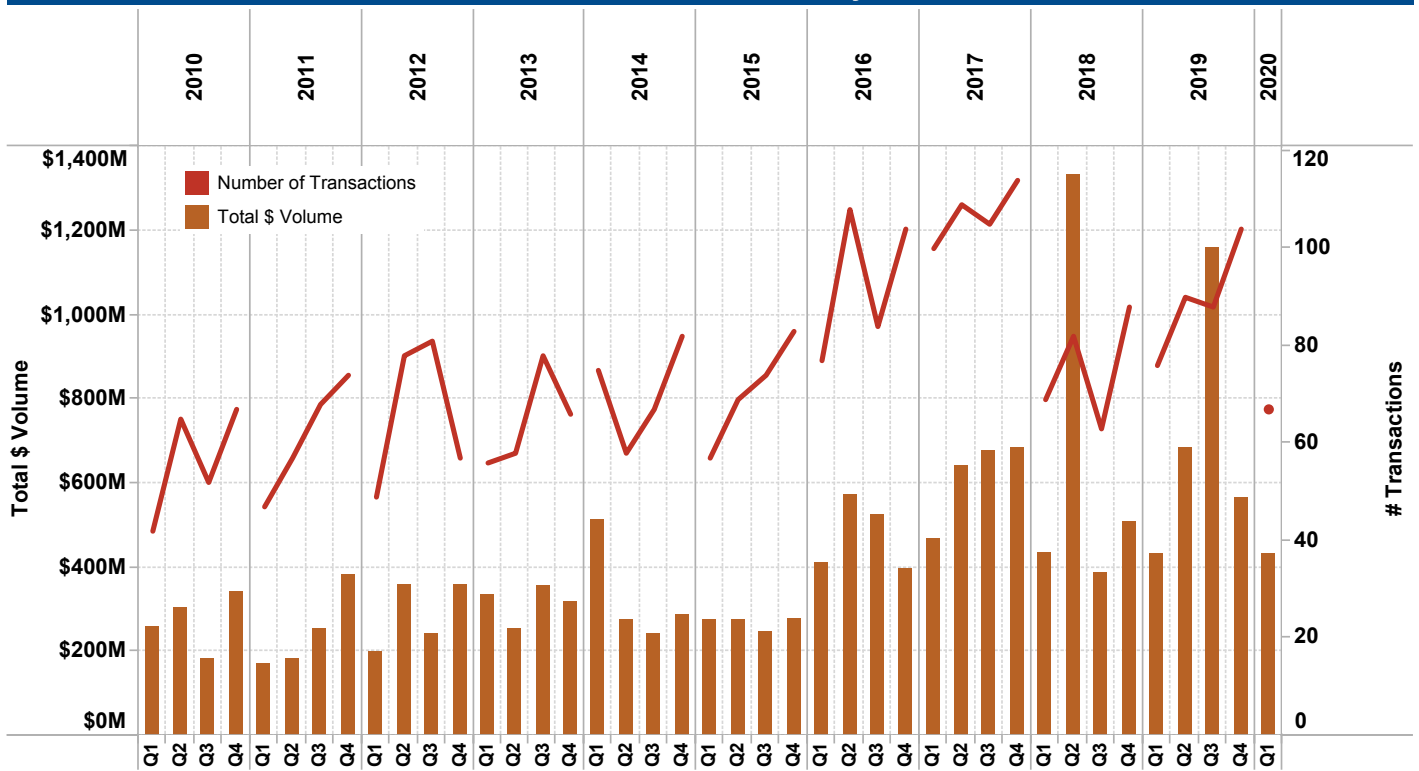

Greater Toronto Area ICI Land Commercial Q1 2020 Statistics

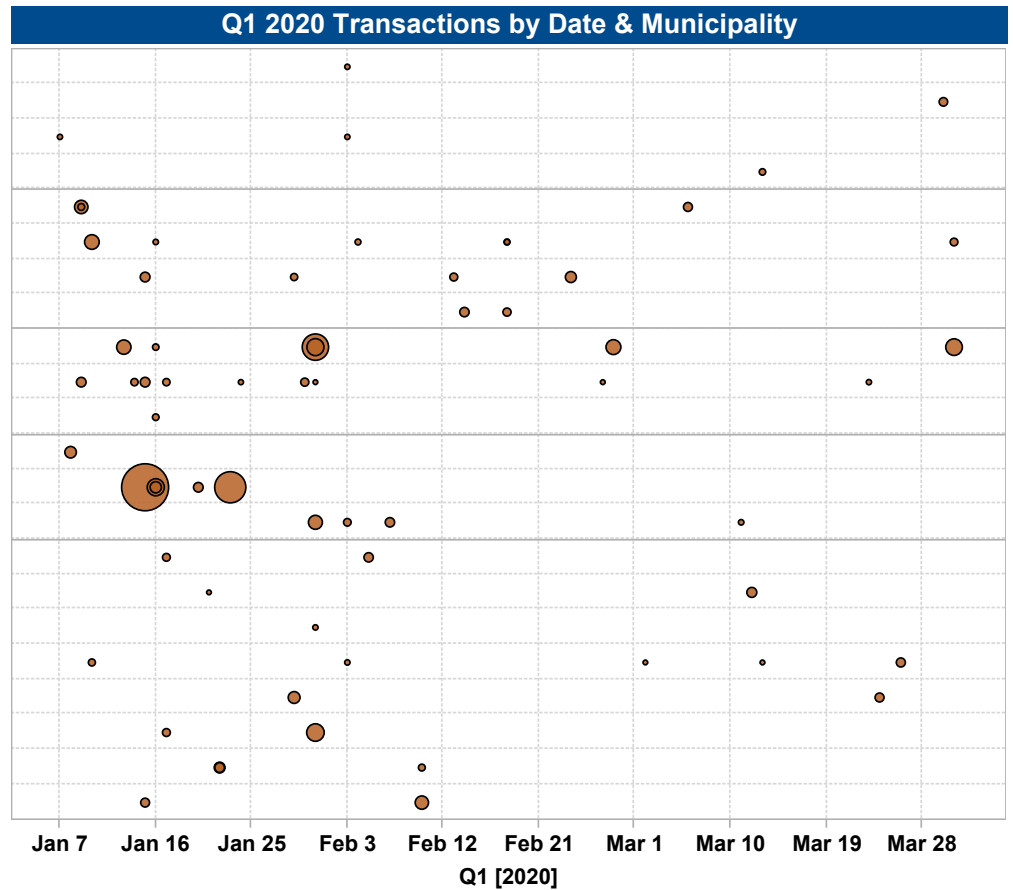
Data as of March 31, 2020



ICI Land - Total Price & Transactions by Year & Quarter



ICI Land		
Durham	Brock	\$1.3M
	Scugog	\$3.3M
	Uxbridge	\$2.5M
	Whitby	\$1.9M
Halton	Burlington	\$13.9M
	Halton Hills	\$21.1M
	Milton	\$15.0M
	Oakville	\$7.0M
