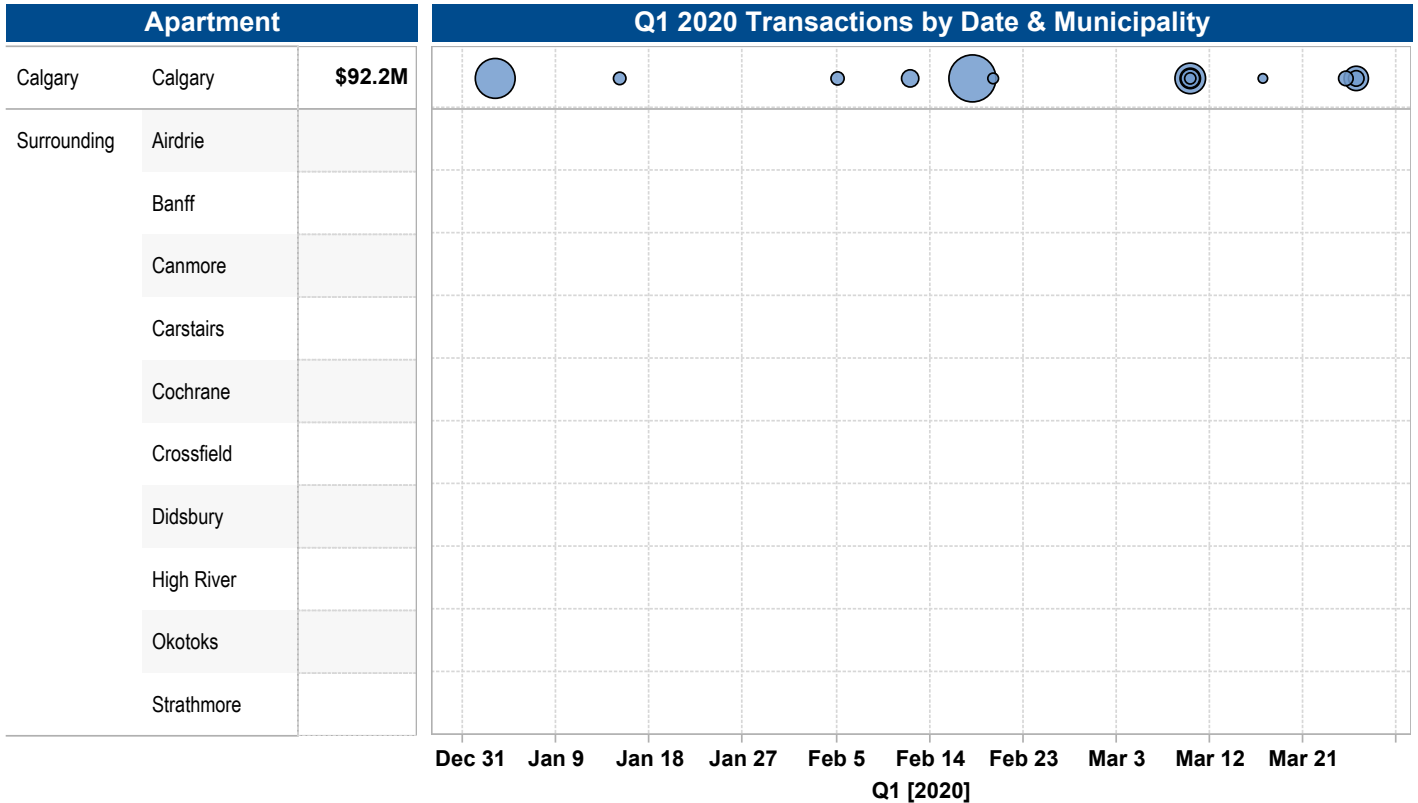
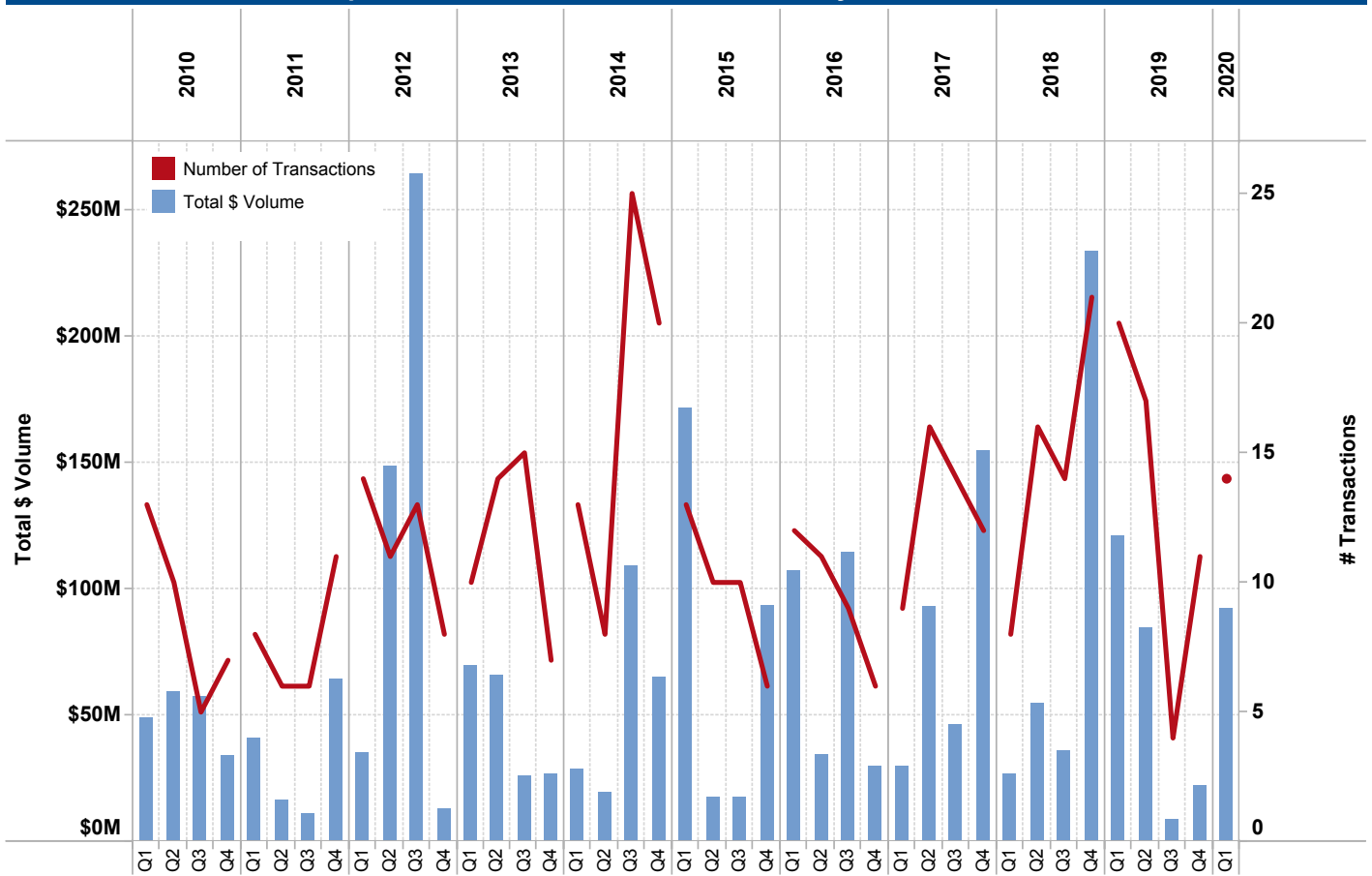

