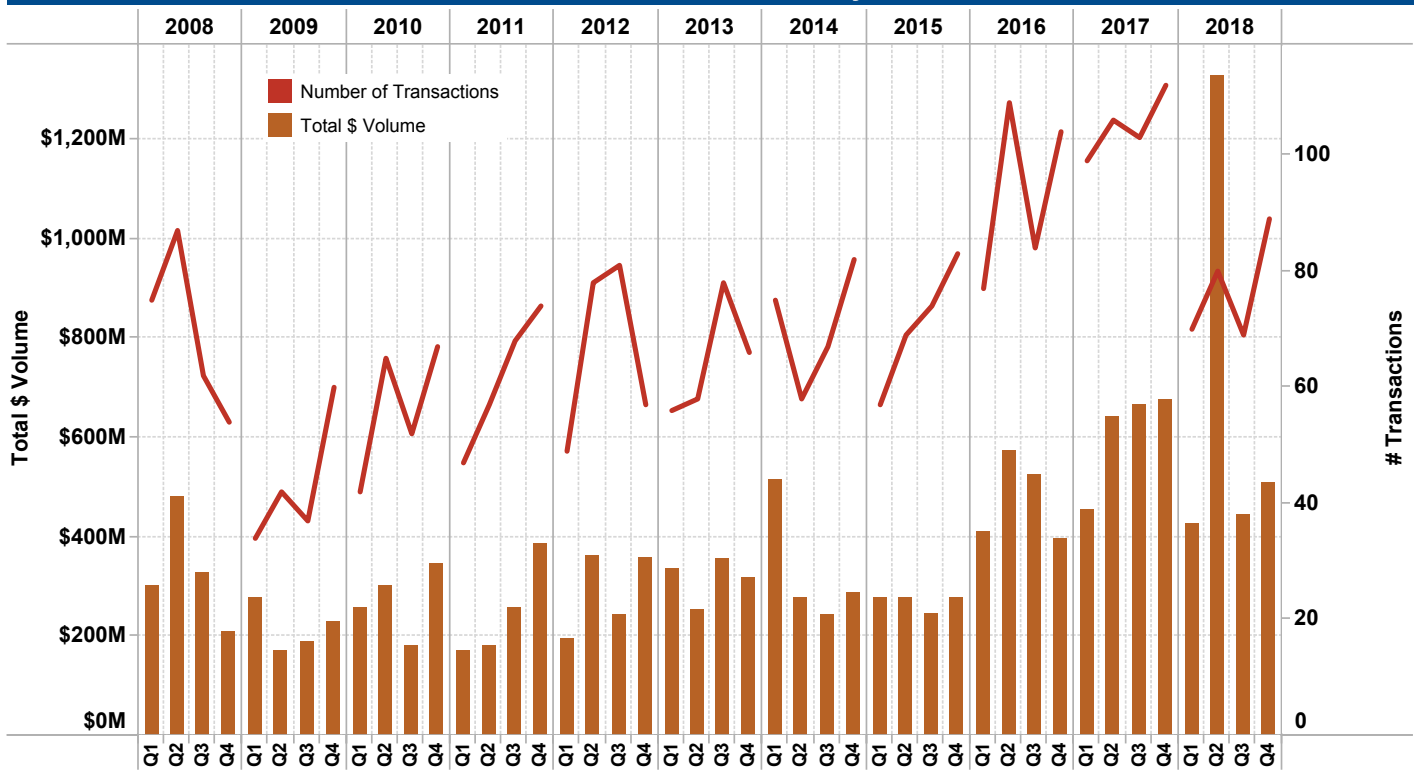

Greater Toronto Area ICI Land Commercial Q4 2018 Statistics

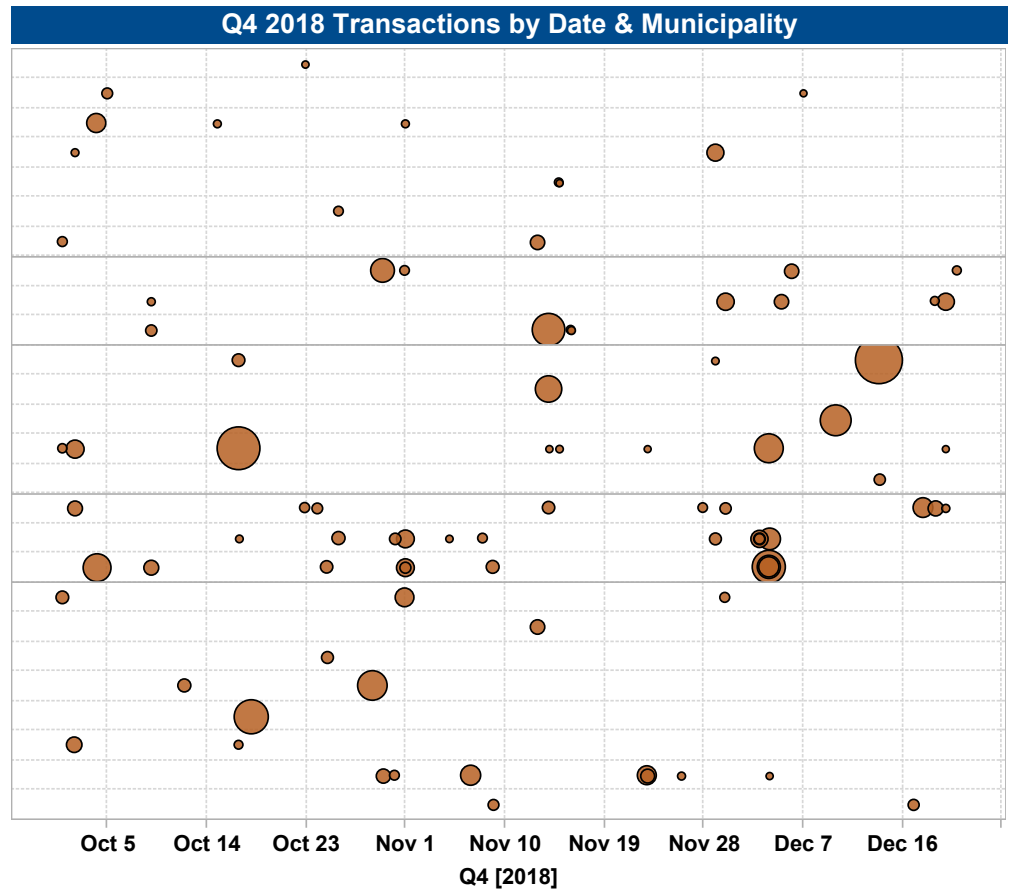
Data as of December 31, 2018



ICI Land - Total Price & Transactions by Year & Quarter



ICI Land		
Durham	Brock	\$1.1M
	Clarington	\$3.4M
	Oshawa	\$10.0M
	Pickering	\$7.2M
	Scugog	\$2.6M
	Uxbridge	\$1.9M
	Whitby	\$6.3M
Halton	Burlington	\$19.3M
	Milton	\$19.3M
	Oakville	\$27.4M
