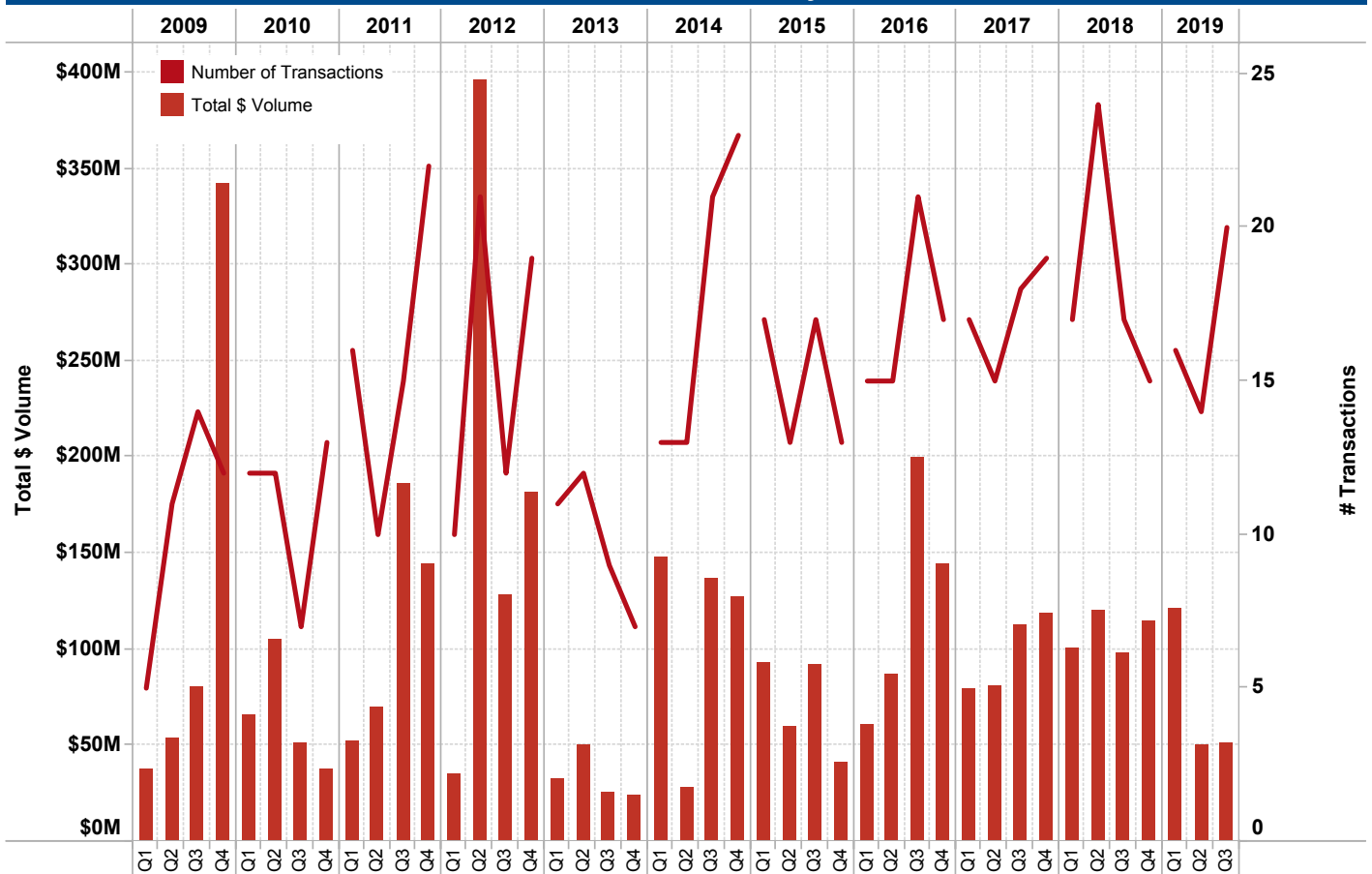

Greater Calgary Area Retail

Commercial Q3 2019 Statistics

Data as of September 30, 2019



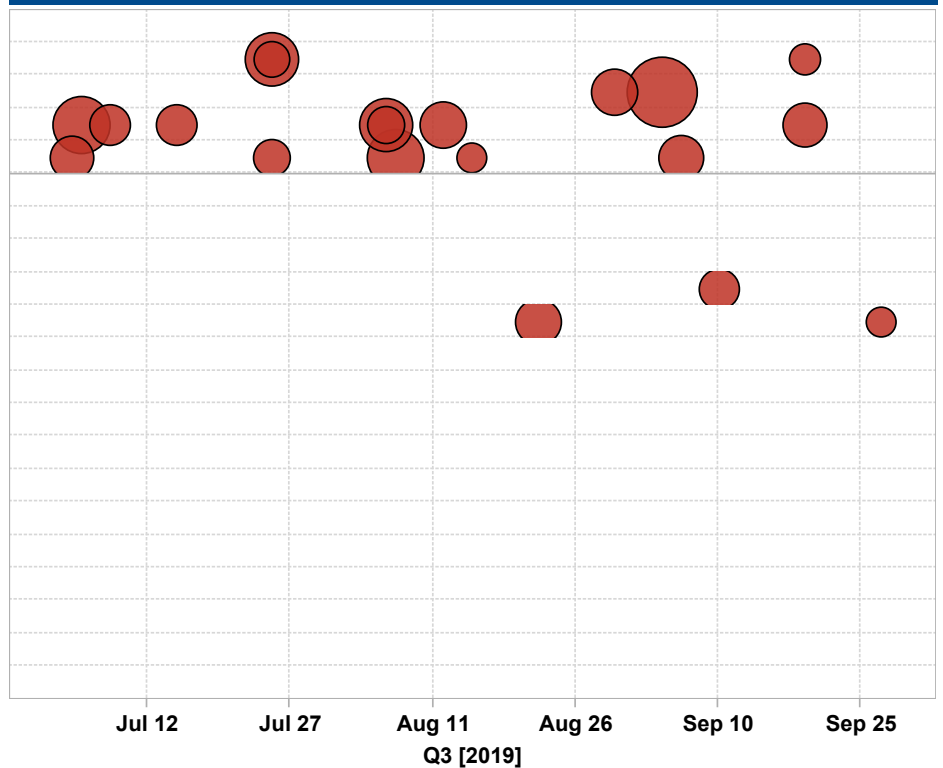
Retail - Total Price & Transactions by Year & Quarter



