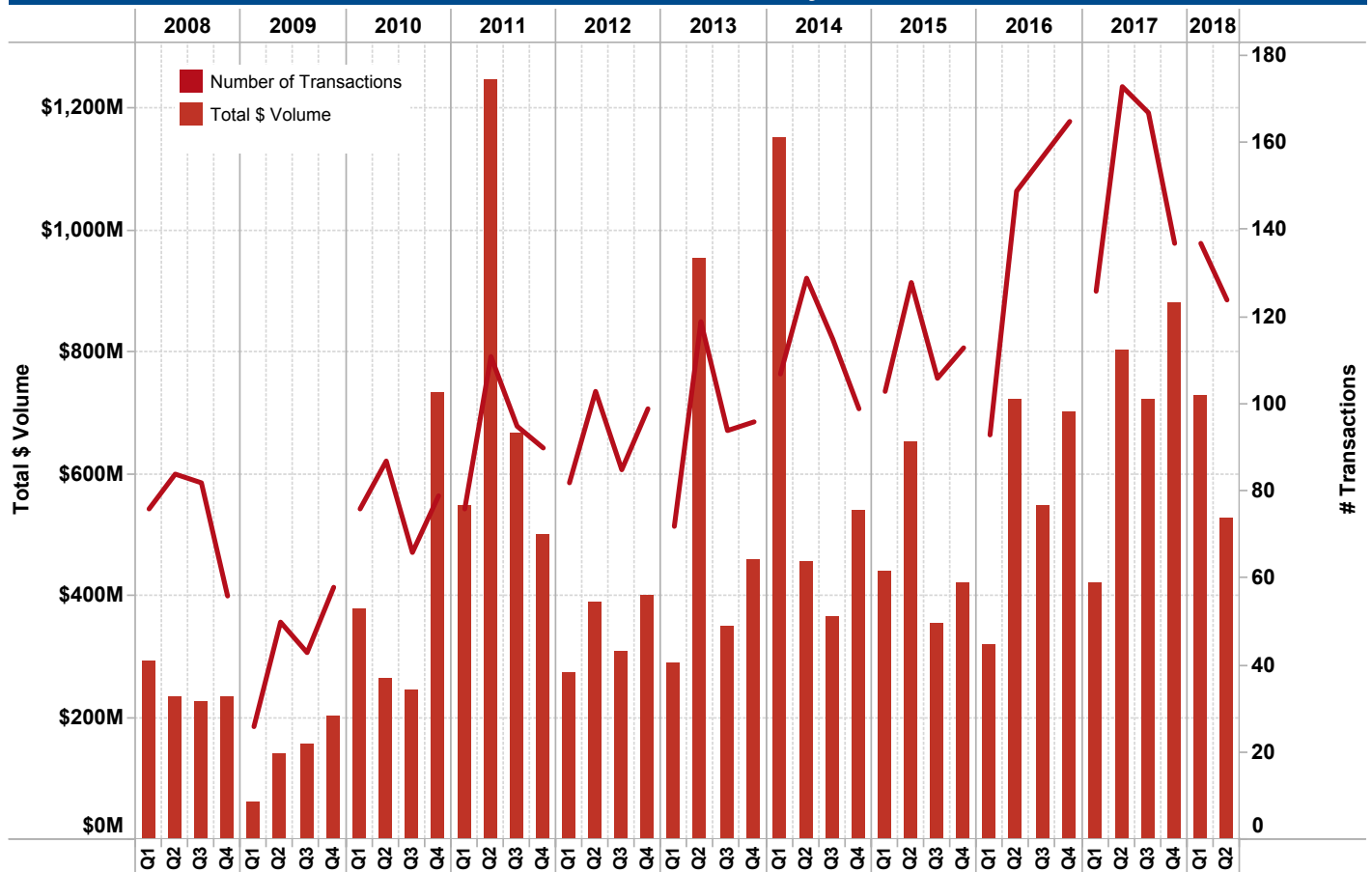

Greater Toronto Area Retail

Commercial Q2 2018 Statistics

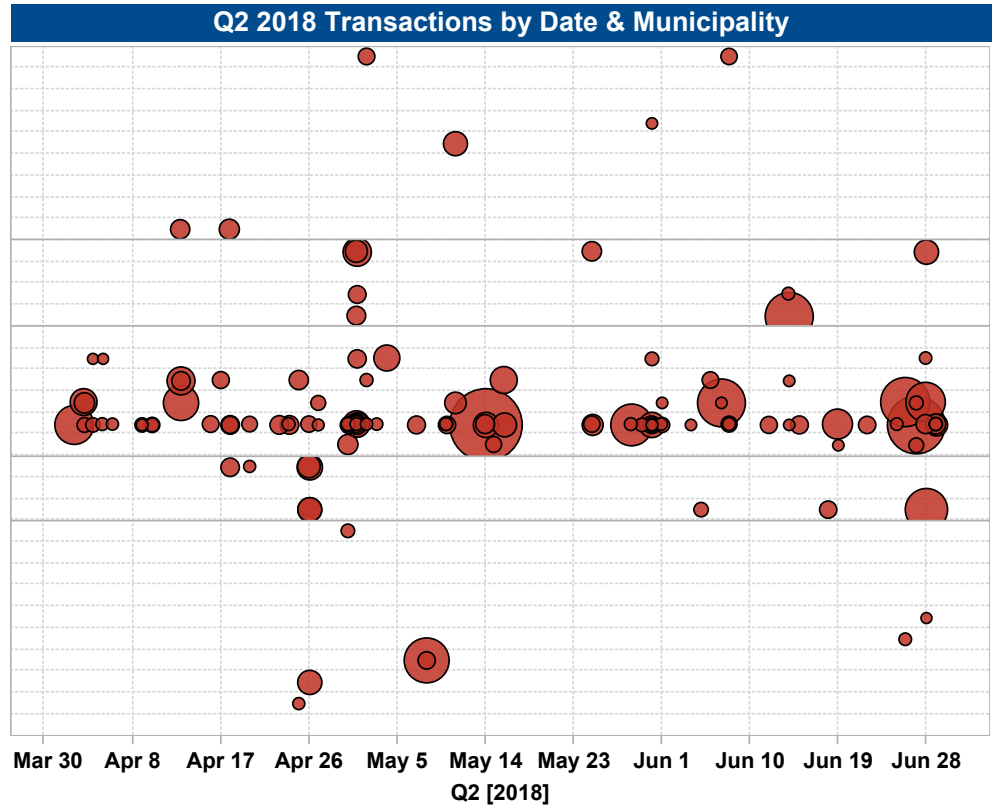
Data as of June 30, 2018



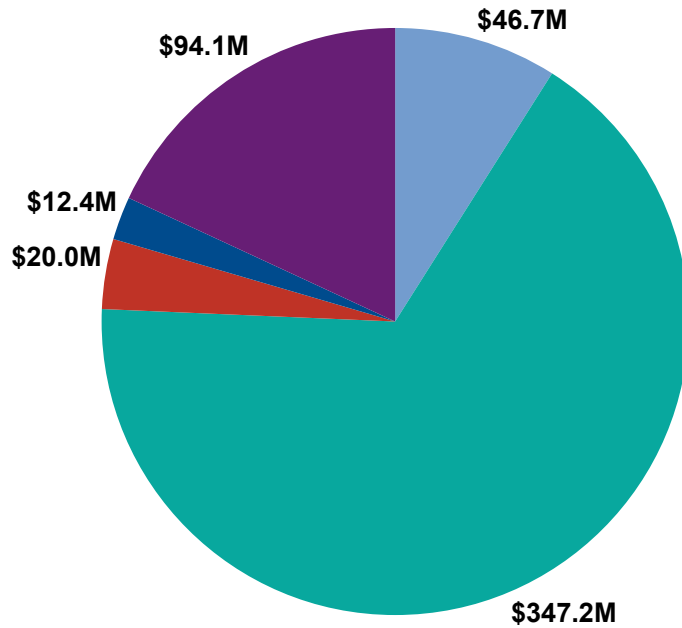
Retail - Total Price & Transactions by Year & Quarter



Retail		
Durham	Ajax	\$4.7M
	Bowmanville	
	Brock	
	Clarington	\$1.1M
	Oshawa	\$5.0M
	Pickering	
	Scugog	
	Uxbridge	
	Whitby	\$6.7M
Halton	Burlington	\$19.5M
	Halton Hills	
	Milton	\$4.1M
	Oakville	\$23.0M
Metro	East York	
	Etobicoke	\$13.7M
	North York	\$26.7M
