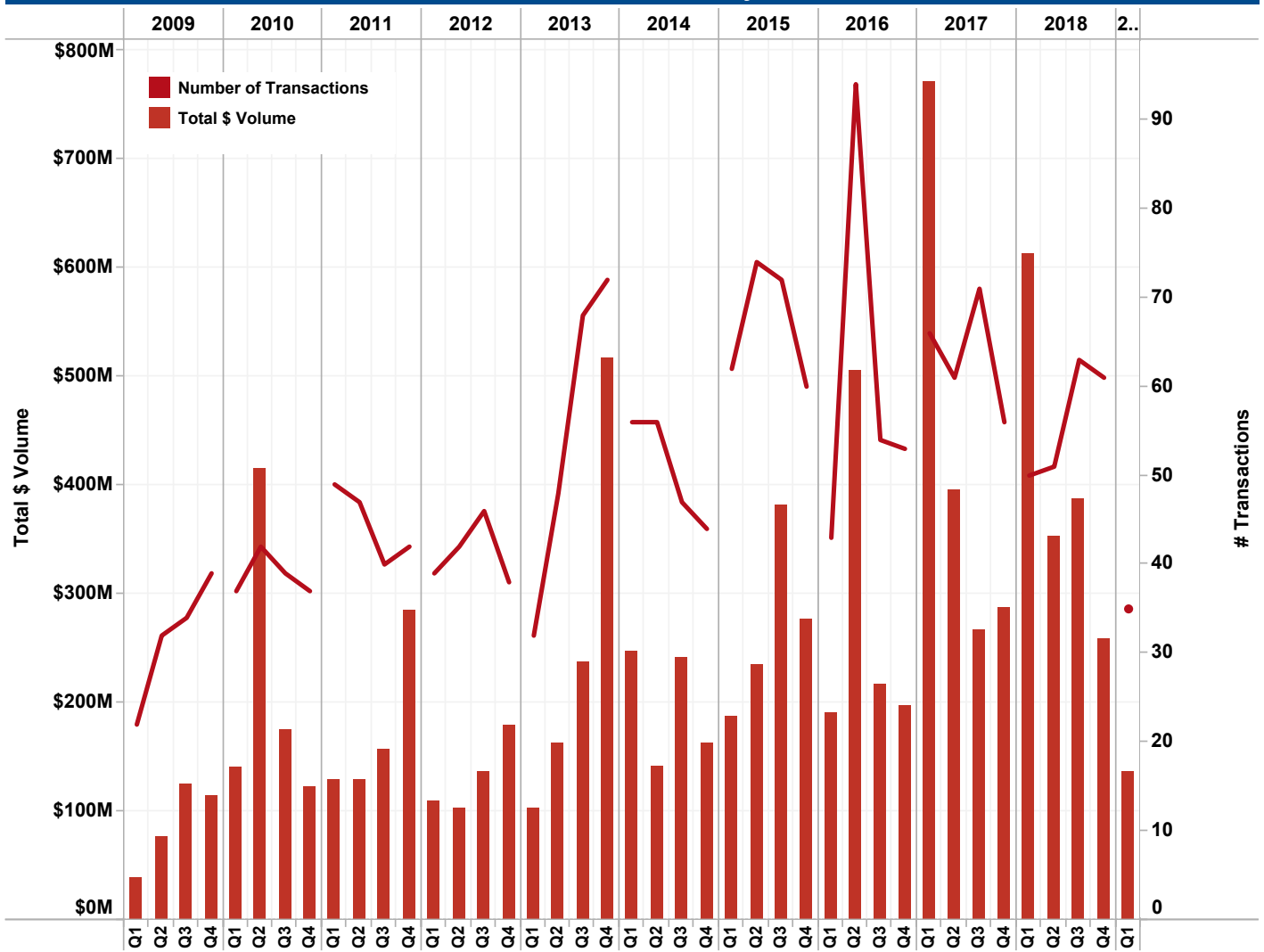

Greater Vancouver Area Retail

Commercial Q1 2019 Statistics

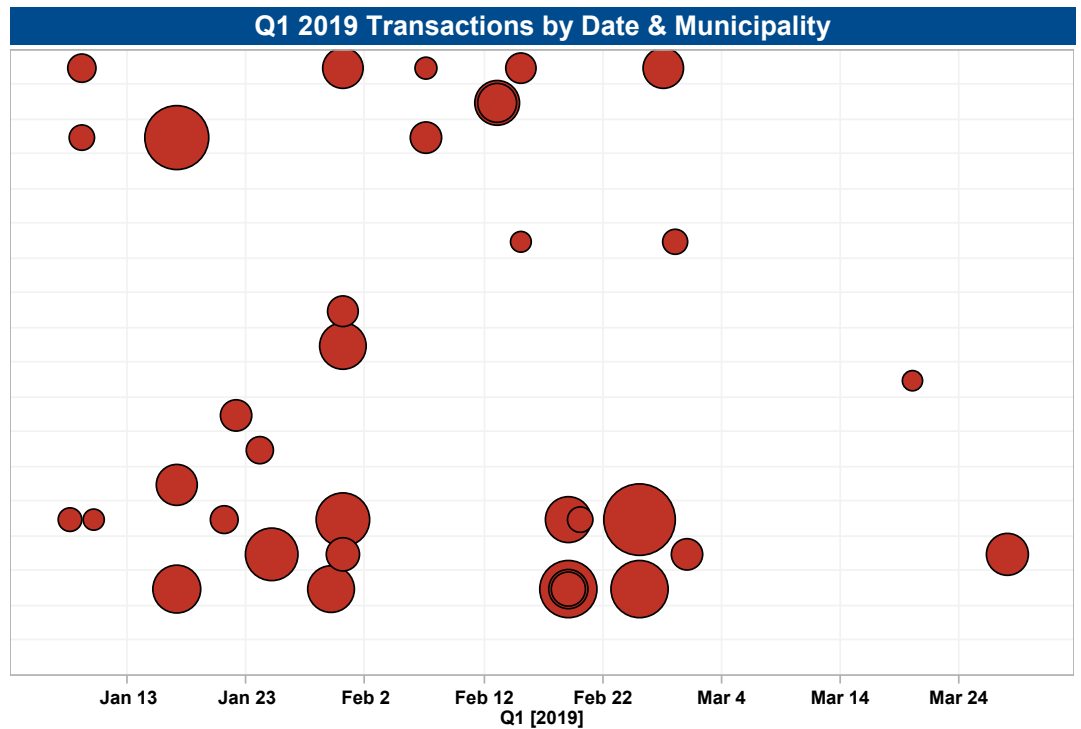
Data as of March 31, 2019



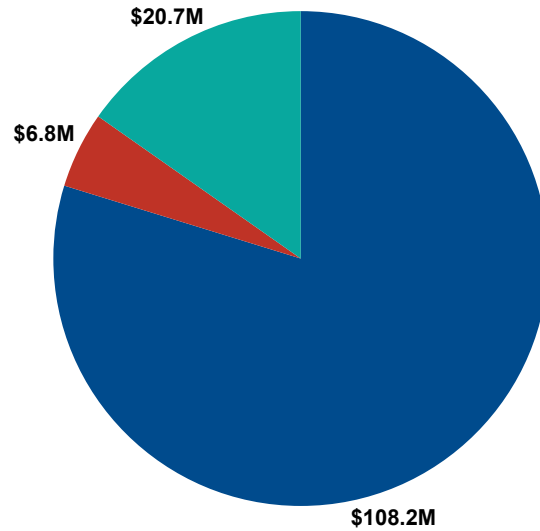
Retail - Total Price & Transactions by Year & Quarter



Retail	
Abbotsford	\$13.4M
Burnaby	\$8.6M
Chilliwack	\$14.0M
Coquitlam	
Delta	
Langley	\$2.6M
Maple Ridge	
Mission	\$2.3M
New Westminster	\$5.3M
North Vancouver	\$1.0M
Pitt Meadows	\$2.4M
Port Coquitlam	\$1.8M
Port Moody	\$4.1M
Richmond	\$30.6M
Surrey	\$16.2M
Vancouver	\$33.5M
West Vancouver	
White Rock	



