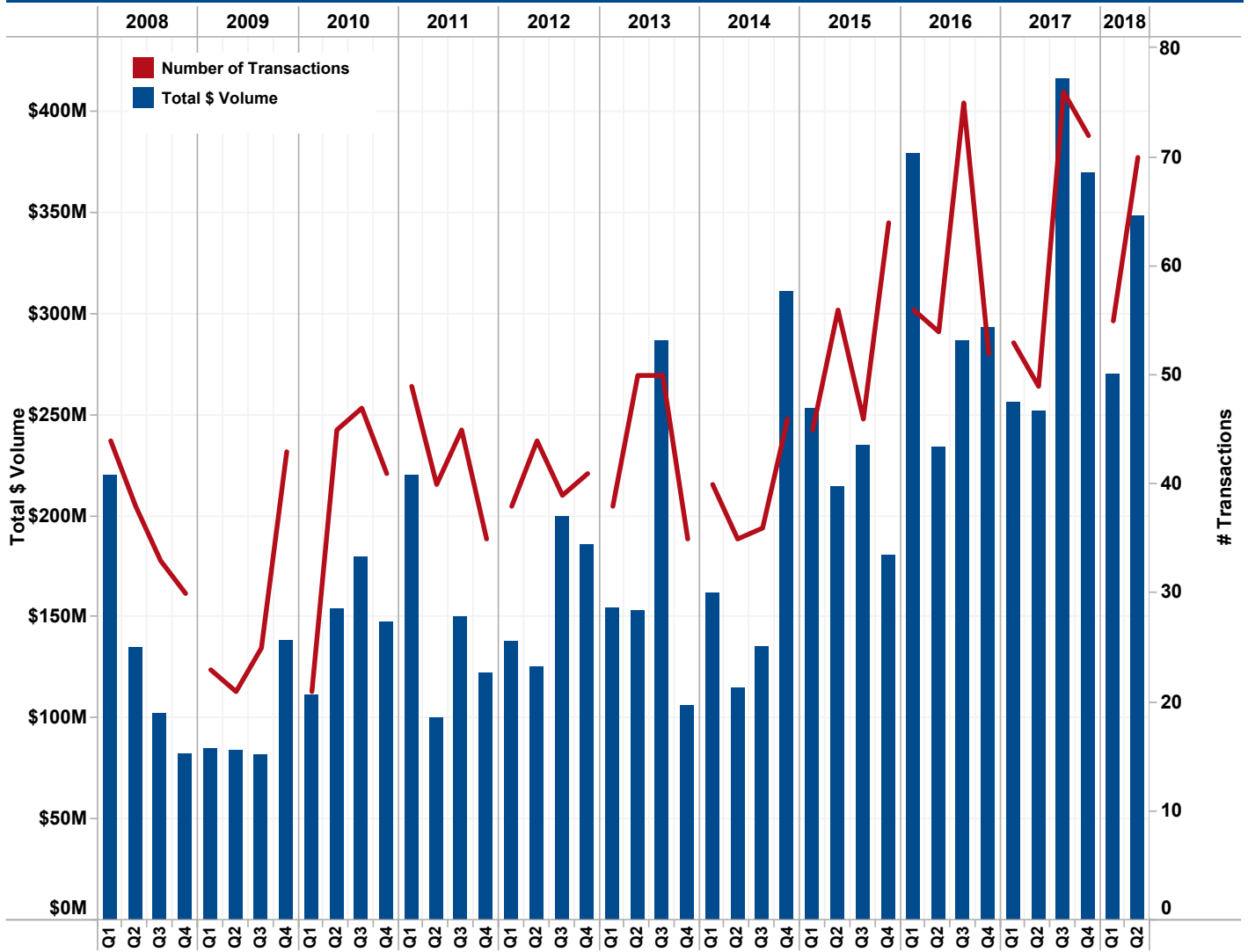

Greater Vancouver Area Industrial

Commercial Q2 2018 Statistics

Data as of June 30, 2018



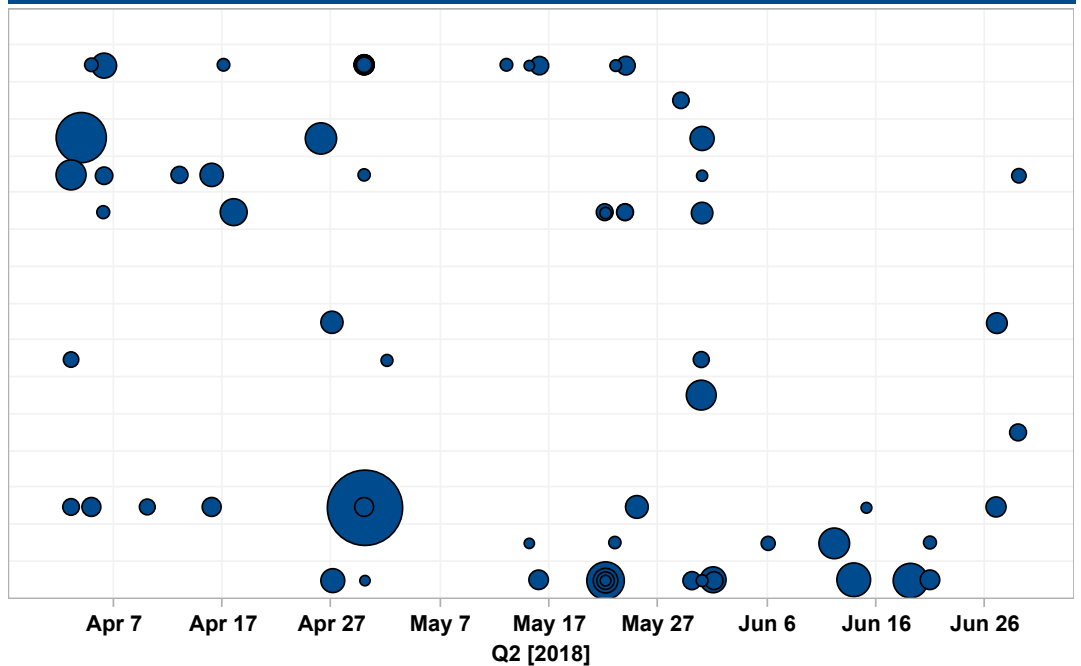
Industrial - Total Price & Transactions by Year & Quarter



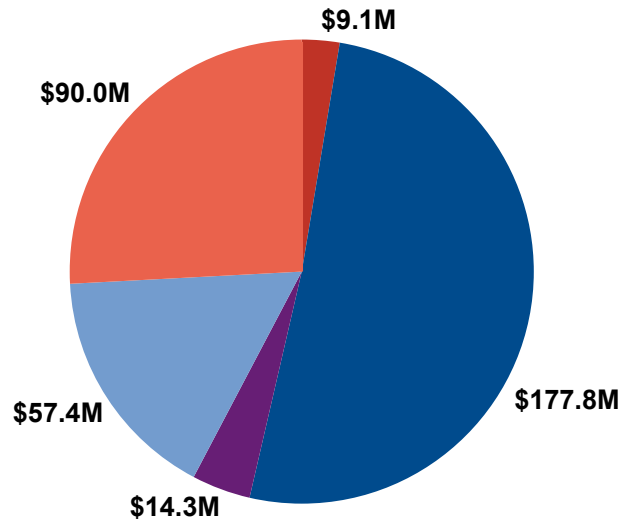
Industrial

Abbotsford	
Burnaby	\$51.5M
Chilliwack	\$2.7M
Coquitlam	\$41.3M
Delta	\$25.3M
Langley	\$23.4M
Maple Ridge	
Mission	
New Westminster	\$9.3M
North Vancouver	\$6.3M
Pitt Meadows	\$9.0M
Port Coquitlam	\$2.9M
Port Moody	
Richmond	\$83.9M
Surrey	\$15.7M
Vancouver	\$77.5M

