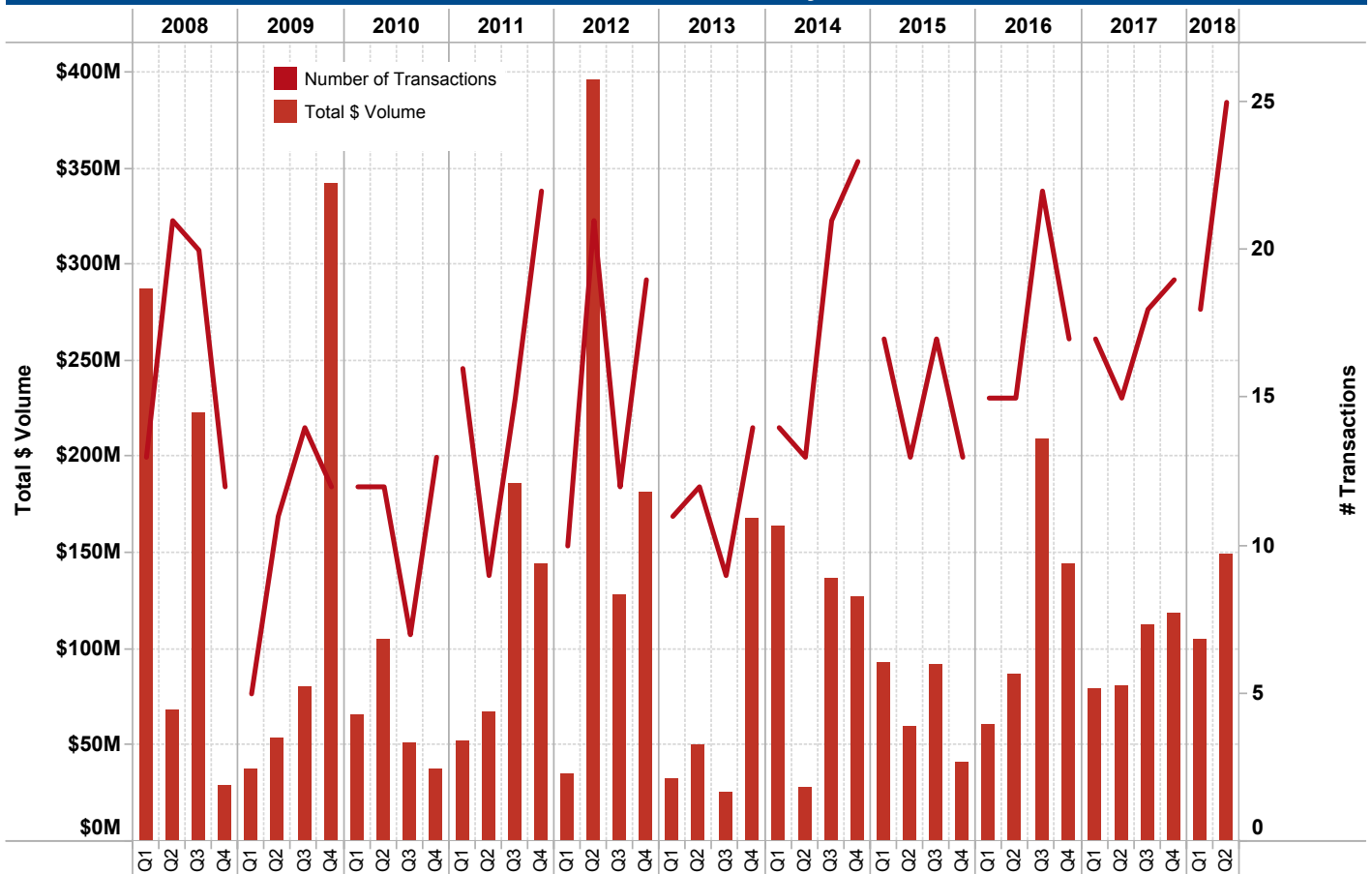

Greater Calgary Area Retail

Commercial Q2 2018 Statistics

Data as of June 30, 2018



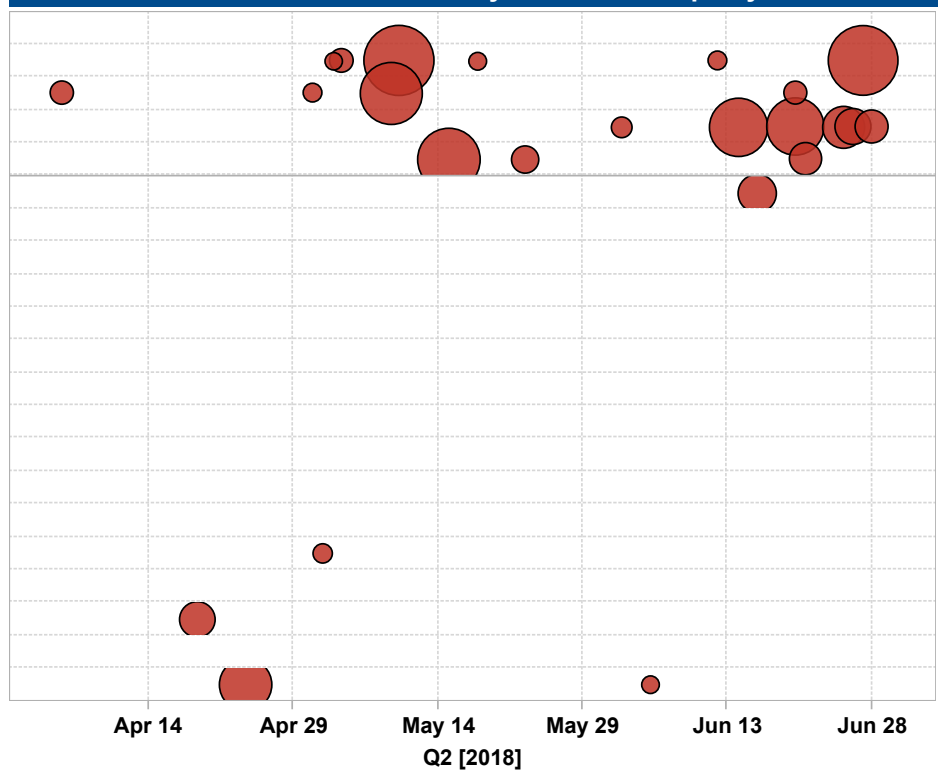
Retail - Total Price & Transactions by Year & Quarter



