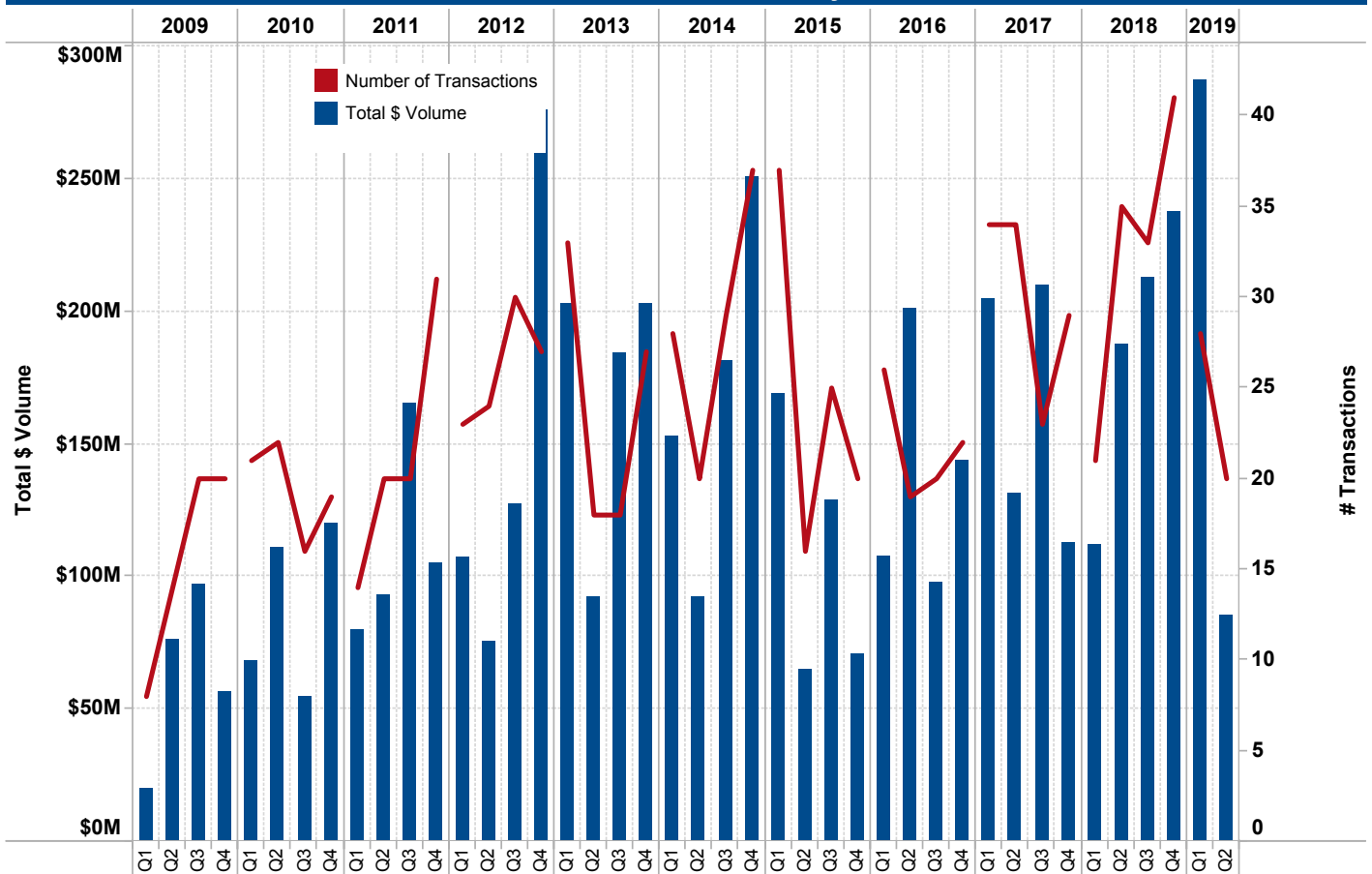

Greater Calgary Area Industrial

Commercial Q2 2019 Statistics

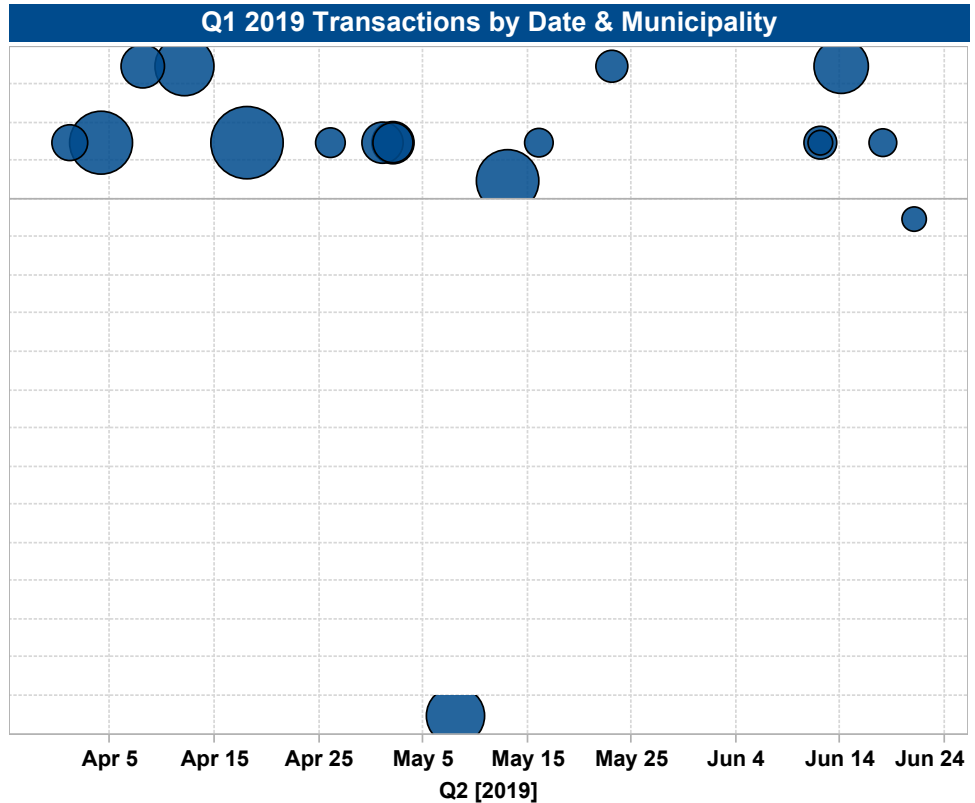
Data as of June 30, 2019



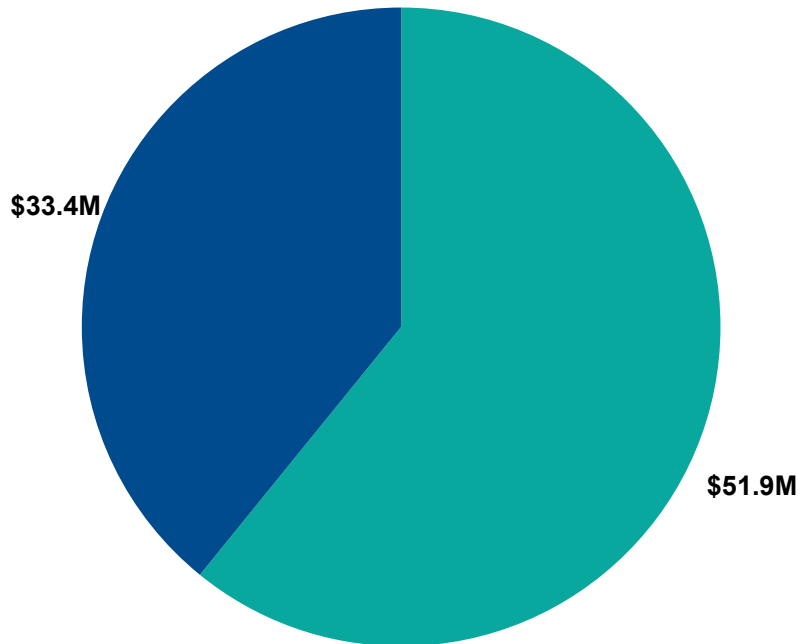
Industrial - Total Price & Transactions by Year & Quarter



