

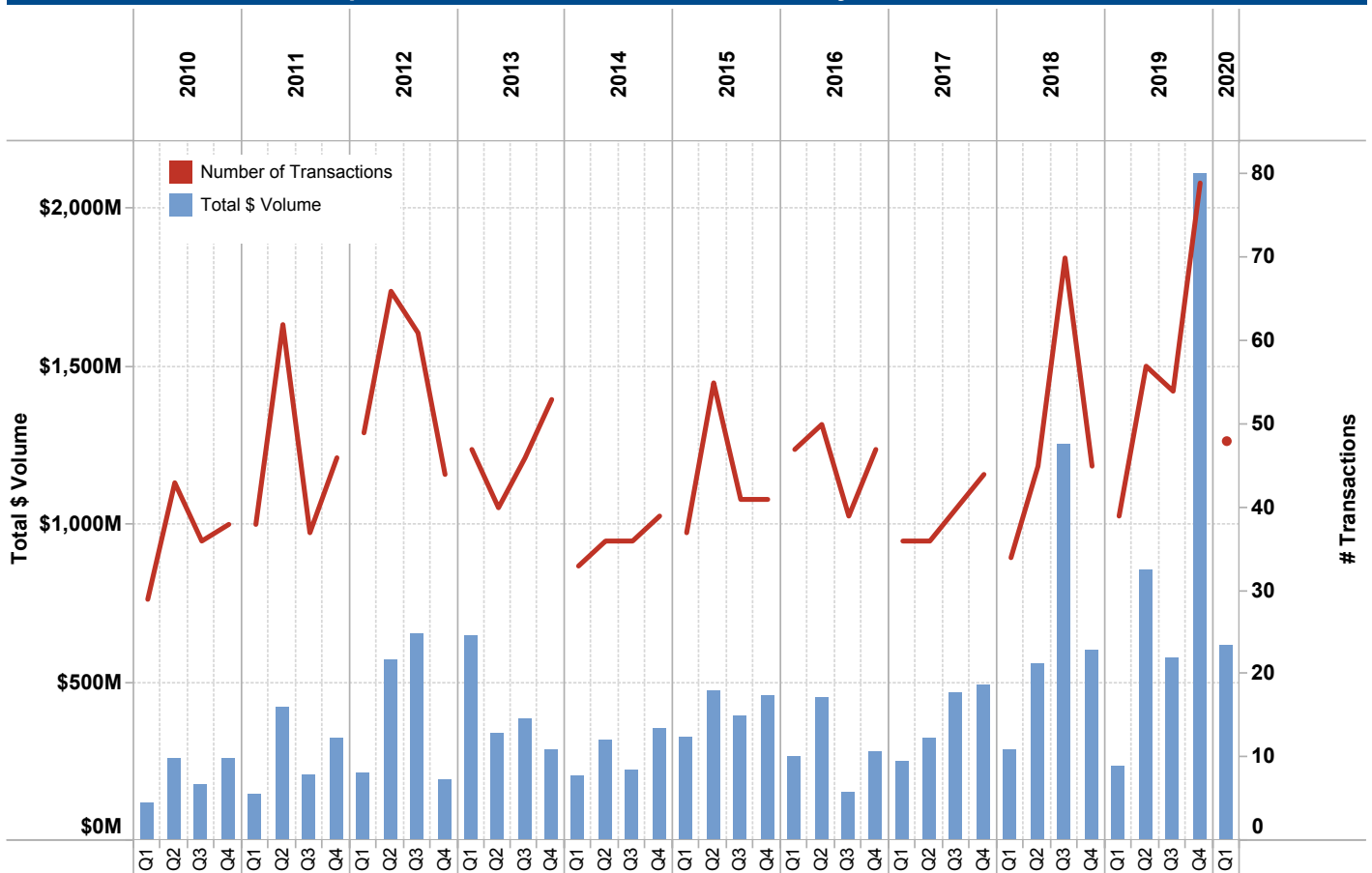
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# Greater Toronto Area Apartment Commercial Q1 2020 Statistics

