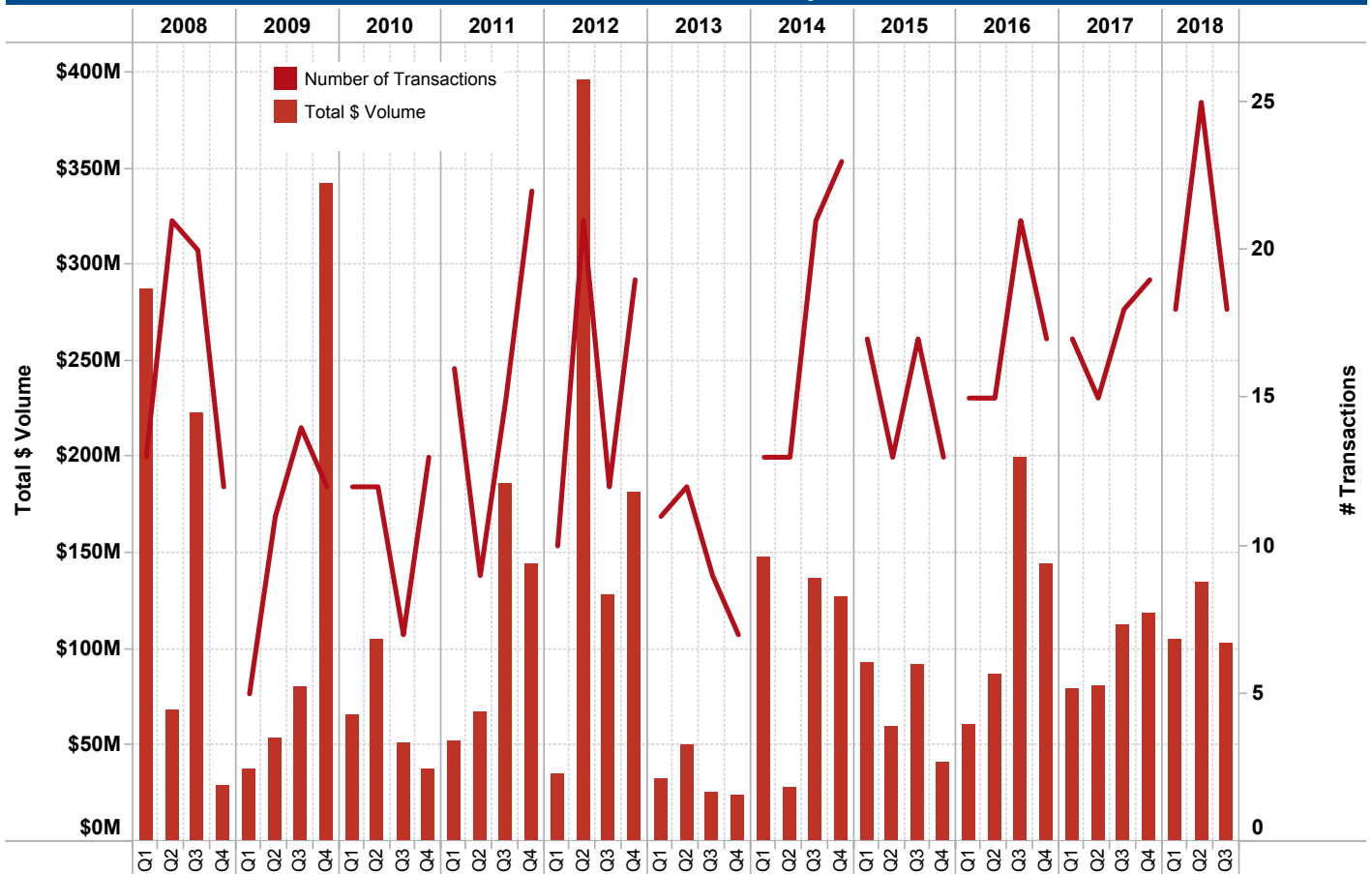

Greater Calgary Area Retail

Commercial Q3 2018 Statistics

Data as of September 30, 2018



Retail - Total Price & Transactions by Year & Quarter



Retail

Calgary

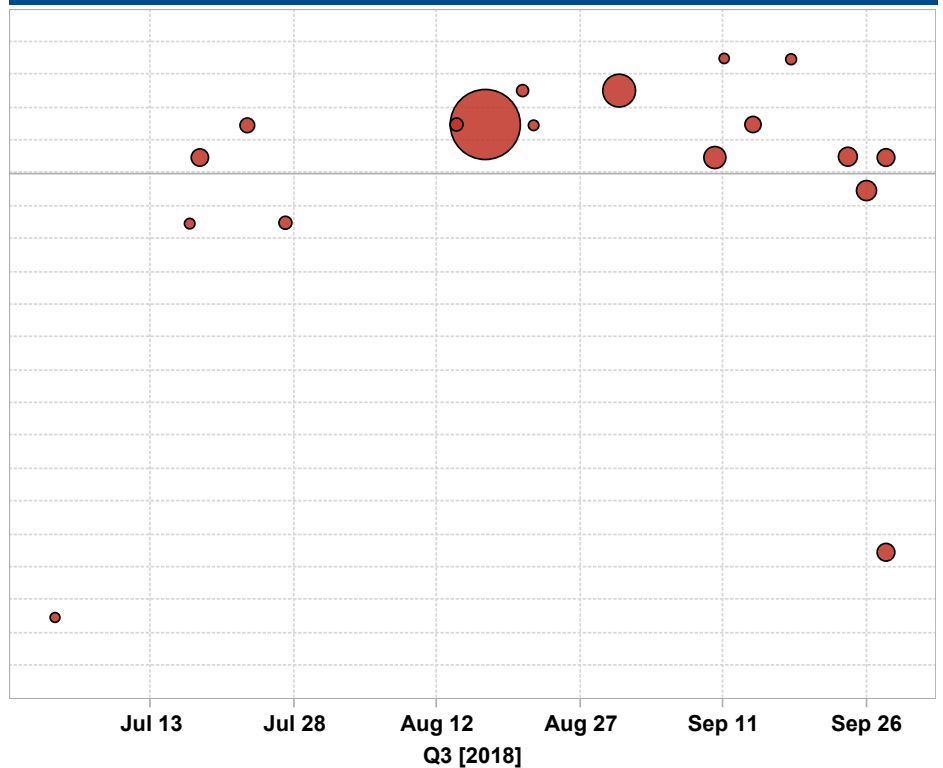
Calgary

NE	\$2.4M
NW	\$13.0M
SE	\$60.7M
SW	\$15.5M

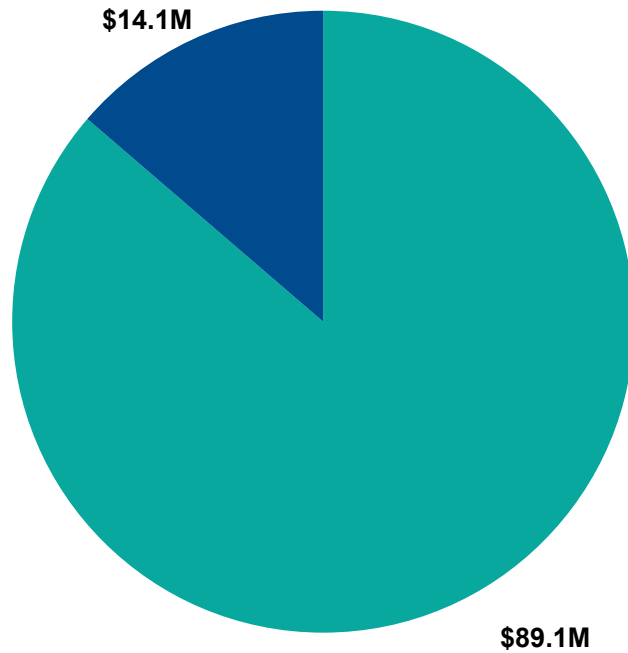
Surrounding

Airdrie	Null	\$4.3M
Balzac	Null	\$3.0M
Banff	Null	
Bragg Creek	Null	
Canmore	Null	
Carstairs	Null	
Chestermere	Null	
Cochrane	Null	
Crossfield	Null	
Didsbury	Null	
Heritage Pointe	Null	
High River	Null	\$3.4M
Langdon	Null	
Okotoks	Null	\$1.0M
Springbank	Null	
Strathmore	Null	

