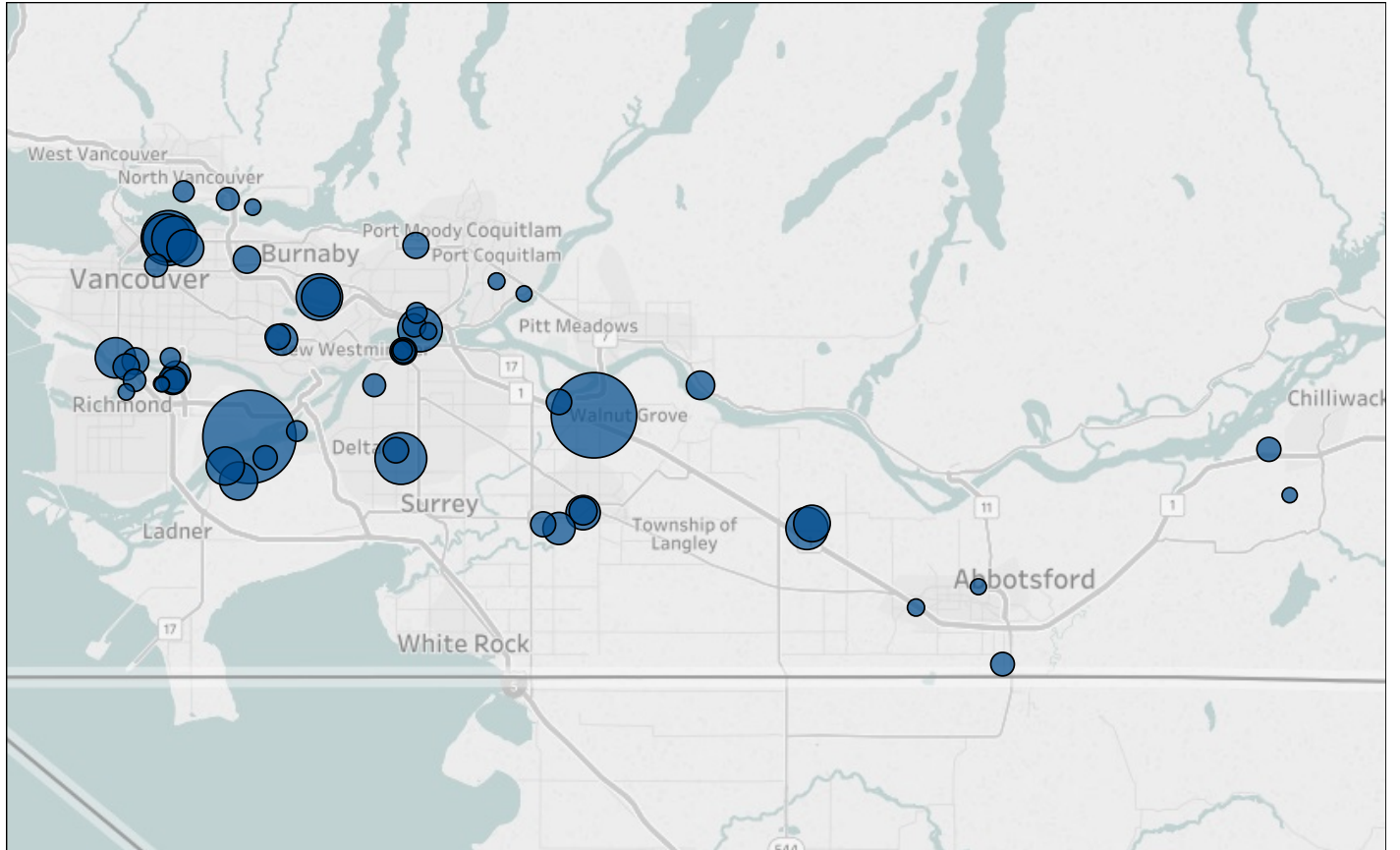
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

Industrial - Top Transactions Q1 2018

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
7900 Nelson Road	Richmond	\$39,030,000	125,000	\$312	Market
19750 92A Avenue	Langley	\$32,750,000	208,888	\$157	Market
503 Railway Street	Vancouver	\$13,500,000	12,360	\$1,092	Market
7715 Anvil Way	Surrey	\$12,000,000	41,510	\$289	Market
422 Railway Street	Vancouver	\$10,400,000	17,550	\$593	Market

Industrial - Q1 2018 Transactions



Copyright © Altus Group Limited

Altus Group Limited, makes no representation about the accuracy, completeness, or the suitability of the material represented herein for the particular purposes of any reader and such material may not be copied, duplicated or re-distributed in any form or by any means without the prior written permission of Altus Group Limited. Altus Group Limited assumes no responsibility or liability without limitation for any errors or omissions in the information contained in the material represented. E&O.E.