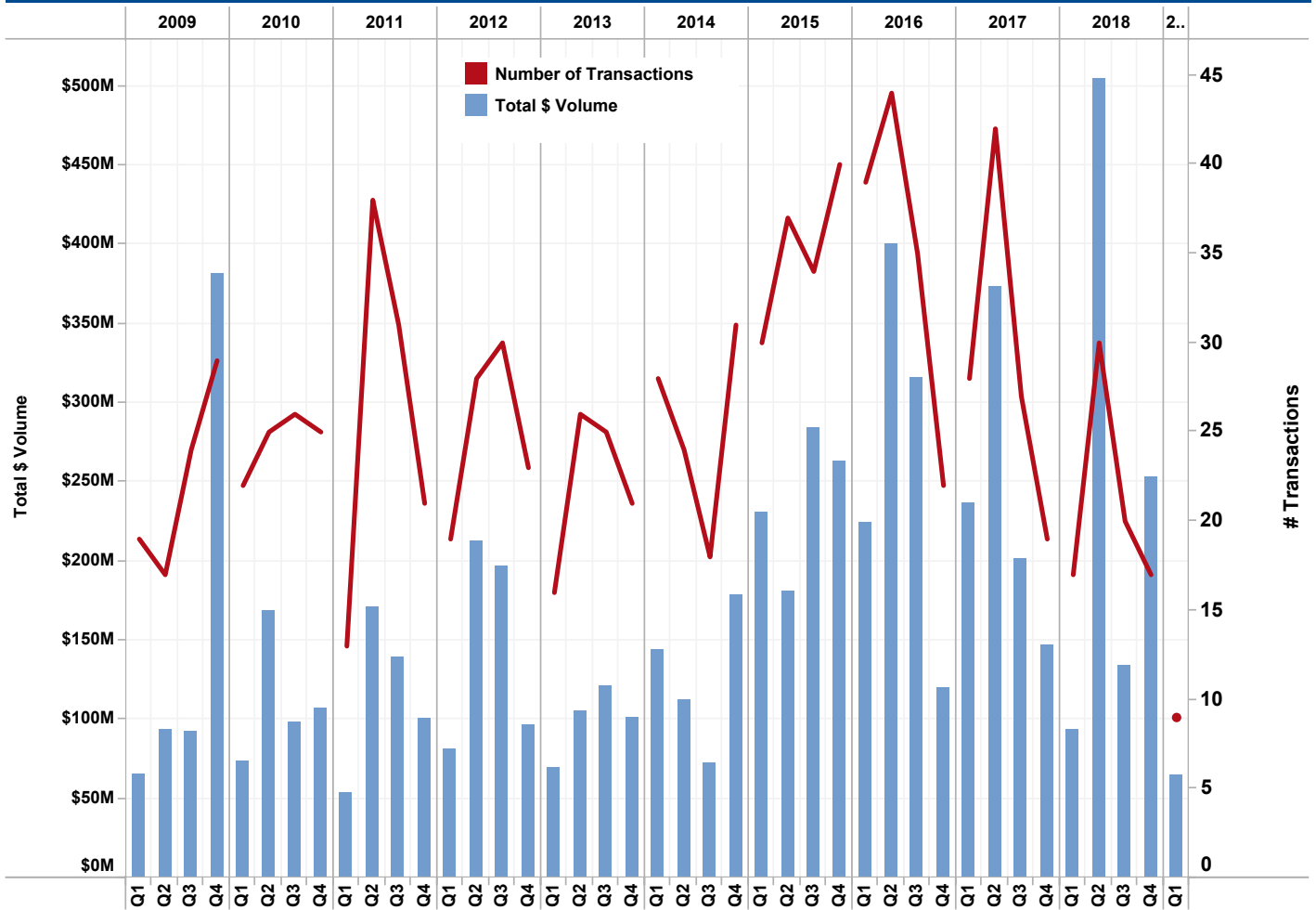

Greater Vancouver Area Apartment Commercial Q1 2019 Statistics

Data as of March 31, 2019



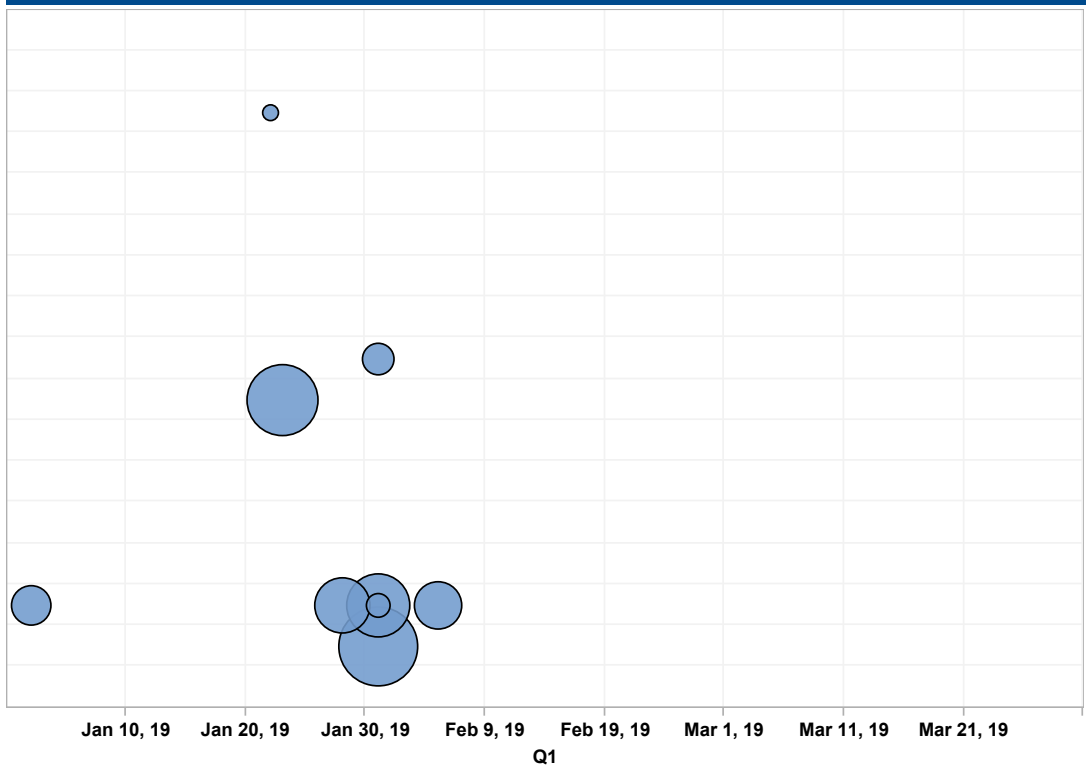
Apartment - Total Price & Transactions by Year & Quarter



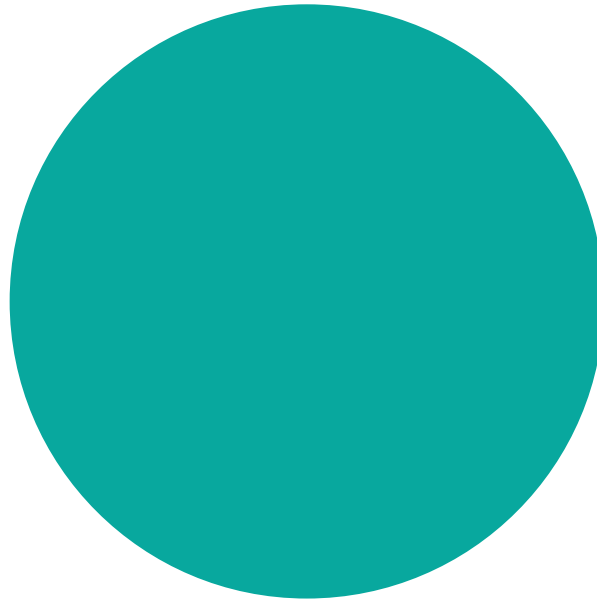
Apartment

Abbotsford	
Burnaby	
Chilliwack	\$2.7M
Coquitlam	
Delta	
Langley	
Maple Ridge	
Mission	
New Westminster	\$3.2M
North Vancouver	\$15.9M
Port Coquitlam	
Port Moody	
Richmond	
Surrey	
Vancouver	\$25.6M
West Vancouver	\$17.2M
White Rock	

