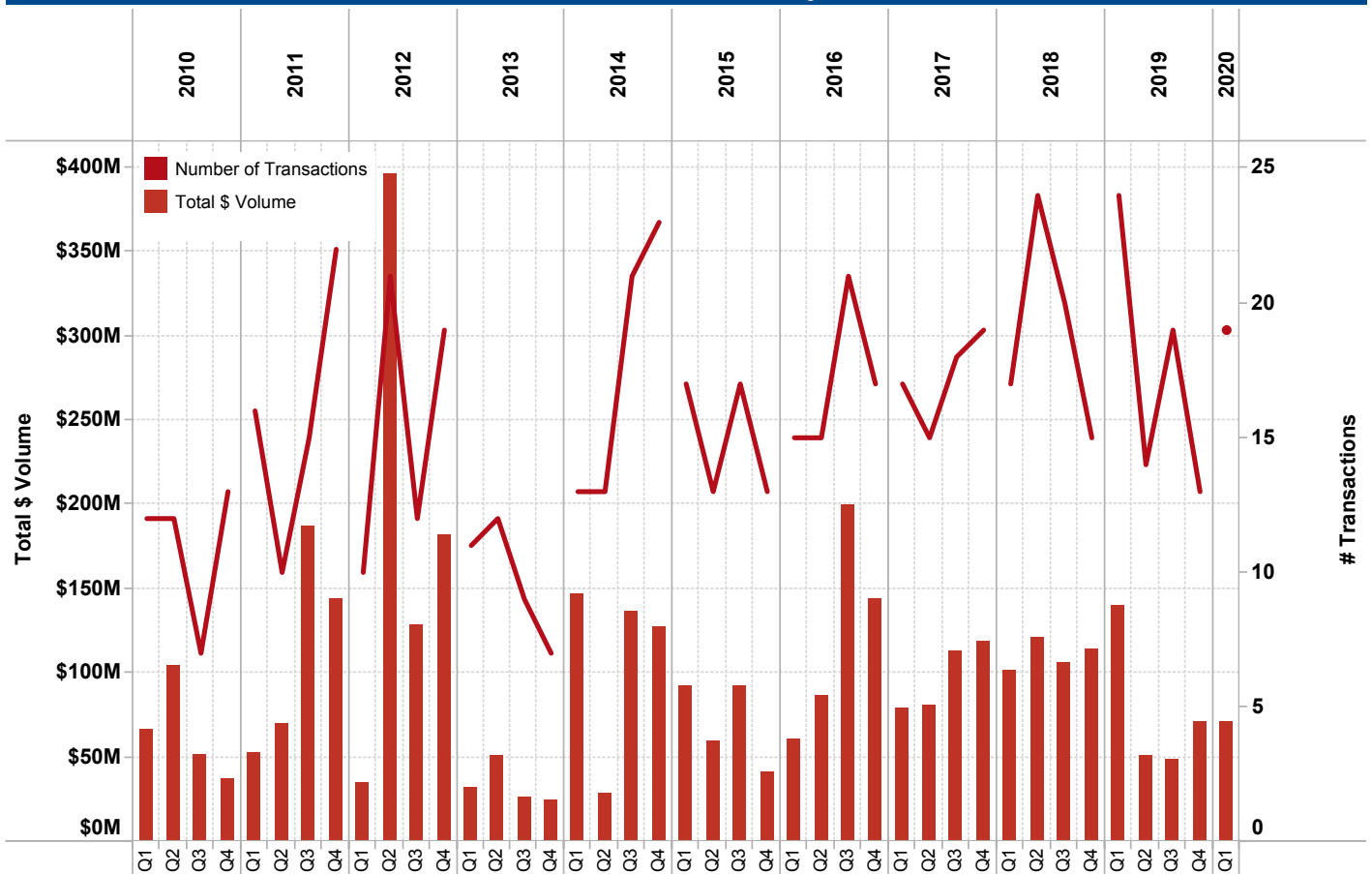

Greater Calgary Area Retail

Commercial Q1 2020 Statistics

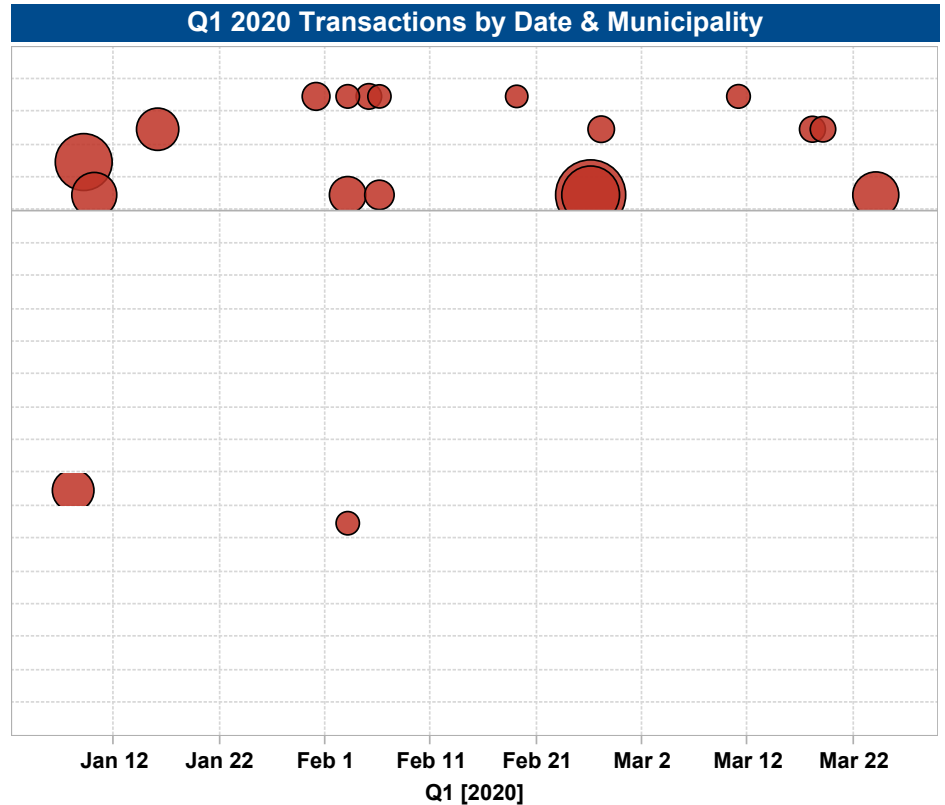
Data as of March 31, 2020



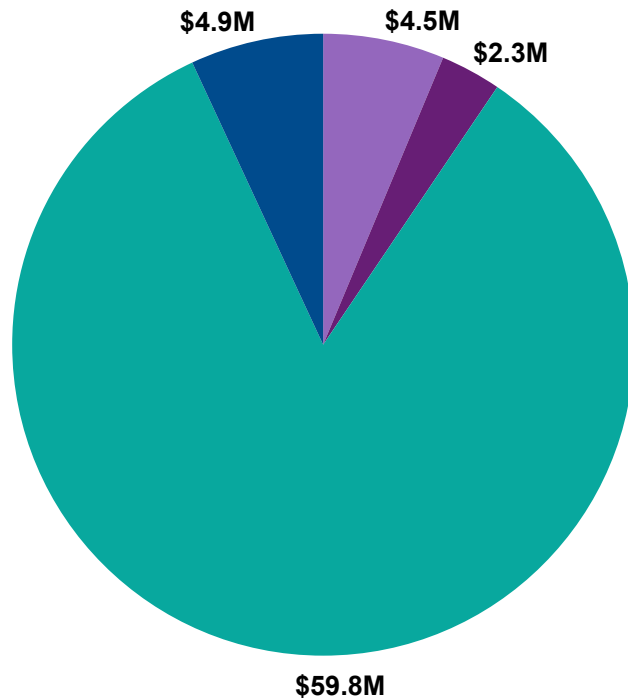
Retail - Total Price & Transactions by Year & Quarter



Retail			
Calgary	Calgary	Null	
		NE	\$9.3M
		NW	\$9.9M
		SE	\$8.4M
		SW	\$38.0M
Surrounding	Airdrie	Null	
	Balzac	Null	
	Banff	Null	
	Bragg Creek	Null	
	Canmore	Null	
