
Greater Golden Horseshoe Commercial Q3 2019 Statistics

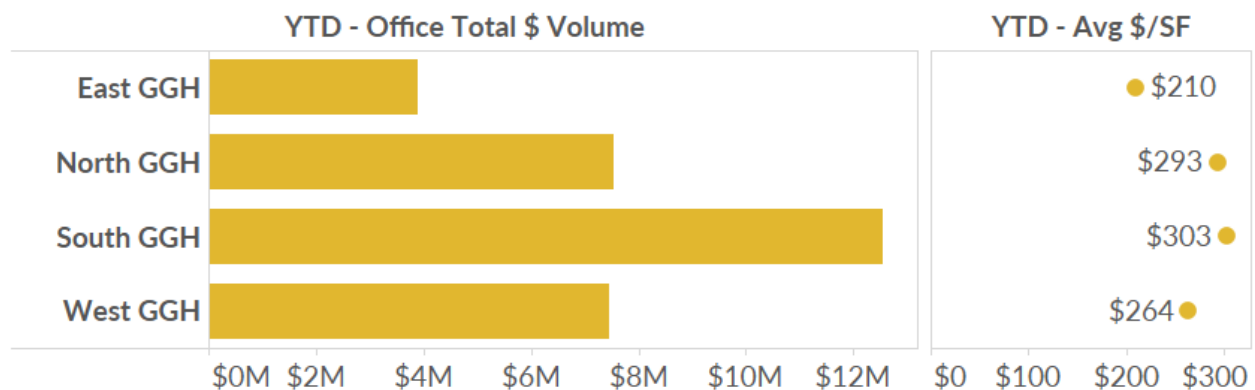
Data as of September 30, 2019



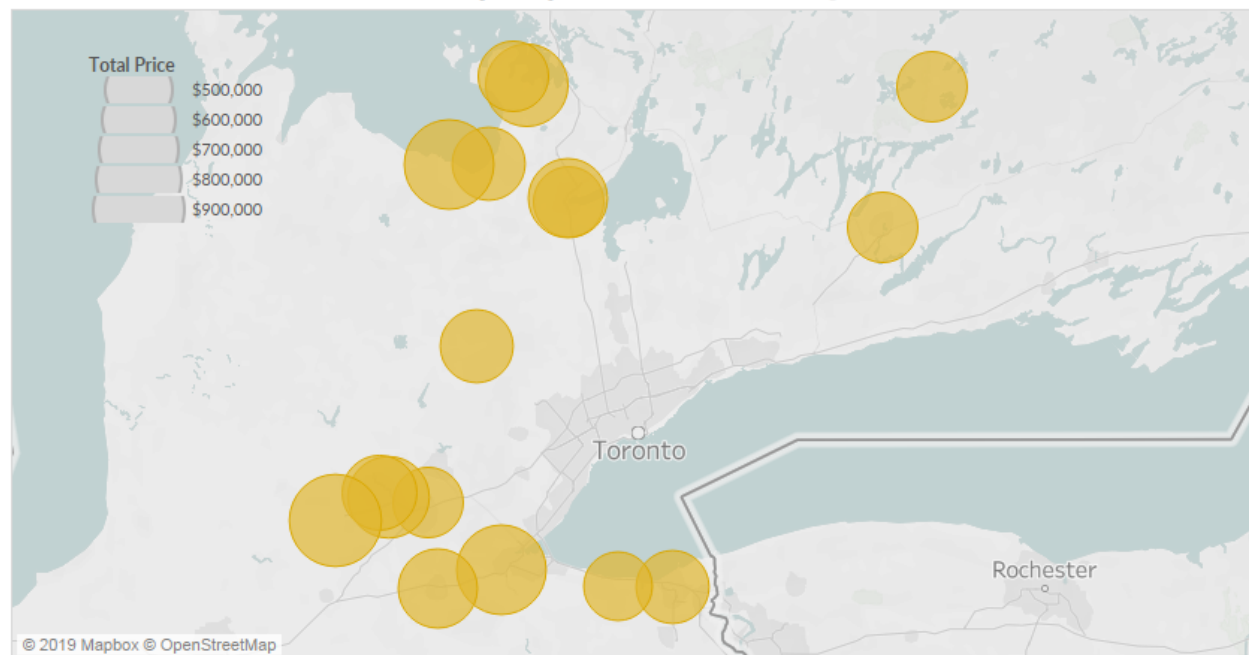
Office Transactions - \$500K to \$1M

Q3 2019 saw 17 office transactions worth \$11M in the \$500K to \$1M category.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$1.05M	2	\$0.59M	1	79.5%
North GGH	\$4.43M	7	\$1.32M	2	235.5%
South GGH	\$2.58M	4	\$10.16M	14	-74.7%
West GGH	\$2.74M	4	\$3.46M	5	-20.6%
Grand Total	\$10.80M	17	\$15.52M	22	-30.5%



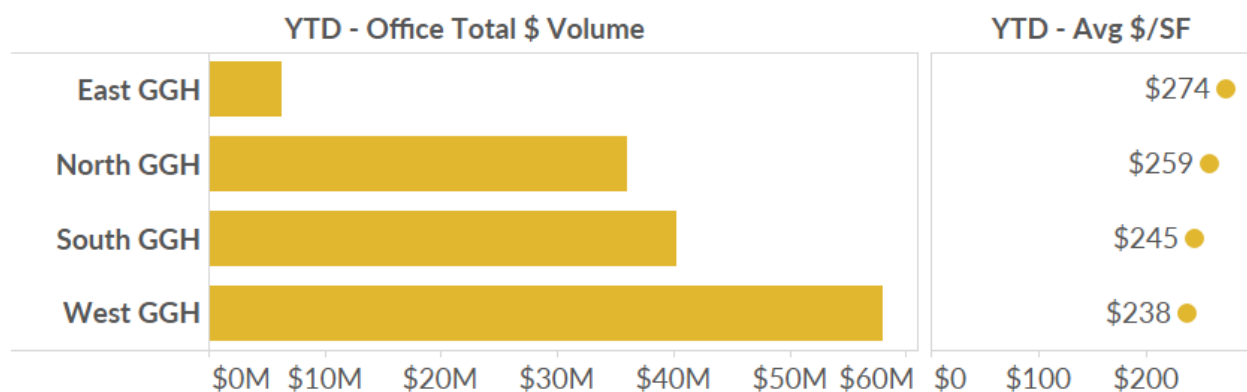
Office Property Transactions - Q3 2019



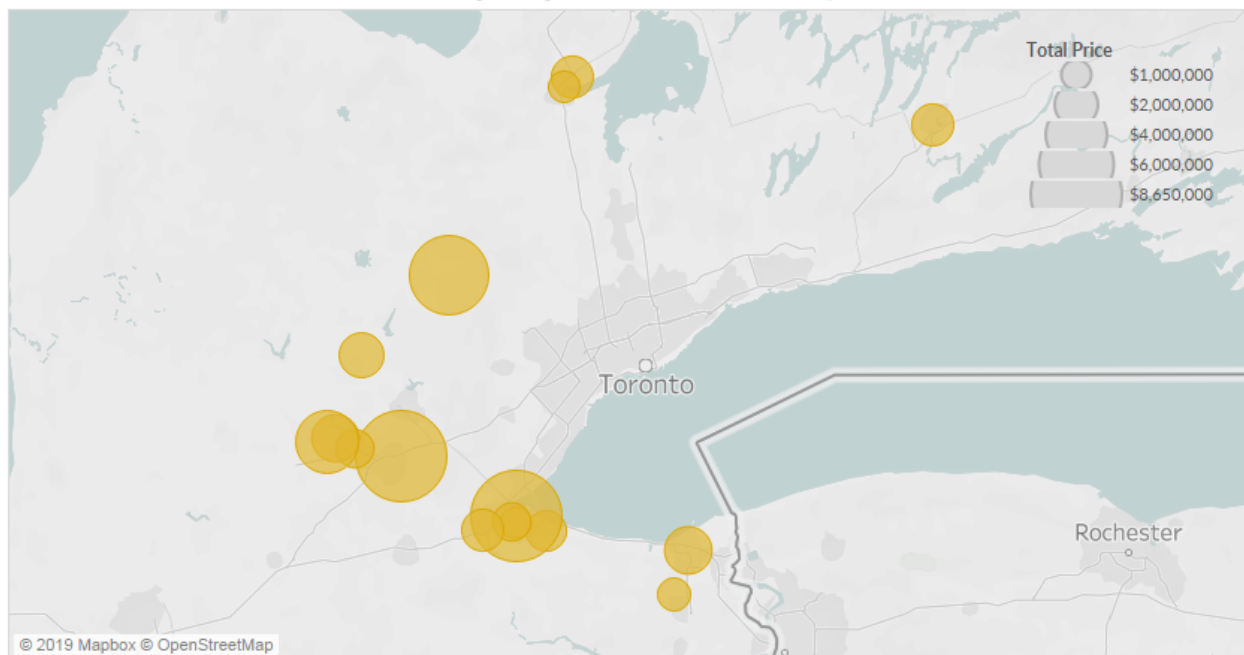
Office Transactions - \$1M+

Q3 2019 saw 164 office transactions worth \$47M in the \$1M+ category.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$1.80M	1	\$1.07M	1	68.2%
North GGH	\$9.25M	3			
South GGH	\$18.02M	7	\$4.07M	3	342.8%
West GGH	\$18.42M	5	\$20.86M	5	-11.7%
Grand Total	\$47.49M	16	\$26.00M	9	82.6%



