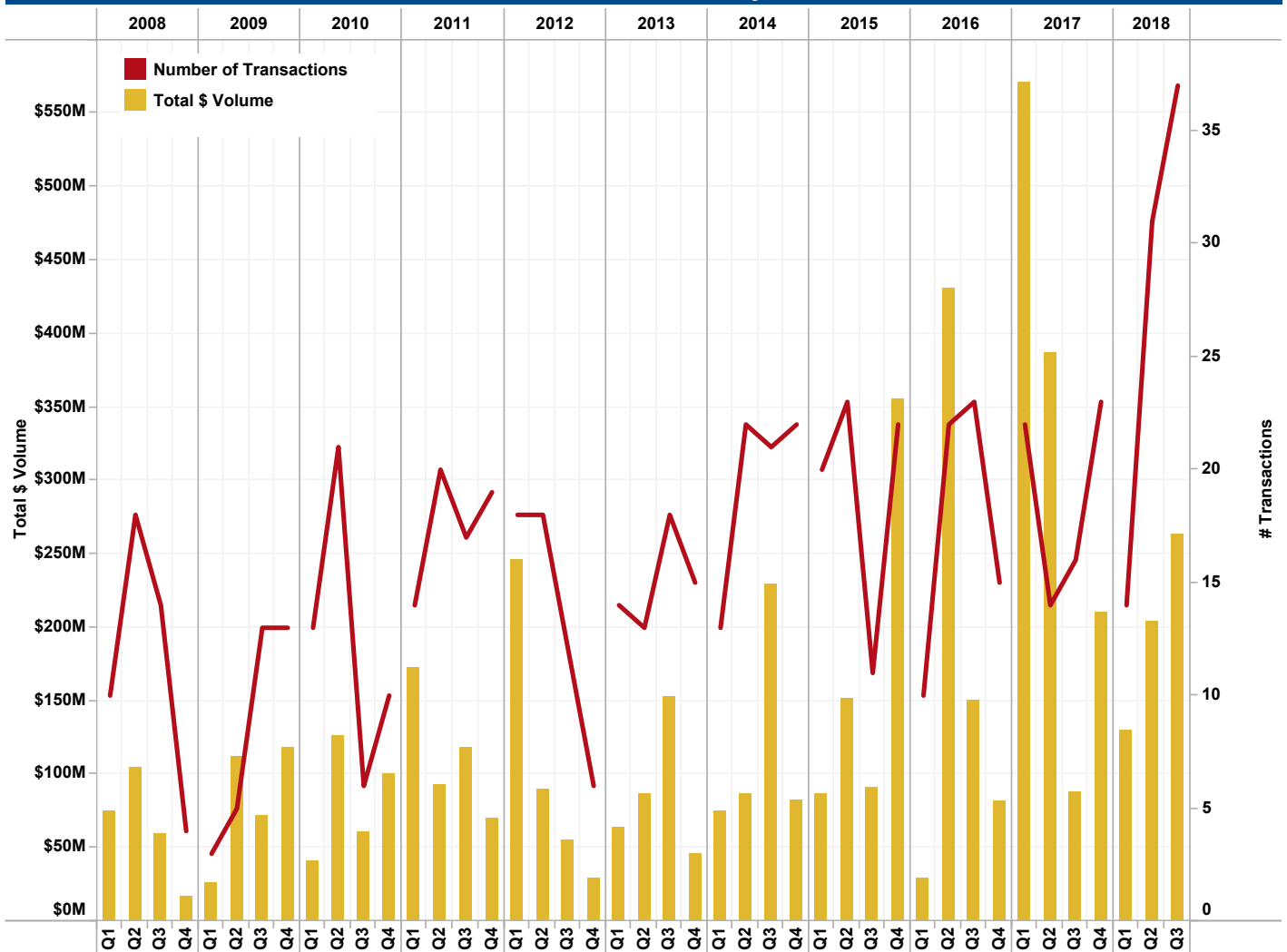

Greater Vancouver Area Office

Commercial Q3 2018 Statistics

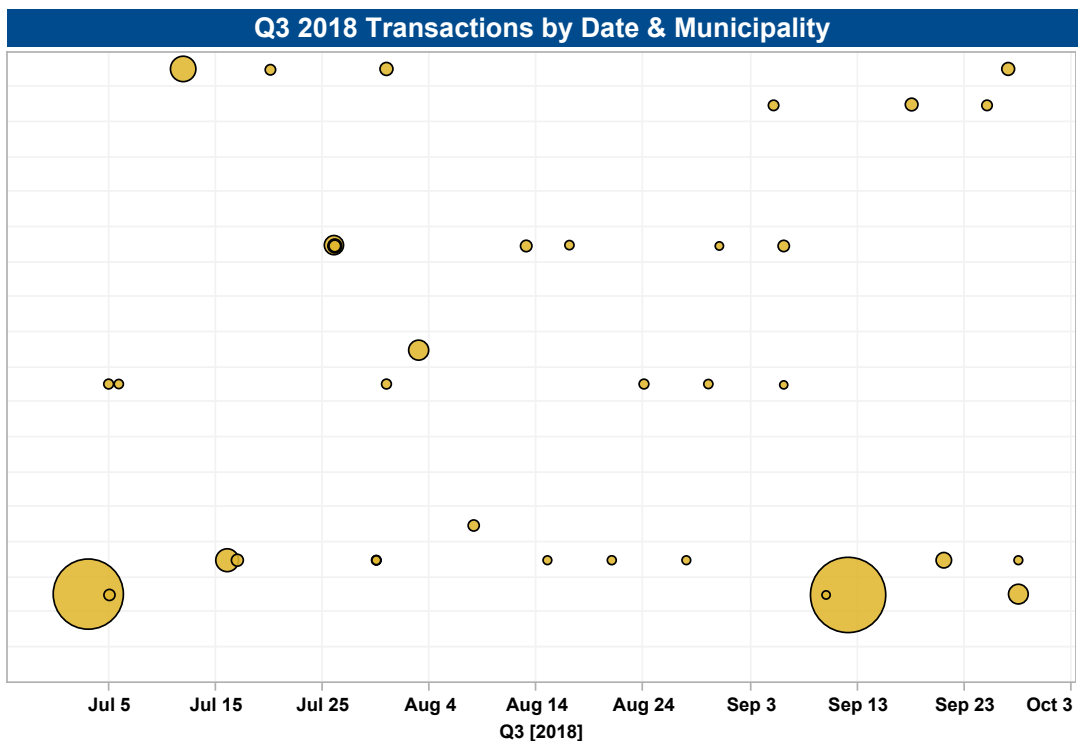
Data as of September 30, 2018



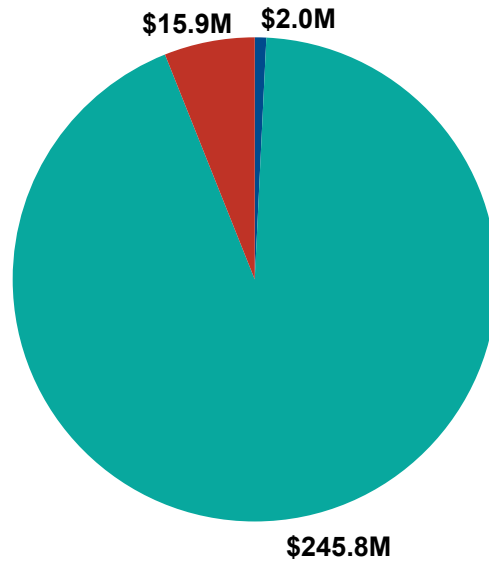
Office - Total Price & Transaction by Year & Quarter



Office	
Abbotsford	\$17.6M
Burnaby	\$6.1M
Chilliwack	
Coquitlam	
Delta	
Langley	\$18.0M
Maple Ridge	
Mission	
New Westminster	\$6.5M
North Vancouver	\$8.4M
Pitt Meadows	
Port Coquitlam	
Port Moody	
Richmond	\$2.0M
Surrey	\$23.7M
Vancouver	\$181.4M
West Vancouver	
White Rock	