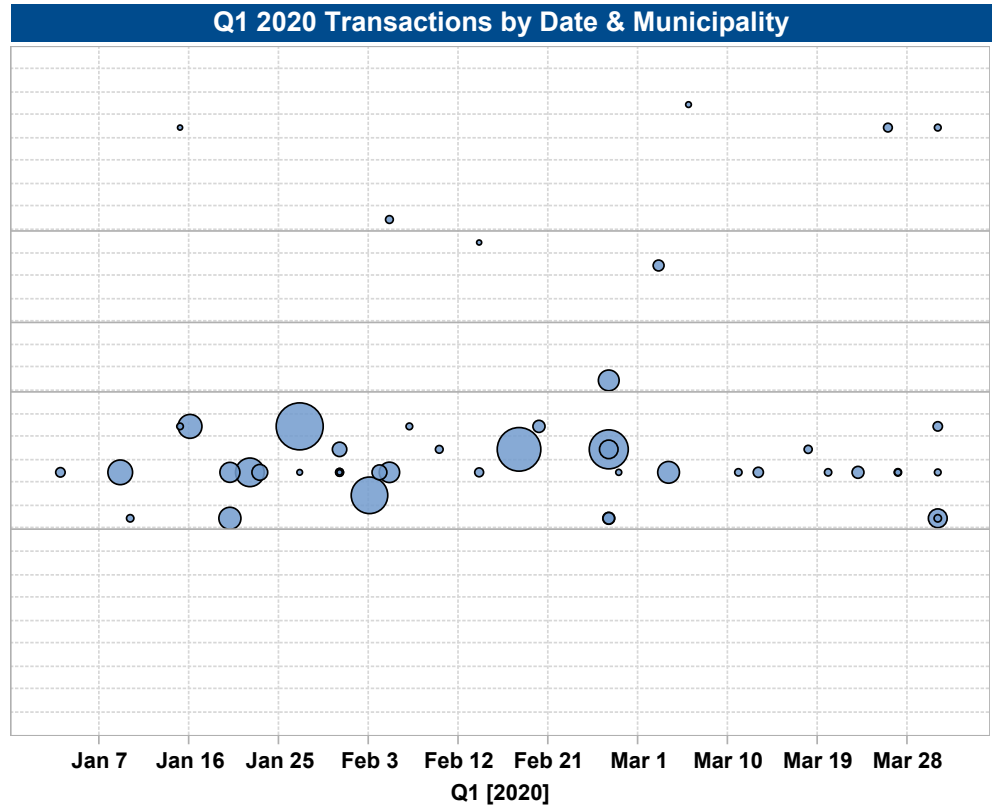
Data as of March 31, 2020



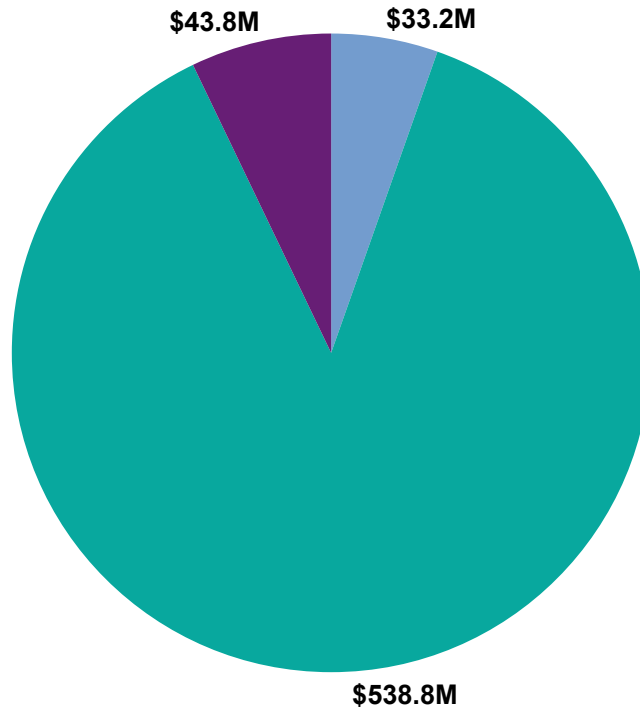
## Apartment - Total Price & Transactions by Year & Quarter



| Apartment |                        |          |
|-----------|------------------------|----------|
| Durham    | Ajax                   |          |
|           | Brock                  |          |
|           | Clarington             | \$1.3M   |
|           | Oshawa                 | \$6.2M   |
|           | Pickering              |          |
|           | Scugog                 |          |
|           | Uxbridge               |          |
|           | Whitby                 | \$2.5M   |
| Halton    | Burlington             | \$1.1M   |
|           | Halton Hills           | \$5.0M   |
|           | Milton                 |          |
|           | Oakville               |          |
| Peel      | Brampton               |          |
|           | Caledon                |          |
|           | Mississauga            | \$18.2M  |
| Toronto   | East York              |          |
|           | Etobicoke              | \$130.4M |
|           | North York             | \$172.5M |
|           | Old Toronto            | \$171.0M |
|           | Scarborough            | \$56.3M  |
|           | York                   | \$51.5M  |
| York      | Aurora                 |          |
|           | East Gwillimbury       |          |
|           | Georgina               |          |
|           | King                   |          |
|           | Markham                |          |
|           | Newmarket              |          |
|           | Richmond Hill          |          |
|           | Vaughan                |          |
|           | Whitchurch-Stouffville |          |



## Apartment - Q1 2020 Purchaser Profile by Total \$ Volume

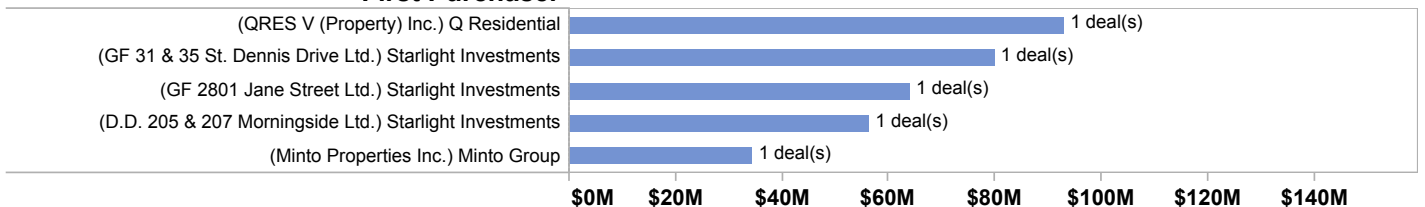


### First Purchaser Profile

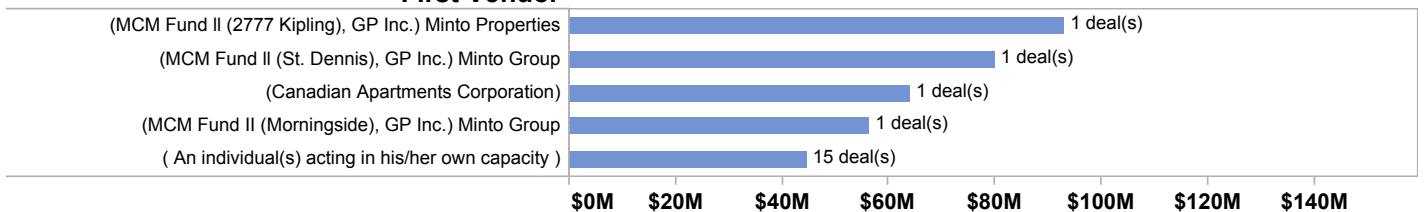
- Developer
- Private Investor - Canadian
- Public Investor - Canadian