Q2 2018 Transactions by Date & Municipality



Industrial - Q2 2018 Purchaser Profile by Total \$ Volume

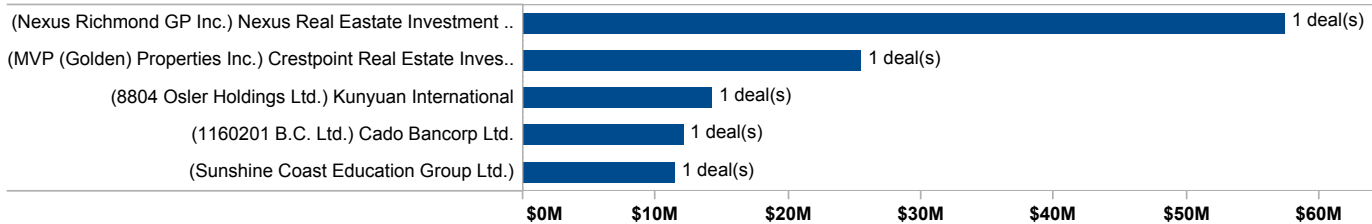


Purchaser Profile

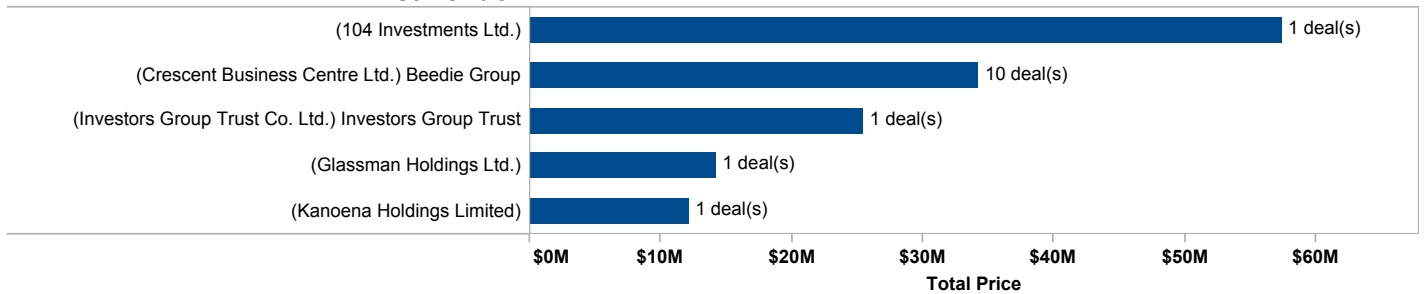
- Government
- Private Investor - Canadian
- Private Investor - Foreign
- Public Investor - Canadian
- User

