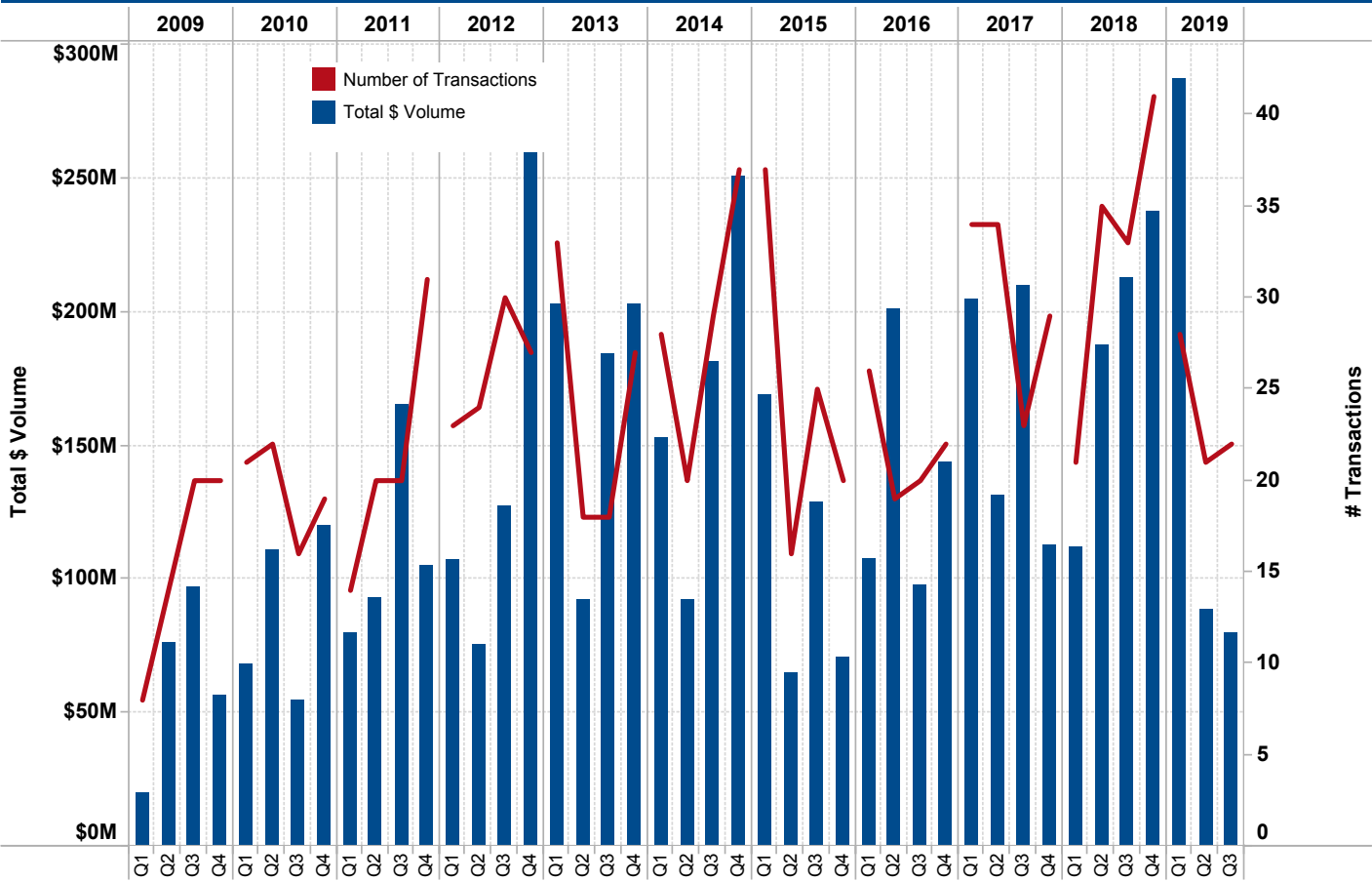

Greater Calgary Area Industrial

Commercial Q3 2019 Statistics

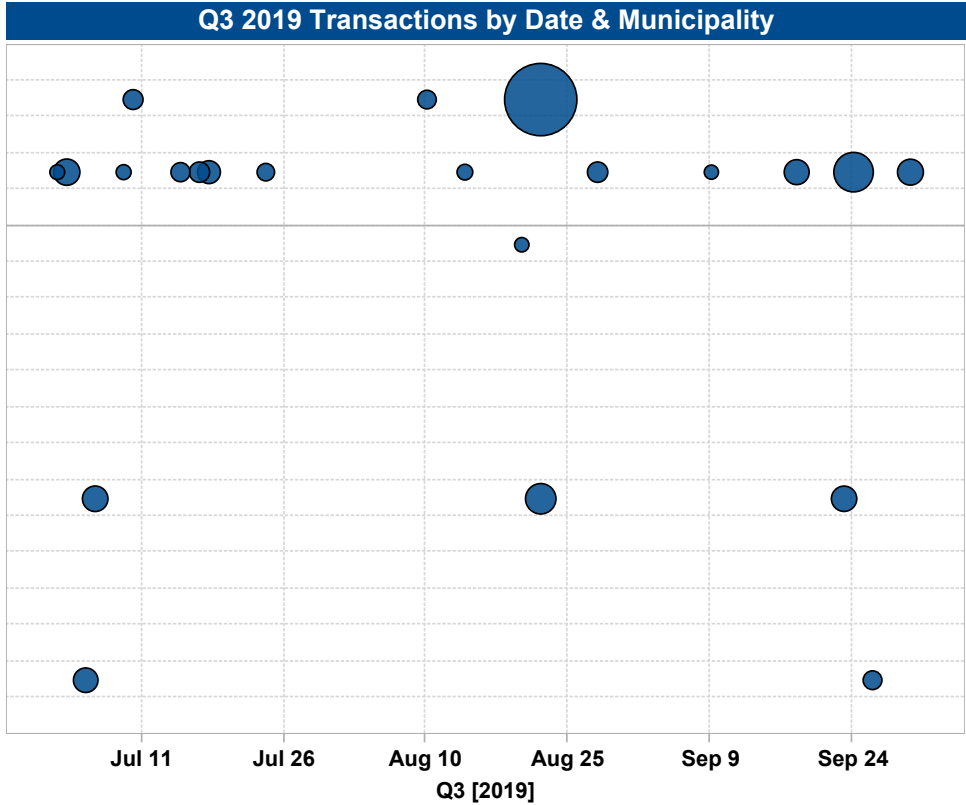
Data as of September 30, 2019



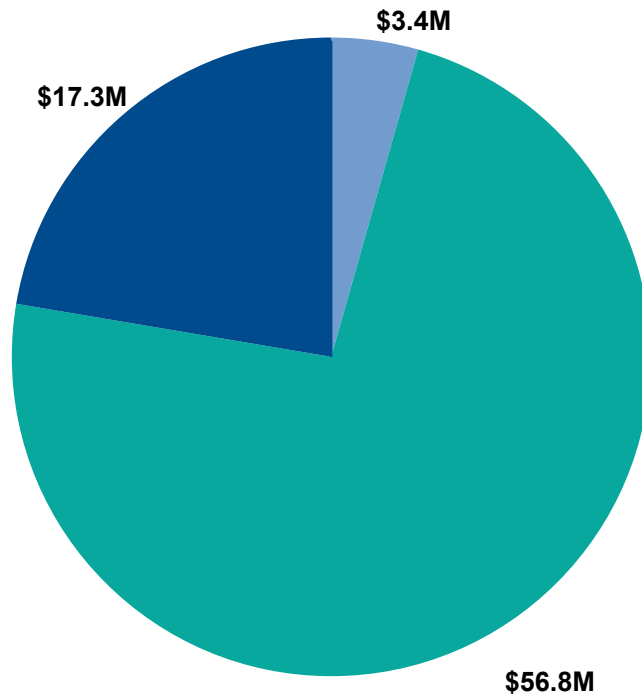
Industrial - Total Price & Transactions by Year & Quarter