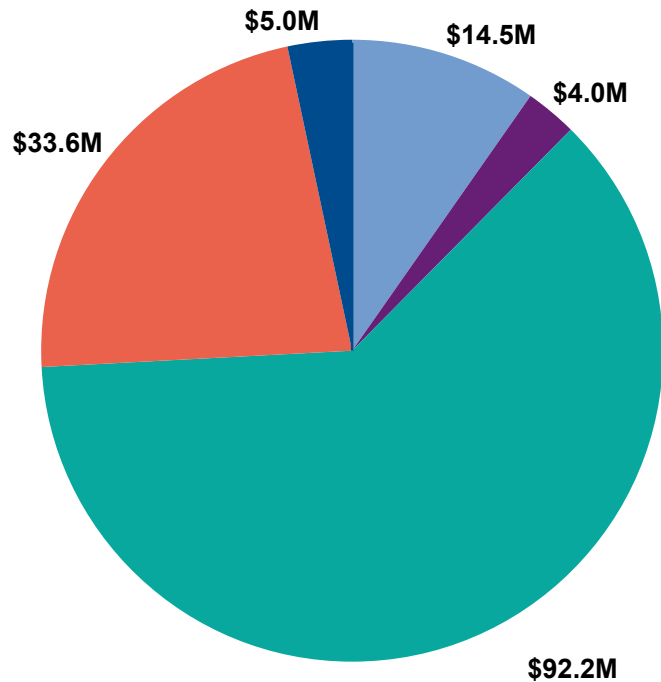
Retail

Calgary	Calgary	NE	\$41.9M
		NW	\$19.5M
		SE	\$41.7M
		SW	\$21.1M
Surrounding	Airdrie	Null	\$5.4M
	Balzac	Null	
	Banff	Null	
	Bragg Creek	Null	
	Canmore	Null	
	Carstairs	Null	
	Chestermere	Null	
	Cochrane	Null	
	Crossfield	Null	
	Didsbury	Null	
	Heritage Pointe	Null	
	High River	Null	\$1.4M
	Langdon	Null	
	Okotoks	Null	\$4.7M
	Springbank	Null	
	Strathmore	Null	\$11.3M

Q2 2018 Transactions by Date & Municipality



Retail - Q2 2018 Purchaser Profile by Total \$ Volume

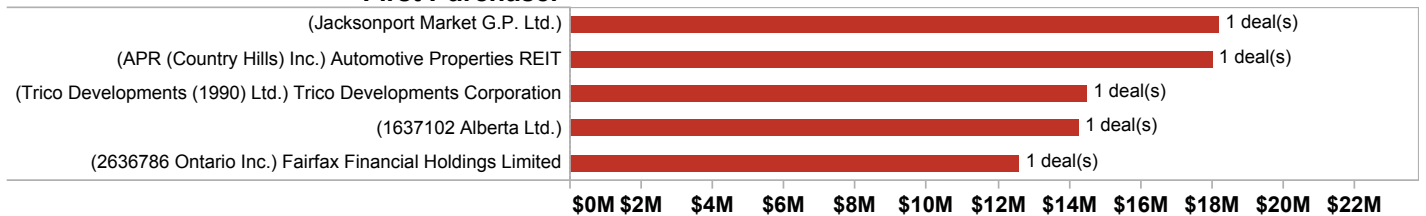


Purchaser Profile

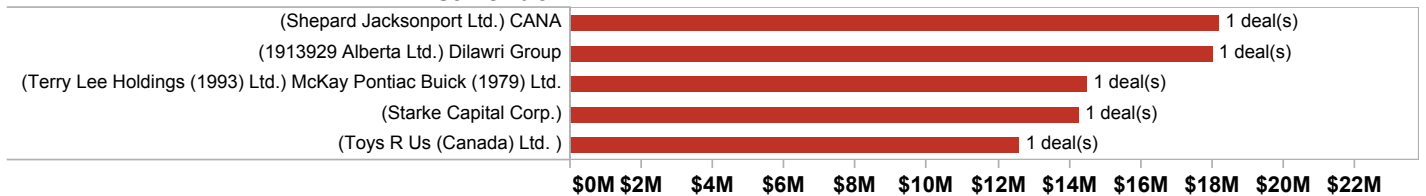
- Developer
- Institution
- Private Investor - Canadian
- Public Investor - Canadian
- User

