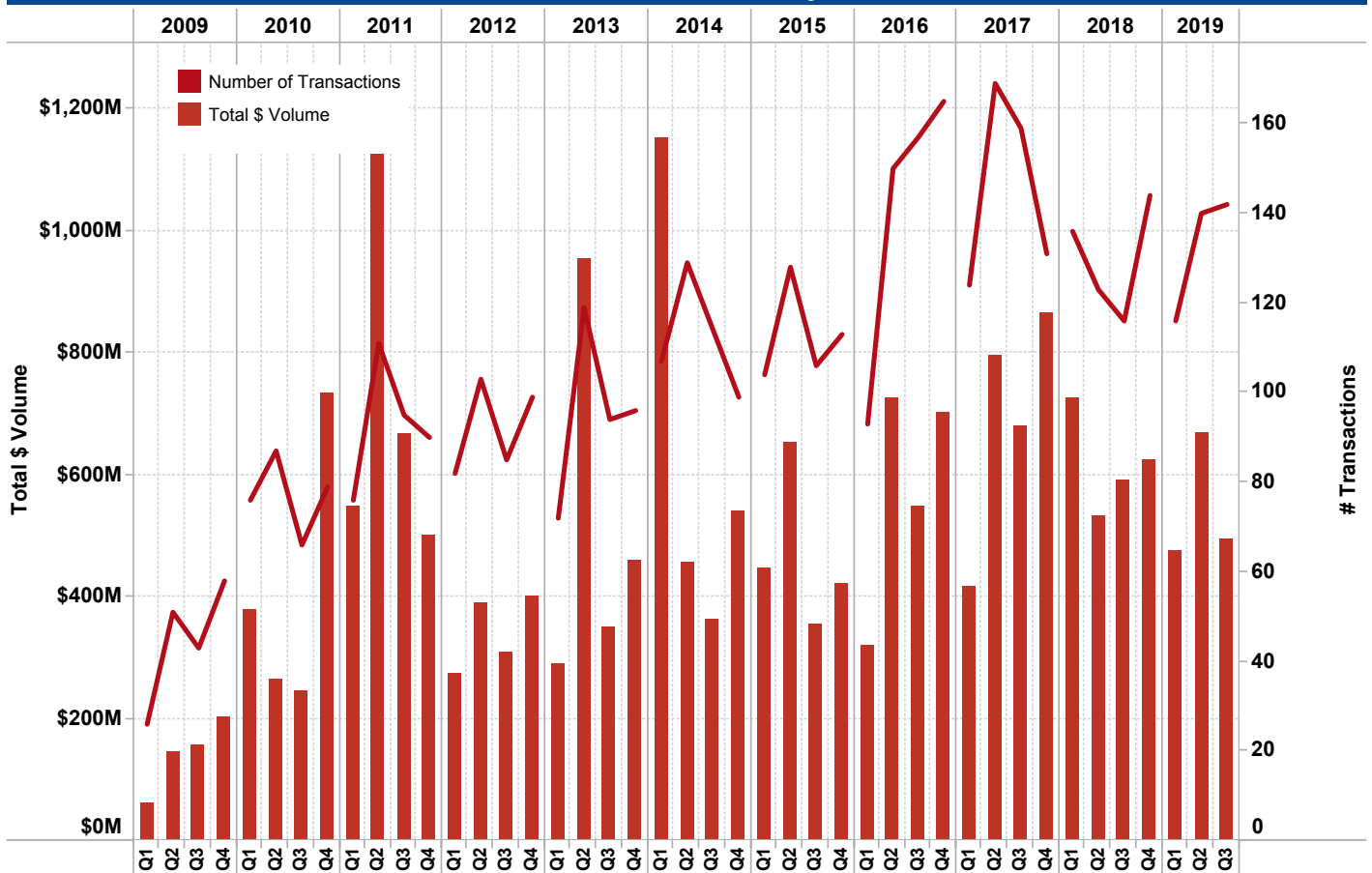

Greater Toronto Area Retail

Commercial Q3 2019 Statistics

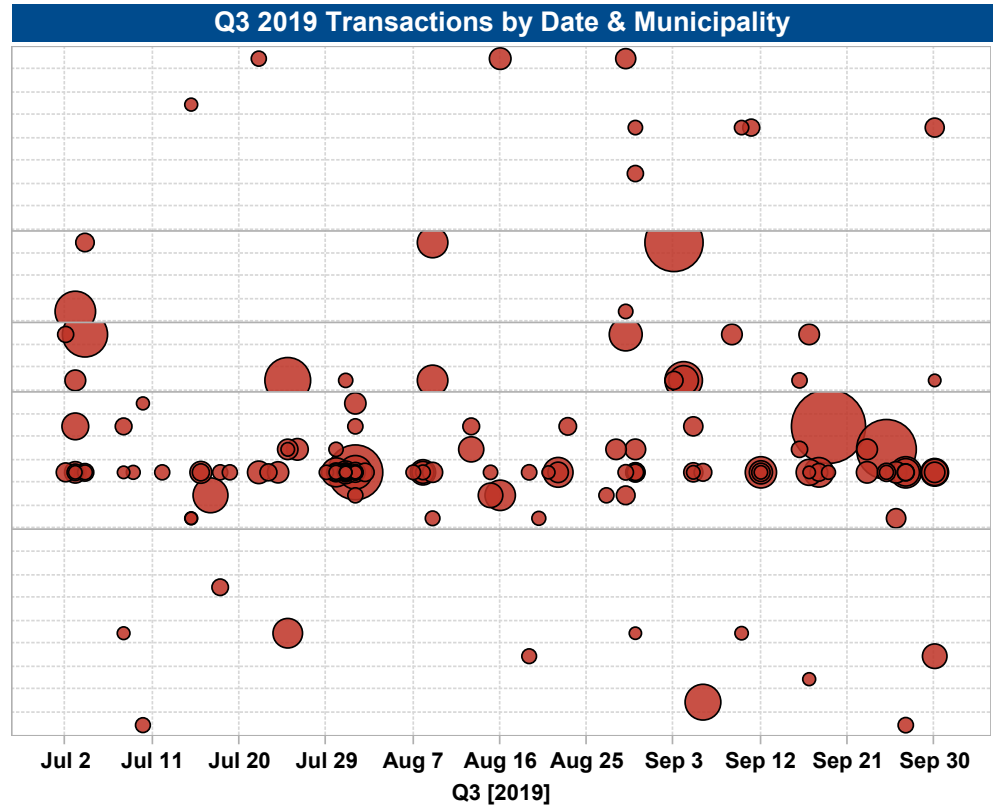
Data as of September 30, 2019



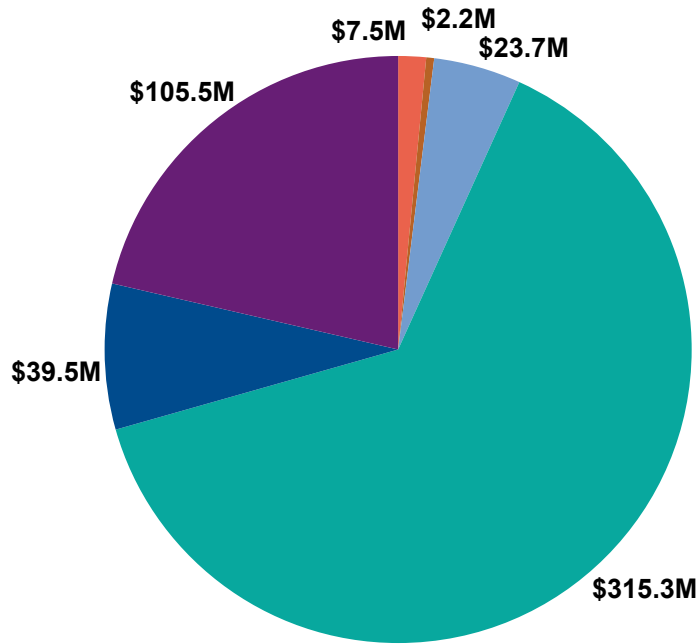
Retail - Total Price & Transactions by Year & Quarter



Retail		
Durham	Ajax	\$7.3M
	Brock	
	Clarington	\$1.1M
	Oshawa	\$7.0M
	Pickering	
	Scugog	\$1.7M
	Uxbridge	
	Whitby	
Halton	Burlington	\$31.0M
	Halton Hills	
	Milton	
	Oakville	\$12.3M
Peel	Brampton	\$28.0M
	Caledon	
	Mississauga	\$44.2M
Toronto	East York	\$4.1M
