Greater Golden Horseshoe Commercial Q1 2019 Statistics

Data as of March 31, 2019

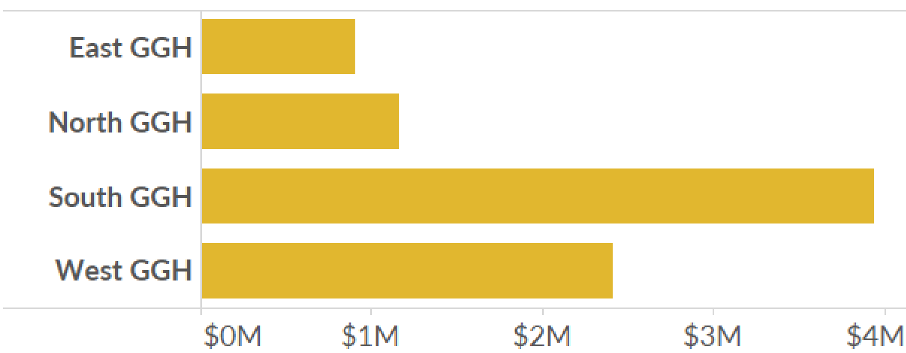
AltusGroup

Office Transactions - $500K to $1M

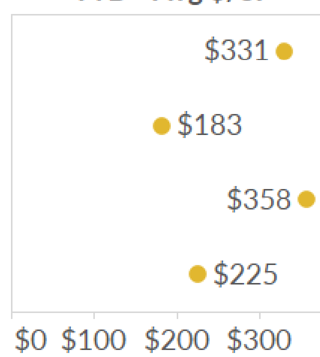
Q1 2019 saw 13 office transactions worth $8M in the $500K to $1M category.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$0.91M	1	$0.70M	1	30.0%
North GGH	$1.16M	2	$1.14M	2	1.8%
South GGH	$3.94M	6	$2.74M	4	43.9%
West GGH	$2.41M	4	$4.51M	7	-46.5%
Grand Total	$8.43M	13	$9.09M	14	-7.3%

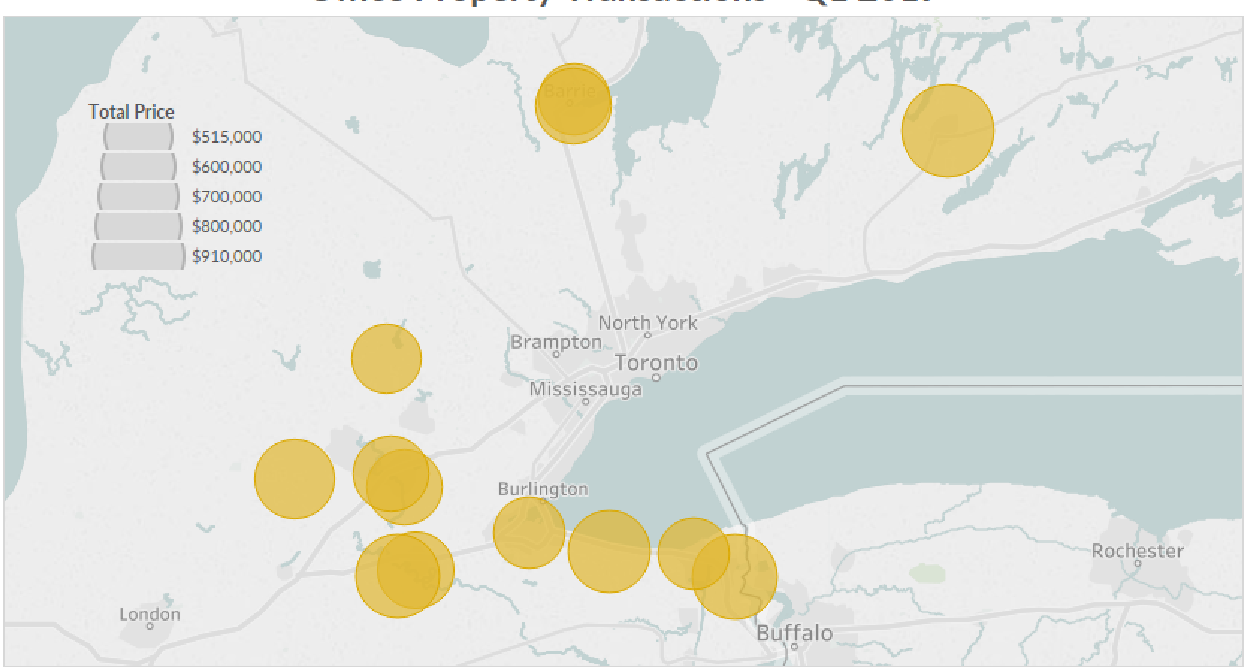
YTD - Office Total $ Volume



YTD - Avg $/SF



Office Property Transactions - Q1 2019

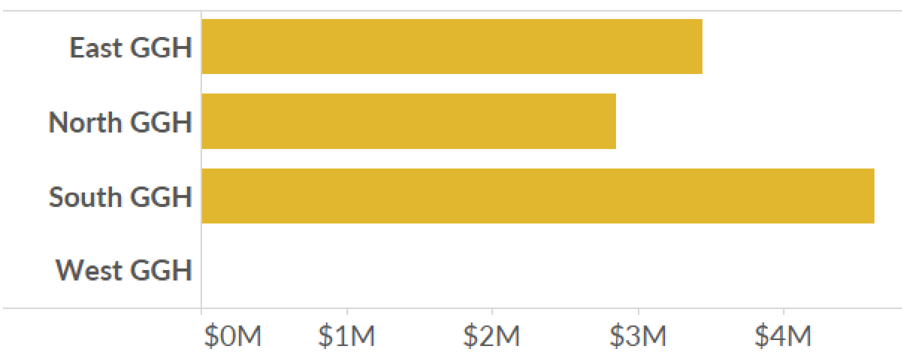


Office Transactions - $1M+

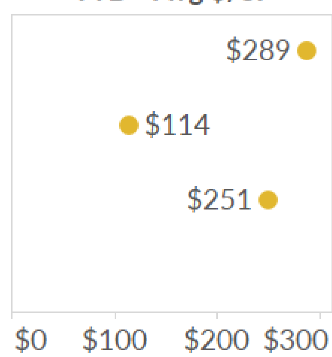
Q1 2019 saw 6 office transactions worth $11M in the $1M+ category.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$3.44M	2	$1.00M	1	244.0%
North GGH	$2.85M	1			
South GGH	$4.63M	3	$31.51M	9	-85.3%
West GGH			$86.28M	7	-100.0%
Grand Total	$10.91M	6	$118.78M	17	-90.8%

