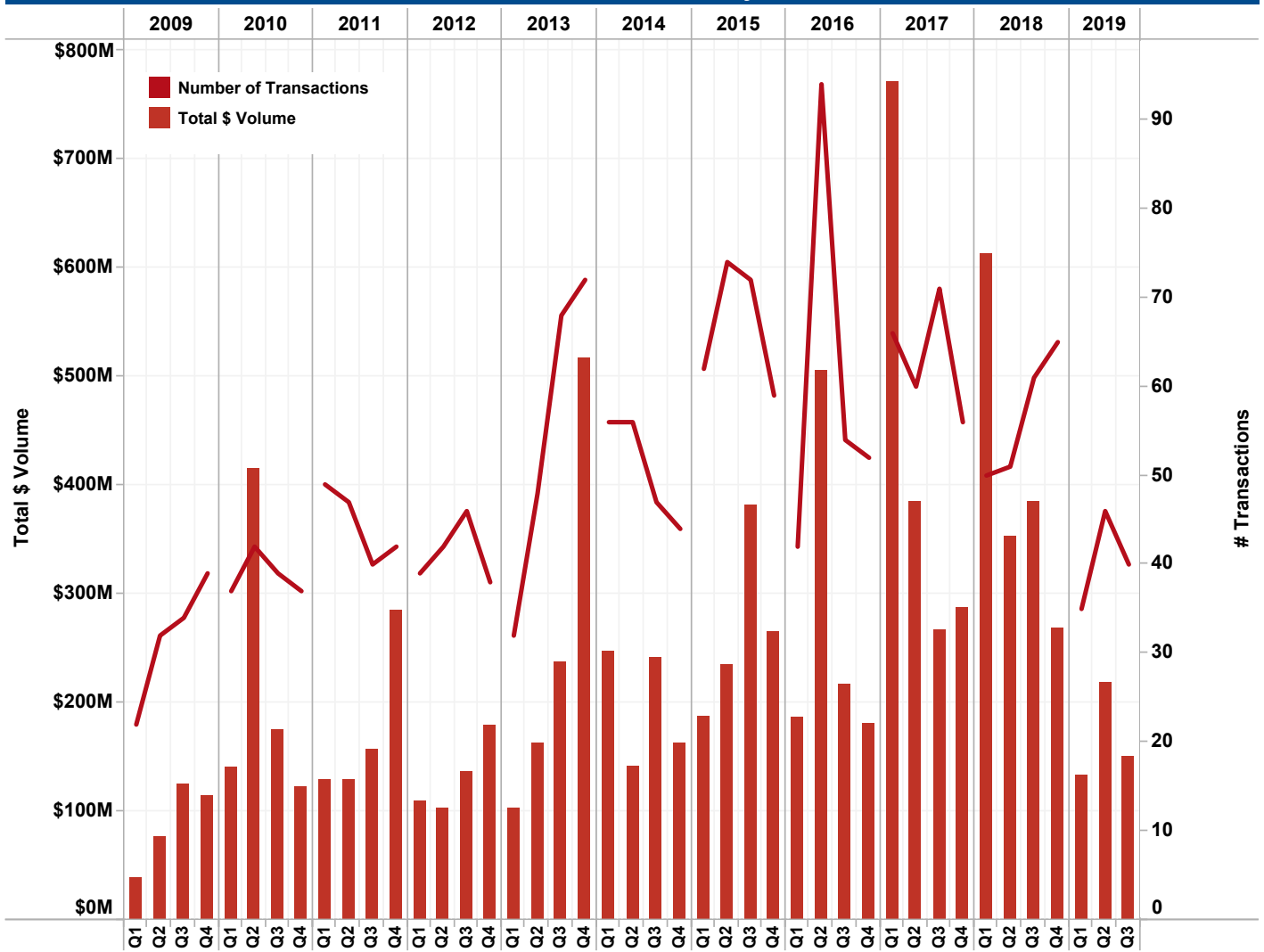

Greater Vancouver Area Retail

Commercial Q3 2019 Statistics

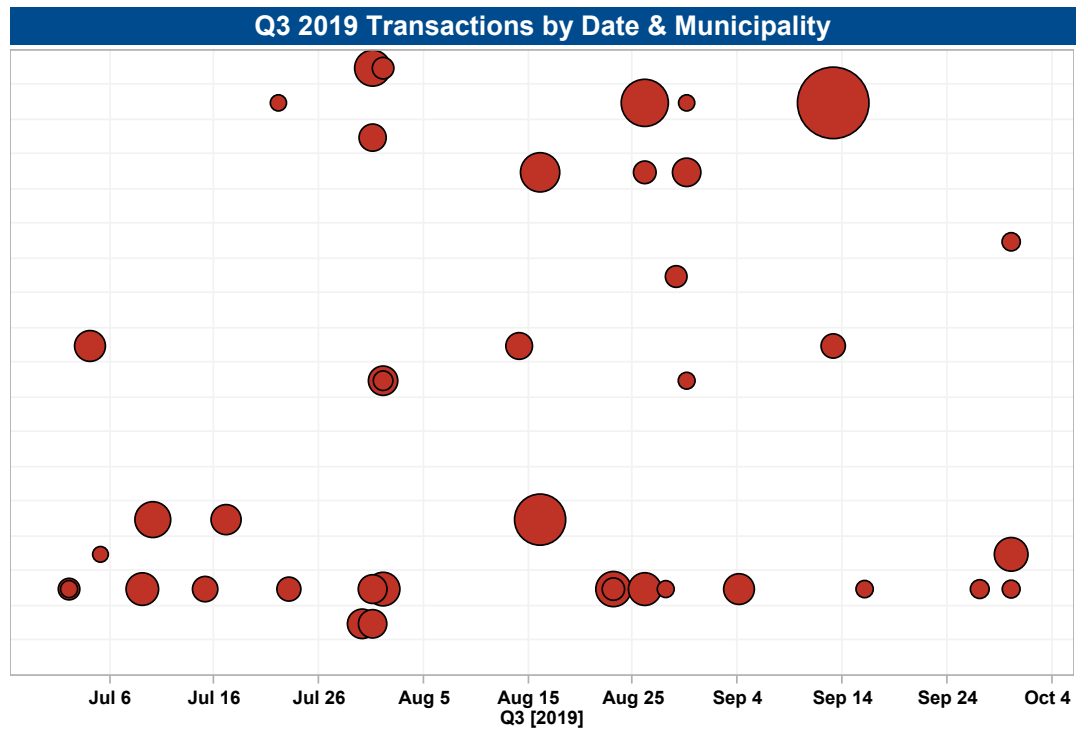
Data as of September 30, 2019



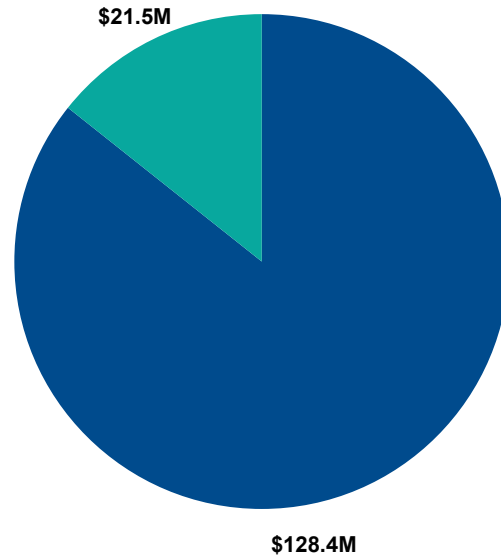
Retail - Total Price & Transactions by Year & Quarter



Retail	
Abbotsford	\$7.4M
Burnaby	\$33.1M
Chilliwack	\$3.1M
Coquitlam	\$12.0M
Delta	
Langley	\$1.4M
Maple Ridge	\$2.0M
Mission	
New Westminster	\$9.5M
North Vancouver	\$6.4M
Pitt Meadows	
Port Coquitlam	
Port Moody	
Richmond	\$20.2M
Surrey	\$5.8M
Vancouver	\$42.0M
West Vancouver	\$7.0M
White Rock	



