Greater Golden Horseshoe Commercial Q2 2019 Statistics

Data as of June 30, 2019

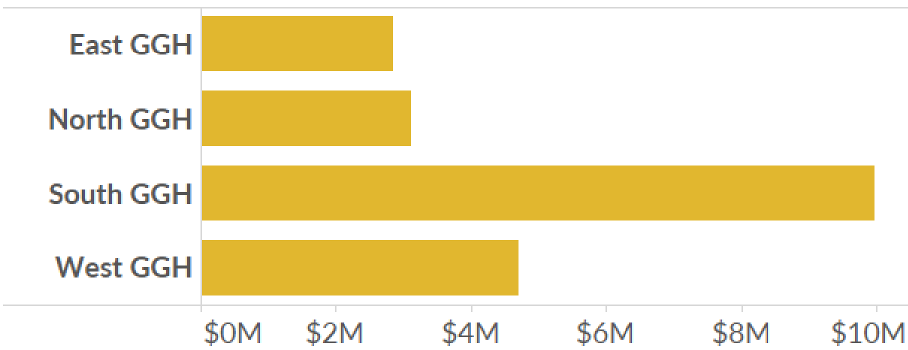
Altus Group

Office Transactions - $500K to $1M

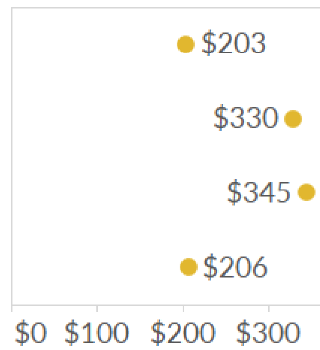
Q2 2019 saw 18 office transactions worth $12M in the $500K to $1M category.

	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$1.94M	3			
North GGH	$1.96M	3	$2.27M	3	-13.8%
South GGH	$6.04M	9	$2.88M	4	109.8%
West GGH	$2.30M	3	$2.71M	4	-15.1%
Grand Total	$12.24M	18	$7.86M	11	55.8%

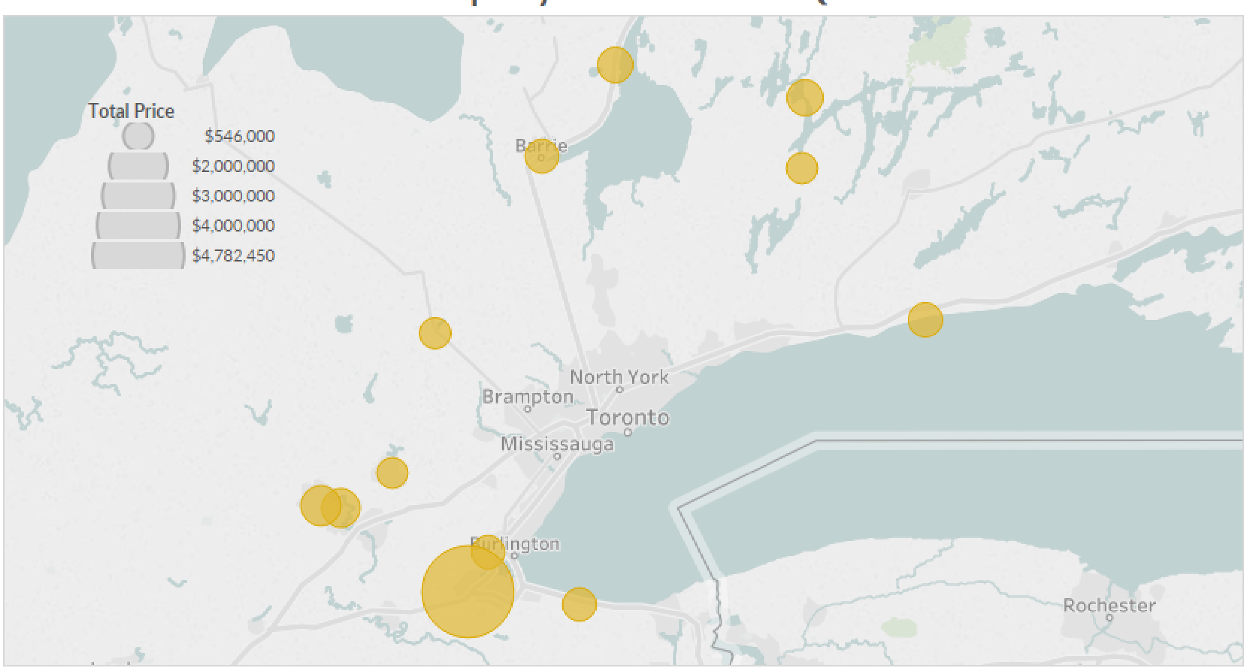
YTD - Office Total $ Volume



YTD - Avg $/SF



Office Property Transactions - Q2 2019

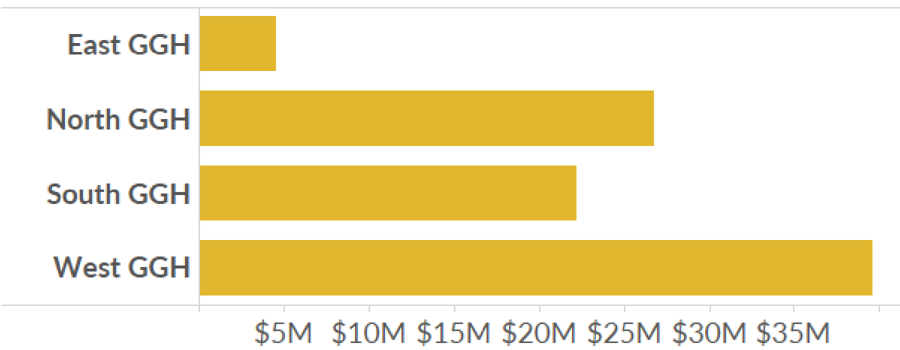


Office Transactions - $1M+

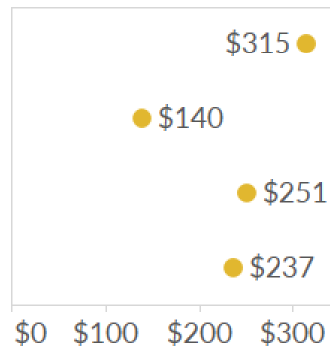
Q2 2019 saw 24 office transactions worth $83M in the $1M+ category.

	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$1.10M	1	$2.40M	1	-54.2%
North GGH	$23.93M	2	$4.70M	3	409.0%
South GGH	$17.61M	10	$16.60M	5	6.1%
West GGH	$39.66M	11	$28.07M	9	41.3%
Grand Total	$82.29M	24	$51.77M	18	59.0%

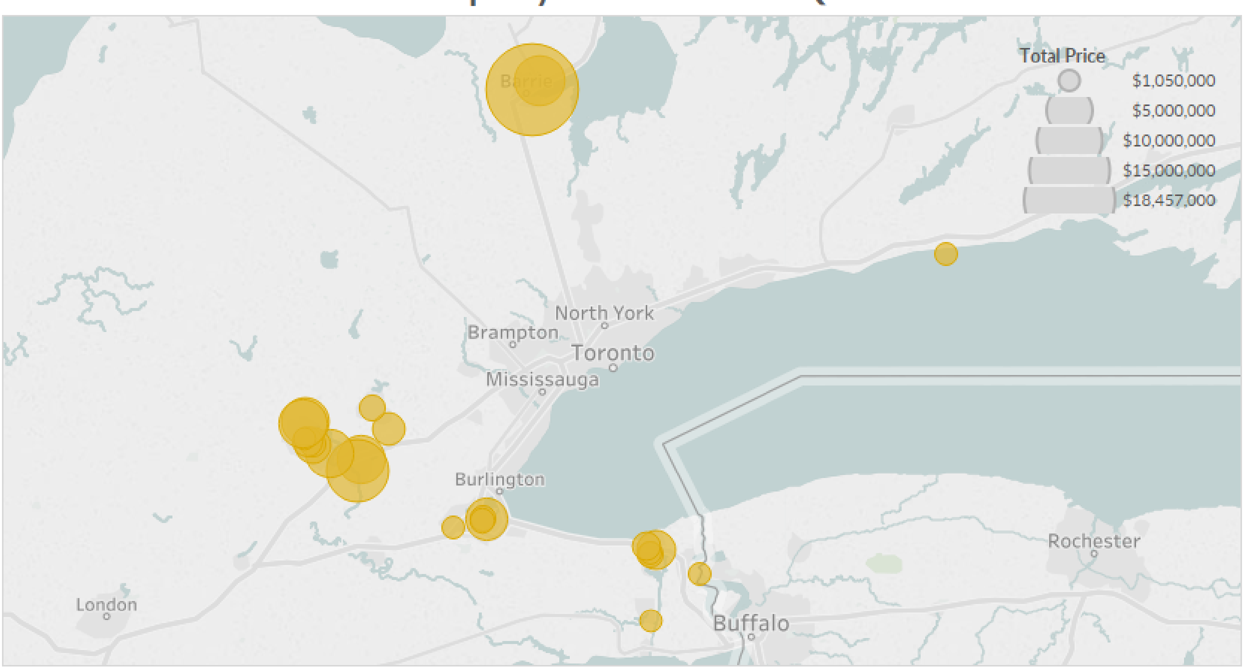
YTD - Office Total $ Volume



YTD - Avg $/SF



Office Property Transactions - Q2 2019

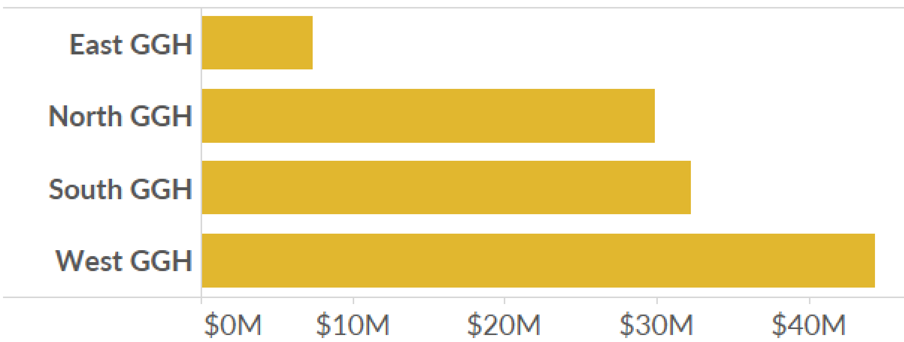


Office Transactions – All Sales

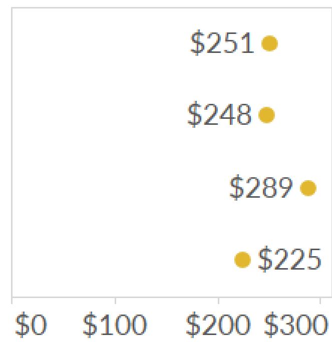
Q2 2019 saw 42 office transactions worth $95M in all price thresholds.

