
Vancouver Market Area Commercial Q1 2018 Statistics

Data as of March 31, 2018



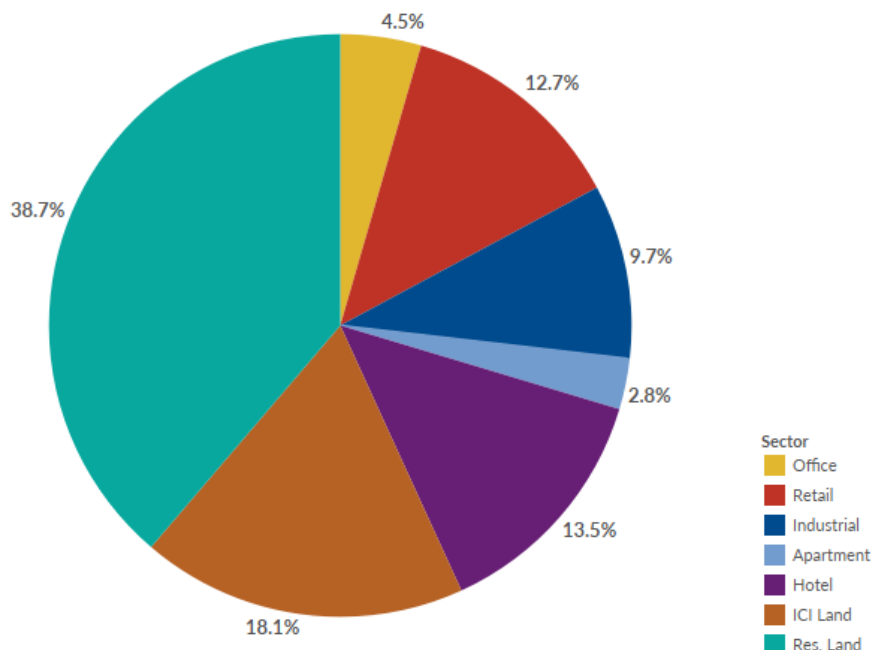
AltusGroup

GVA Property Transactions

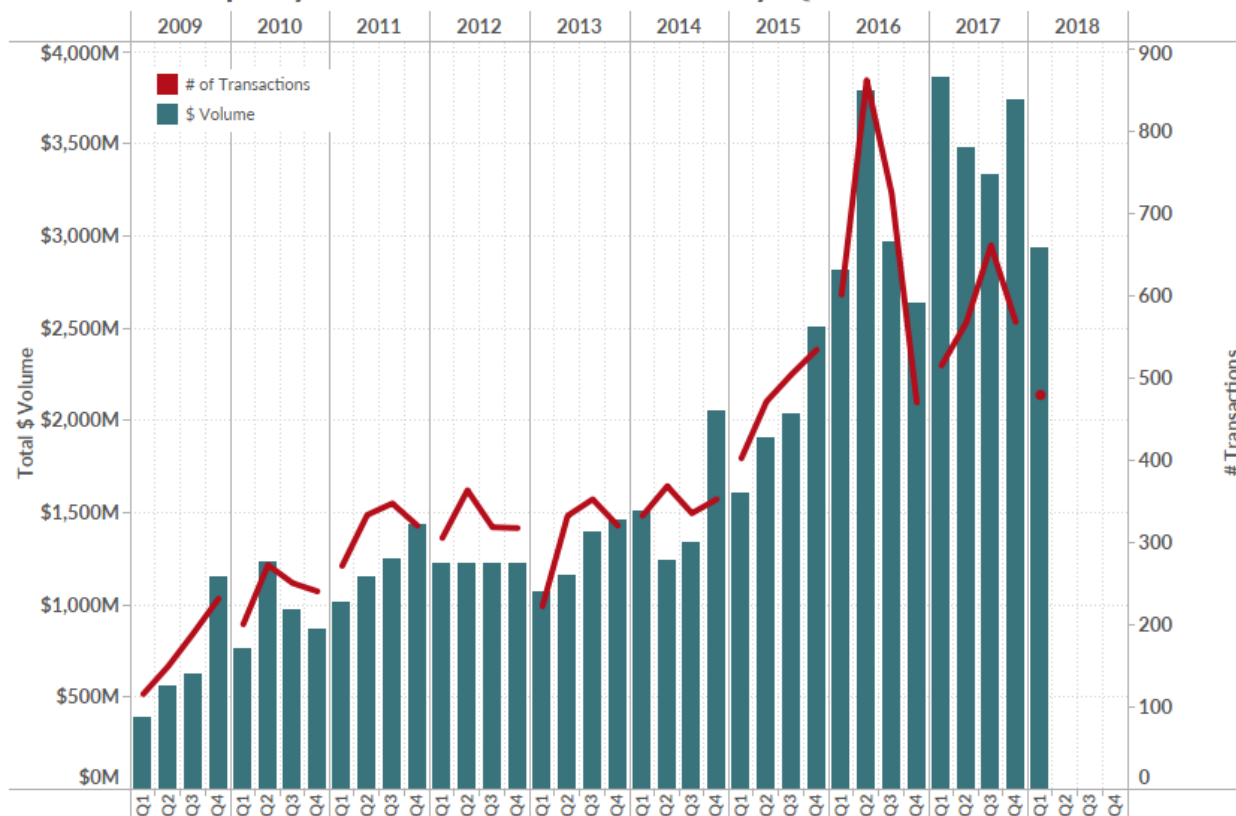
Q1 2018 registered a total of 480 transactions worth \$2.9B, down -22% from the previous quarter. Residential Land was the most active sector at 39% of activity.