Office - Q3 2018 Purchaser Profile by Total \$ Volume

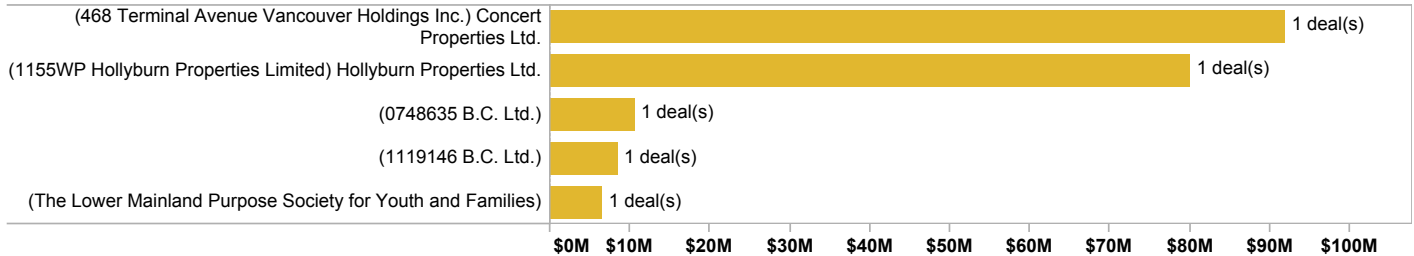


Purchaser Profile

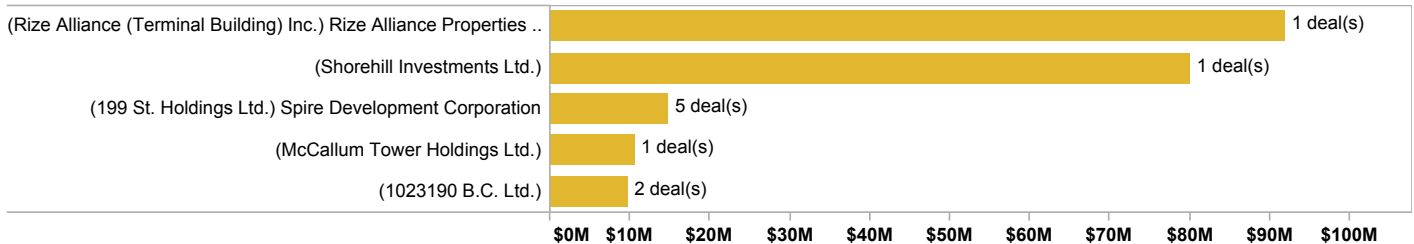
- Developer
- Private Investor - Canadian
- User