	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$3.04M	4	$2.40M	1	26.8%
North GGH	$25.88M	5	$6.97M	6	271.3%
South GGH	$23.65M	19	$19.48M	9	21.4%
West GGH	$41.95M	14	$30.77M	13	36.3%
Grand Total	$94.53M	42	$59.62M	29	58.5%

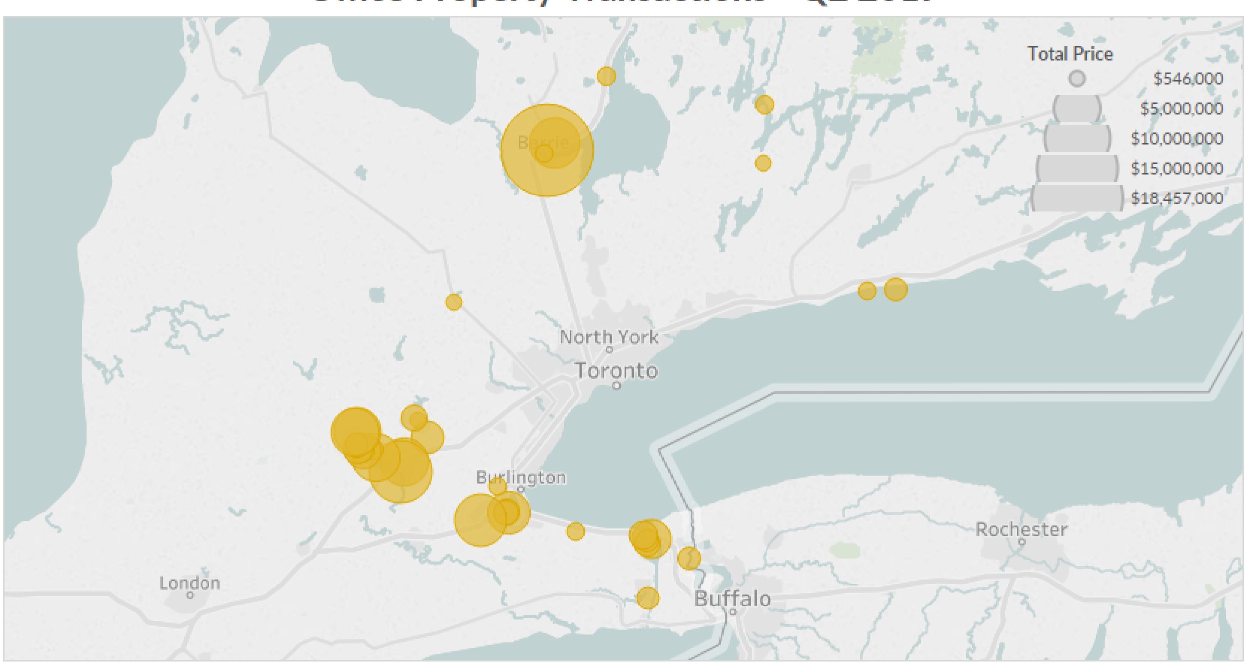
YTD - Office Total $ Volume



YTD - Avg $/SF



Office Property Transactions - Q2 2019



Retail Transactions - $500K to $1M

Q2 2019 saw 68 retail transactions worth $48M in the $500K to $1M category.

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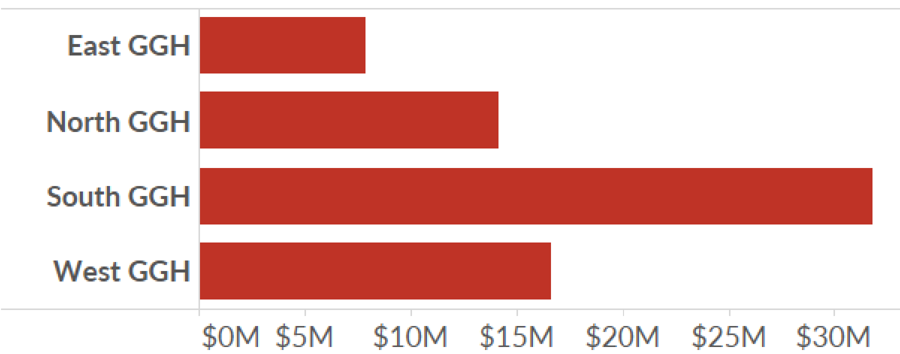
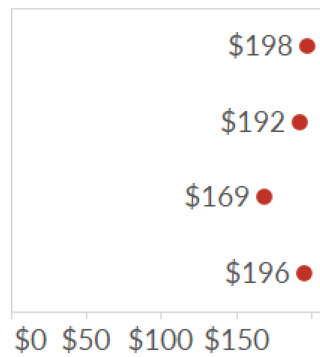
	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$3.43M	5	$5.89M	9	-41.8%
North GGH	$8.80M	13	$6.90M	9	27.6%
South GGH	$21.94M	31	$16.71M	24	31.3%
West GGH	$13.51M	19	$7.13M	10	89.5%
Grand Total	$47.69M	68	$36.63M	52	30.2%

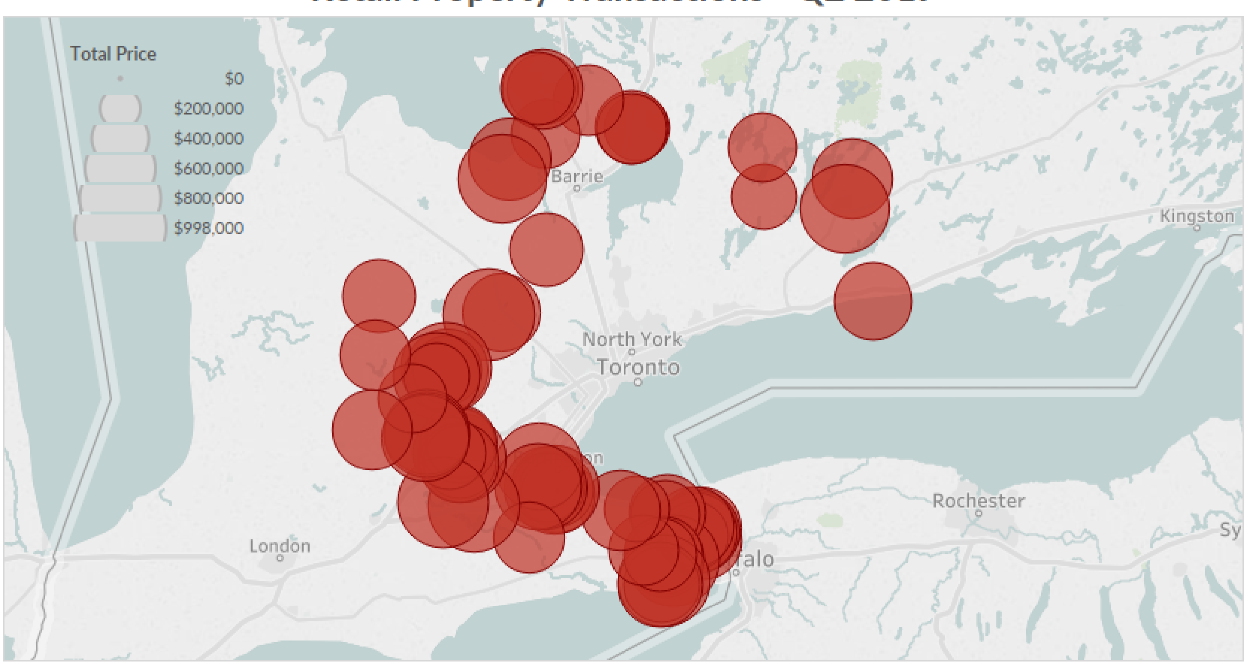
YTD - Retail Total $ Volume



YTD - Avg $/SF



Retail Property Transactions - Q2 2019



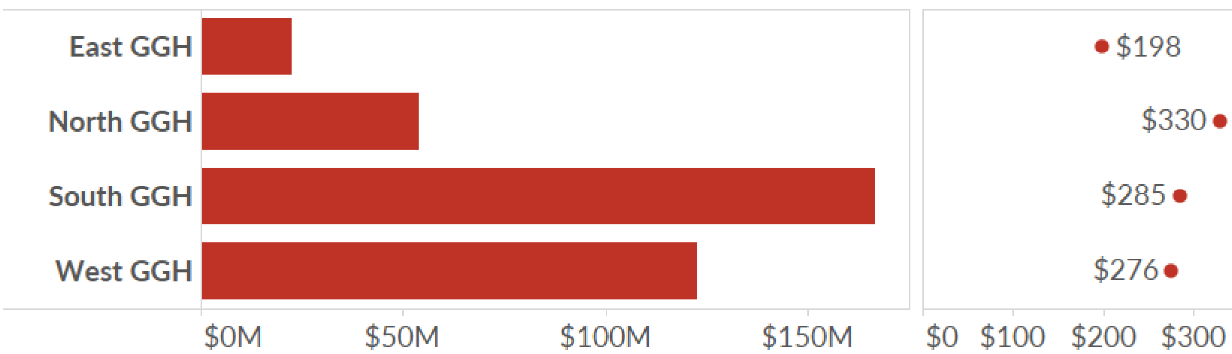
Retail Transactions - $1M+

Q2 2019 saw 58 retail transactions worth $211M in the $1M+ category.

