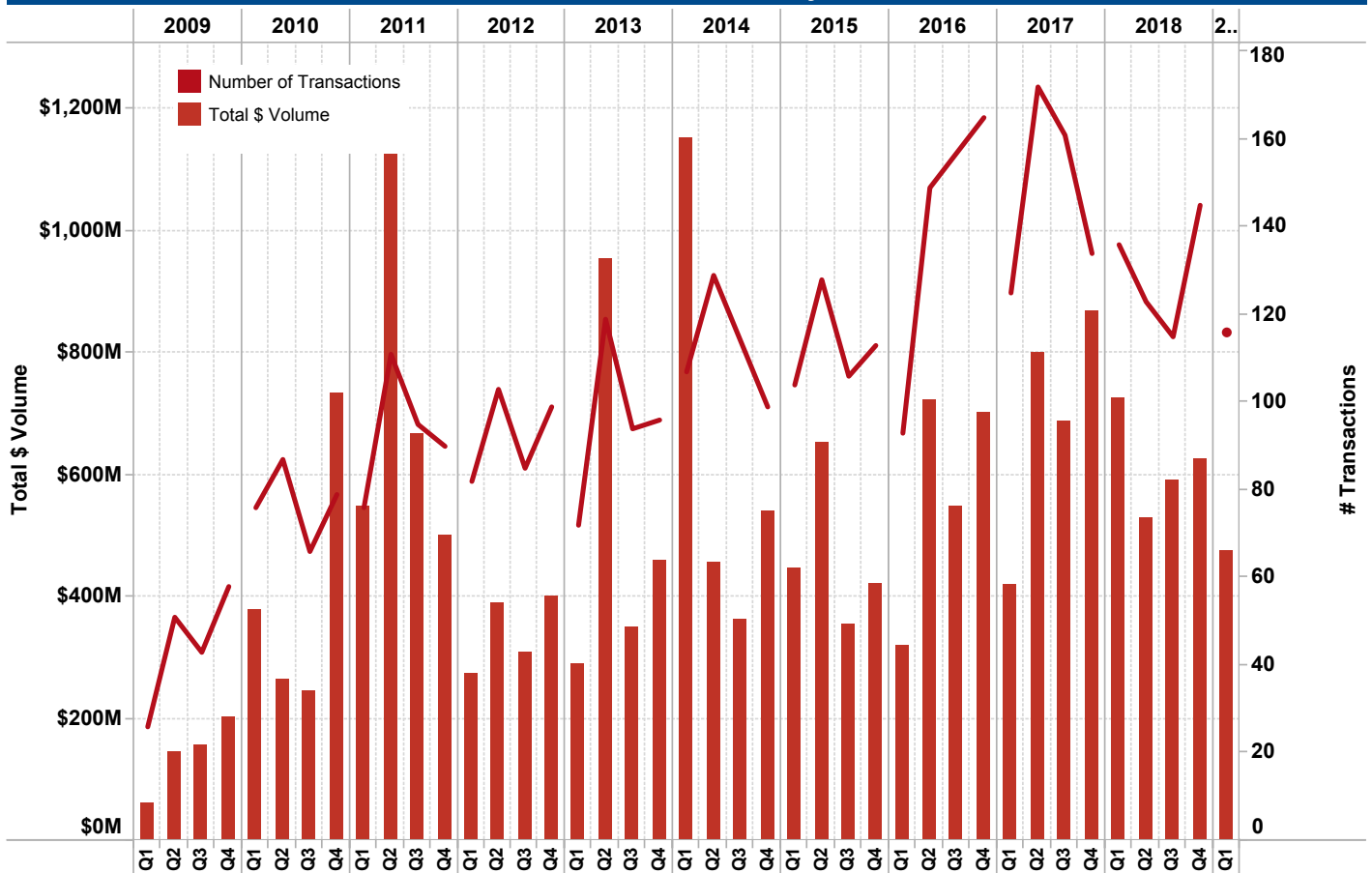

Greater Toronto Area Retail

Commercial Q1 2019 Statistics

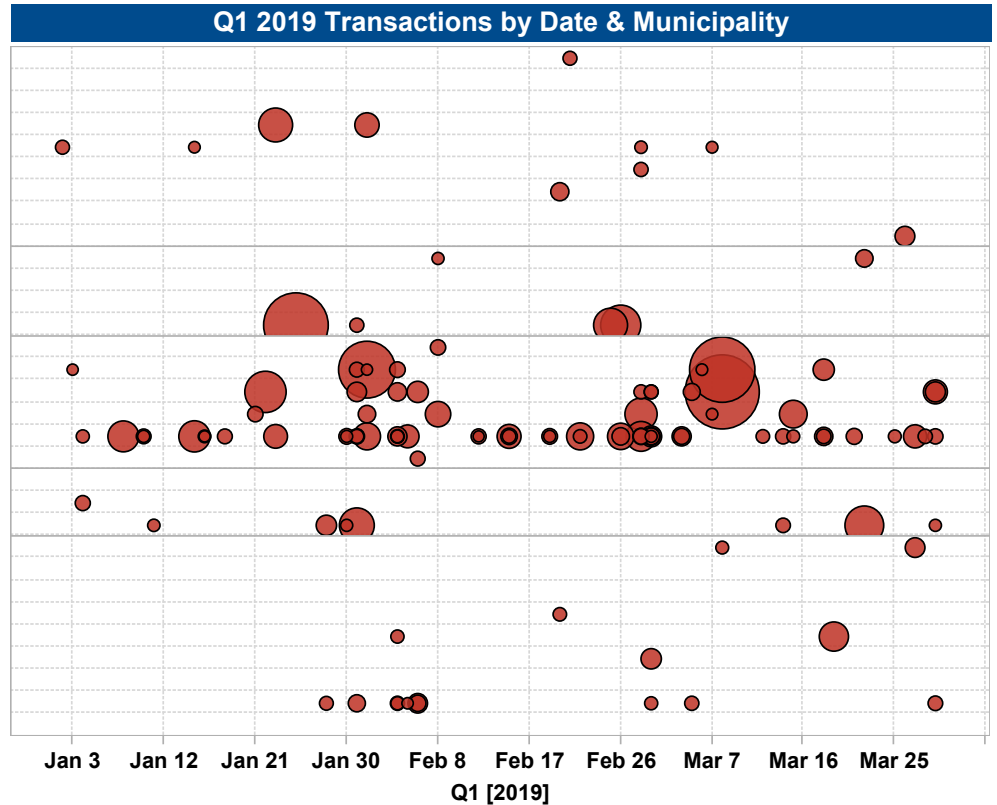
Data as of March 31, 2019



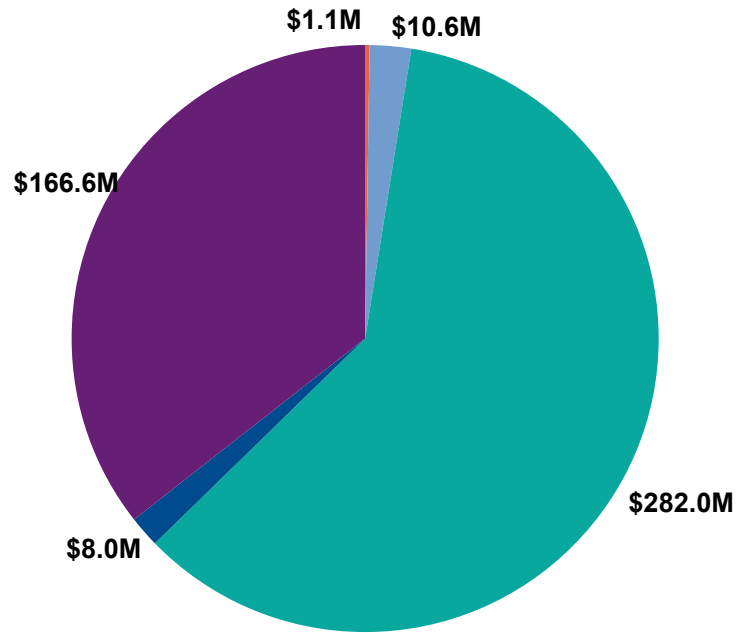
Retail - Total Price & Transactions by Year & Quarter



Retail		
Durham	Ajax	\$1.6M
	Bowmanville	
	Brock	
	Clarington	\$14.3M
	Oshawa	\$5.1M
	Pickering	\$1.6M
	Scugog	\$2.7M
	Uxbridge	
	Whitby	\$3.2M
Halton	Burlington	\$3.7M
	Halton Hills	
	Milton	
	Oakville	\$58.6M
Metro	East York	\$1.9M
	Etobicoke	\$72.2M