Metro	Etobicoke	\$50.1M
	North York	\$14.4M
	Scarborough	\$19.6M
	Toronto	\$67.7M
	York	\$2.6M
Peel	Brampton	\$30.5M
	Caledon	\$41.8M
	Mississauga	\$78.1M
	East Gwillimbury	\$12.5M
York	Georgina	\$4.3M
	King	\$2.9M
	Markham	\$21.5M
	Newmarket	\$24.0M
	Richmond Hill	\$6.5M
	Vaughan	\$28.1M
	Whitchurch-Stouffville	\$4.9M

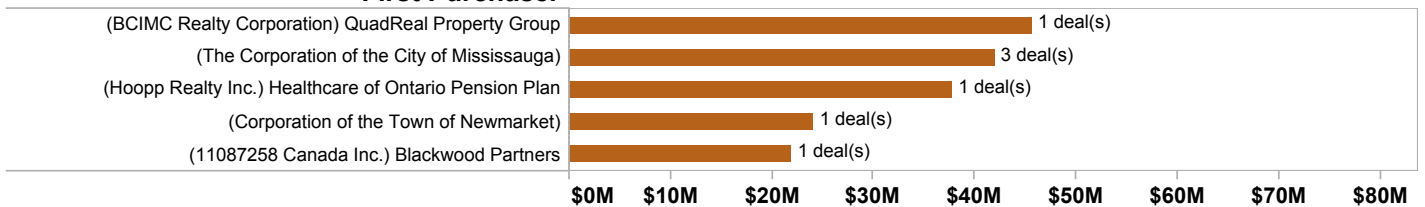


ICI Land - Avg. Price/Acre by Land Use and Property Size (last 12 mos.)