	Scarborough	\$84.6M
	Toronto	\$253.4M
	York	\$8.7M
Peel	Brampton	\$14.2M
	Caledon	
	Mississauga	\$29.8M
York	Aurora	\$1.6M
	Bowmanville	
	East Gwillimbury	
	Georgina	
	King	\$1.0M
	Markham	\$1.4M
	Newmarket	\$20.1M
	Richmond Hill	\$5.1M
	Vaughan	\$1.3M
	Whitchurch-Stouffville	



Retail - Q2 2018 Purchaser Profile by Total \$ Volume

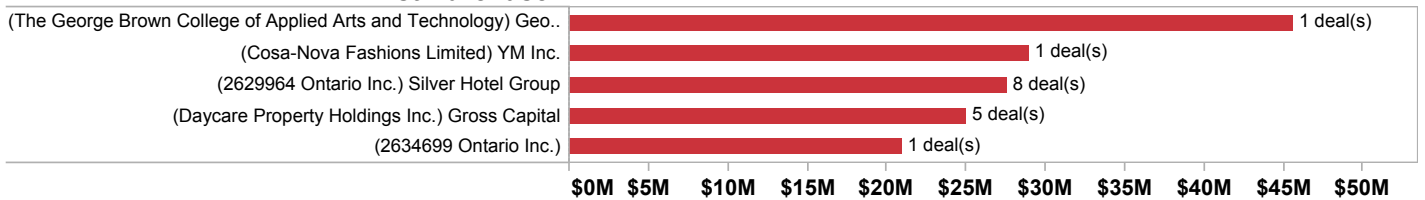


Purchaser Profile

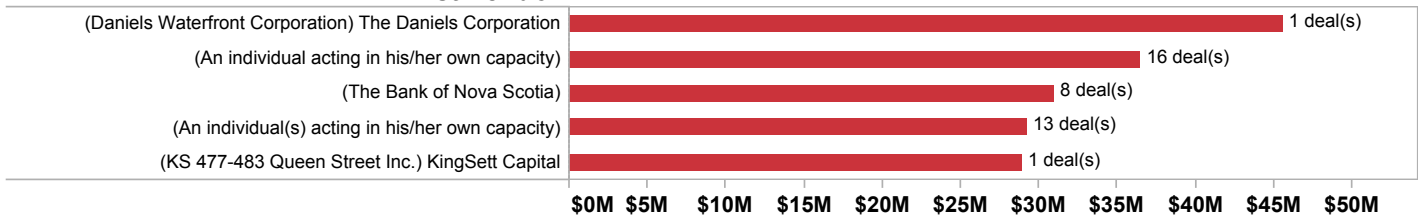
- Institution
- Private Investor - Canadian
- Private Investor - Foreign
- Public Investor - Canadian
- User

