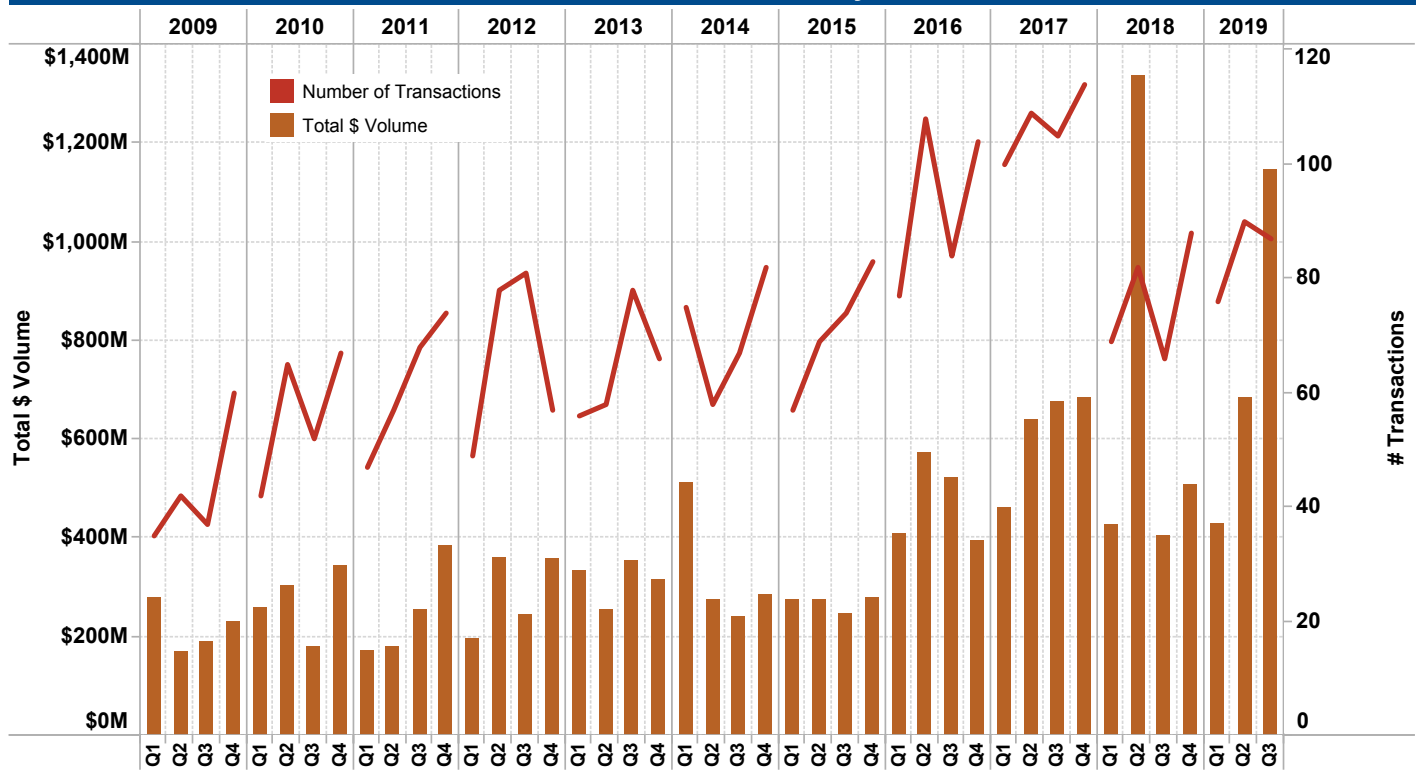

Greater Toronto Area ICI Land Commercial Q3 2019 Statistics

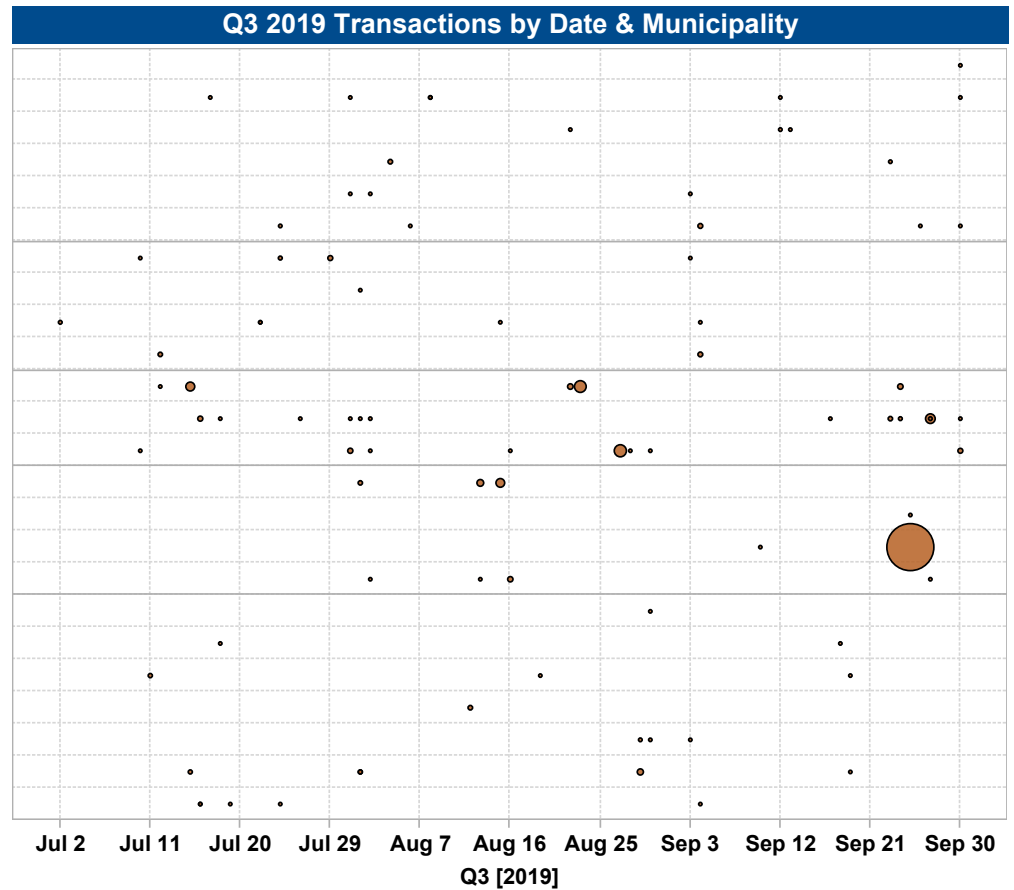
Data as of September 30, 2019



ICI Land - Total Price & Transactions by Year & Quarter



ICI Land		
Durham	Ajax	\$1.2M
	Clarington	\$11.8M
	Oshawa	\$8.6M
	Pickering	\$10.6M
	Scugog	\$4.2M
	Whitby	\$18.5M
Halton	Burlington	\$14.8M
	Halton Hills	\$1.9M
	Milton	\$10.8M
