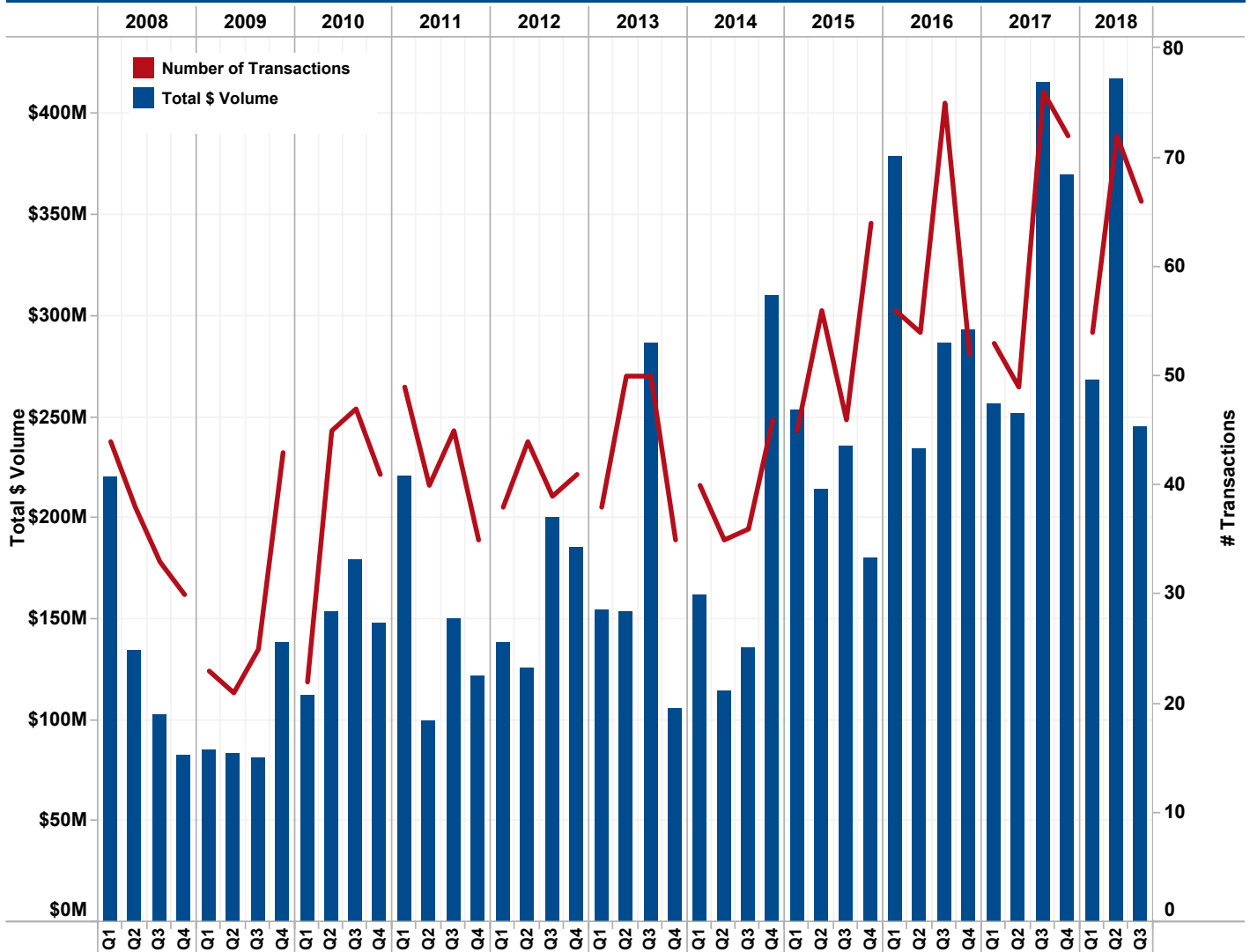

Greater Vancouver Area Industrial

Commercial Q3 2018 Statistics

Data as of September 30, 2018



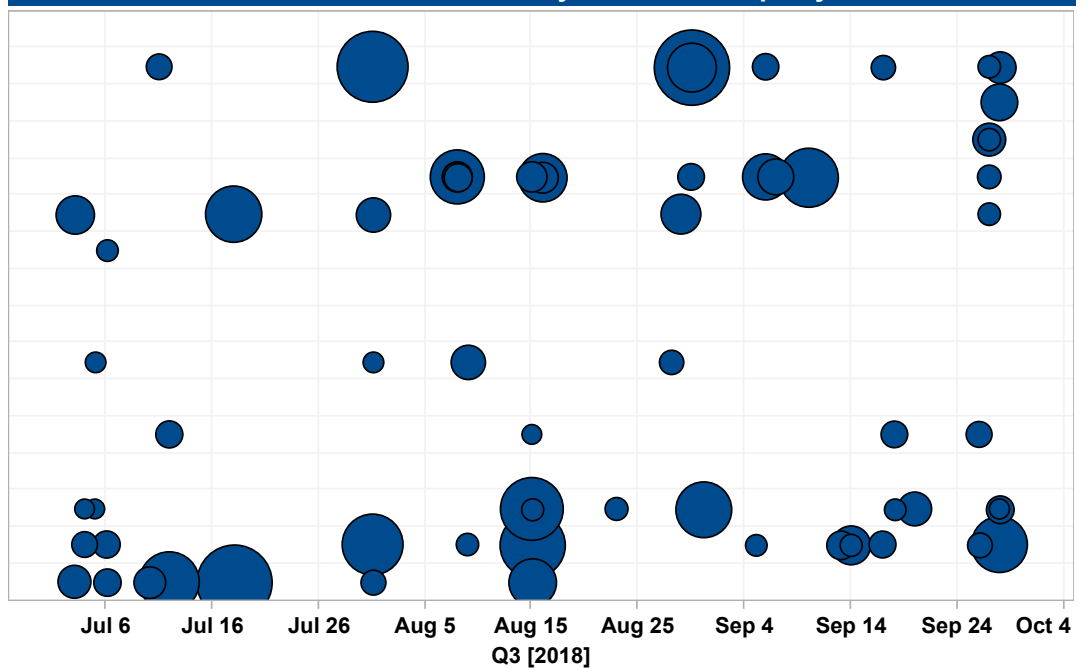
Industrial - Total Price & Transactions by Year & Quarter



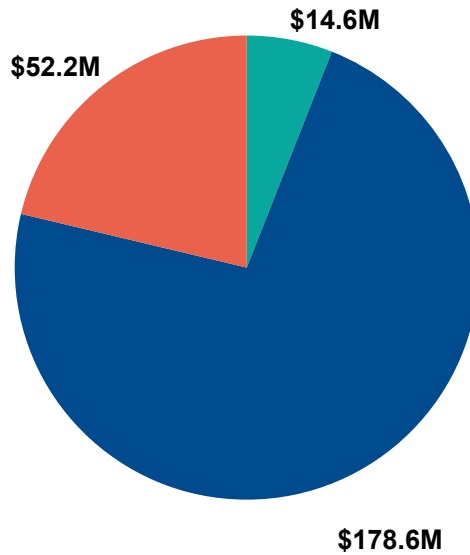
Industrial

Abbotsford	
Burnaby	\$42.7M
Chilliwack	\$3.5M
Coquitlam	\$4.1M
Delta	\$46.1M
Langley	\$20.4M
Maple Ridge	\$1.2M
Mission	
New Westminster	
North Vancouver	\$6.8M
Pitt Meadows	
Port Coquitlam	\$6.4M
Port Moody	
Richmond	\$30.0M
Surrey	\$45.5M
Vancouver	\$38.7M

