

---

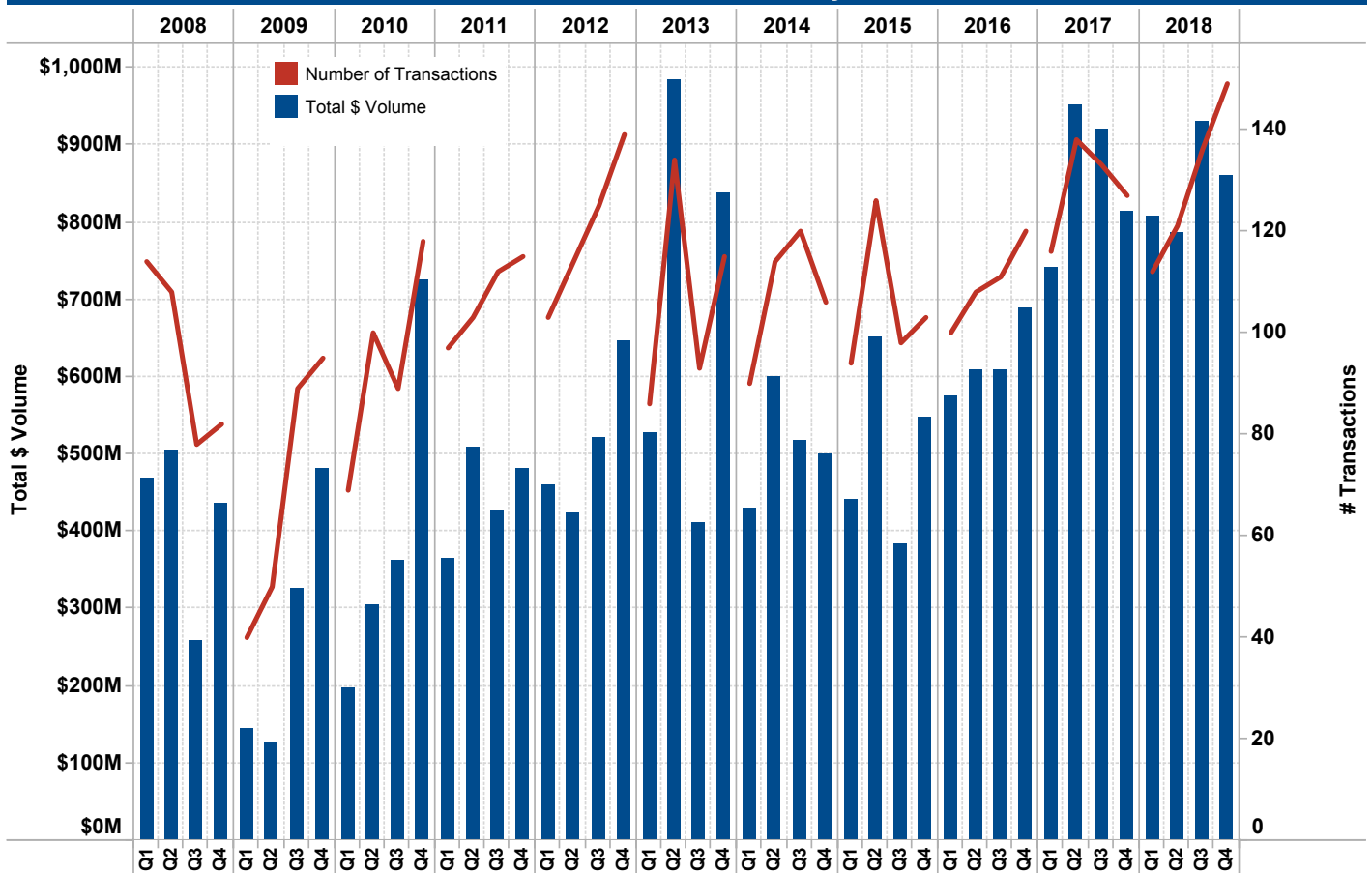
# Greater Toronto Area Industrial

## Commercial Q4 2018 Statistics

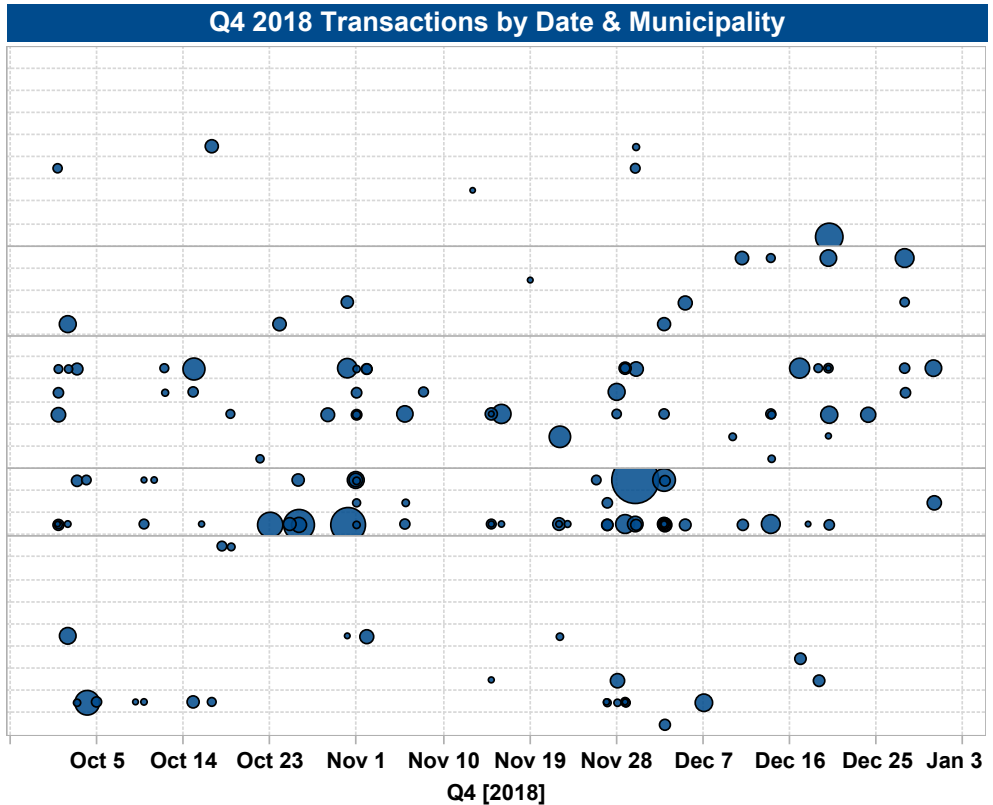
Data as of December 31, 2018



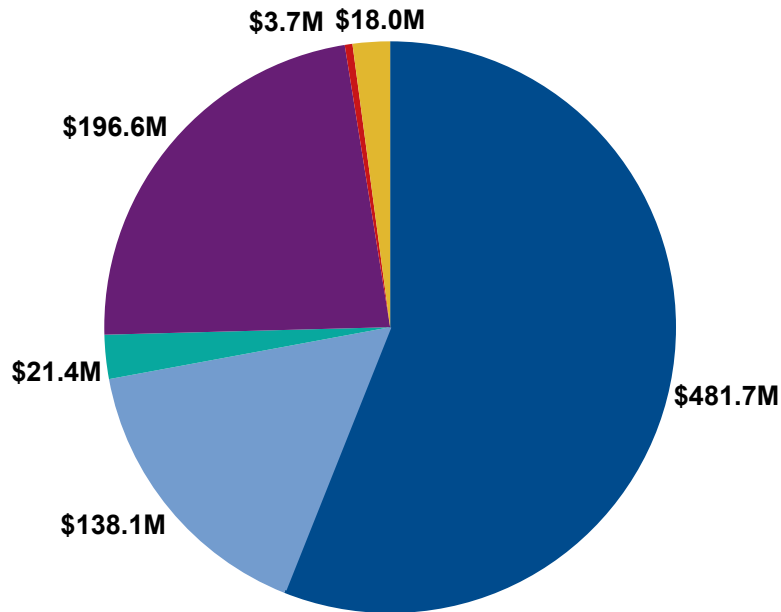
# Industrial - Total Price & Transactions by Year & Quarter



