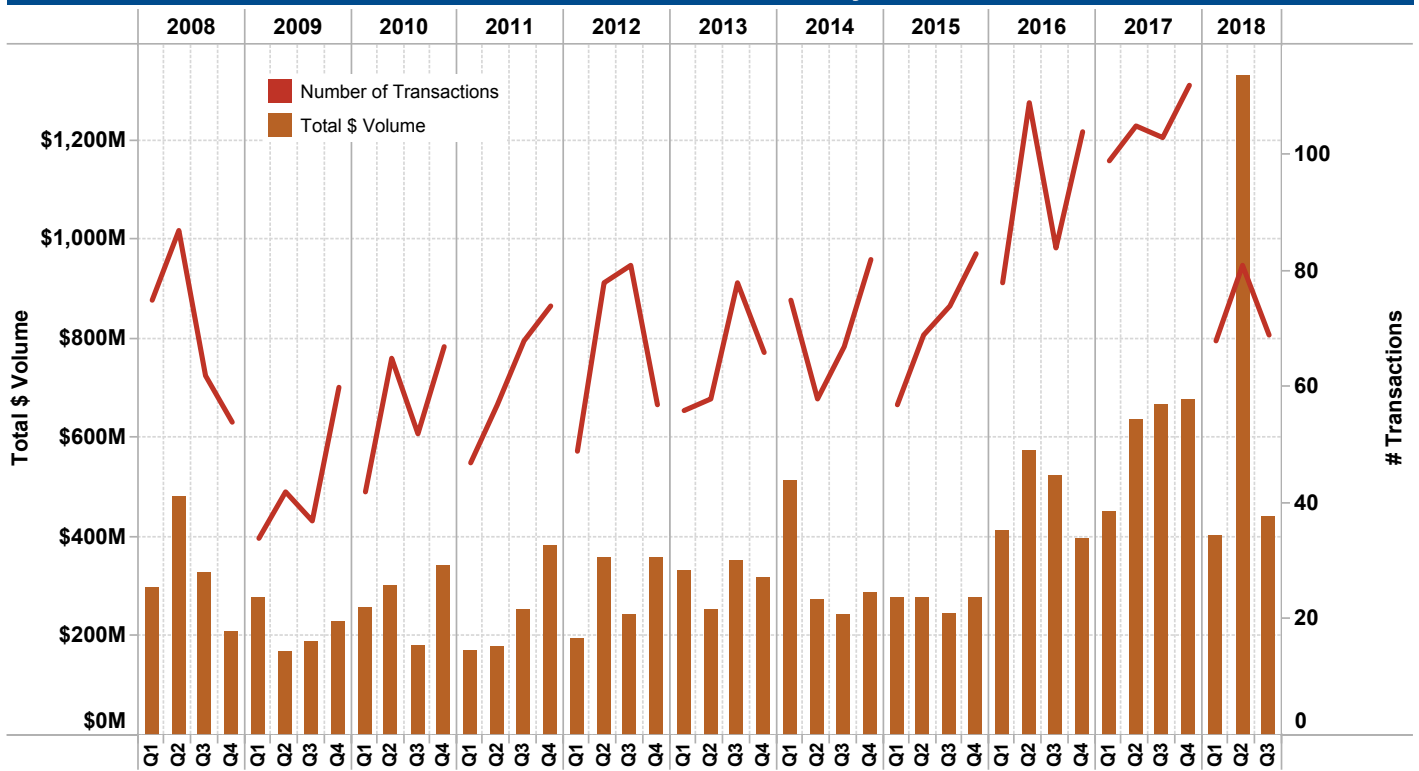

Greater Toronto Area ICI Land Commercial Q3 2018 Statistics

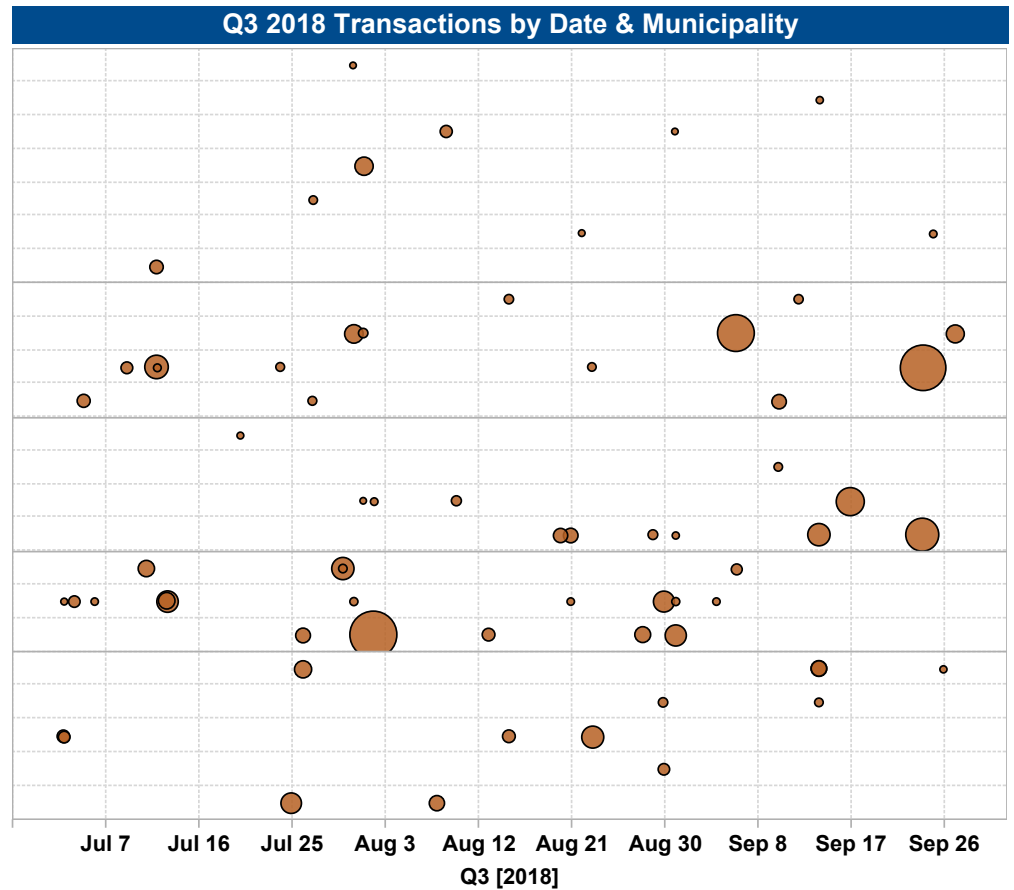
Data as of September 30, 2018



ICI Land - Total Price & Transactions by Year & Quarter



ICI Land		
Durham	Bowmanville	\$1.0M
	Brock	\$1.2M
	Clarington	\$4.5M
	Oshawa	\$7.8M
	Pickering	\$1.7M
	Uxbridge	\$2.4M
	Whitby	\$4.3M
Halton	Burlington	\$4.1M
