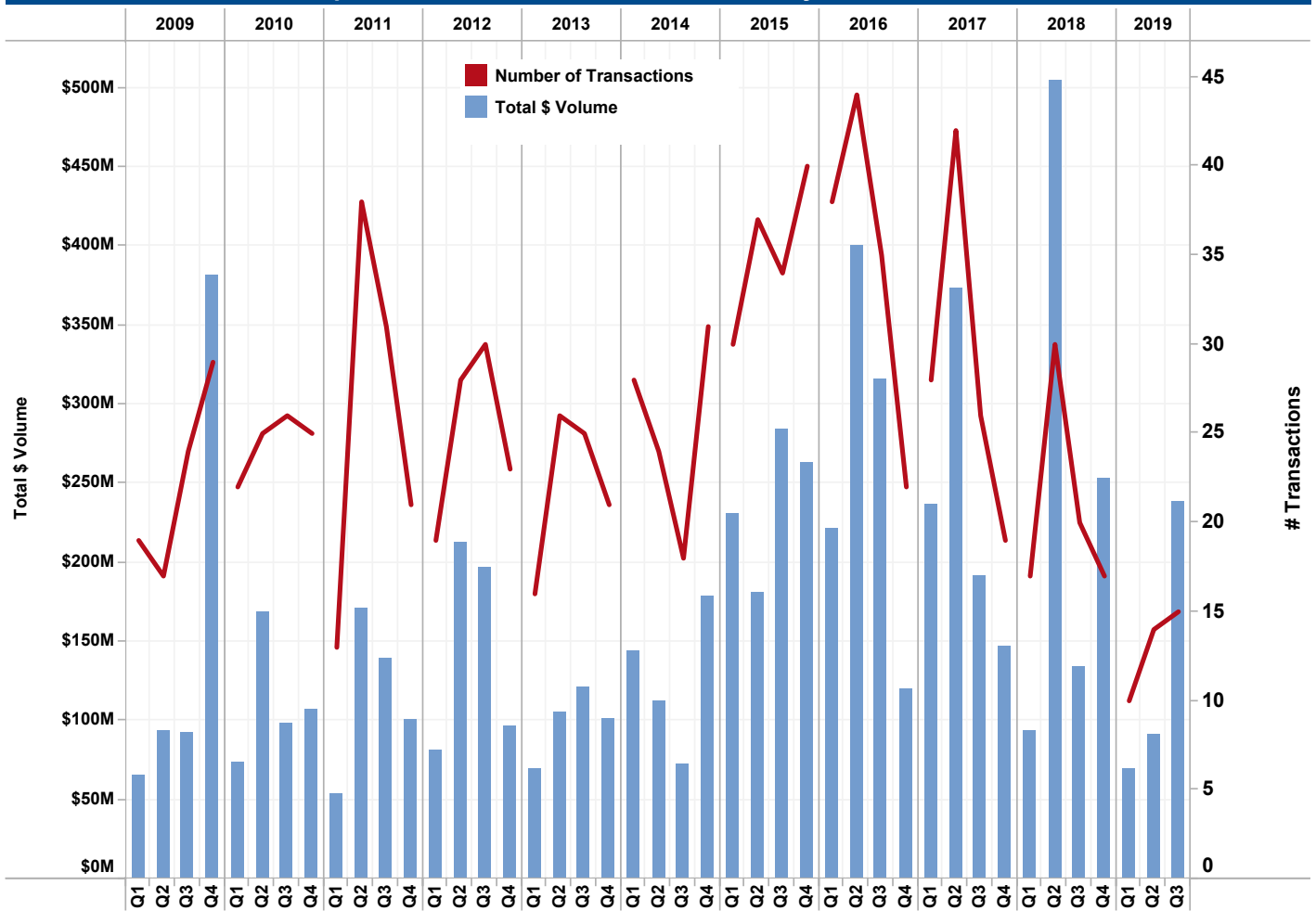

Greater Vancouver Area Apartment Commercial Q3 2019 Statistics

Data as of September 30, 2019



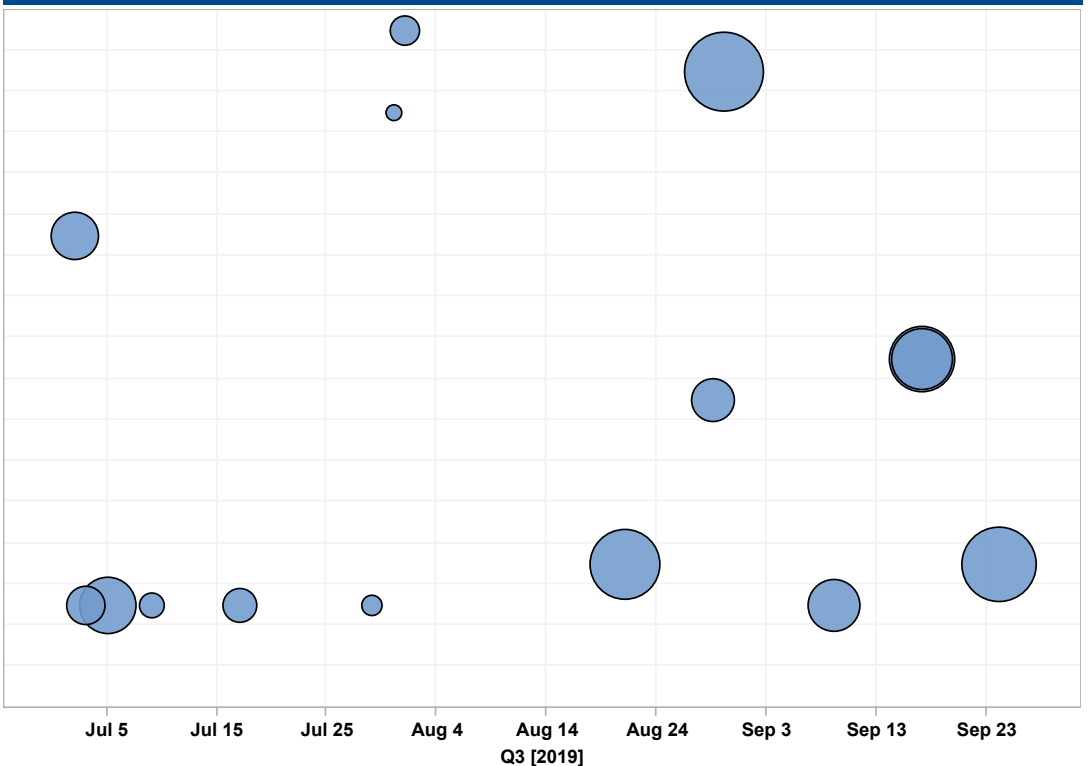
Apartment - Total Price & Transactions by Year & Quarter



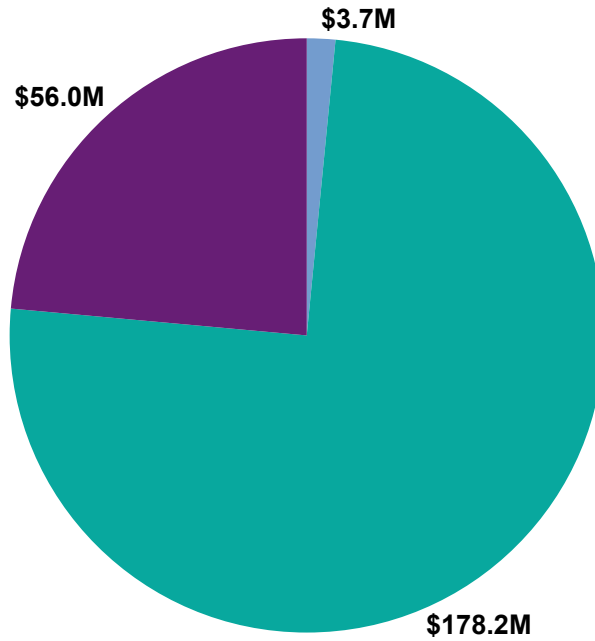
Apartment

Abbotsford	\$4.4M
Burnaby	\$90.0M
Chilliwack	\$1.8M
Coquitlam	
Delta	
Langley	\$6.1M
Maple Ridge	
Mission	
New Westminster	\$25.7M
North Vancouver	\$5.2M
Port Coquitlam	
Port Moody	
Richmond	
Surrey	\$70.3M
Vancouver	\$34.5M
West Vancouver	
White Rock	