Q1 2018 Property Transactions - Total \$ Volume by Sector



Property Transactions - All Sectors by Quarter



Property Transactions by Quarter and Sector

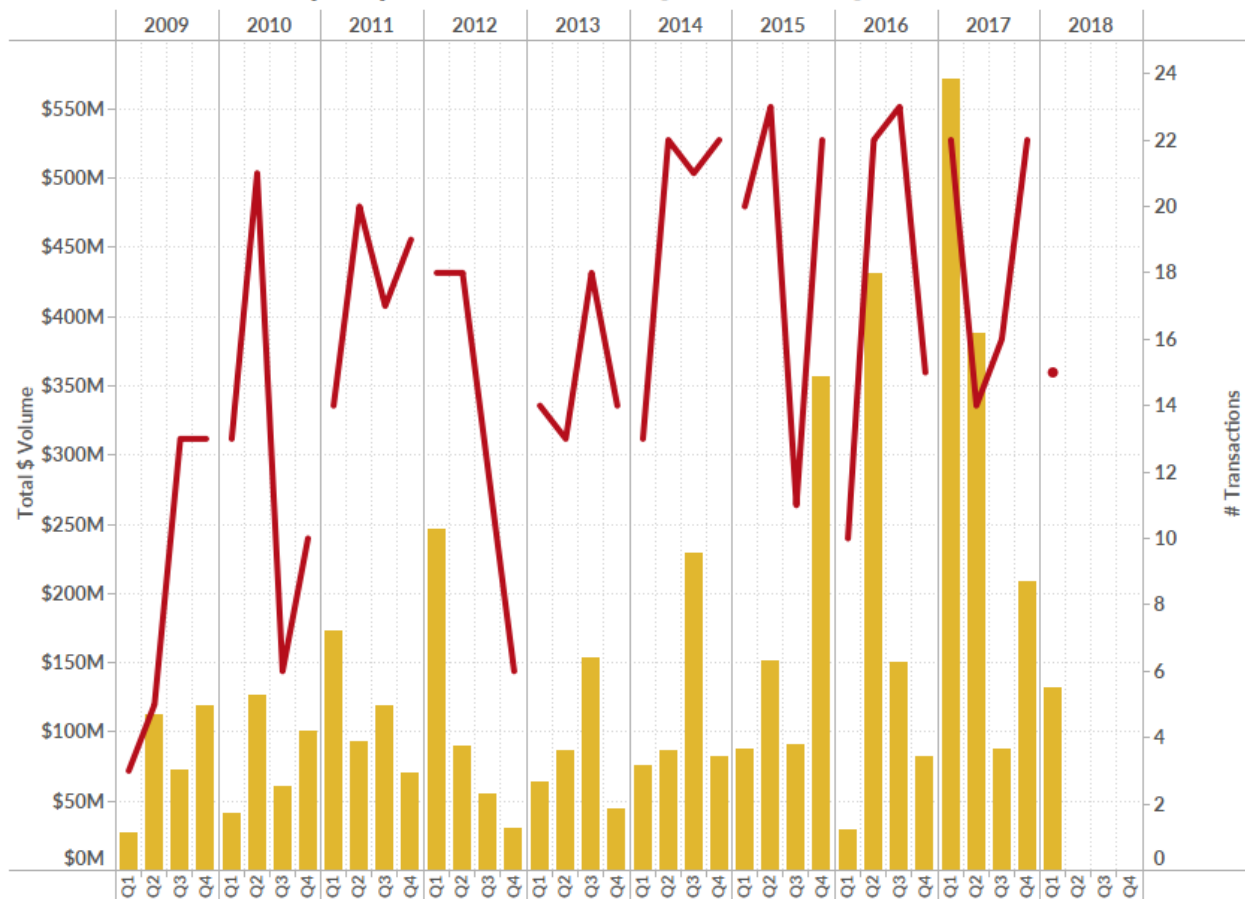
Q1 2018 saw an increase in the Retail and Hotel sectors and a decrease in Office, Industrial, Apartment, ICI Land and Residential Land.



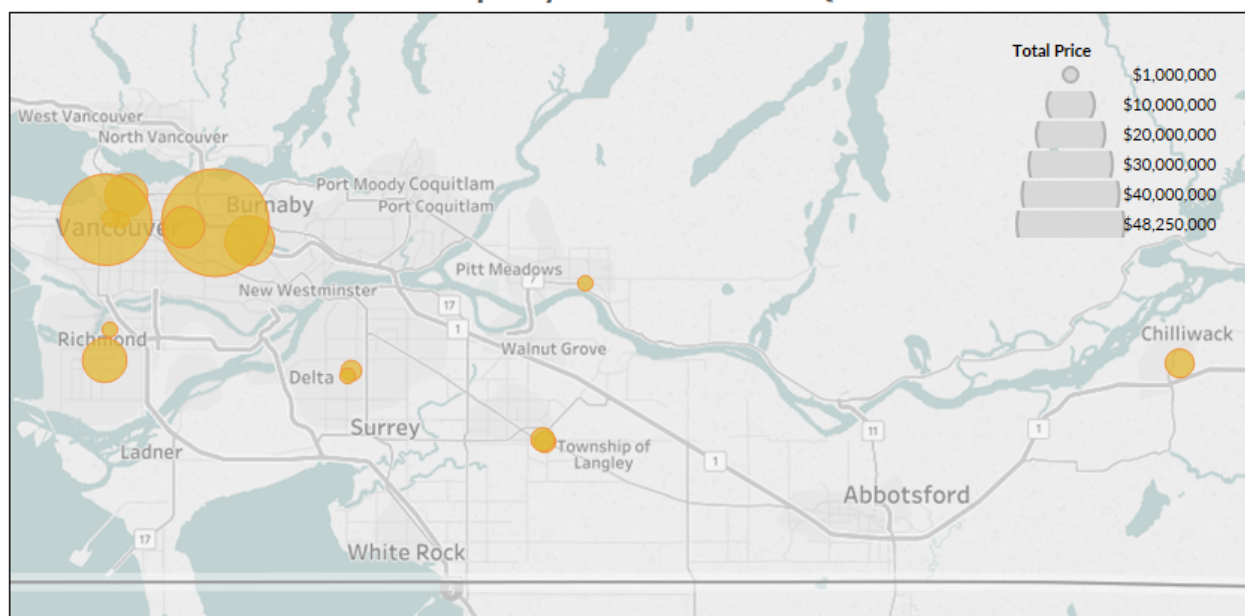
Office Transactions

Q1 2018 saw 15 office transactions worth \$131M, down -37% from Q4 2017 and down -77% from the same quarter last year.