Retail - Q2 2018 Top Purchasers, Vendors, Lenders

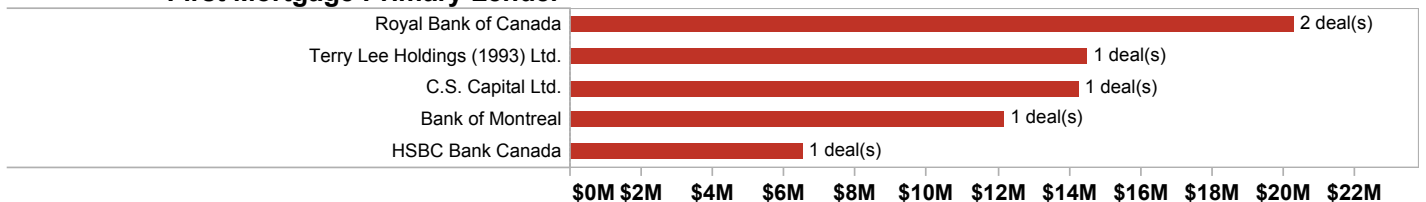
First Purchaser



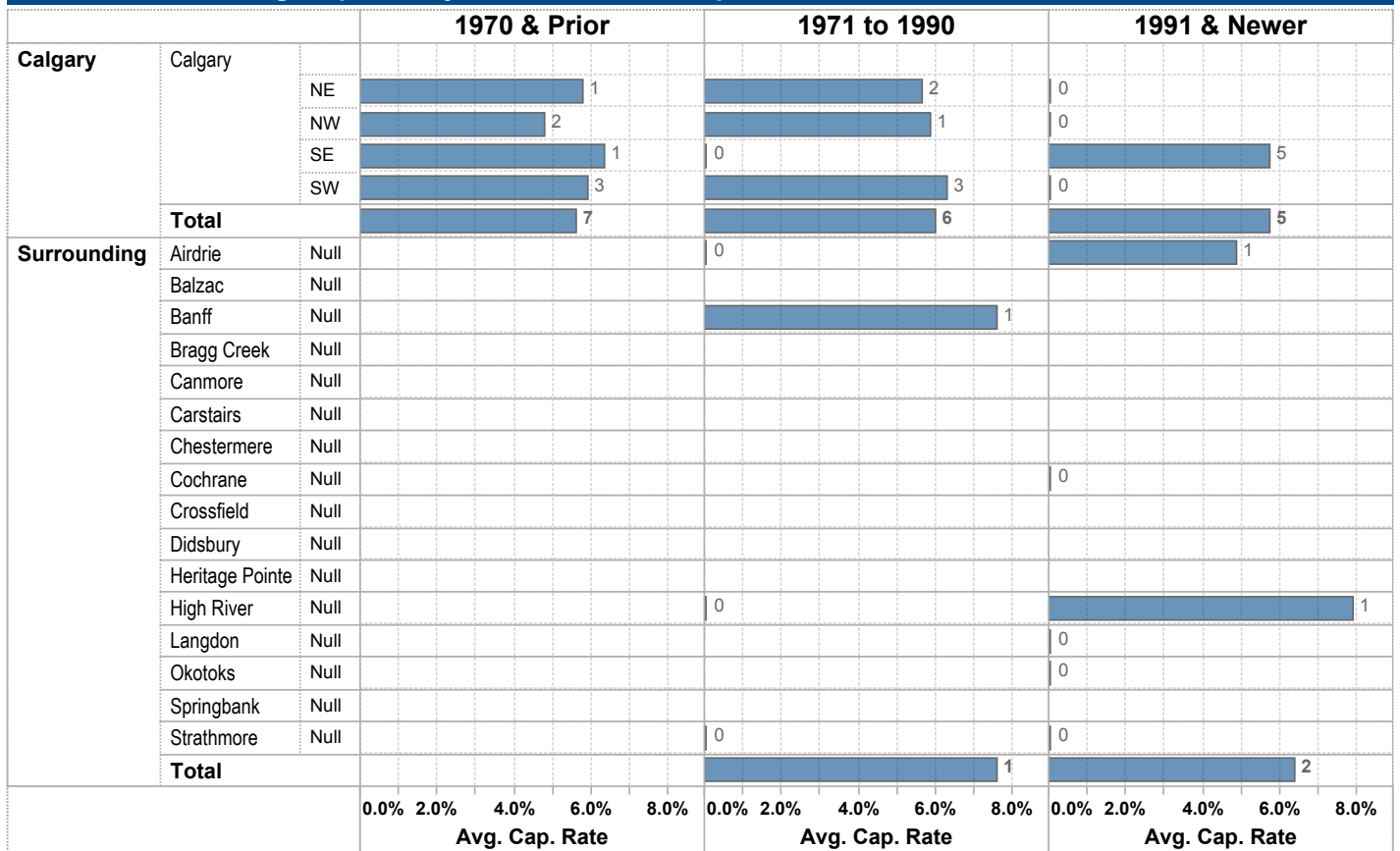
First Vendor



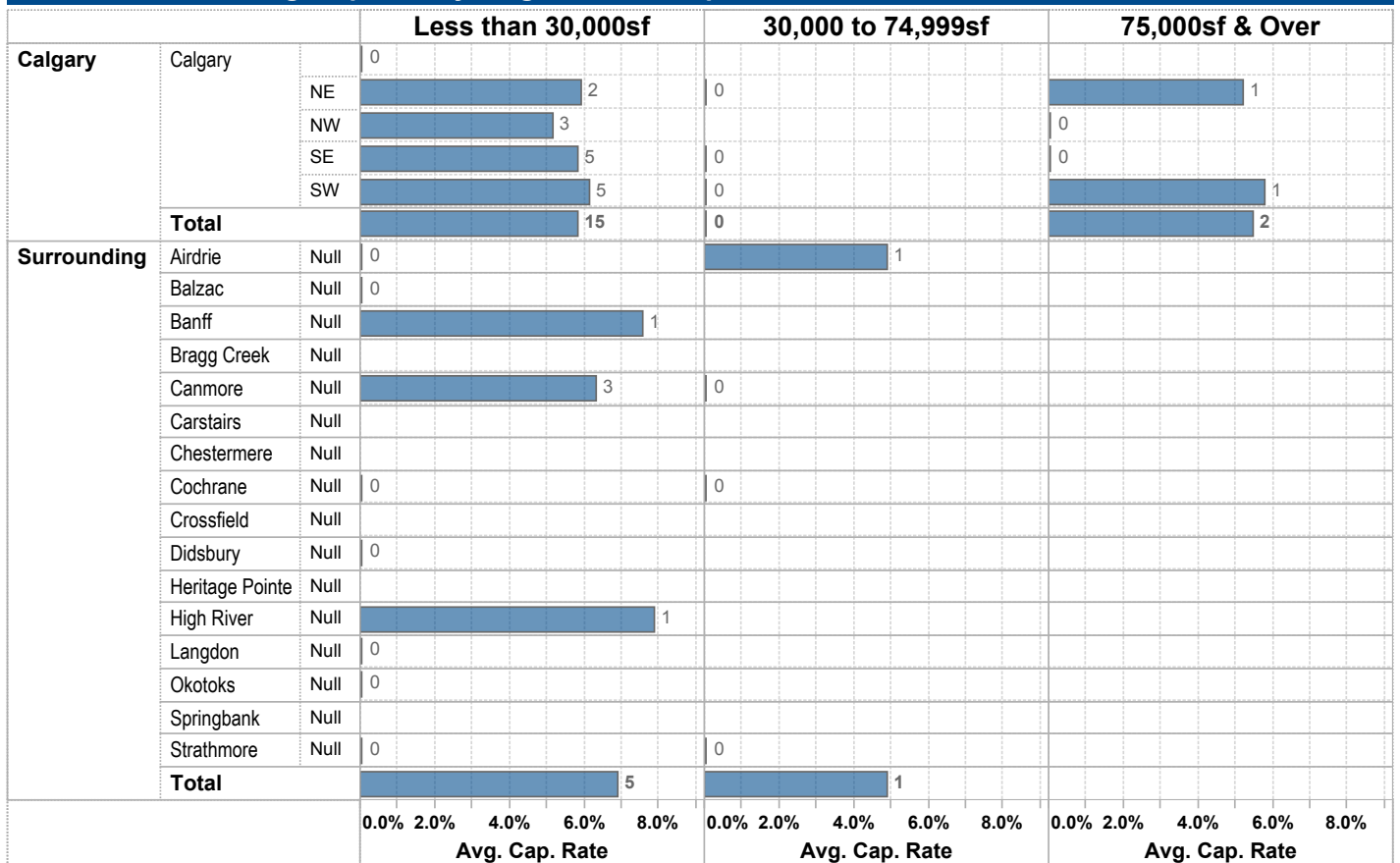
