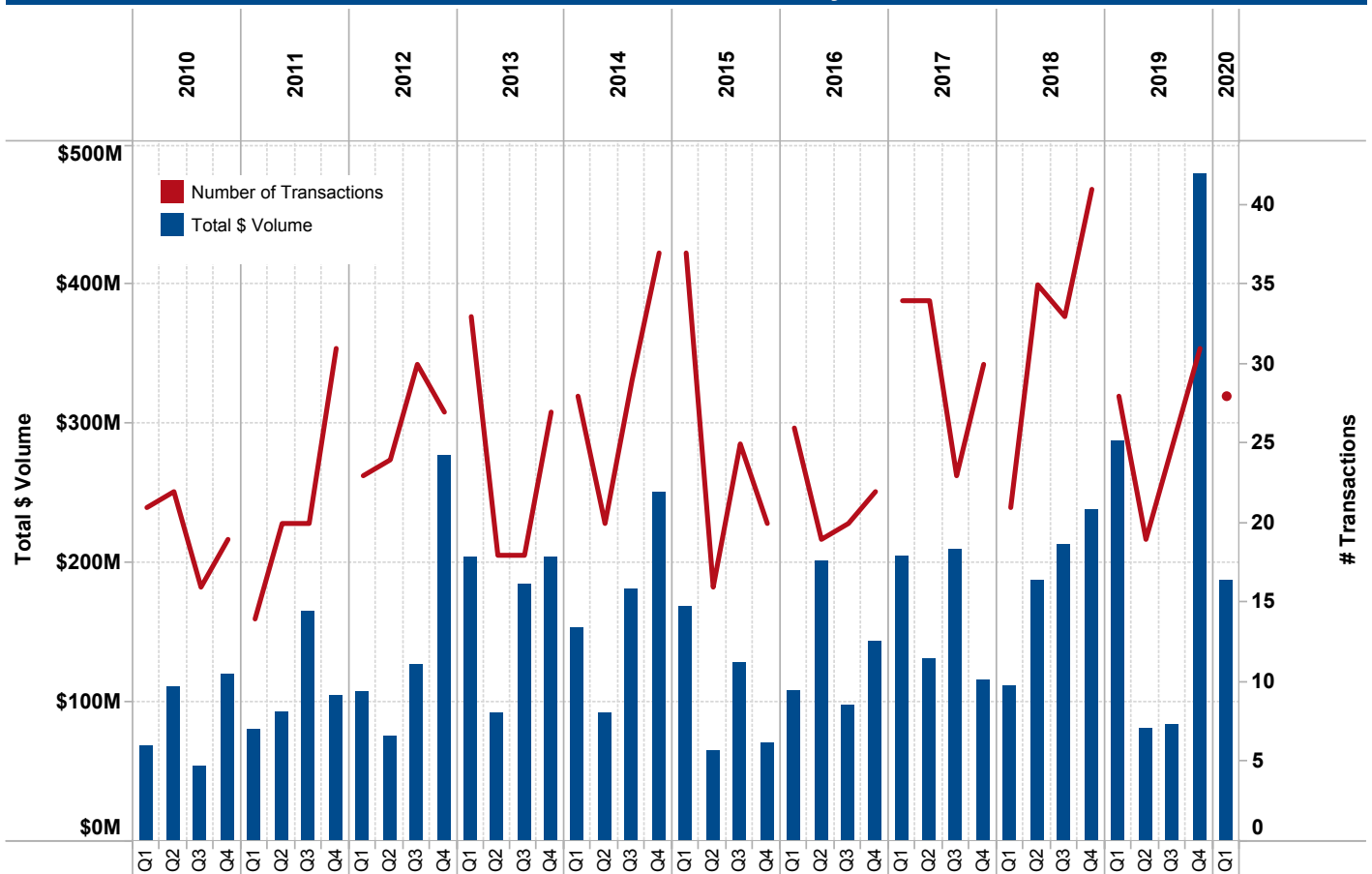

Greater Calgary Area Industrial

Commercial Q1 2020 Statistics

Data as of March 31, 2020



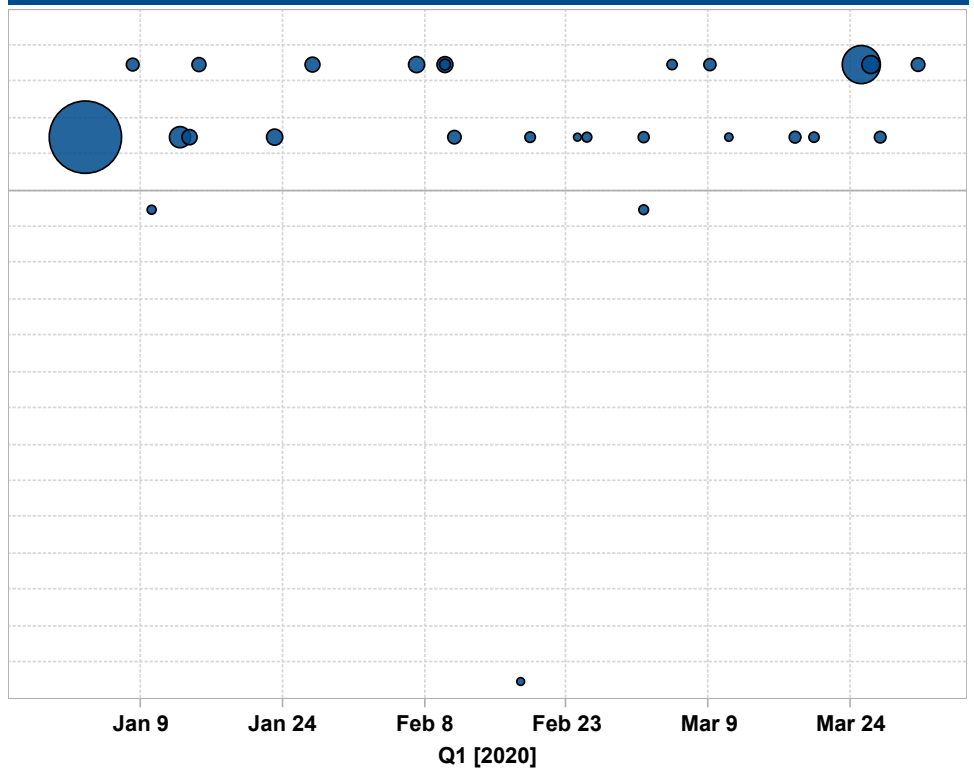
Industrial - Total Price & Transactions by Year & Quarter



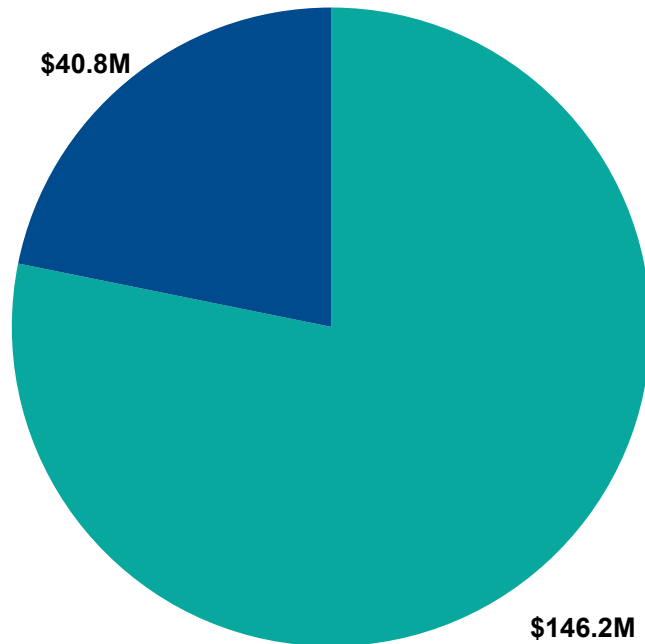
Industrial

Calgary	Calgary	Null	
		NE	\$57.3M
		NW	
		SE	\$120.6M
		SW	
Surrounding	Airdrie	Null	\$2.9M
	Balzac	Null	
	Banff	Null	
	Canmore	Null	
	Carstairs	Null	
	Chestermere	Null	
	Cochrane	Null	
	Crossfield	Null	
	Didsbury	Null	
	High River	Null	
	Langdon	Null	
	Okotoks	Null	
	Springbank	Null	
	Strathmore	Null	\$1.0M