Office Property Transactions - Q1 2009 to Q1 2018



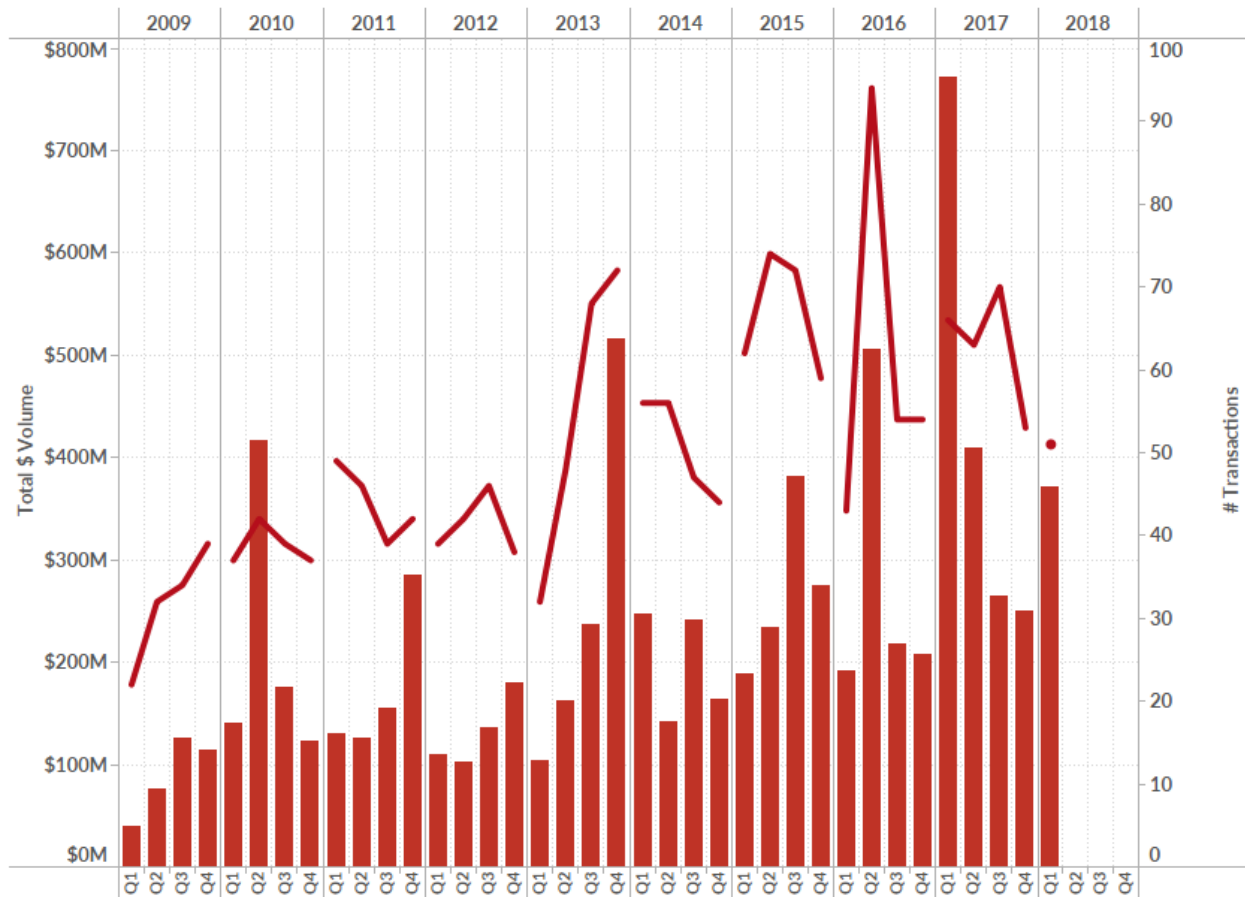
Office Property Transactions - Q1 2018



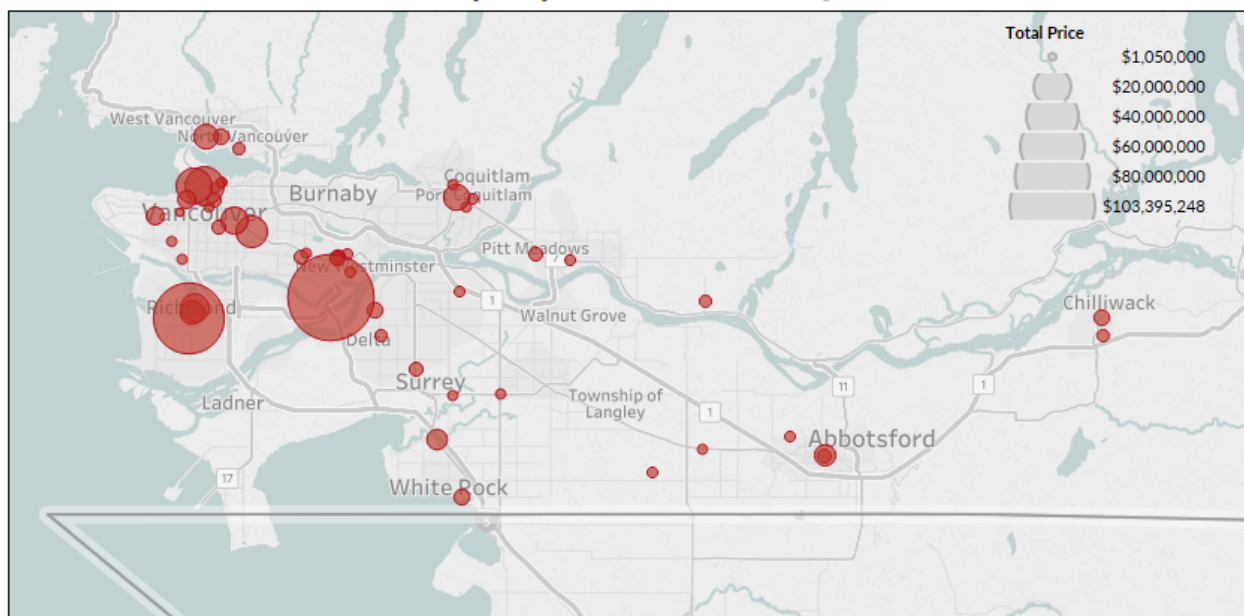
Retail Transactions

Q1 2018 saw 51 retail transactions worth \$372M, up +49% from Q4 2017 and down -51% from the same quarter last year.