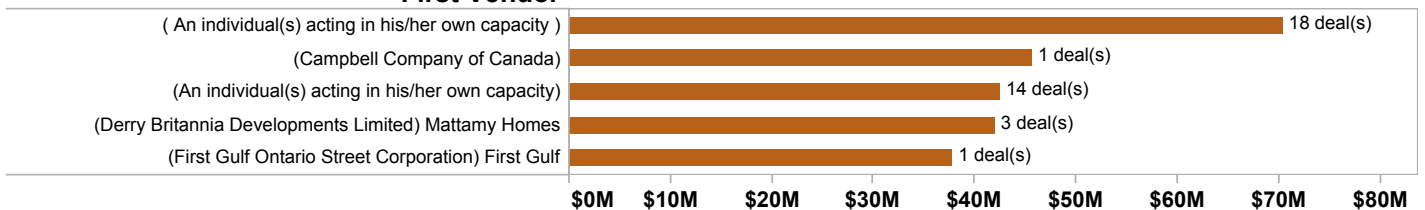
Region	Municipality	2 to 6 ac.			6 to 10 ac.			10 ac. & over	
		Commercial & Office	Industrial	Retail	Commercial & Office	Industrial	Retail	Commercial & Office	Industrial
Durham	Ajax								\$349,241
	Clarington		\$654,002			\$158,996			\$178,668
	Oshawa						\$1,245,787		\$320,013
	Pickering		\$1,379,471			\$186,826			\$113,249
	Whitby		\$413,936			\$197,670			\$249,618
Halton	Burlington	\$943,640	\$680,581					\$558,618	\$908,255
	Halton Hills		\$1,184,494					\$123,564	\$307,708
	Milton							\$452,500	\$922,272
	Oakville	\$955,626	\$752,326						\$687,564
Metro	East York		\$4,150,284						
	Etobicoke							\$2,407,349	
	North York		\$4,971,591	\$4,001,111				\$2,261,823	
	Scarborough		\$918,108			\$2,227,574		\$883,374	\$1,322,844
	Toronto		\$1,884,321		\$2,939,550				
	York					\$481,823			
Peel	Brampton	\$1,564,970	\$1,882,845			\$1,147,639			\$769,750
	Caledon		\$1,137,612		\$817,199	\$650,118		\$441,864	\$815,101
	Mississauga	\$1,635,323	\$1,372,760			\$1,531,241		\$847,420	\$1,818,349
York	Aurora		\$617,045			\$617,045		\$352,273	
	King		\$721,455						
	Markham	\$1,594,015	\$1,877,470					\$1,721,500	
	Richmond Hill		\$703,944			\$1,425,227		\$259,173	
	Vaughan								\$550,091
	Whitchurch-Stouf.								\$218,597

