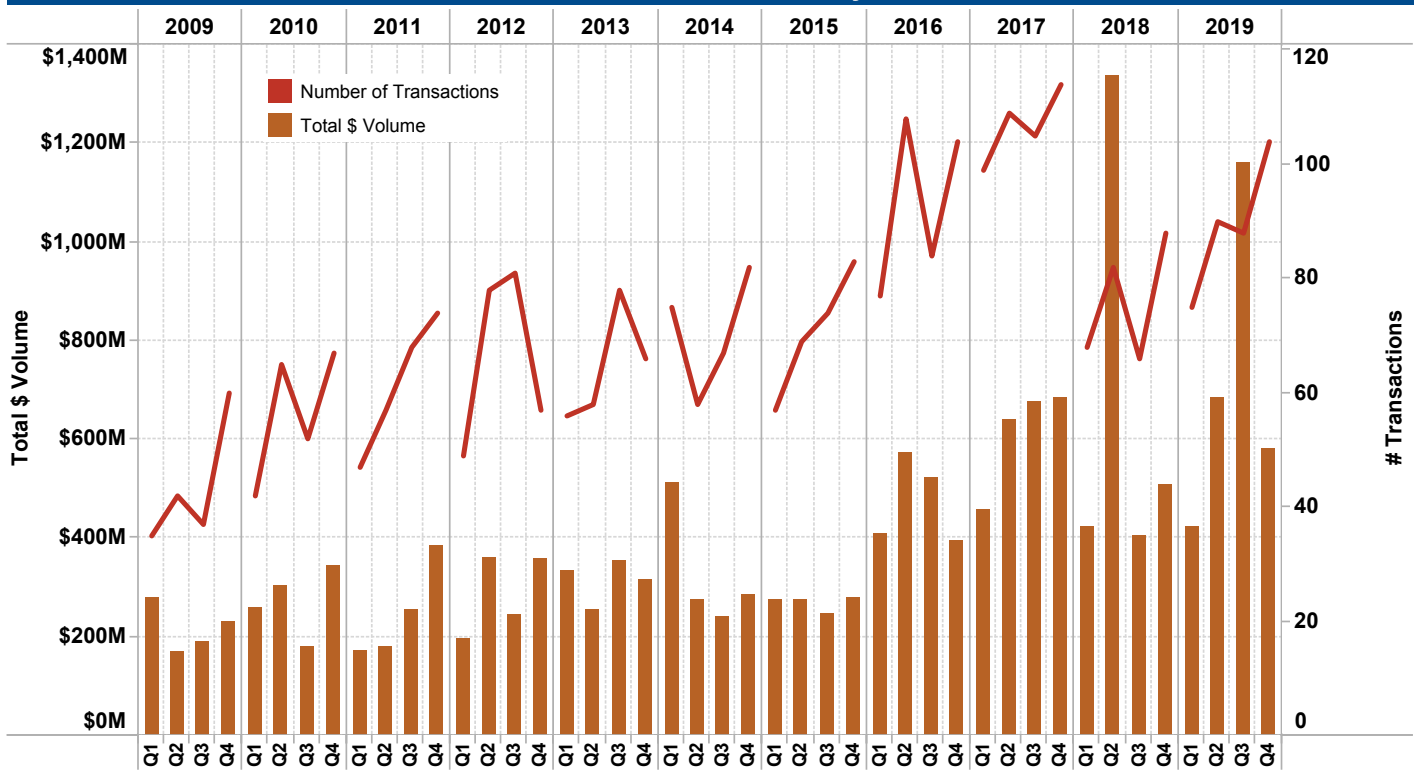

Greater Toronto Area ICI Land Commercial Q4 2019 Statistics

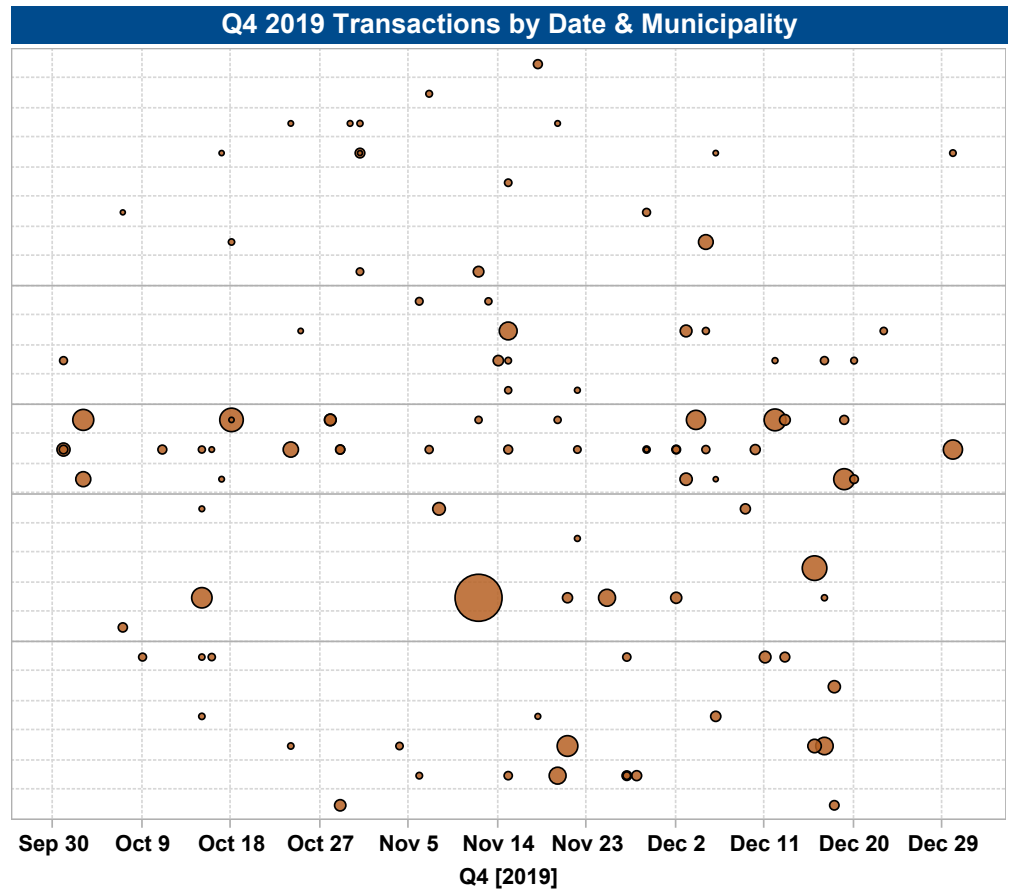
Data as of December 31, 2019



ICI Land - Total Price & Transactions by Year & Quarter



ICI Land		
Durham	Ajax	\$3.2M
	Brock	\$1.8M
	Clarington	\$5.3M
	Oshawa	\$8.7M
	Pickering	\$2.2M
	Scugog	\$3.5M
	Uxbridge	\$10.4M
	Whitby	\$11.3M
Halton	Burlington	\$4.3M
	Halton Hills	\$23.9M