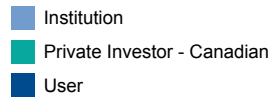
Industrial			
Calgary	Calgary	Null	
		NE	\$30.2M
		NW	
		SE	\$32.7M
		SW	
Surrounding	Airdrie	Null	\$1.1M
	Balzac	Null	
	Banff	Null	
	Canmore	Null	
	Carstairs	Null	
	Chestermere	Null	
	Cochrane	Null	
	Crossfield	Null	\$11.3M
	Didsbury	Null	
	High River	Null	
	Langdon	Null	
	Okotoks	Null	
	Springbank	Null	\$4.8M
	Strathmore	Null	



Industrial - Q3 2019 Purchaser Profile by Total \$ Volume

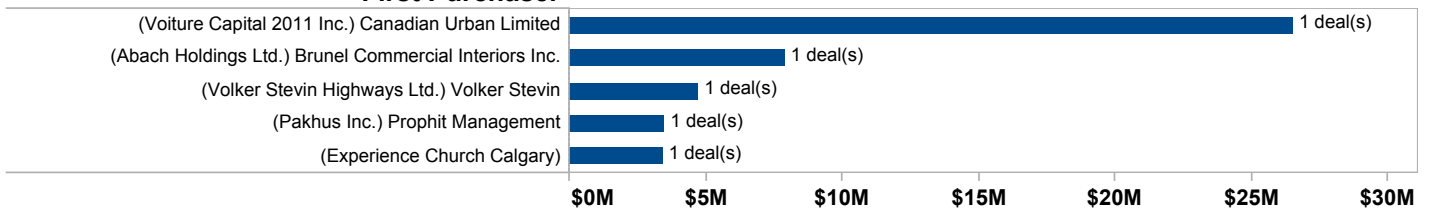


Purchaser Profile

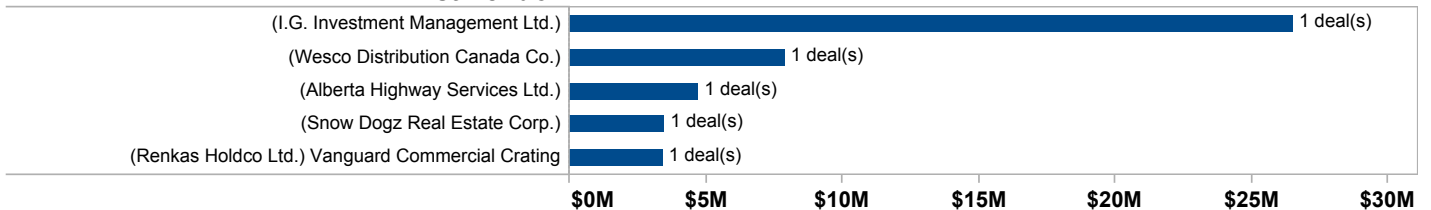


Industrial - Q3 2019 Top Purchasers, Vendors, Lenders

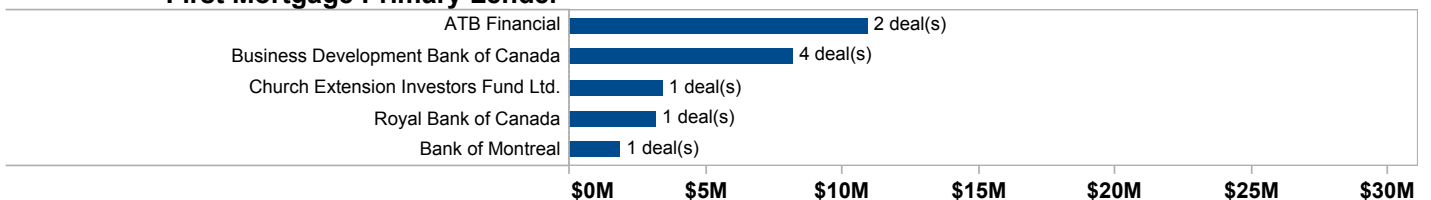
First Purchaser



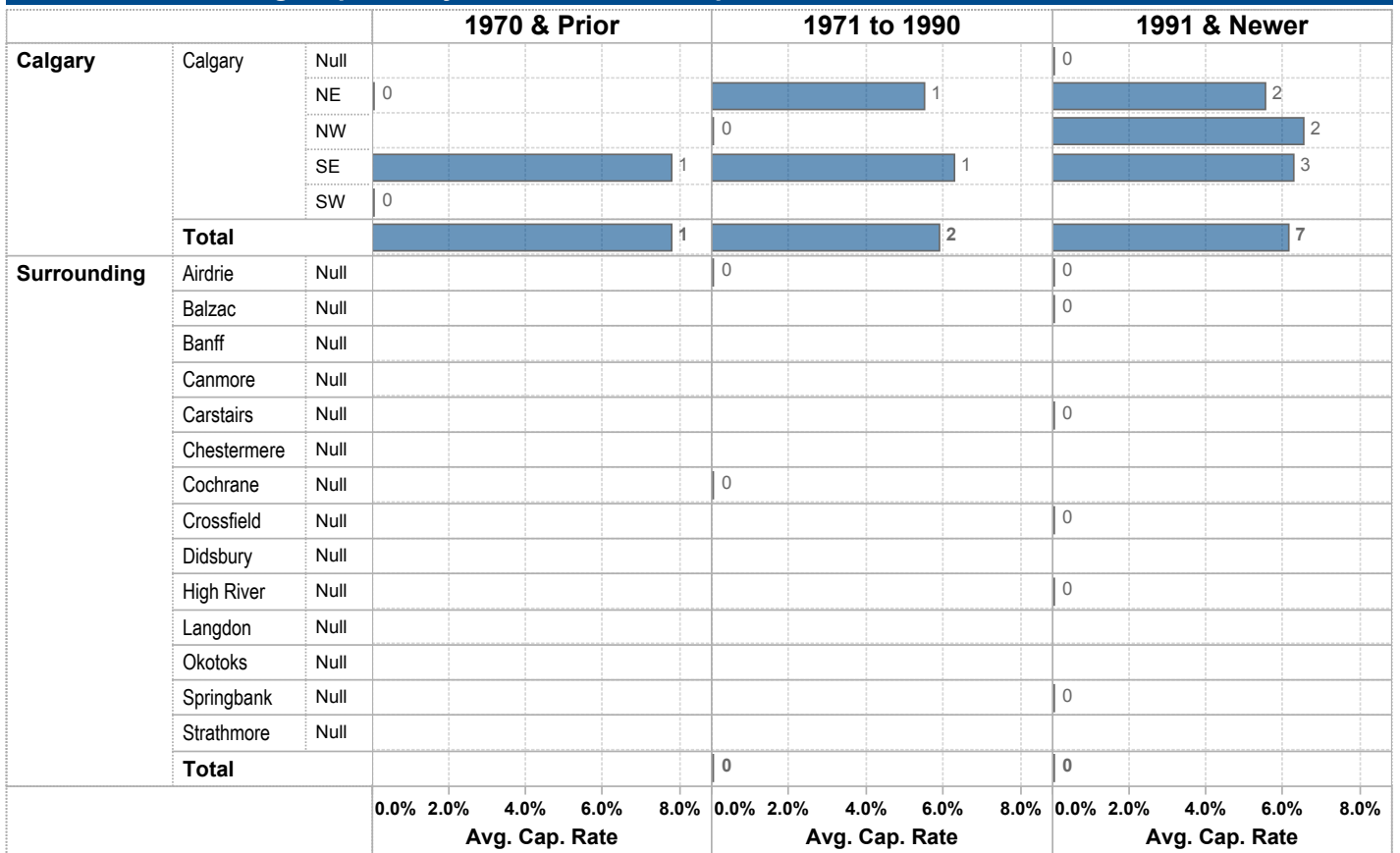
First Vendor



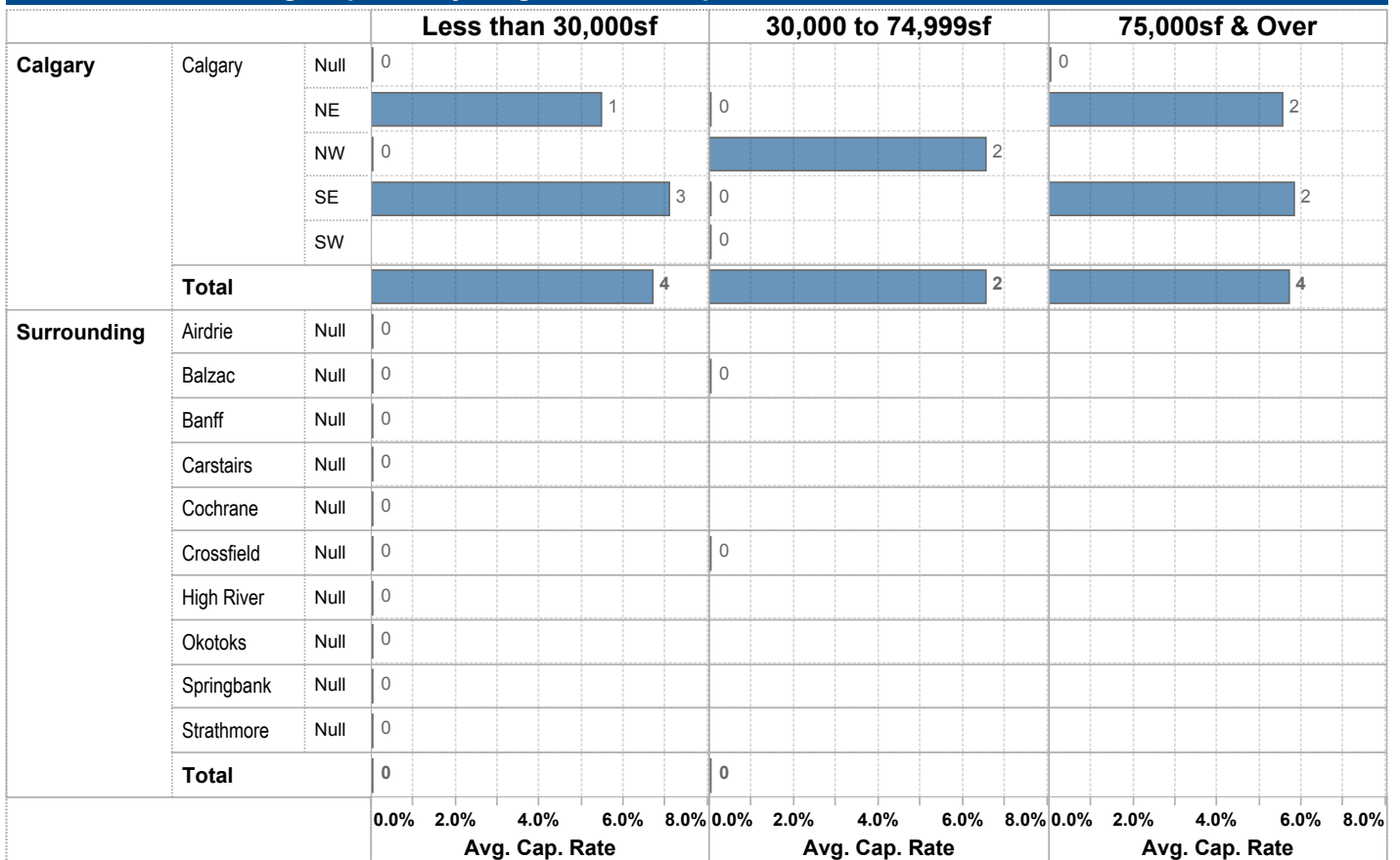
First Mortgage Primary Lender



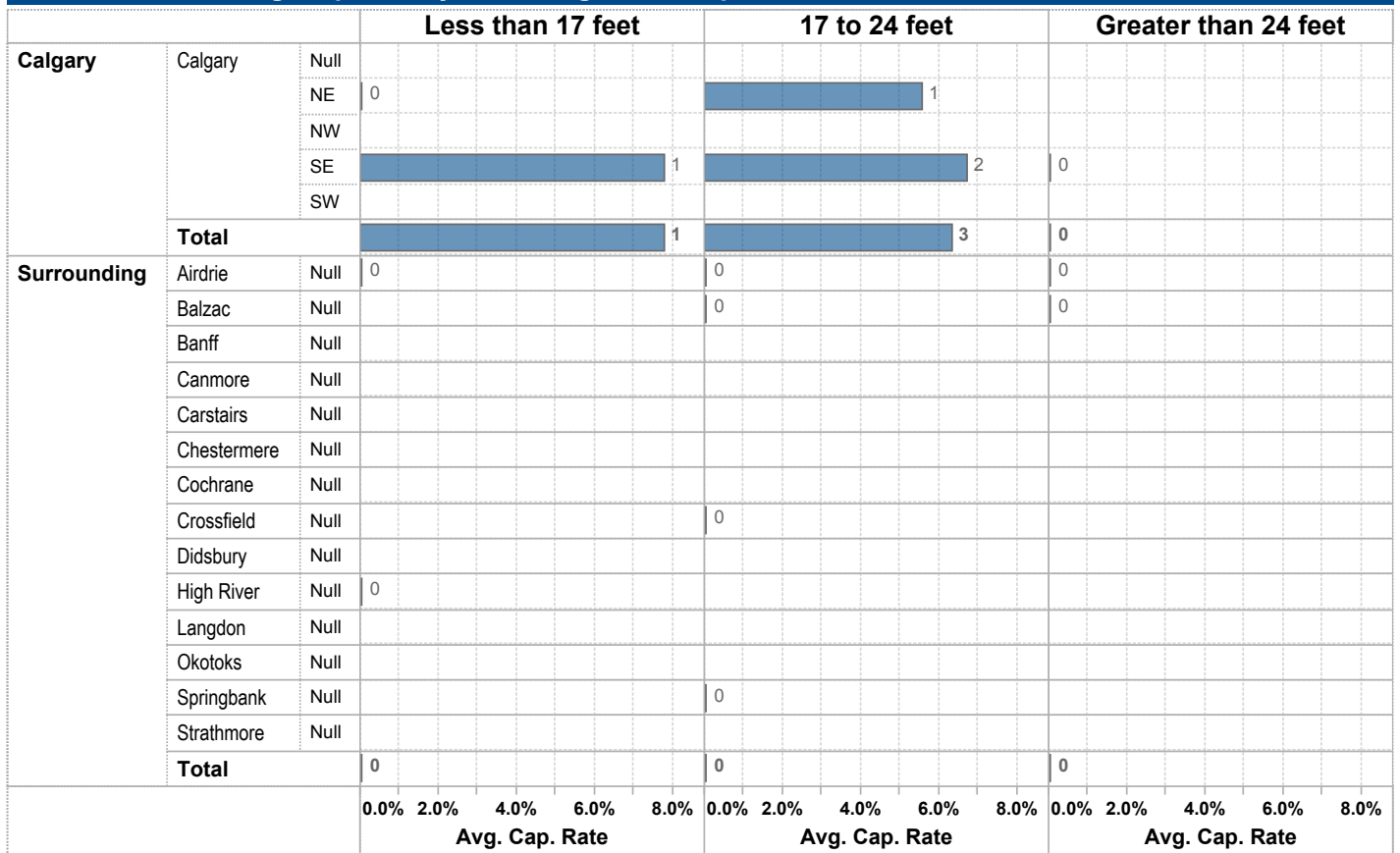
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