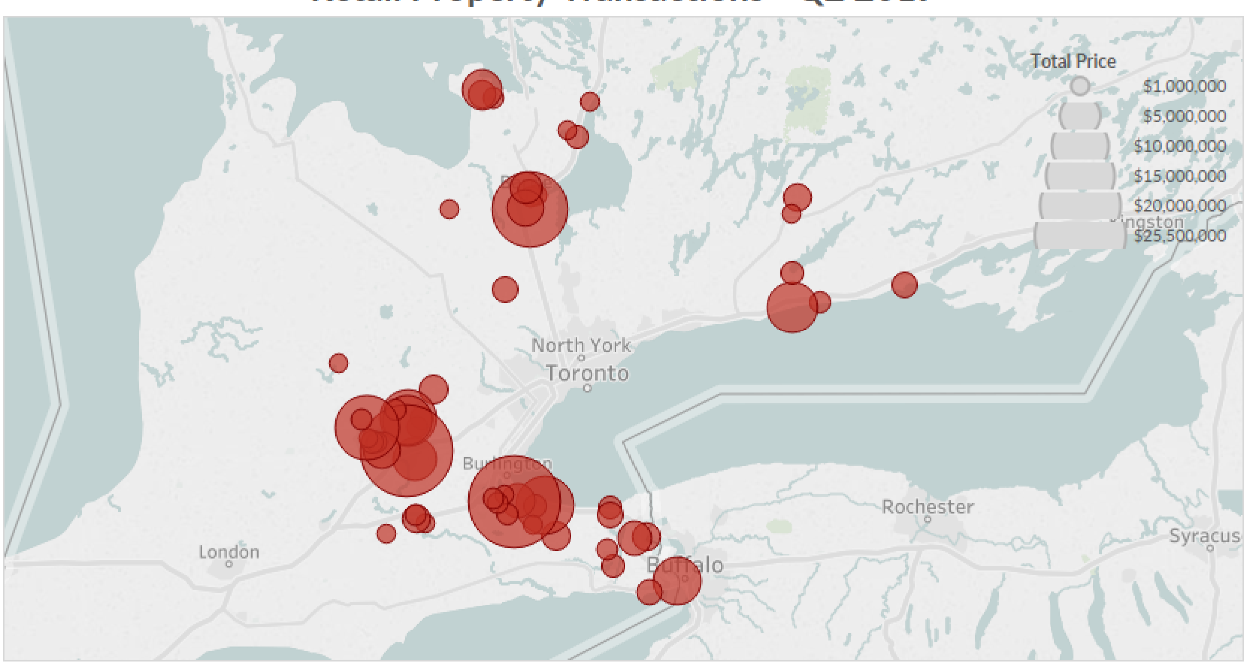
	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$15.82M	6	$2.37M	2	567.4%
North GGH	$43.14M	14	$183.65M	15	-76.5%
South GGH	$75.50M	23	$94.50M	17	-20.1%
West GGH	$76.69M	15	$99.26M	14	-22.7%
Grand Total	$211.14M	58	$379.78M	48	-44.4%

YTD - Retail Total $ Volume

YTD - Avg $/SF



Retail Property Transactions - Q2 2019

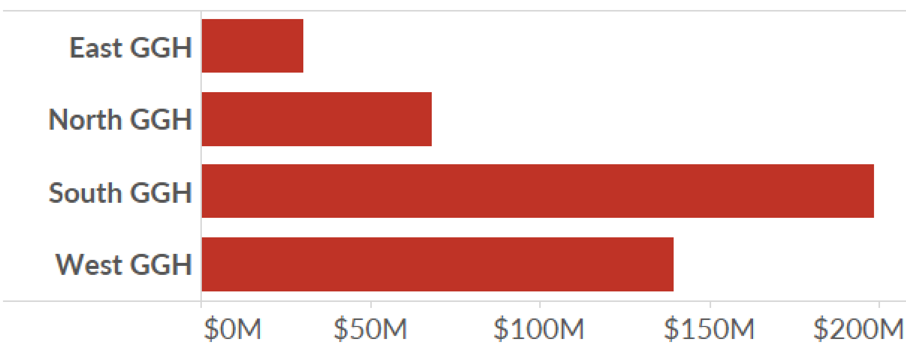


Retail Transactions – All Sales

Q2 2019 saw 126 retail transactions worth $259M in all price thresholds.

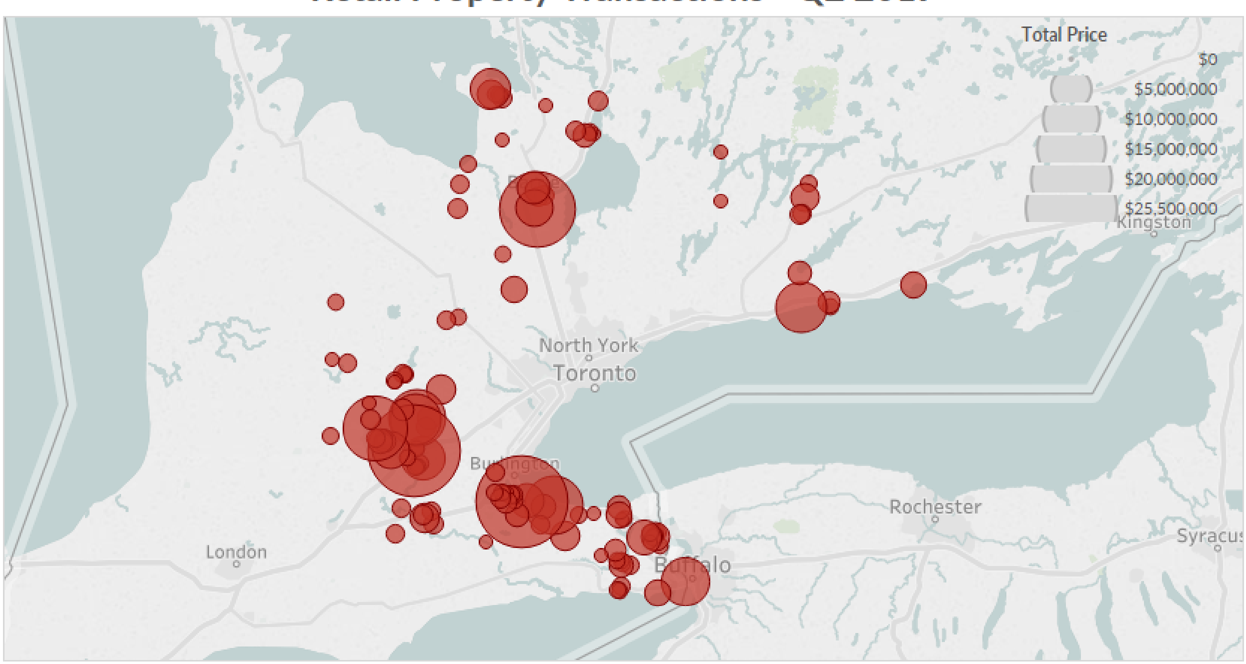
	Q2 2019 $ Vol	Q2 2019 #	Q2 2018 $ Vol	Q2 2018 #	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$19.25M	11	$8.26M	11	133.1%
North GGH	$51.94M	27	$190.55M	24	-72.7%
South GGH	$97.44M	54	$111.20M	41	-12.4%
West GGH	$90.20M	34	$106.39M	24	-15.2%
Grand Total	$258.83M	126	$416.40M	100	-37.8%

YTD - Retail Total $ Volume



YTD - Avg $/SF

Retail Property Transactions - Q2 2019



Industrial Transactions - $500K to $1M

Q2 2019 saw 18 industrial transactions worth $12M in the $500K to $1M category.

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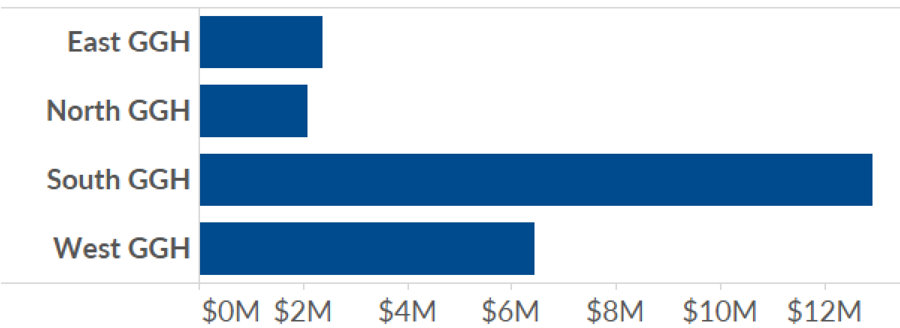
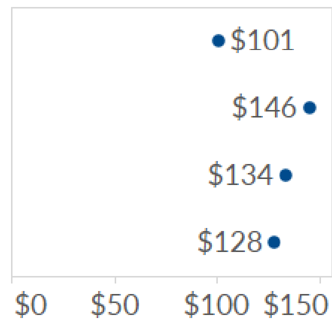
	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$0.96M	1	$2.94M	4	-67.3%
North GGH	$2.09M	3	$0.60M	1	251.3%
South GGH	$7.54M	11	$4.87M	7	54.9%
West GGH	$1.70M	3	$3.26M	4	-47.9%
Grand Total	$12.29M	18	$11.66M	16	5.4%

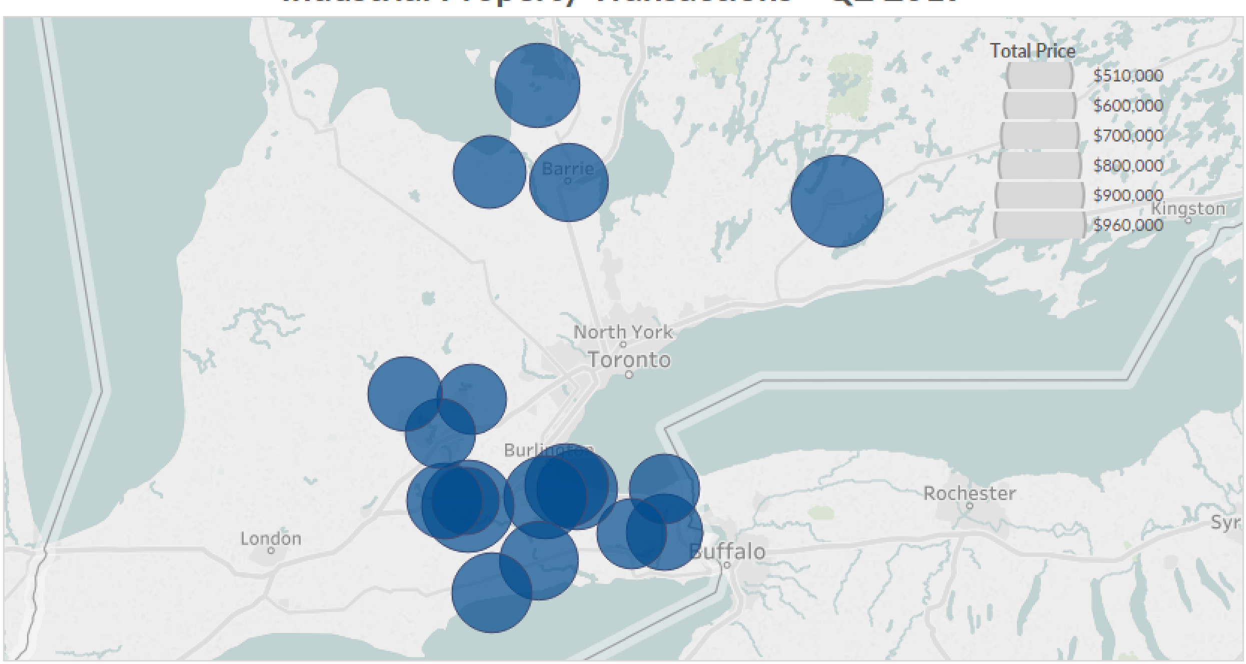
YTD - Industrial Total $ Volume



YTD - Avg $/SF



Industrial Property Transactions - Q2 2019

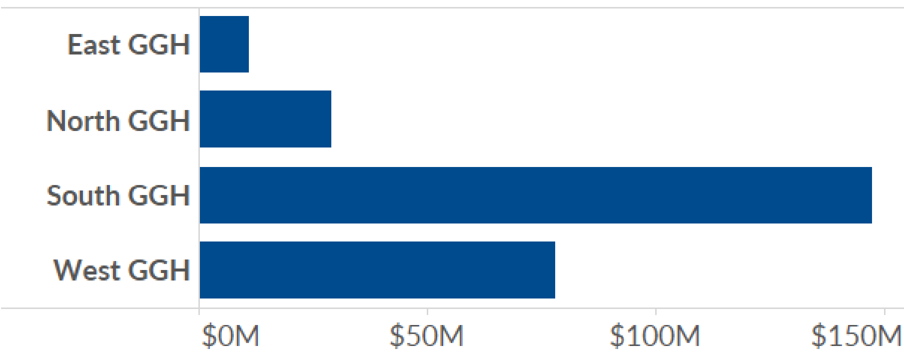


Industrial Transactions - $1M+

Q2 2019 saw 45 industrial transactions worth $147M in the $1M+ category.