	Etobicoke	\$50.9M
	North York	\$46.4M
	Old Toronto	\$200.1M
	Scarborough	\$23.5M
	York	\$7.3M
York	Aurora	
	East Gwillimbury	
	Georgina	\$1.8M
	King	
	Markham	\$9.1M
	Newmarket	\$5.4M
	Richmond Hill	\$1.1M
	Vaughan	\$8.5M
	Whitchurch-Stouffville	\$3.0M



Retail - Q3 2019 Purchaser Profile by Total \$ Volume

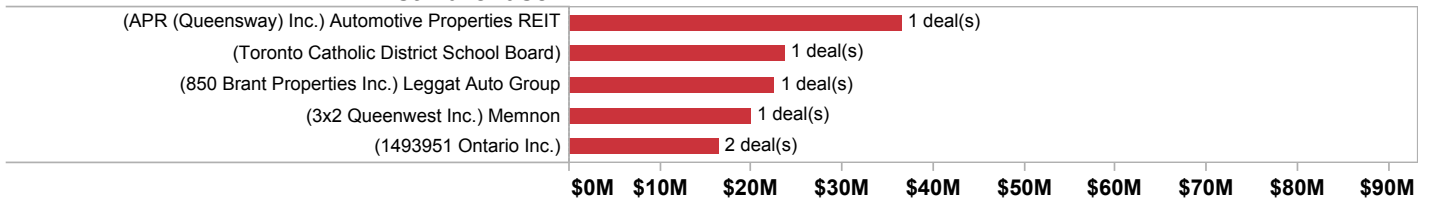


Purchaser Profile

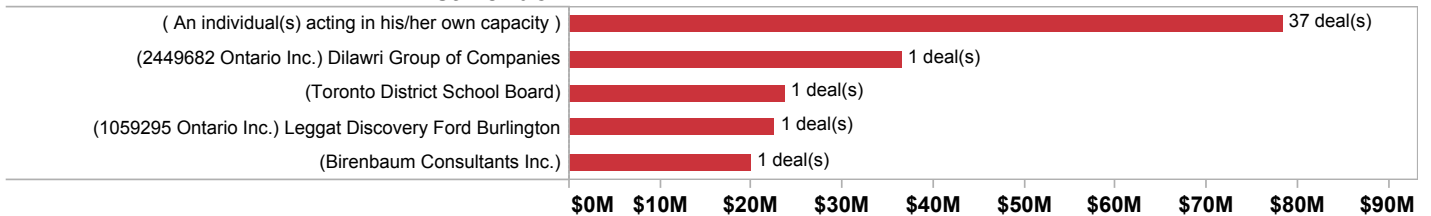
- Developer
- Government
- Institution
- Private Investor - Canadian
- Public Investor - Canadian
- User