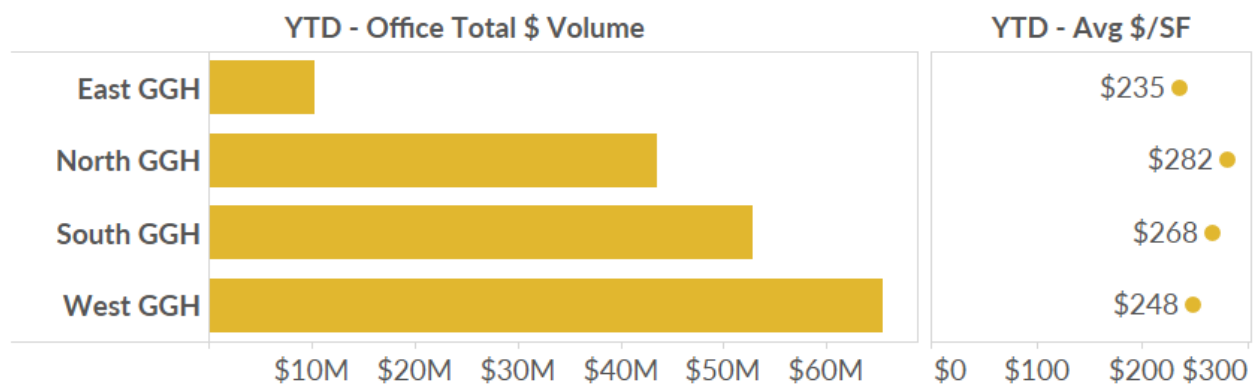
Office Property Transactions - Q3 2019



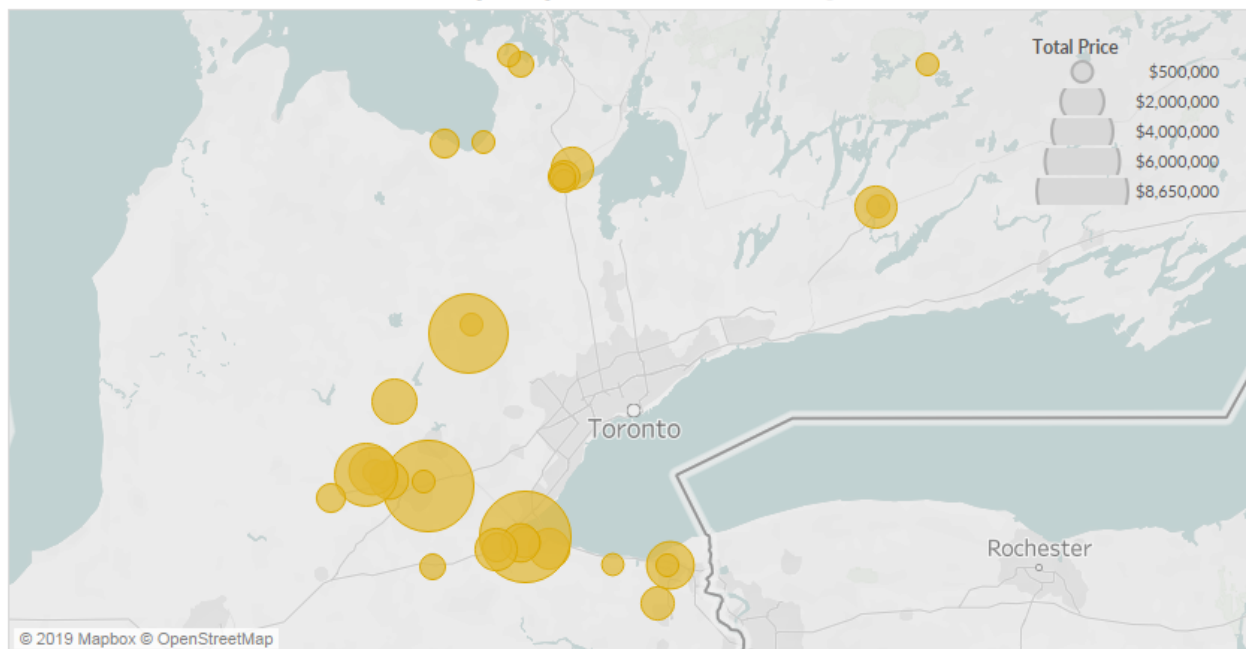
Office Transactions – All Sales

Q3 2019 saw 33 office transactions worth \$58M in all price thresholds.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$2.85M	3	\$1.66M	2	72.2%
North GGH	\$13.68M	10	\$1.32M	2	936.2%
South GGH	\$20.60M	11	\$14.23M	17	44.7%
West GGH	\$21.16M	9	\$24.32M	10	-13.0%
Grand Total	\$58.28M	33	\$41.52M	31	40.4%



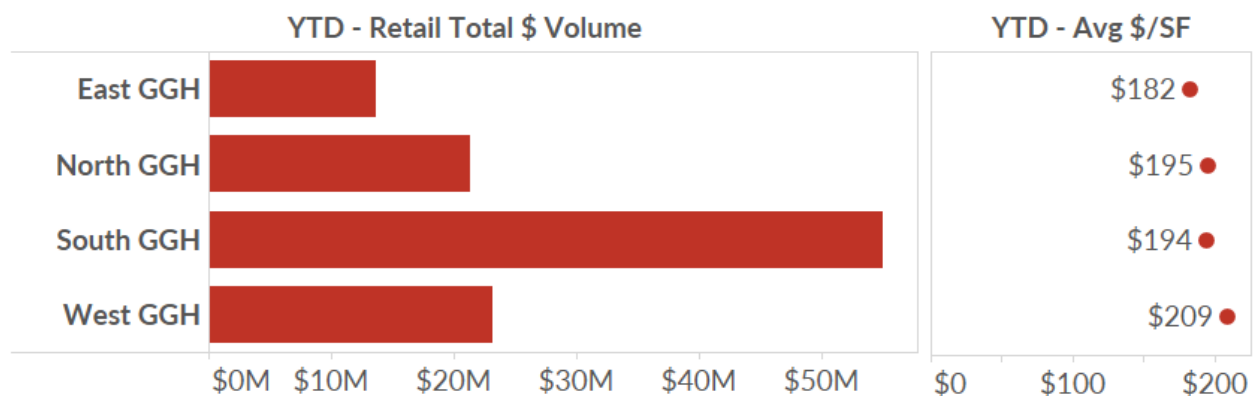
Office Property Transactions - Q3 2019



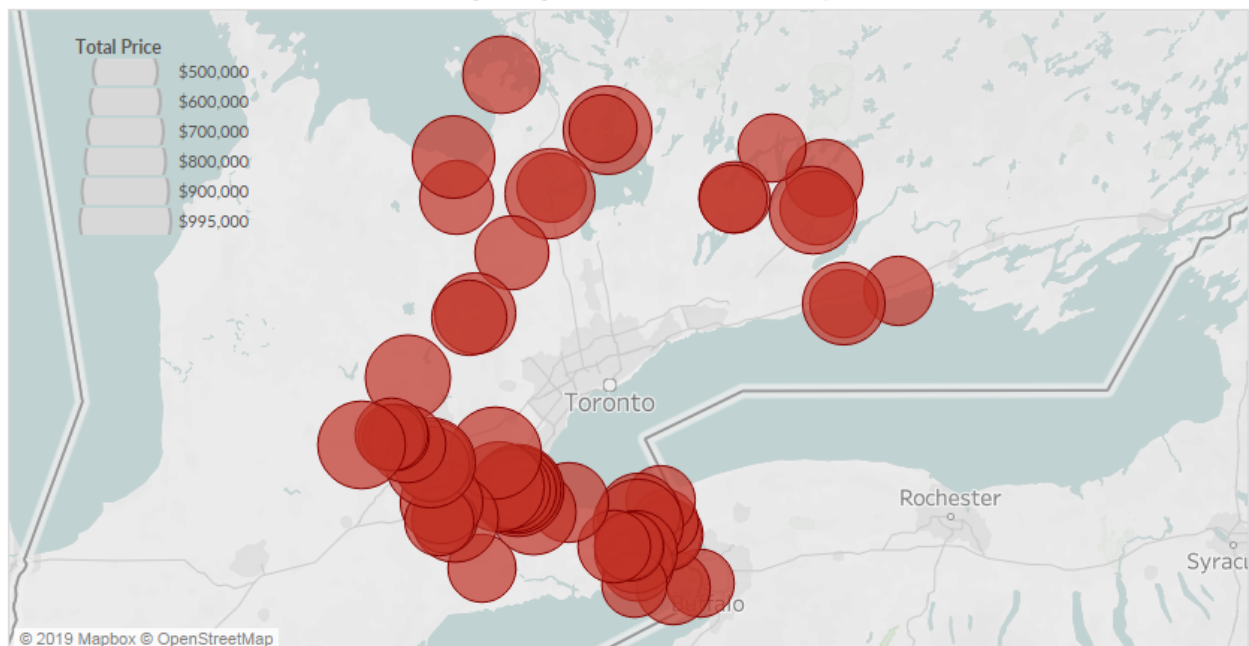
Retail Transactions - \$500K to \$1M

Q3 2019 saw 60 retail transactions worth \$42M in the \$500K to \$1M category.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$5.84M	9	\$5.88M	9	-0.65%
North GGH	\$7.24M	10	\$9.45M	14	-23.42%
South GGH	\$22.62M	32	\$20.82M	29	8.63%
West GGH	\$6.49M	9	\$8.24M	11	-21.27%
Grand Total	\$42.18M	60	\$44.39M	63	-4.97%



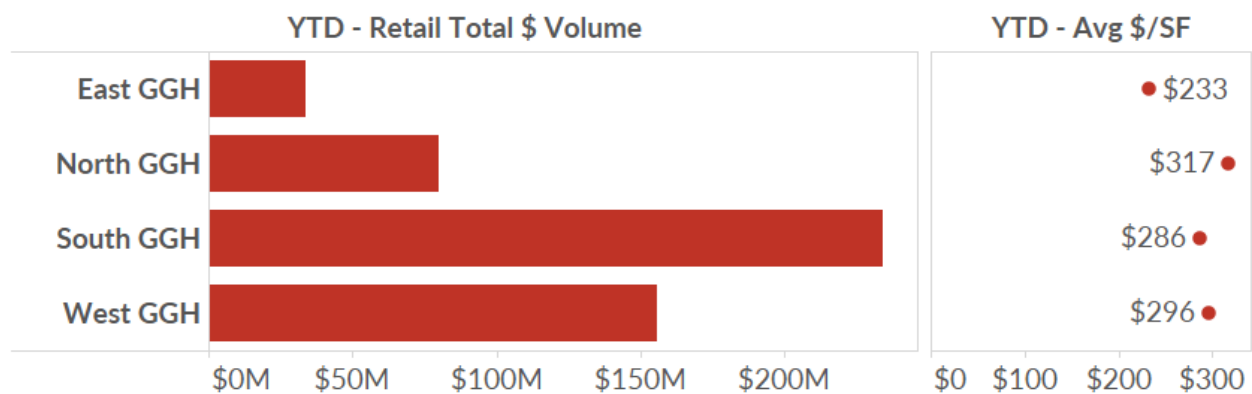
Retail Property Transactions - Q3 2019



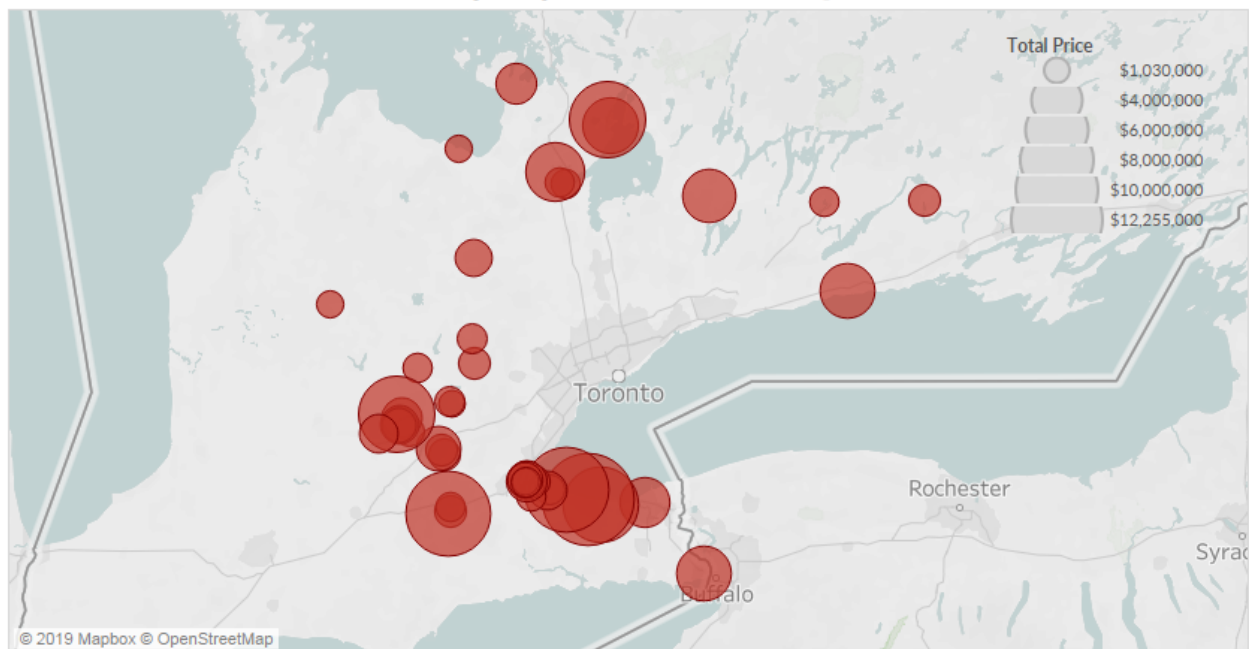
Retail Transactions - \$1M+

Q3 2019 saw 46 retail transactions worth \$138M in the \$1M+ category.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$11.15M	4	\$12.65M	5	-11.86%
North GGH	\$25.74M	8	\$36.03M	13	-28.54%
South GGH	\$67.67M	18	\$93.98M	28	-28.00%
West GGH	\$33.20M	16	\$97.19M	14	-65.84%
Grand Total	\$137.76M	46	\$239.84M	60	-42.56%