Retail - Q2 2018 Top Purchasers, Vendors, Lenders

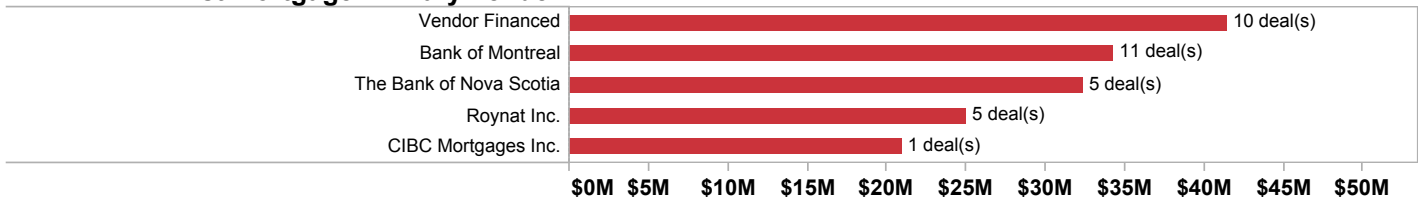
First Purchaser



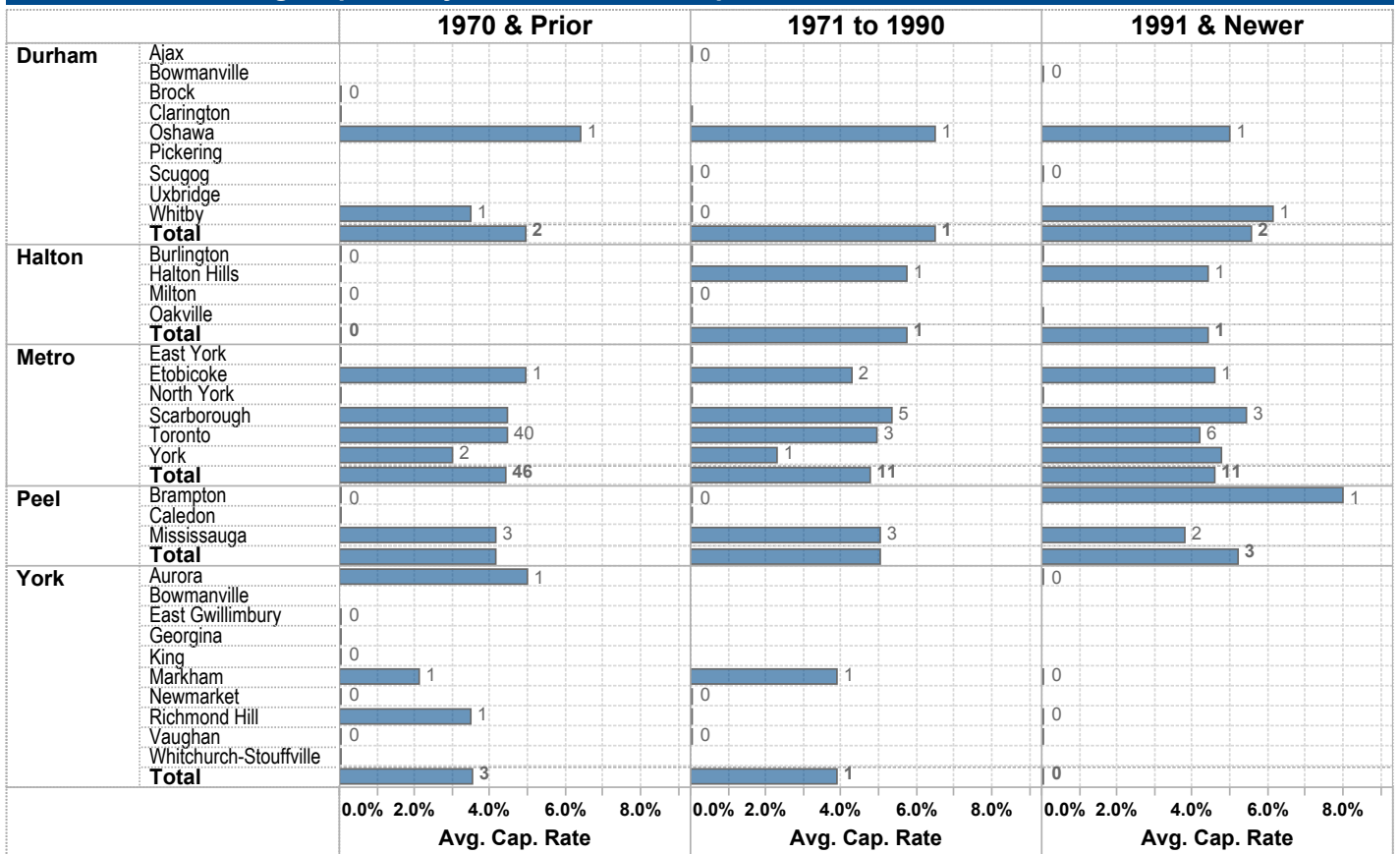
First Vendor



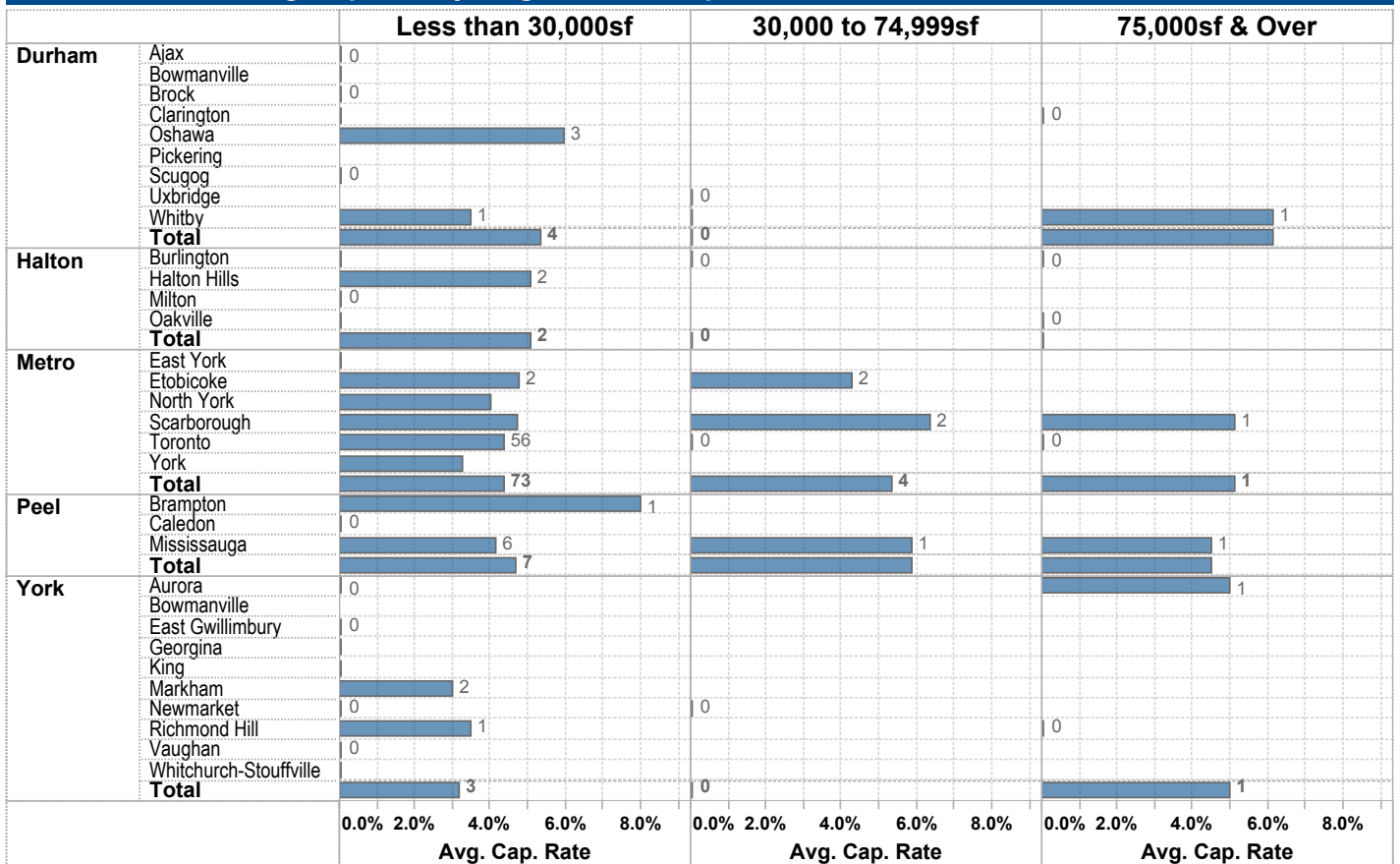