	North York	\$83.7M
	Scarborough	\$25.6M
	Toronto	\$130.6M
	York	\$1.8M
Peel	Brampton	
	Caledon	\$1.9M
	Mississauga	\$31.1M
York	Aurora	\$4.5M
	East Gwillimbury	
	Georgina	
	King	\$1.5M
	Markham	\$8.4M
	Newmarket	\$3.4M
	Richmond Hill	
	Vaughan	\$18.2M
	Whitchurch-Stouffville	



Retail - Q1 2019 Purchaser Profile by Total \$ Volume

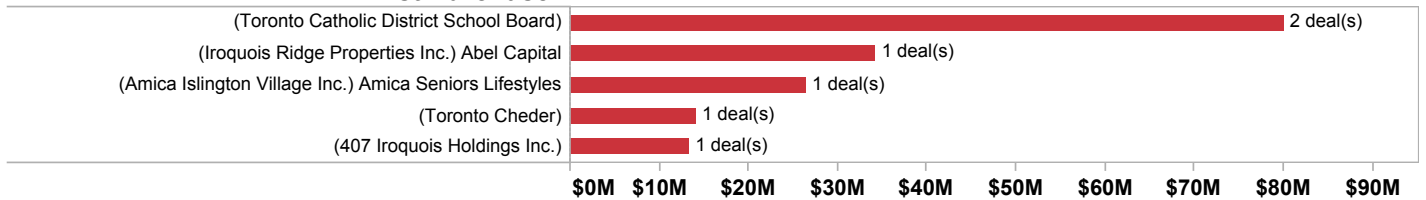


Purchaser Profile

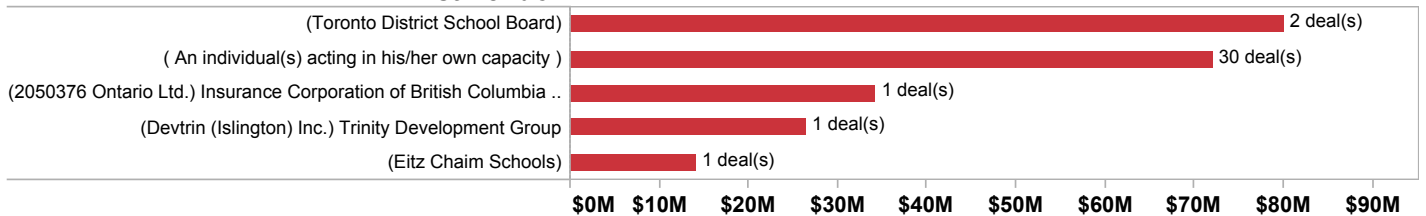
- Developer
- Institution
- Private Investor - Canadian
- Public Investor - Canadian
- User