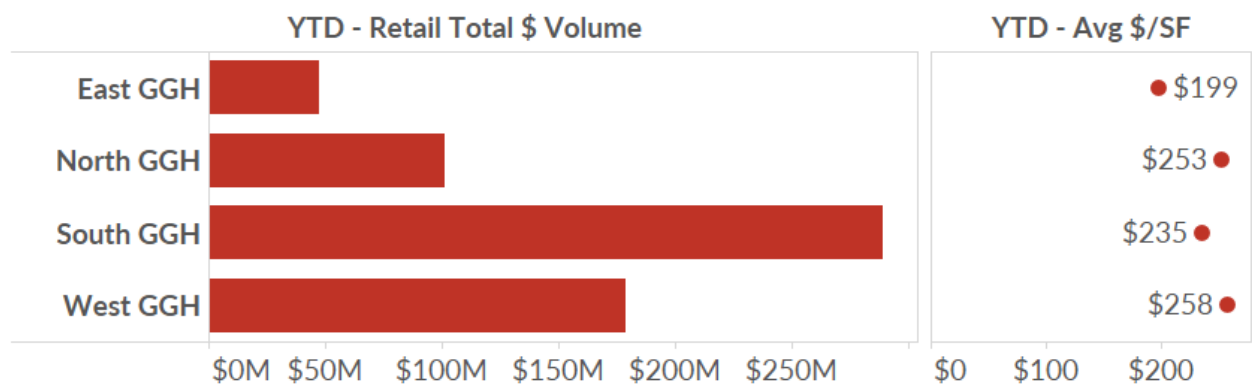
Retail Property Transactions - Q3 2019



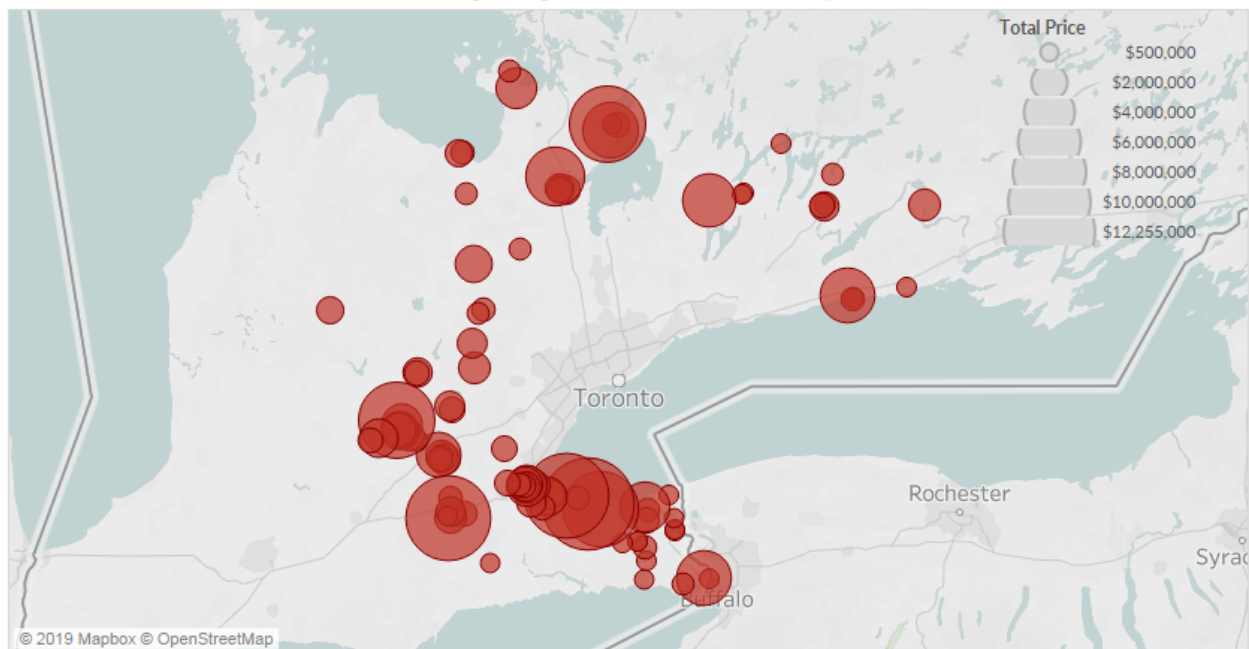
Retail Transactions – All Sales

Q3 2019 saw 106 retail transactions worth \$180M in all price thresholds.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$16.99M	13	\$18.53M	14	-8.30%
North GGH	\$32.98M	18	\$45.48M	27	-27.48%
South GGH	\$90.28M	50	\$114.80M	57	-21.36%
West GGH	\$39.69M	25	\$105.43M	25	-62.36%
Grand Total	\$179.94M	106	\$284.23M	123	-36.69%



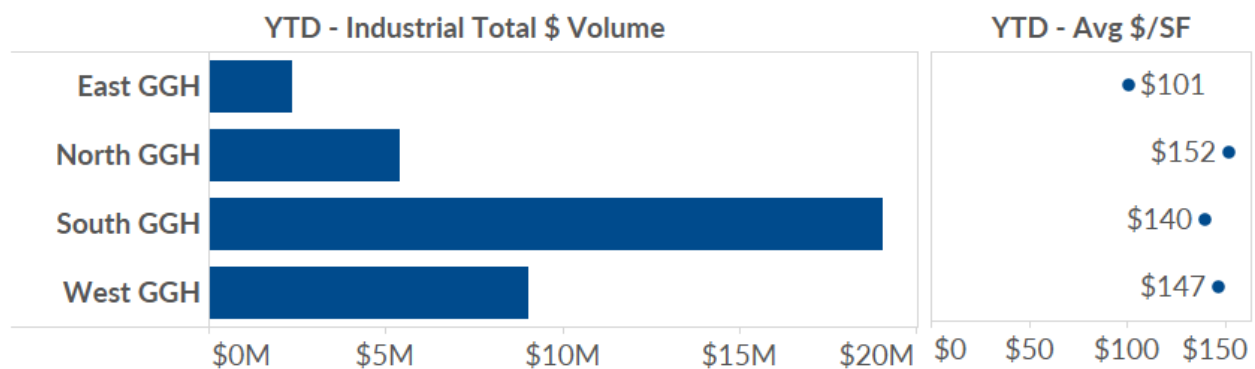
Retail Property Transactions - Q3 2019



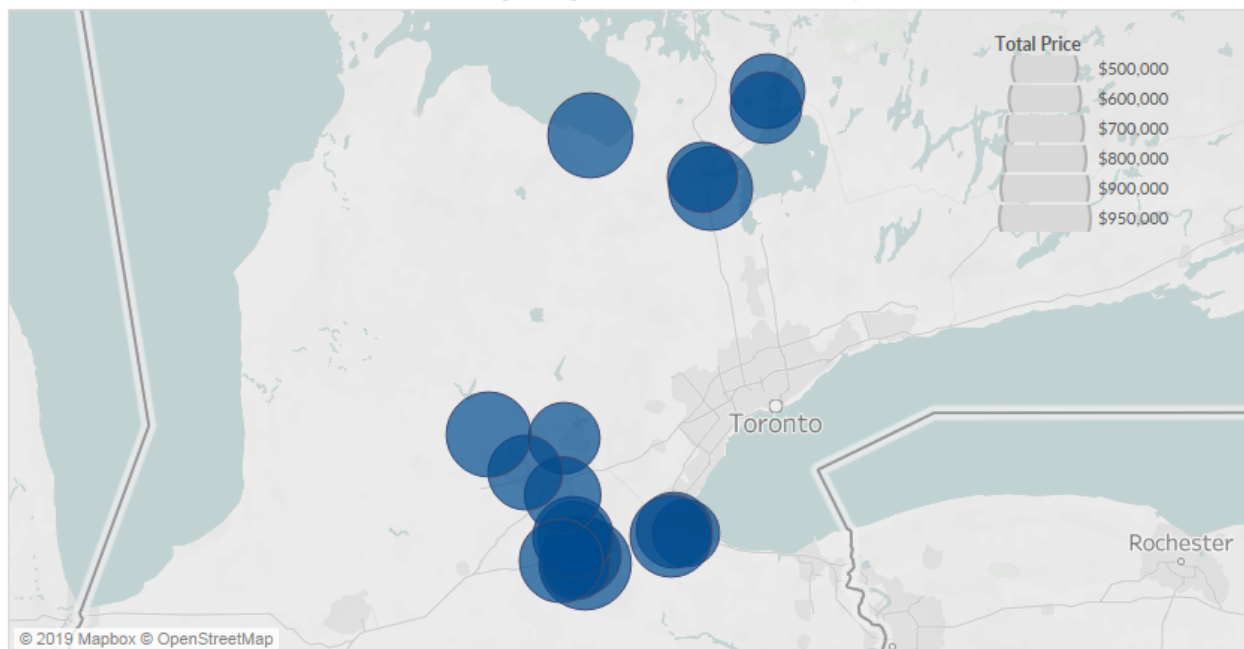
Industrial Transactions - \$500K to \$1M

Q3 2019 saw 18 industrial transactions worth \$12M in the \$500K to \$1M category.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH			\$2.98M	5	-100.00%
North GGH	\$3.33M	5	\$5.49M	8	-39.36%
South GGH	\$6.13M	9	\$9.06M	13	-32.29%
West GGH	\$2.61M	4	\$5.80M	8	-55.08%
Grand Total	\$12.07M	18	\$23.32M	34	-48.27%



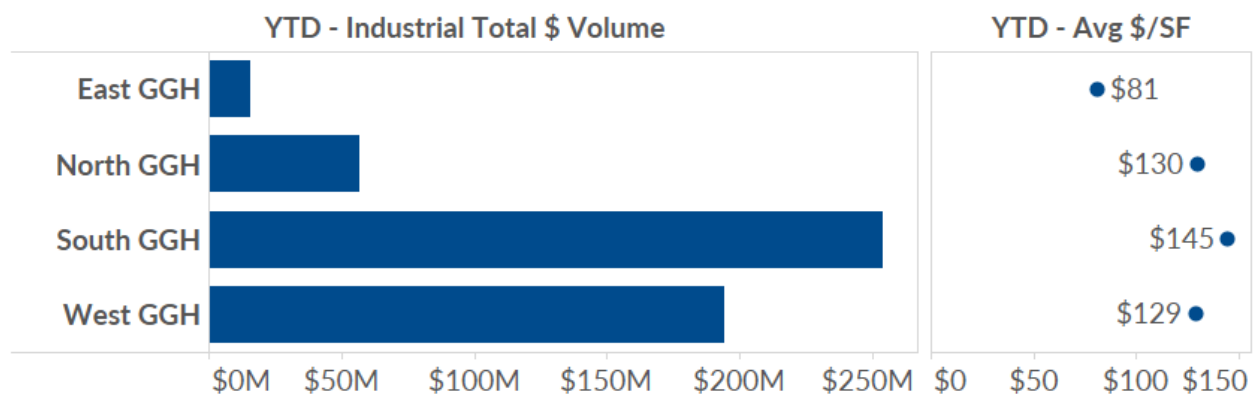
Industrial Property Transactions - Q3 2019