| Industrial |                        |          |
|------------|------------------------|----------|
| Durham     | Ajax                   |          |
|            | Bowmanville            |          |
|            | Brock                  |          |
|            | Clarington             |          |
|            | Oshawa                 | \$7.7M   |
|            | Pickering              | \$6.1M   |
|            | Scugog                 | \$1.0M   |
|            | Uxbridge               |          |
|            | Whitby                 | \$26.6M  |
| Halton     | Burlington             | \$30.7M  |
|            | Halton Hills           | \$1.1M   |
|            | Milton                 | \$15.0M  |
|            | Oakville               | \$22.1M  |
| Metro      | East York              |          |
|            | Etobicoke              | \$101.5M |
|            | North York             | \$33.4M  |
|            | Scarborough            | \$81.3M  |
|            | Toronto                | \$19.3M  |
|            | York                   | \$4.1M   |
| Peel       | Brampton               | \$136.6M |
|            | Caledon                | \$14.8M  |
|            | Mississauga            | \$250.3M |
| York       | Aurora                 | \$5.3M   |
|            | East Gwillimbury       |          |
|            | Georgina               |          |
|            | King                   |          |
|            | Markham                | \$19.4M  |
|            | Newmarket              | \$4.5M   |
|            | Richmond Hill          | \$12.9M  |
|            | Vaughan                | \$63.0M  |
|            | Whitchurch-Stouffville | \$4.2M   |