Greater Calgary Area Apartment Commercial Q1 2020 Statistics

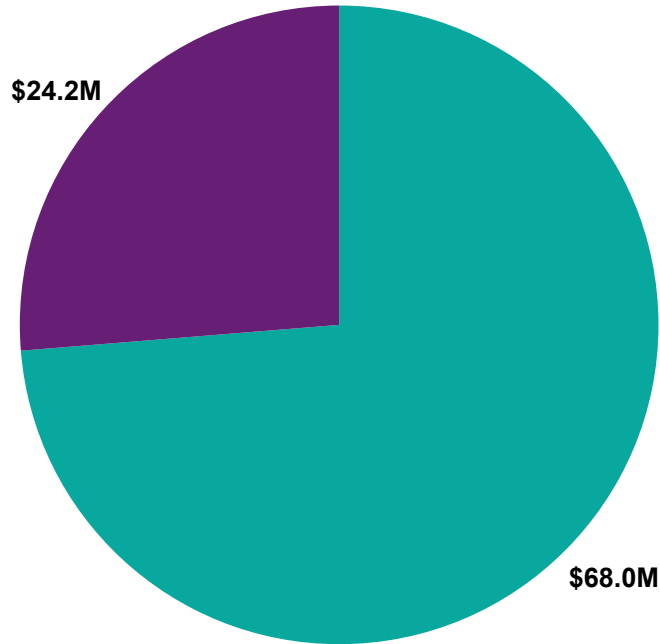
Data as of March 31, 2020



Apartment - Total Price & Transactions by Year & Quarter



Apartment - Q1 2020 Purchaser Profile by Total \$ Volume

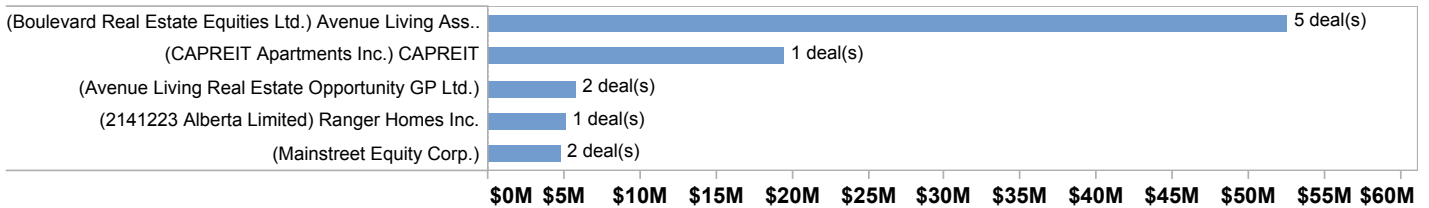


First Purchaser Profile

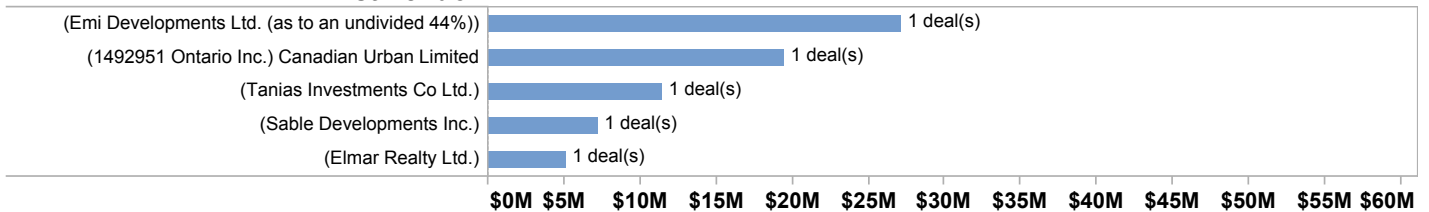
- Private Investor - Canadian
- Public Investor - Canadian

