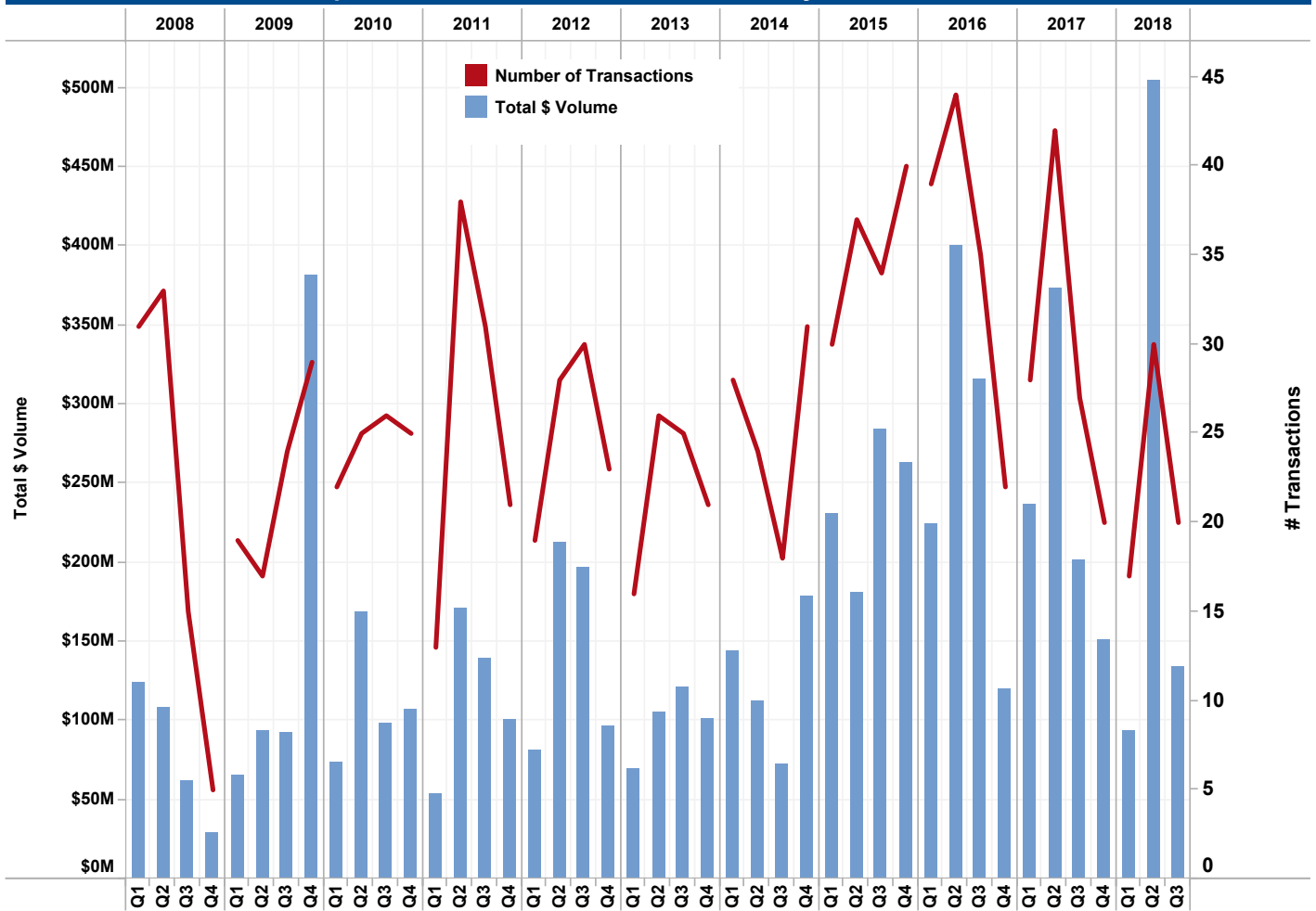

Greater Vancouver Area Apartment Commercial Q3 2018 Statistics

Data as of September 30, 2018



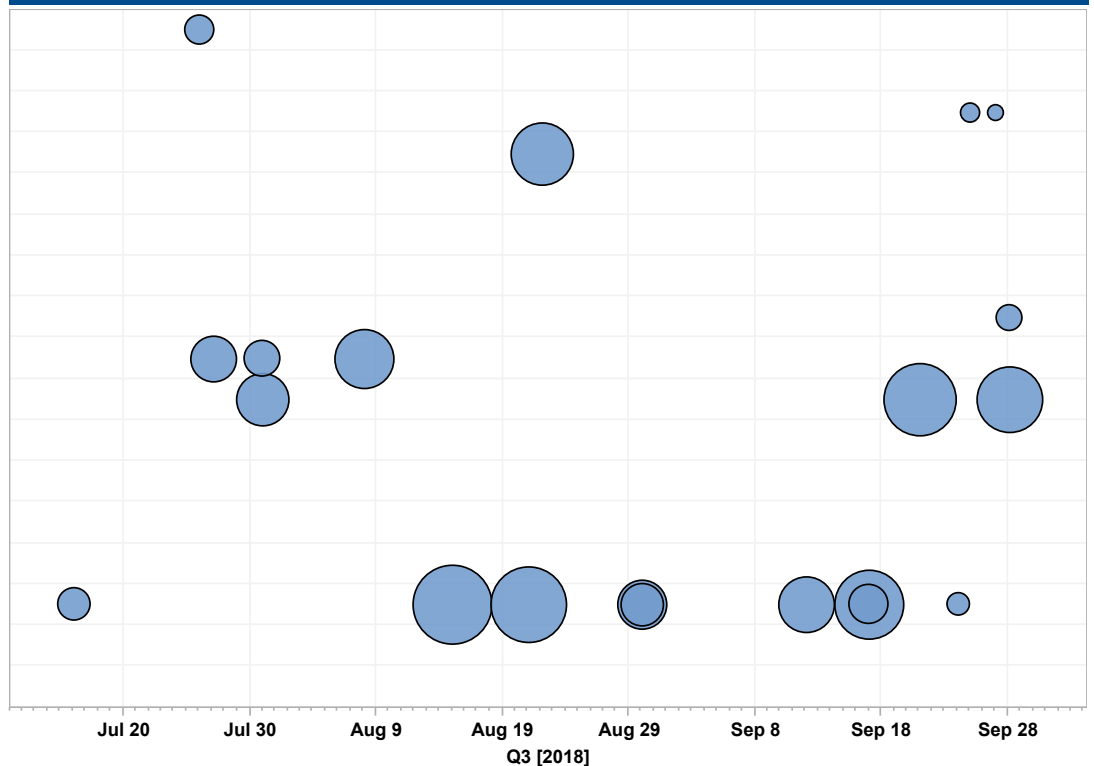
Apartment - Total Price & Transactions by Year & Quarter



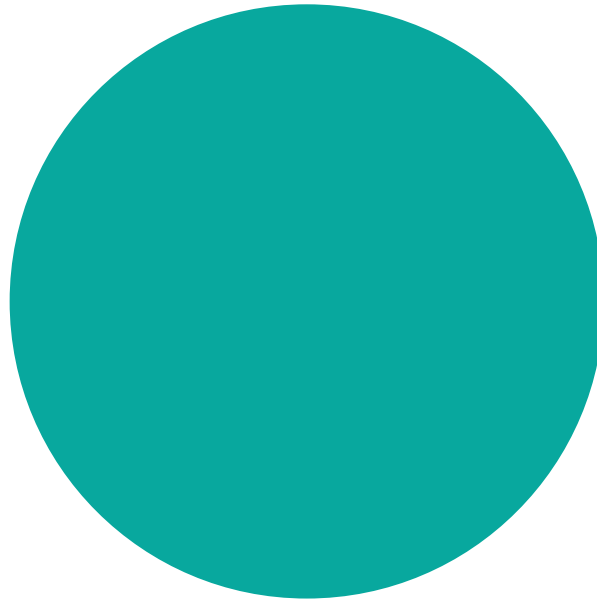
Apartment

Abbotsford	\$3.2M
Burnaby	
Chilliwack	\$2.6M
Coquitlam	\$10.1M
Delta	
Langley	
Maple Ridge	
Mission	\$3.1M
New Westminster	\$19.0M
North Vancouver	\$28.9M
Port Coquitlam	
Port Moody	
Richmond	
Surrey	
Vancouver	\$67.4M
West Vancouver	
White Rock	