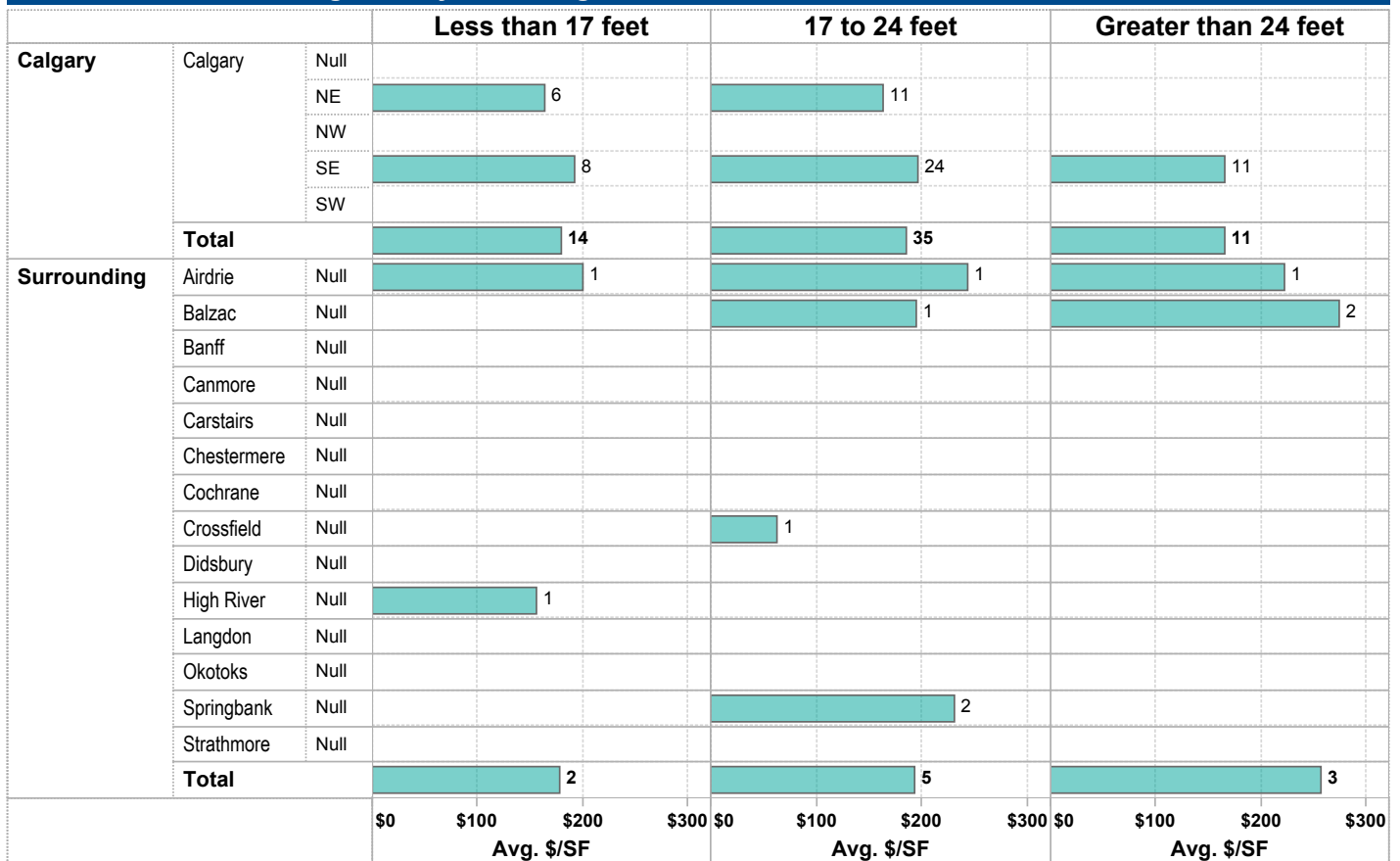
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



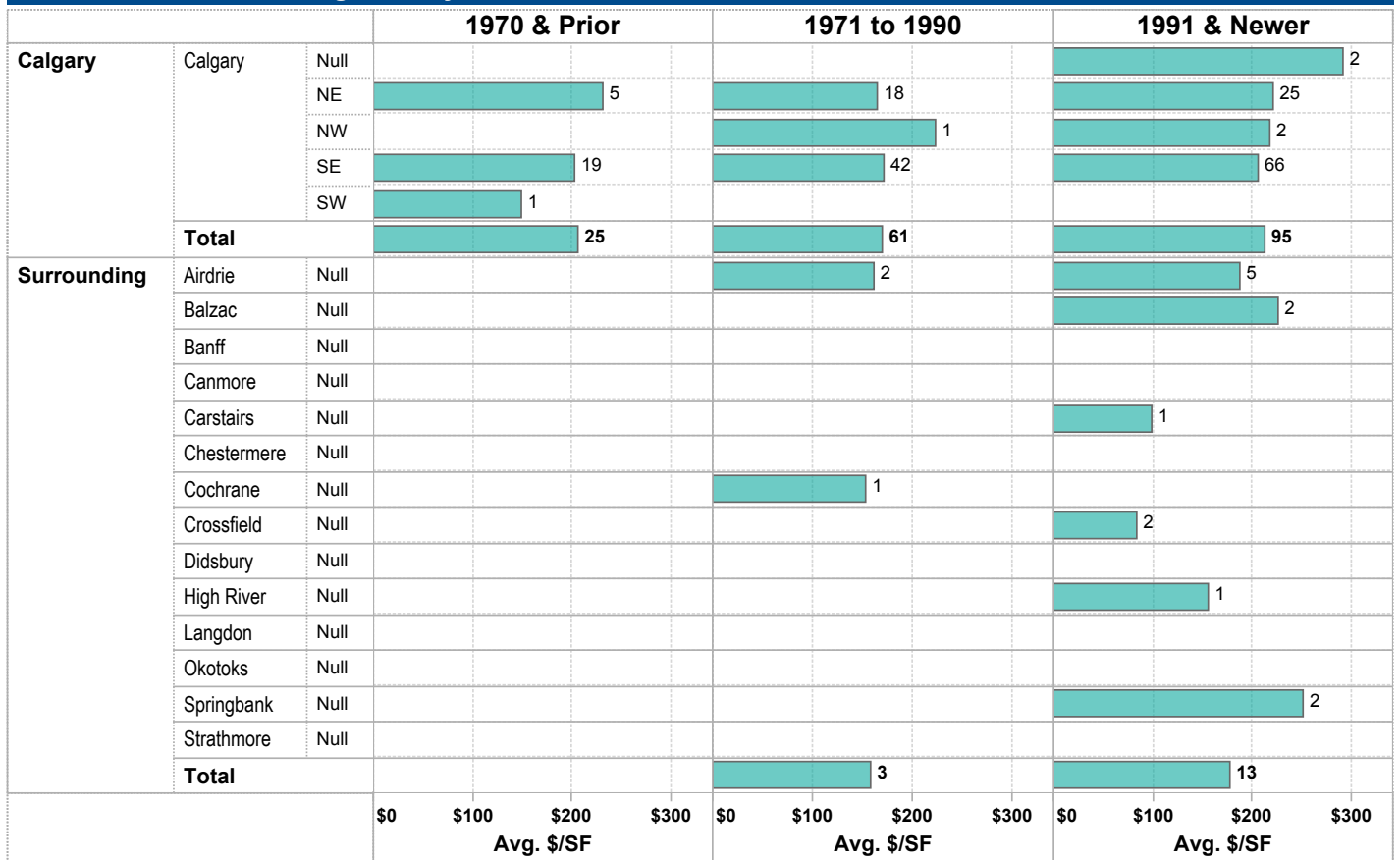
Avg. Cap Rate by Clear Height with Cap Rate Deal Count - Last 24 Months