	Halton Hills	\$49.5M
	Milton	\$70.0M
	Oakville	\$10.7M
Metro	Etobicoke	\$1.1M
	North York	\$1.7M
	Scarborough	\$23.2M
	Toronto	\$50.6M
Peel	Brampton	\$22.5M
	Caledon	\$38.7M
	Mississauga	\$77.3M
York	East Gwillimbury	\$25.1M
	King	\$3.8M
	Markham	\$22.1M
	Richmond Hill	\$3.1M
	Vaughan	\$15.4M

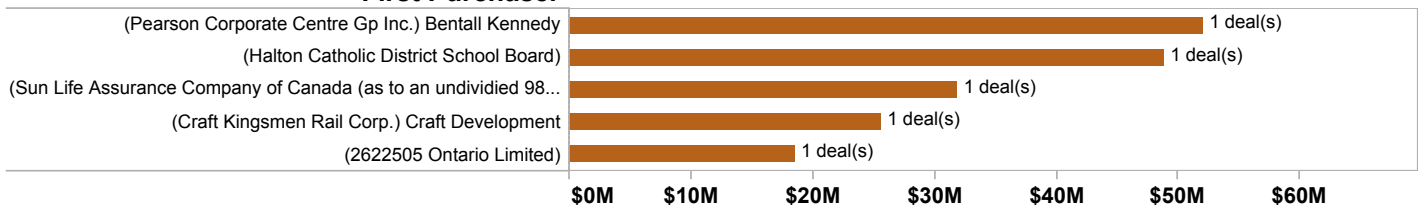


ICI Land - Avg. Price/Acre by Land Use and Property Size (last 12 mos.)