Q3 2018 Transactions by Date & Municipality



Apartment - Q3 2018 Purchaser Profile by Total \$ Volume



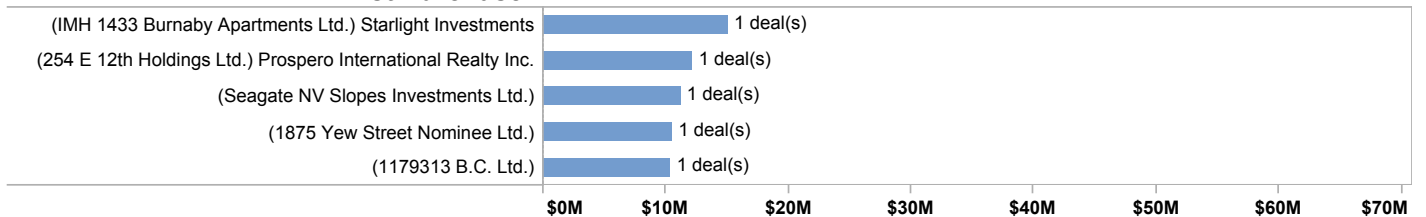
\$134.2M

Purchaser Profile

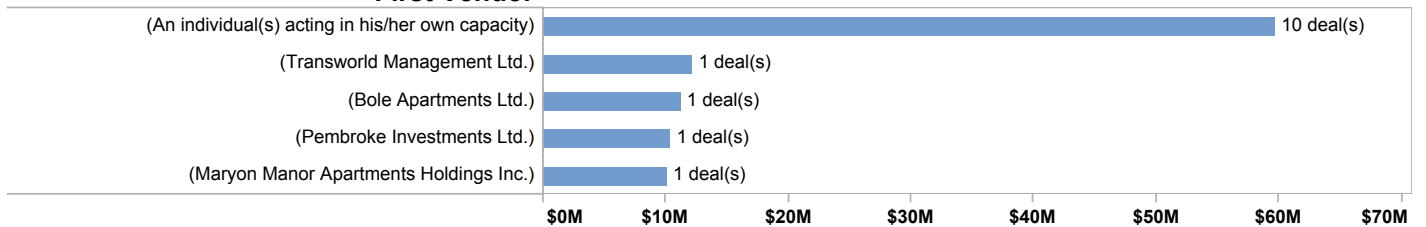
Private Investor - Canadian

Apartment - Q3 2018 Top Purchasers, Vendors, Lenders

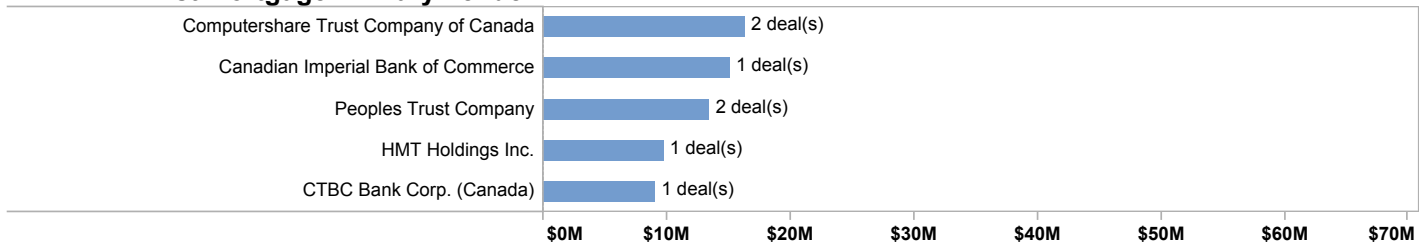
First Purchaser