ICI Land - Q4 2018 Top Purchasers, Vendors, Lenders

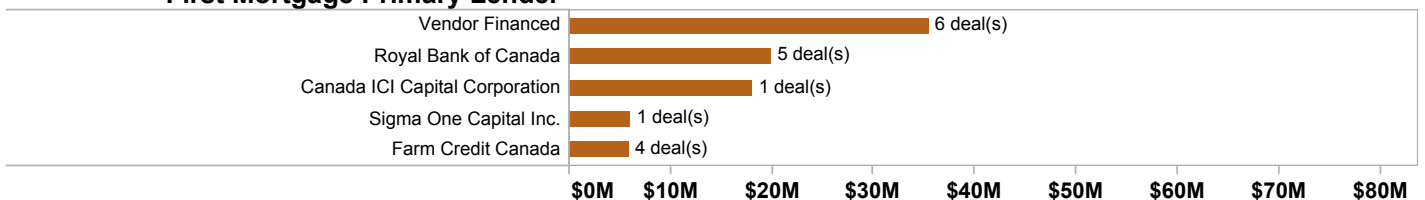
First Purchaser



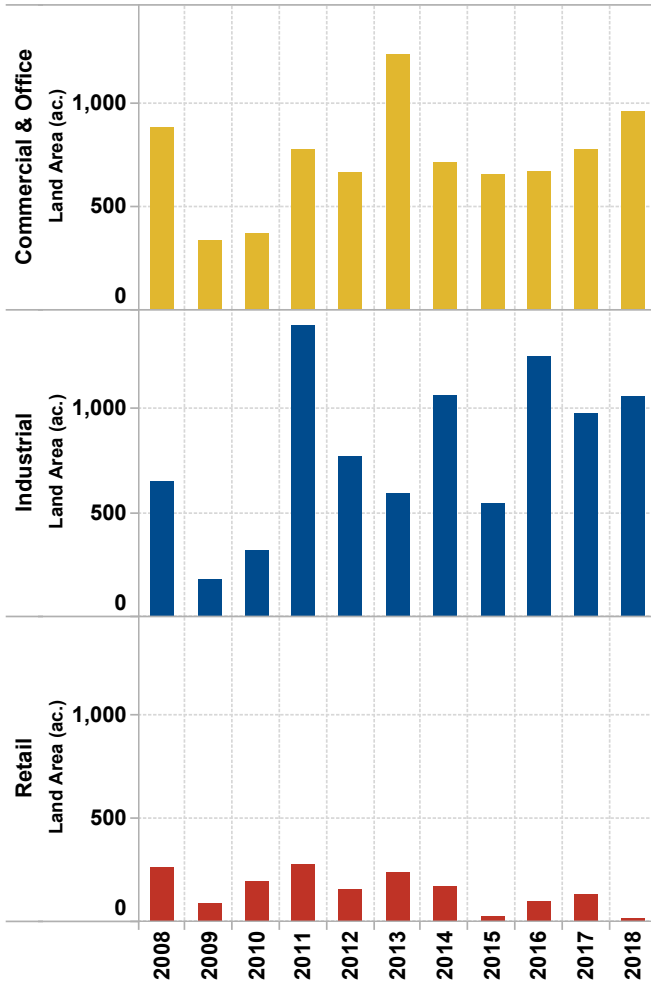
First Vendor