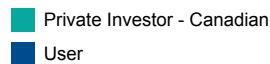
Q1 2020 Transactions by Date & Municipality



Industrial - Q1 2020 Purchaser Profile by Total \$ Volume

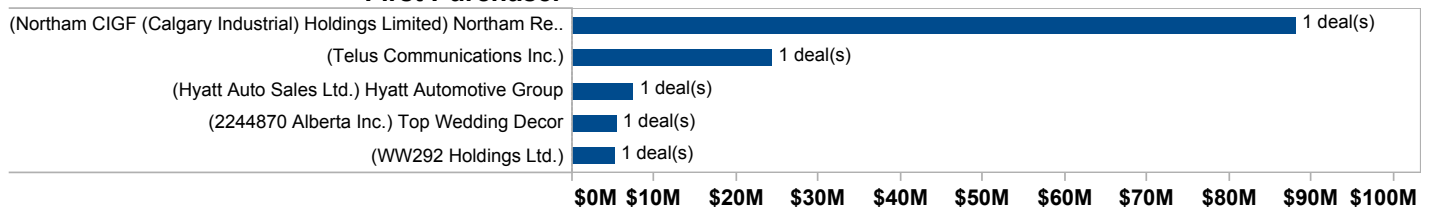


Purchaser Profile

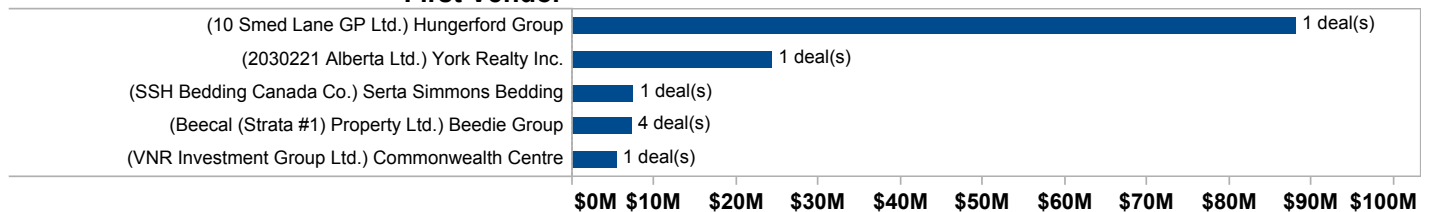


Industrial - Q1 2020 Top Purchasers, Vendors, Lenders