Industrial - Q2 2018 Top Purchasers, Vendors, Lenders

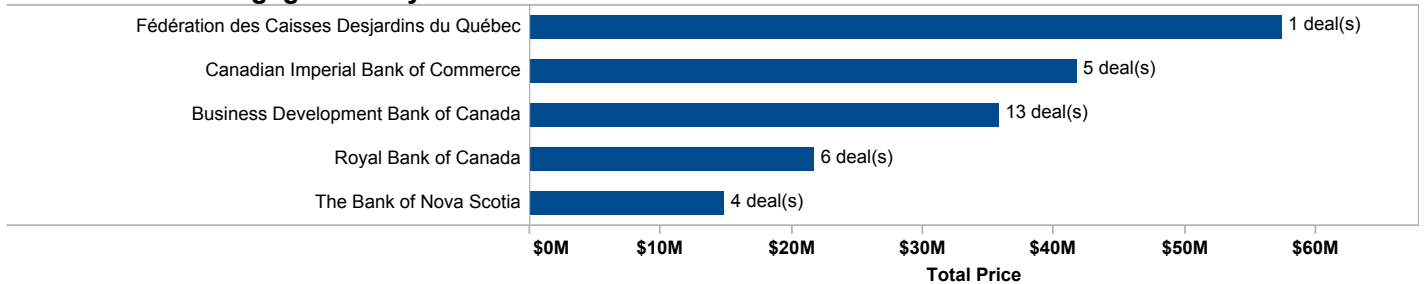
First Purchaser



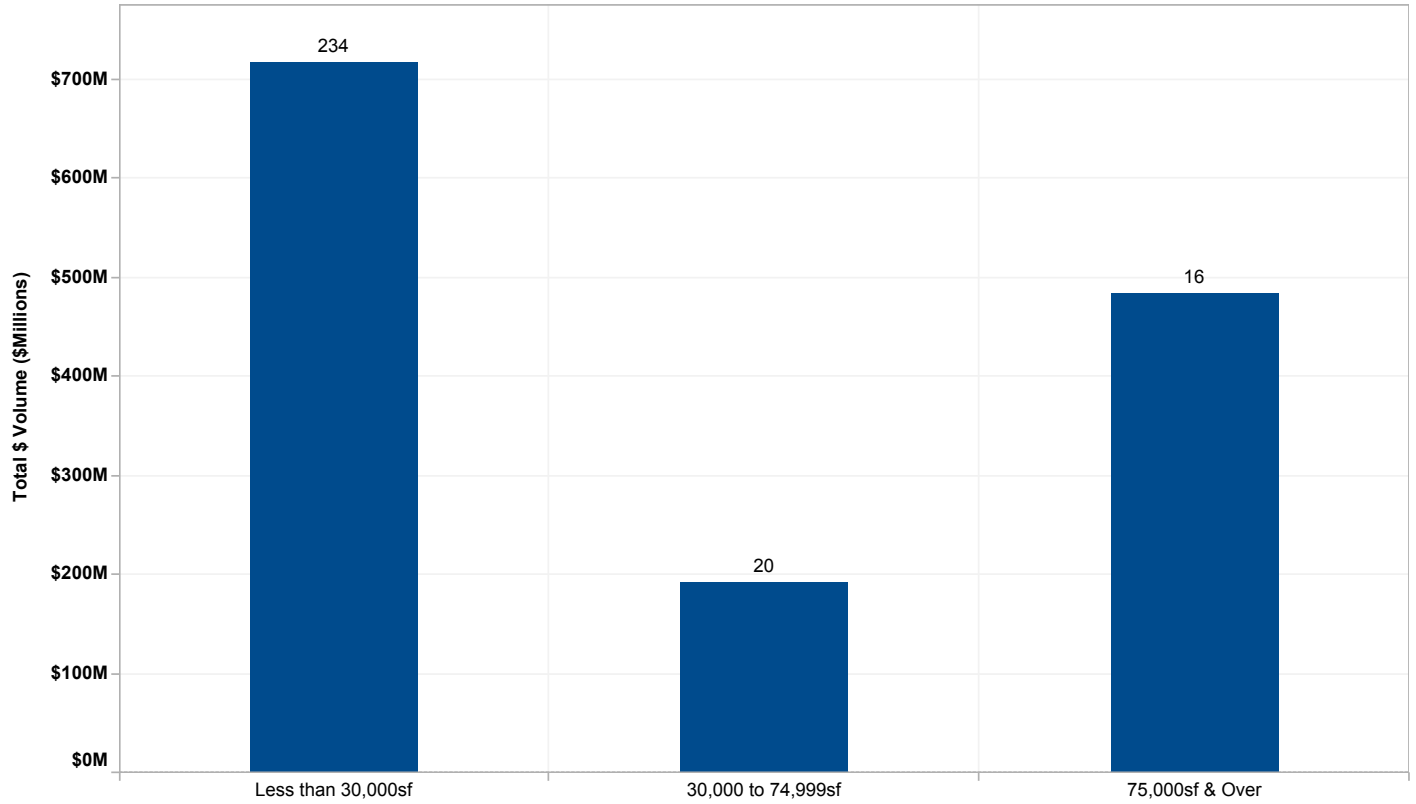
