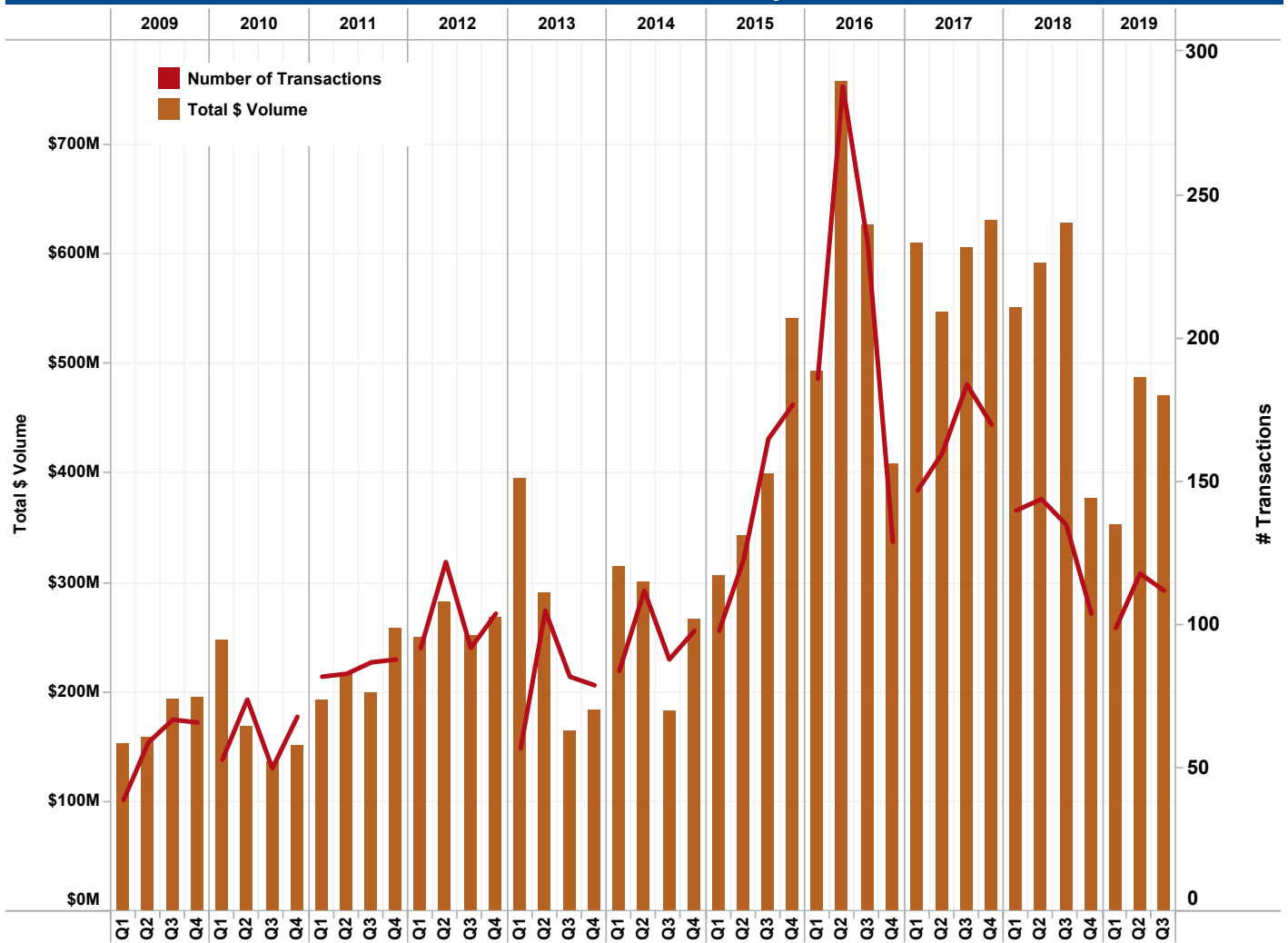

Greater Vancouver Area ICI Land Commercial Q3 2019 Statistics

