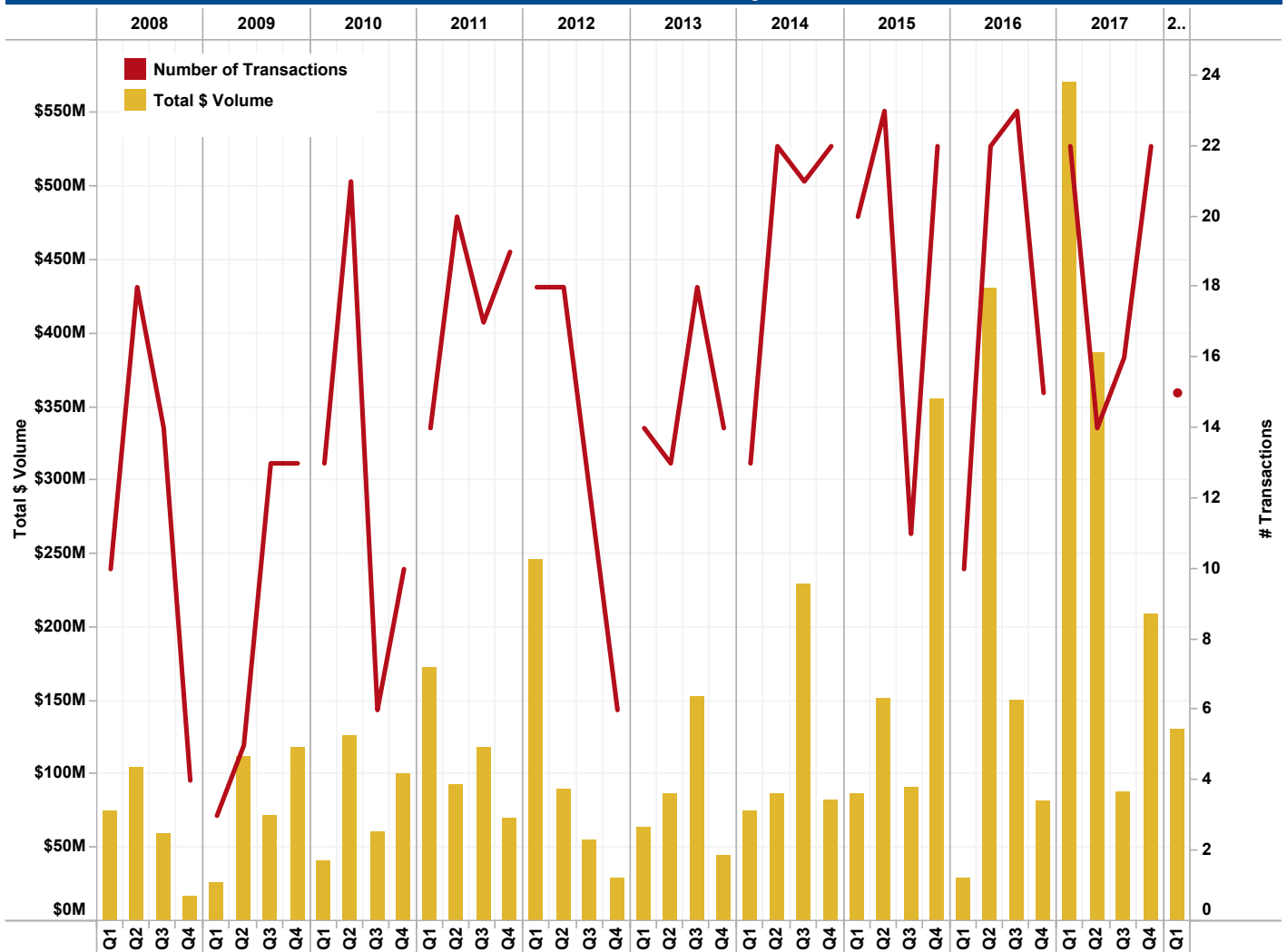

Greater Vancouver Area Office

Commercial Q1 2018 Statistics

Data as of March 31, 2018



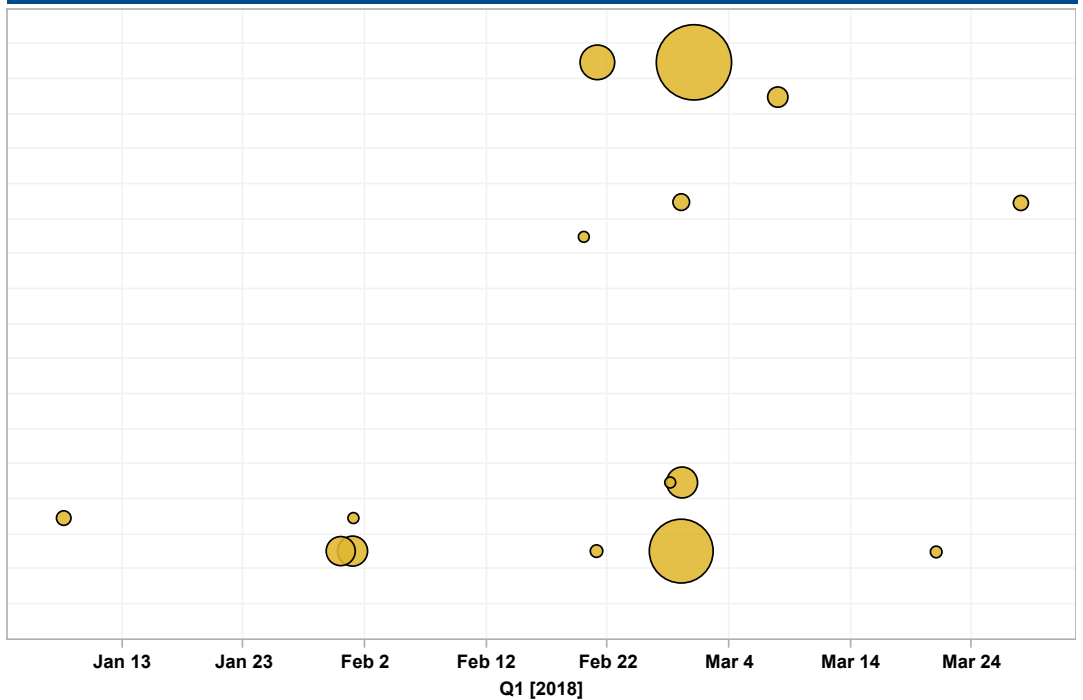
Office - Total Price & Transaction by Year & Quarter



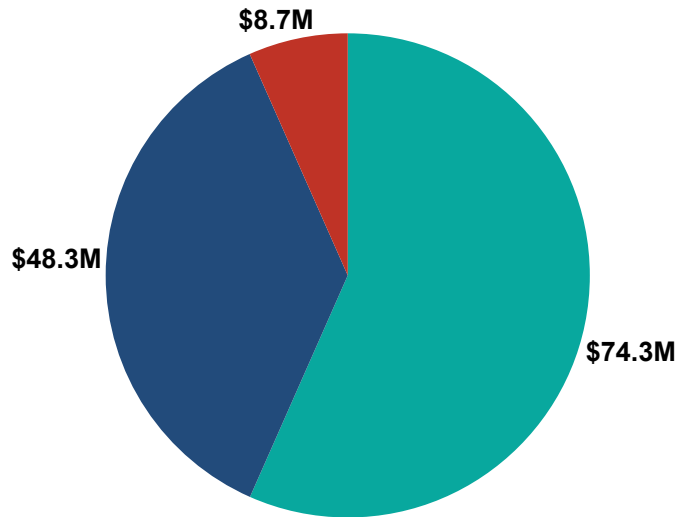
Office

Abbotsford	
Burnaby	\$58.5M
Chilliwack	\$3.5M
Coquitlam	
Delta	
Langley	\$4.3M
Maple Ridge	\$1.0M
Mission	
New Westminster	
North Vancouver	
Pitt Meadows	
Port Coquitlam	
Port Moody	
Richmond	\$9.2M
Surrey	\$2.8M
Vancouver	\$52.0M
West Vancouver	
White Rock	

