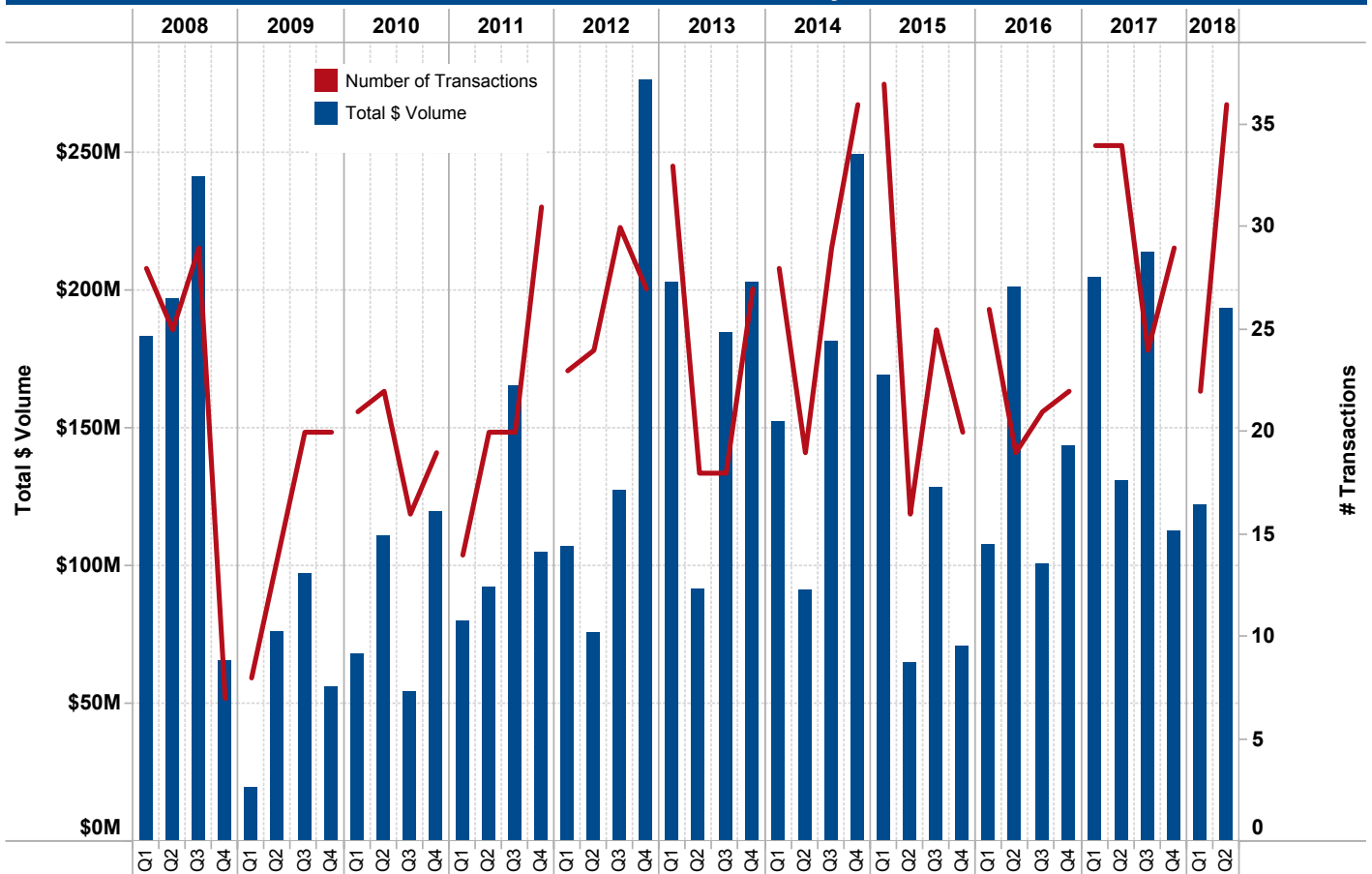

Greater Calgary Area Industrial

Commercial Q2 2018 Statistics

Data as of June 30, 2018



Industrial - Total Price & Transactions by Year & Quarter



Industrial

Calgary

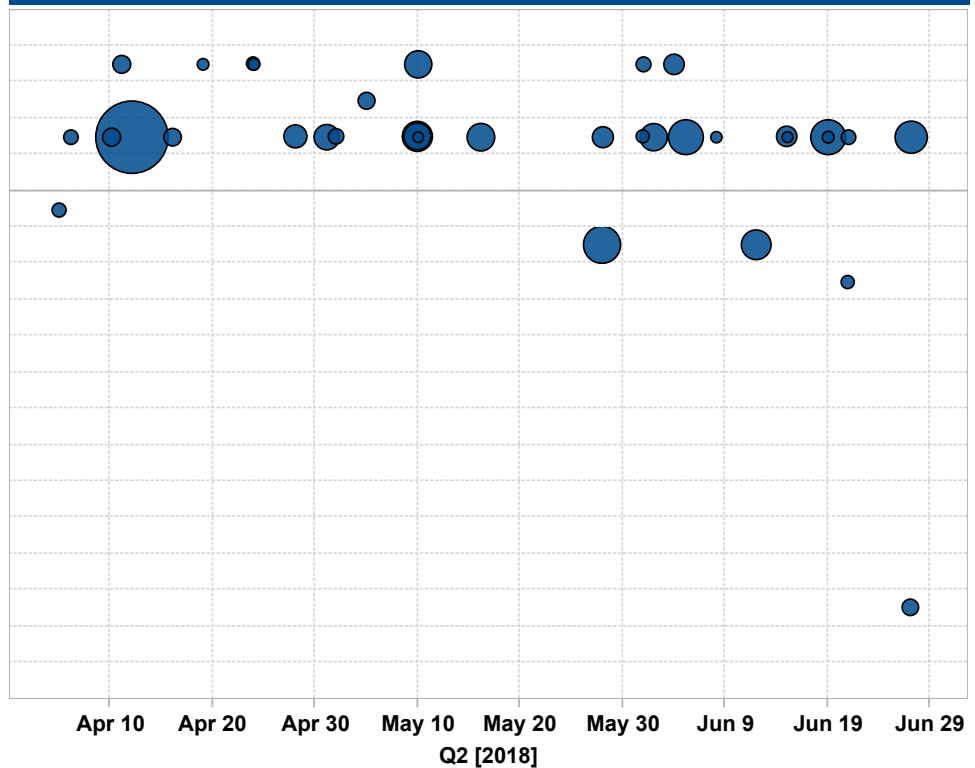
Calgary

NE	\$19.4M
NW	\$2.6M
SE	\$143.3M
SW	

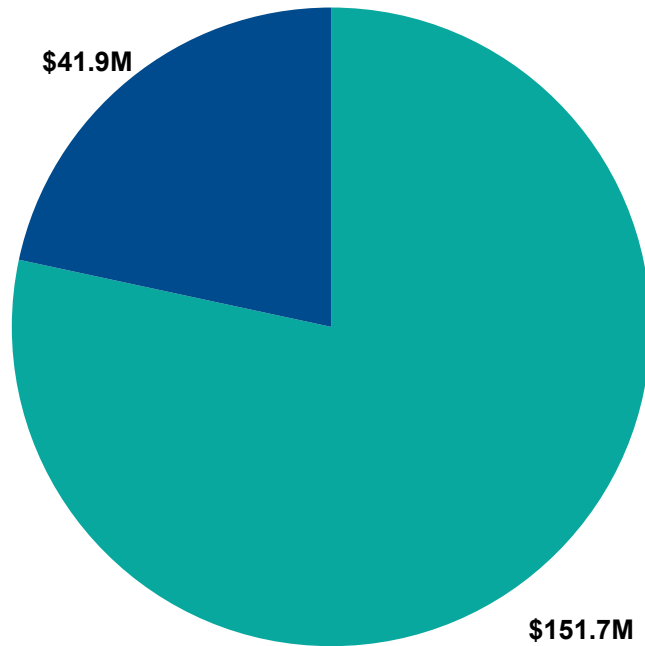
Surrounding

Airdrie	Null	\$1.8M
Balzac	Null	\$20.5M
Banff	Null	\$1.6M
Canmore	Null	
Carstairs	Null	
Chestermere	Null	
Cochrane	Null	
Crossfield	Null	
Didsbury	Null	
High River	Null	
Langdon	Null	
Okotoks	Null	\$2.5M
Springbank	Null	
Strathmore	Null	

