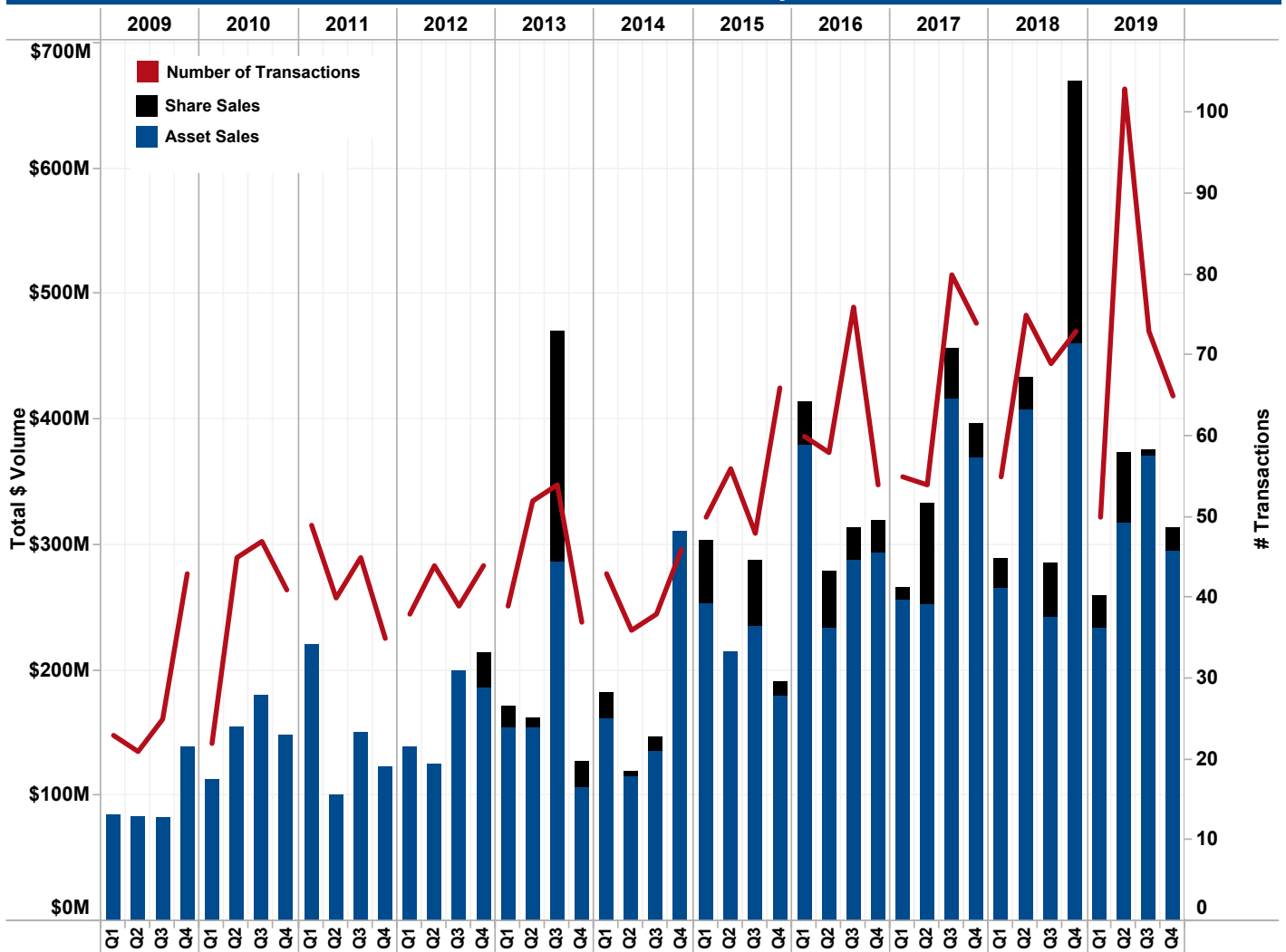

Greater Vancouver Area Industrial

Commercial Q4 2019 Statistics

Data as of December 31, 2019



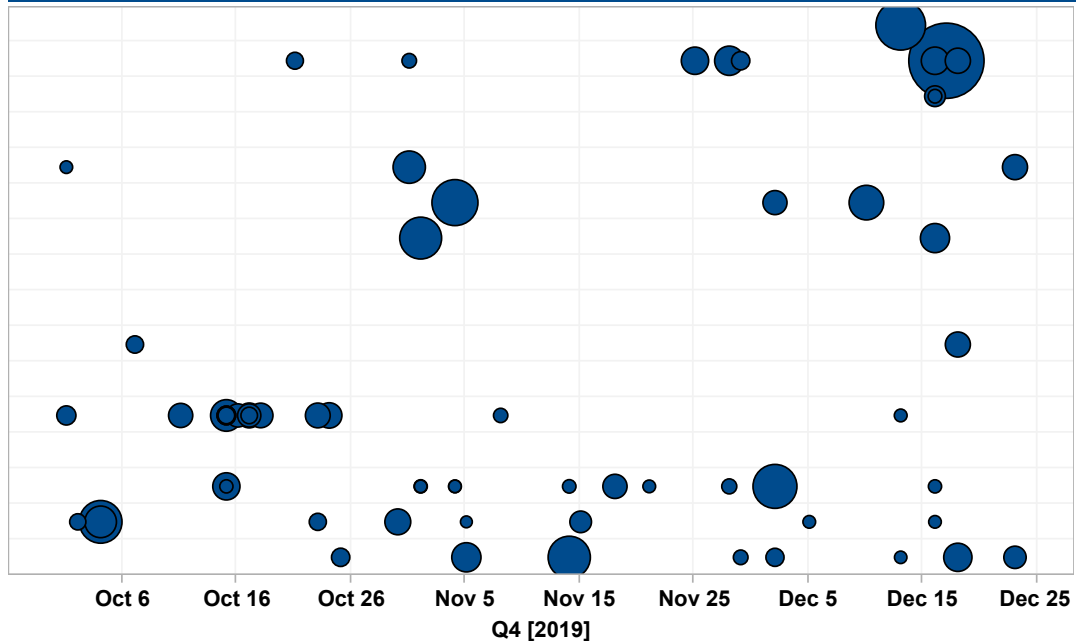
Industrial - Total Price & Transactions by Year & Quarter



Industrial

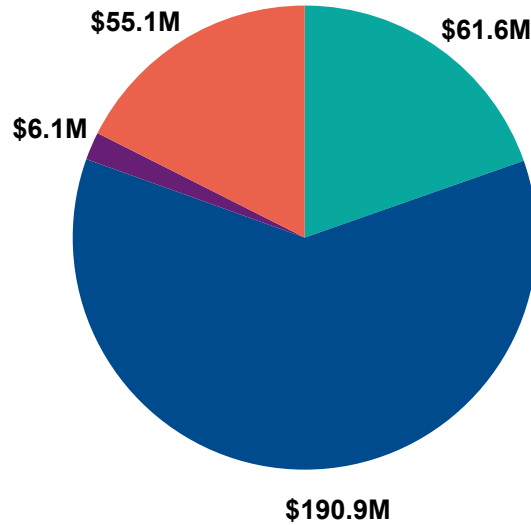
Abbotsford	\$17.7M
Burnaby	\$68.0M
Chilliwack	\$4.4M
Coquitlam	
Delta	\$13.1M
Langley	\$28.0M
Maple Ridge	\$18.7M
Mission	
New Westminster	
North Vancouver	\$6.7M
Pitt Meadows	
Port Coquitlam	\$51.1M
Port Moody	
Richmond	\$34.6M
Surrey	\$35.7M
Vancouver	\$35.6M