First Mortgage Primary Lender



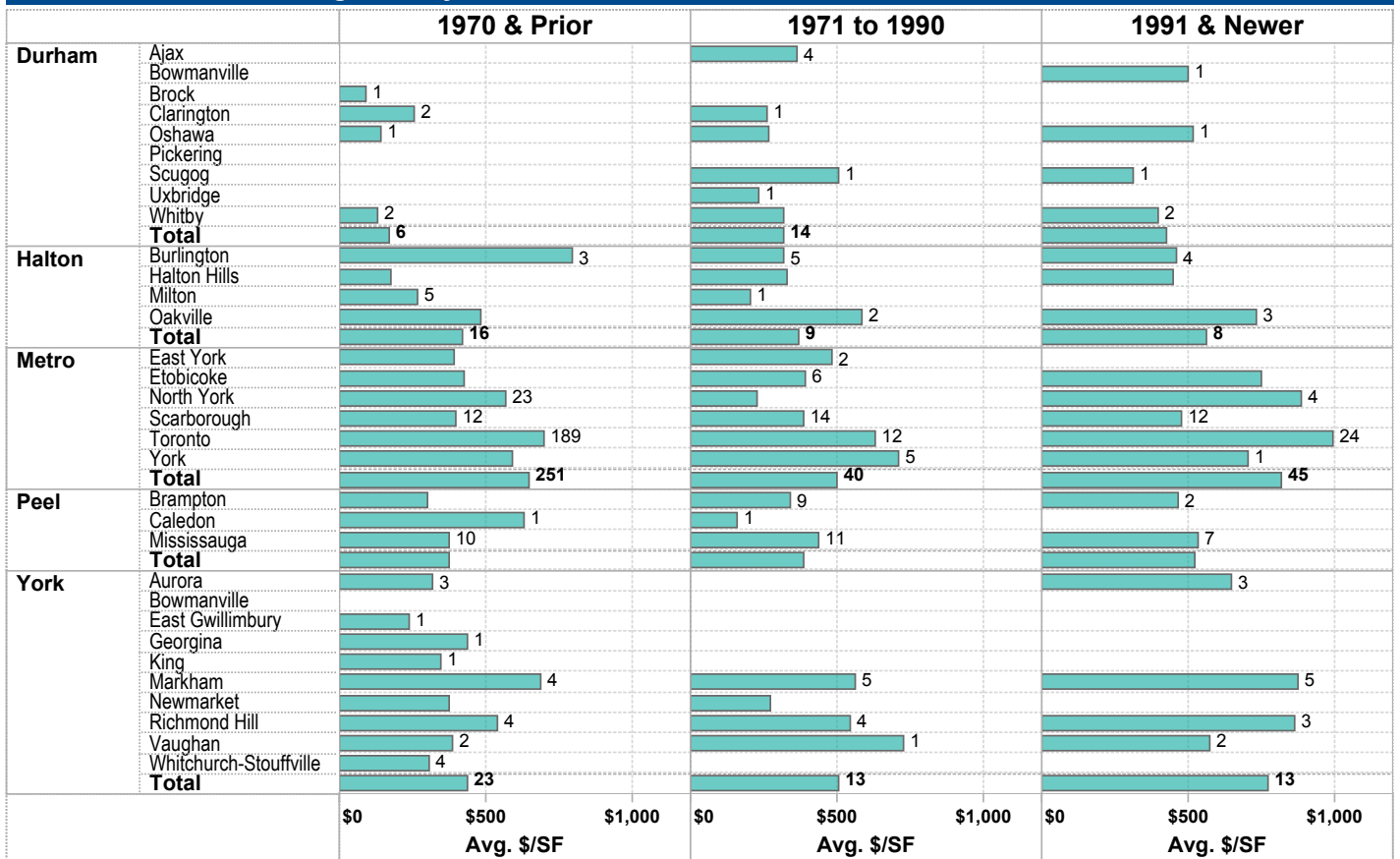
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



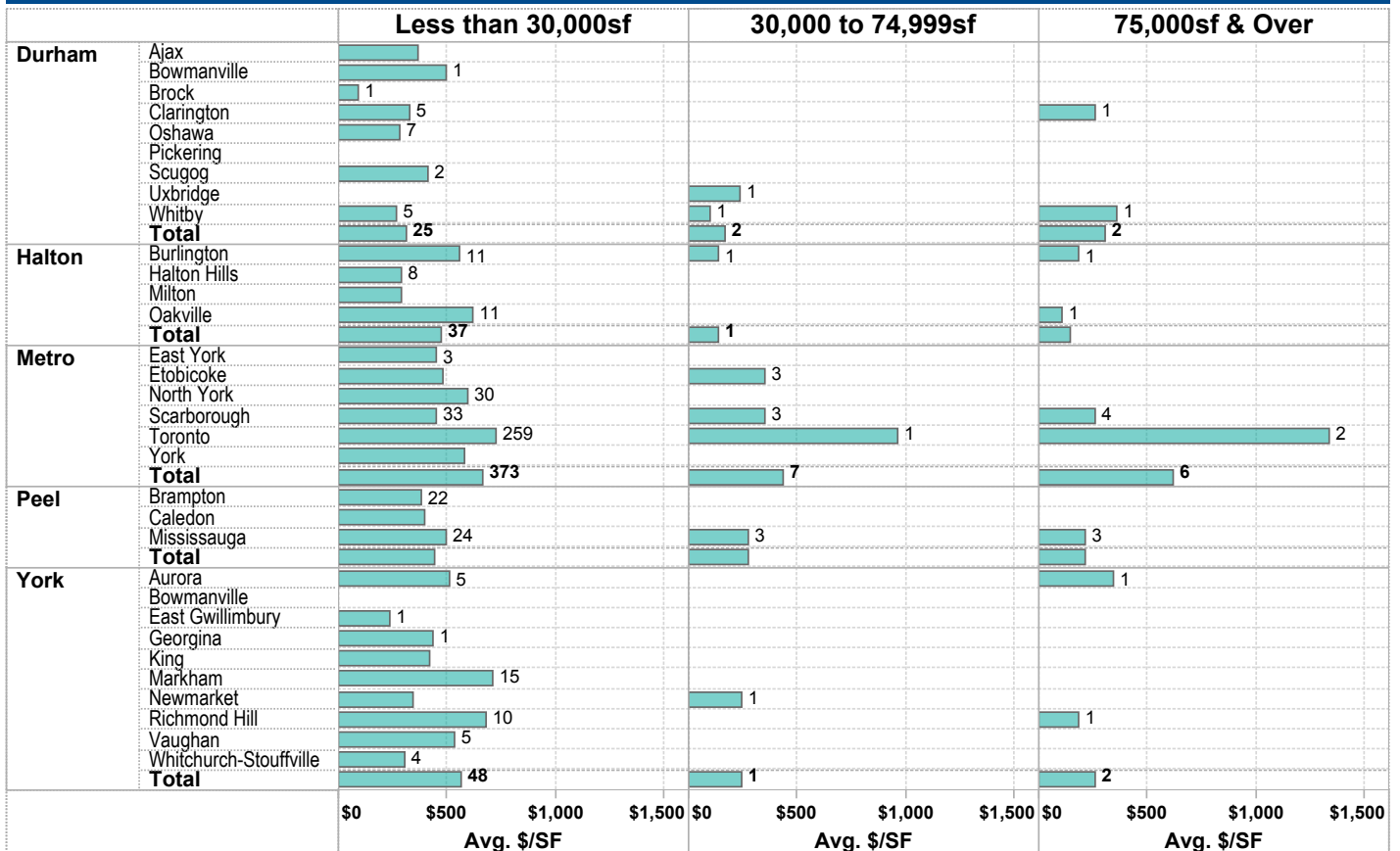
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