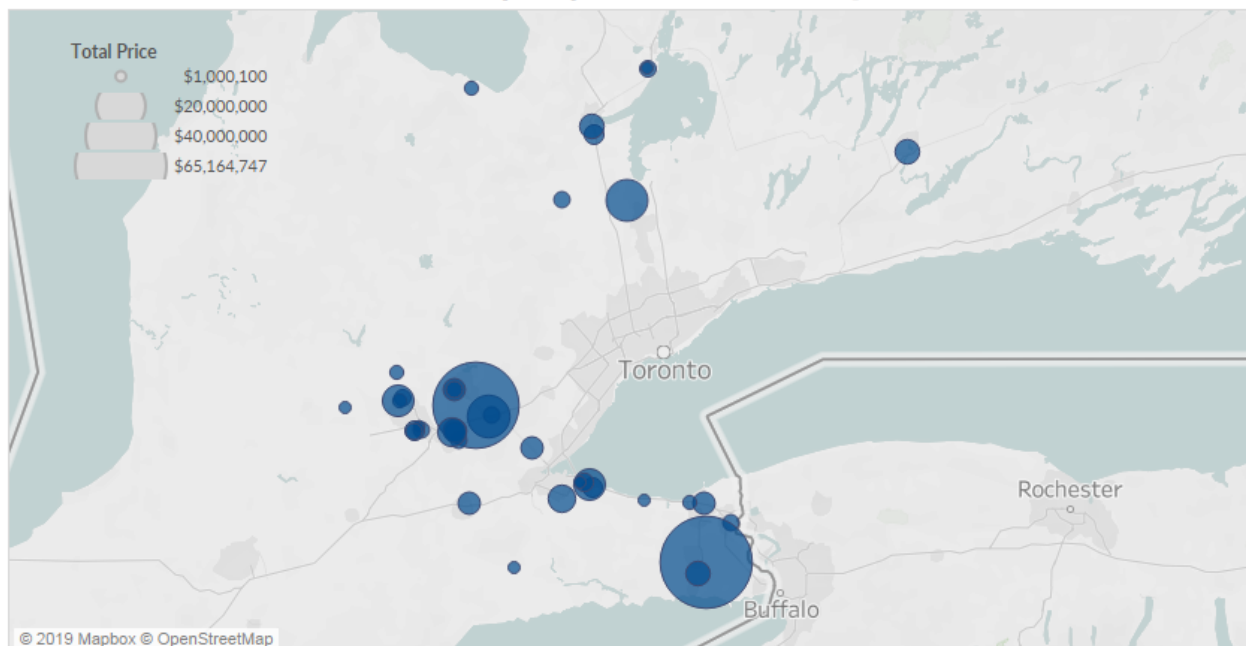
Industrial Transactions - \$1M+

Q3 2019 saw 40 industrial transactions worth \$255M in the \$1M+ category.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$4.64M	1	\$1.75M	1	165.9%
North GGH	\$27.64M	7	\$20.04M	6	37.9%
South GGH	\$106.80M	14	\$51.42M	19	107.7%
West GGH	\$116.36M	18	\$55.48M	18	109.7%
Grand Total	\$255.44M	40	\$128.69M	44	98.5%



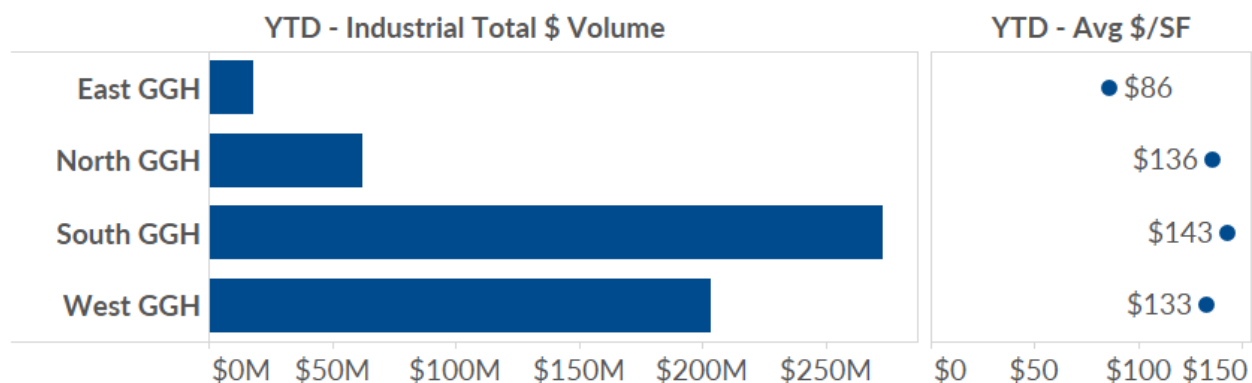
Industrial Property Transactions - Q3 2019



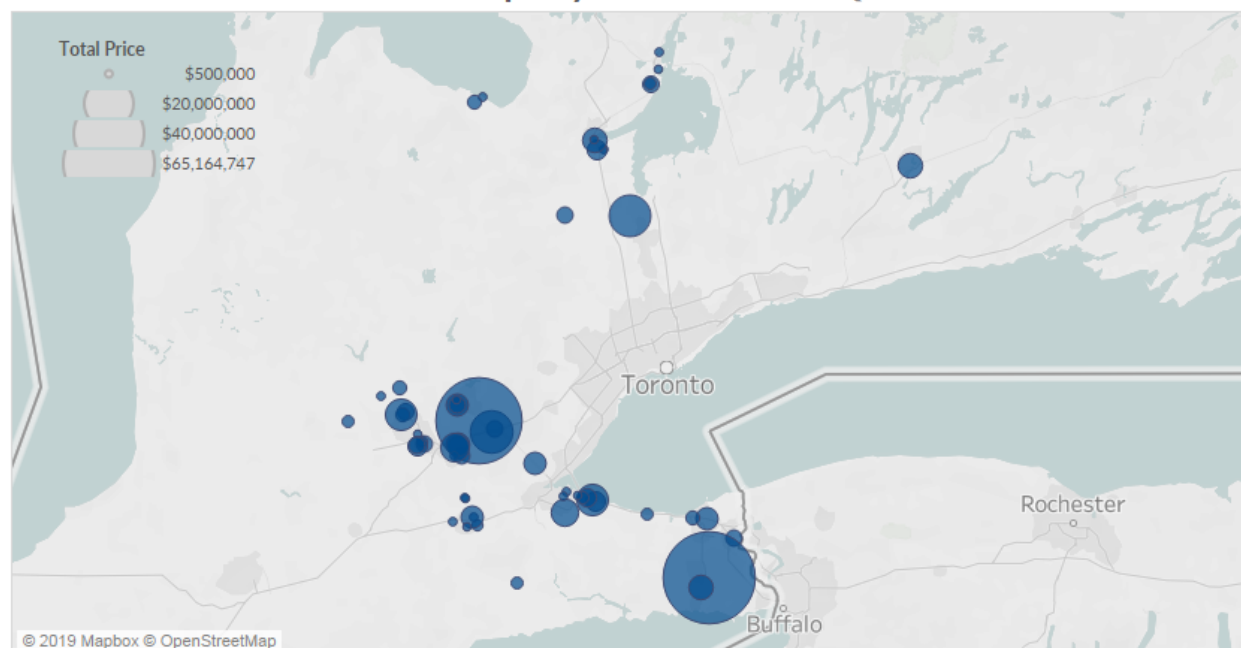
Industrial Transactions – All Sales

Q3 2019 saw 58 industrial transactions worth \$268M in all price thresholds.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$4.64M	1	\$4.72M	6	-1.80%
North GGH	\$30.97M	12	\$25.53M	14	21.31%
South GGH	\$112.93M	23	\$60.48M	32	86.73%
West GGH	\$118.97M	22	\$61.28M	26	94.13%
Grand Total	\$267.51M	58	\$152.01M	78	75.98%



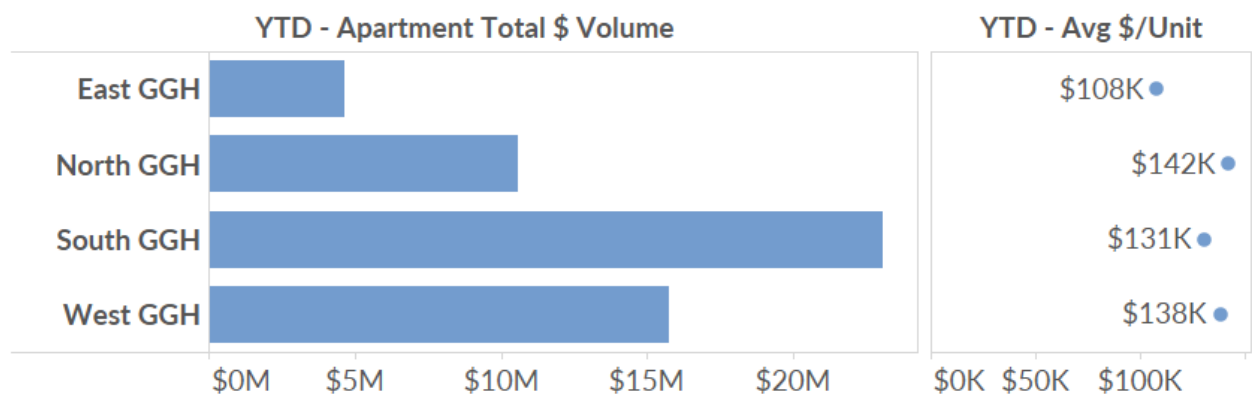
Industrial Property Transactions - Q3 2019