	Milton	\$14.4M
	Oakville	\$3.4M
Peel	Brampton	\$99.1M
	Caledon	\$70.9M
	Mississauga	\$38.6M
Toronto	Etobicoke	\$11.8M
	North York	\$1.4M
	Old Toronto	\$24.8M
	Scarborough	\$129.8M
	York	\$3.4M
York	East Gwillimbury	\$18.2M
	Georgina	\$6.0M
	King	\$7.1M
	Markham	\$41.1M
	Vaughan	\$26.1M
	Whitchurch-Stouffville	\$8.8M

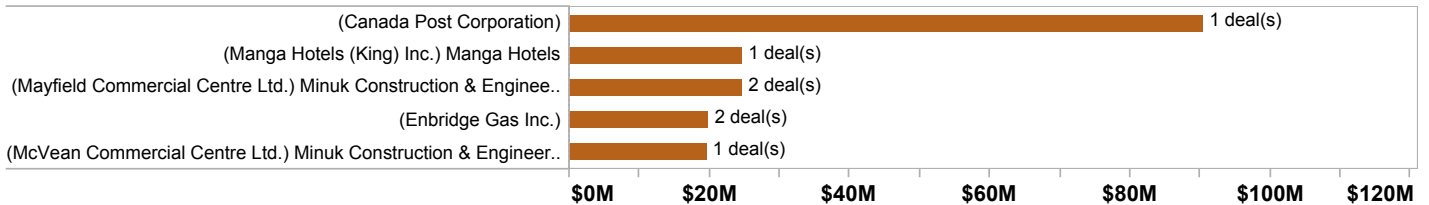


ICI Land - Avg. Price/Acre by Land Use and Property Size (last 12 mos.)

