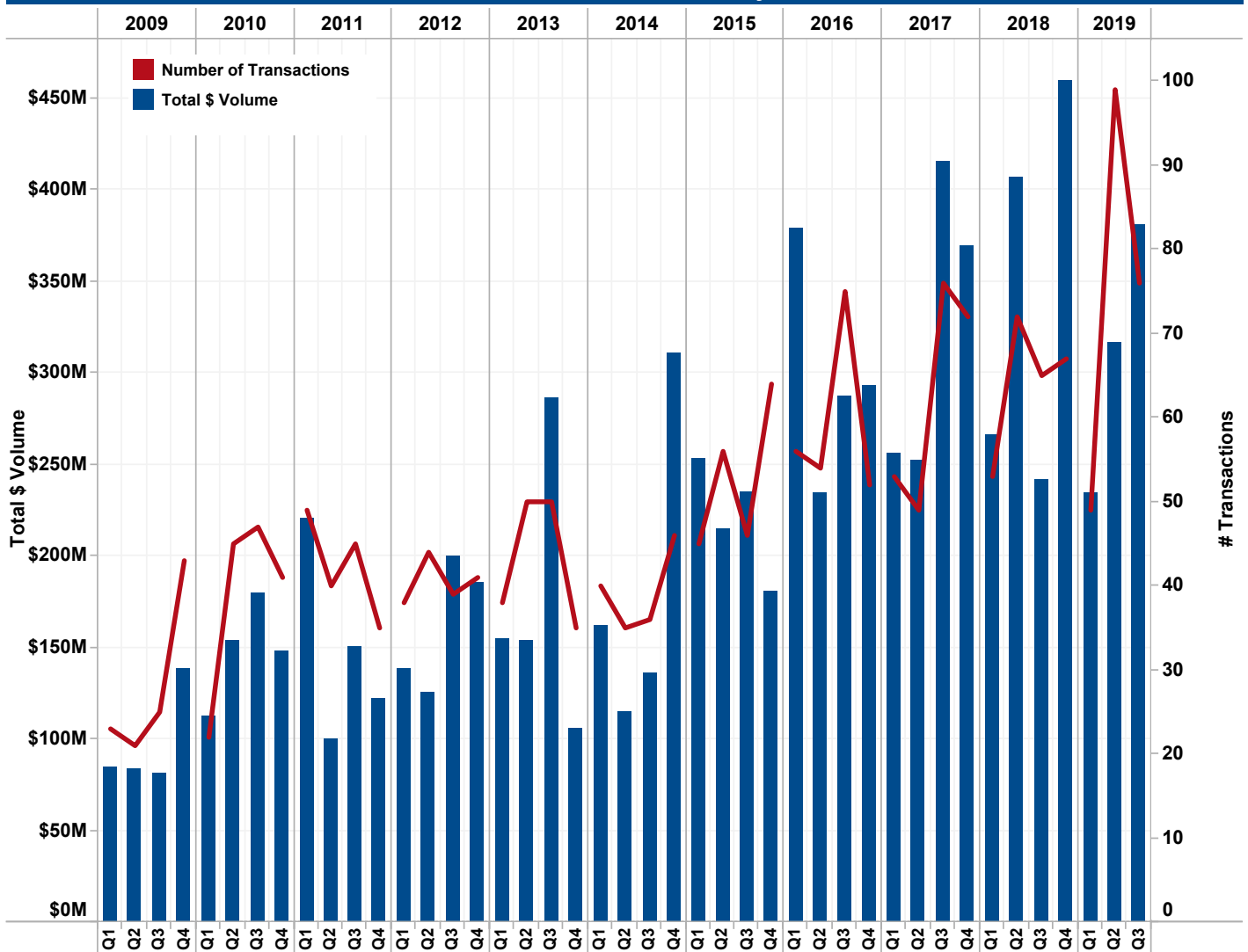

Greater Vancouver Area Industrial

Commercial Q3 2019 Statistics

Data as of September 30, 2019



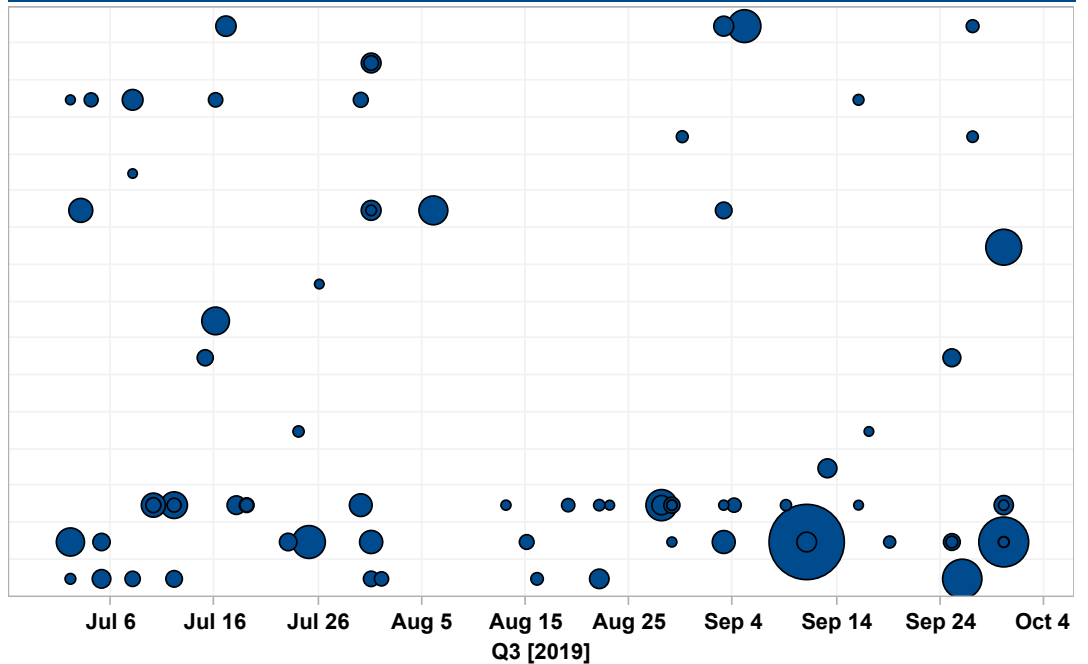
Industrial - Total Price & Transactions by Year & Quarter



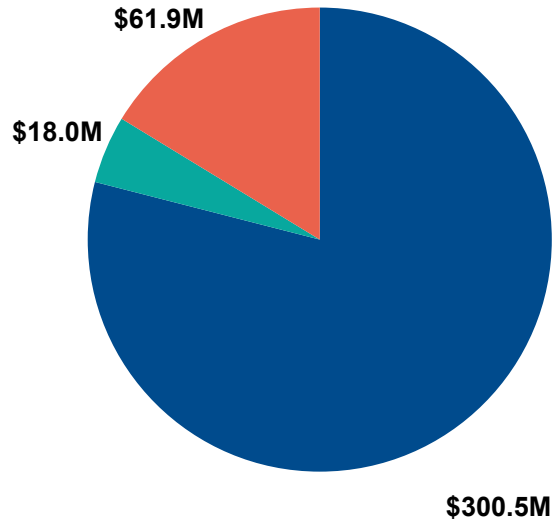
Industrial

Abbotsford	\$23.8M
Burnaby	\$7.1M
Chilliwack	\$14.6M
Coquitlam	\$3.1M
Delta	\$1.0M
Langley	\$25.4M
Maple Ridge	\$15.0M
Mission	\$1.1M
New Westminster	\$8.9M
North Vancouver	\$6.7M
Pitt Meadows	
Port Coquitlam	\$2.5M
Port Moody	\$4.1M
Richmond	\$73.0M
Surrey	\$153.5M
Vancouver	\$40.5M