Q1 2018 Transactions by Date & Municipality



Office - Q1 2018 Purchaser Profile by Total \$ Volume

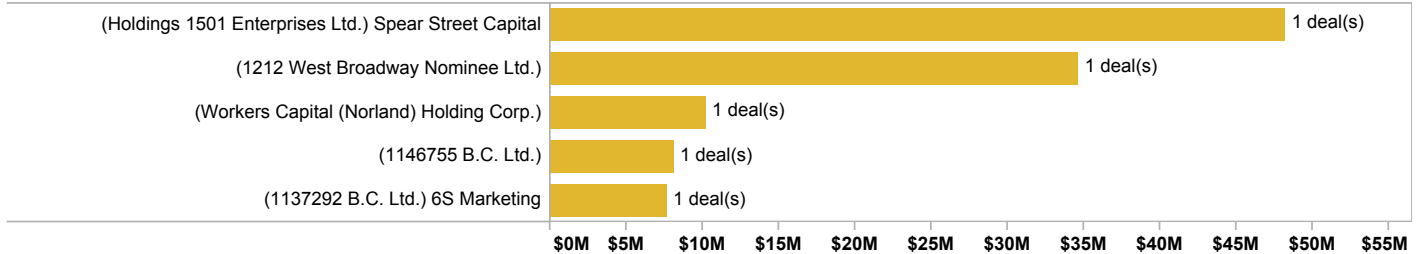


Purchaser Profile

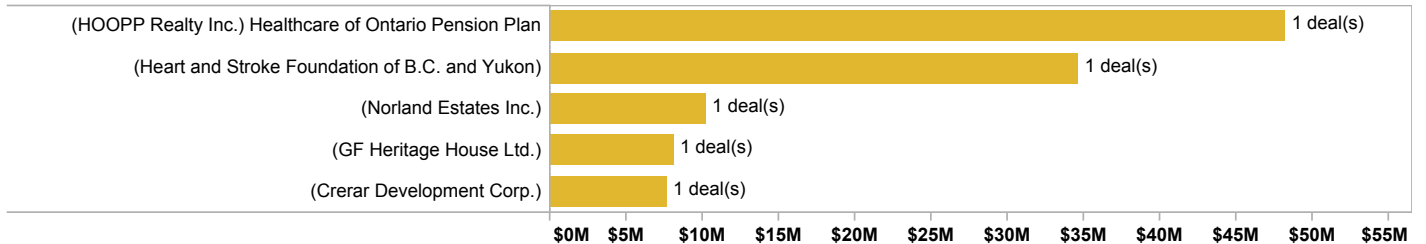
- Private Investor - Canadian
- Private Investor - Foreign
- User