## Industrial - Q4 2018 Purchaser Profile by Total \$ Volume

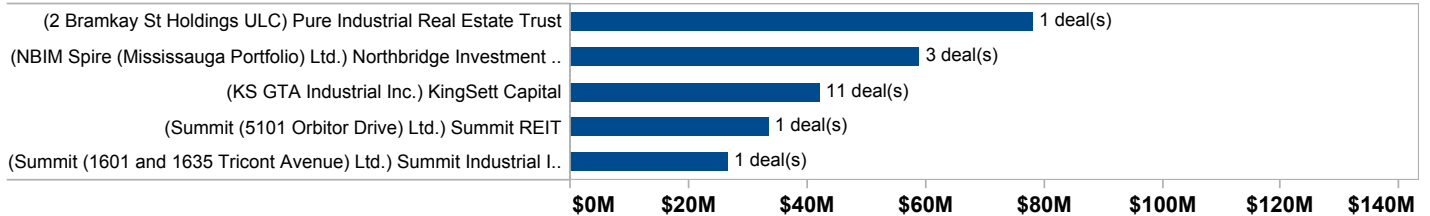


### Purchaser Profile

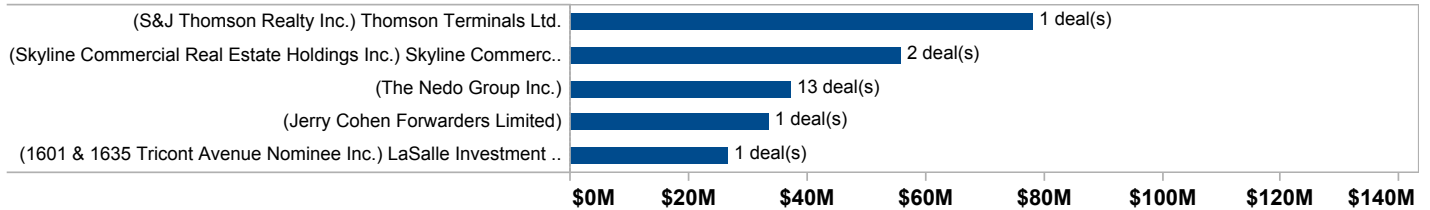


## Industrial - Q4 2018 Top Purchasers, Vendors, Lenders

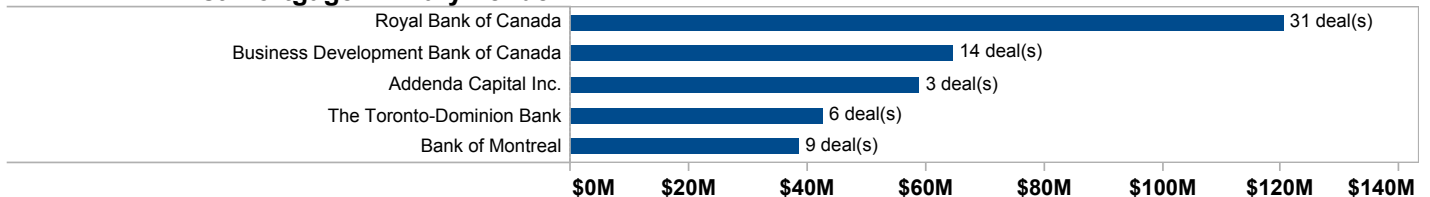
### First Purchaser



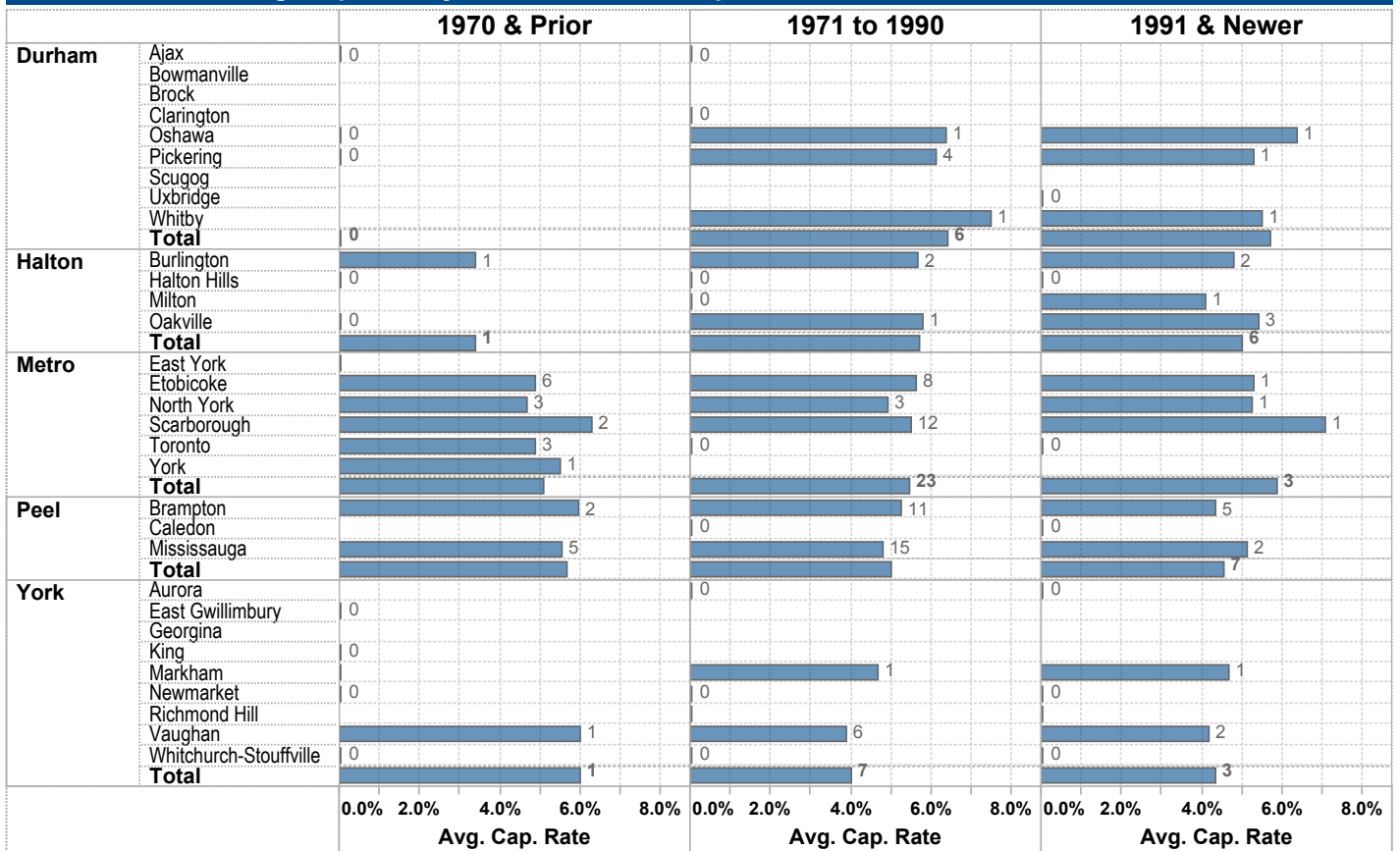
### First Vendor



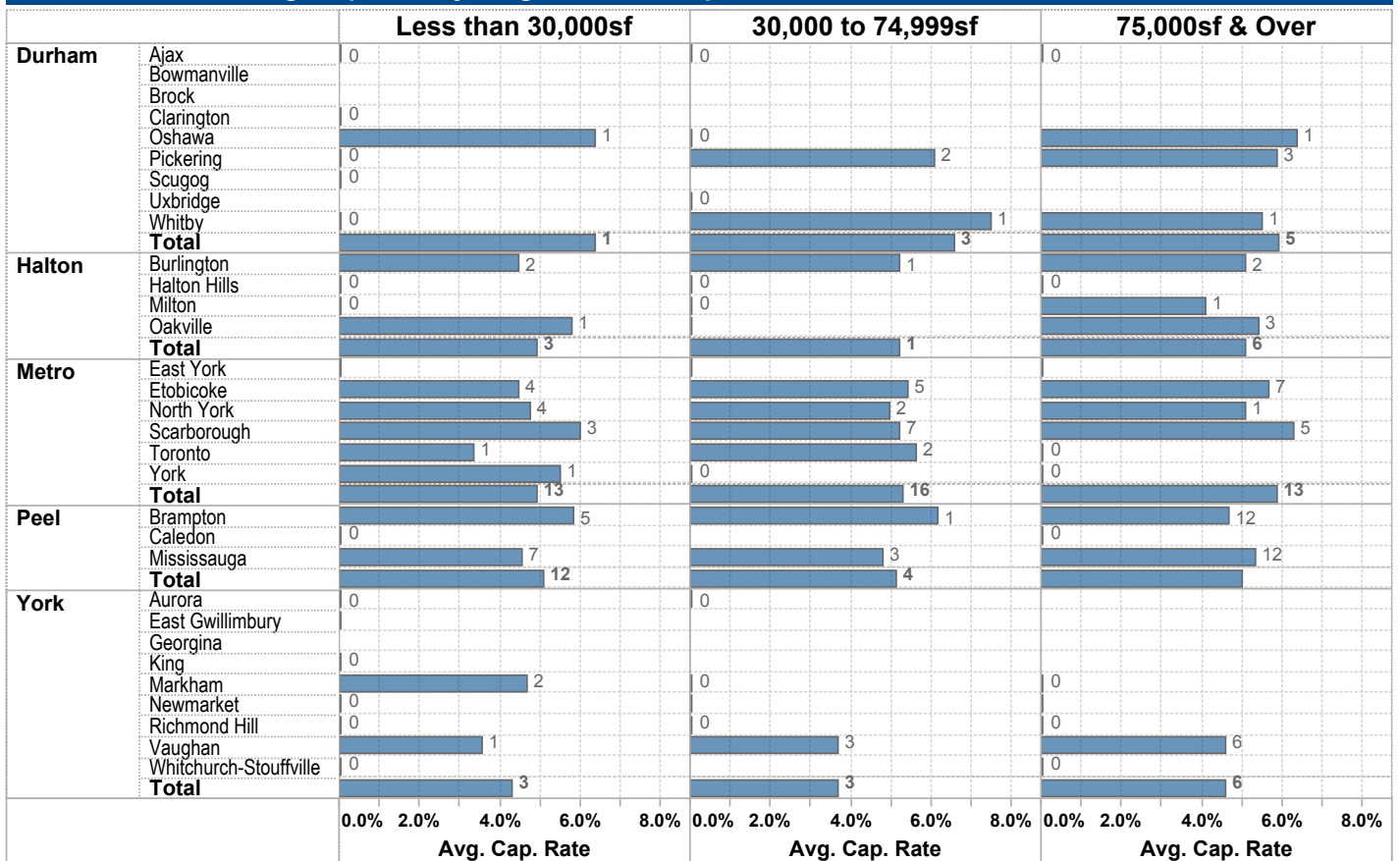
### First Mortgage Primary Lender



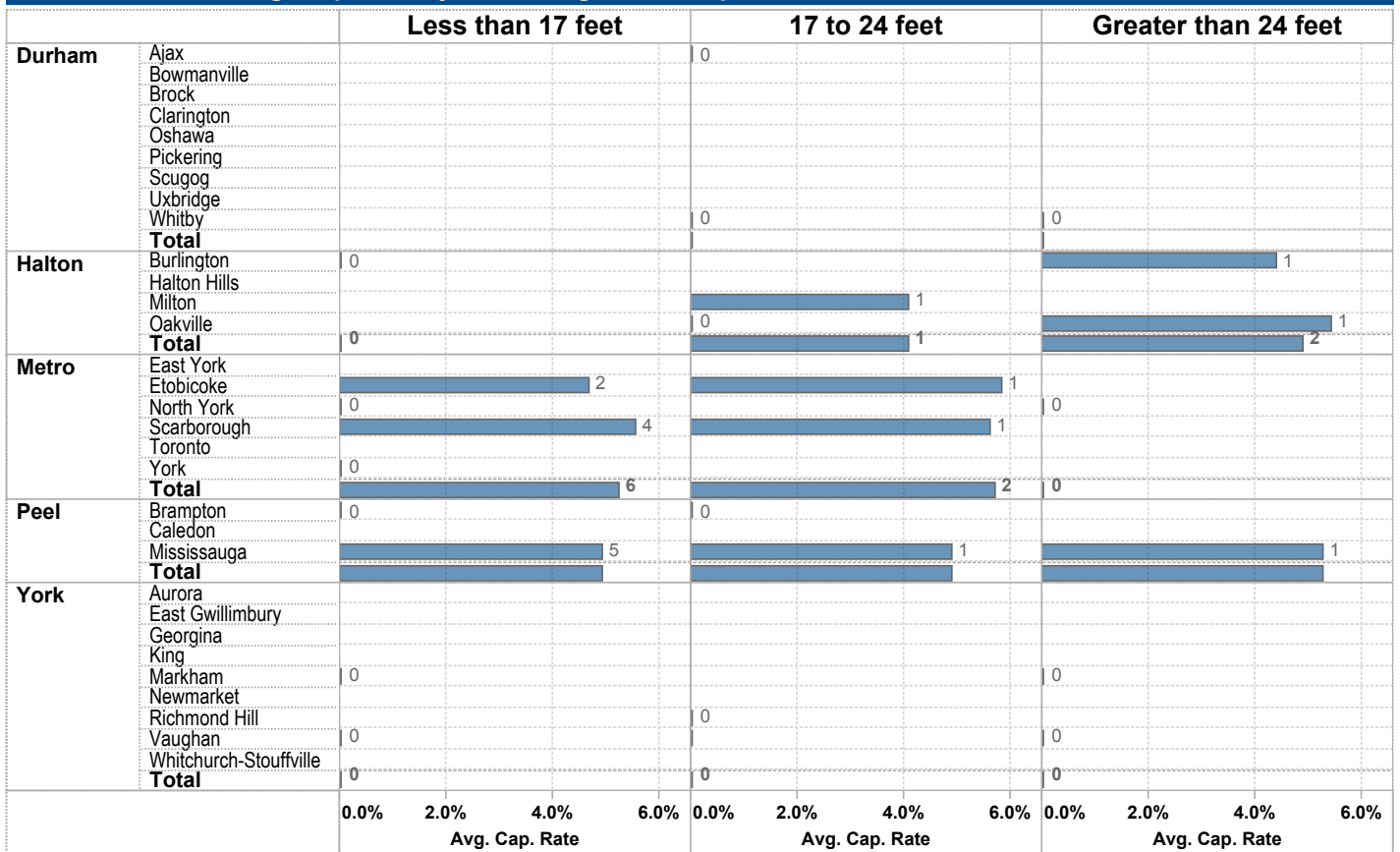
### Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