Q3 2019 Transactions by Date & Municipality



Apartment - Q3 2019 Purchaser Profile by Total \$ Volume

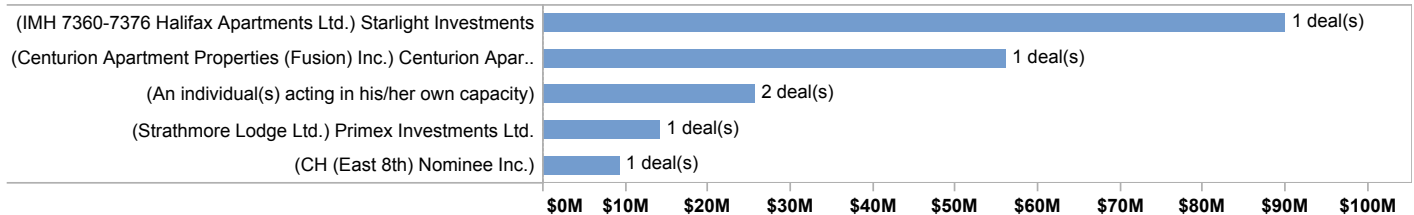


Purchaser Profile

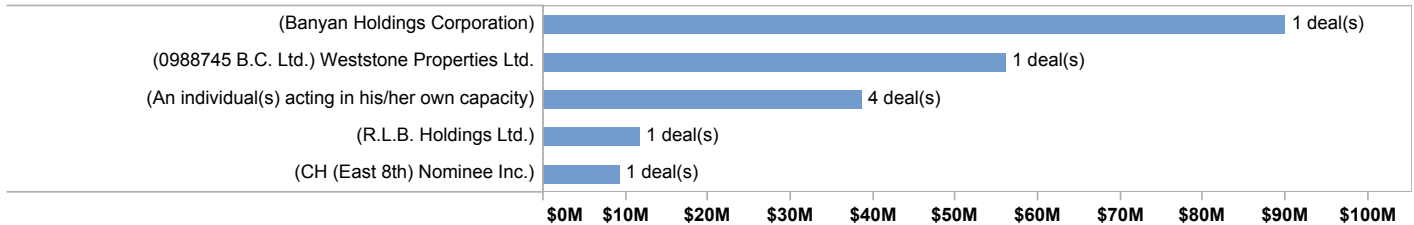
- Government
- Private Investor - Canadian
- Public Investor - Canadian