Peel	Brampton	\$78.3M
	Caledon	\$20.8M
	Mississauga	\$2.0M
Toronto	North York	\$6.0M
	Old Toronto	\$167.2M
	Scarborough	\$16.8M
York	Aurora	\$6.7M
	East Gwillimbury	\$5.5M
	Georgina	\$1.3M
	King	\$9.3M
	Markham	\$10.0M
	Newmarket	\$16.7M
	Richmond Hill	\$11.6M
	Whitchurch-Stouffville	\$11.6M

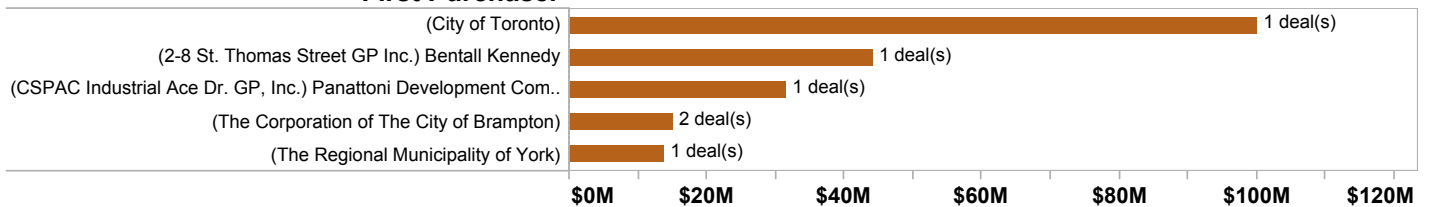


ICI Land - Avg. Price/Acre by Land Use and Property Size (last 12 mos.)