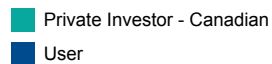
Industrial			
Calgary	Calgary	NE	\$16.5M
		NW	
		SE	\$34.8M
		SW	\$6.9M
Surrounding	Airdrie	Null	\$1.1M
	Balzac	Null	
	Banff	Null	
	Canmore	Null	
	Carstairs	Null	
	Chestermere	Null	
	Cochrane	Null	
	Crossfield	Null	
	Didsbury	Null	
	High River	Null	
	Langdon	Null	
	Okotoks	Null	
	Springbank	Null	
	Strathmore	Null	\$6.0M



Industrial - Q2 2019 Purchaser Profile by Total \$ Volume

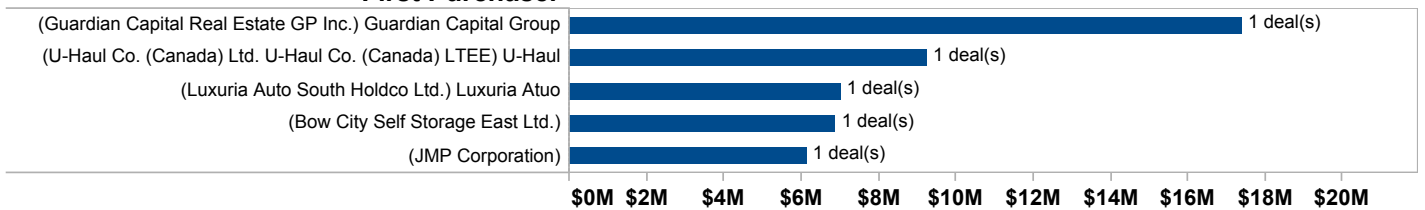


Purchaser Profile

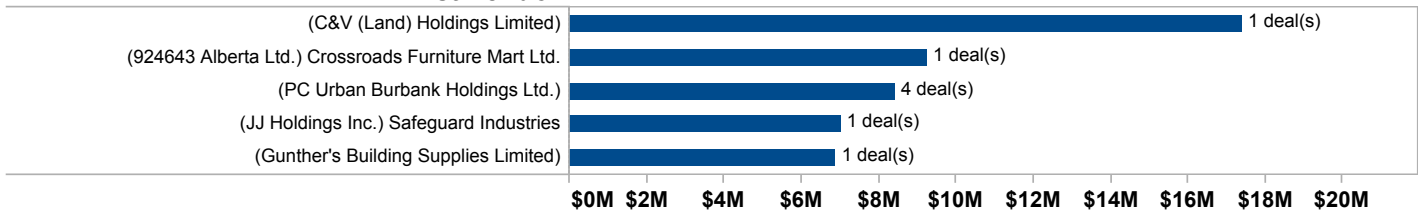


Industrial - Q2 2019 Top Purchasers, Vendors, Lenders

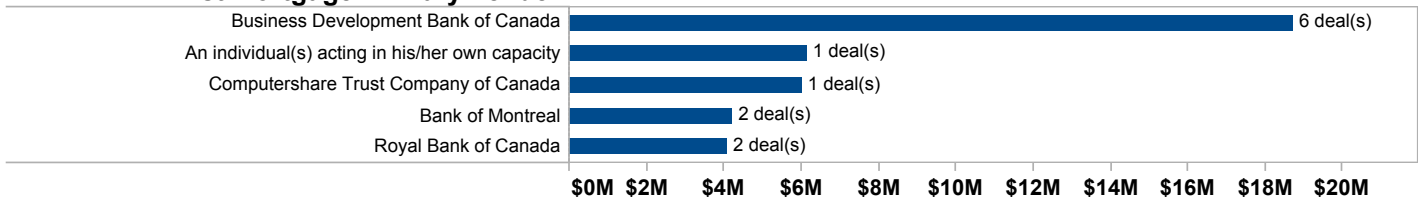
First Purchaser



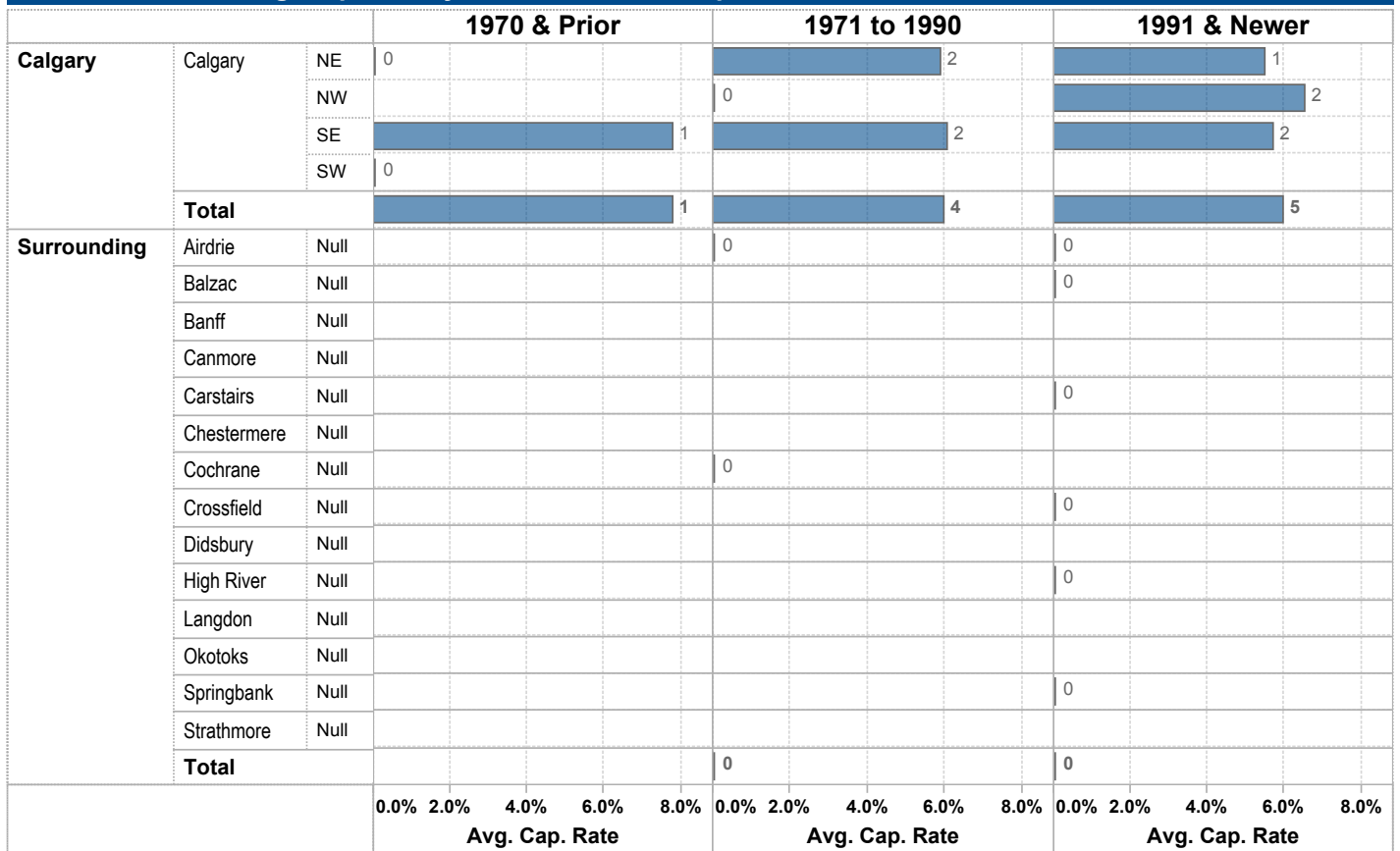
First Vendor



First Mortgage Primary Lender



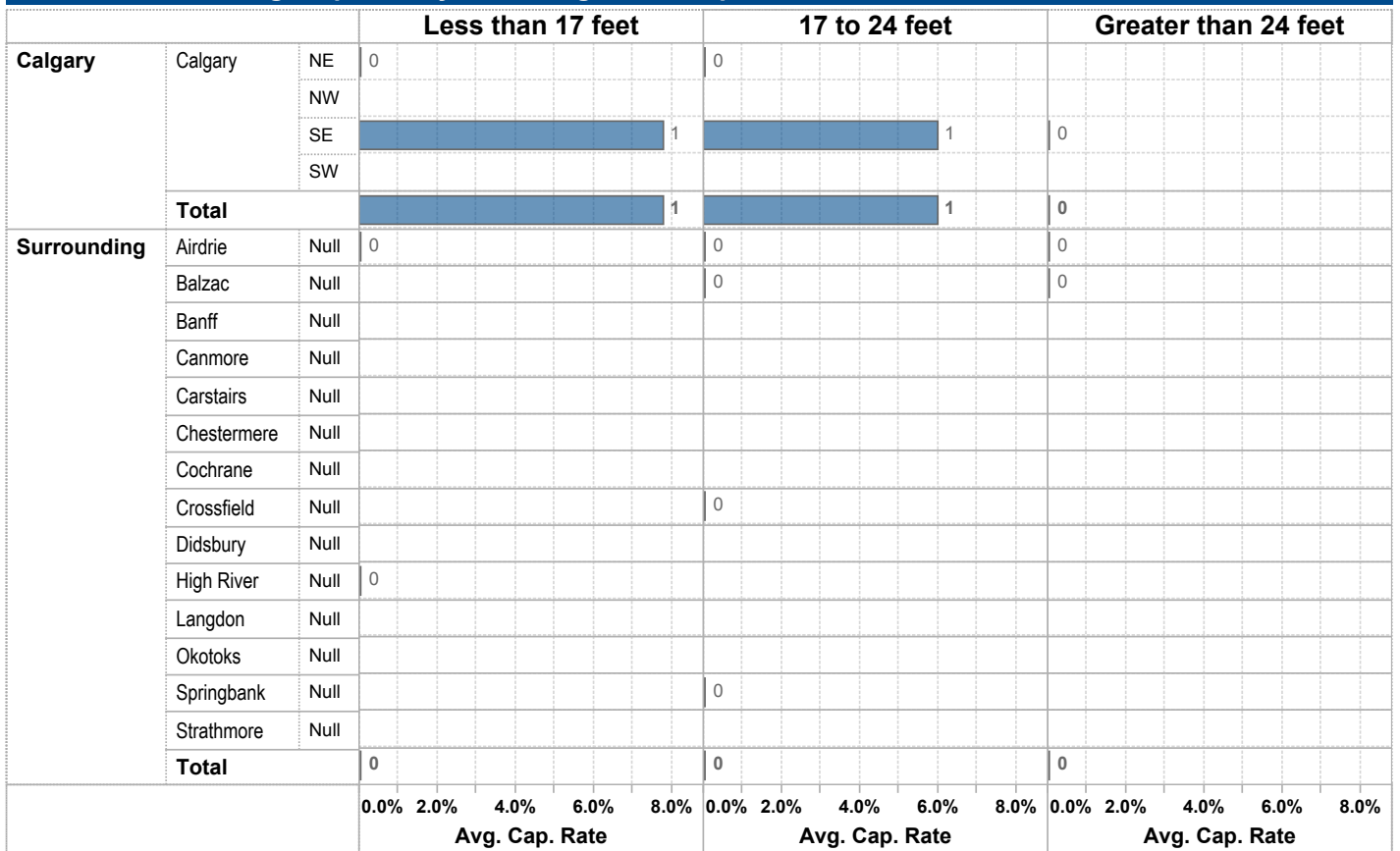
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