Q3 2018 Transactions by Date & Municipality



Industrial - Q3 2018 Purchaser Profile by Total \$ Volume

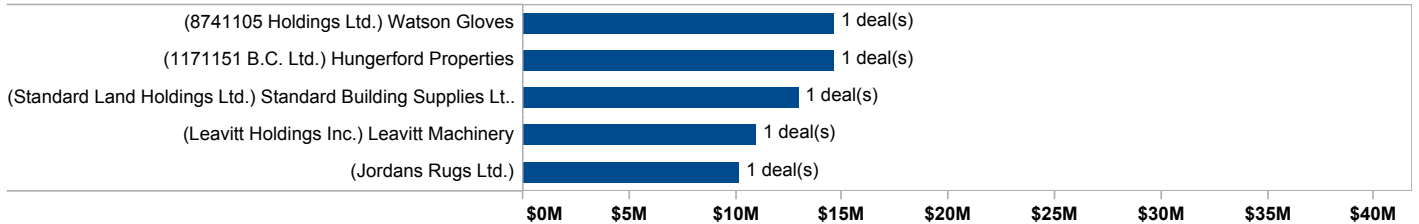


Purchaser Profile

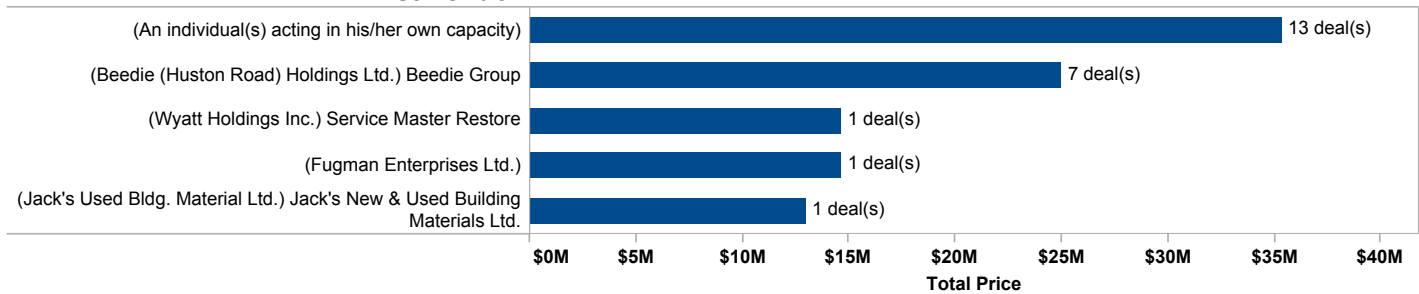
- Developer
- Private Investor - Canadian
- User