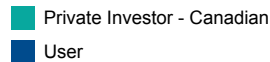
Q2 2018 Transactions by Date & Municipality



Industrial - Q2 2018 Purchaser Profile by Total \$ Volume

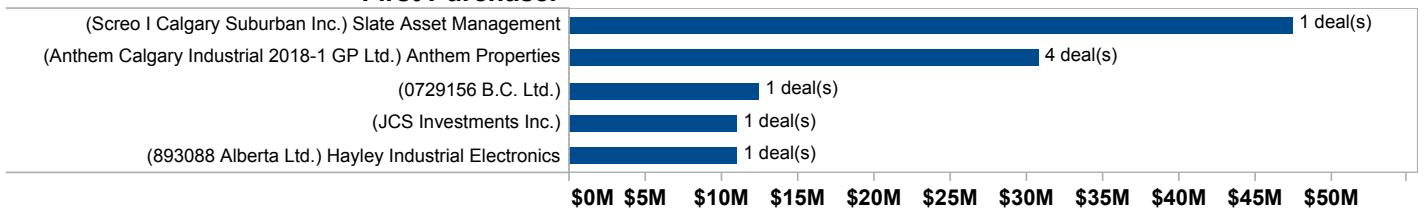


Purchaser Profile

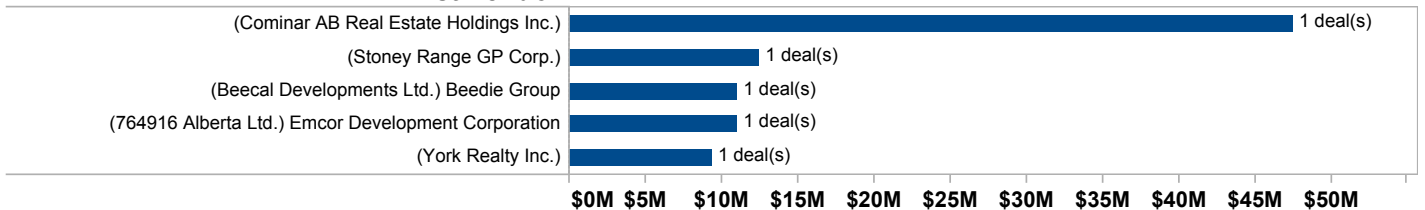


Industrial - Q2 2018 Top Purchasers, Vendors, Lenders