Q3 2019 Transactions by Date & Municipality



Industrial - Q3 2019 Purchaser Profile by Total \$ Volume

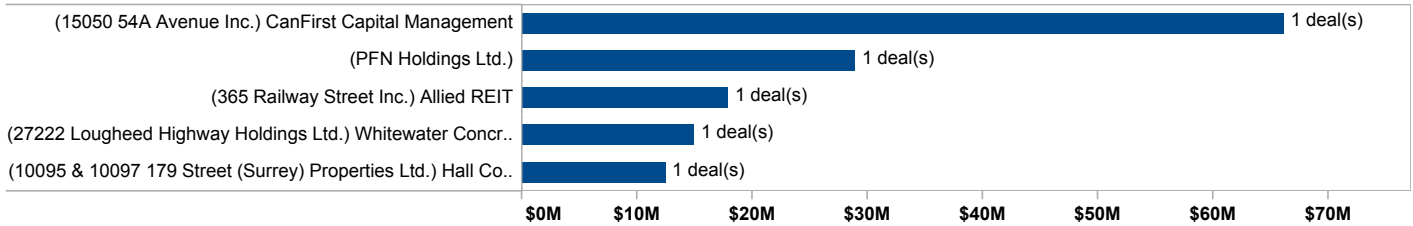


Purchaser Profile

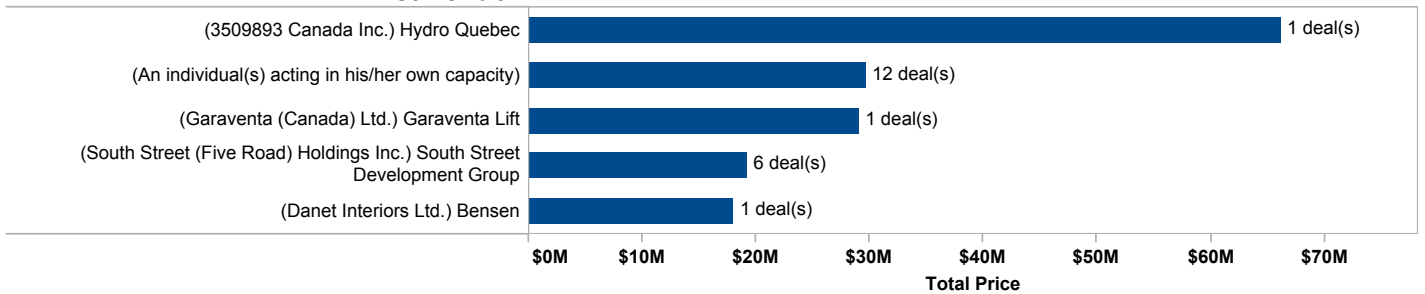
- Private Investor - Canadian
- Public Investor
- User