Retail - Q1 2019 Purchaser Profile by Total \$ Volume

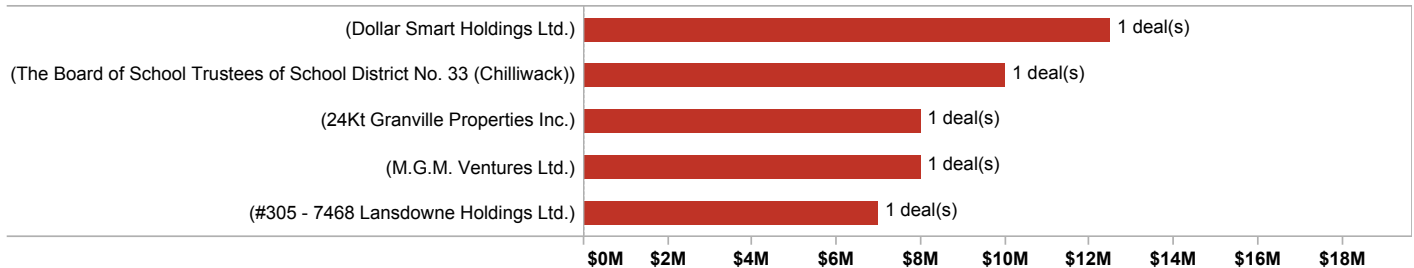


Purchaser Profile

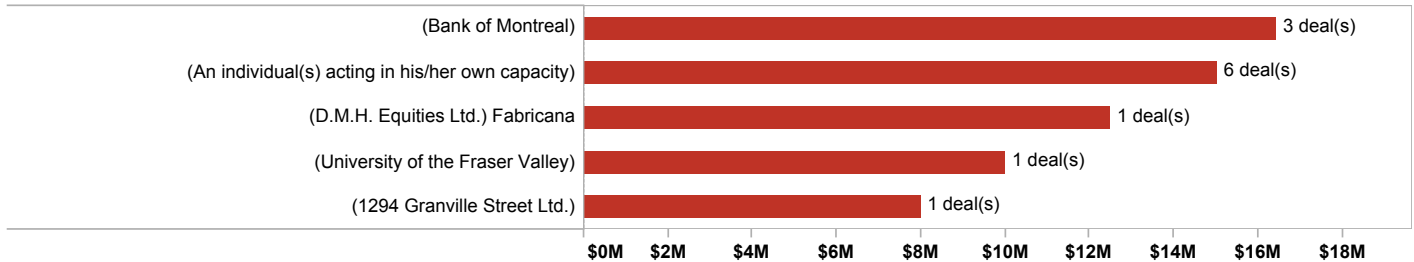
- Private Investor - Canadian
- Public Investor - Canadian
- User