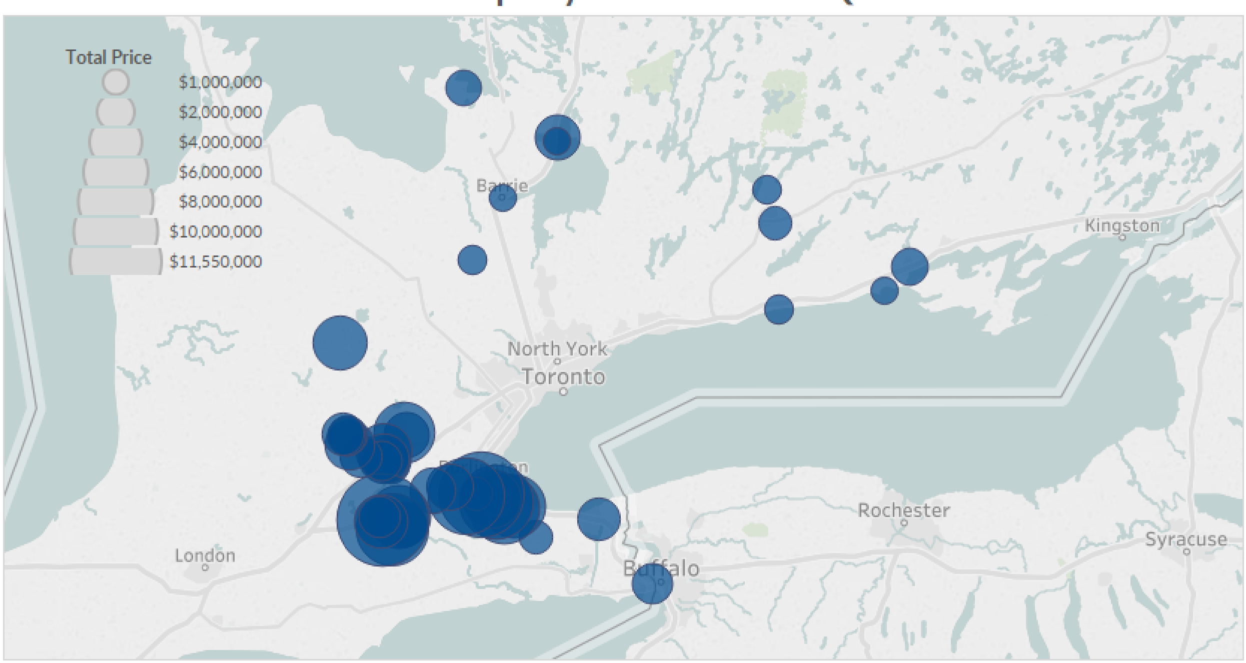
	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$6.67M	5	$6.68M	4	-0.18%
North GGH	$7.71M	5	$21.71M	6	-64.48%
South GGH	$90.86M	20	$97.42M	22	-6.74%
West GGH	$41.82M	15	$53.59M	18	-21.96%
Grand Total	$147.06M	45	$179.40M	50	-18.03%

YTD - Industrial Total $ Volume



YTD - Avg $/SF

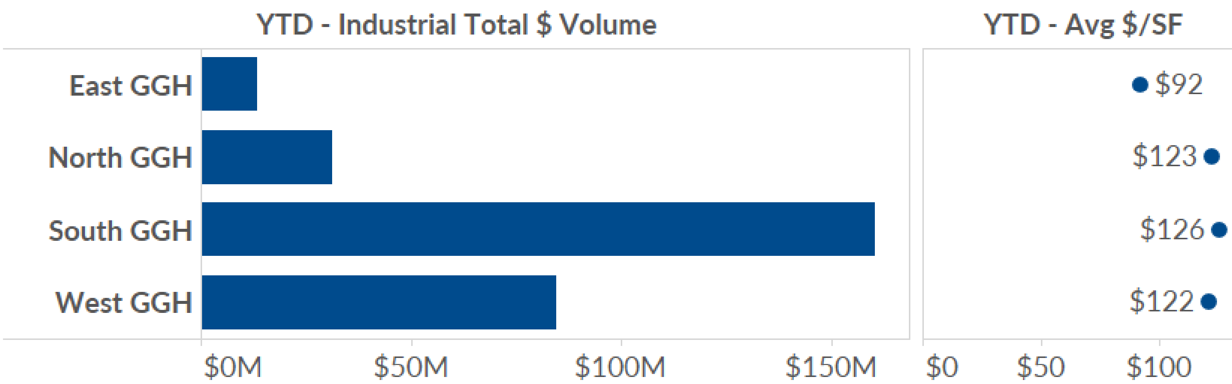
Industrial Property Transactions - Q2 2019



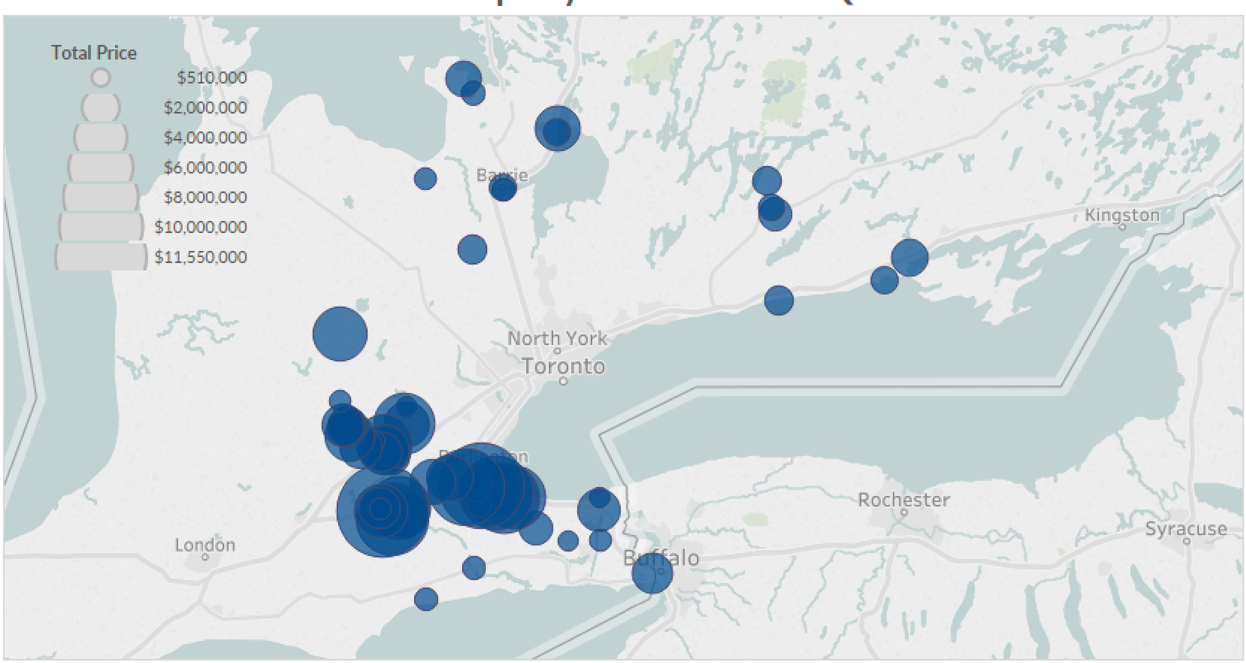
Industrial Transactions – All Sales

Q2 2019 saw 63 industrial transactions worth $159M in all price thresholds.

	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$7.63M	6	$9.62M	8	-20.67%
North GGH	$9.80M	8	$22.30M	7	-56.05%
South GGH	$98.40M	31	$102.29M	29	-3.80%
West GGH	$43.52M	18	$56.85M	22	-23.45%
Grand Total	$159.35M	63	$191.05M	66	-16.59%



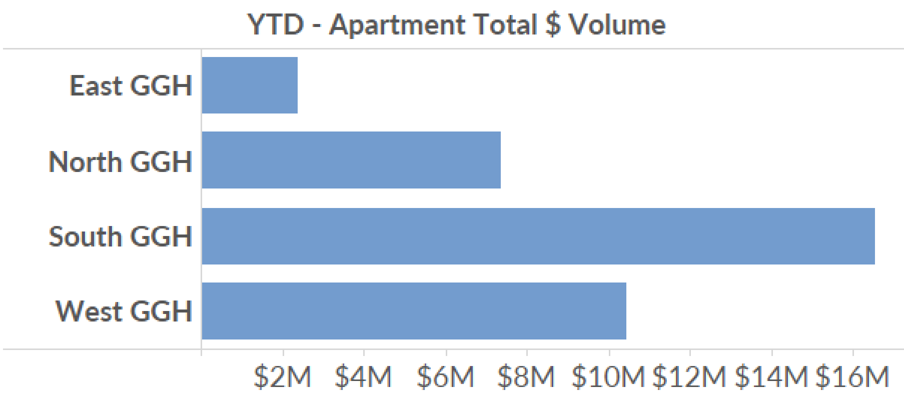
Industrial Property Transactions - Q2 2019