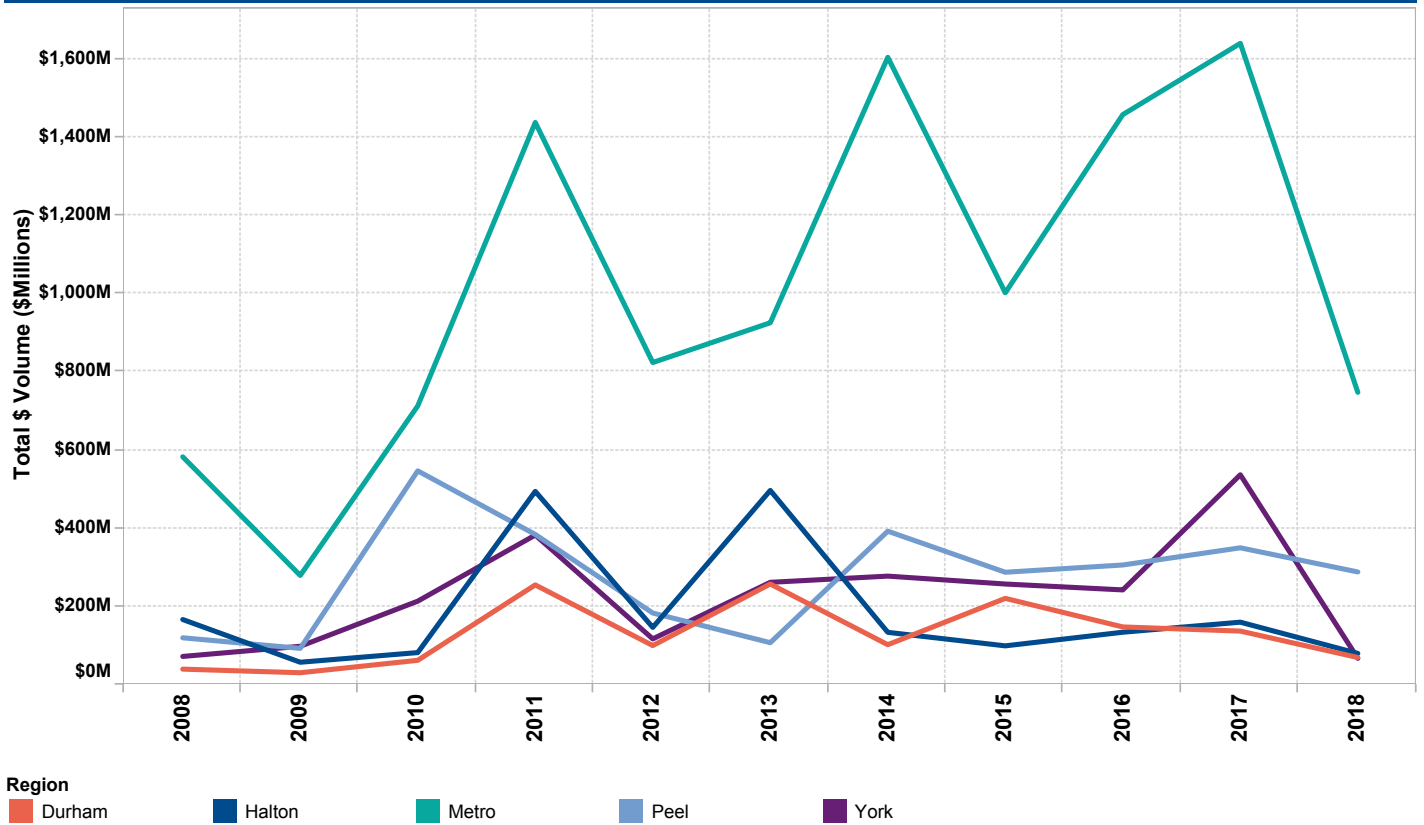
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



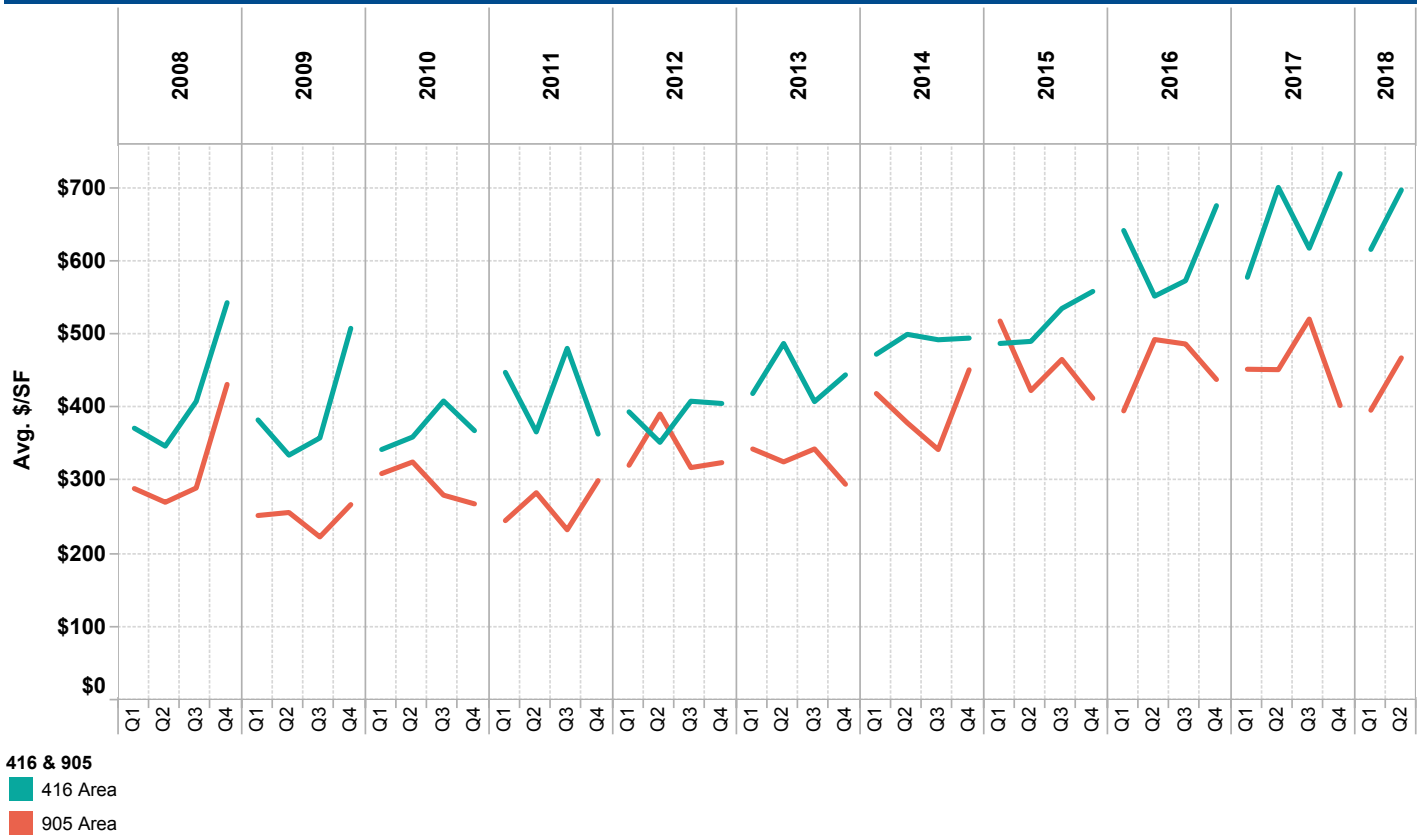
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



