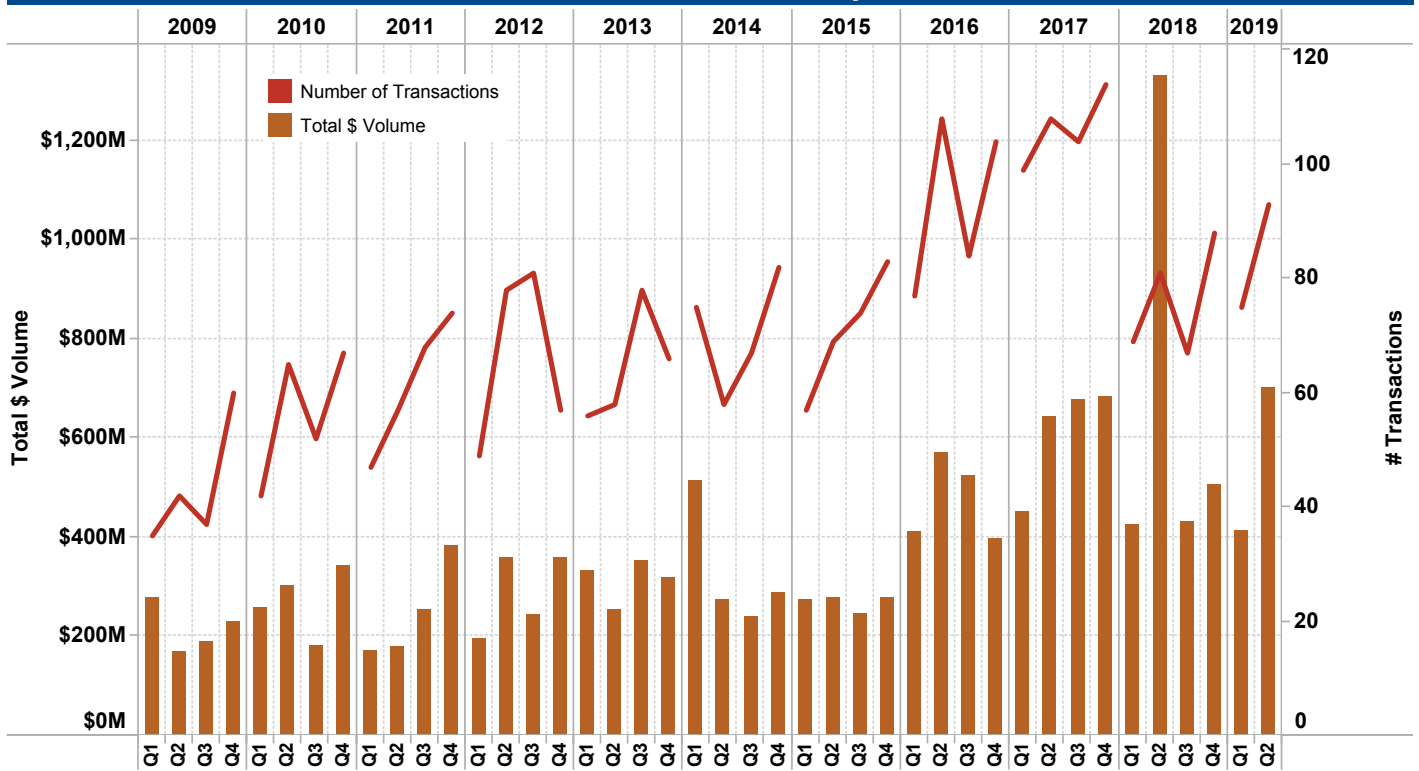

Greater Toronto Area ICI Land Commercial Q2 2019 Statistics

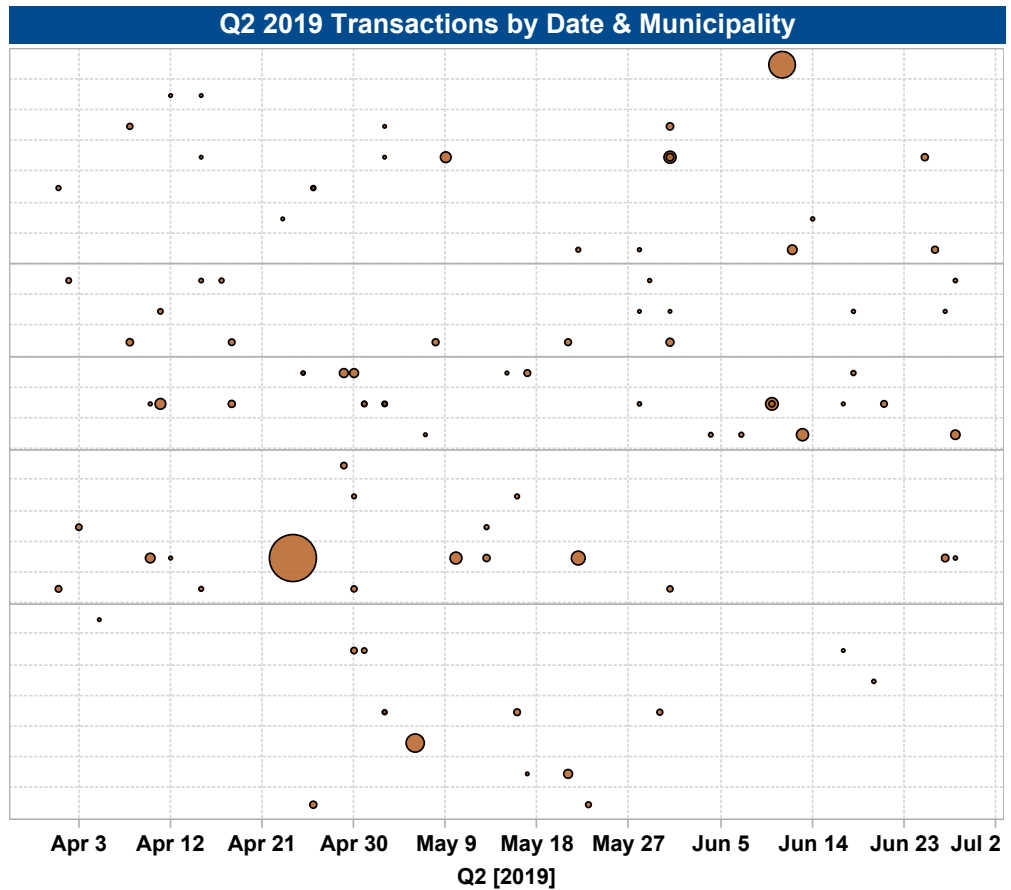
Data as of June 30, 2019



ICI Land - Total Price & Transactions by Year & Quarter



ICI Land		
Durham	Ajax	\$73.0M
	Brock	\$2.3M
	Clarington	\$10.0M
	Oshawa	\$40.3M
	Scugog	\$9.5M
	Uxbridge	\$2.5M
	Whitby	\$17.8M
Halton	Halton Hills	\$10.6M
	Milton	\$7.8M
	Oakville	\$25.2M