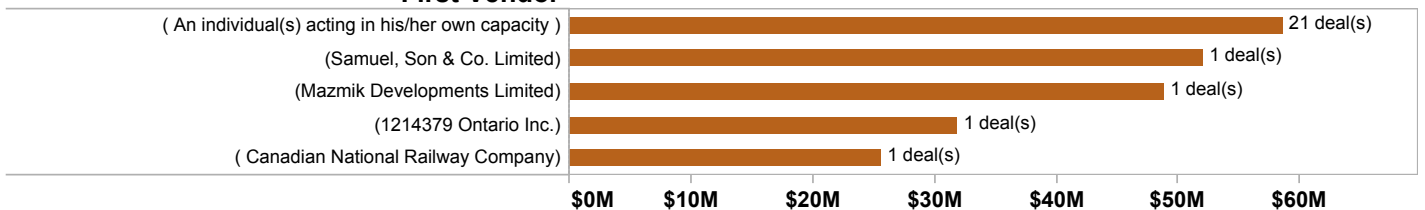
Region	Municipality	2 to 6 ac.			6 to 10 ac.			10 ac. & over		
		Commercial ..	Industrial	Retail	Commercial ..	Industrial	Retail	Commercial ..	Industrial	Retail
Durham	Ajax	\$761,421						\$514,056	\$349,241	
	Bowmanville								\$190,279	
	Clarington		\$654,002			\$158,996			\$151,137	
	Oshawa						\$1,245,787		\$274,583	
	Pickering					\$186,826			\$102,564	
	Whitby		\$413,936			\$177,989				
Halton	Burlington	\$741,704	\$799,483			\$544,173		\$558,618	\$906,082	
	Halton Hills		\$1,184,494		\$148,457	\$947,240		\$273,936		
	Milton							\$452,500	\$922,272	
	Oakville	\$955,626	\$640,225							
Metro	East York		\$2,955,338							
	Etobicoke			\$2,894,737		\$1,897,364			\$1,374,406	
	North York		\$4,971,591					\$2,261,823		
	Scarborough		\$918,108			\$2,227,574		\$883,374		
	Toronto		\$1,619,832		\$2,939,550					
	York					\$481,823				
Peel	Brampton	\$1,564,970				\$1,147,639		\$788,701	\$769,750	
	Caledon		\$1,137,106			\$658,072		\$824,909	\$726,881	
	Mississauga	\$1,635,323	\$1,308,022			\$1,301,383		\$959,878	\$1,818,349	
York	Aurora		\$617,160			\$617,021		\$352,273		
	Georgina		\$1,973,483			\$125,792				
	King		\$721,455							
	Markham	\$1,594,015	\$1,877,470	\$990,783		\$882,159	\$566,845	\$538,000		
	Newmarket									\$542,589
	Richmond Hill		\$703,944		\$346,589	\$897,258		\$259,173		
	Vaughan	\$2,579,297	\$1,671,542			\$493,637		\$811,808	\$620,238	\$846,422
	Whitchurch-Stouf..		\$822,240						\$218,597	