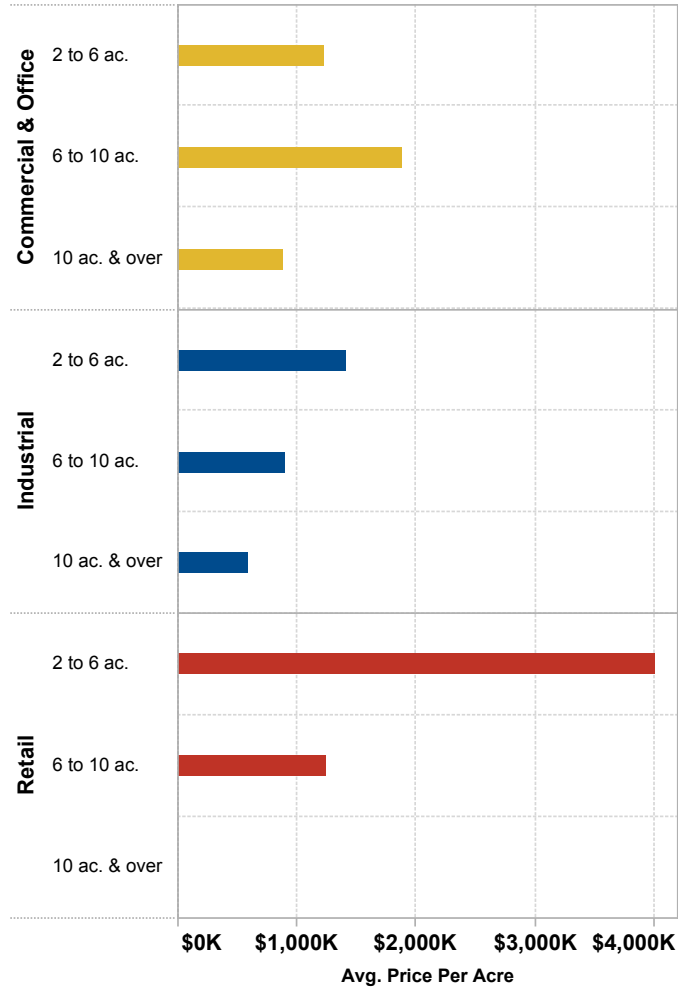
First Mortgage Primary Lender



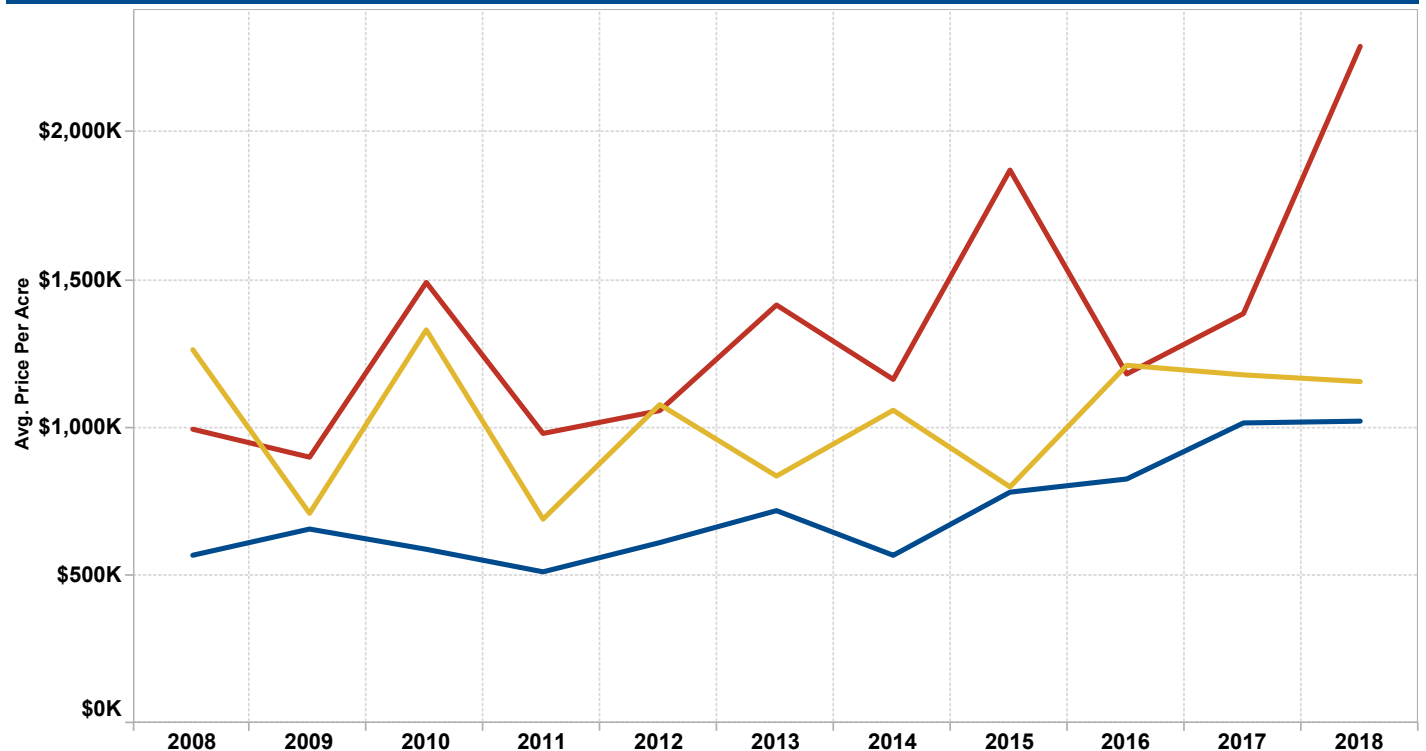
ICI Land - Total Acres by Land Use to Q4'18