Q4 2019 Transactions by Date & Municipality

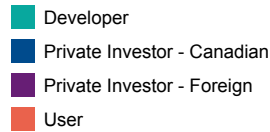


Beginning in Q4 2019, Vancouver Market Area stats to include known share sales

Industrial - Q4 2019 Purchaser Profile by Total \$ Volume

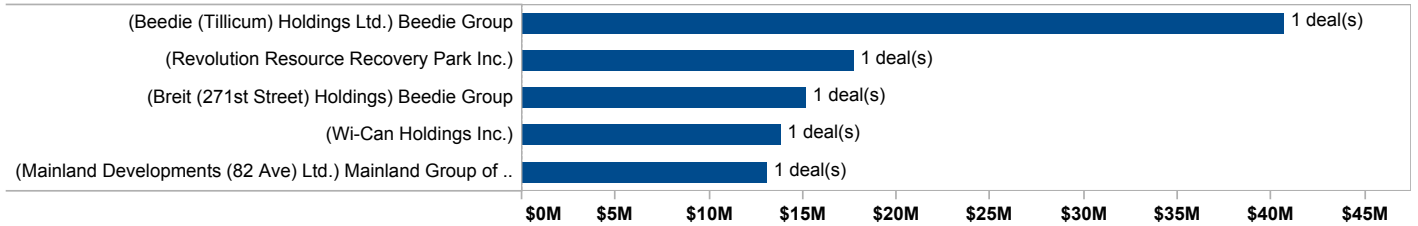


Purchaser Profile

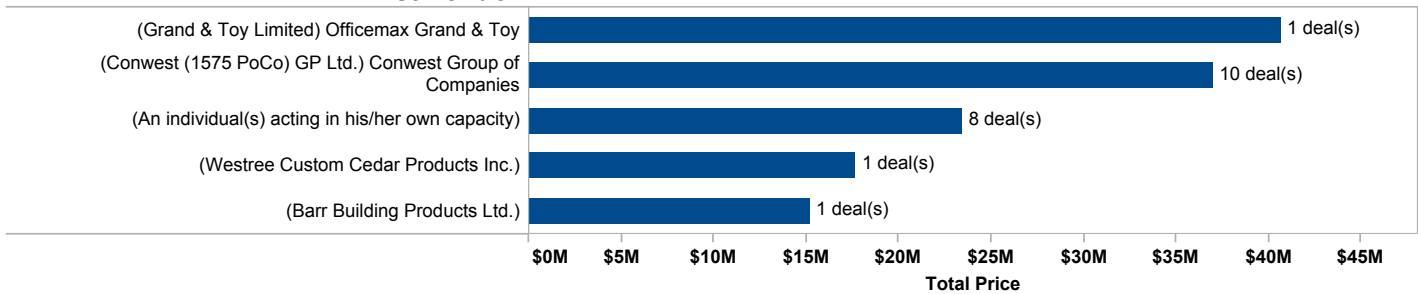


Industrial - Q4 2019 Top Purchasers, Vendors, Lenders

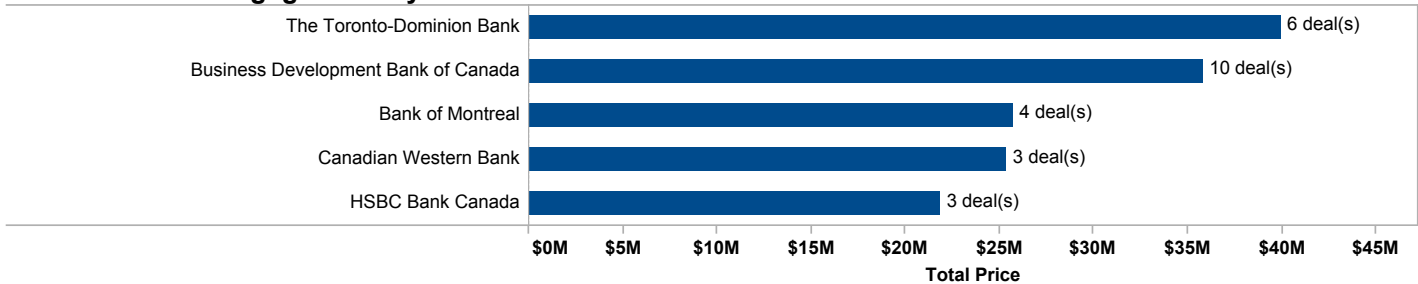