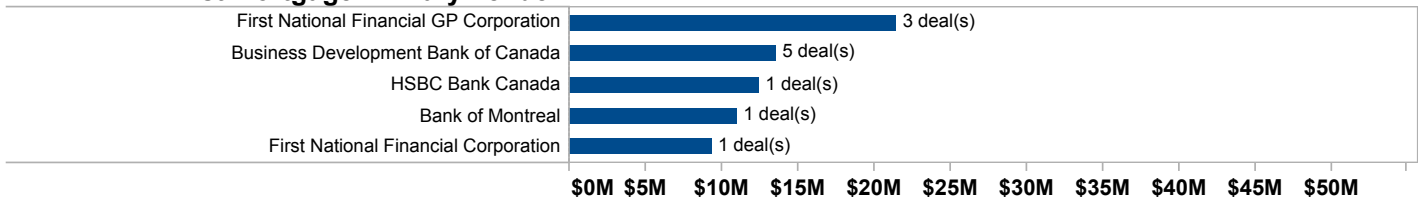
First Purchaser



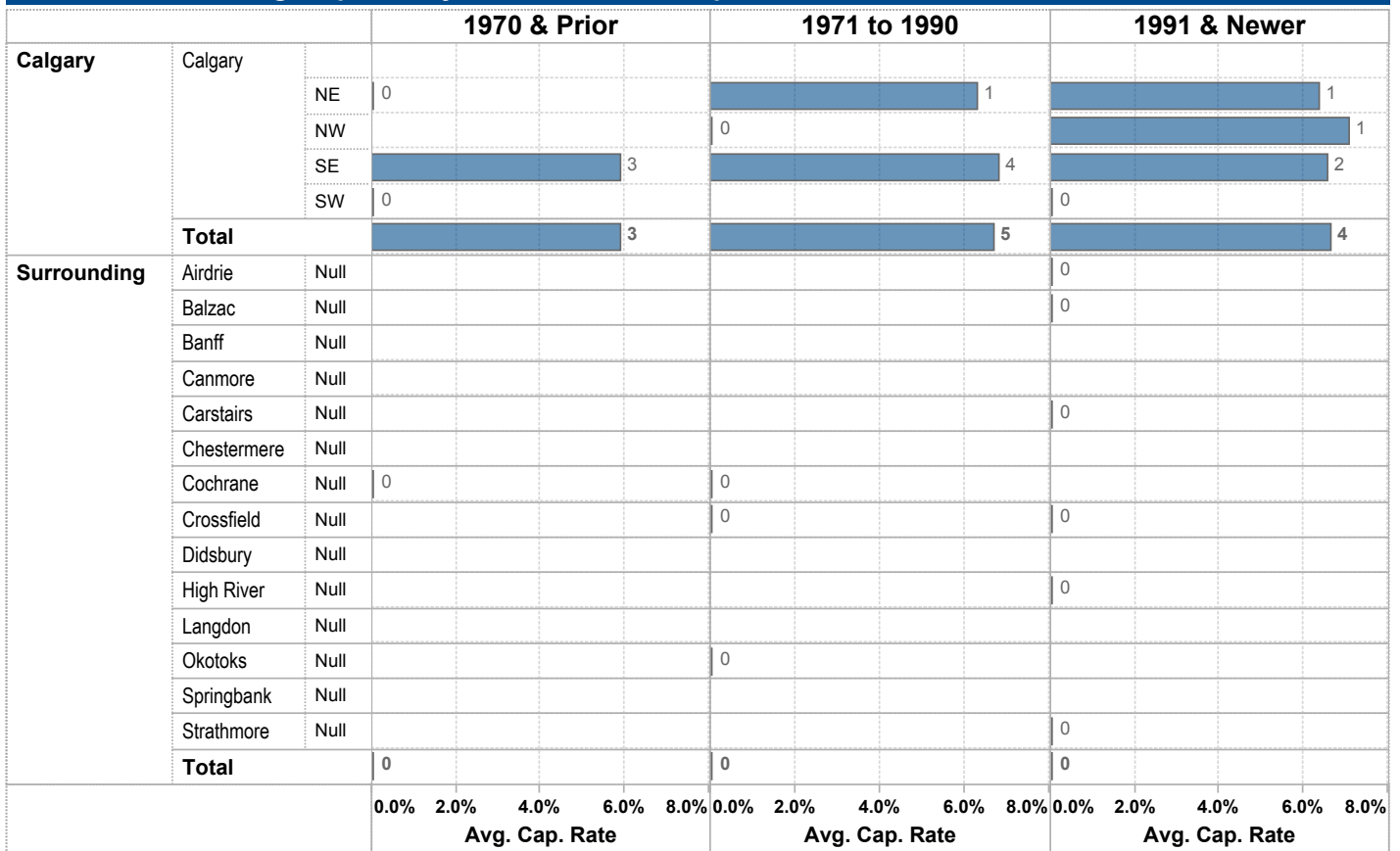
First Vendor



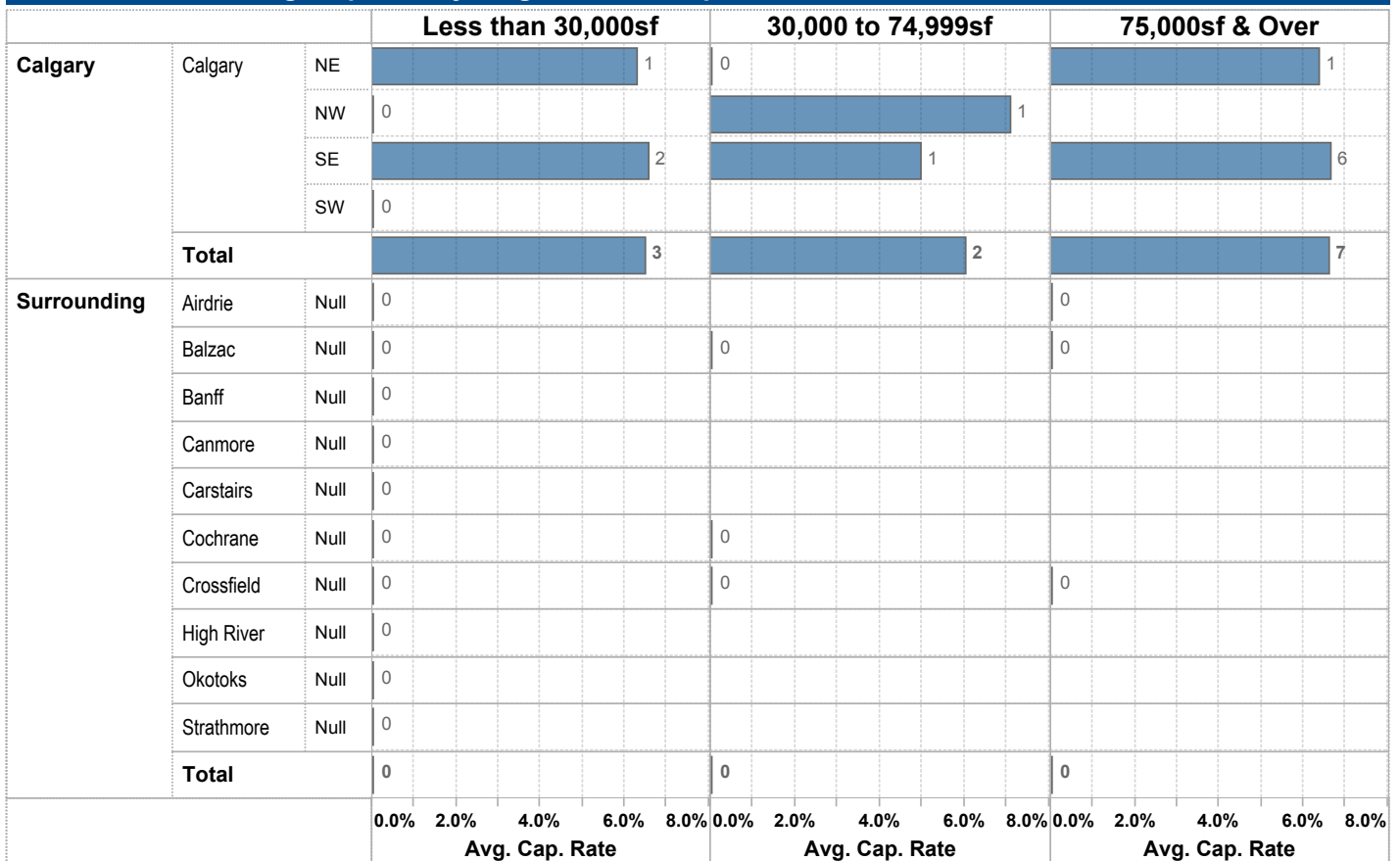
First Mortgage Primary Lender



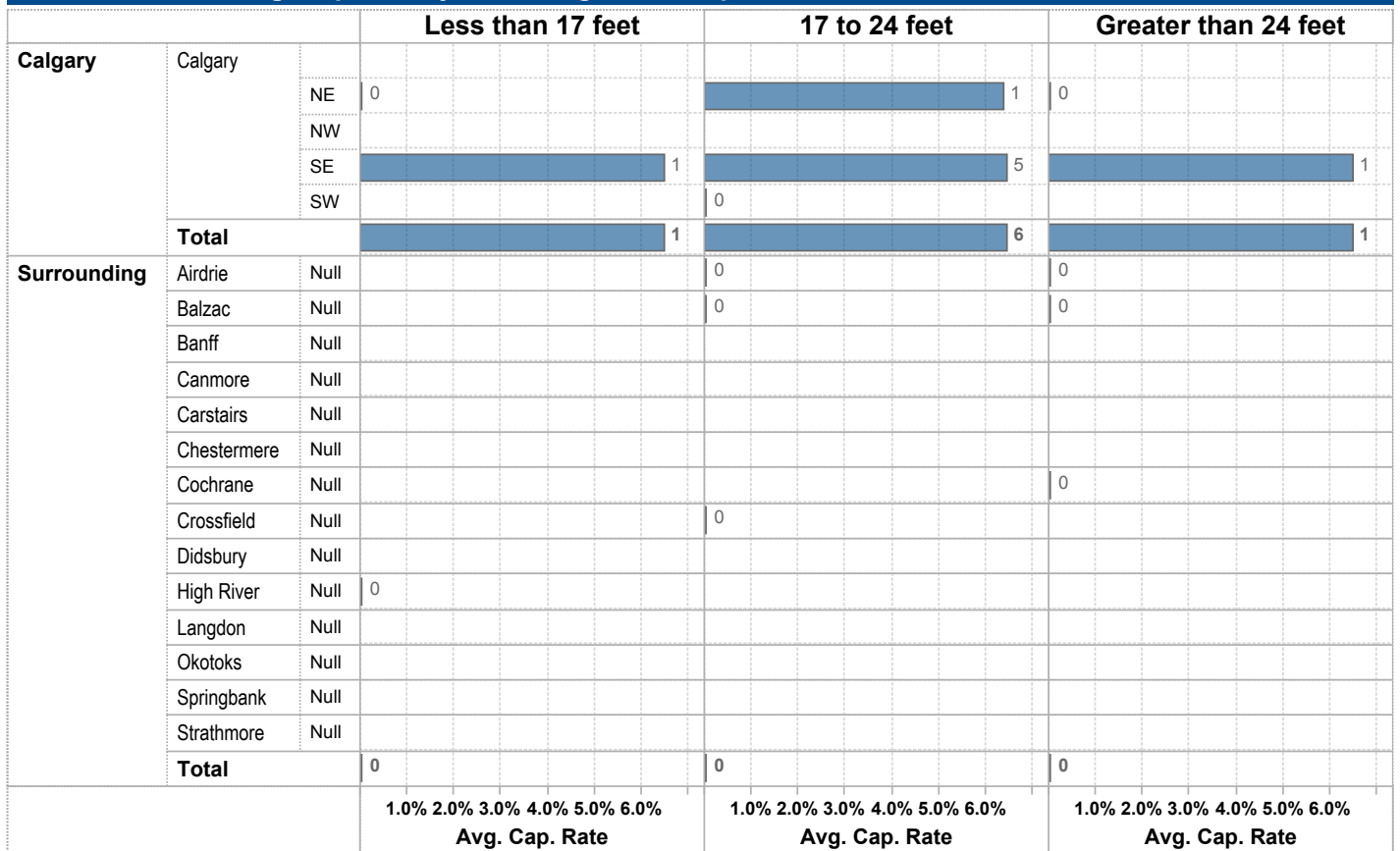
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