Retail - Q3 2019 Top Purchasers, Vendors, Lenders

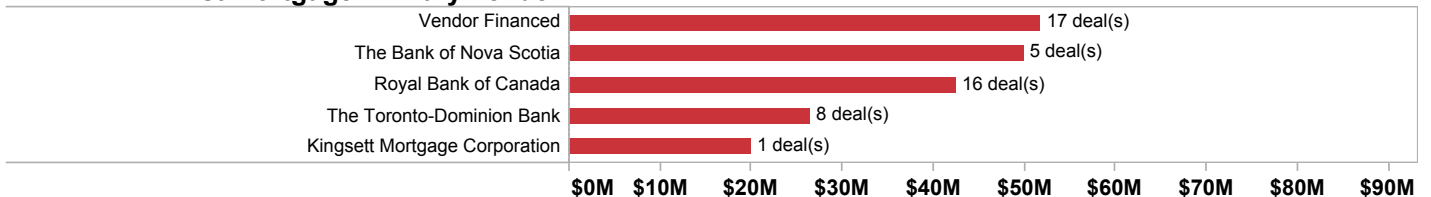
First Purchaser



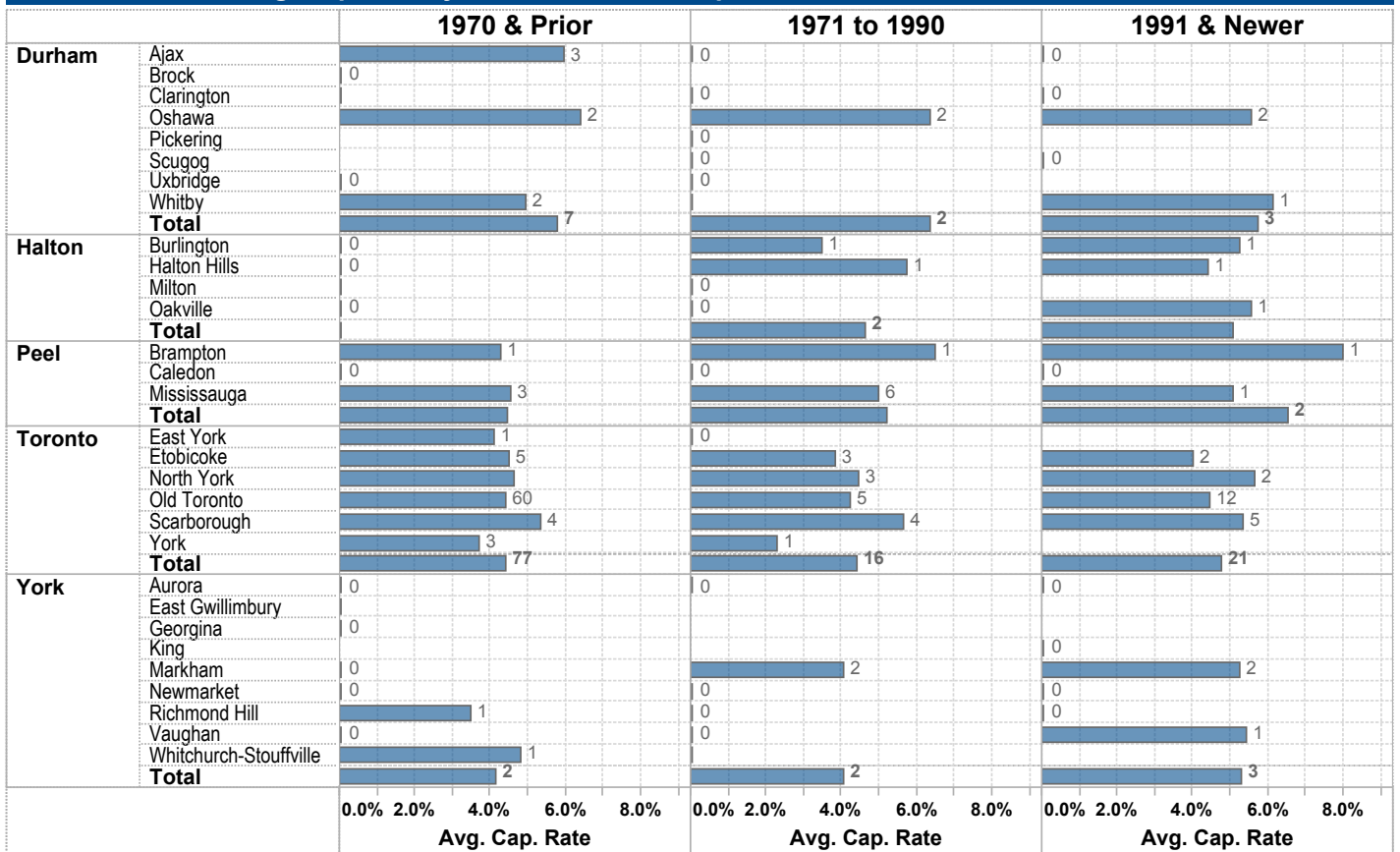
First Vendor



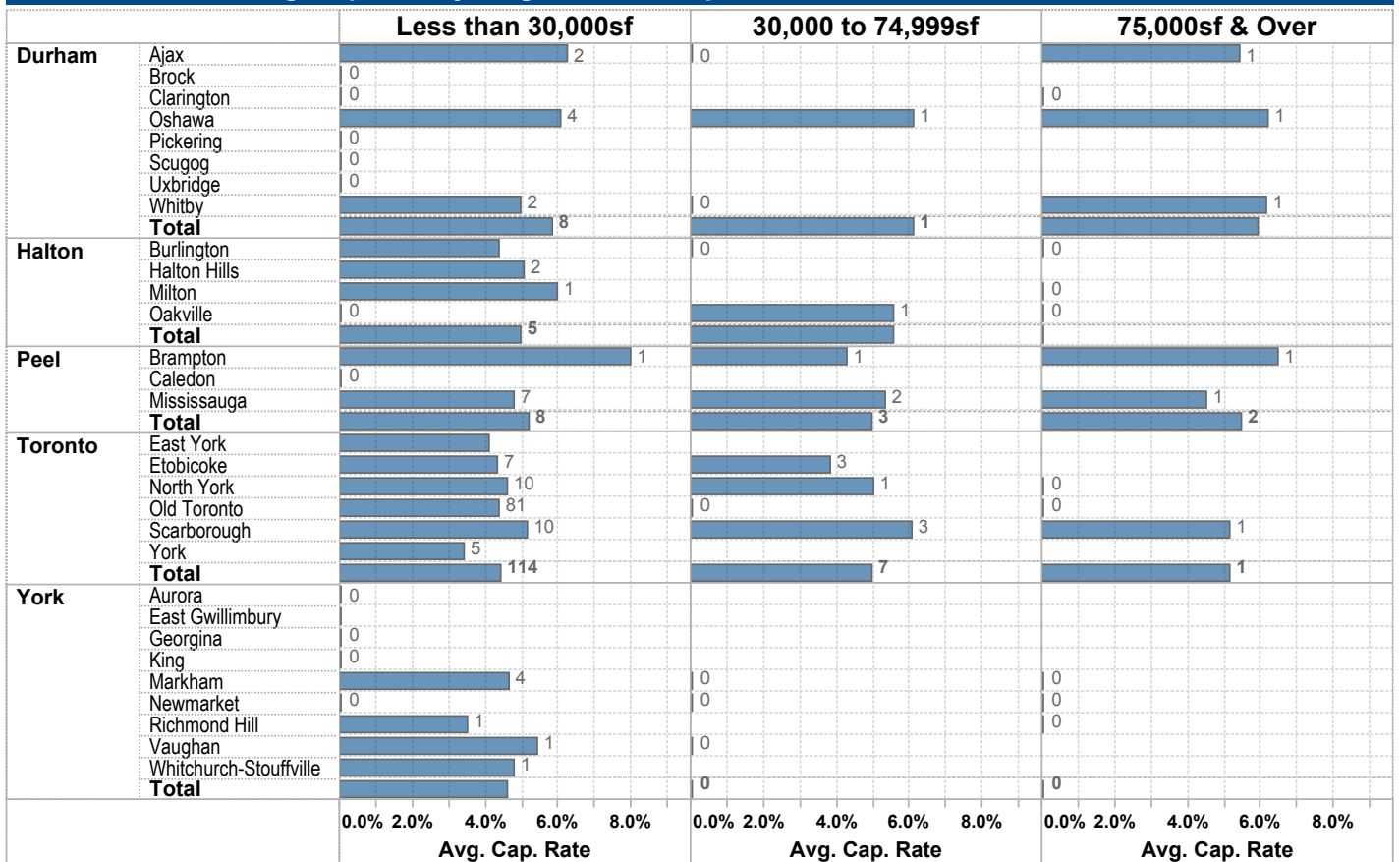
