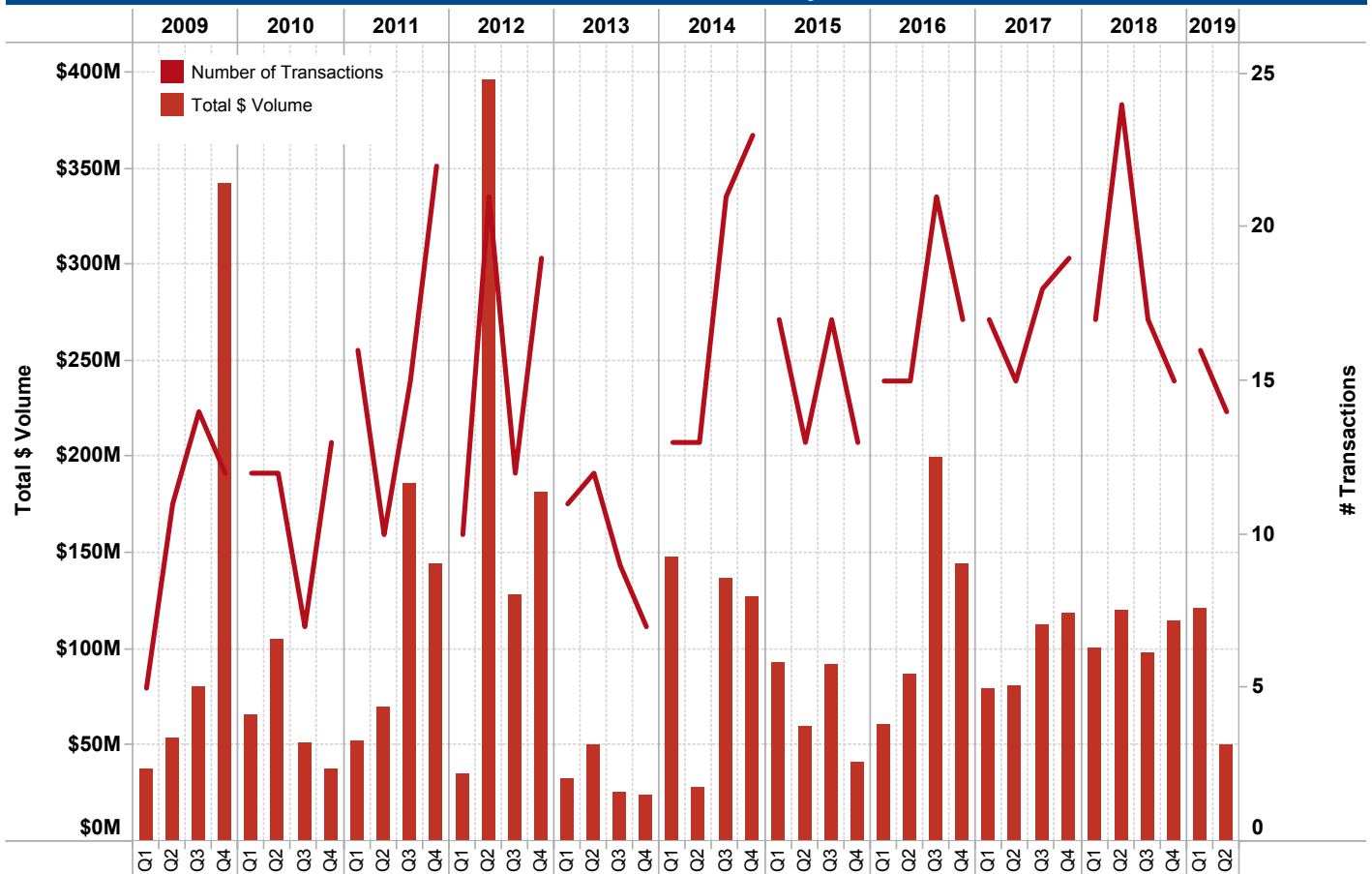

Greater Calgary Area Retail

Commercial Q2 2019 Statistics

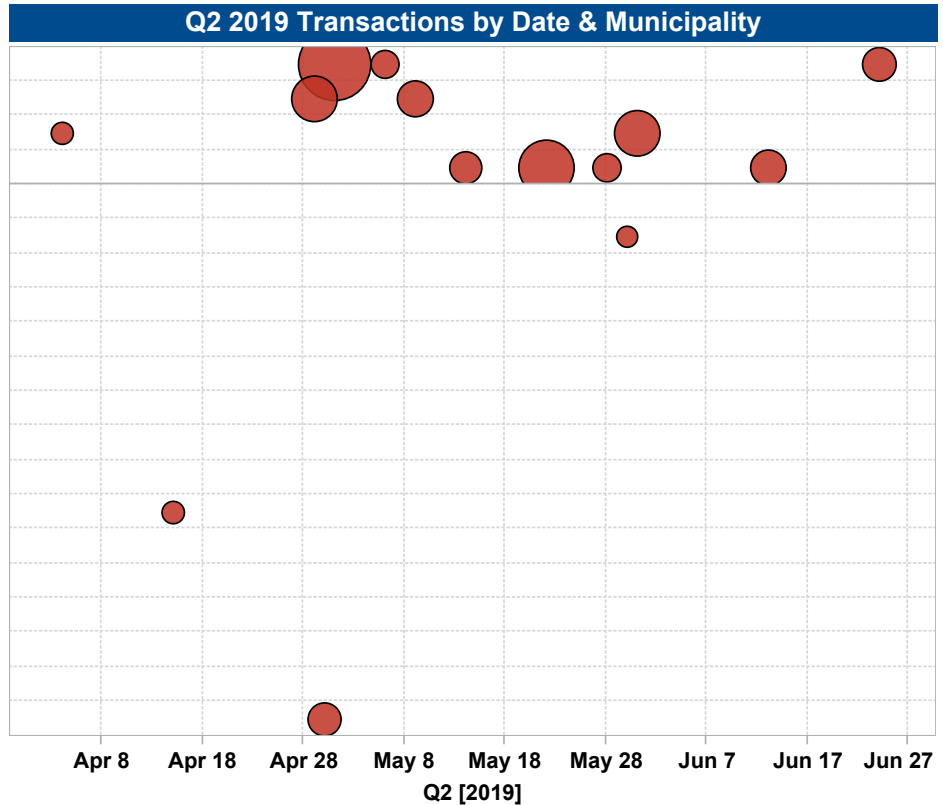
Data as of June 30, 2019



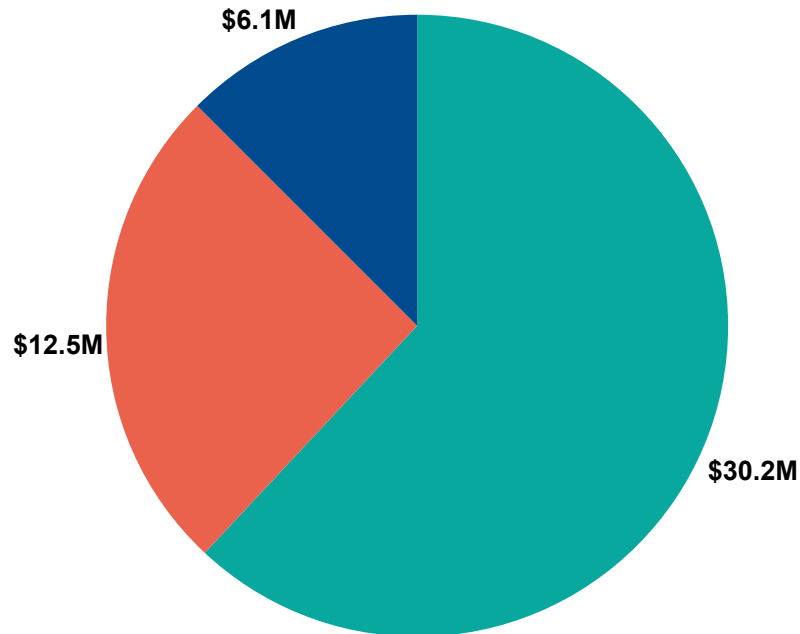
Retail - Total Price & Transactions by Year & Quarter



Retail			
Calgary	Calgary	NE	\$17.0M
		NW	\$8.0M
		SE	\$6.1M
		SW	\$14.7M
Surrounding	Airdrie	Null	
	Balzac	Null	\$1.1M
	Banff	Null	
	Bragg Creek	Null	
	Canmore	Null	