## Apartment - Q1 2020 Top Purchasers, Vendors, Lenders

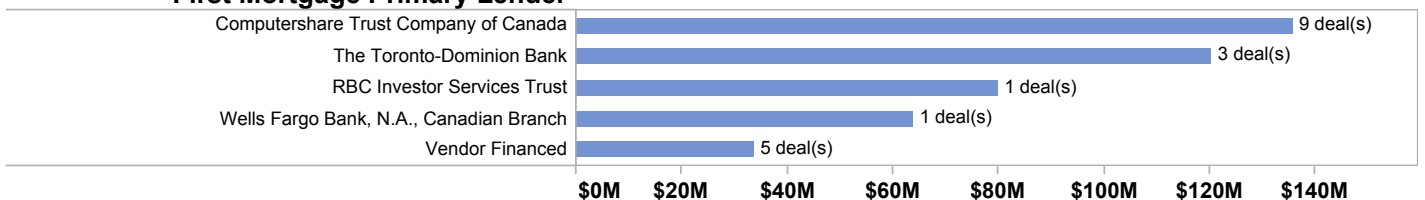
### First Purchaser



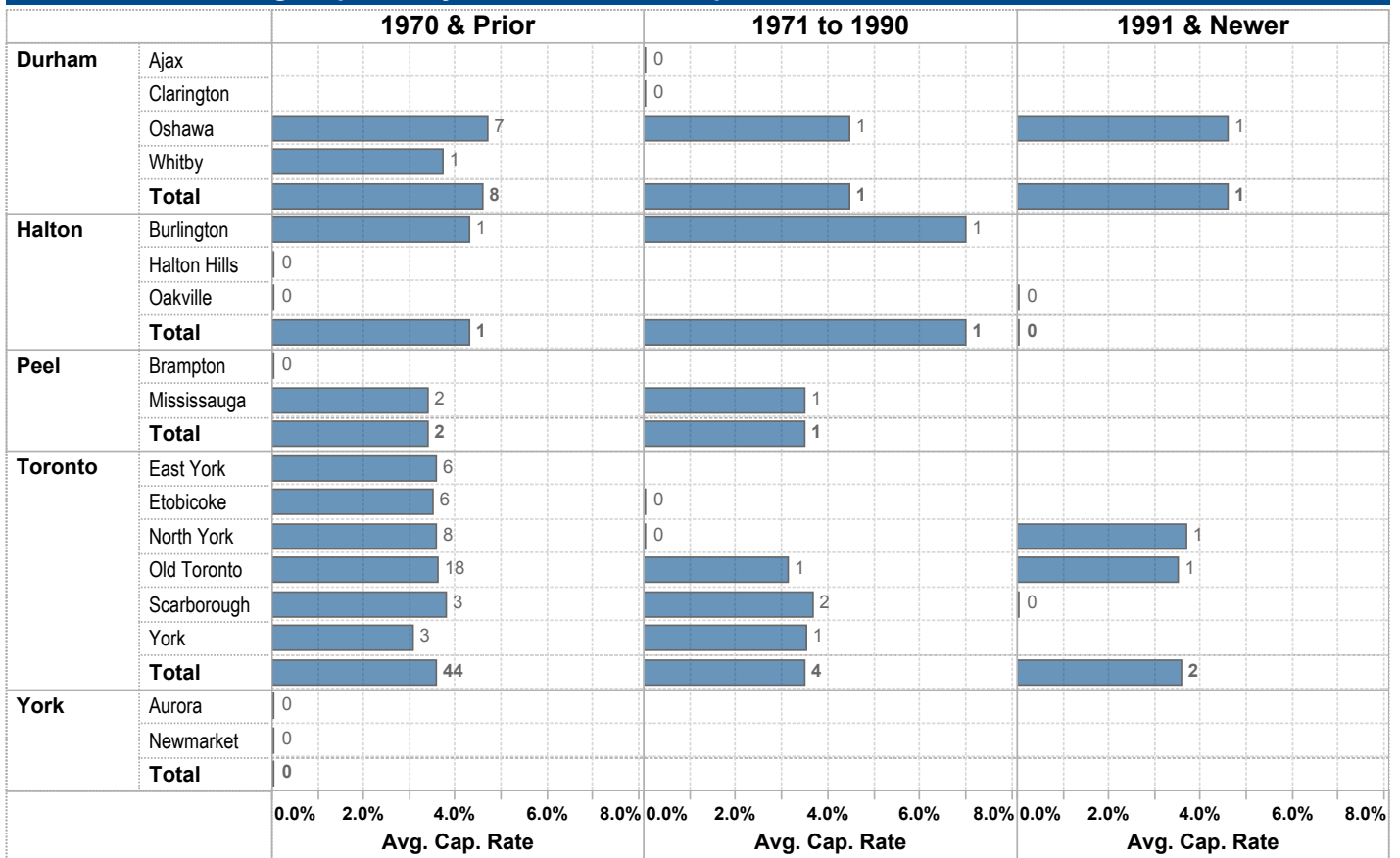
### First Vendor



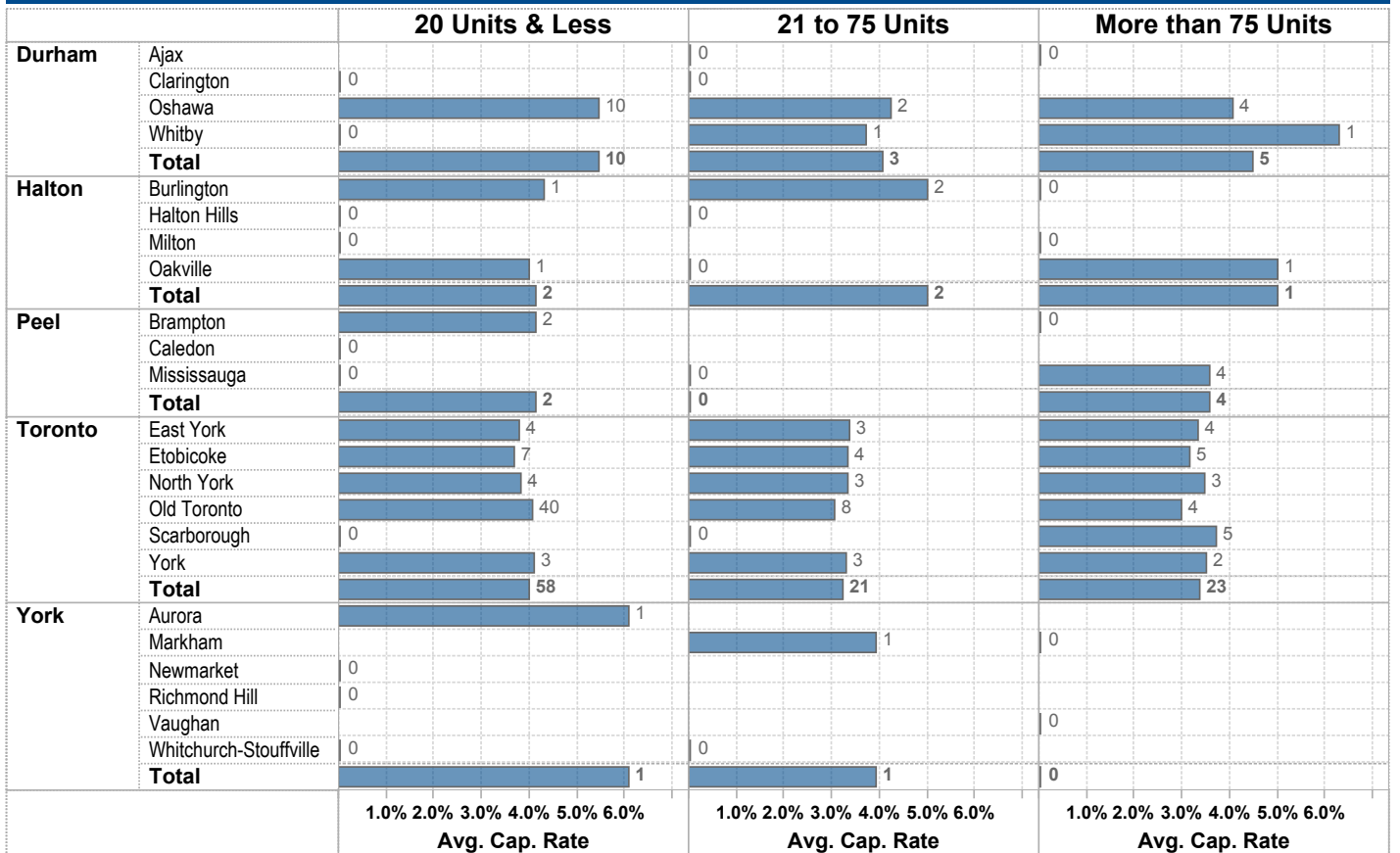