Office - Q1 2018 Top Purchasers, Vendors, Lenders

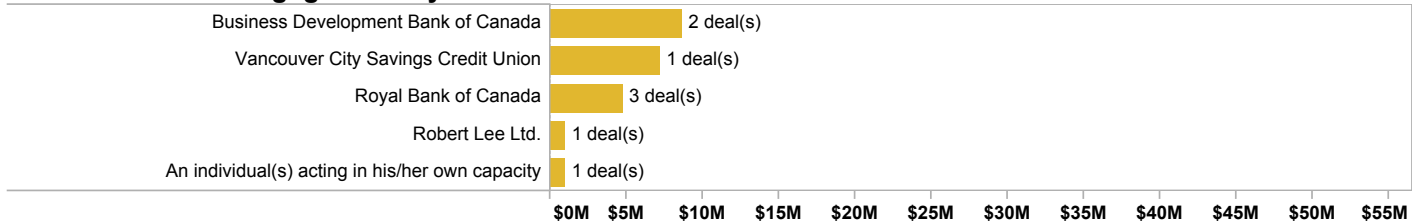
First Purchaser



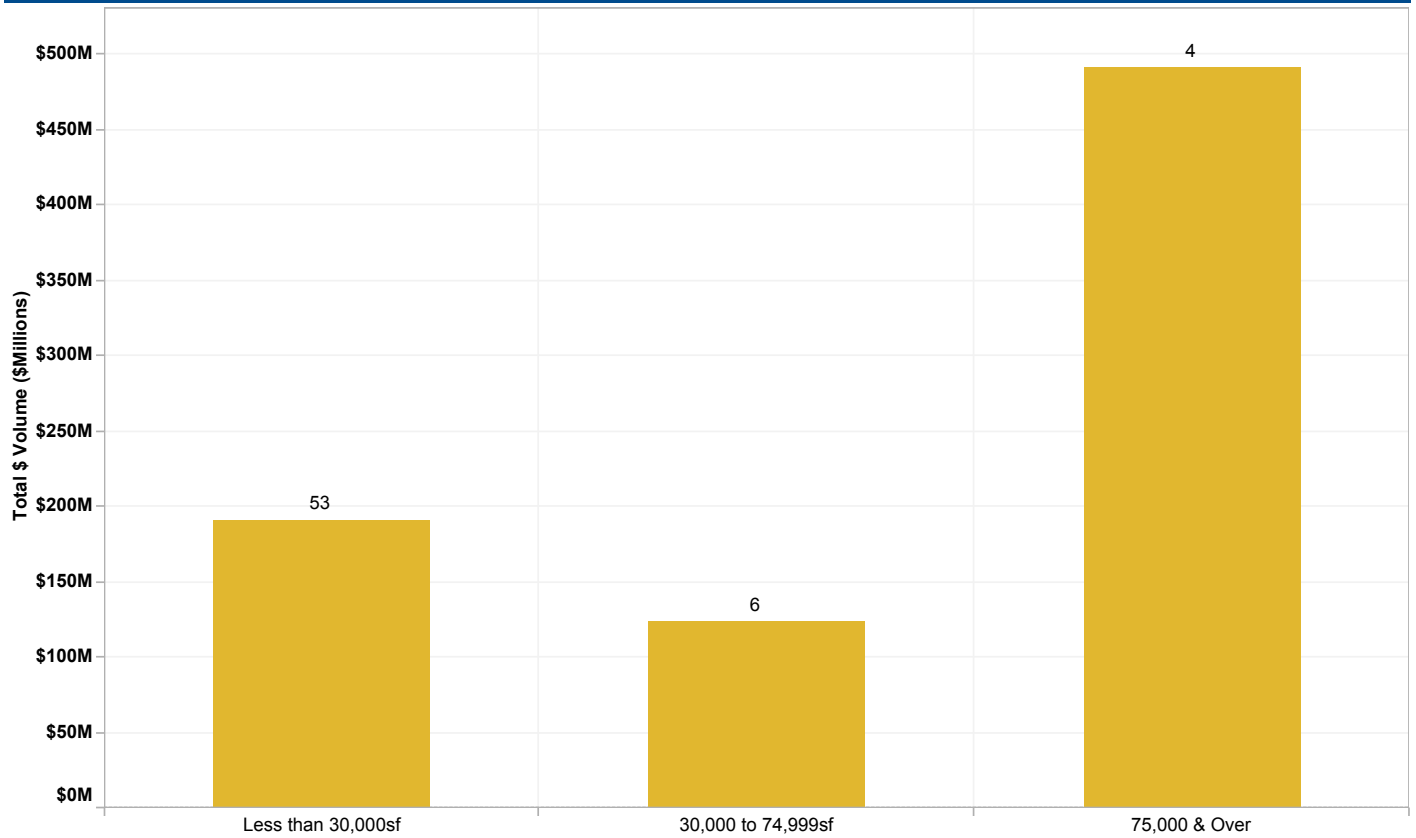