Data as of September 30, 2019



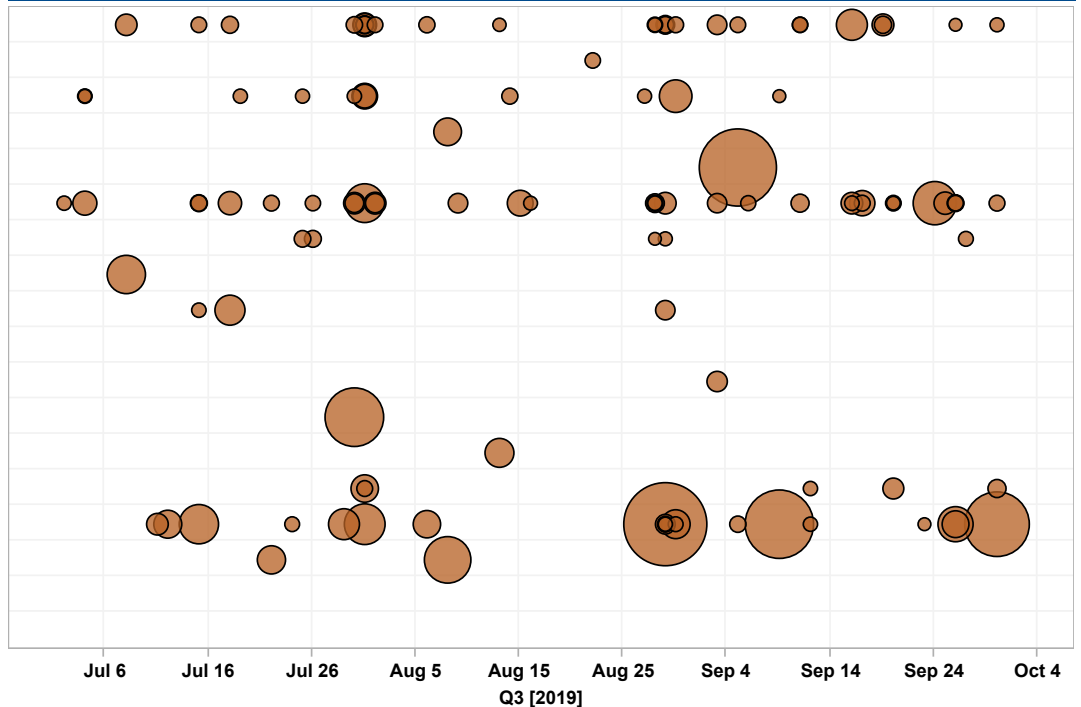
ICI Land - Total Price & Transactions by Year & Quarter