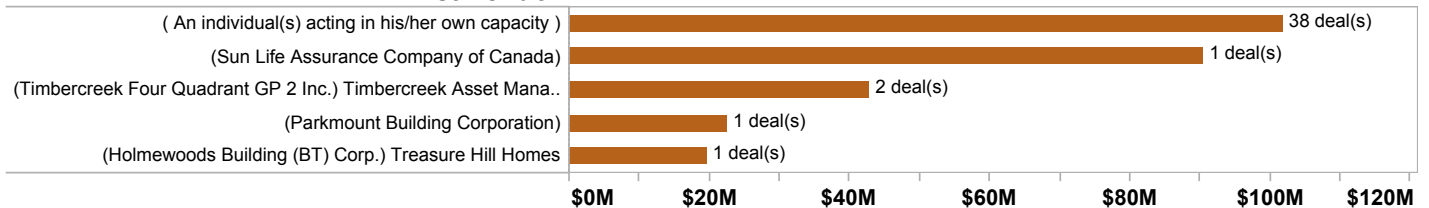
Region	Municipality	2 to 6 ac.			6 to 10 ac.		10 ac. & over		
		Commercial & Office	Industrial	Retail	Commercial & Office	Industrial	Commercial & Office	Industrial	Retail
Durham	Ajax			\$1,124,737			\$565,526		
	Clarington	\$455,559	\$302,801				\$147,848	\$142,533	
	Oshawa	\$441,521	\$585,194		\$367,638			\$502,588	
	Pickering		\$847,458					\$96,831	
	Uxbridge		\$734,285						
	Whitby		\$633,144			\$416,146		\$226,774	
Halton	Burlington		\$983,627		\$849,328				
	Halton Hills		\$688,757						
	Milton	\$670,528						\$172,983	
	Oakville	\$1,250,958	\$1,021,073	\$1,189,591			\$317,098		
Peel	Brampton	\$2,398,152	\$2,190,984			\$1,011,263	\$1,211,970	\$685,428	\$1,147,508
	Caledon	\$289,754	\$1,749,699			\$615,484	\$1,178,233	\$462,251	
	Mississauga	\$1,347,709	\$1,528,469			\$2,000,193		\$1,225,826	
Toronto	Etobicoke	\$2,208,911						\$1,043,736	
	North York		\$1,010,101						
	Old Toronto		\$3,663,797						
	Scarborough		\$984,780		\$853,933		\$2,200,000	\$1,247,035	
York	East Gwillimbury		\$702,533					\$113,924	
	King					\$662,970			
	Markham	\$5,810,093	\$1,894,815		\$646,170			\$1,231,886	
	Vaughan	\$2,971,087	\$1,790,072			\$1,097,272			
	Whitchurch-Stouf..		\$1,240,415			\$721,154			