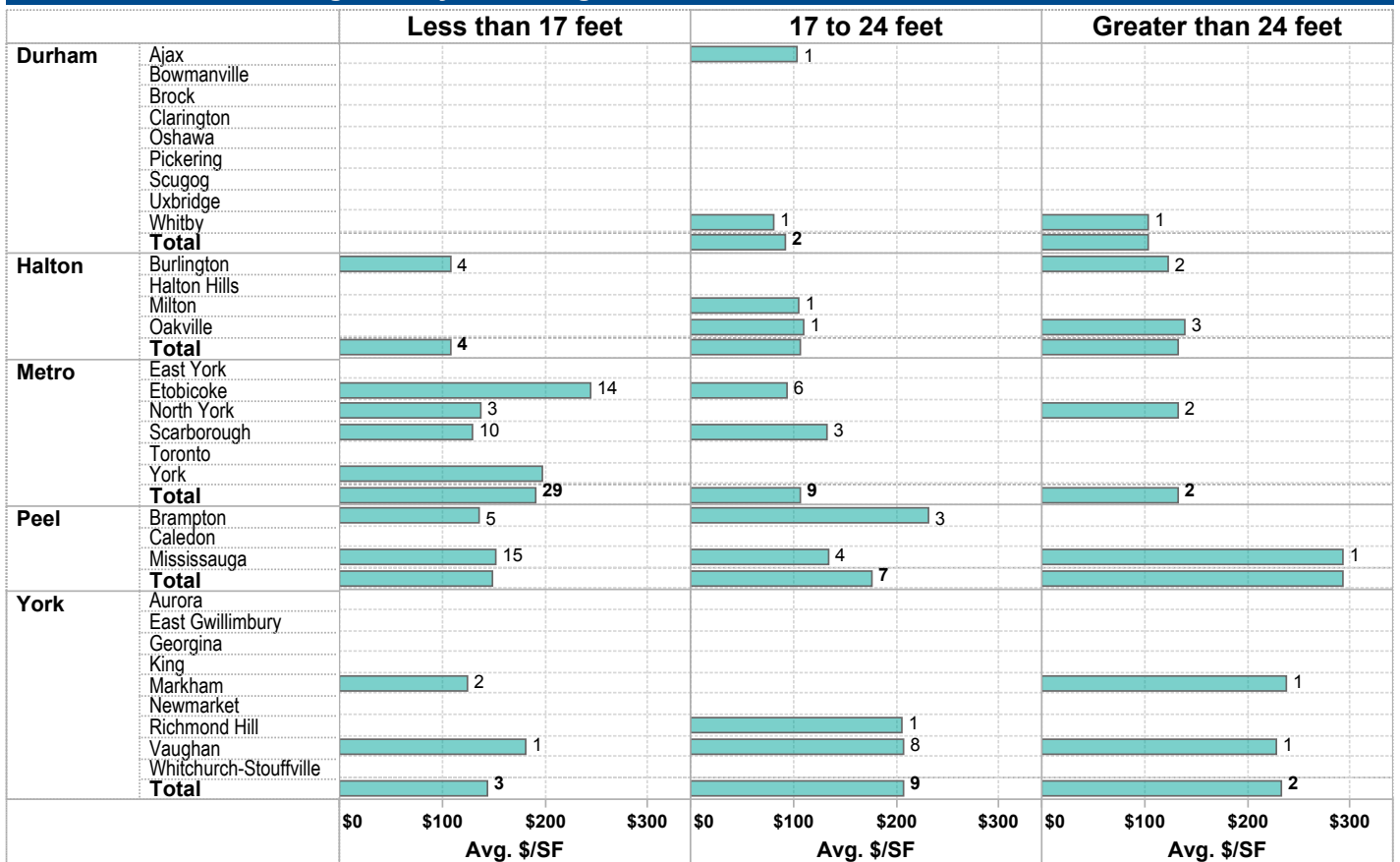
### Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



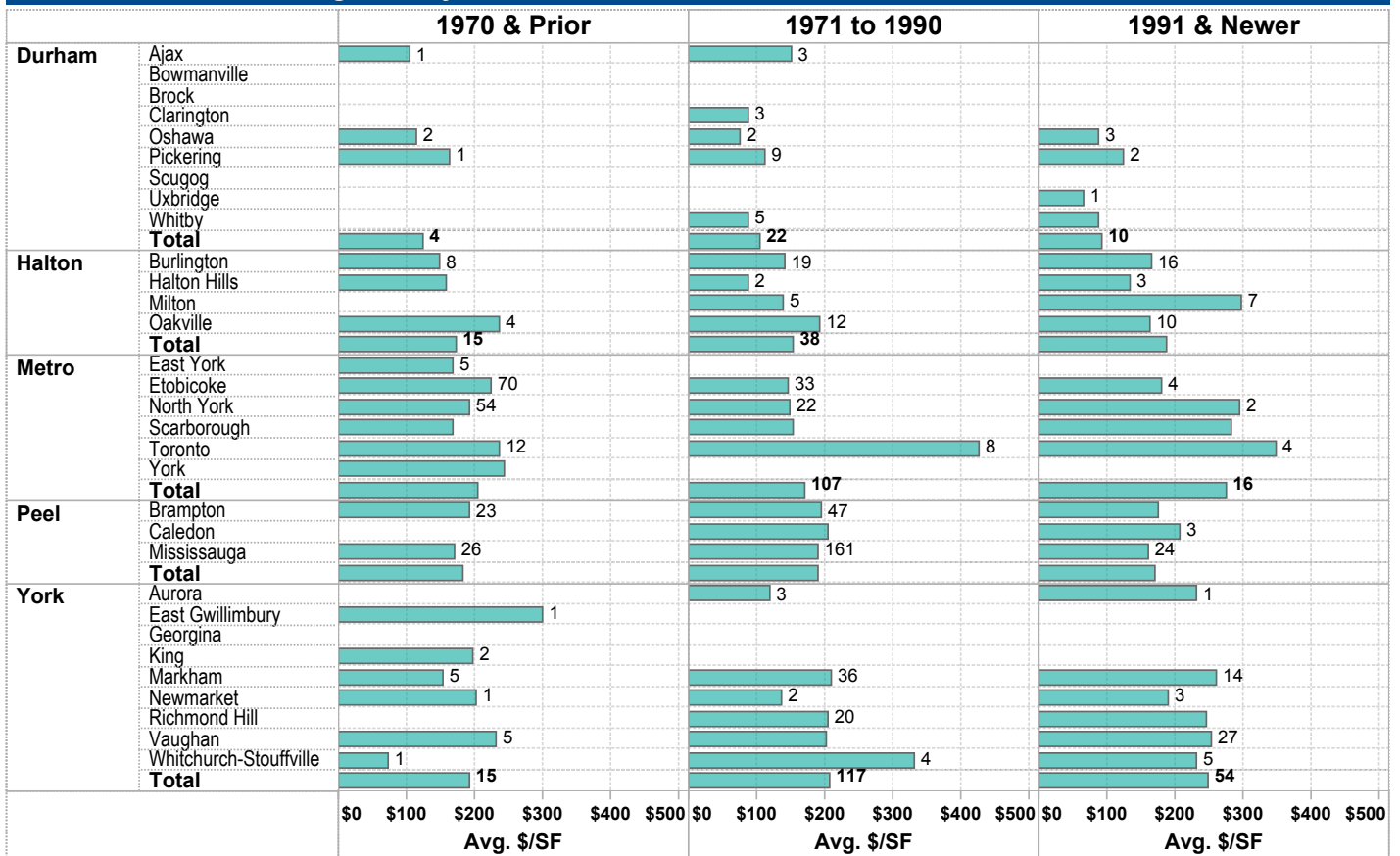
### Avg. Cap Rate by Clear Height with Cap Rate Deal Count - Last 24 Months