### First Mortgage Primary Lender



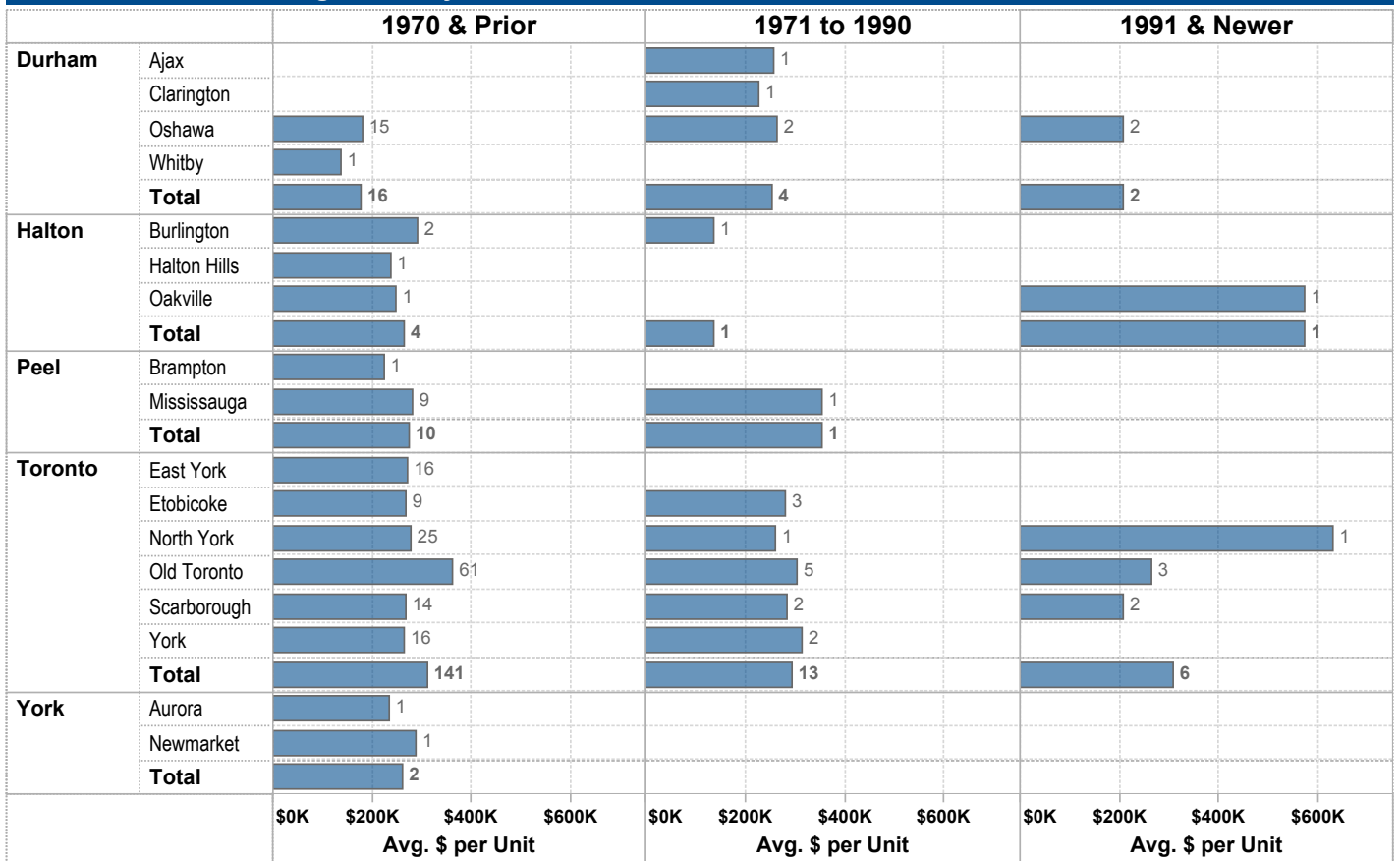
### Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



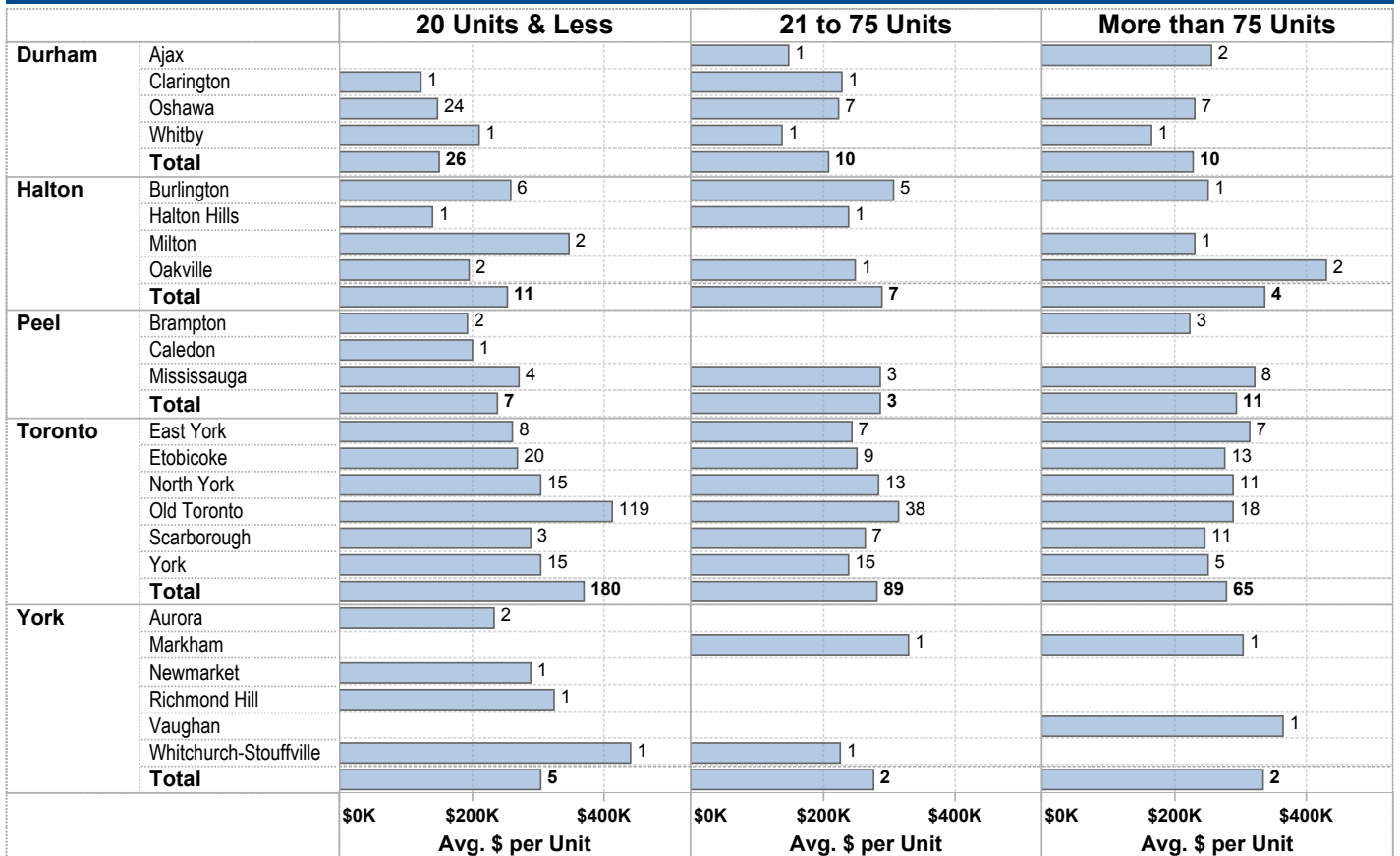
### Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



