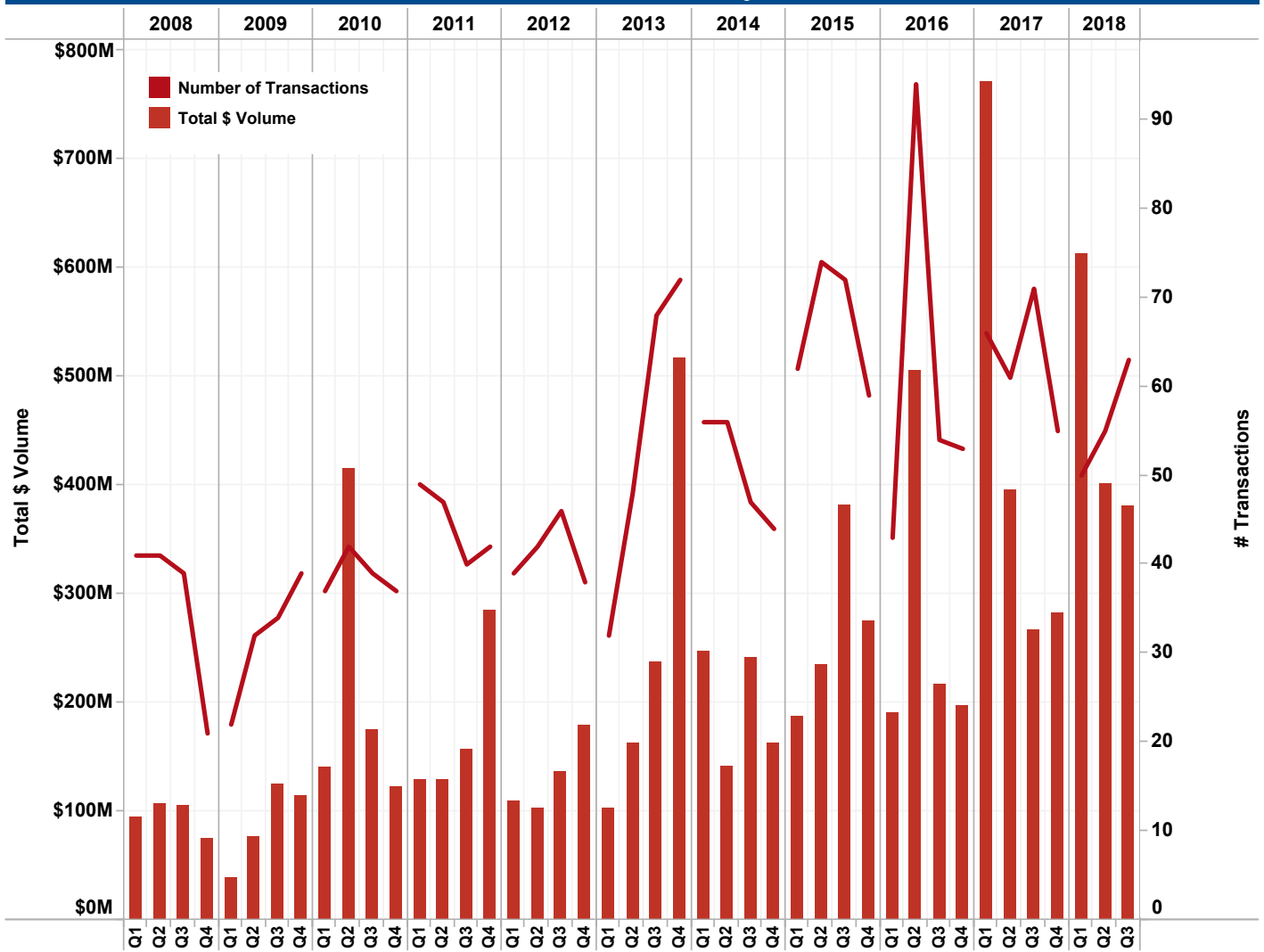

Greater Vancouver Area Retail

Commercial Q3 2018 Statistics

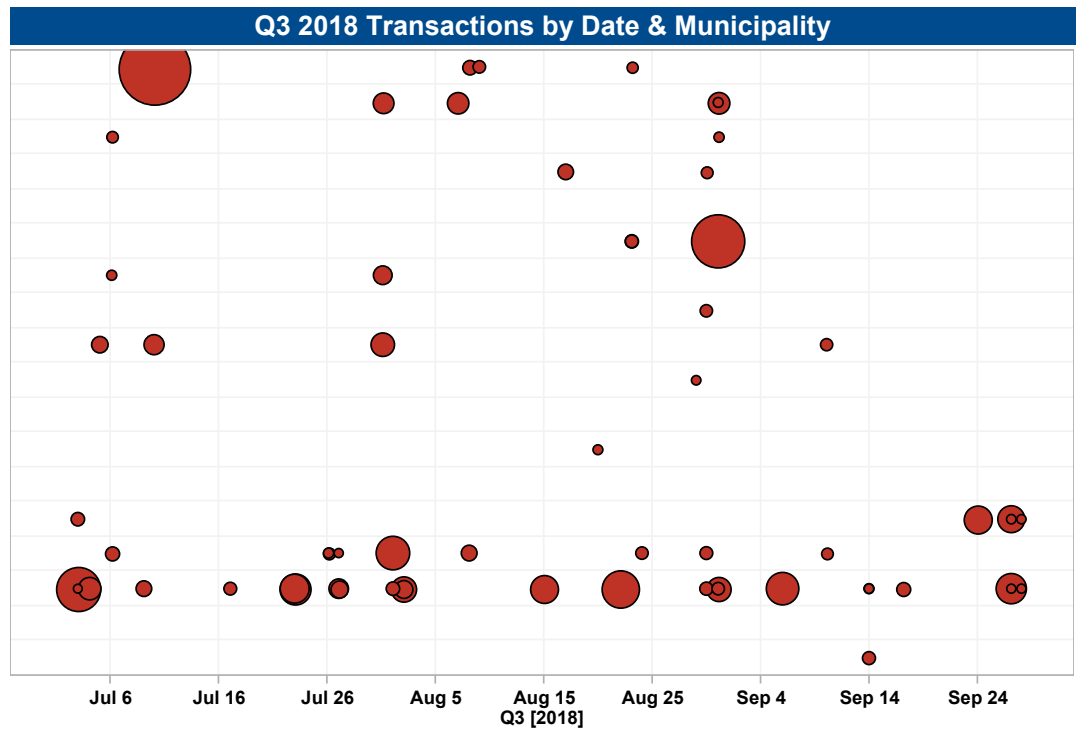
Data as of September 30, 2018



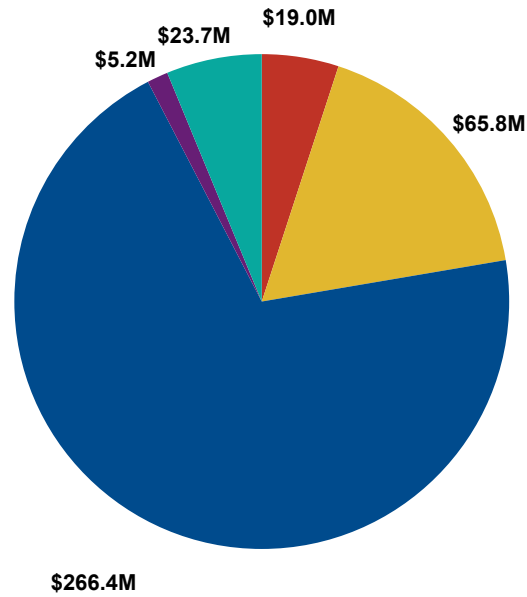
Retail - Total Price & Transactions by Year & Quarter



Retail	
Abbotsford	\$72.1M
Burnaby	\$18.7M
Chilliwack	\$3.0M
Coquitlam	\$4.9M
Delta	
Langley	\$40.7M
Maple Ridge	\$5.8M
Mission	\$2.0M
New Westminster	\$17.7M
North Vancouver	\$1.2M
Pitt Meadows	
Port Coquitlam	\$1.3M
Port Moody	
Richmond	\$24.0M
Surrey	\$30.3M
Vancouver	\$156.3M
West Vancouver	
White Rock	\$2.2M