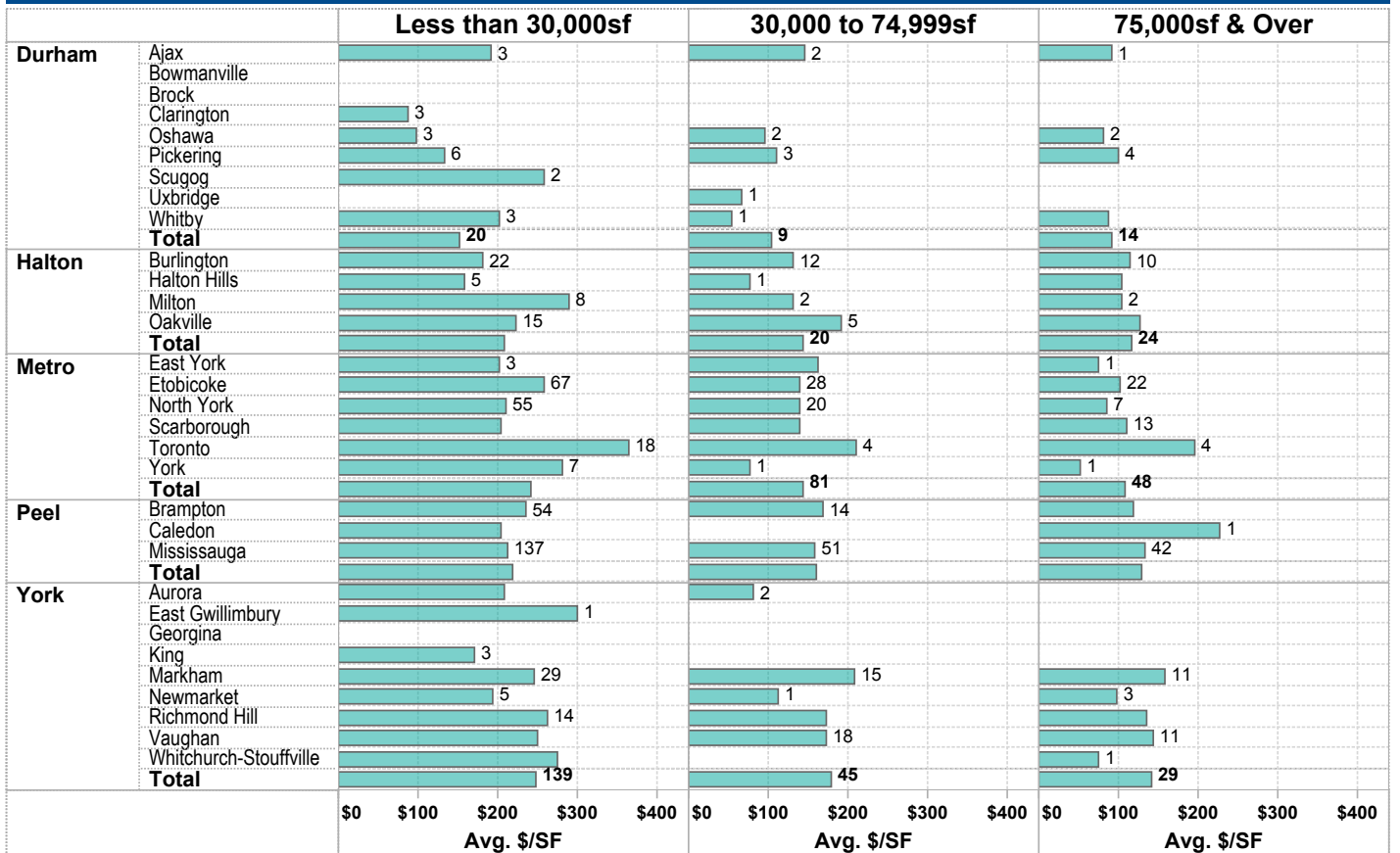
### Avg. \$/SF by Clear Height with \$/SF Deal Count - Last 24 Months



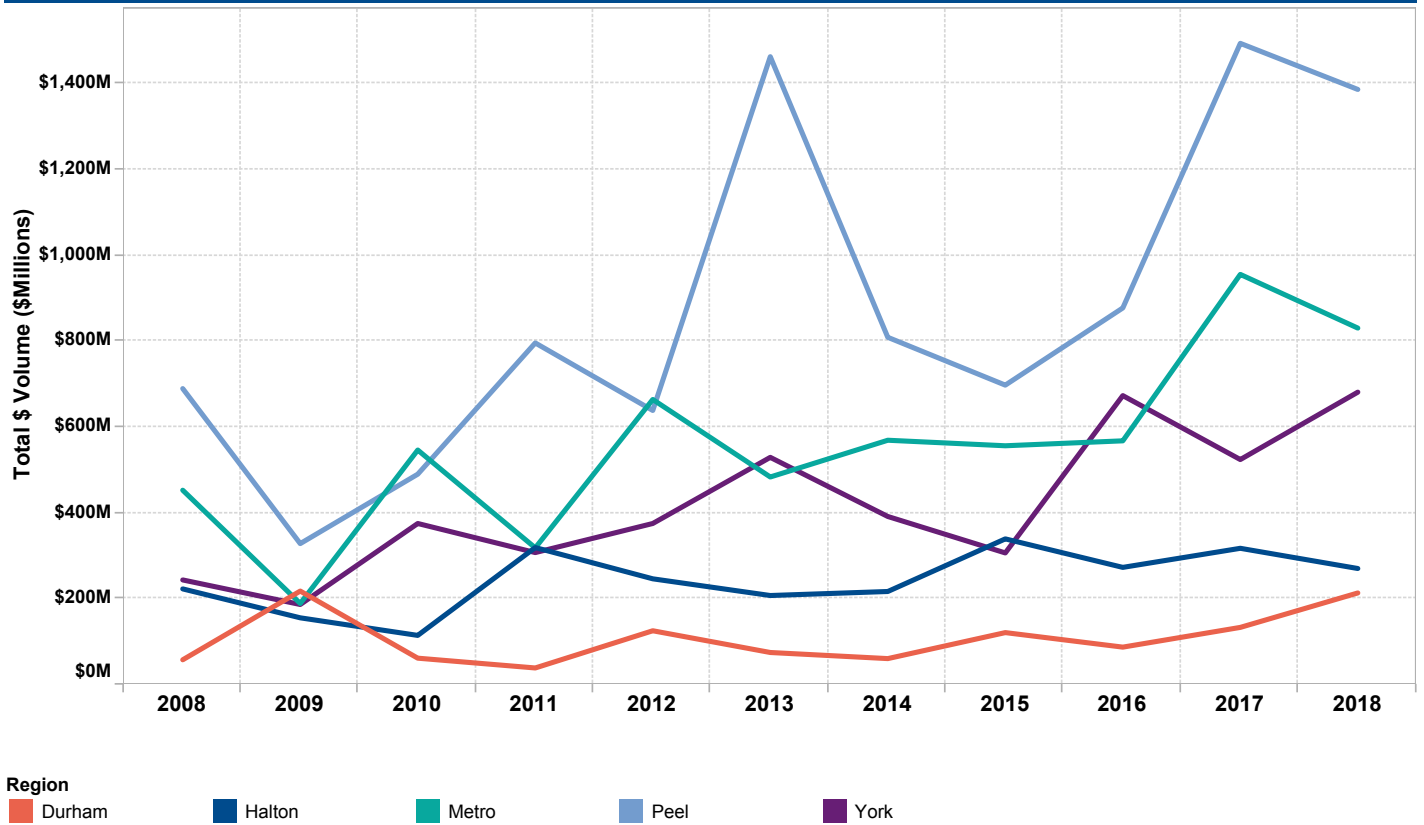
### Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