Retail - Q1 2019 Top Purchasers, Vendors, Lenders

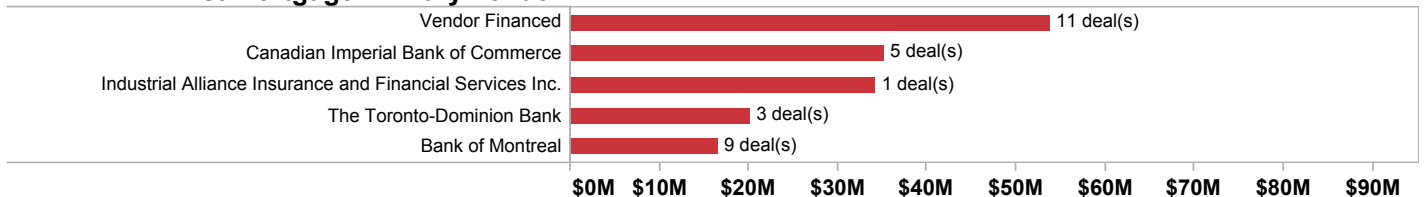
First Purchaser



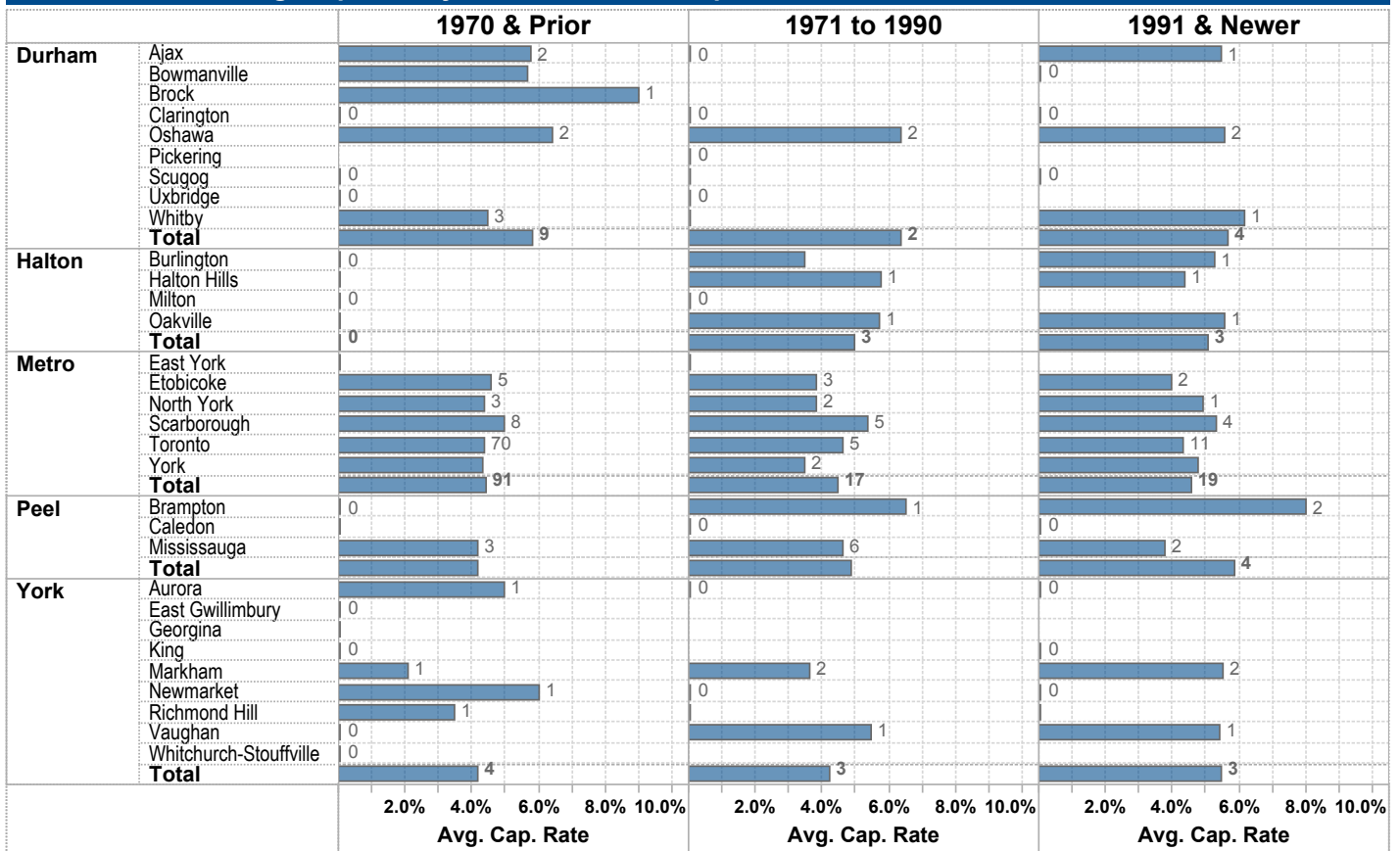
First Vendor



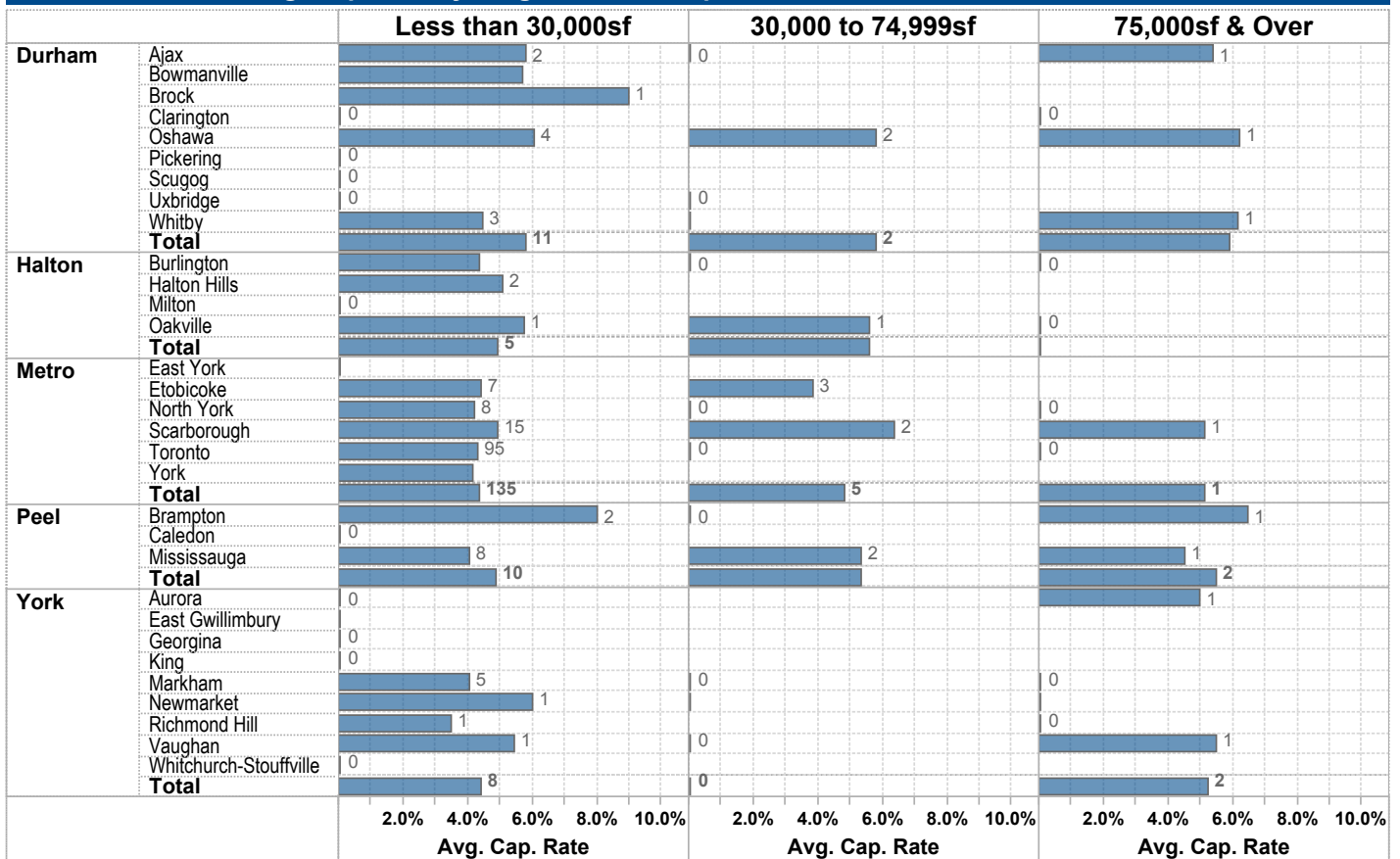