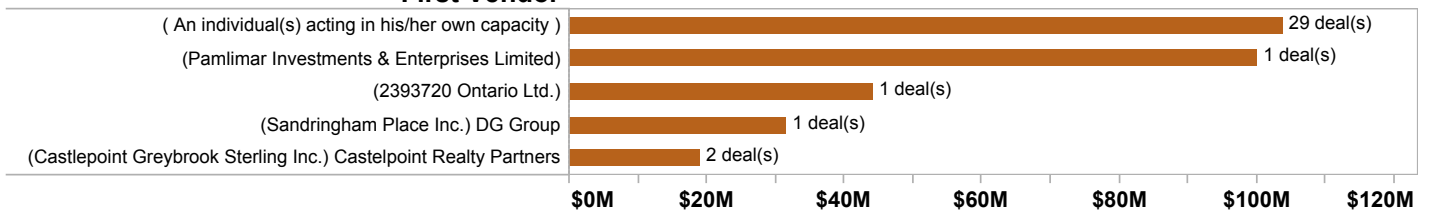
Region	Municipality	2 to 6 ac.			6 to 10 ac.		10 ac. & over		
		Commercial & Office	Industrial	Retail	Commercial & Office	Industrial	Commercial & Office	Industrial	Retail
Durham	Ajax			\$1,124,737			\$565,526		
	Clarington	\$472,333	\$302,801				\$147,848		
	Oshawa	\$441,521	\$585,194		\$367,638			\$502,588	
	Uxbridge		\$720,440						
	Whitby		\$633,144			\$416,146		\$257,250	
Halton	Burlington		\$1,311,329		\$898,520				
	Halton Hills		\$542,662						
	Milton	\$670,528	\$924,135					\$172,983	
	Oakville	\$1,155,484	\$1,021,073	\$1,189,591					
Peel	Brampton	\$2,398,152	\$2,129,025			\$524,372	\$1,123,819	\$900,679	\$1,147,508
	Caledon	\$289,754	\$1,749,699			\$452,620	\$598,418	\$459,357	
	Mississauga		\$1,562,950			\$1,767,399		\$824,978	
Toronto	Etobicoke	\$2,208,911						\$1,043,736	
	North York		\$1,010,101						
	Old Toronto								
	Scarborough		\$984,780		\$993,007		\$2,200,000	\$1,296,717	
York	Aurora	\$992,702							
	East Gwillimbury		\$702,533					\$113,924	
	King					\$662,970			
	Markham	\$3,112,213	\$1,696,112					\$1,231,886	
	Richmond Hill		\$769,513						
	Vaughan		\$1,790,072						
	Whitchurch-Stouf..		\$1,240,415						