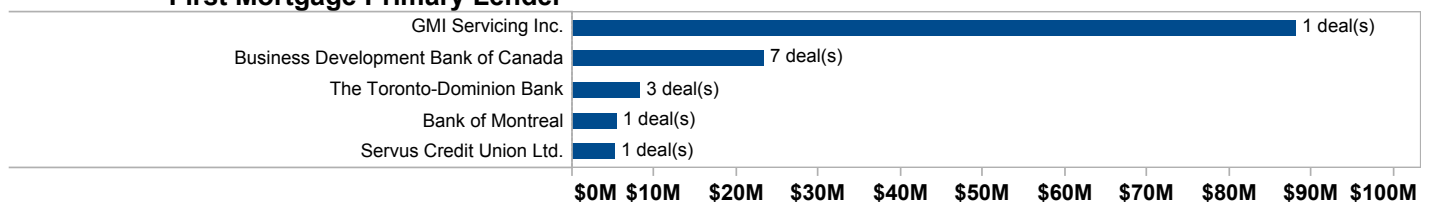
First Purchaser



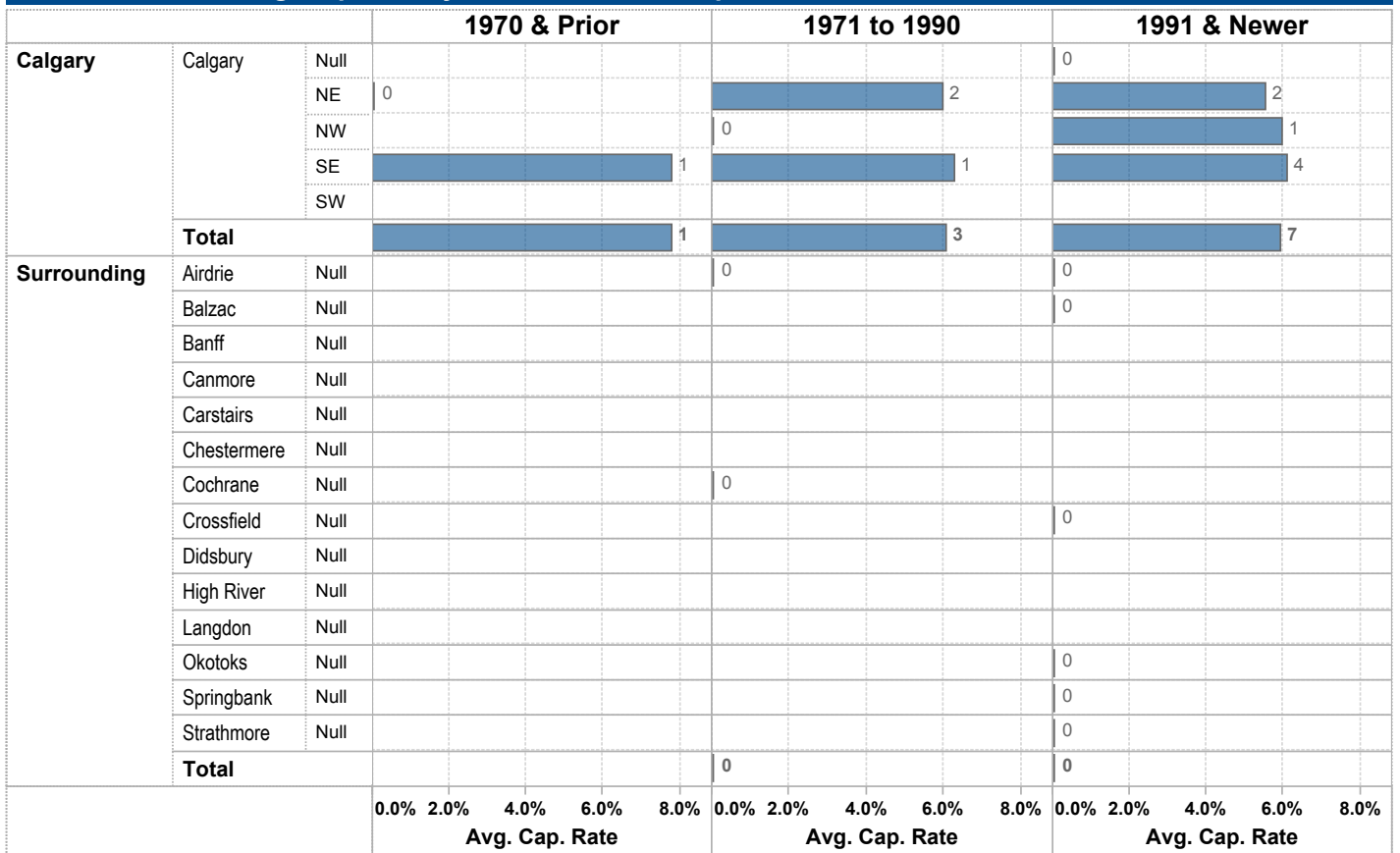
First Vendor



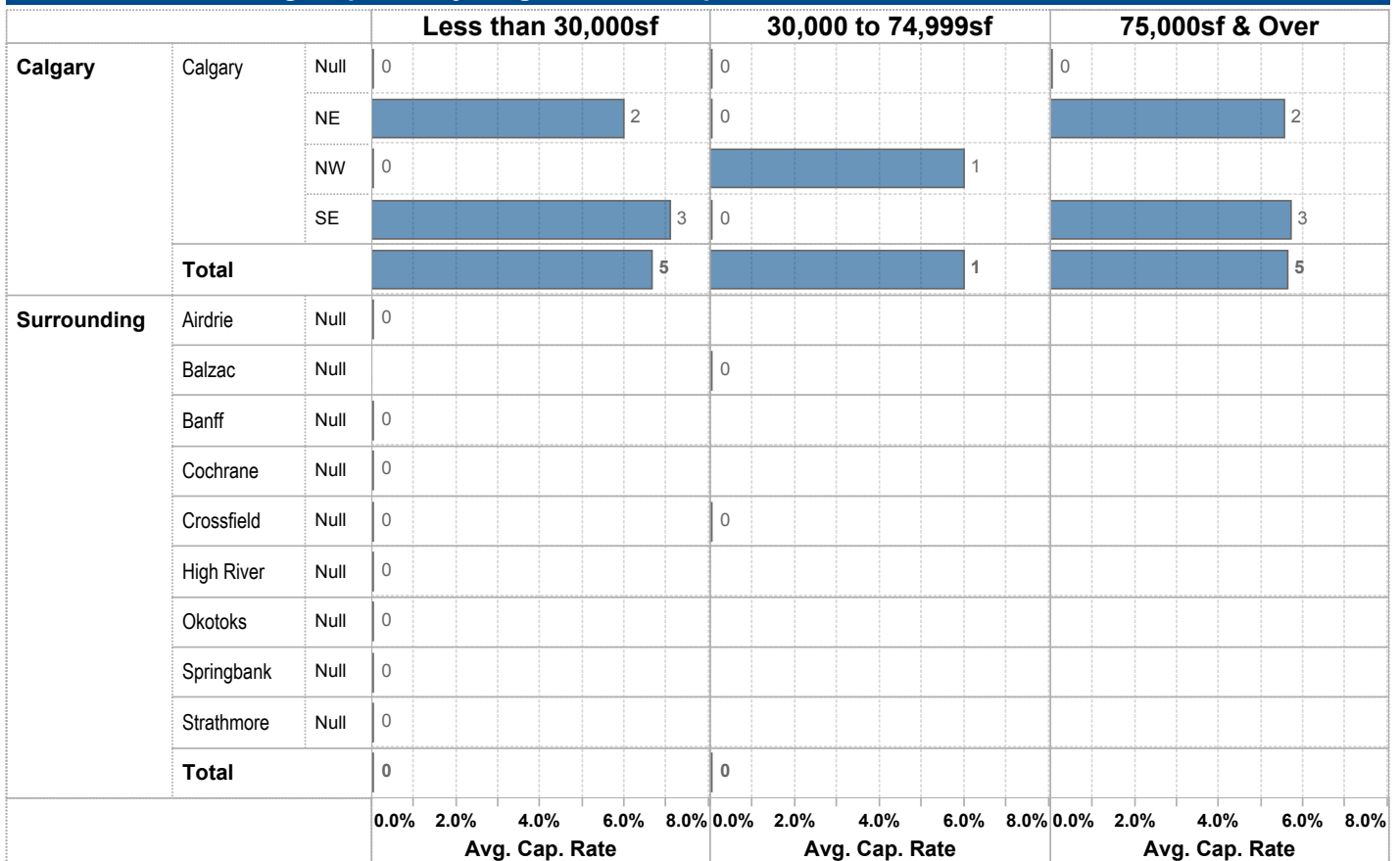
First Mortgage Primary Lender



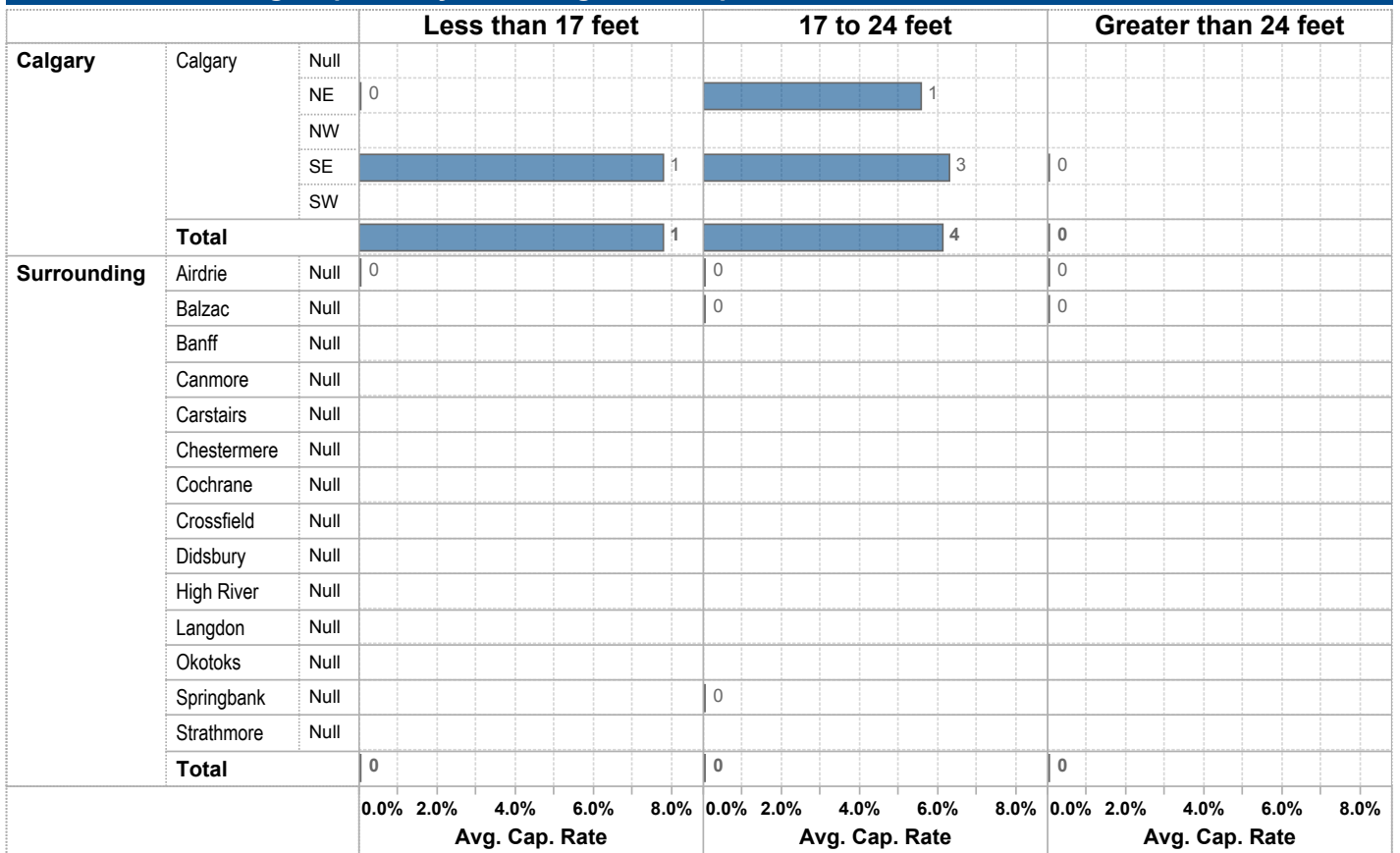
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