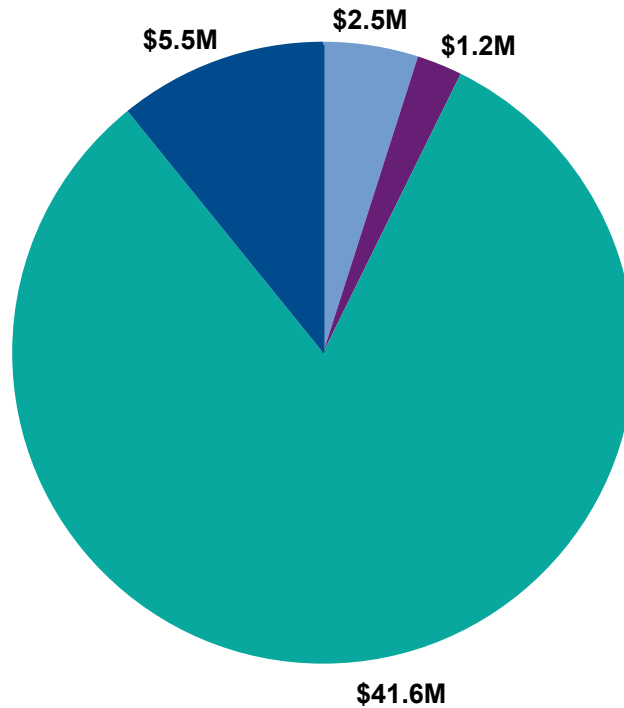
Retail

Calgary	Calgary	Null	
		NE	\$6.3M
		NW	\$8.8M
		SE	\$18.4M
		SW	\$11.6M
Surrounding	Airdrie	Null	
	Balzac	Null	
	Banff	Null	
	Bragg Creek	Null	\$2.0M
	Canmore	Null	\$3.7M
	Carstairs	Null	
	Chestermere	Null	
	Cochrane	Null	
	Crossfield	Null	
	Didsbury	Null	
	Heritage Pointe	Null	
	High River	Null	
	Langdon	Null	
	Okotoks	Null	
	Springbank	Null	
	Strathmore	Null	

Q3 2019 Transactions by Date & Municipality



Retail - Q3 2019 Purchaser Profile by Total \$ Volume

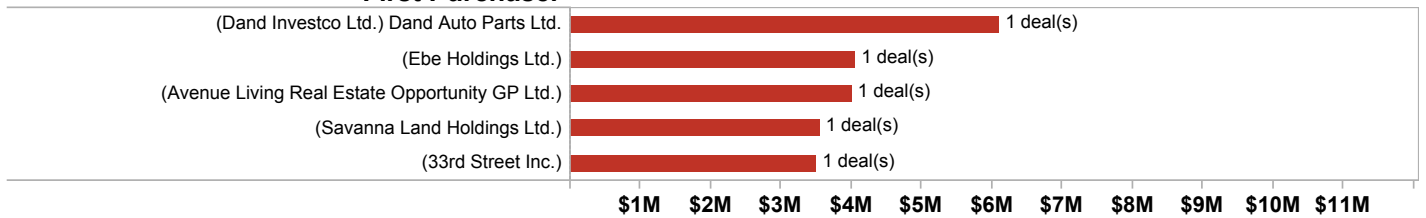


Purchaser Profile

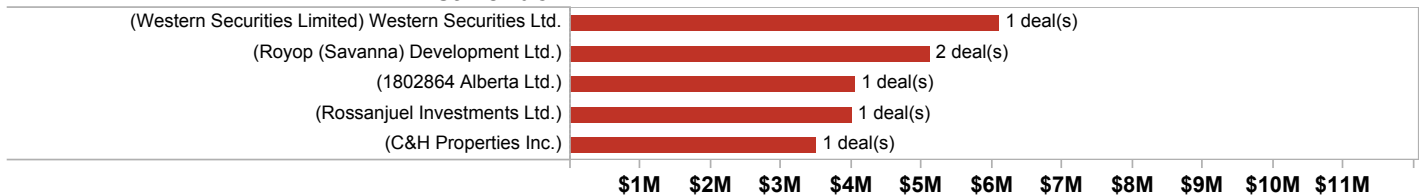
- Developer
- Institution
- Private Investor - Canadian
- User