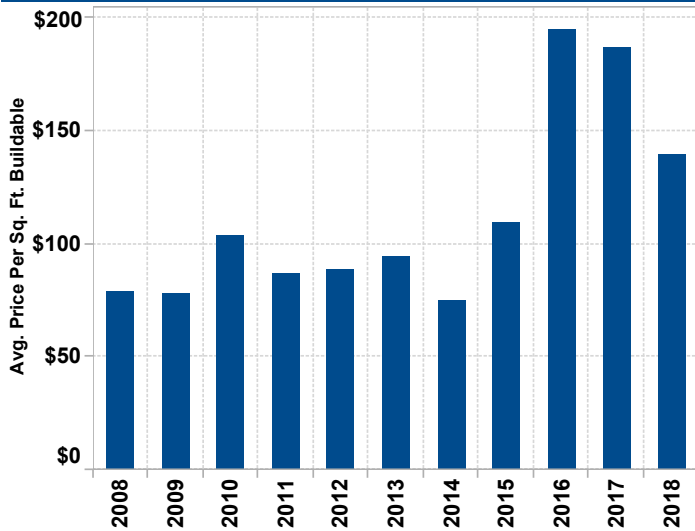
Avg. \$/Acre by Land Use (last 12 mos.)



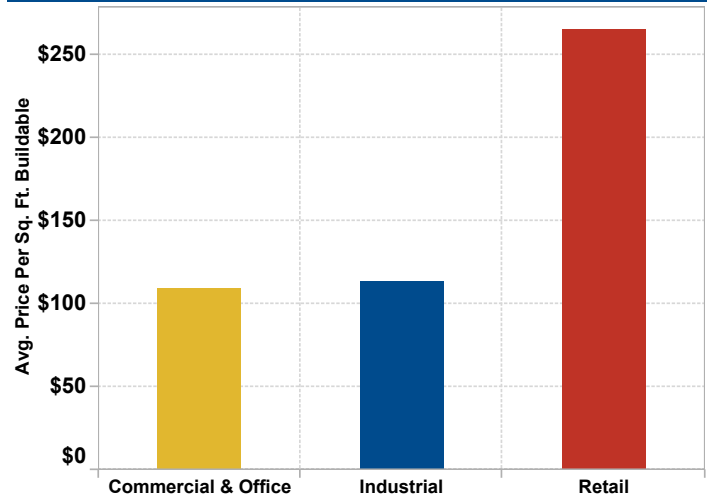
ICI Land - Avg. Price/Acre by Year & Land Use (to Q4 2018)