ICI Land - Q4 2019 Top Purchasers, Vendors, Lenders

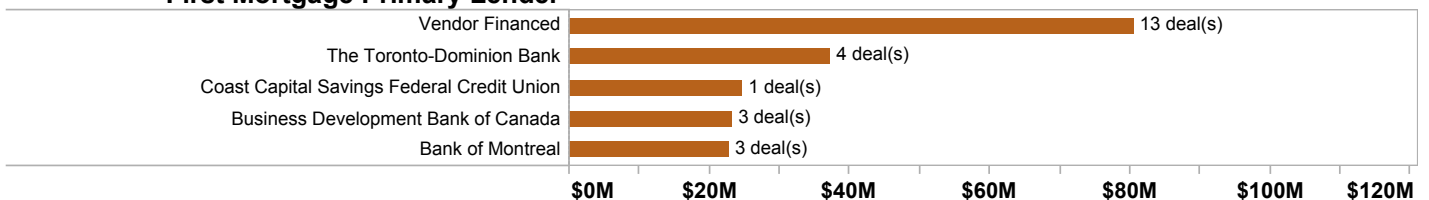
First Purchaser



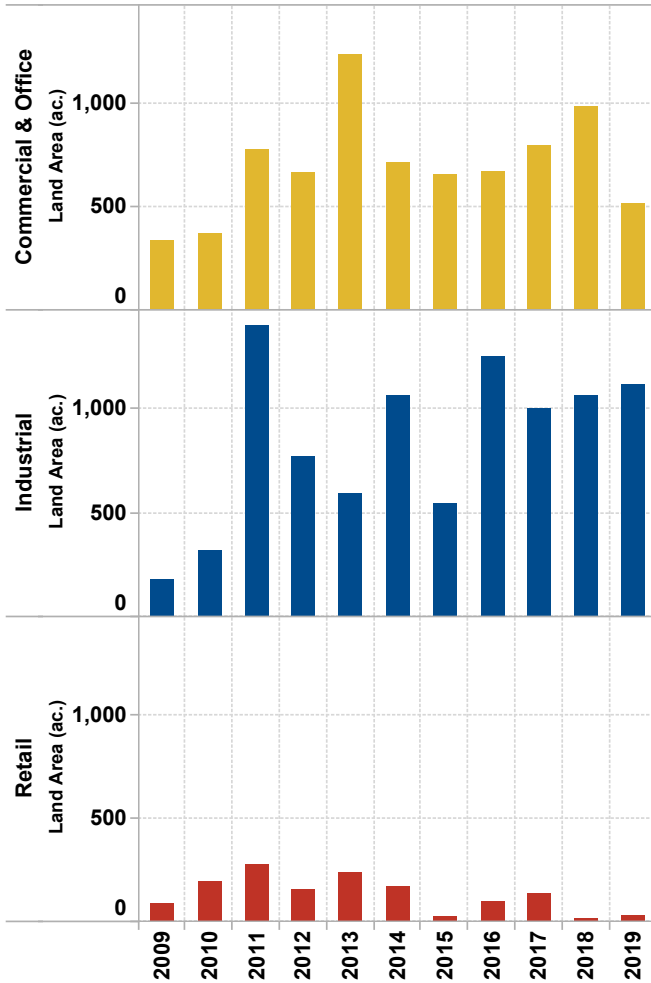
First Vendor