Q3 2018 Transactions by Date & Municipality



Retail - Q3 2018 Purchaser Profile by Total \$ Volume

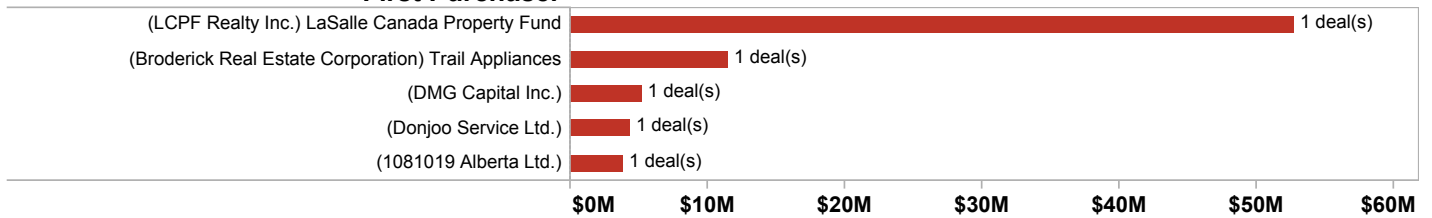


Purchaser Profile

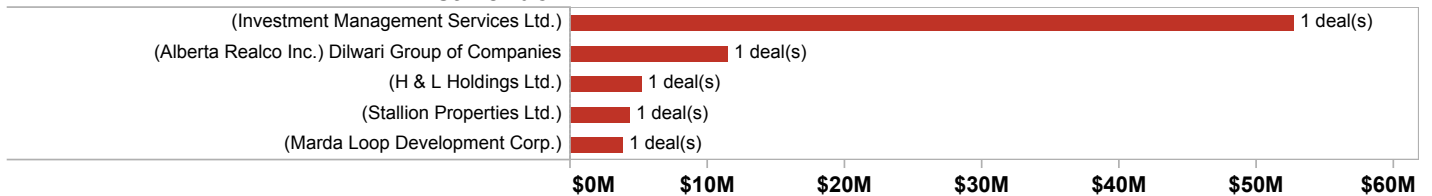
- Private Investor - Canadian