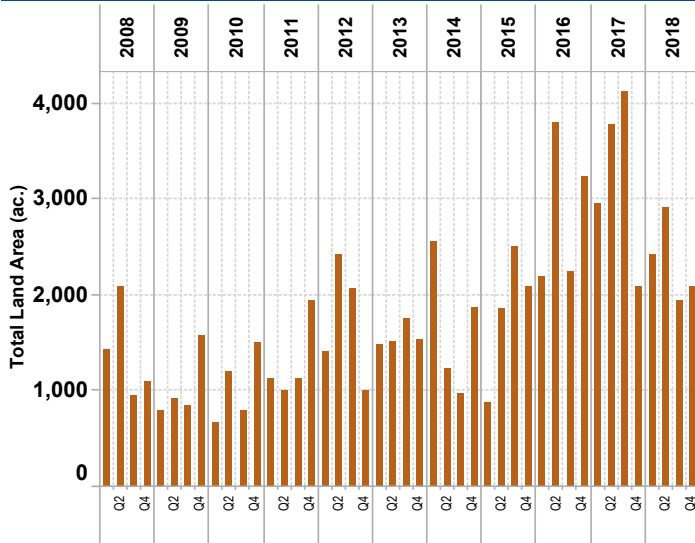
ICI Land - Avg. \$/SF Buildable



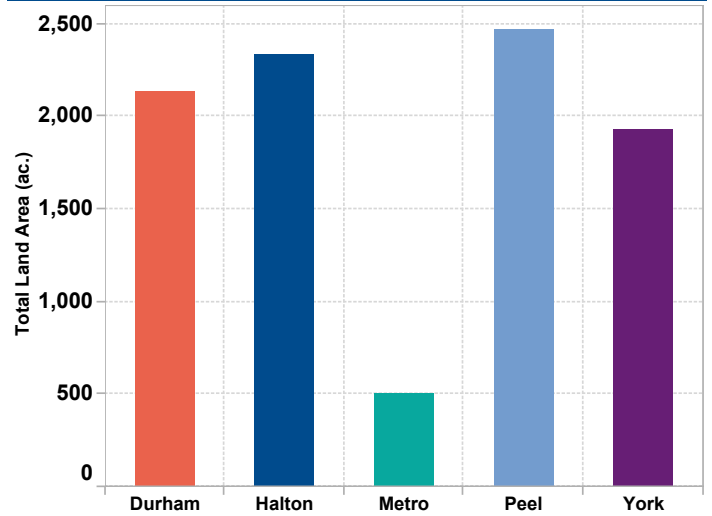
Avg. \$/SF Buildable by Land Use (last 12 mos.)



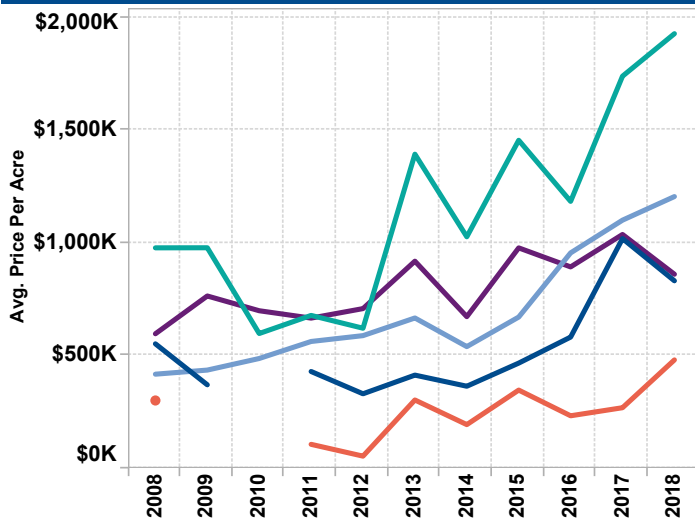
Total Acreage by Quarter



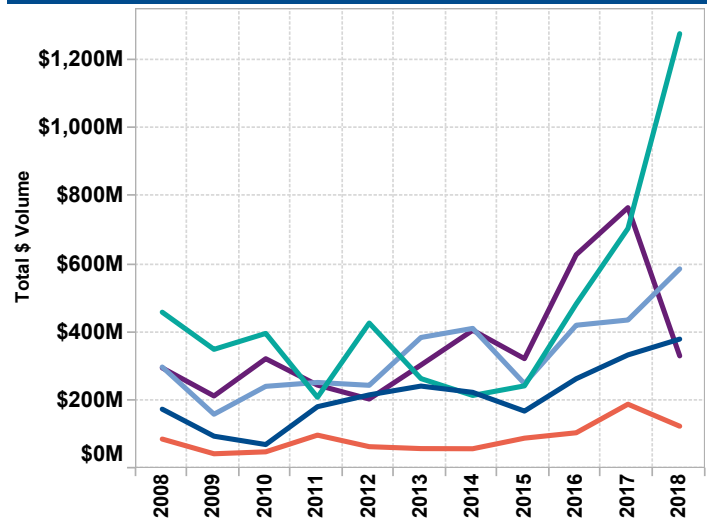
Total Acres by Region (last 12 mos.)