ICI Land - Q1 2020 Top Purchasers, Vendors, Lenders

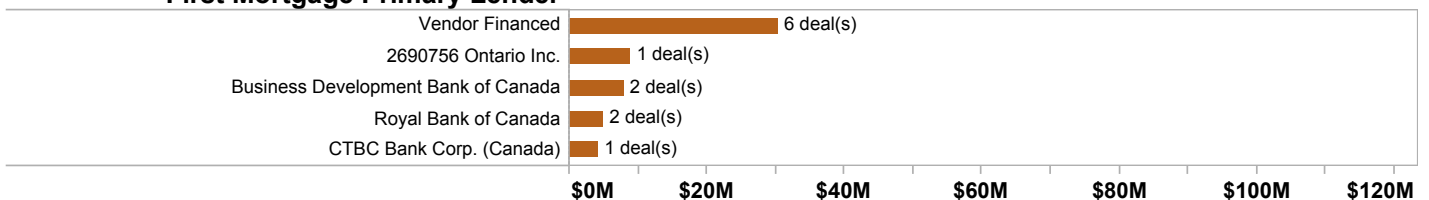
First Purchaser



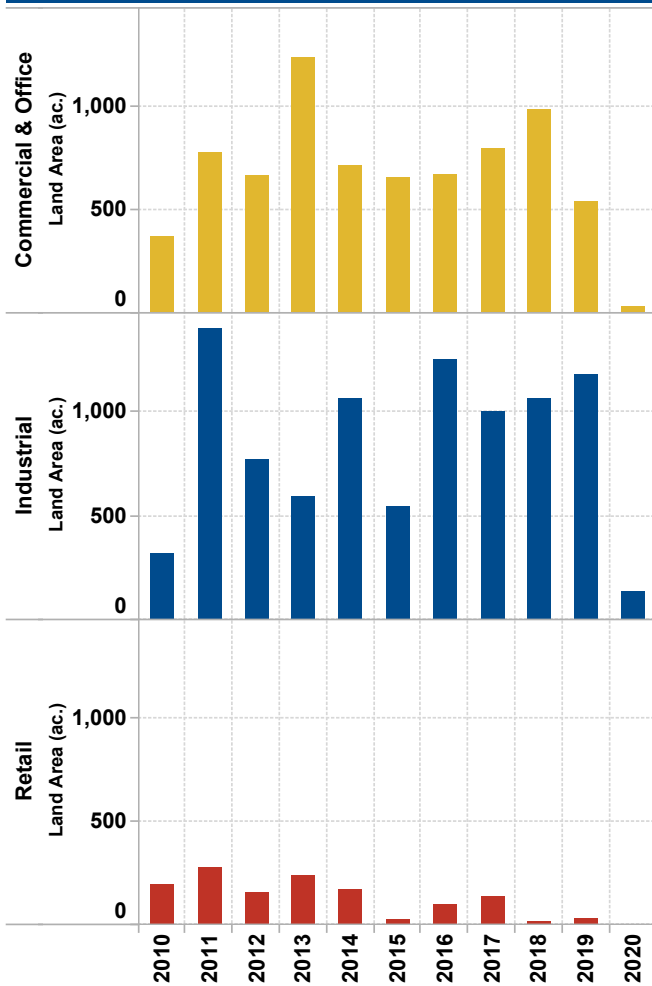
First Vendor



