
Greater Golden Horseshoe Commercial Q1 2020 Statistics

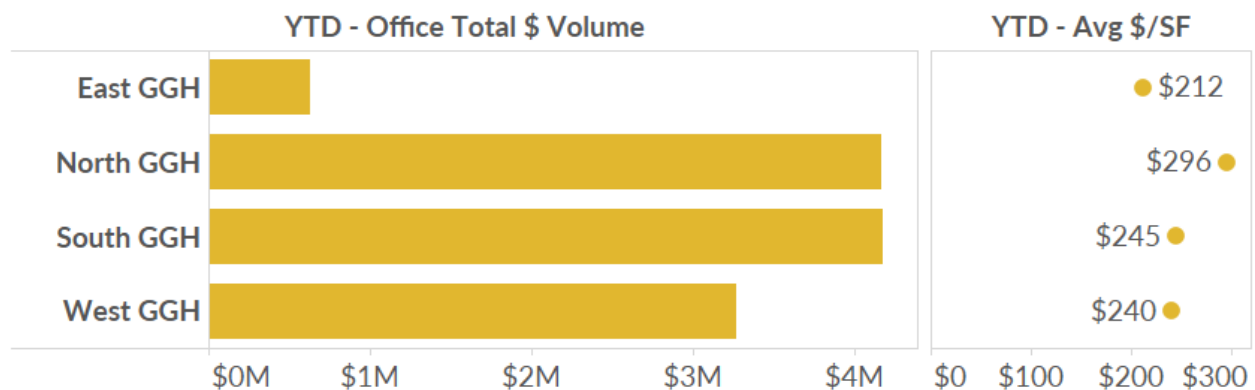
Data as of March 31, 2020



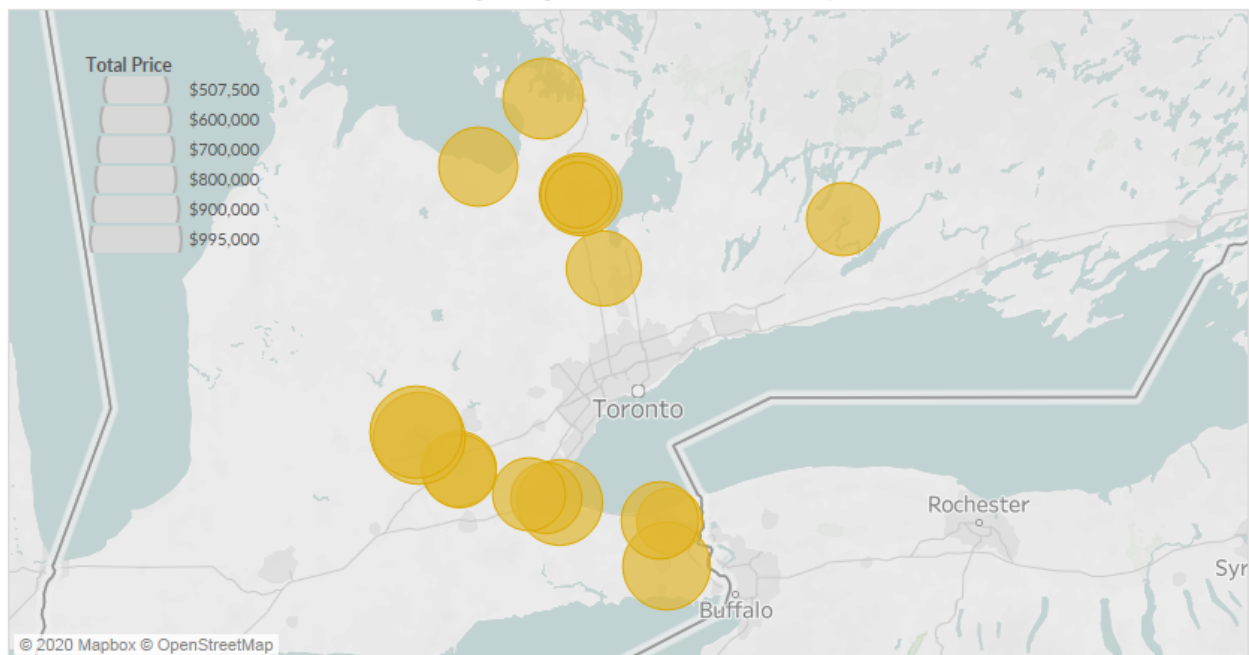
Office Transactions - \$500K to \$1M

Q1 2020 saw 17 office transactions worth \$12M in the \$500K to \$1M category.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$0.63M	1	\$0.91M	1	-31.3%
North GGH	\$4.17M	6	\$1.16M	2	259.3%
South GGH	\$4.18M	6	\$3.94M	6	5.9%
West GGH	\$3.27M	4	\$2.41M	4	35.4%
Grand Total	\$12.24M	17	\$8.43M	13	45.2%



