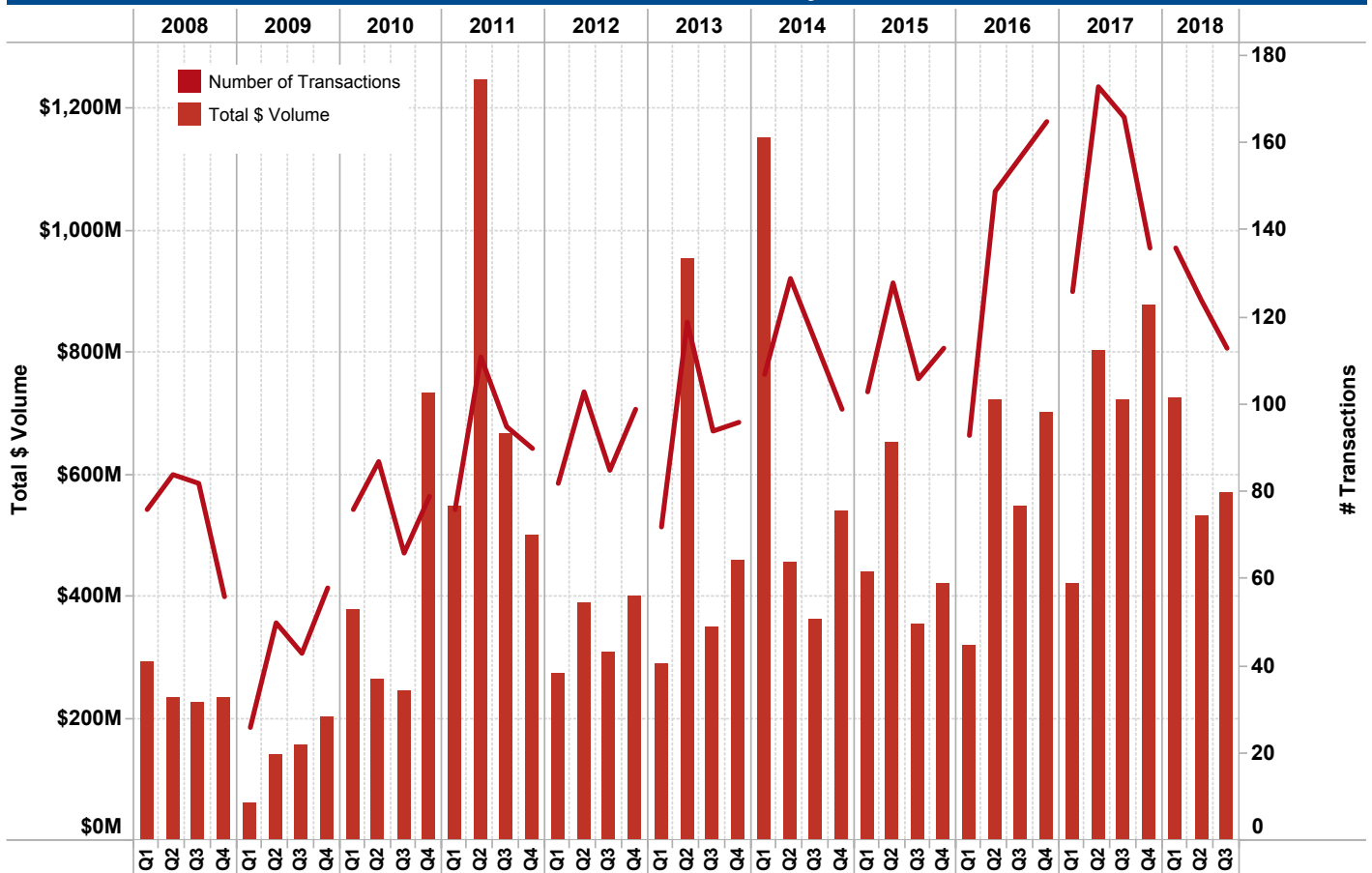

Greater Toronto Area Retail

Commercial Q3 2018 Statistics

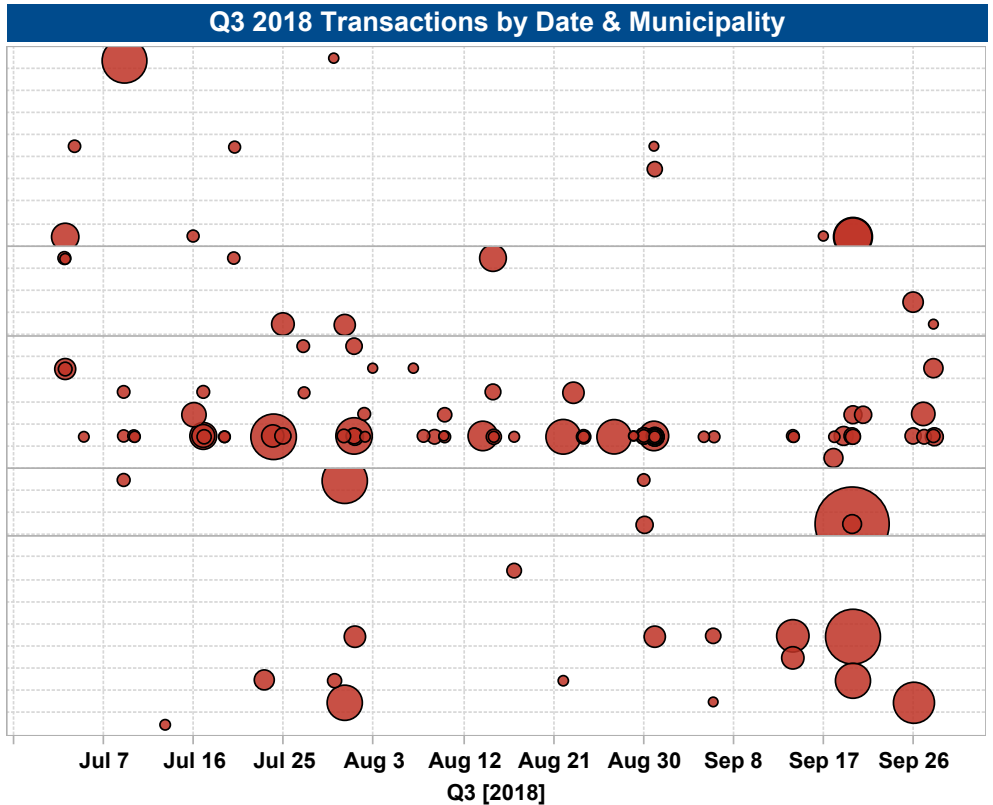
Data as of September 30, 2018



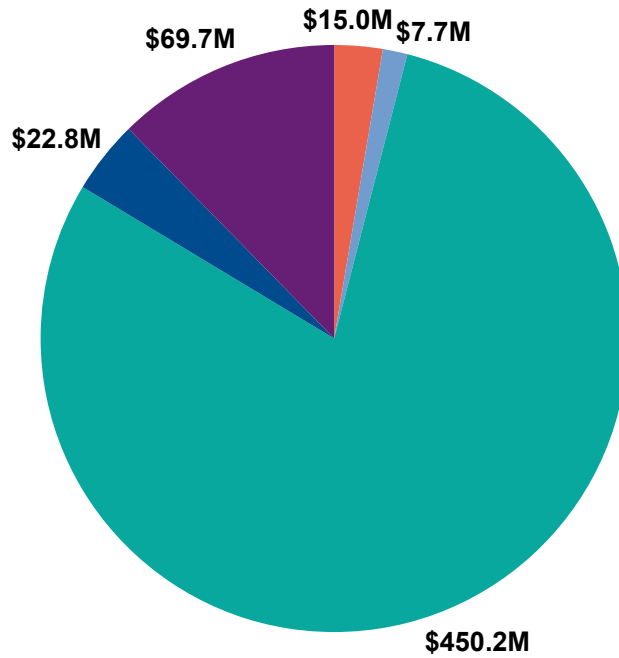
Retail - Total Price & Transactions by Year & Quarter



Retail		
Durham	Ajax	\$23.1M
	Bowmanville	
	Brock	
	Clarington	
	Oshawa	\$4.2M
	Pickering	\$2.5M
	Scugog	
	Uxbridge	
	Whitby	\$43.2M
Halton	Burlington	\$12.5M
	Halton Hills	
	Milton	\$4.5M
	Oakville	\$11.5M
Metro	East York	\$4.6M
	Etobicoke	\$13.0M