Office - Q3 2018 Top Purchasers, Vendors, Lenders

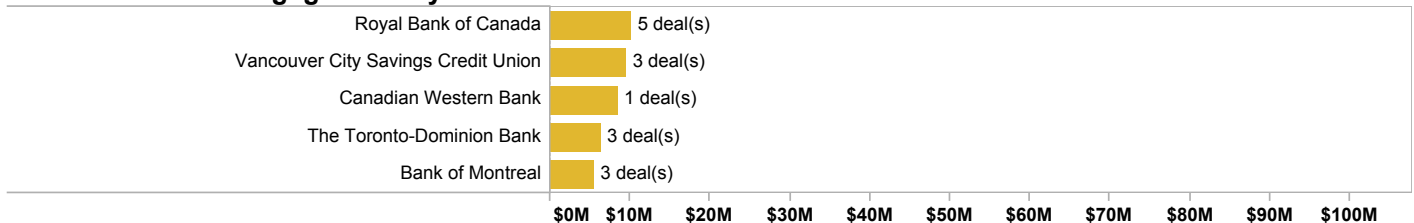
First Purchaser



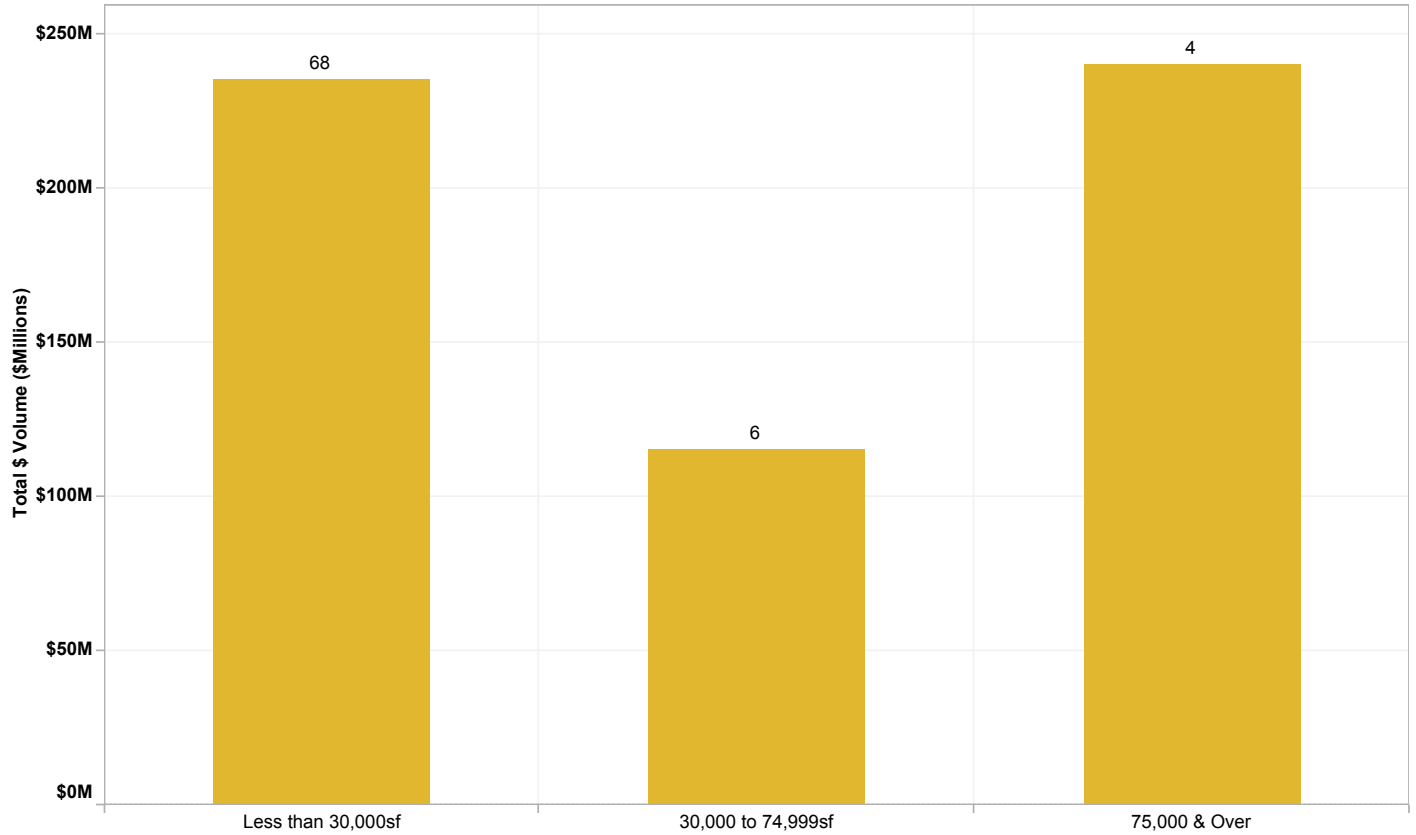