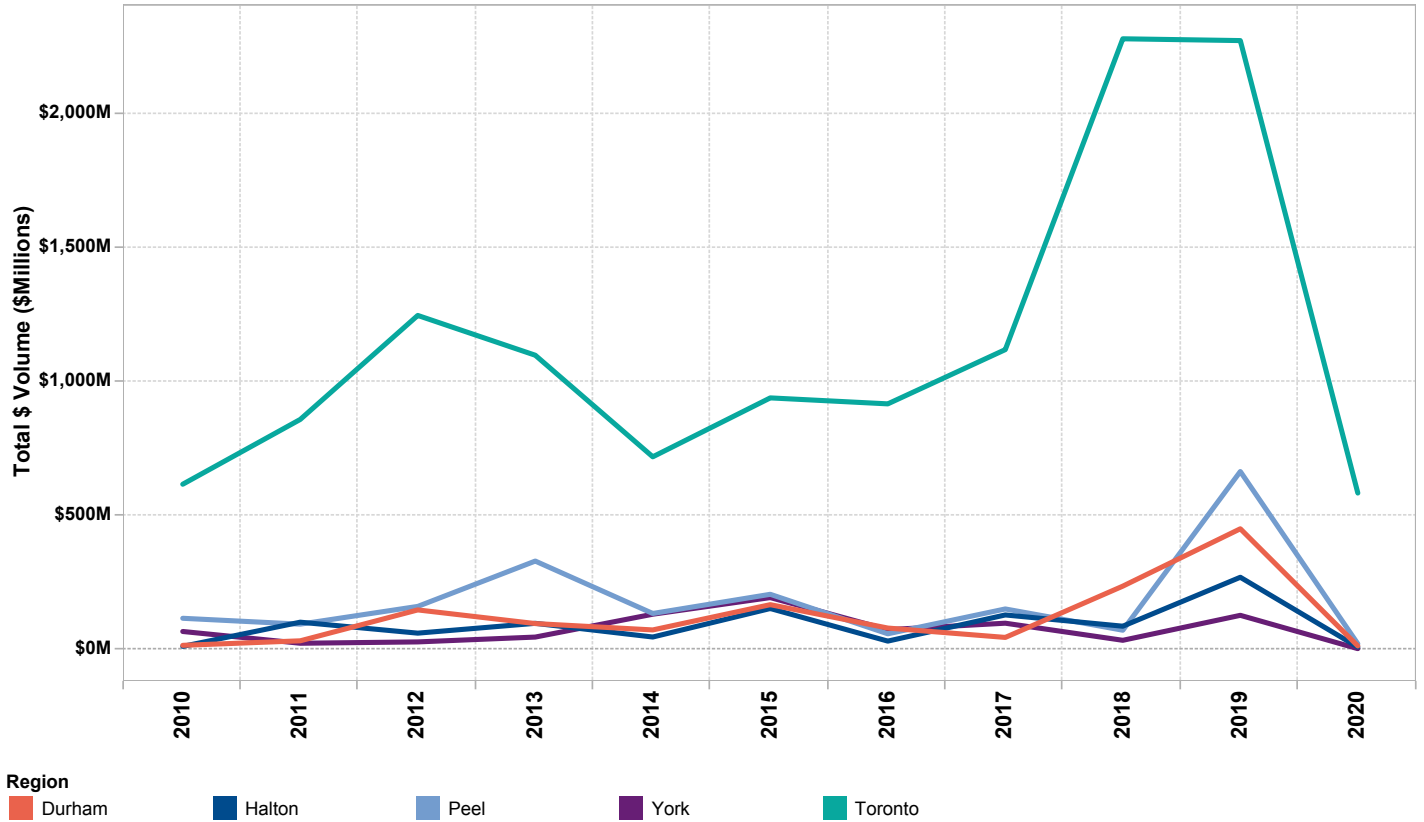
### Avg. \$/Unit by Const. Year with \$/Unit Deal Count - Last 24 Months



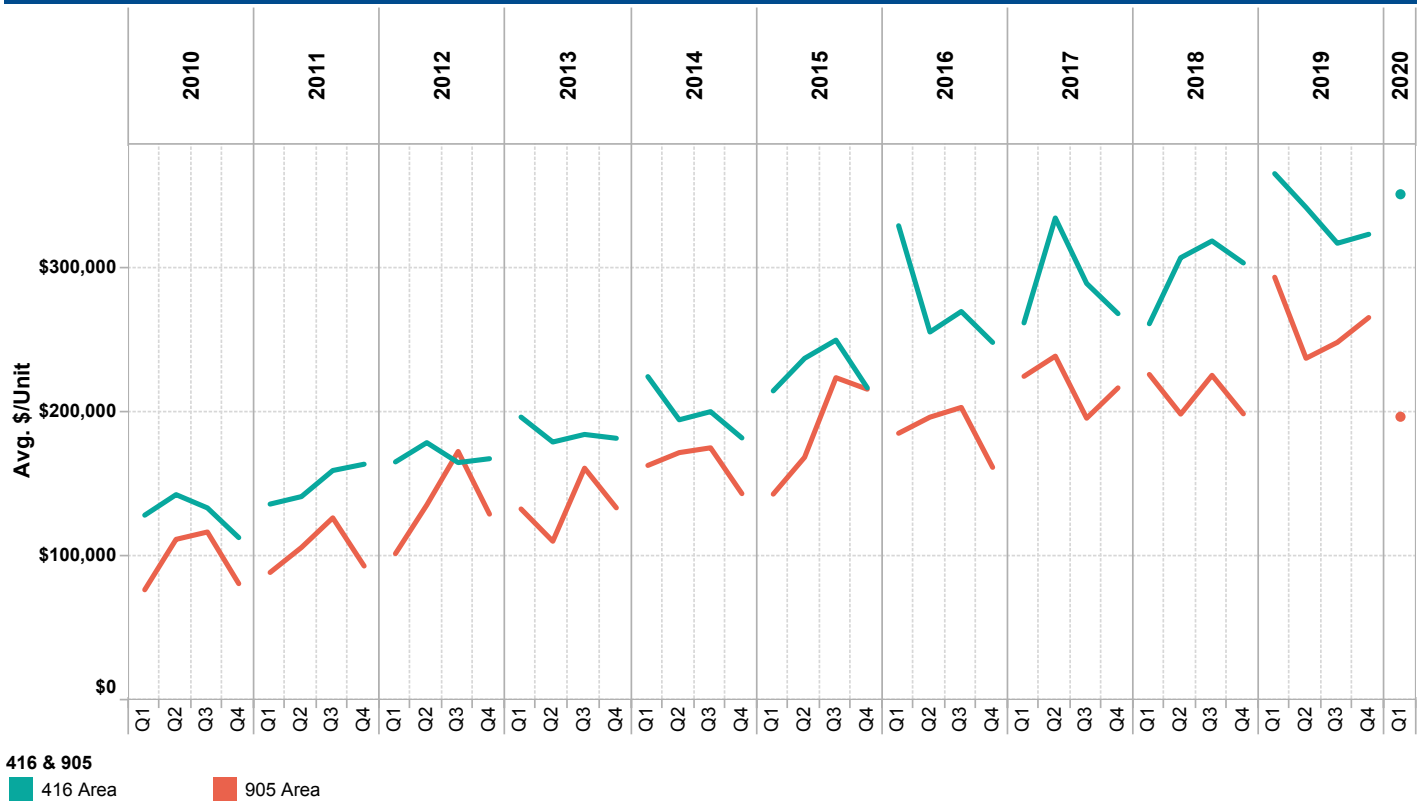
### Avg. \$/Unit by Bldg. Size with \$/Unit Deal Count - Last 24 Months