First Vendor



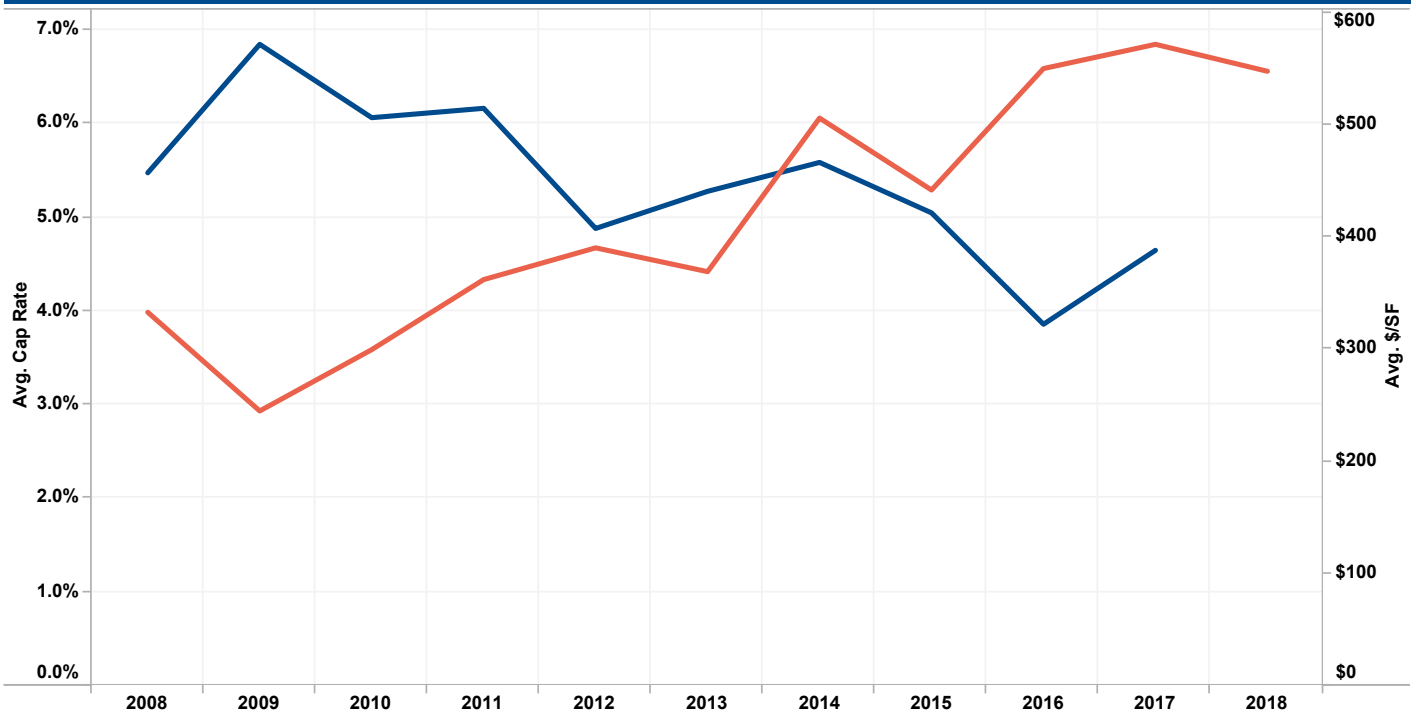
First Mortgage Primary Lender



Office - \$ Volume & Transactions by Bldg. Size (last 12 mos.)