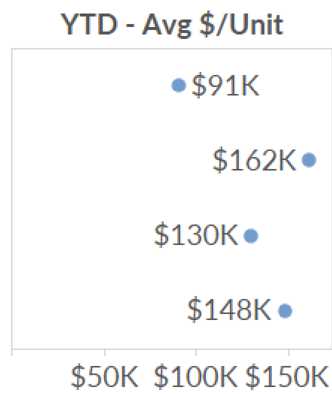


Apartment Transactions - $500K to $1M

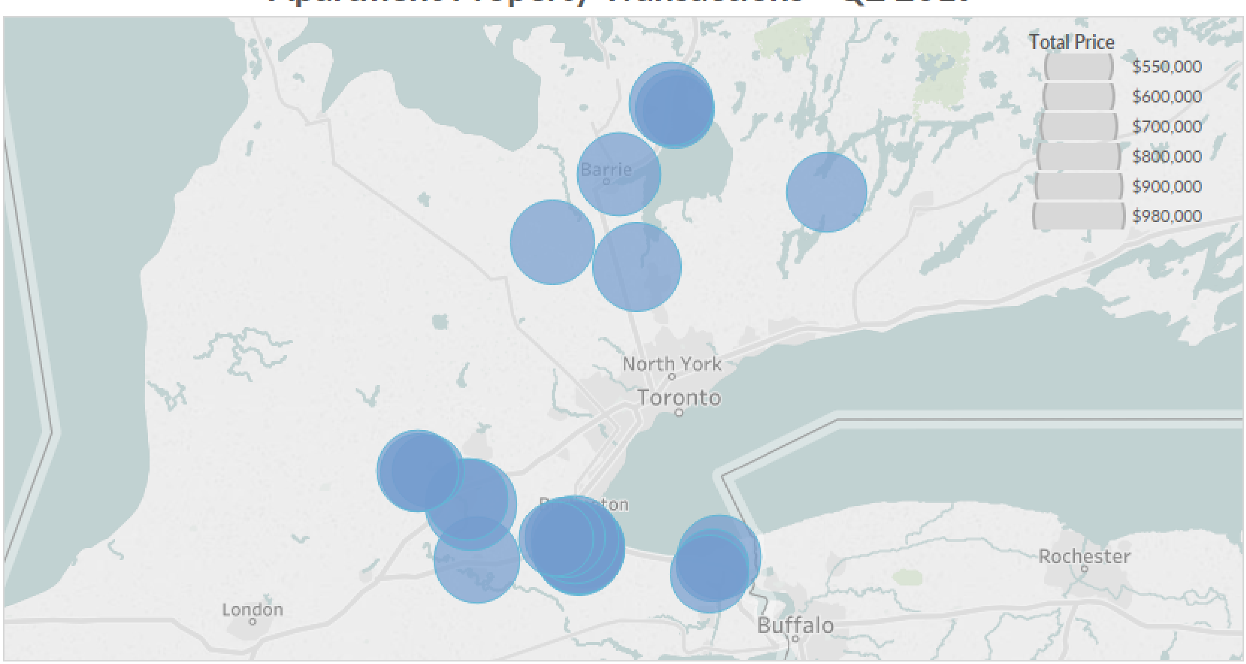
Q2 2019 saw 23 apartment transactions worth $18M in the $500K to $1M category.

	Q2 2019 $ Vol	Q2 2019 #	Q2 2018 $ Vol	Q2 2018 #	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$0.74M	1	$2.86M	4	-74.3%
North GGH	$4.58M	6	$3.38M	4	35.6%
South GGH	$8.77M	11	$9.60M	14	-8.6%
West GGH	$3.85M	5	$5.18M	7	-25.6%
Grand Total	$17.94M	23	$21.01M	29	-14.6%





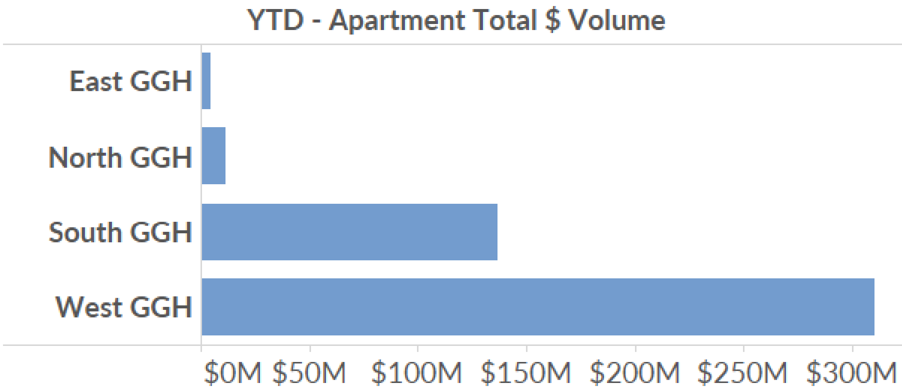
Apartment Property Transactions - Q2 2019

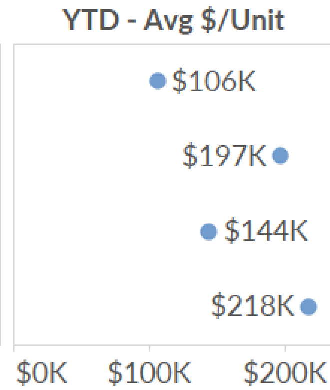


Apartment Transactions - $1M+

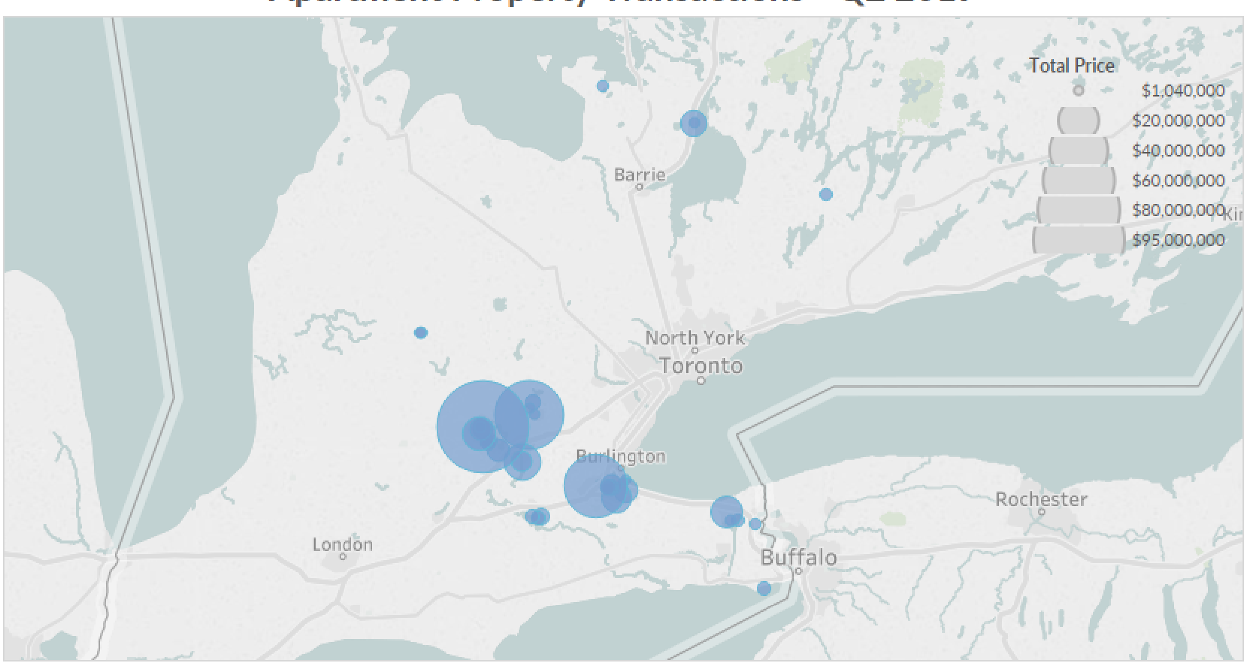
Q2 2019 saw 39 apartment transactions worth $327M in the $1M+ category.

	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$1.70M	1			
North GGH	$10.06M	3	$10.73M	4	-6.2%
South GGH	$103.82M	18	$53.97M	12	92.4%
West GGH	$211.00M	17	$80.12M	7	163.4%
Grand Total	$326.57M	39	$144.81M	23	125.5%





Apartment Property Transactions - Q2 2019

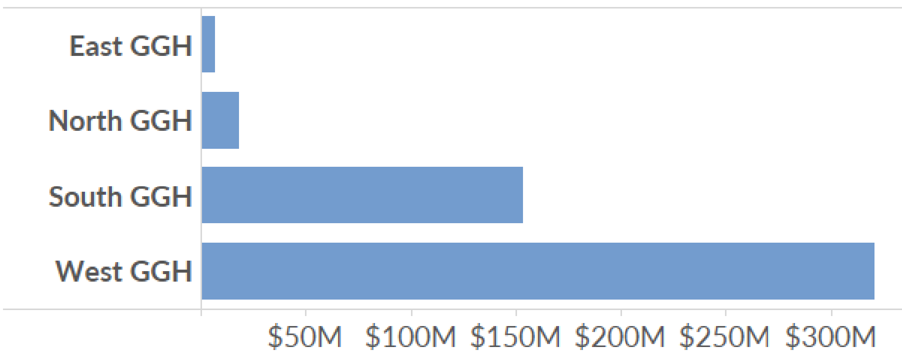


Apartment Transactions – All Sales

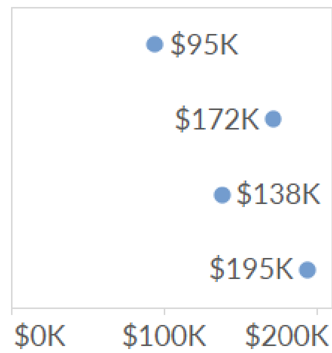
Q2 2019 saw 62 apartment transactions worth $345M in all price thresholds.