- User

Retail - Q3 2018 Top Purchasers, Vendors, Lenders

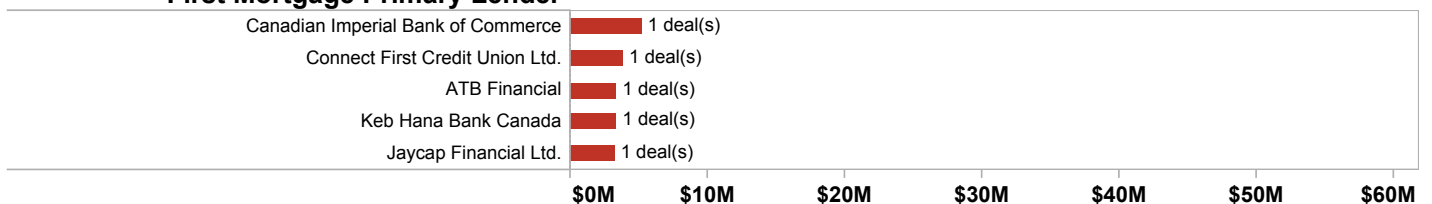
First Purchaser



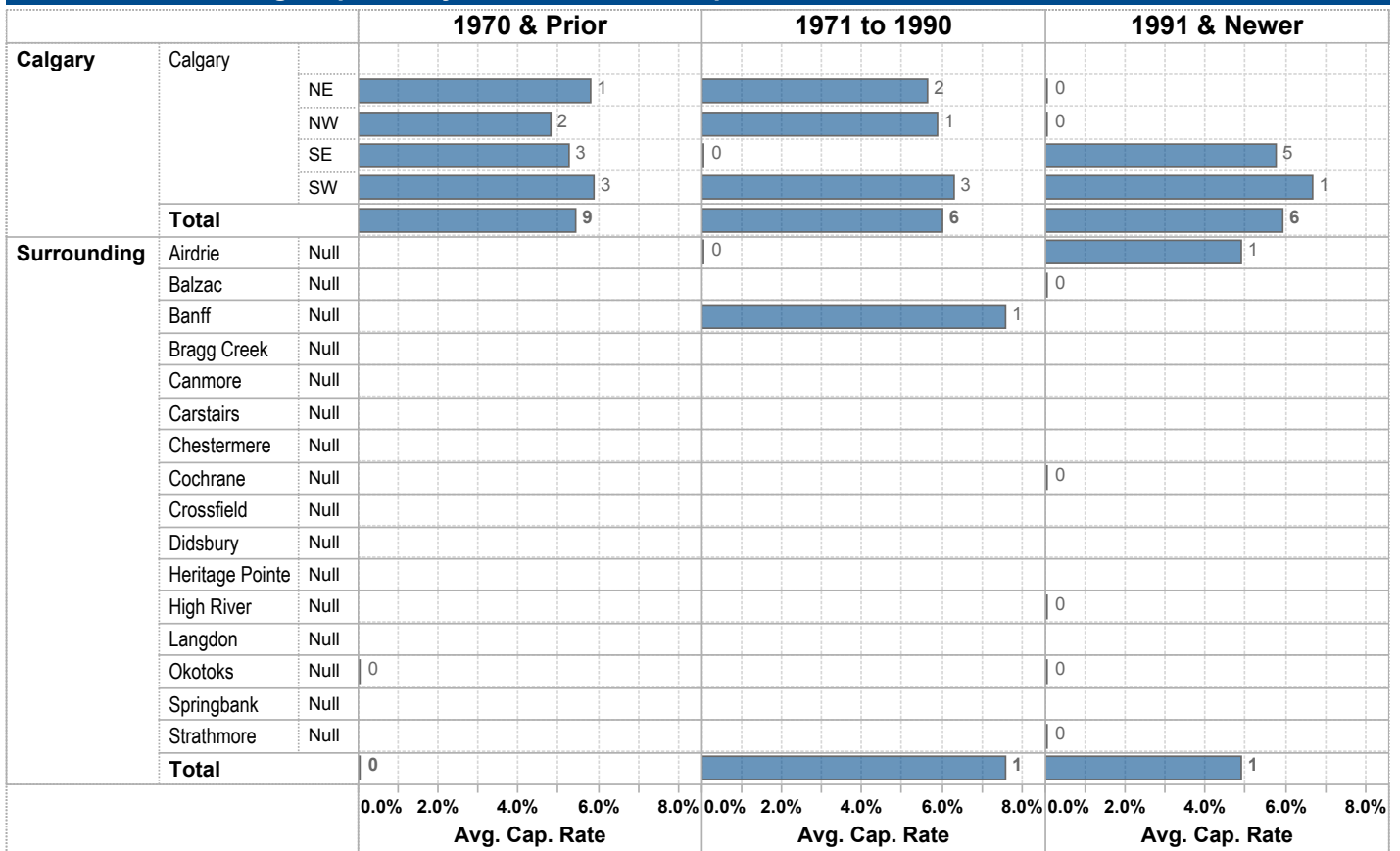
First Vendor



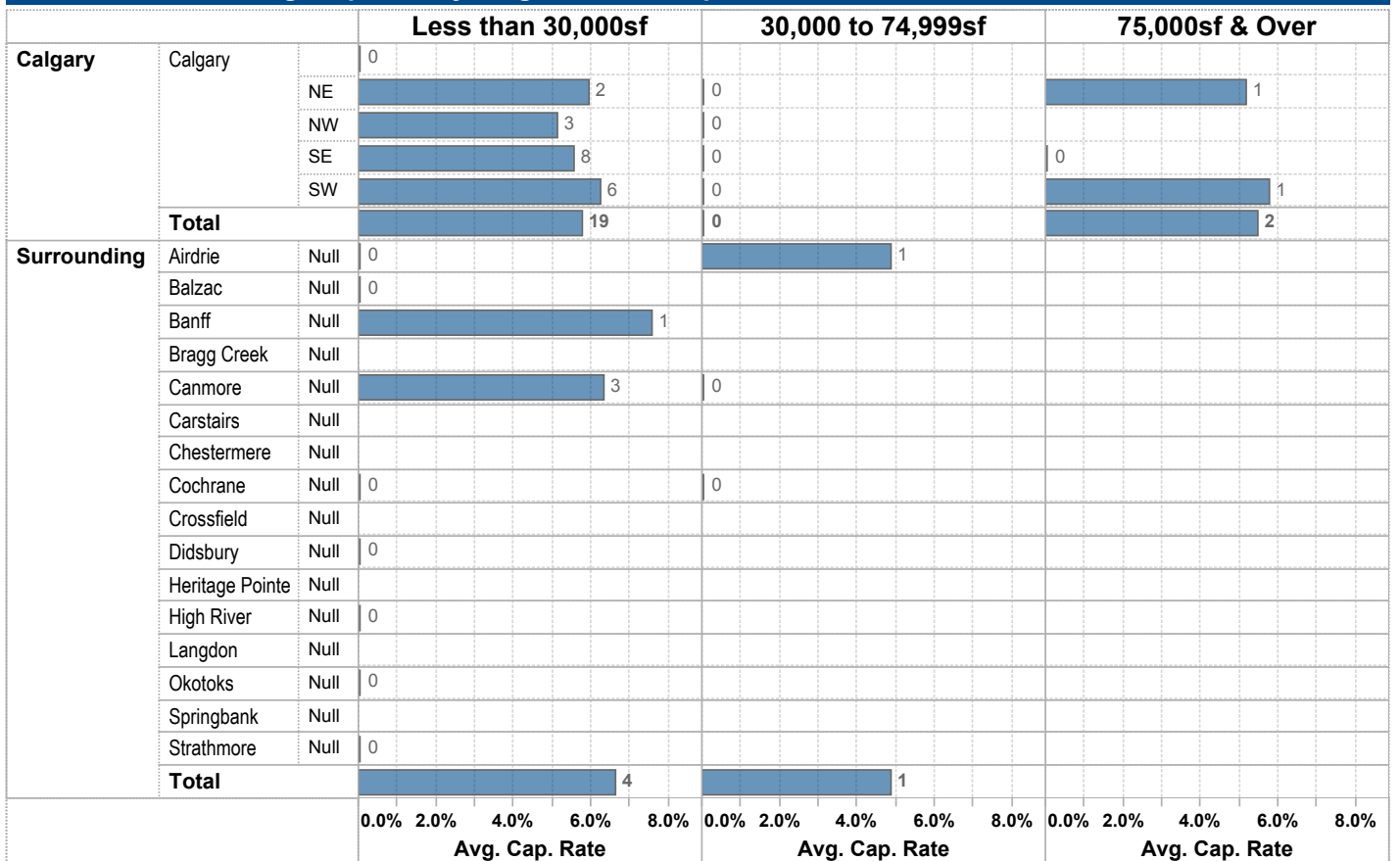