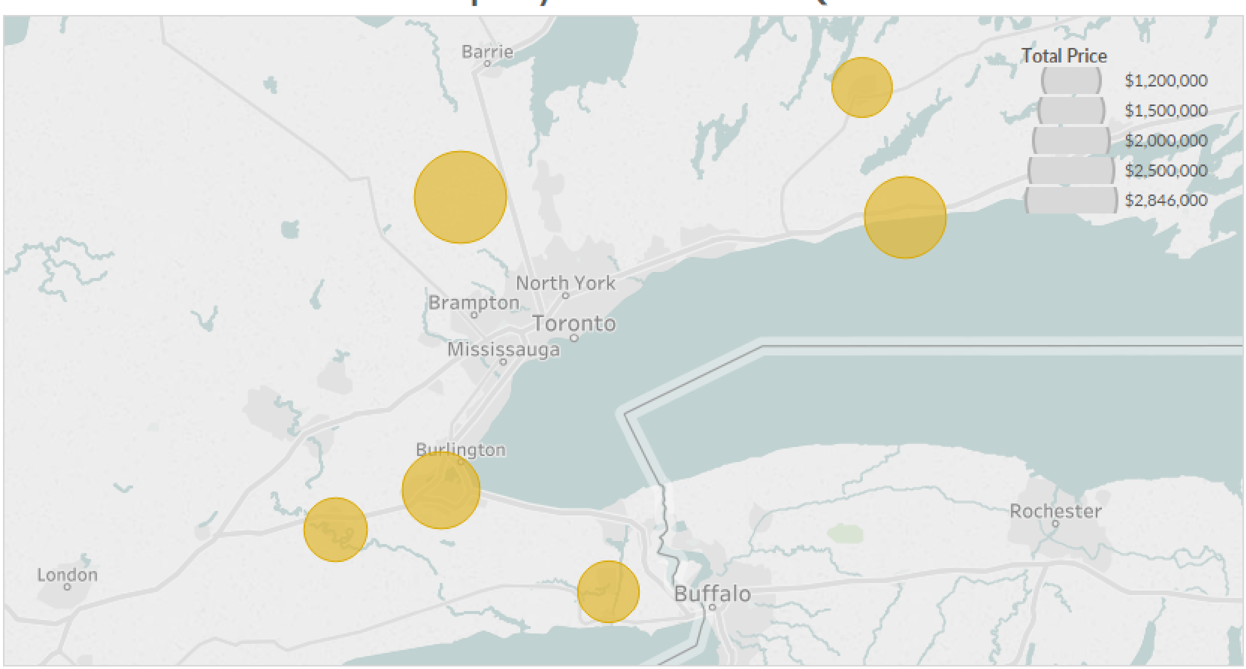
YTD - Office Total $ Volume



YTD - Avg $/SF



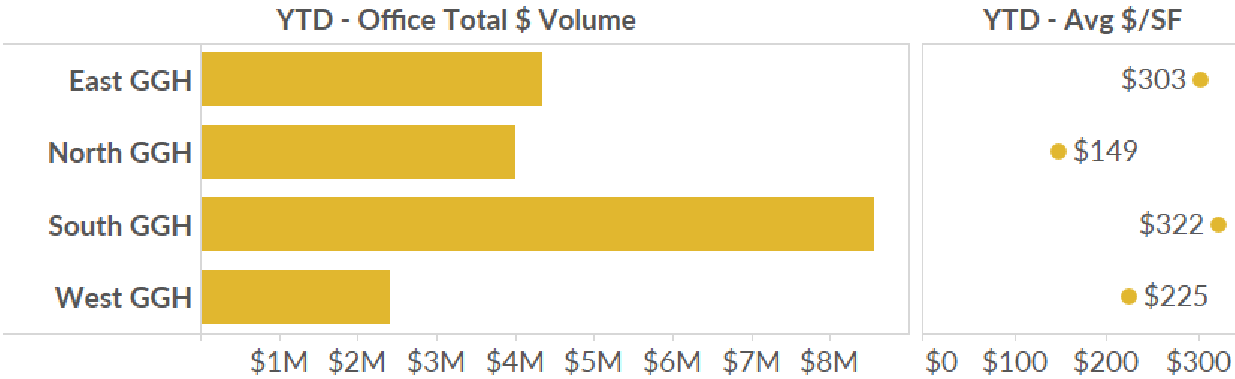
Office Property Transactions - Q1 2019



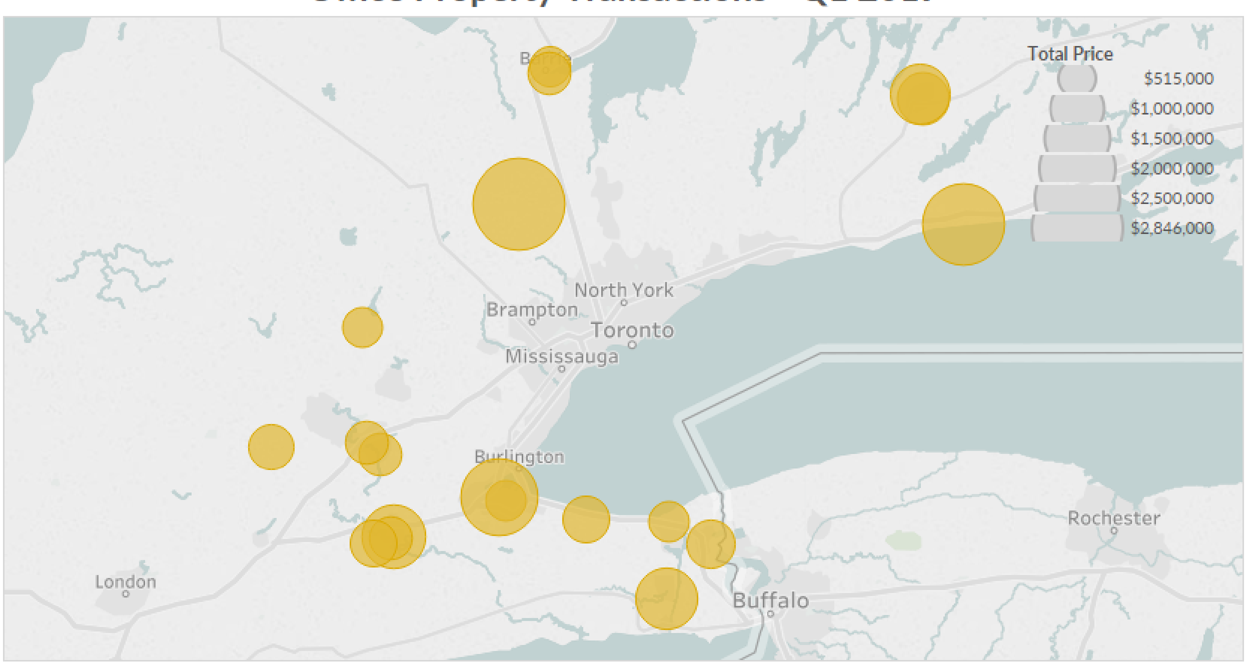
Office Transactions – All Sales

Q1 2019 saw 19 office transactions worth $19M in all price thresholds.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$4.35M	3	$1.70M	2	155.9%
North GGH	$4.01M	3	$1.14M	2	251.4%
South GGH	$8.57M	9	$34.25M	13	-75.0%
West GGH	$2.41M	4	$90.79M	14	-97.3%
Grand Total	$19.34M	19	$127.88M	31	-84.9%



Office Property Transactions - Q1 2019



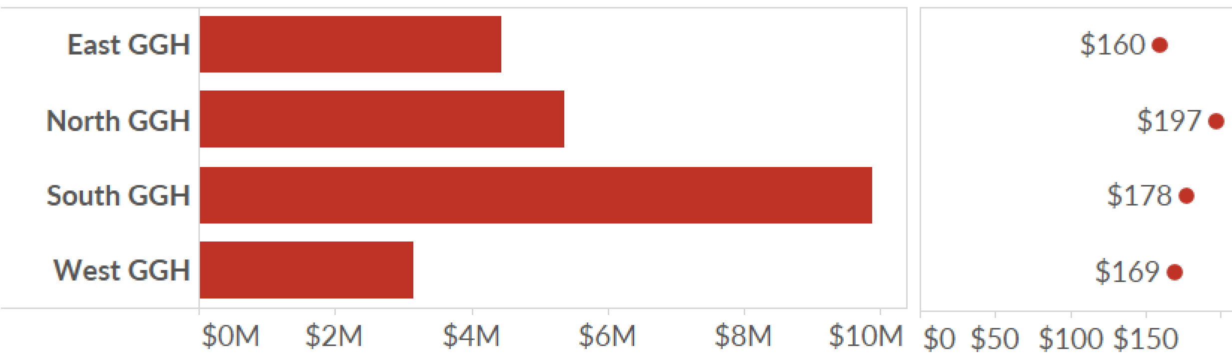
Retail Transactions - $500K to $1M

Q1 2019 saw 33 retail transactions worth $23M in the $500K to $1M category.

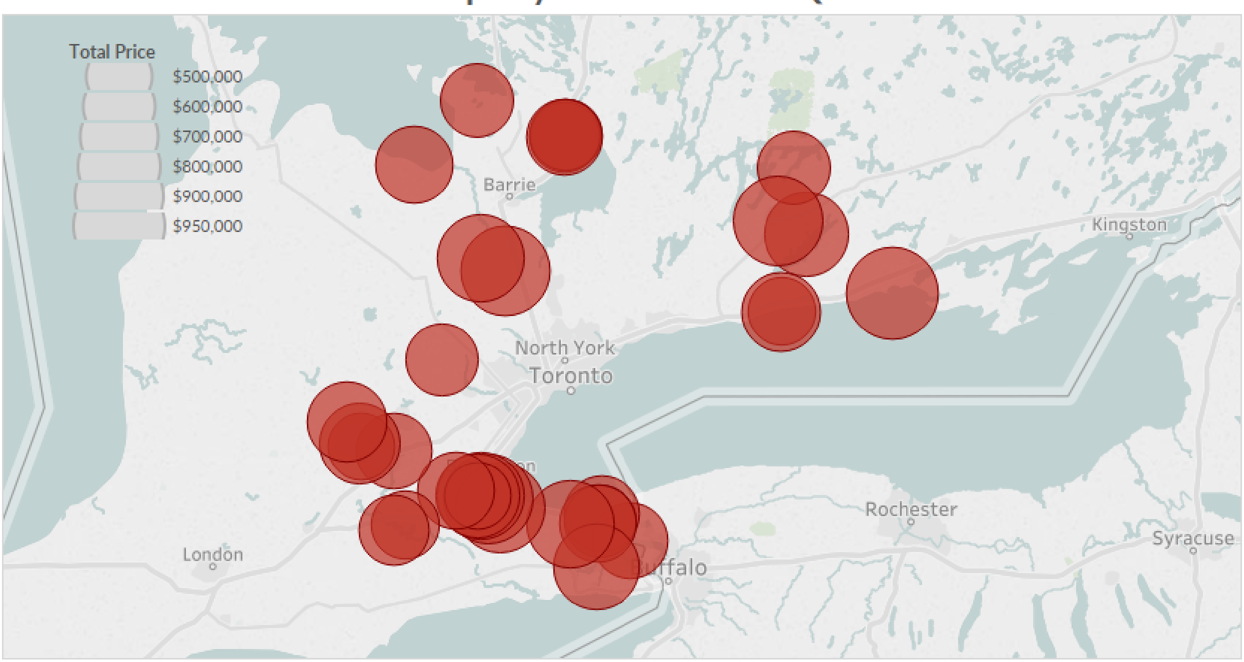
	Q1 2019 $ Vol	Q1 2019 #	Q1 2018 $ Vol	Q1 2018 #	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$4.46M	6	$2.36M	4	88.4%
North GGH	$5.36M	8	$6.33M	10	-15.3%
South GGH	$9.89M	14	$14.65M	22	-32.5%
West GGH	$3.16M	5	$4.28M	6	-26.1%
Grand Total	$22.86M	33	$27.61M	42	-17.2%

YTD - Retail Total $ Volume

YTD - Avg $/SF



Retail Property Transactions - Q1 2019

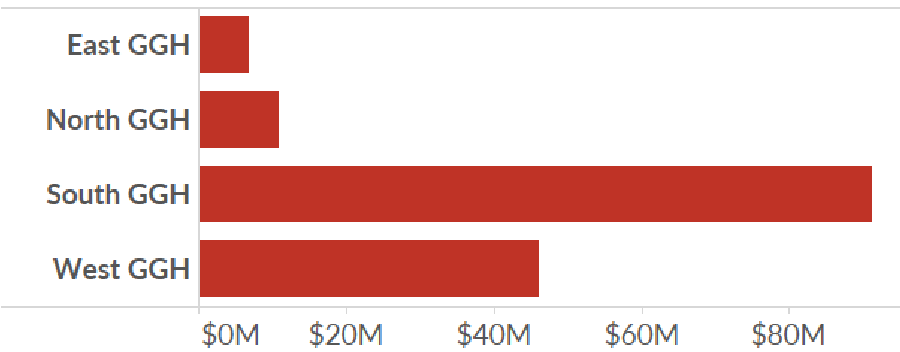


Retail Transactions - $1M+

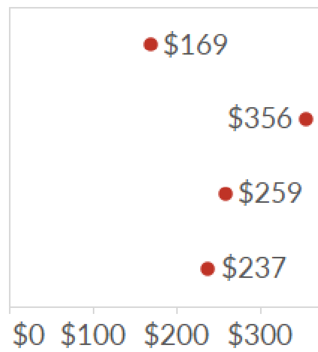
Q1 2019 saw 44 retail transactions worth $155M in the $1M+ category.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$6.83M	3	$7.41M	3	-7.8%
North GGH	$10.88M	6	$65.48M	12	-83.4%
South GGH	$91.32M	21	$59.10M	18	54.5%
West GGH	$46.04M	14	$51.90M	17	-11.3%
Grand Total	$155.07M	44	$183.89M	50	-15.7%