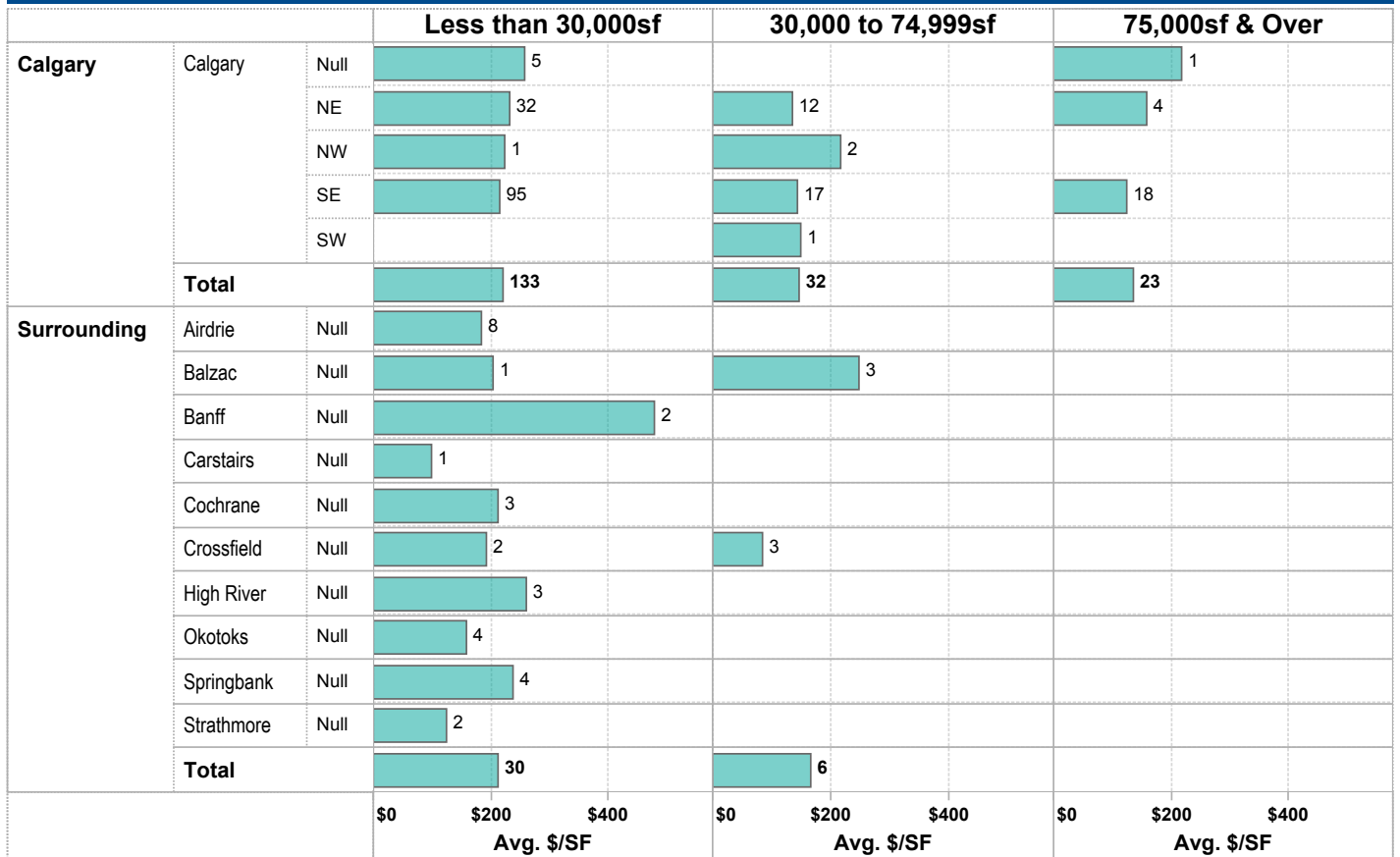
Avg. \$/SF by Clear Height with \$/SF Deal Count - Last 24 Months



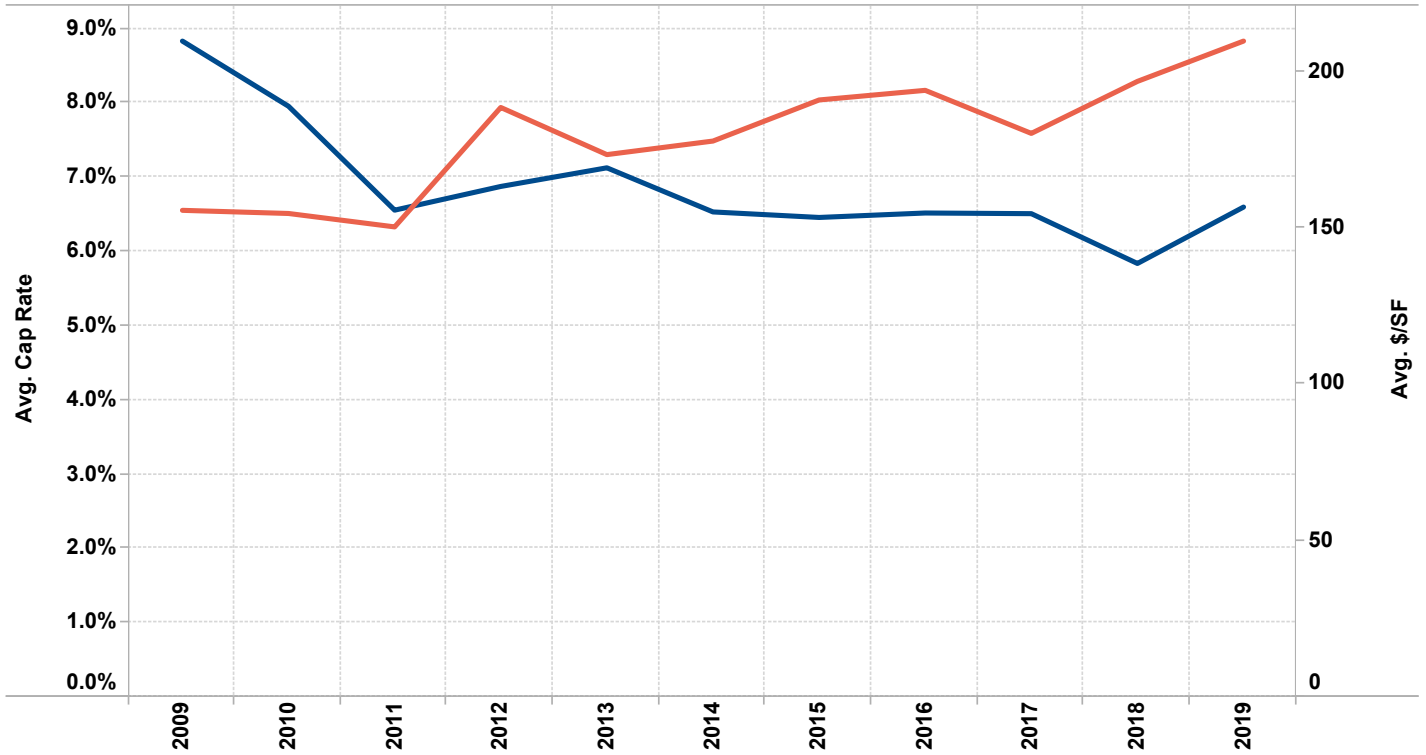
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