Retail - Q3 2019 Top Purchasers, Vendors, Lenders

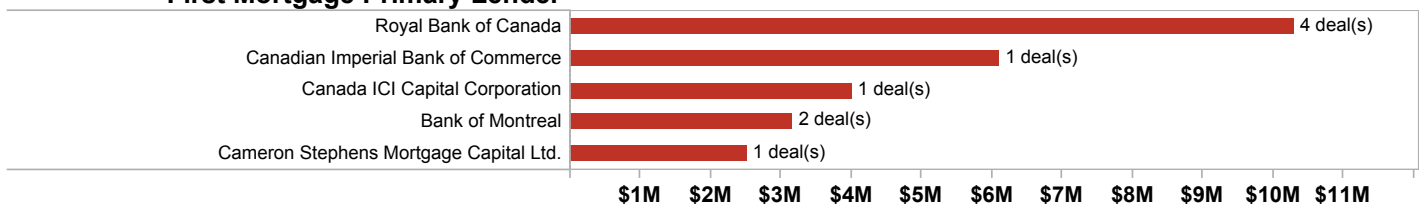
First Purchaser



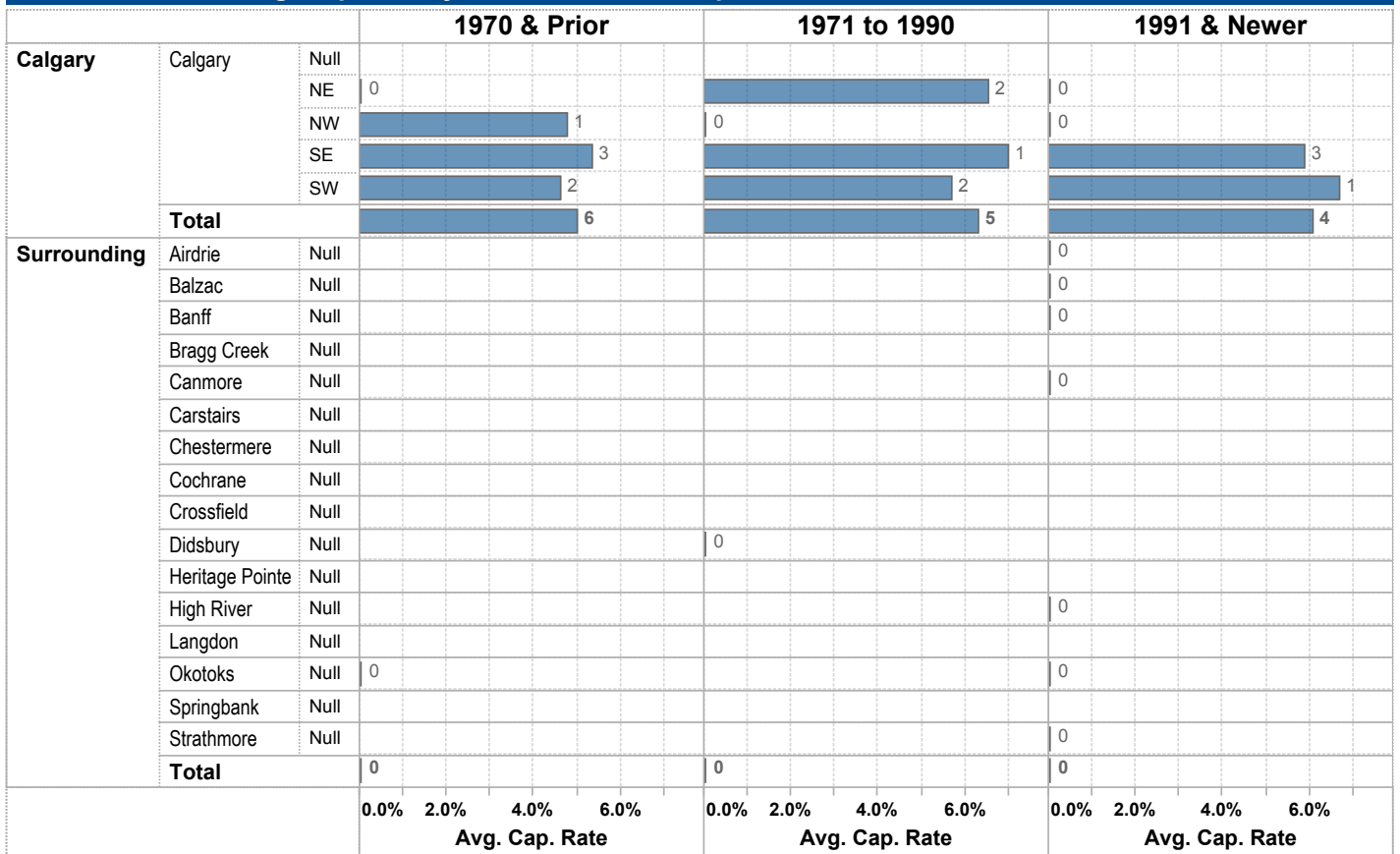
First Vendor



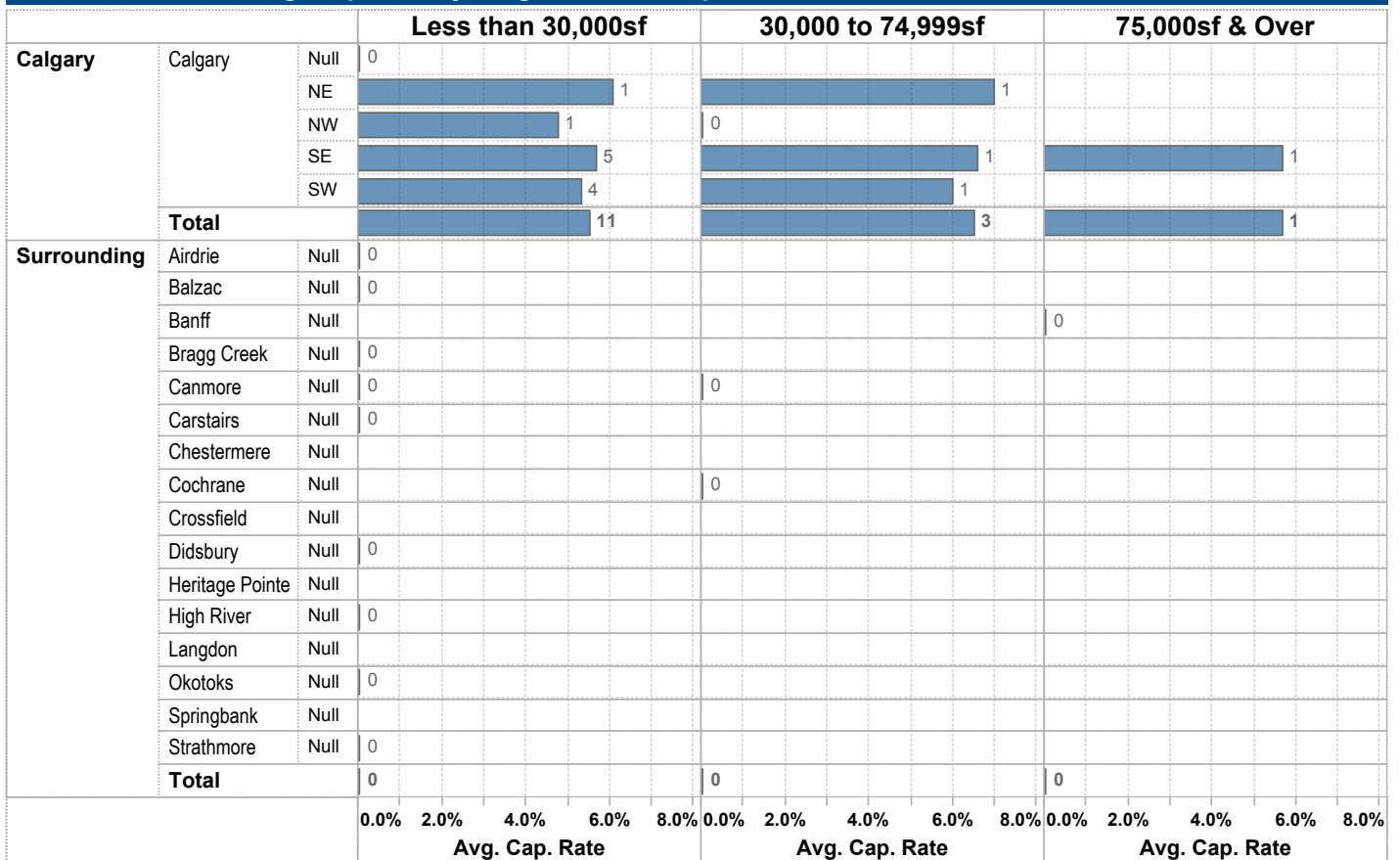