First Mortgage Primary Lender



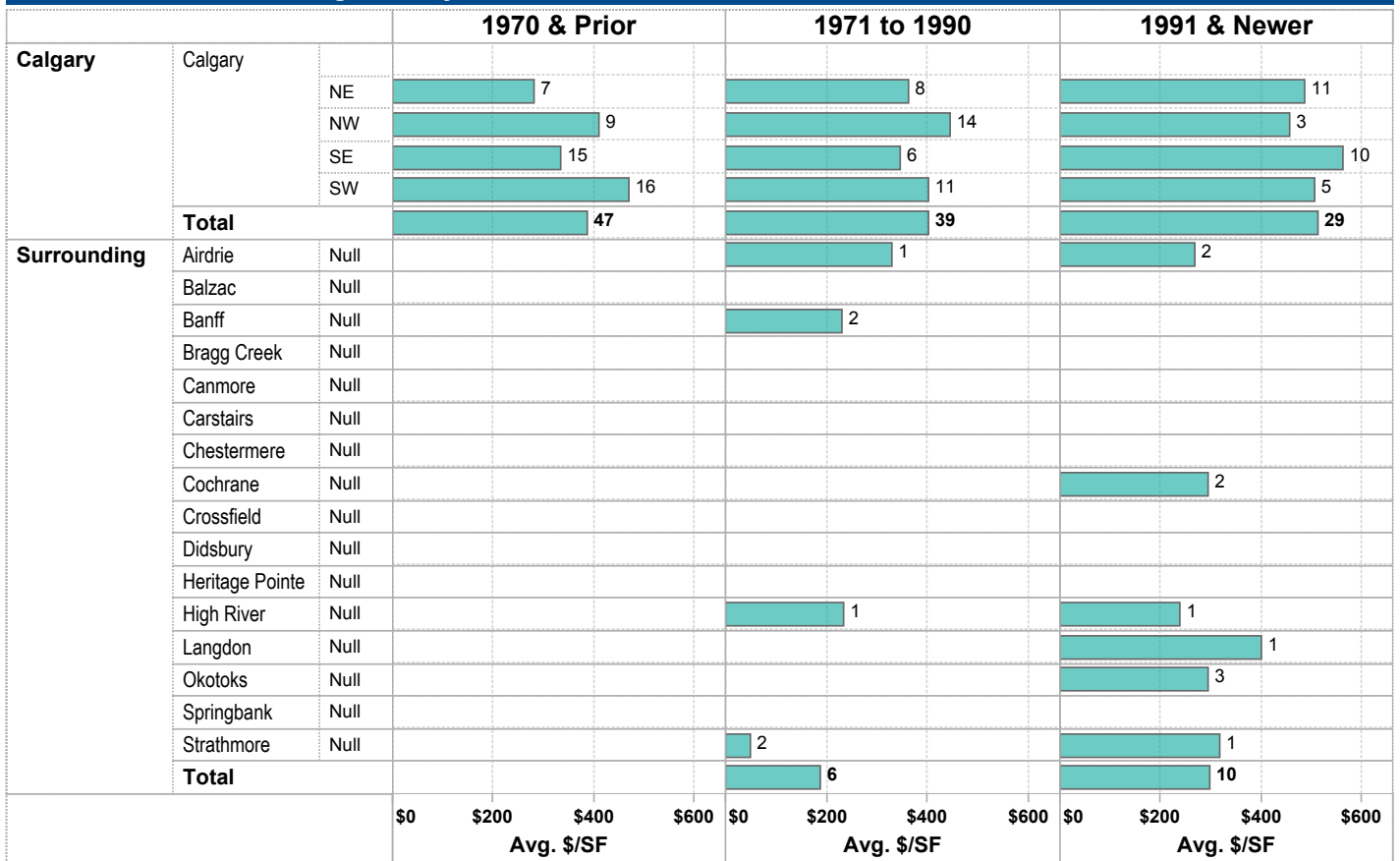
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



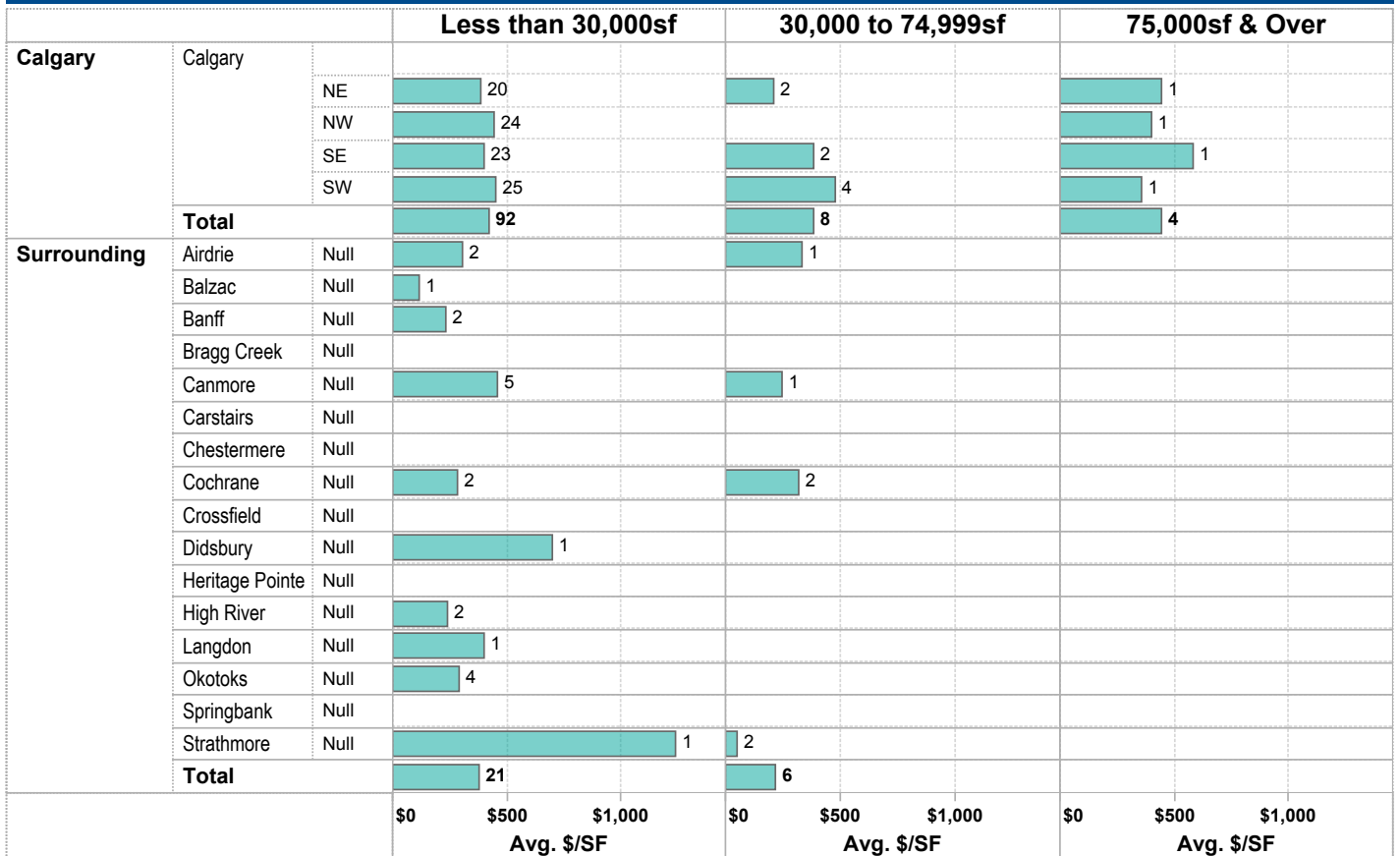
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