First Mortgage Primary Lender



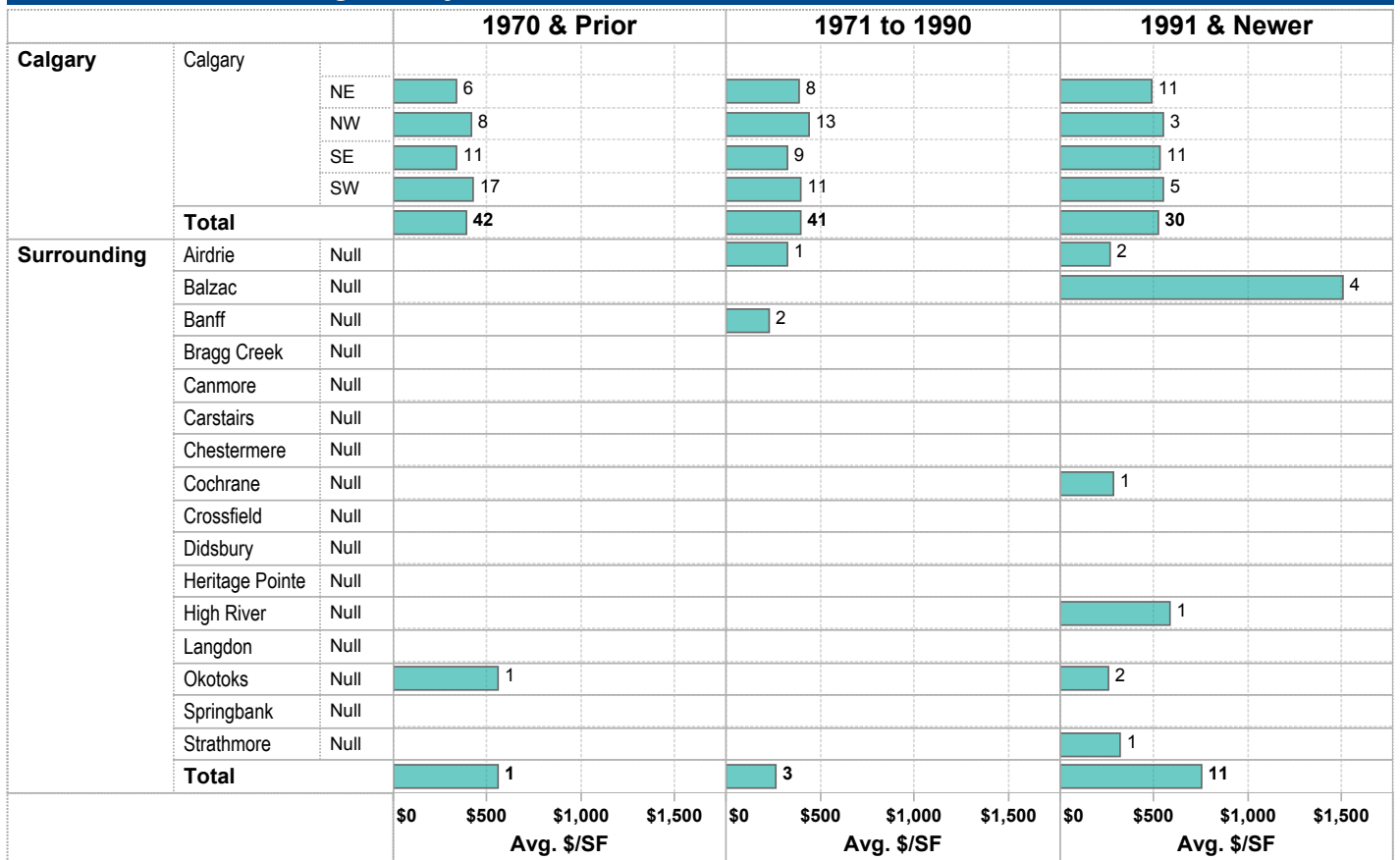
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



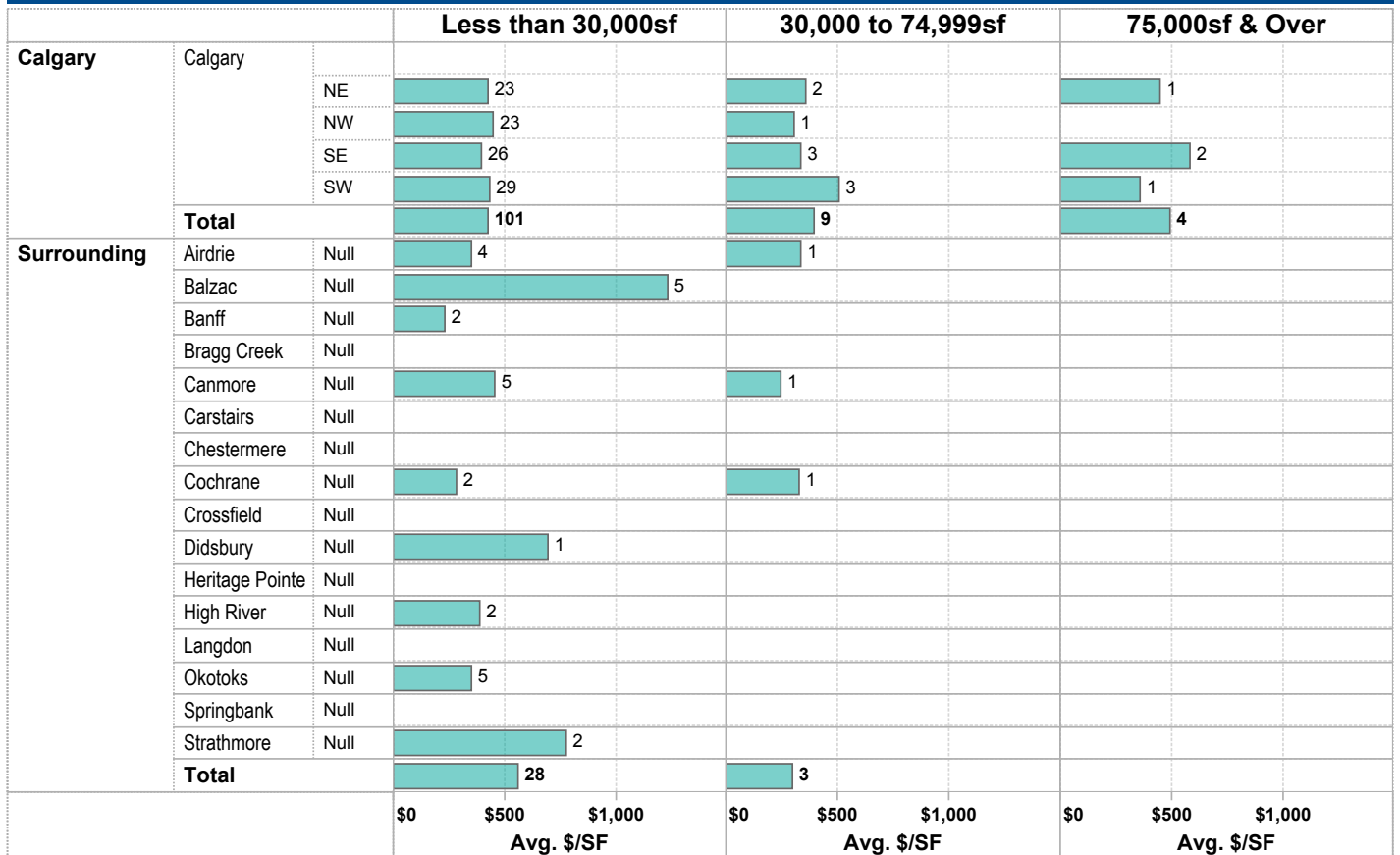
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