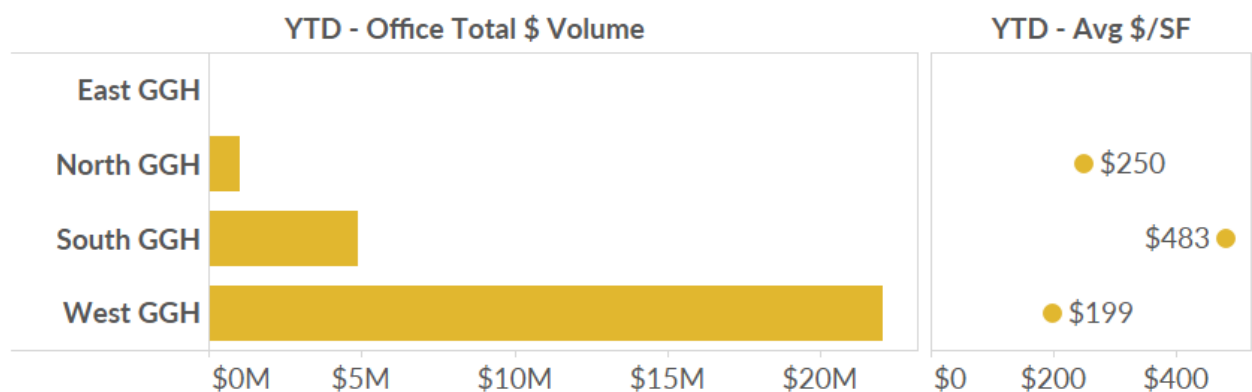
Office Property Transactions - Q1 2020



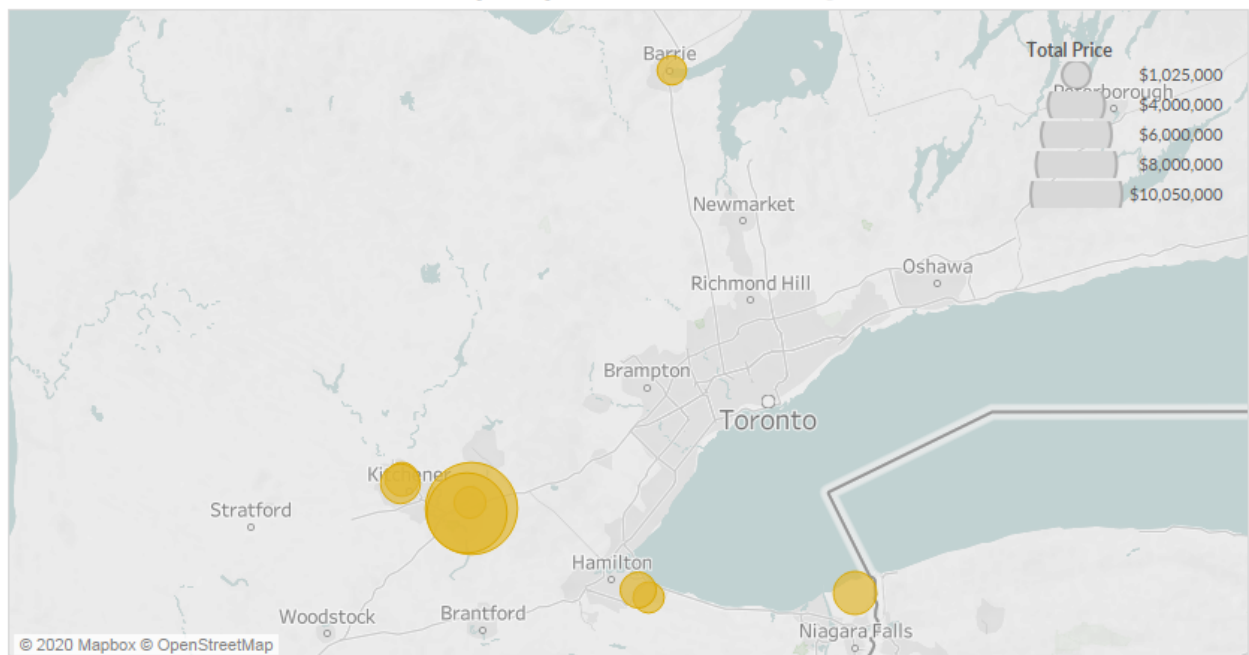
Office Transactions - \$1M+

Q1 2020 saw 9 office transactions worth \$28M in the \$1M+ category.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH			\$3.44M	2	-100.0%
North GGH	\$1.03M	1	\$2.85M	1	-64.0%
South GGH	\$4.87M	3	\$4.63M	3	5.4%
West GGH	\$22.05M	5			
Grand Total	\$27.95M	9	\$10.91M	6	156.2%