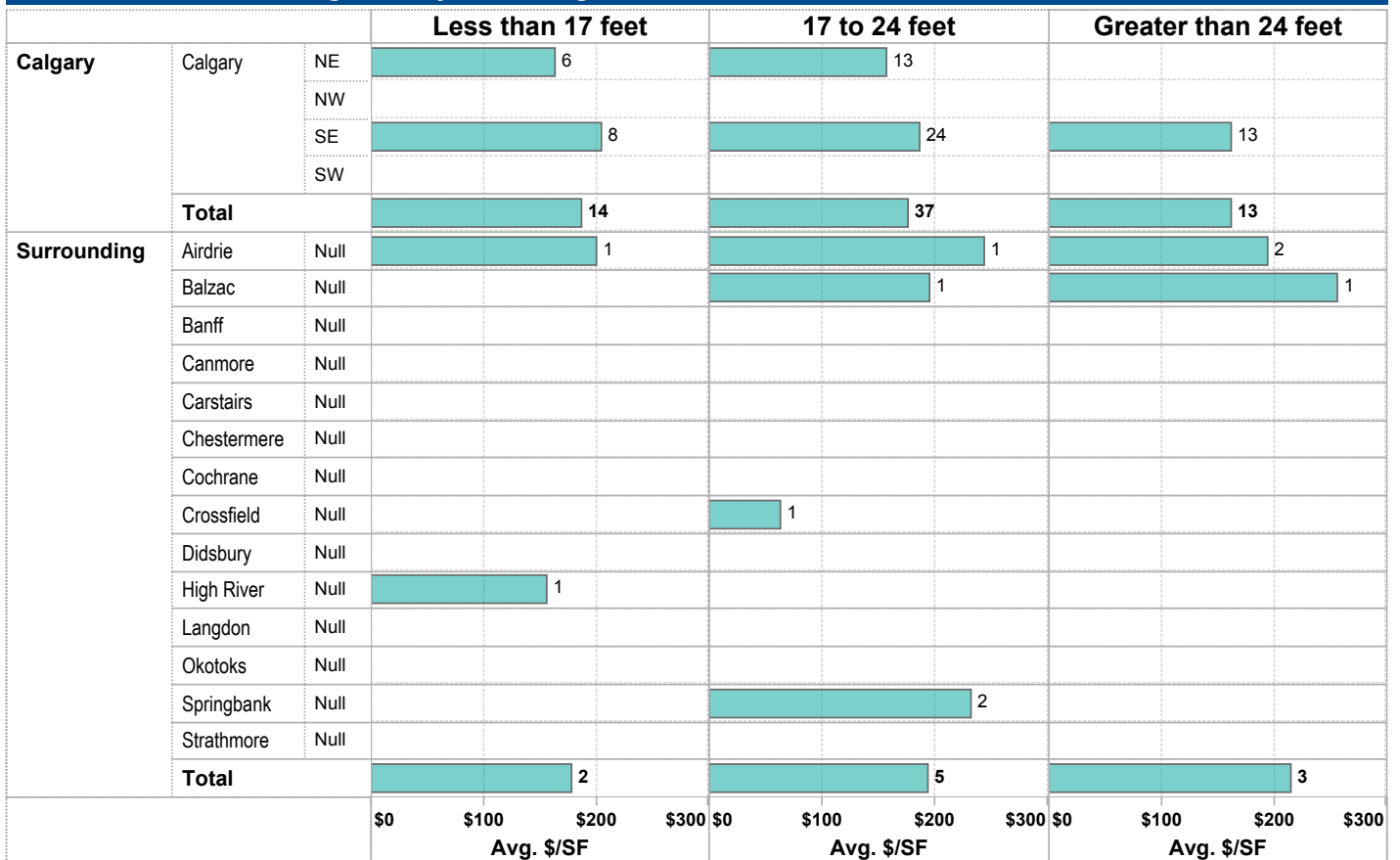
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



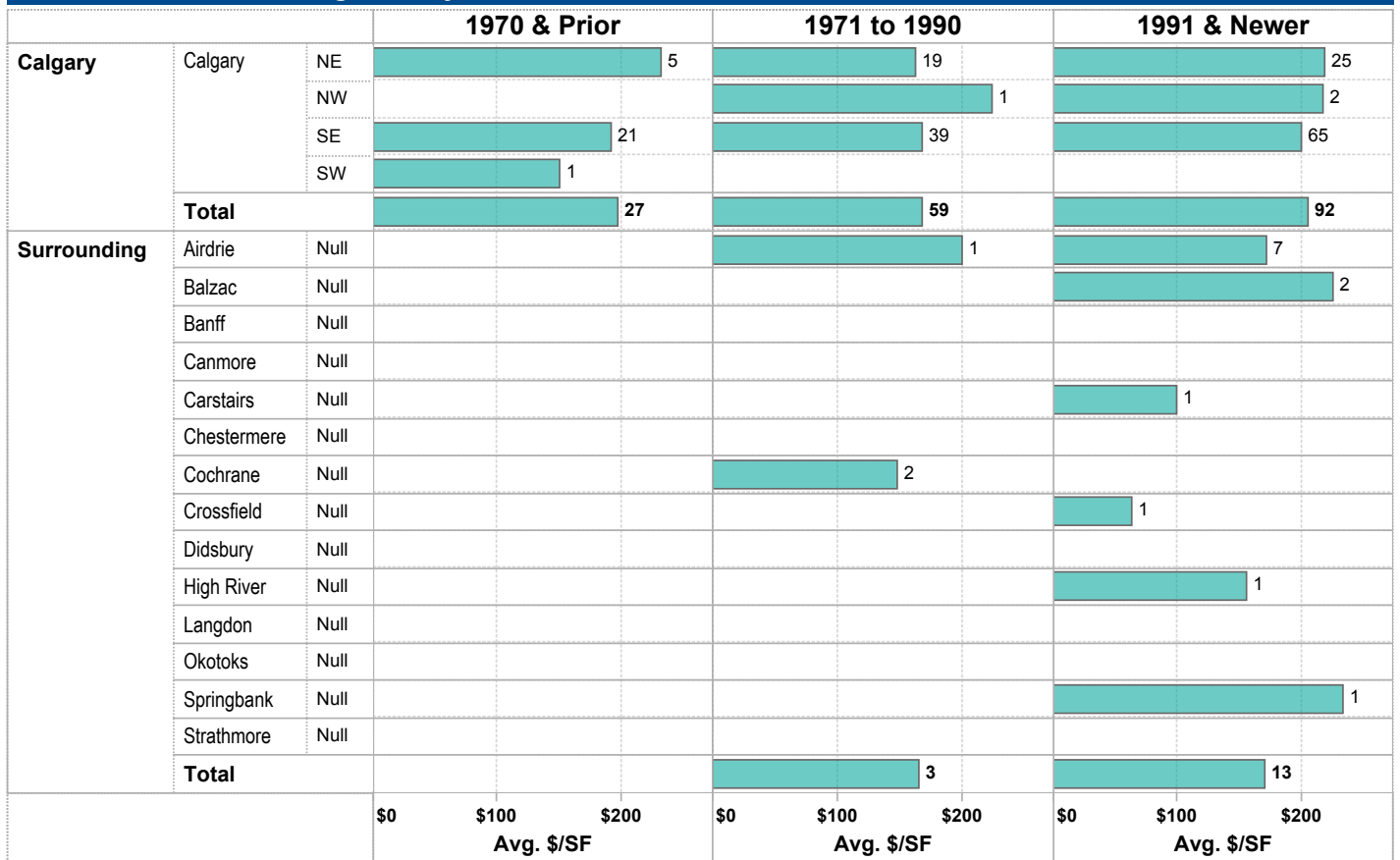
Avg. Cap Rate by Clear Height with Cap Rate Deal Count - Last 24 Months