First Mortgage Primary Lender



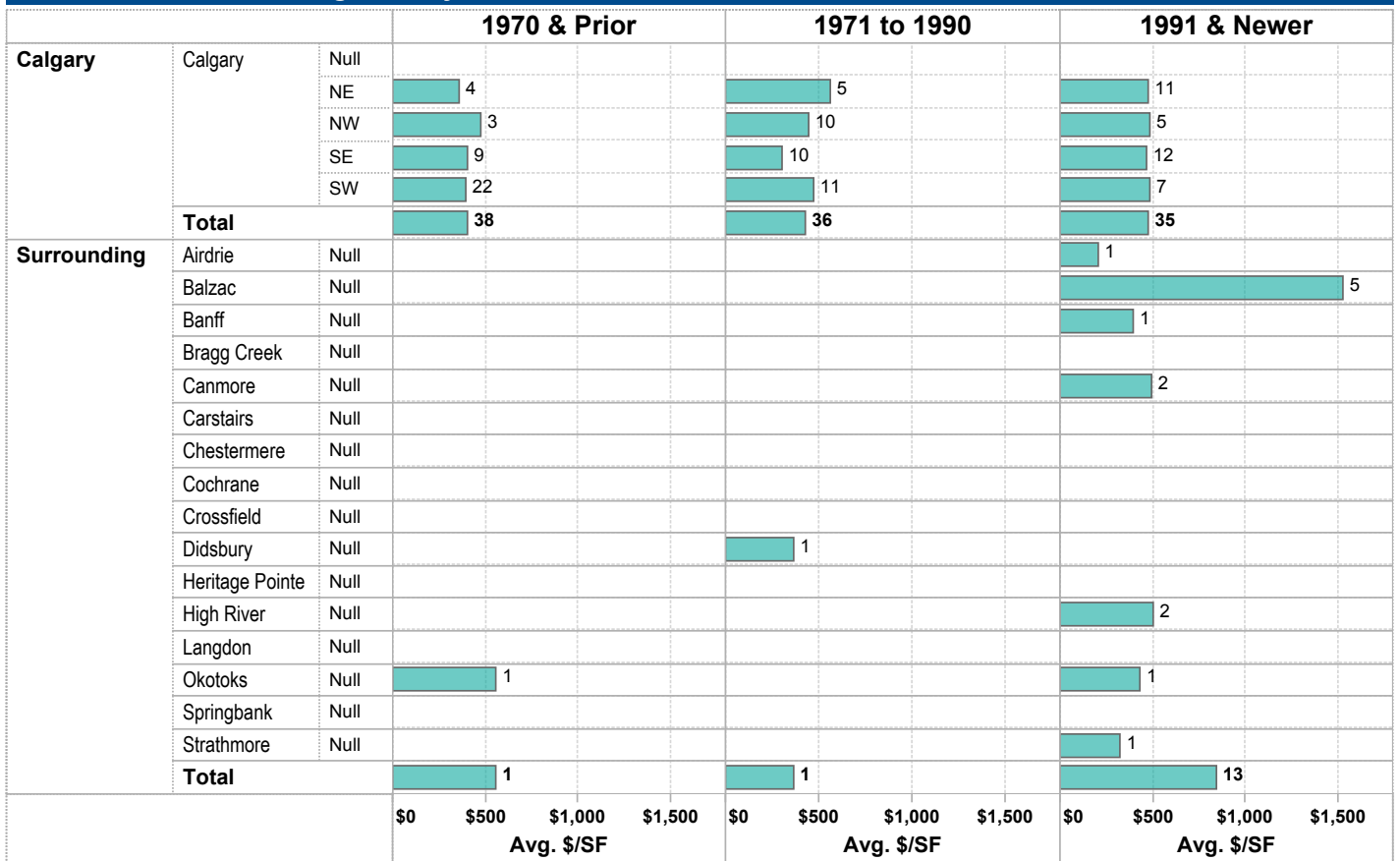
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



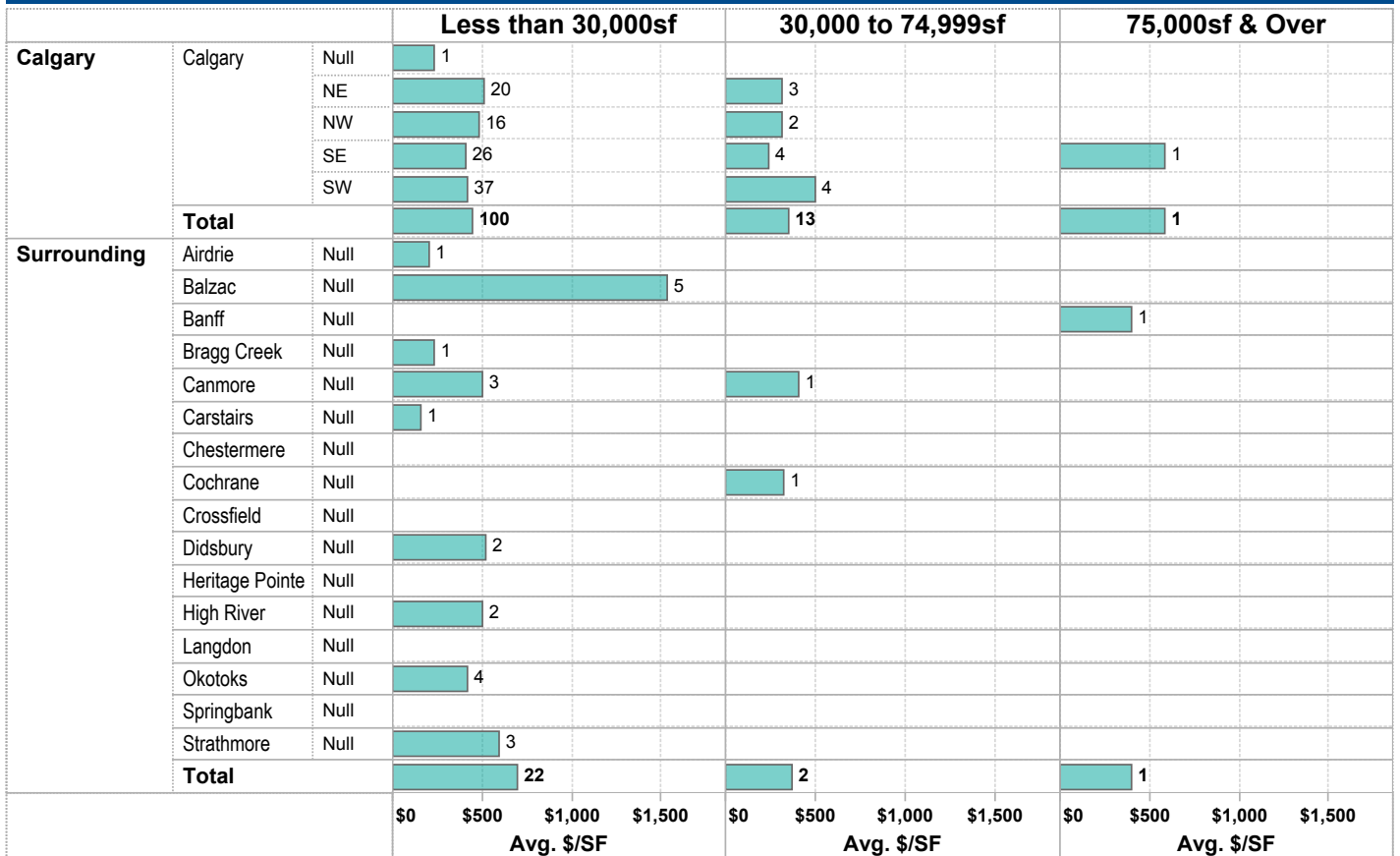
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