Retail - Q3 2019 Purchaser Profile by Total \$ Volume

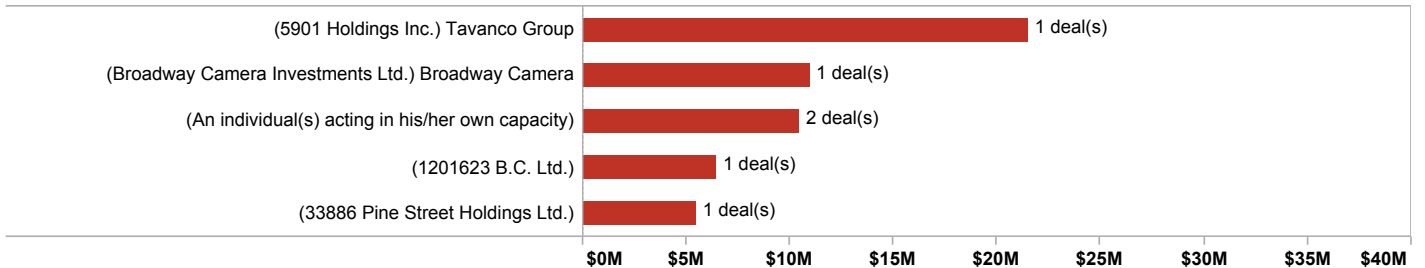


Purchaser Profile

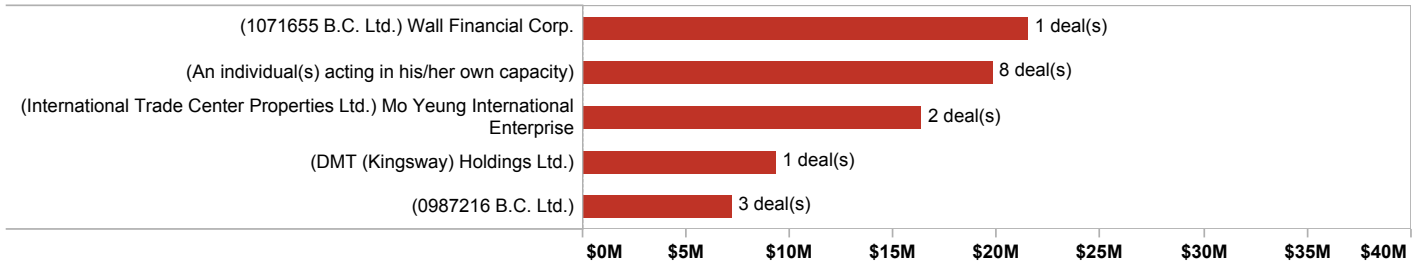