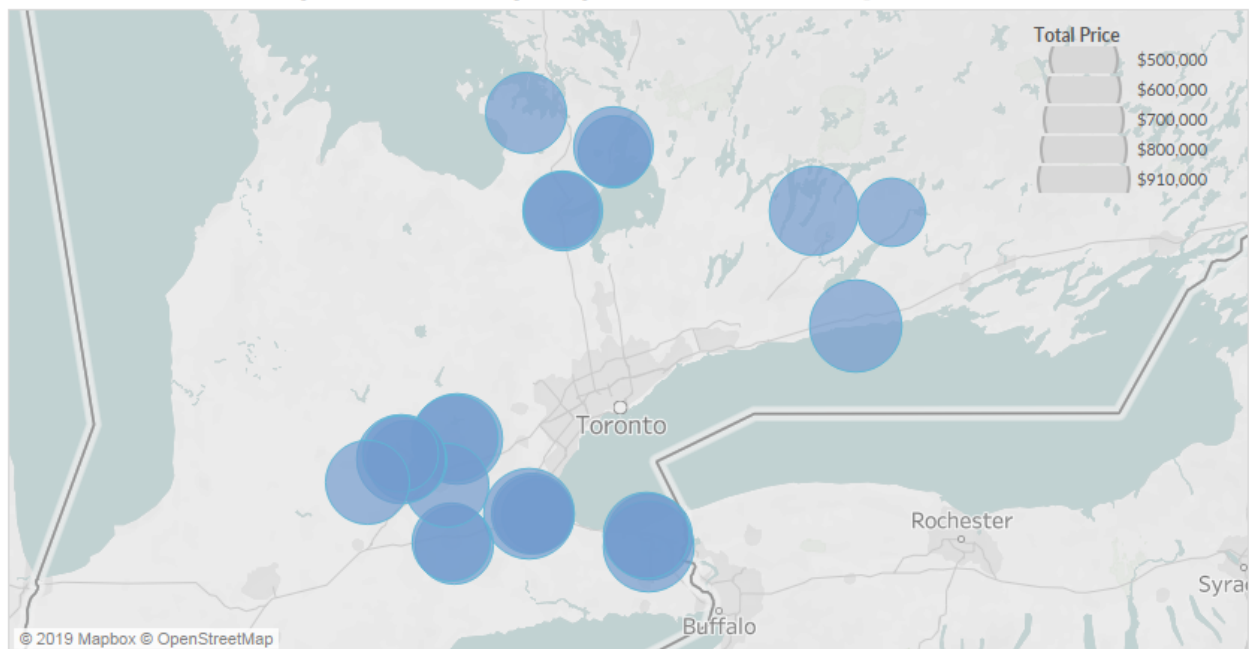
Apartment Transactions - \$500K to \$1M

Q3 2019 saw 24 apartment transactions worth \$17M in the \$500K to \$1M category.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$2.26M	3	\$1.40M	2	61.9%
North GGH	\$3.24M	5	\$1.76M	2	83.9%
South GGH	\$6.54M	9	\$9.25M	13	-29.3%
West GGH	\$5.31M	7	\$6.34M	8	-16.3%
Grand Total	\$17.35M	24	\$18.75M	25	-7.5%



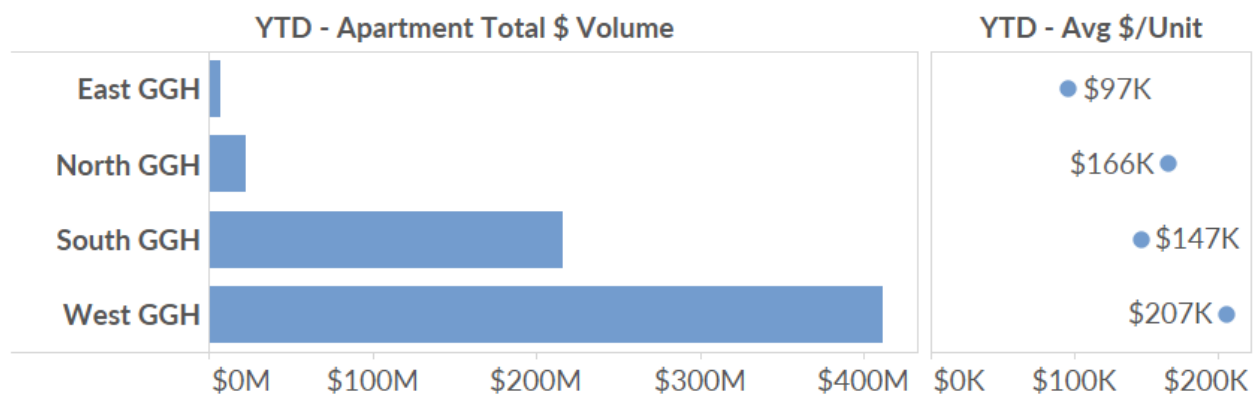
Apartment Property Transactions - Q3 2019



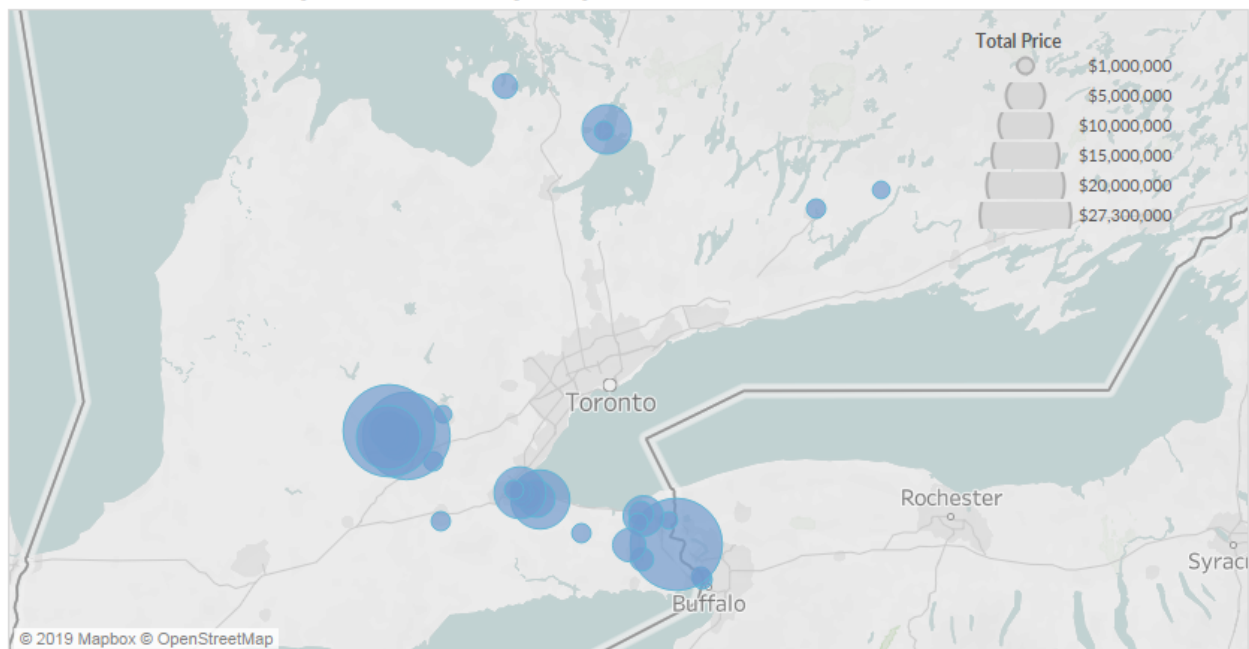
Apartment Transactions - \$1M+

Q3 2019 saw 44 apartment transactions worth \$193M in the \$1M+ category.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$2.20M	2	\$3.58M	2	-38.46%
North GGH	\$10.96M	3	\$19.56M	5	-43.97%
South GGH	\$79.17M	20	\$329.28M	22	-75.96%
West GGH	\$101.11M	19	\$113.21M	14	-10.68%
Grand Total	\$193.43M	44	\$465.61M	43	-58.46%



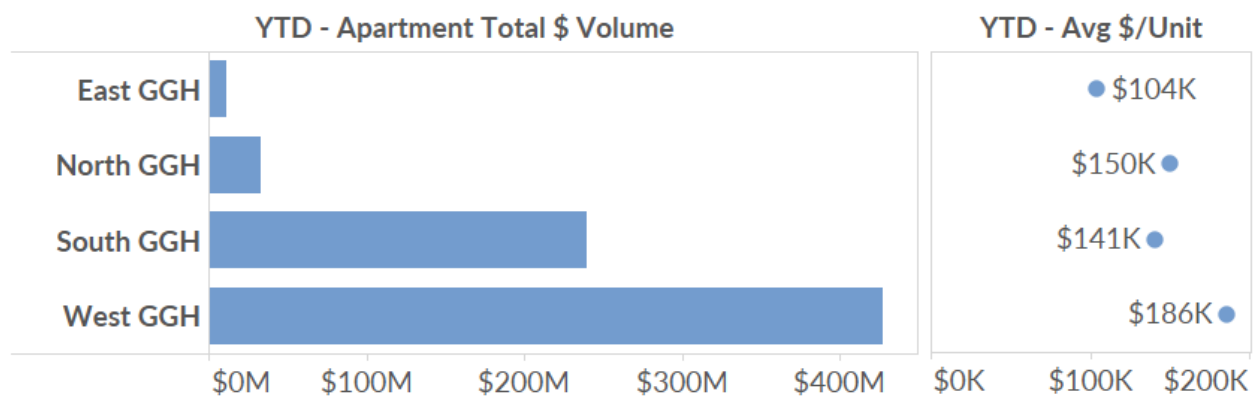
Apartment Property Transactions - Q3 2019



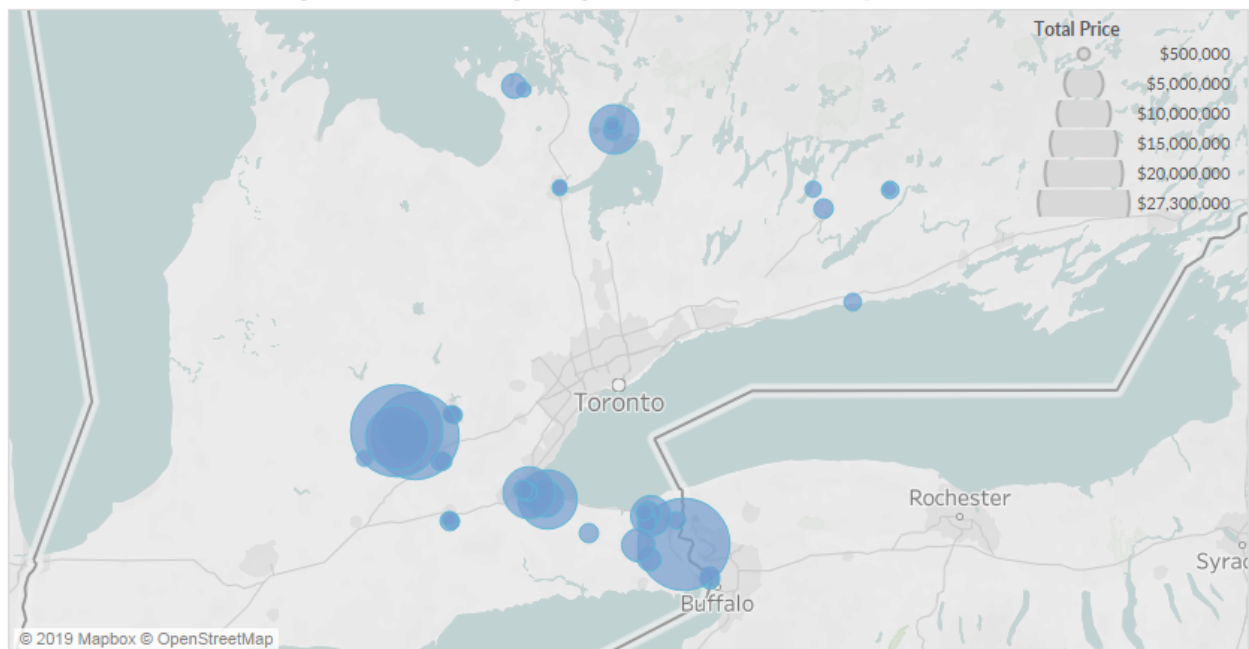
Apartment Transactions – All Sales

Q3 2019 saw 68 apartment transactions worth \$211M in all price thresholds.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$4.46M	5	\$4.97M	4	-10.28%
North GGH	\$14.19M	8	\$21.32M	7	-33.41%
South GGH	\$85.70M	29	\$338.53M	35	-74.68%
West GGH	\$106.42M	26	\$119.55M	22	-10.98%
Grand Total	\$210.78M	68	\$484.37M	68	-56.48%