First Mortgage Primary Lender



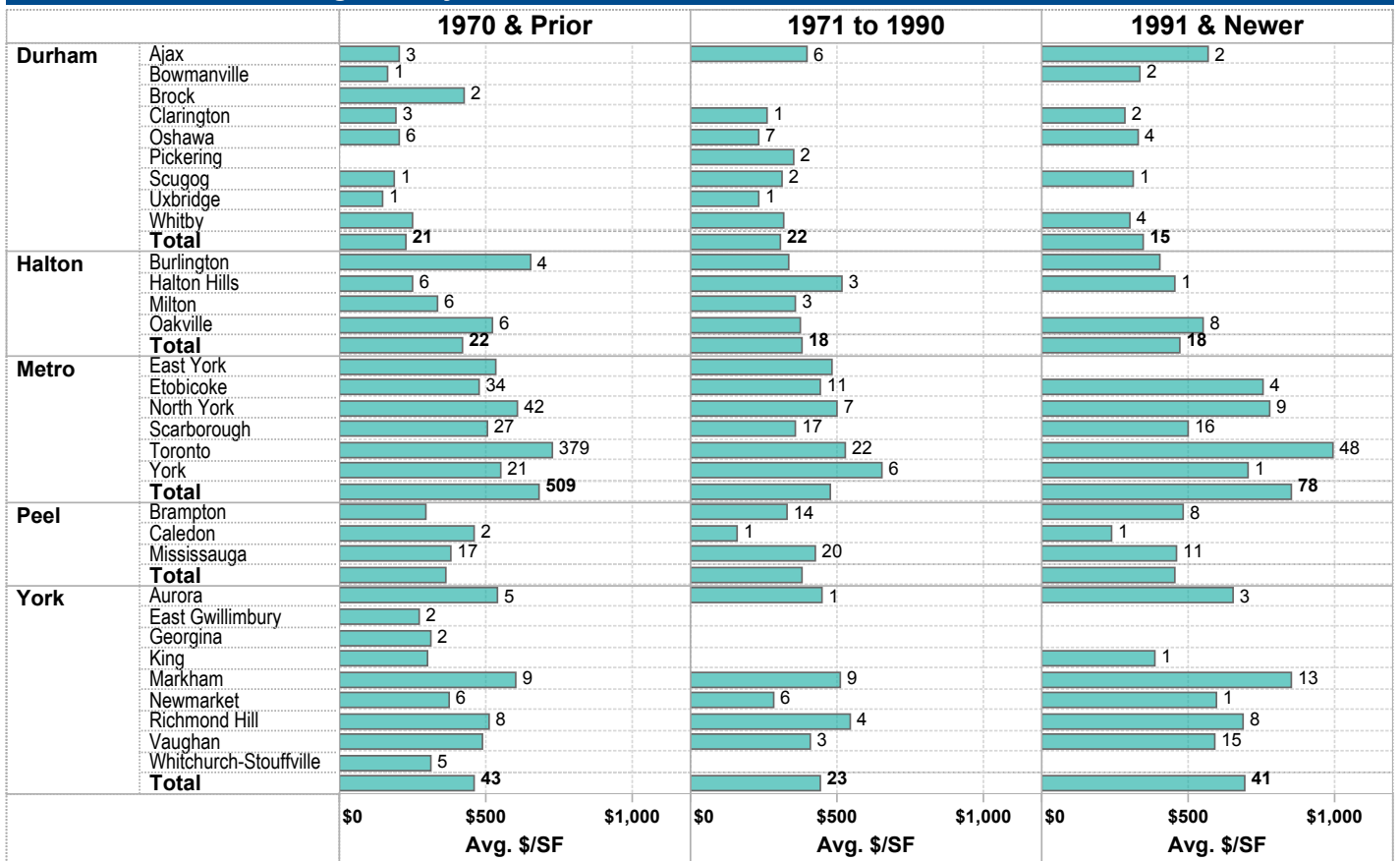
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



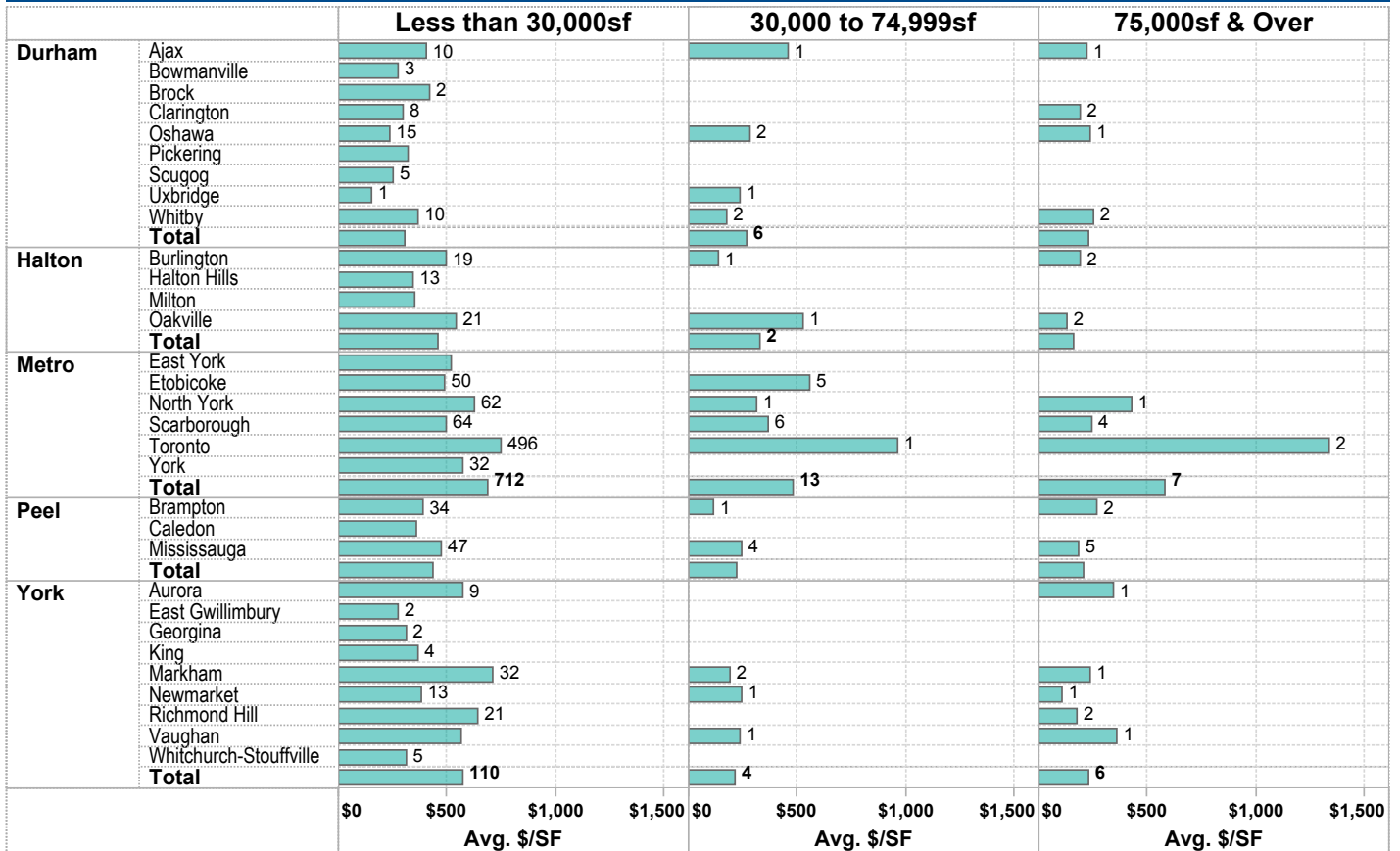
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