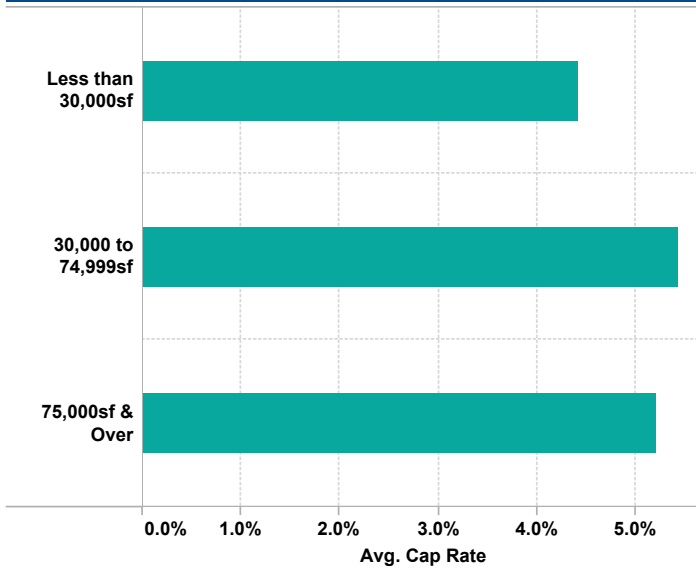
Retail - Total Dollar Volume by Region



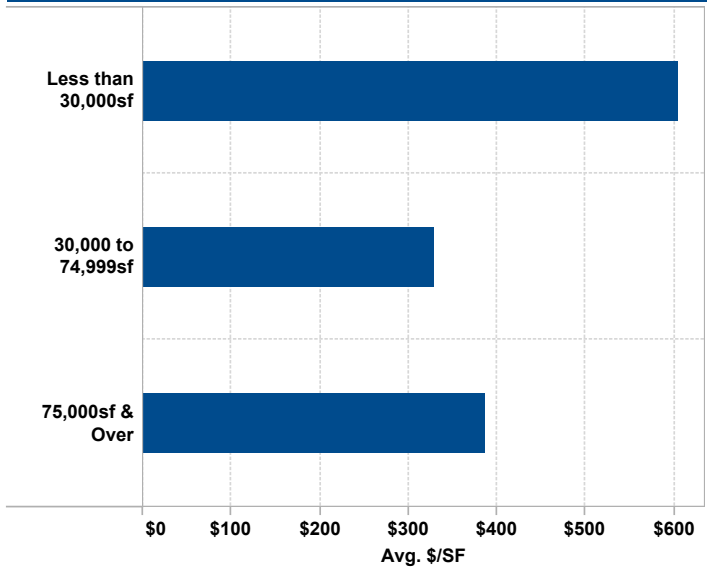
Retail - Avg. \$/SF by Area



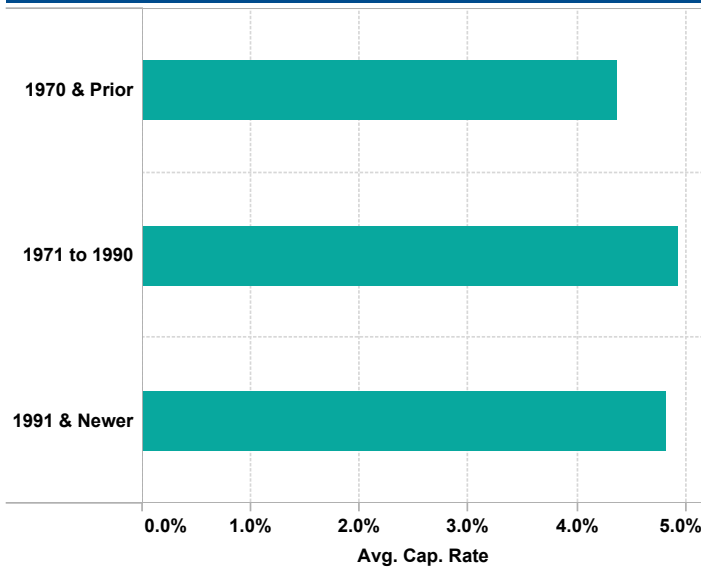
Retail - Avg. Cap Rate by Bldg. Size (last 12 mos.)