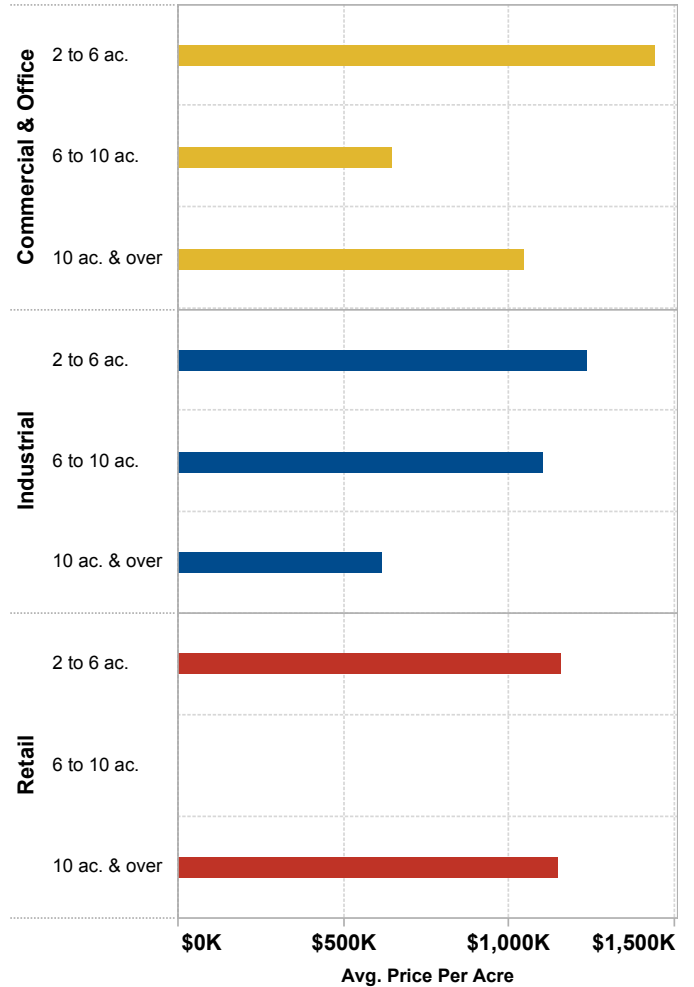
First Mortgage Primary Lender



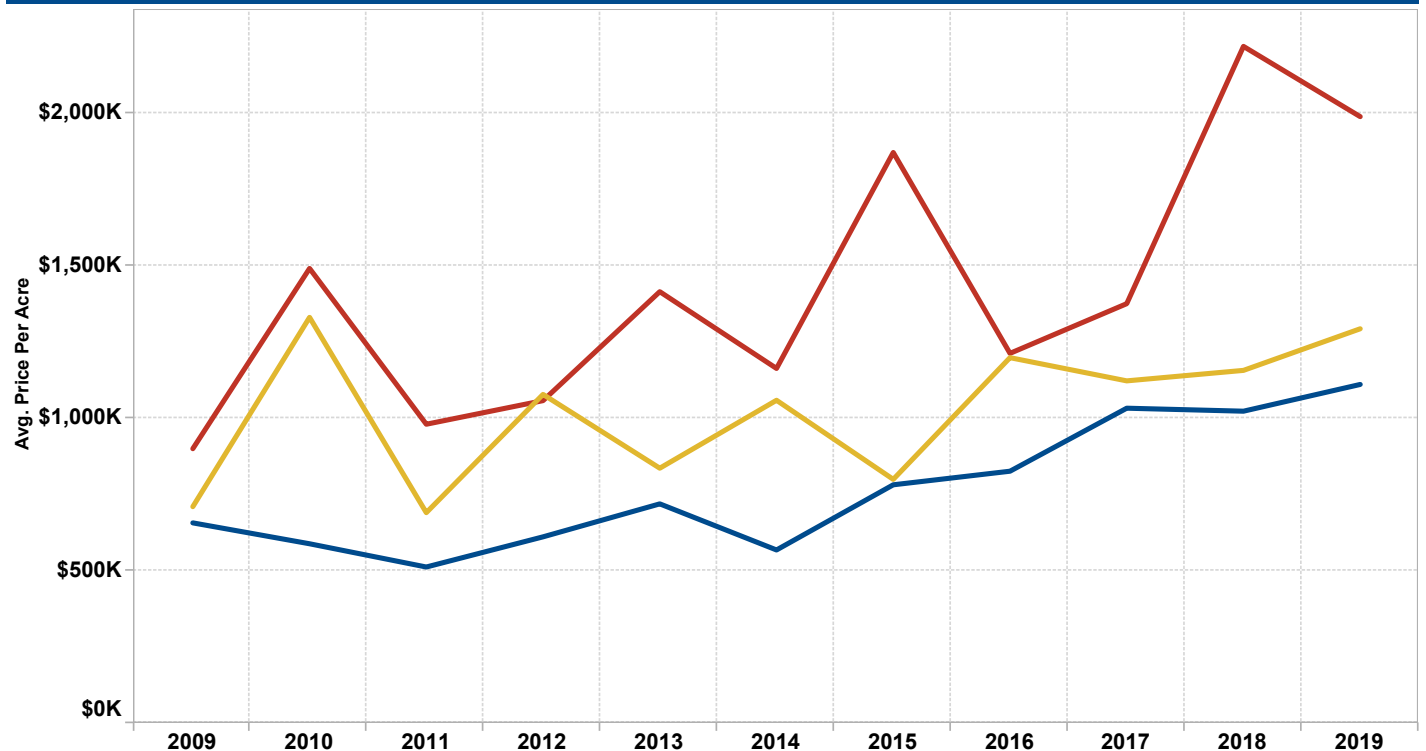
ICI Land - Total Acres by Land Use to Q4'19