Peel	Brampton	\$27.0M
	Caledon	\$55.8M
	Mississauga	\$29.6M
Toronto	East York	\$4.0M
	Etobicoke	\$4.4M
	North York	\$6.3M
	Old Toronto	\$286.8M
	Scarborough	\$13.9M
York	Aurora	\$1.1M
	East Gwillimbury	\$8.1M
	Georgina	\$1.7M
	King	\$12.0M
	Markham	\$34.3M
	Vaughan	\$9.0M
	Whitchurch-Stouffville	\$8.4M

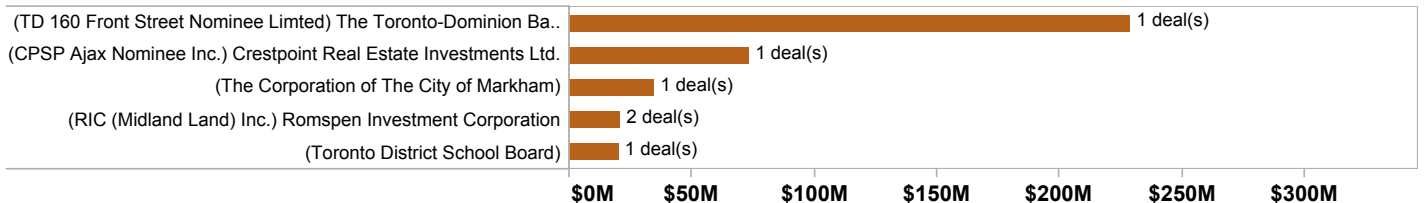


ICI Land - Avg. Price/Acre by Land Use and Property Size (last 12 mos.)