First Purchaser



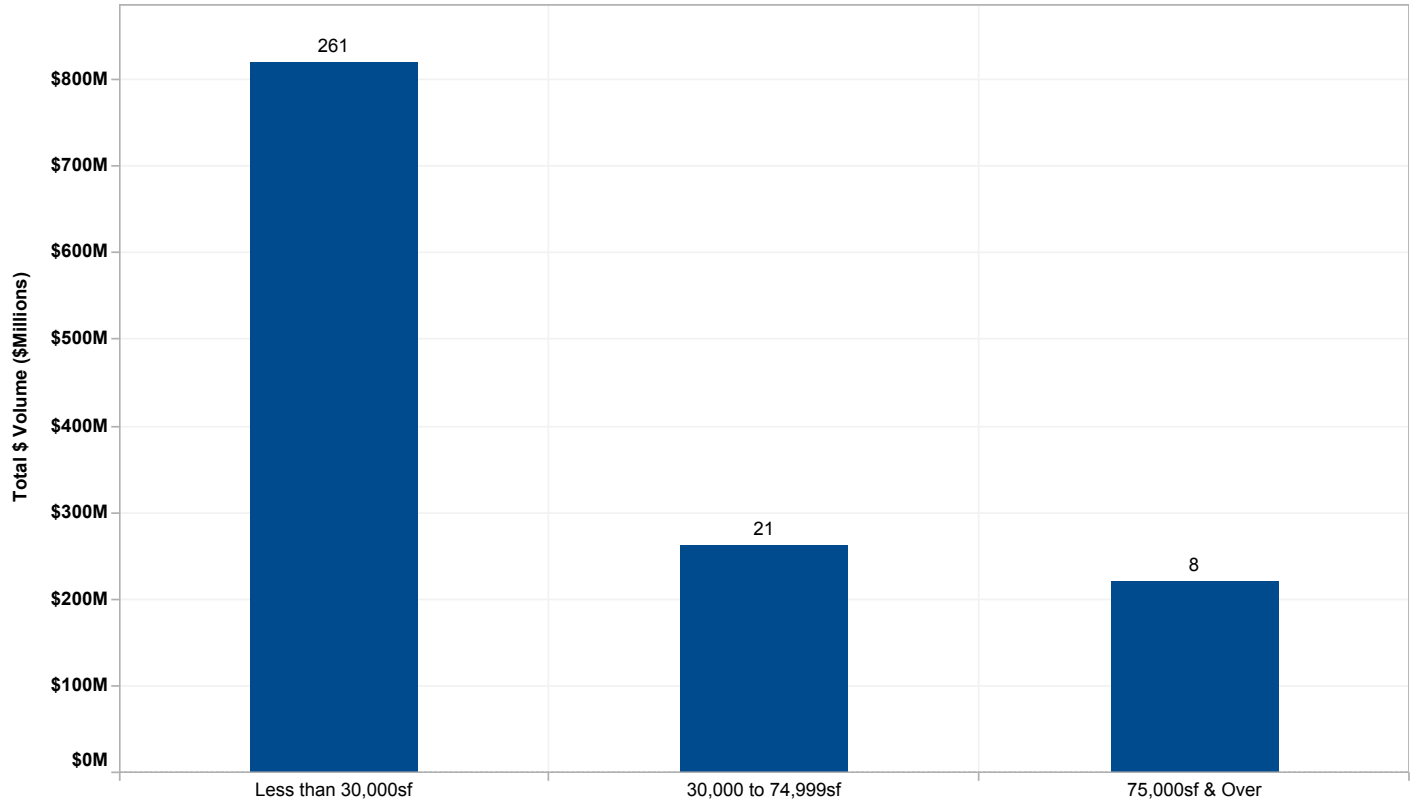
First Vendor



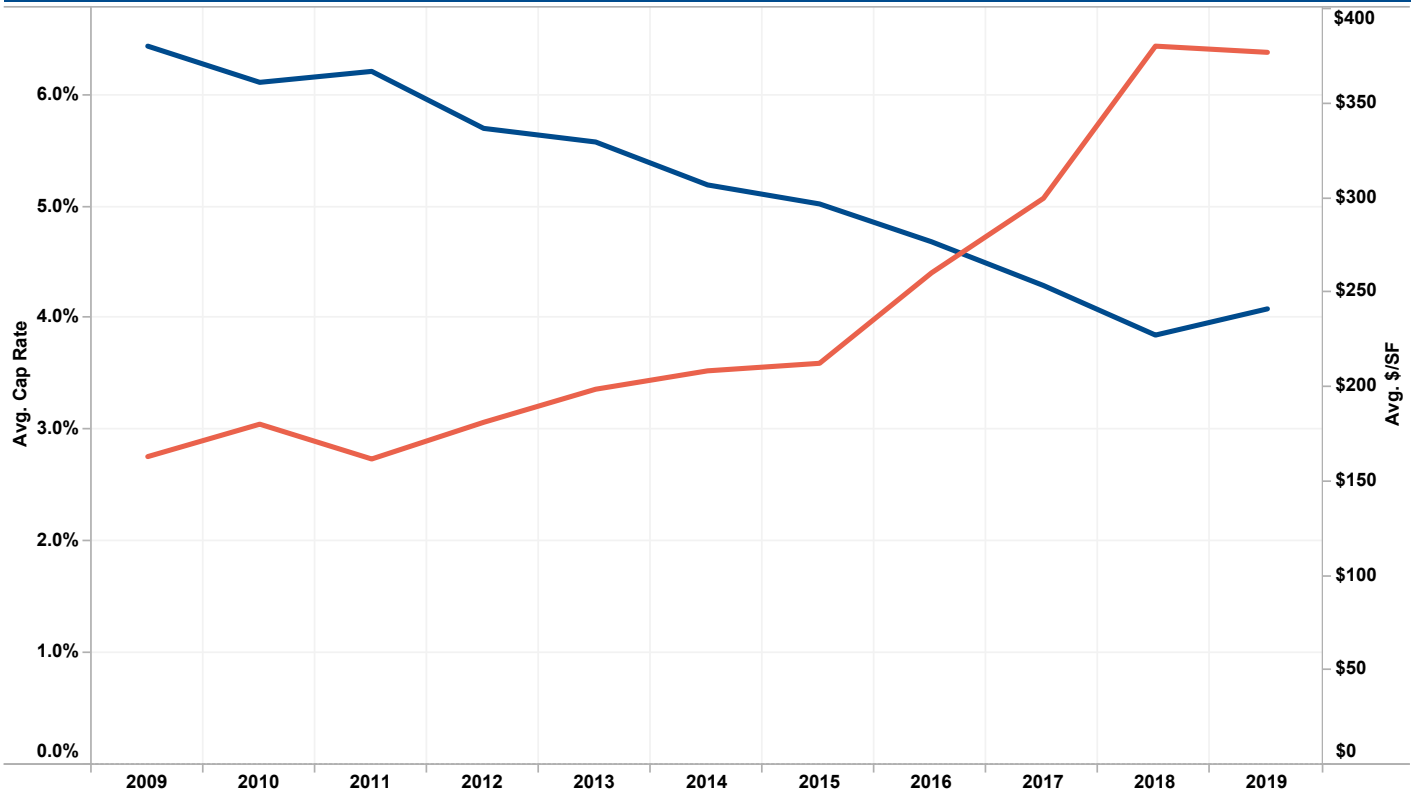
First Mortgage Primary Lender



Industrial - \$ Volume by Bldg. Size (last 12 mos.)