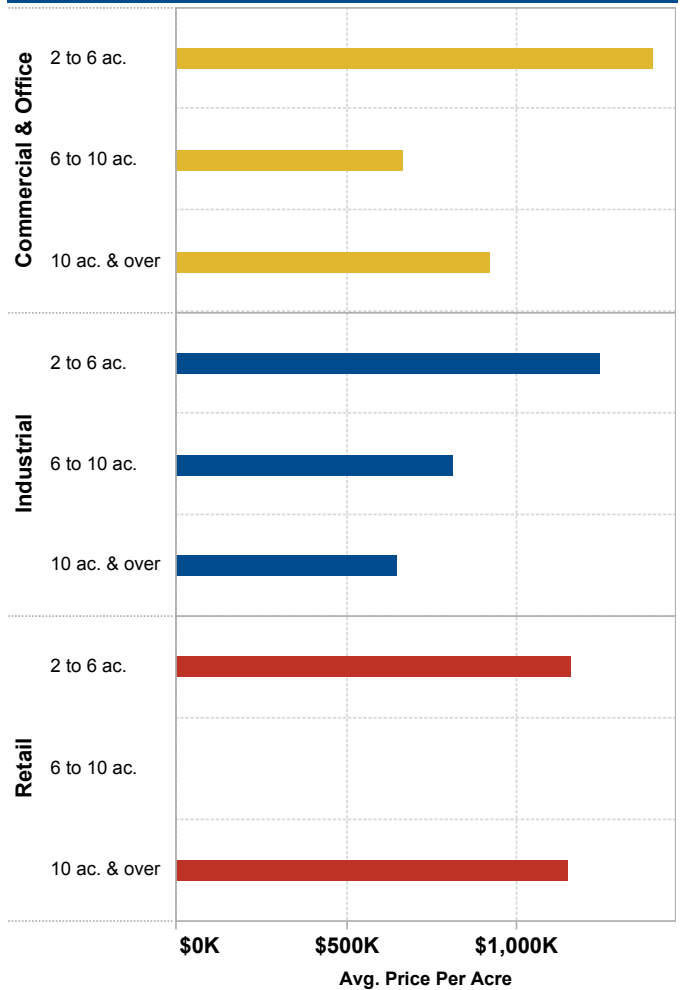
First Mortgage Primary Lender



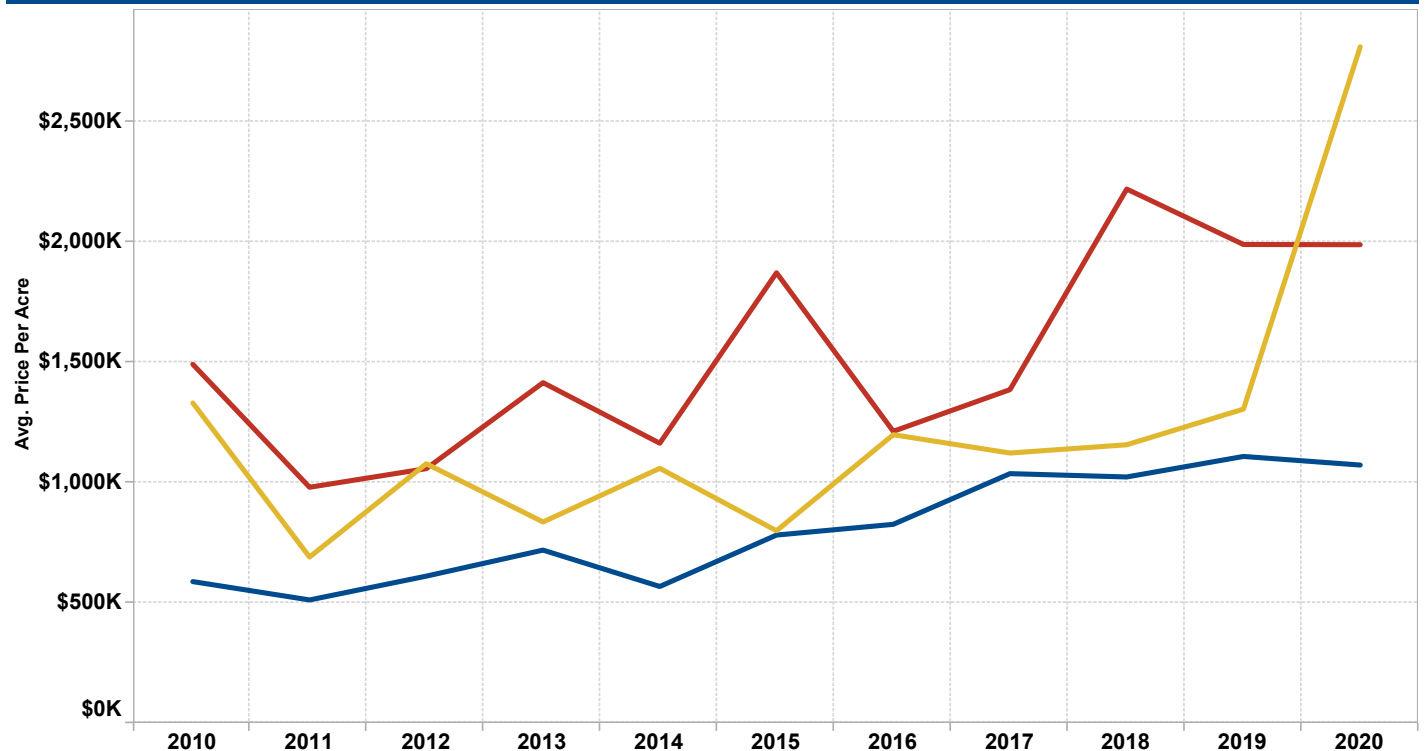
ICI Land - Total Acres by Land Use to Q1'20