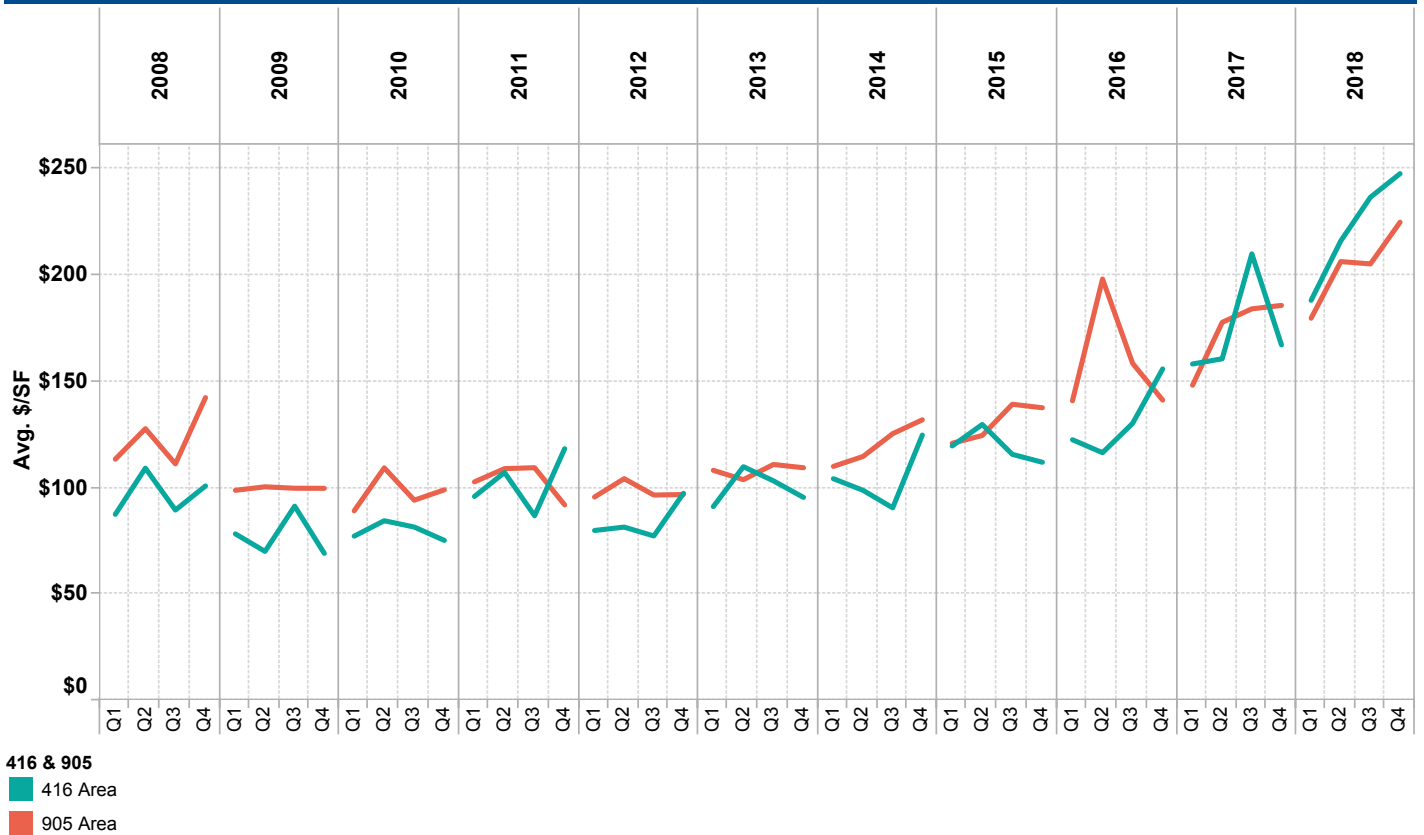
### Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months