	Carstairs	Null	
	Chestermere	Null	
	Cochrane	Null	
	Crossfield	Null	\$4.5M
	Didsbury	Null	\$1.4M
	Heritage Pointe	Null	
	High River	Null	
	Langdon	Null	
	Okotoks	Null	
	Springbank	Null	
	Strathmore	Null	



Retail - Q1 2020 Purchaser Profile by Total \$ Volume

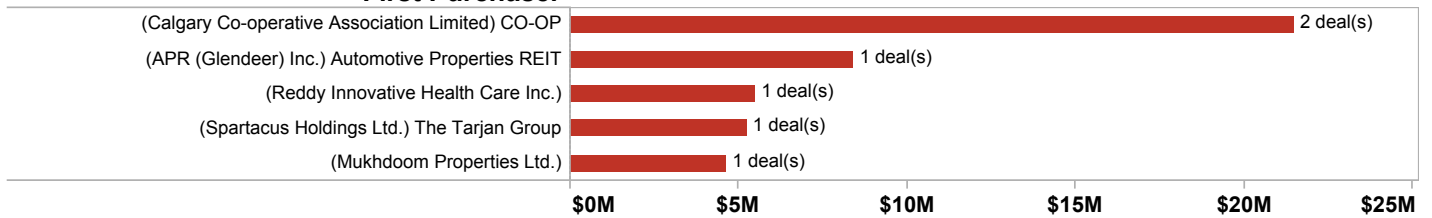


Purchaser Profile

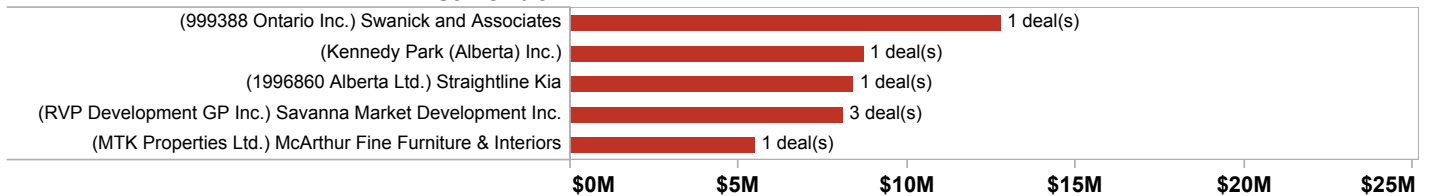
- Foreign Investor
- Institution
- Private Investor - Canadian
- User