Industrial - Q3 2018 Top Purchasers, Vendors, Lenders

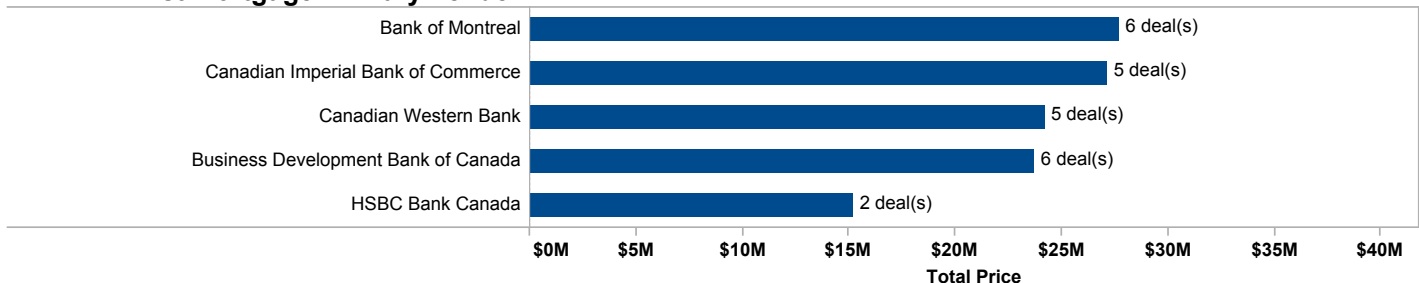
First Purchaser



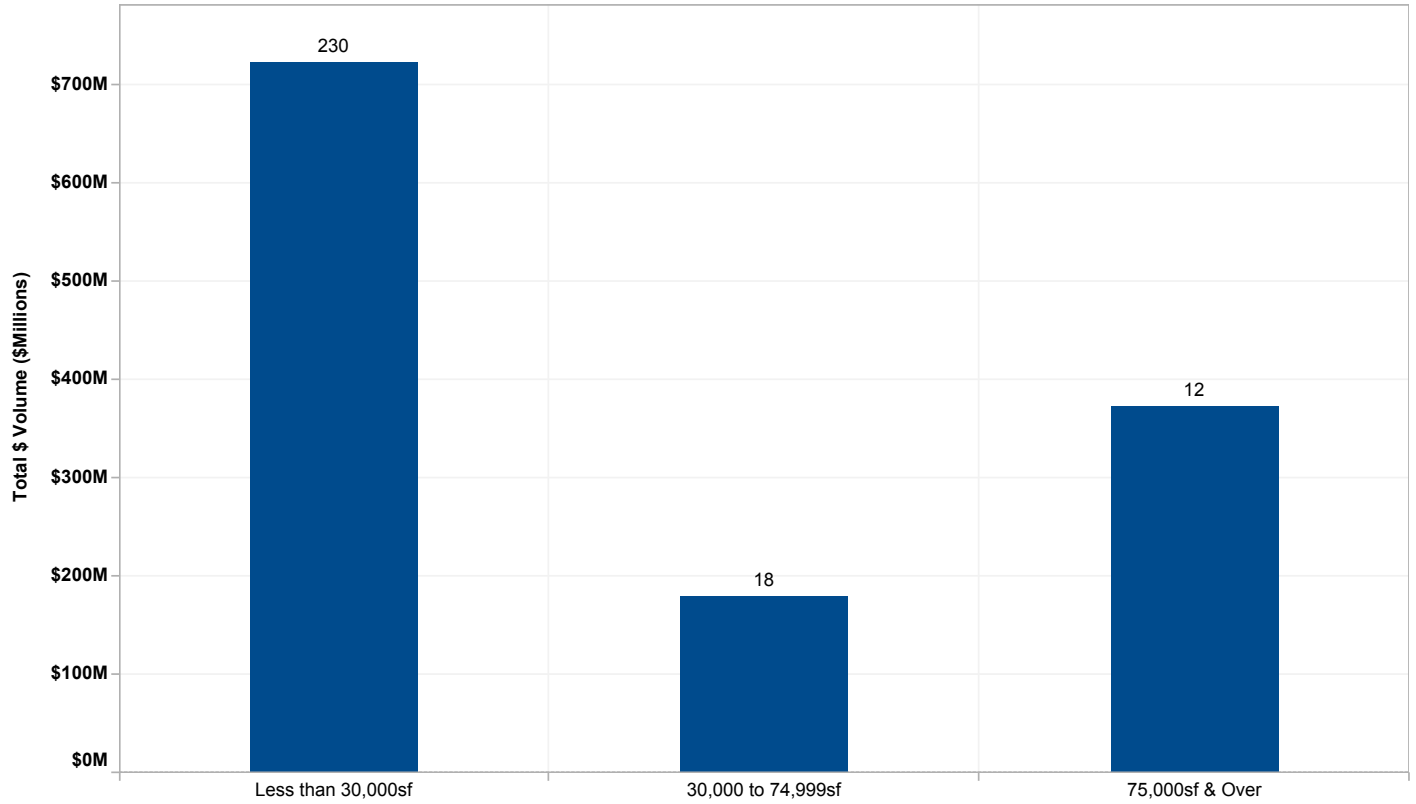