ICI Land - Q3 2018 Top Purchasers, Vendors, Lenders

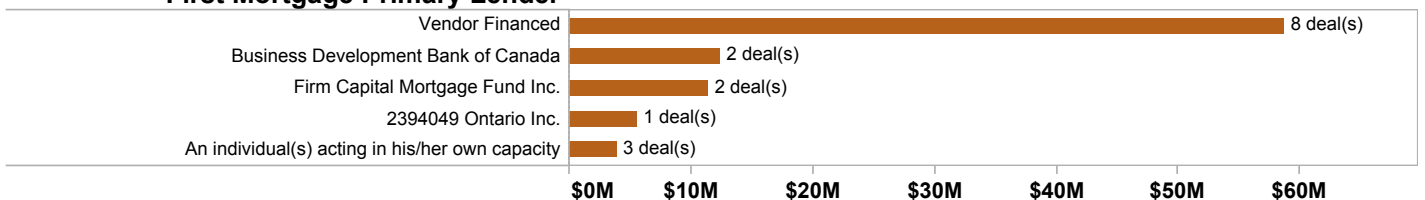
First Purchaser



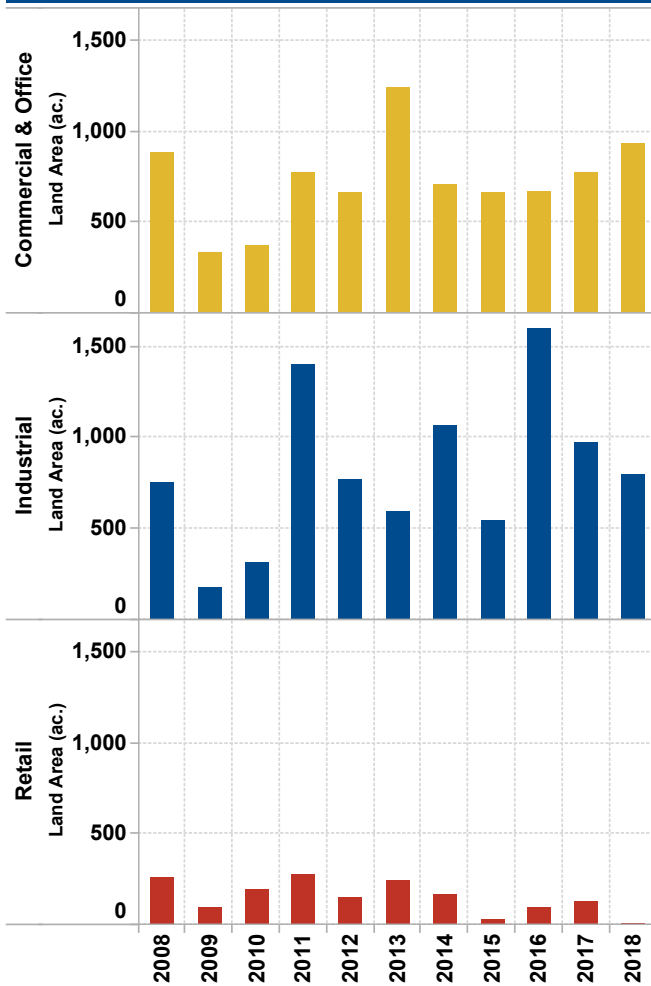
First Vendor