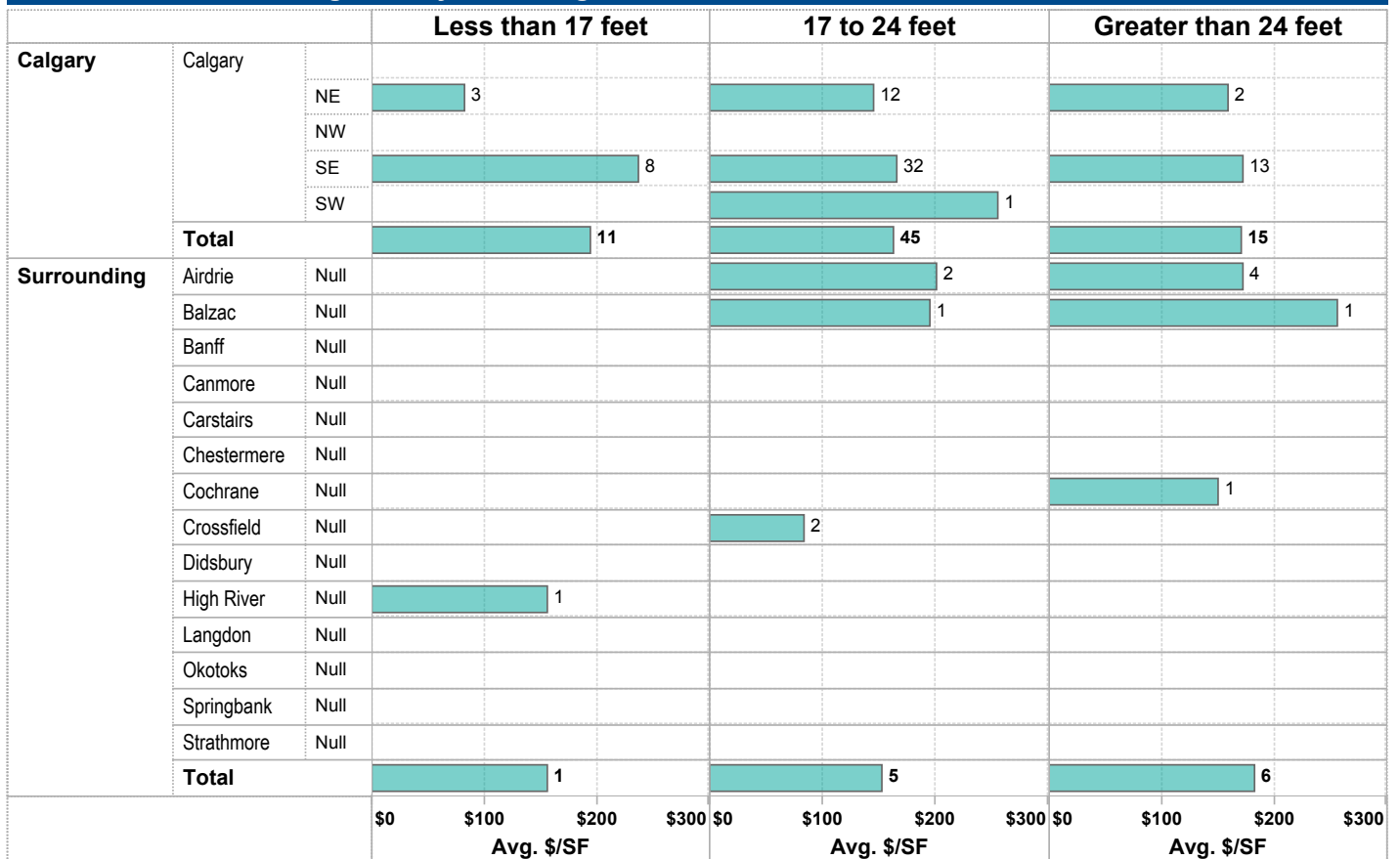
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



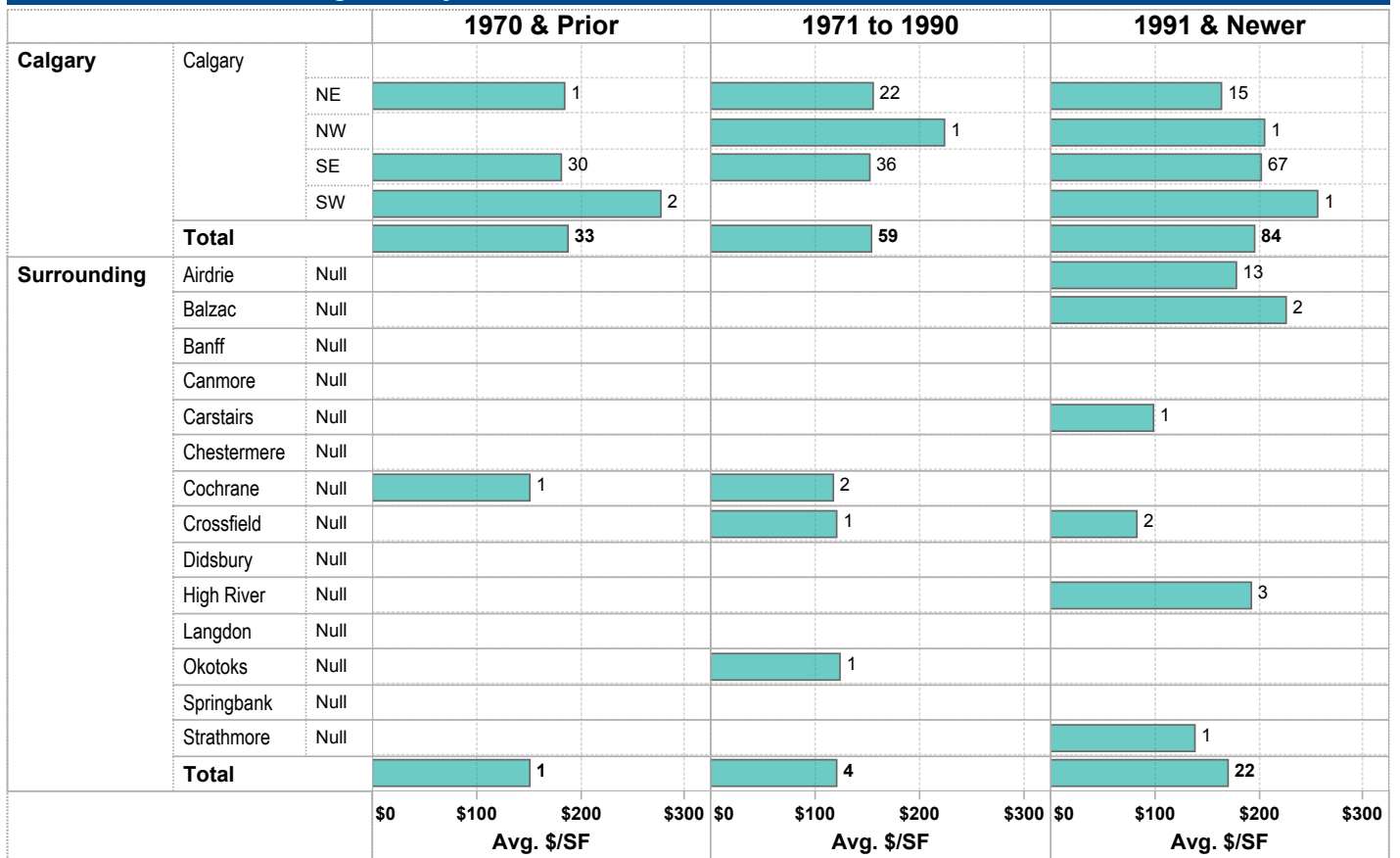
Avg. Cap Rate by Clear Height with Cap Rate Deal Count - Last 24 Months