	Oakville	\$13.3M
Peel	Brampton	\$87.6M
	Caledon	\$65.9M
	Mississauga	\$73.6M
Toronto	Etobicoke	\$43.8M
	North York	\$1.0M
	Old Toronto	\$692.0M
	Scarborough	\$14.3M
York	Aurora	\$3.6M
	Georgina	\$4.7M
	King	\$8.8M
	Markham	\$6.5M
	Richmond Hill	\$9.5M
	Vaughan	\$28.7M
	Whitchurch-Stouffville	\$10.0M

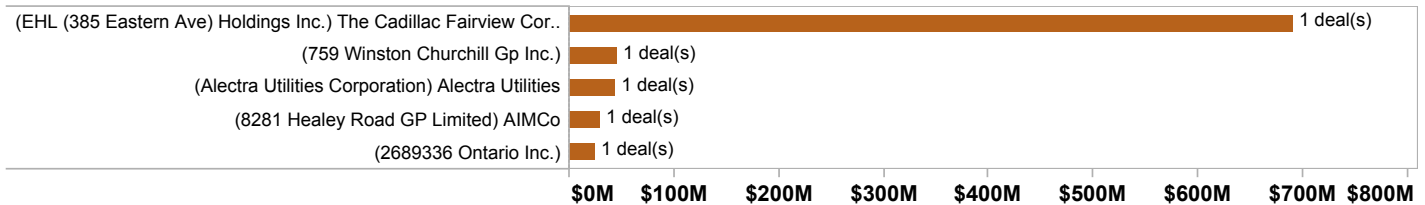


ICI Land - Avg. Price/Acre by Land Use and Property Size (last 12 mos.)