Industrial Avg. \$/SF vs. Cap Rate



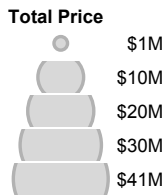
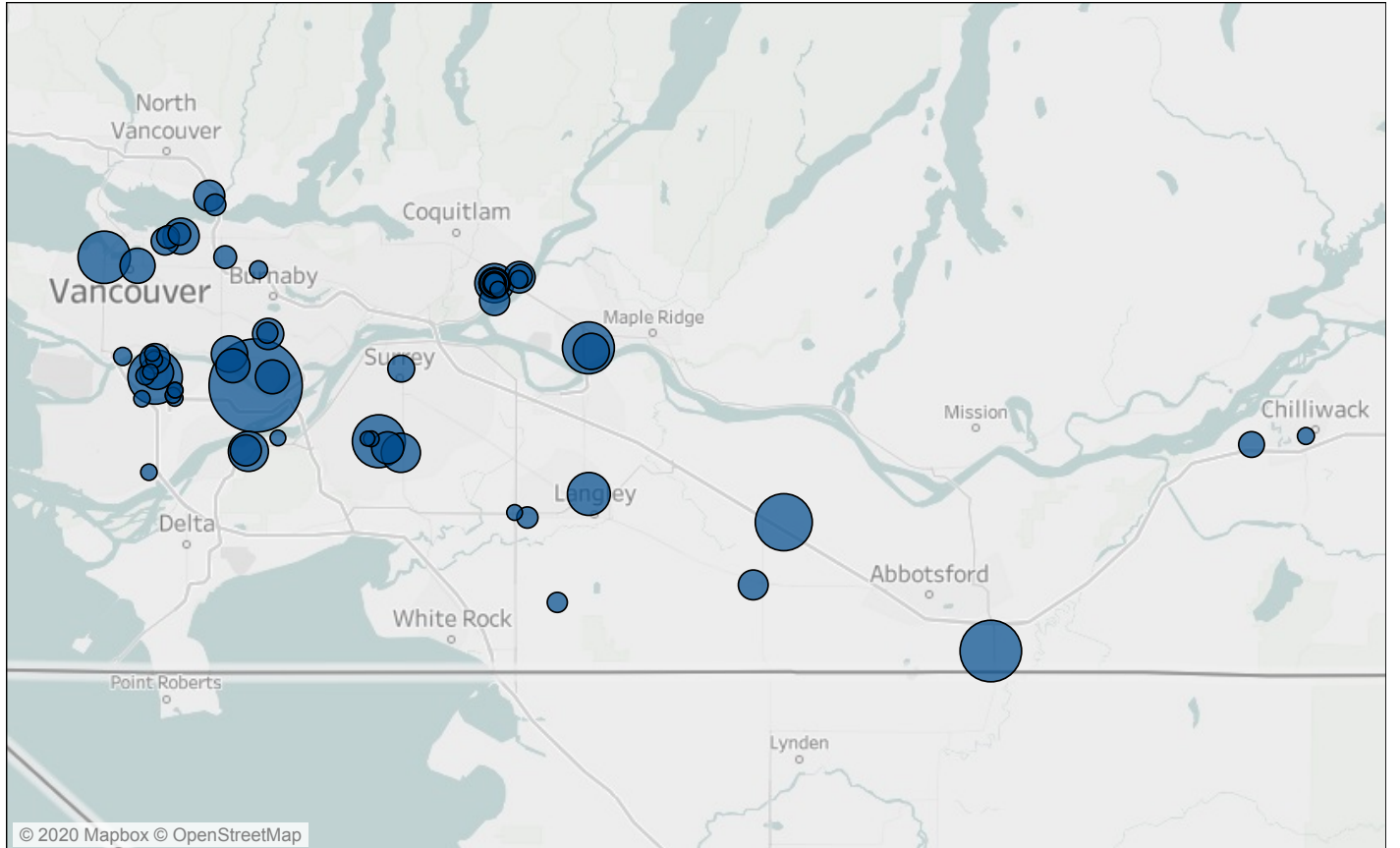
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

Industrial - Top Transactions Q4 2019

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
4560 Tillicum Street	Burnaby	\$40,650,000	117,000	\$347	Market
34450 Vye Road	Abbotsford	\$17,700,000	Null	Null	Market
5370 271st Street	Langley	\$15,200,000	75,350	\$202	Market
12111 Bridgeport Road	Richmond	\$13,860,000	40,763	\$340	Market
12720 82nd Avenue	Surrey	\$13,100,000	52,000	\$252	Market

Industrial - Q4 2019 Transactions



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