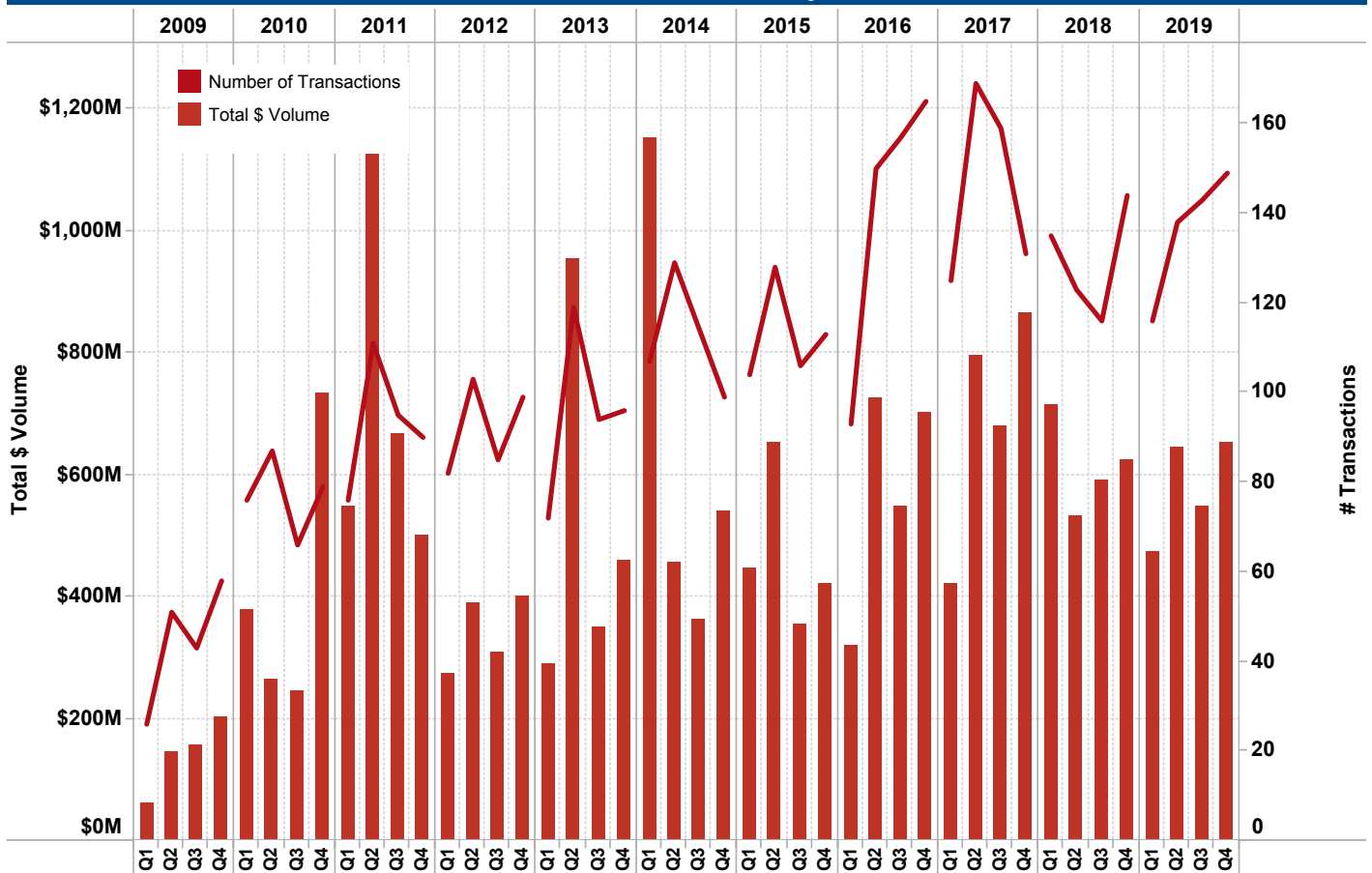

Greater Toronto Area Retail

Commercial Q4 2019 Statistics

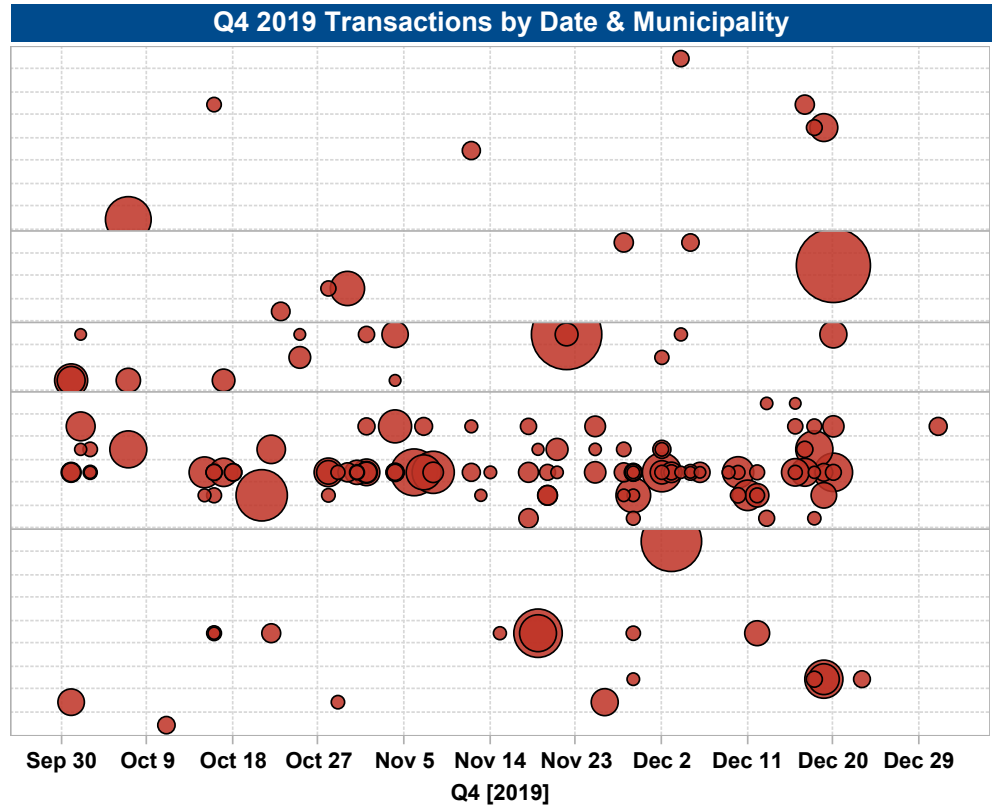
Data as of December 31, 2019



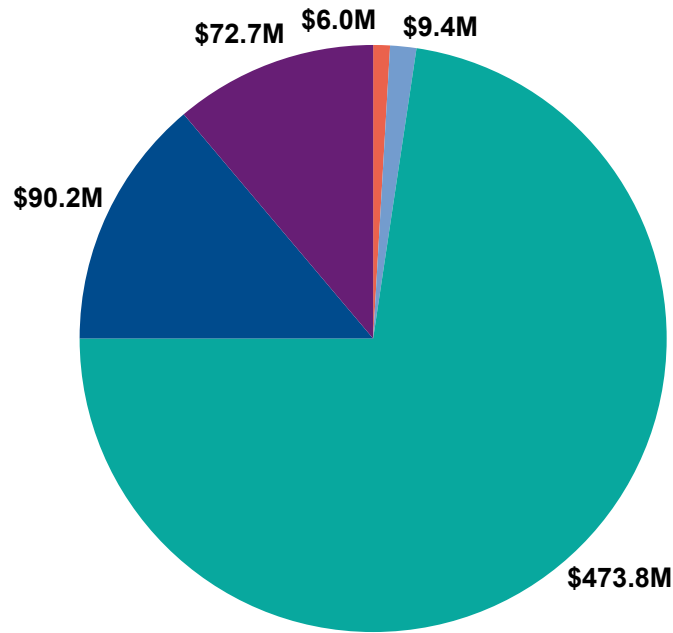
Retail - Total Price & Transactions by Year & Quarter



Retail		
Durham	Ajax	\$2.0M
	Brock	
	Clarington	\$4.4M
	Oshawa	\$7.9M
	Pickering	\$2.5M
	Scugog	
	Uxbridge	
	Whitby	\$16.1M
Halton	Burlington	\$5.1M
	Halton Hills	\$42.2M
	Milton	\$10.8M
	Oakville	\$2.6M
Peel	Brampton	\$58.3M
	Caledon	\$5.1M
	Mississauga	\$23.9M