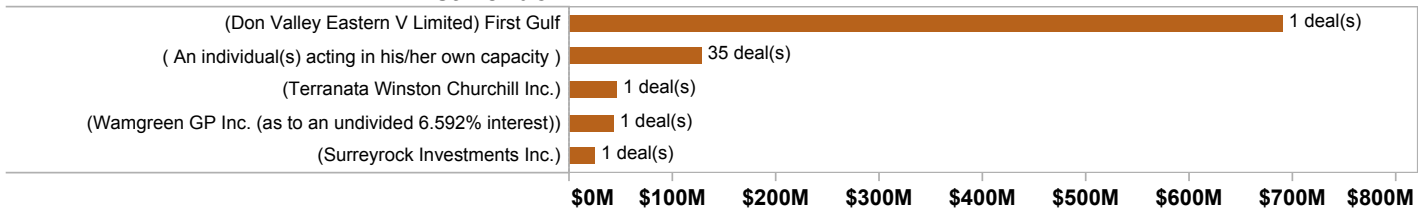
Region	Municipality	2 to 6 ac.			6 to 10 ac.		10 ac. & over	
		Commercial & Office	Industrial	Retail	Commercial & Office	Industrial	Commercial & Office	Industrial
Durham	Ajax						\$565,526	
	Clarington	\$455,559	\$302,801				\$147,848	\$160,855
	Oshawa	\$517,765	\$555,614		\$471,509			\$456,891
	Pickering		\$1,113,464					\$110,383
	Uxbridge		\$734,285					
	Whitby		\$545,982			\$416,146		\$197,865
Halton	Burlington		\$1,052,134		\$849,328			\$910,427
	Halton Hills		\$688,757					
	Oakville	\$1,395,900	\$1,021,073	\$1,189,591			\$317,098	\$687,564
Peel	Brampton		\$1,882,845			\$1,011,263	\$1,073,907	\$685,428
	Caledon		\$1,809,533		\$817,199	\$642,163	\$618,526	\$790,608
	Mississauga	\$1,347,709	\$1,201,983			\$2,000,193	\$123,923	\$1,225,826
Toronto	Etobicoke	\$2,208,911					\$2,407,349	\$1,043,736
	North York		\$1,010,101	\$4,001,111				
	Old Toronto		\$3,038,549					
	Scarborough		\$663,395		\$853,933			\$1,235,258
York	King					\$662,970		
	Markham		\$1,894,815		\$646,170		\$1,721,500	
	Vaughan	\$2,971,087	\$2,221,033			\$1,097,272		
	Whitchurch-Stouf..		\$1,293,103			\$721,154		