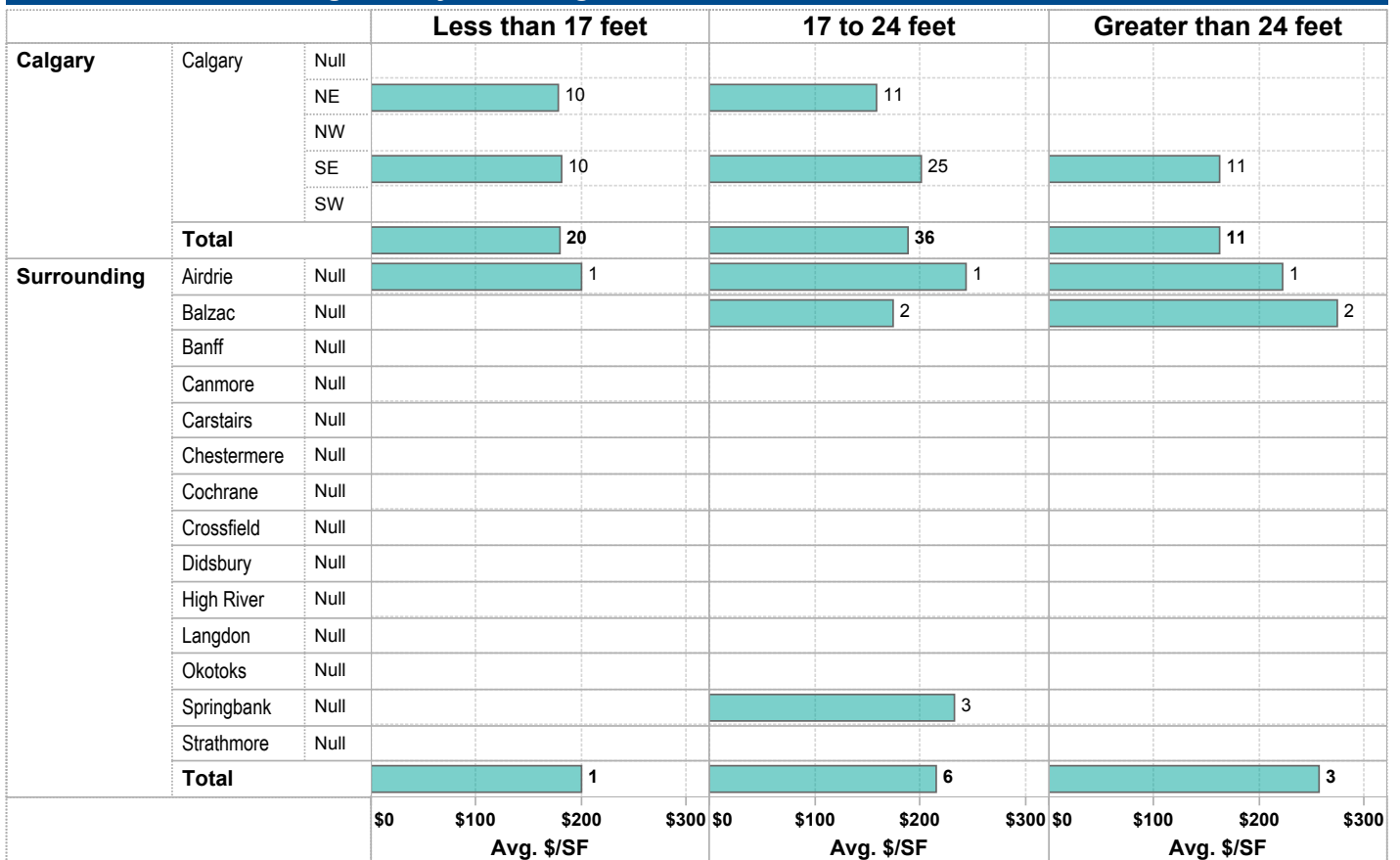
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



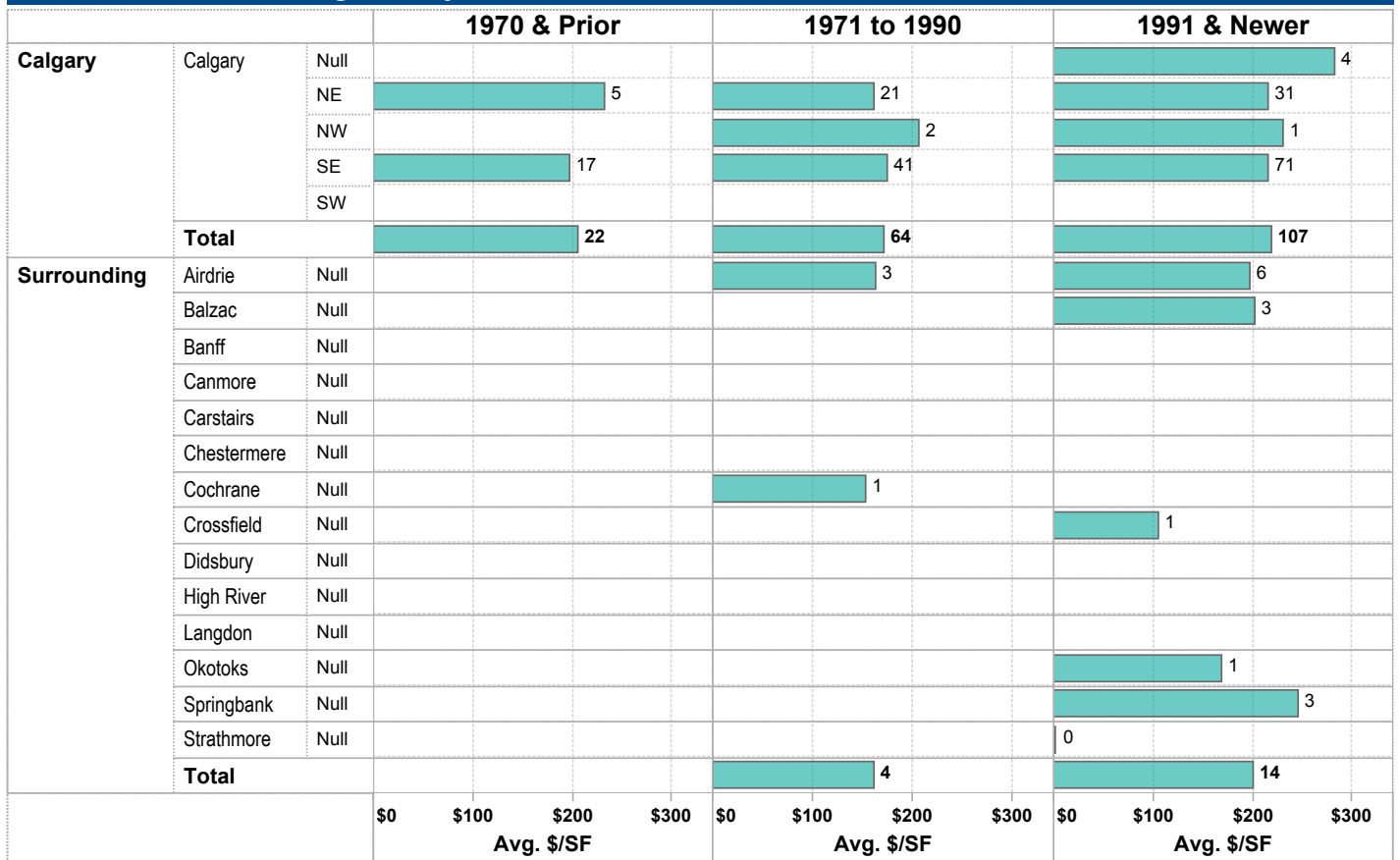
Avg. Cap Rate by Clear Height with Cap Rate Deal Count - Last 24 Months