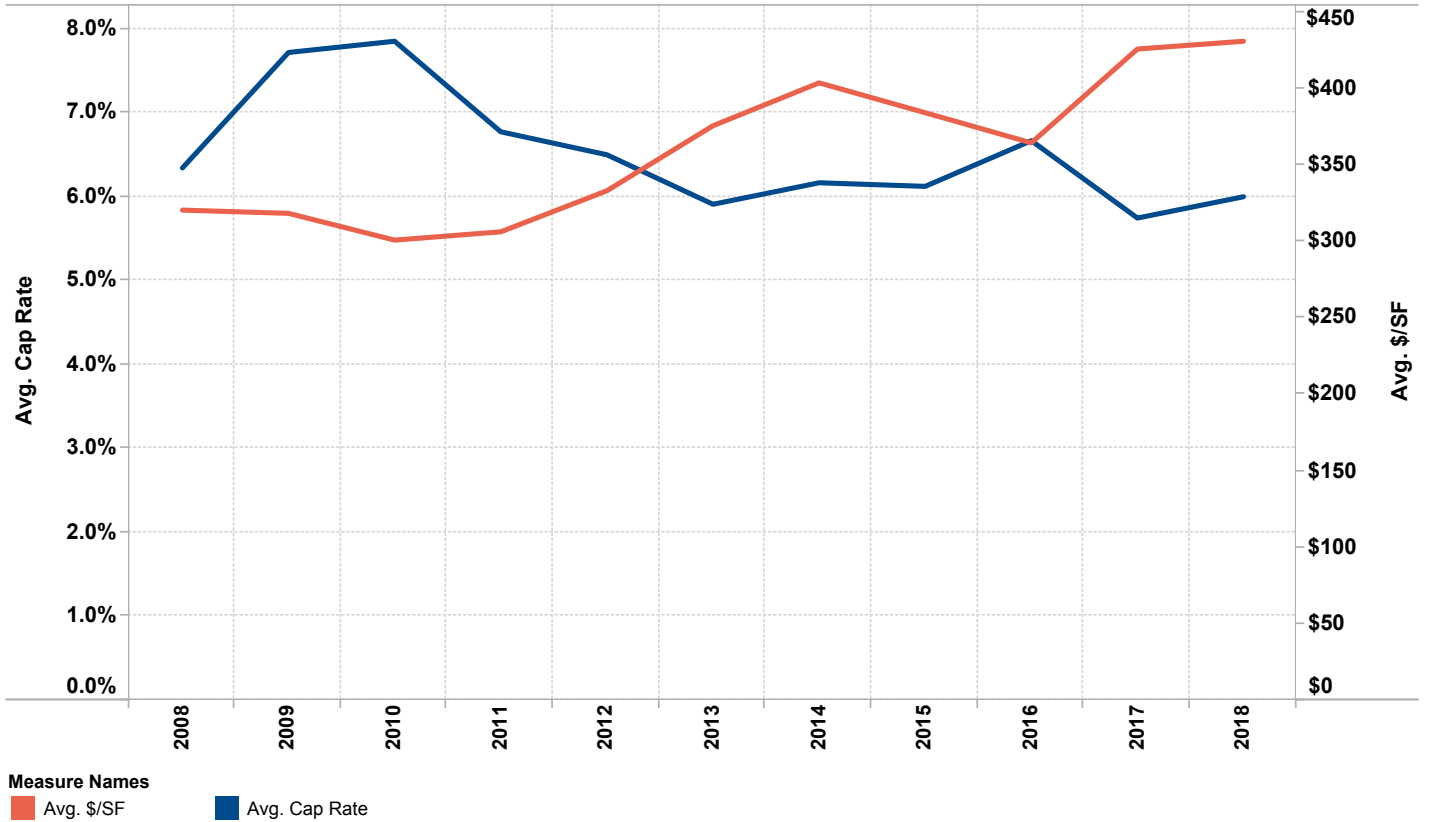
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



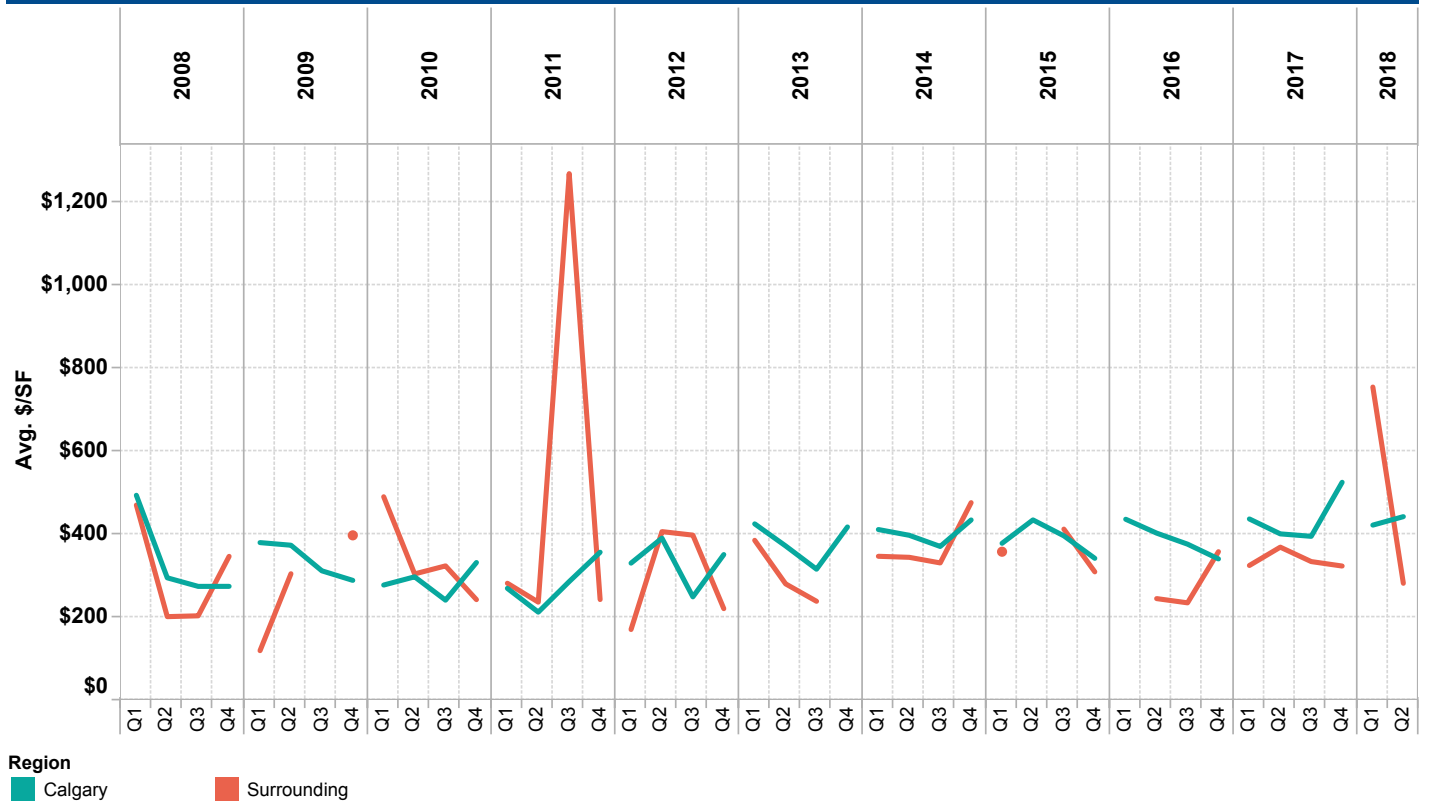
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