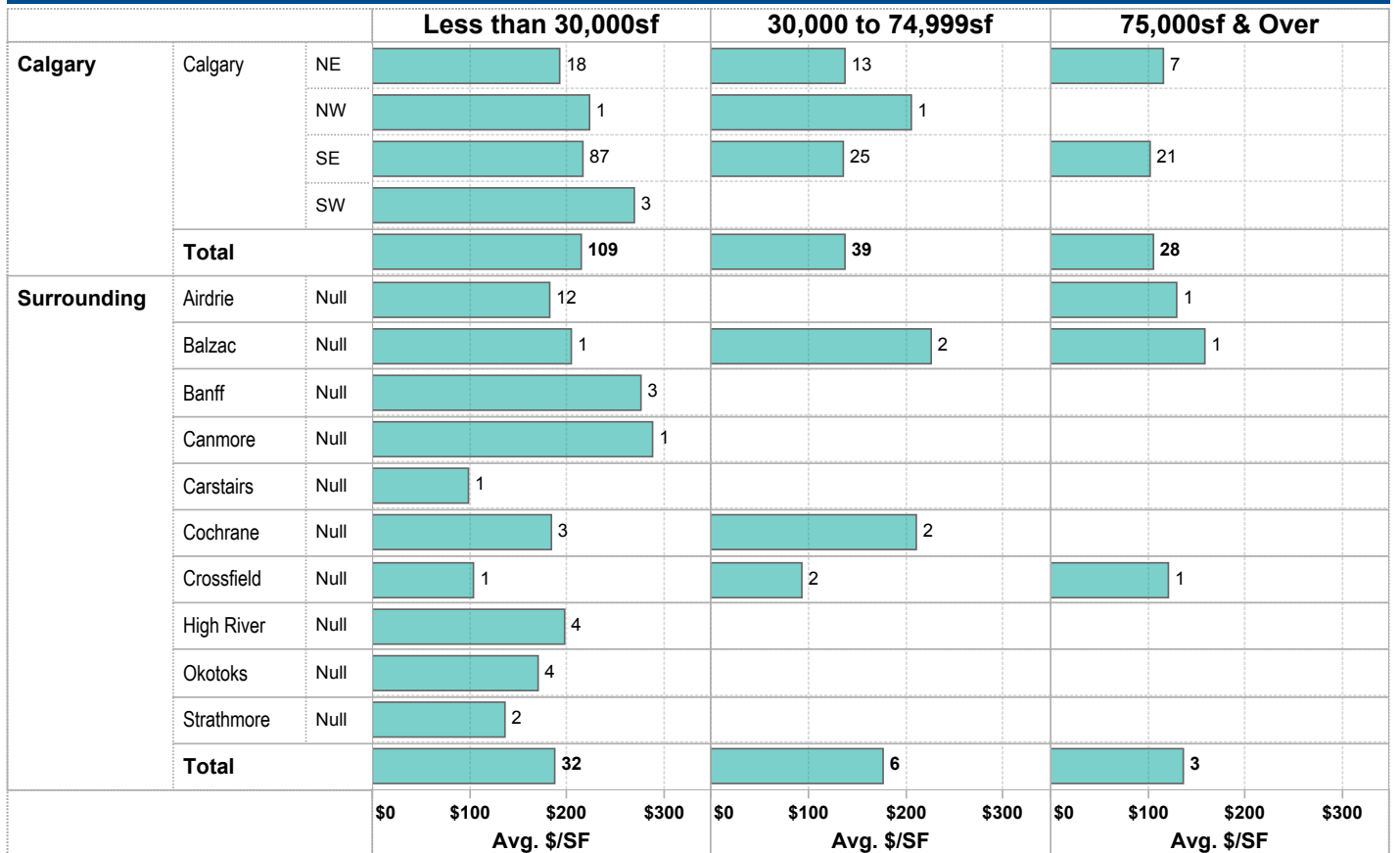
Avg. \$/SF by Clear Height with \$/SF Deal Count - Last 24 Months



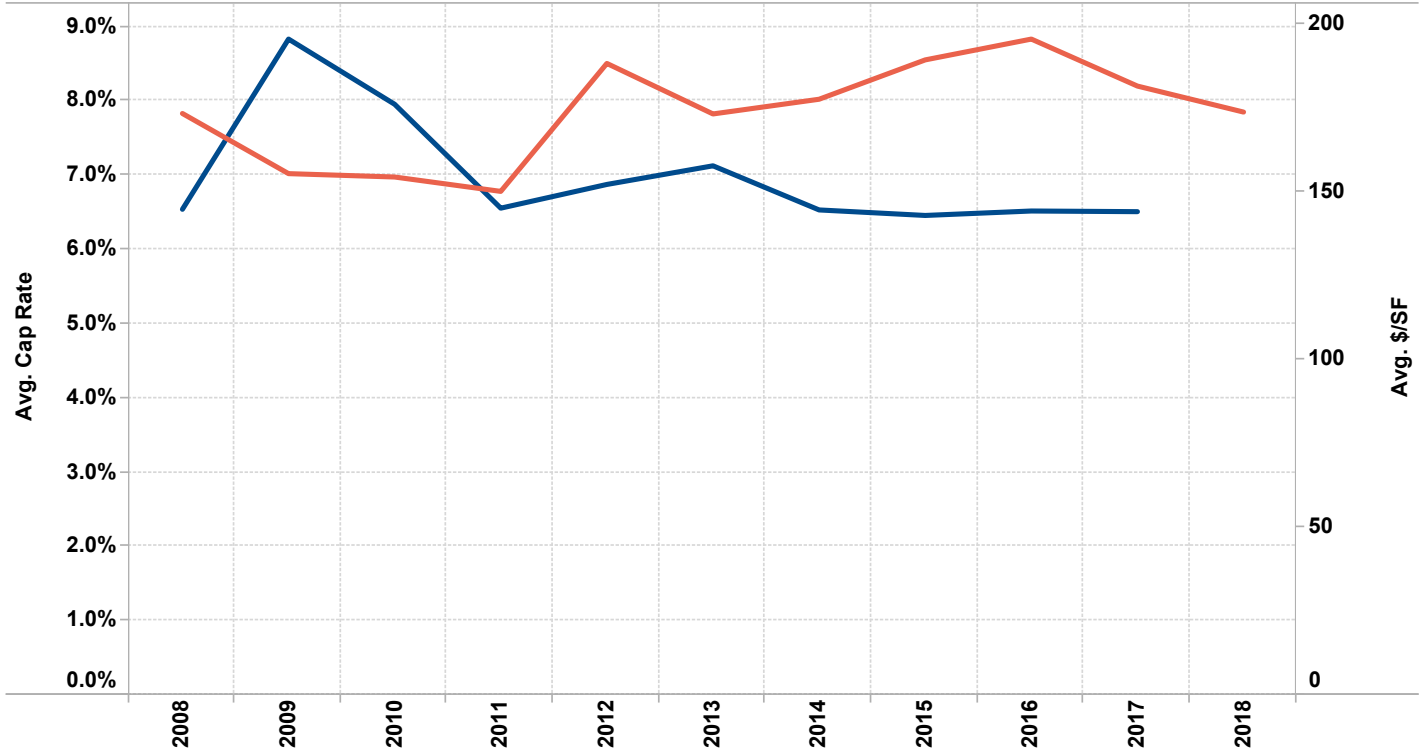
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