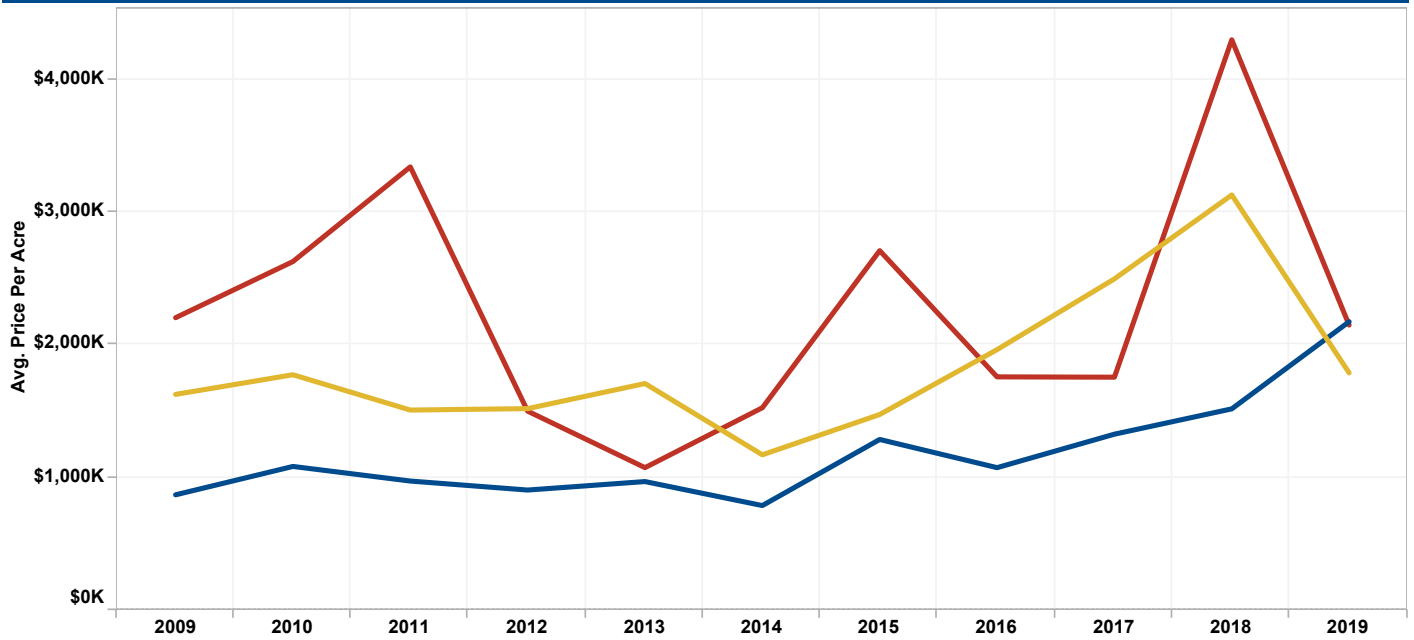
ICI Land

Abbotsford	\$51.9M
Burnaby	\$1.5M
Chilliwack	\$24.9M
Coquitlam	\$4.9M
Delta	\$38.2M
Langley	\$91.9M
Maple Ridge	\$7.3M
Mission	\$9.4M
New Westminster	\$9.5M
North Vancouver	
Pitt Meadows	\$2.7M
Port Coquitlam	\$22.0M
Port Moody	\$5.4M
Richmond	\$12.6M
Surrey	\$170.5M
Vancouver	\$19.0M
West Vancouver	
White Rock	

Q3 2019 Transactions by Date & Municipality



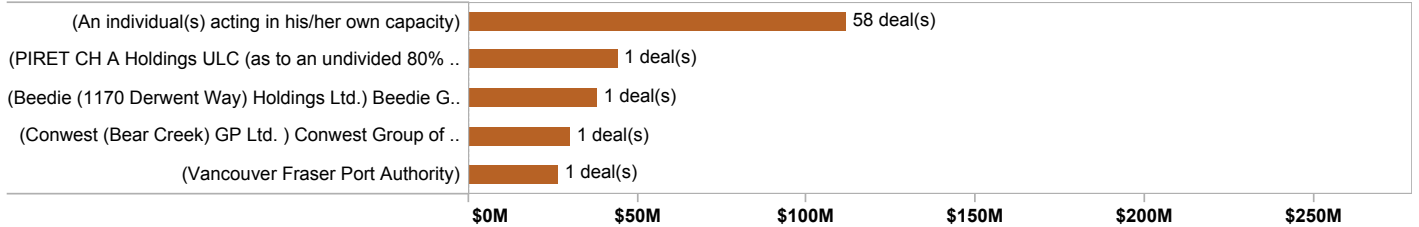
ICI Land - Avg. Price/Acre by Year & land Use (to Q3 2019)



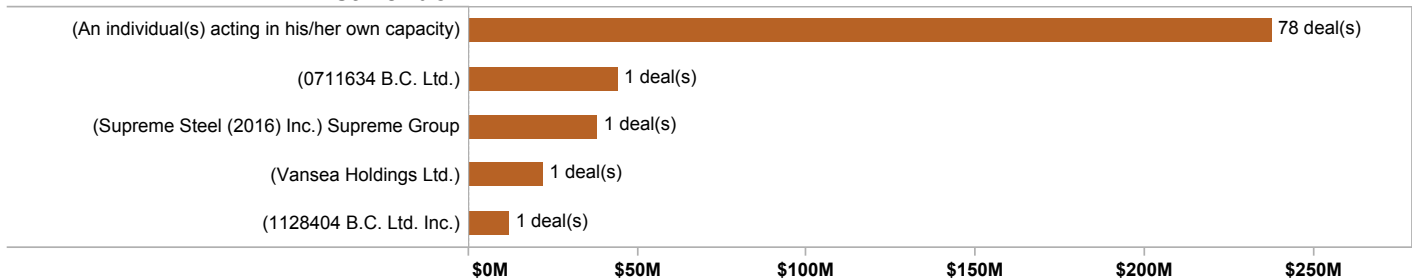
ICI Land Use
■ Commercial & Office
■ Industrial
■ Retail