Apartment - Q1 2020 Top Purchasers, Vendors, Lenders

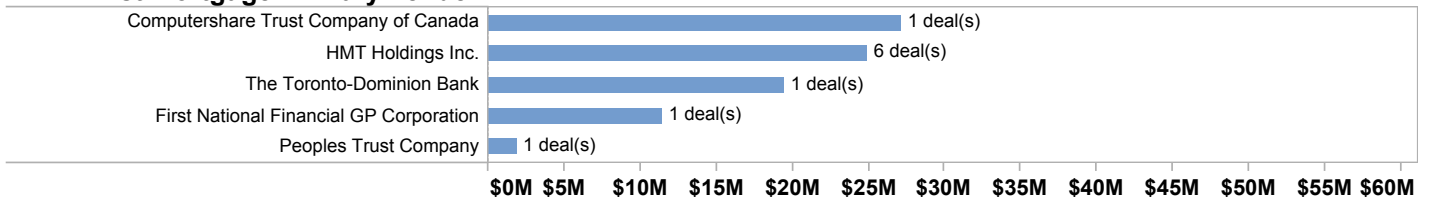
First Purchaser



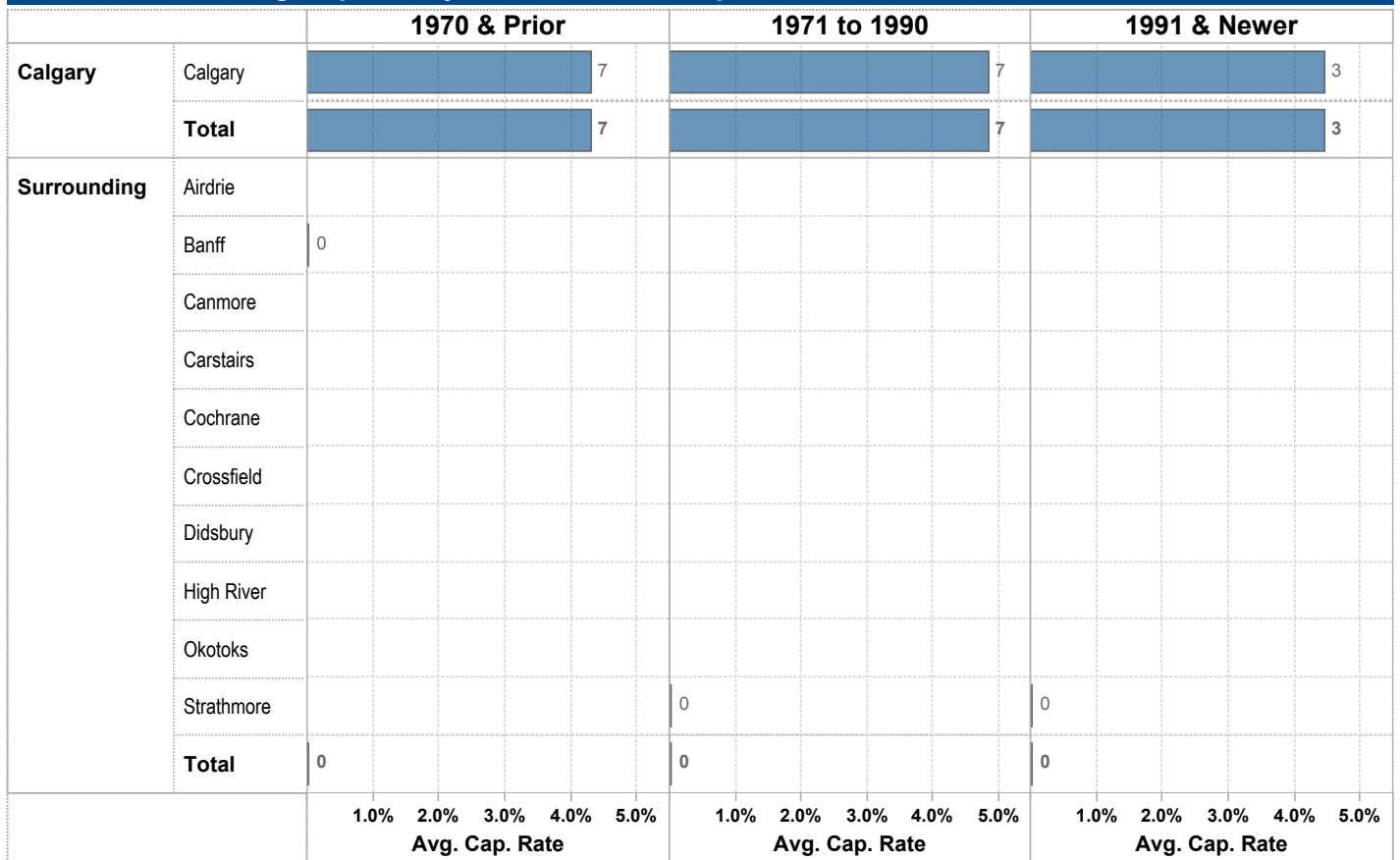
First Vendor



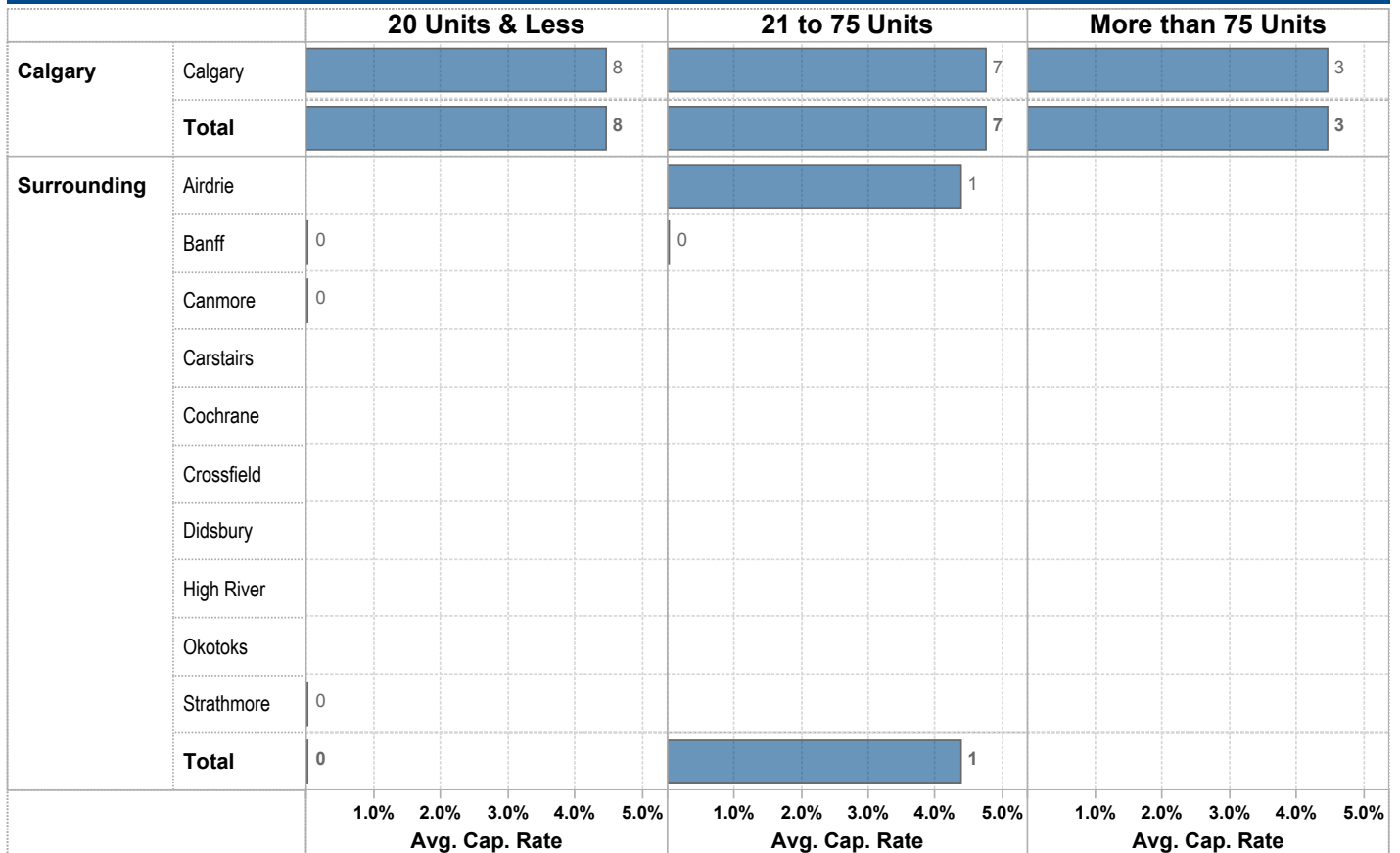