Industrial - Q3 2019 Top Purchasers, Vendors, Lenders

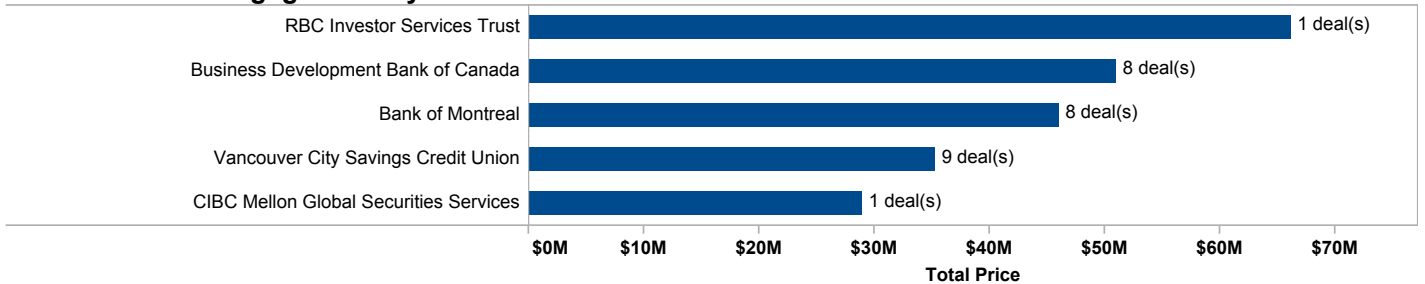
First Purchaser



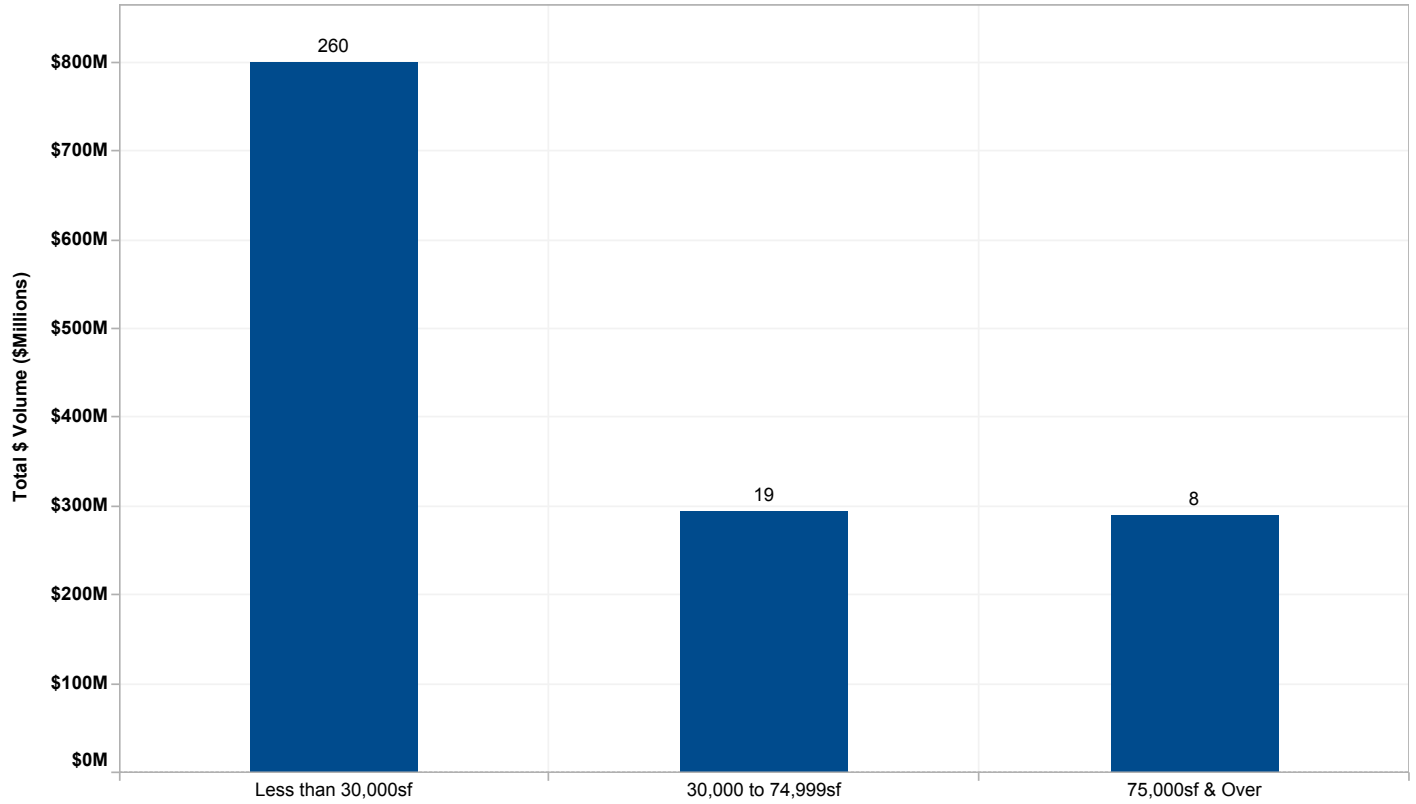