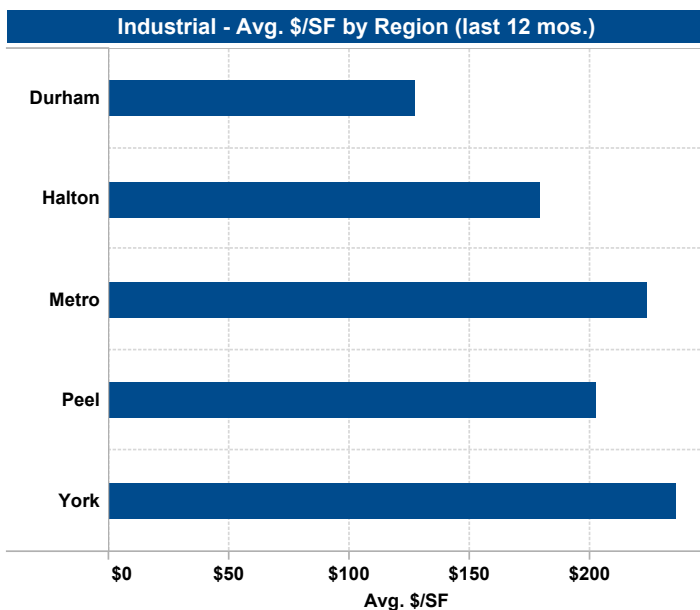
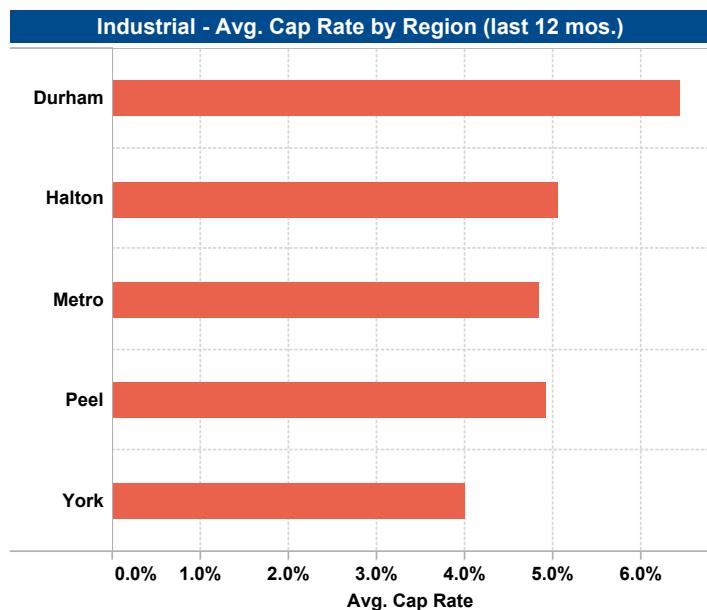
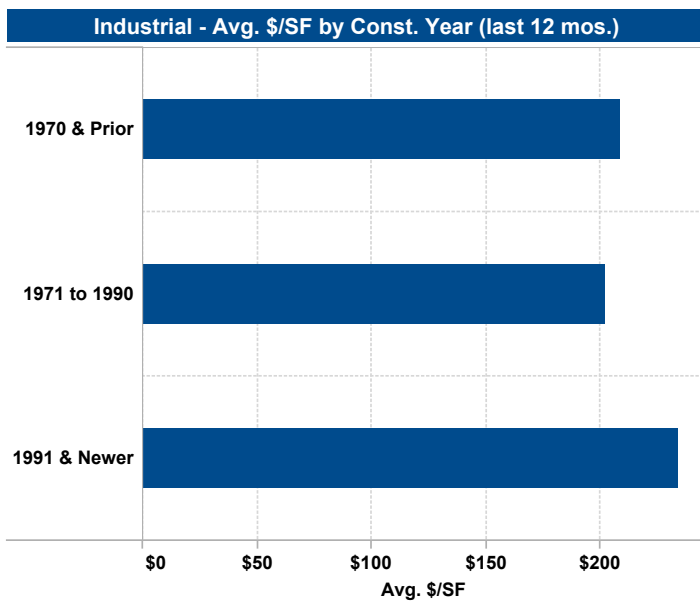
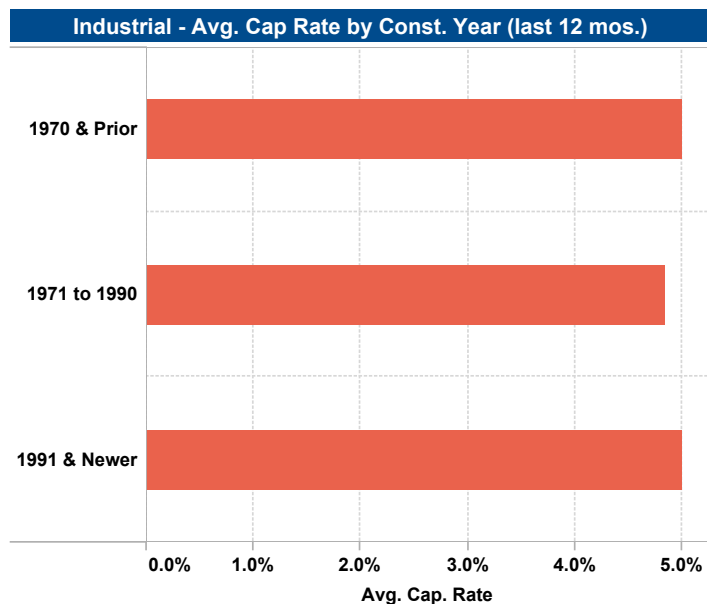
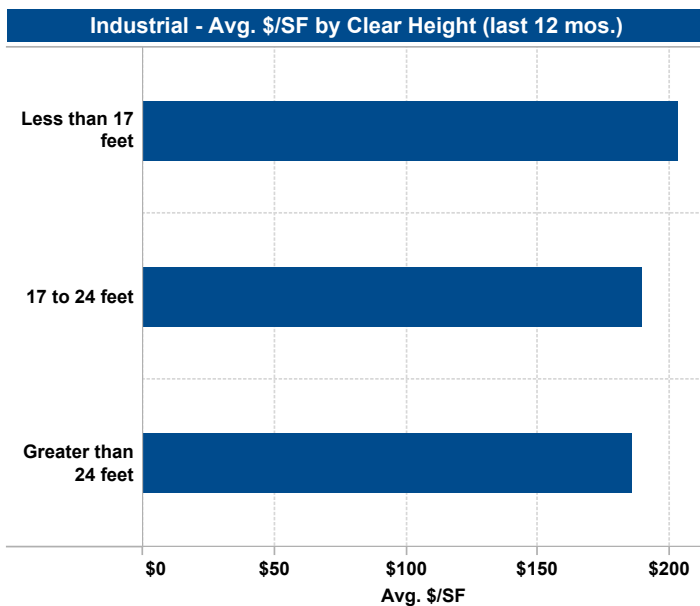
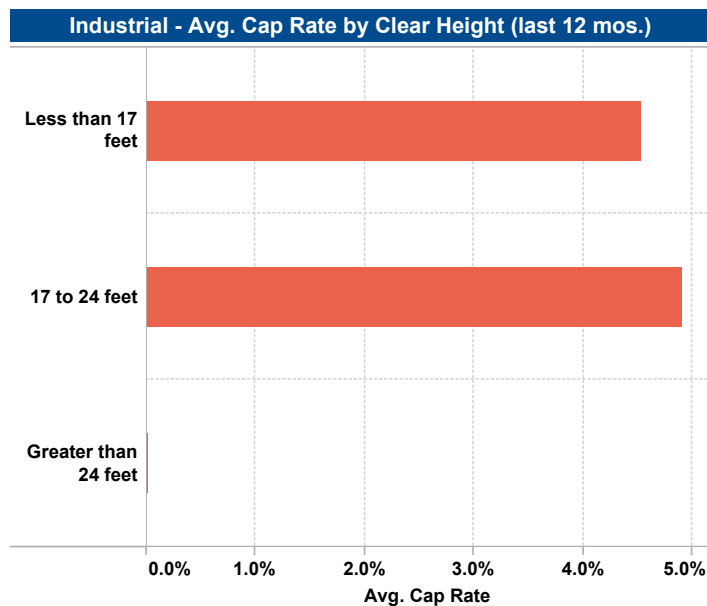


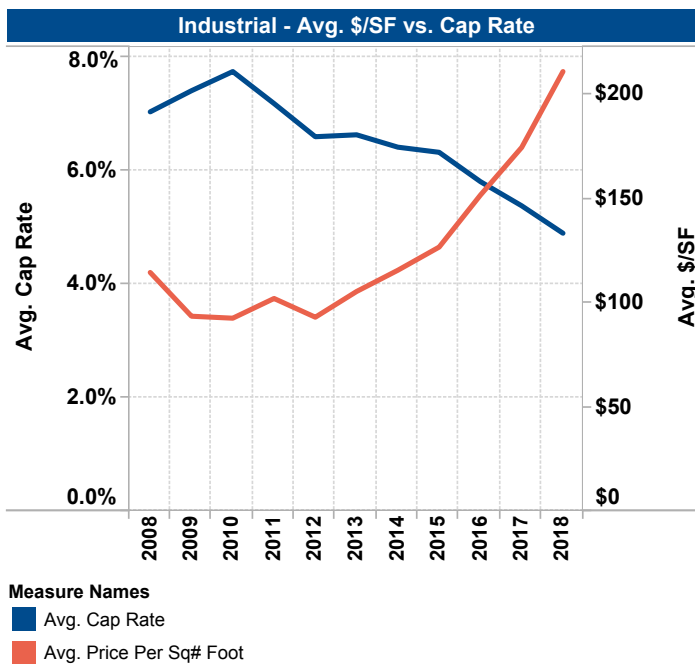
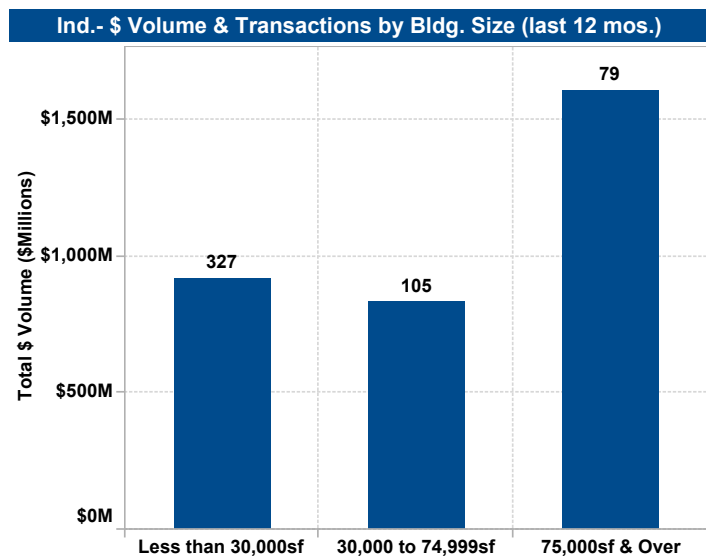
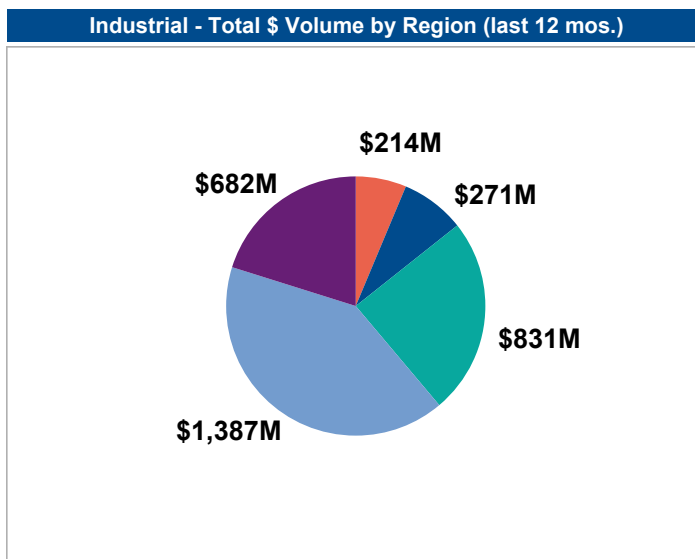
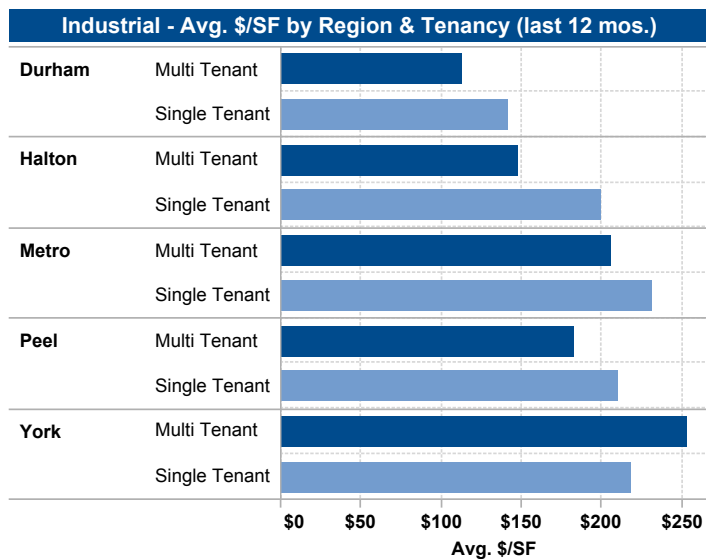
## Industrial - Total Dollar Volume by Region