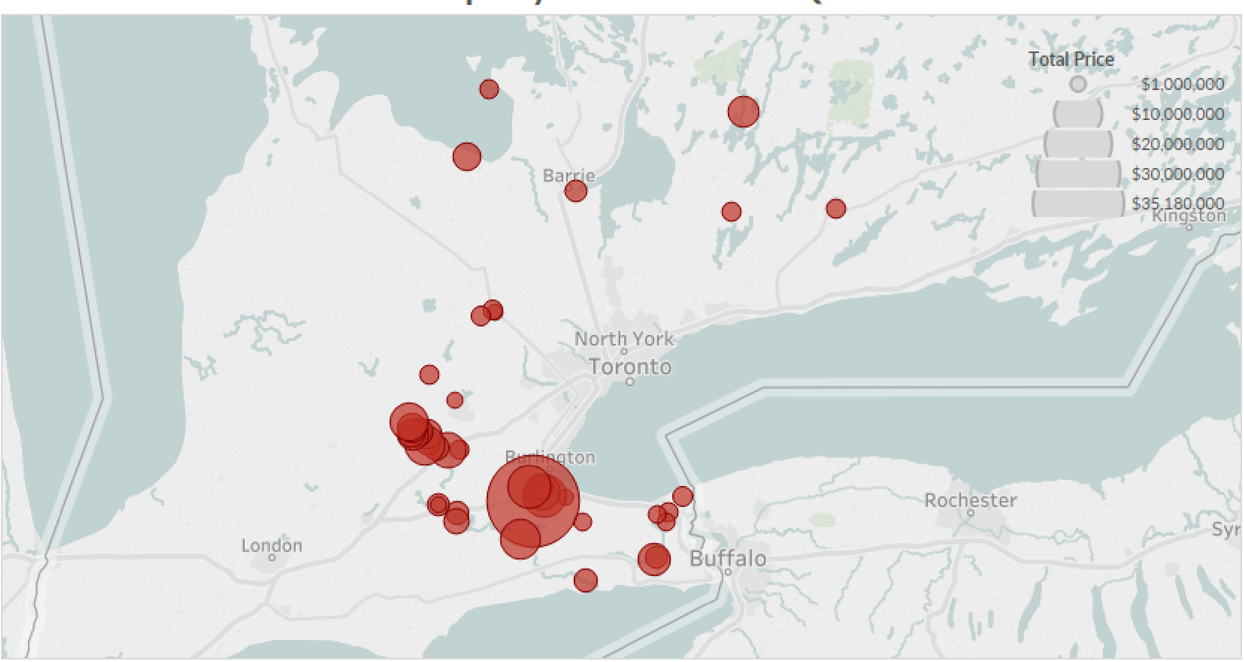
YTD - Retail Total $ Volume



YTD - Avg $/SF



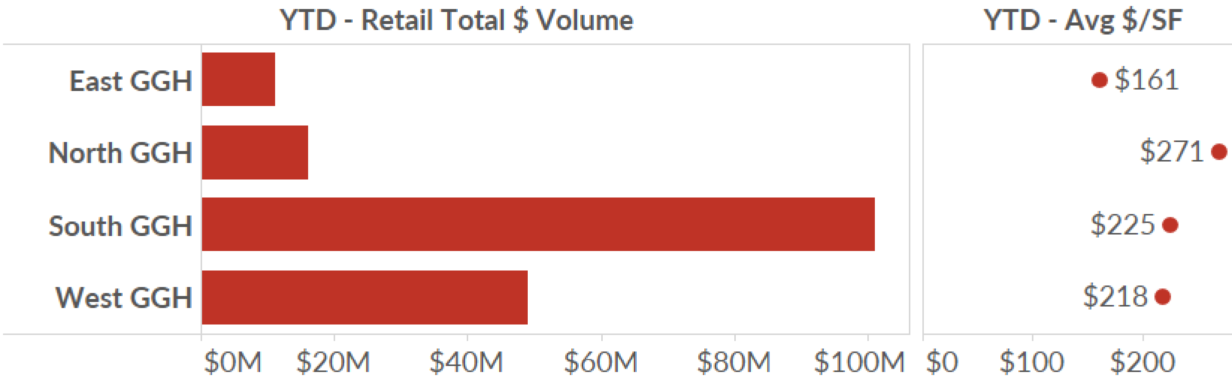
Retail Property Transactions - Q1 2019



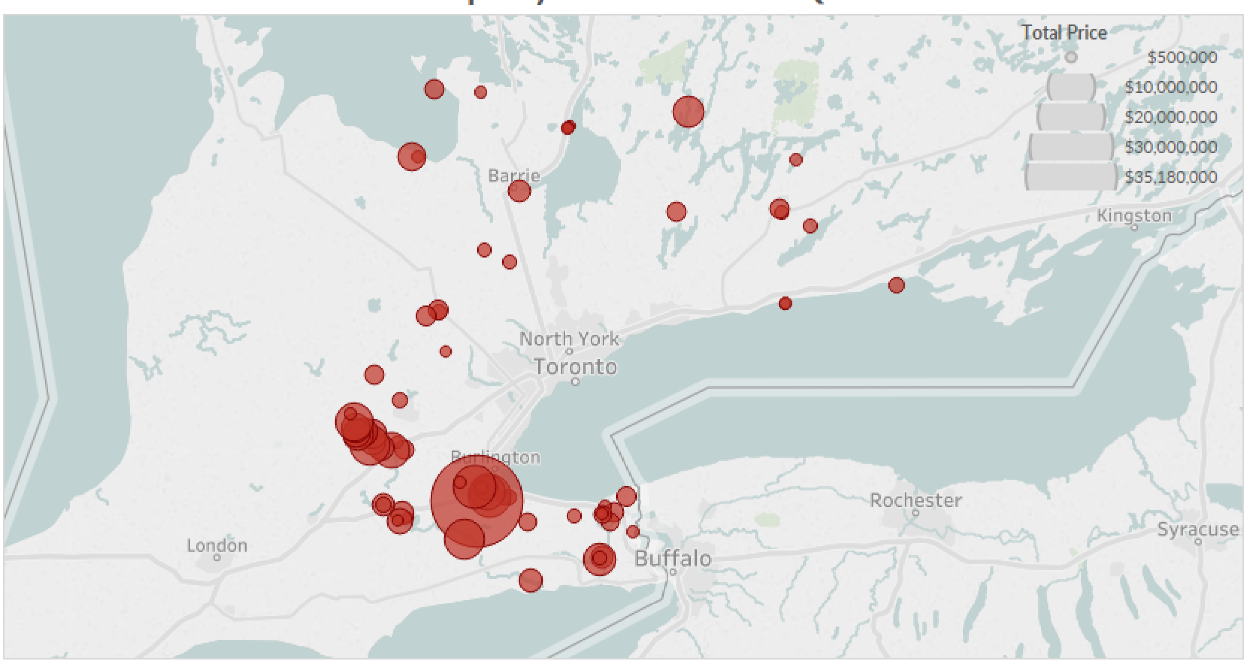
Retail Transactions – All Sales

Q1 2019 saw 77 retail transactions worth $178M in all price thresholds.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$11.28M	9	$9.77M	7	15.5%
North GGH	$16.24M	14	$71.80M	22	-77.4%
South GGH	$101.21M	35	$73.75M	40	37.2%
West GGH	$49.20M	19	$56.18M	23	-12.4%
Grand Total	$177.93M	77	$211.50M	92	-15.9%



Retail Property Transactions - Q1 2019

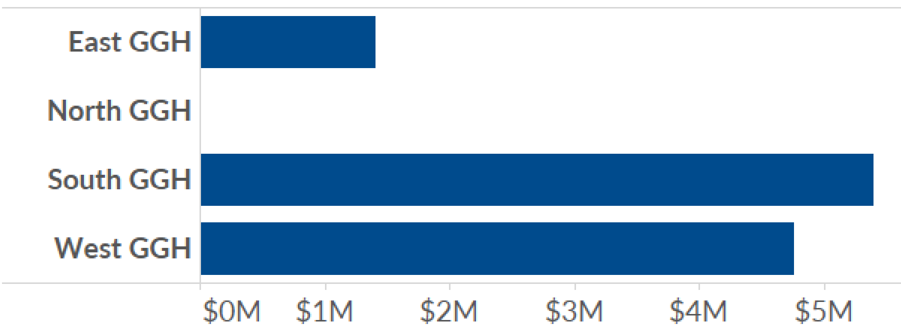


Industrial Transactions - $500K to $1M

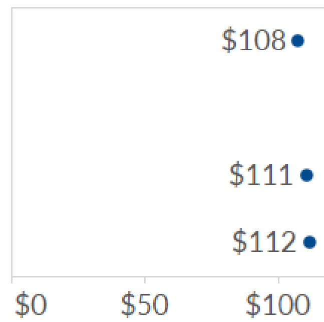
Q1 2019 saw 16 industrial transactions worth $12M in the $500K to $1M category.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$1.41M	2	$0.90M	1	56.7%
North GGH			$0.63M	1	-100.0%
South GGH	$5.40M	8	$8.54M	12	-36.8%
West GGH	$4.76M	6	$6.26M	8	-24.0%
Grand Total	$11.57M	16	$16.32M	22	-29.1%

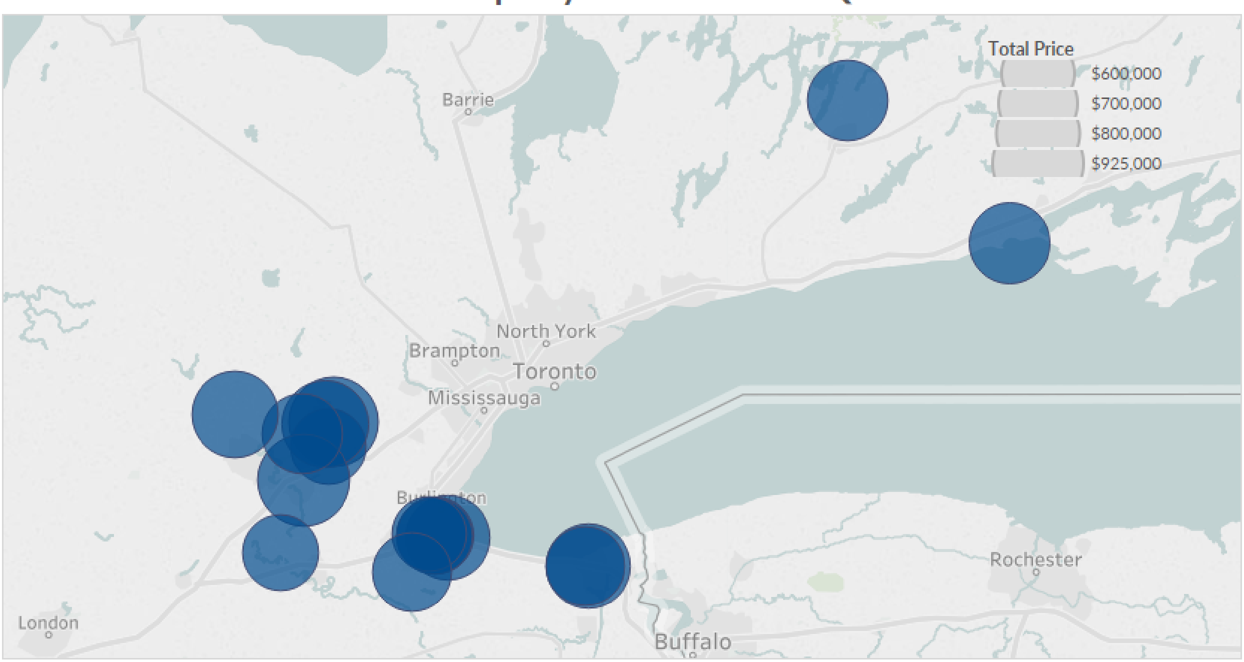
YTD - Industrial Total $ Volume



YTD - Avg $/SF



Industrial Property Transactions - Q1 2019

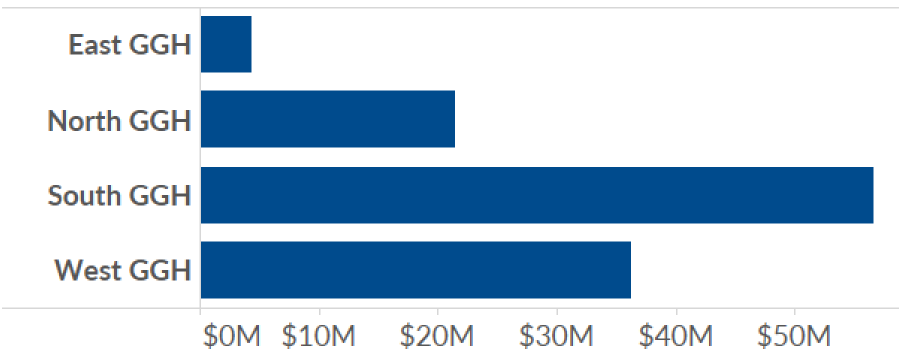


Industrial Transactions - $1M+

Q1 2019 saw 40 industrial transactions worth $119M in the $1M+ category.