	Carstairs	Null	
	Chestermere	Null	
	Cochrane	Null	
	Crossfield	Null	
	Didsbury	Null	\$1.2M
	Heritage Pointe	Null	
	High River	Null	
	Langdon	Null	
	Okotoks	Null	
	Springbank	Null	
	Strathmore	Null	\$2.6M



Retail - Q2 2019 Purchaser Profile by Total \$ Volume

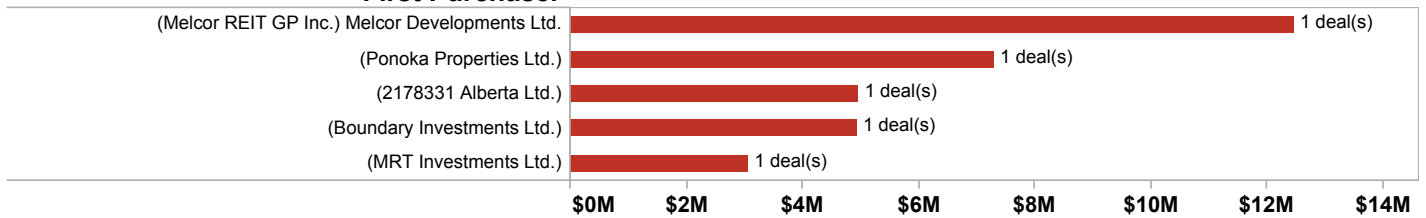


Purchaser Profile

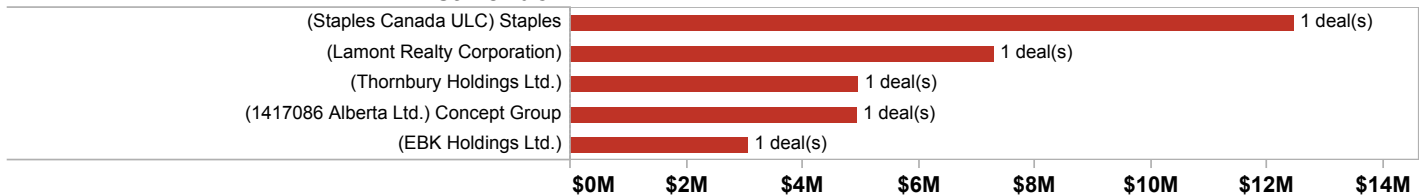
- Private Investor - Canadian
- Public Investor - Canadian
- User