Retail Property Transactions - Q1 2009 to Q1 2018

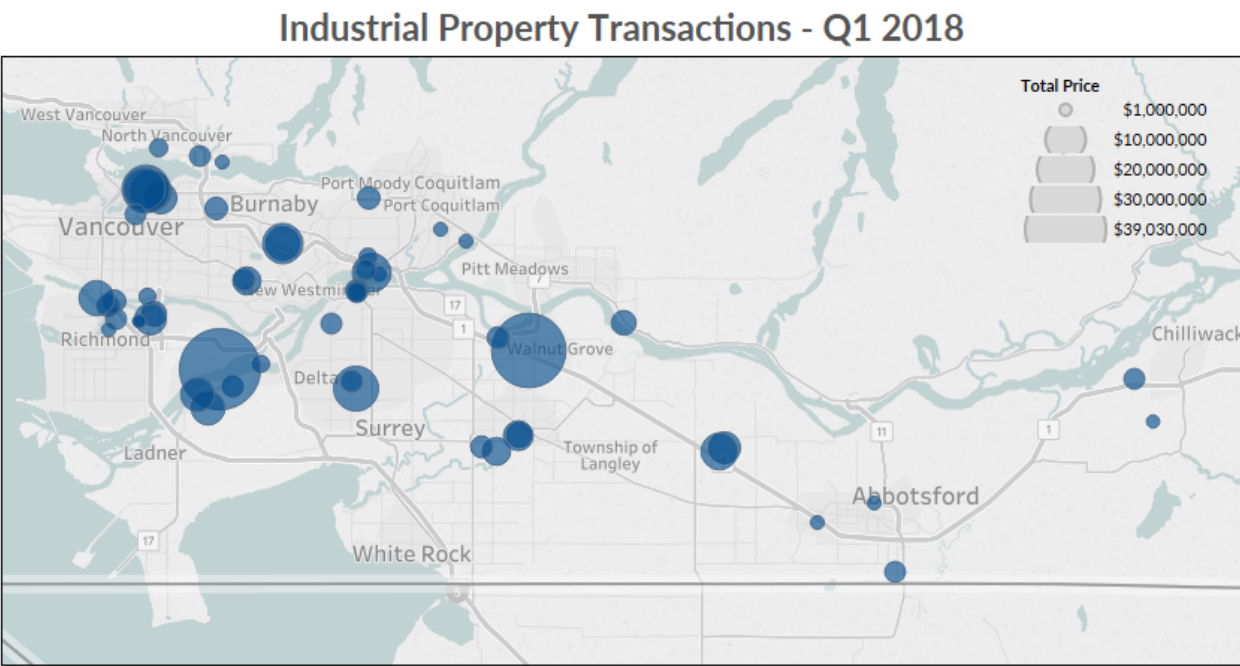
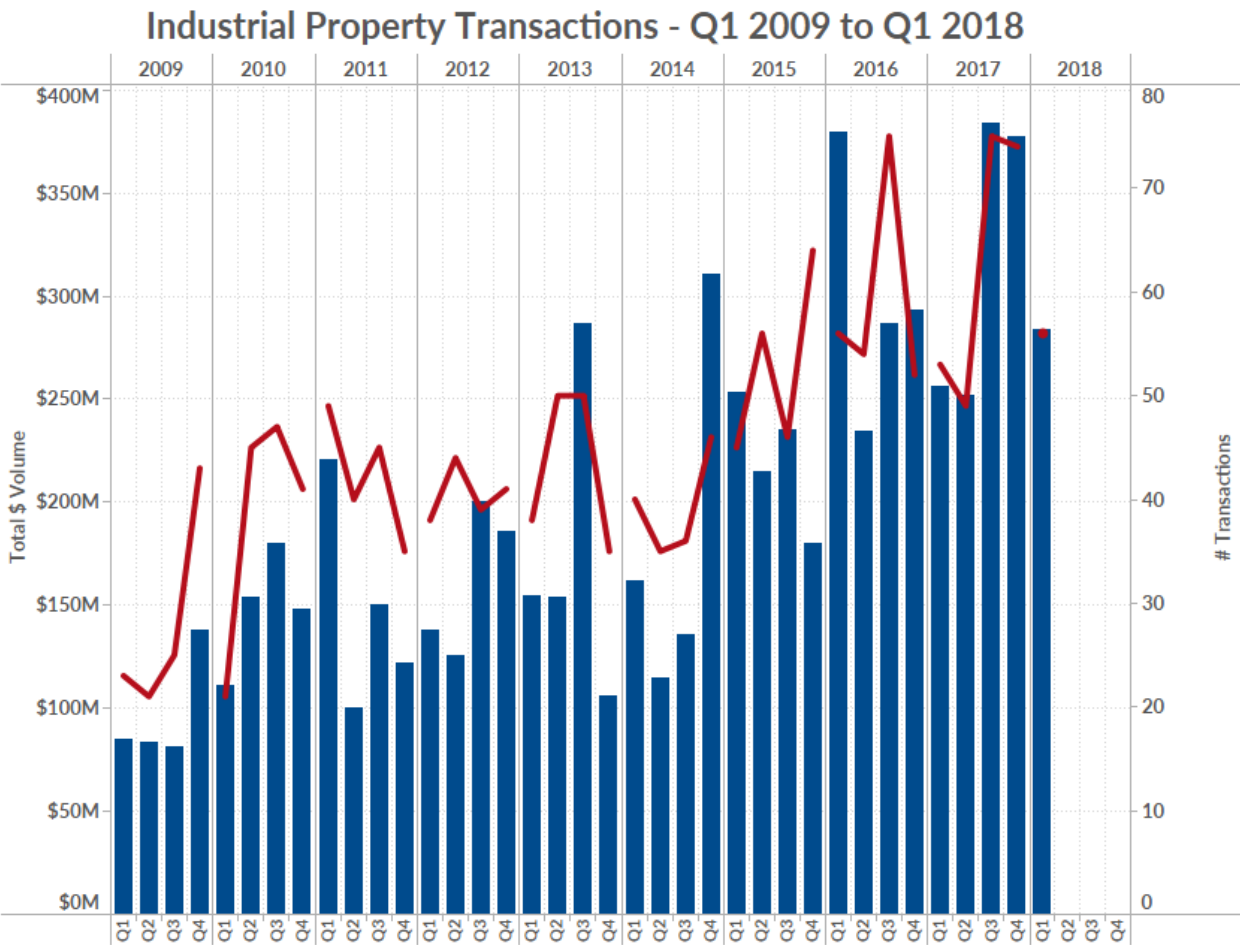