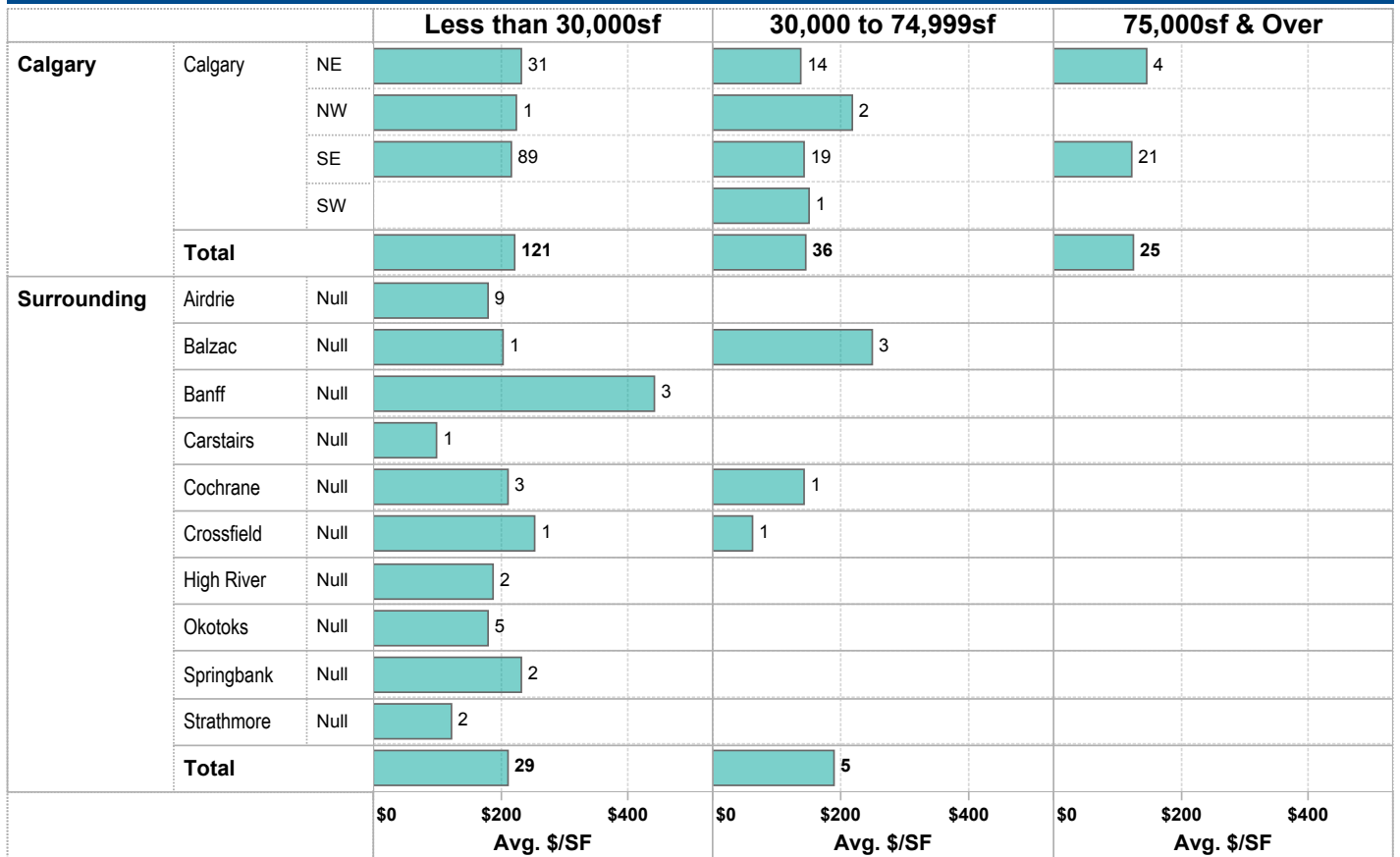
Avg. \$/SF by Clear Height with \$/SF Deal Count - Last 24 Months



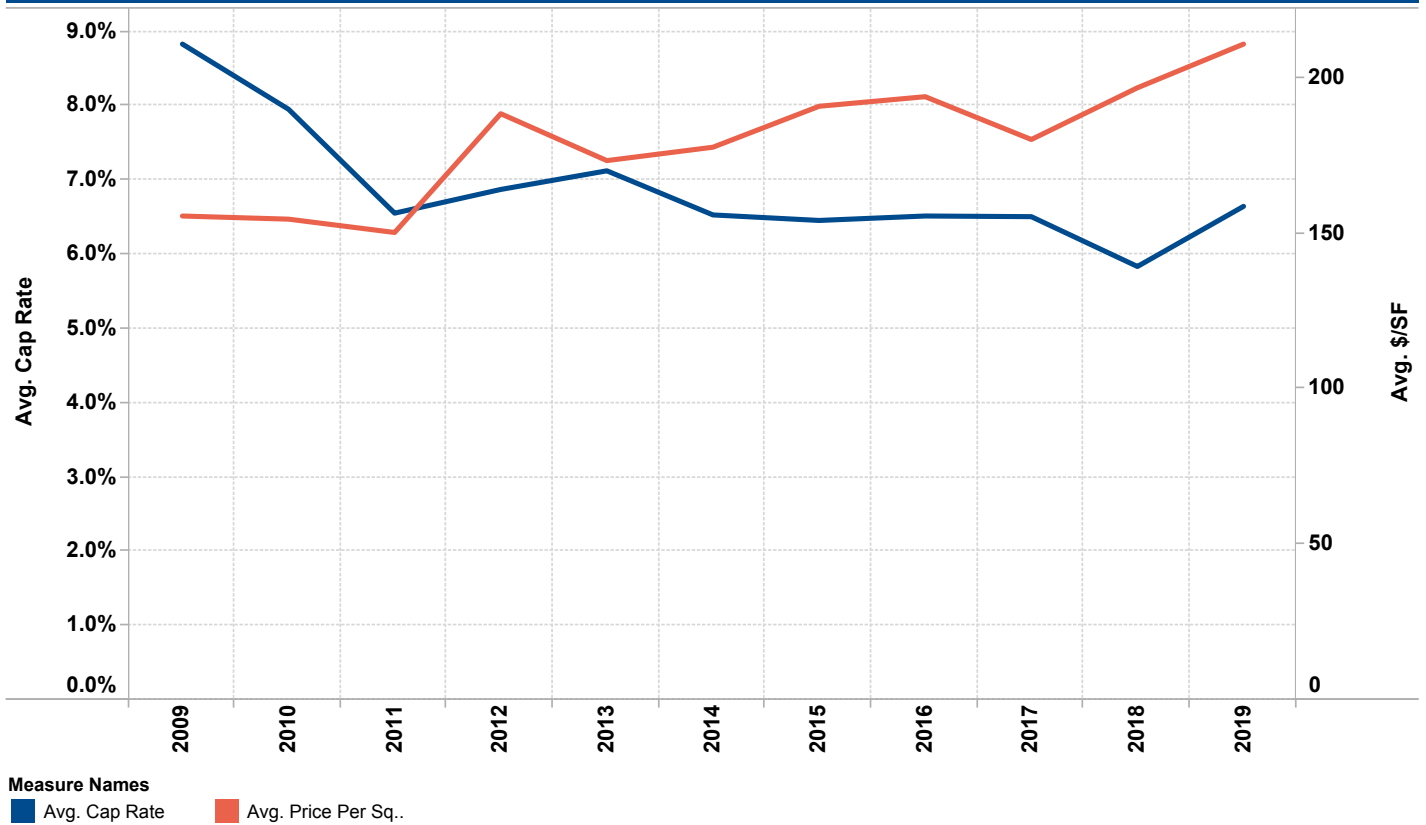
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