Retail - Q2 2019 Top Purchasers, Vendors, Lenders

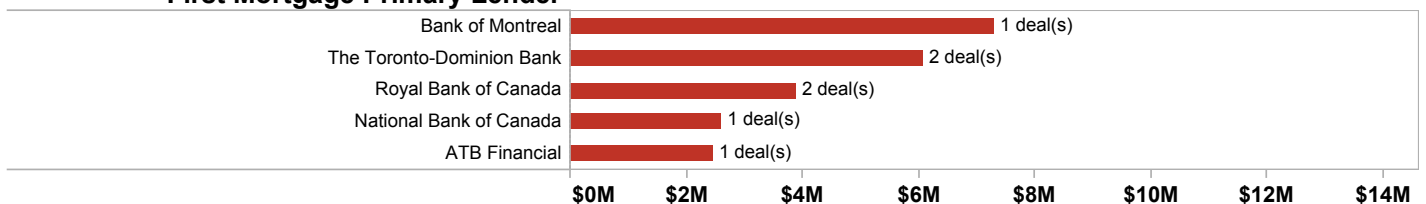
First Purchaser



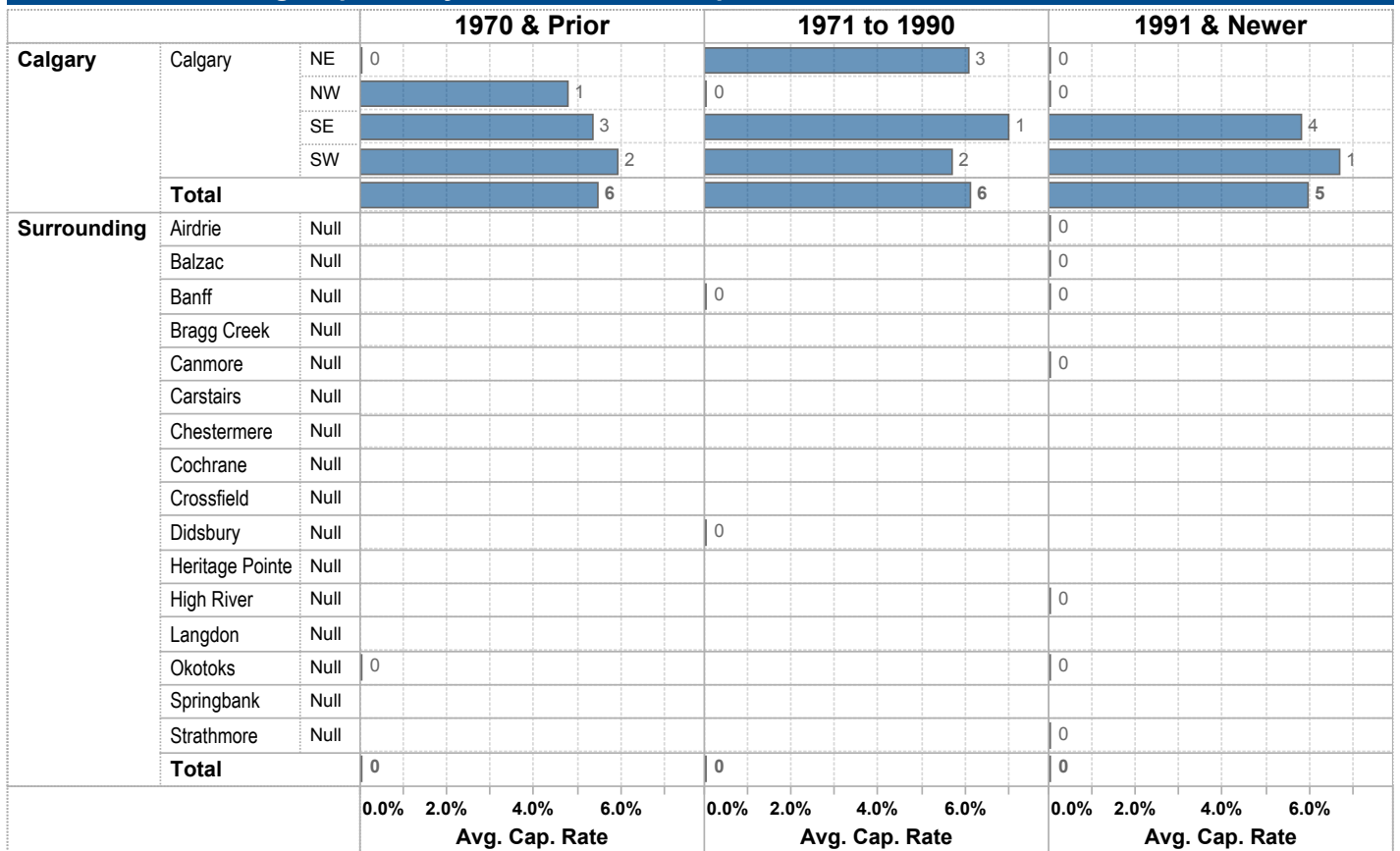
First Vendor



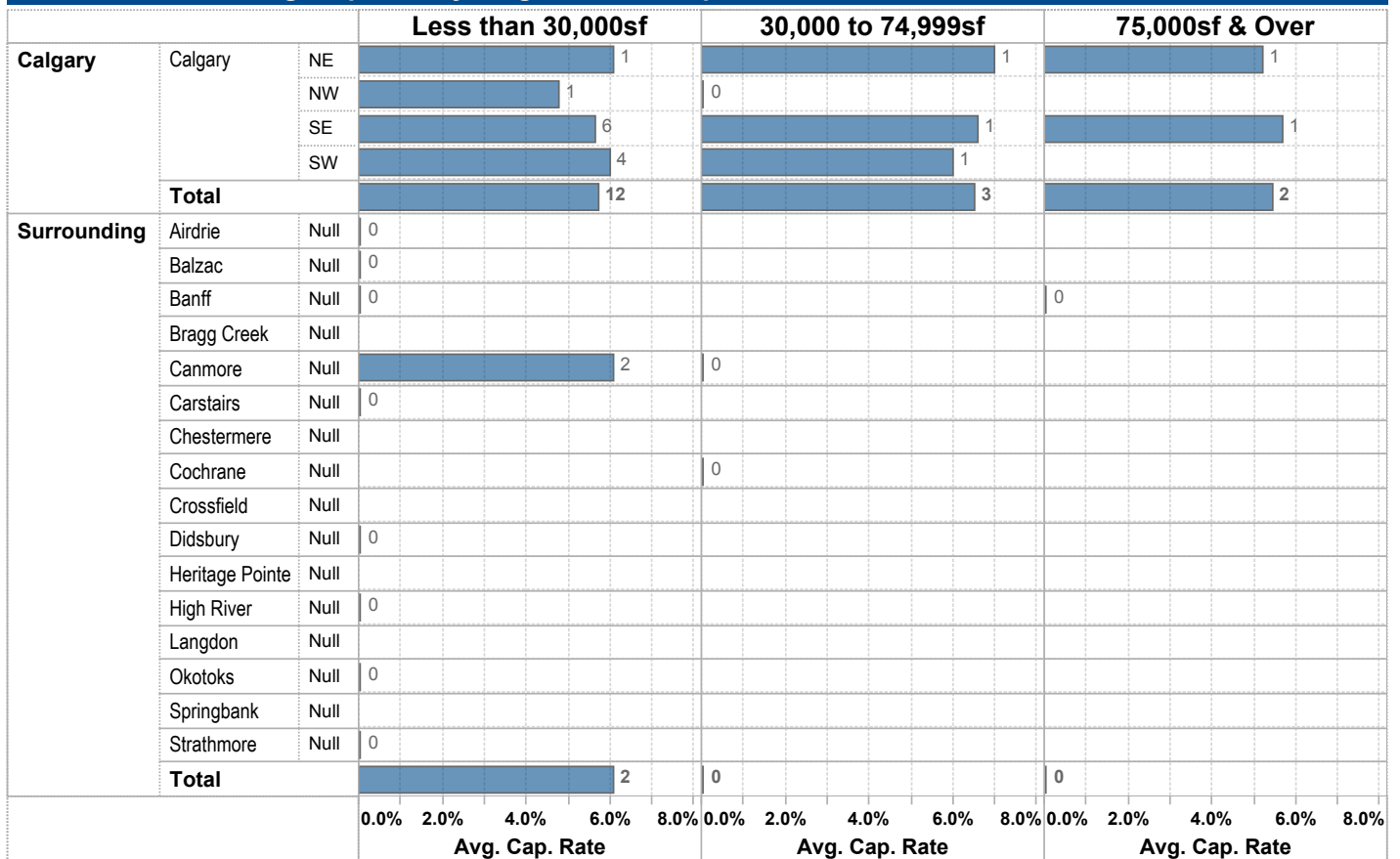