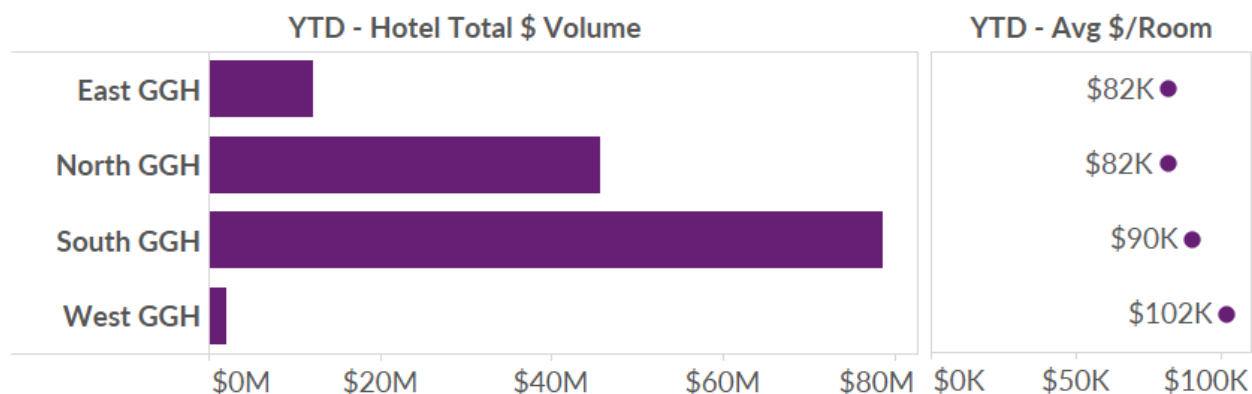
Apartment Property Transactions - Q3 2019



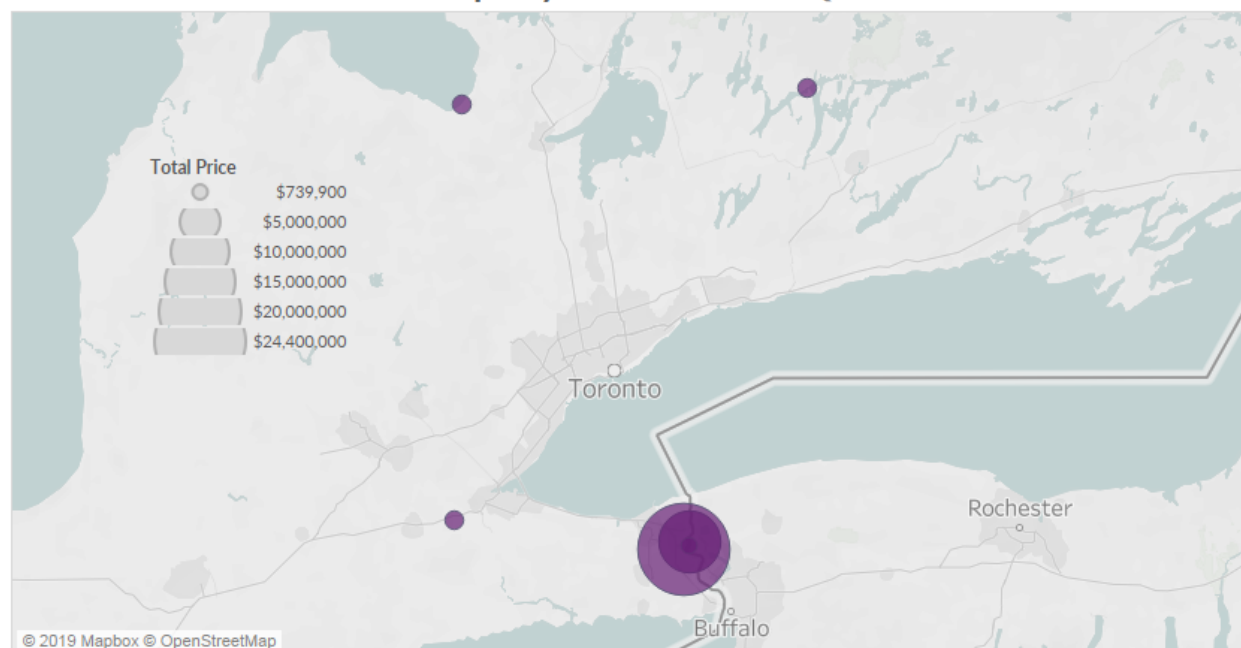
Hotel Transactions – All Sales

Q3 2019 saw 6 hotel transactions worth \$39M in all price thresholds.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$1.00M	1	\$1.55M	1	-35.5%
North GGH	\$1.04M	1	\$10.67M	1	-90.2%
South GGH	\$37.14M	4	\$13.46M	2	175.9%
West GGH			\$8.30M	1	-100.0%
Grand Total	\$39.18M	6	\$33.98M	5	15.3%



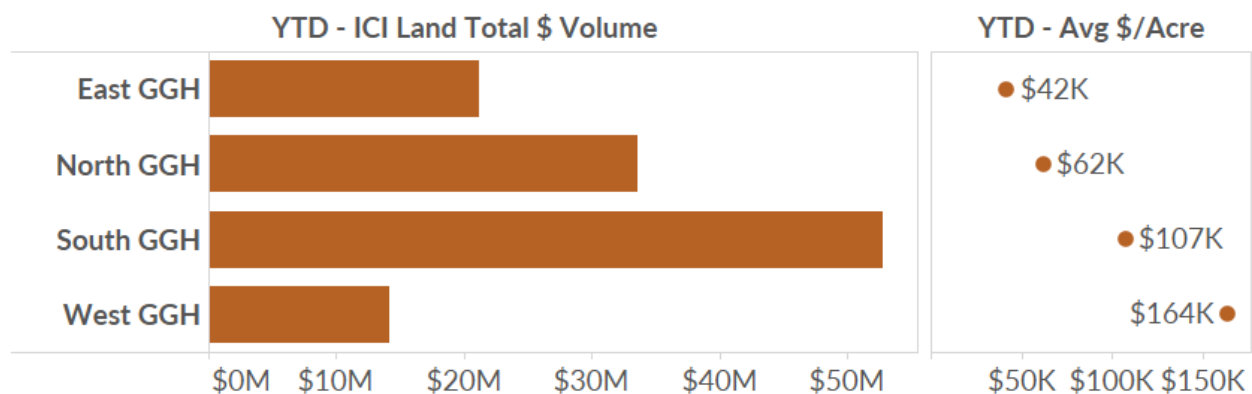
Hotel Property Transactions - Q3 2019



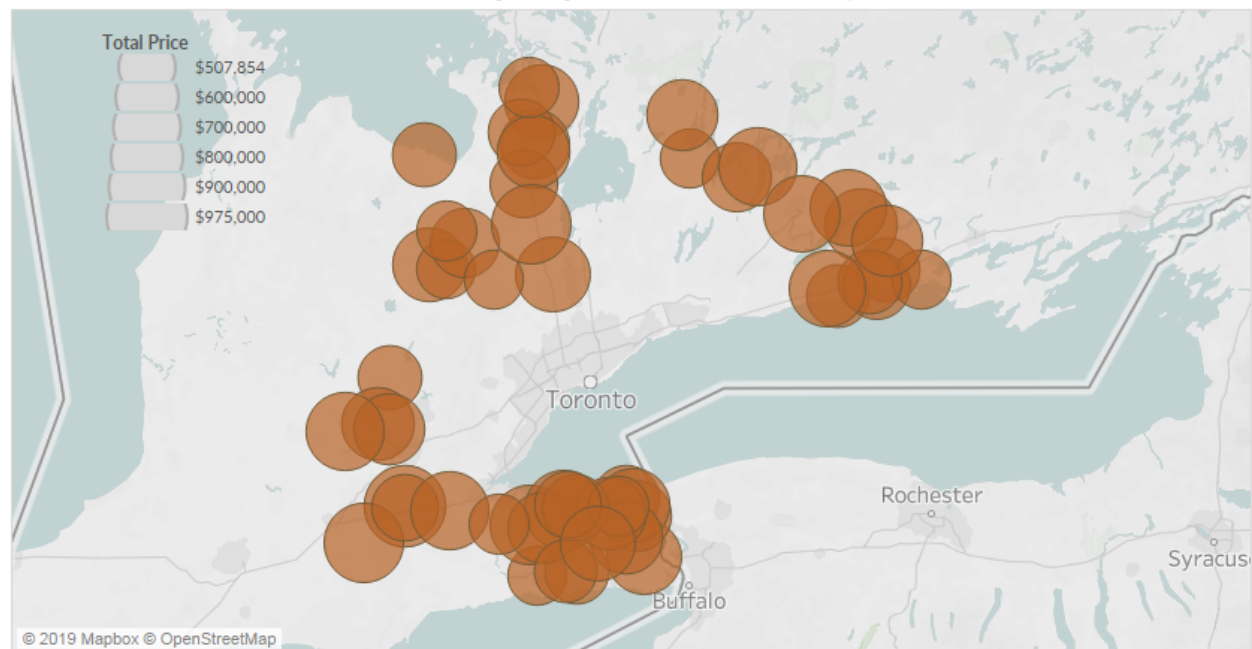
ICI Land Transactions - \$500K to \$1M

Q3 2019 saw 54 ICI land transactions worth \$39M in the \$500K to \$1M category.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$9.92M	14	\$6.49M	9	52.91%
North GGH	\$9.62M	14	\$9.83M	14	-2.17%
South GGH	\$16.05M	22	\$12.85M	20	24.93%
West GGH	\$3.01M	4	\$4.03M	6	-25.24%
Grand Total	\$38.60M	54	\$33.19M	49	16.29%



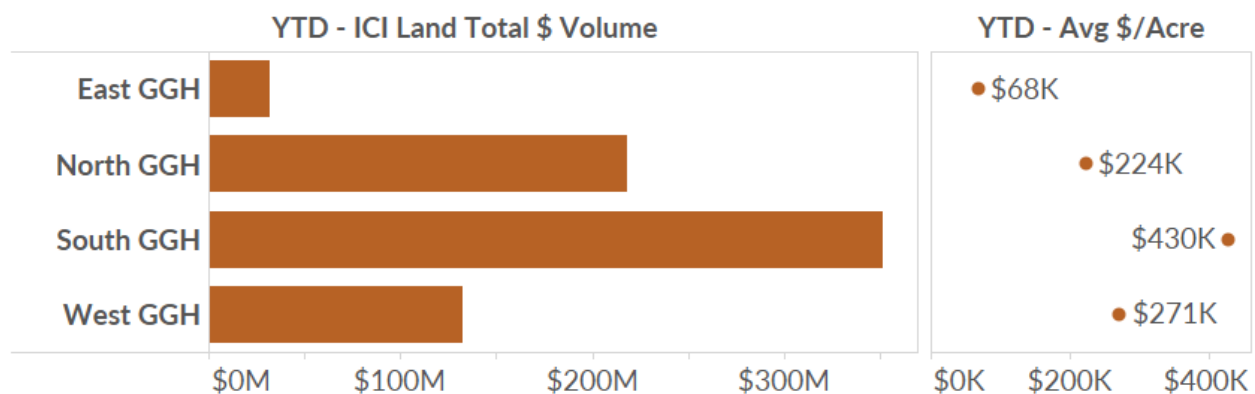
ICI Land Property Transactions - Q3 2019