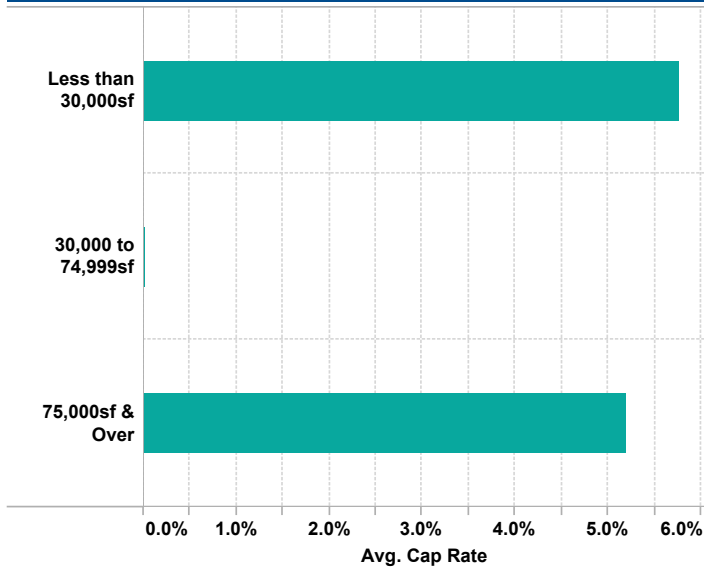
Retail - Avg. \$/SF vs. Cap Rate



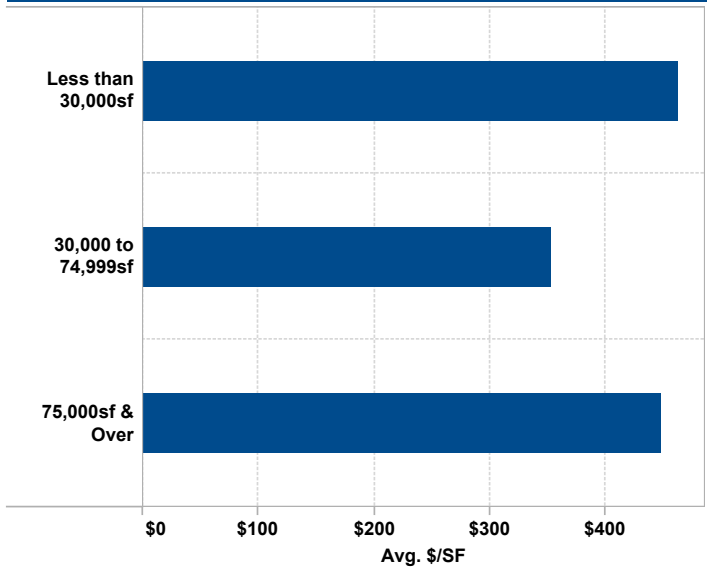
Retail - Avg. \$/SF by Area



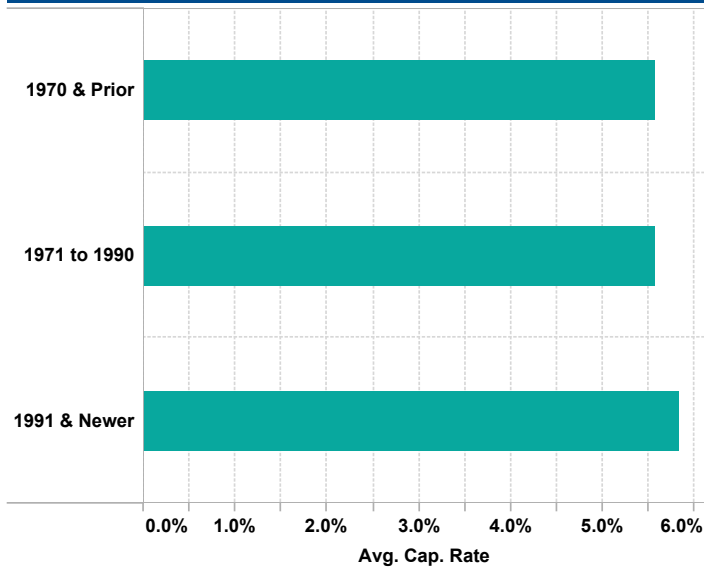
Retail - Avg. Cap Rate by Bldg. Size (last 12 mos.)



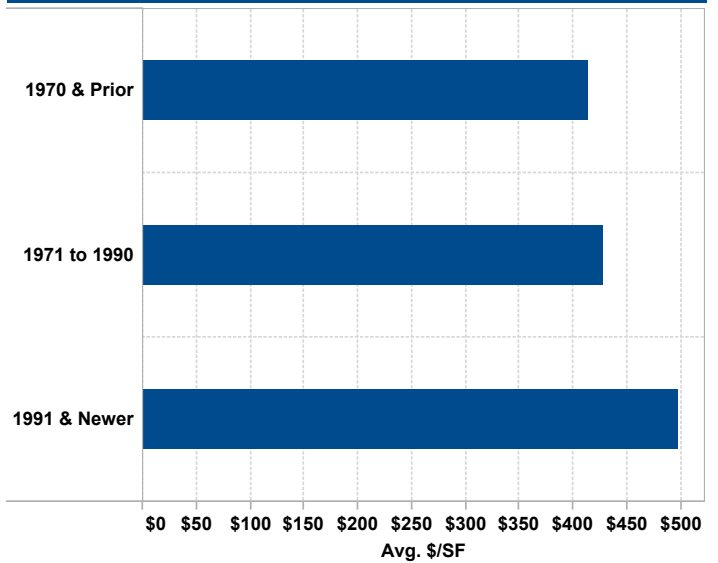
Retail - Avg. \$/SF by Bldg. Size (last 12 mos.)