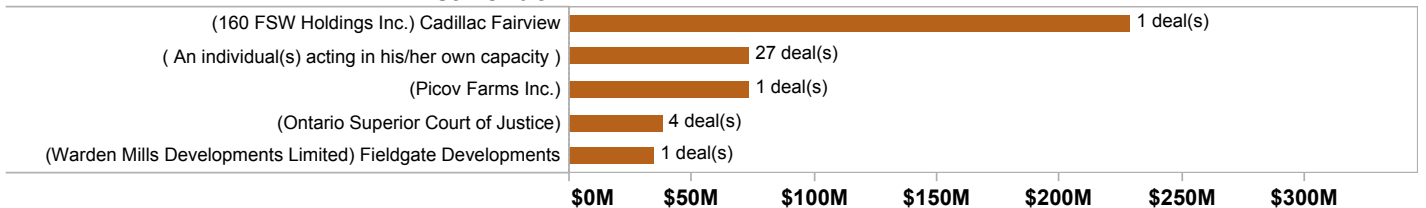
Region	Municipality	2 to 6 ac.			6 to 10 ac.			10 ac. & over	
		Commercial & Office	Industrial	Retail	Commercial & Office	Industrial	Retail	Commercial & Office	Industrial
Durham	Ajax								\$565,526
	Clarington	\$422,012						\$147,848	\$156,849
	Oshawa		\$472,536		\$471,509		\$1,245,787		\$456,873
	Pickering		\$1,113,464			\$186,826			\$110,383
	Uxbridge		\$734,285						
	Whitby		\$554,236						\$220,463
Halton	Burlington	\$943,640	\$908,751		\$800,136				\$910,427
	Halton Hills		\$688,757						\$307,708
	Oakville		\$942,750	\$1,189,591				\$317,098	\$687,564
Peel	Brampton		\$1,882,845			\$1,498,153		\$1,564,574	\$449,631
	Caledon		\$1,499,365		\$817,199	\$650,118		\$618,526	\$971,420
	Mississauga	\$1,347,709	\$1,269,522			\$2,016,384		\$123,923	\$1,602,166
Toronto	Etobicoke							\$2,407,349	
	North York		\$1,010,101	\$4,001,111					
	Old Toronto		\$3,038,549		\$2,939,550				
	Scarborough		\$663,395		\$650,304	\$2,227,574			\$1,235,258
York	King		\$721,455						
	Markham	\$1,594,015	\$1,877,470		\$646,170			\$1,721,500	
	Vaughan	\$2,971,087	\$1,595,500			\$1,097,272			\$499,222
	Whitchurch-Stouf...		\$1,293,103			\$721,154			