Retail Property Transactions - Q1 2018



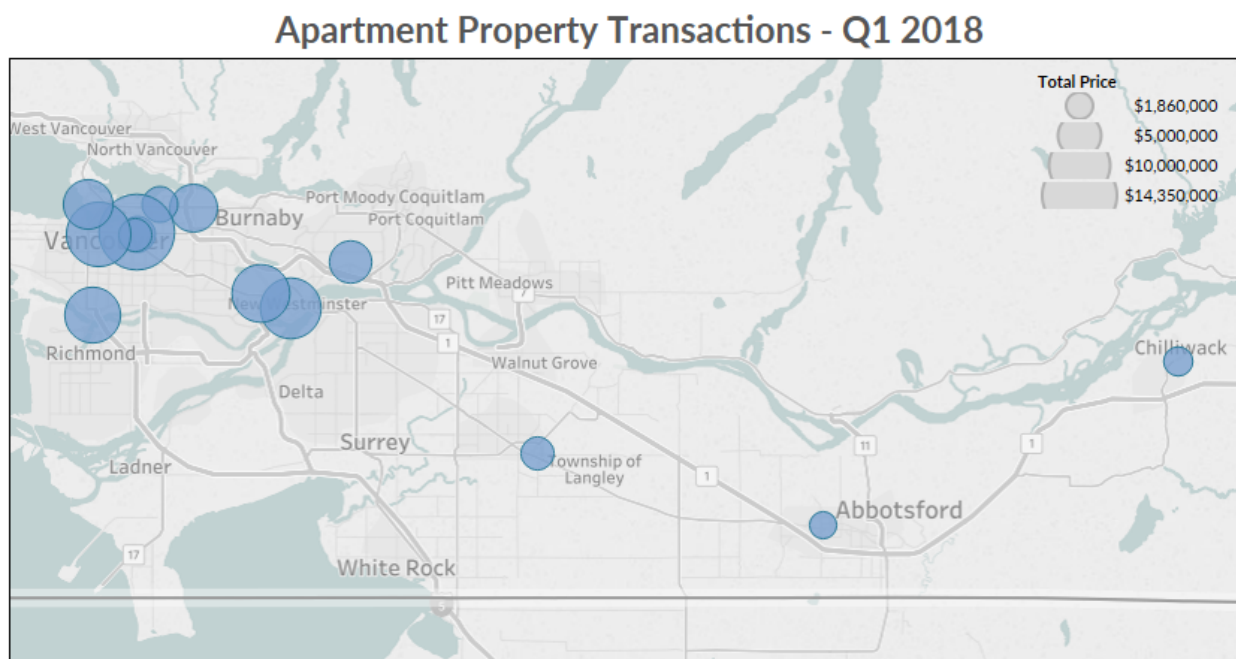
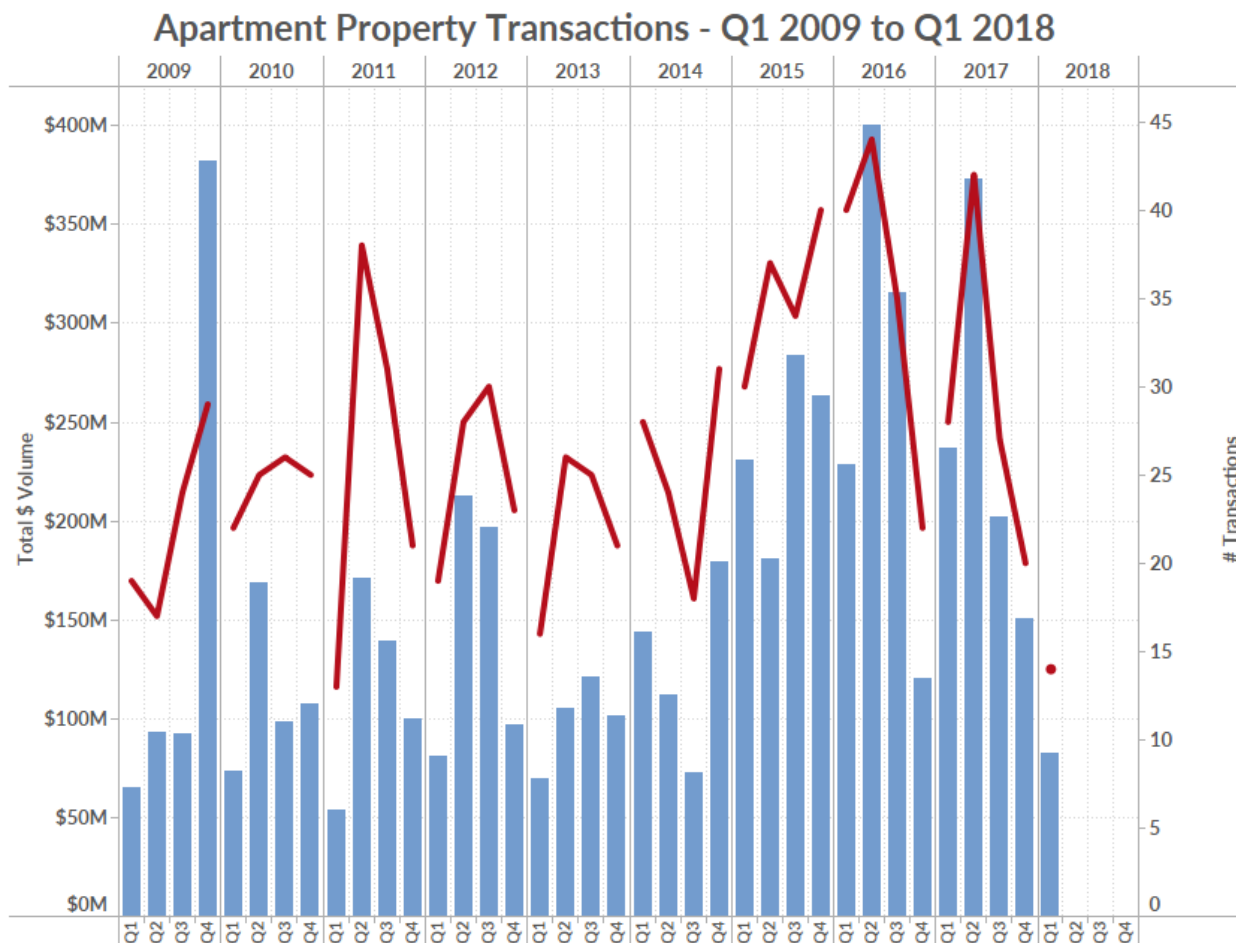
Industrial Transactions

Q1 2018 saw 56 industrial transactions worth \$284M, down -25% from Q4 2017 and up +11% from the same quarter last year.