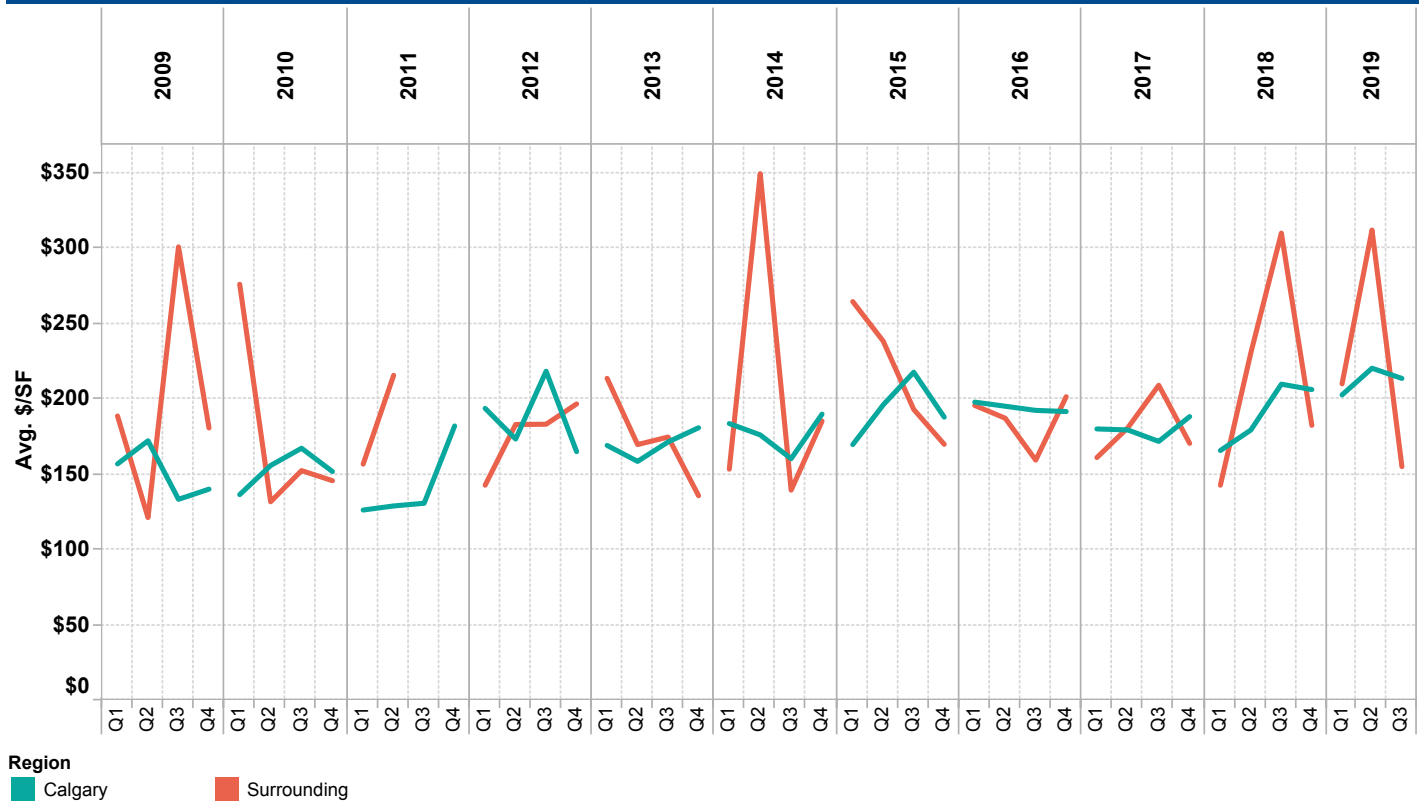
Industrial - Avg. \$/SF vs. Cap Rate



Measure Names

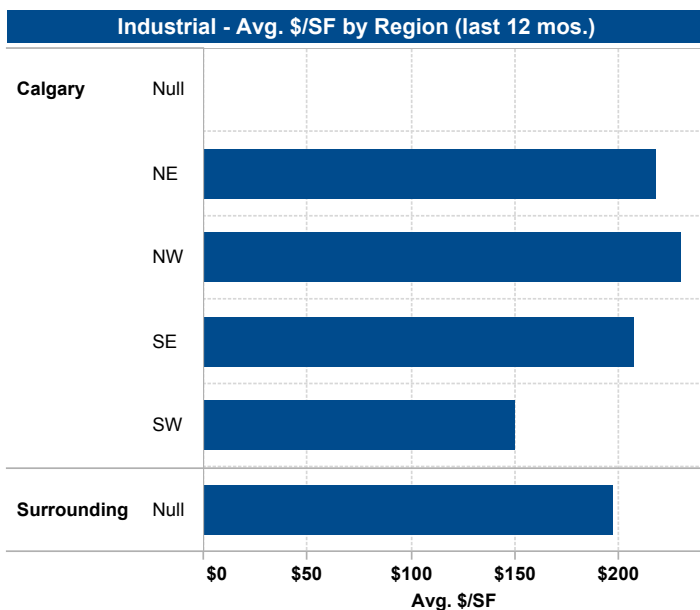
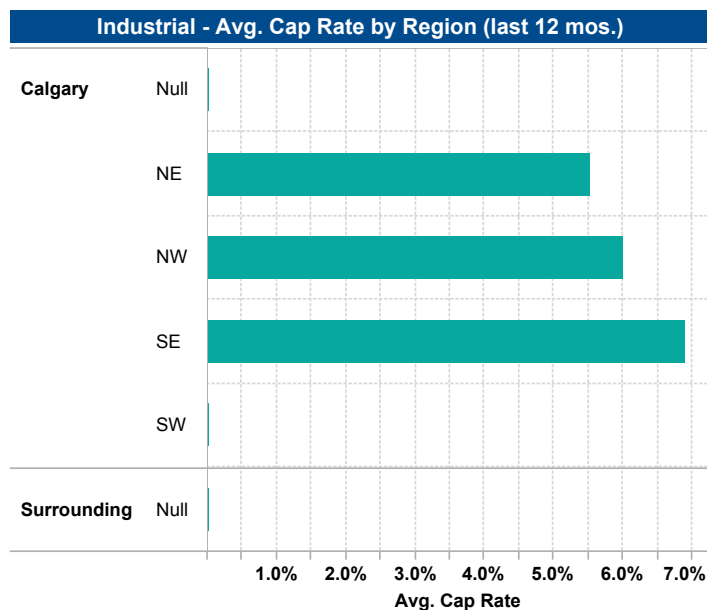