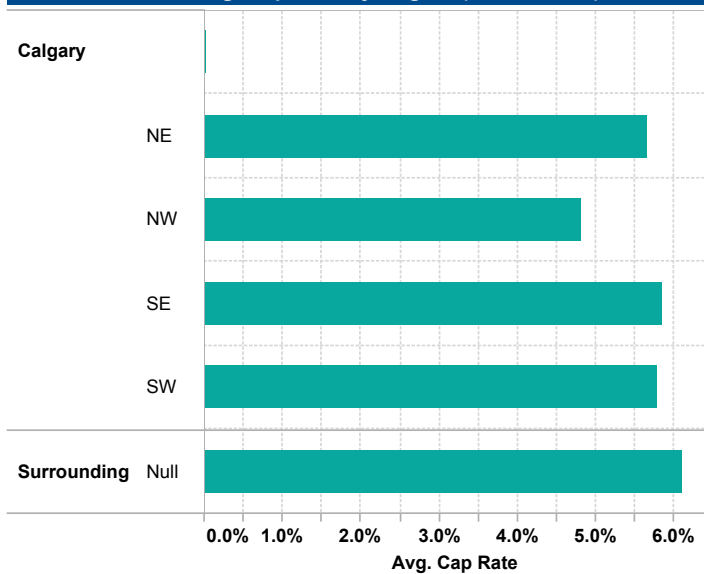
Retail - Avg. Cap Rate by Const. Year (last 12 mos.)



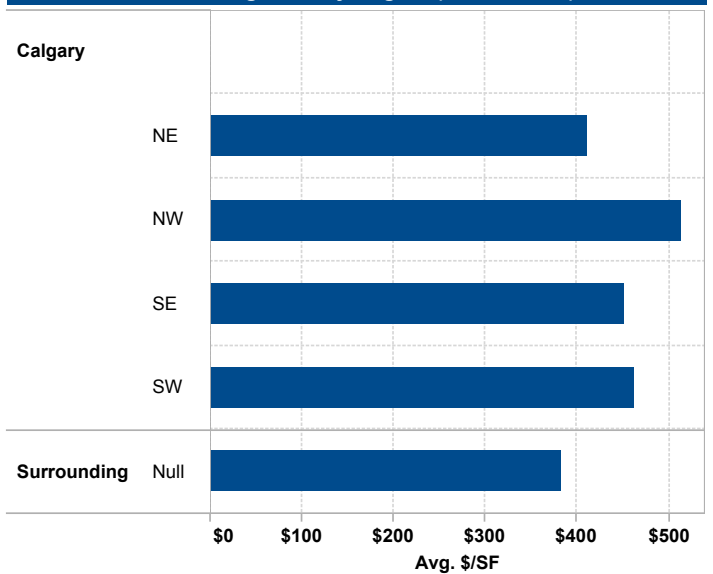
Retail - Avg. \$/SF by Const. Year (last 12 mos.)

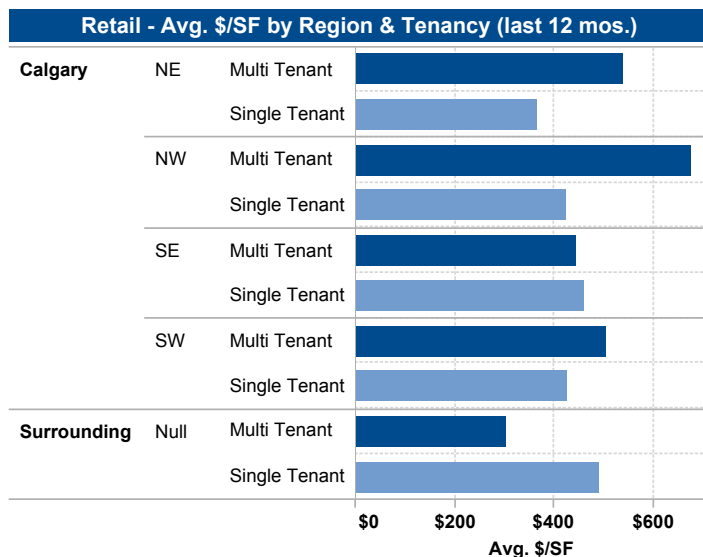


Retail - Avg. Cap Rate by Region (last 12 mos.)



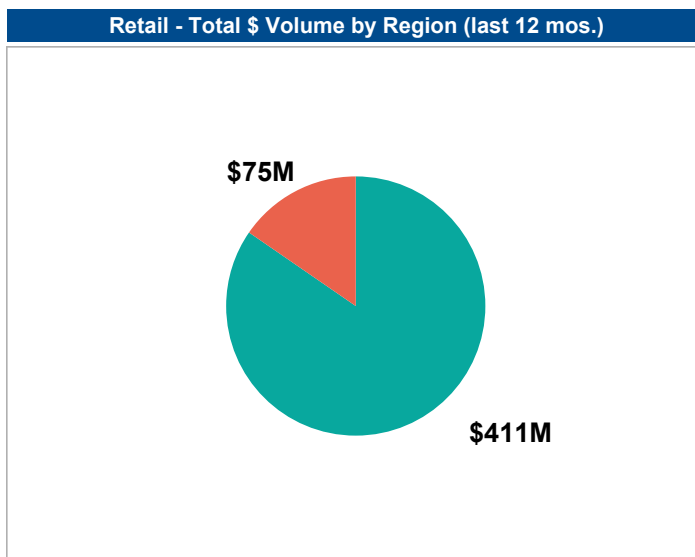
Retail - Avg. \$/SF by Region (last 12 mos.)