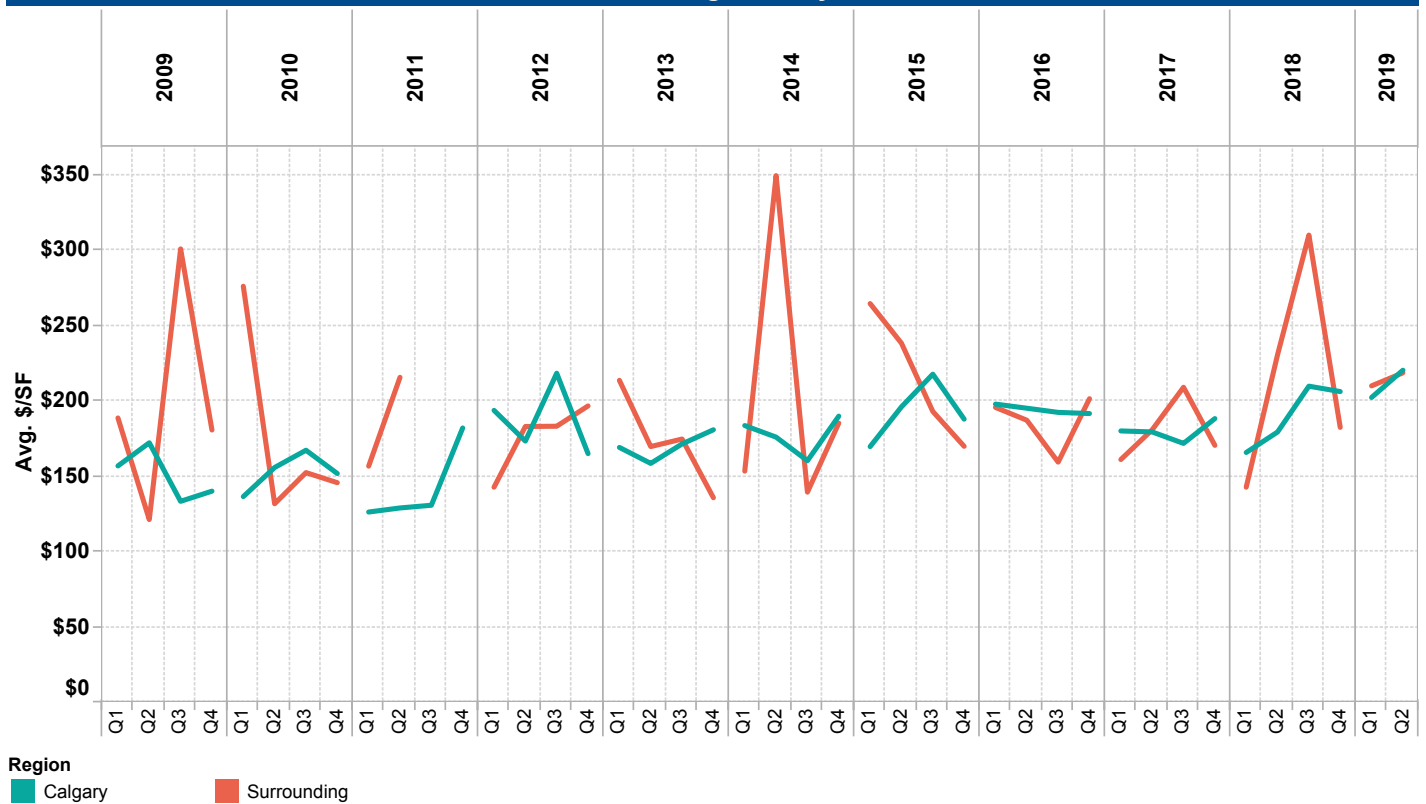
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months