Retail - Q1 2020 Top Purchasers, Vendors, Lenders

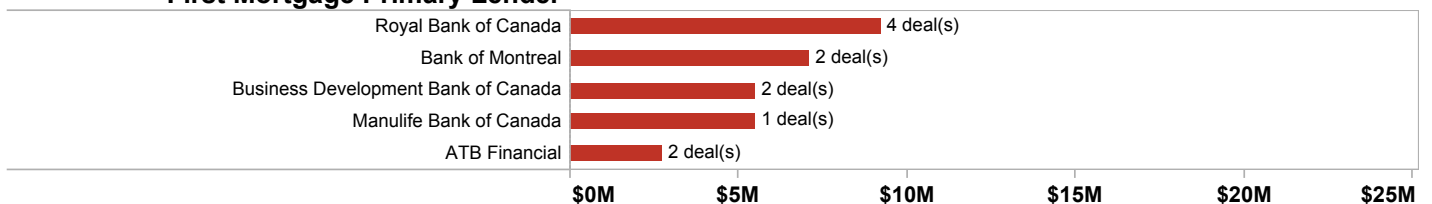
First Purchaser



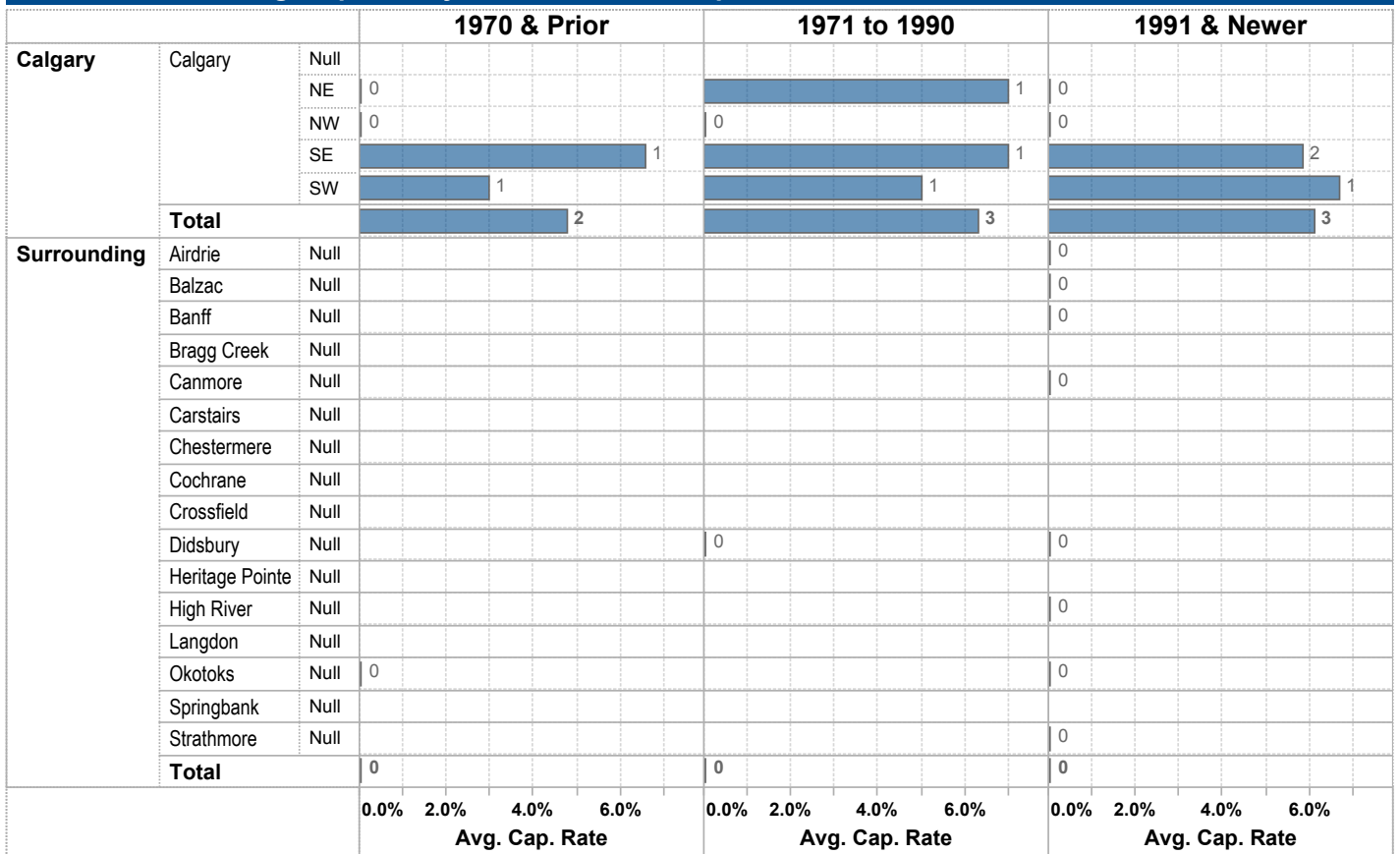
First Vendor



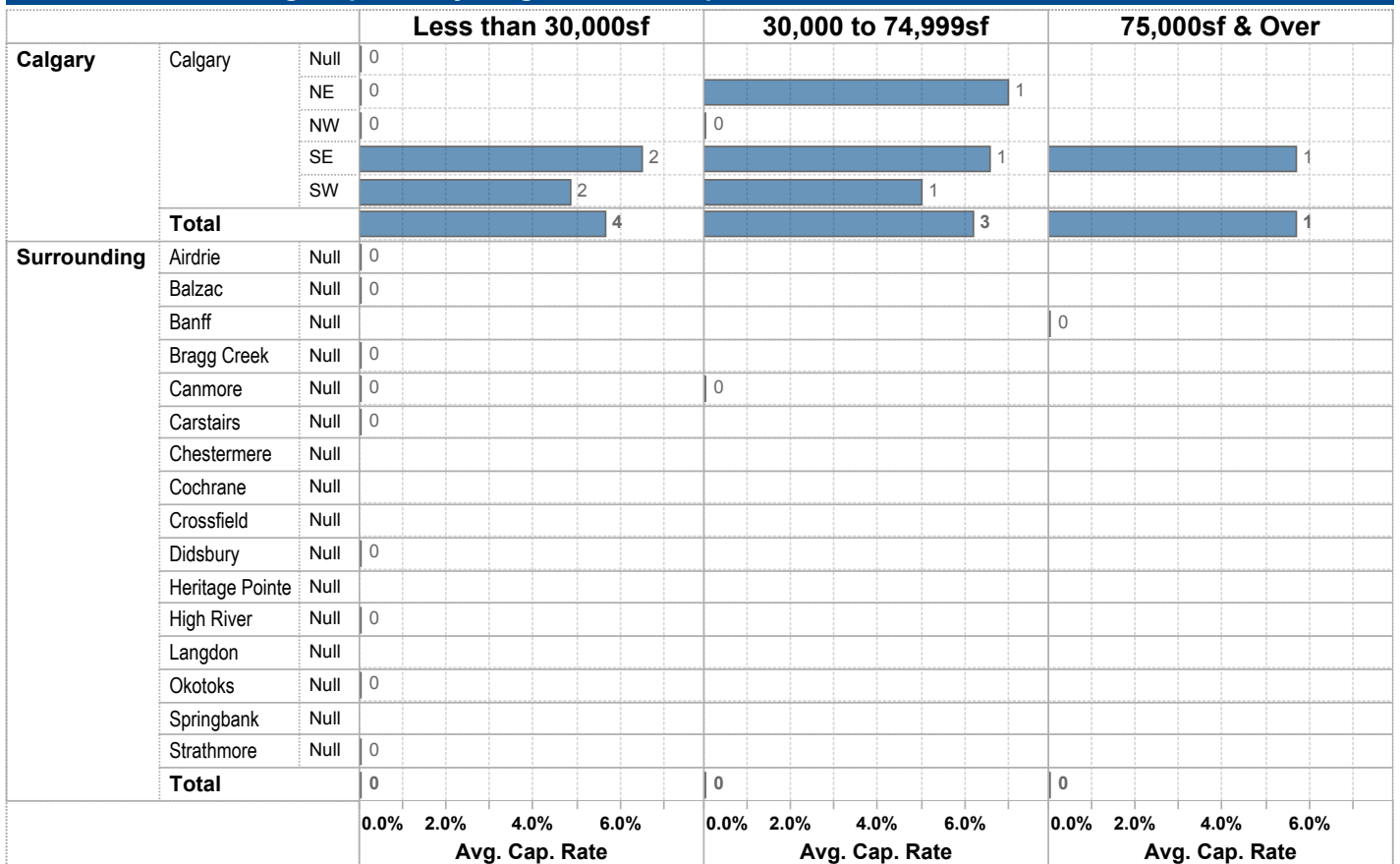