ICI Land - Q3 2019 Top Purchasers, Vendors, Lenders

First Purchaser



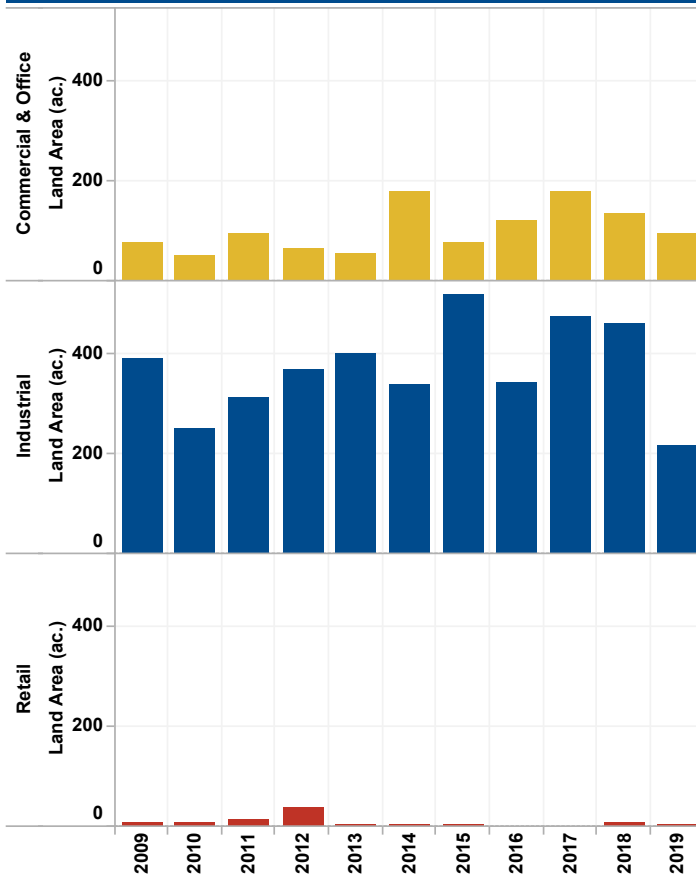
First Vendor