First Mortgage Primary Lender



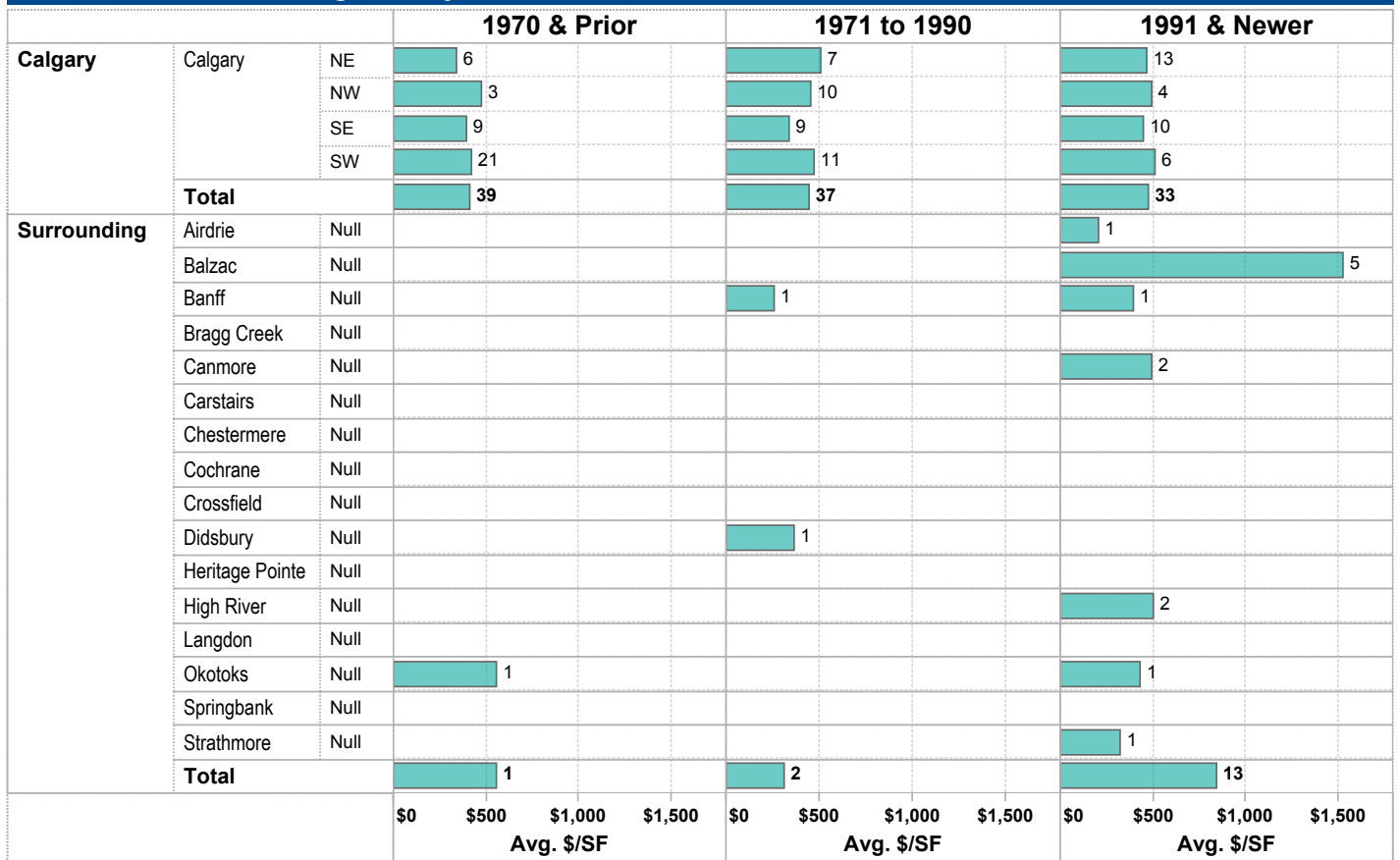
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



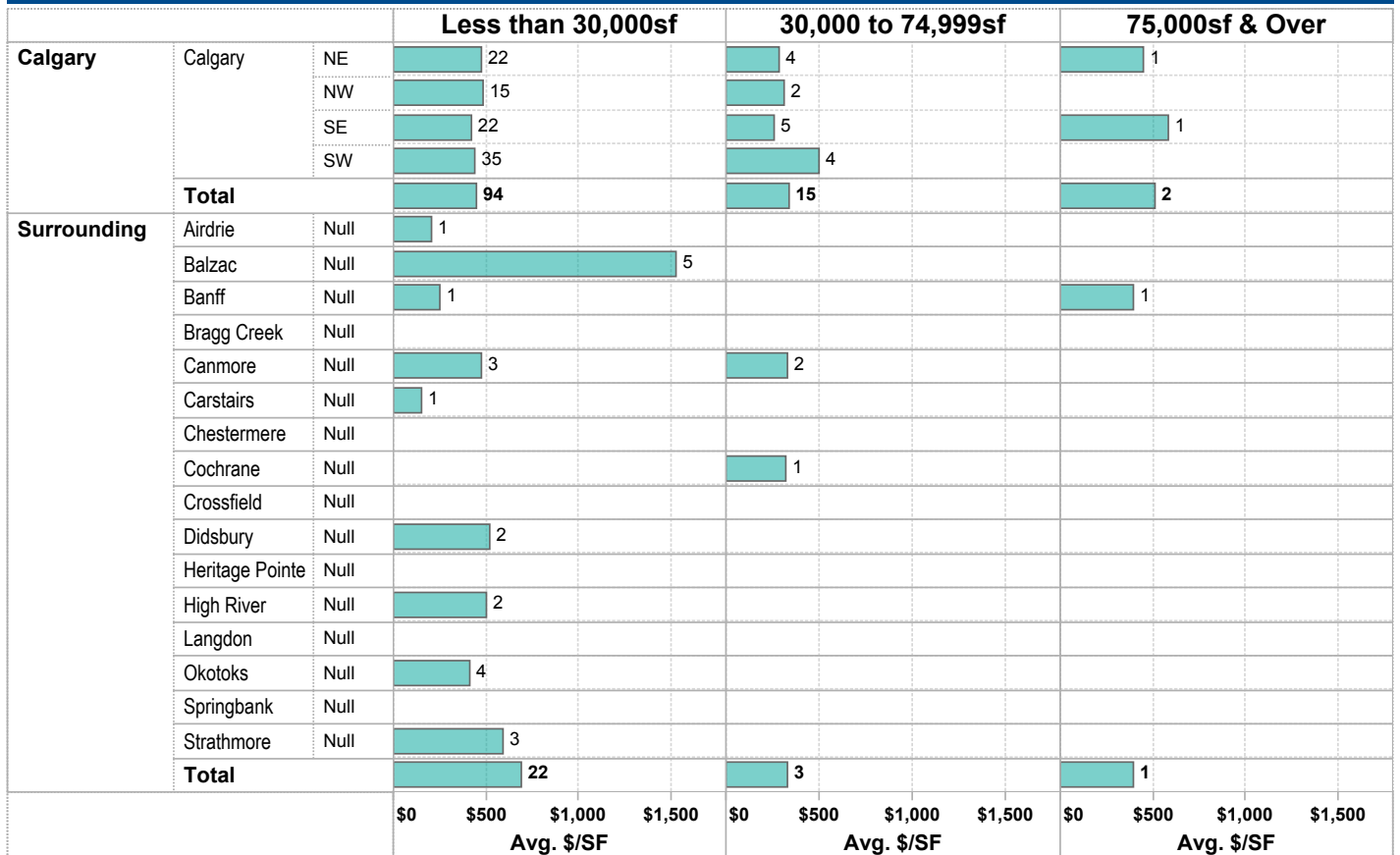
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