ICI Land - Q2 2019 Top Purchasers, Vendors, Lenders

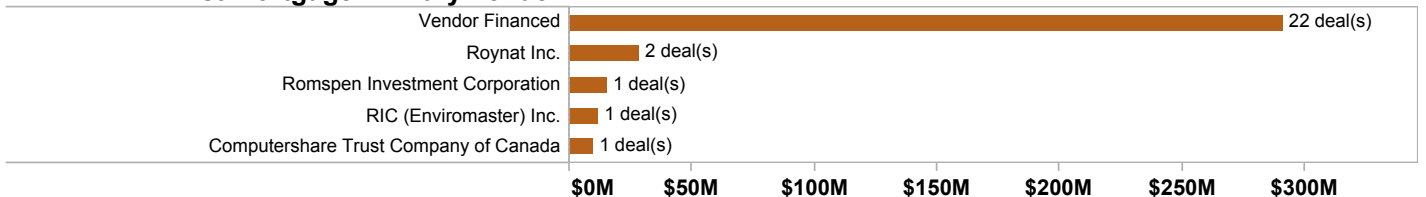
First Purchaser



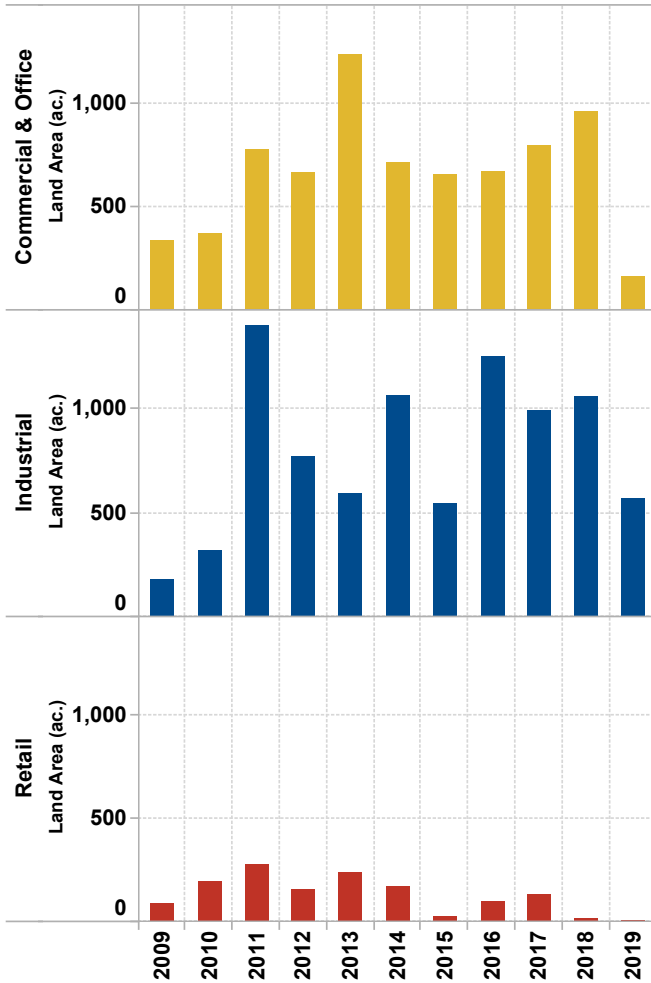
First Vendor