Retail - Q3 2018 Purchaser Profile by Total \$ Volume

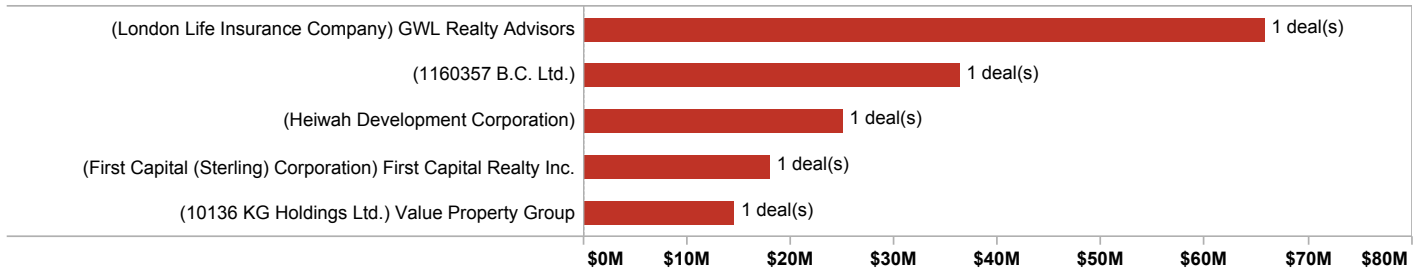


Purchaser Profile

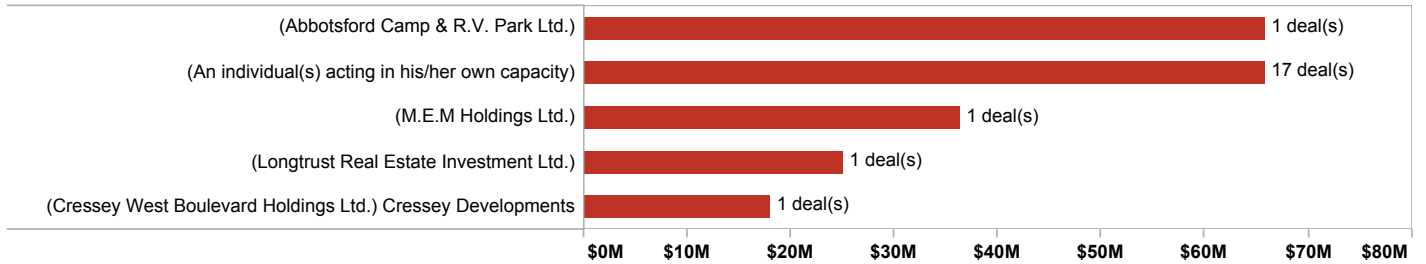