	North York	\$12.6M
	Scarborough	\$23.1M
	Toronto	\$195.5M
	York	\$3.9M
Peel	Brampton	\$26.0M
	Caledon	
	Mississauga	\$67.3M
York	Aurora	
	East Gwillimbury	\$2.3M
	Georgina	
	King	
	Markham	\$57.1M
	Newmarket	\$5.5M
	Richmond Hill	\$21.2M
	Vaughan	\$33.1M
	Whitchurch-Stouffville	\$1.2M



Retail - Q3 2018 Purchaser Profile by Total \$ Volume

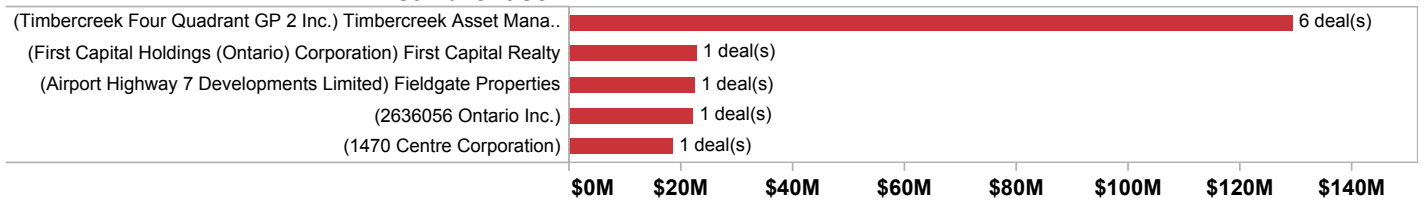


Purchaser Profile

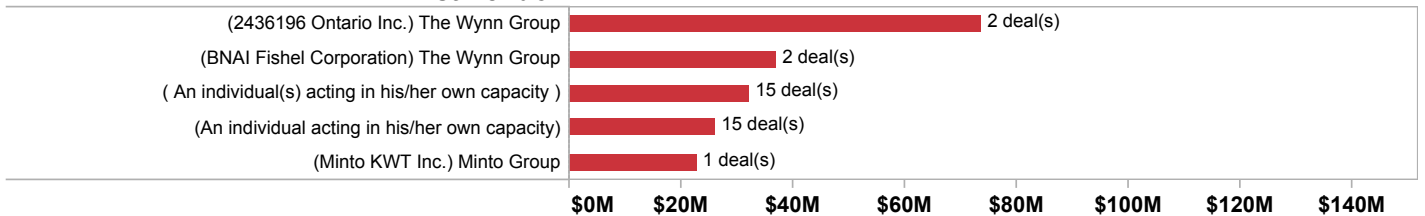
- Developer
- Institution
- Private Investor - Canadian
- Public Investor - Canadian
- User