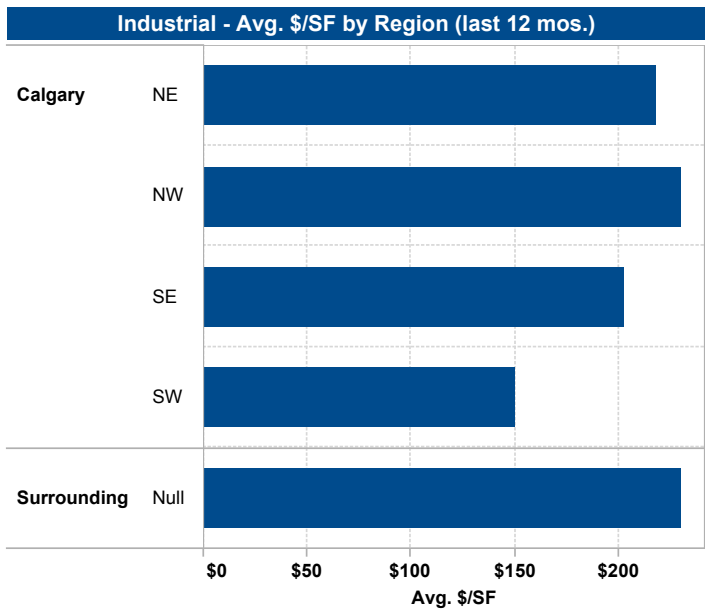
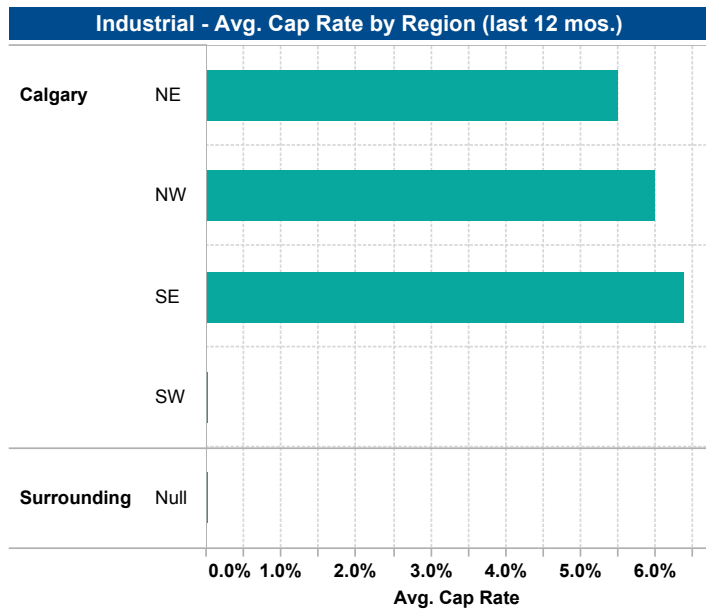
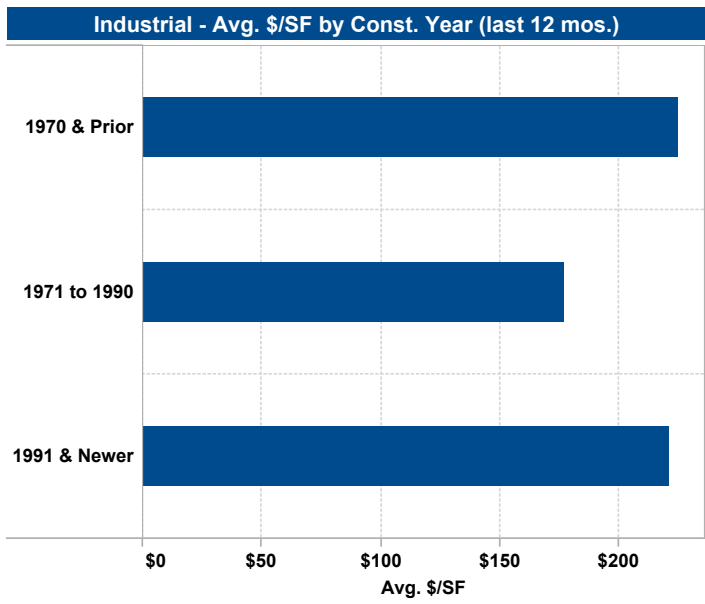
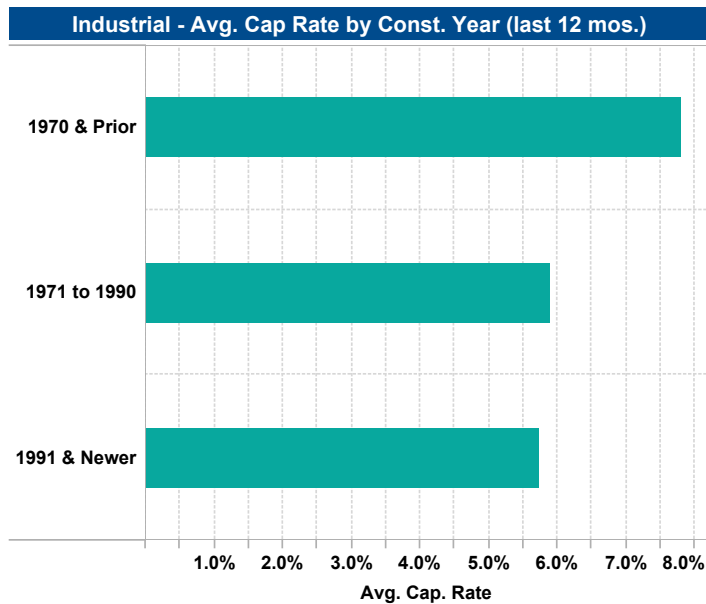
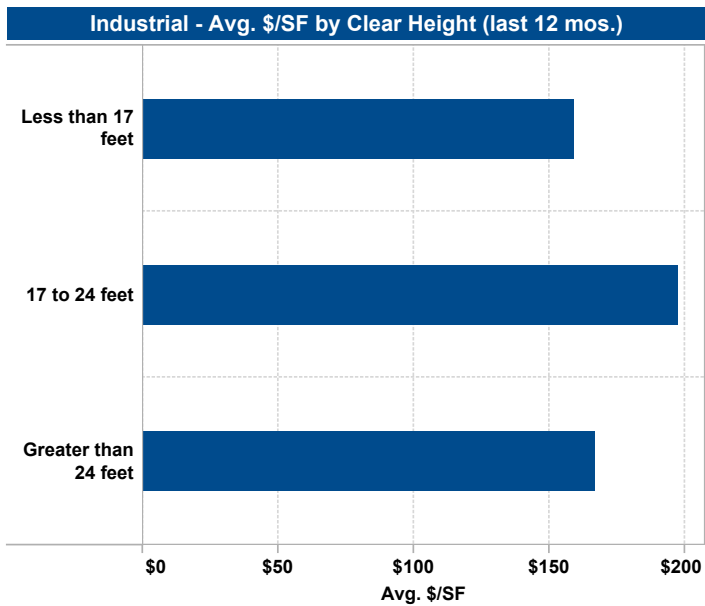
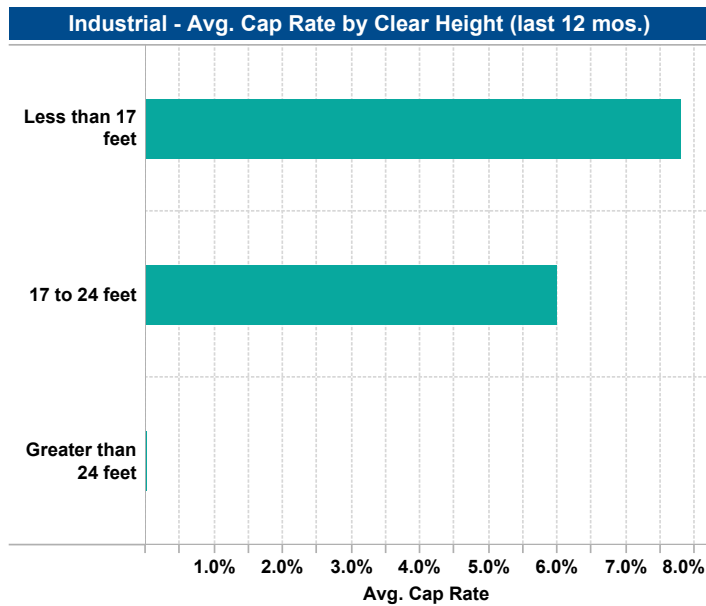