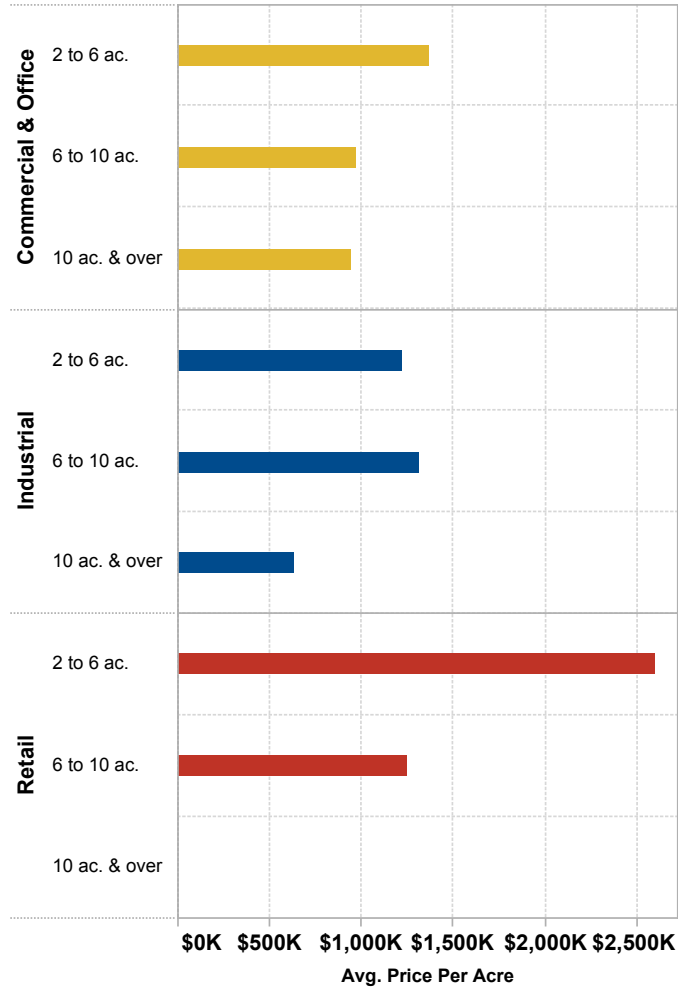
First Mortgage Primary Lender



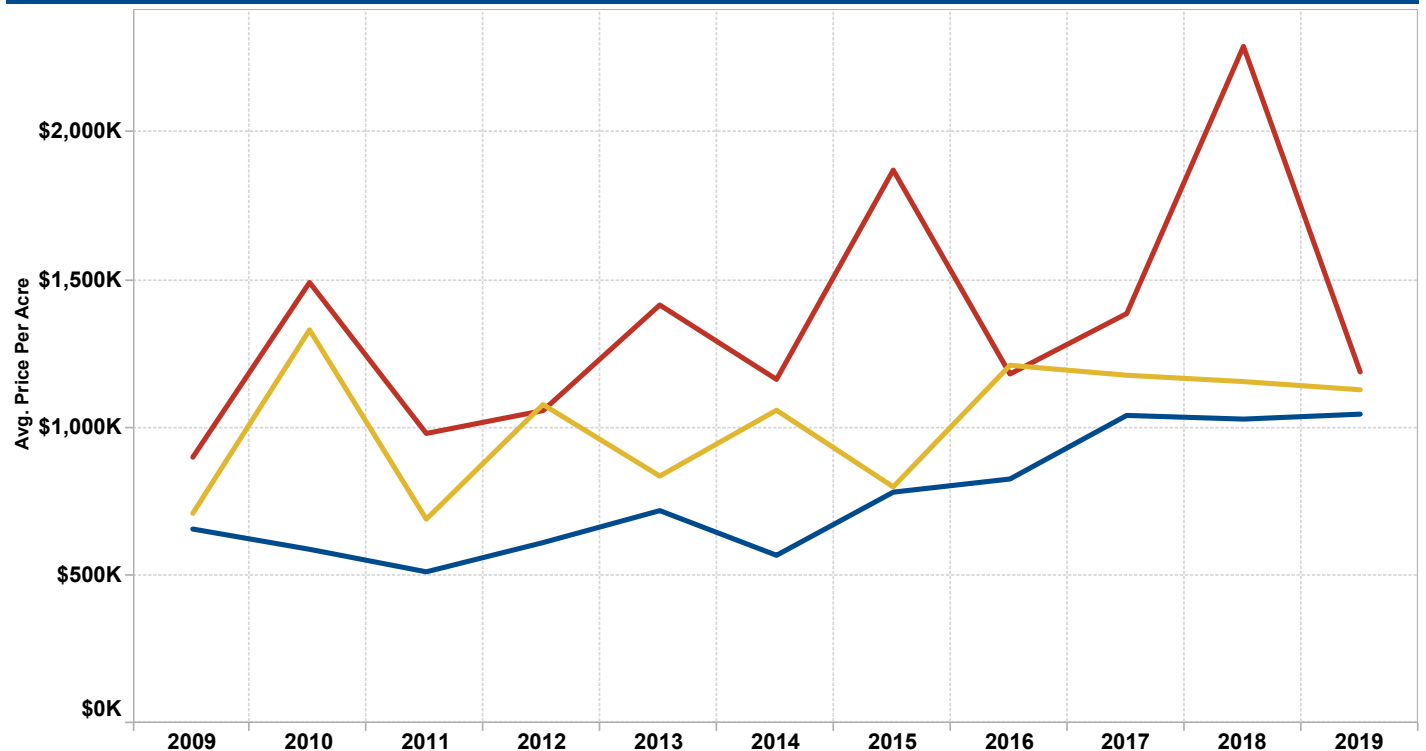
ICI Land - Total Acres by Land Use to Q2'19