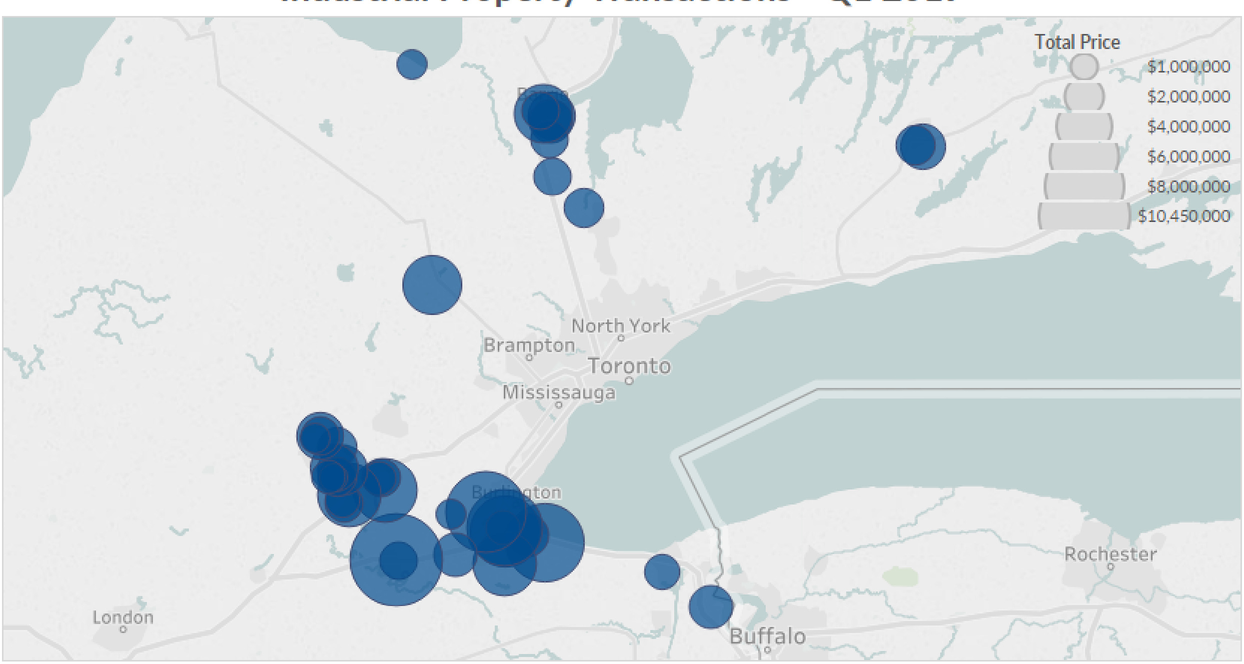
	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$4.40M	2	$4.93M	3	-10.66%
North GGH	$21.40M	9	$52.50M	11	-59.23%
South GGH	$56.65M	13	$64.81M	19	-12.59%
West GGH	$36.21M	16	$69.46M	21	-47.88%
Grand Total	$118.66M	40	$191.70M	54	-38.10%

YTD - Industrial Total $ Volume



YTD - Avg $/SF

Industrial Property Transactions - Q1 2019

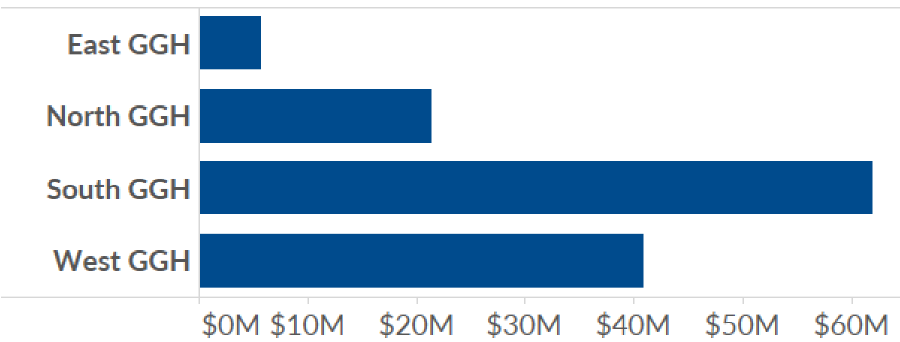


Industrial Transactions – All Sales

Q1 2019 saw 56 industrial transactions worth $130M in all price thresholds.

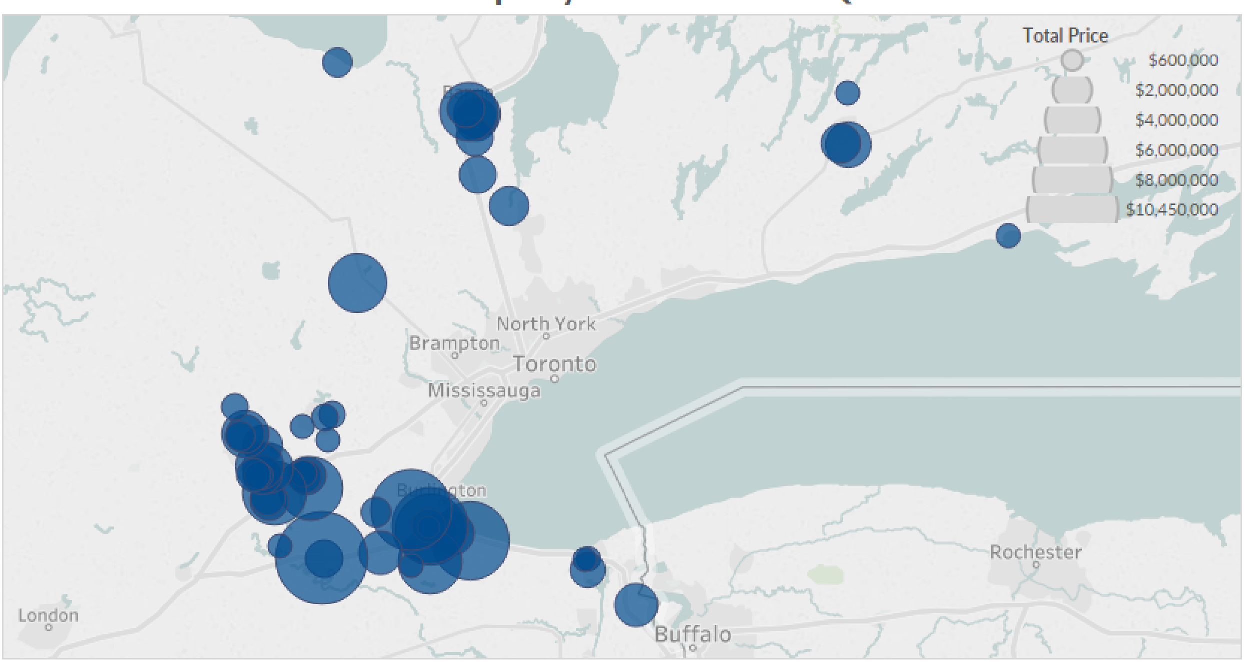
	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$5.81M	4	$5.83M	4	-0.26%
North GGH	$21.40M	9	$53.13M	12	-59.71%
South GGH	$62.05M	21	$73.35M	31	-15.41%
West GGH	$40.97M	22	$75.72M	29	-45.90%
Grand Total	$130.23M	56	$208.03M	76	-37.40%

YTD - Industrial Total $ Volume



YTD - Avg $/SF

Industrial Property Transactions - Q1 2019

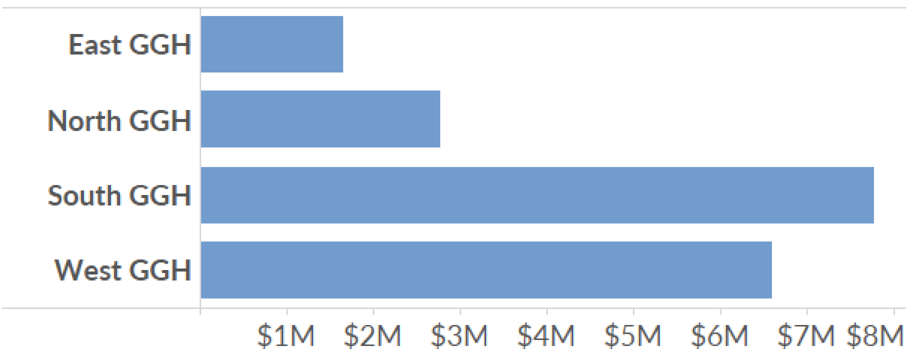


Apartment Transactions - $500K to $1M

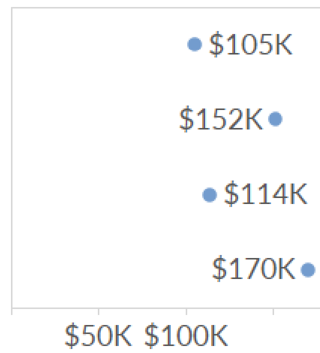
Q1 2019 saw 24 apartment transactions worth $19M in the $500K to $1M category.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$1.65M	2			
North GGH	$2.77M	4	$2.12M	3	30.52%
South GGH	$7.78M	10	$8.40M	13	-7.43%
West GGH	$6.59M	8	$4.75M	6	38.67%
Grand Total	$18.79M	24	$15.28M	22	22.99%