- Private Investor - Canadian
- User

Retail - Q3 2019 Top Purchasers, Vendors, Lenders

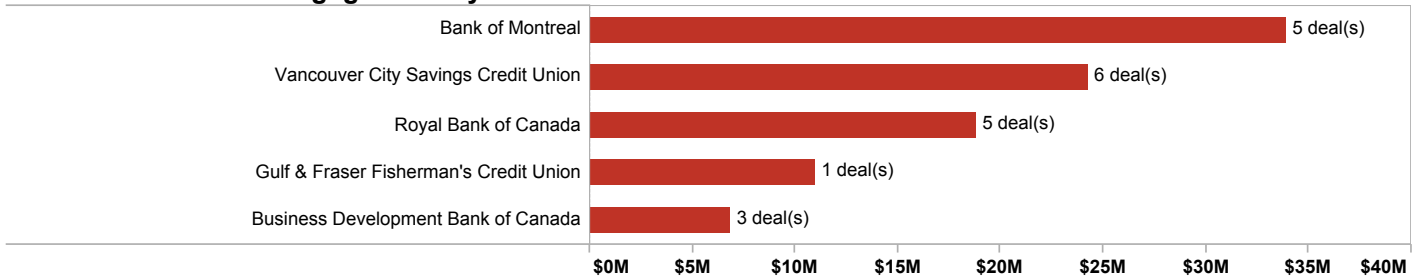
First Purchaser



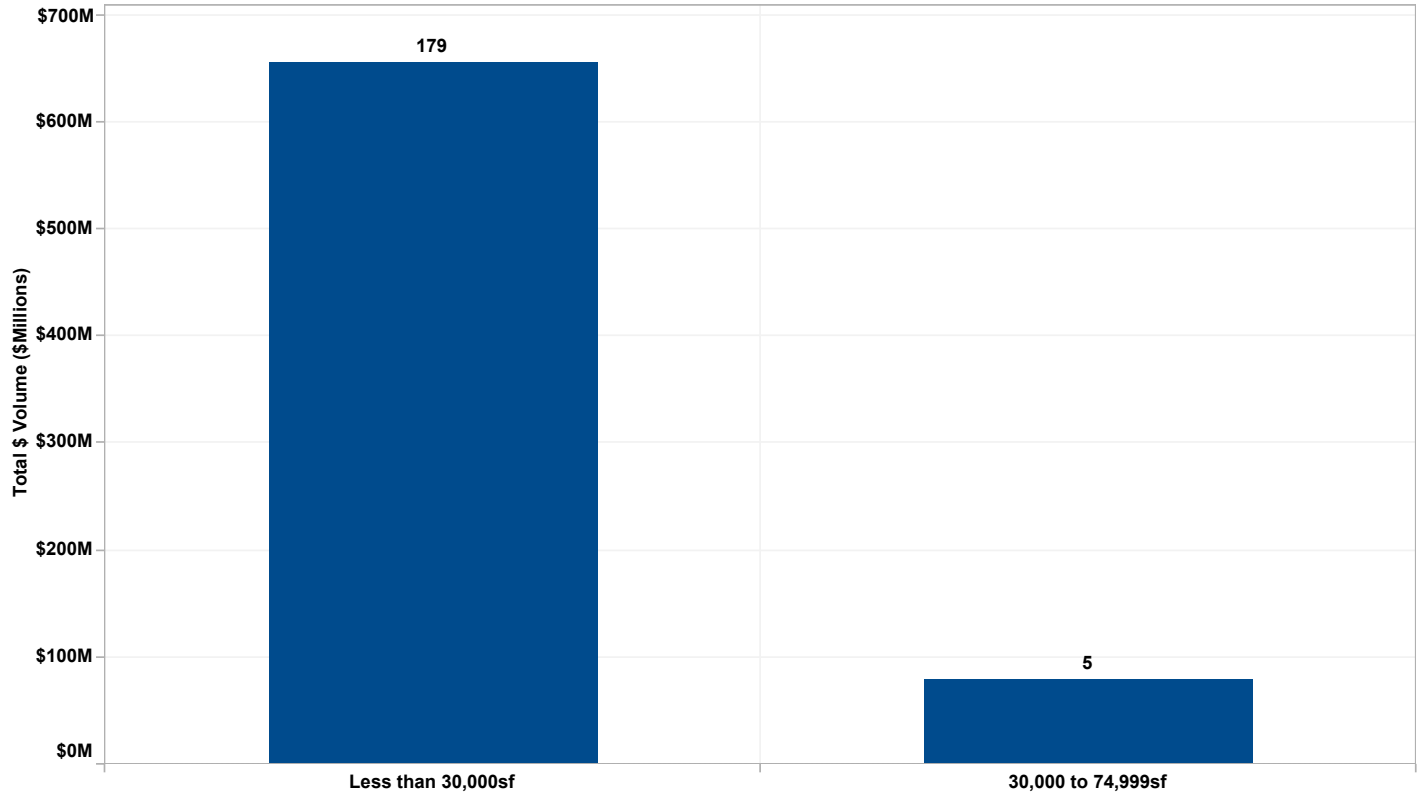