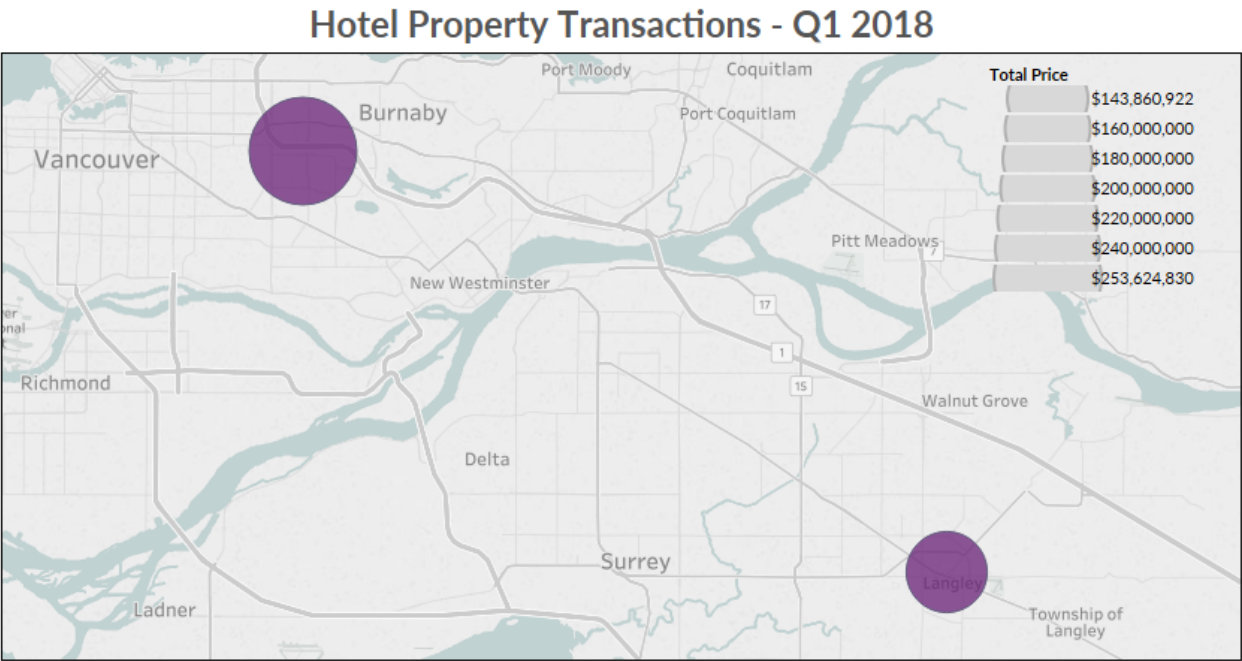
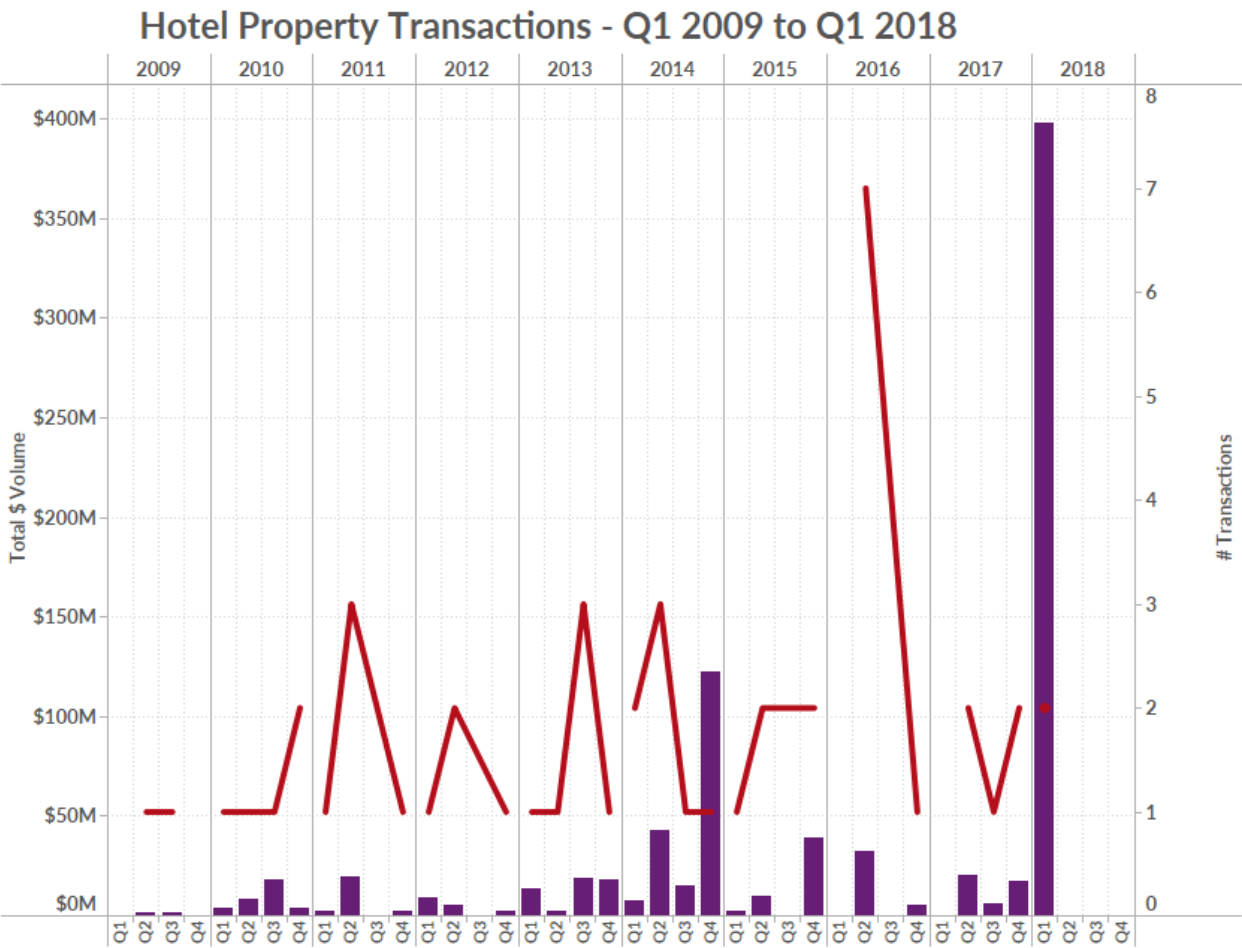
Apartment Transactions

Q1 2018 saw 14 apartment transactions worth \$82M, down -45% from Q4 2017 and down -65% from the same quarter last year.