Toronto	East York	\$2.2M
	Etobicoke	\$35.2M
	North York	\$43.4M
	Old Toronto	\$211.7M
	Scarborough	\$63.0M
	York	\$7.6M
York	Aurora	\$28.1M
	East Gwillimbury	
	Georgina	
	King	
	Markham	\$41.6M
	Newmarket	
	Richmond Hill	\$23.8M
	Vaughan	\$12.4M
	Whitchurch-Stouffville	\$2.3M



Retail - Q4 2019 Purchaser Profile by Total \$ Volume

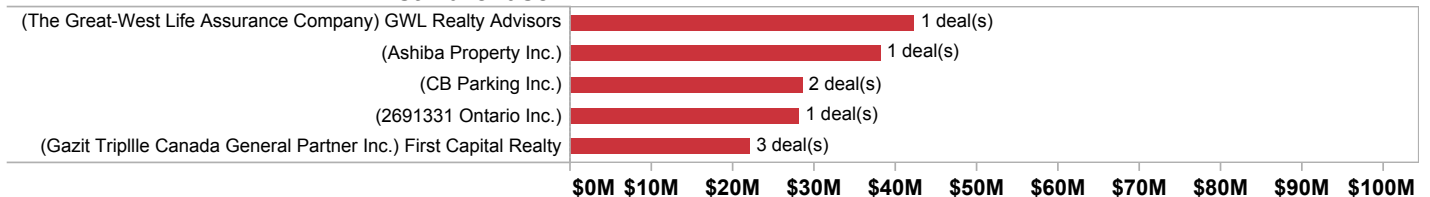


Purchaser Profile

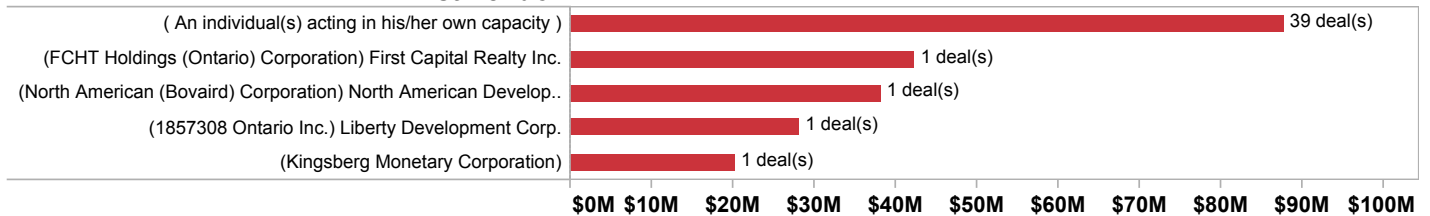
- Developer
- Institution
- Private Investor - Canadian
- Public Investor - Canadian
- User