Retail - Q1 2019 Top Purchasers, Vendors, Lenders

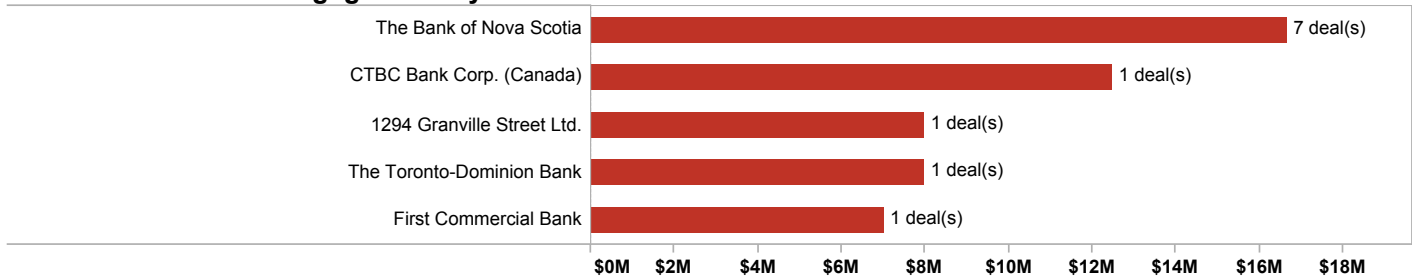
First Purchaser



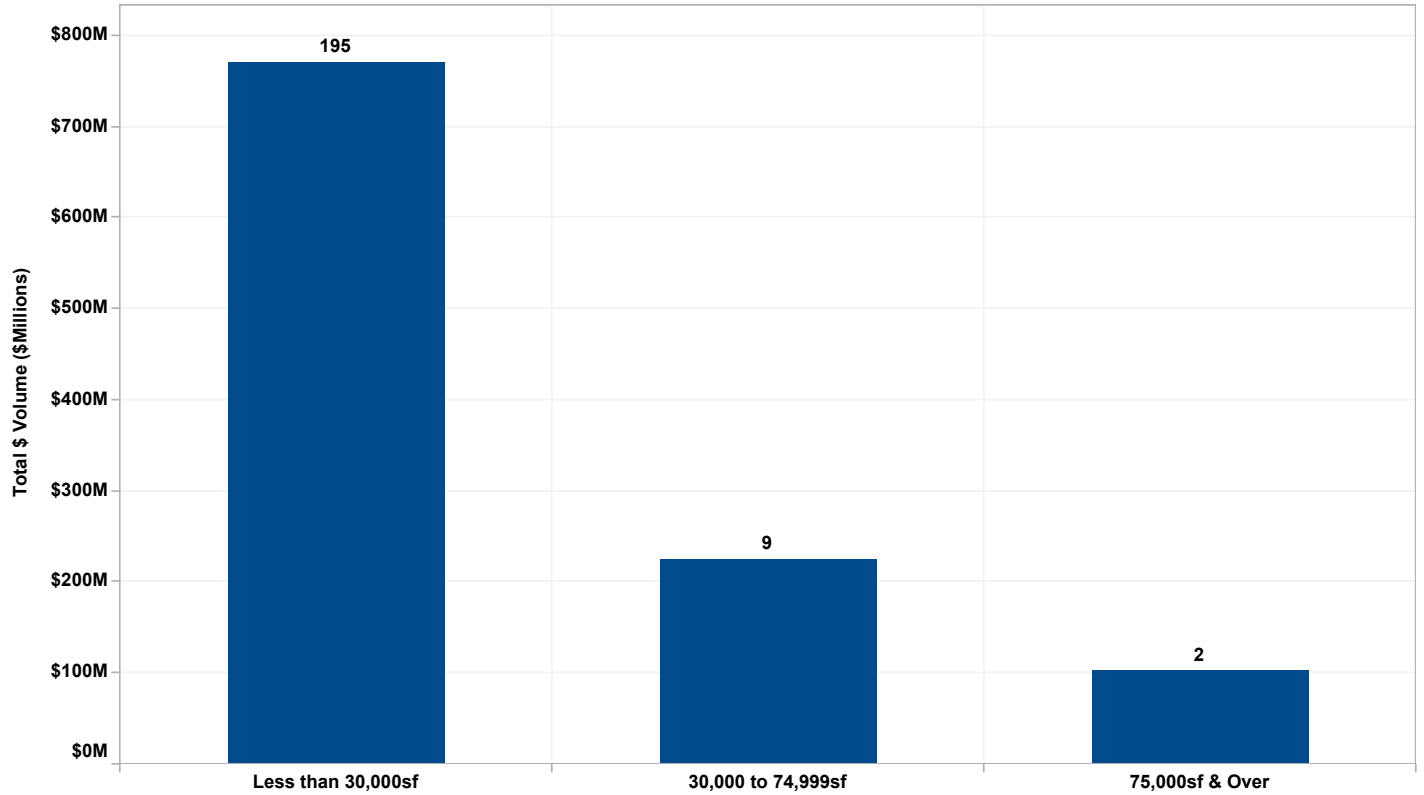