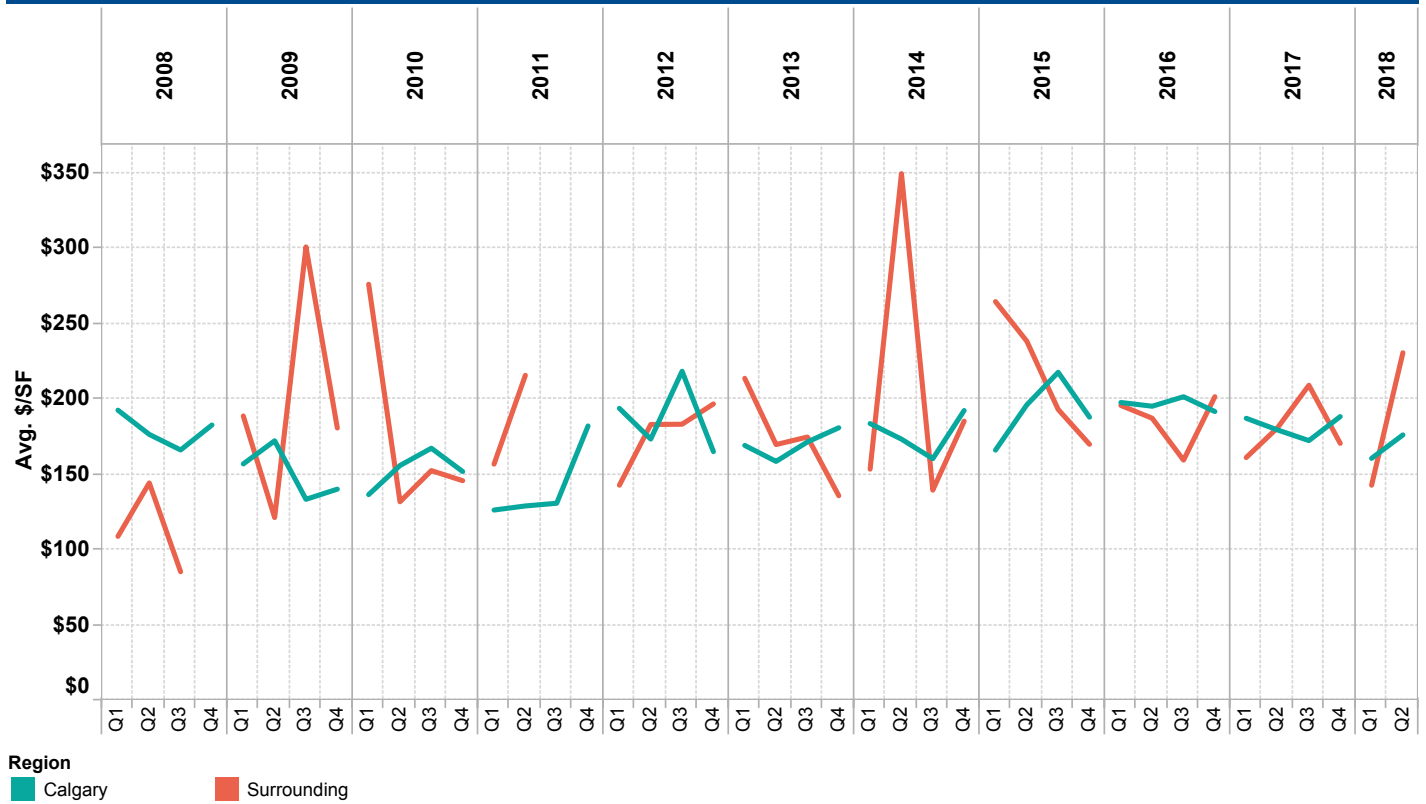
Industrial - Avg. \$/SF vs. Cap Rate



Measure Names

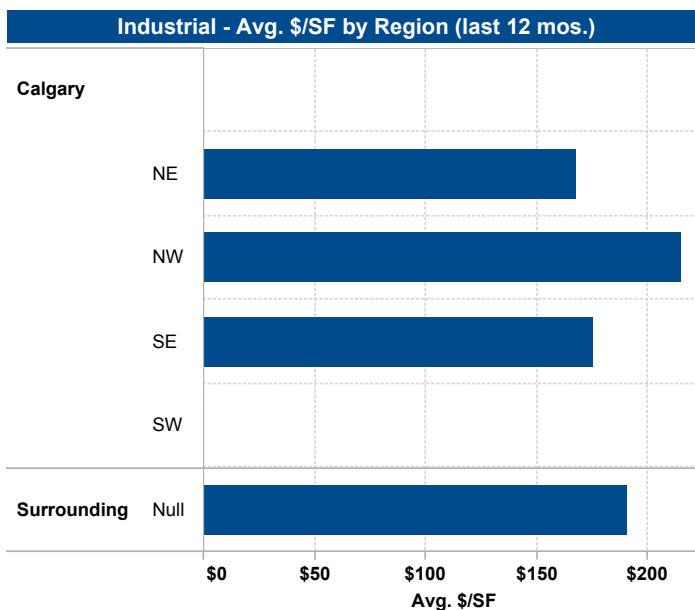
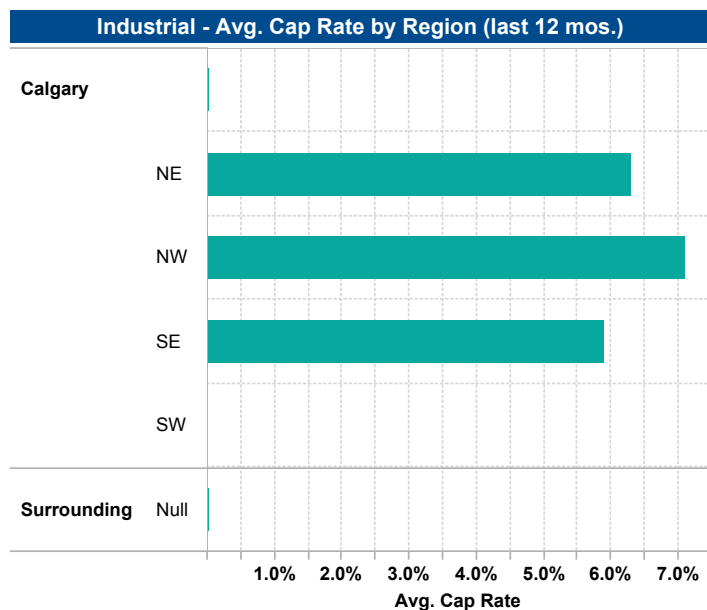