First Mortgage Primary Lender



Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



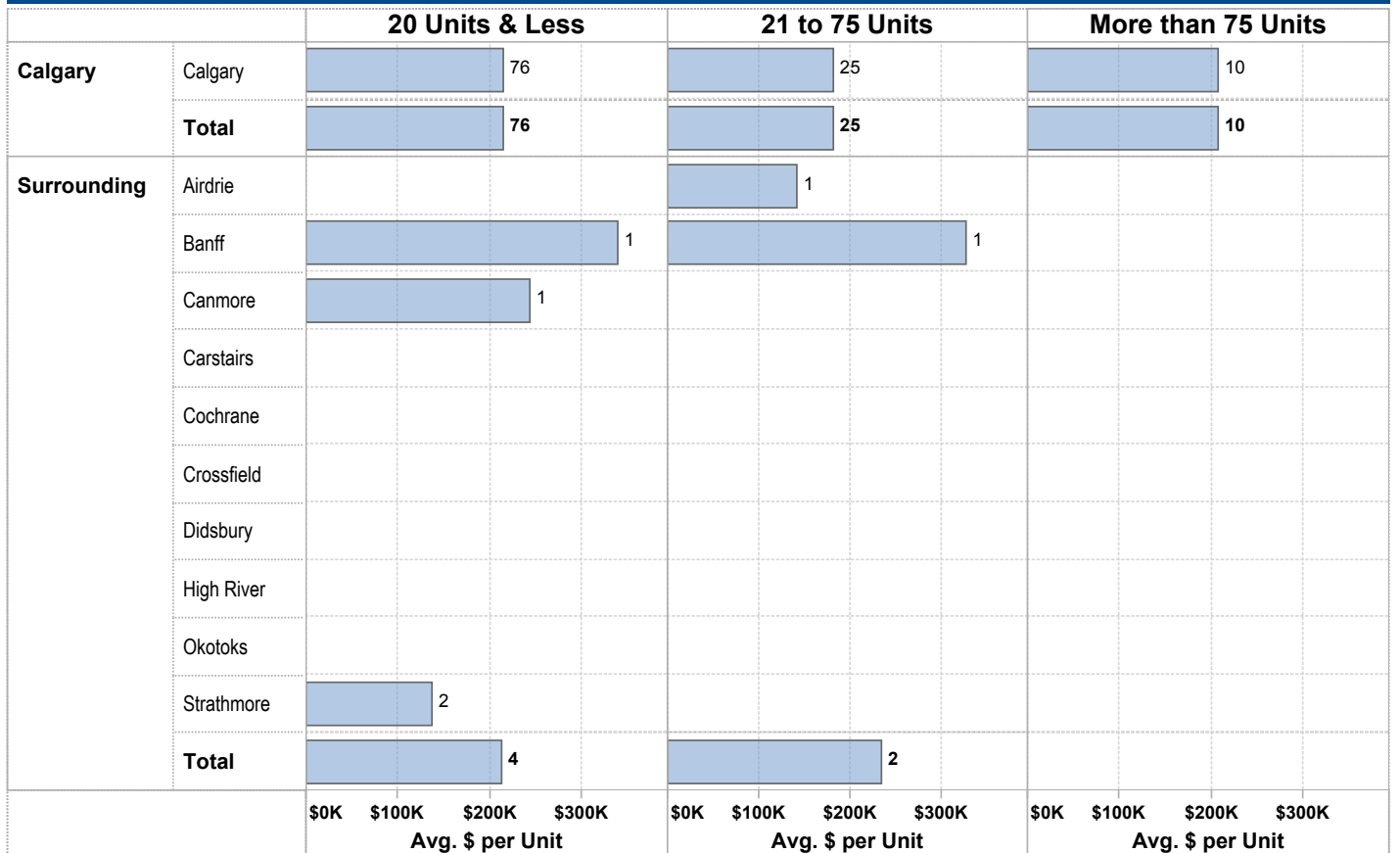
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