Industrial Land - Avg. \$/Acre by Region



Total Yearly \$ Volume by Region



Region

Durham

Halton

Metro

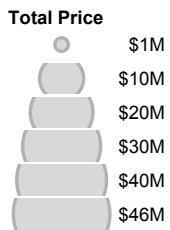
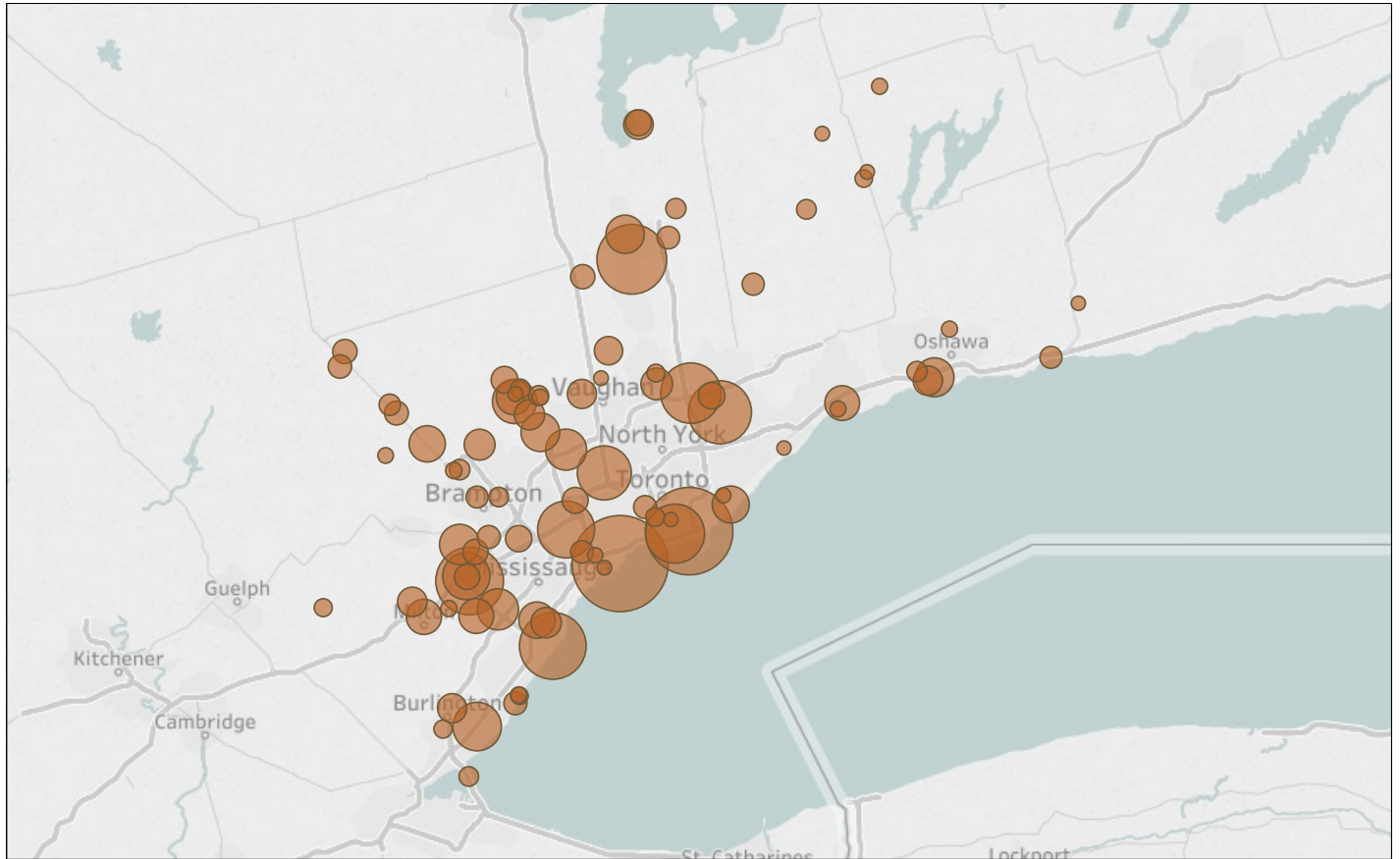
Peel

York

ICI Land - Top Transactions Q4 2018

First Address	Municipality	Total Price	Price Per Acre	% Transferred	ICI Land Use
60 Birmingham Street	Etobicoke	\$45,600,000	\$2,407,349 /ac.	100%	Commercial
25 Ontario Street	Toronto	\$37,768,500	n/a	90%	Office
Mulock Drive	Newmarket	\$24,000,000	\$2,107,482 /ac.	100%	Park
7248 Ninth Line	Mississauga	\$22,615,000	\$956,965 /ac.	100%	
560 Winston Churchill Bouleva..	Oakville	\$21,967,688	\$687,564 /ac.	100%	Industrial

ICI Land - Q4 2018 Transactions



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