First Mortgage Primary Lender



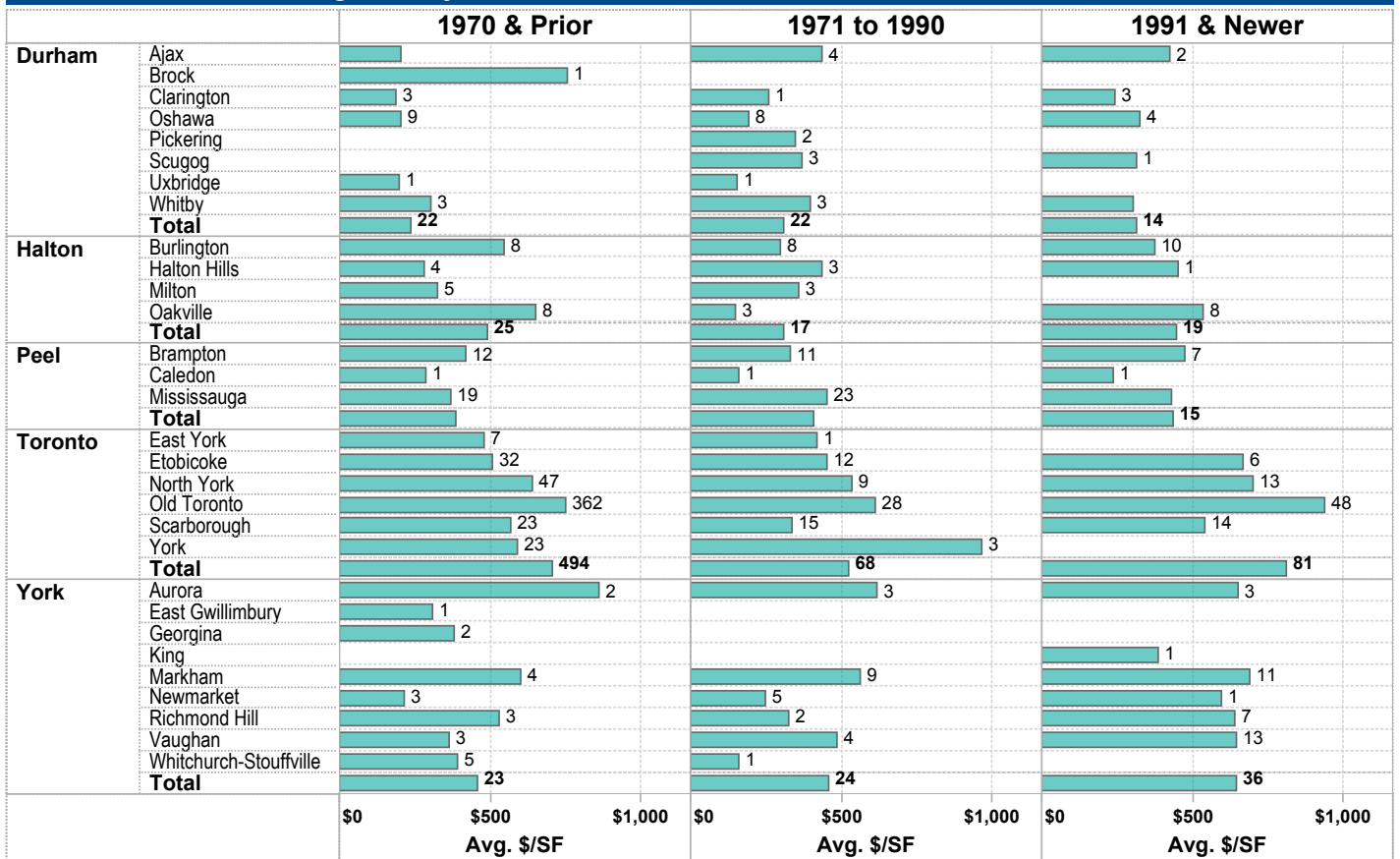
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



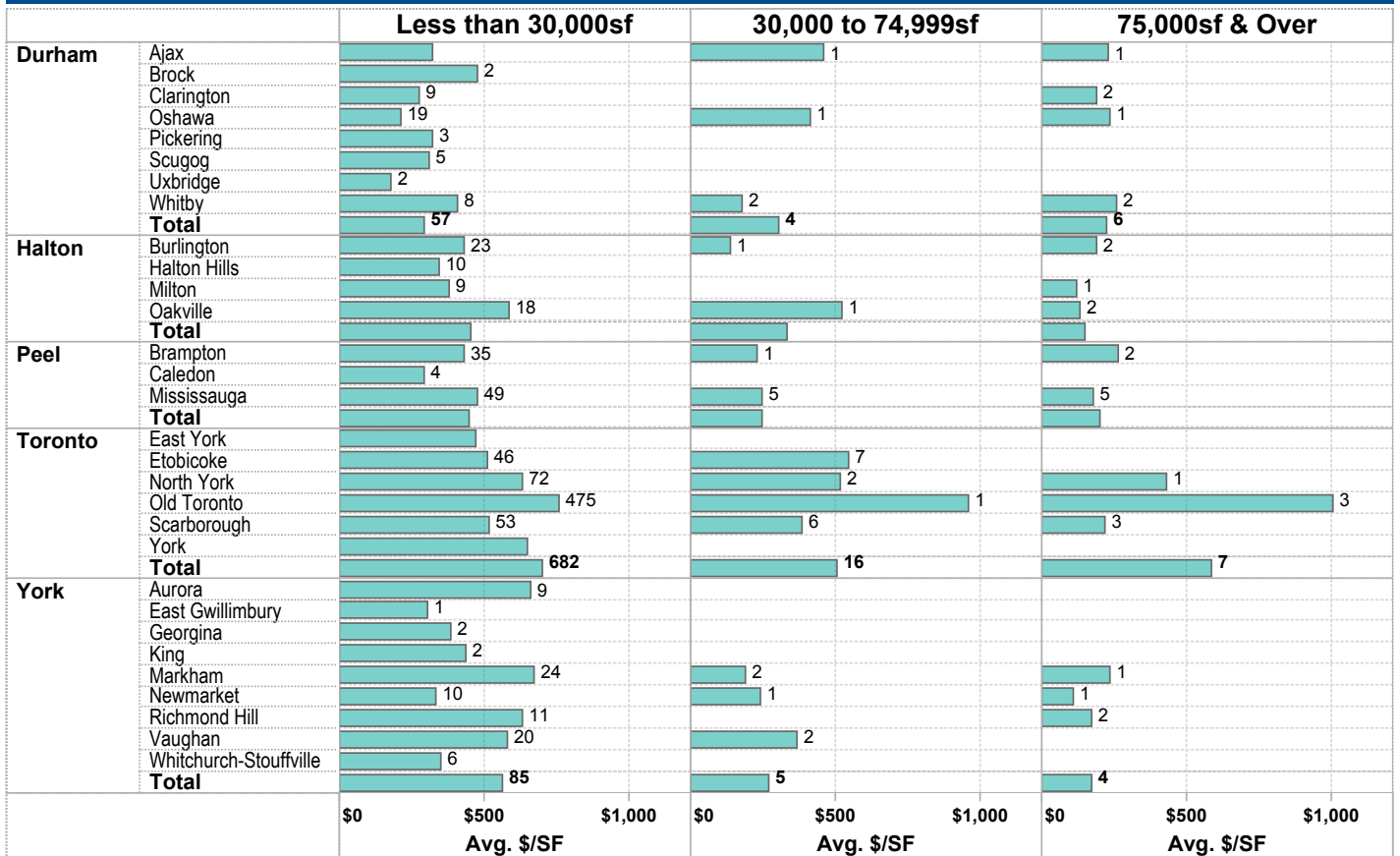
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