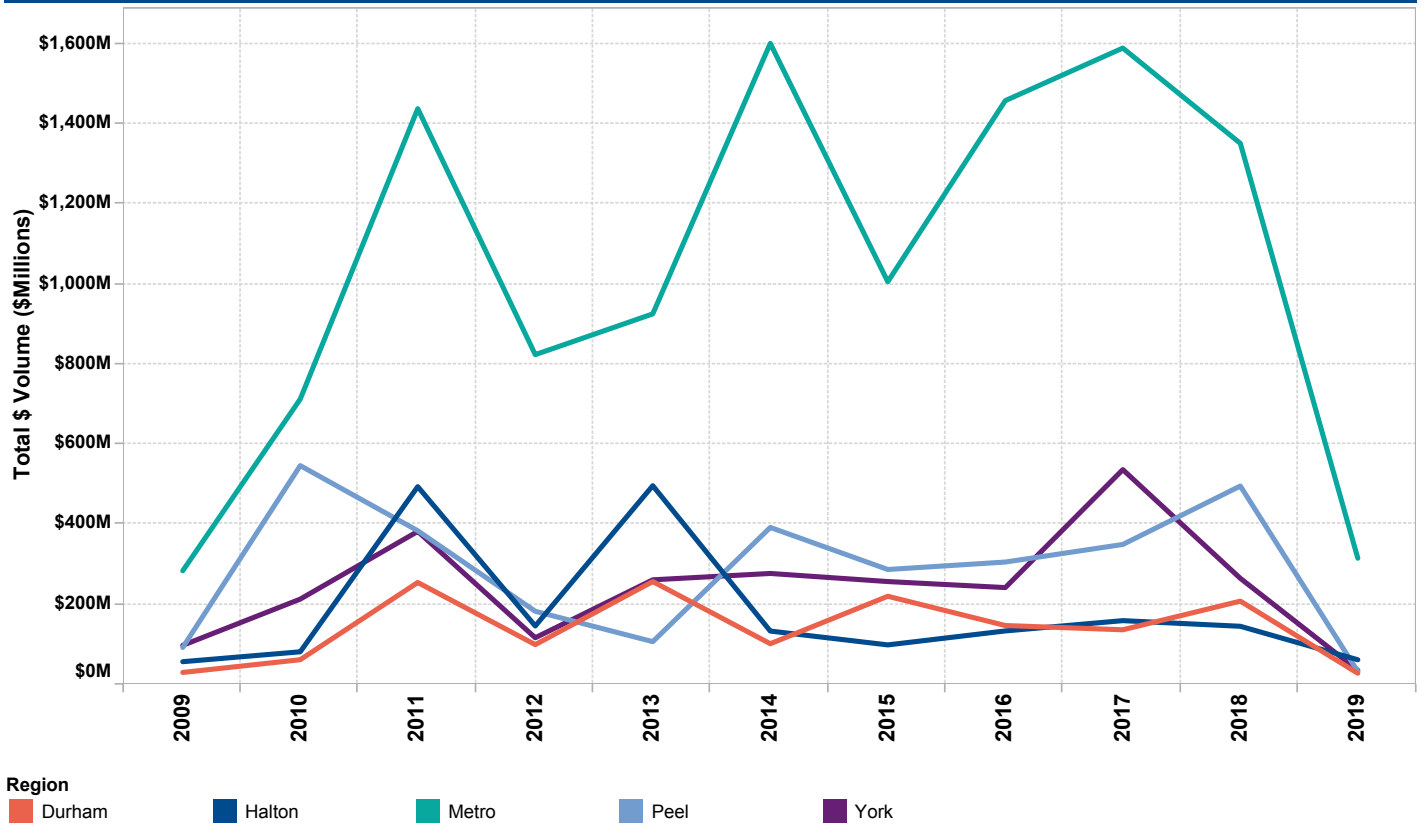
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