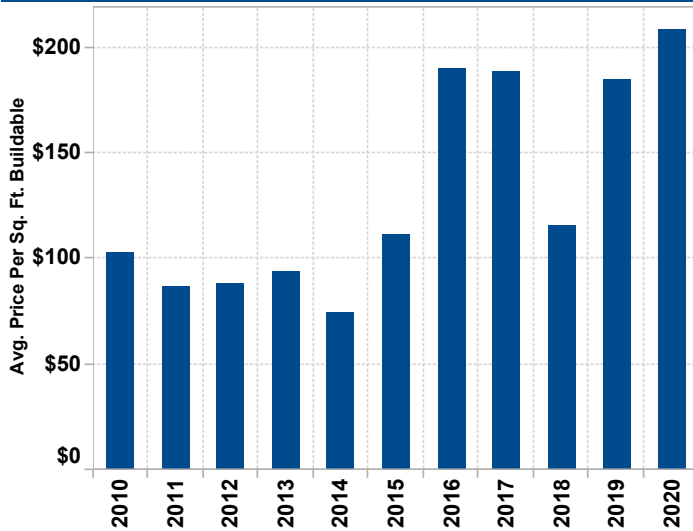
Avg. \$/Acre by Land Use (last 12 mos.)



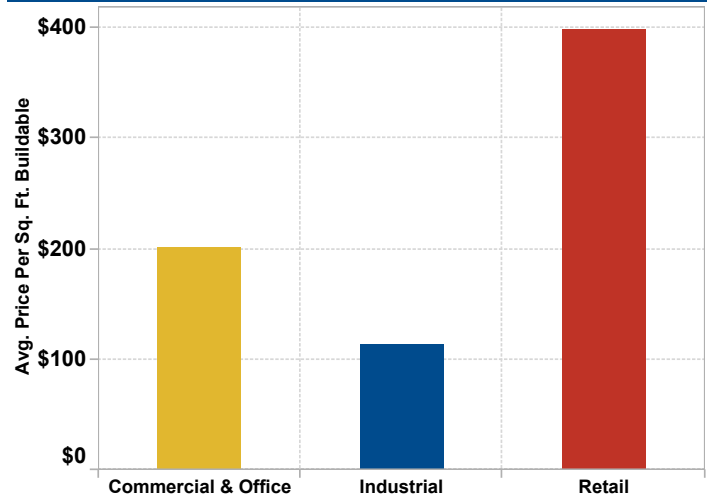
ICI Land - Avg. Price/Acre by Year & Land Use (to Q1 2020)