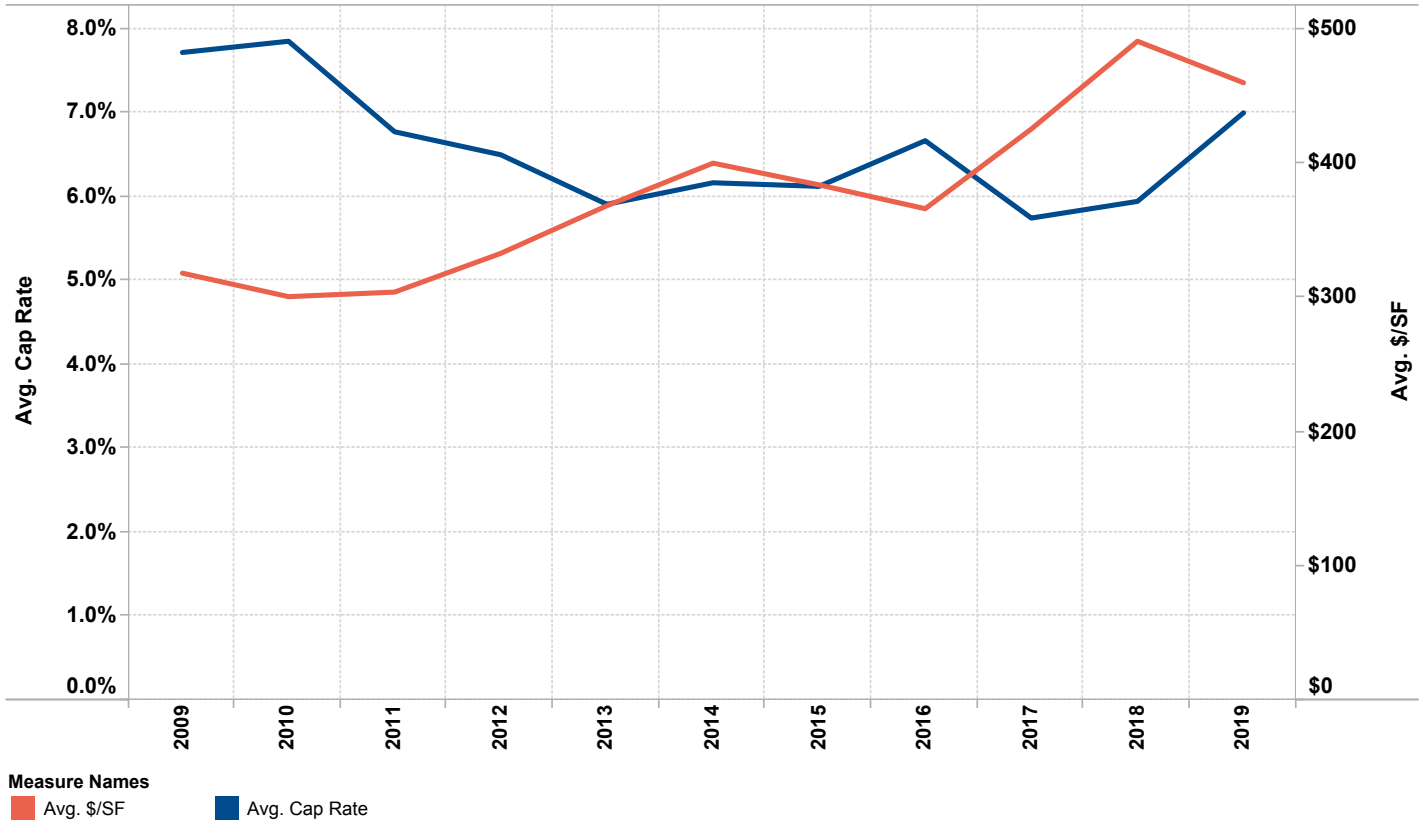
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



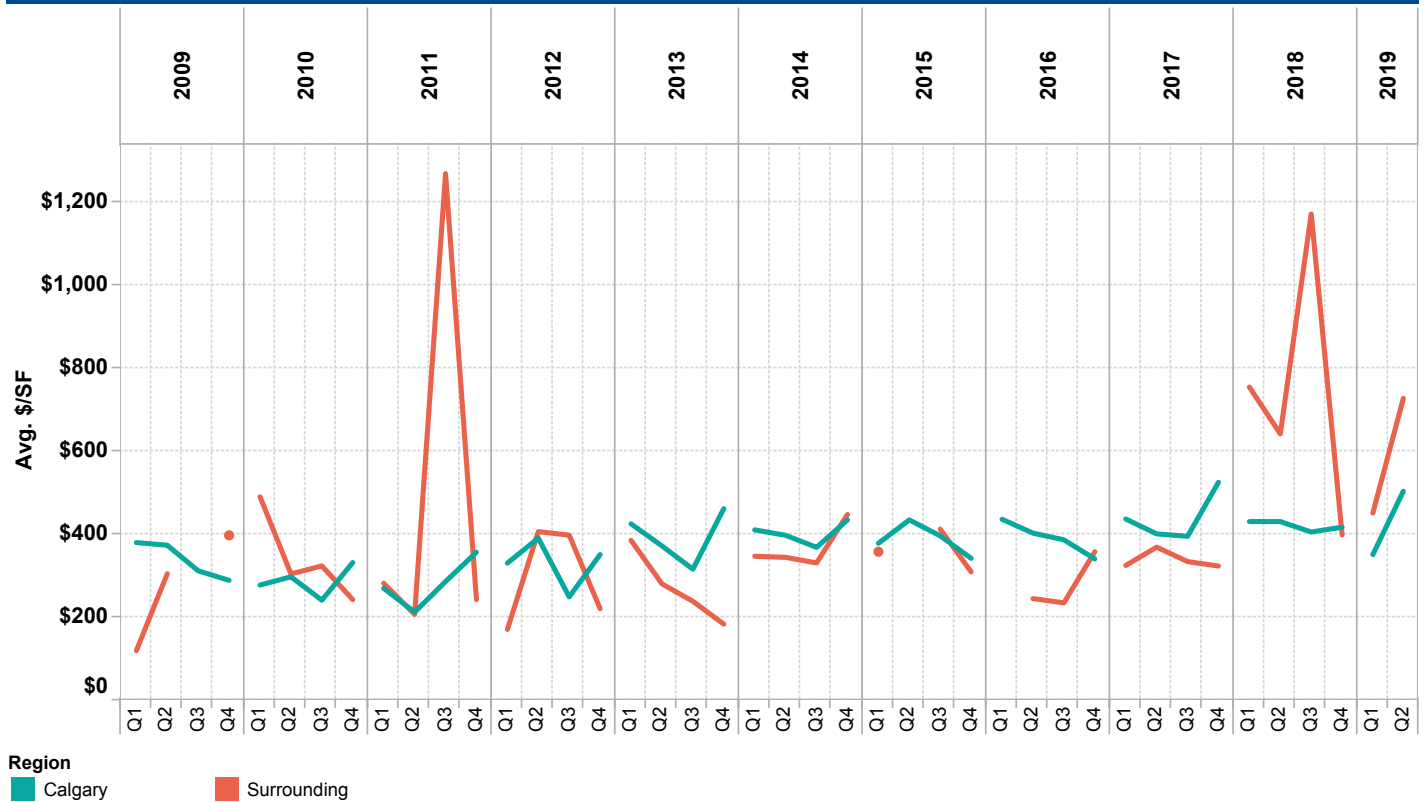
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