Retail - Q3 2018 Top Purchasers, Vendors, Lenders

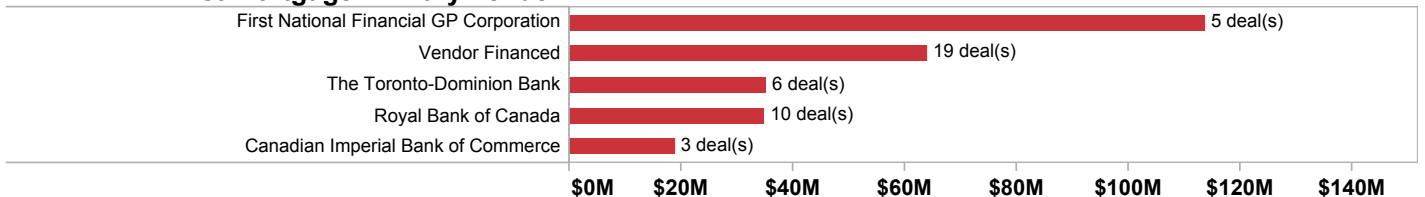
First Purchaser



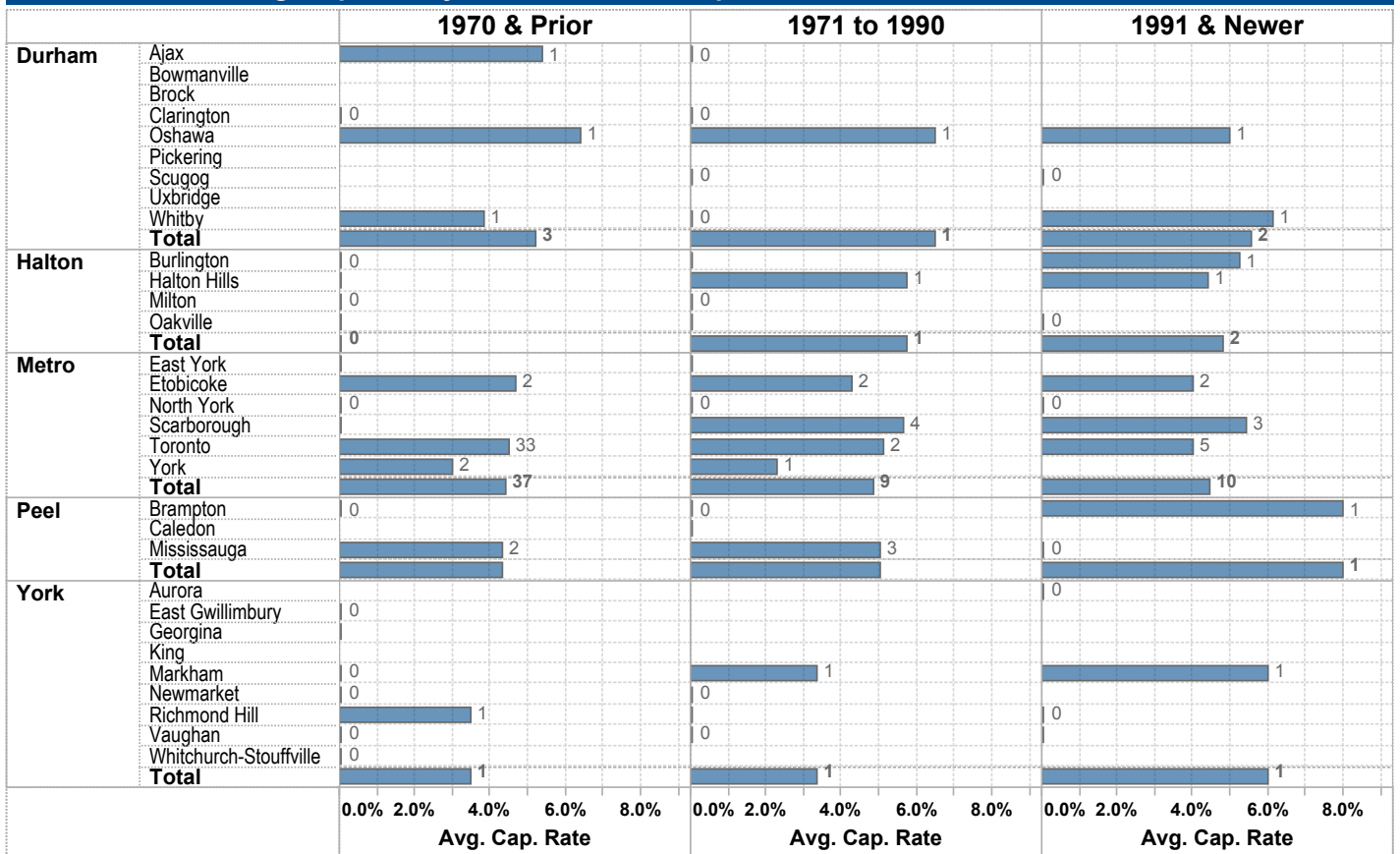
First Vendor



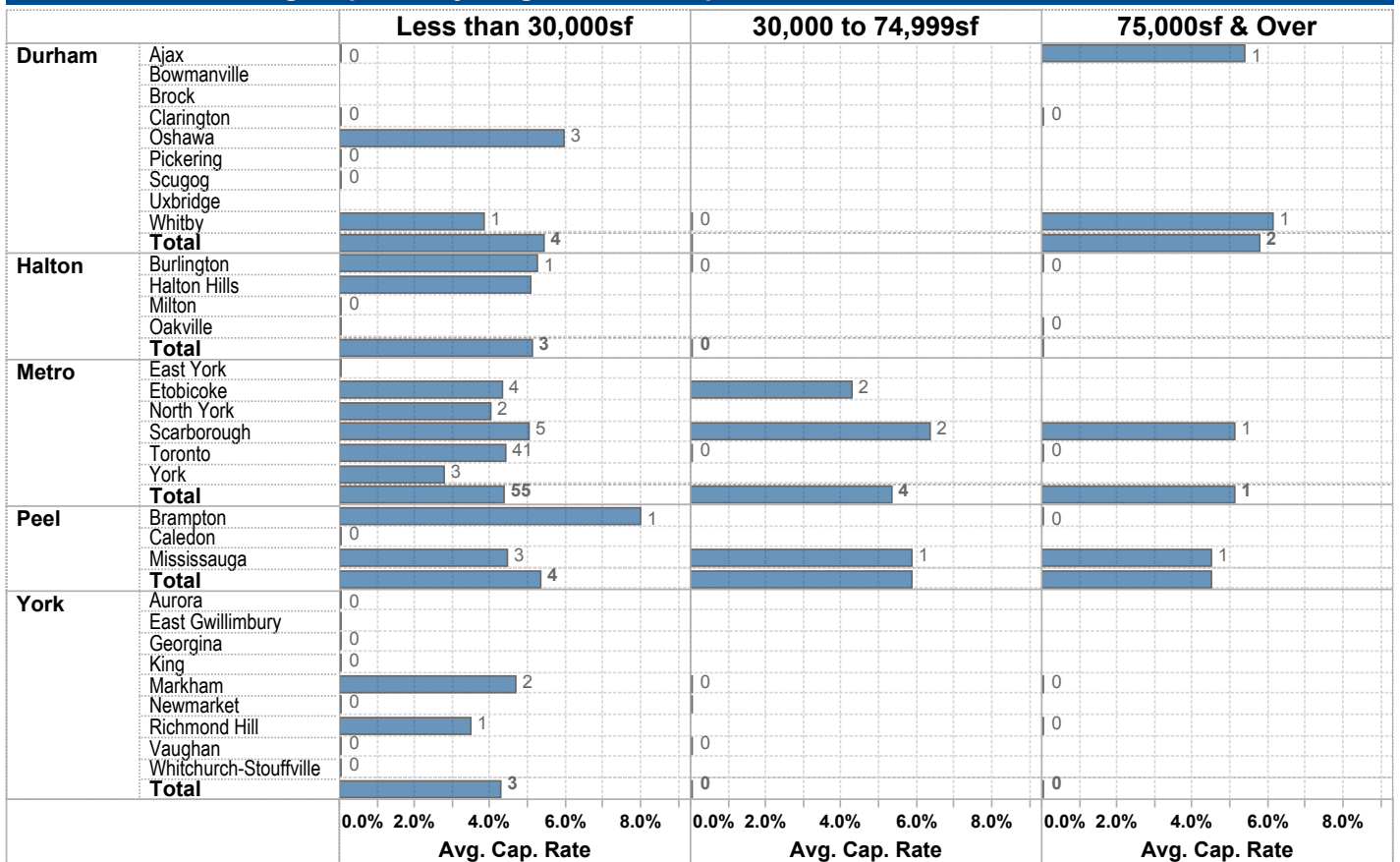