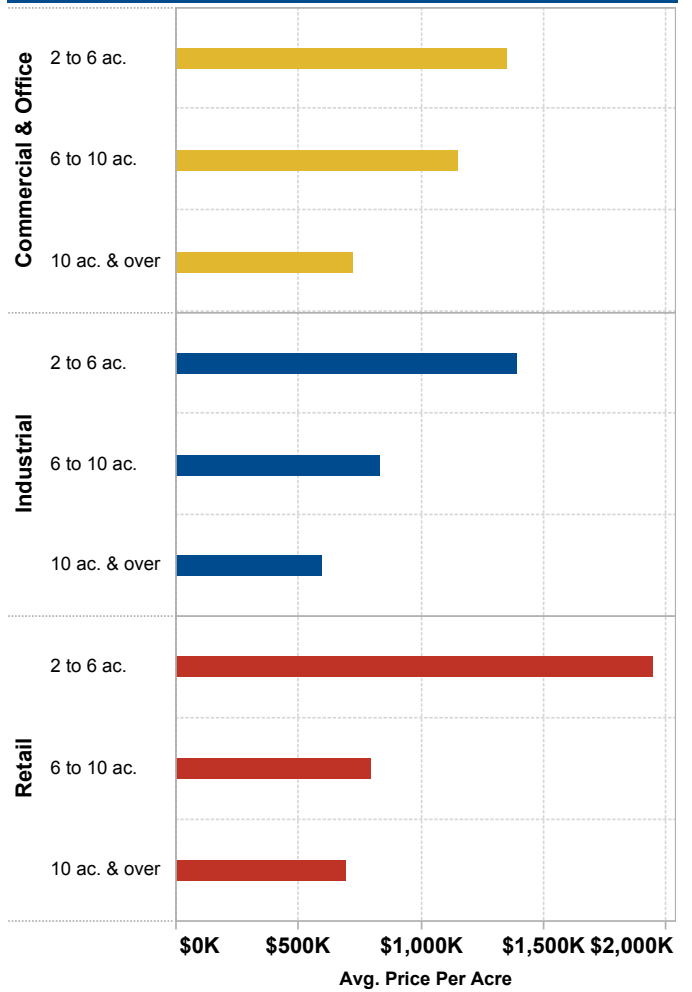
First Mortgage Primary Lender



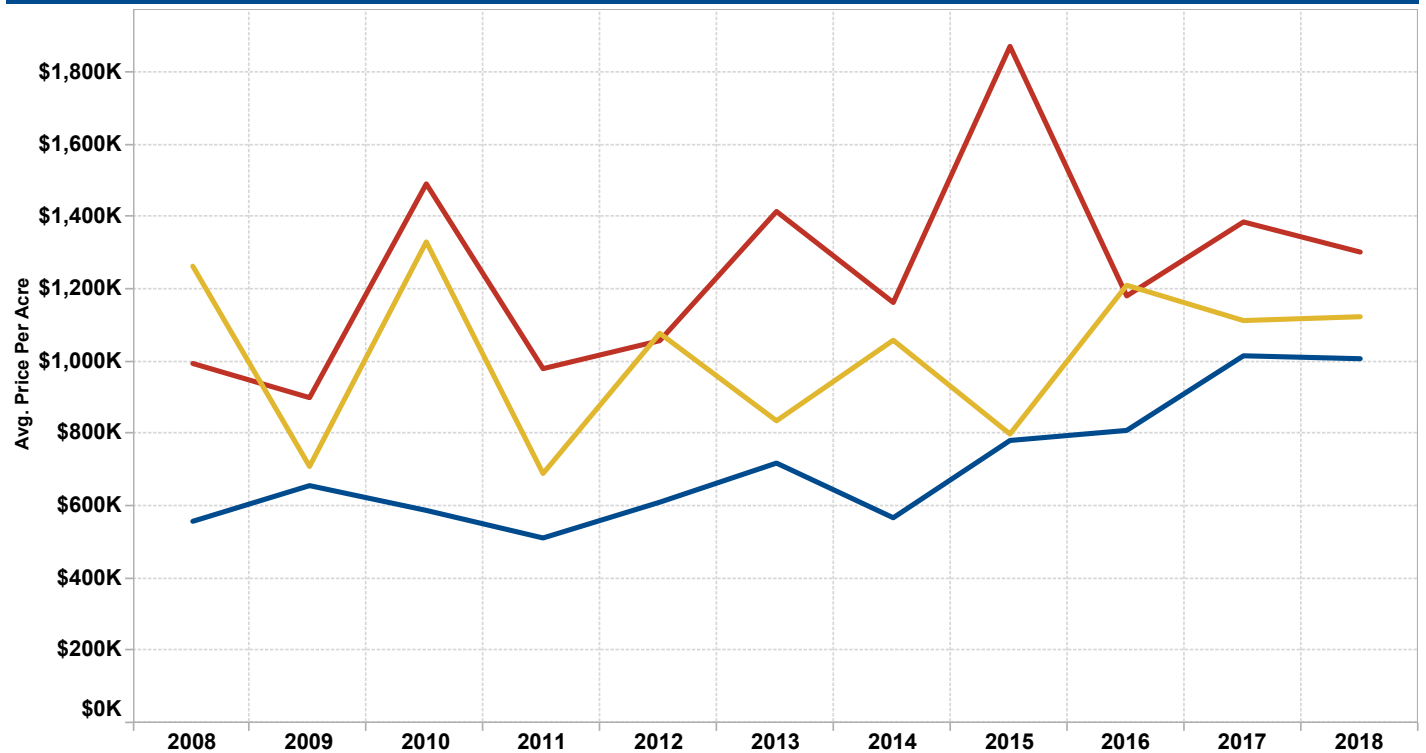
ICI Land - Total Acres by Land Use to Q3'18