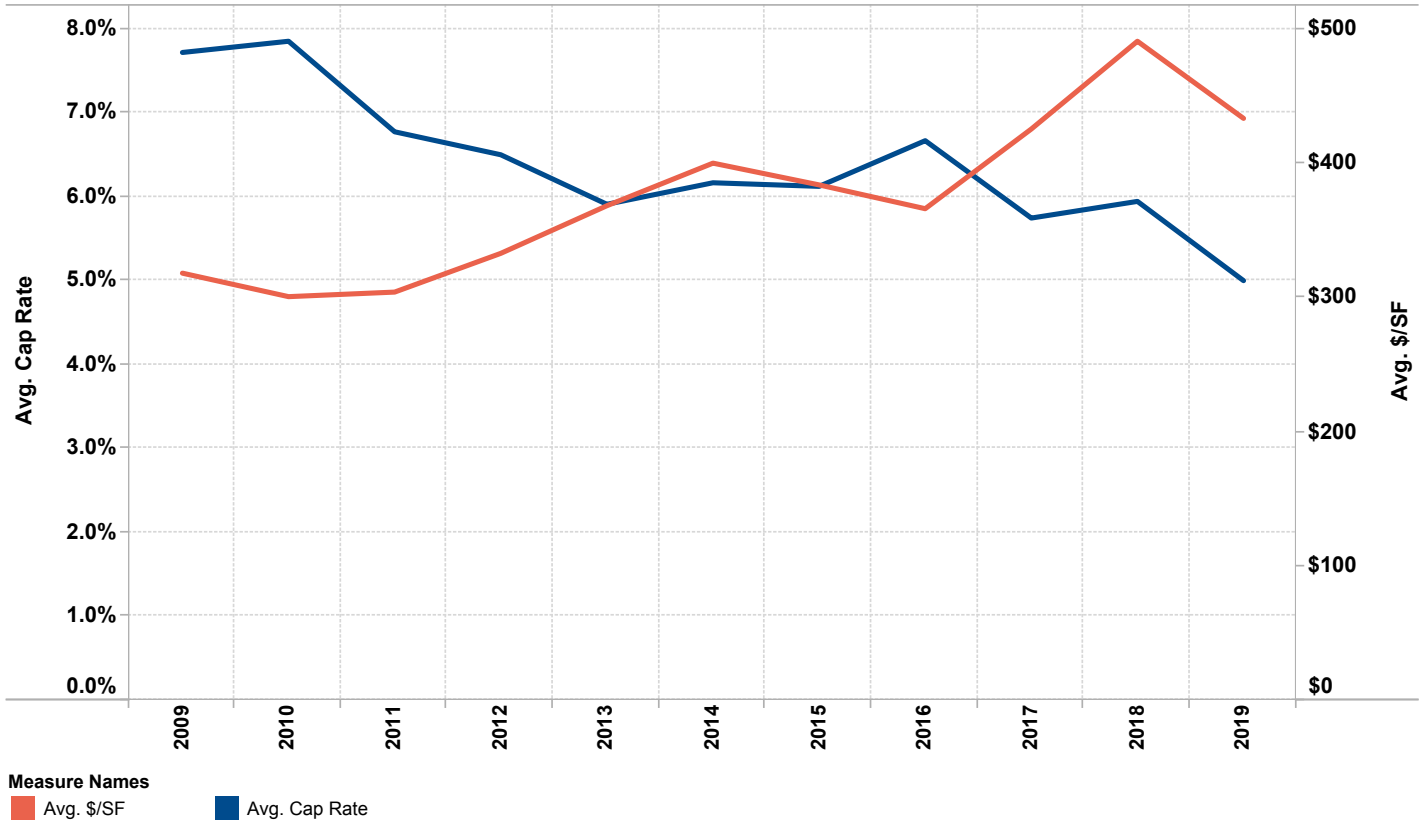
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



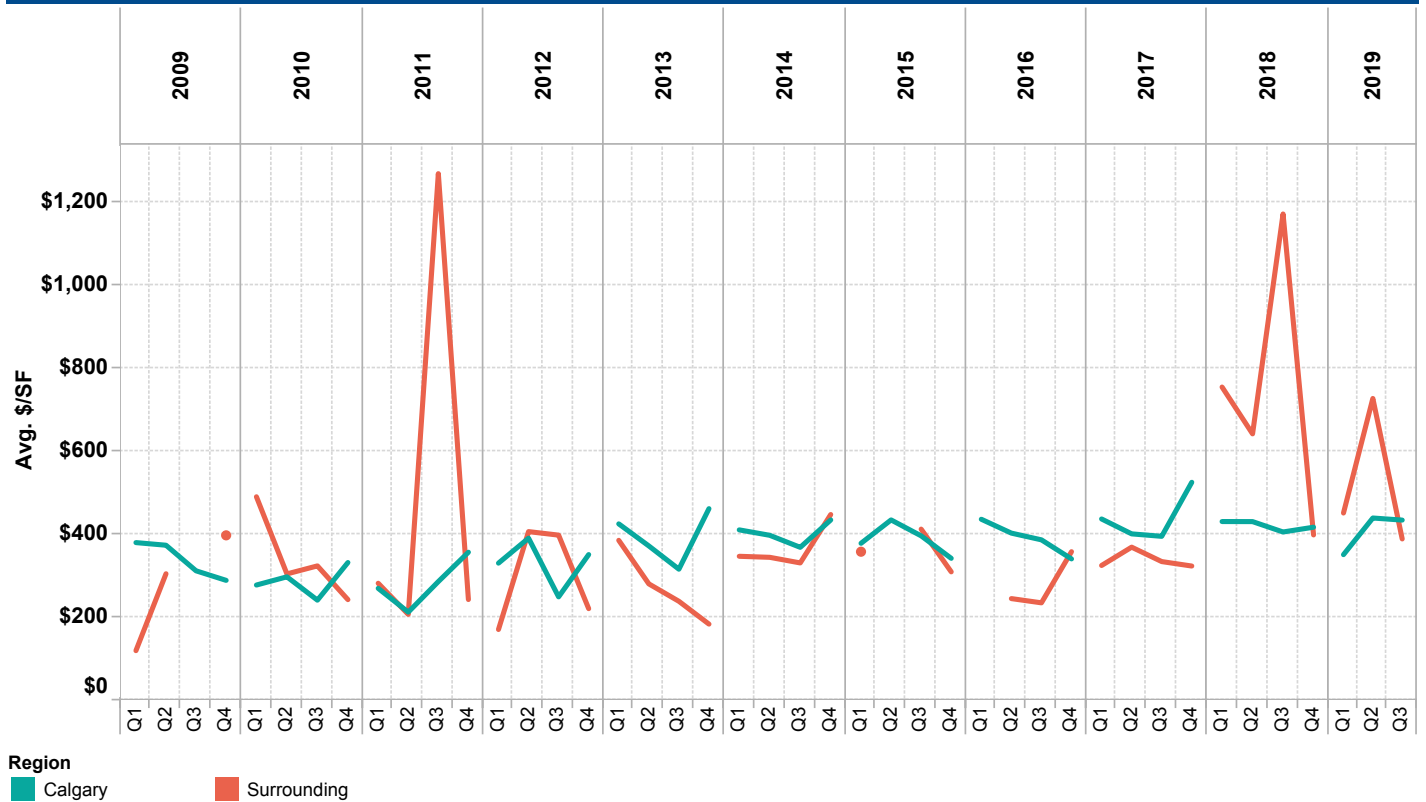
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