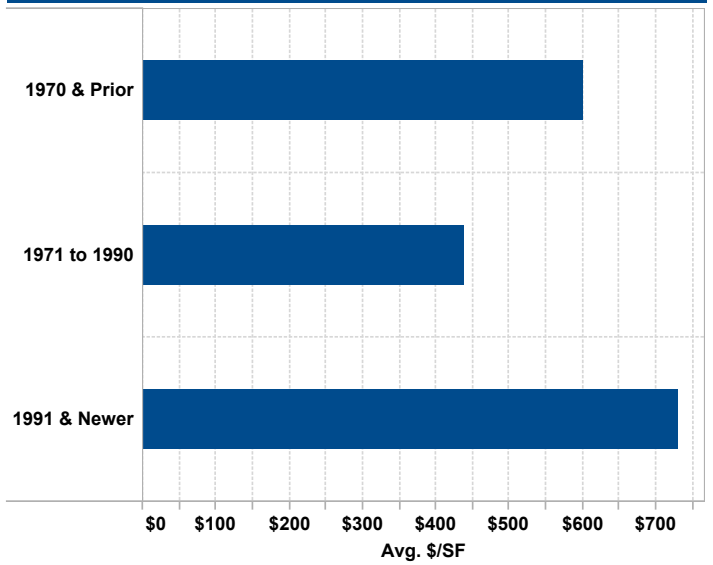
Retail - Avg. \$/SF by Bldg. Size (last 12 mos.)



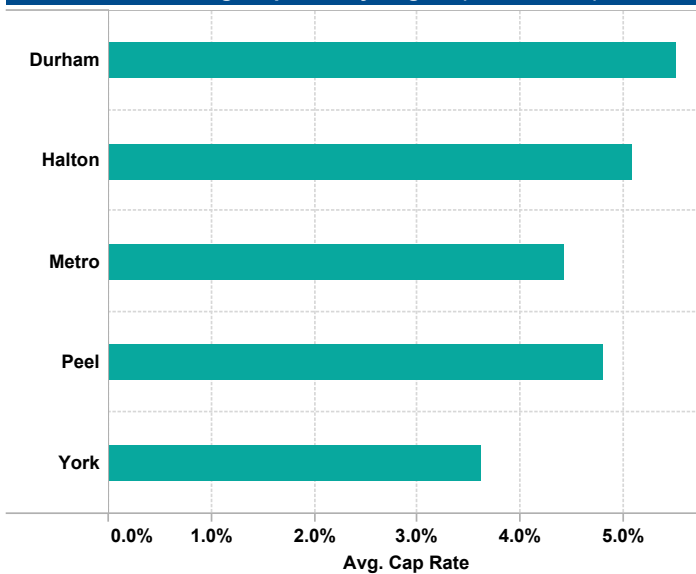
Retail - Avg. Cap Rate by Const. Year (last 12 mos.)



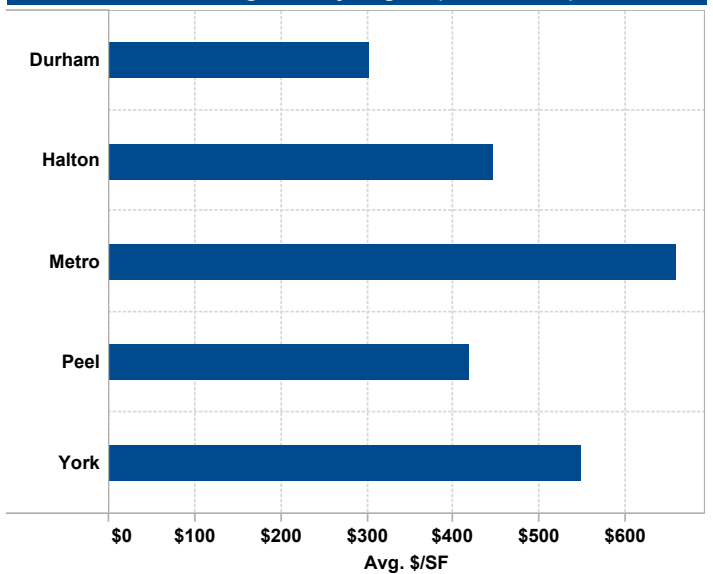
Retail - Avg. \$/SF by Const. Year (last 12 mos.)

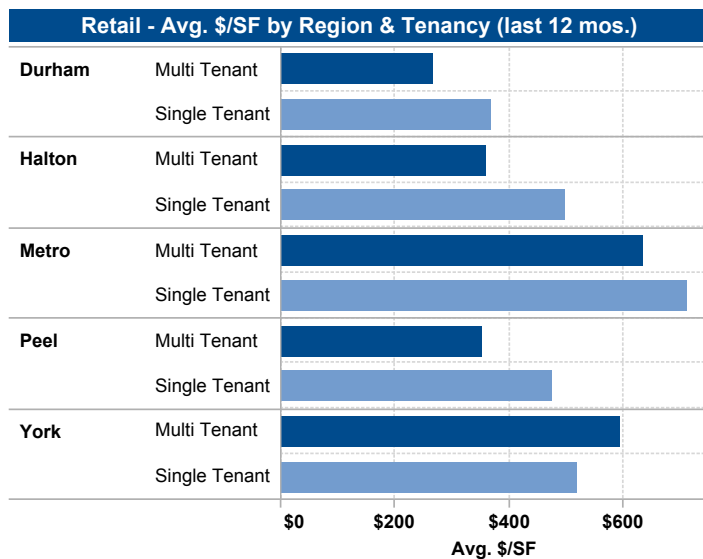


Retail - Avg. Cap Rate by Region (last 12 mos.)



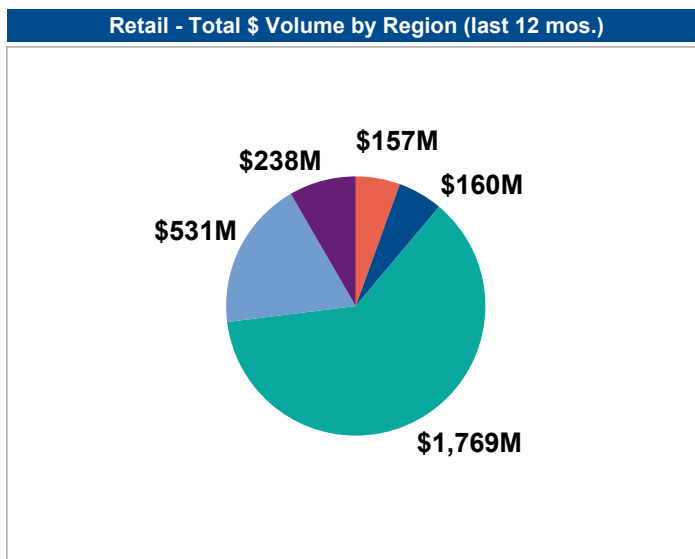
Retail - Avg. \$/SF by Region (last 12 mos.)