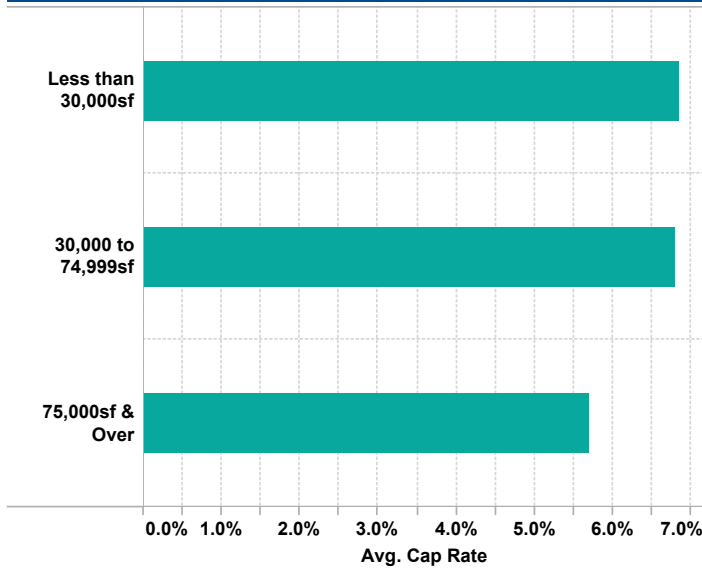
Retail - Avg. \$/SF vs. Cap Rate



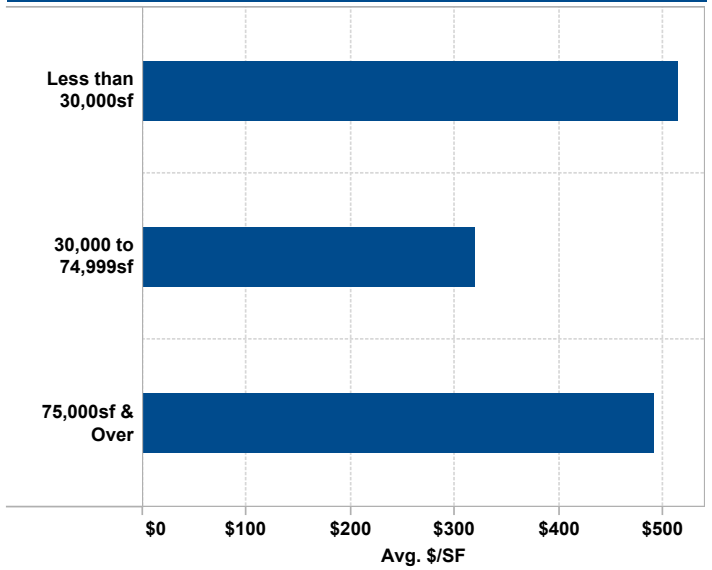
Retail - Avg. \$/SF by Area



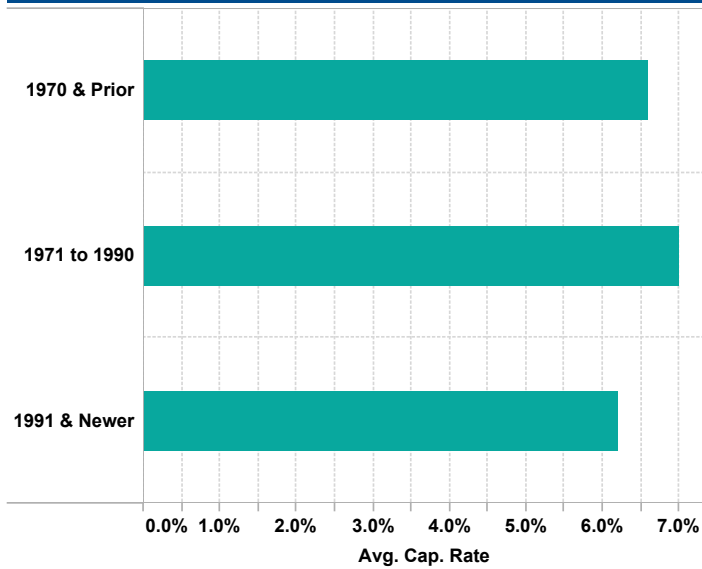
Retail - Avg. Cap Rate by Bldg. Size (last 12 mos.)



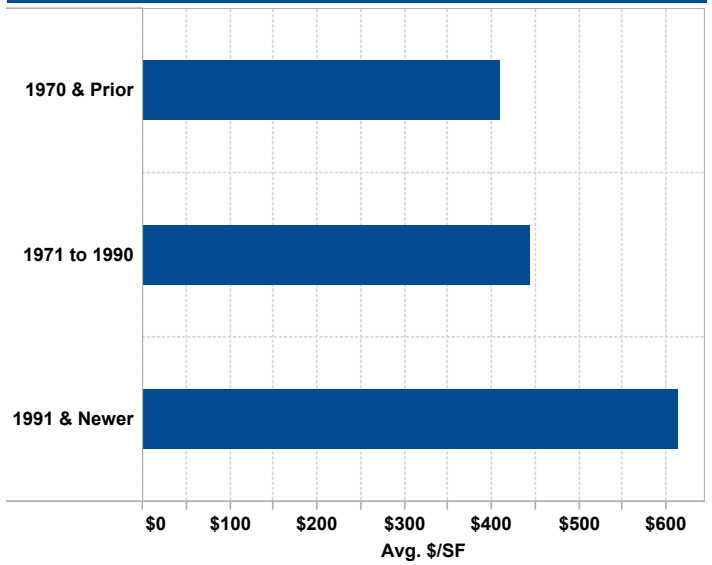
Retail - Avg. \$/SF by Bldg. Size (last 12 mos.)