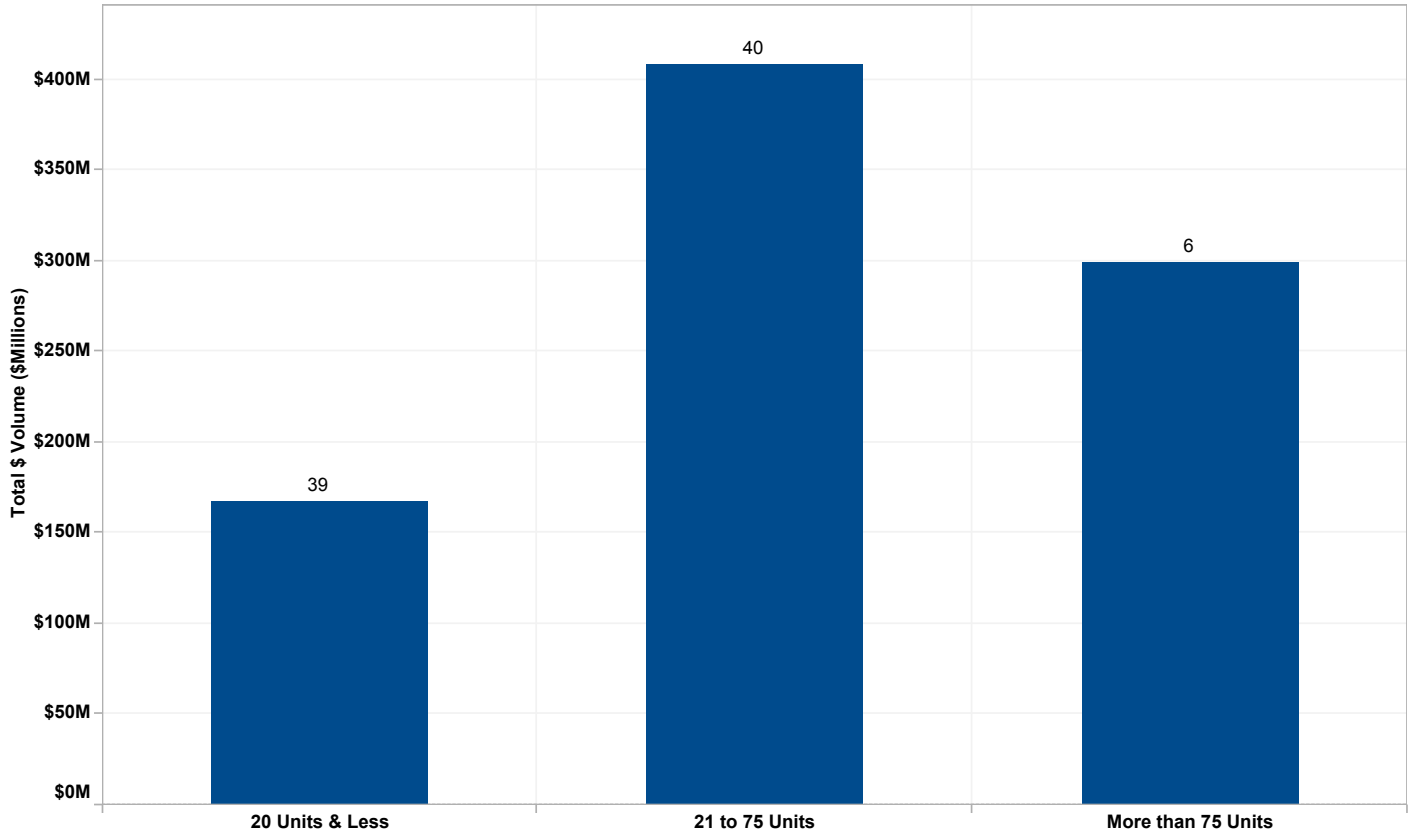
First Vendor



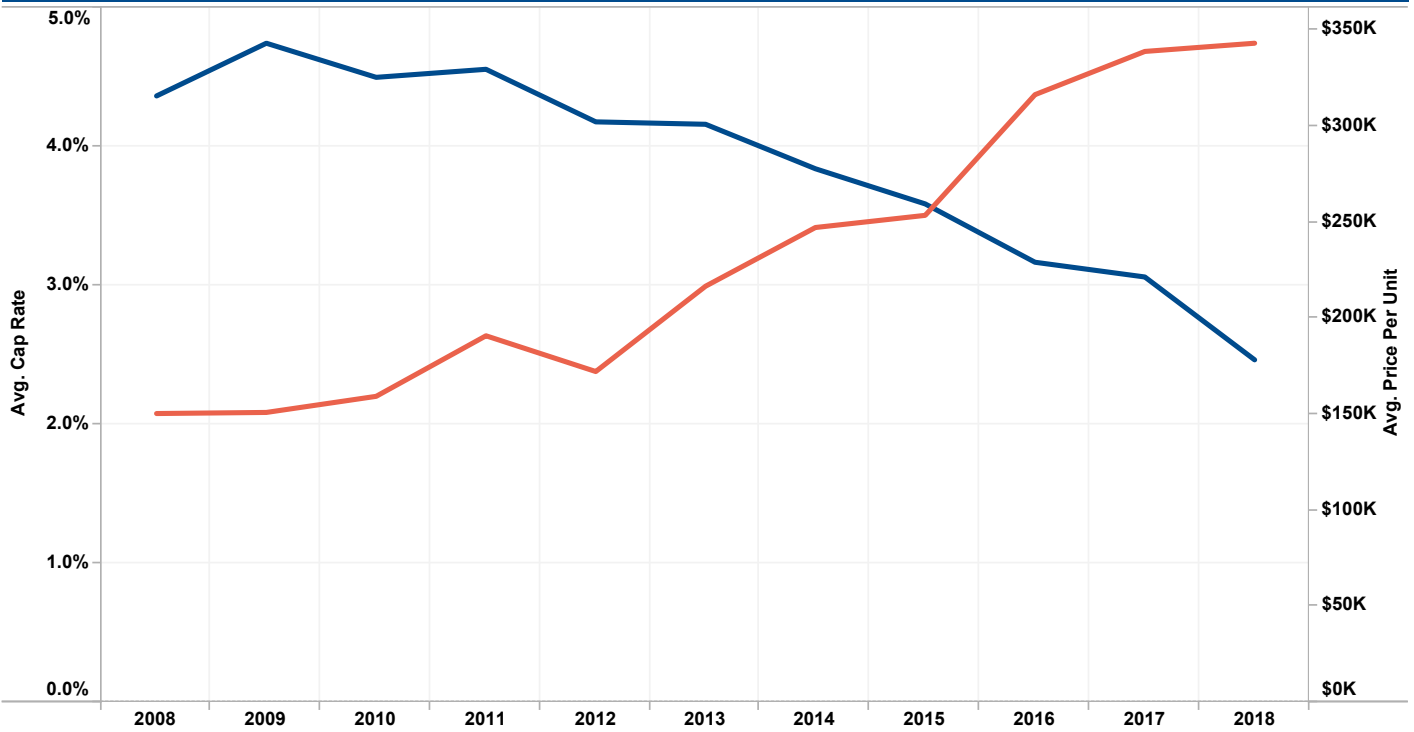
First Mortgage Primary Lender



Apartment - \$ Volume & Transactions by Bldg. Size (last 12 mos.)