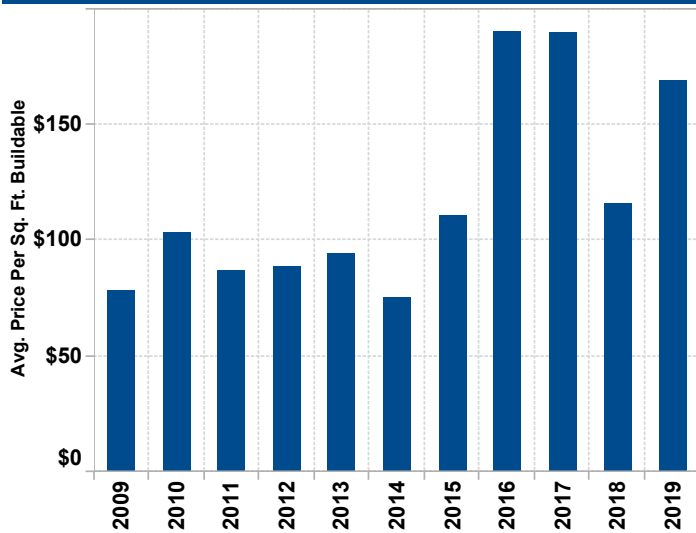
Avg. \$/Acre by Land Use (last 12 mos.)



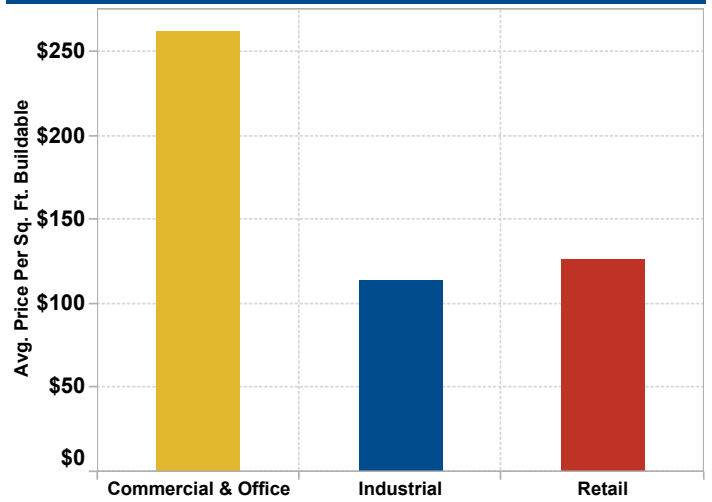
ICI Land - Avg. Price/Acre by Year & Land Use (to Q4 2019)