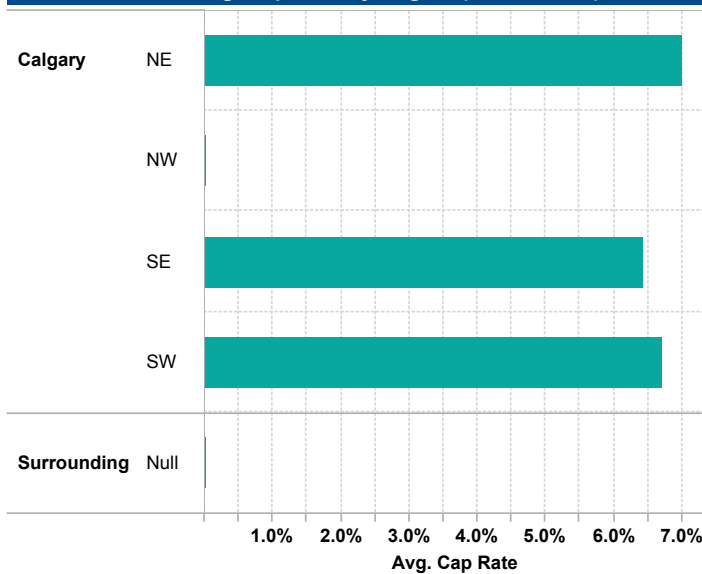
Retail - Avg. Cap Rate by Const. Year (last 12 mos.)



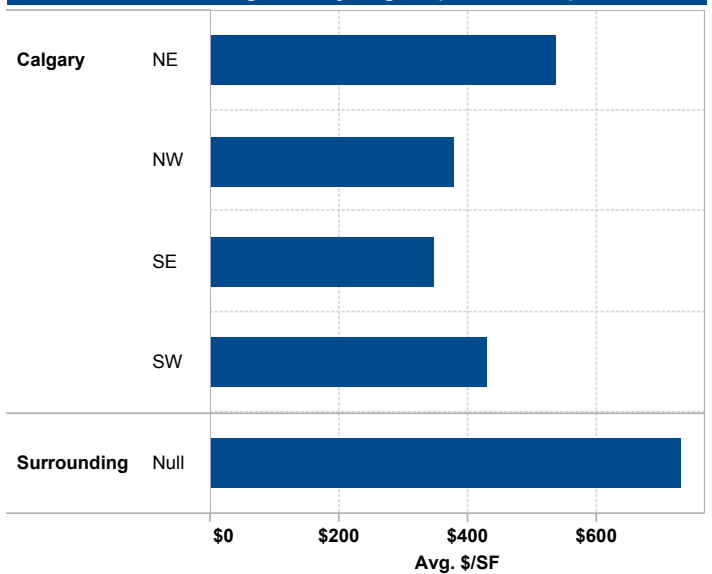
Retail - Avg. \$/SF by Const. Year (last 12 mos.)

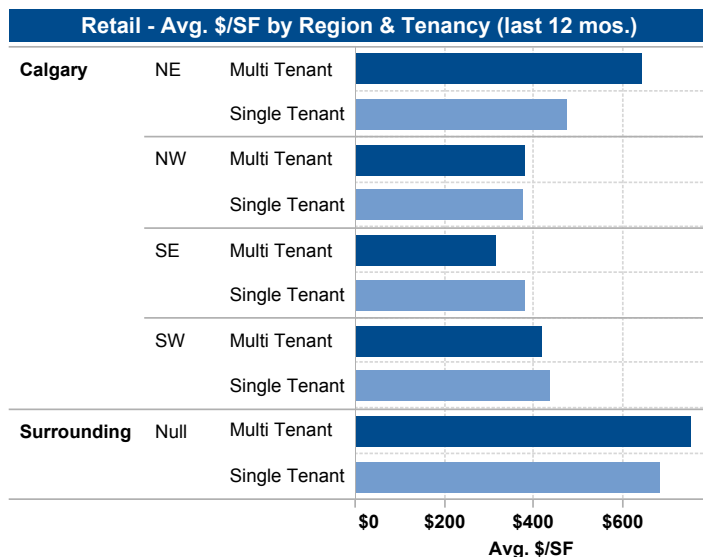


Retail - Avg. Cap Rate by Region (last 12 mos.)



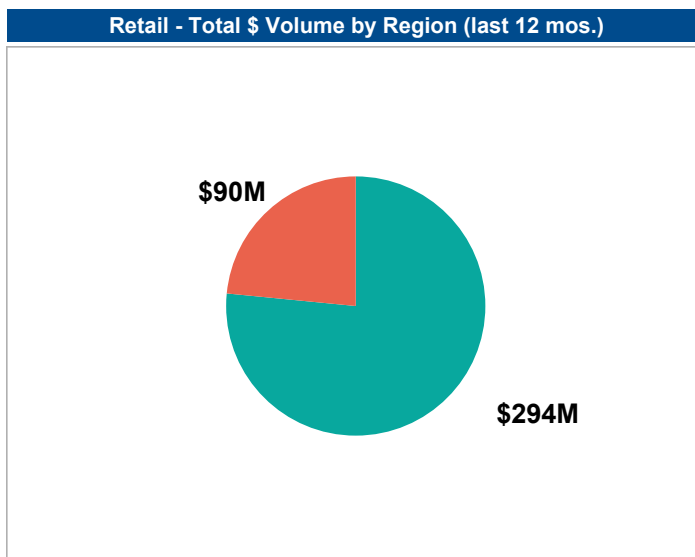
Retail - Avg. \$/SF by Region (last 12 mos.)