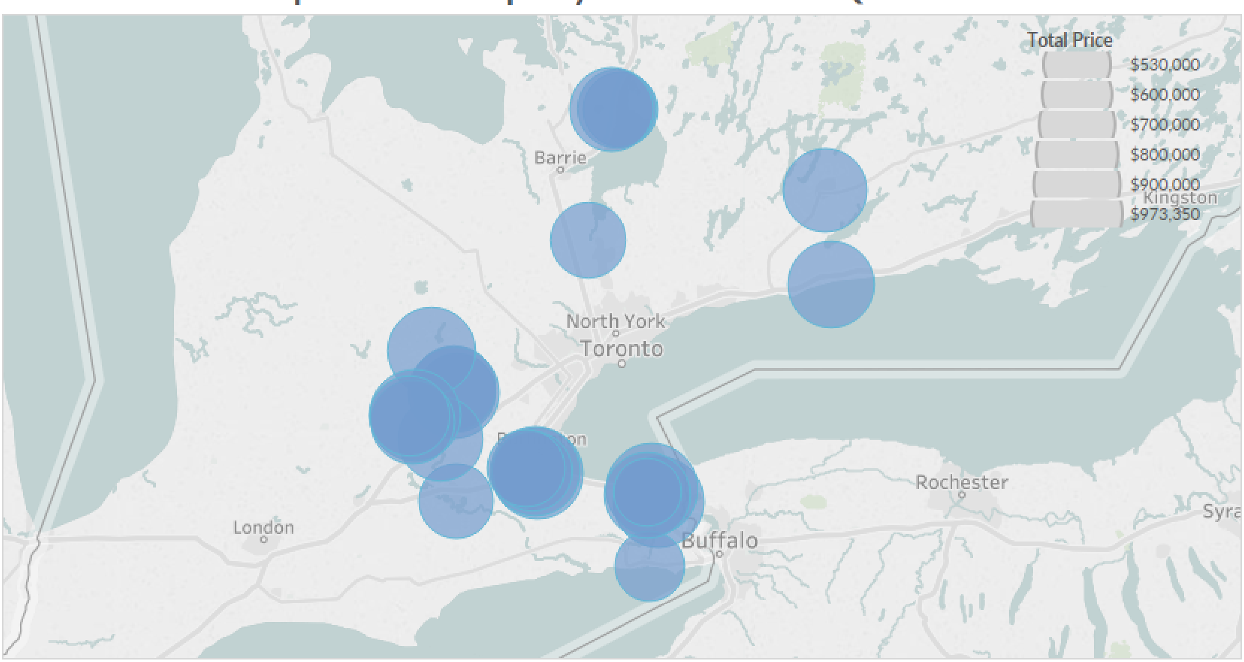
YTD - Apartment Total $ Volume



YTD - Avg $/Unit



Apartment Property Transactions - Q1 2019

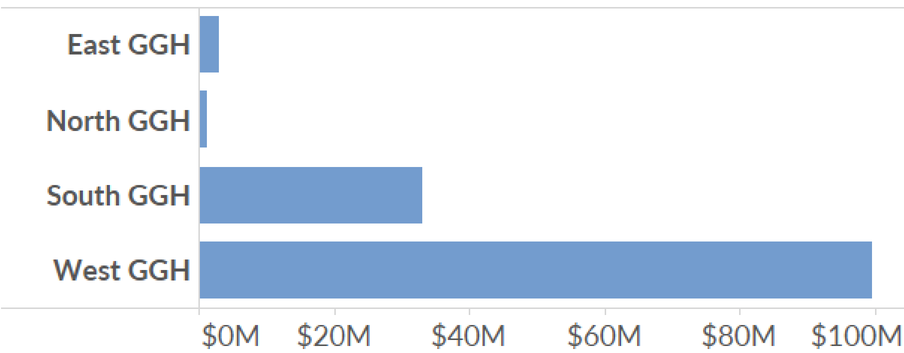


Apartment Transactions - $1M+

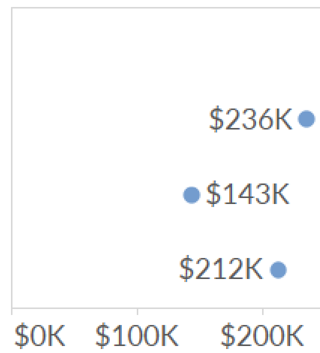
Q1 2019 saw 21 apartment transactions worth $138M in the $1M+ category.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$3.20M	1	$7.72M	3	-58.55%
North GGH	$1.42M	1	$36.97M	4	-96.17%
South GGH	$33.24M	9	$104.57M	16	-68.21%
West GGH	$99.74M	10	$117.82M	13	-15.35%
Grand Total	$137.60M	21	$267.08M	36	-48.48%

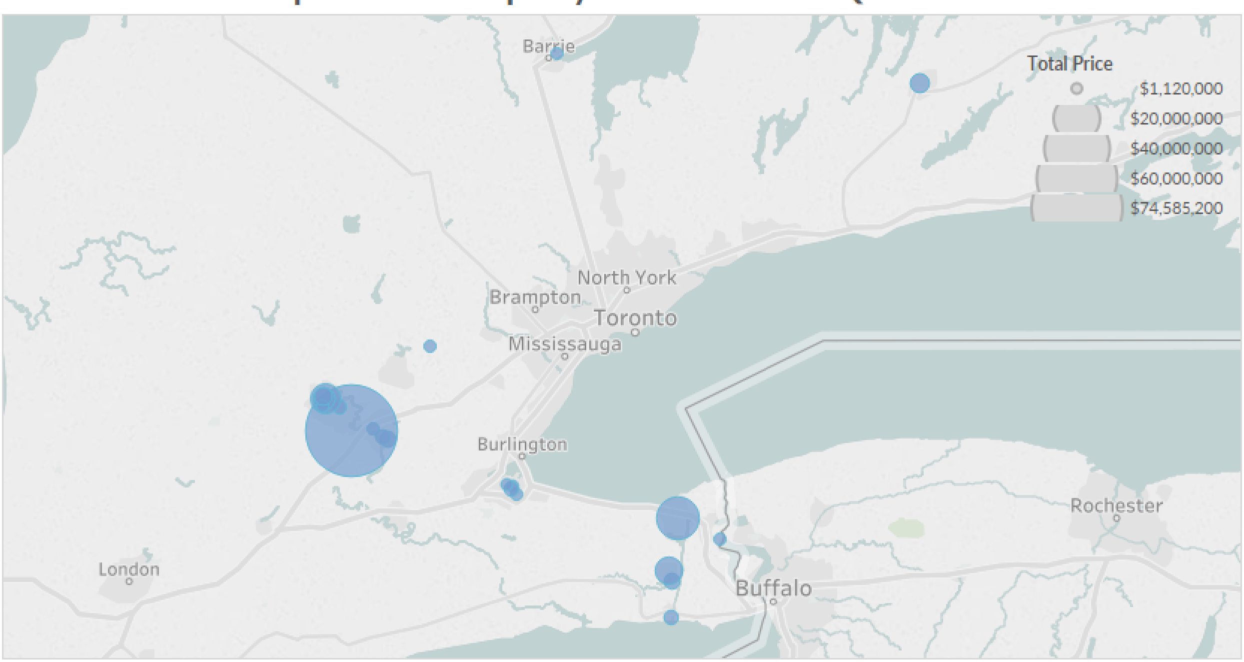
YTD - Apartment Total $ Volume



YTD - Avg $/Unit



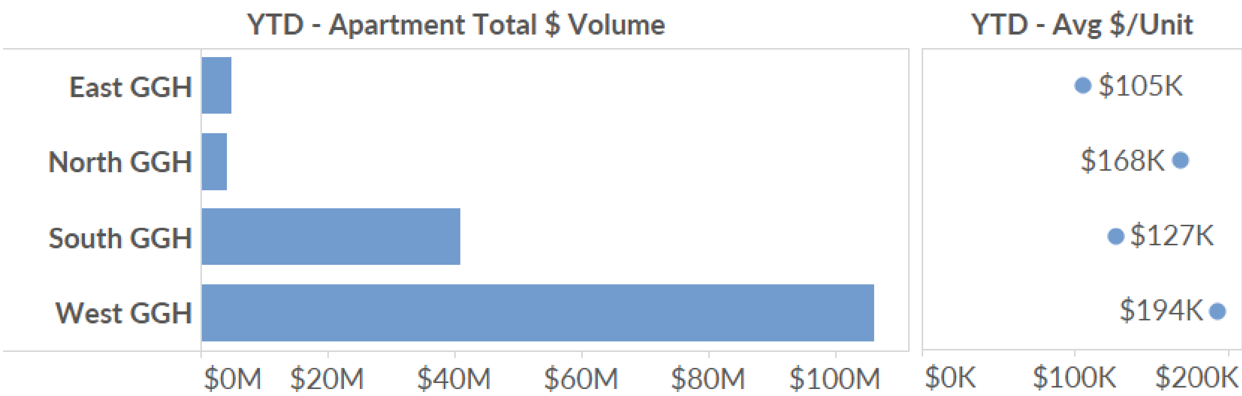
Apartment Property Transactions - Q1 2019



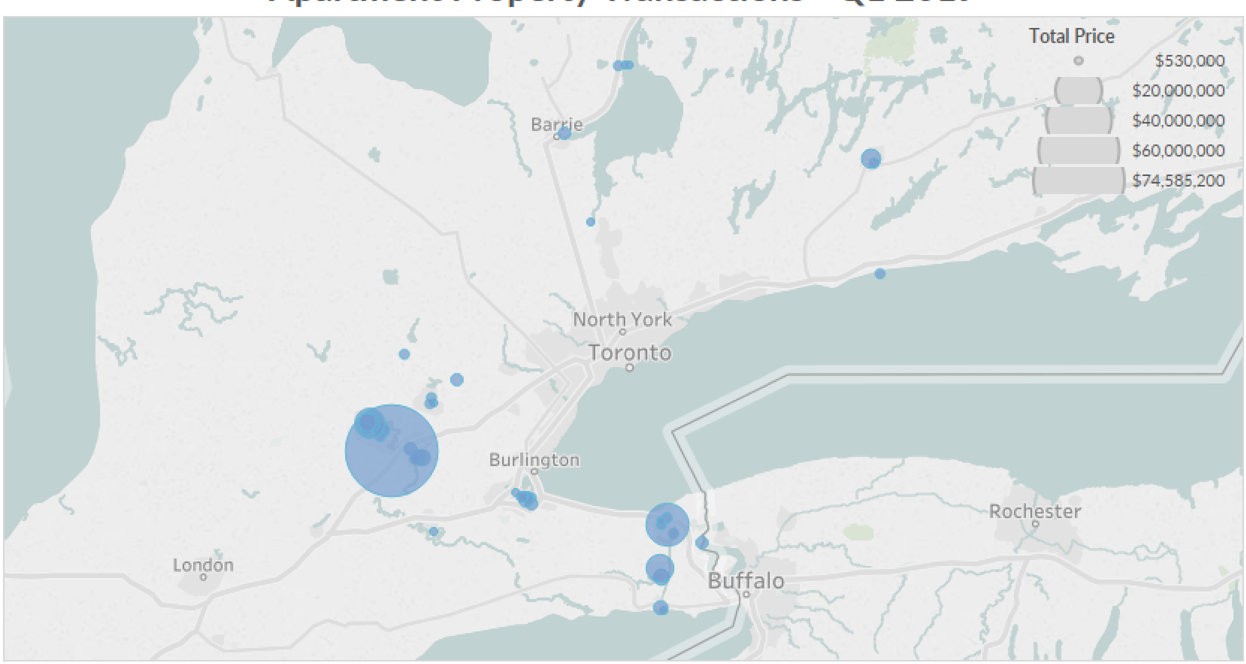
Apartment Transactions – All Sales

Q1 2019 saw 45 apartment transactions worth $156M in all price thresholds.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$4.85M	3	$7.72M	3	-37.16%
North GGH	$4.18M	5	$39.09M	7	-89.30%
South GGH	$41.02M	19	$112.98M	29	-63.69%
West GGH	$106.33M	18	$122.58M	19	-13.26%
Grand Total	$156.39M	45	$282.36M	58	-44.62%



Apartment Property Transactions - Q1 2019



Hotel Transactions – All Sales

Q1 2019 saw 9 hotel transactions worth $61M in all price thresholds.