	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$2.44M	2	$2.86M	4	-14.7%
North GGH	$14.64M	9	$14.10M	8	3.8%
South GGH	$112.59M	29	$63.57M	26	77.1%
West GGH	$214.85M	22	$85.30M	14	151.9%
Grand Total	$344.50M	62	$165.82M	52	107.8%

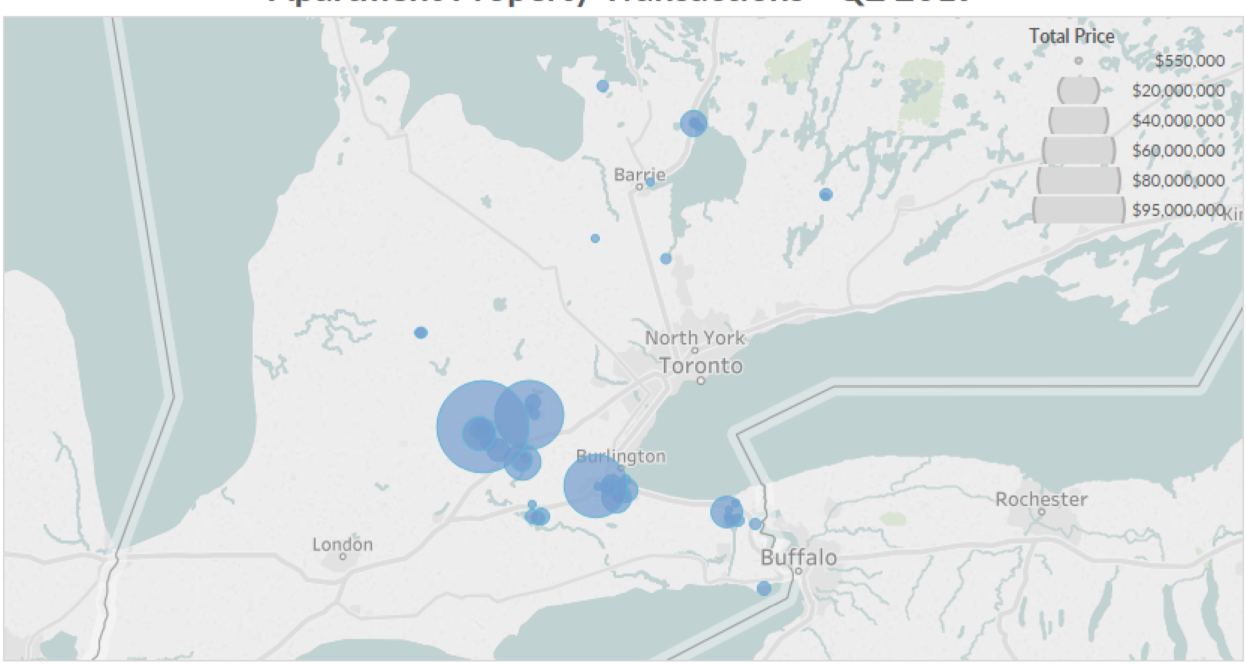
YTD - Apartment Total $ Volume



YTD - Avg $/Unit



Apartment Property Transactions - Q2 2019



Hotel Transactions – All Sales

Q2 2019 saw 11 hotel transactions worth $39M in all price thresholds.

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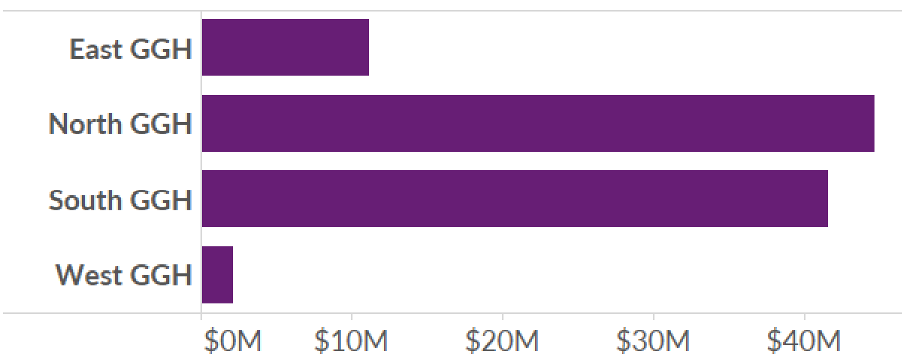
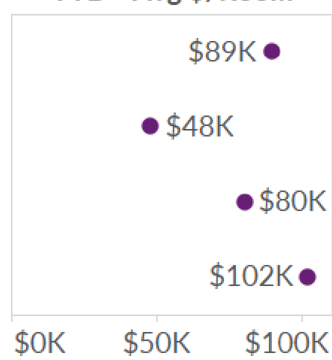
	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$8.98M	2	$3.95M	4	127.3%
North GGH	$1.96M	1	$1.50M	1	30.7%
South GGH	$28.00M	8	$32.74M	7	-14.5%
West GGH					
Grand Total	$38.94M	11	$38.19M	12	2.0%

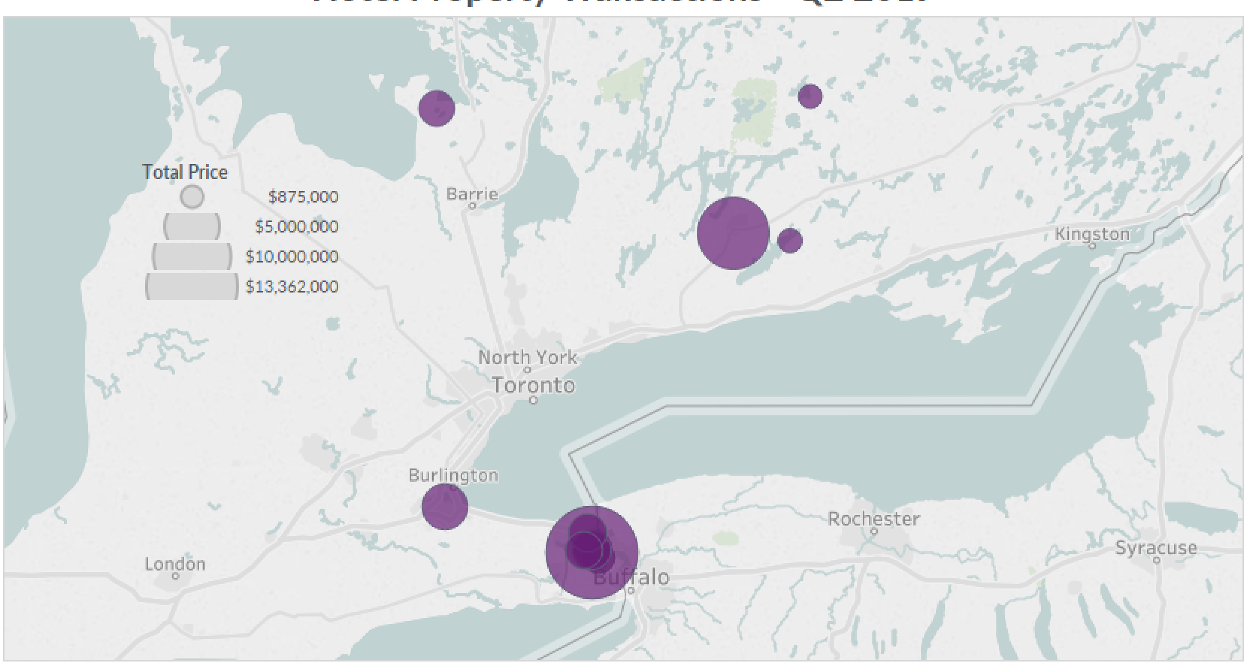
YTD - Hotel Total $ Volume



YTD - Avg $/Room



Hotel Property Transactions - Q2 2019

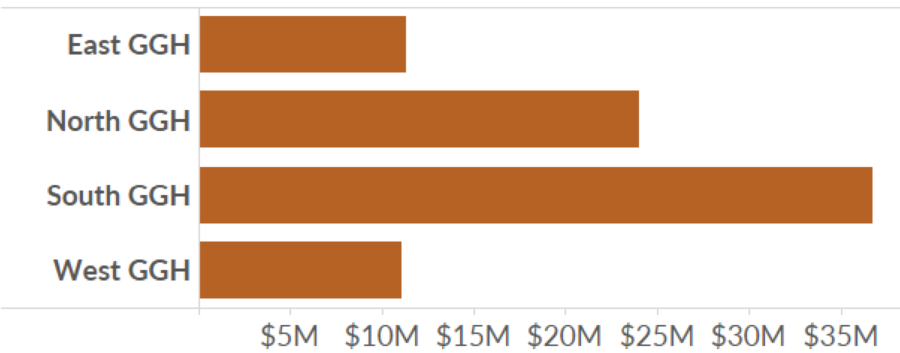


ICI Land Transactions - $500K to $1M

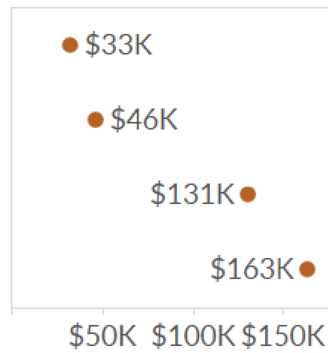
Q2 2019 saw 75 ICI land transactions worth $54M in the $500K to $1M category.

	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$5.50M	9	$8.33M	11	-33.93%
North GGH	$16.83M	23	$15.36M	22	9.61%
South GGH	$23.94M	32	$25.92M	35	-7.65%
West GGH	$7.97M	11	$8.71M	12	-8.49%
Grand Total	$54.25M	75	$58.32M	80	-6.99%