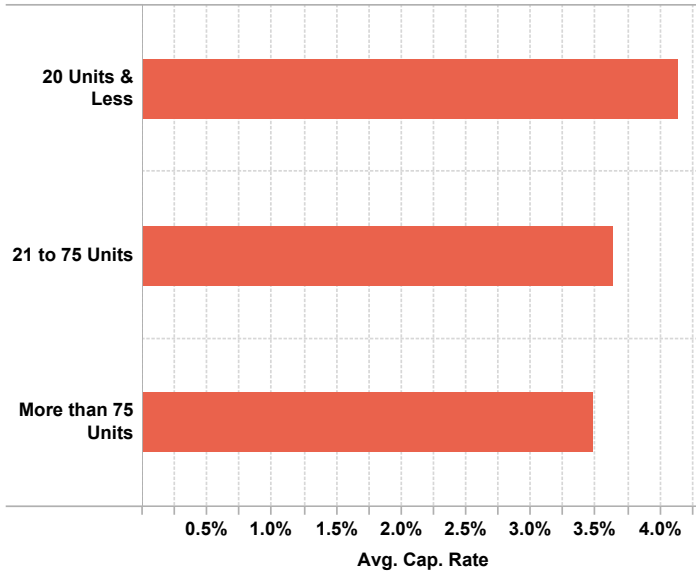
## Apartment - Total Dollar Volume by Region



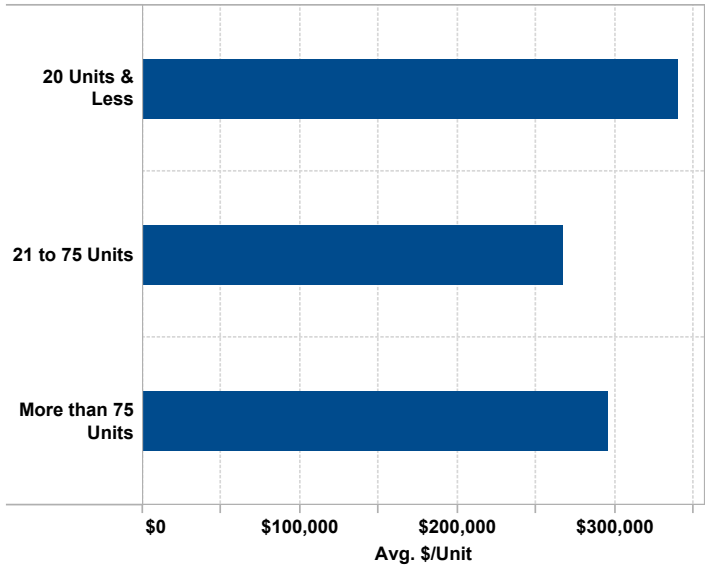
## Apartment - Avg. \$/Unit by Area



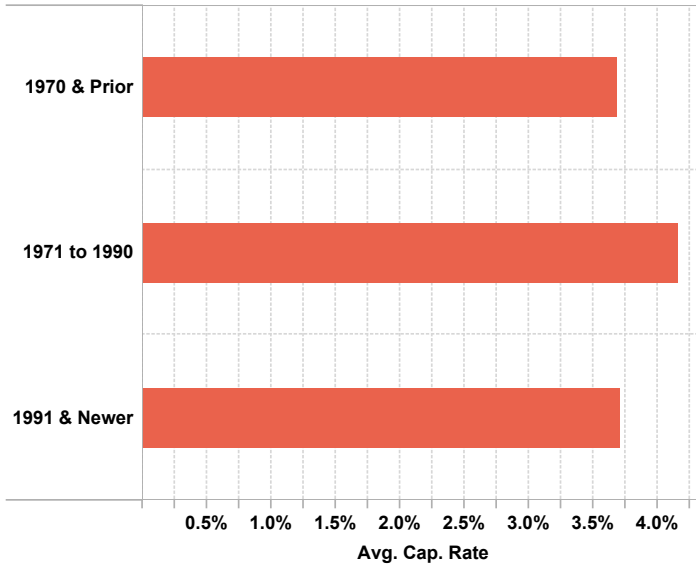
Apartment - Avg. Cap Rate by Bldg. Size (last 12 mos.)



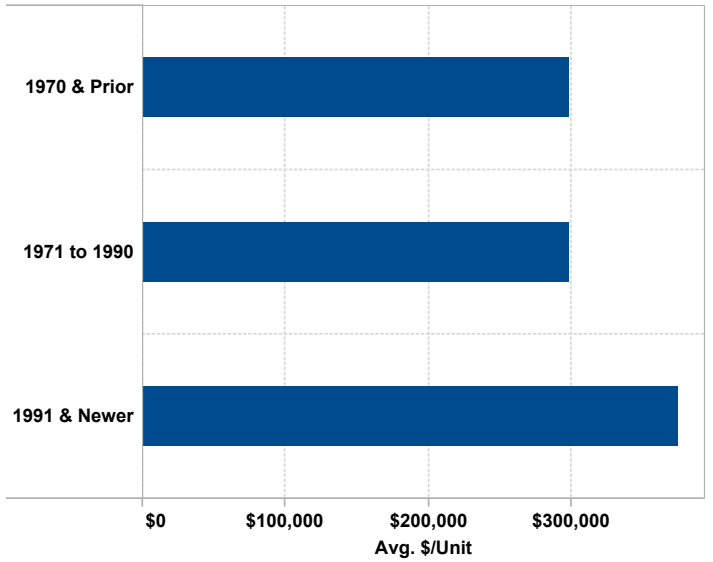
Apartment - Avg. \$/Unit by Bldg. Size (last 12 mos.)