Q1 2019 Transactions by Date & Municipality



Apartment - Q1 2019 Purchaser Profile by Total \$ Volume



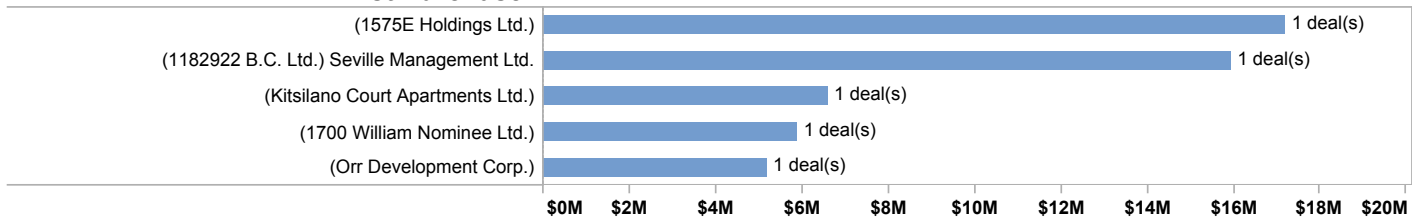
\$64.6M

Purchaser Profile

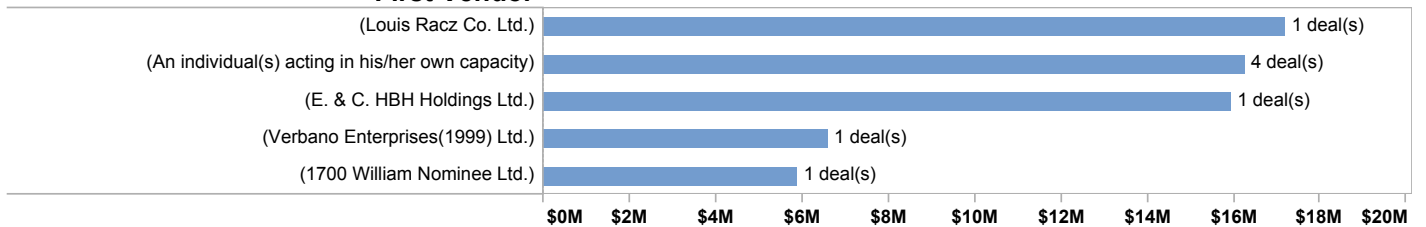
Private Investor - Canadian

Apartment - Q1 2019 Top Purchasers, Vendors, Lenders

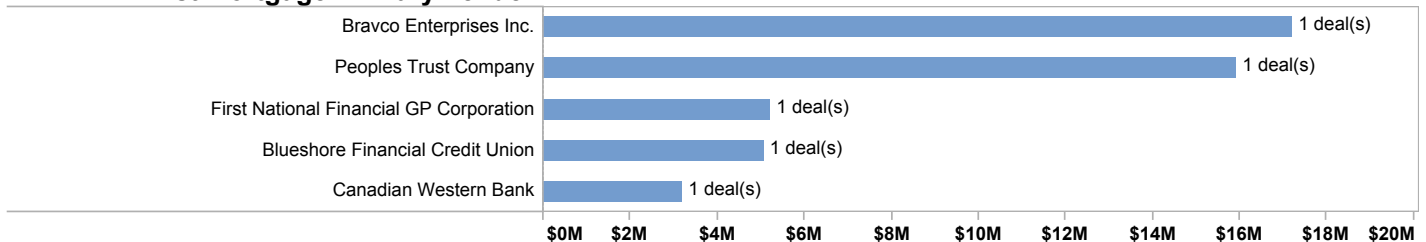
First Purchaser