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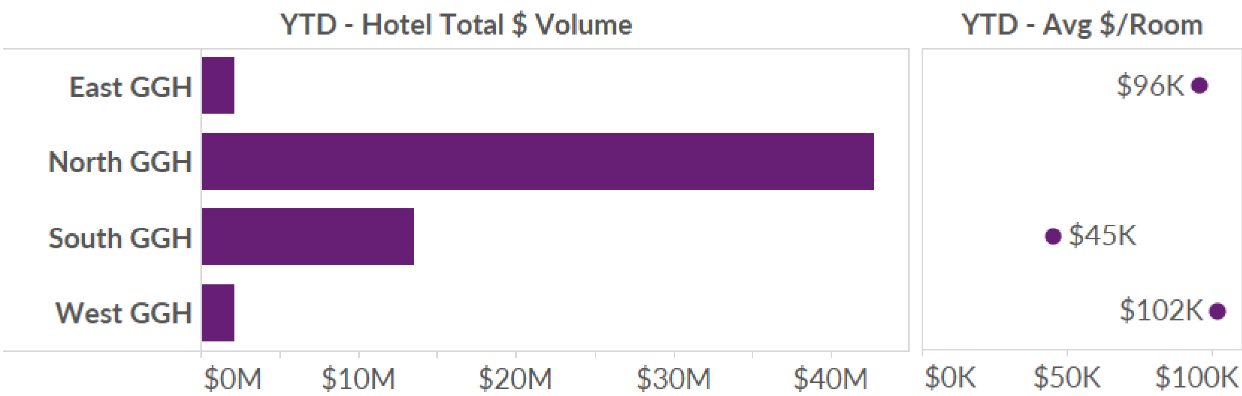
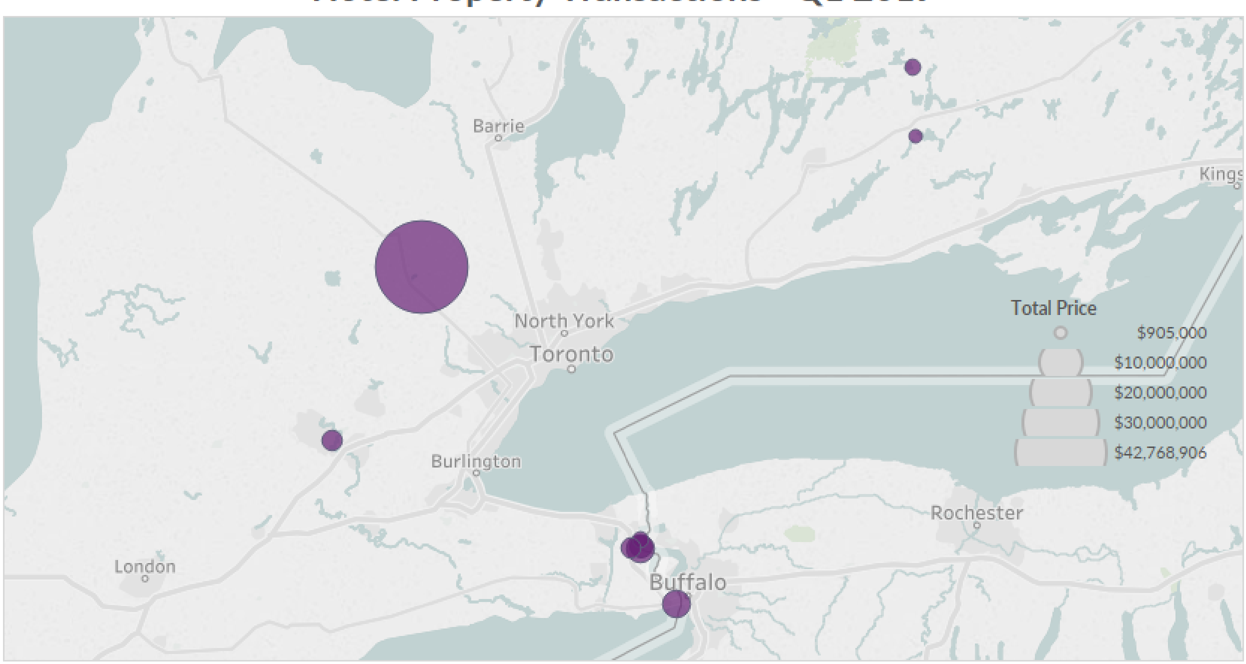
	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$2.21M	2			
North GGH	$42.77M	1			
South GGH	$13.57M	5	$6.44M	2	110.7%
West GGH	$2.15M	1	$13.25M	1	-83.8%
Grand Total	$60.69M	9	$19.69M	3	208.2%



Hotel Property Transactions - Q1 2019

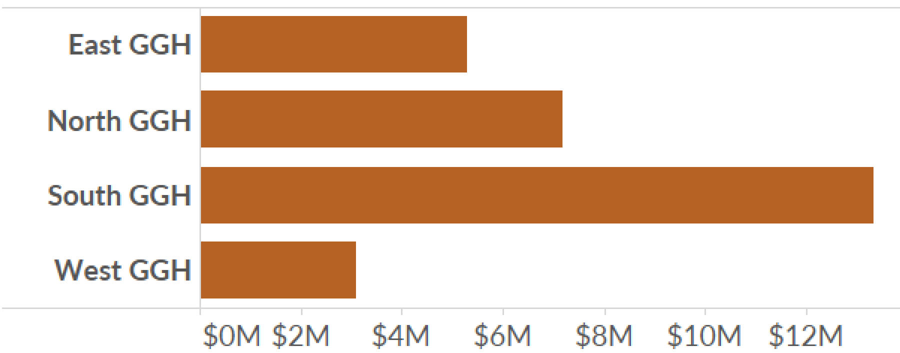


ICI Land Transactions - $500K to $1M

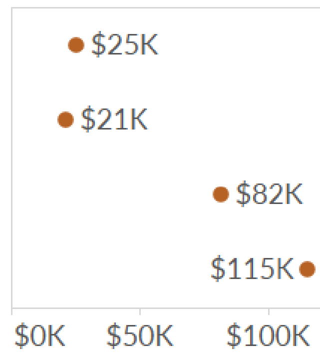
Q1 2019 saw 40 ICI land transactions worth $29M in the $500K to $1M category.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$5.31M	7	$4.85M	7	9.31%
North GGH	$7.18M	10	$10.64M	15	-32.54%
South GGH	$13.35M	19	$21.20M	30	-37.04%
West GGH	$3.12M	4	$8.18M	12	-61.87%
Grand Total	$28.95M	40	$44.87M	64	-35.48%

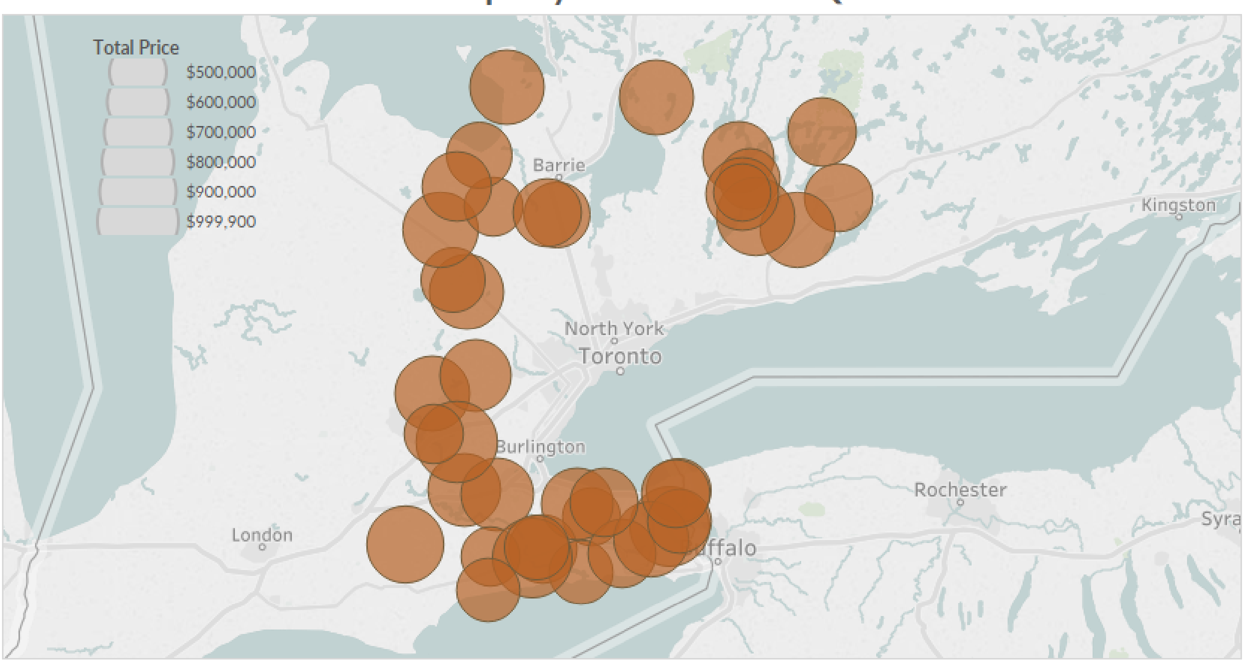
YTD - ICI Land Total $ Volume



YTD - Avg $/Acre



ICI Land Property Transactions - Q1 2019



ICI Land Transactions - $1M+

Q1 2019 saw 90 ICI land transactions worth $243M in the $1M+ category.