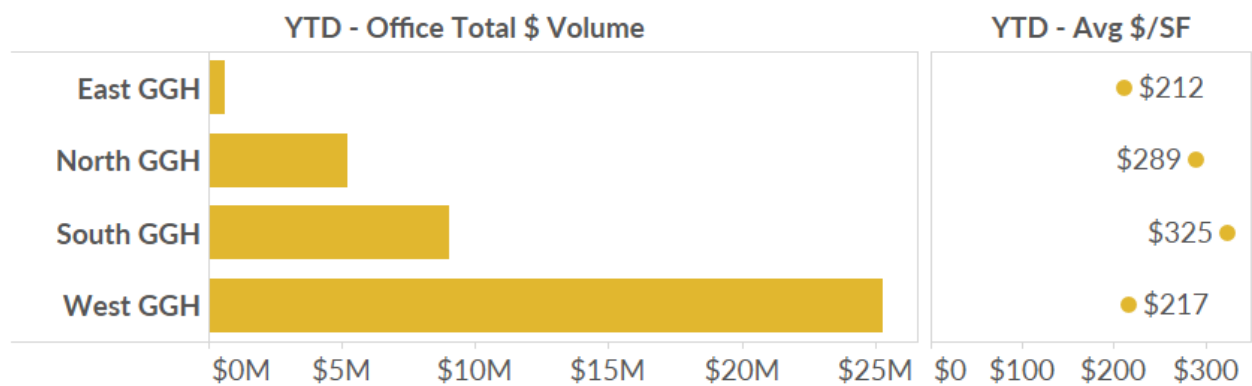
Office Property Transactions - Q1 2020



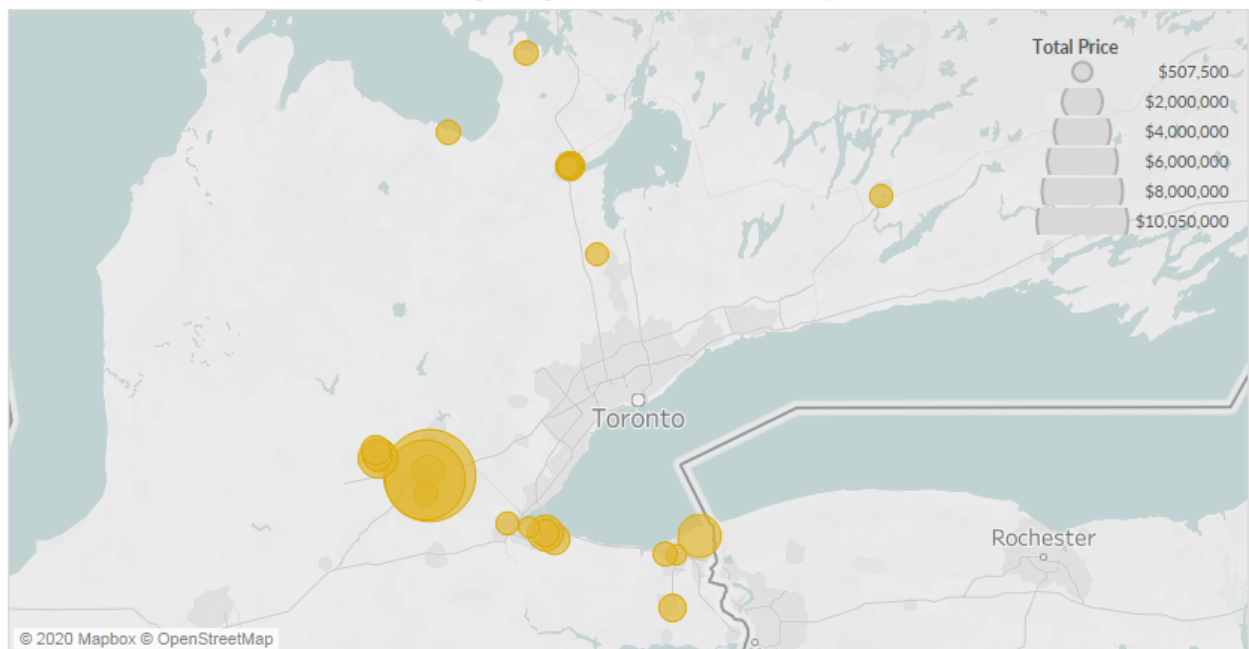
Office Transactions – All Sales

Q1 2020 saw 26 office transactions worth \$40M in all price thresholds.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$0.63M	1	\$4.35M	3	-86%
North GGH	\$5.19M	7	\$4.01M	3	30%
South GGH	\$9.05M	9	\$8.57M	9	6%
West GGH	\$25.32M	9	\$2.41M	4	948%
Grand Total	\$40.19M	26	\$19.34M	19	108%