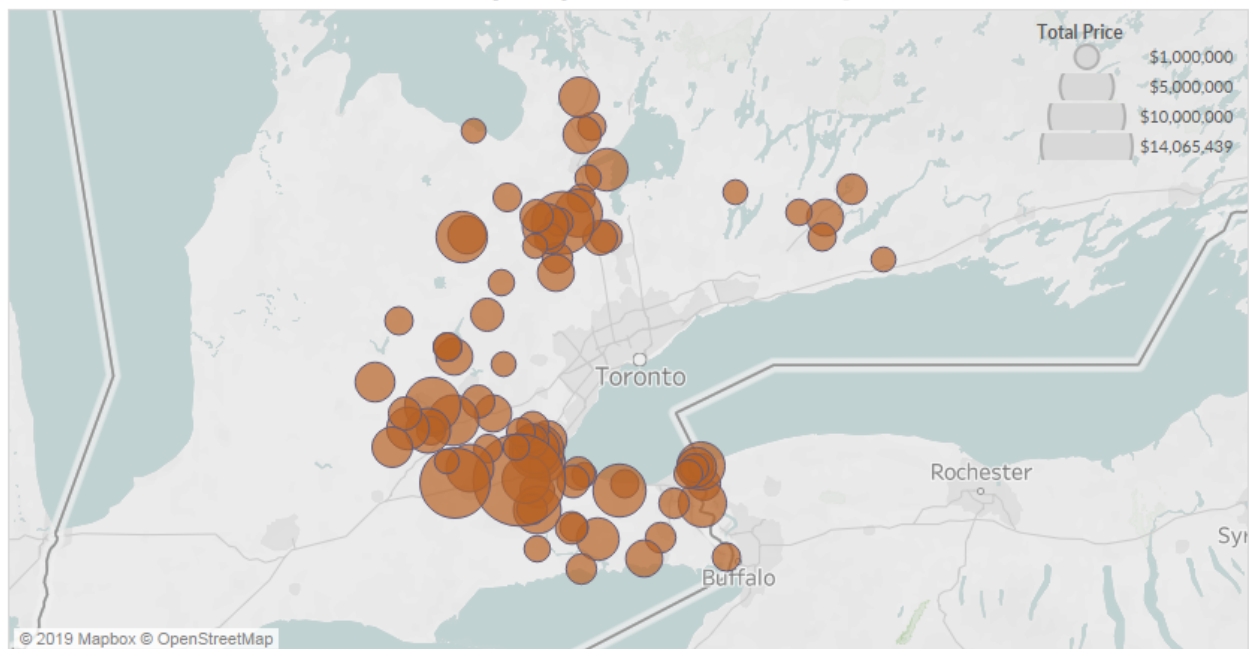
ICI Land Transactions - \$1M+

Q3 2019 saw 84 ICI land transactions worth \$199M in the \$1M+ category.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$8.31M	6	\$16.62M	8	-50.03%
North GGH	\$49.62M	22	\$47.23M	22	5.06%
South GGH	\$102.06M	39	\$88.55M	24	15.26%
West GGH	\$38.74M	17	\$66.34M	22	-41.61%
Grand Total	\$198.72M	84	\$218.74M	76	-9.15%



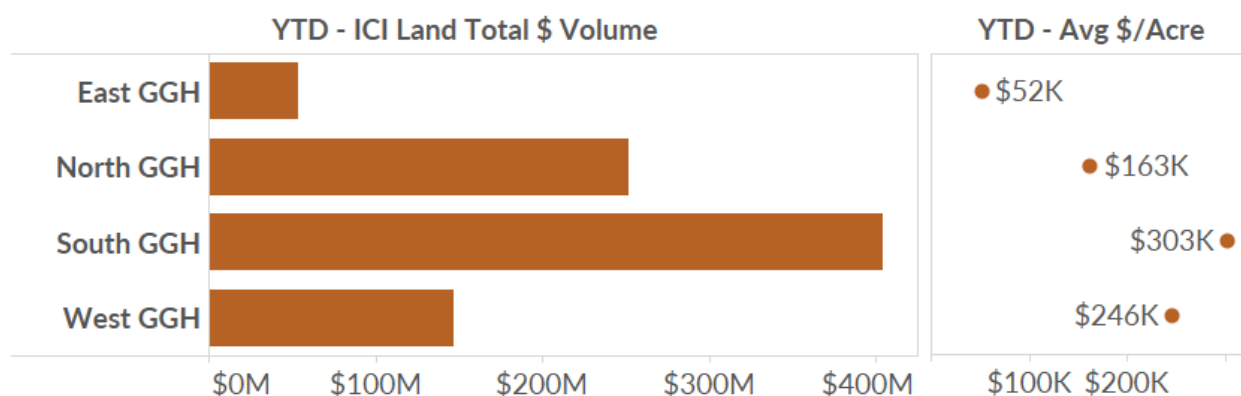
ICI Land Property Transactions - Q3 2019



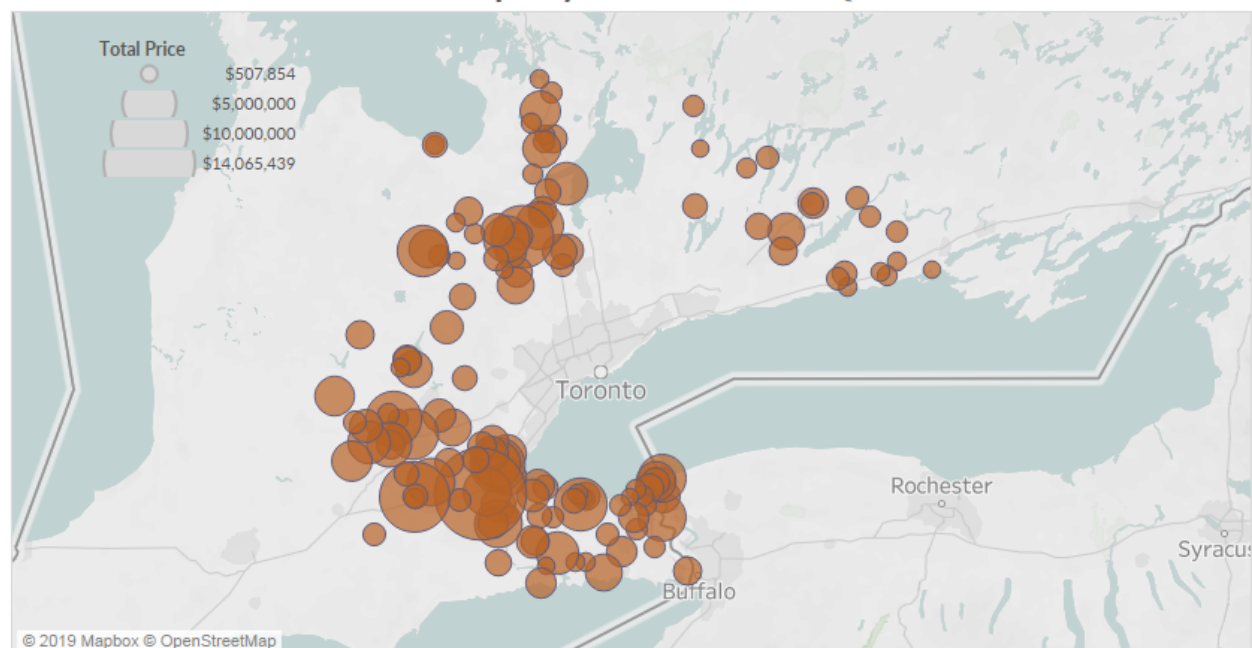
ICI Land Transactions – All Sales

Q3 2019 saw 138 ICI land transactions worth \$237M in all price thresholds.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$18.23M	20	\$23.11M	17	-21.12%
North GGH	\$59.24M	36	\$57.06M	36	3.81%
South GGH	\$118.11M	61	\$101.40M	44	16.48%
West GGH	\$41.75M	21	\$70.37M	28	-40.67%
Grand Total	\$237.33M	138	\$251.94M	125	-5.80%



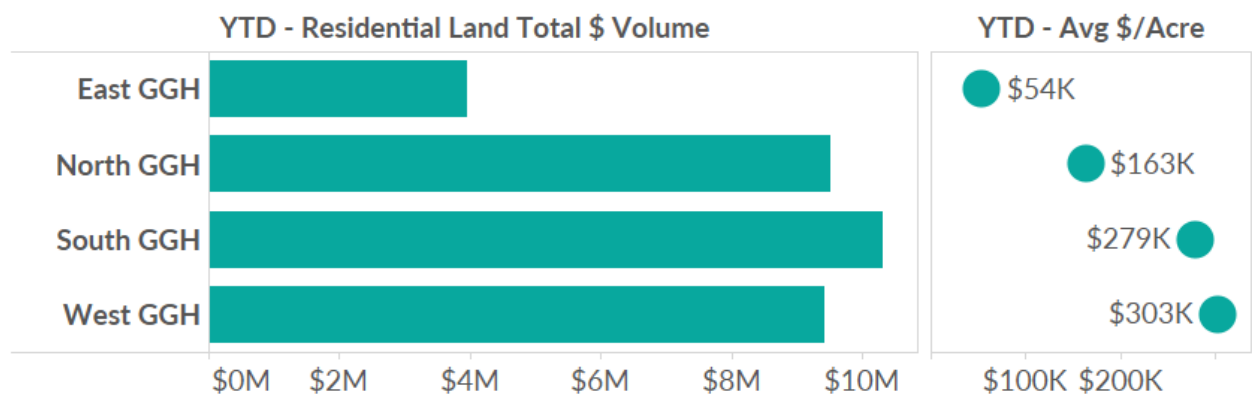
ICI Land Property Transactions - Q3 2019



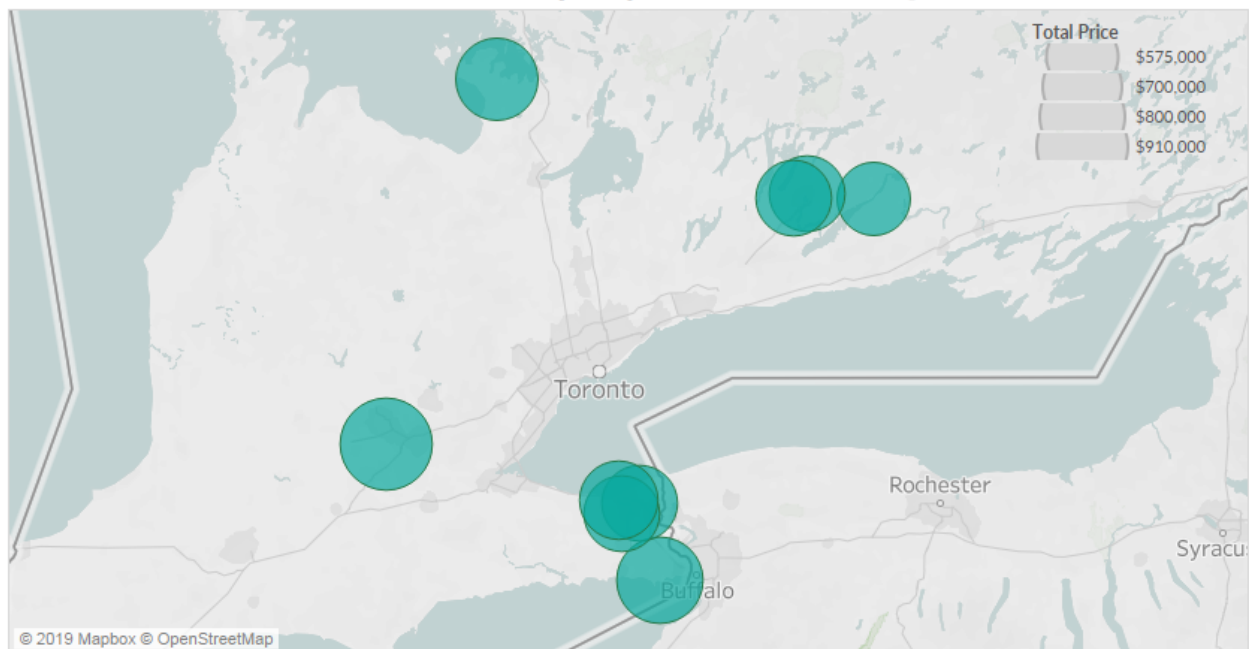
Residential Land Transactions - \$500K to \$1M