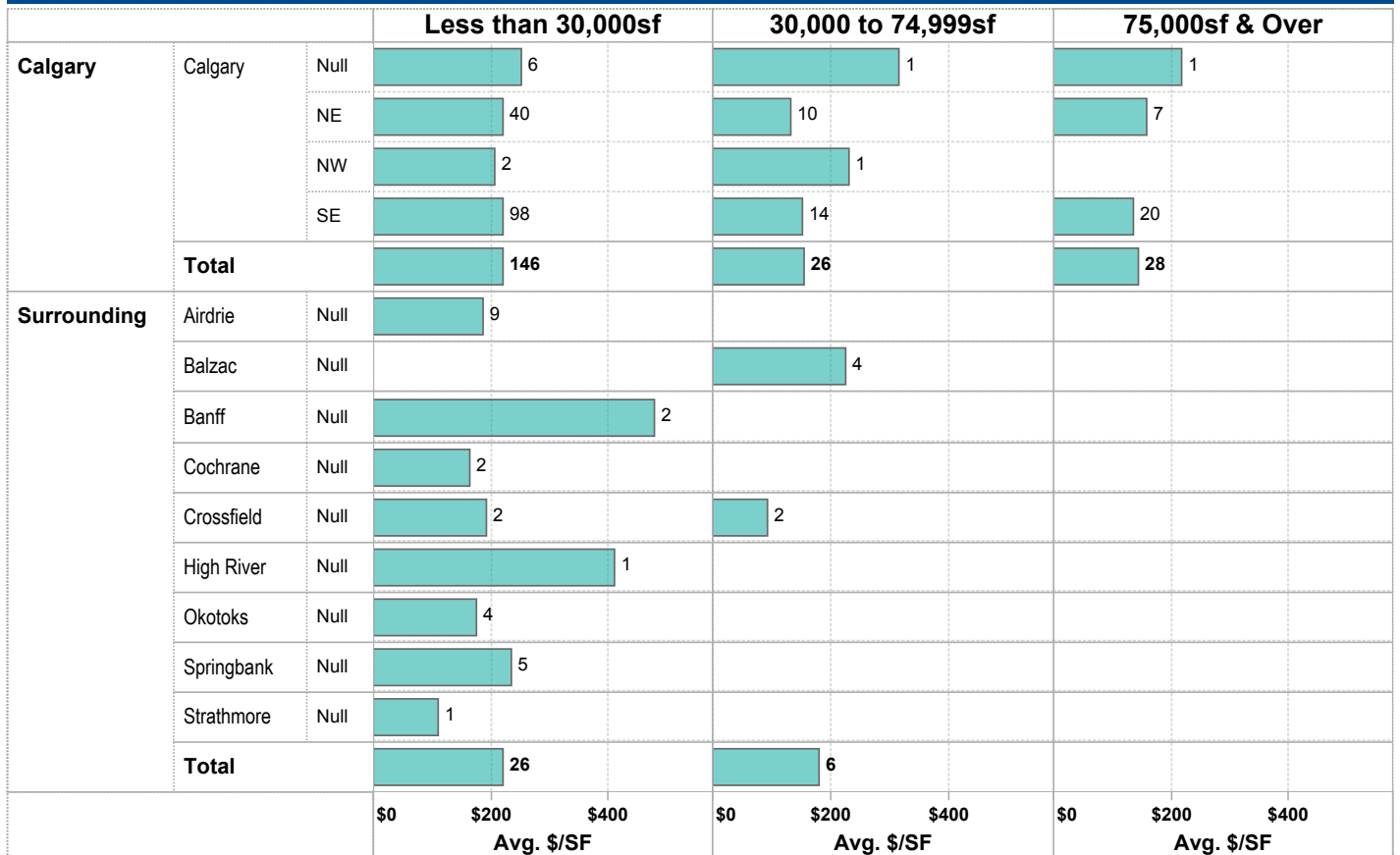
Avg. \$/SF by Clear Height with \$/SF Deal Count - Last 24 Months



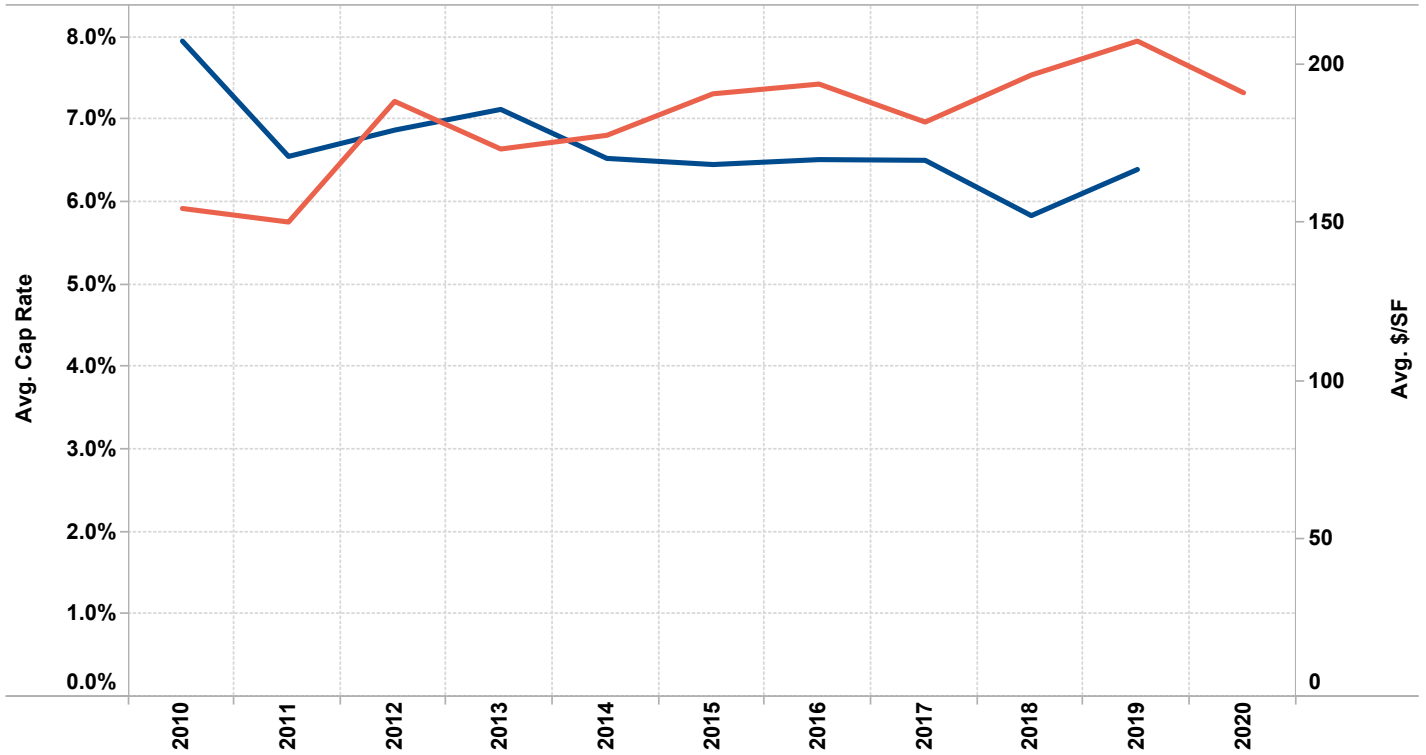
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