ICI Land - Q3 2019 Top Purchasers, Vendors, Lenders

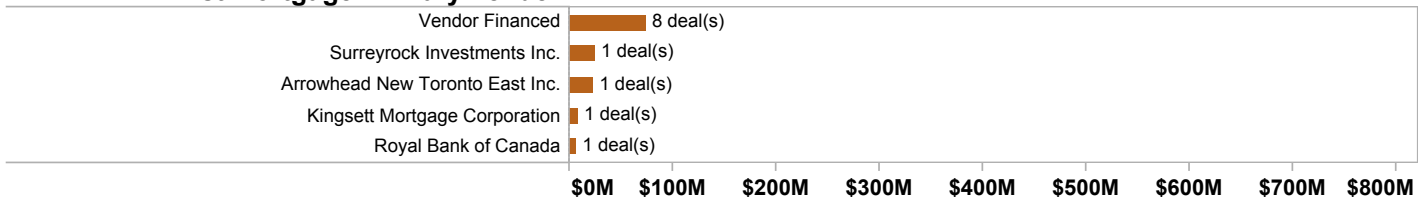
First Purchaser



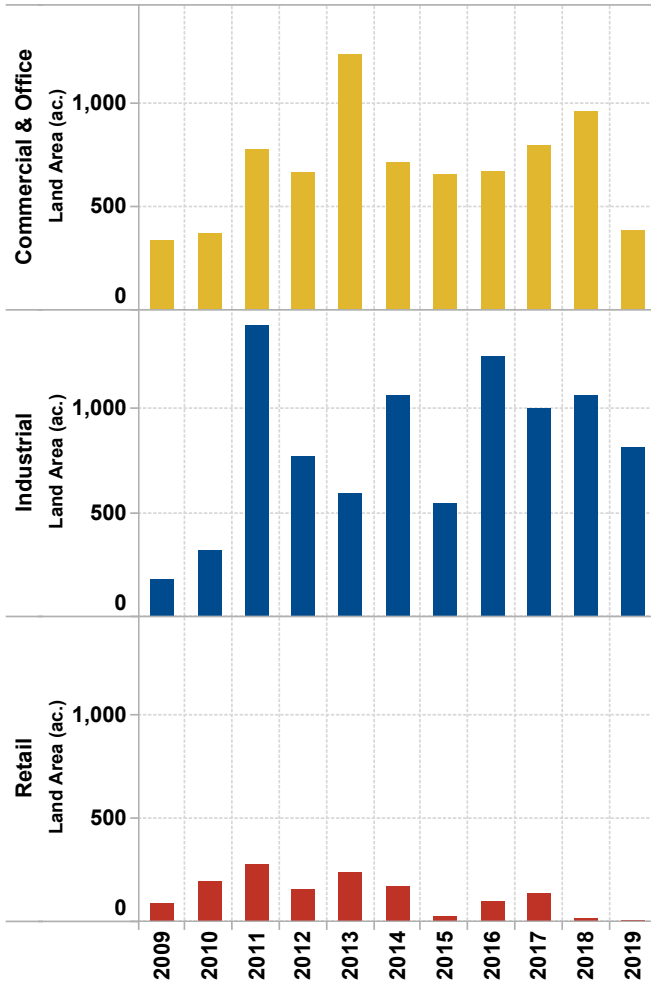
First Vendor