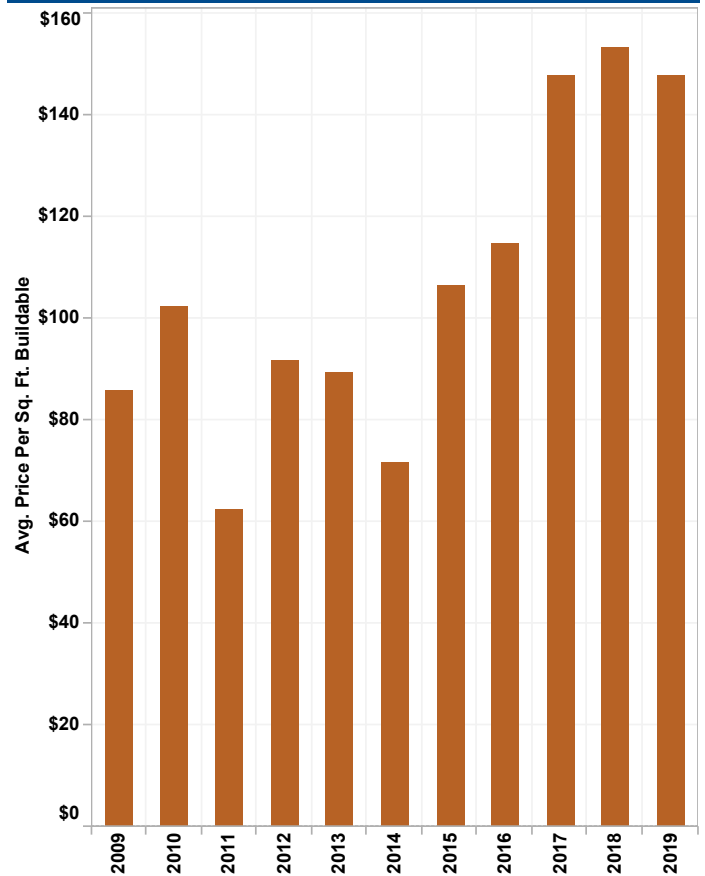
First Mortgage Primary Lender



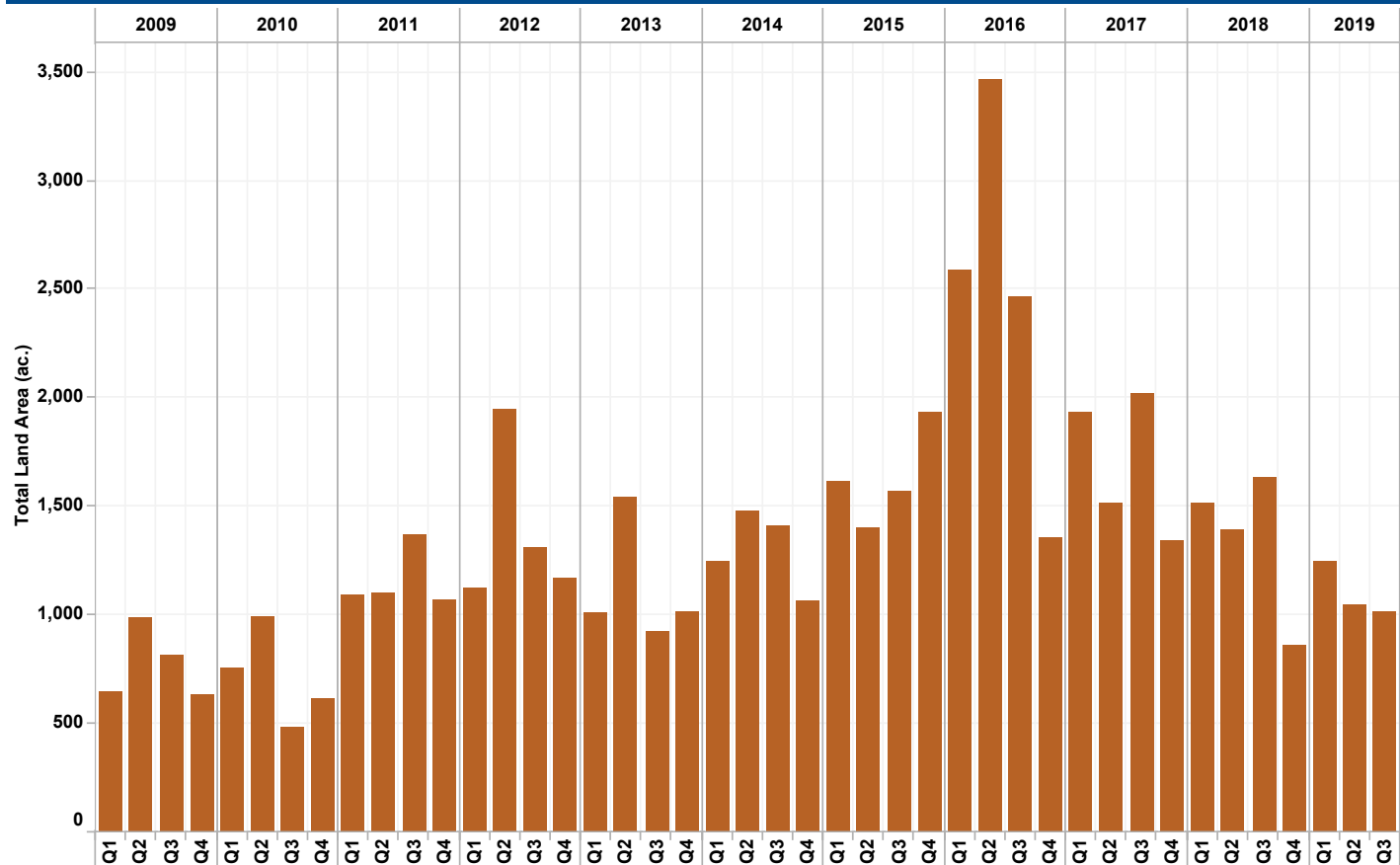
ICI Land - Total Acres by Land Use to Q3'19