Retail - Q3 2018 Top Purchasers, Vendors, Lenders

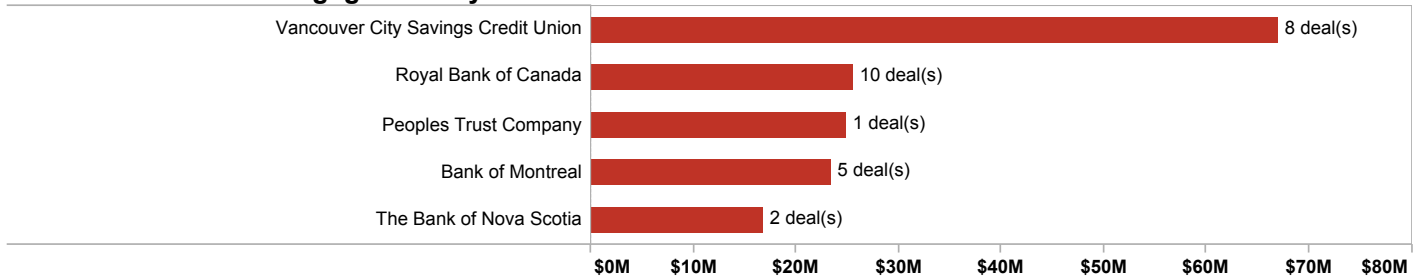
First Purchaser



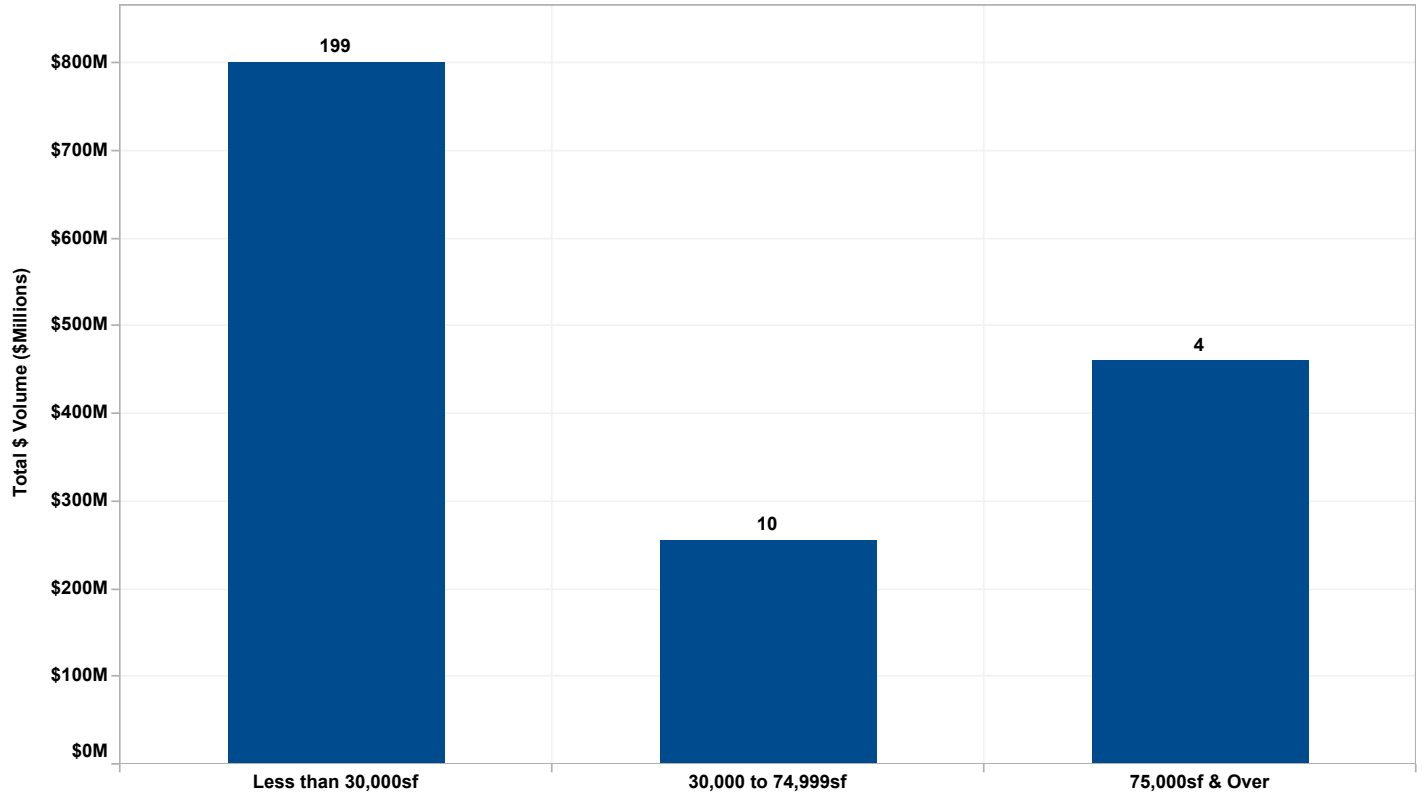