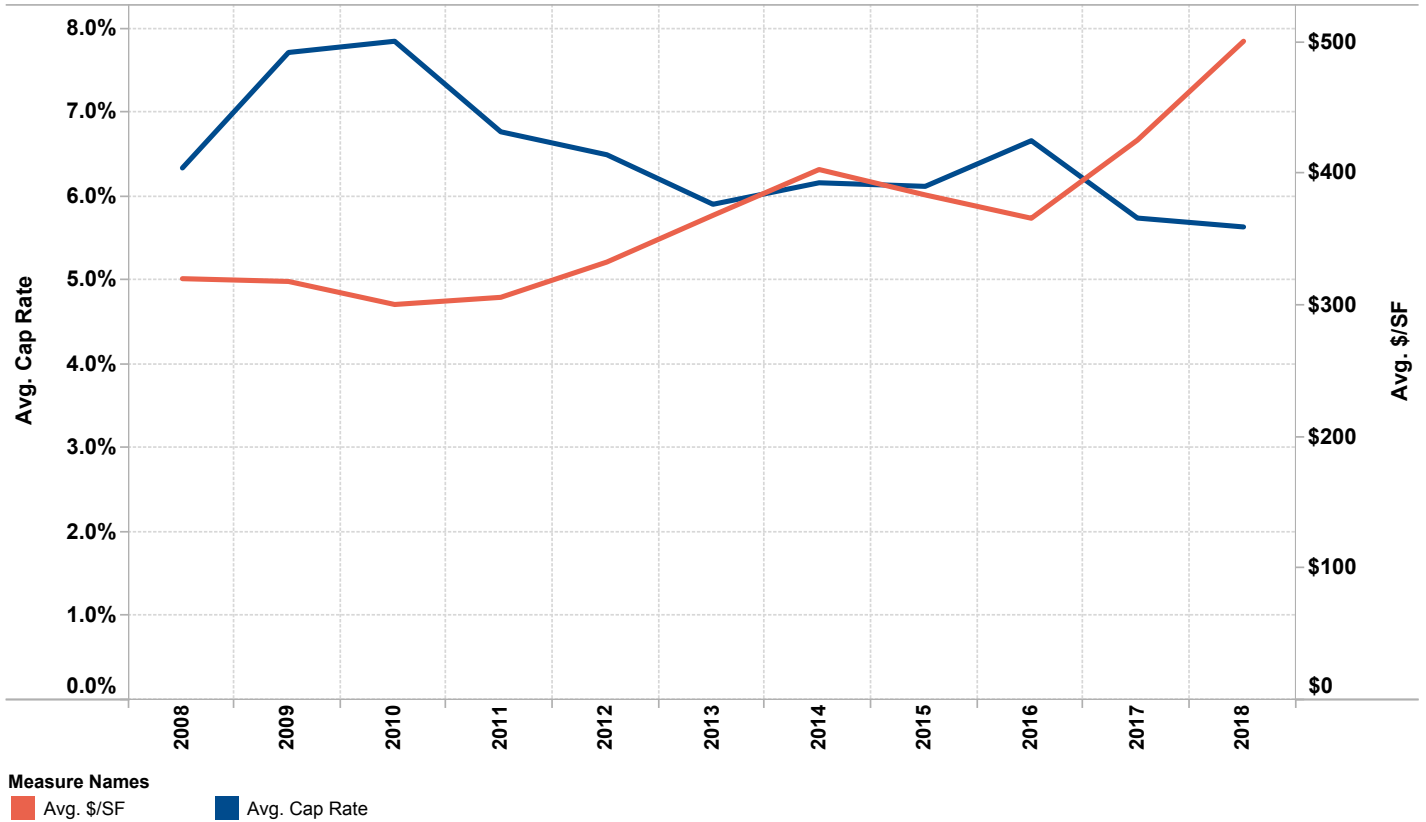
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



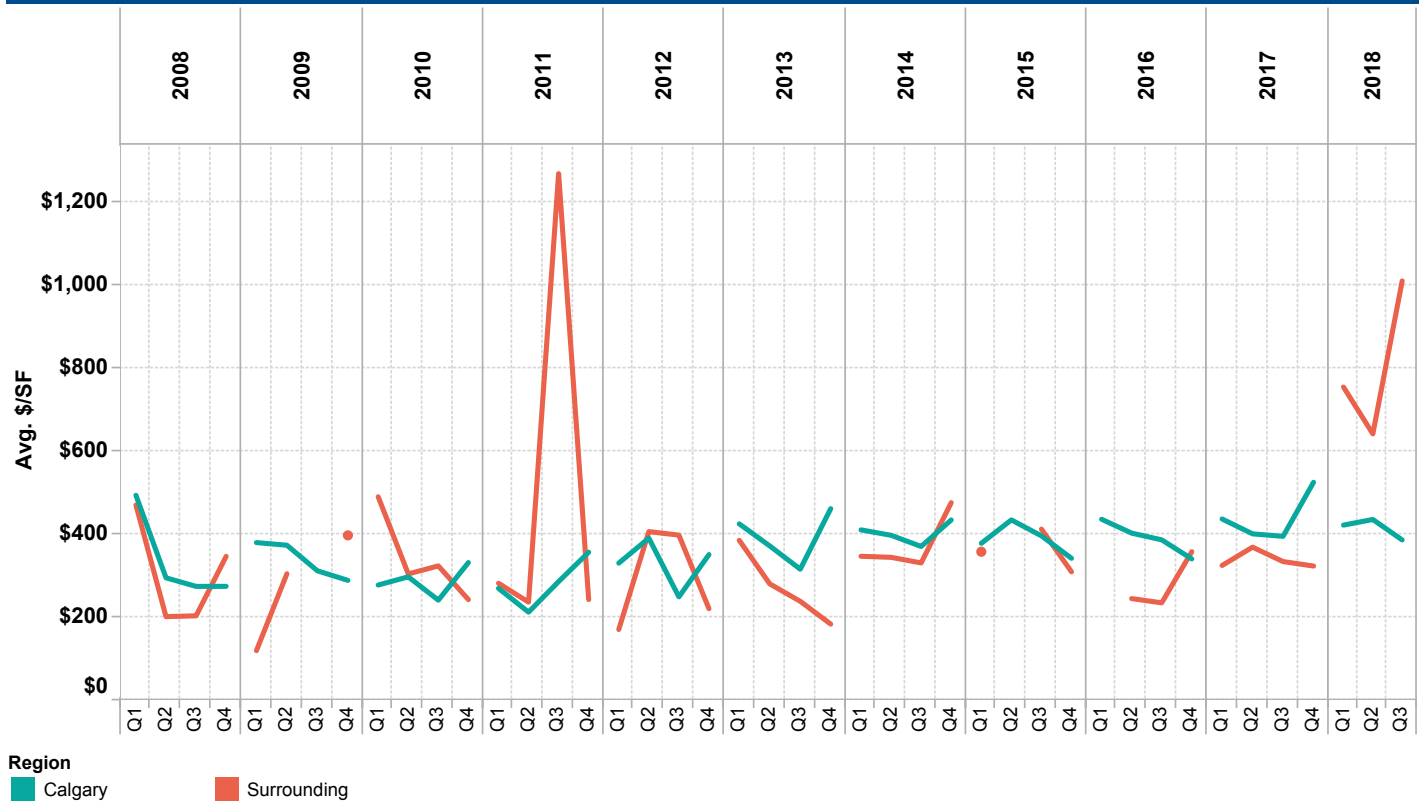
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