ICI Land - Avg. \$/SF Buildable



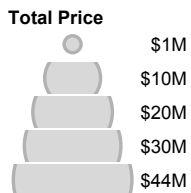
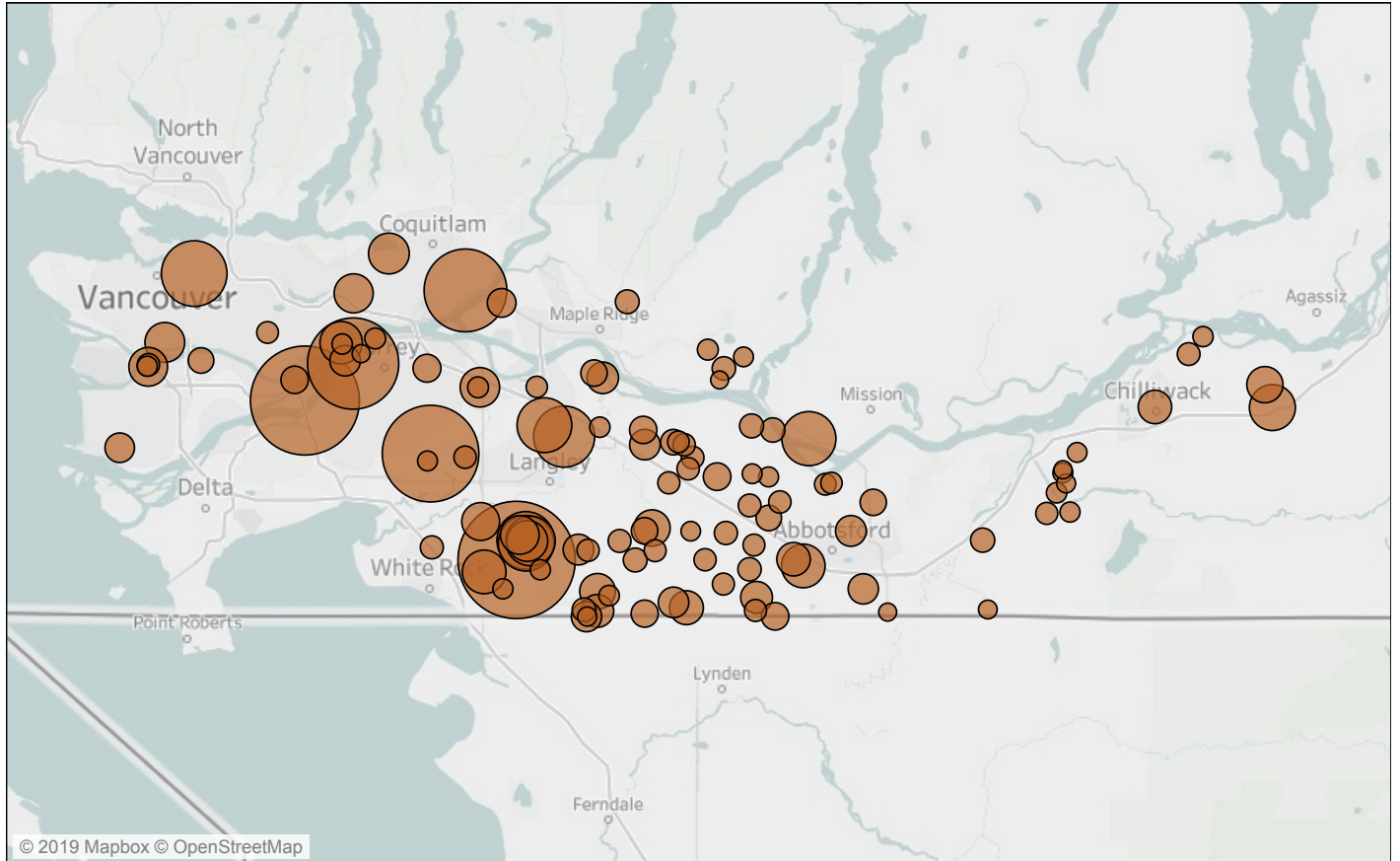
Total Acreage by Quarter



ICI Land - Top Transactions Q3 2019

First Address	Municipality	Total Price	Price Per Acre	ICI Land Use	Sale Type
18930 24th Avenue	Surrey	\$44,215,000	\$2,245,328	Industrial	Market
1168 Derwent Way	Delta	\$38,150,000	\$2,574,224	Industrial	Market
6856 152nd Street	Surrey	\$30,000,000	\$2,268,603	Industrial	Market
10566 Scott Road	Surrey	\$26,750,000	\$1,882,742	Industrial	Market
1491 Kingsway Avenue	Port Coquitlam	\$22,000,000	\$2,272,727	Industrial	Market

ICI Land - Q3 2019 Transactions



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