First Mortgage Primary Lender



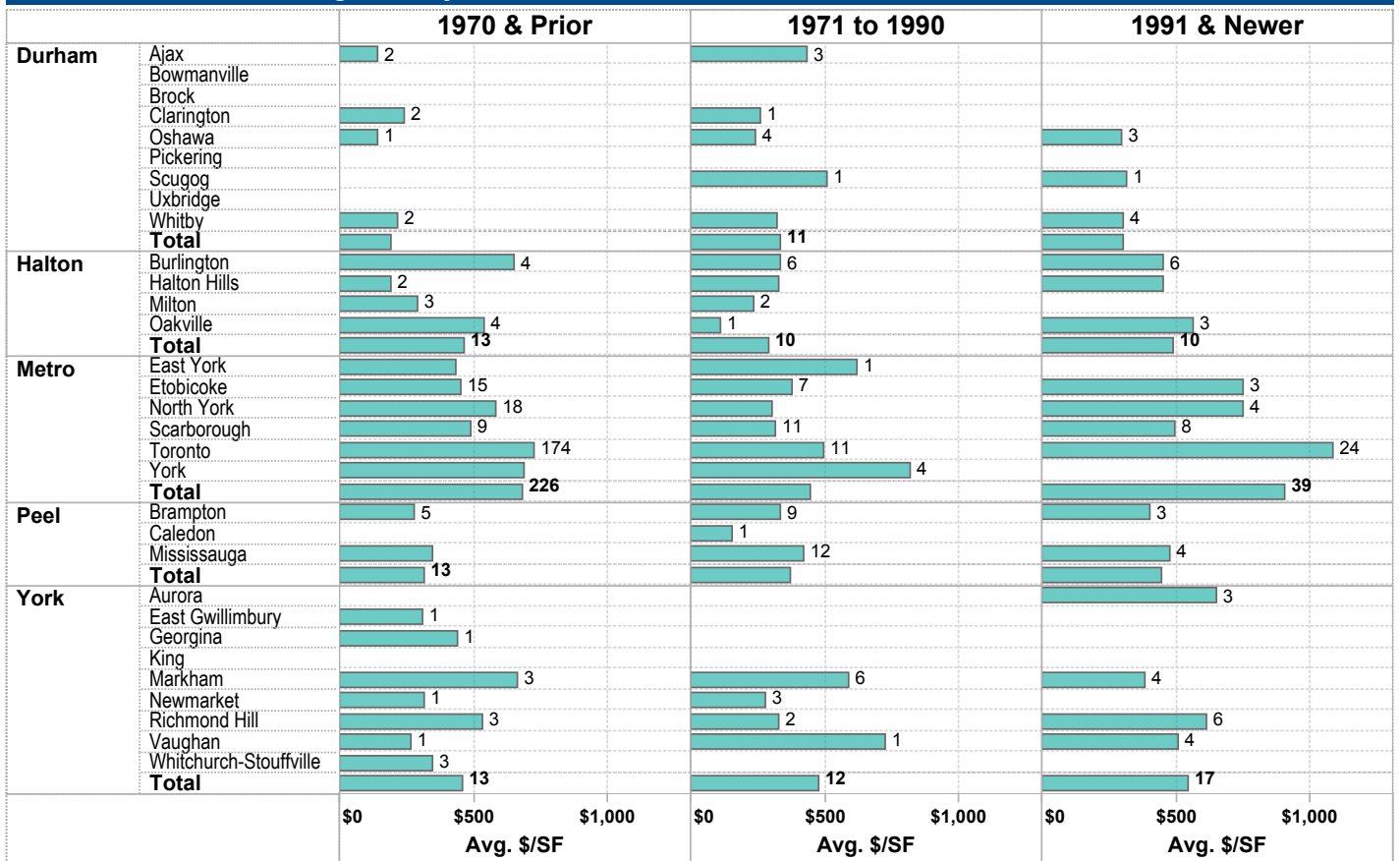
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



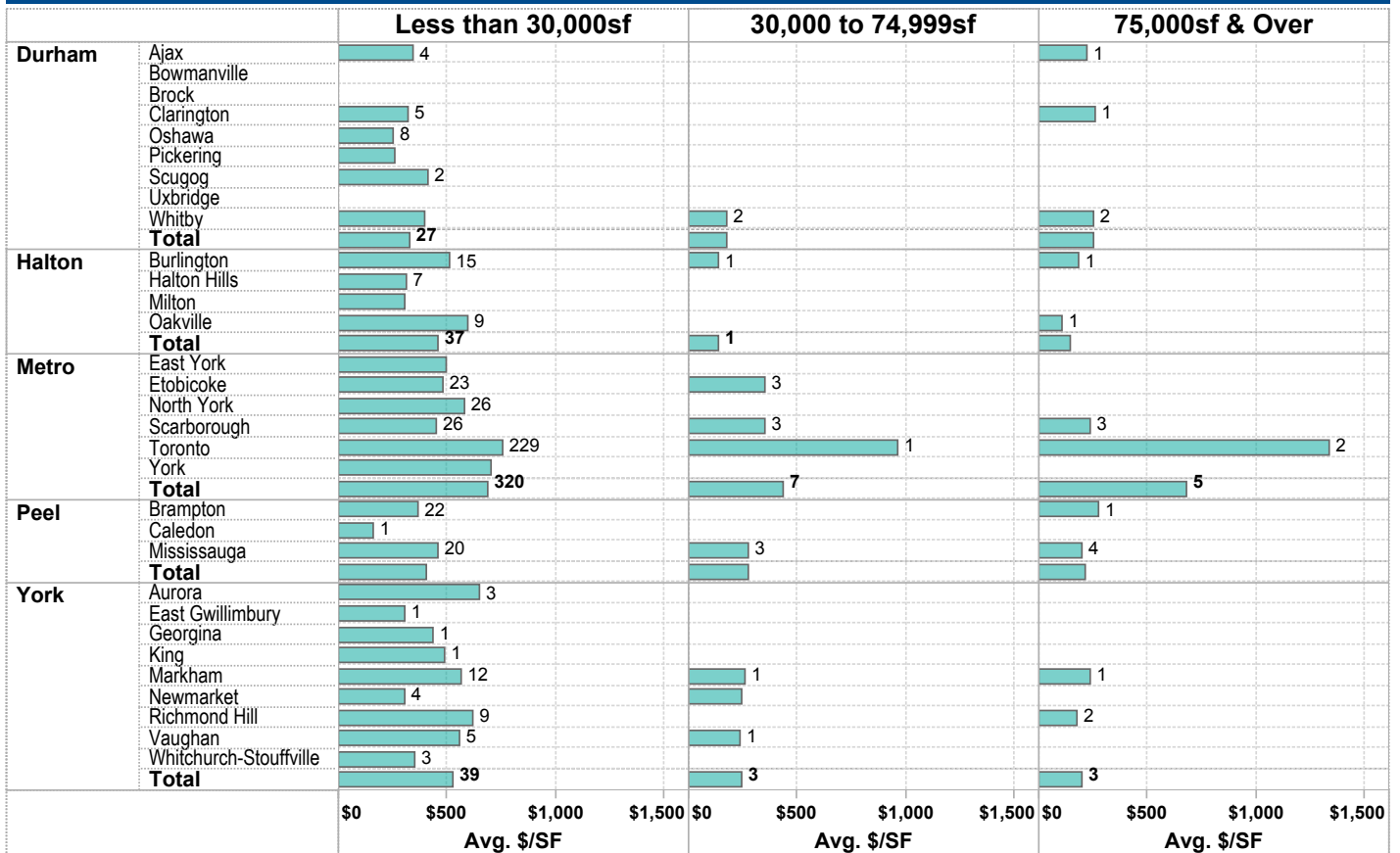
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