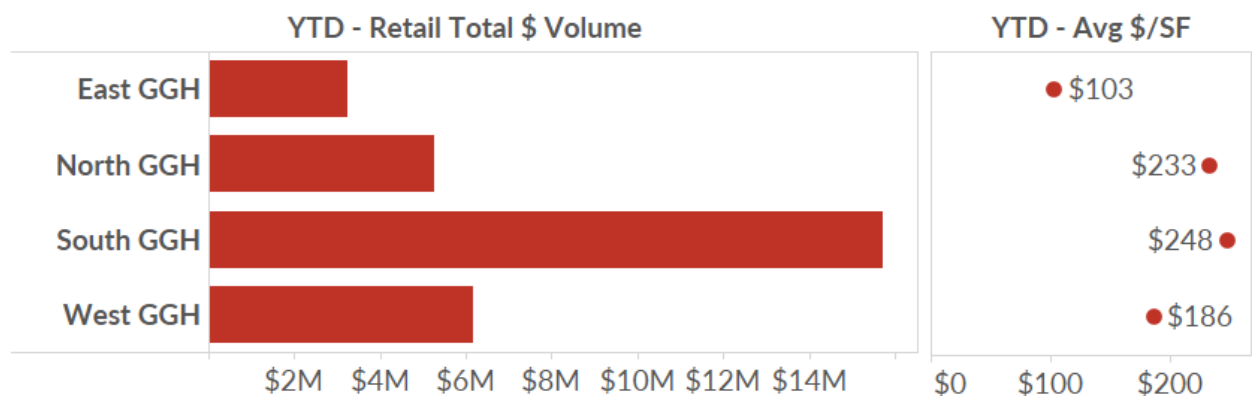
Office Property Transactions - Q1 2020



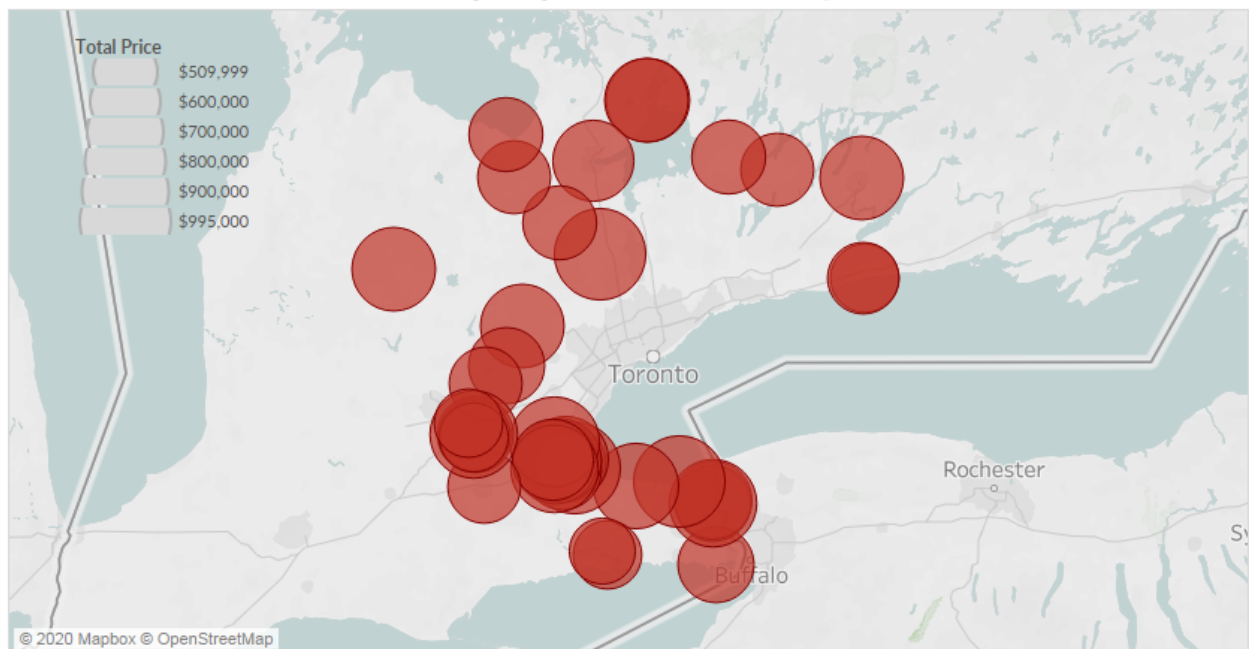
Retail Transactions - \$500K to \$1M

Q1 2020 saw 42 retail transactions worth \$30M in the \$500K to \$1M category.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$3.24M	5	\$4.46M	6	-27.4%