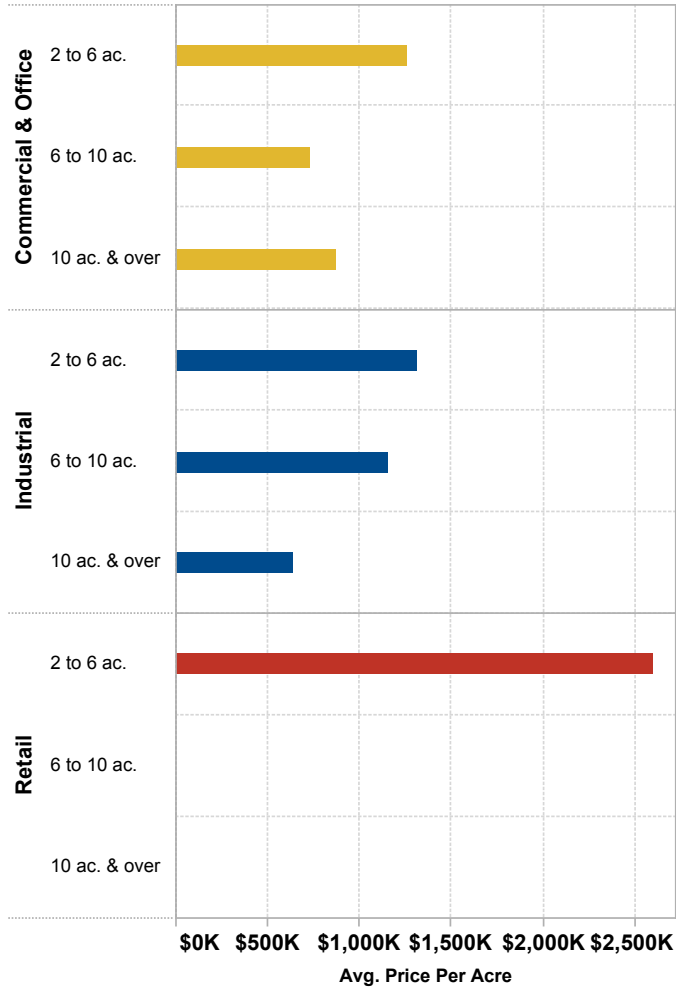
First Mortgage Primary Lender



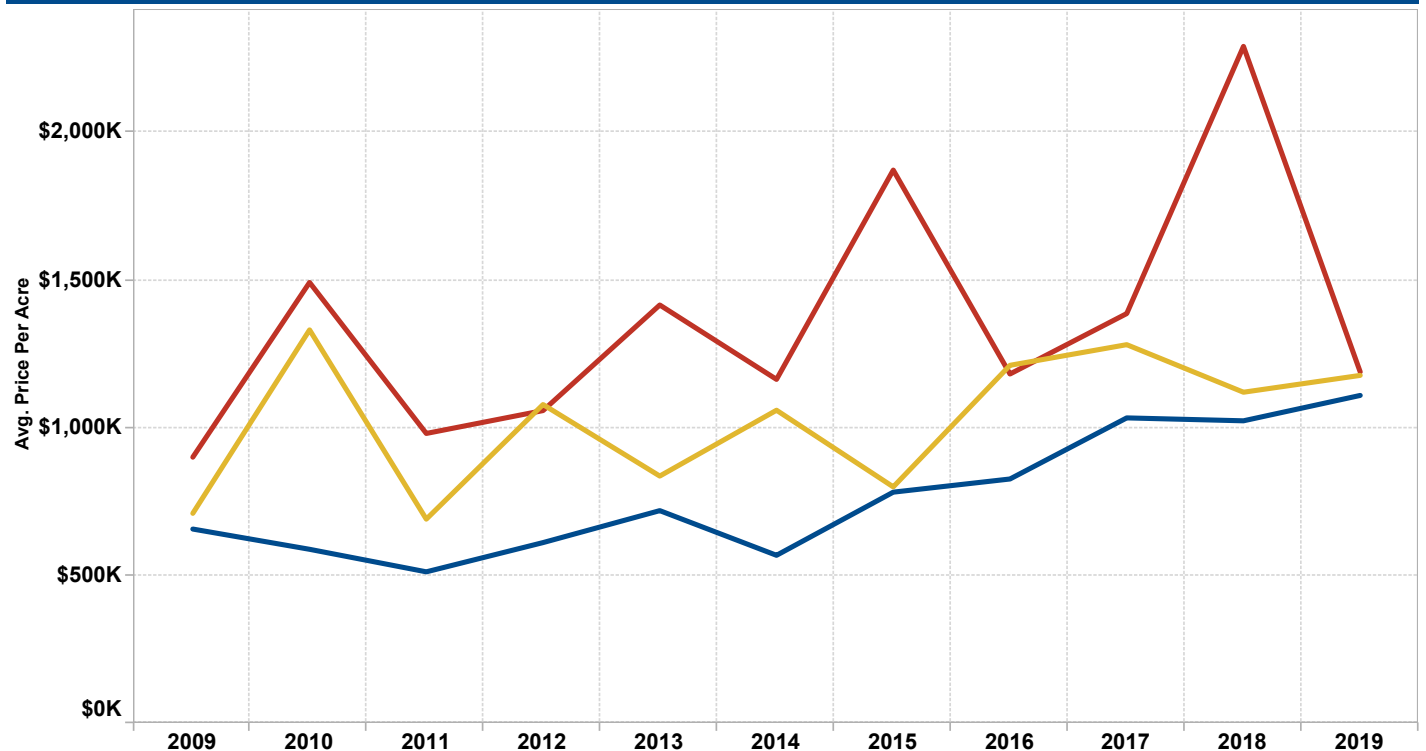
ICI Land - Total Acres by Land Use to Q3'19