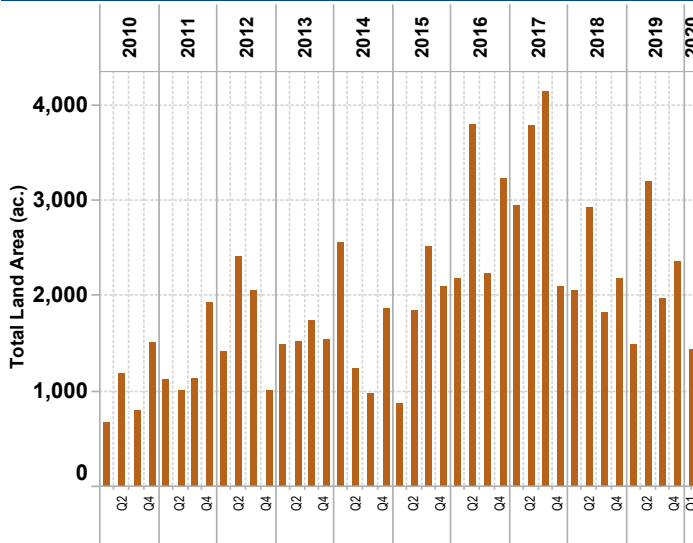
ICI Land - Avg. \$/SF Buildable



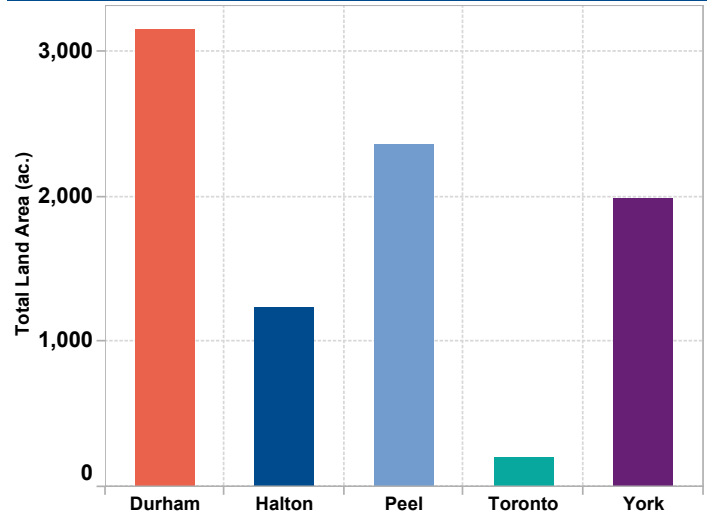
Avg. \$/SF Buildable by Land Use (last 12 mos.)



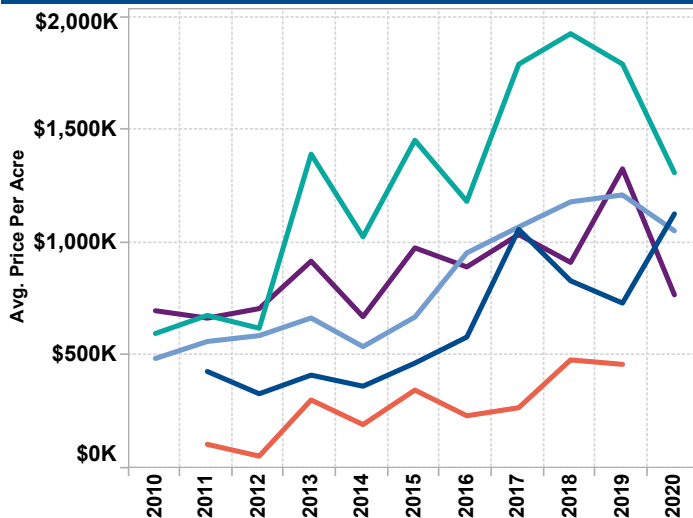
Total Acreage by Quarter



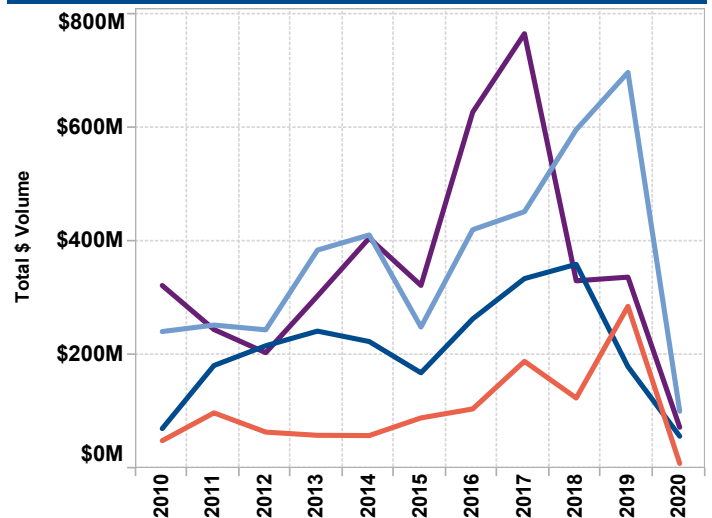
Total Acres by Region (last 12 mos.)