Apartment - Q3 2019 Top Purchasers, Vendors, Lenders

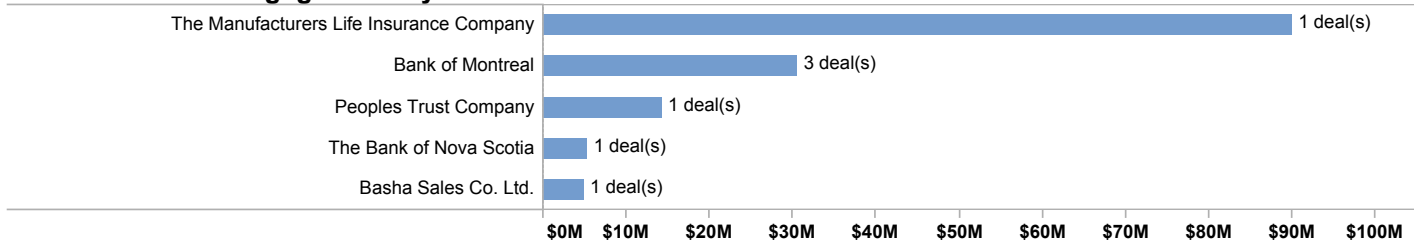
First Purchaser



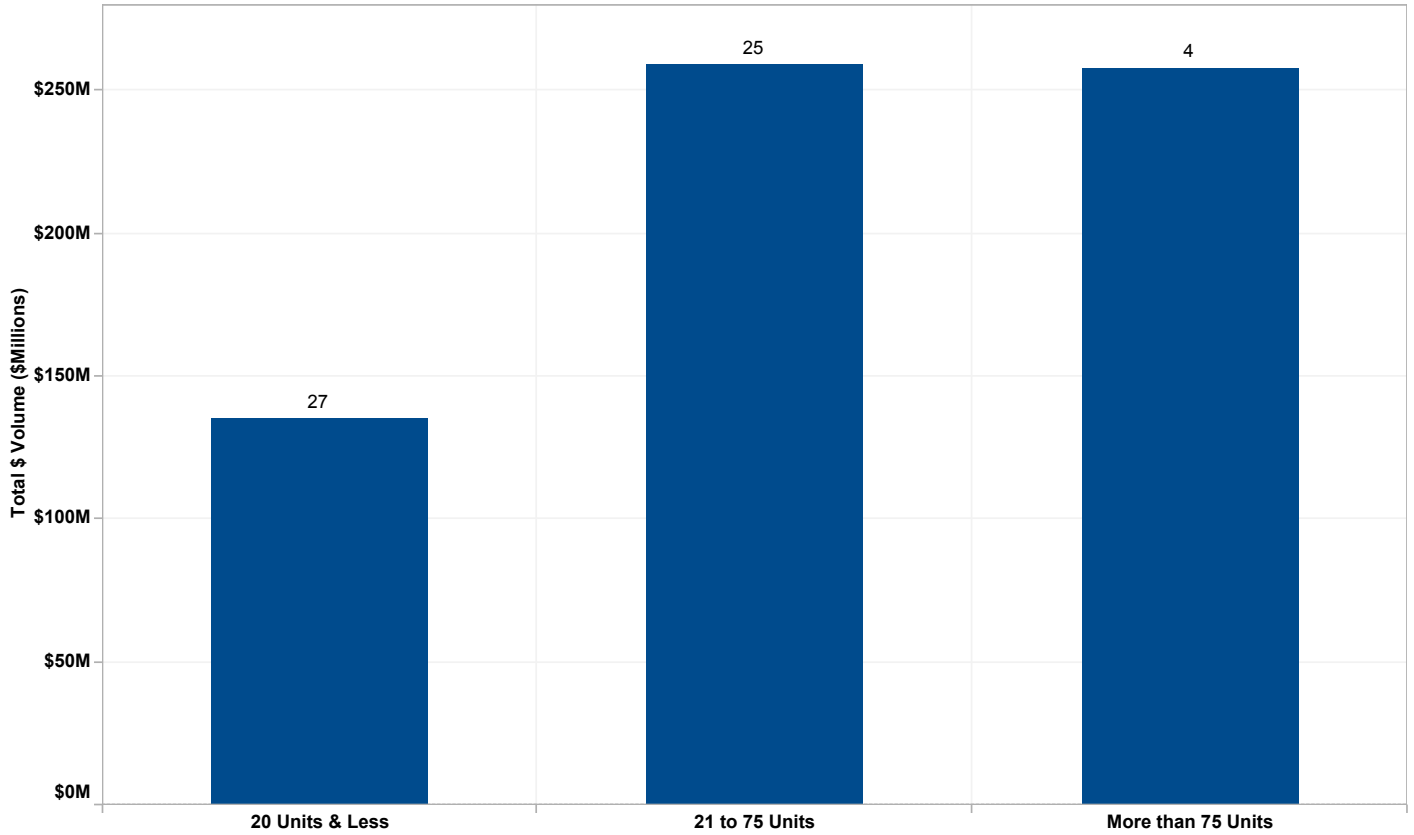