First Mortgage Primary Lender



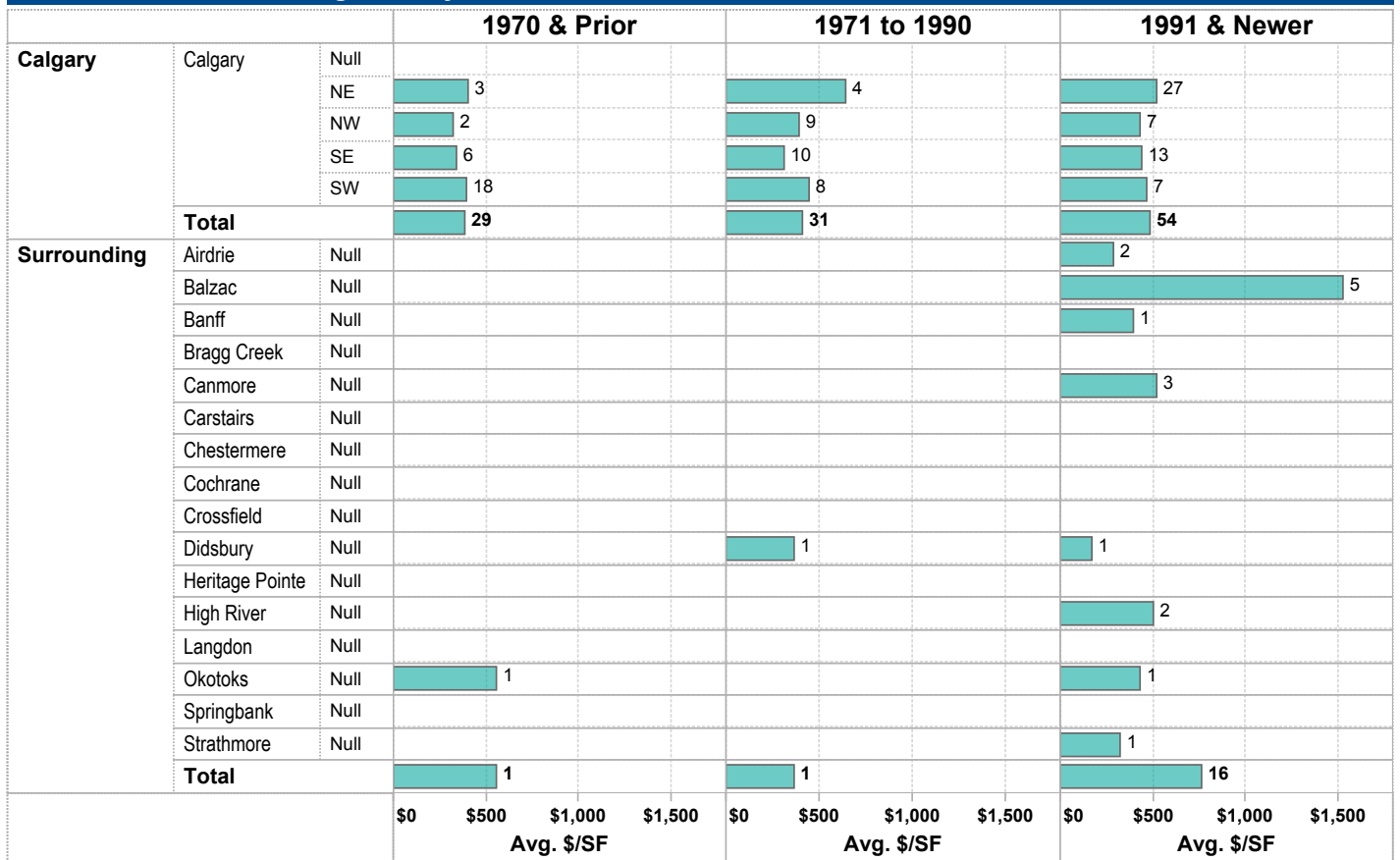
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



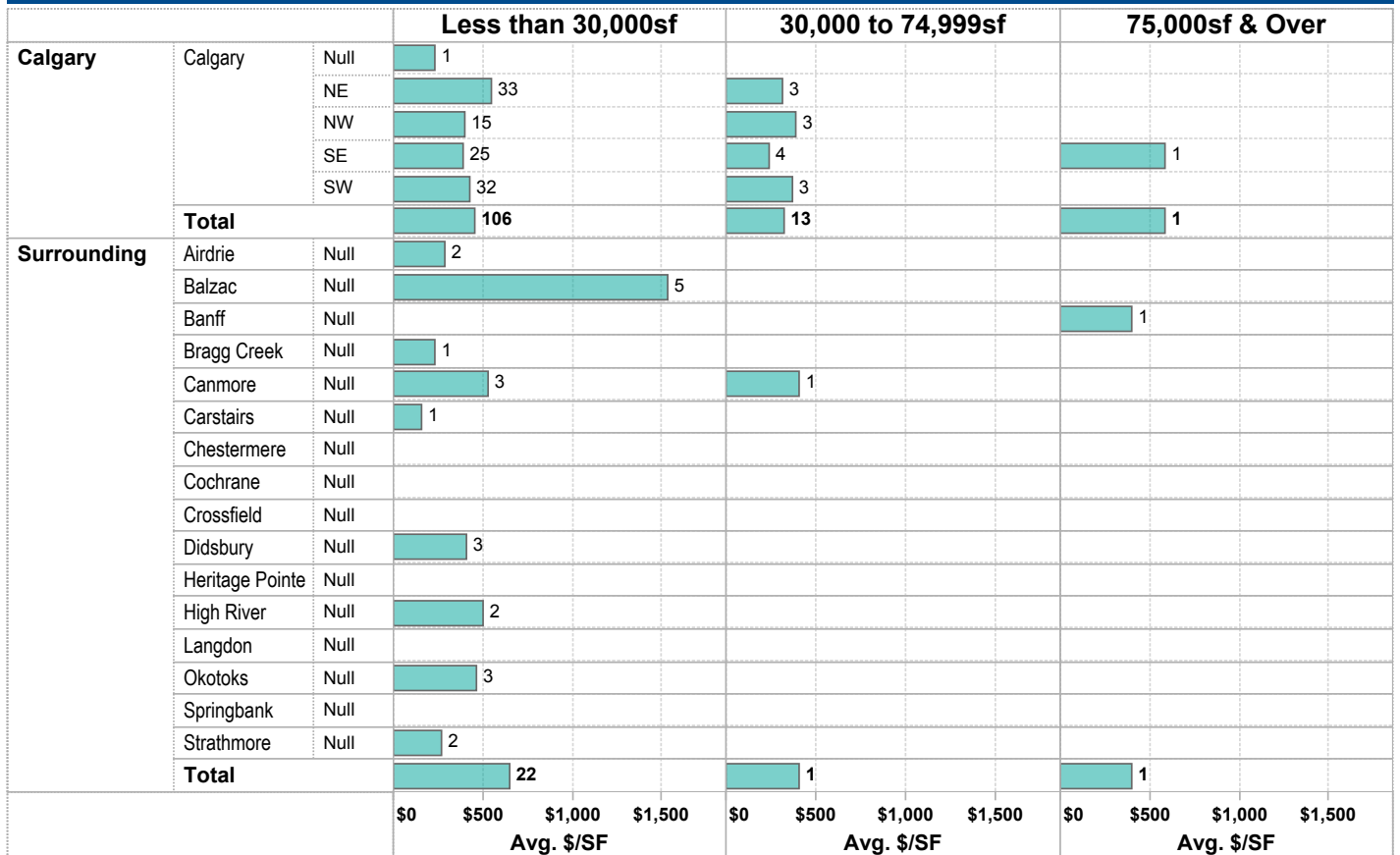
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