Retail - Q4 2019 Top Purchasers, Vendors, Lenders

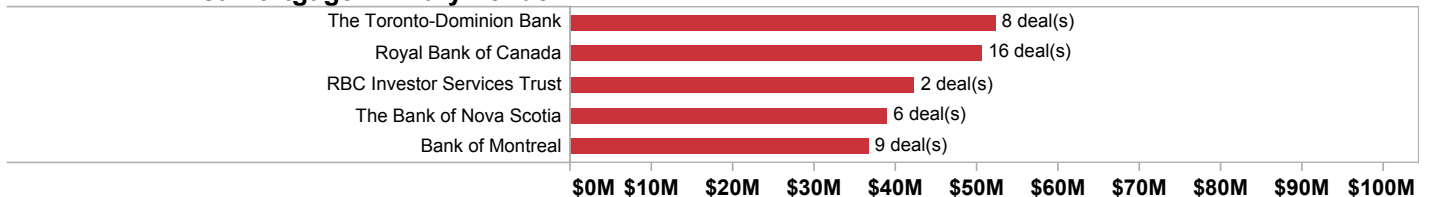
First Purchaser



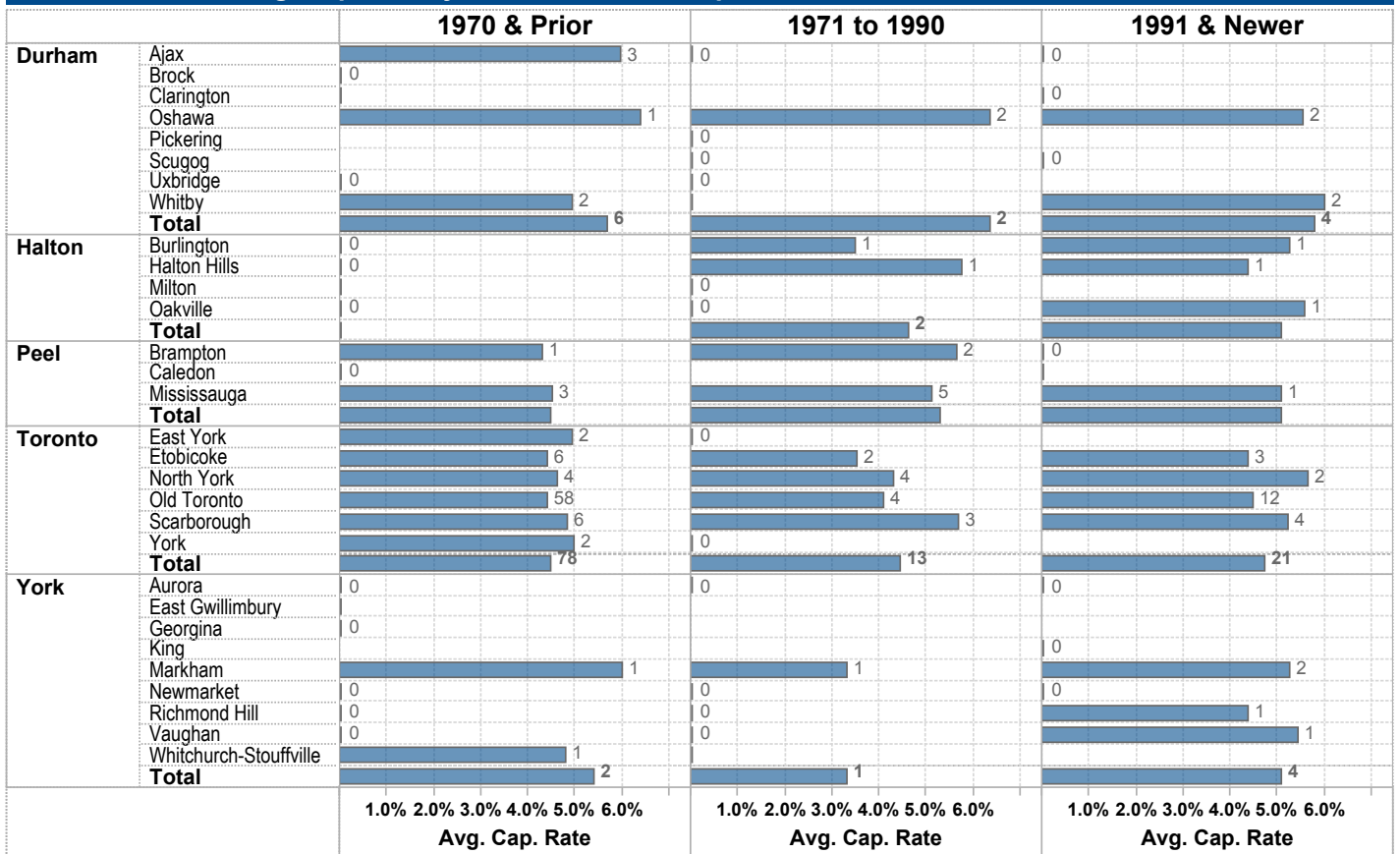
First Vendor



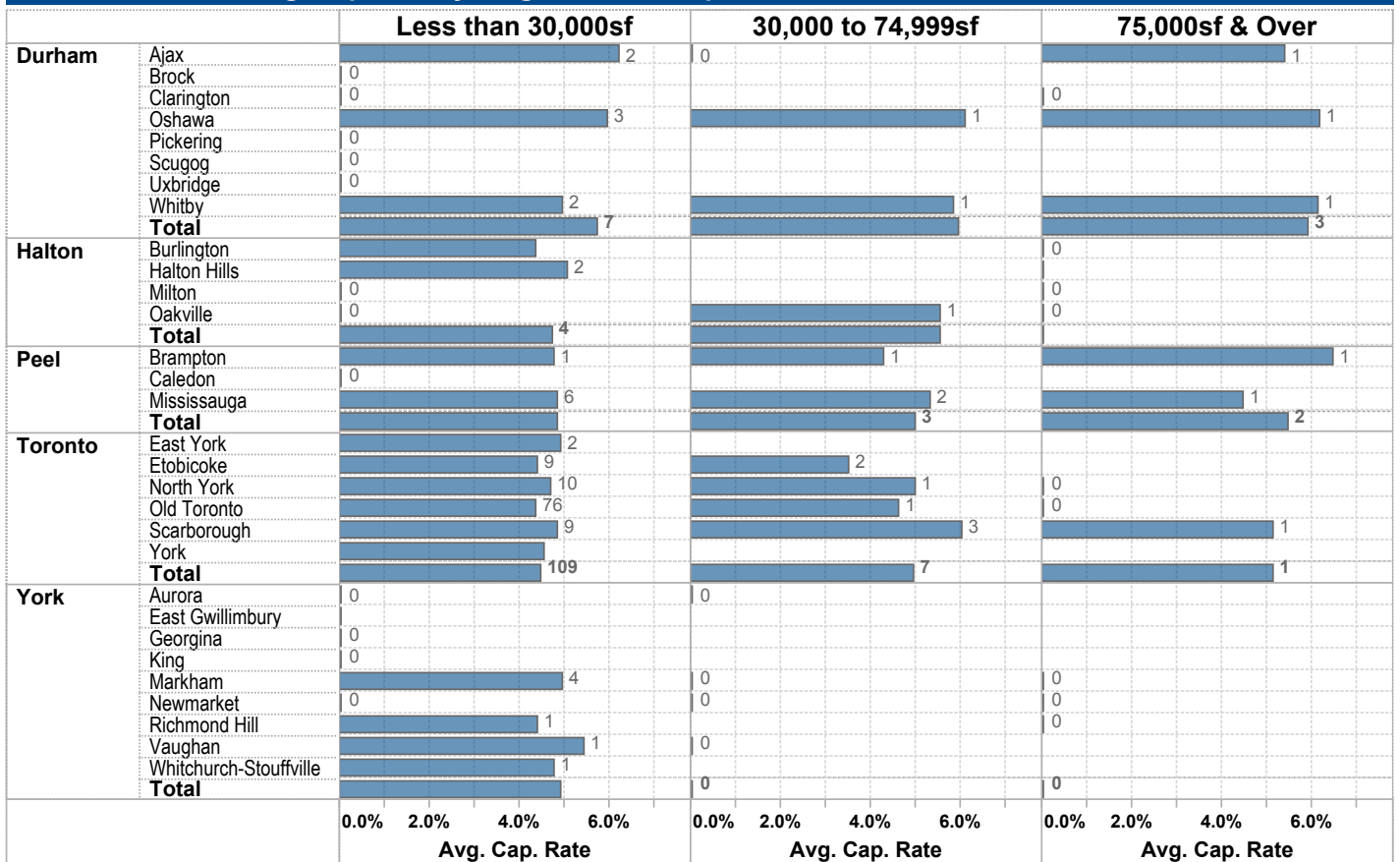