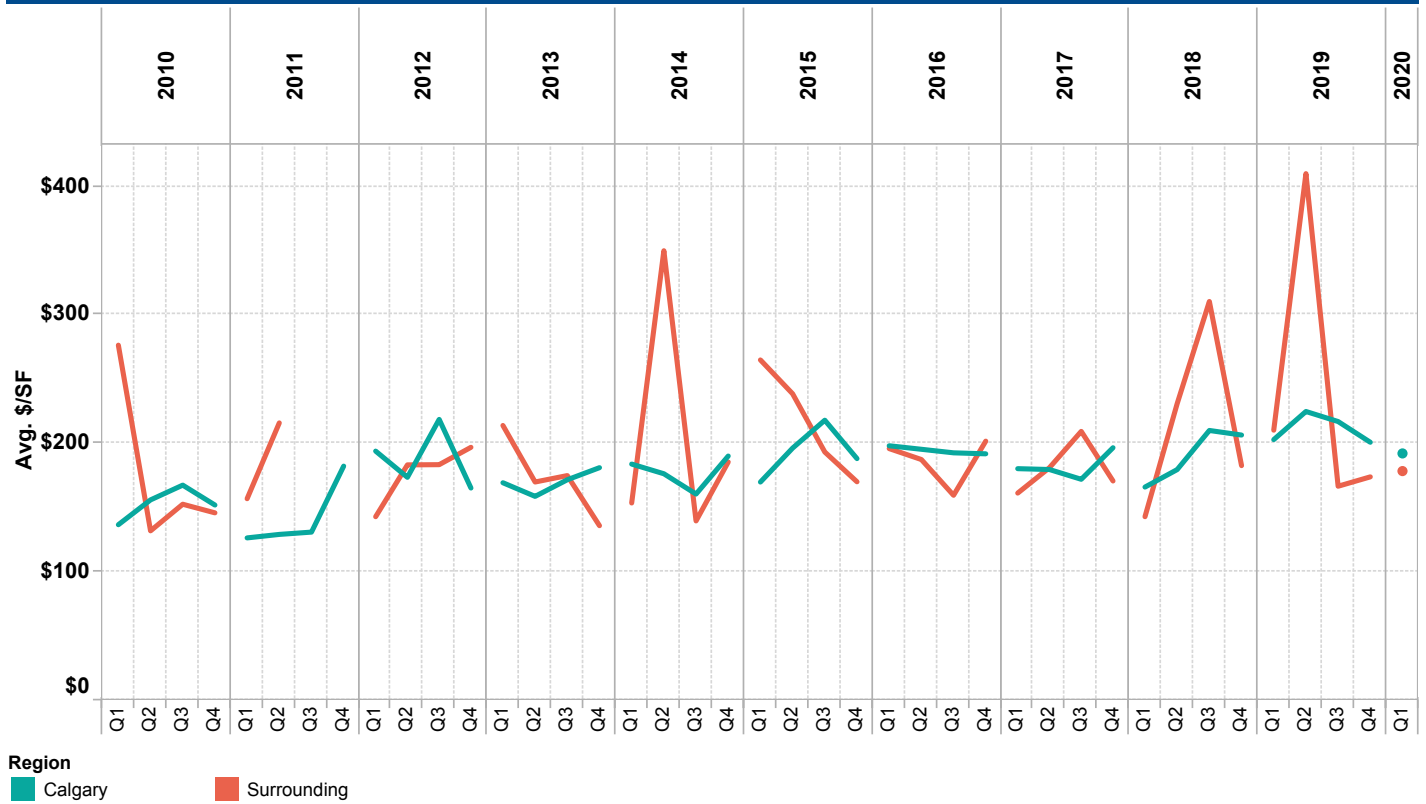
Industrial - Avg. \$/SF vs. Cap Rate



Measure Names

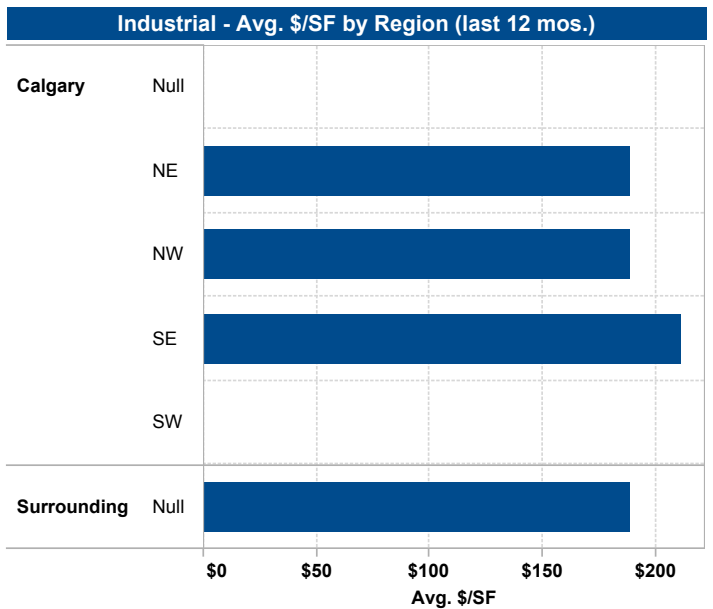
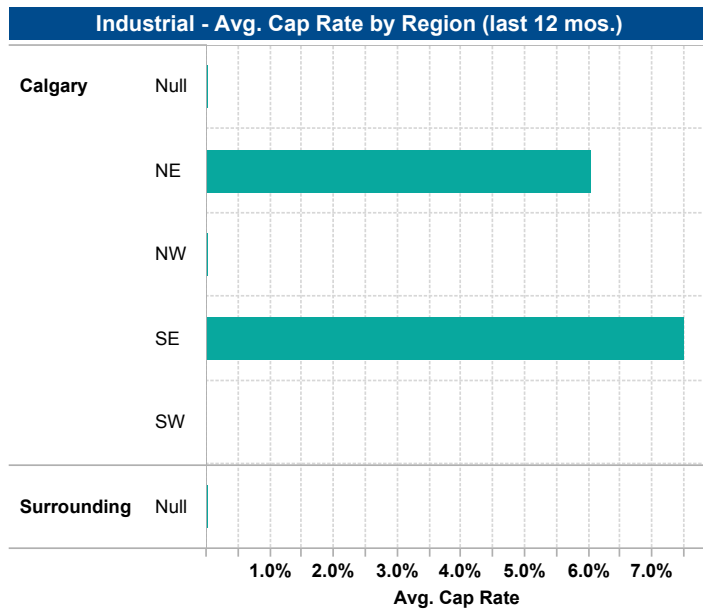