Industrial Land - Avg. \$/Acre by Region



Total Yearly \$ Volume by Region



Region

Durham

Halton

Peel

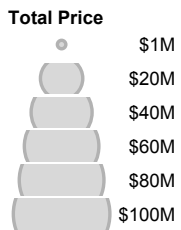
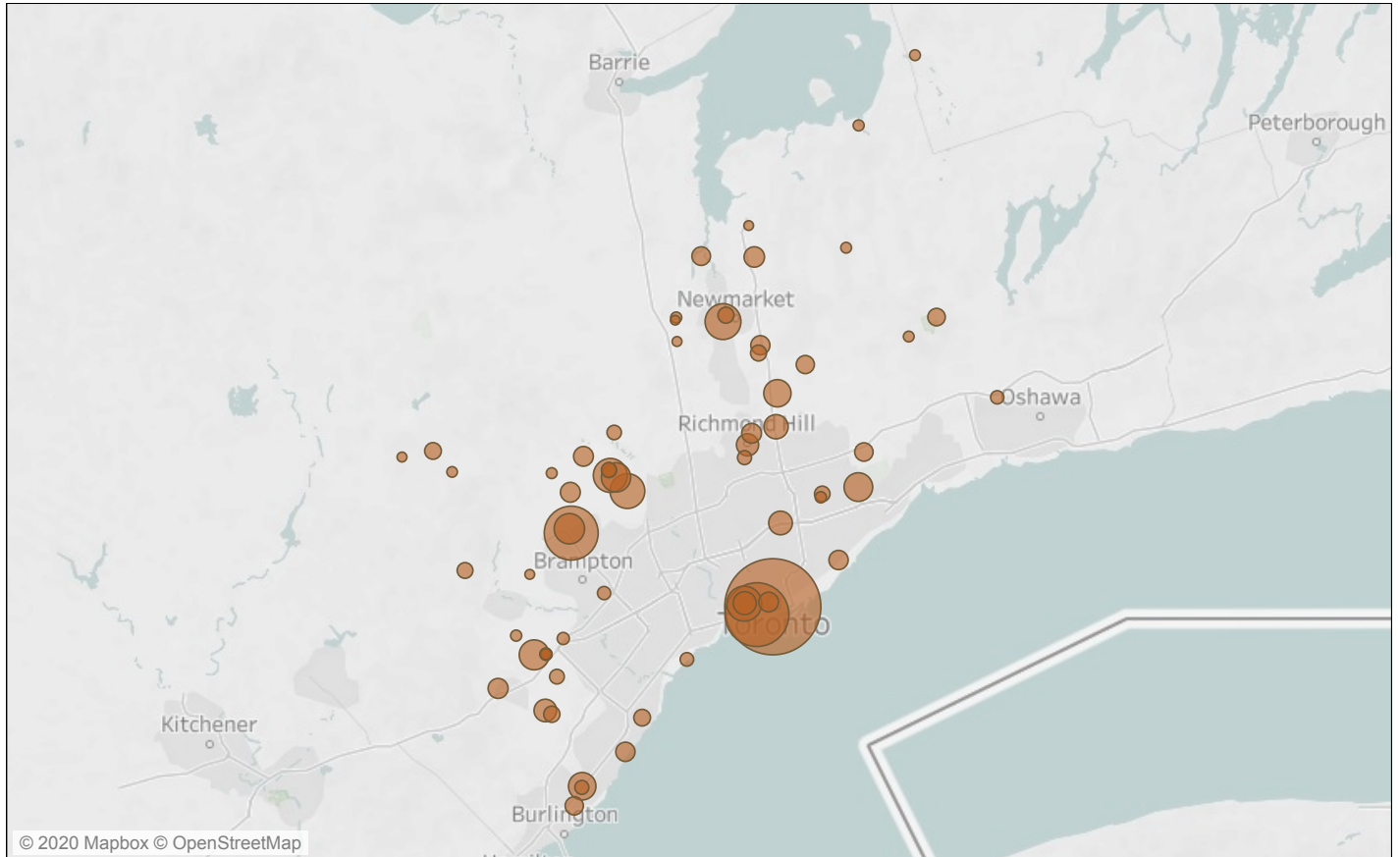
Toronto

York

ICI Land - Top Transactions Q1 2020

First Address	Municipality	Total Price	Price Per Acre	% Transferred	ICI Land Use
229 Richmond Street West	Old Toronto	\$100,000,000	n/a	100%	Park
25 Liberty Street	Old Toronto	\$44,000,000	n/a	100%	Office
Ace Drive	Brampton	\$31,464,000	\$1,421,909 /ac.	100%	Industrial
320 Eagle Street	Newmarket	\$13,900,000	\$2,444,601 /ac.	100%	Infrastructure
Sterling Road	Old Toronto	\$13,262,400	\$12,002,172 /ac.	100%	Office

ICI Land - Q1 2020 Transactions



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