First Vendor



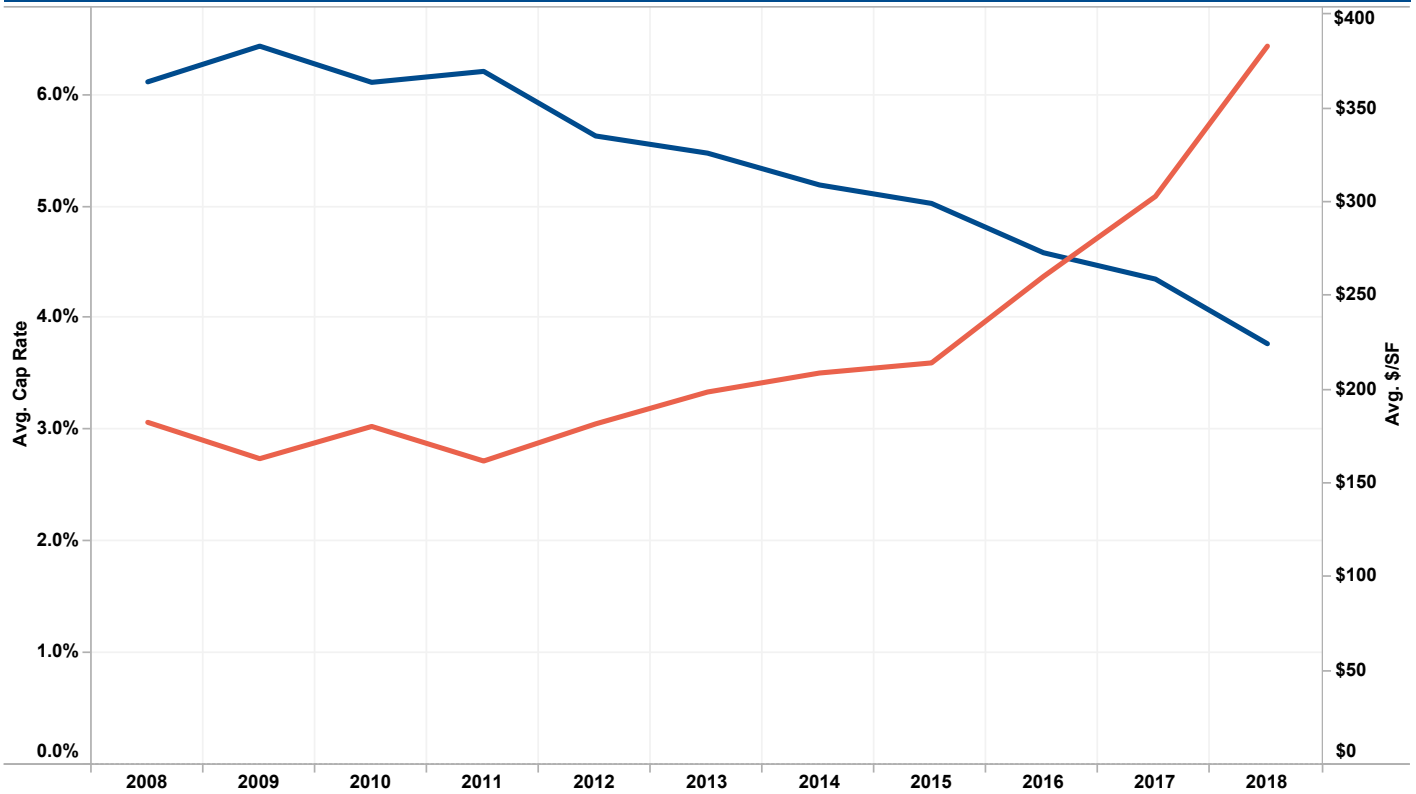
First Mortgage Primary Lender



Industrial - \$ Volume by Bldg. Size (last 12 mos.)