First Vendor



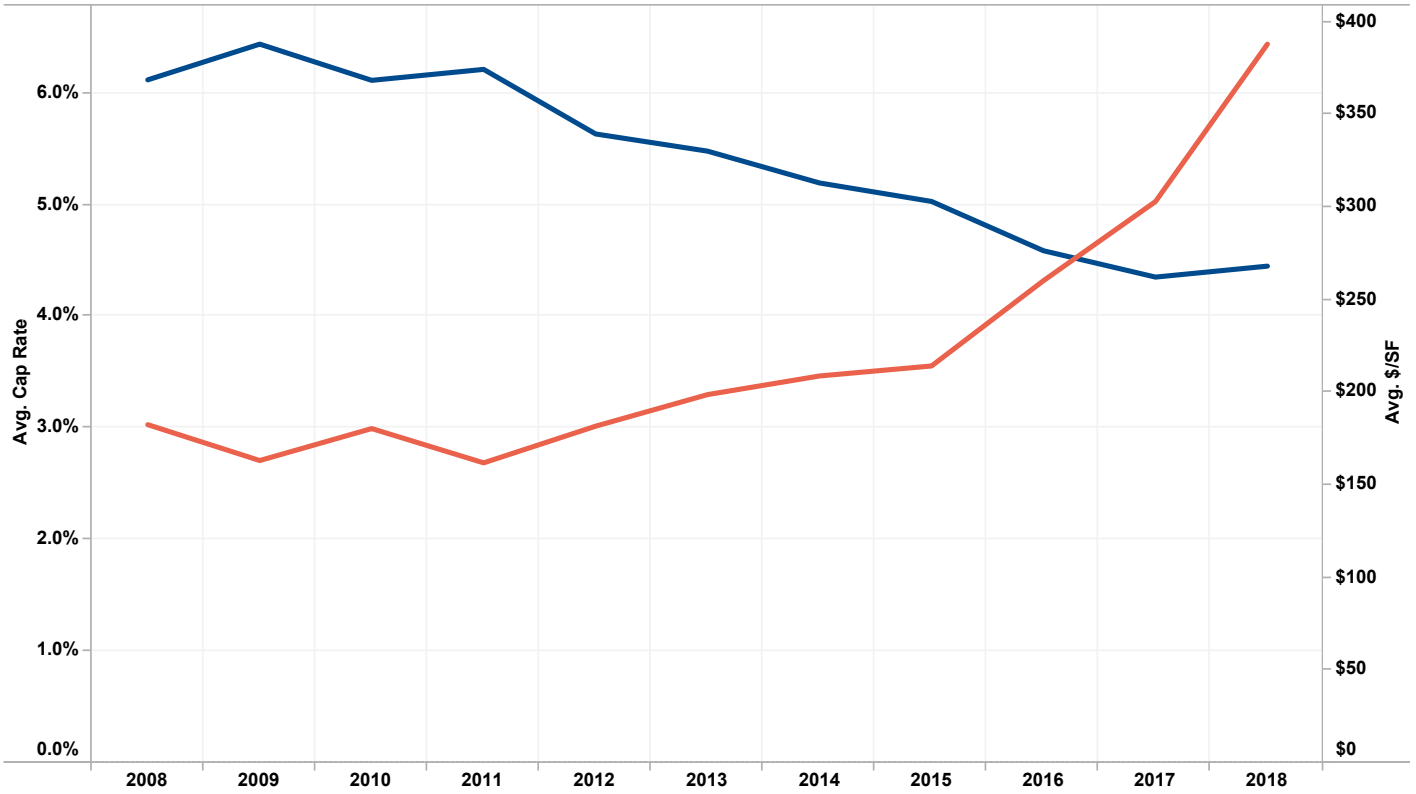
First Mortgage Primary Lender



Industrial - \$ Volume by Bldg. Size (last 12 mos.)