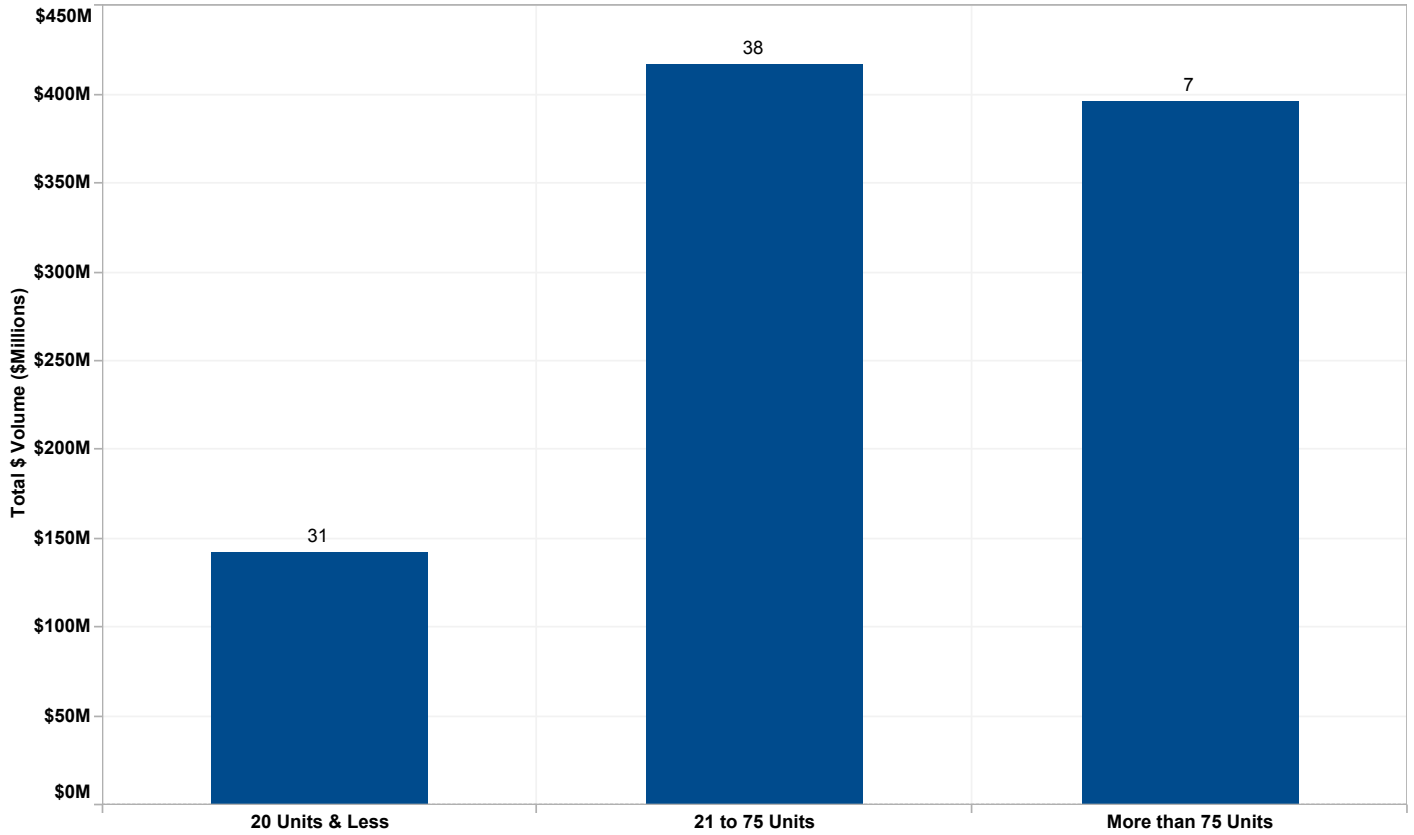
First Vendor



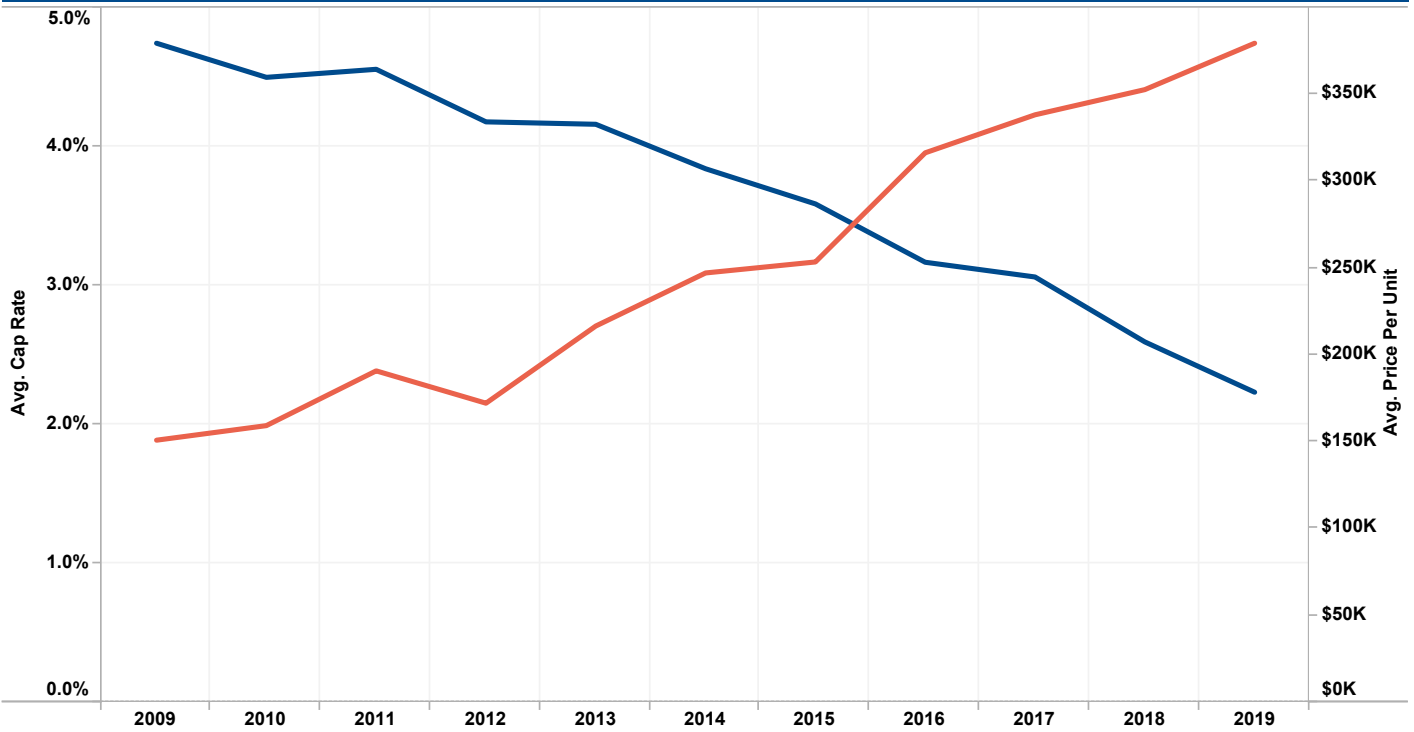
First Mortgage Primary Lender



Apartment - \$ Volume & Transactions by Bldg. Size (last 12 mos.)