Hotel Transactions

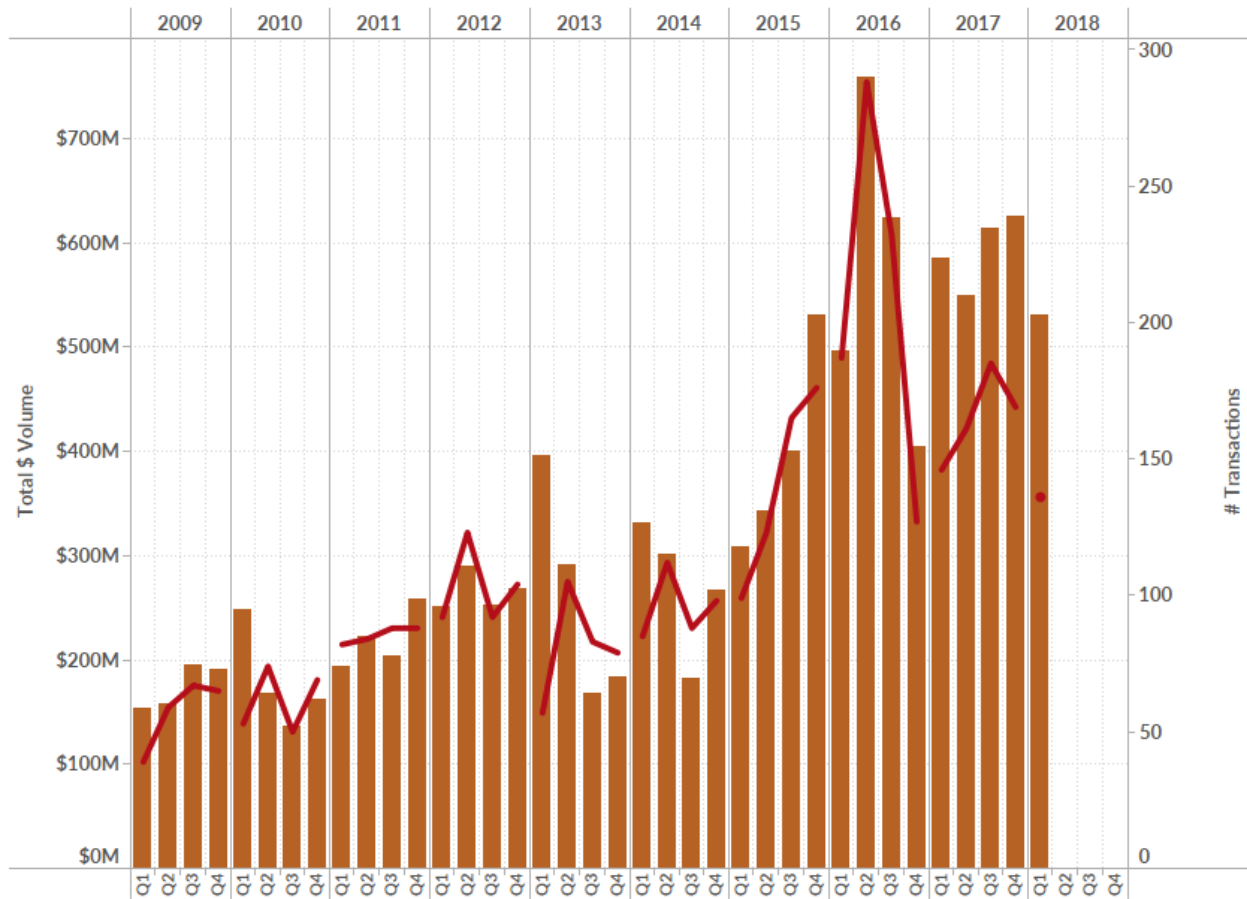
Q1 2018 saw 2 hotel transactions worth \$398M, up +2,252% from Q4 2017 and from the same quarter last year.



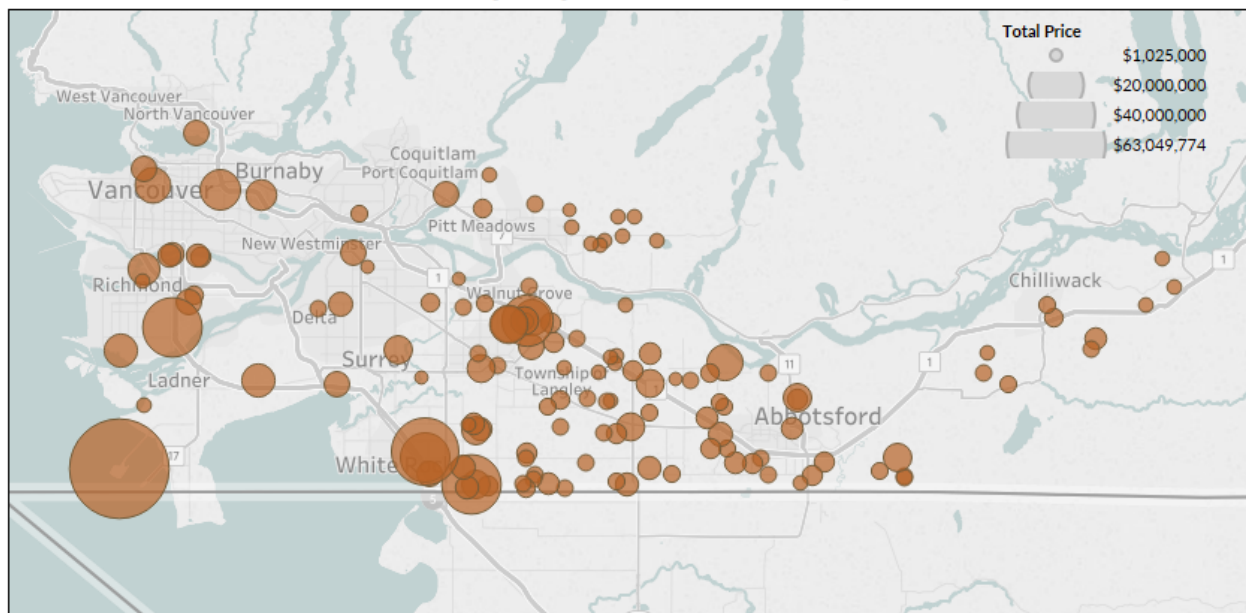
ICI Land Transactions

Q1 2018 saw 136 ICI land transactions worth \$530M, down -15% from Q4 2017 and down -9% from the same quarter last year.