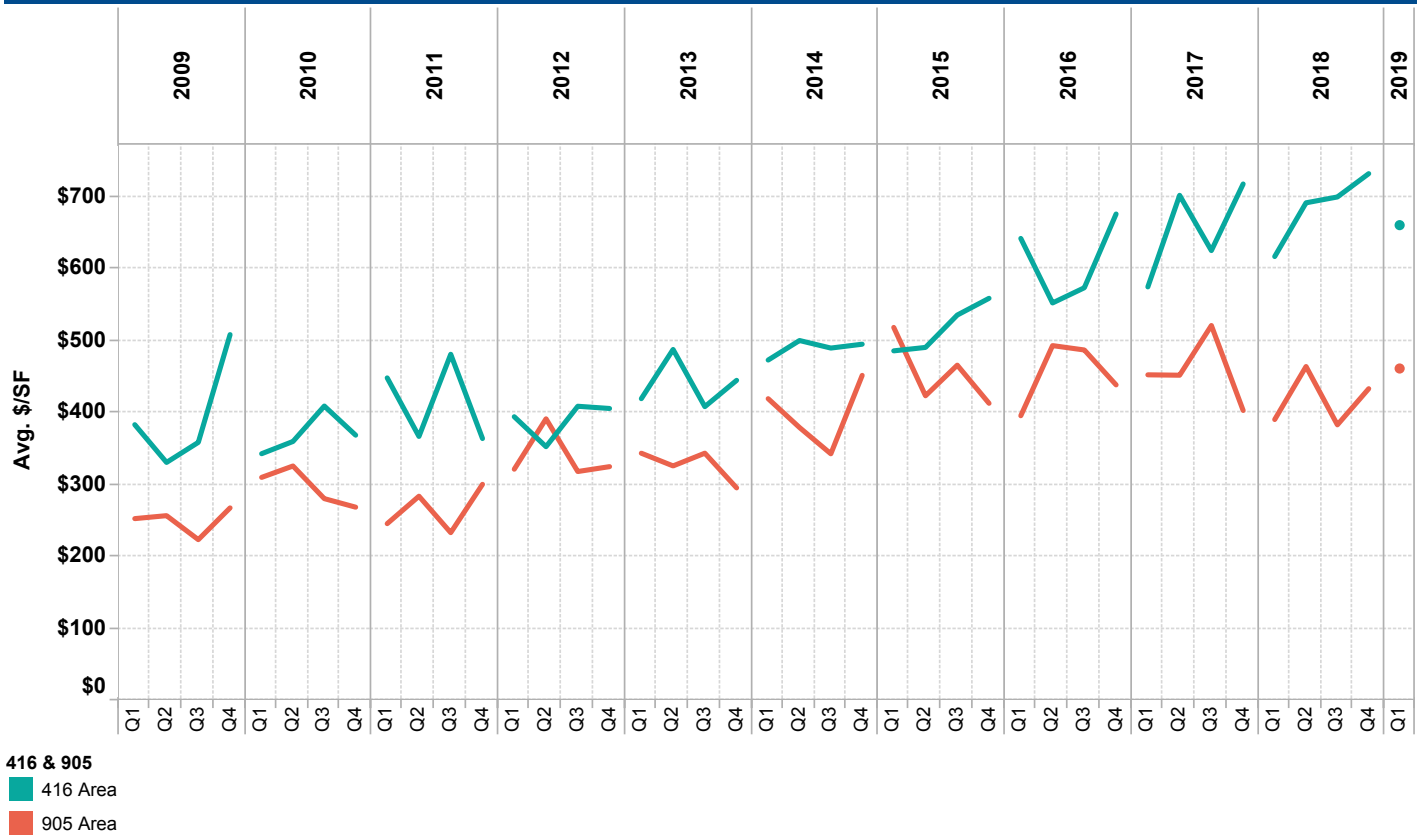
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



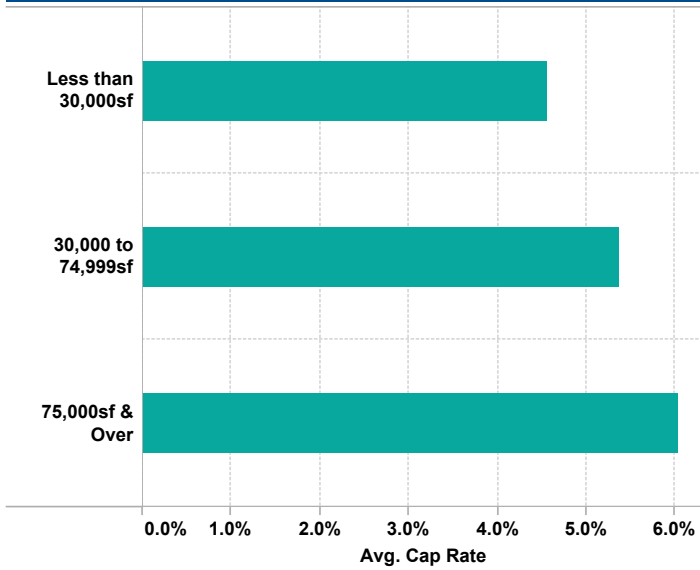
Retail - Total Dollar Volume by Region



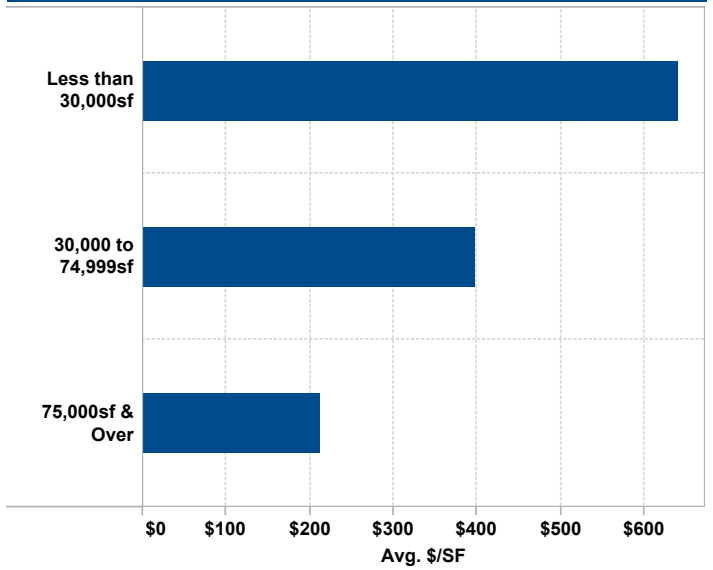
Retail - Avg. \$/SF by Area



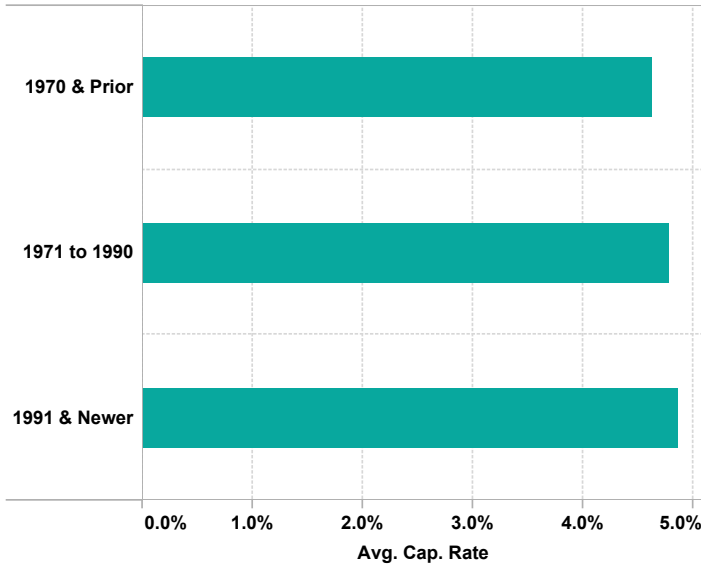
Retail - Avg. Cap Rate by Bldg. Size (last 12 mos.)