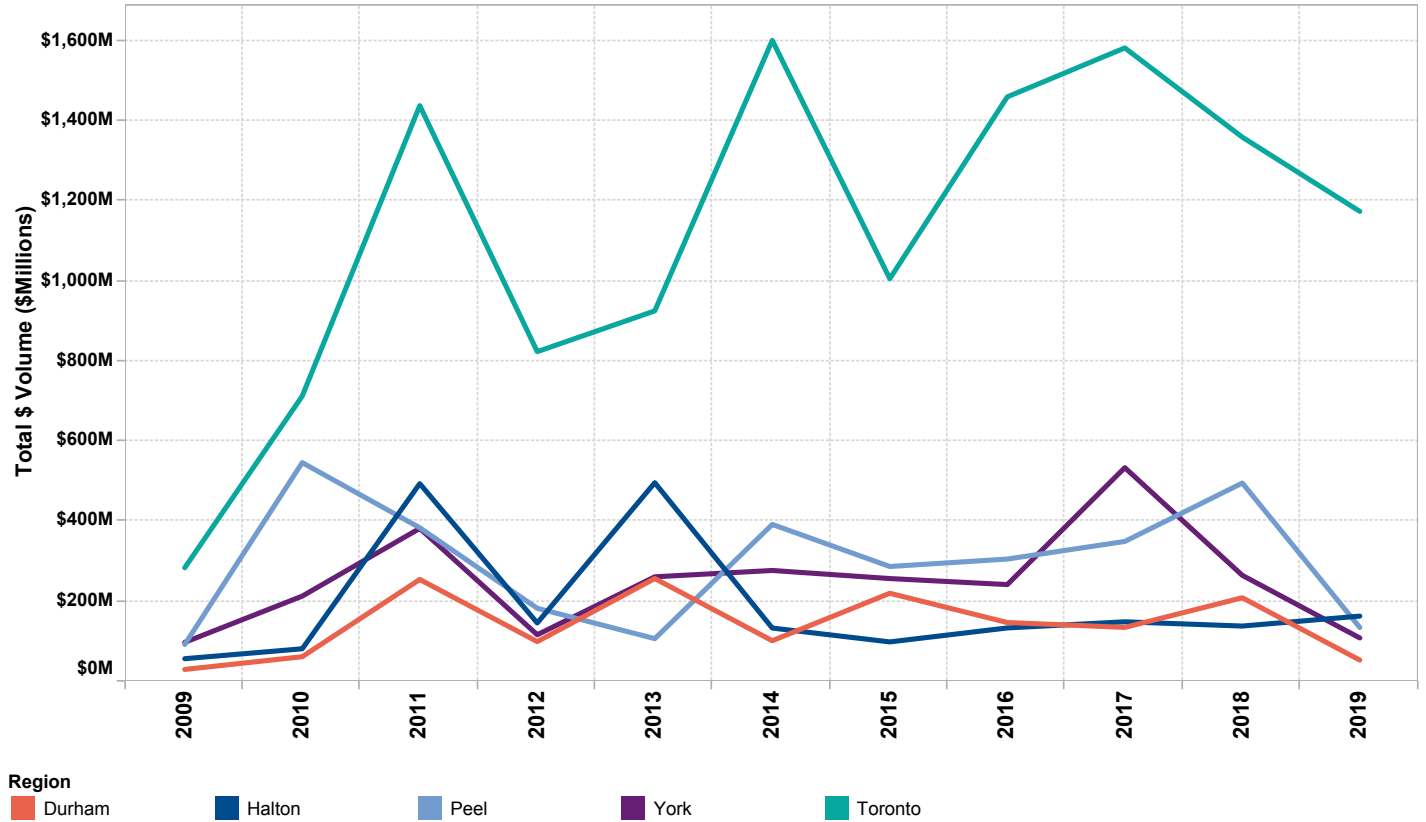
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



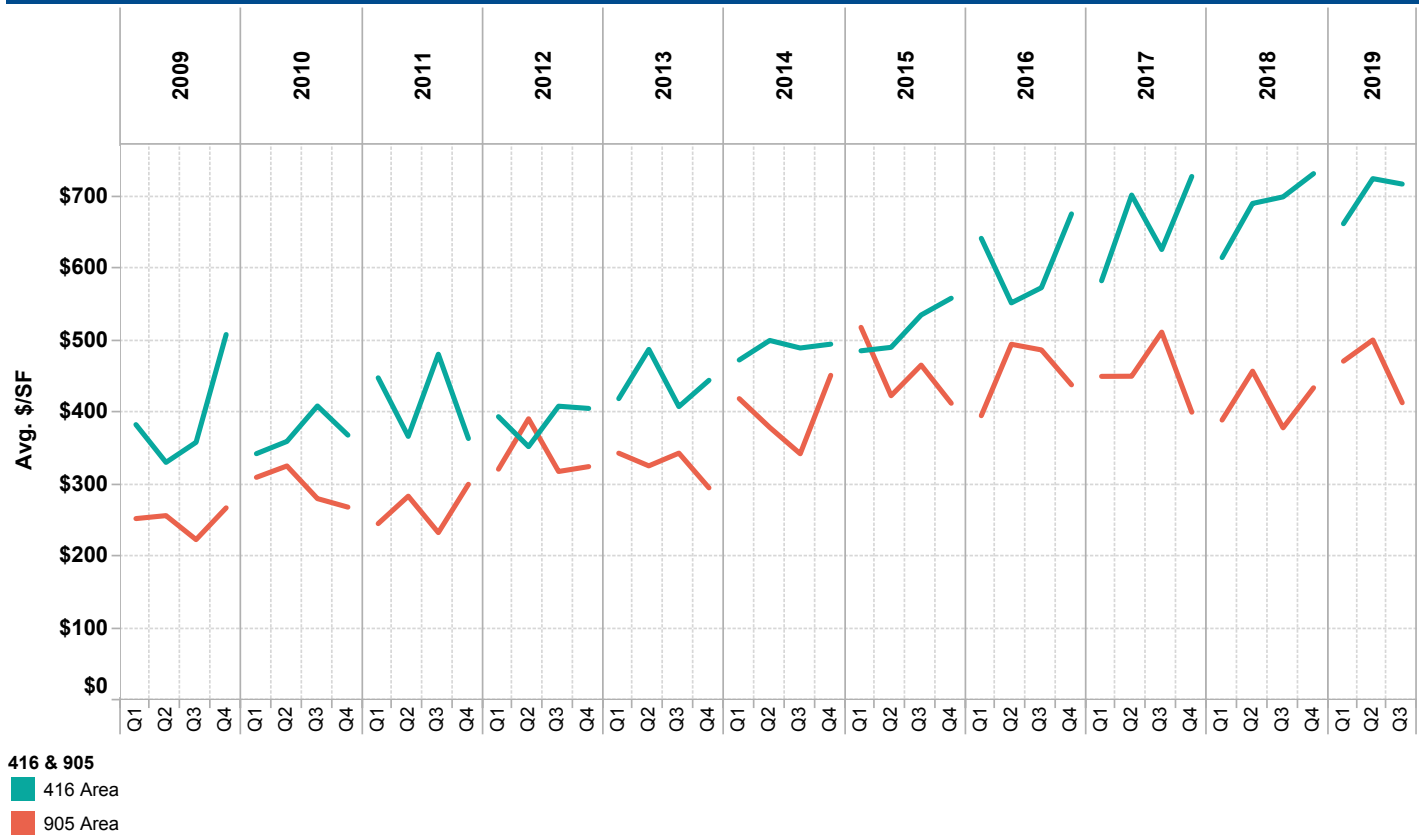
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