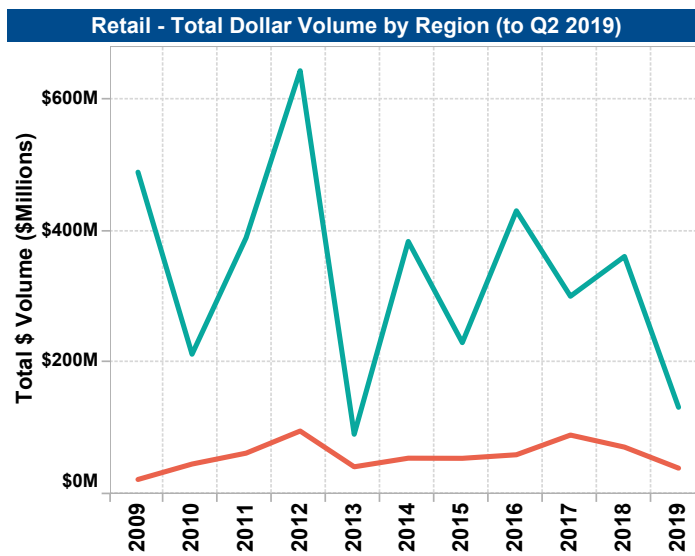
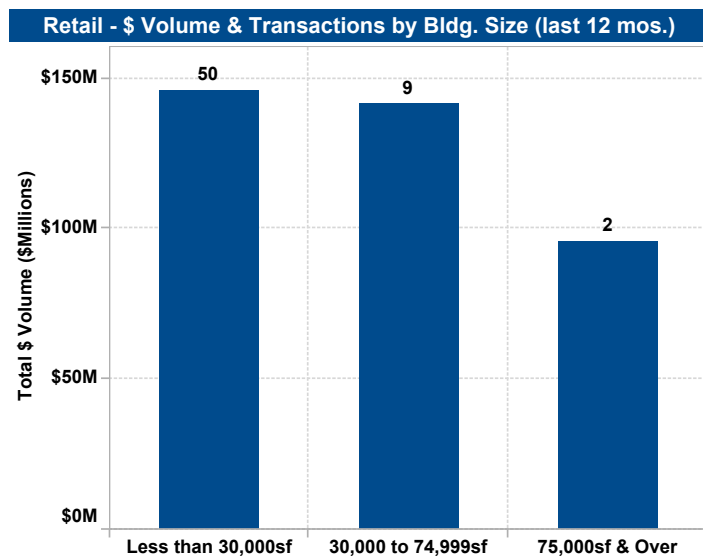
Property Type

- Multi Tenant
- Single Tenant



Region

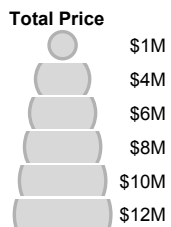
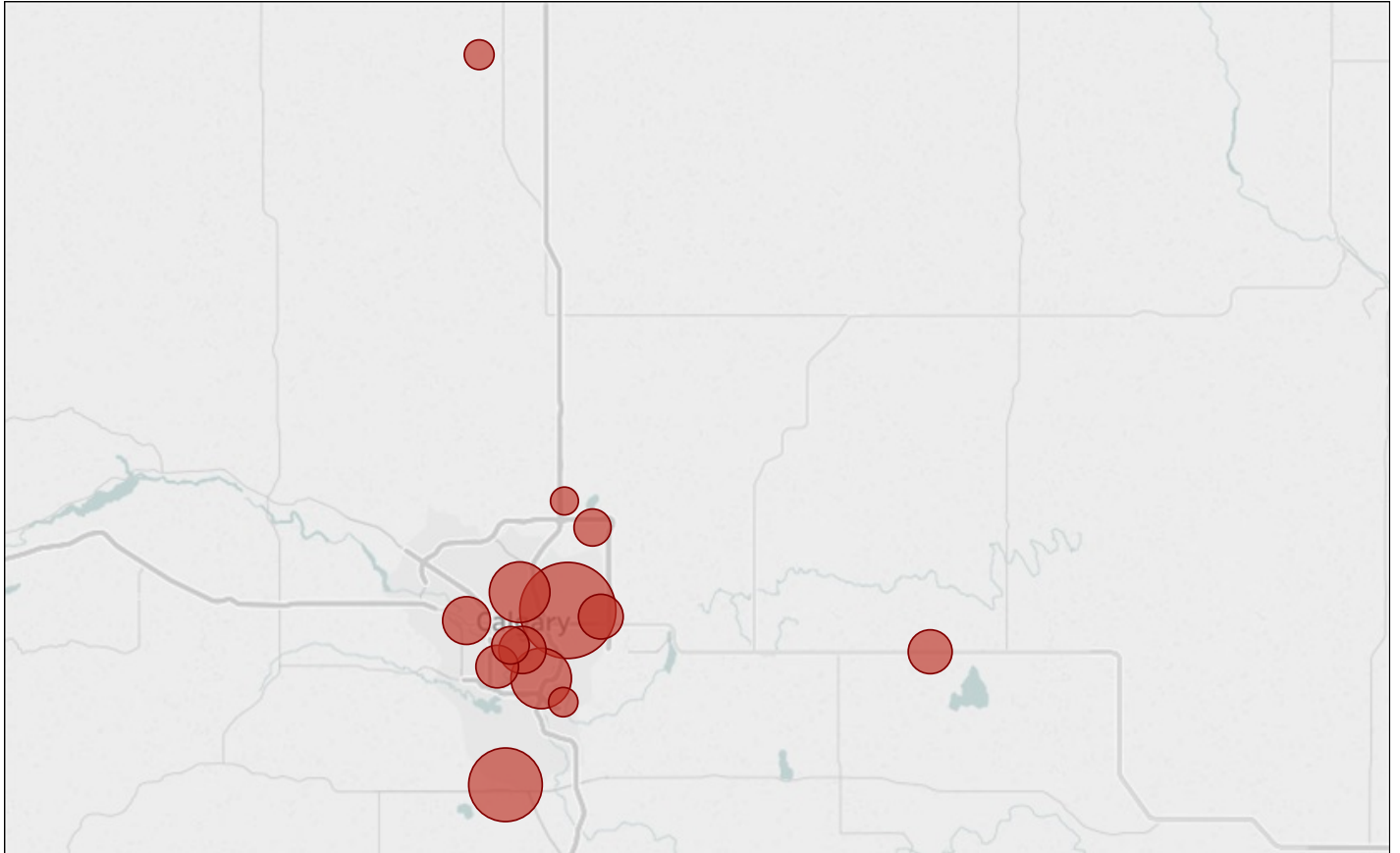
- Calgary
- Surrounding



Retail - Top Transactions Q2 2019

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
3310 29th Street N.E.	Calgary	\$12,450,000	56,084	\$222	Market
17103 James McKeivitt Road S..	Calgary	\$7,300,000	13,063	\$559	Market
5602 4th Street N.W.	Calgary	\$4,950,000	13,625	\$363	Market
1260 Highfield Crescent S.E.	Calgary	\$4,935,000	25,767	\$192	Distress
4600 Bowness Road N.W.	Calgary	\$3,070,000	9,950	\$309	Market

Retail - Q2 2019 Transactions



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