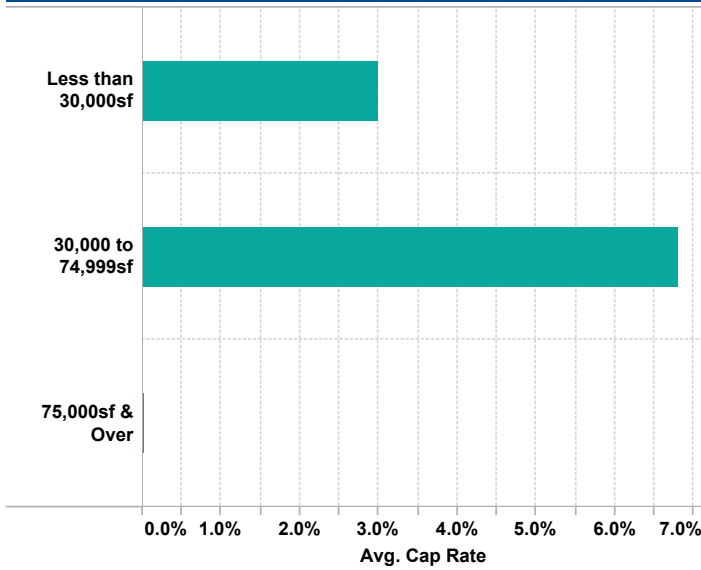
Retail - Avg. \$/SF vs. Cap Rate



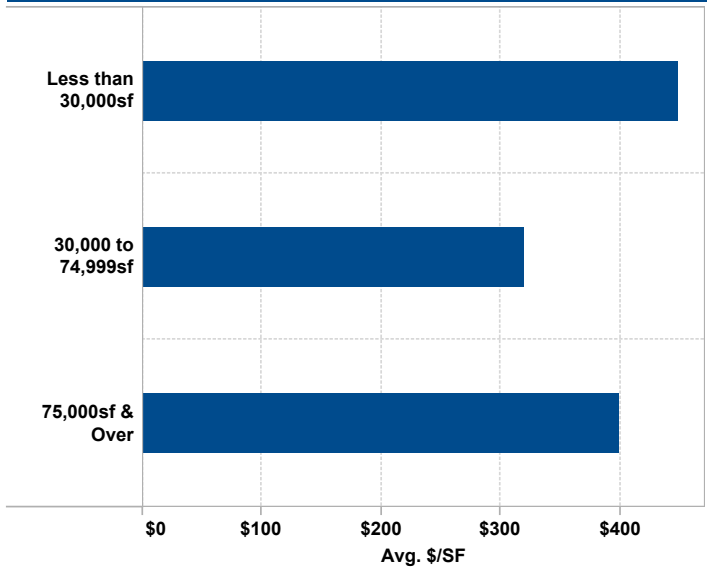
Retail - Avg. \$/SF by Area



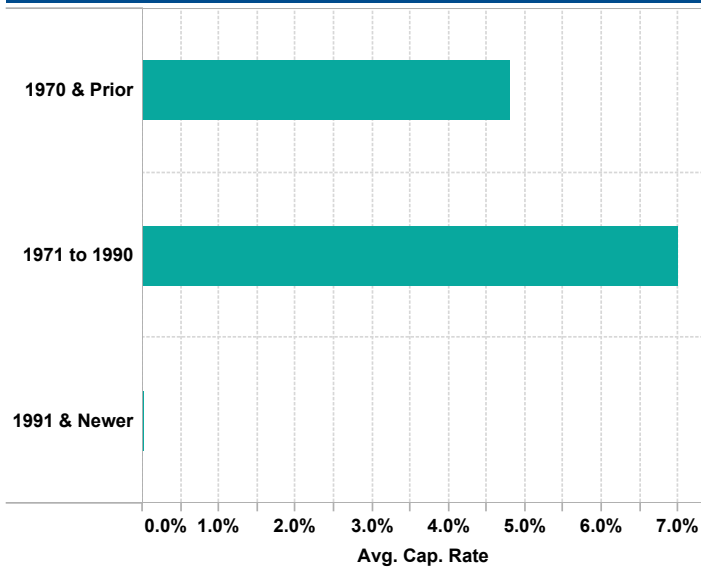
Retail - Avg. Cap Rate by Bldg. Size (last 12 mos.)



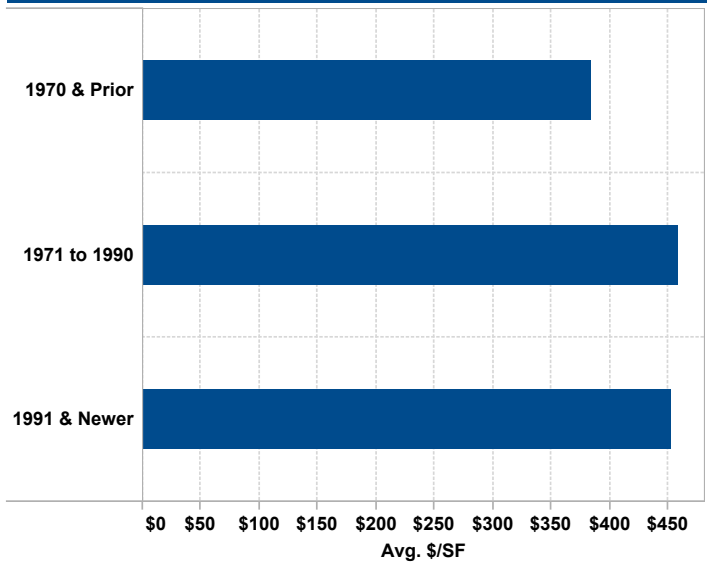
Retail - Avg. \$/SF by Bldg. Size (last 12 mos.)