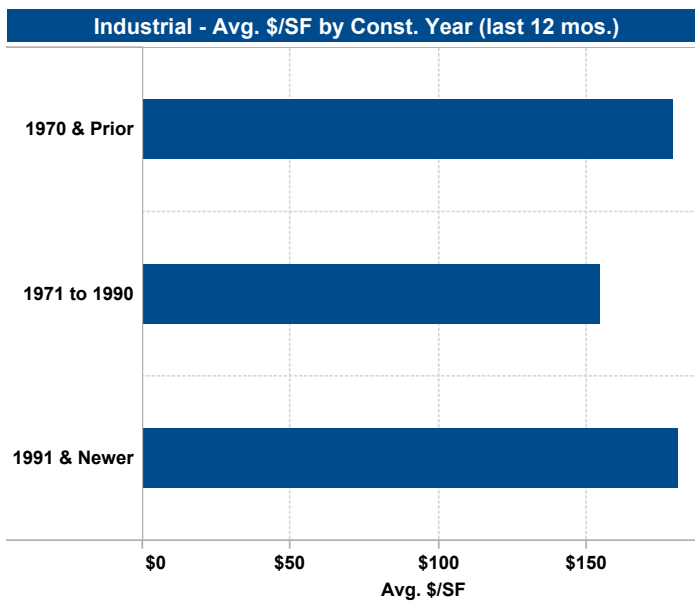
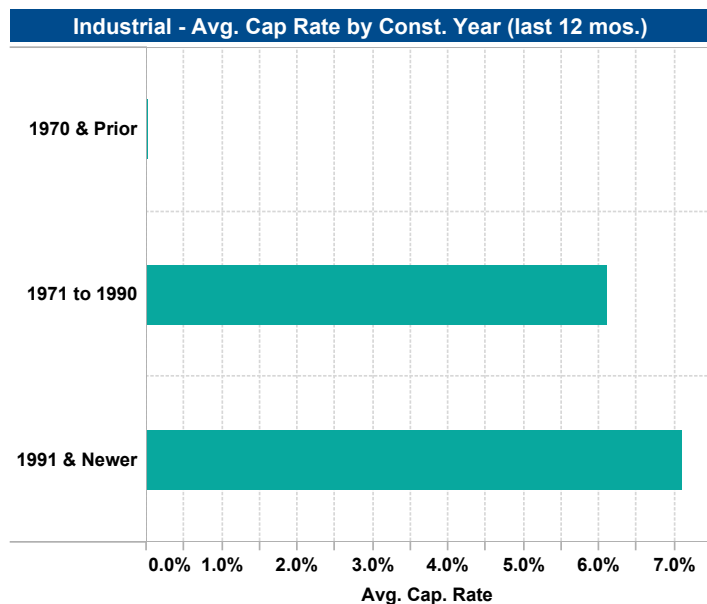
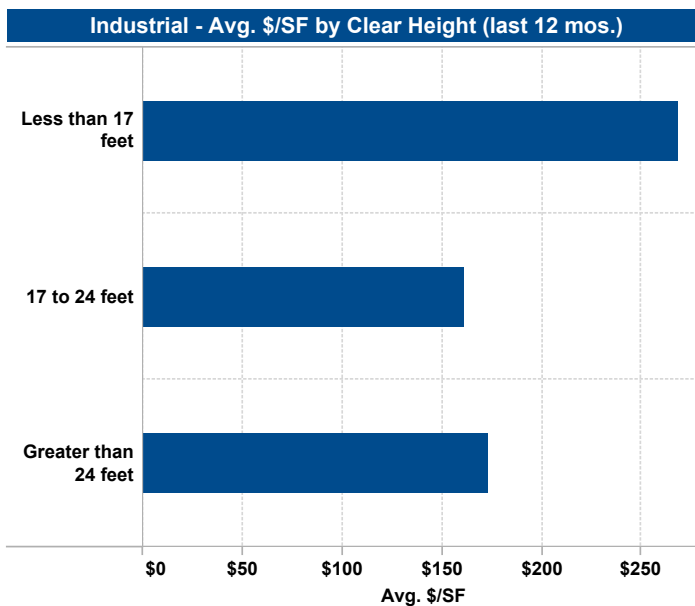
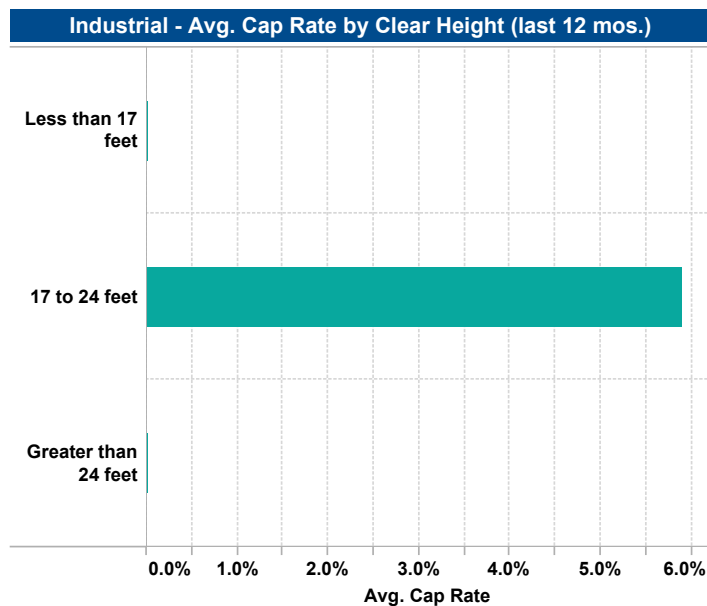
■ Avg. Cap Rate ■ Avg. Price Per Sq..