First Vendor



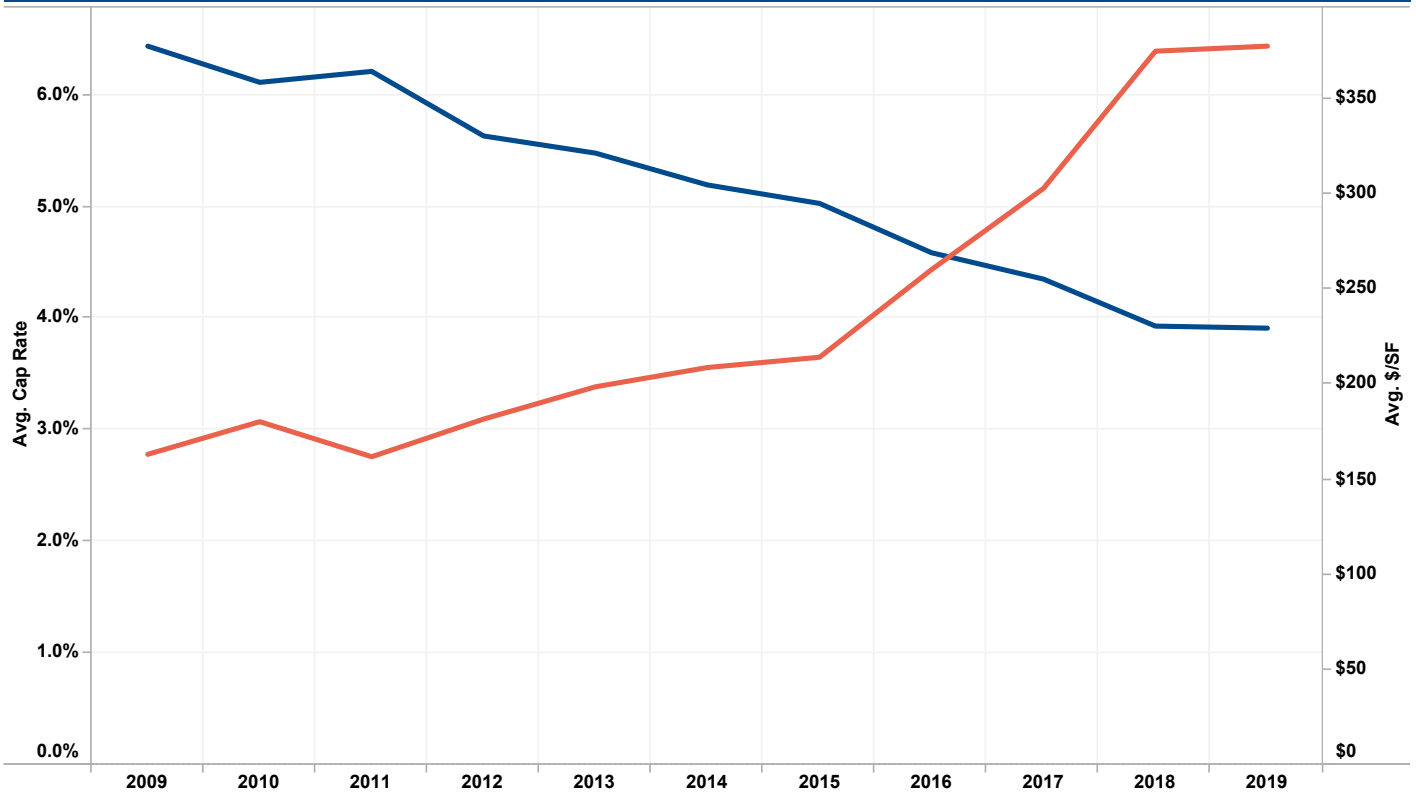
First Mortgage Primary Lender



Industrial - \$ Volume by Bldg. Size (last 12 mos.)