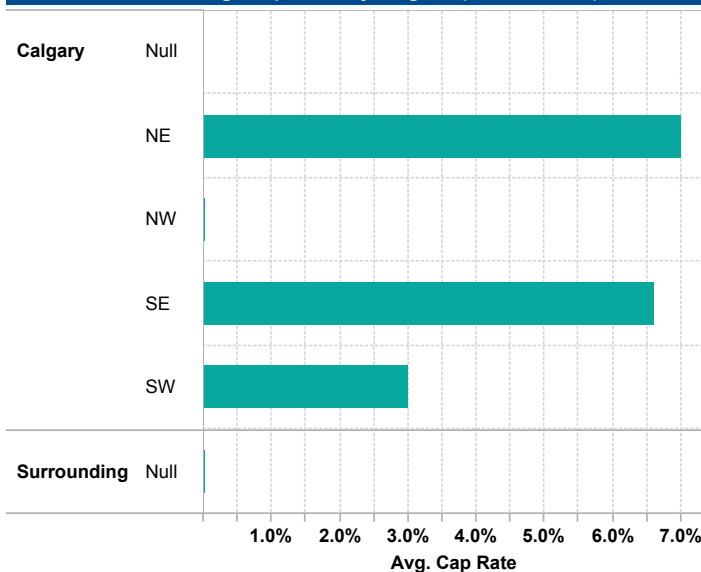
Retail - Avg. Cap Rate by Const. Year (last 12 mos.)



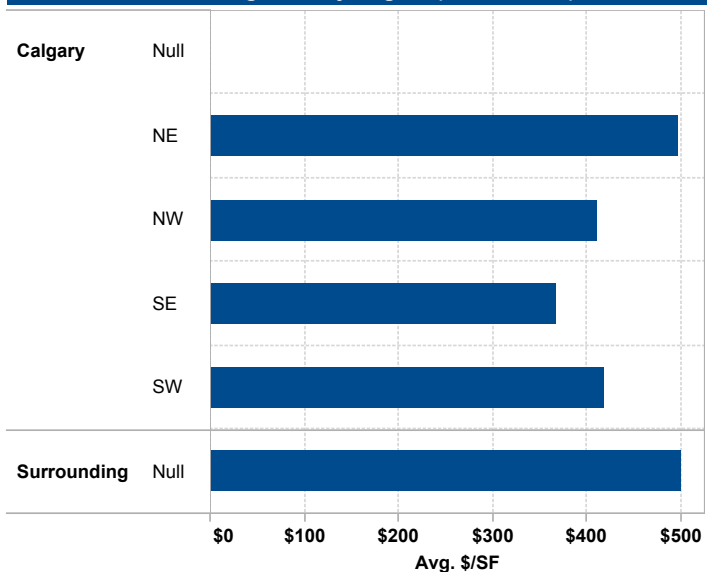
Retail - Avg. \$/SF by Const. Year (last 12 mos.)

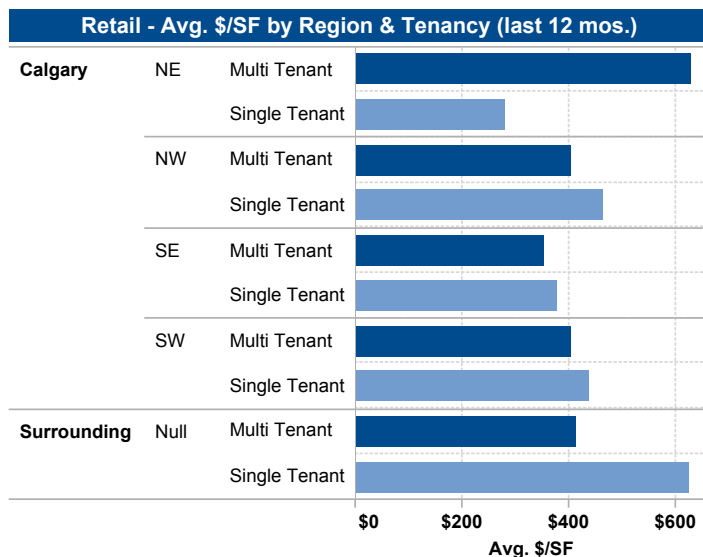


Retail - Avg. Cap Rate by Region (last 12 mos.)



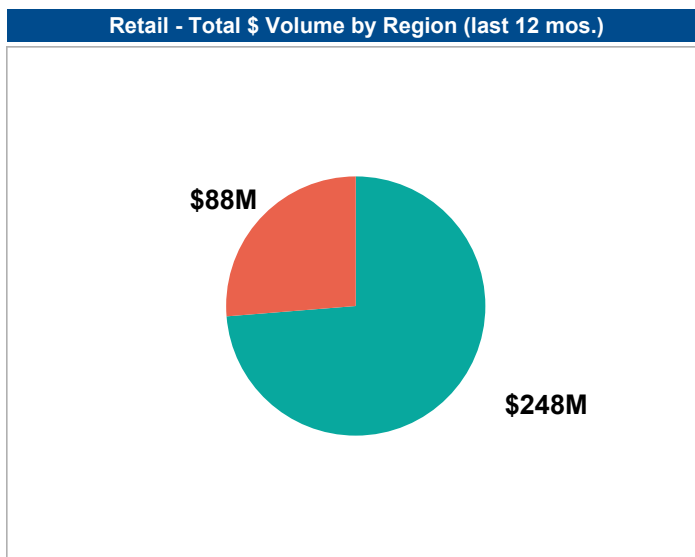
Retail - Avg. \$/SF by Region (last 12 mos.)