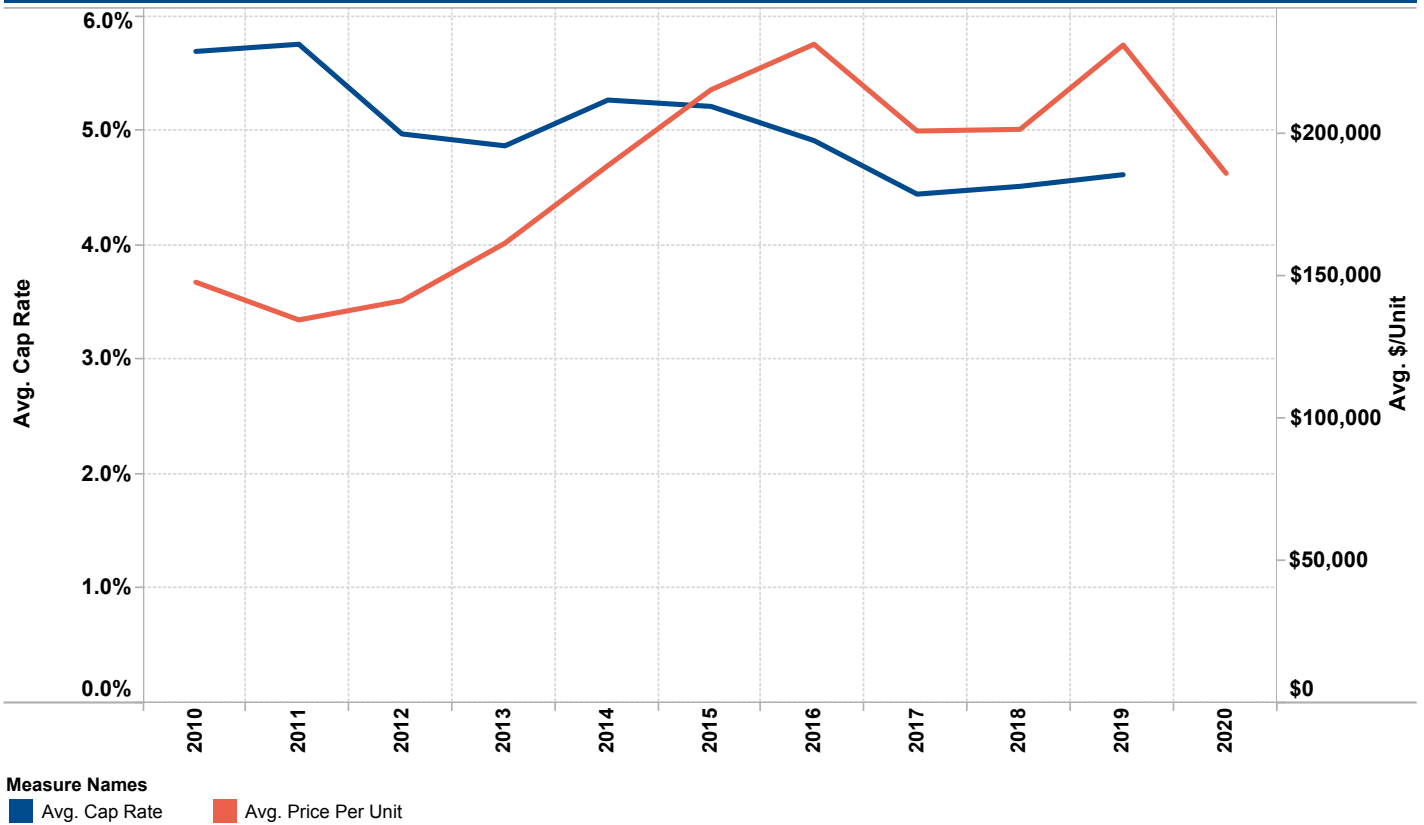
Avg. \$/Unit by Const. Year with \$/Unit Deal Count - Last 24 Months



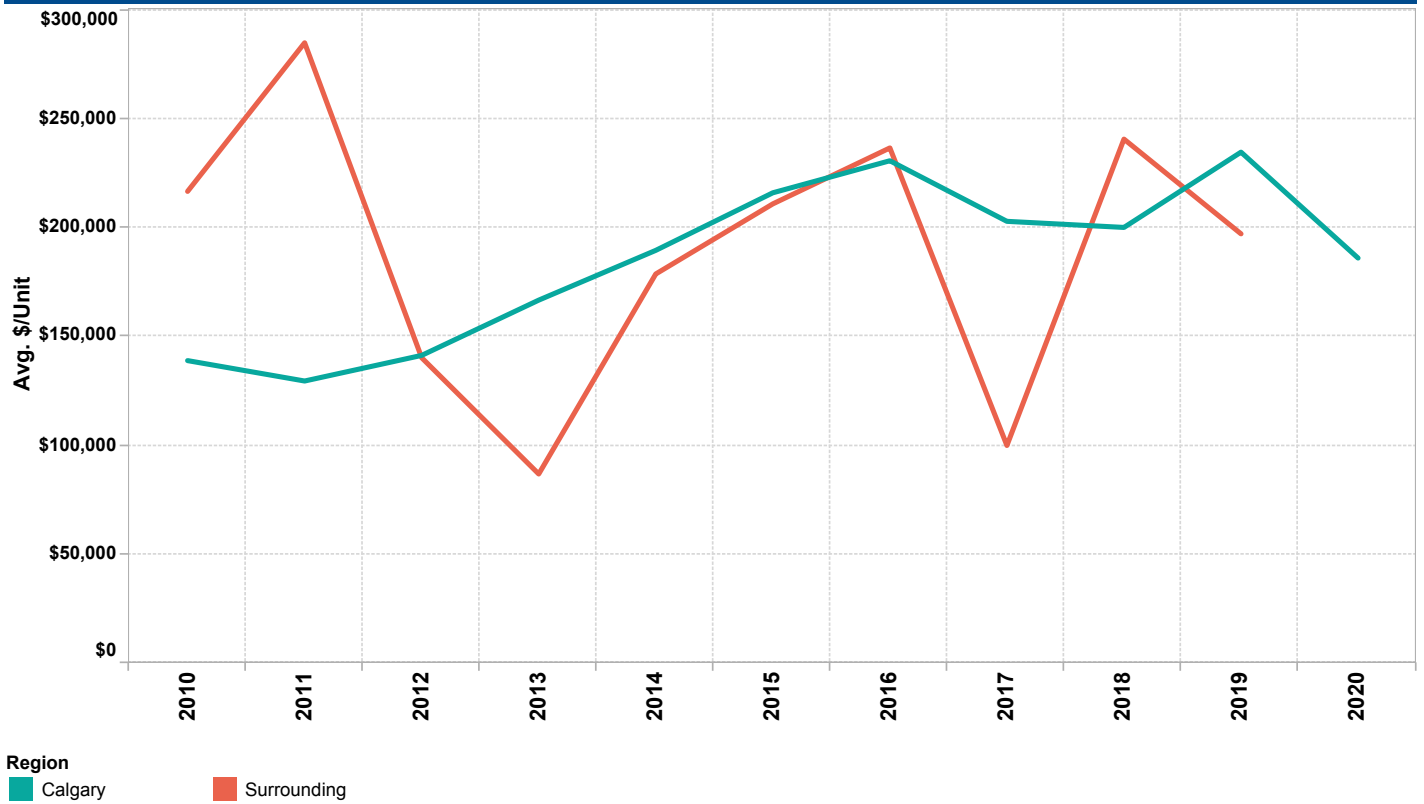
Avg. \$/Unit by Bldg. Size with \$/Unit Deal Count - Last 24 Months