First Vendor



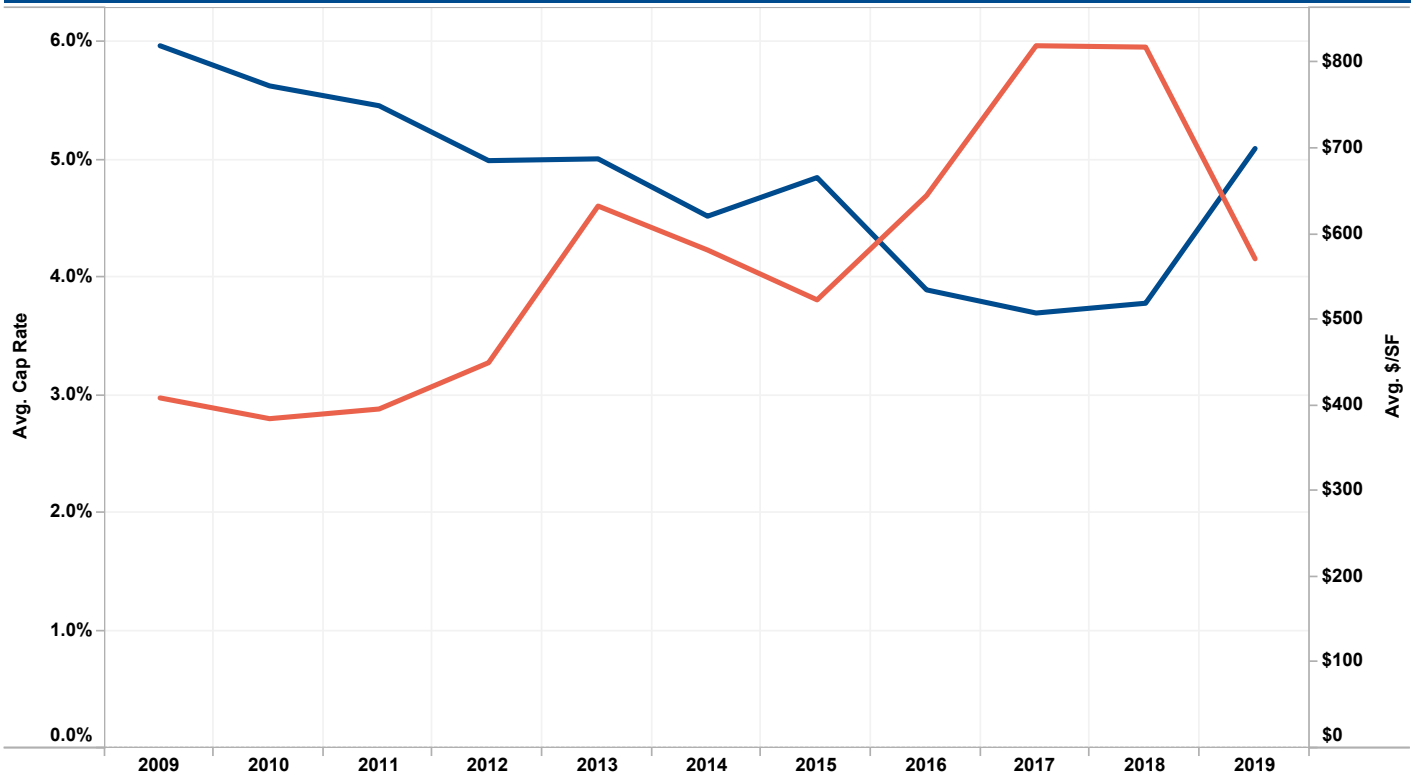
First Mortgage Primary Lender



Retail - \$ Volume & Transactions by Bldg. Size (last 12 mos.)