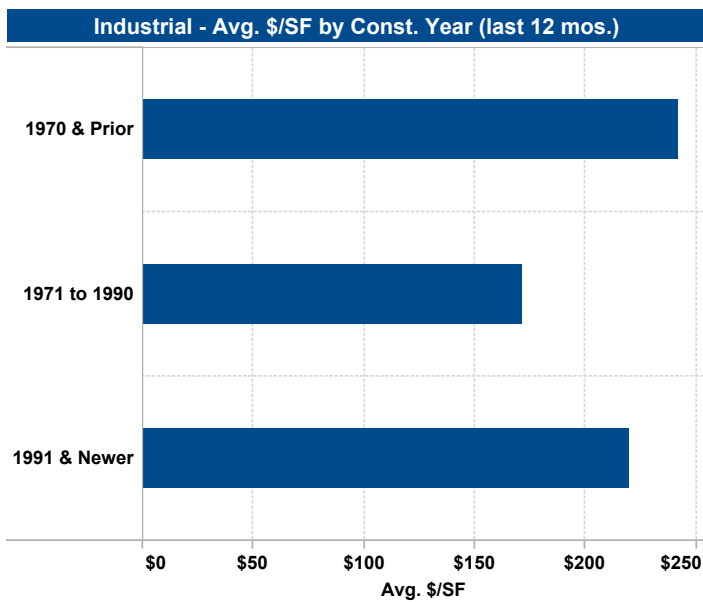
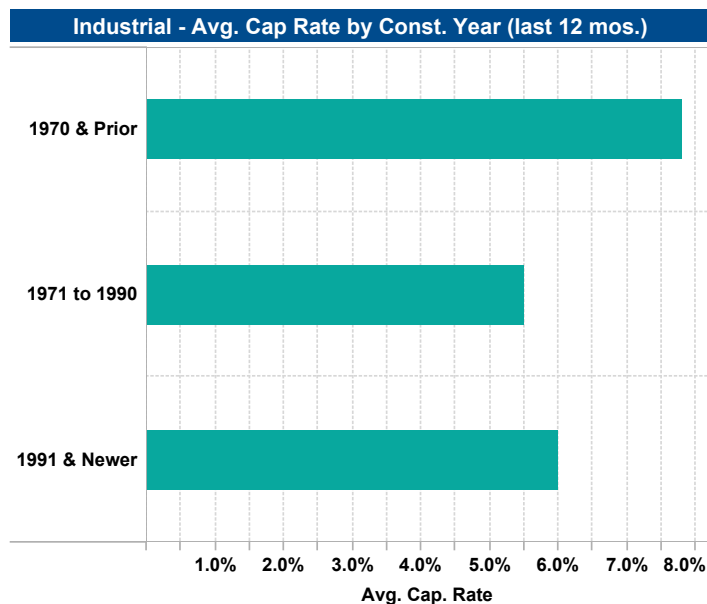
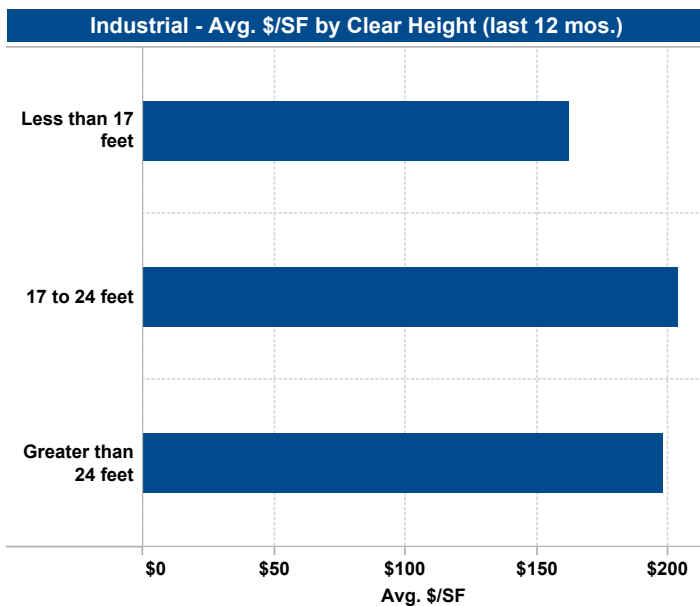
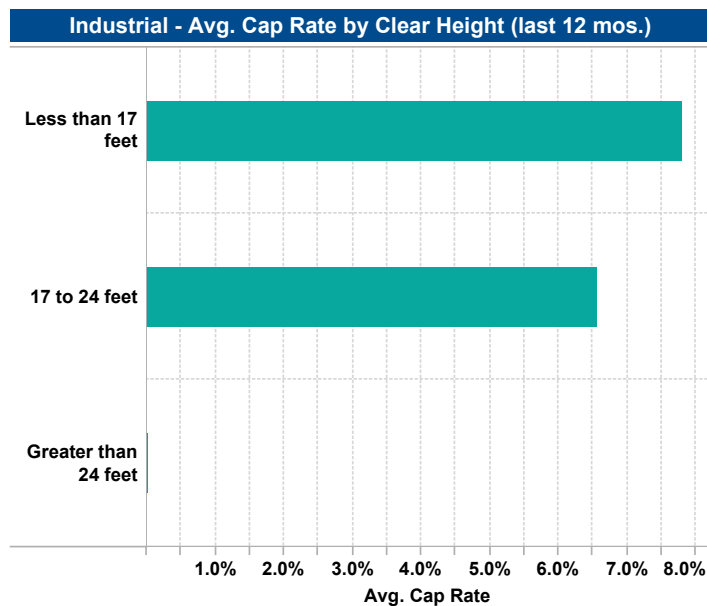
■ Avg. Cap Rate
 ■ Avg. Price Per Sq..