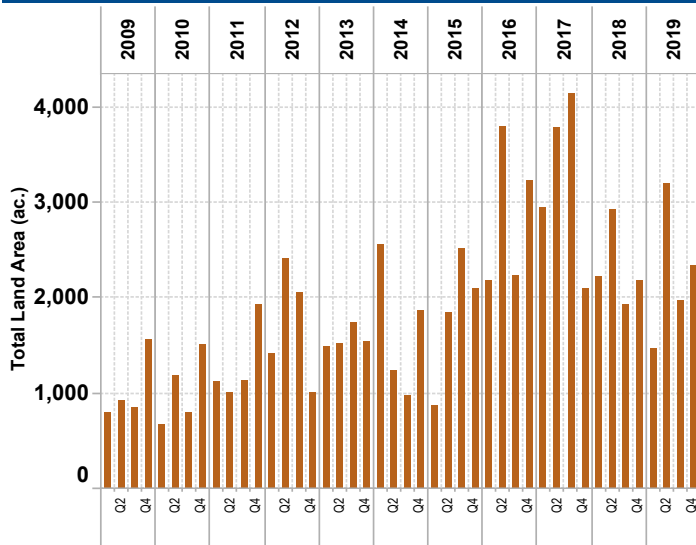
ICI Land - Avg. \$/SF Buildable



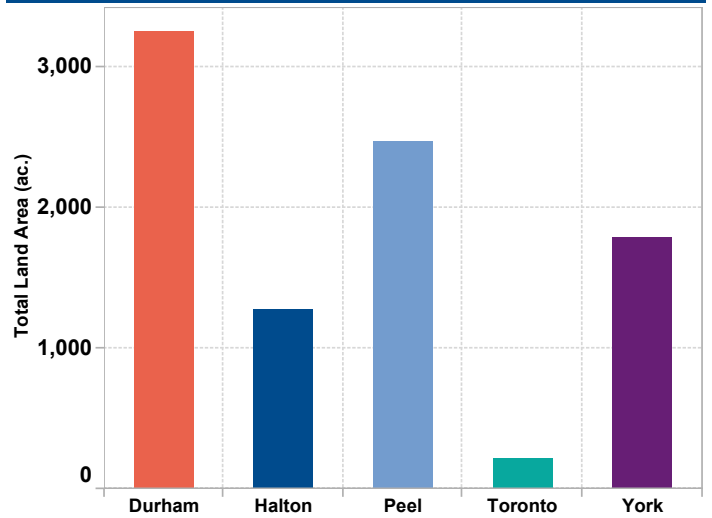
Avg. \$/SF Buildable by Land Use (last 12 mos.)



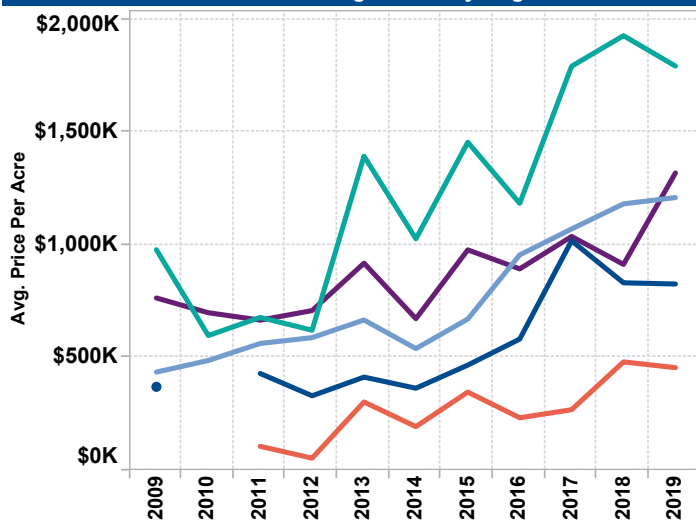
Total Acreage by Quarter



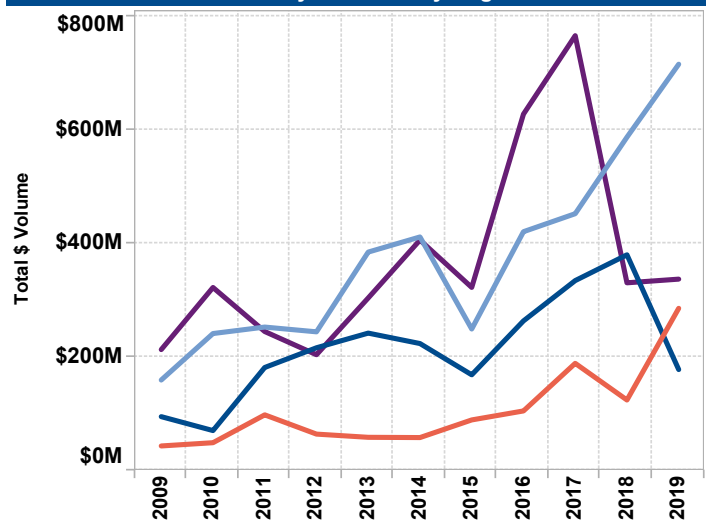
Total Acres by Region (last 12 mos.)