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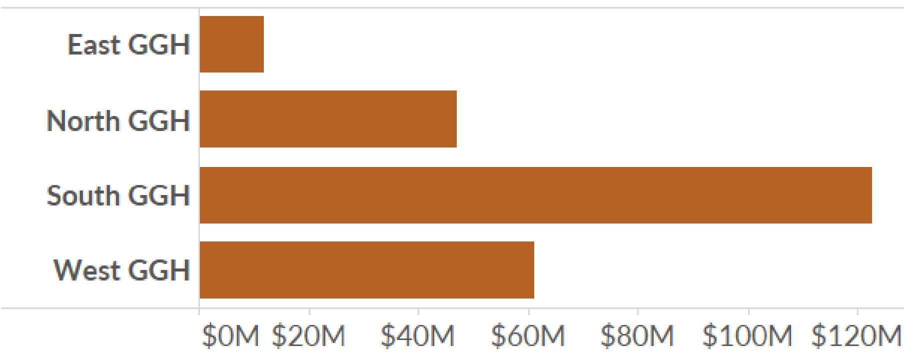
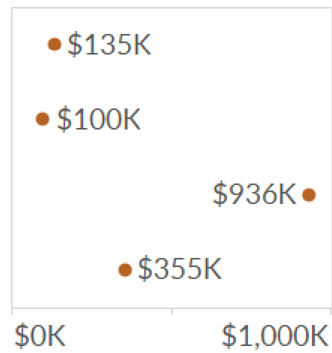
	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$12.04M	7	$13.82M	7	-12.8%
North GGH	$47.16M	26	$36.14M	19	30.5%
South GGH	$122.75M	34	$95.17M	42	29.0%
West GGH	$61.21M	23	$22.39M	13	173.4%
Grand Total	$243.16M	90	$167.51M	81	45.2%

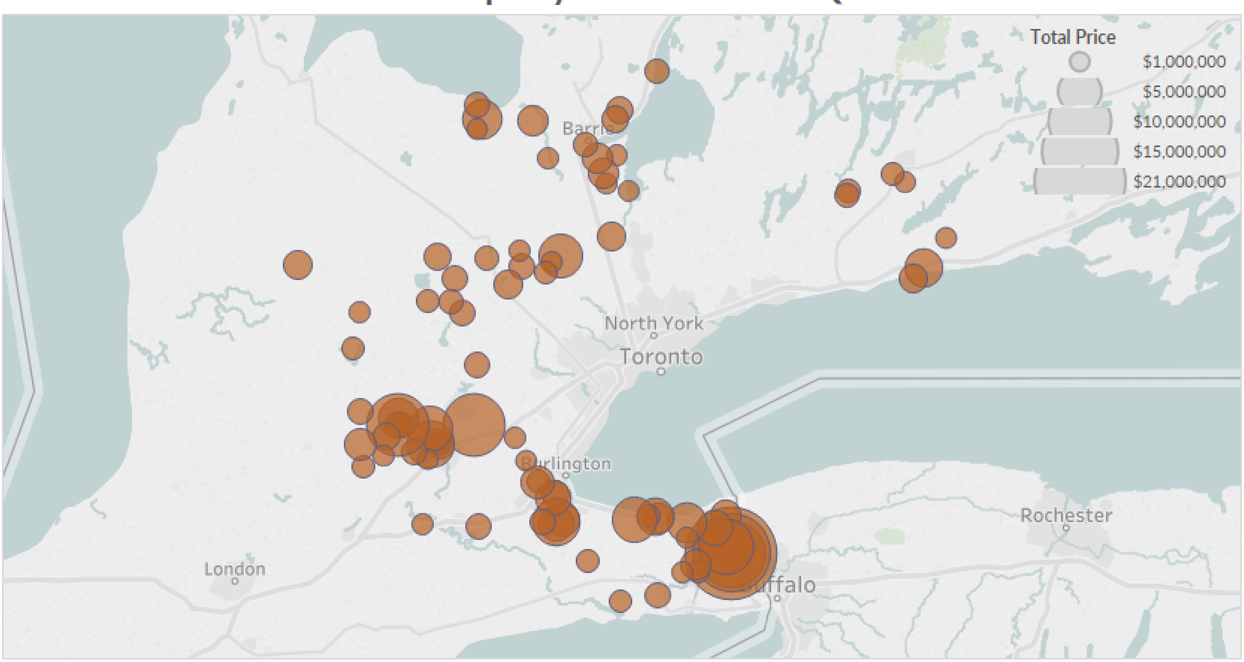
YTD - ICI Land Total $ Volume



YTD - Avg $/Acre



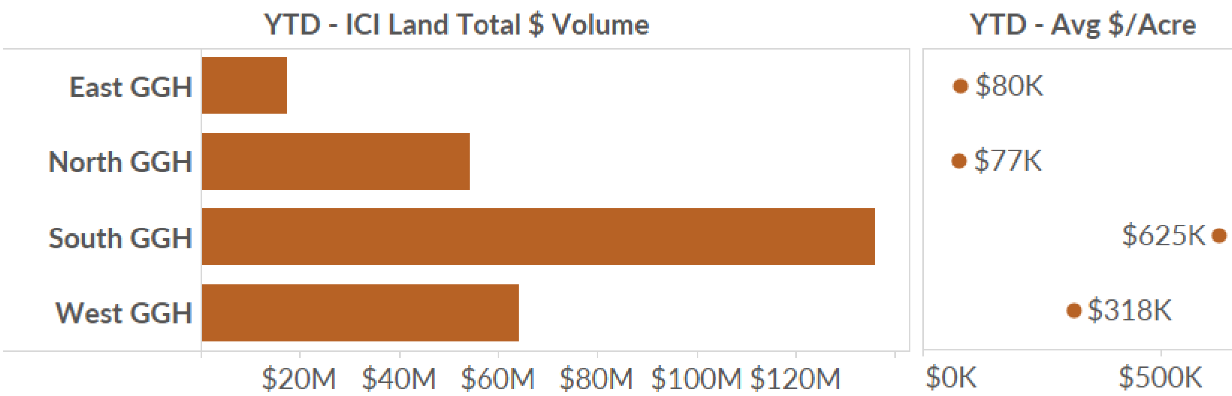
ICI Land Property Transactions - Q1 2019

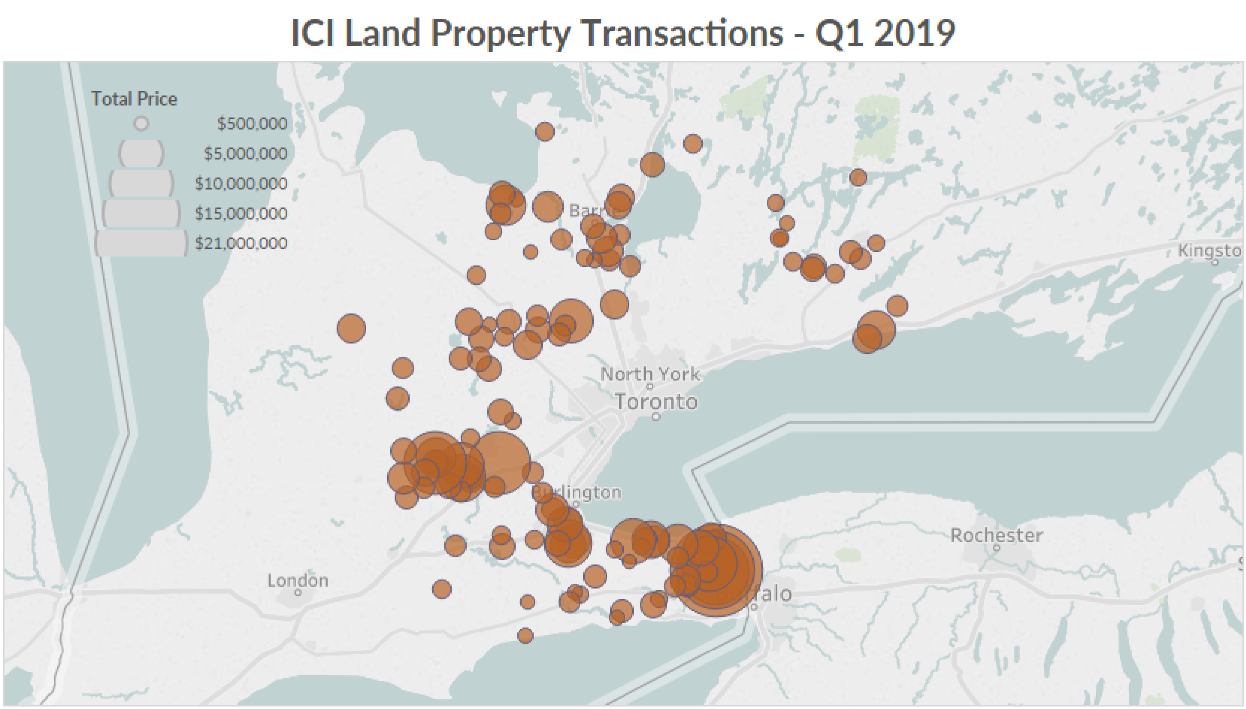


ICI Land Transactions – All Sales

Q1 2019 saw 130 ICI land transactions worth $272M in all price thresholds.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$17.35M	14	$18.67M	14	-7.1%
North GGH	$54.33M	36	$46.78M	34	16.2%
South GGH	$136.10M	53	$116.37M	72	17.0%
West GGH	$64.32M	27	$30.56M	25	110.5%
Grand Total	$272.11M	130	$212.38M	145	28.1%



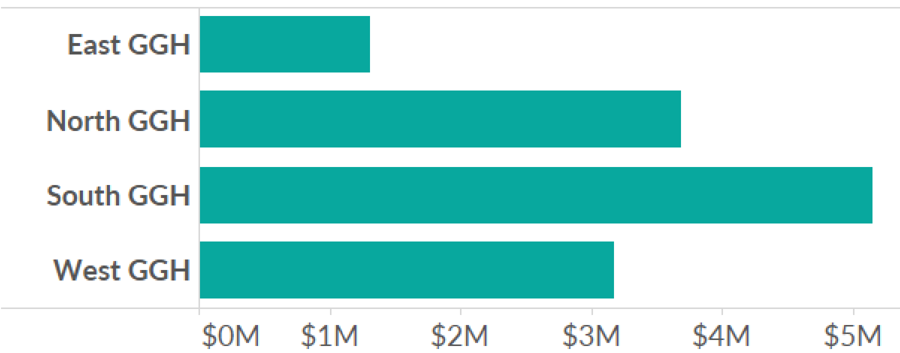


Residential Land Transactions - $500K to $1M

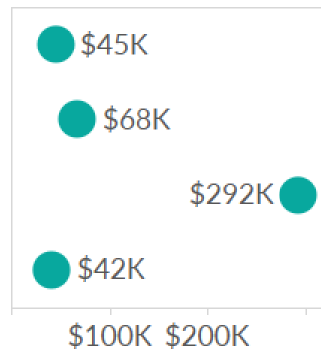
Q1 2019 saw 18 residential land transactions worth $13M in the $500K to $1M category.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$1.31M	2	$0.90M	1	46.00%
North GGH	$3.69M	5	$4.17M	6	-11.46%
South GGH	$5.16M	7	$3.64M	5	41.73%
West GGH	$3.18M	4	$3.64M	5	-12.77%
Grand Total	$13.33M	18	$12.34M	17	8.01%