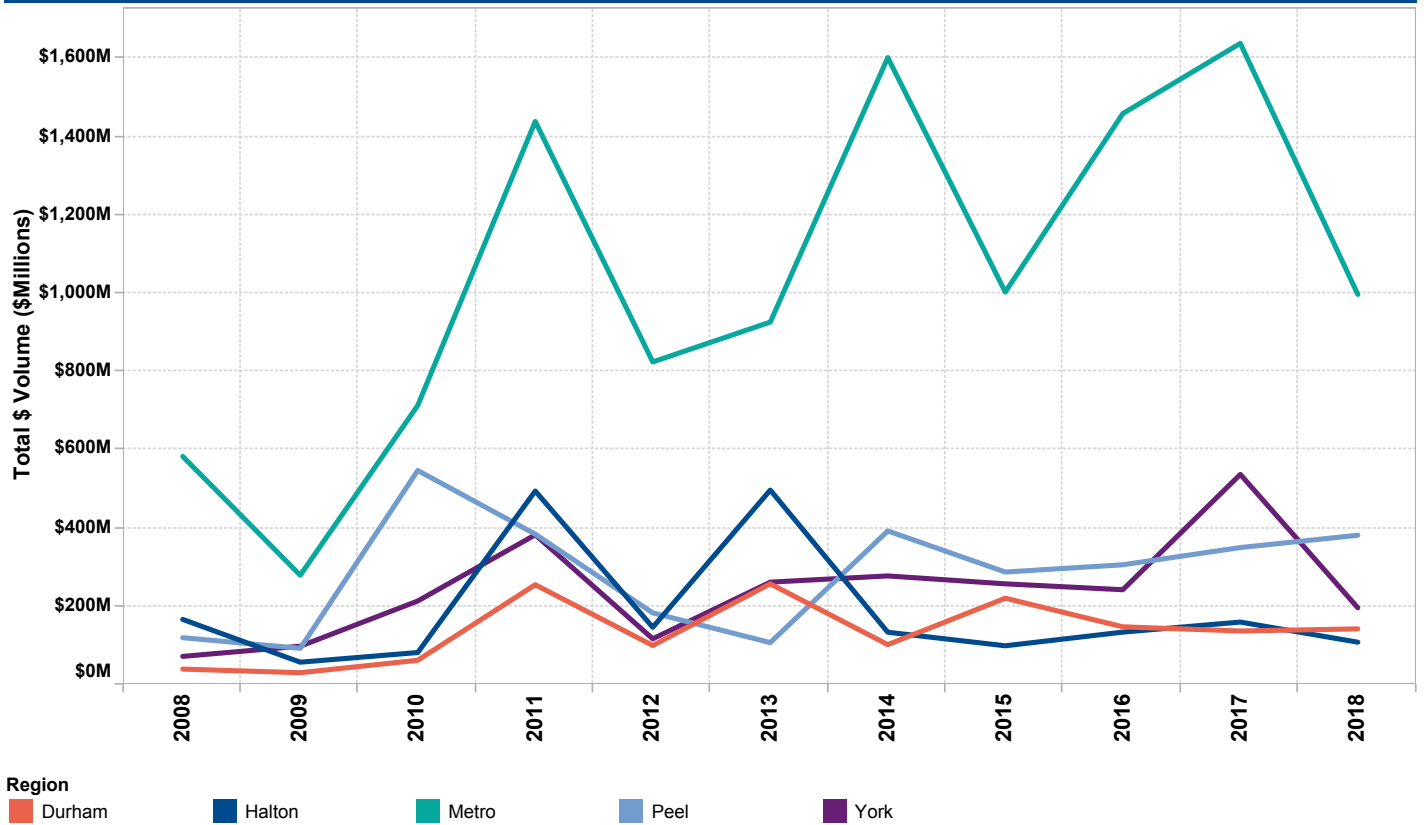
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



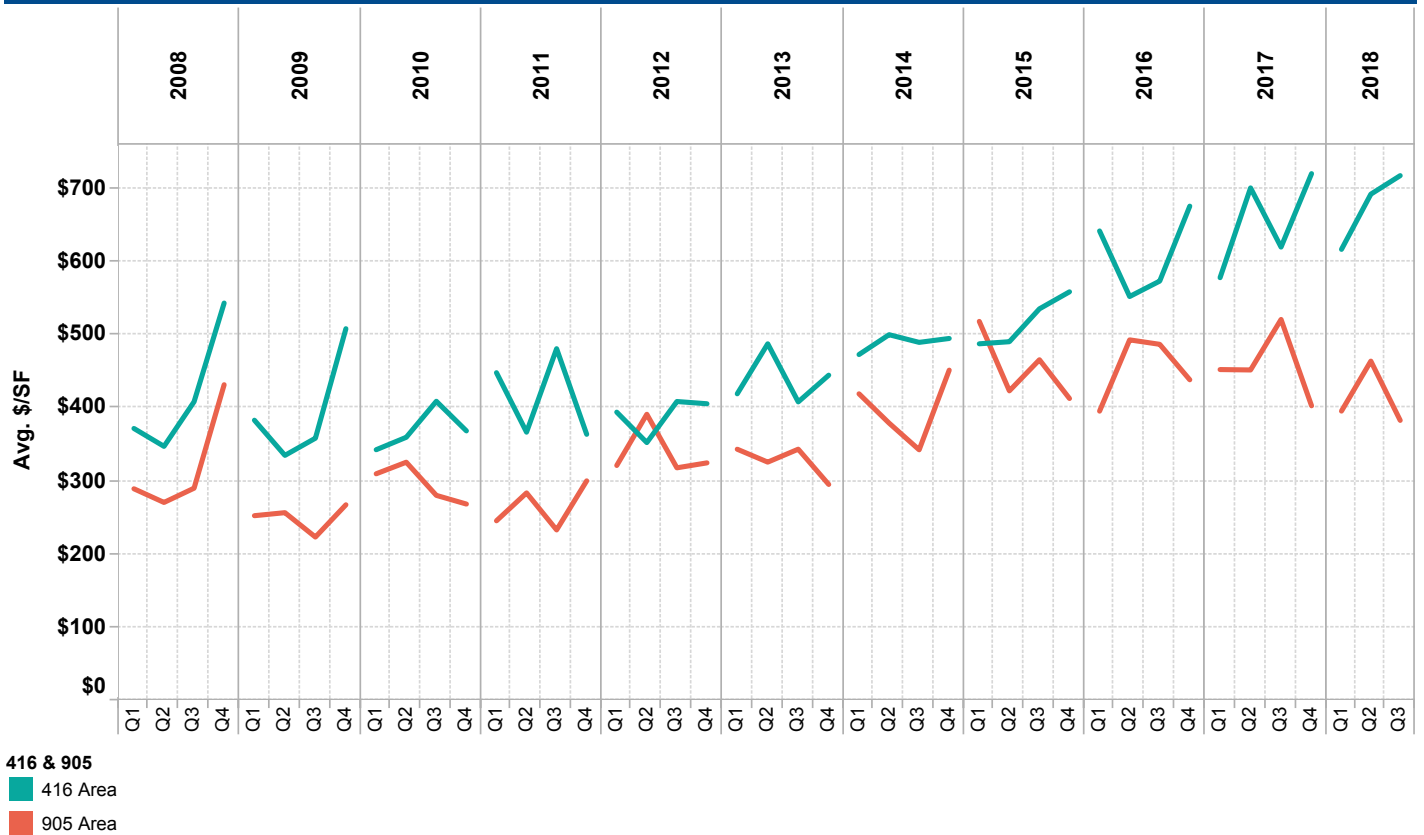
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