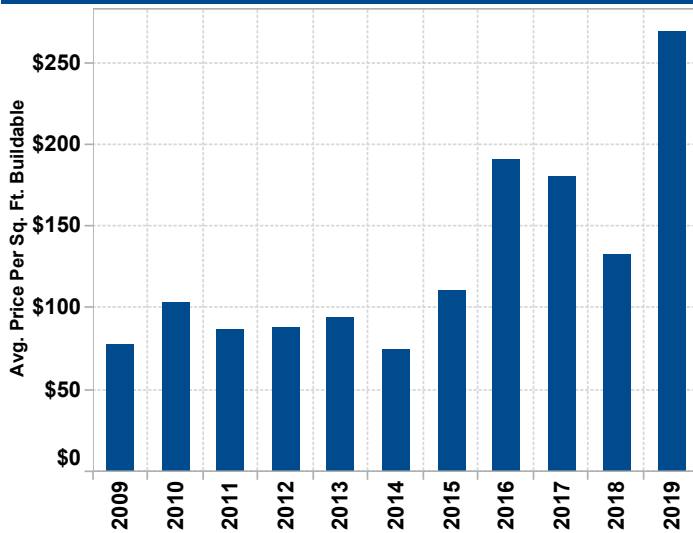
Avg. \$/Acre by Land Use (last 12 mos.)



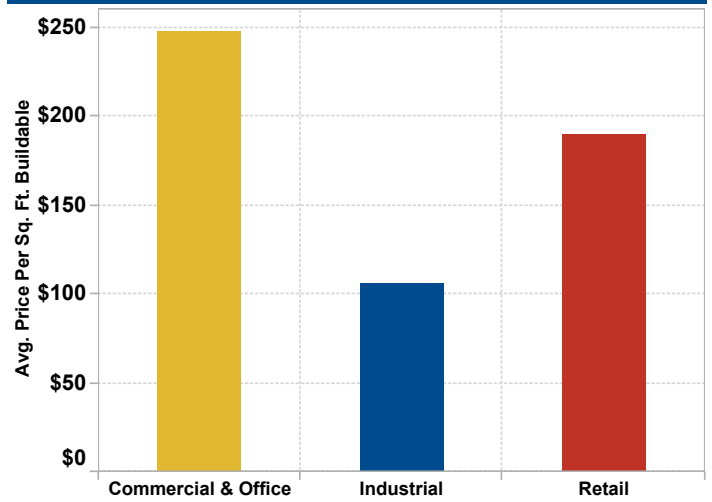
ICI Land - Avg. Price/Acre by Year & Land Use (to Q2 2019)