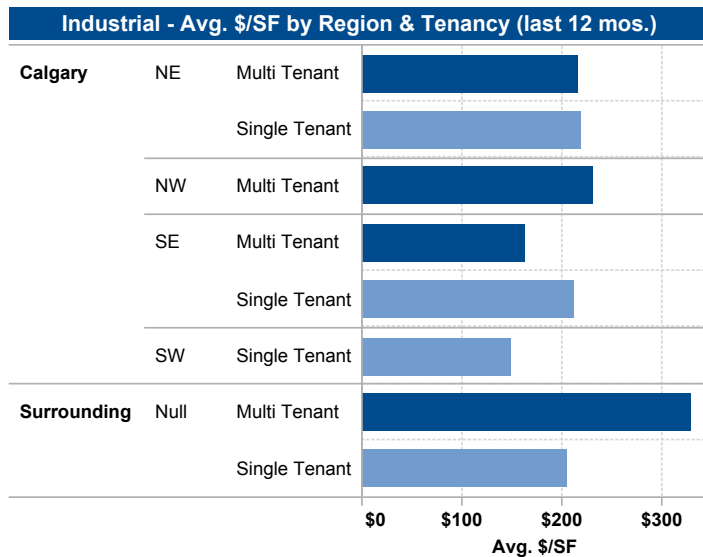
Industrial - Avg. \$/SF vs. Cap Rate



Industrial - Avg. \$/SF by Area

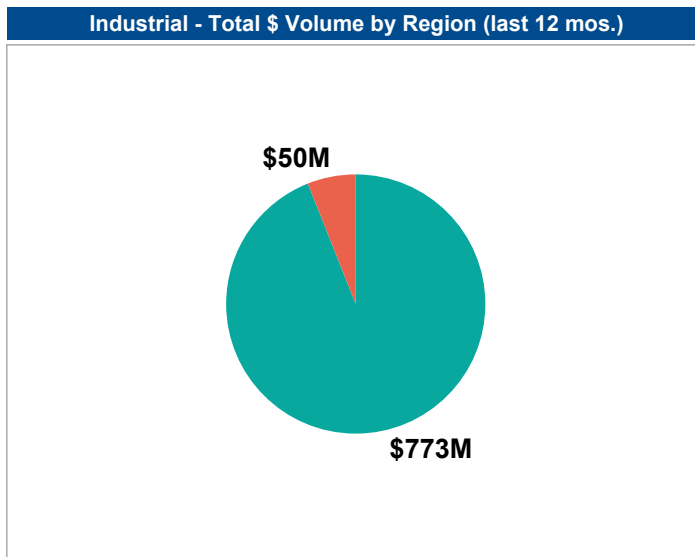






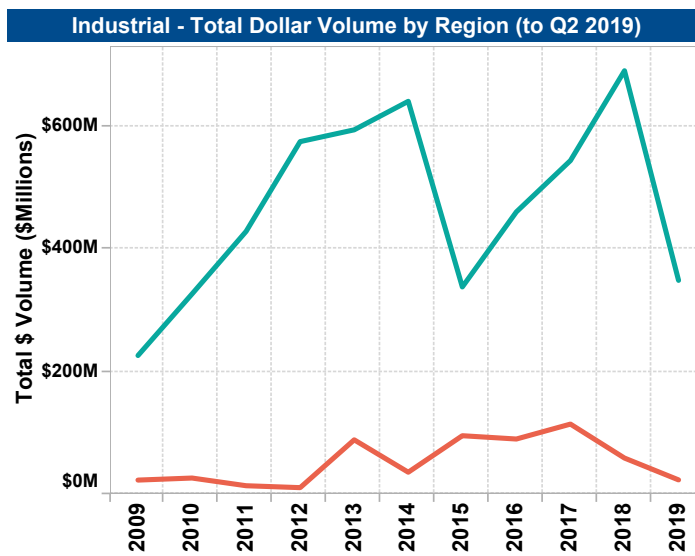
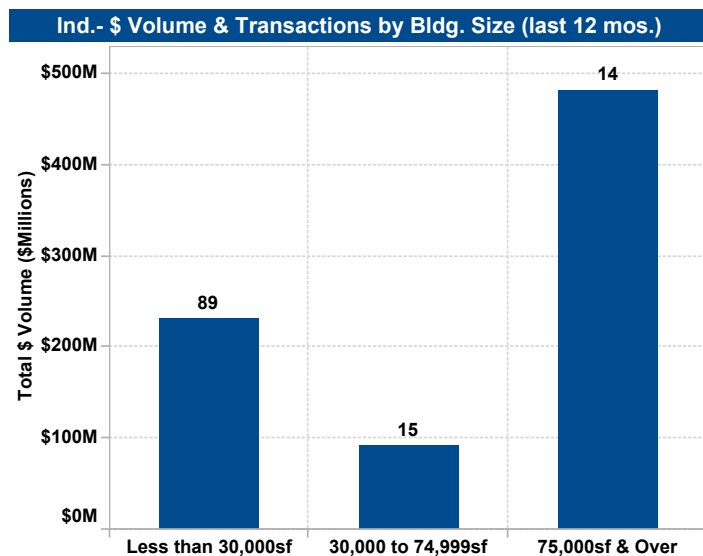
Property Type

- Multi Tenant
- Single Tenant



Region

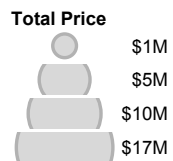
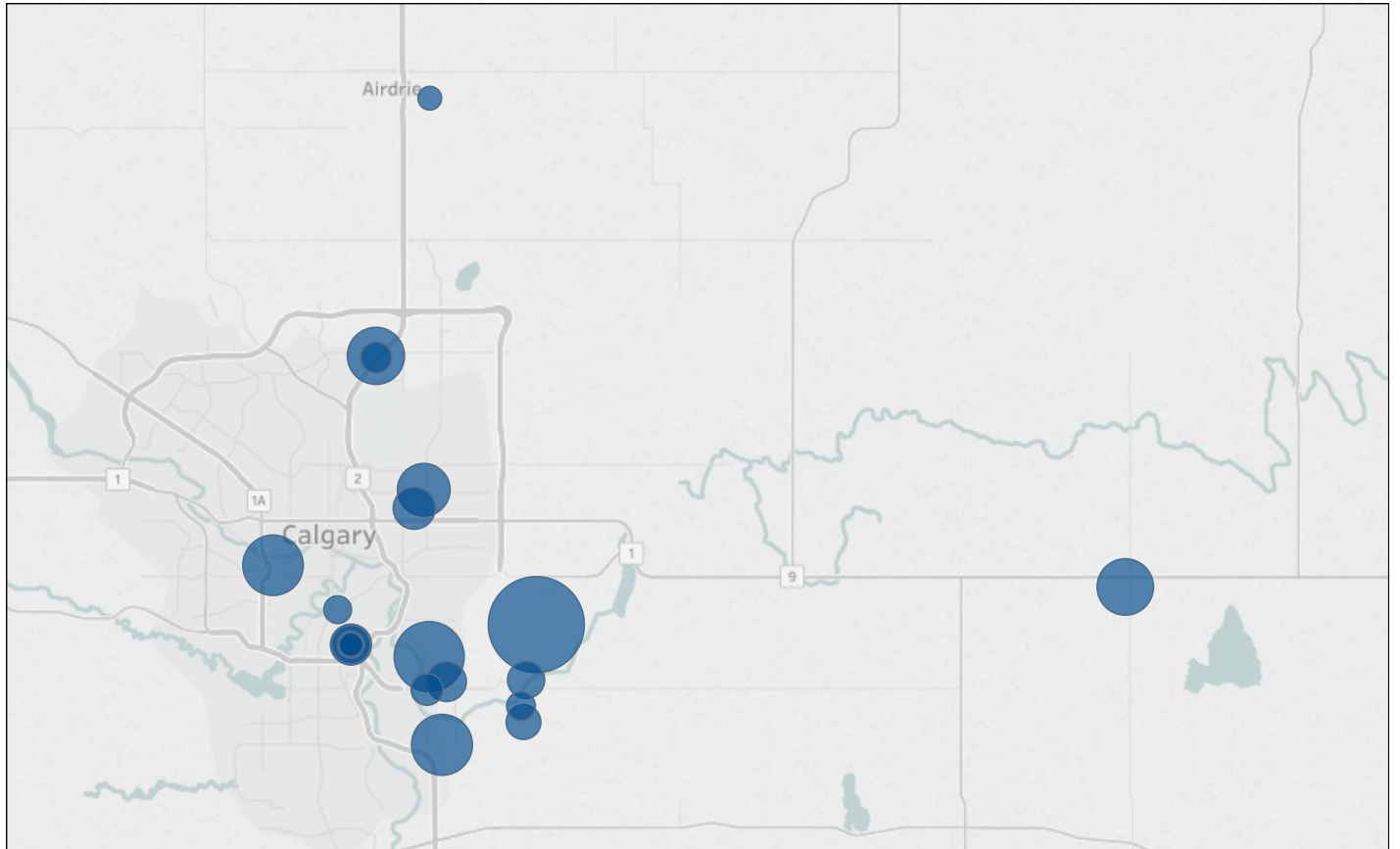
- Calgary
- Surrounding



Industrial - Top Transactions Q2 2019

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
285062 Frontier Road	Calgary	\$17,400,000	80,102	\$217	Market
6315 36th Street S.E.	Calgary	\$9,250,000	110,248	\$84	Market
4515 112th Avenue S.E.	Calgary	\$7,000,000	25,568	\$274	Market
2100 10th Avenue S.W.	Calgary	\$6,900,000	46,076	\$150	Market
11141 15th Street N.E.	Calgary	\$6,150,000	22,648	\$272	Market

Industrial - Q2 2019 Transactions



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