First Vendor



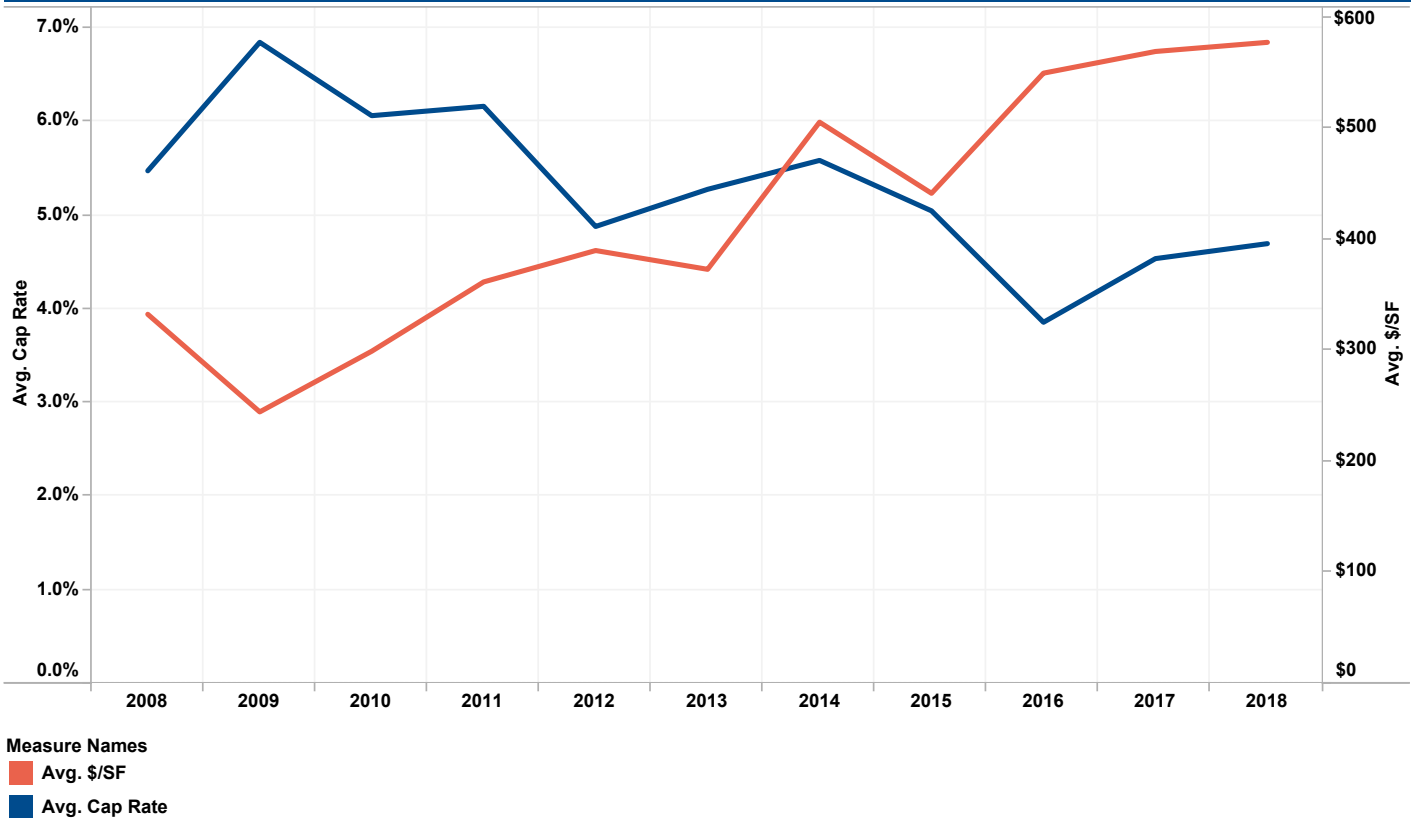
First Mortgage Primary Lender



Office - \$ Volume & Transactions by Bldg. Size (last 12 mos.)