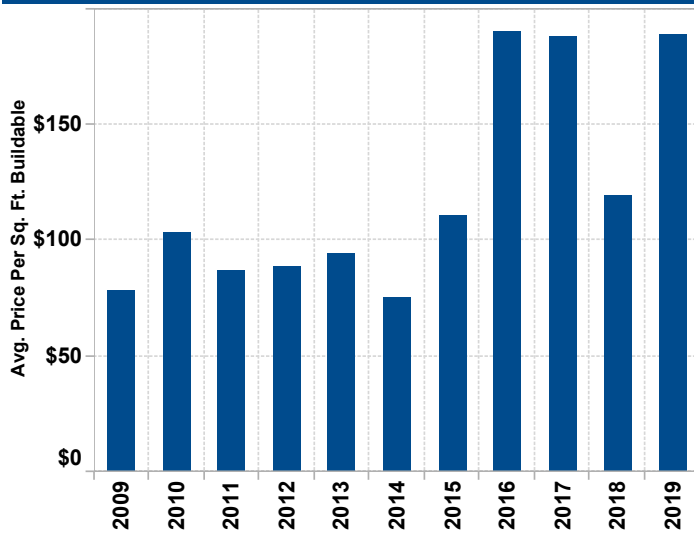
Avg. \$/Acre by Land Use (last 12 mos.)



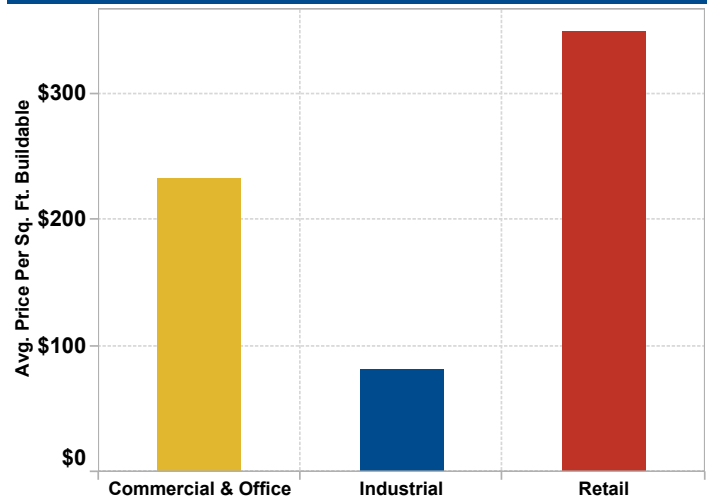
ICI Land - Avg. Price/Acre by Year & Land Use (to Q3 2019)