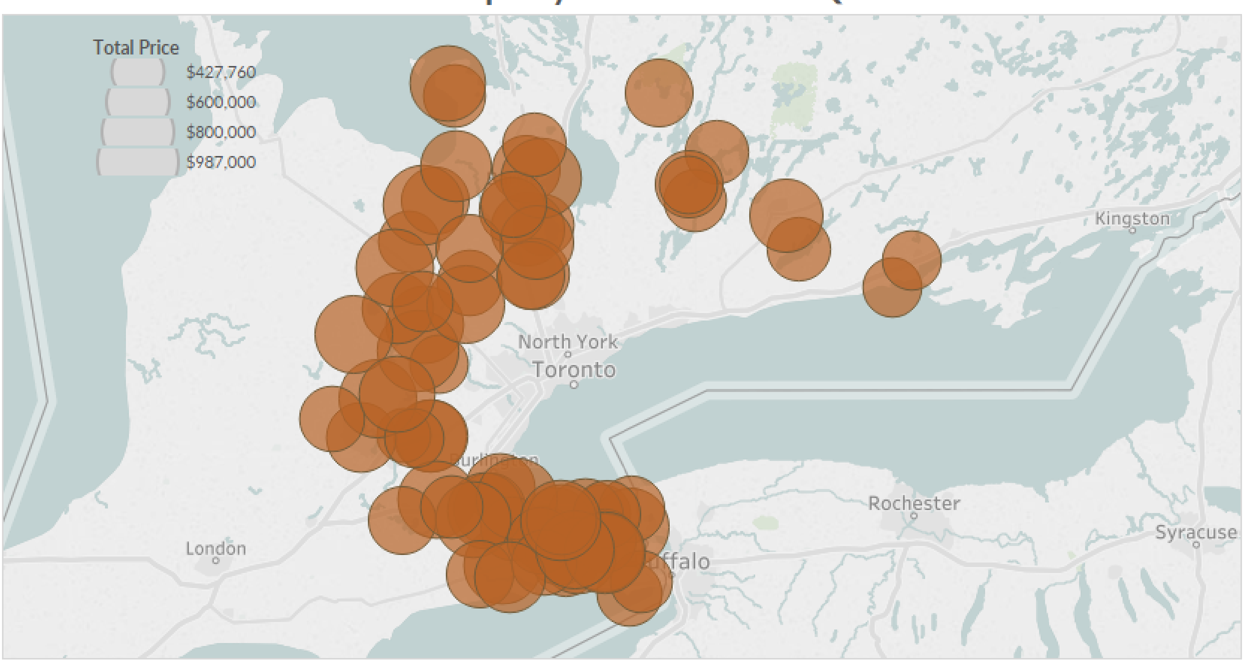
YTD - ICI Land Total $ Volume



YTD - Avg $/Acre



ICI Land Property Transactions - Q2 2019

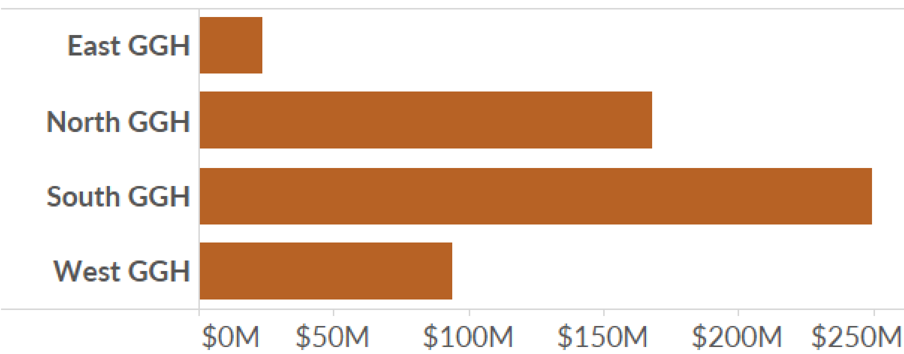


ICI Land Transactions - $1M+

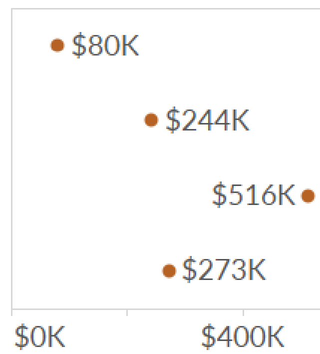
Q2 2019 saw 101 ICI land transactions worth $293M in the $1M+ category.

	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$11.92M	7	$12.39M	8	-3.8%
North GGH	$121.26M	38	$80.29M	37	51.0%
South GGH	$127.02M	40	$183.37M	53	-30.7%
West GGH	$32.61M	16	$87.86M	30	-62.9%
Grand Total	$292.81M	101	$363.90M	128	-19.5%

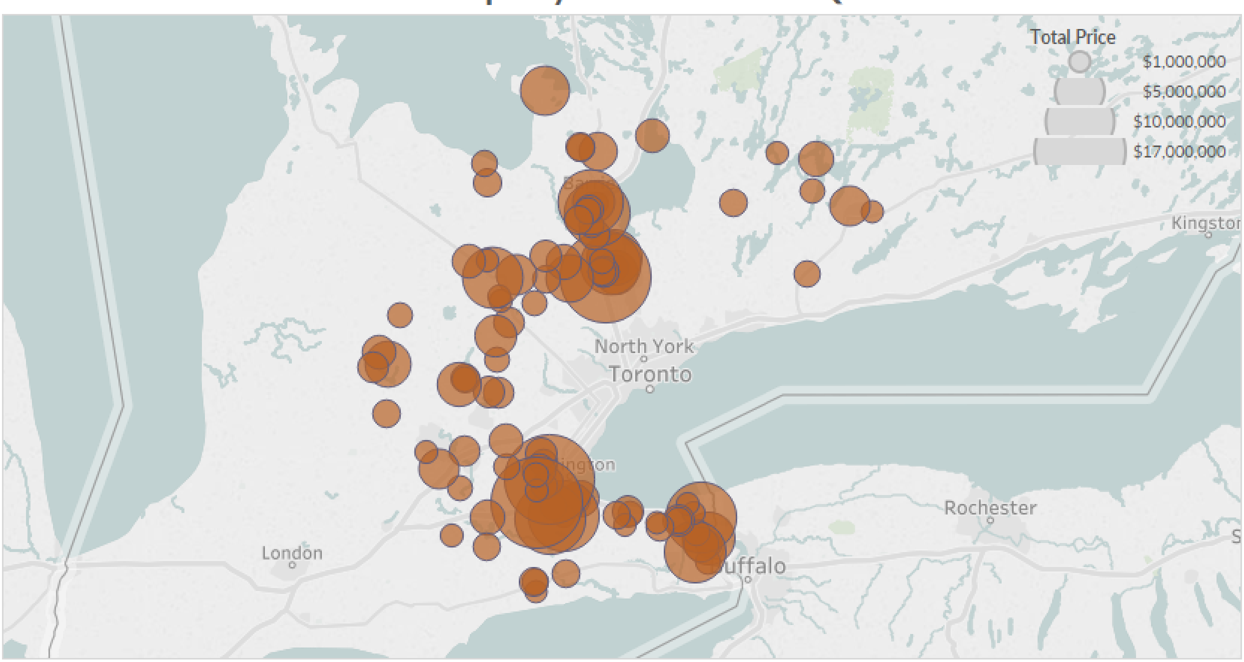
YTD - ICI Land Total $ Volume



YTD - Avg $/Acre



ICI Land Property Transactions - Q2 2019

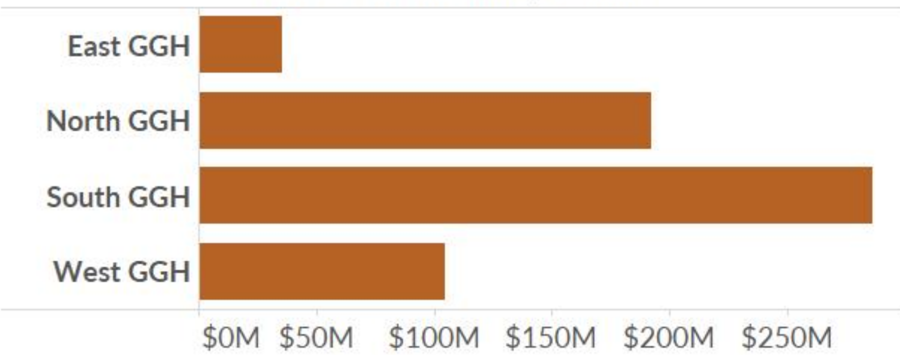


ICI Land Transactions – All Sales

Q2 2019 saw 176 ICI land transactions worth $347M in all price thresholds.

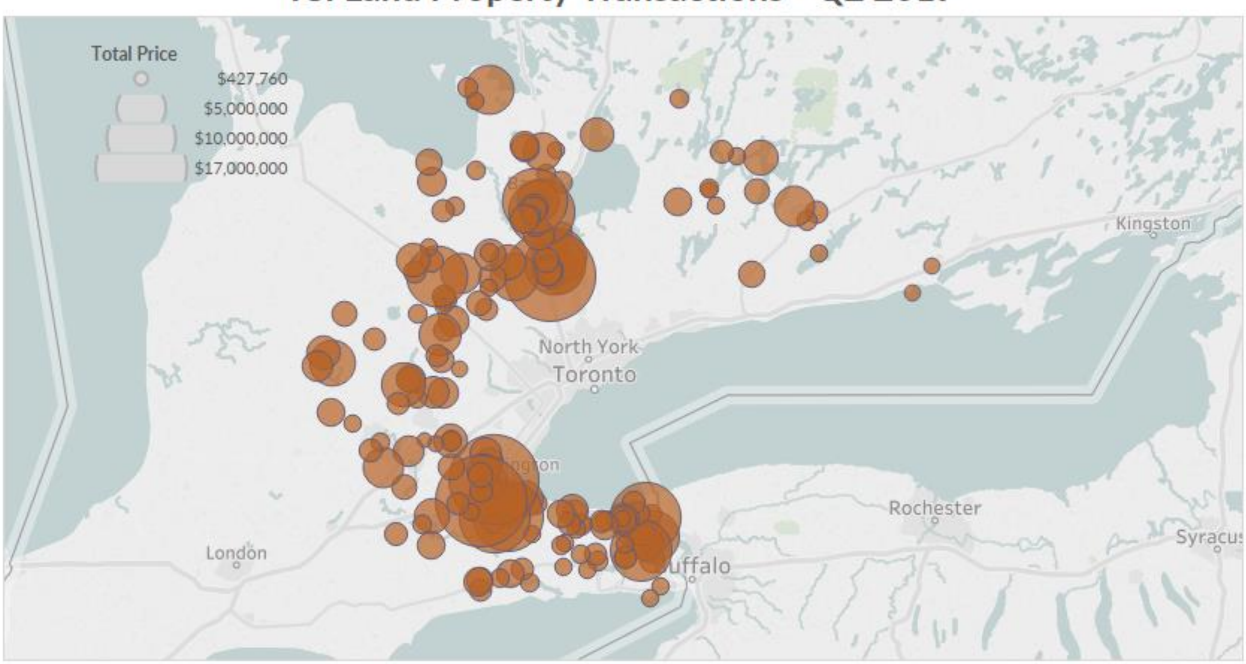
	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$17.43M	16	$20.72M	19	-15.9%
North GGH	$138.09M	61	$95.64M	59	44.4%
South GGH	$150.95M	72	$209.29M	88	-27.9%
West GGH	$40.58M	27	$96.57M	42	-58.0%
Grand Total	$347.05M	176	$422.22M	208	-17.8%

YTD - ICI Land Total $ Volume



YTD - Avg $/Acre

ICI Land Property Transactions - Q2 2019

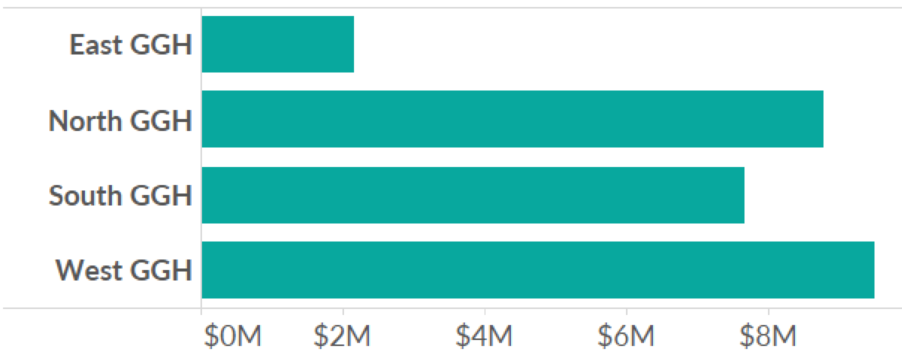


Residential Land Transactions - $500K to $1M

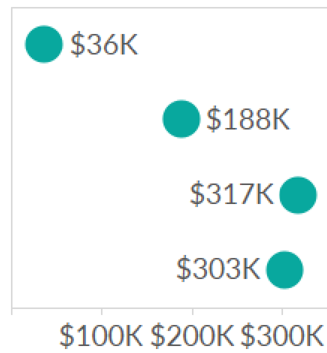
Q2 2019 saw 18 residential land transactions worth $15M in the $500K to $1M category.