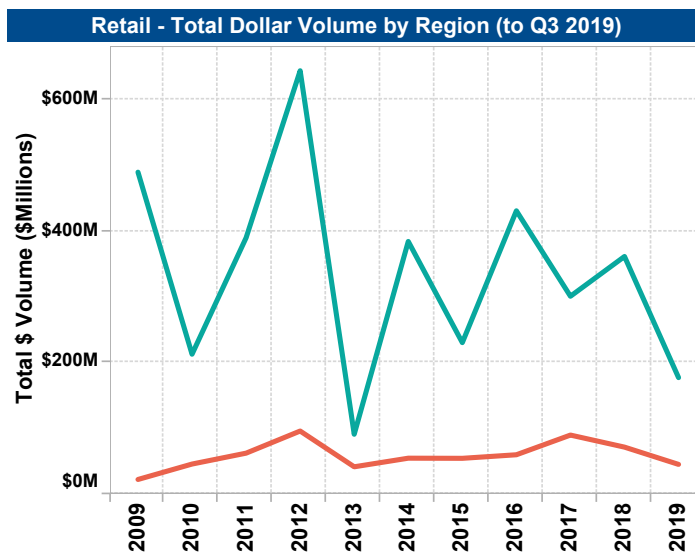
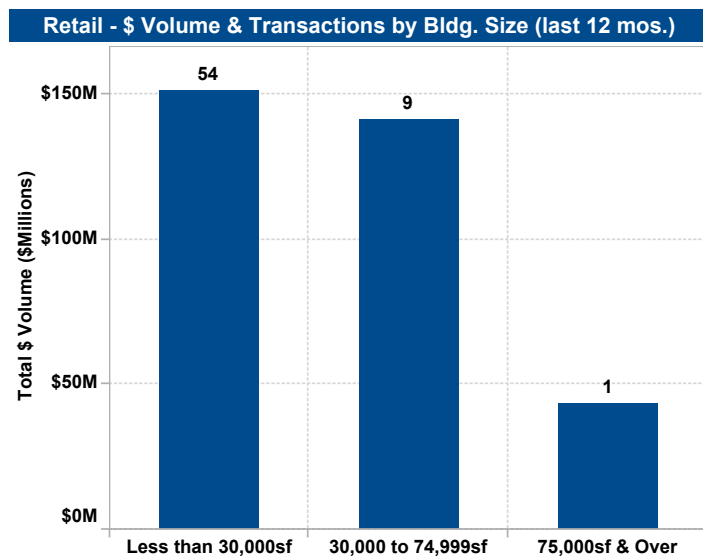
Property Type

- Multi Tenant
- Single Tenant



Region

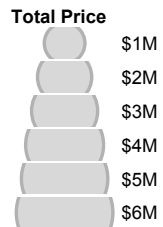
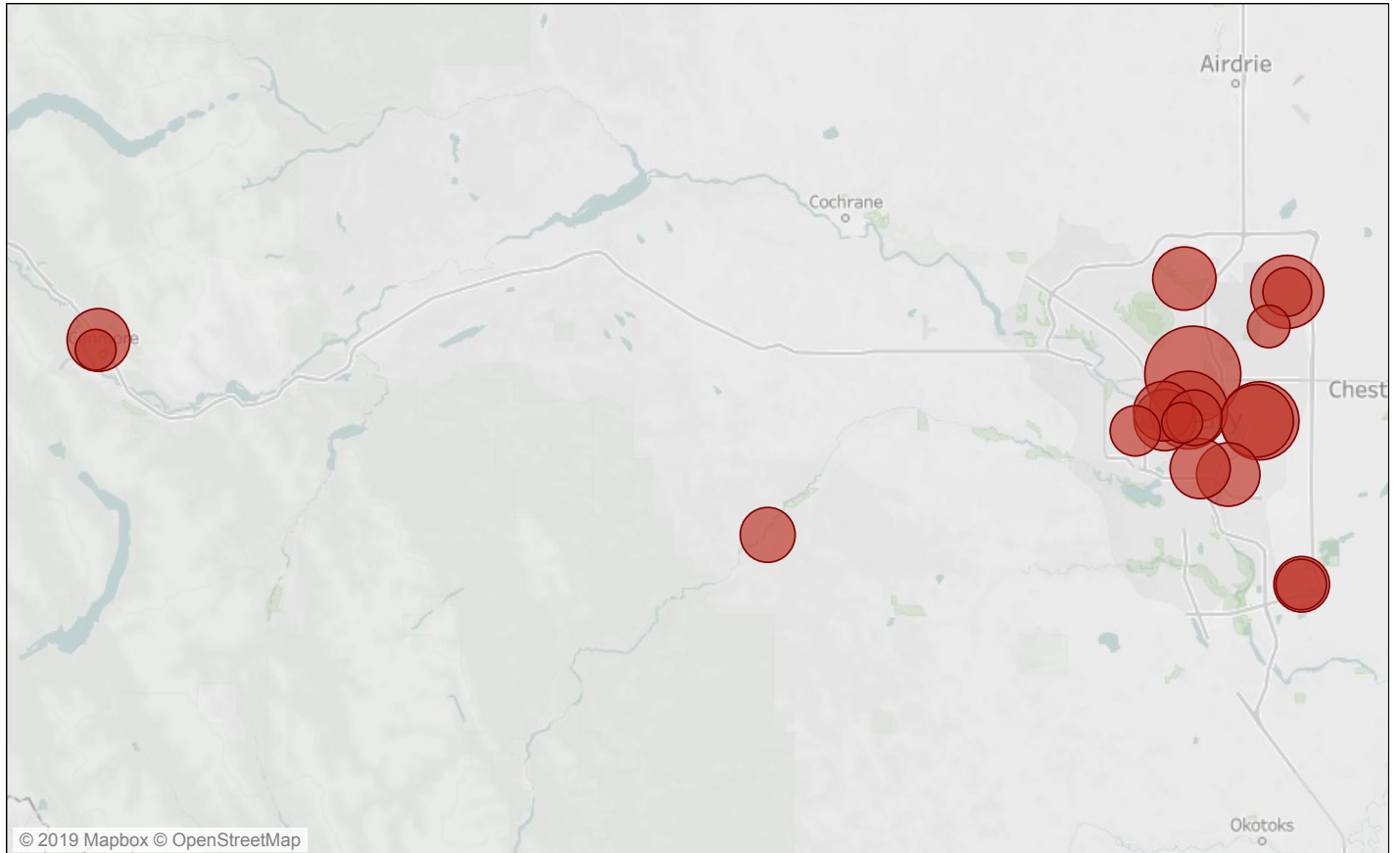
- Calgary
- Surrounding



Retail - Top Transactions Q3 2019

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
2220 Centre Street NE	Calgary	\$6,100,000	12,442	\$490	Market
3601 17th Avenue SE	Calgary	\$4,050,000	9,525	\$425	Market
225 8th Avenue SW	Calgary	\$4,000,000	7,680	\$521	Market
8110 88th Avenue NE	Calgary	\$3,536,556	5,814	\$608	Market
1814 33rd Street SE	Calgary	\$3,500,000	8,066	\$434	Market

Retail - Q3 2019 Transactions



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