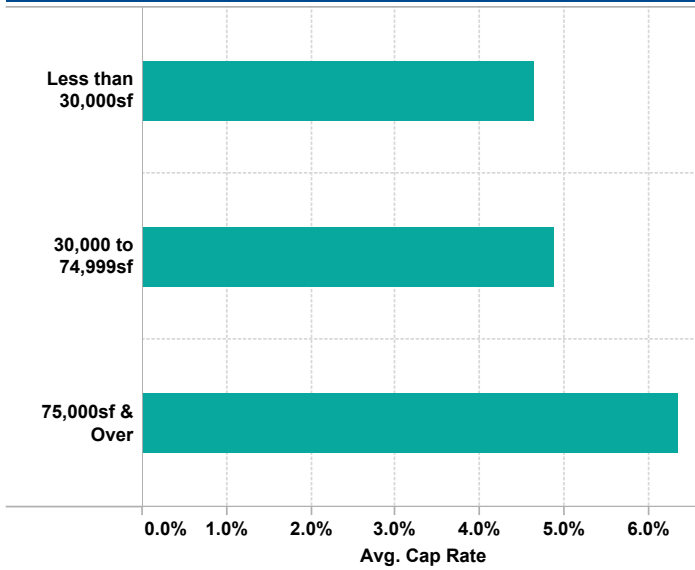
Retail - Total Dollar Volume by Region



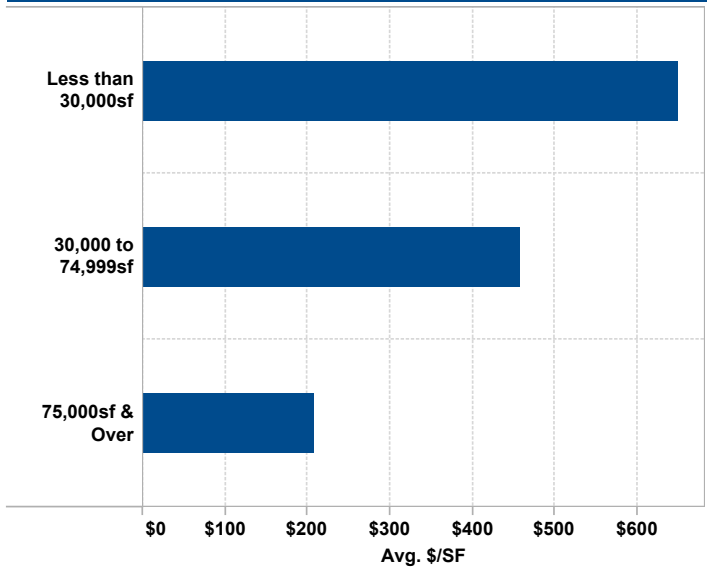
Retail - Avg. \$/SF by Area



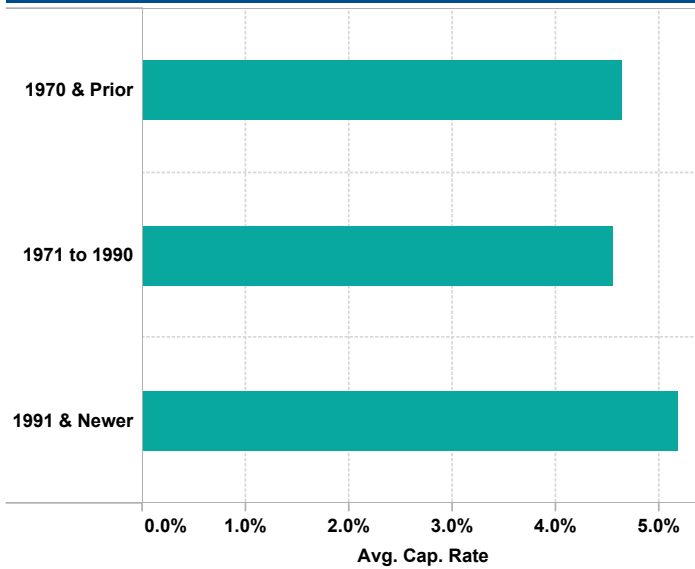
Retail - Avg. Cap Rate by Bldg. Size (last 12 mos.)



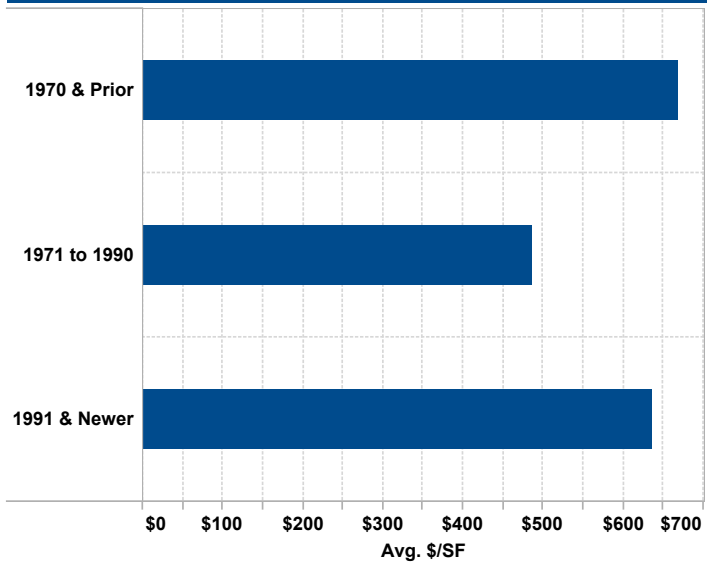
Retail - Avg. \$/SF by Bldg. Size (last 12 mos.)