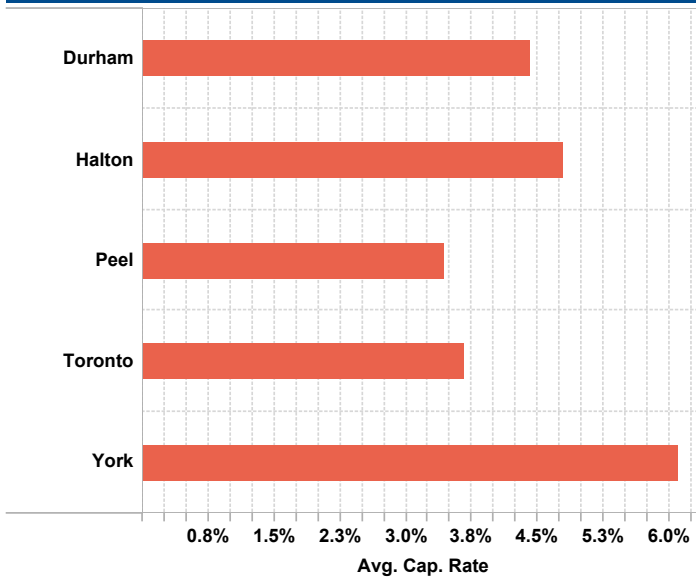
Apartment - Avg. Cap Rate by Const. Year (last 12 mos.)



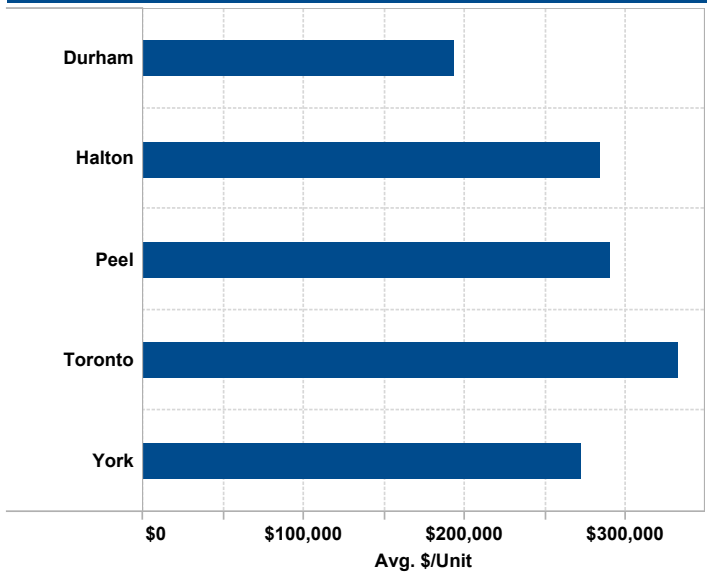
Apartment - Avg. \$/Unit by Const. Year (last 12 mos.)

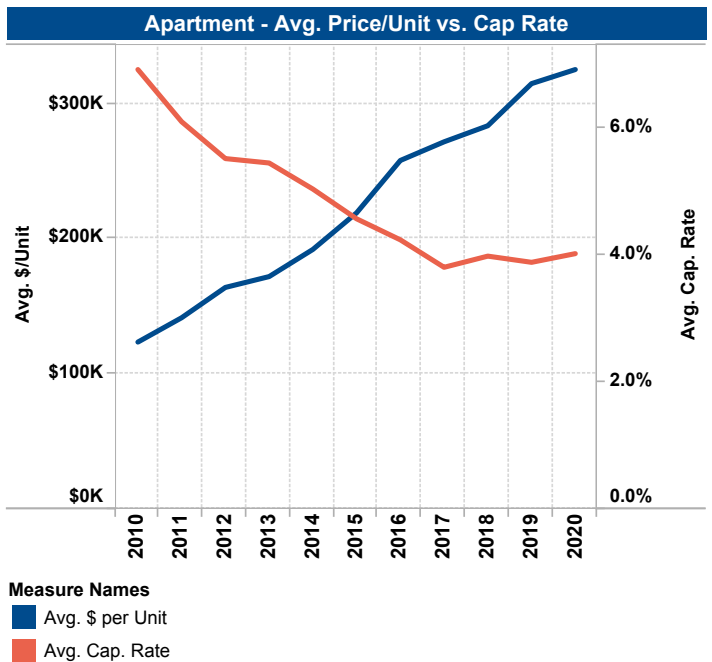
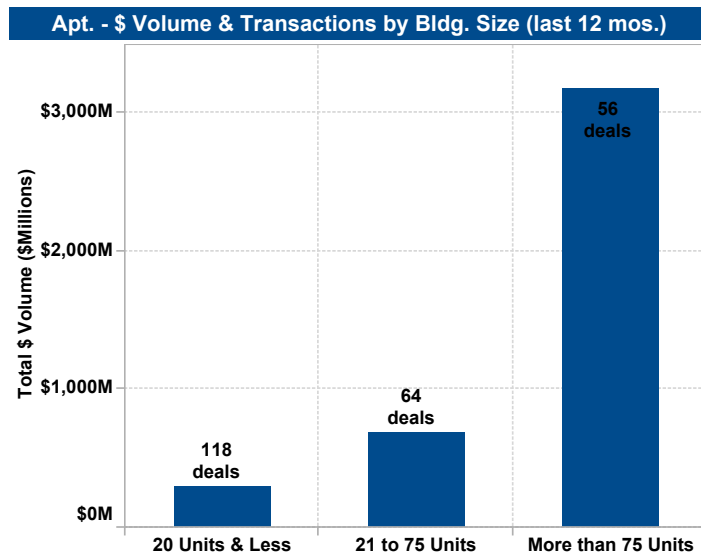
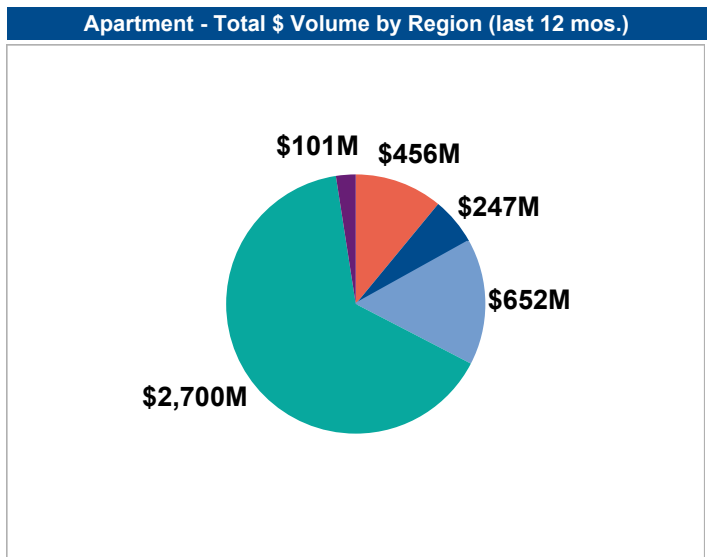
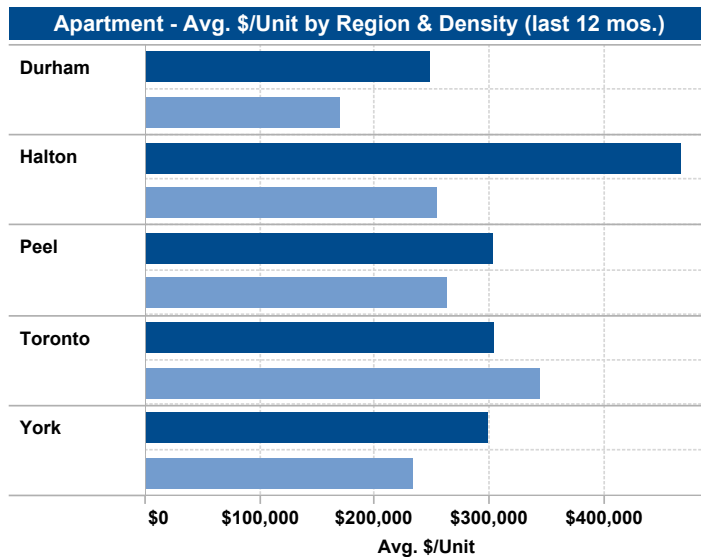