ICI Land Property Transactions - Q1 2009 to Q1 2018



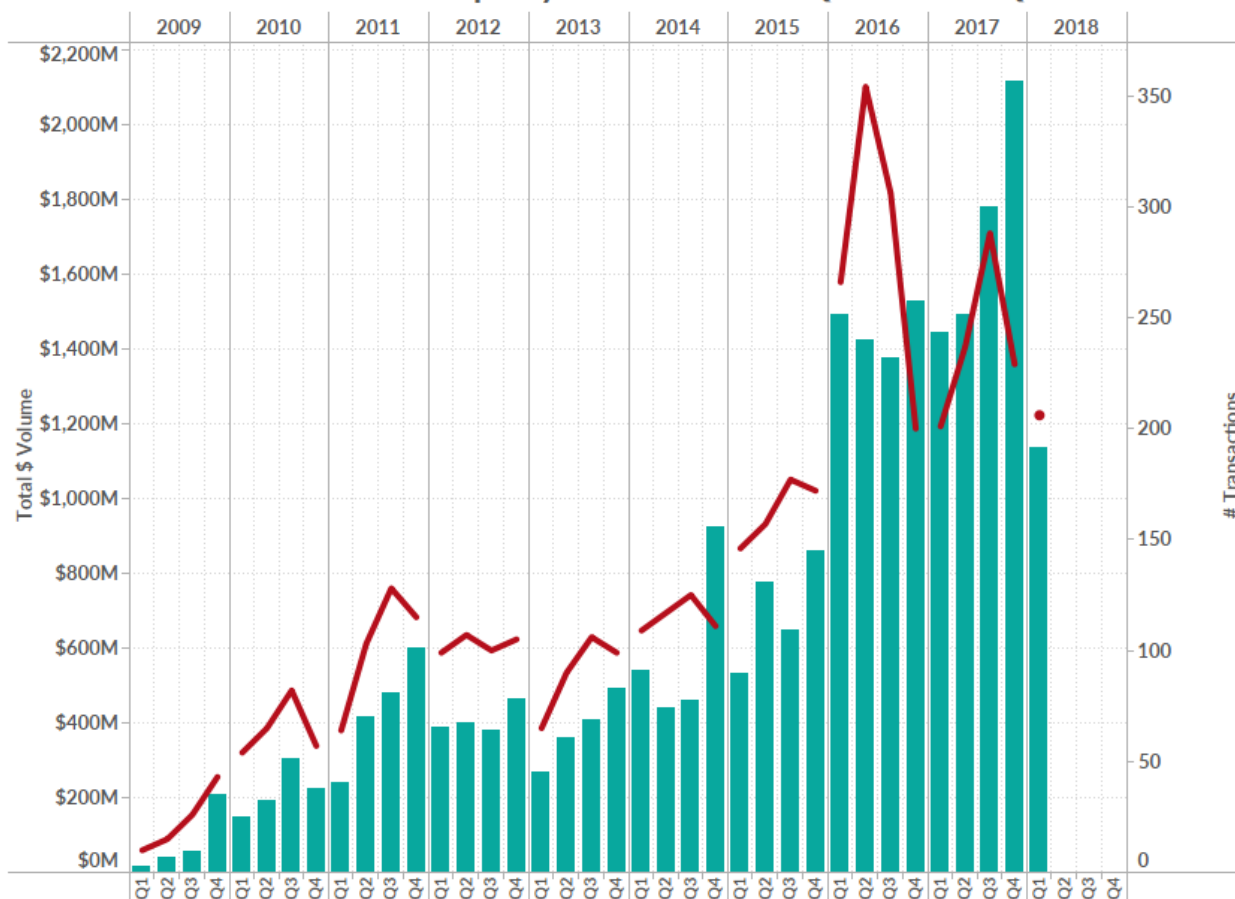
ICI Land Property Transactions - Q1 2018



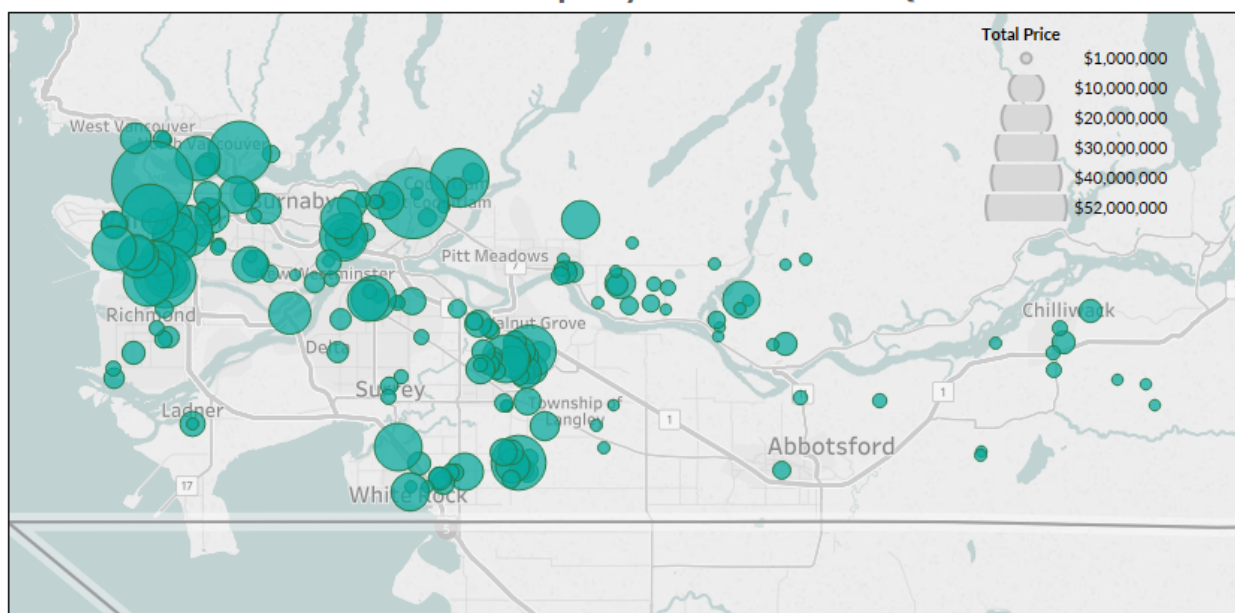
Residential Land Transactions

Q1 2018 saw 206 residential land transactions worth \$1.1B, down -46% from Q4 2017 and down -21% from the same quarter last year.

Residential Land Property Transactions - Q1 2009 to Q1 2018



Residential Land Property Transactions - Q1 2018



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