Retail - Avg. \$/SF vs. Cap Rate



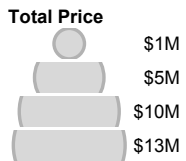
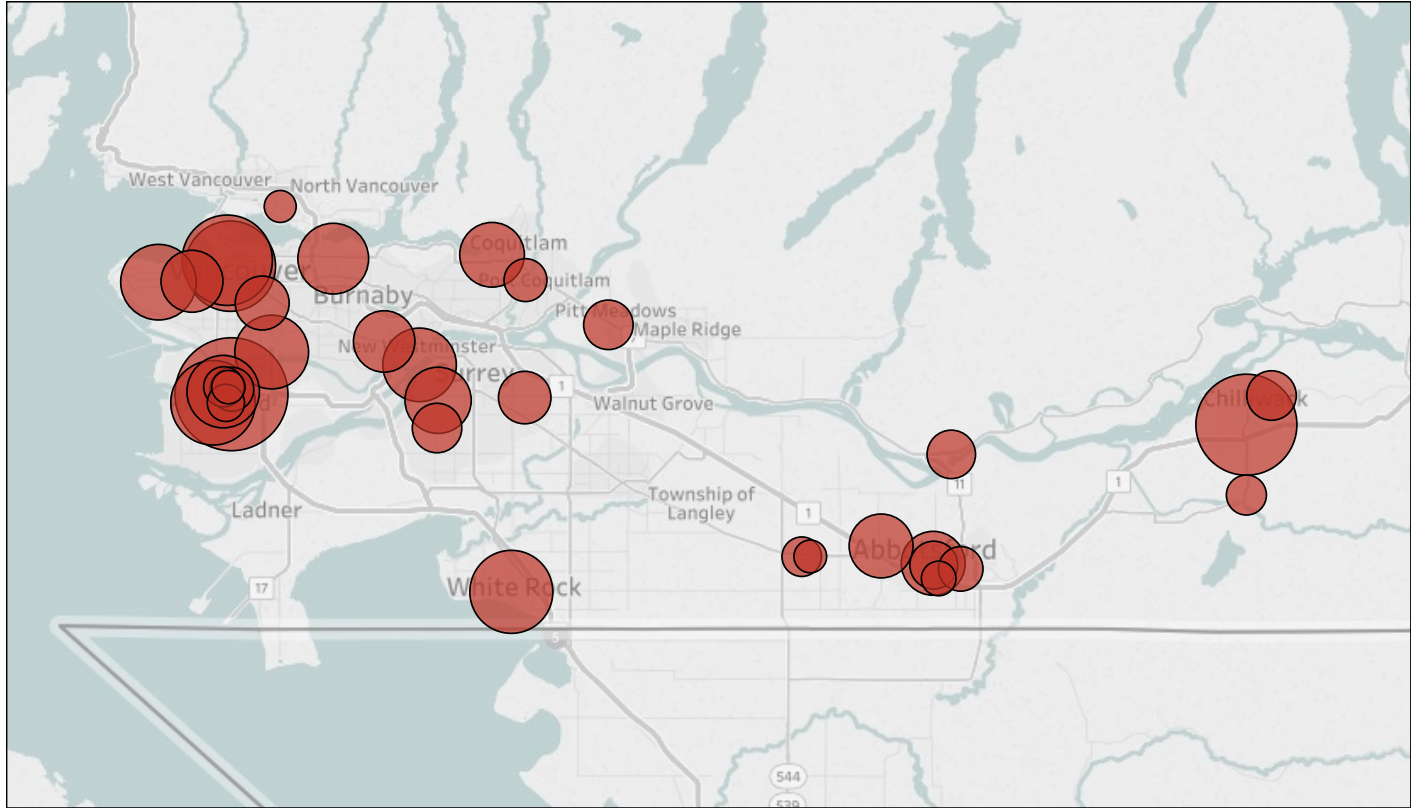
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

Retail - Top Transactions Q1 2019

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
4591 Garden City Road	Richmond	\$12,500,000	Null	Null	Market
45669 Yale Road	Chilliwack	\$10,000,000	69,212	\$144	Market
1051 Davie Street	Vancouver	\$8,000,000	8,635	\$926	Market
1294 Granville Street	Vancouver	\$8,000,000	10,392	\$770	Market
7468 Lansdowne Road	Richmond	\$7,000,000	17,936	\$390	Market

Retail - Q1 2019 Transactions



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