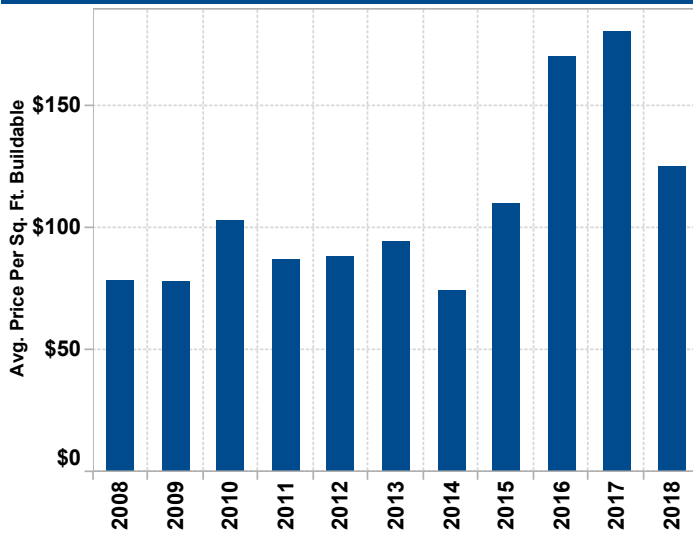
Avg. \$/Acre by Land Use (last 12 mos.)



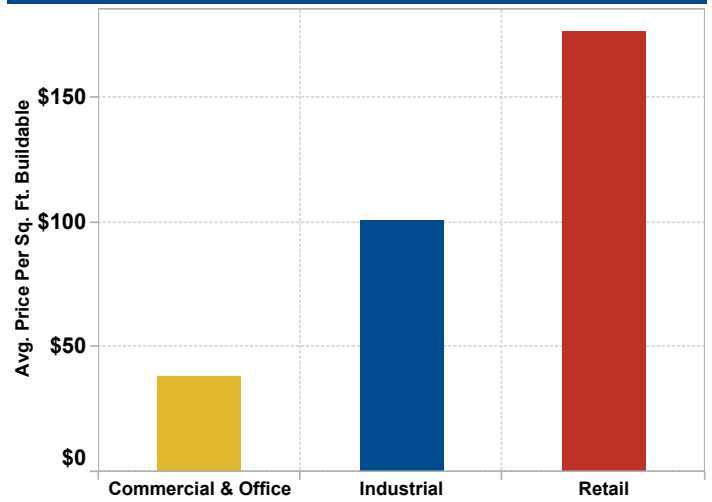
ICI Land - Avg. Price/Acre by Year & Land Use (to Q3 2018)