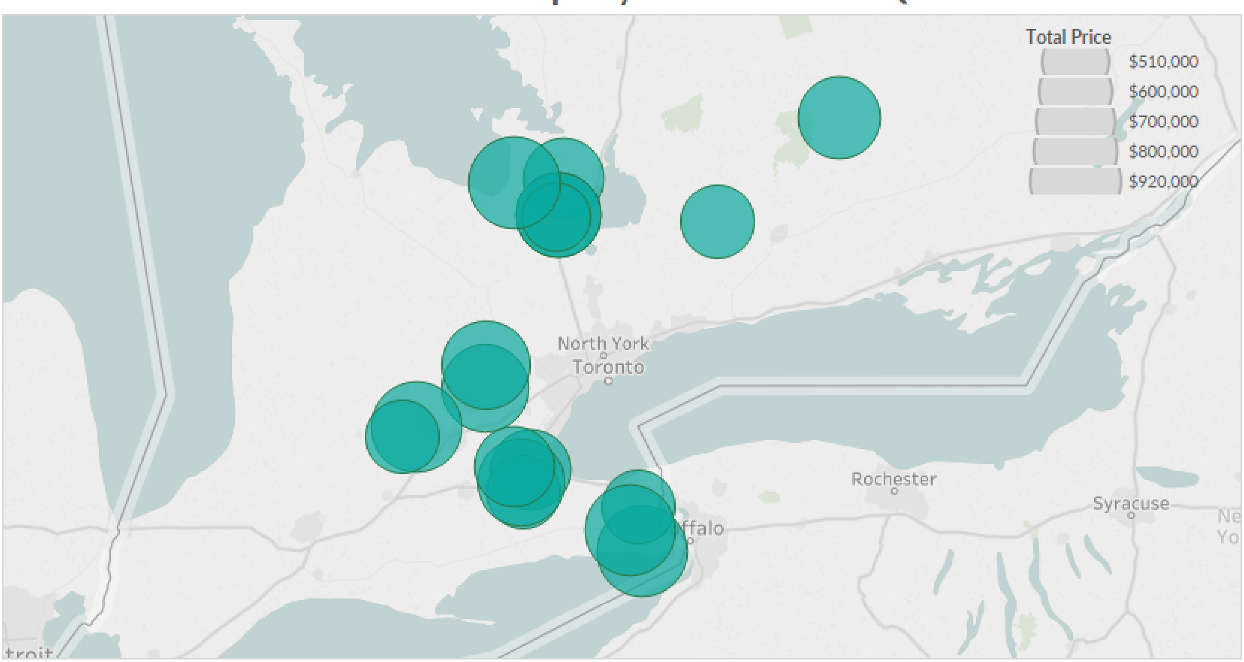
YTD - Residential Land Total $ Volume



YTD - Avg $/Acre



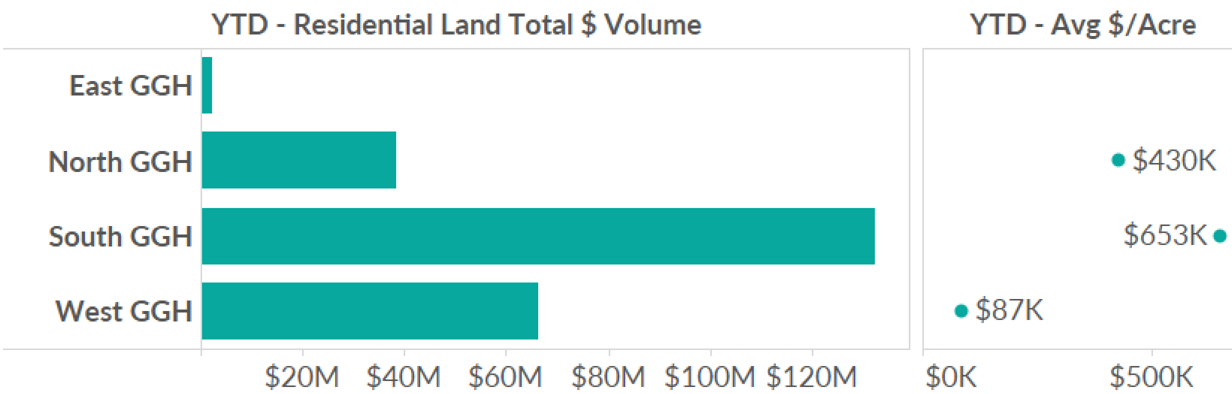
Residential Land Property Transactions - Q1 2019

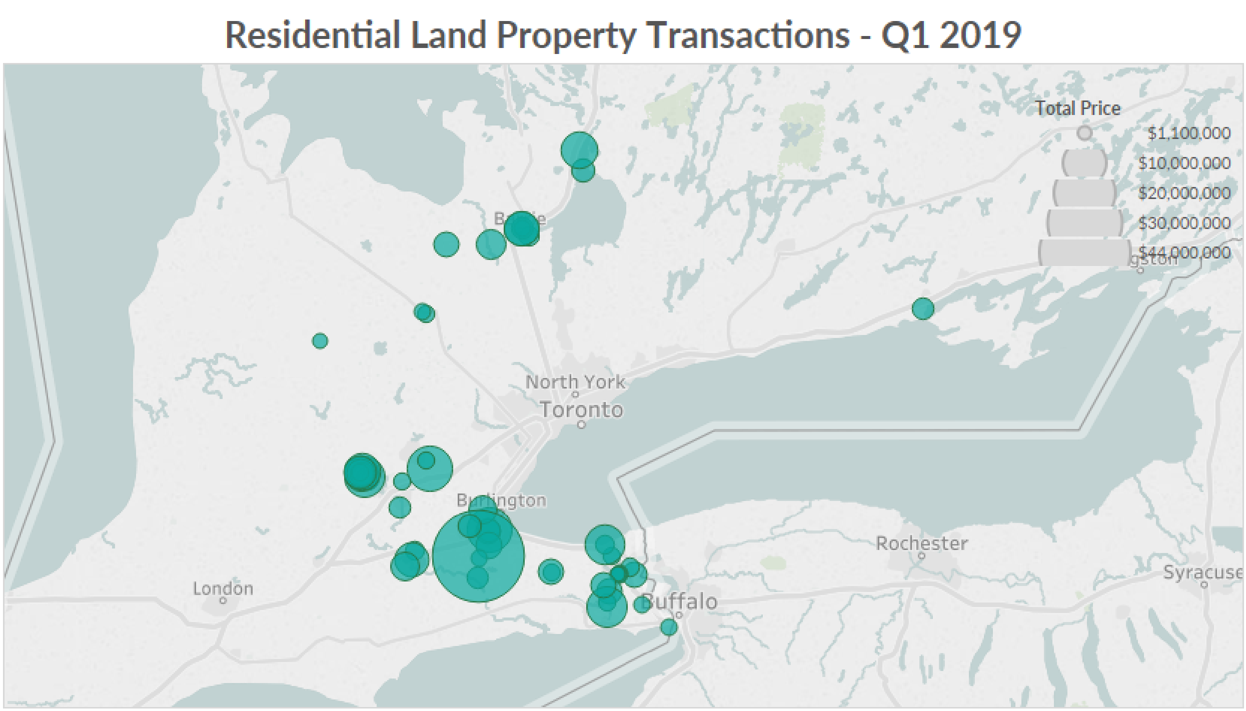


Residential Land Transactions - $1M+

Q1 2019 saw 58 residential land transactions worth $240M in the $1M+ category.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$2.39M	1	$2.30M	2	3.9%
North GGH	$38.43M	11	$68.11M	11	-43.6%
South GGH	$132.46M	29	$45.81M	15	189.1%
West GGH	$66.42M	17	$36.04M	11	84.3%
Grand Total	$239.70M	58	$152.26M	39	57.4%



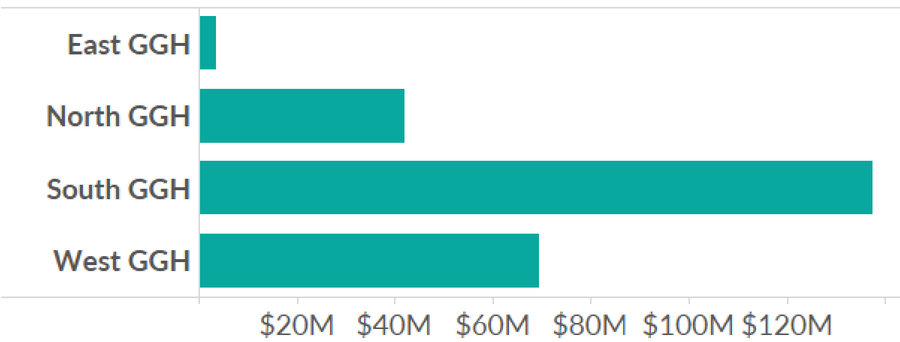


Residential Land Transactions – All Sales

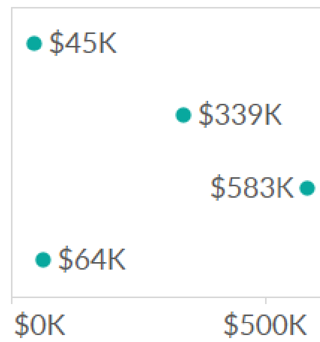
Q1 2019 saw 76 residential land transactions worth $253M in all price thresholds.

	Q1 2019 $ Vol	#	Q1 2018 $ Vol	#	% Change $ Vol Q1 '19 vs Q1 '18
East GGH	$3.70M	3	$3.20M	3	15.8%
North GGH	$42.12M	16	$72.28M	17	-41.7%
South GGH	$137.62M	36	$49.45M	20	178.3%
West GGH	$69.60M	21	$39.68M	16	75.4%
Grand Total	$253.04M	76	$164.61M	56	53.7%

YTD - Residential Land Total $ Volume



Avg $/Acre



Residential Land Property Transactions - Q1 2019