First Mortgage Primary Lender



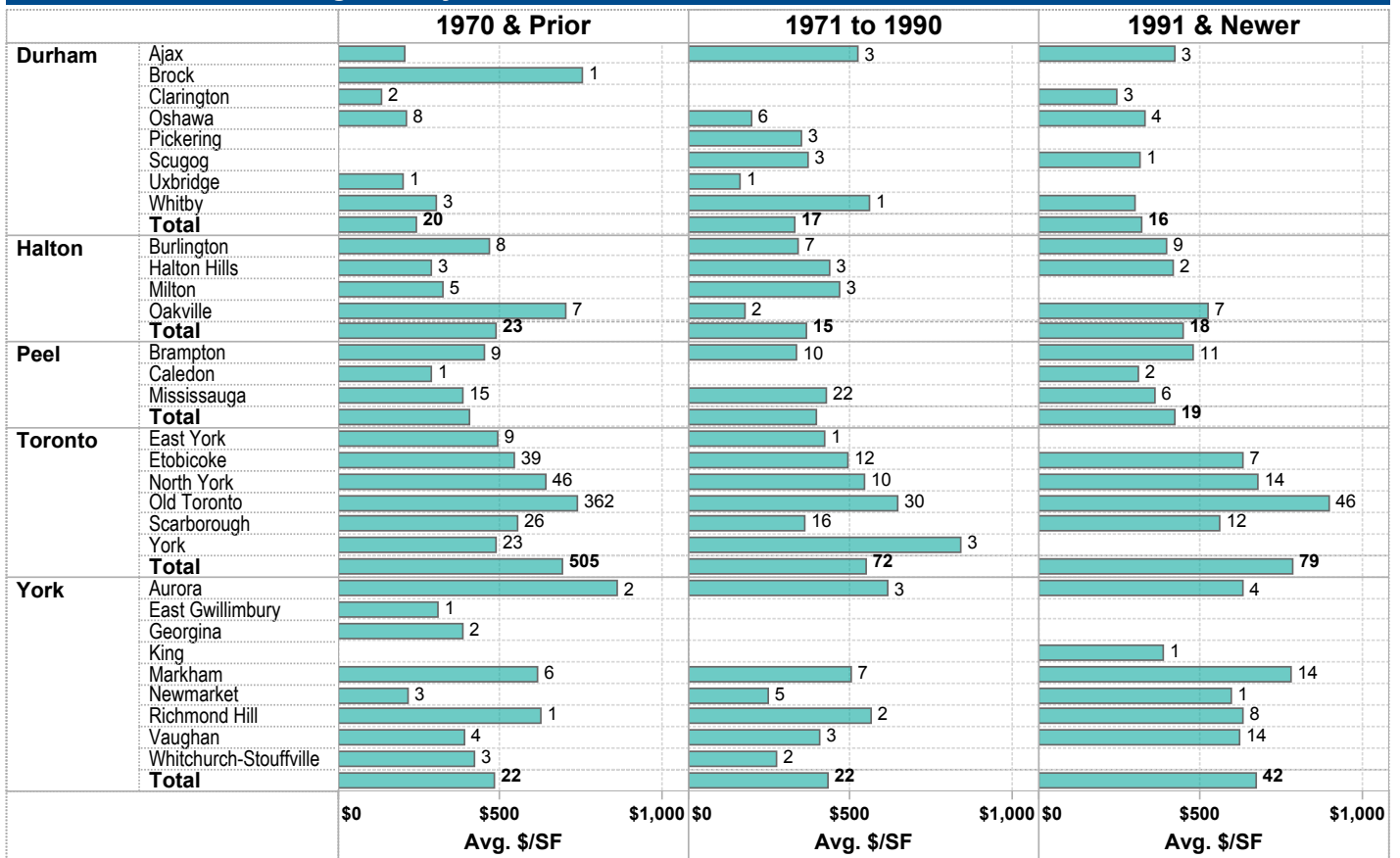
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



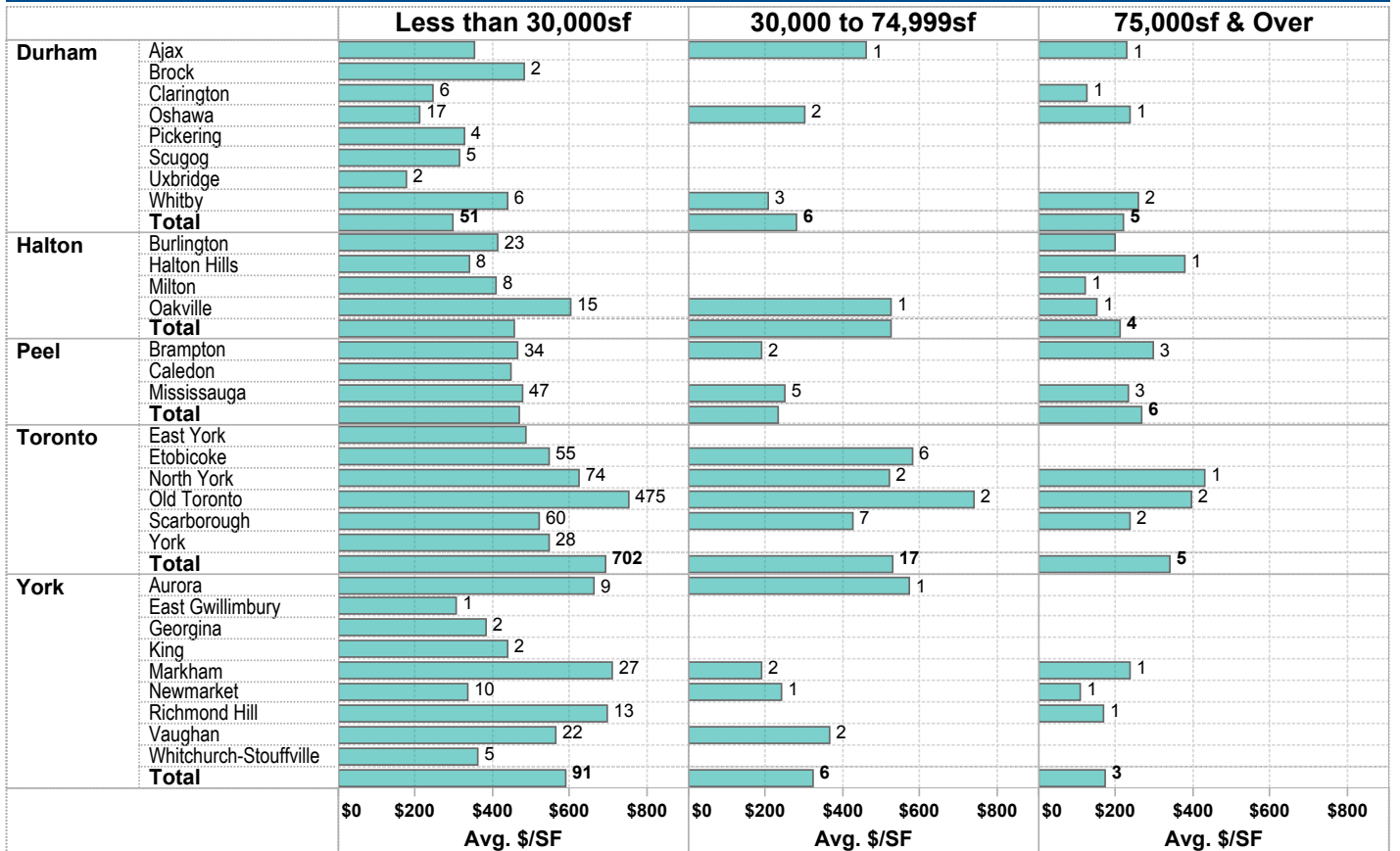
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