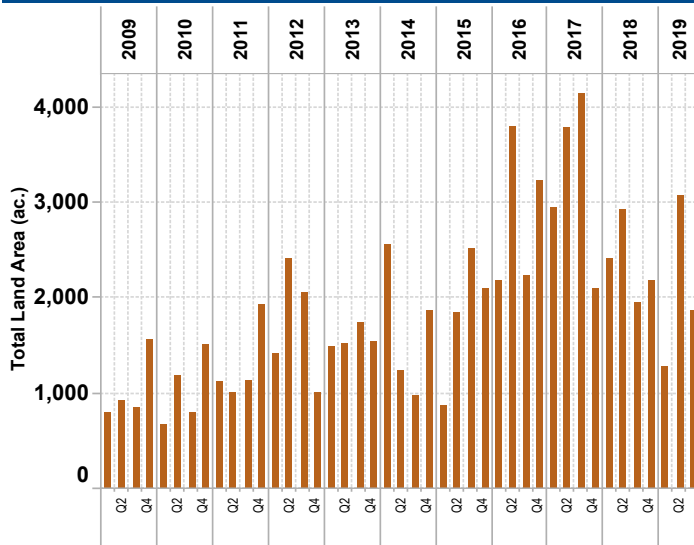
ICI Land - Avg. \$/SF Buildable



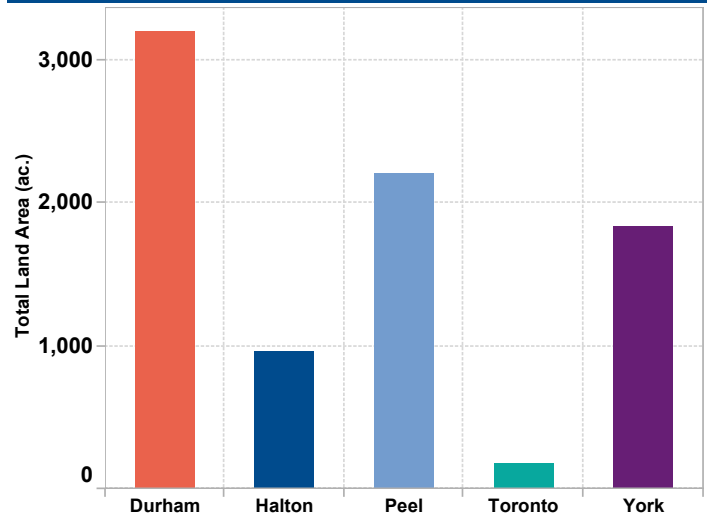
Avg. \$/SF Buildable by Land Use (last 12 mos.)



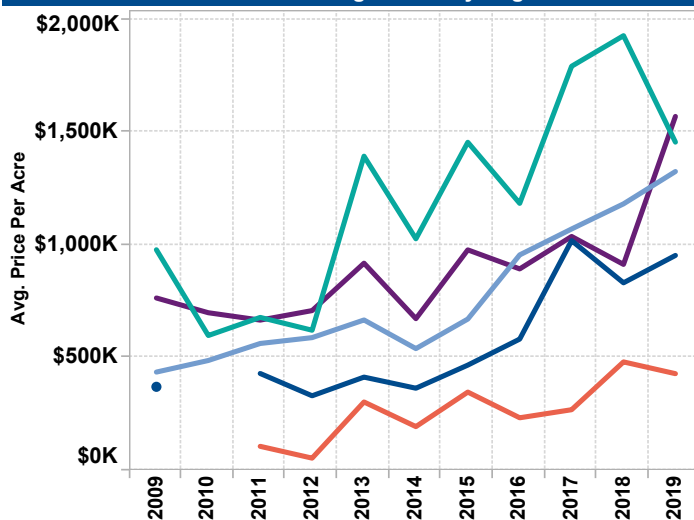
Total Acreage by Quarter



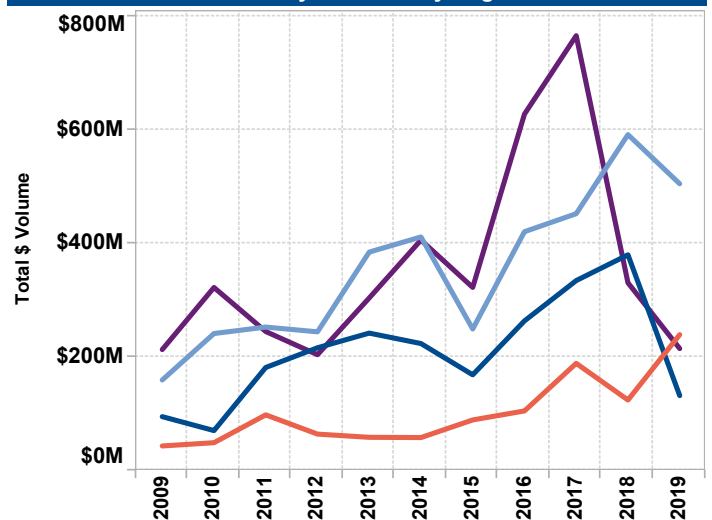
Total Acres by Region (last 12 mos.)