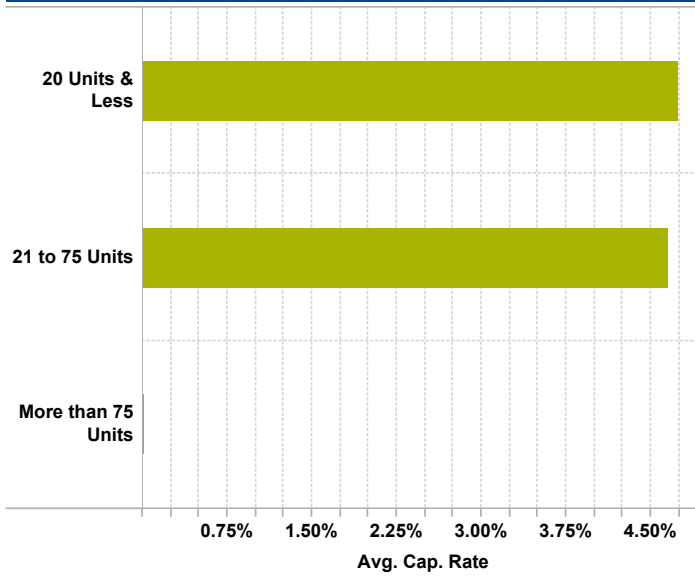
Apartment - Avg. Price/Unit vs. Cap Rate



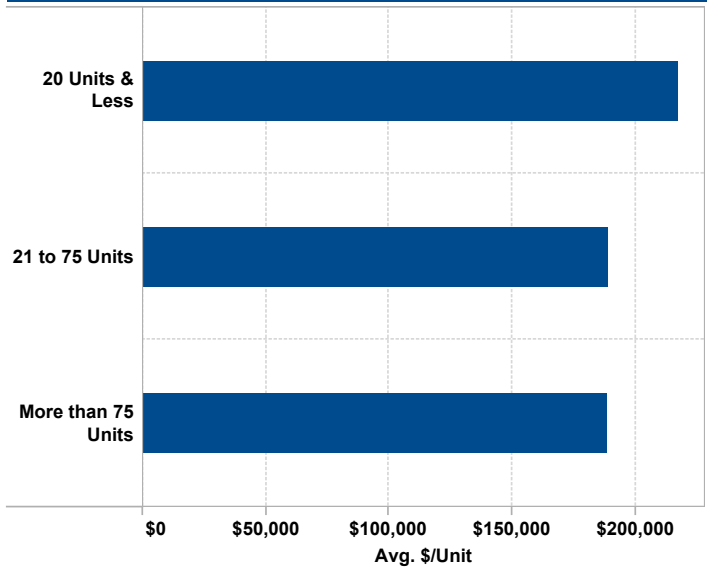
Apartment - Avg. \$/Unit by Area



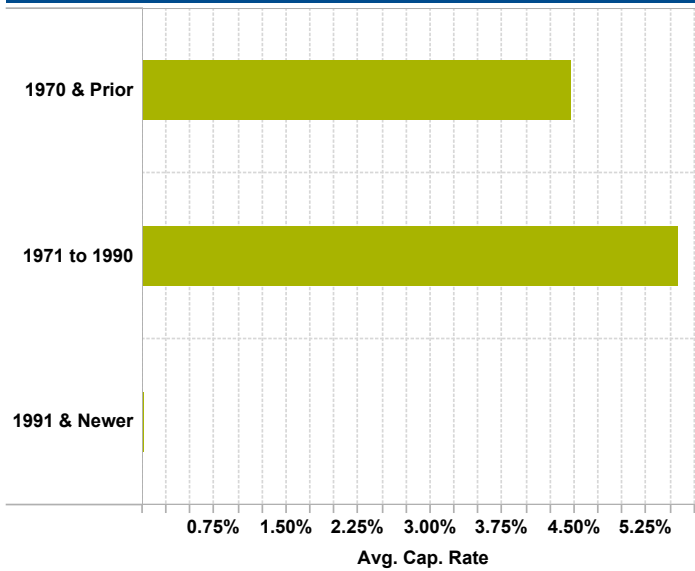
Apartment - Avg. Cap Rate by Bldg. Size (last 12 mos.)



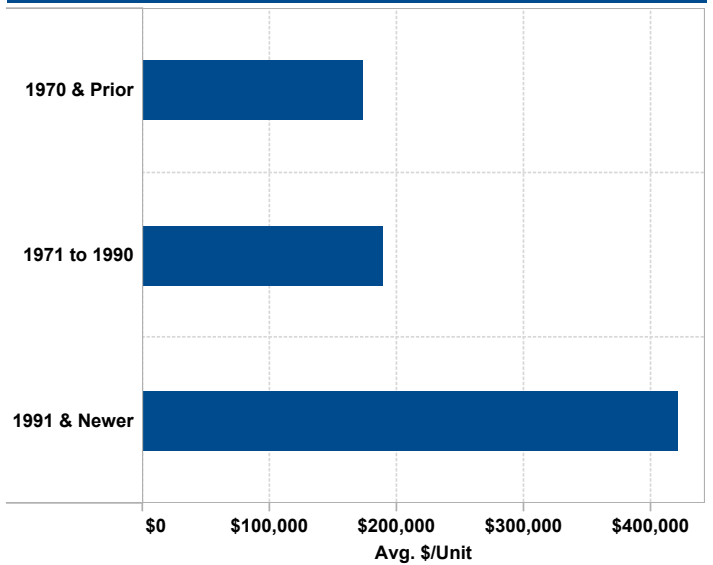
Apartment - Avg. \$/Unit by Bldg. Size (last 12 mos.)