## Industrial - Avg. \$/SF by Area



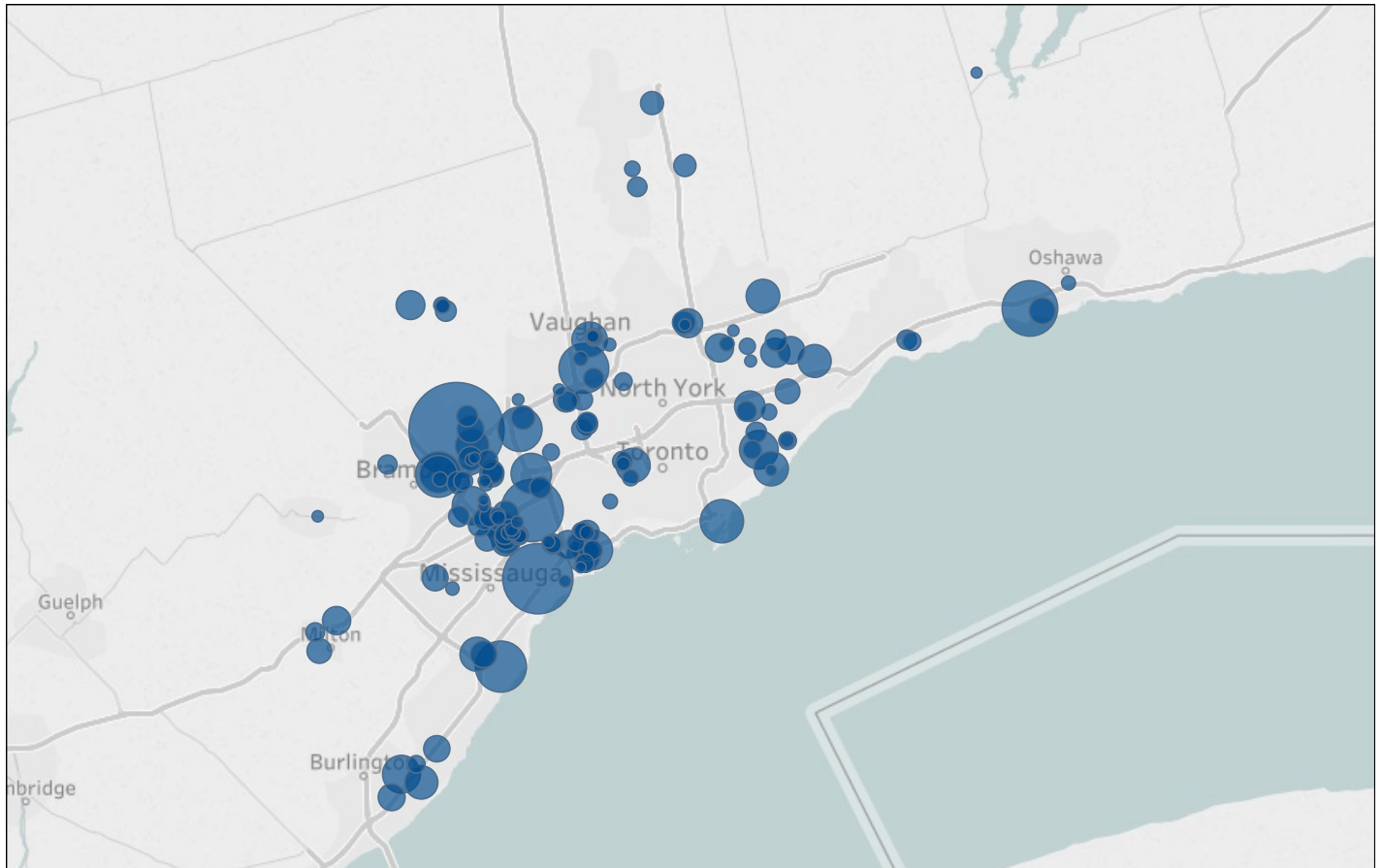




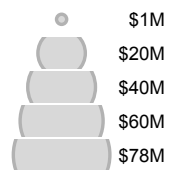
## Industrial - Top Transactions Q4 2018

| First Address            | Municipality | Total Price  | Building Size | Price Per Sq# Foot | Sale Type |
|--------------------------|--------------|--------------|---------------|--------------------|-----------|
| 2 Bramkay Street         | Brampton     | \$78,000,000 | 405,000       | \$193              | Market    |
| 2350 Cawthra Road        | Mississauga  | \$42,531,360 | 372,798       | \$114              | Market    |
| 5101 Orbitor Drive       | Mississauga  | \$33,500,000 | 262,610       | \$128              | Market    |
| 1601 Tricont Avenue      | Whitby       | \$26,600,000 | 259,417       | \$103              | Market    |
| 2645 Royal Windsor Drive | Mississauga  | \$22,500,000 | 158,829       | \$142              | Market    |

## Industrial - Q4 2018 Transactions



### Total Price



**Copyright © Altus Group Limited**

Altus Group Limited, makes no representation about the accuracy, completeness, or the suitability of the material represented herein for the particular purposes of any reader and such material may not be copied, duplicated or re-distributed in any form or by any means without the prior written permission of Altus Group Limited. Altus Group Limited assumes no responsibility or liability without limitation for any errors or omissions in the information contained in the material represented. E&O.E.