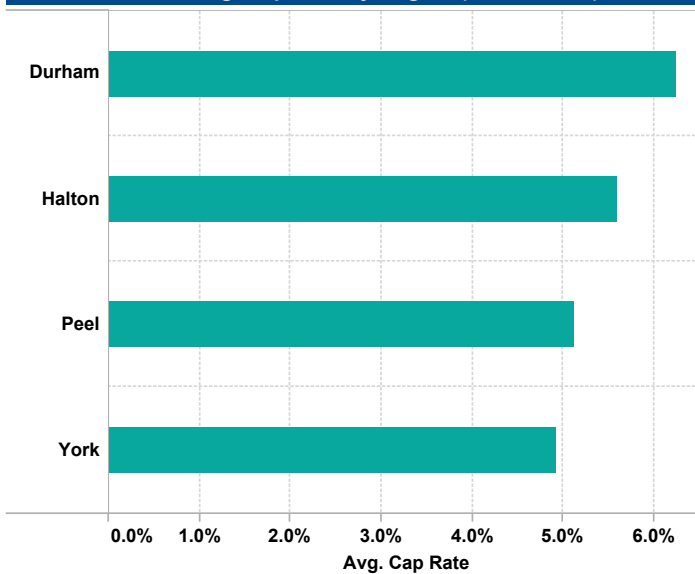
Retail - Avg. Cap Rate by Const. Year (last 12 mos.)



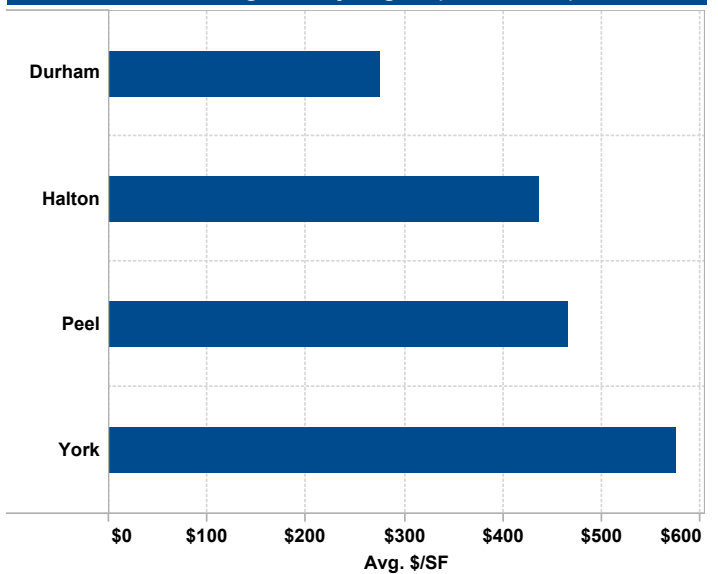
Retail - Avg. \$/SF by Const. Year (last 12 mos.)

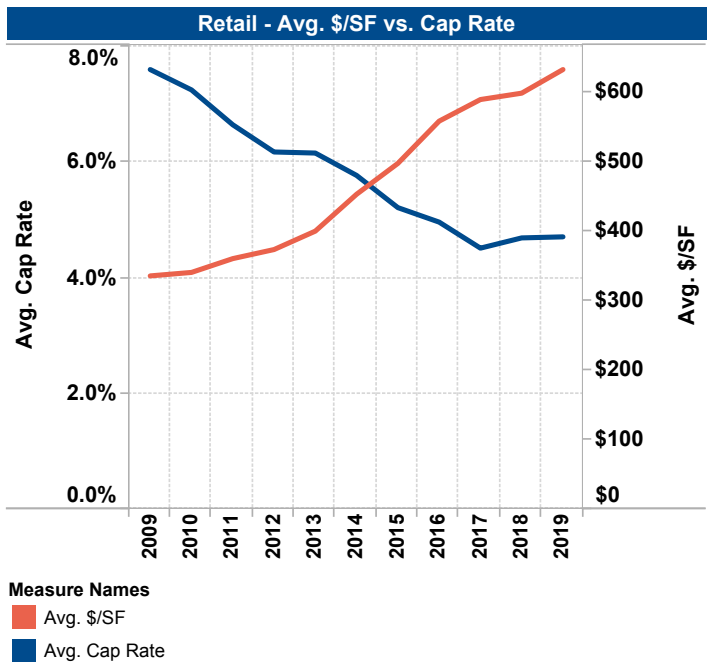
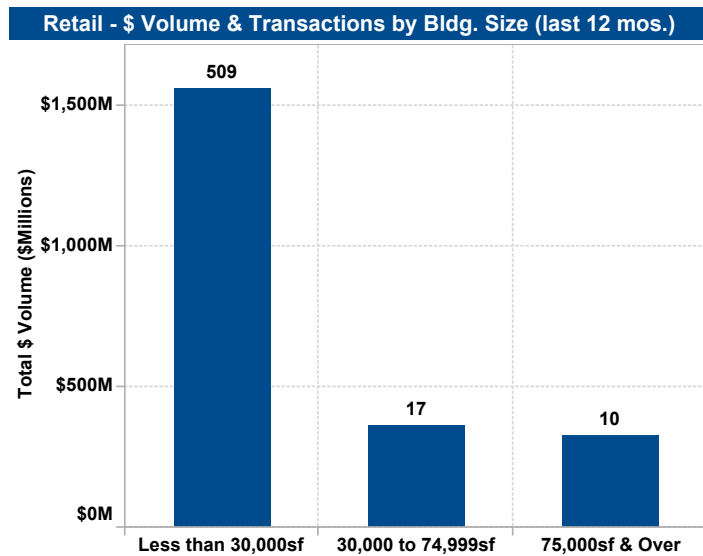
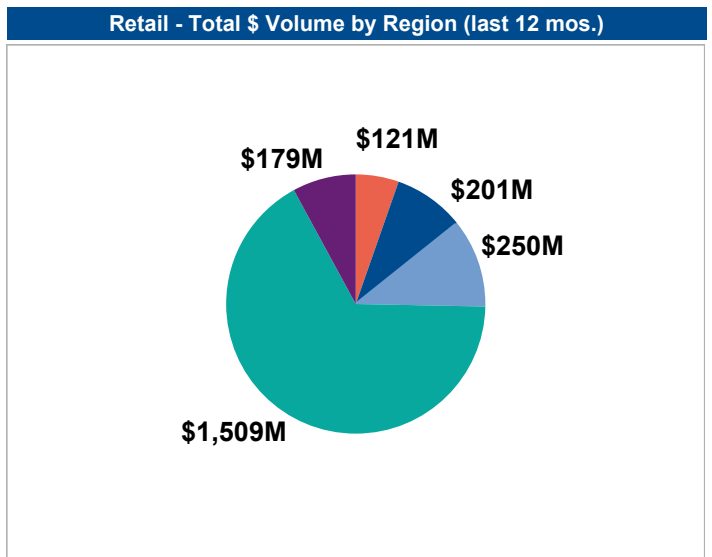
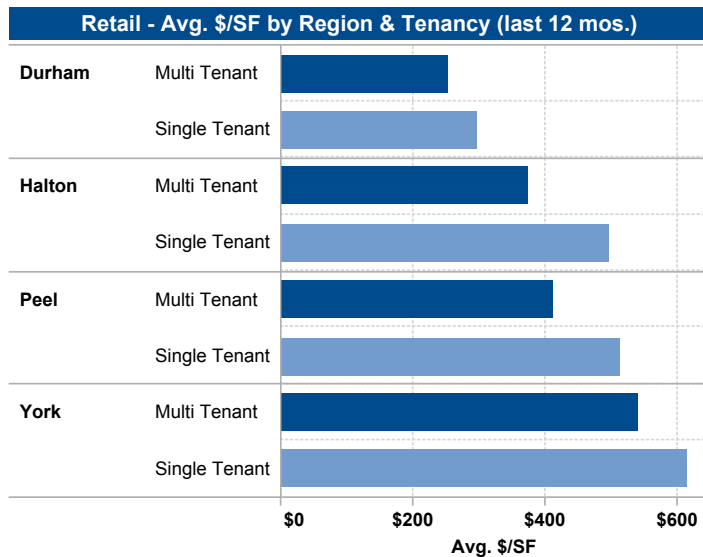