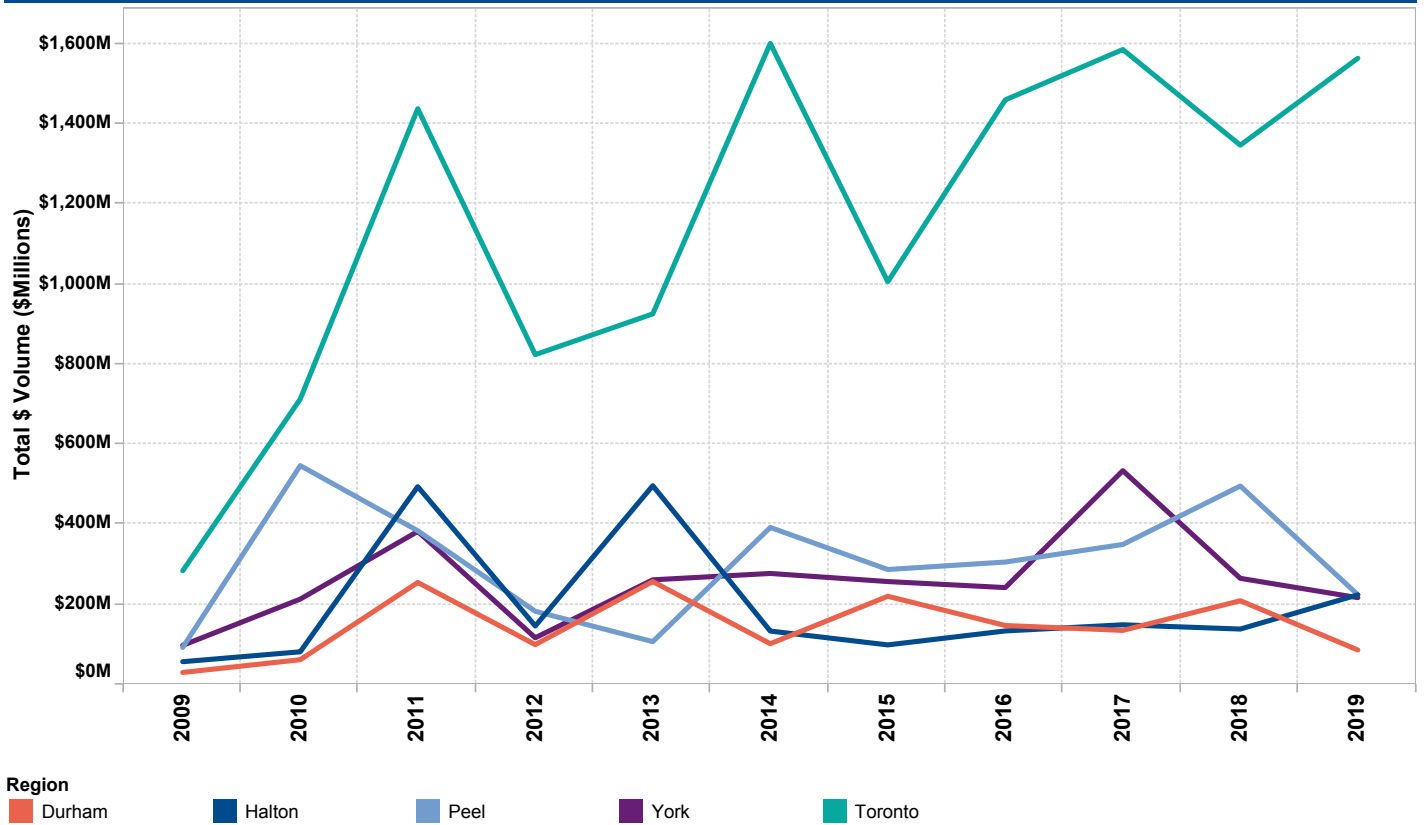
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



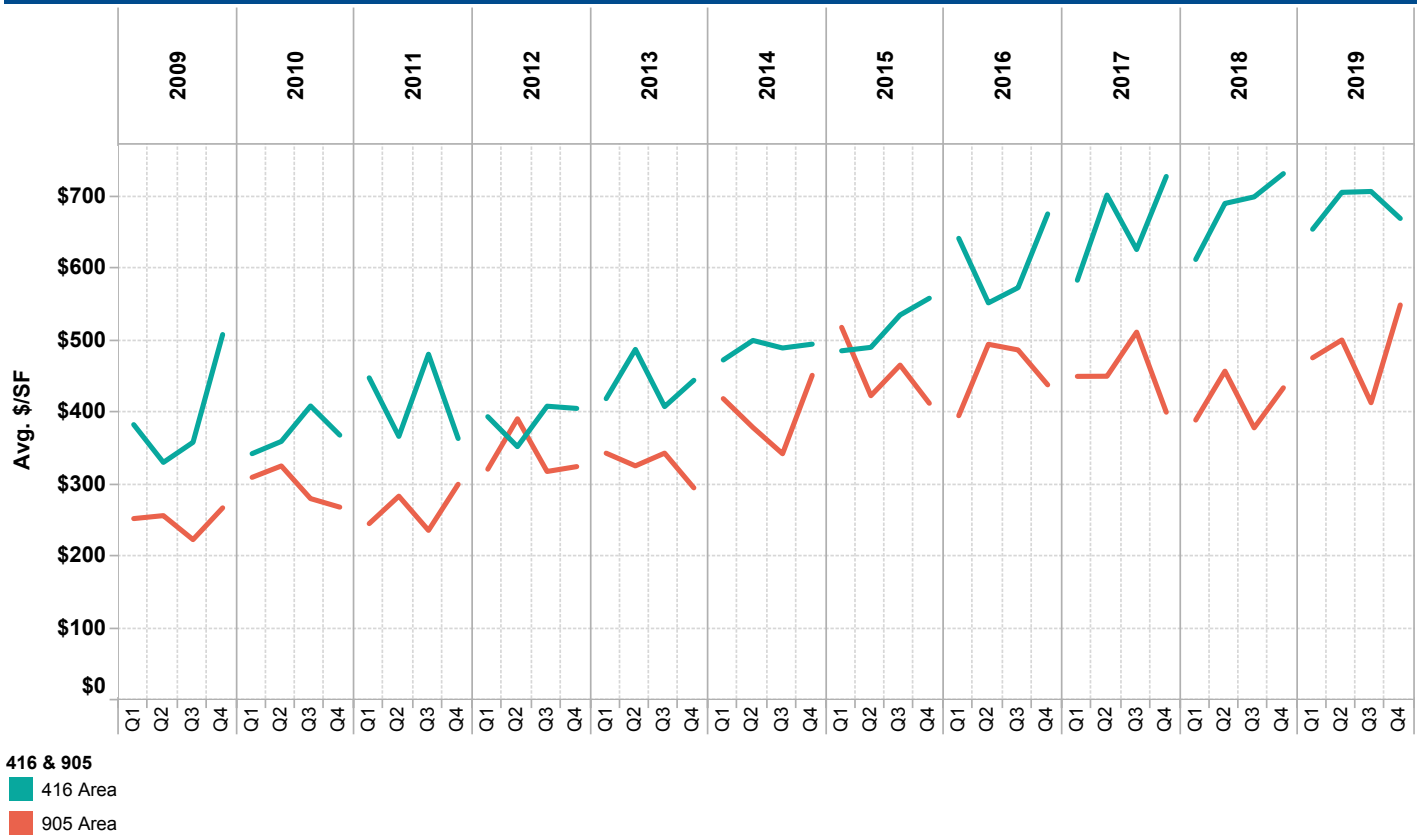
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