Office - Avg. \$/SF vs. Cap Rate

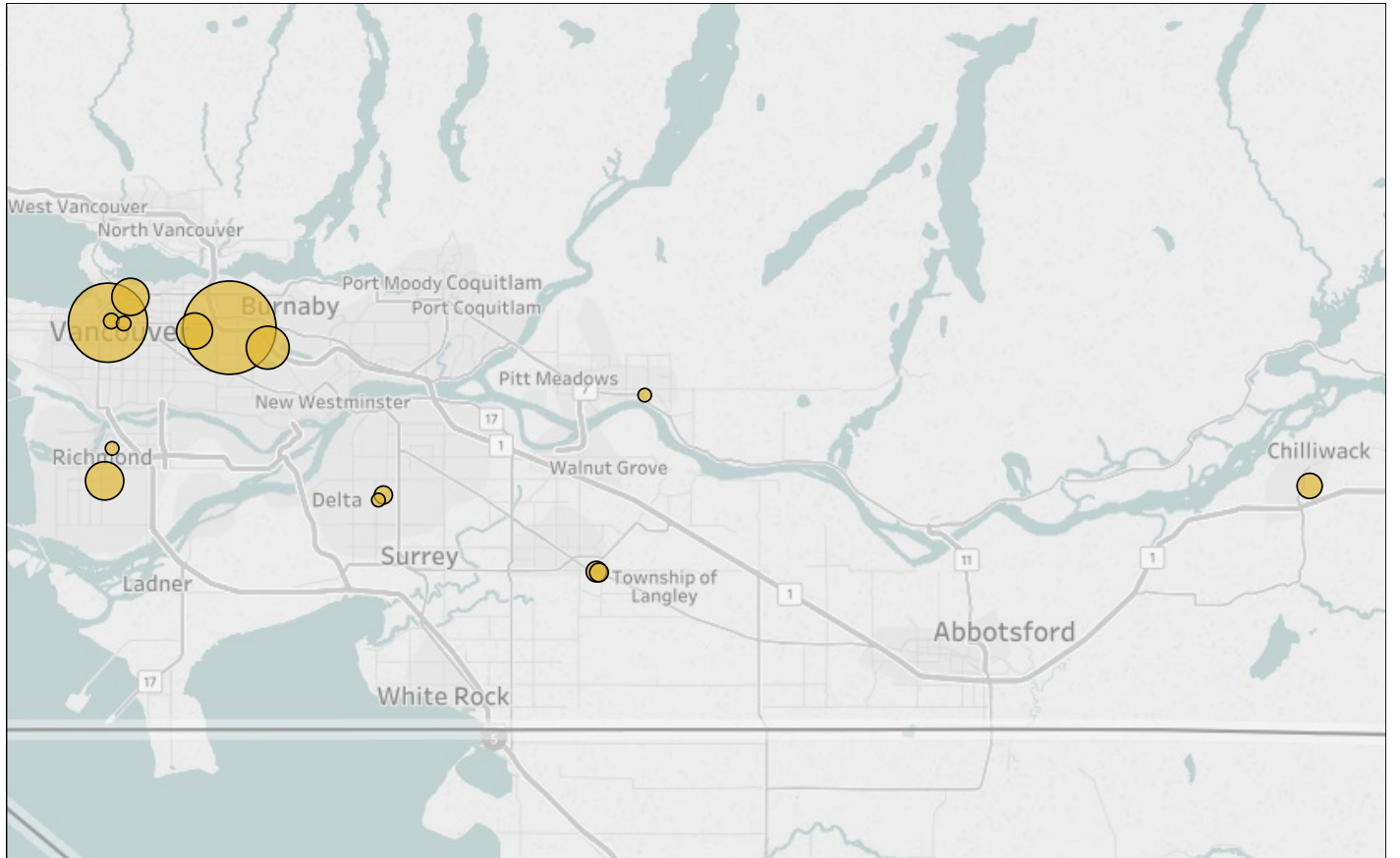


Measure Names
■ Avg. \$/SF
■ Avg. Cap Rate

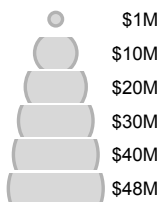
Office - Top Transactions Q1 2018

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
4170 Still Creek Drive	Burnaby	\$48,250,000	125,479	\$385	Market
1212 West Broadway	Vancouver	\$34,700,000	48,085	\$722	Market
4126 Norland Avenue	Burnaby	\$10,200,000	31,886	\$320	Market
8120 Granville Avenue	Richmond	\$8,150,000	16,653	\$489	Market
548 Beatty Street	Vancouver	\$7,670,250	10,227	\$750	Market

Office - Q1 2018 Transactions



Total Price



Copyright © Altus Group Limited

Altus Group Limited, makes no representation about the accuracy, completeness, or the suitability of the material represented herein for the particular purposes of any reader and such material may not be copied, duplicated or re-distributed in any form or by any means without the prior written permission of Altus Group Limited. Altus Group Limited assumes no responsibility or liability without limitation for any errors or omissions in the information contained in the material represented. E&O.E.