First Vendor



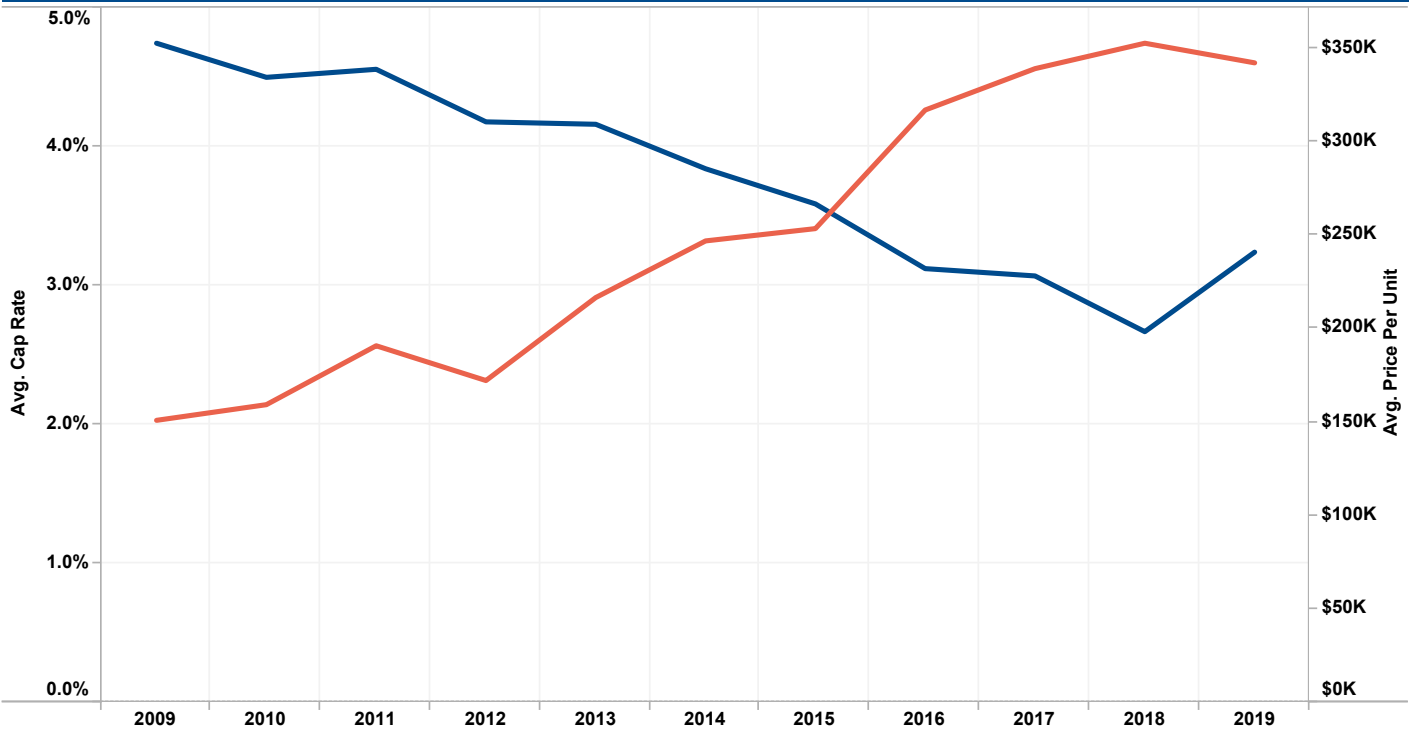
First Mortgage Primary Lender



Apartment - \$ Volume & Transactions by Bldg. Size (last 12 mos.)