Industrial Avg. \$/SF vs. Cap Rate



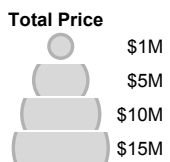
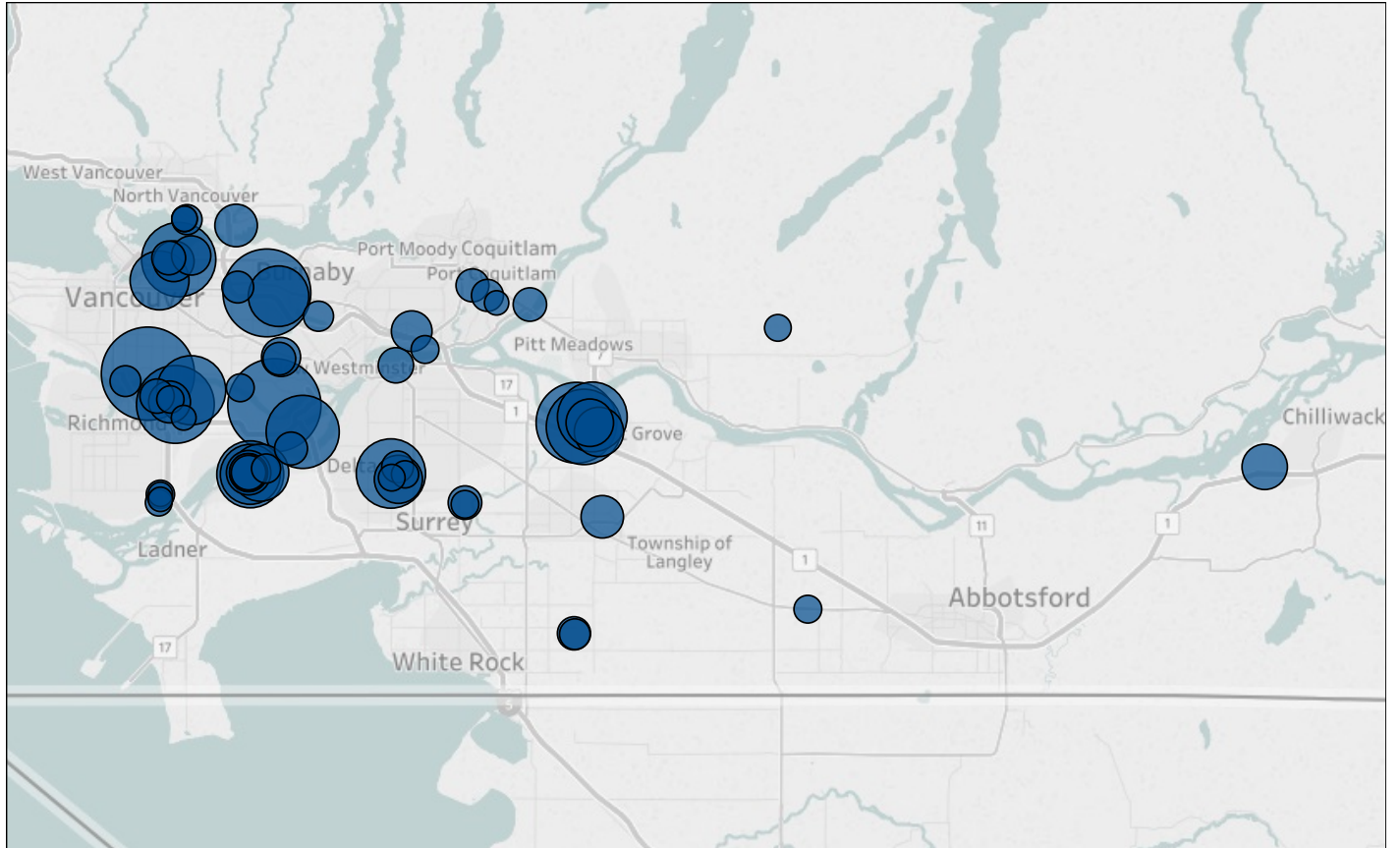
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

Industrial - Top Transactions Q3 2018

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
7978 North Fraser Way	Burnaby	\$14,650,000	35,406	\$414	Market
8351 Ontario Street	Vancouver	\$14,625,000	70,884	\$413	Market
4912 Still Creek Avenue	Burnaby	\$13,000,000	Null	Null	Market
19209 96th Avenue	Surrey	\$11,000,000	66,363	\$166	Market
12951 Bathgate Way	Richmond	\$10,200,000	25,086	\$407	Market

Industrial - Q3 2018 Transactions



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