	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$0.85M	1	$1.85M	2	-54.0%
North GGH	$5.10M	6	$6.04M	8	-15.7%
South GGH	$2.52M	3	$7.86M	12	-68.0%
West GGH	$6.33M	8	$4.15M	6	52.5%
Grand Total	$14.79M	18	$19.90M	28	-25.7%

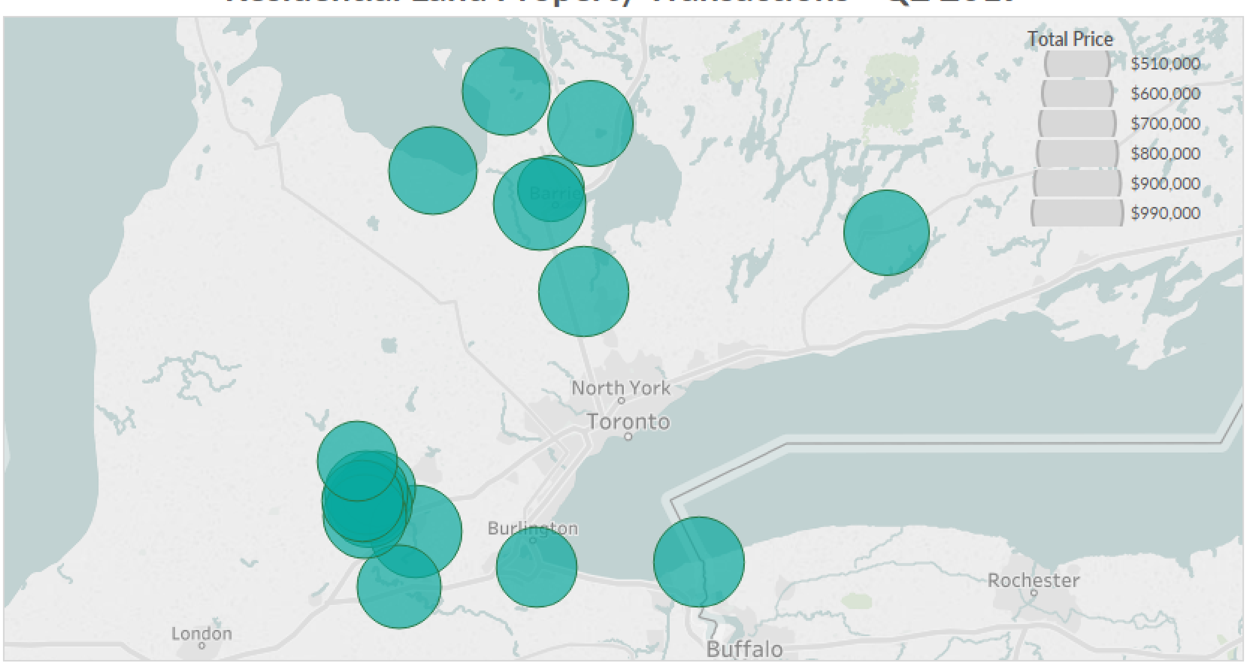
YTD - Residential Land Total $ Volume



YTD - Avg $/Acre



Residential Land Property Transactions - Q2 2019

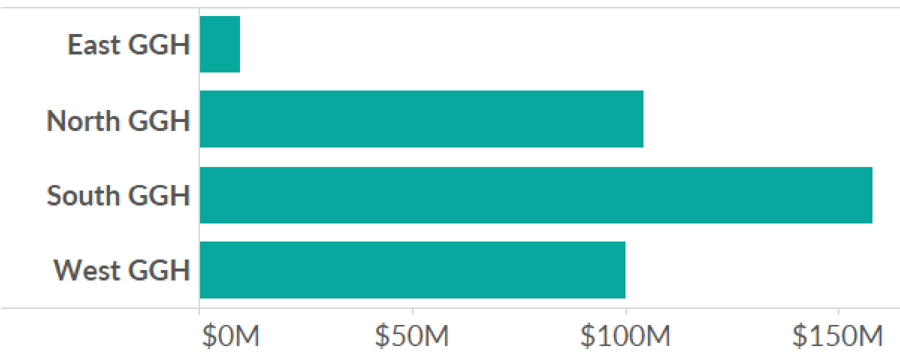


Residential Land Transactions - $1M+

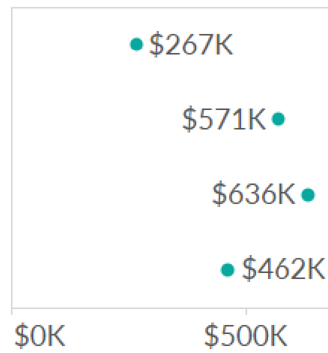
Q2 2019 saw 29 residential land transactions worth $133M in the $1M+ category.

	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$7.52M	2	$8.50M	2	-11.5%
North GGH	$65.97M	4	$49.58M	10	33.1%
South GGH	$25.57M	11	$100.38M	34	-74.5%
West GGH	$34.24M	12	$49.86M	18	-31.3%
Grand Total	$133.30M	29	$208.31M	64	-36.0%

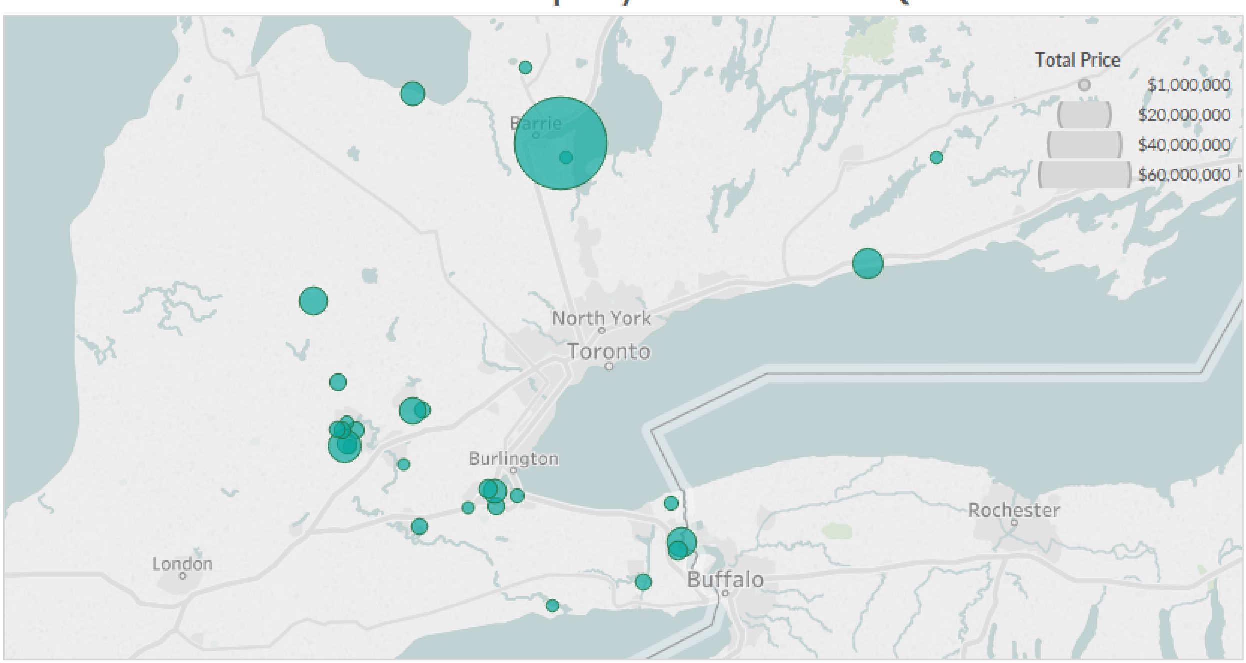
YTD - Residential Land Total $ Volume



YTD - Avg $/Acre



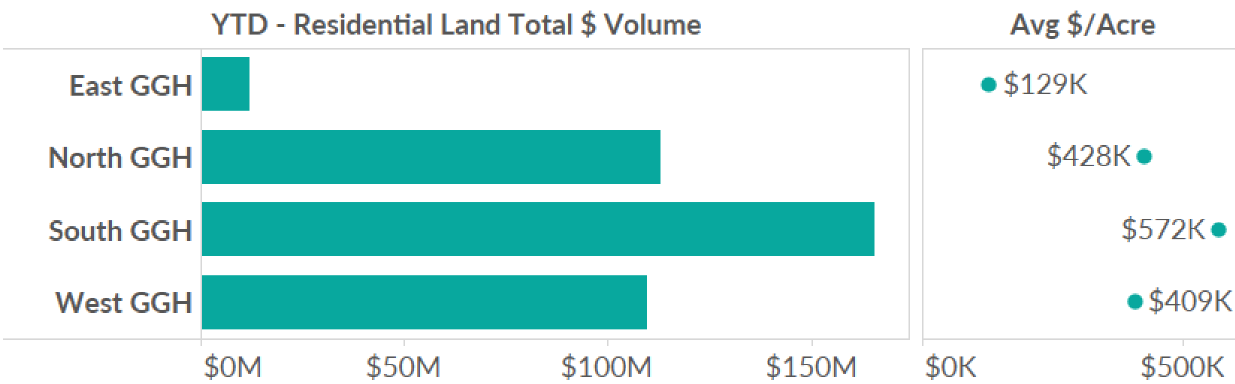
Residential Land Property Transactions - Q2 2019



Residential Land Transactions – All Sales

Q2 2019 saw 47 residential land transactions worth $148M in all price thresholds.

	Q2 2019 $ Vol	#	Q2 2018 $ Vol	#	% Change $ Vol Q2 '19 vs Q2 '18
East GGH	$8.37M	3	$10.35M	4	-19.1%
North GGH	$71.06M	10	$55.62M	18	27.8%
South GGH	$28.09M	14	$108.24M	46	-74.1%
West GGH	$40.57M	20	$54.01M	24	-24.9%
Grand Total	$148.09M	47	$228.21M	92	-35.1%



Residential Land Property Transactions - Q2 2019