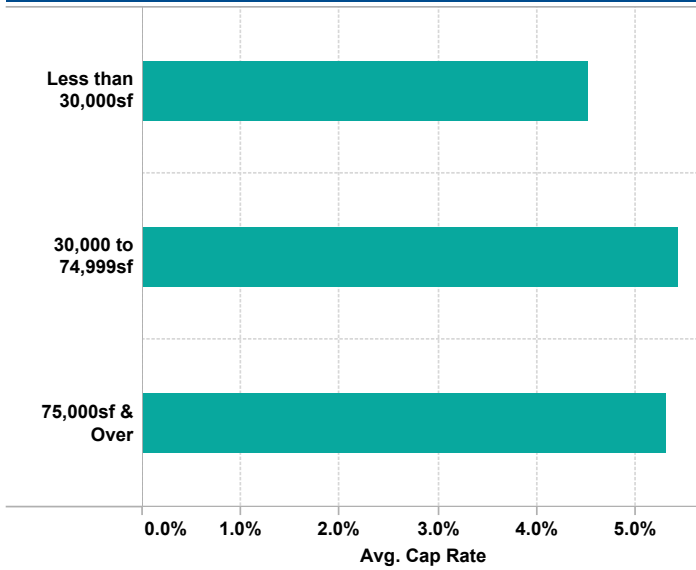
Retail - Total Dollar Volume by Region



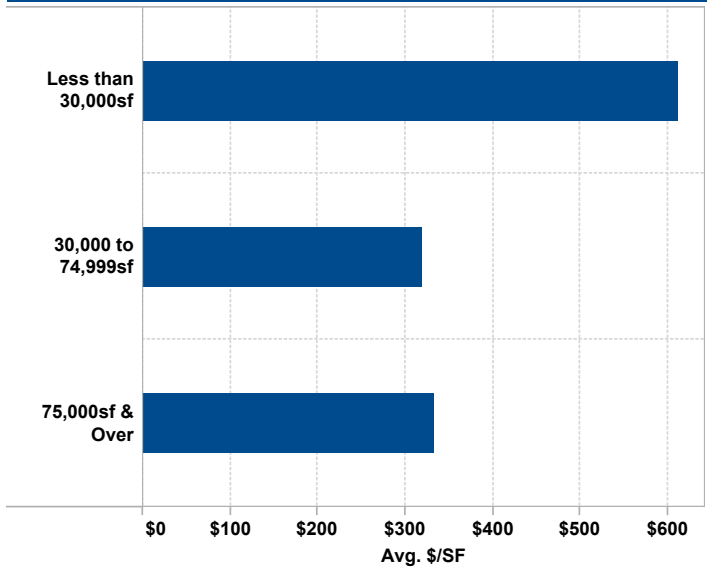
Retail - Avg. \$/SF by Area



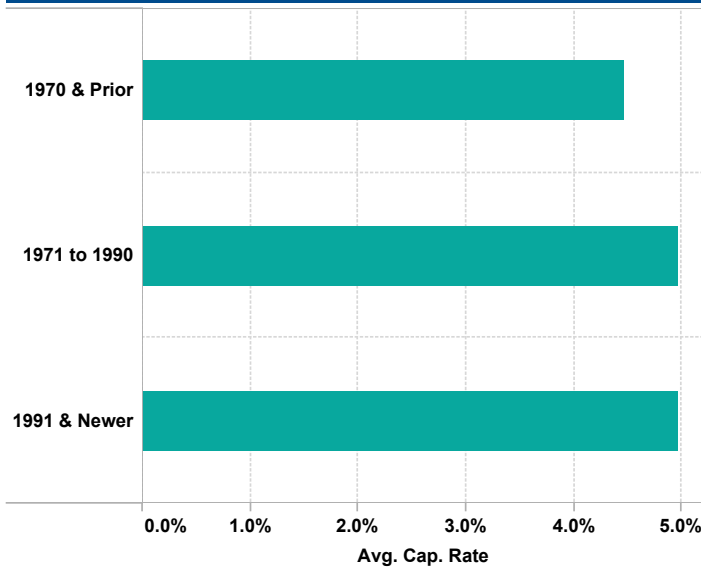
Retail - Avg. Cap Rate by Bldg. Size (last 12 mos.)