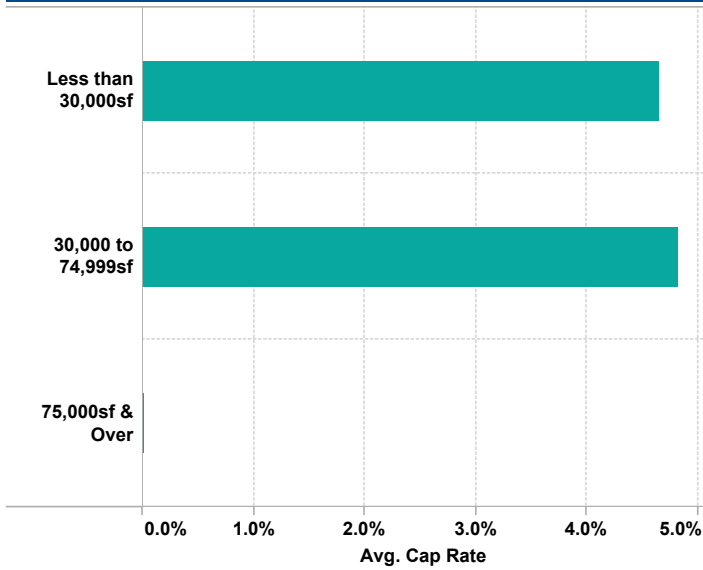
Retail - Total Dollar Volume by Region



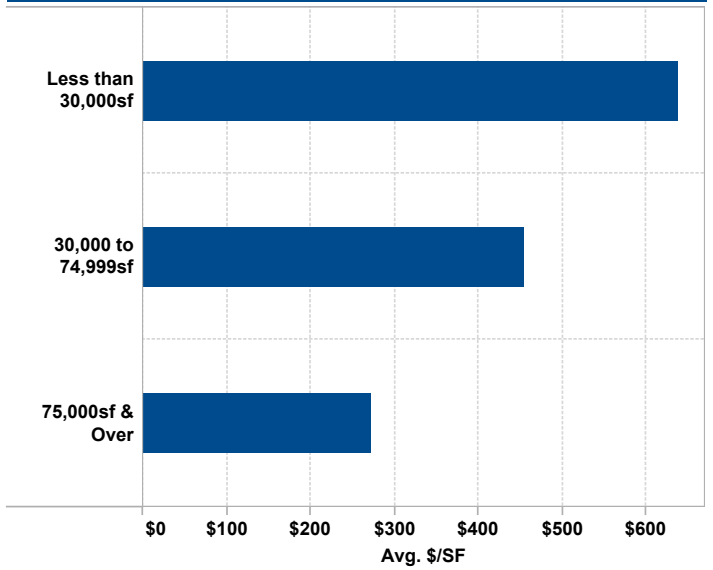
Retail - Avg. \$/SF by Area



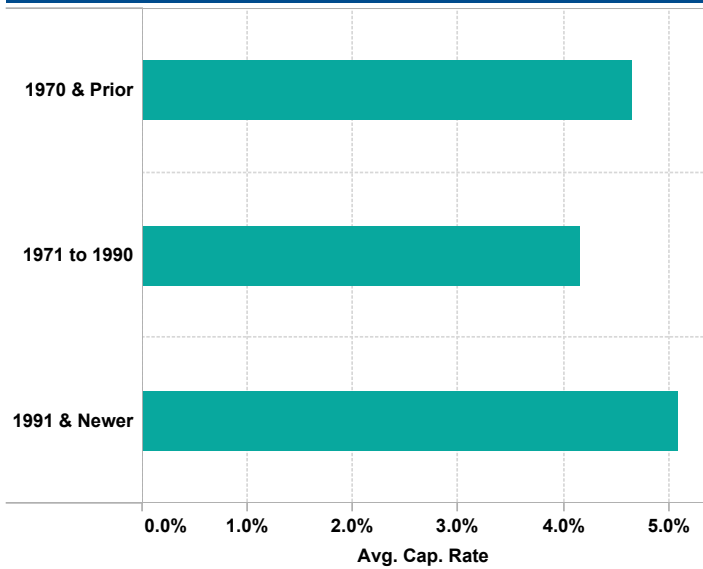
Retail - Avg. Cap Rate by Bldg. Size (last 12 mos.)