First Vendor



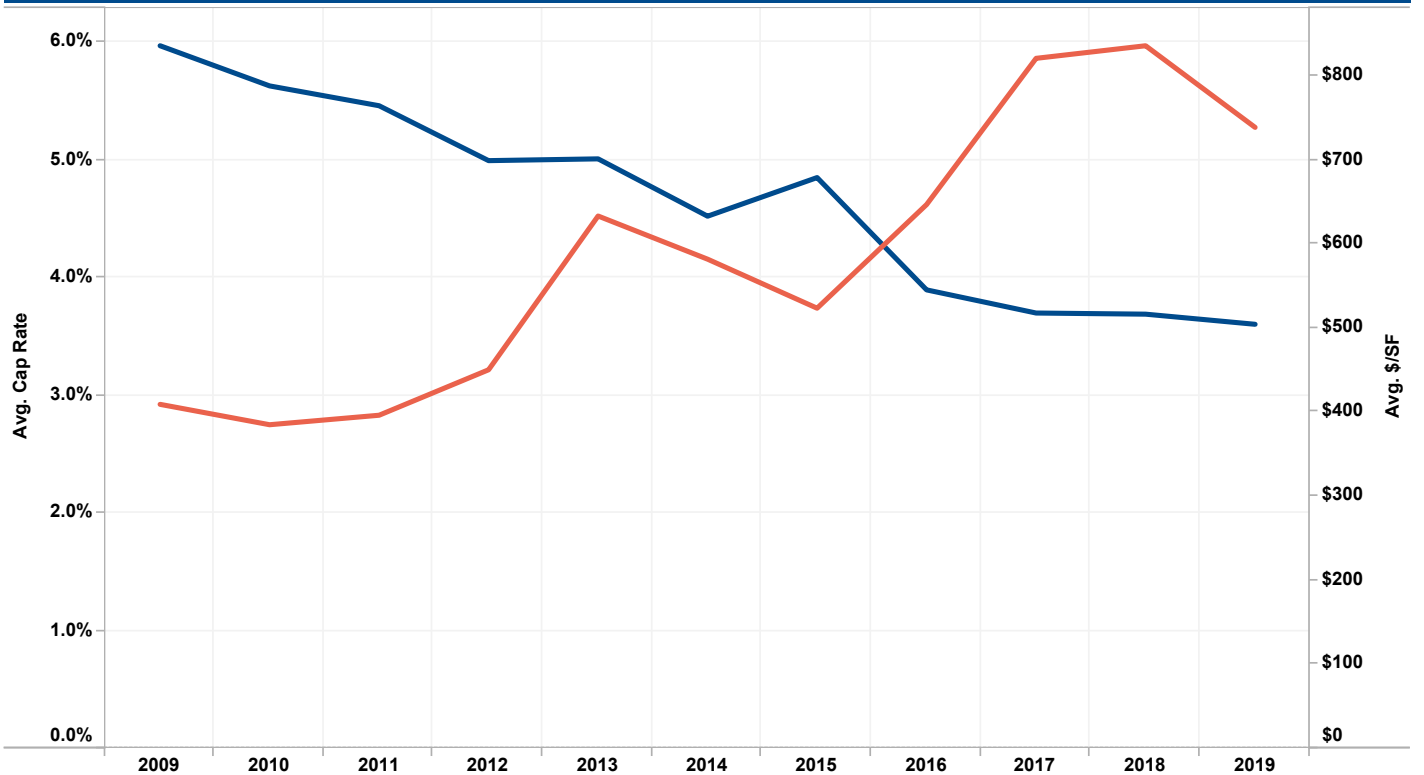
First Mortgage Primary Lender



Retail - \$ Volume & Transactions by Bldg. Size (last 12 mos.)