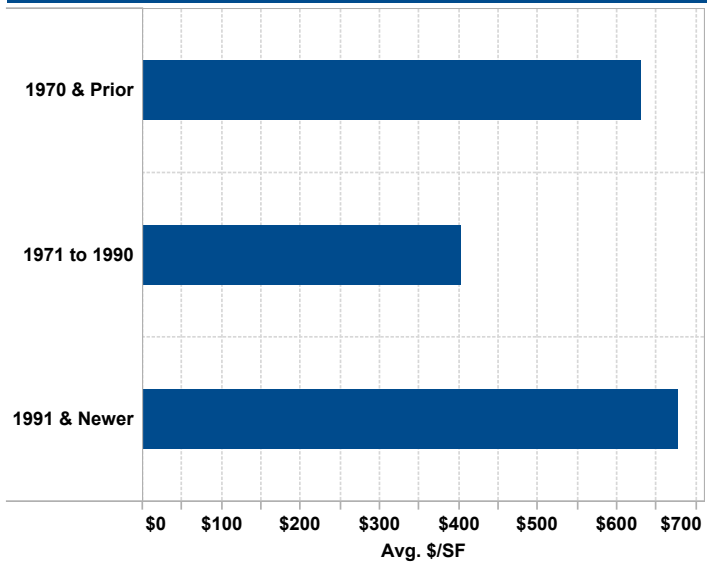
Retail - Avg. \$/SF by Bldg. Size (last 12 mos.)



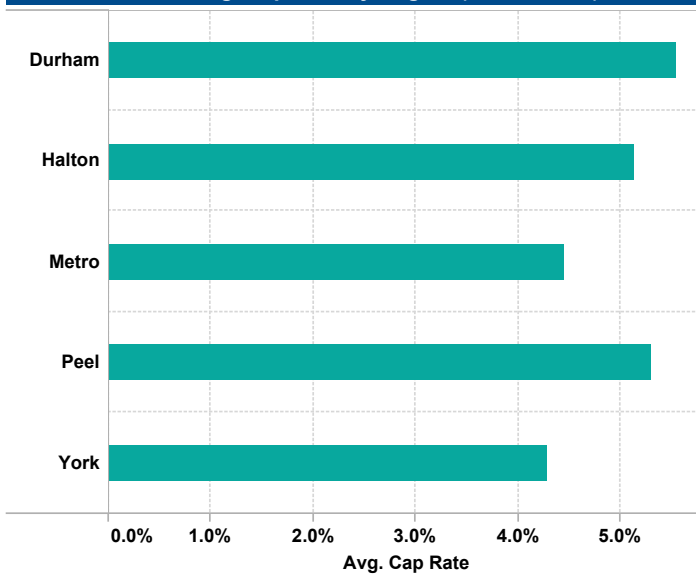
Retail - Avg. Cap Rate by Const. Year (last 12 mos.)



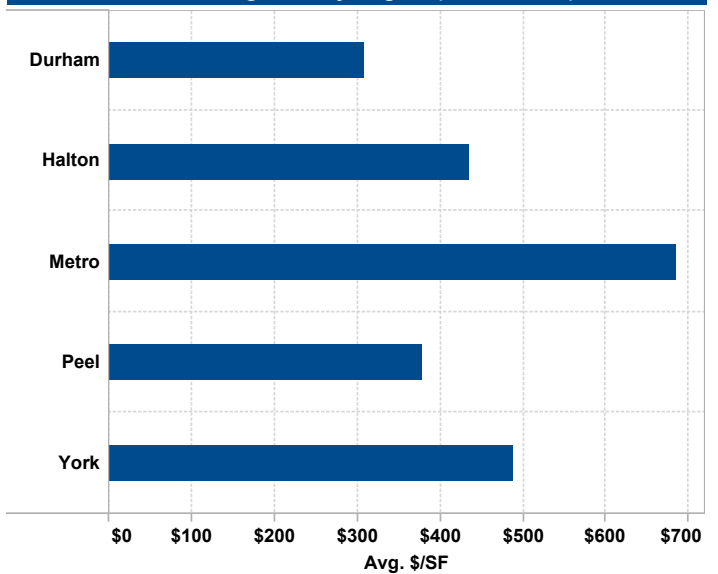
Retail - Avg. \$/SF by Const. Year (last 12 mos.)

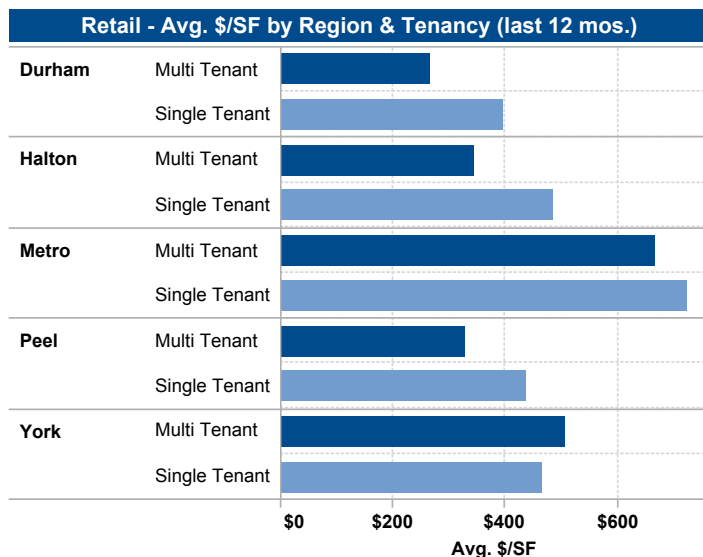


Retail - Avg. Cap Rate by Region (last 12 mos.)



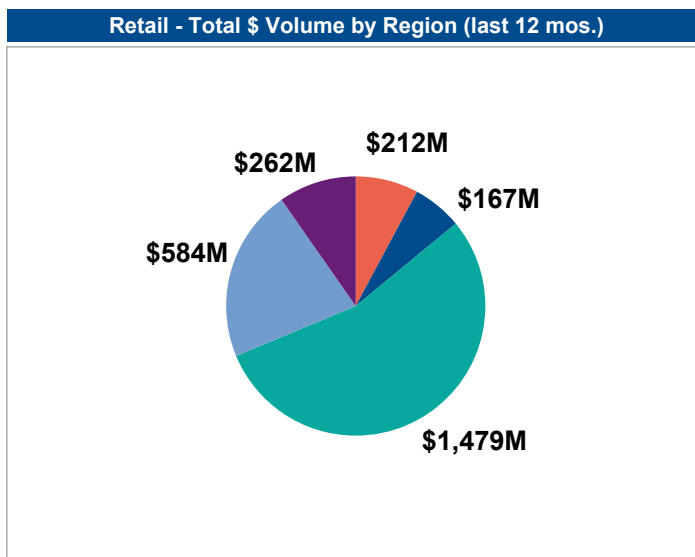
Retail - Avg. \$/SF by Region (last 12 mos.)