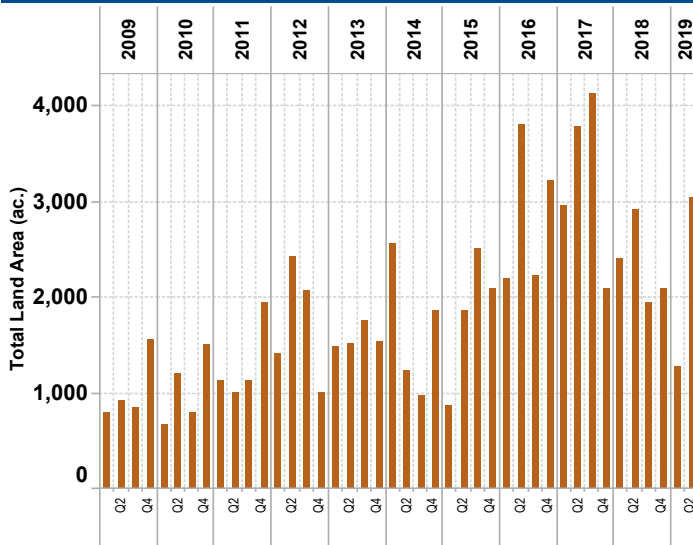
ICI Land - Avg. \$/SF Buildable



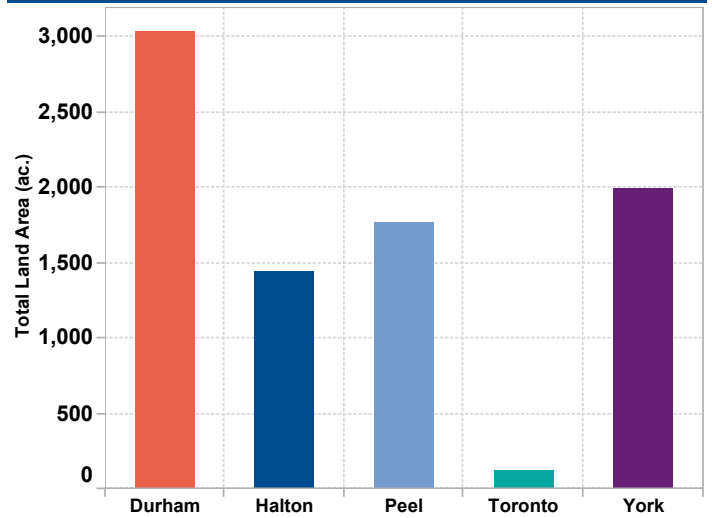
Avg. \$/SF Buildable by Land Use (last 12 mos.)



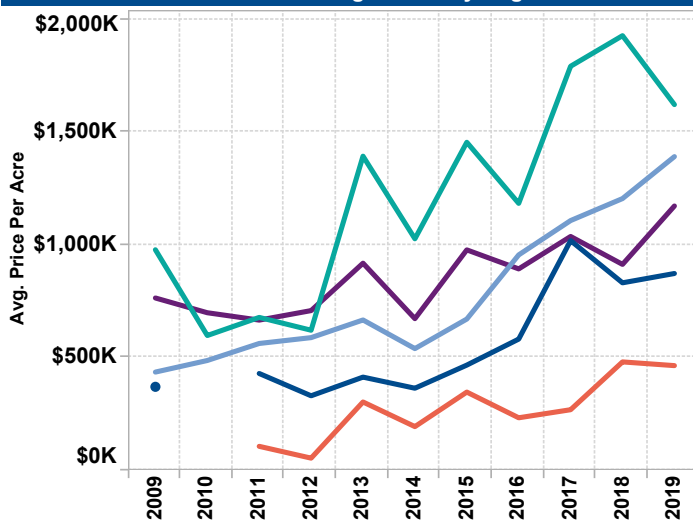
Total Acreage by Quarter



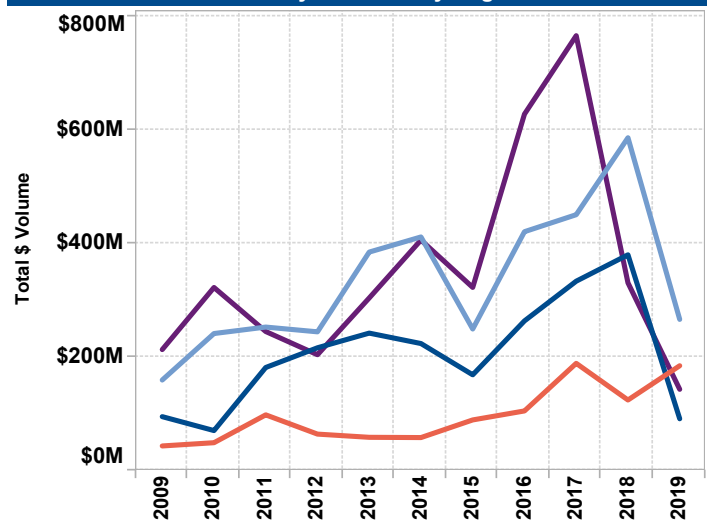
Total Acres by Region (last 12 mos.)