Industrial Land - Avg. \$/Acre by Region



Total Yearly \$ Volume by Region



Region

Durham

Halton

Peel

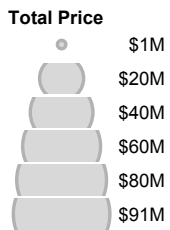
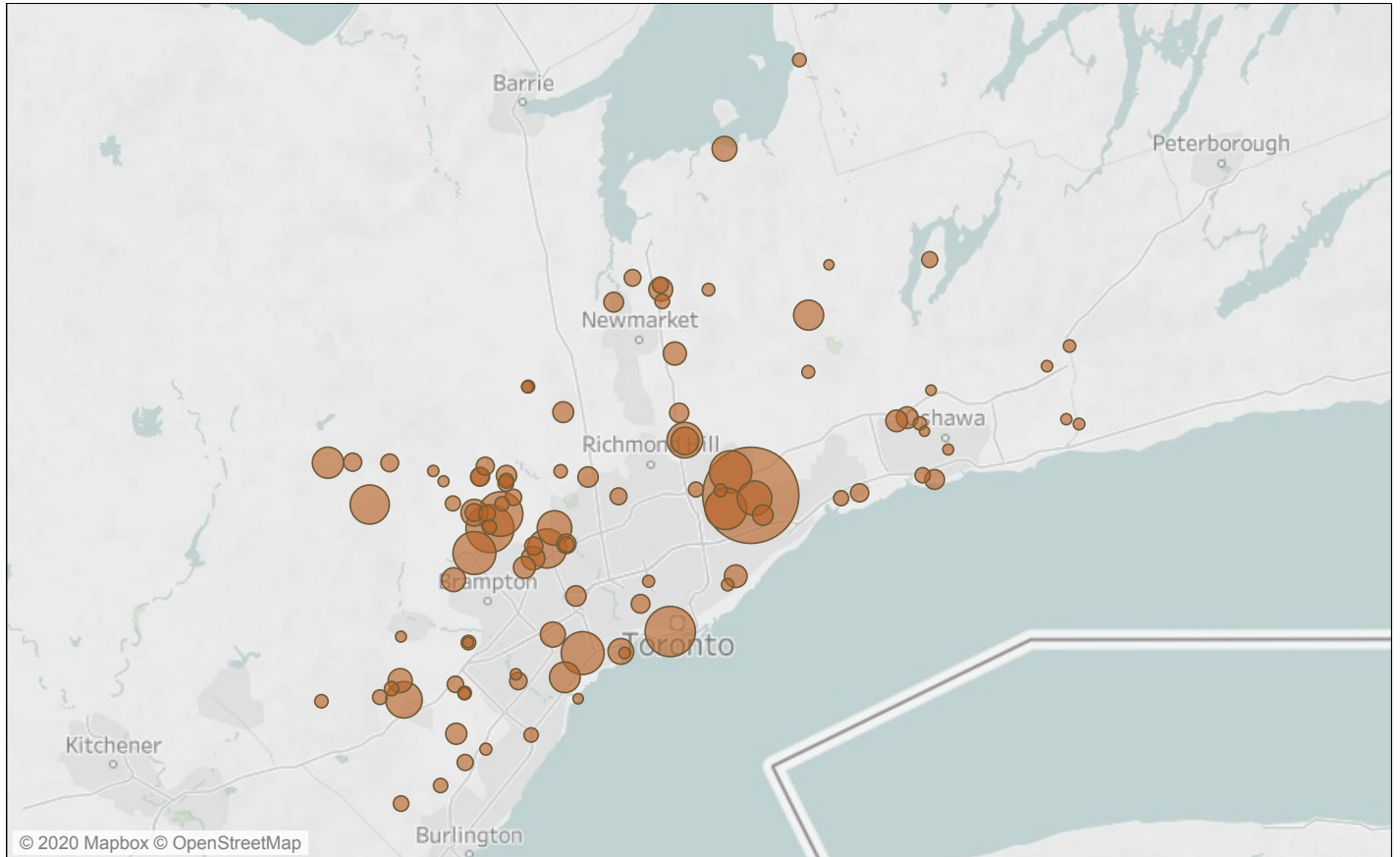
Toronto

York

ICI Land - Top Transactions Q4 2019

First Address	Municipality	Total Price	Price Per Acre	% Transferred	ICI Land Use
1395 Tapscott Road	Scarborough	\$90,510,200	\$2,200,000 /ac.	100%	Commercial
689 King Street West	Old Toronto	\$24,750,000	n/a	100%	Hotel
Airport Road	Brampton	\$22,599,000	\$1,346,942 /ac.	100%	Commercial
Mayfield Road	Brampton	\$19,500,000	\$1,922,698 /ac.	100%	Commercial
Ace Drive	Brampton	\$18,007,850	\$1,147,508 /ac.	100%	Retail

ICI Land - Q4 2019 Transactions



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