Apartment - Avg. Price/Unit vs. Cap Rate



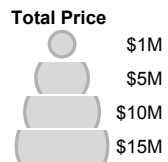
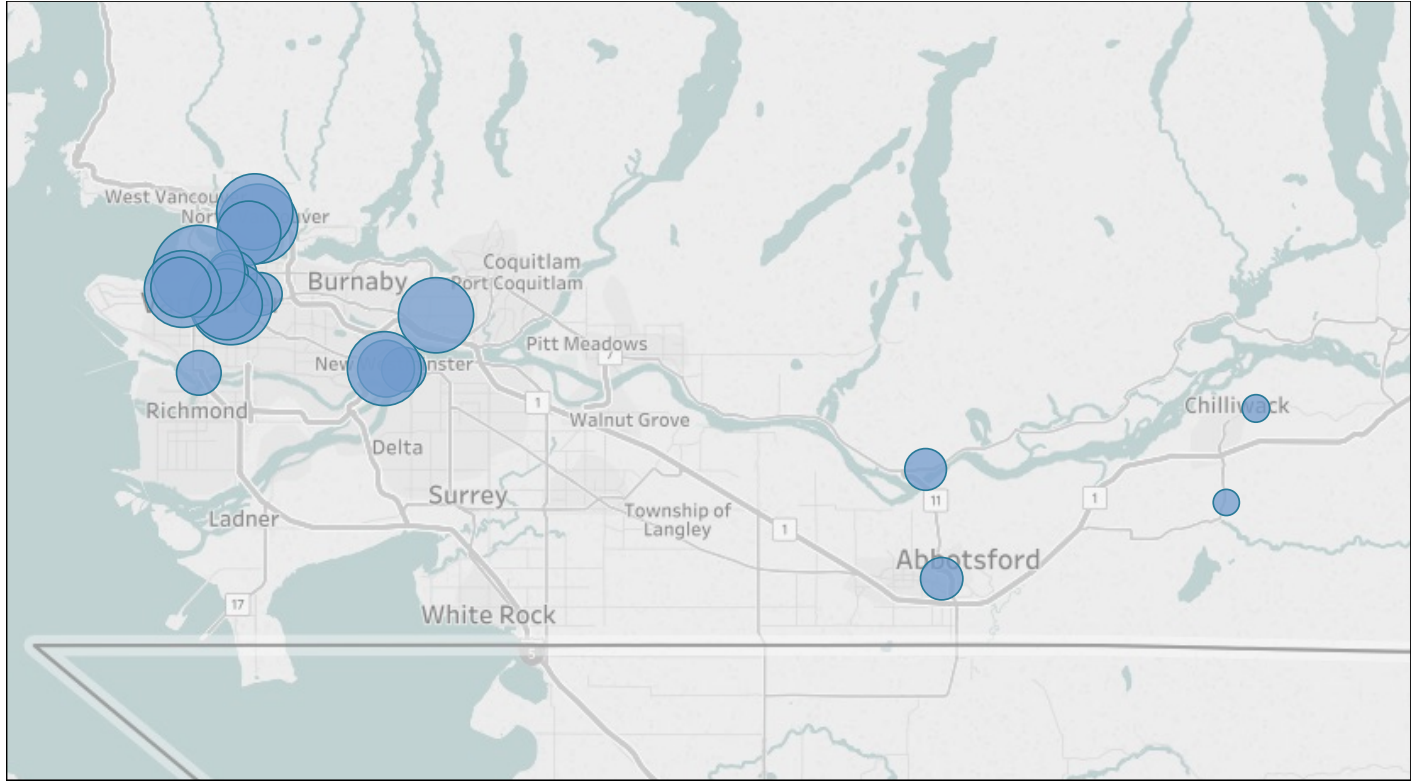
Measure Names

- Avg. Cap Rate
- Avg. Price Per Unit

Apartment - Top Transactions Q3 2018

First Address	Municipality	Number of Units	Total Price	Price Per Unit	Sale Type
1433 Burnaby Street	Vancouver	30	\$15,050,000	\$501,667	Market
252 East 12th Avenue	Vancouver	35	\$12,200,000	\$348,571	Market
215 East 12th Street	North Vancouver	26	\$11,200,000	\$430,769	Market
1833 Yew Street	Vancouver	25	\$10,500,000	\$420,000	Market
121 West 21st Street	North Vancouver	29	\$10,350,000	\$356,897	Market

Apartment - Q3 2018 Transactions



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