Industrial Avg. \$/SF vs. Cap Rate



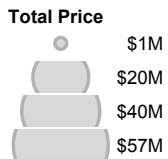
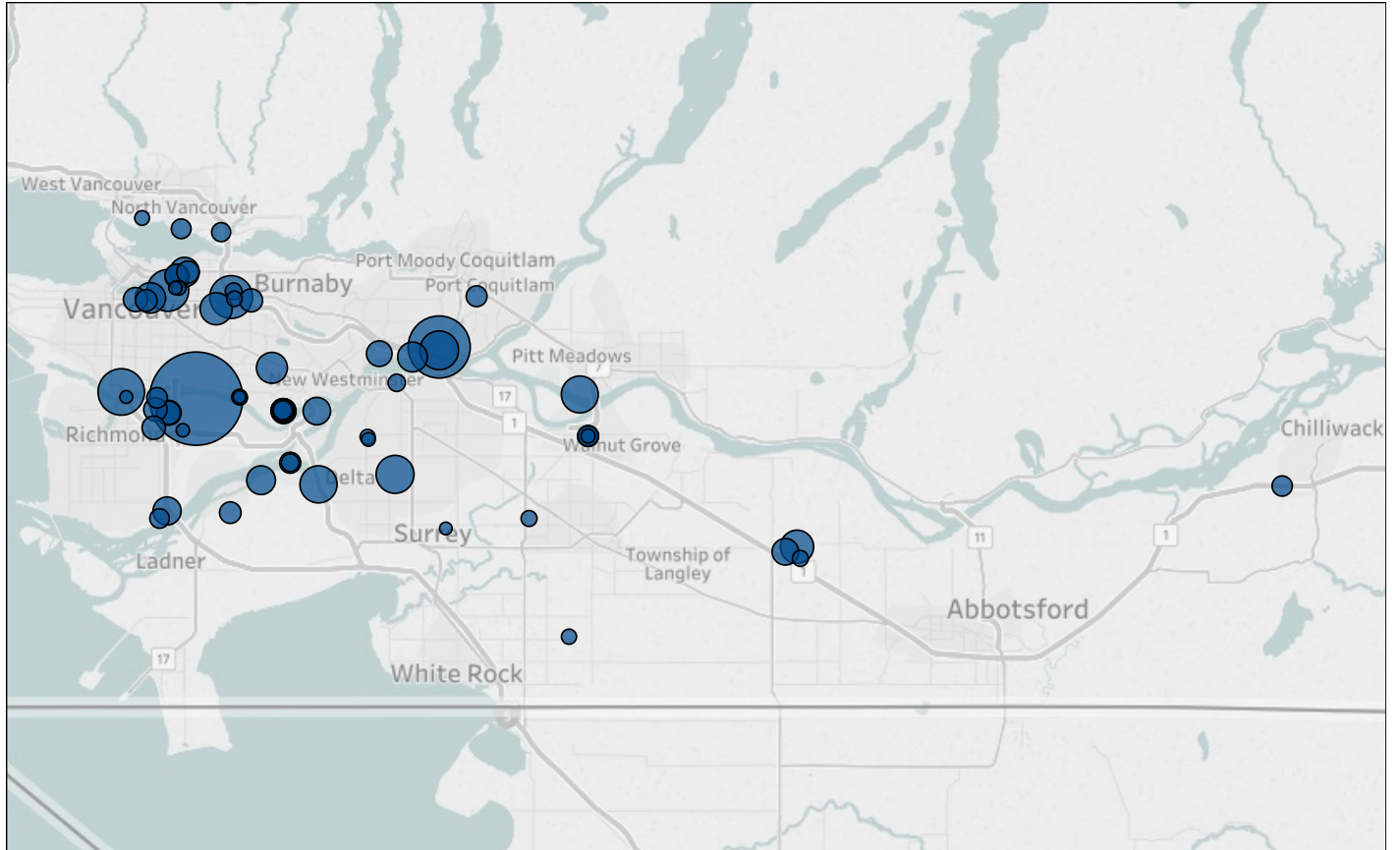
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

Industrial - Top Transactions Q2 2018

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
1751 Savage Road	Richmond	\$57,380,000	117,490	\$488	Market
175 Golden Drive	Coquitlam	\$25,500,000	164,577	\$155	Market
8804 Osler Street	Vancouver	\$14,250,000	11,140	Null	Market
2055 Boundary Road	Vancouver	\$12,100,000	15,800	\$766	Market
851 Terminal Avenue	Vancouver	\$11,500,000	13,500	\$852	Market

Industrial - Q2 2018 Transactions



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