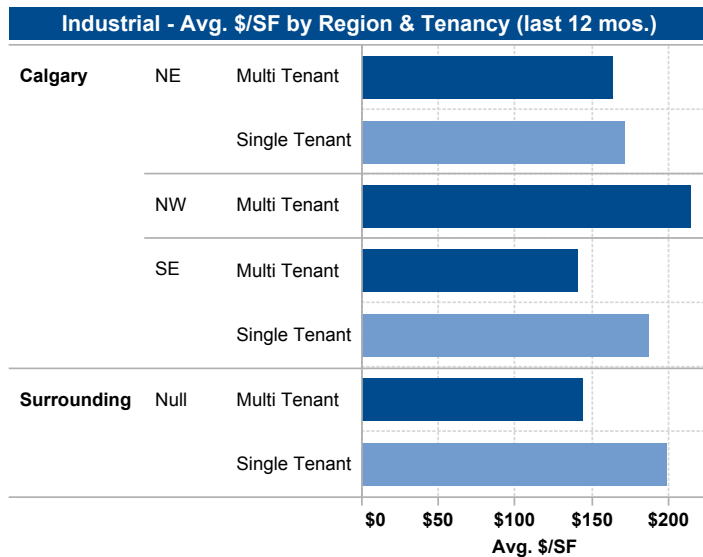
Industrial - Avg. \$/SF by Area



Region

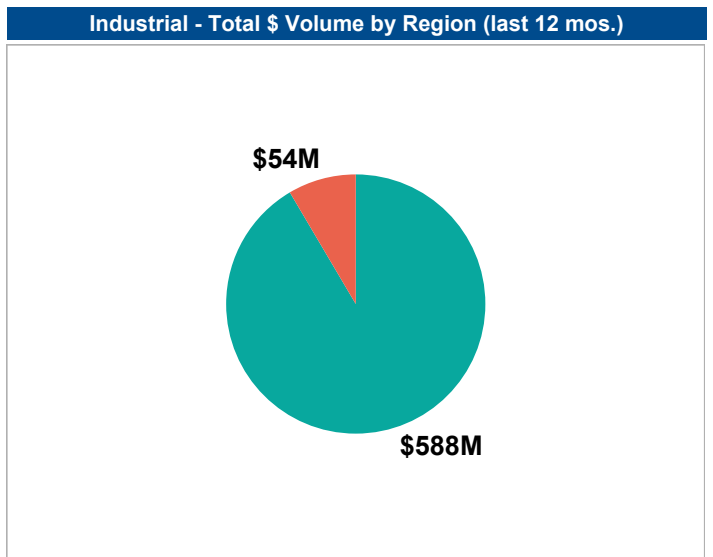
■ Calgary ■ Surrounding





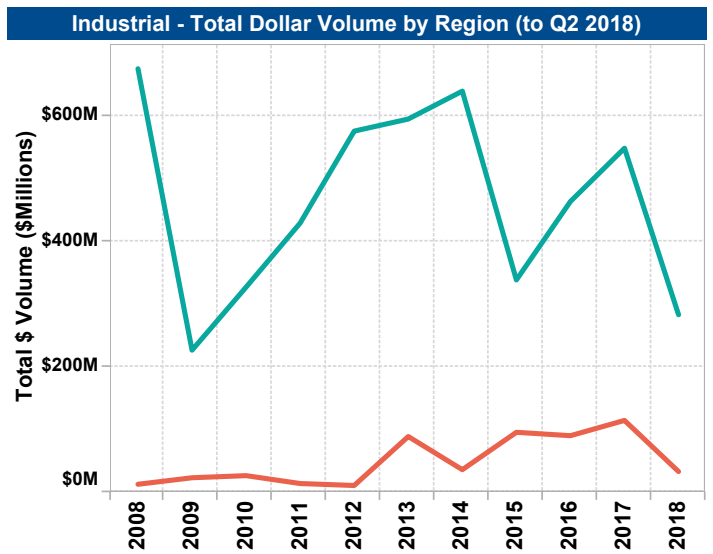
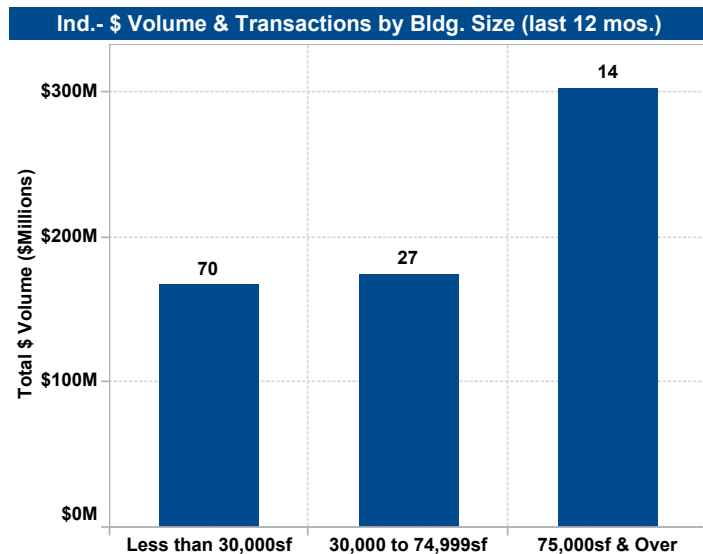
Property Type

- Multi Tenant
- Single Tenant



Region

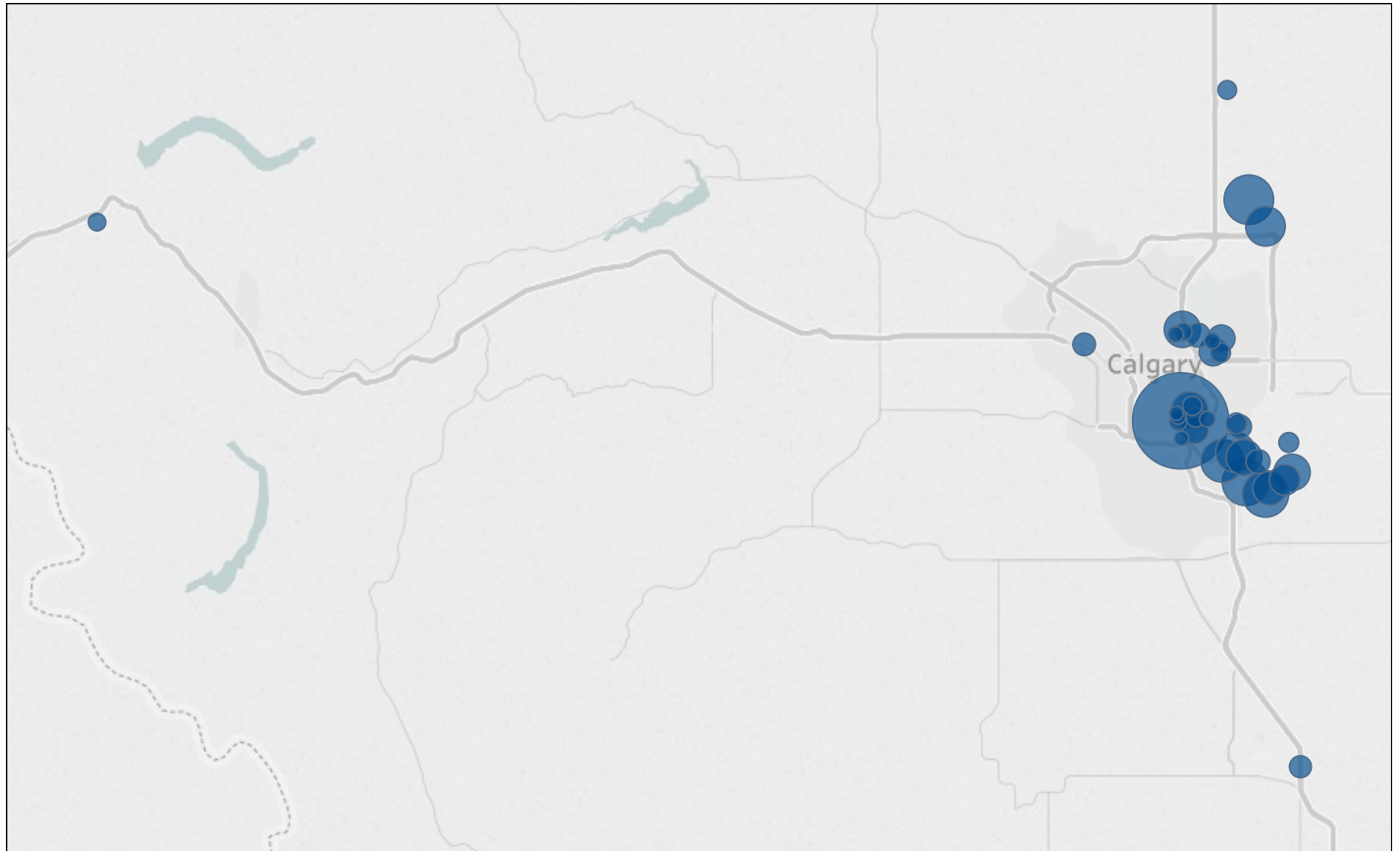
- Calgary
- Surrounding



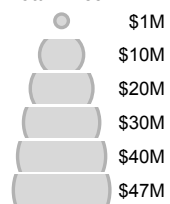
Industrial - Top Transactions Q2 2018

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
720 28th Street N.E.	Calgary	\$47,460,000	320,090	\$143	Market
291227 Westland Drive	Balzac	\$12,500,000	64,229	\$195	Market
10450 50th Street S.E.	Calgary	\$11,033,775	65,935	\$167	Market
7071 112th Avenue S.E.	Calgary	\$11,000,000	71,174	\$155	Market
8241 30th Street S.E.	Calgary	\$9,370,000	76,770	\$122	Market

Industrial - Q2 2018 Transactions



Total Price



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