Retail - Avg. \$/SF vs. Cap Rate



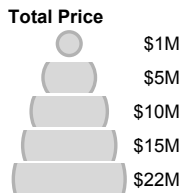
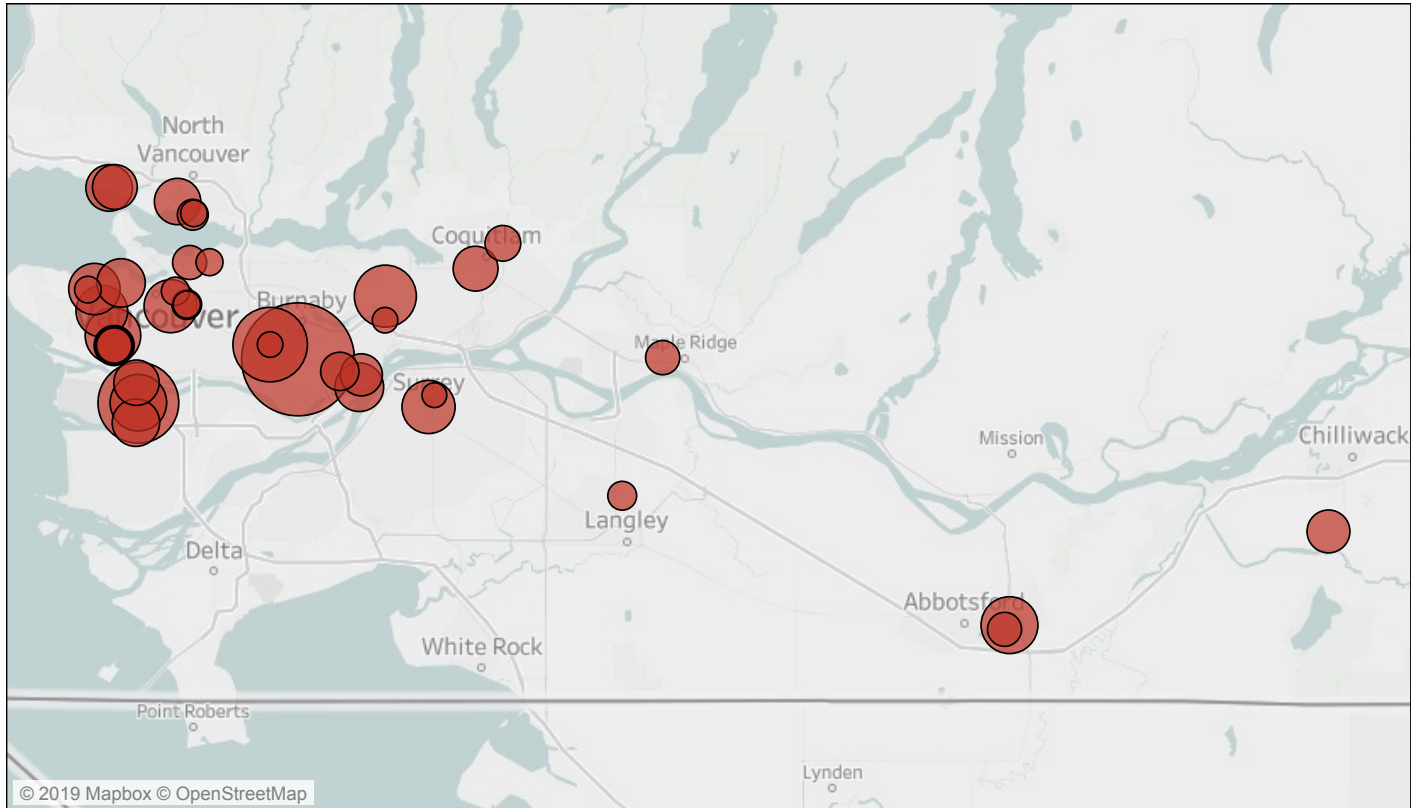
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

Retail - Top Transactions Q3 2019

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
5901 Delesalle Street	Burnaby	\$21,500,000	46,996	\$457	Market
8400 West Road	Richmond	\$11,000,000	10,259	\$1,072	Market
4500 Kingsway	Burnaby	\$9,350,000	11,596	\$806	Market
511 Clarke Road	Coquitlam	\$6,480,000	10,534	\$615	Market
33886 Pine Street	Abbotsford	\$5,450,000	13,000	\$419	Market

Retail - Q3 2019 Transactions



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