Industrial Land - Avg. \$/Acre by Region



Total Yearly \$ Volume by Region



Region

Durham

Halton

Peel

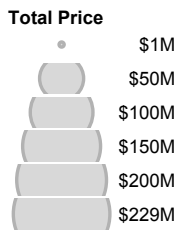
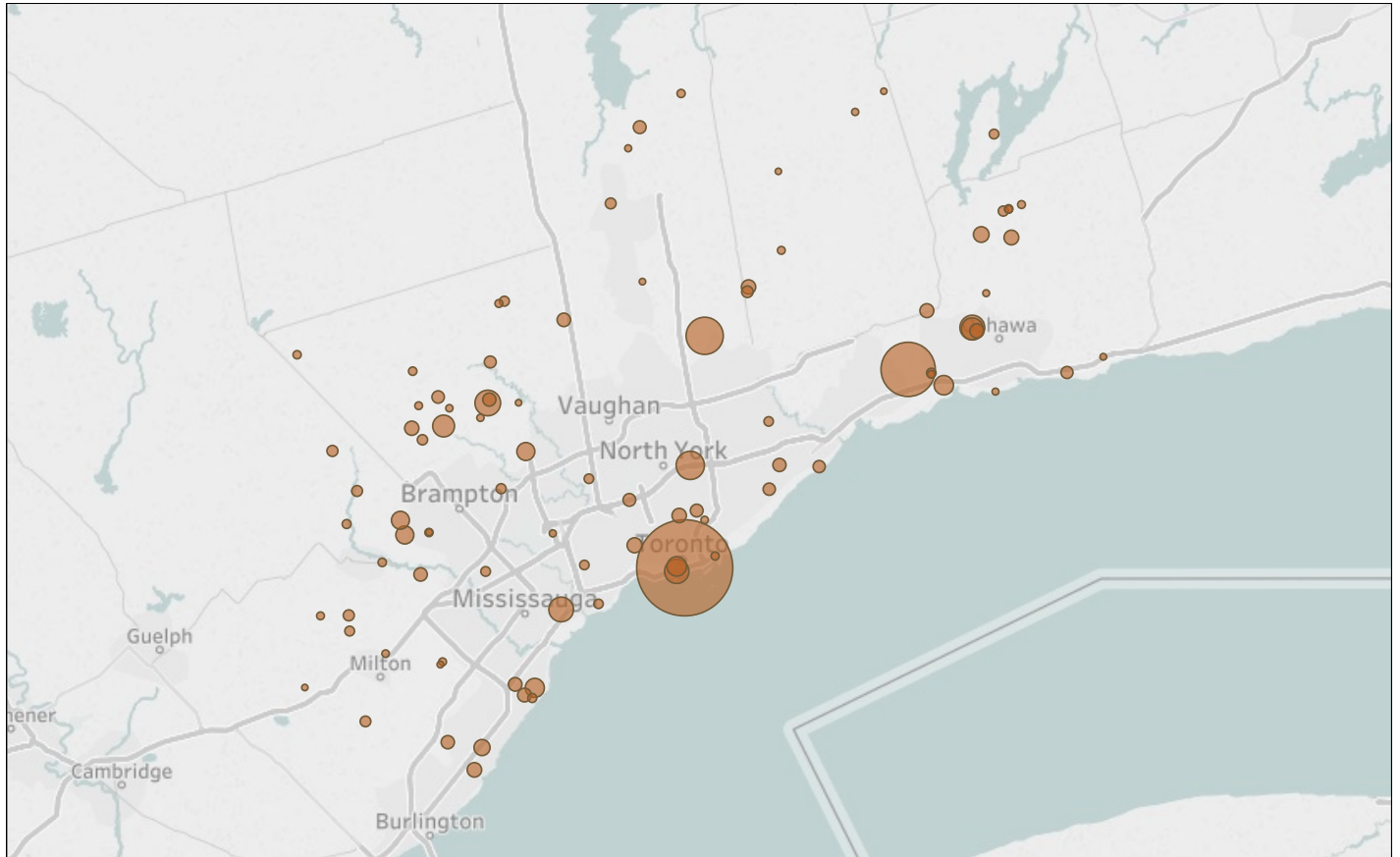
Toronto

York

ICI Land - Top Transactions Q2 2019

First Address	Municipality	Total Price	Price Per Acre	% Transferred	ICI Land Use
156 Front Street West	Old Toronto	\$229,081,115	n/a	30%	Office
Rossland Road East	Ajax	\$72,975,500	\$565,526 /ac.	100%	Industrial
11242 Warden Avenue	Markham	\$34,300,000	\$348,765 /ac.	100%	Long Term
50 Woodsy Park Lane	Old Toronto	\$19,800,000	n/a	100%	Institutional
12155 Coleraine Drive	Caledon	\$16,250,000	\$1,567,625 /ac.	100%	Industrial

ICI Land - Q2 2019 Transactions



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