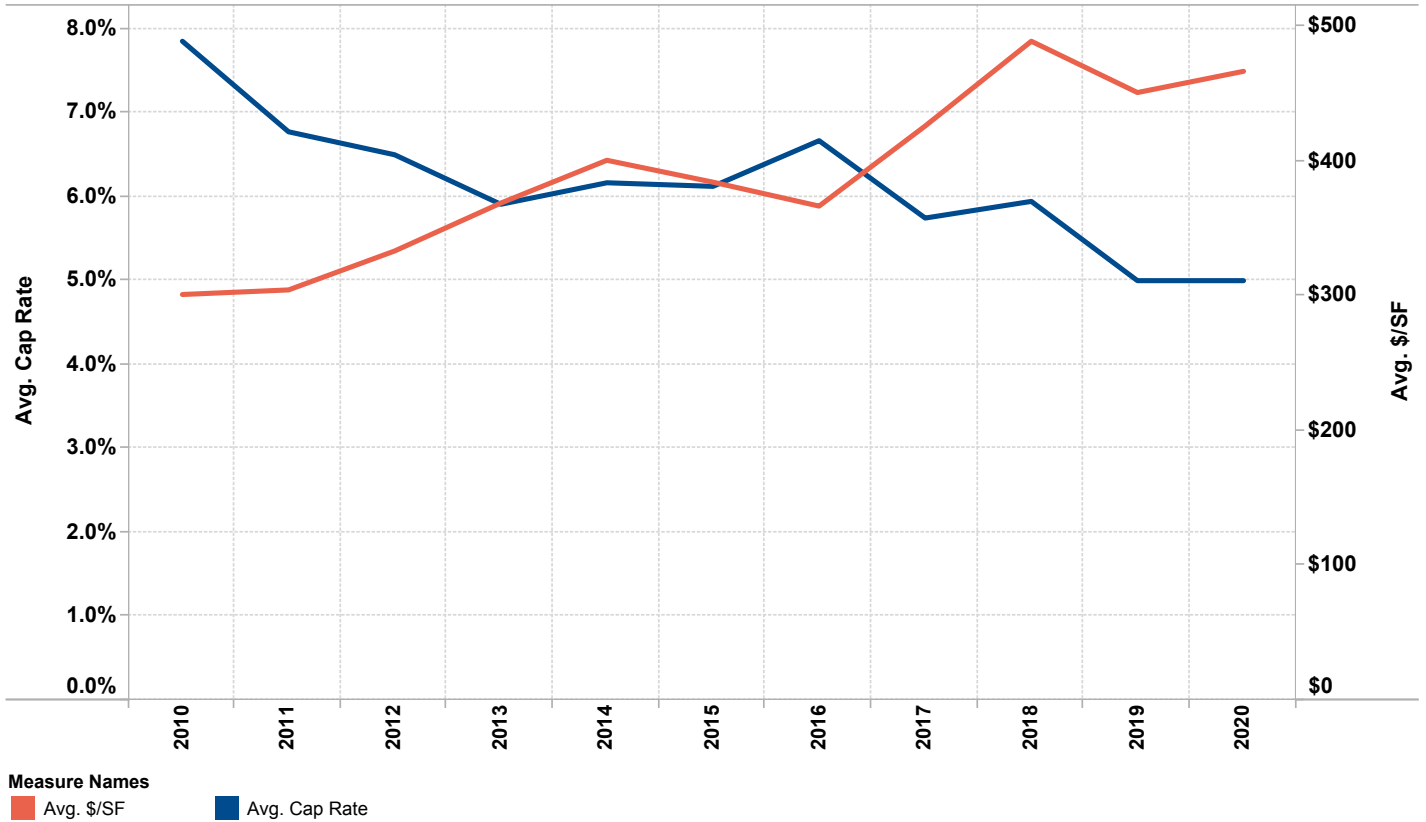
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



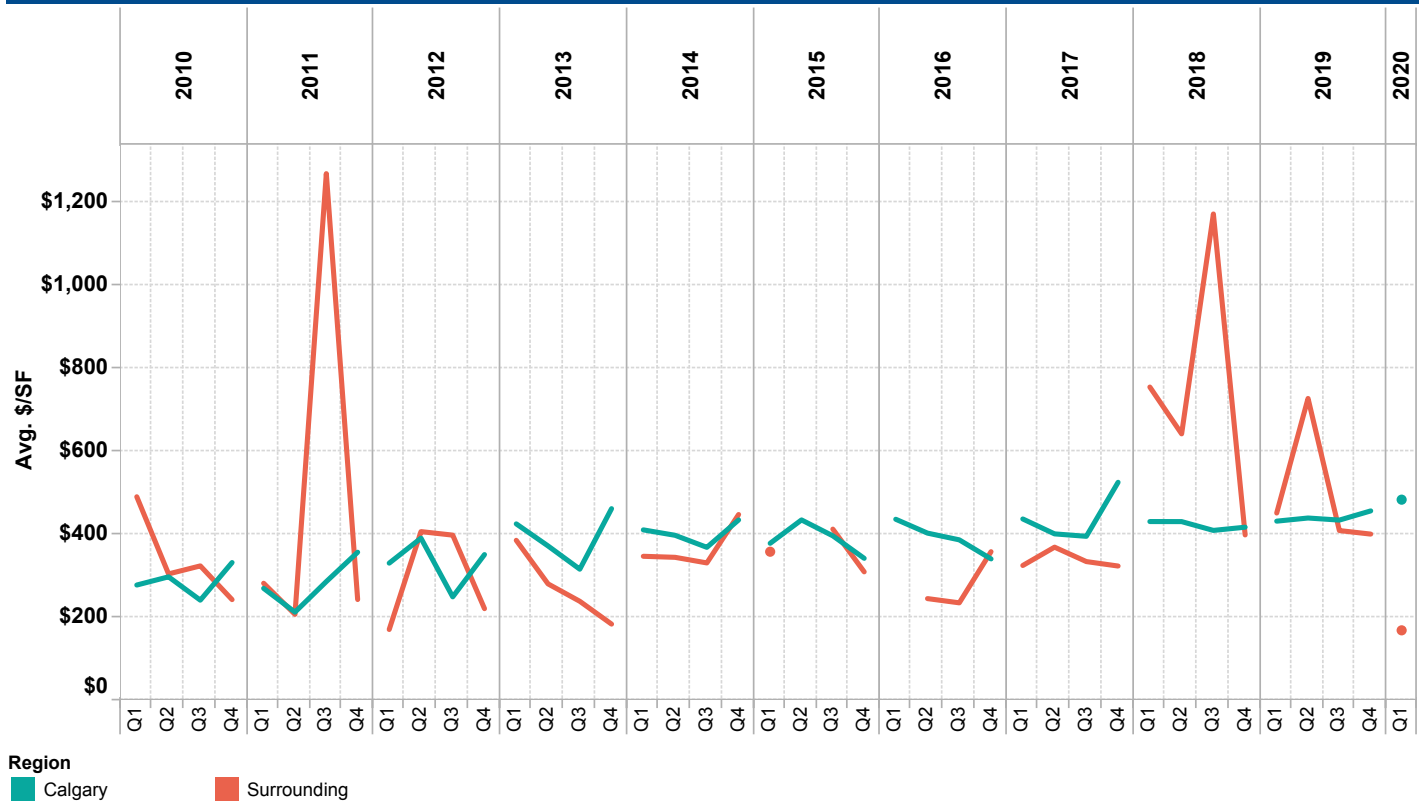
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