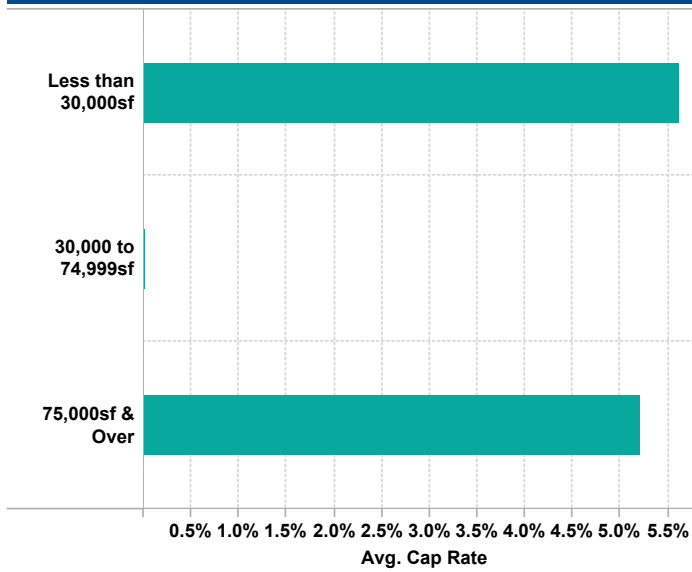
Retail - Avg. \$/SF vs. Cap Rate



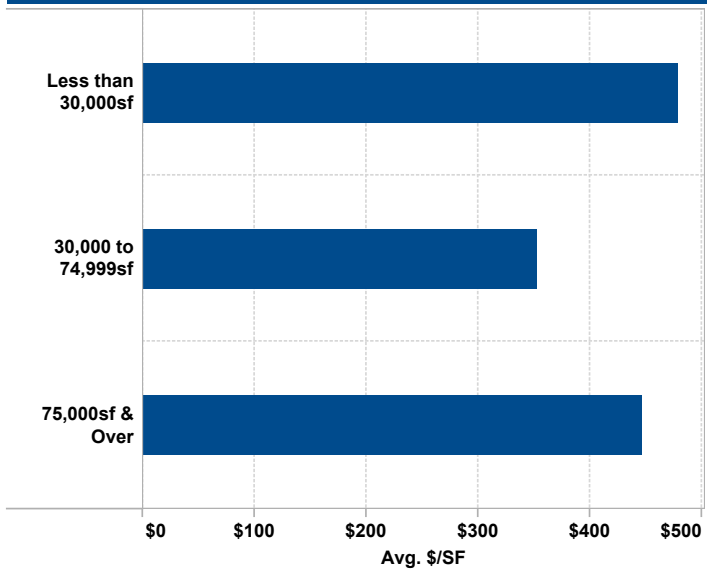
Retail - Avg. \$/SF by Area



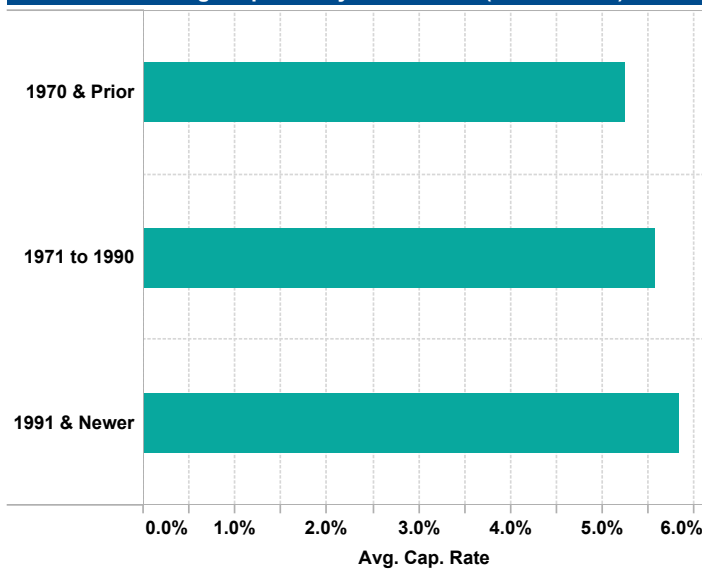
Retail - Avg. Cap Rate by Bldg. Size (last 12 mos.)



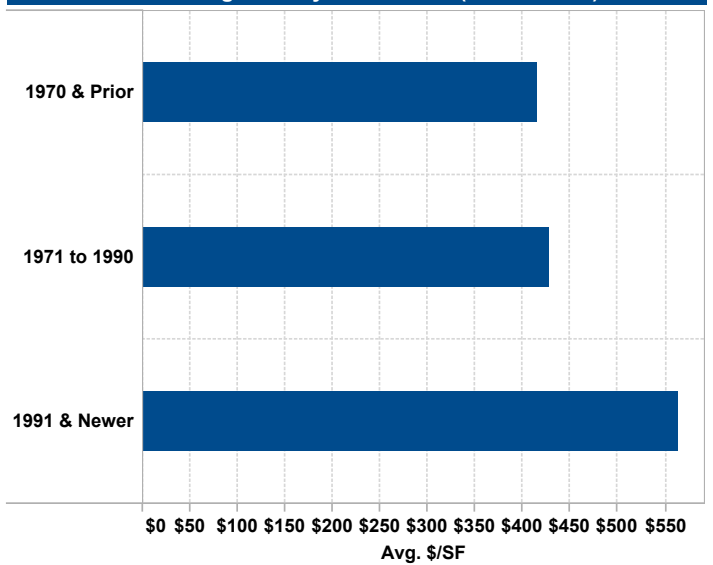
Retail - Avg. \$/SF by Bldg. Size (last 12 mos.)