Apartment - Avg. Price/Unit vs. Cap Rate



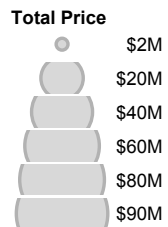
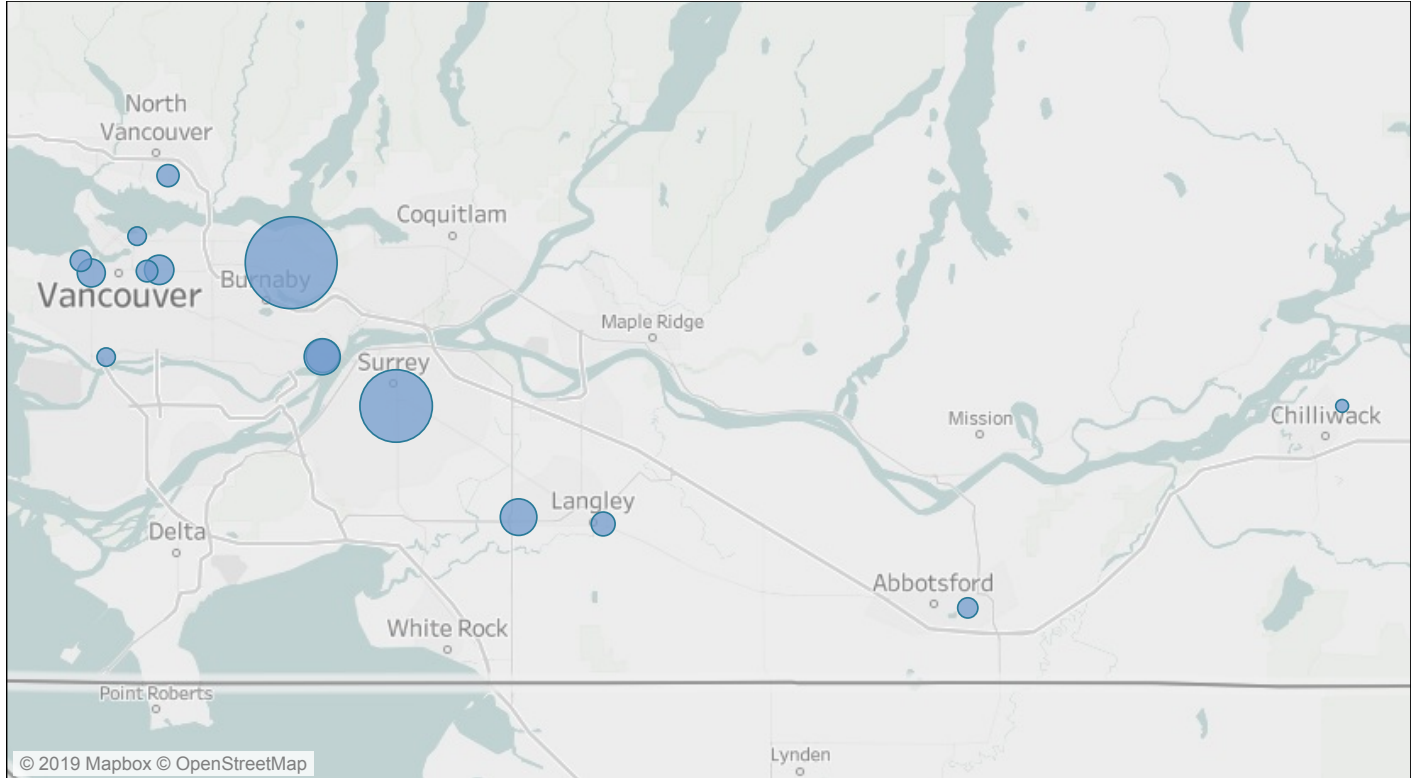
Measure Names

- Avg. Cap Rate
- Avg. Price Per Unit

Apartment - Top Transactions Q3 2019

First Address	Municipality	Number of Units	Total Price	Price Per Unit	Sale Type
7360 Halifax Street	Burnaby	252	\$90,000,000	\$357,143	Market
13555 96th Avenue	Surrey	146	\$56,000,000	\$383,562	Market
5772 177B Street	Surrey	79	\$14,250,000	\$180,380	Market
330 Ash Street	New Westminster	61	\$13,891,525	\$227,730	Market
700 4th Avenue	New Westminster	56	\$11,783,476	\$210,419	Market

Apartment - Q3 2019 Transactions



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