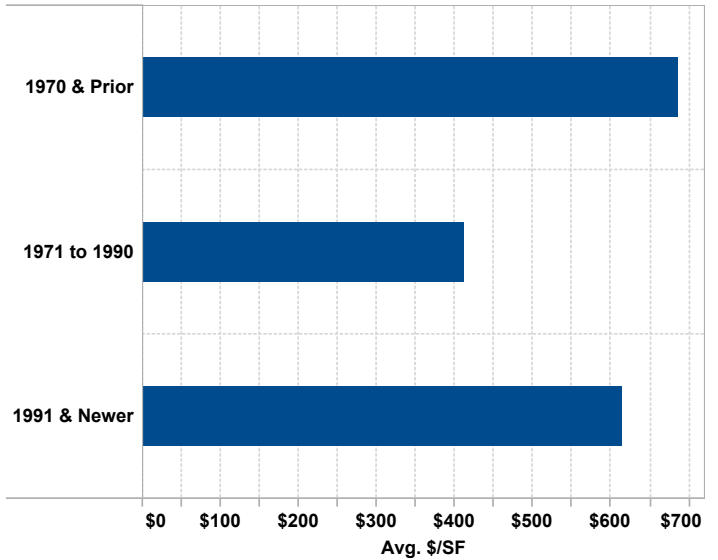
Retail - Avg. \$/SF by Bldg. Size (last 12 mos.)



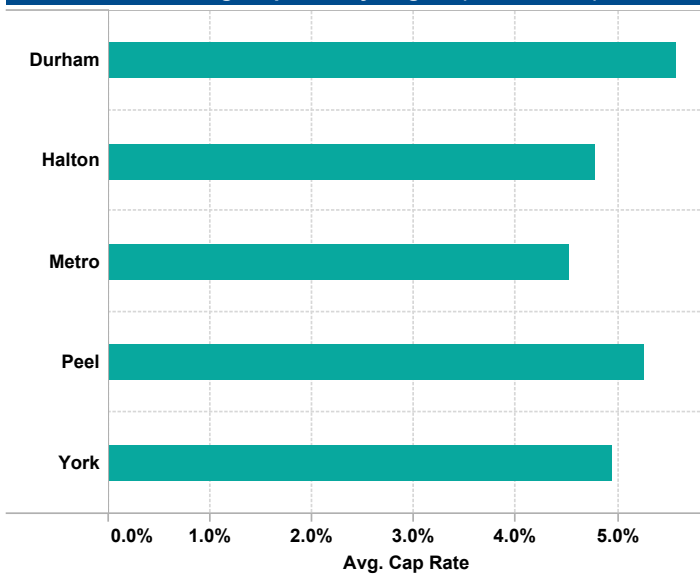
Retail - Avg. Cap Rate by Const. Year (last 12 mos.)



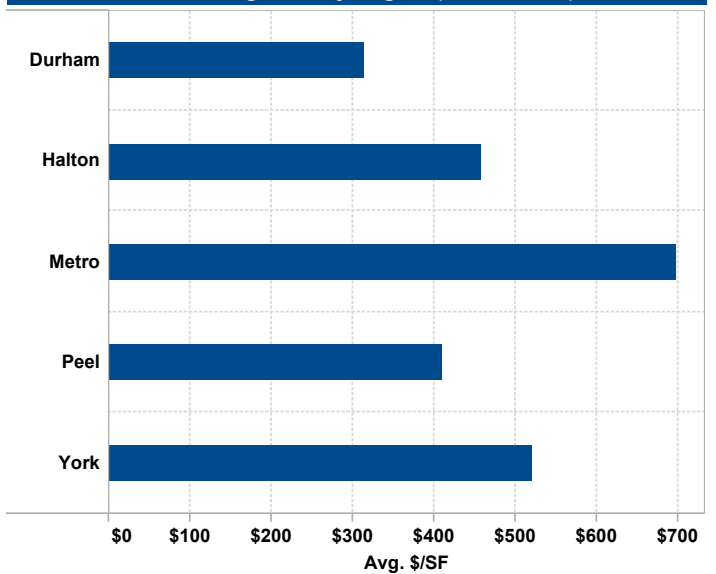
Retail - Avg. \$/SF by Const. Year (last 12 mos.)

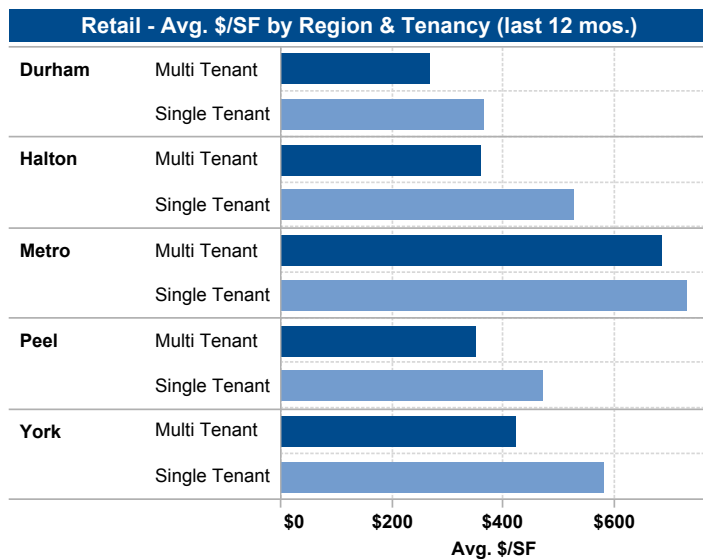


Retail - Avg. Cap Rate by Region (last 12 mos.)



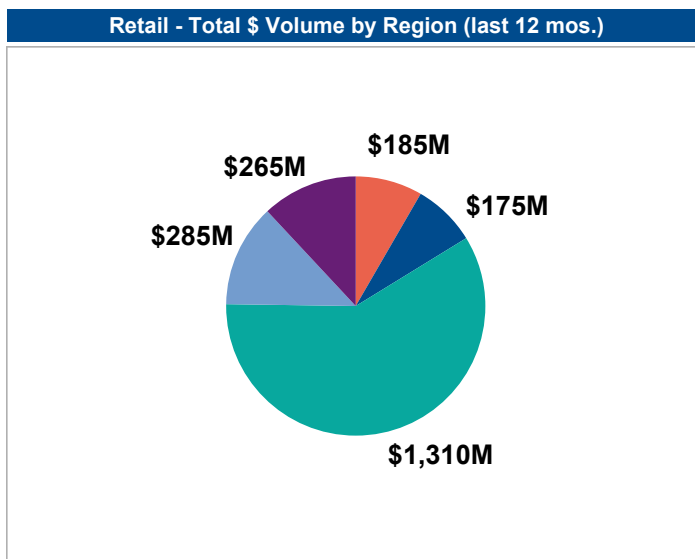
Retail - Avg. \$/SF by Region (last 12 mos.)