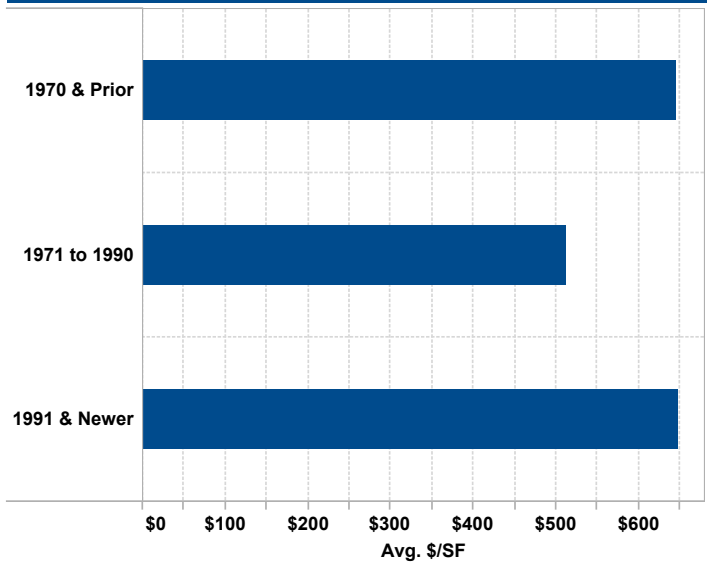
Retail - Avg. \$/SF by Bldg. Size (last 12 mos.)



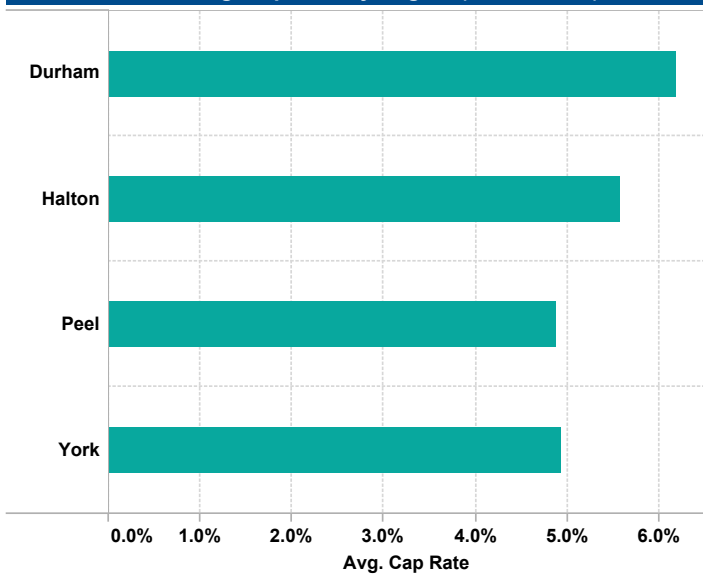
Retail - Avg. Cap Rate by Const. Year (last 12 mos.)



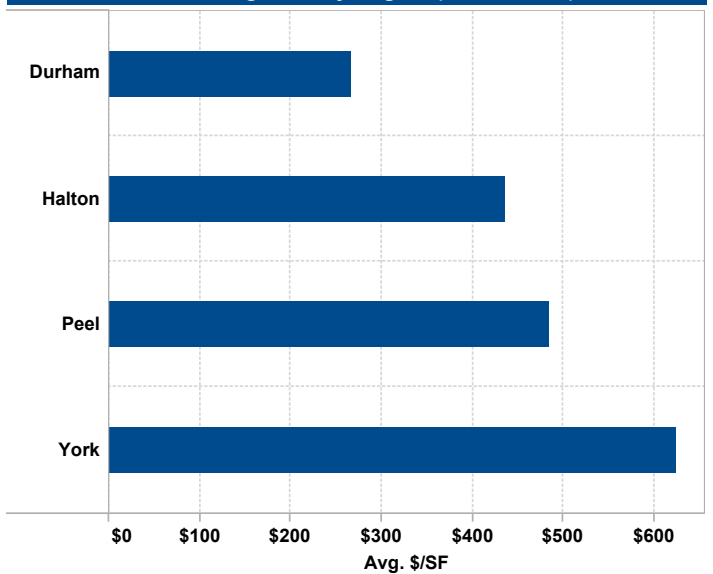
Retail - Avg. \$/SF by Const. Year (last 12 mos.)

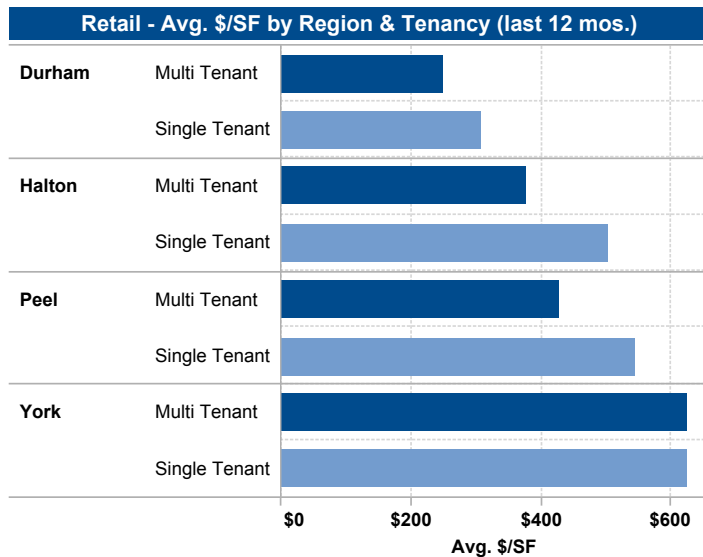


Retail - Avg. Cap Rate by Region (last 12 mos.)



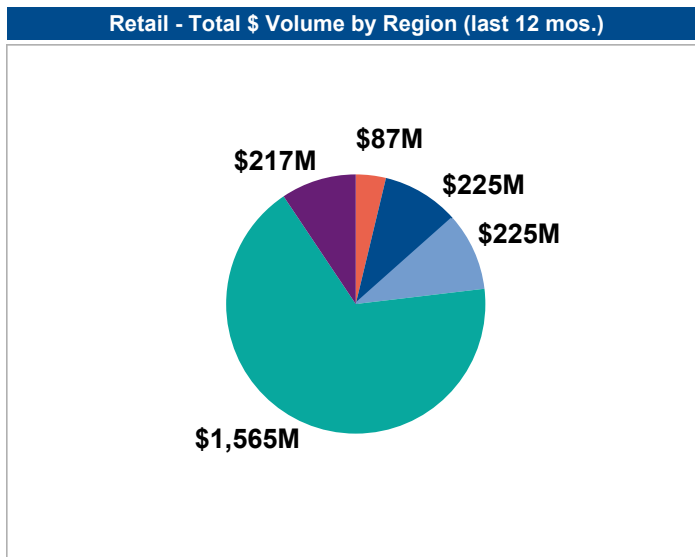
Retail - Avg. \$/SF by Region (last 12 mos.)