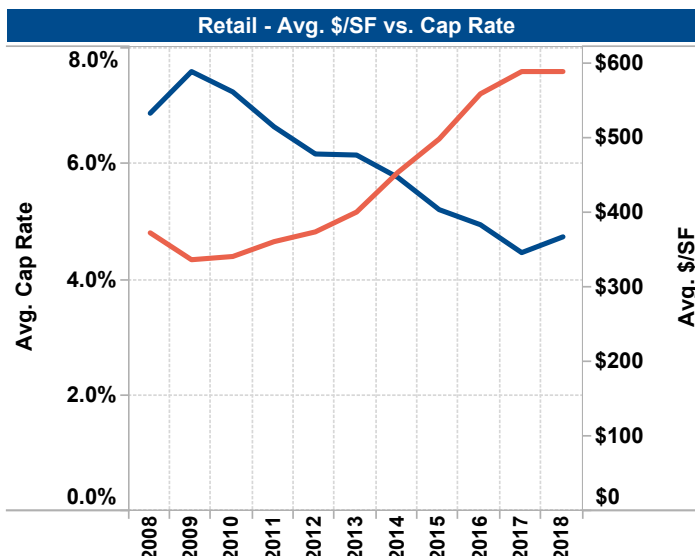
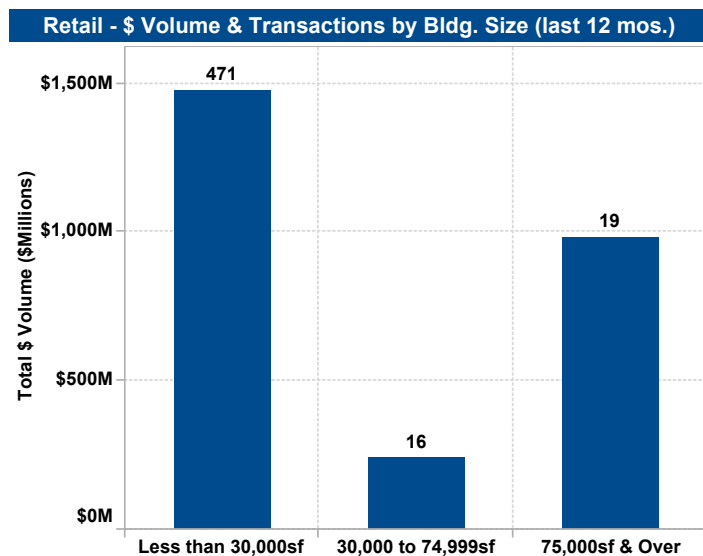
Property Type

- Multi Tenant
- Single Tenant



Region

- Durham
- Halton
- Metro
- Peel
- York



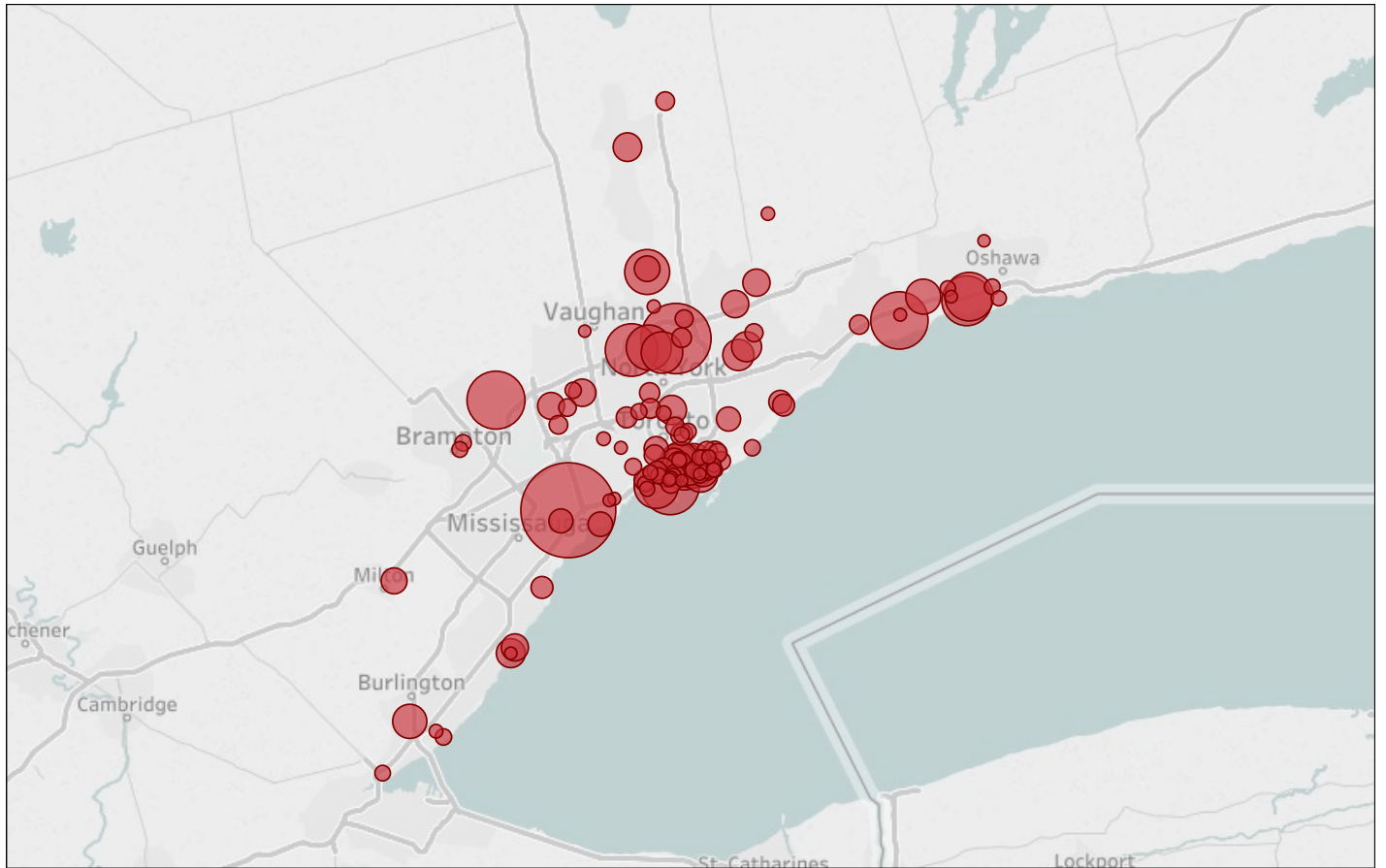
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

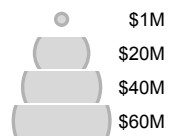
Retail - Top Transactions Q3 2018

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
1580 Dundas Street East	Mississauga	\$60,282,000	407,100	\$148	Market
300 John Street	Markham	\$33,074,000	140,800	\$235	Market
751 King Street West	Toronto	\$22,750,000	18,026	\$1,262	Market
9025 Airport Road	Brampton	\$22,500,000	161,300	\$279	Market
282 Monarch Avenue	Ajax	\$22,000,000	96,329	\$224	Market

Retail - Q3 2018 Transactions



Total Price



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