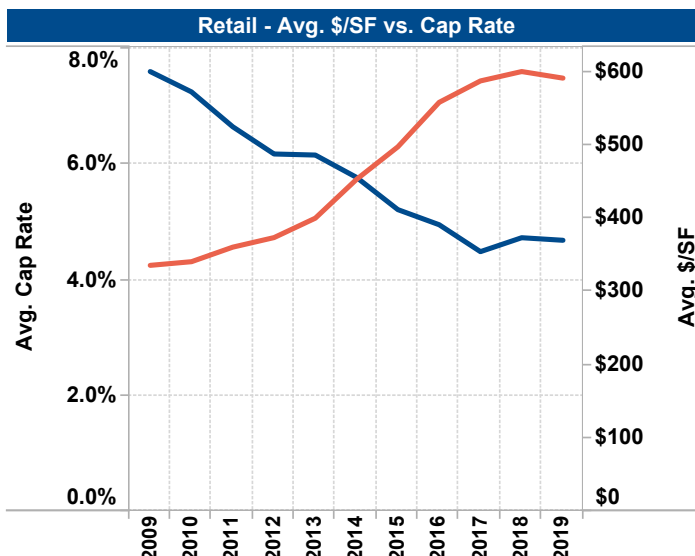
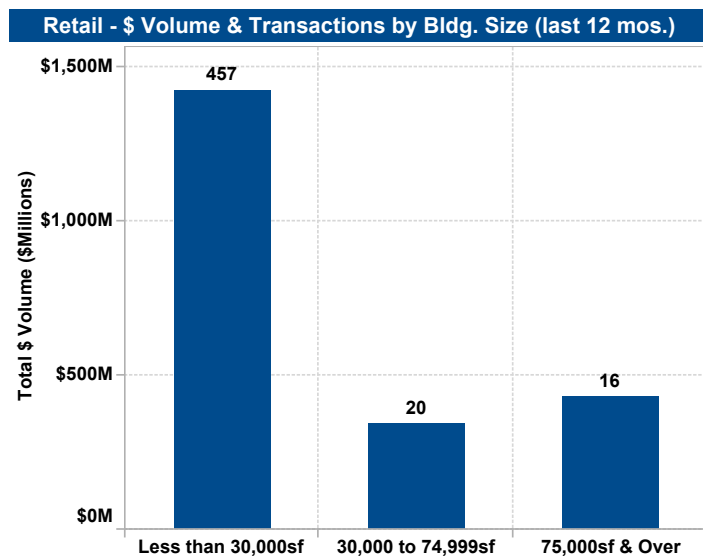
Property Type

- Multi Tenant
- Single Tenant



Region

- Durham
- Halton
- Metro
- Peel
- York



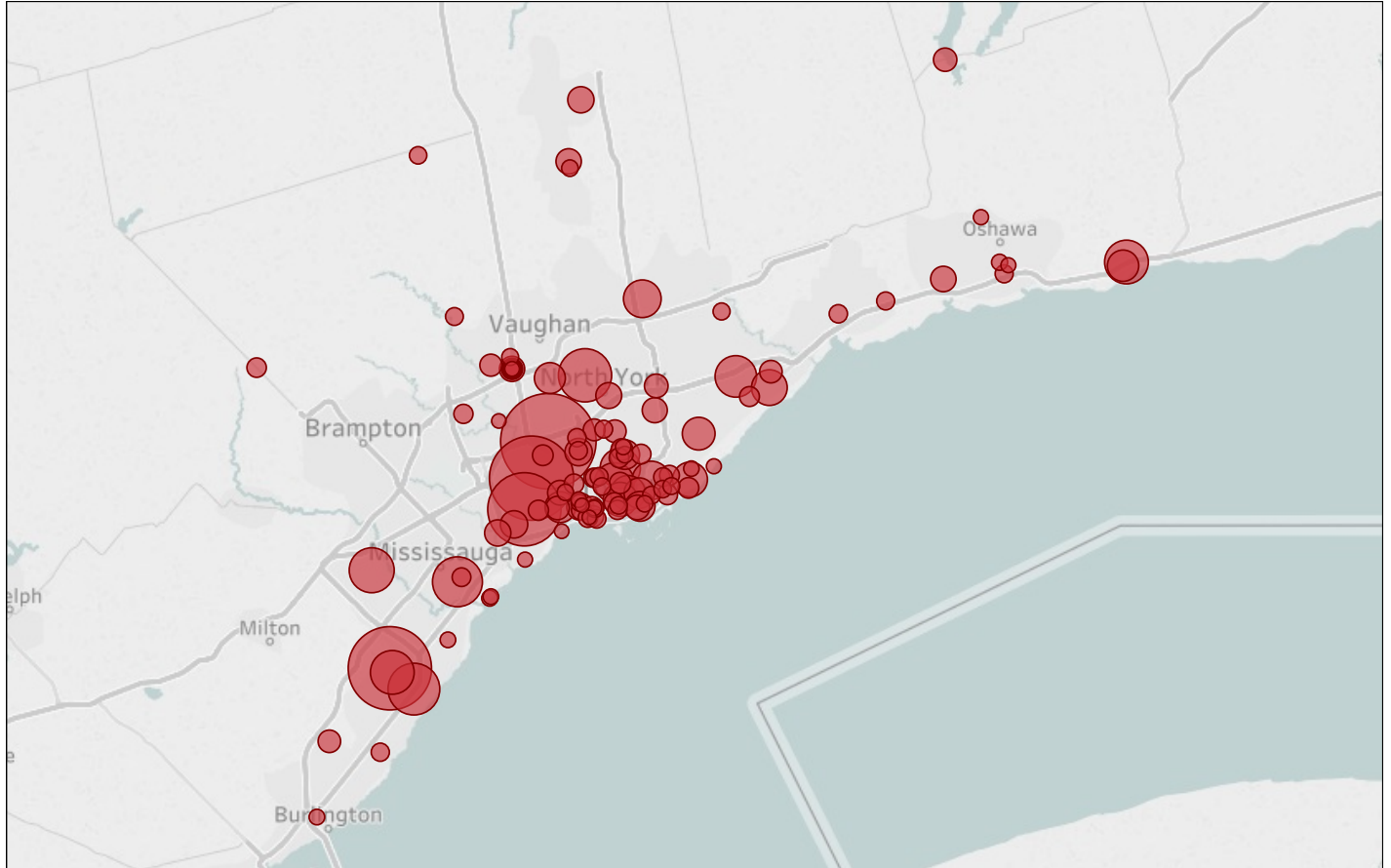
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

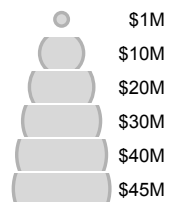
Retail - Top Transactions Q1 2019

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
155 Falstaff Avenue	North York	\$45,000,000	104,479	\$431	Market
100 Allanhurst Drive	Etobicoke	\$35,000,000	30,555	\$1,145	Market
350 Dundas Street East	Oakville	\$34,250,000	65,301	\$524	Market
4916 Dundas Street West	Etobicoke	\$26,500,000	44,010	\$602	Market
475 Patricia Avenue	North York	\$14,000,000	45,000	\$311	Market

Retail - Q1 2019 Transactions



Total Price



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