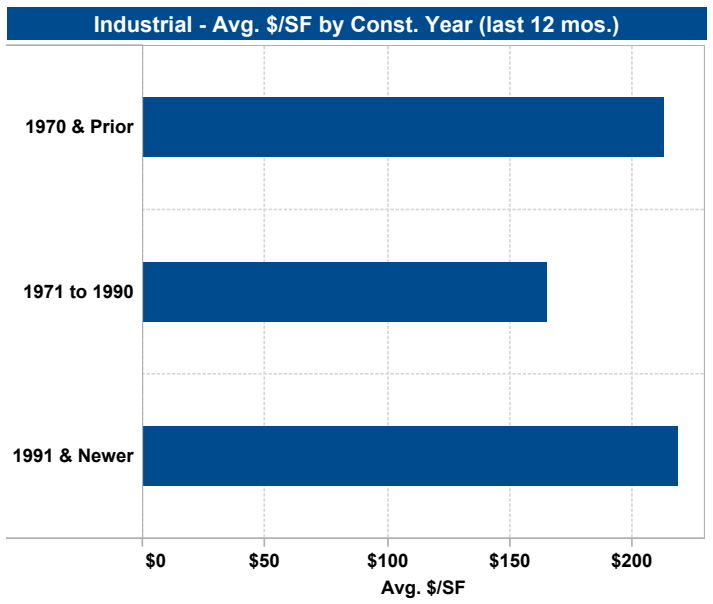
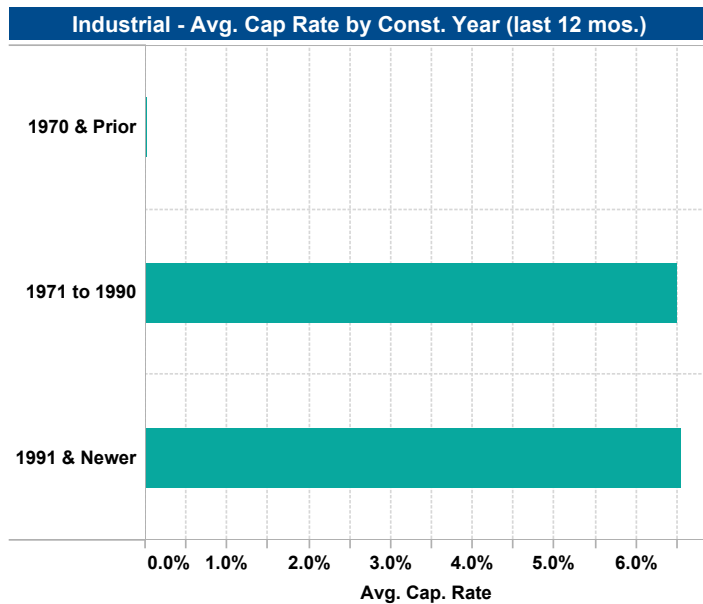
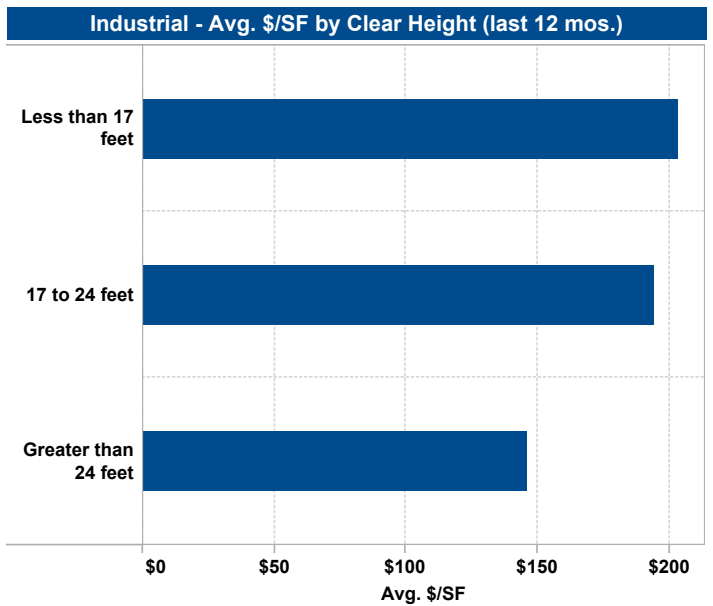
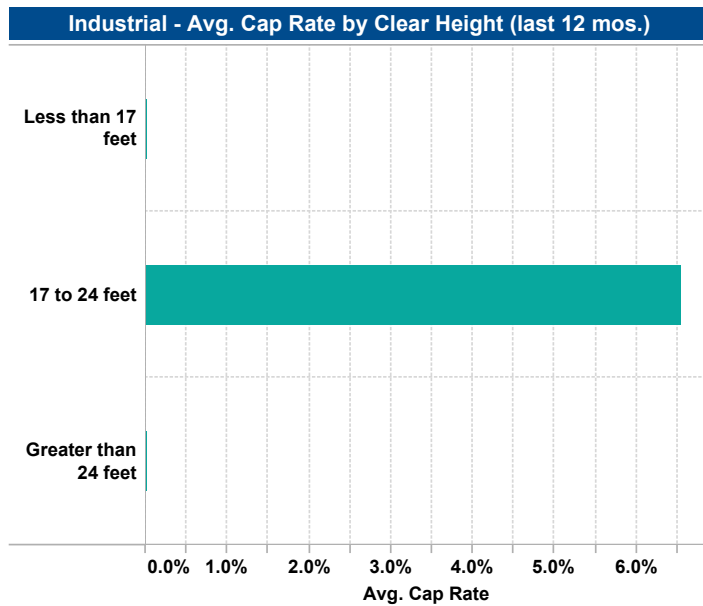
■ Avg. Cap Rate
 ■ Avg. Price Per Sq..