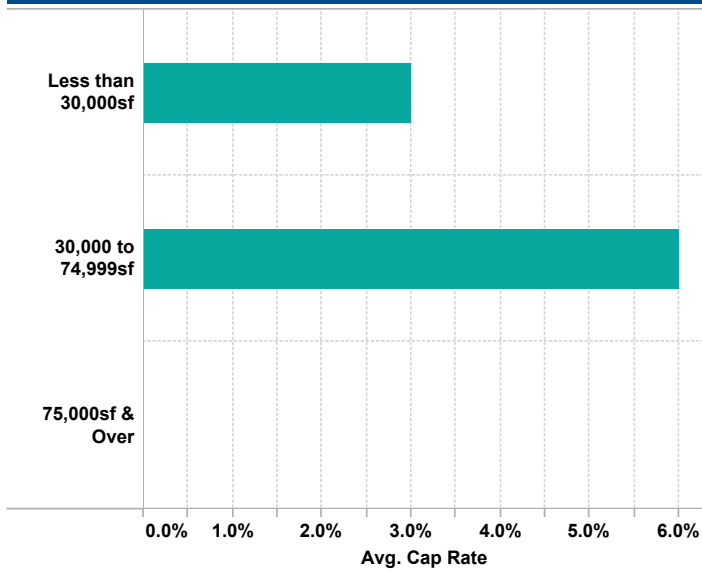
Retail - Avg. \$/SF vs. Cap Rate



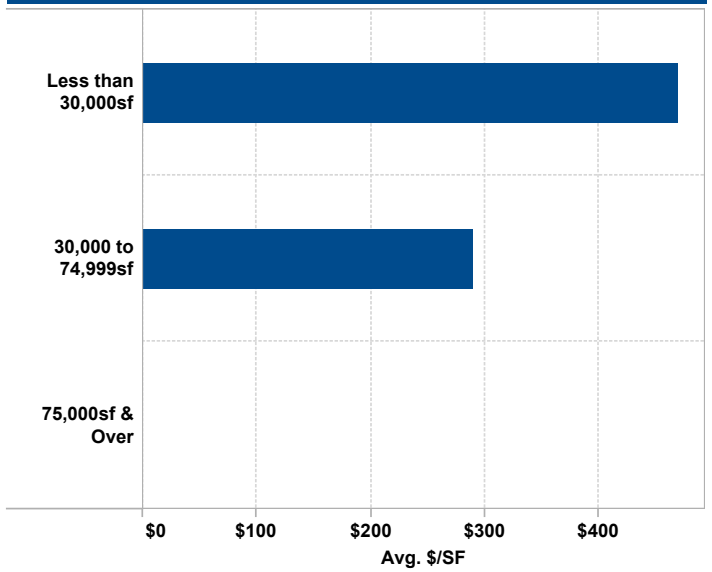
Retail - Avg. \$/SF by Area



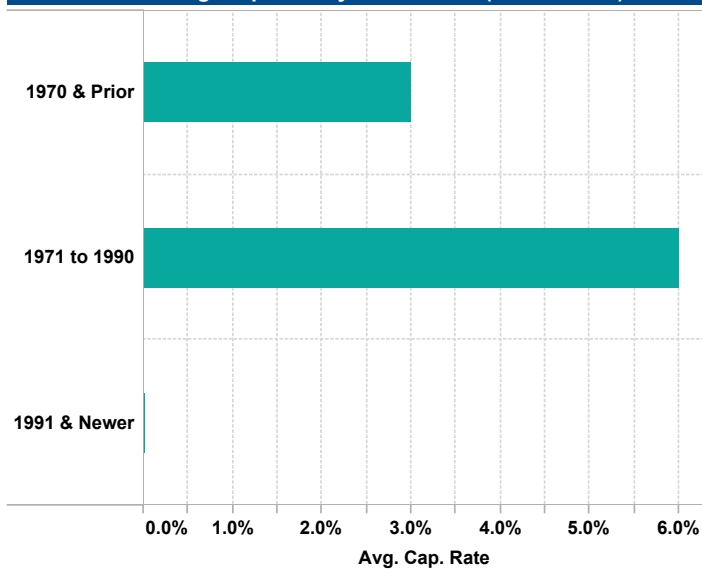
Retail - Avg. Cap Rate by Bldg. Size (last 12 mos.)



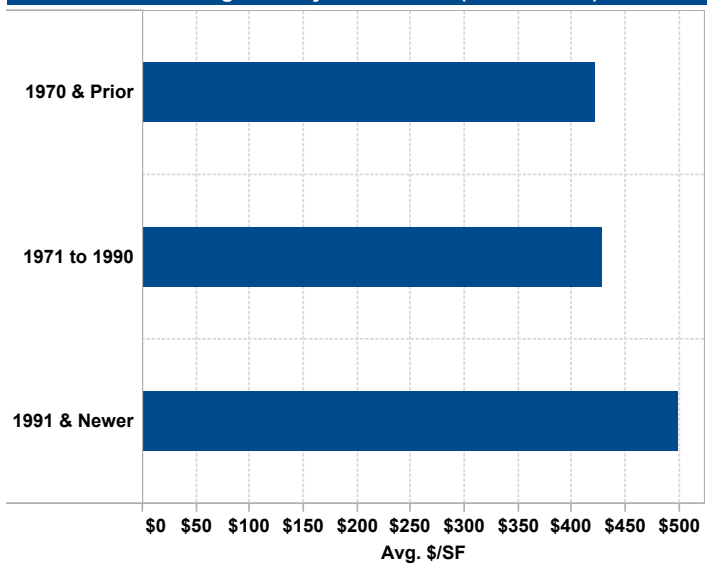
Retail - Avg. \$/SF by Bldg. Size (last 12 mos.)