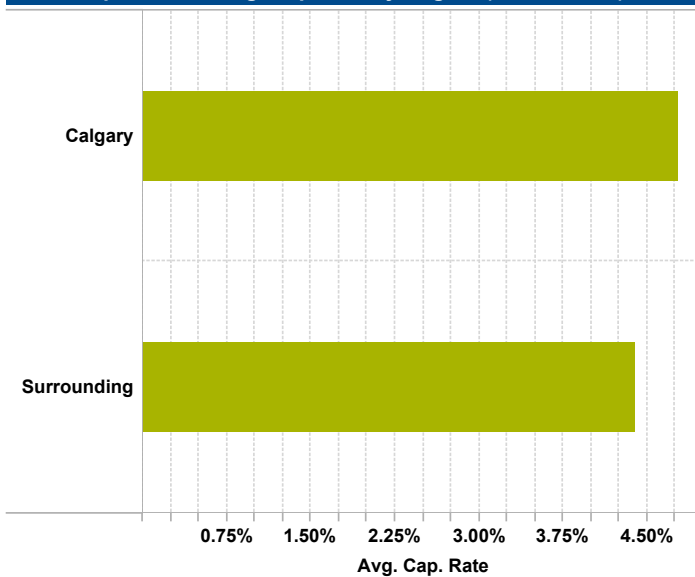
Apartment - Avg. Cap Rate by Const. Year (last 12 mos.)



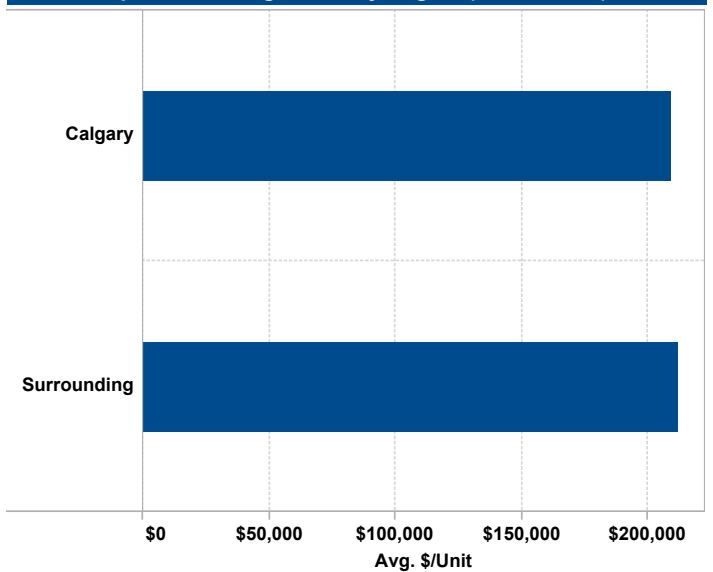
Apartment - Avg. \$/Unit by Const. Year (last 12 mos.)

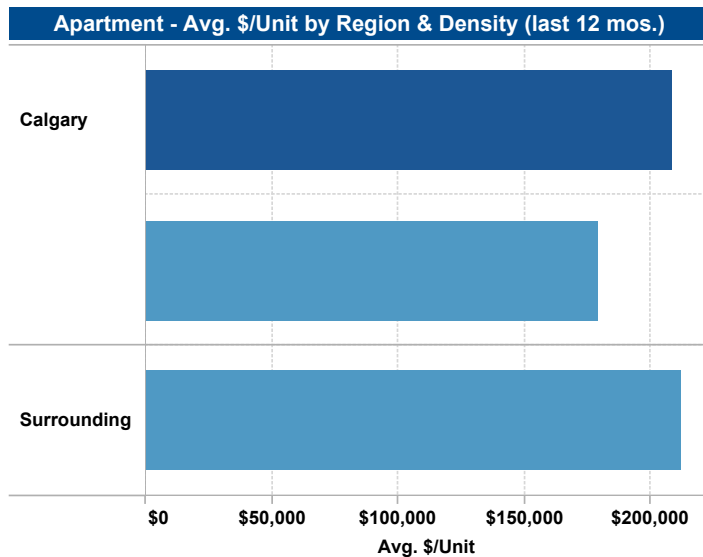


Apartment - Avg. Cap Rate by Region (last 12 mos.)



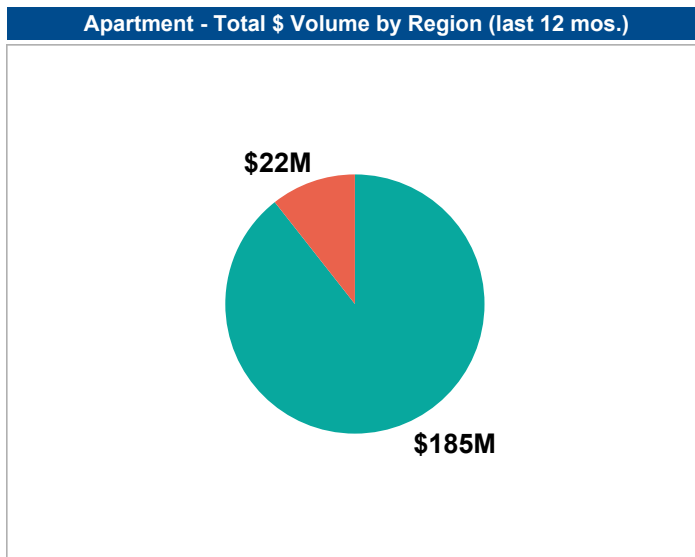
Apartment - Avg. \$/Unit by Region (last 12 mos.)