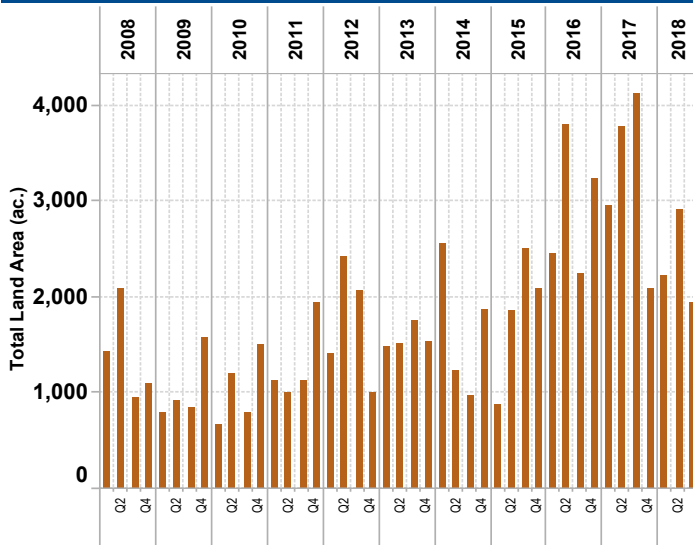
ICI Land - Avg. \$/SF Buildable



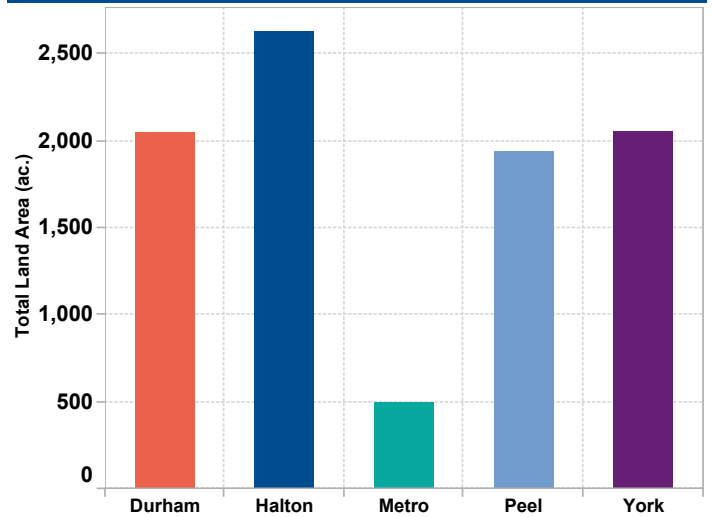
Avg. \$/SF Buildable by Land Use (last 12 mos.)



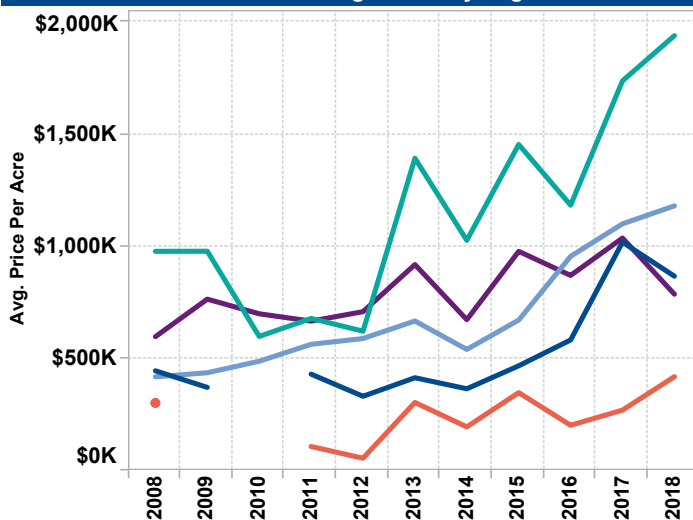
Total Acreage by Quarter



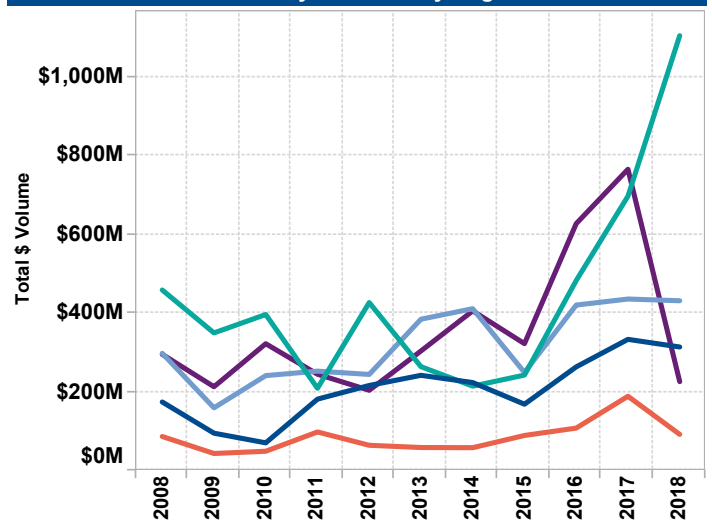
Total Acres by Region (last 12 mos.)