Apartment - Avg. Price/Unit vs. Cap Rate



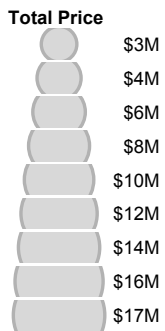
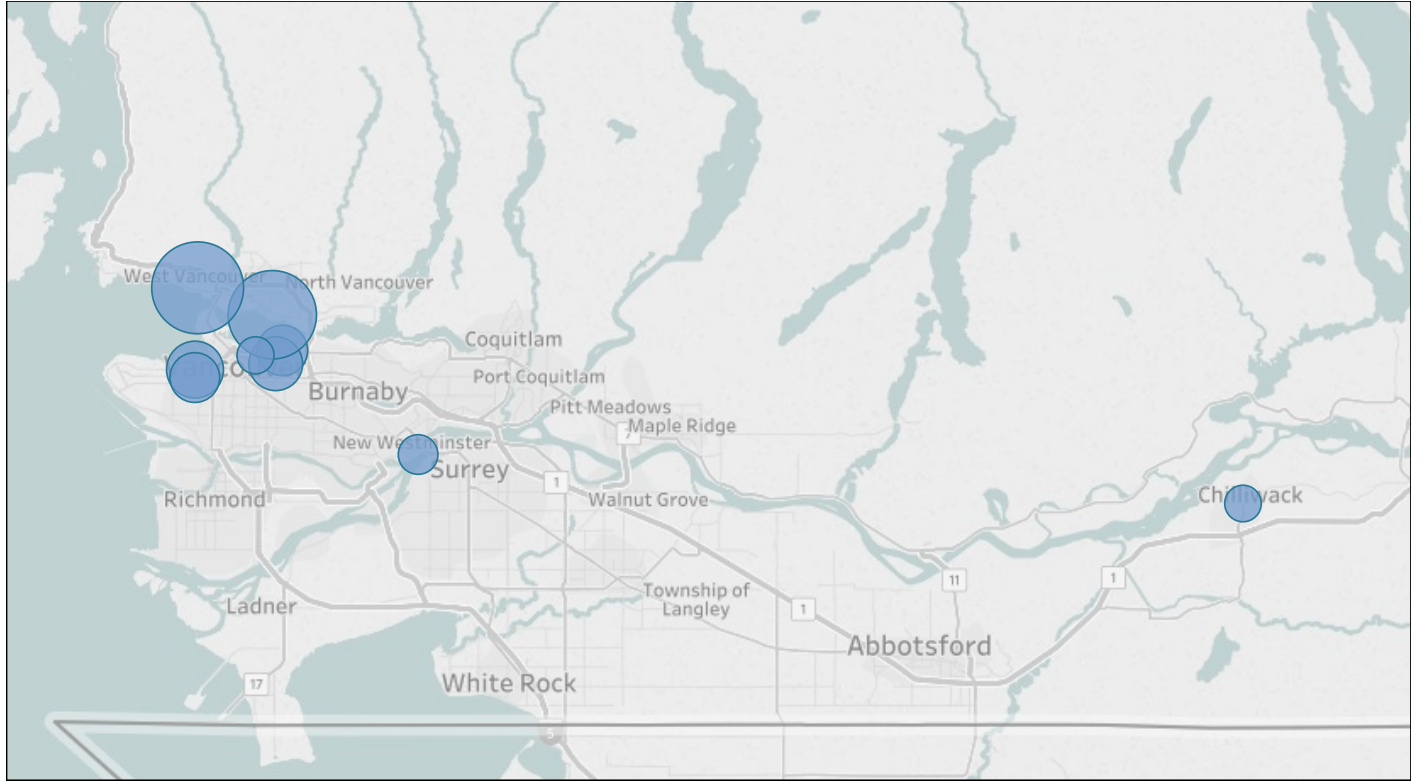
Measure Names

- Avg. Cap Rate
- Avg. Price Per Unit

Apartment - Top Transactions Q1 2019

First Address	Municipality	Number of Units	Total Price	Price Per Unit	Sale Type
1575 Esquimalt Avenue	West Vancouver	31	\$17,200,000	\$554,839	Market
250 East 2nd Street	North Vancouver	45	\$15,925,000	\$353,889	Market
2464 West 2nd Avenue	Vancouver	10	\$6,600,000	\$660,000	Market
1727 William Street	Vancouver	10	\$5,900,000	\$590,000	Market
2115 Triumph Street	Vancouver	18	\$5,200,000	\$288,889	Market

Apartment - Q1 2019 Transactions



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