Retail - Avg. Cap Rate by Region (last 12 mos.)



Retail - Avg. \$/SF by Region (last 12 mos.)

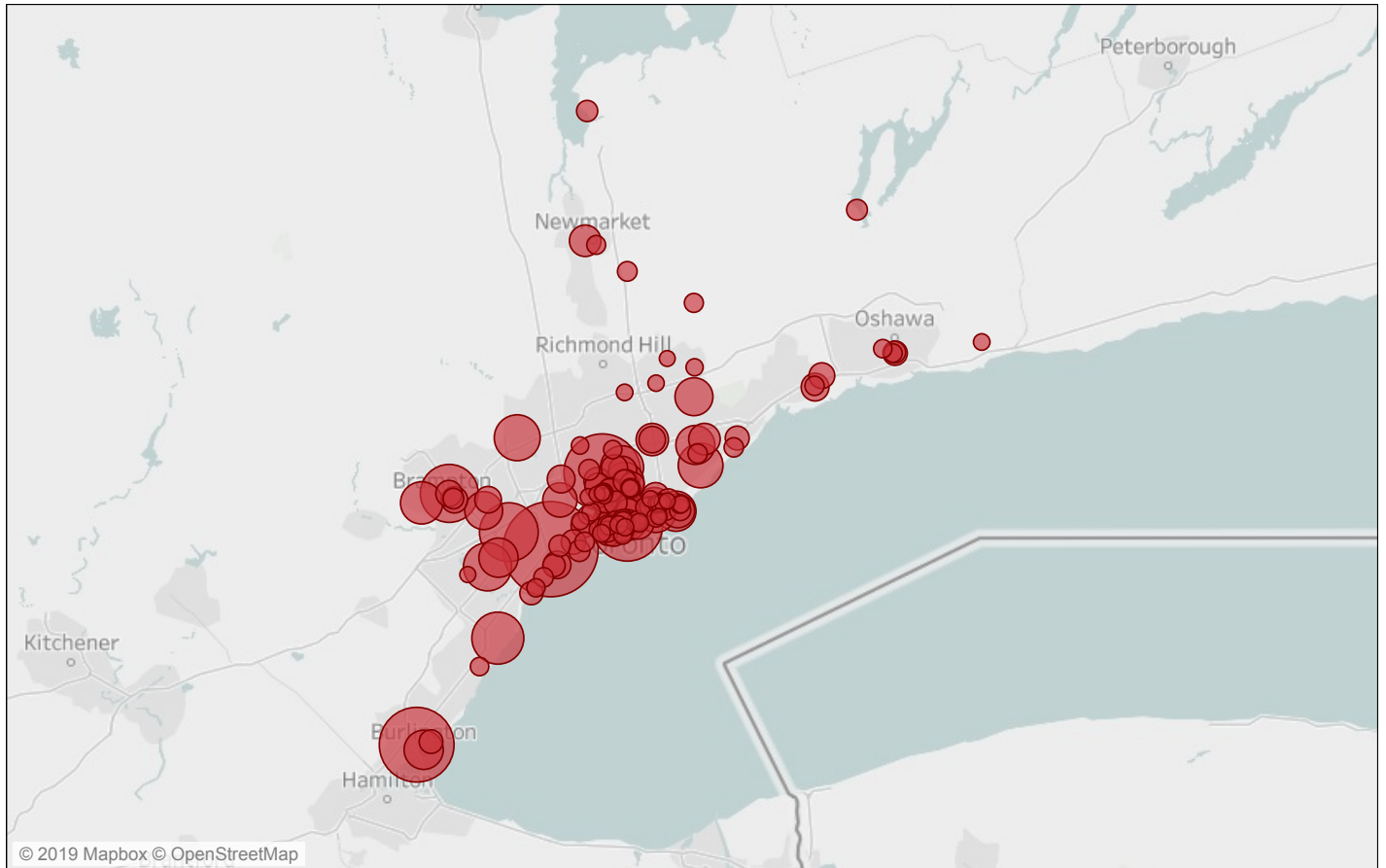




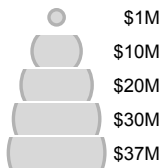
Retail - Top Transactions Q3 2019

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
1635 The Queensway	Etobicoke	\$36,500,000	65,541	\$557	Market
145 Baycrest Avenue	North York	\$23,710,000	22,206	\$1,068	Market
850 Brant Street	Burlington	\$22,500,000	27,800	\$809	Market
312 Queen Street West	Old Toronto	\$20,000,000	10,440	\$1,916	Market
5280 Dixie Road	Mississauga	\$13,915,000	51,100	\$272	Market

Retail - Q3 2019 Transactions



Total Price



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