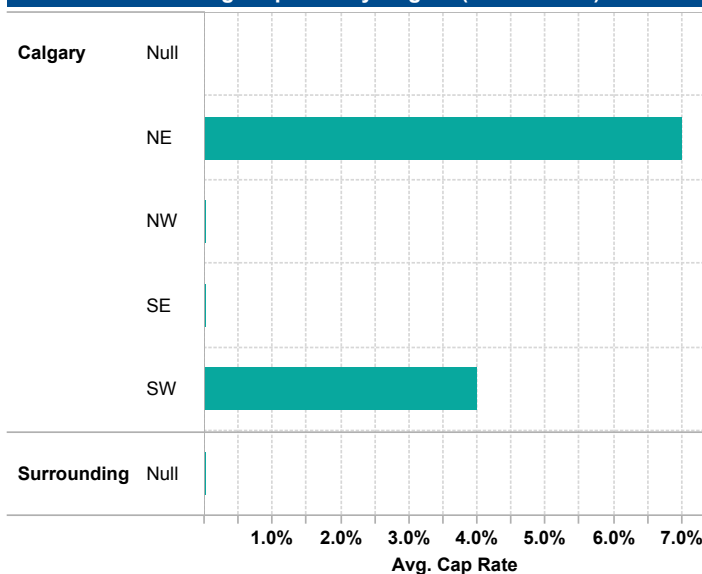
Retail - Avg. Cap Rate by Const. Year (last 12 mos.)



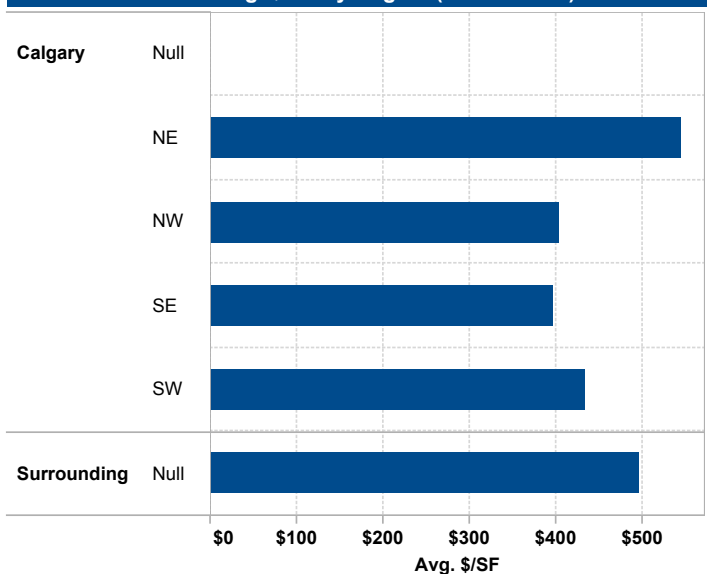
Retail - Avg. \$/SF by Const. Year (last 12 mos.)

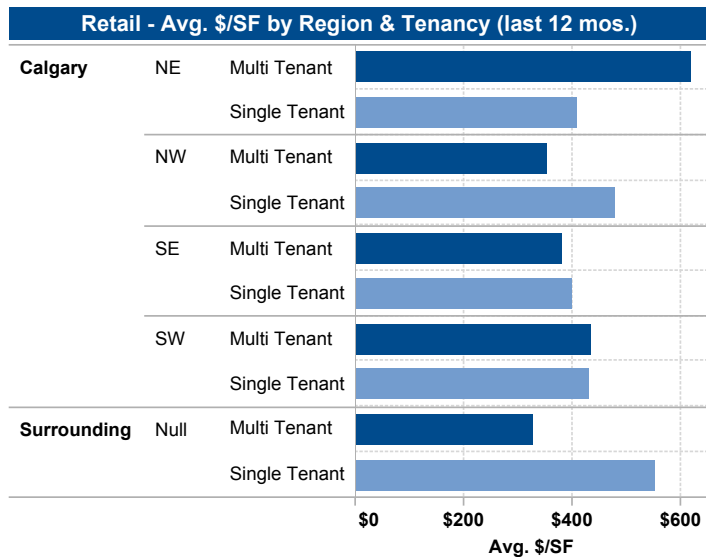


Retail - Avg. Cap Rate by Region (last 12 mos.)



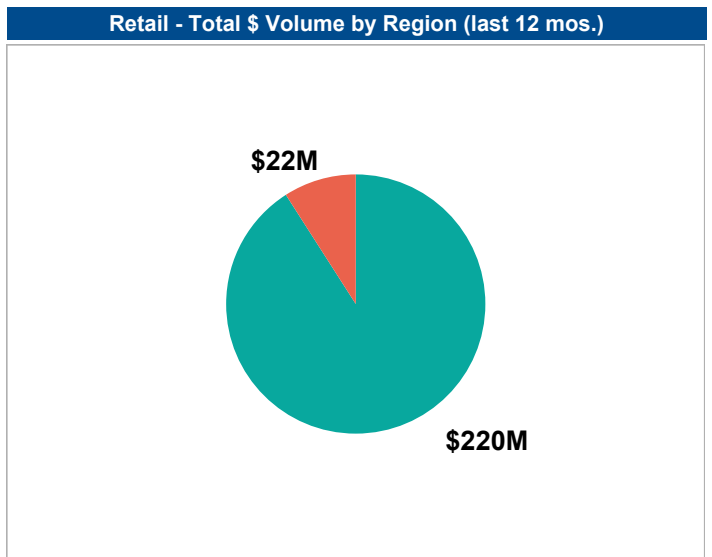
Retail - Avg. \$/SF by Region (last 12 mos.)