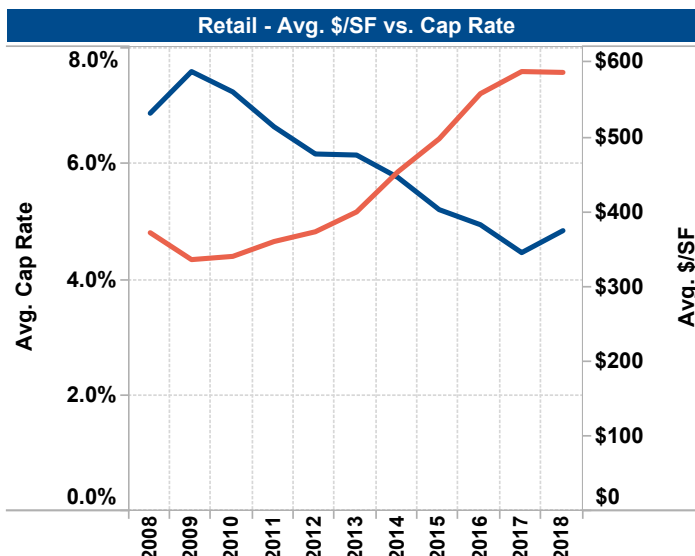
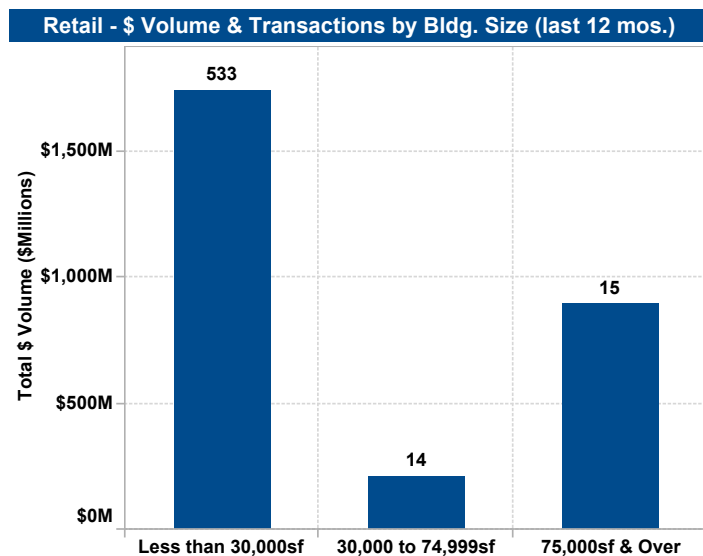
Property Type

- Multi Tenant
- Single Tenant



Region

- Durham
- Halton
- Metro
- Peel
- York



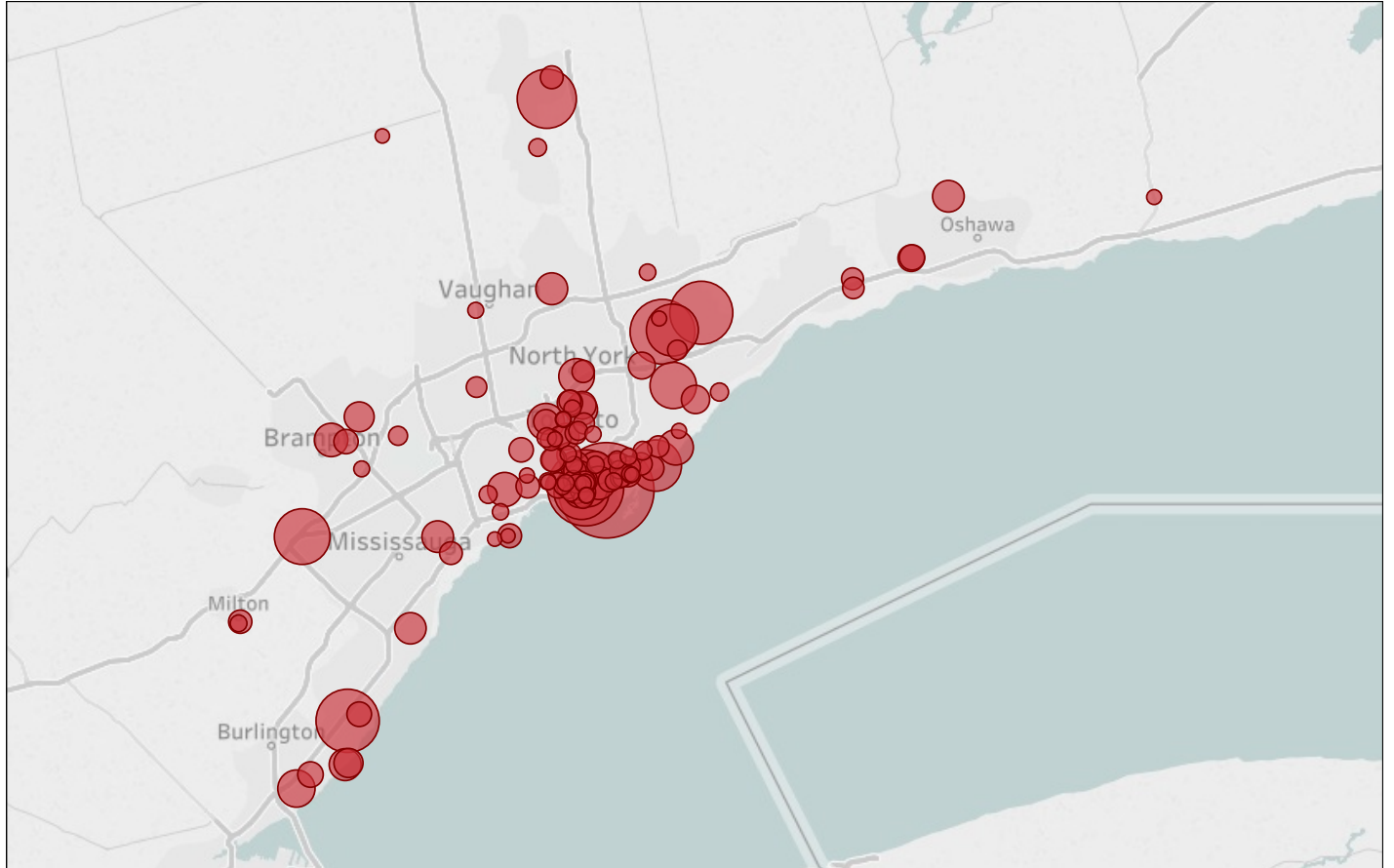
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

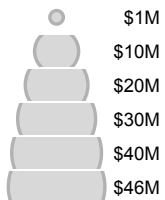
Retail - Top Transactions Q2 2018

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
132 Queens Quay East	Toronto	\$45,546,900	103,000	\$442	Market
477 Queen Street West	Toronto	\$28,913,130	30,116	\$960	Market
3280 Midland Avenue	Scarborough	\$20,950,000	73,626	\$285	Market
2375 Wycroft Road	Oakville	\$20,000,000	29,600	\$676	Market
3875 McNicoll Avenue	Scarborough	\$19,825,000	44,100	\$450	Market

Retail - Q2 2018 Transactions



Total Price



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