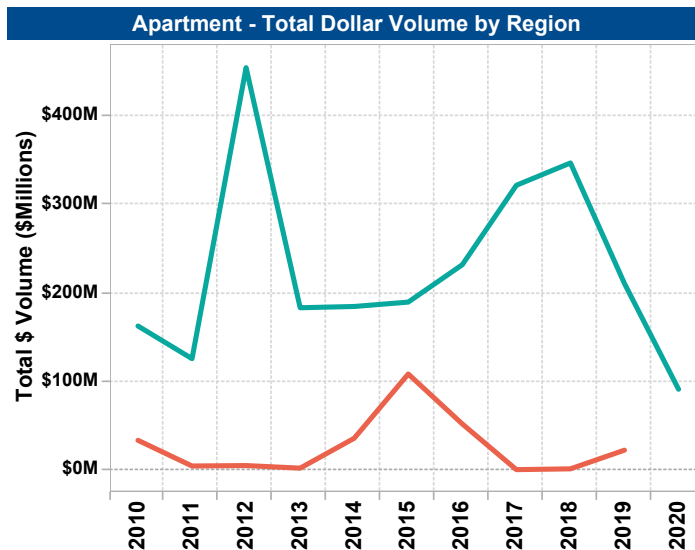
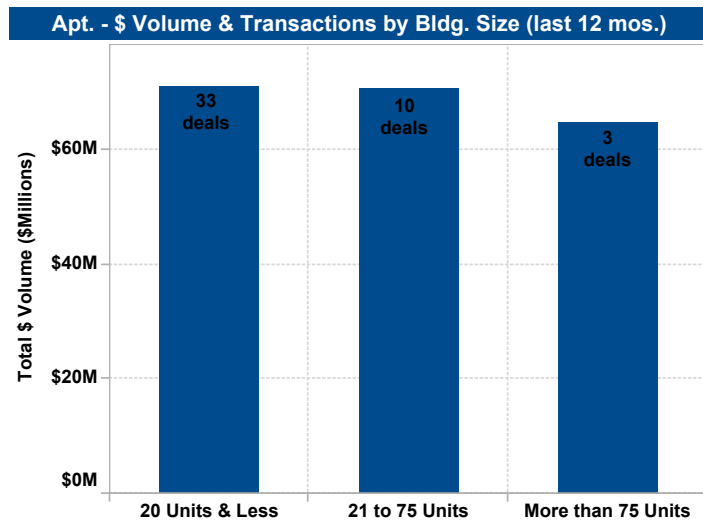
Subtype

- High Rise Apt.
- Low Rise Apt.



Region

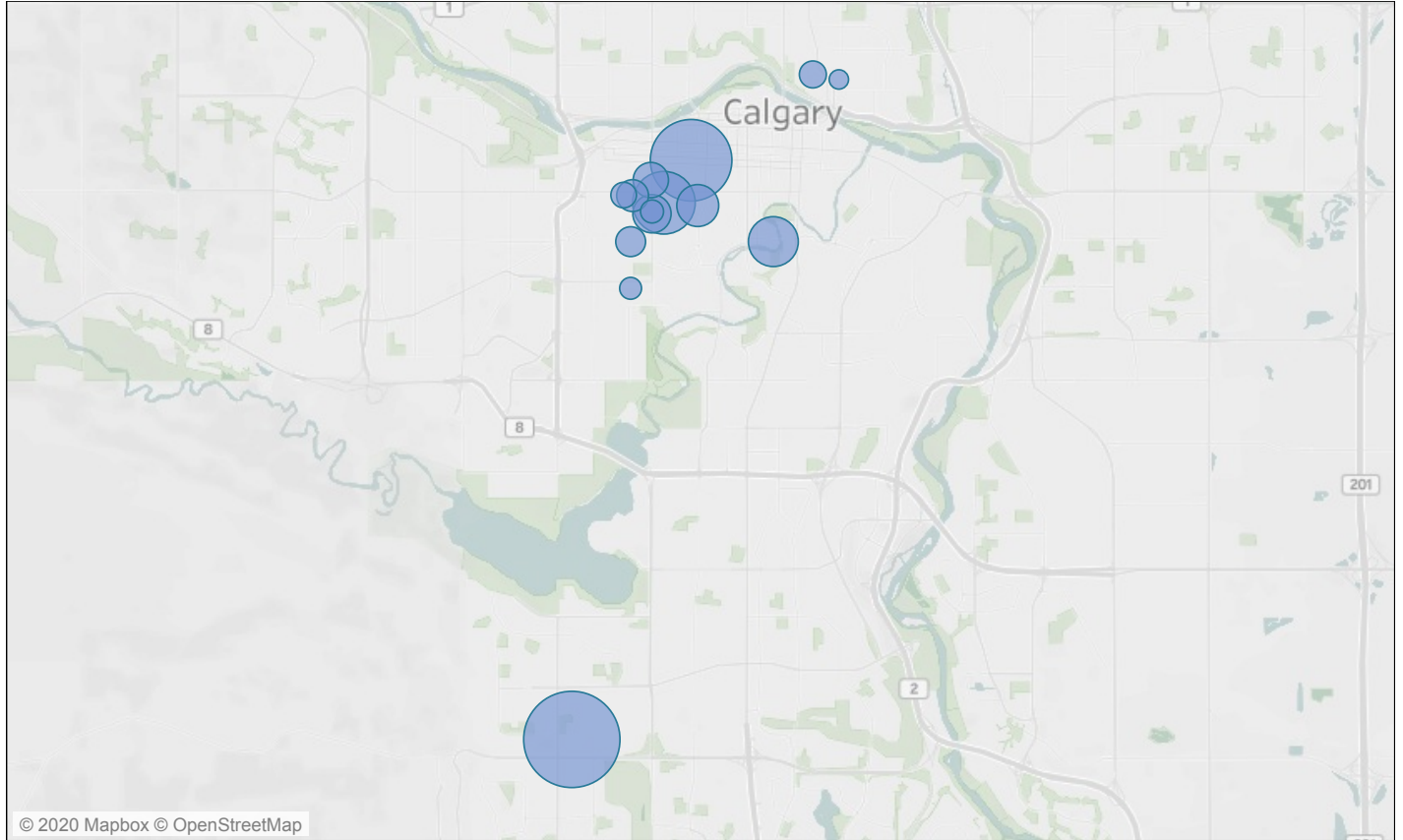
- Calgary
- Surrounding



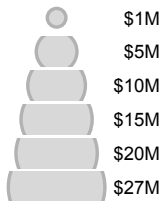
Apartment - Top Transactions Q1 2020

First Address	Municipality	Number of Units	Total Price	Price Per Unit	% Transferred
939 Bracewood Drive SW	Calgary	156	\$27,175,000	\$174,199	100%
1017 11th Avenue SW	Calgary	79	\$19,500,000	\$246,835	100%
1309 Cameron Avenue SW	Calgary	55	\$11,500,000	\$209,091	100%
115 25th Avenue SW	Calgary	35	\$7,290,000	\$208,286	100%
939 19th Avenue SW	Calgary	28	\$5,150,000	\$183,929	100%

Apartment - Q1 2020 Transactions



Total Price



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