Industrial Land - Avg. \$/Acre by Region



Total Yearly \$ Volume by Region



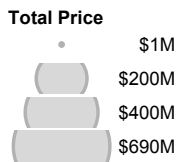
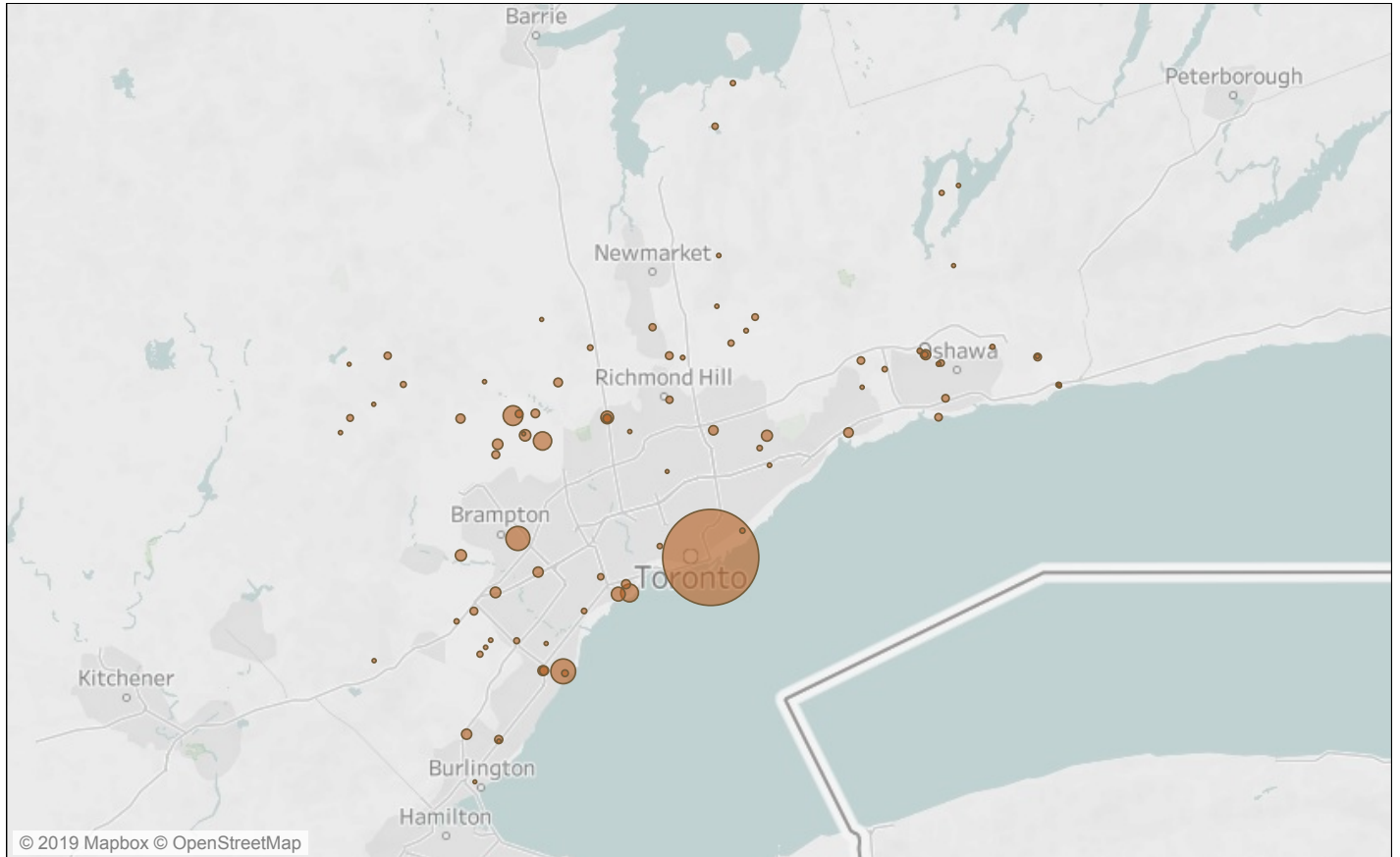
Region

■ Durham
 ■ Halton
 ■ Peel
 ■ Toronto
 ■ York

ICI Land - Top Transactions Q3 2019

First Address	Municipality	Total Price	Price Per Acre	% Transferred	ICI Land Use
21 Don Valley Parkway	Old Toronto	\$690,000,000	n/a	100%	Commercial
701 Winston Churchill Bouleva..	Mississauga	\$45,841,000	\$968,601 /ac.	100%	Industrial
174 Kennedy Road South	Brampton	\$42,969,694	\$2,228,256 /ac.	100%	Industrial
8281 Healey Road	Caledon	\$29,000,000	\$865,517 /ac.	100%	
10514 Coleraine Drive	Brampton	\$24,800,000	\$496,417 /ac.	100%	Industrial

ICI Land - Q3 2019 Transactions



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