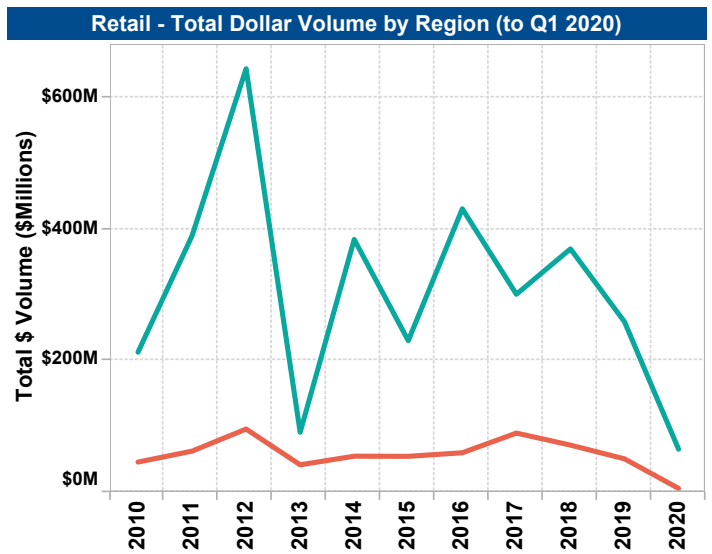
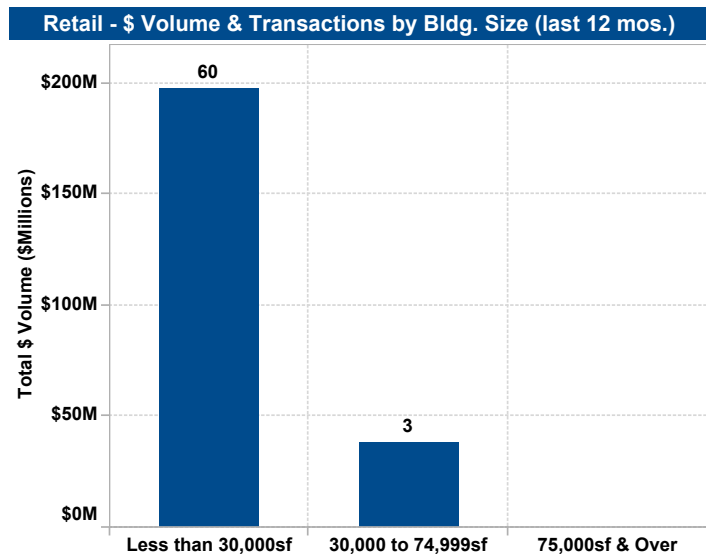
Property Type

- Multi Tenant
- Single Tenant



Region

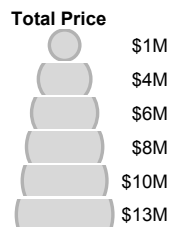
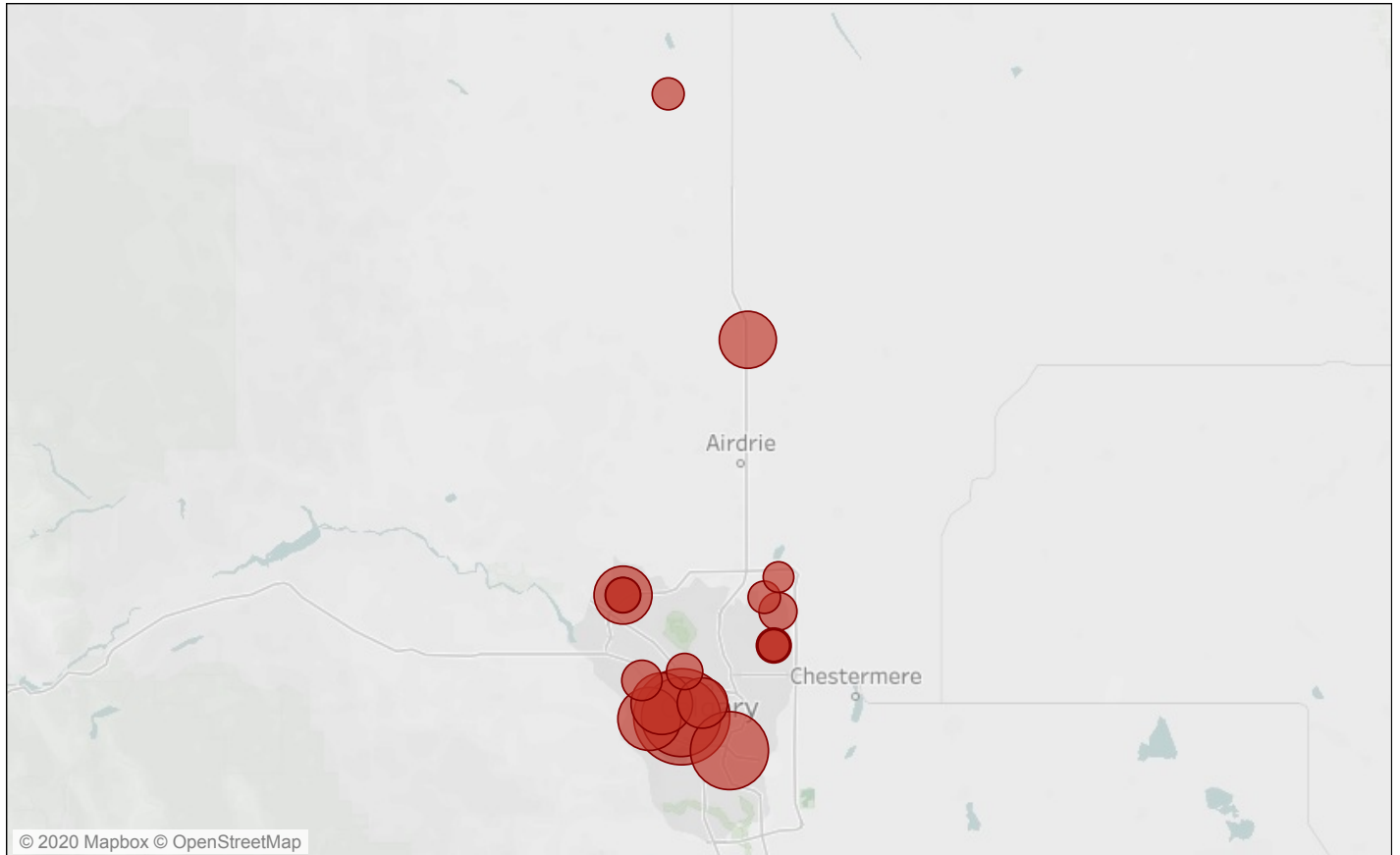
- Calgary
- Surrounding



Retail - Top Transactions Q1 2020

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
2101 33rd Avenue SW	Calgary	\$12,775,454	17,096	\$747	Market
2123 33rd Avenue SW	Calgary	\$8,680,909	16,000	\$543	Market
100 Glendeer Circle SE	Calgary	\$8,415,000	19,064	\$441	Market
67 Glenbrook Place SW	Calgary	\$5,500,000	47,004	\$117	Market
3821 17th Avenue SW	Calgary	\$5,250,000	13,299	\$395	Market

Retail - Q1 2020 Transactions



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