First Vendor



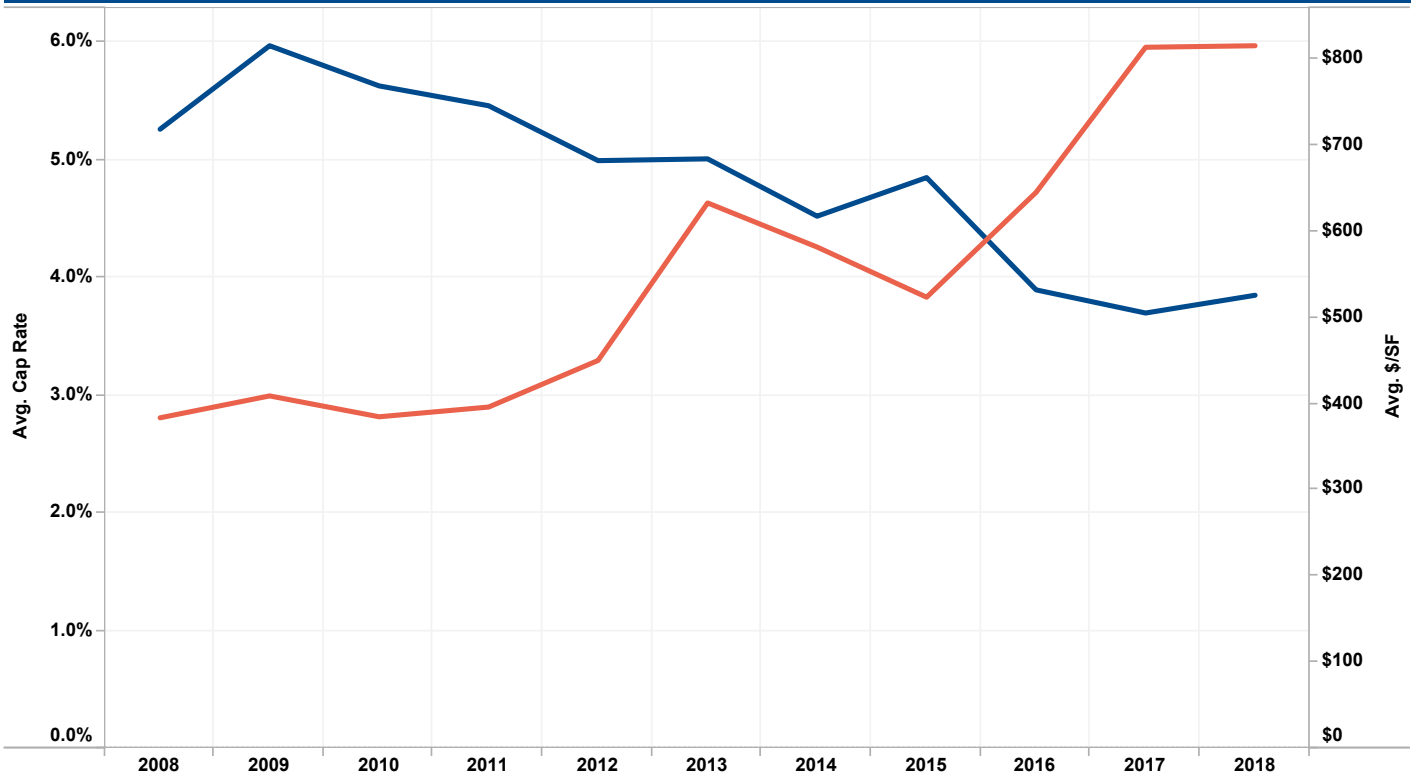
First Mortgage Primary Lender



Retail - \$ Volume & Transactions by Bldg. Size (last 12 mos.)