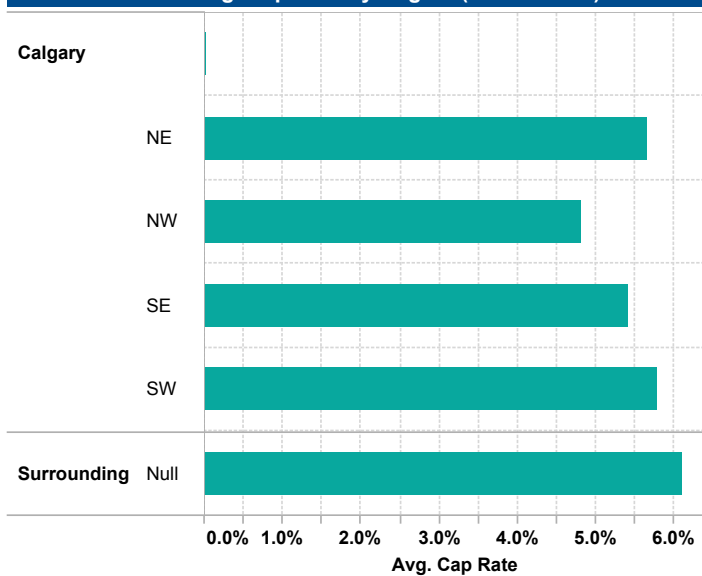
Retail - Avg. Cap Rate by Const. Year (last 12 mos.)



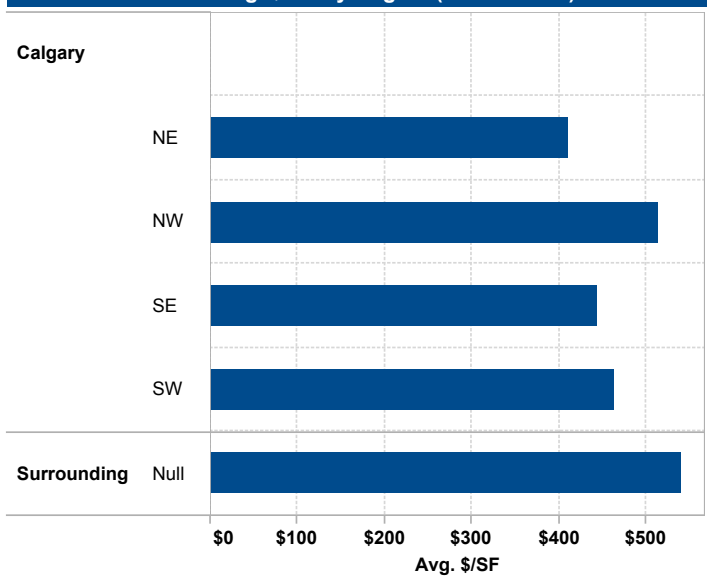
Retail - Avg. \$/SF by Const. Year (last 12 mos.)

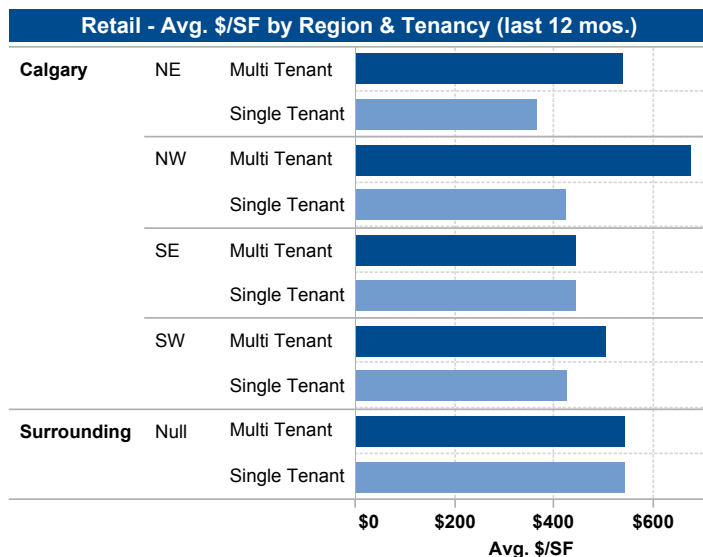


Retail - Avg. Cap Rate by Region (last 12 mos.)



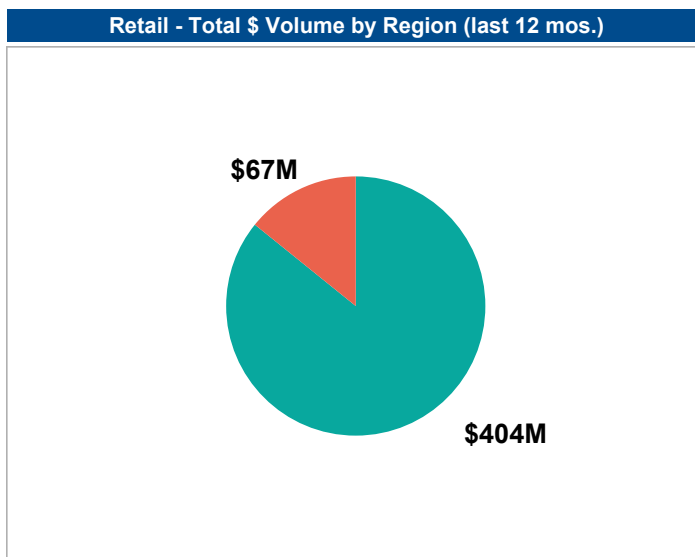
Retail - Avg. \$/SF by Region (last 12 mos.)