Apartment - Avg. Cap Rate by Region (last 12 mos.)



Apartment - Avg. \$/Unit by Region (last 12 mos.)

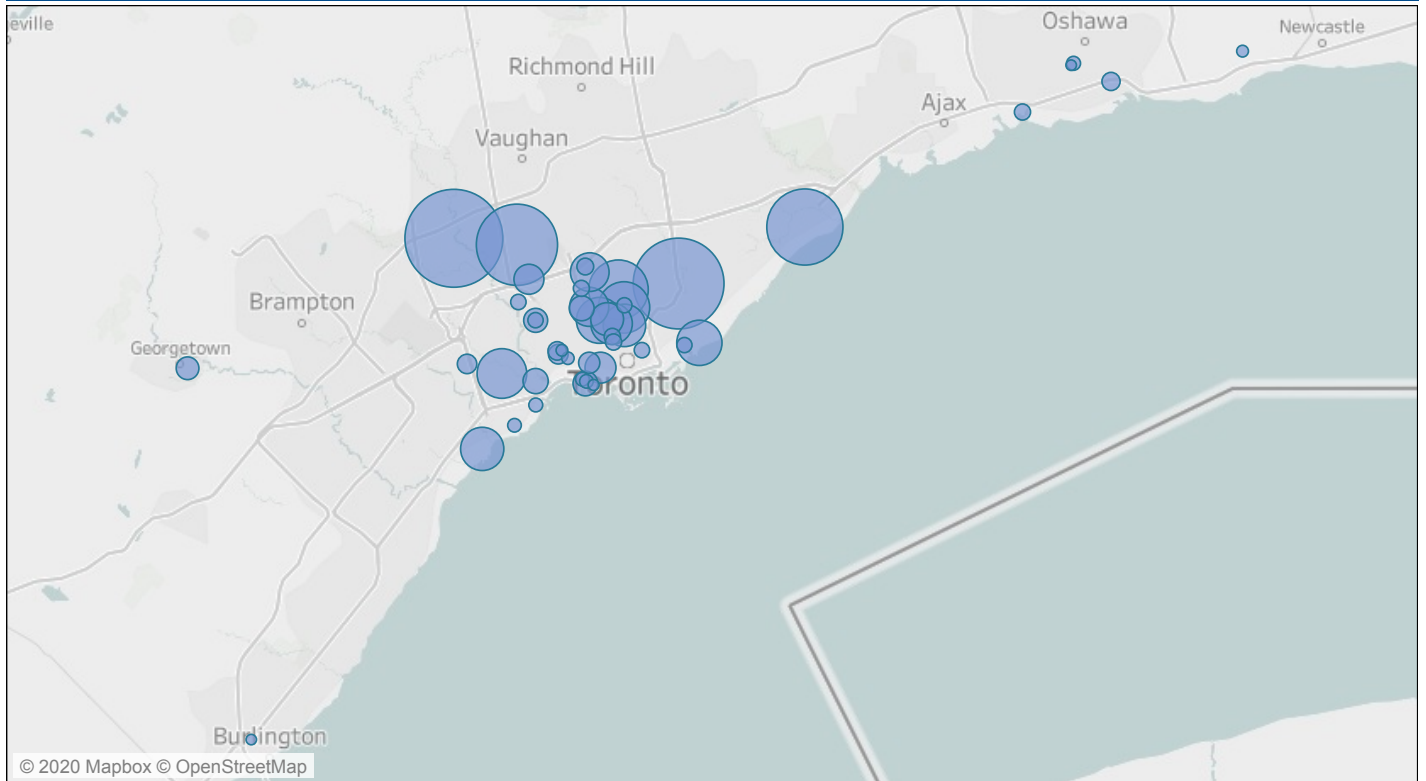




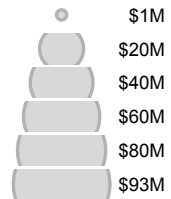
## Apartment - Top Transactions Q1 2020

| Municipality                        | Number of Units | Total Price  | Price Per Unit | % Transferred | Sale Type |
|-------------------------------------|-----------------|--------------|----------------|---------------|-----------|
| 2777 Kipling Avenue, Etobicoke      | 325             | \$93,000,000 | \$286,154      | 100%          | Market    |
| 31 St. Dennis Drive, North York     | 331             | \$80,000,000 | \$241,692      | 100%          | Market    |
| 2801 Jane Street, North York        | 234             | \$64,000,000 | \$273,504      | 100%          | Market    |
| 205 Morningside Avenue, Scarborough | 214             | \$56,250,000 | \$262,850      | 100%          | Market    |
| 11 Sherwood Avenue, Old Toronto     | 102             | \$34,500,000 | \$338,235      | 100%          | Market    |

## Apartment - Q1 2020 Transactions



### Total Price



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