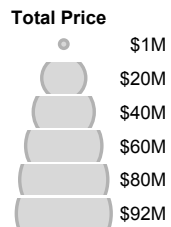
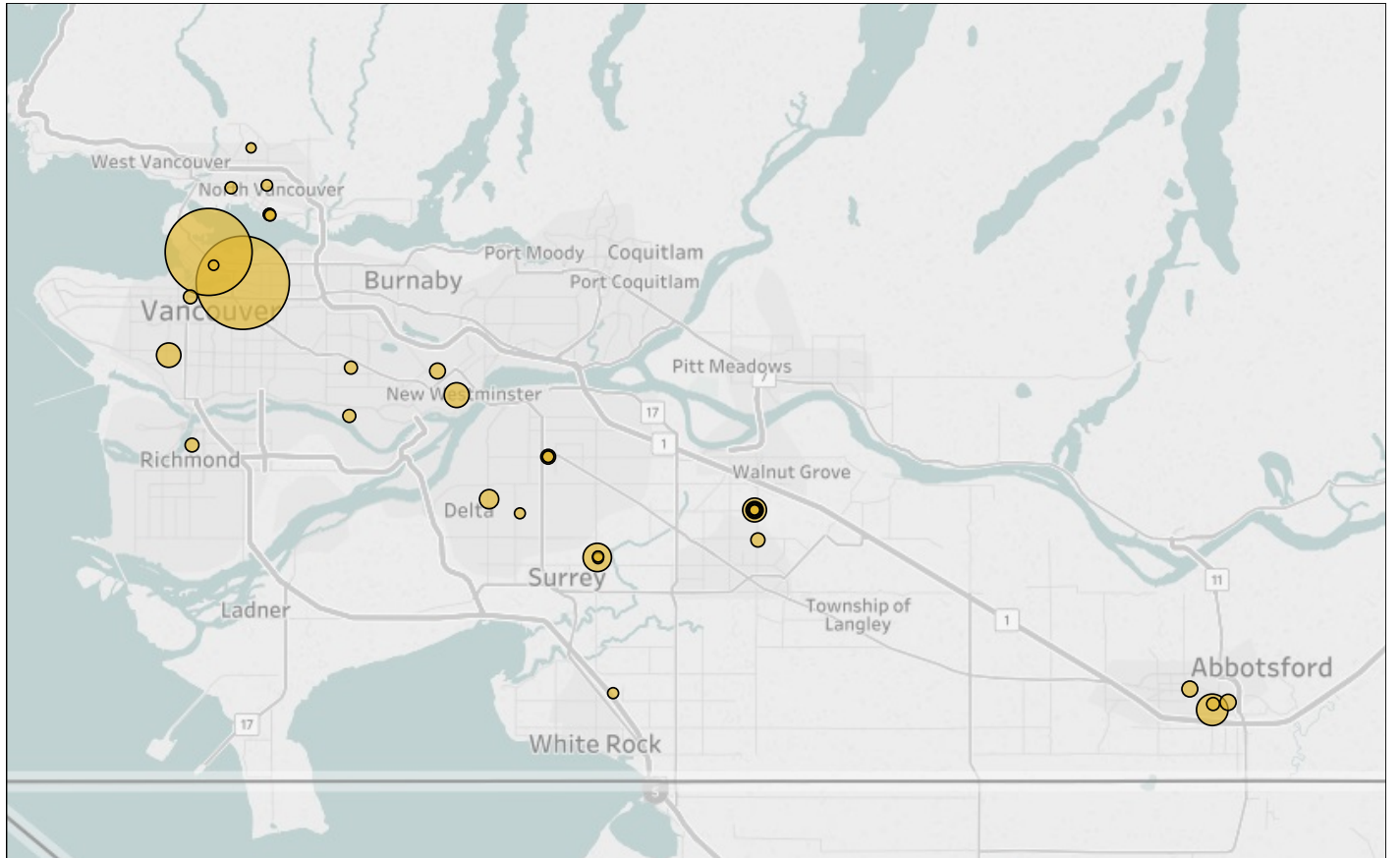
Office - Avg. \$/SF vs. Cap Rate



Office - Top Transactions Q3 2018

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
468 Terminal Avenue	Vancouver	\$92,000,000	128,404	\$715	Market
1155 West Pender Street	Vancouver	\$80,000,000	83,068	\$963	Market
2151 McCallum Road	Abbotsford	\$10,500,000	30,000	\$350	Market
6638 152A Street	Surrey	\$8,500,000	25,235	\$337	Market
422 6th Street	New Westminster	\$6,500,000	15,860	\$410	Market

Office - Q3 2018 Transactions



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