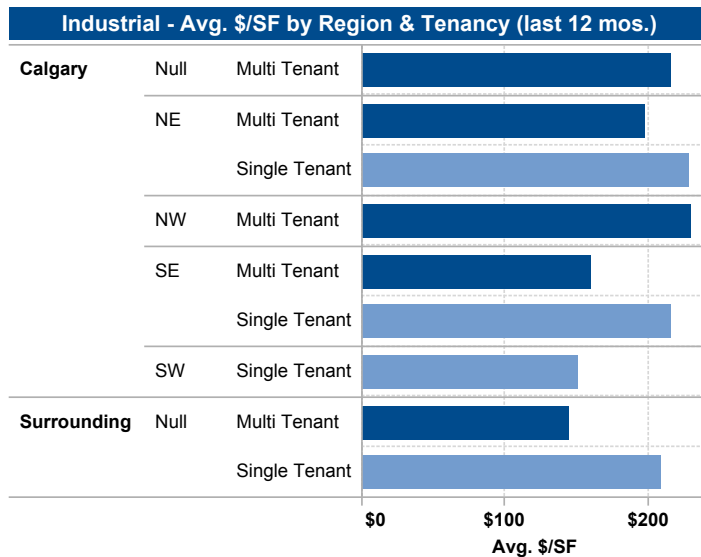
Industrial - Avg. \$/SF by Area



Region

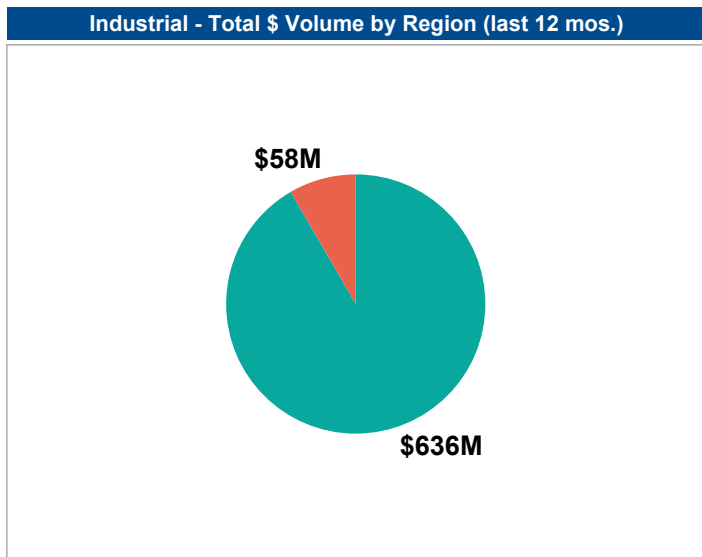
■ Calgary
 ■ Surrounding





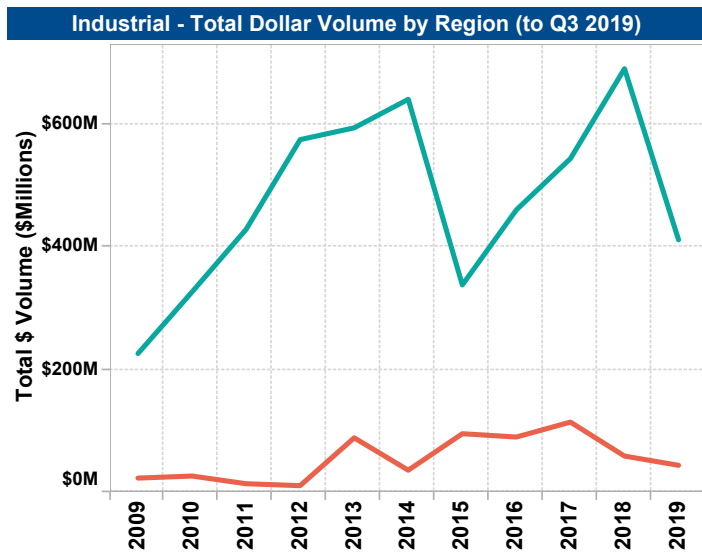
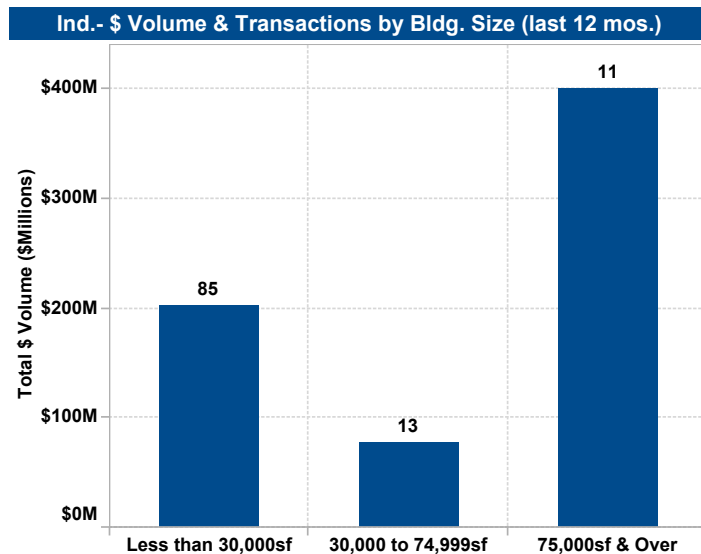
Property Type

- Multi Tenant
- Single Tenant



Region

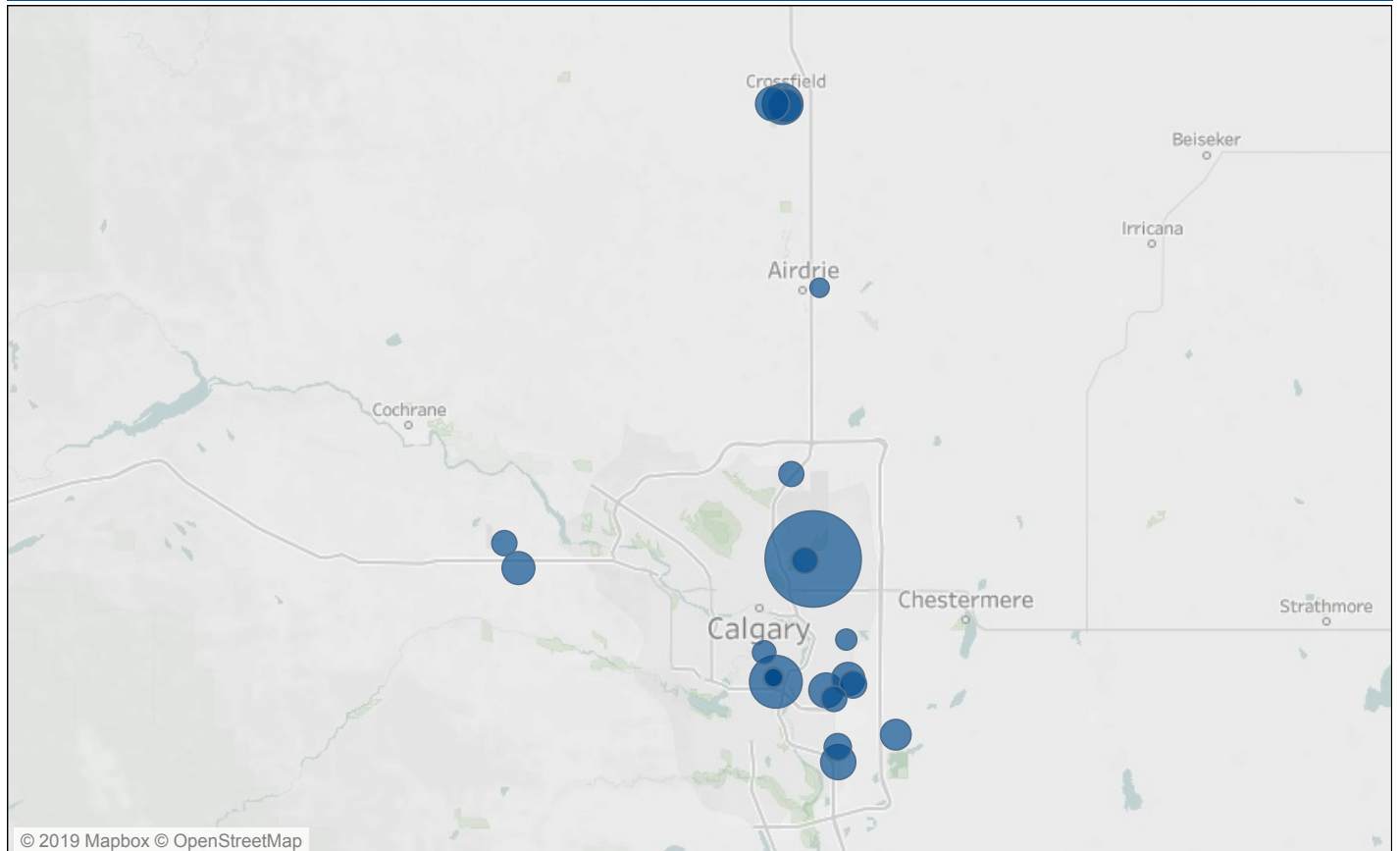
- Calgary
- Surrounding



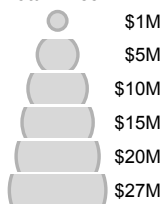
Industrial - Top Transactions Q3 2019

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
2611 Hopewell Place NE	Calgary	\$26,500,000	172,054	\$154	Market
810 59th Avenue SE	Calgary	\$7,900,000	54,875	\$144	Market
1201 Laut Avenue	Crossfield	\$4,695,000	56,300	\$83	Market
12222 44th Street SE	Calgary	\$3,500,000	16,182	\$216	Market
6555 30th Street SE	Calgary	\$3,400,000	15,185	\$223	Market

Industrial - Q3 2019 Transactions



Total Price



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