Q3 2019 saw 9 residential land transactions worth \$6M in the \$500K to \$1M category.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$1.80M	3	\$2.70M	3	-33.51%
North GGH	\$0.73M	1	\$6.78M	9	-89.31%
South GGH	\$2.66M	4	\$8.13M	11	-67.26%
West GGH	\$0.91M	1	\$6.90M	10	-86.81%
Grand Total	\$6.09M	9	\$24.52M	33	-75.15%



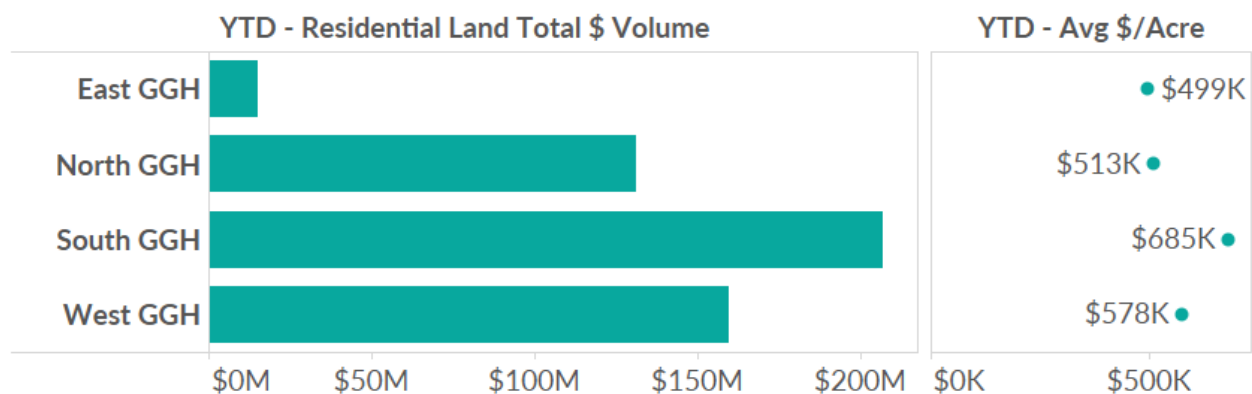
Residential Land Property Transactions - Q3 2019



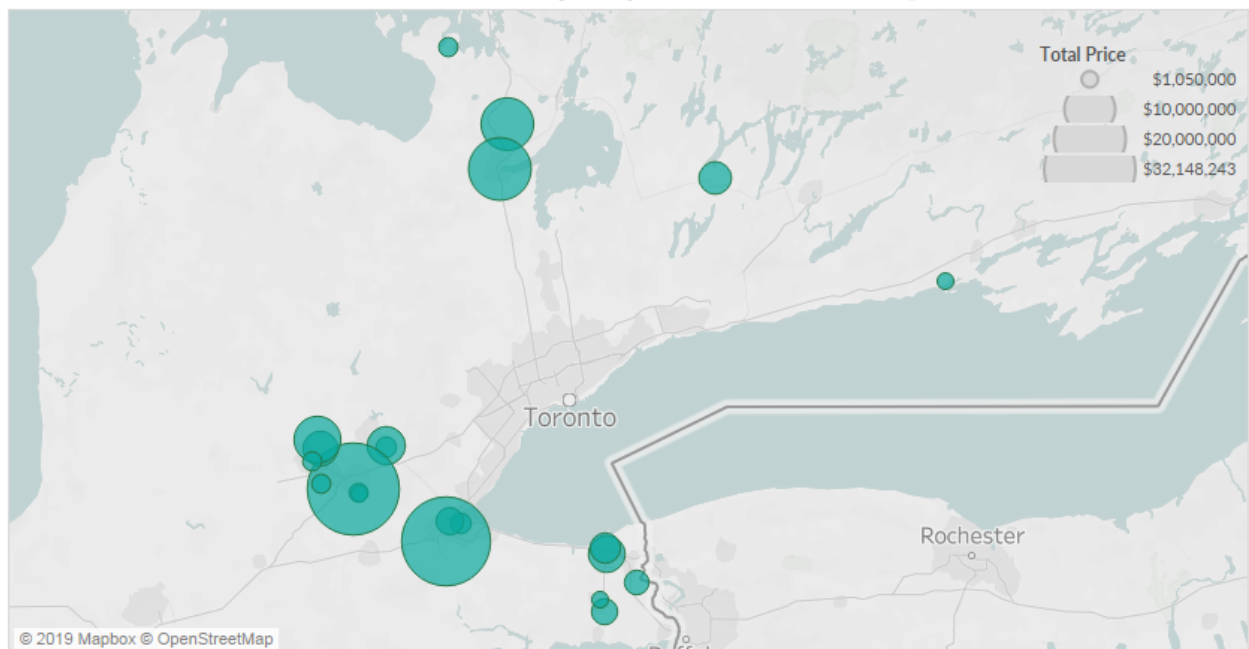
Residential Land Transactions - \$1M+

Q3 2019 saw 22 residential land transactions worth \$138M in the \$1M+ category.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$5.05M	2	\$8.09M	4	-37.58%
North GGH	\$26.80M	3	\$41.61M	13	-35.60%
South GGH	\$49.05M	8	\$125.23M	26	-60.83%
West GGH	\$57.21M	9	\$66.42M	15	-13.86%
Grand Total	\$138.11M	22	\$241.35M	58	-42.77%



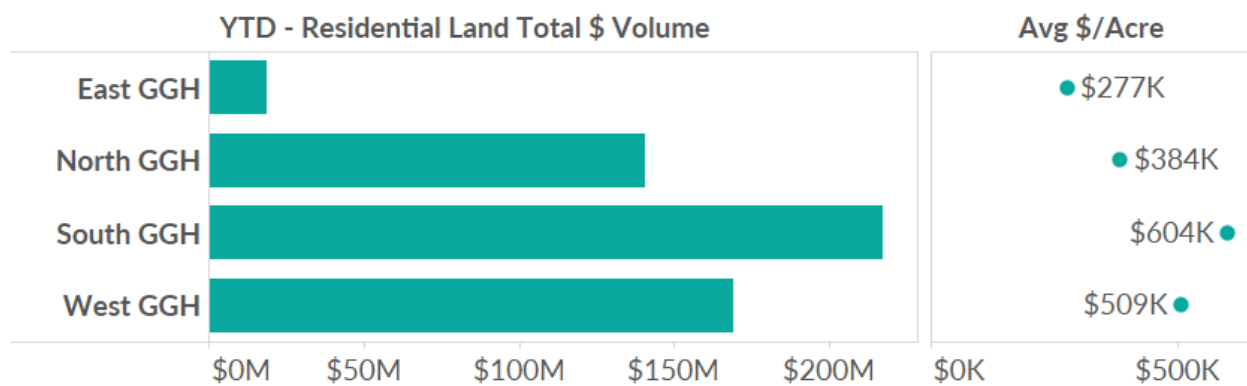
Residential Land Property Transactions - Q3 2019



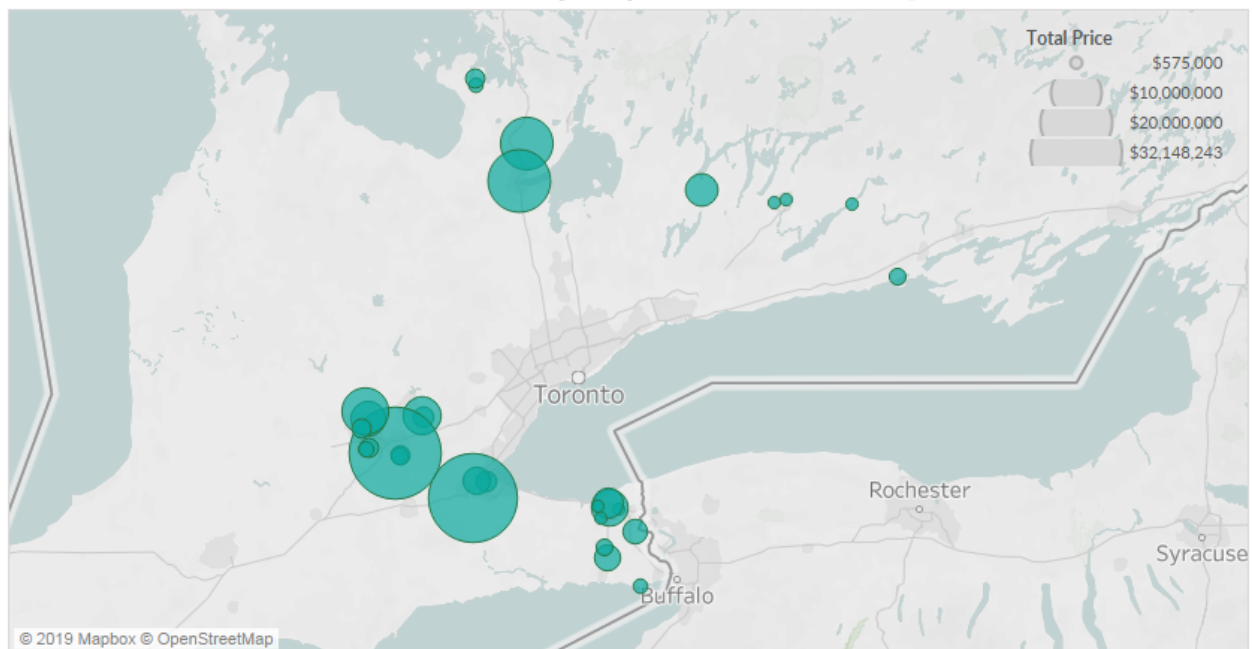
Residential Land Transactions – All Sales

Q3 2019 saw 31 residential land transactions worth \$144M in all price thresholds.

	Q3 2019 \$ Vol	#	Q3 2018 \$ Vol	#	% Change \$ Vol Q3 '19 vs Q3 '18
East GGH	\$6.85M	5	\$10.79M	7	-36.56%
North GGH	\$27.53M	4	\$48.40M	22	-43.13%
South GGH	\$51.71M	12	\$133.36M	37	-61.22%
West GGH	\$58.12M	10	\$73.32M	25	-20.73%
Grand Total	\$144.21M	31	\$265.86M	91	-45.76%



Residential Land Property Transactions - Q3 2019



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