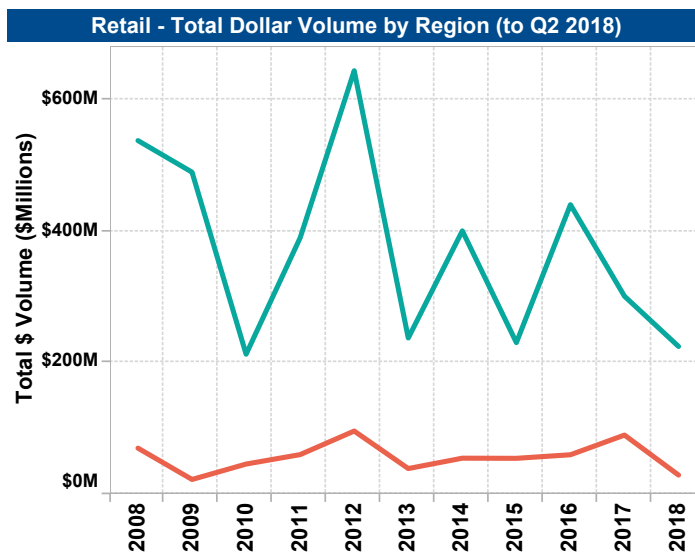
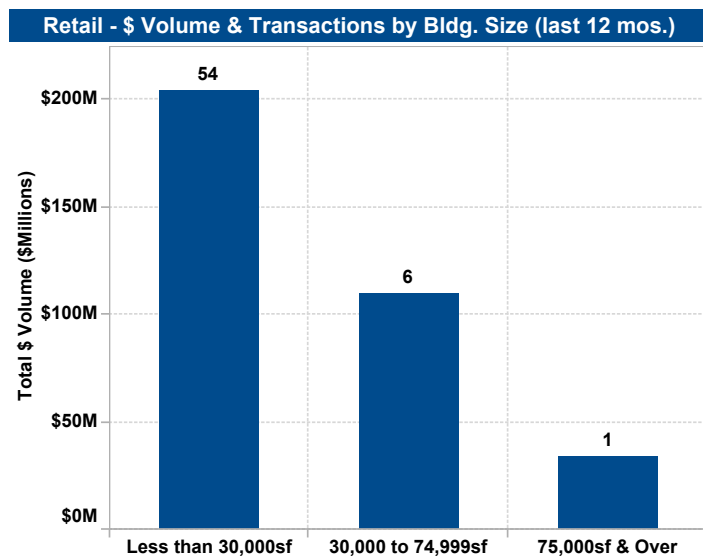
Property Type

- Multi Tenant
- Single Tenant



Region

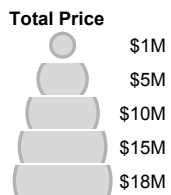
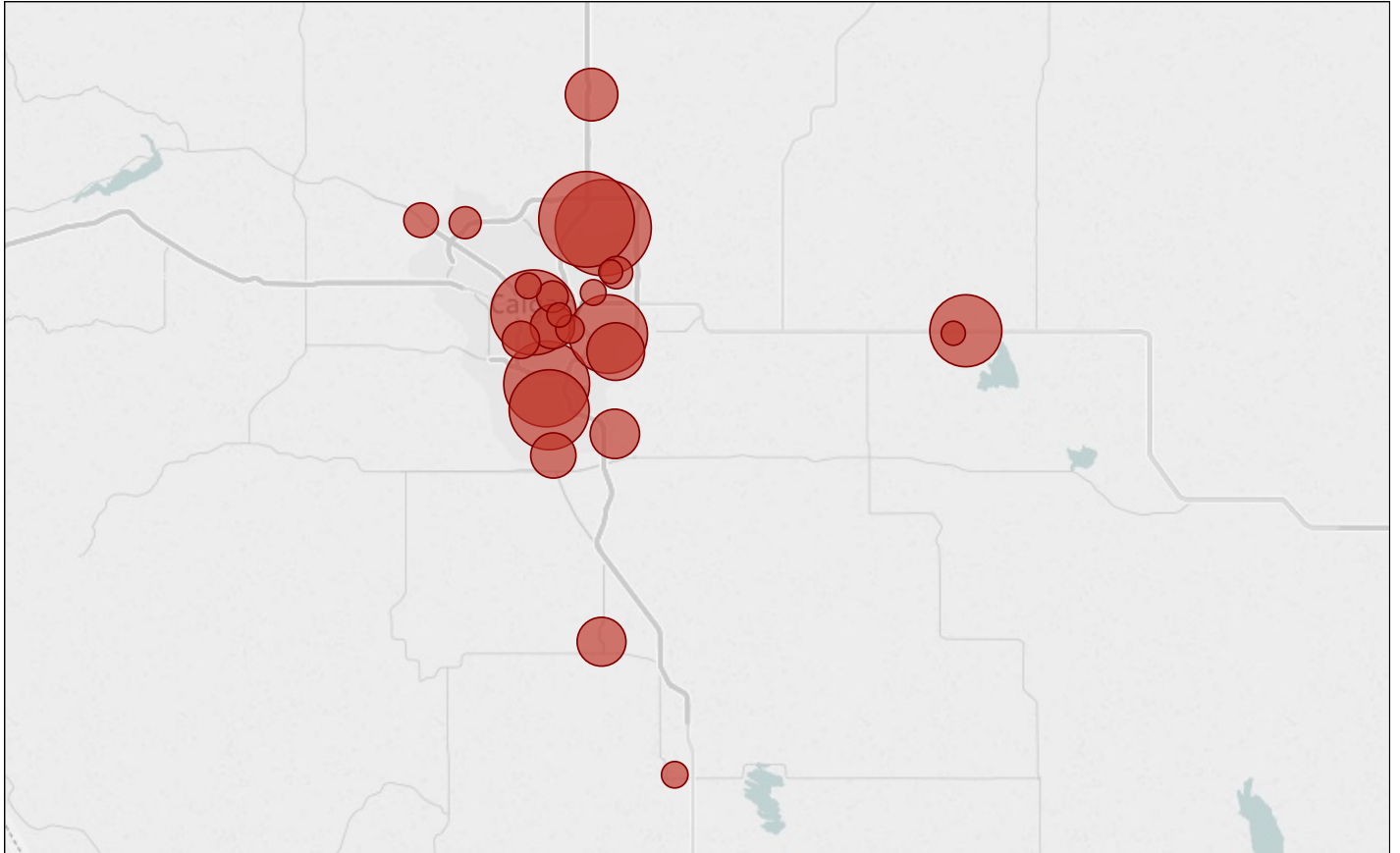
- Calgary
- Surrounding



Retail - Top Transactions Q2 2018

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
3724 104th Avenue N.E.	Calgary	\$18,200,000	18,310	\$994	Market
11380 Stonehill Drive N.E.	Calgary	\$18,000,000	34,646	\$519	Market
7711 MacLeod Trail S.W.	Calgary	\$14,500,000	27,743	\$523	Market
811 14th Street N.W.	Calgary	\$14,250,000	46,345	\$307	Market
10450 MacLeod Trail S.E.	Calgary	\$12,600,000	54,325	\$232	Distress

Retail - Q2 2018 Transactions



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