Industrial Land - Avg. \$/Acre by Region



Total Yearly \$ Volume by Region



Region

Durham

Halton

Metro

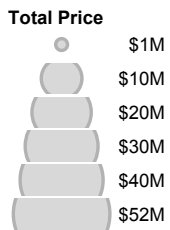
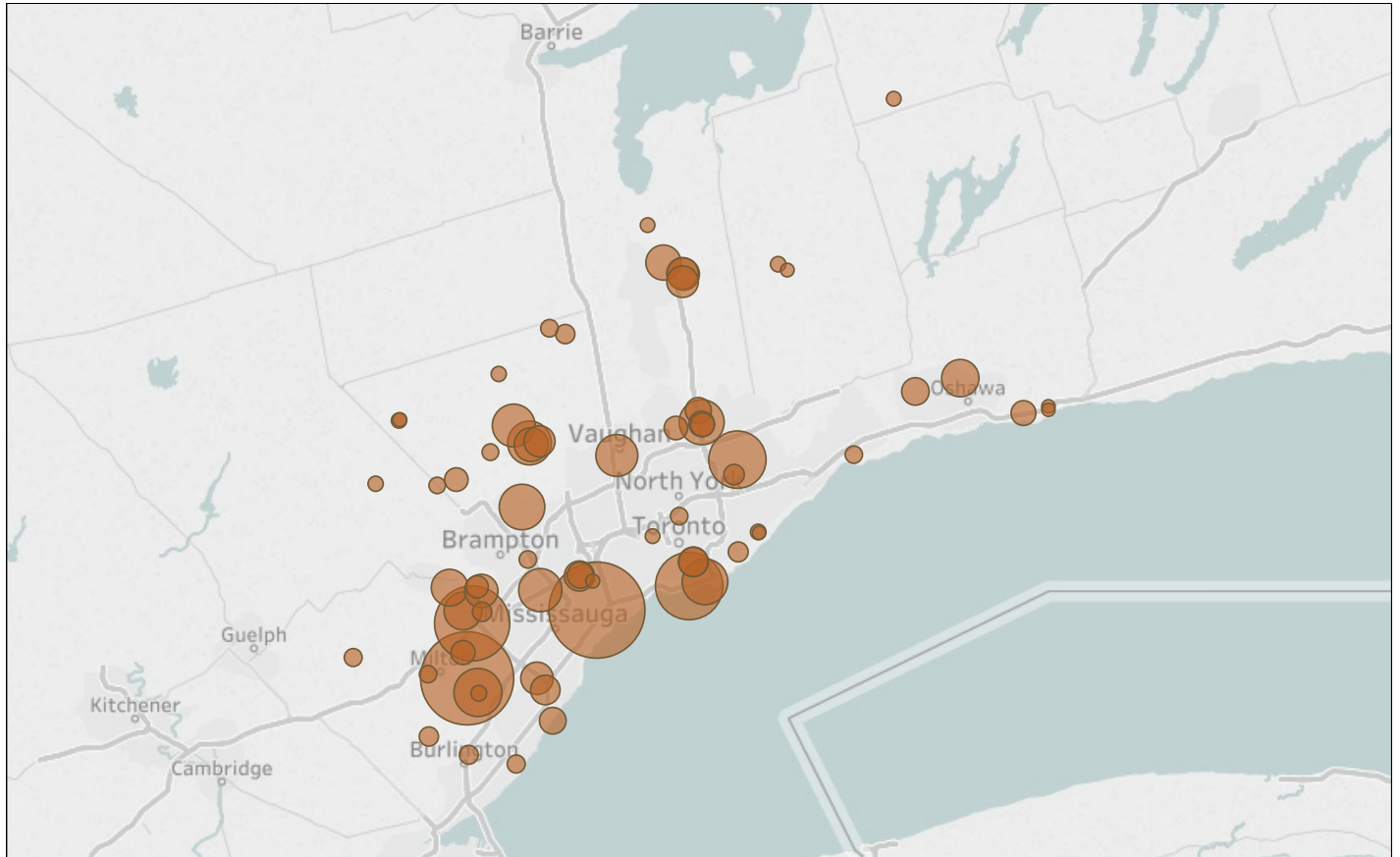
Peel

York

ICI Land - Top Transactions Q3 2018

First Address	Municipality	Total Price	Price Per Acre	% Transferred	ICI Land Use
2304 Dixie Road	Mississauga	\$52,000,000	\$2,097,620 /ac.	100%	Industrial
Louis Saint Laurent Avenue	Milton	\$48,800,000	\$983,395 /ac.	100%	Institutional
14829 Steeles Avenue	Halton Hills	\$31,804,110	\$307,708 /ac.	100%	Commercial
Front Street West	Toronto	\$25,615,235	\$2,939,550 /ac.	100%	Commercial
3445 Kennedy Road	Scarborough	\$18,500,000	\$2,227,574 /ac.	100%	Industrial

ICI Land - Q3 2018 Transactions



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