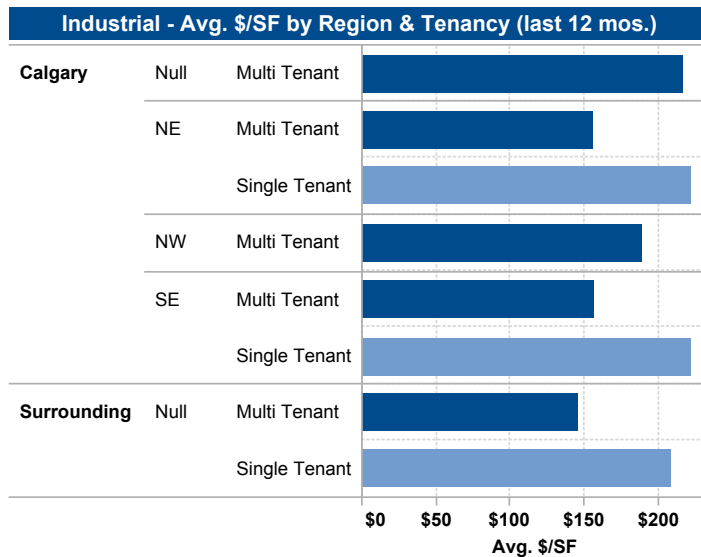
Industrial - Avg. \$/SF by Area



Region

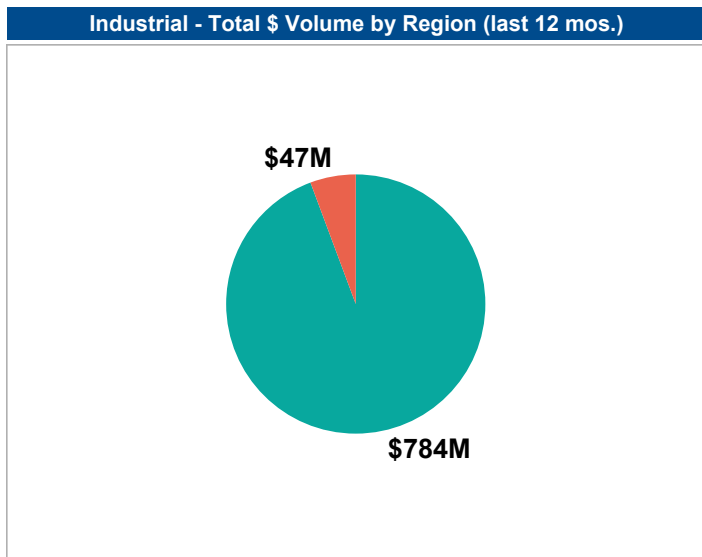
■ Calgary
 ■ Surrounding





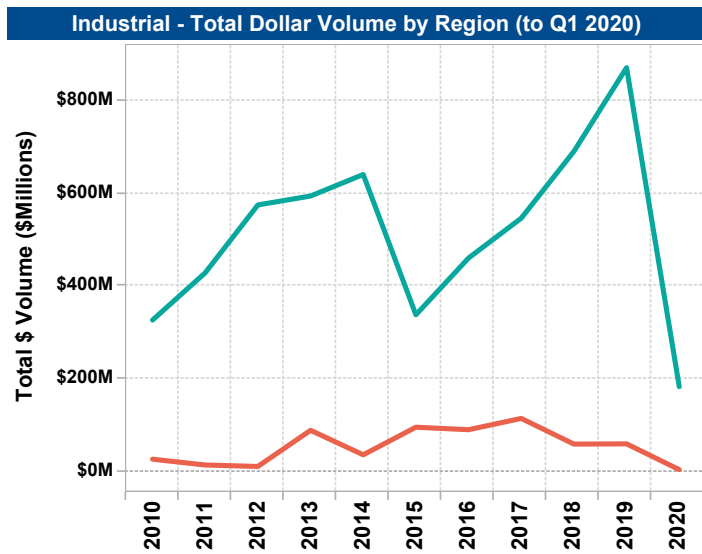
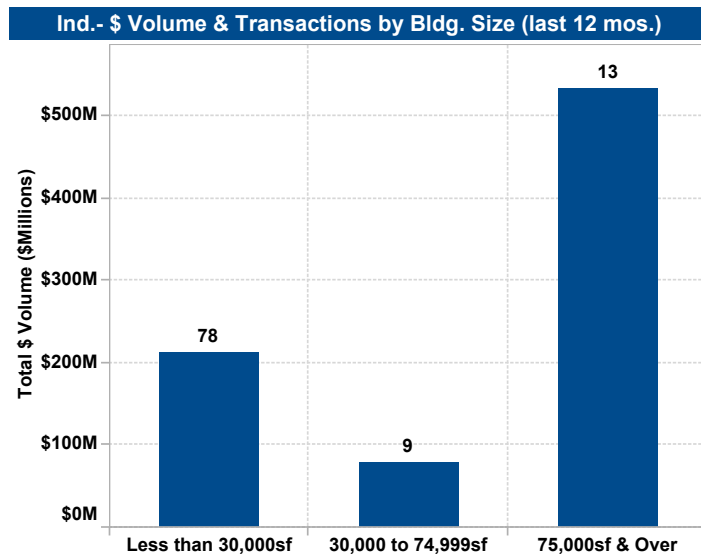
Property Type

- Multi Tenant
- Single Tenant



Region

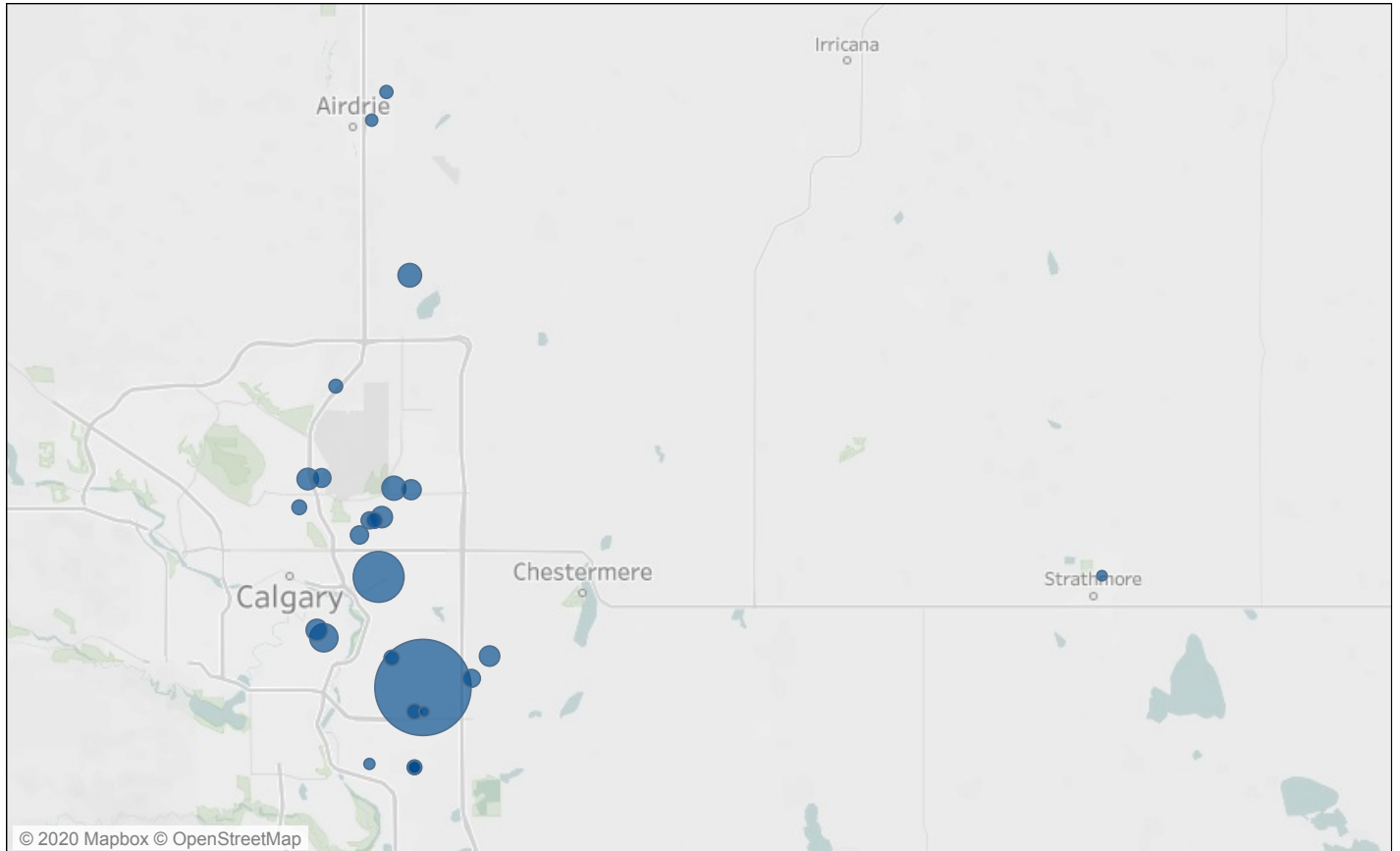
- Calgary
- Surrounding



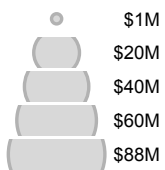
Industrial - Top Transactions Q1 2020

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
10 Smed Lane SE	Calgary	\$88,000,000	752,804	\$117	Market
2930 Centre Avenue NE	Calgary	\$24,400,000	114,481	\$213	Market
3636 11A Street SE	Calgary	\$7,500,000	128,051	\$59	Market
3961 52nd Avenue NE	Calgary	\$5,400,000	27,179	\$199	Market
292055 Wagon Wheel Bouleva..	Calgary	\$5,200,000	22,880	\$227	Market

Industrial - Q1 2020 Transactions



Total Price



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