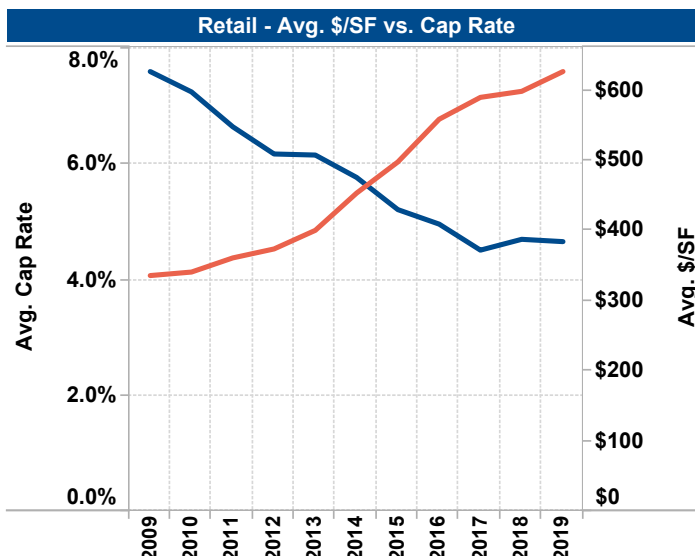
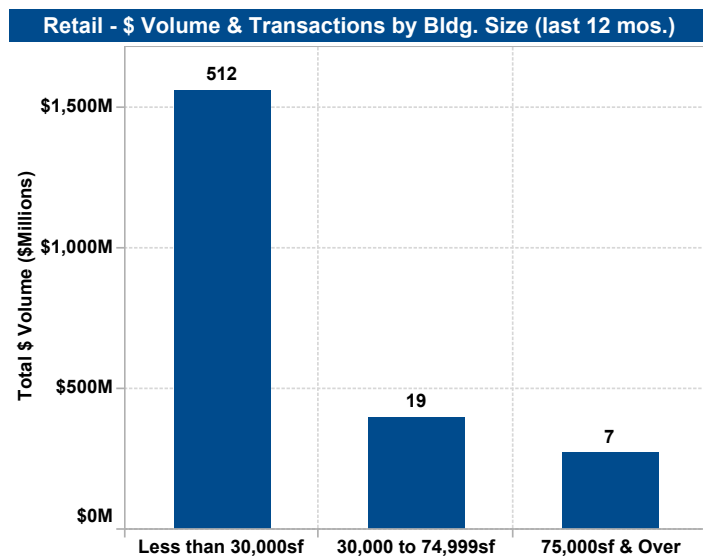
Property Type

- Multi Tenant
- Single Tenant



Region

- Durham
- Peel
- Halton
- Toronto
- York



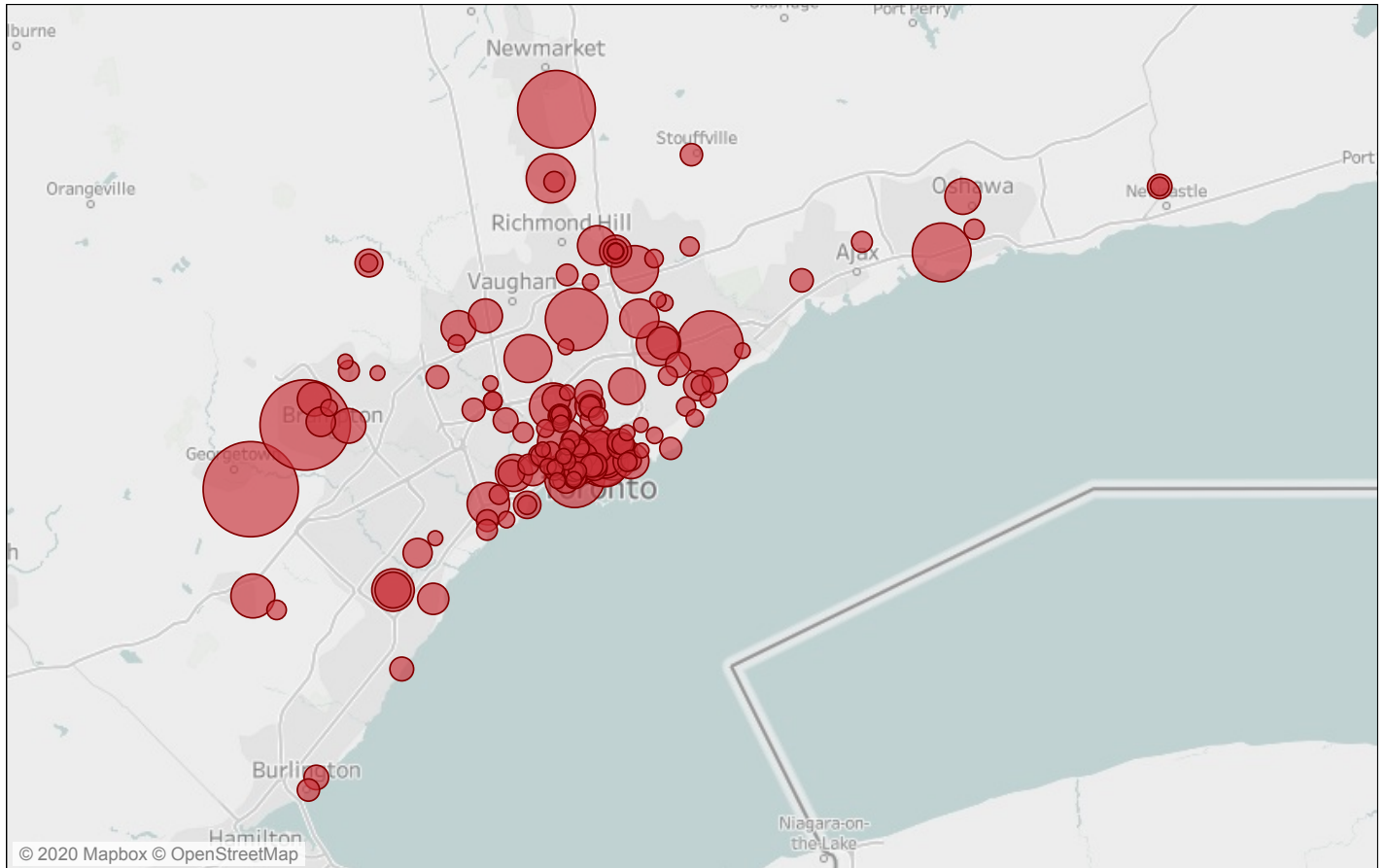
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

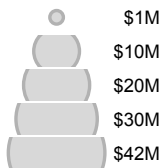
Retail - Top Transactions Q4 2019

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
361 Mountainview Road South	Halton Hills	\$42,225,000	111,728	\$378	Market
10068 McLaughlin Road	Brampton	\$38,090,000	105,452	\$361	Market
444 Hollandview Trail	Aurora	\$28,100,000	48,928	\$574	Market
1221 Markham Road	Scarborough	\$20,250,000	30,050	\$674	Market
7181 Yonge Street	Markham	\$18,030,000	Null	Null	Market

Retail - Q4 2019 Transactions



Total Price



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