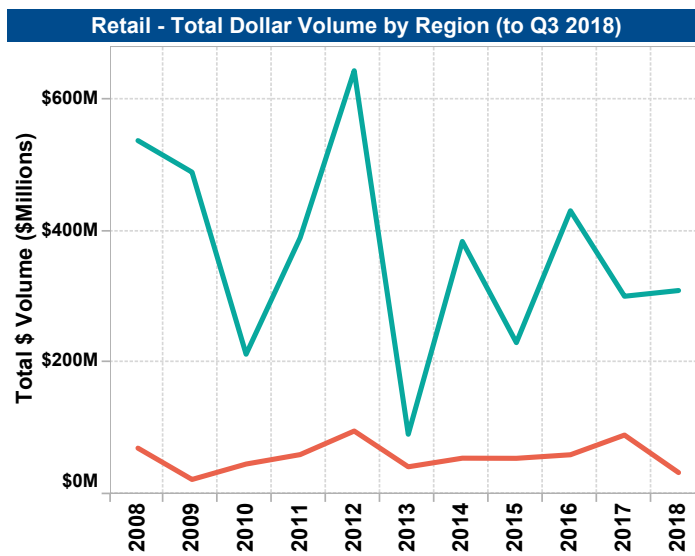
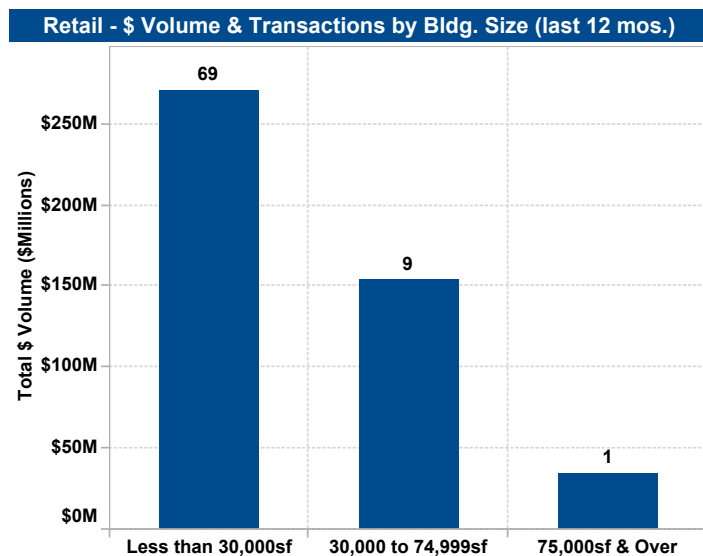
Property Type

- Multi Tenant
- Single Tenant



Region

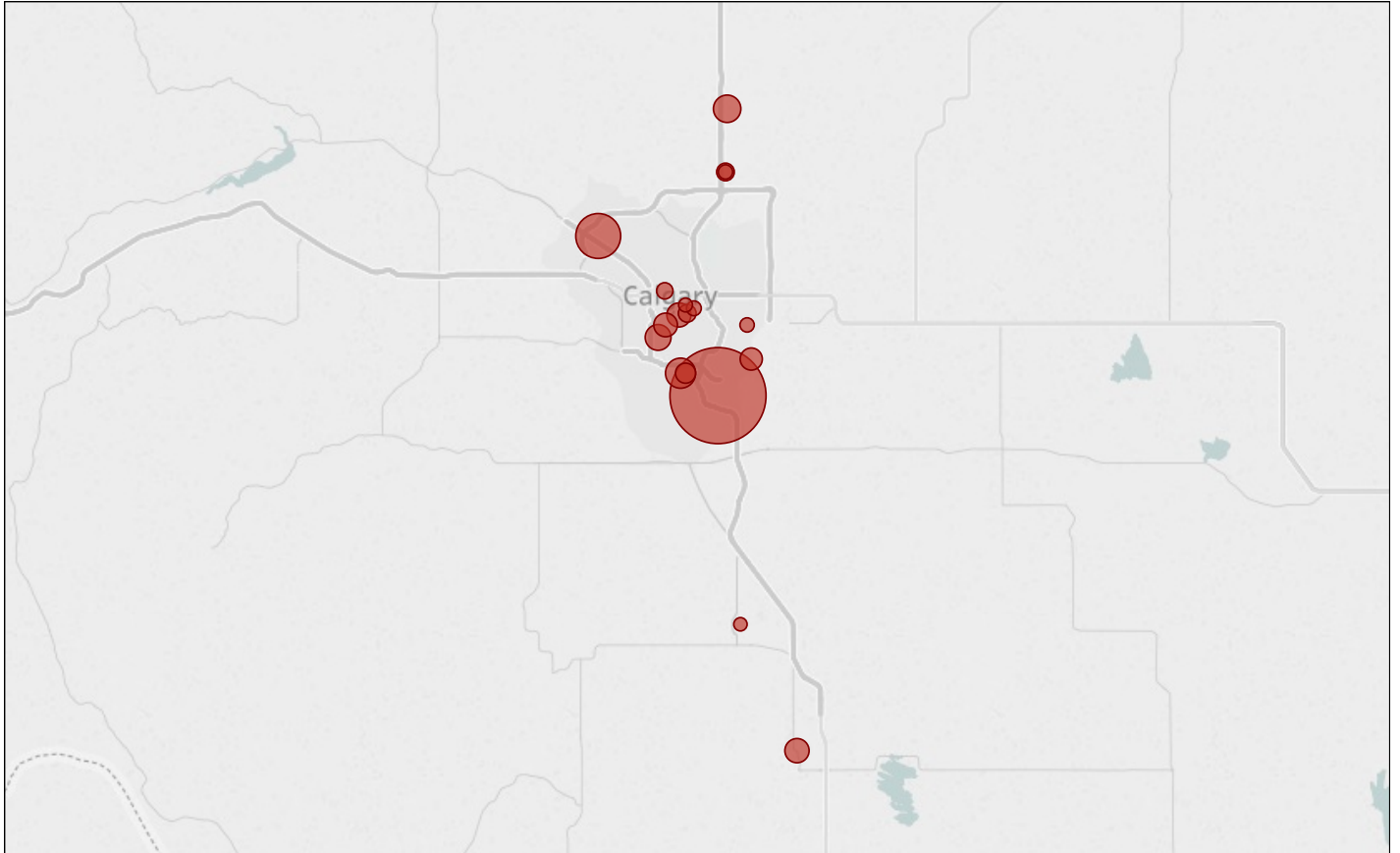
- Calgary
- Surrounding



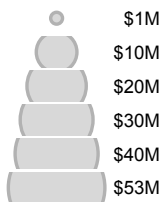
Retail - Top Transactions Q3 2018

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
163 Quarry Park Boulevard S.E.	Calgary	\$52,650,000	90,407	\$582	Market
650 Crowfoot Crescent N.W.	Calgary	\$11,500,000	27,438	\$419	Market
7413 Macleod Trail S.W.	Calgary	\$5,175,000	19,500	\$265	Market
2920 Kingsview Boulevard S.E.	Airdrie	\$4,290,000	7,207	\$595	Market
2018 33rd Avenue S.W.	Calgary	\$3,800,000	6,081	\$625	Market

Retail - Q3 2018 Transactions



Total Price



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