Industrial Avg. \$/SF vs. Cap Rate



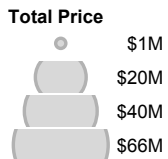
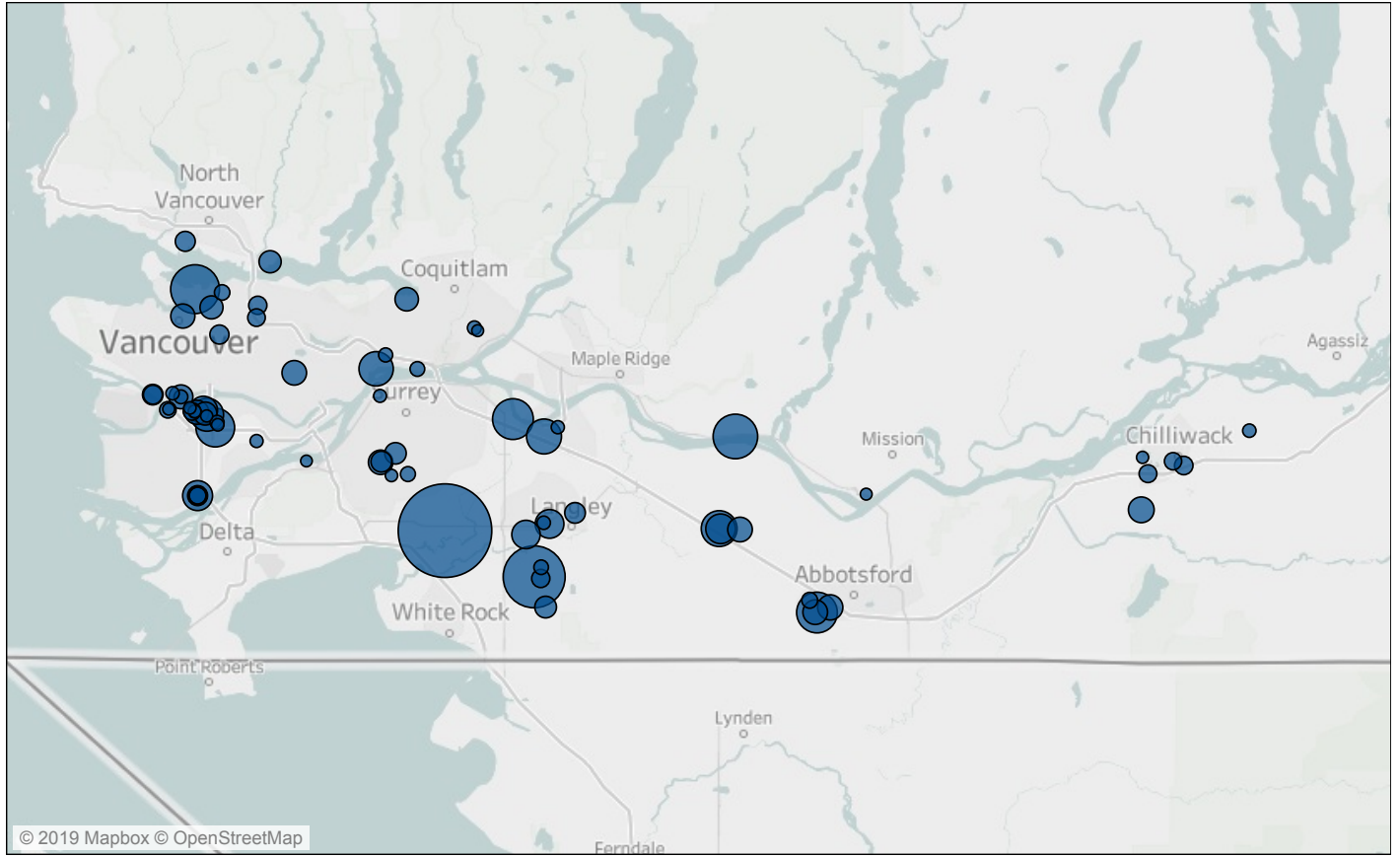
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

Industrial - Top Transactions Q3 2019

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
15050 54A Avenue	Surrey	\$66,150,000	315,128	\$210	Market
18920 36th Avenue	Surrey	\$29,000,000	111,374	\$260	Market
365 Railway Street	Vancouver	\$18,000,000	35,000	\$514	Market
27222 Lougheed Highway	Maple Ridge	\$15,000,000	90,435	\$166	Market
10095 179th Street	Surrey	\$12,550,000	59,265	\$212	Market

Industrial - Q3 2019 Transactions



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