Retail - Avg. \$/SF vs. Cap Rate



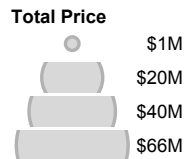
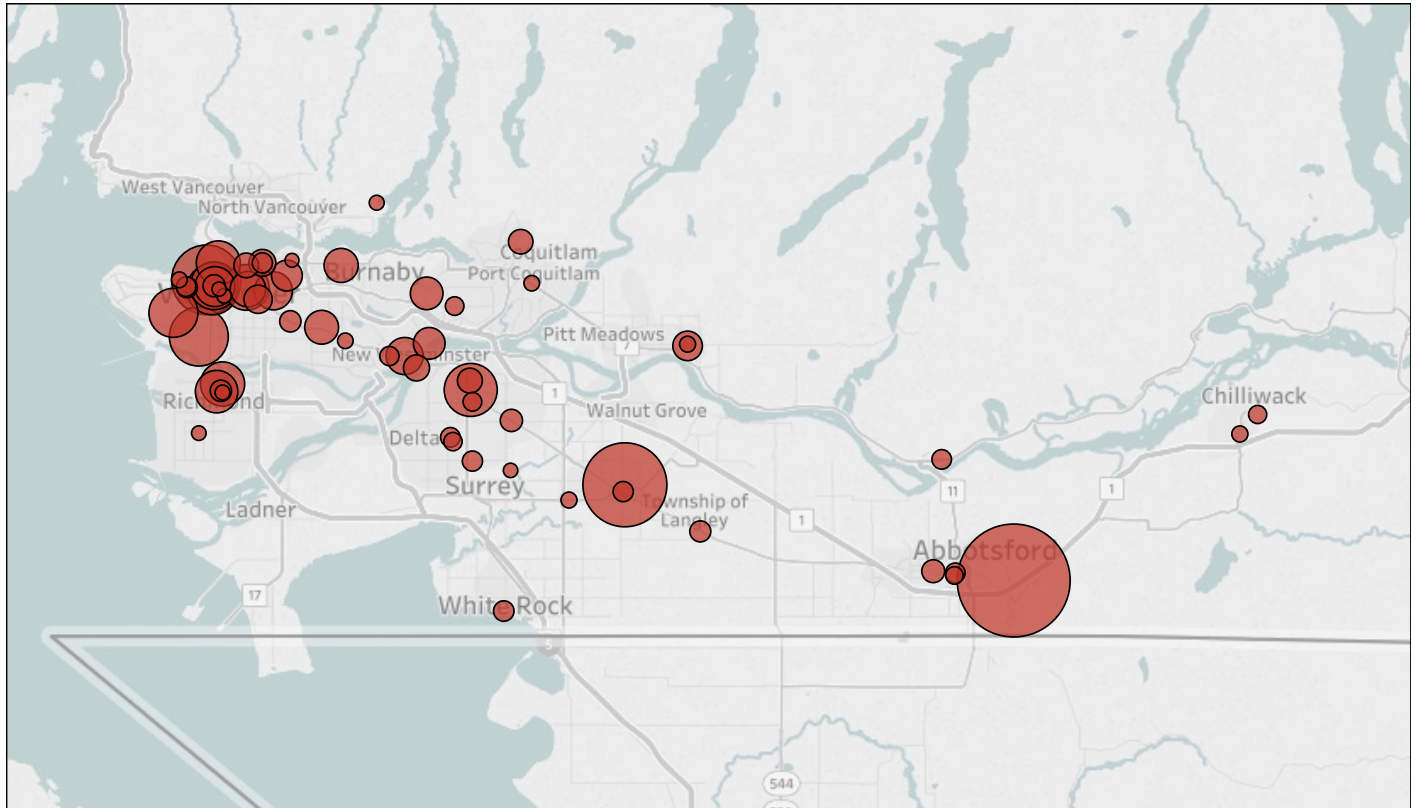
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

Retail - Top Transactions Q3 2018

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
2254 Whatcom Road	Abbotsford	\$65,800,000	93,583	\$703	Market
20020 Willowbrook Drive	Langley	\$36,365,000	76,831	\$473	Market
1855 Burrard Street	Vancouver	\$25,000,000	11,915	\$2,098	Market
6455 West Boulevard	Vancouver	\$17,934,105	30,395	\$590	Market
10136 King George Boulevard	Surrey	\$14,500,000	25,788	\$562	Market

Retail - Q3 2018 Transactions



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