North GGH	\$5.28M	7	\$4.74M	7	11.3%
South GGH	\$15.74M	21	\$9.89M	14	59.1%
West GGH	\$6.18M	9	\$3.16M	5	95.6%
Grand Total	\$30.43M	42	\$22.24M	32	36.8%



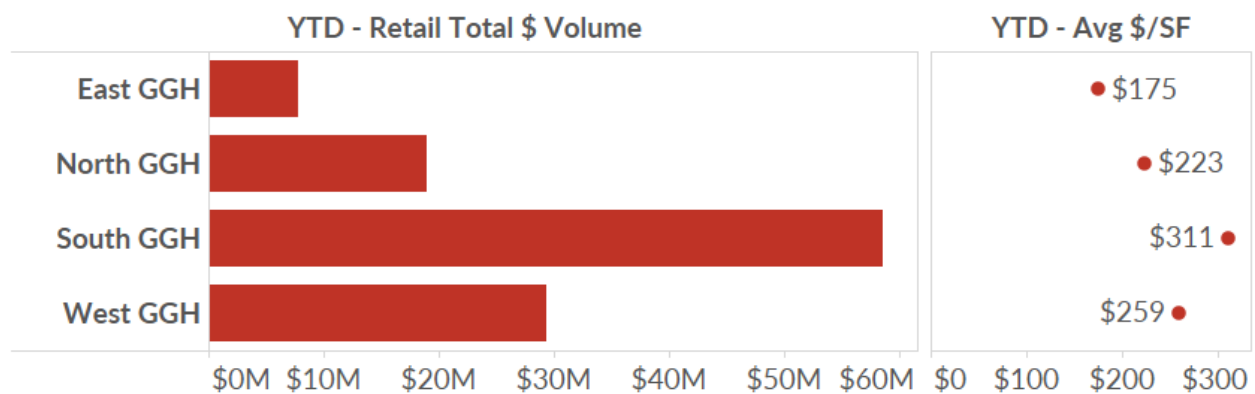
Retail Property Transactions - Q1 2020



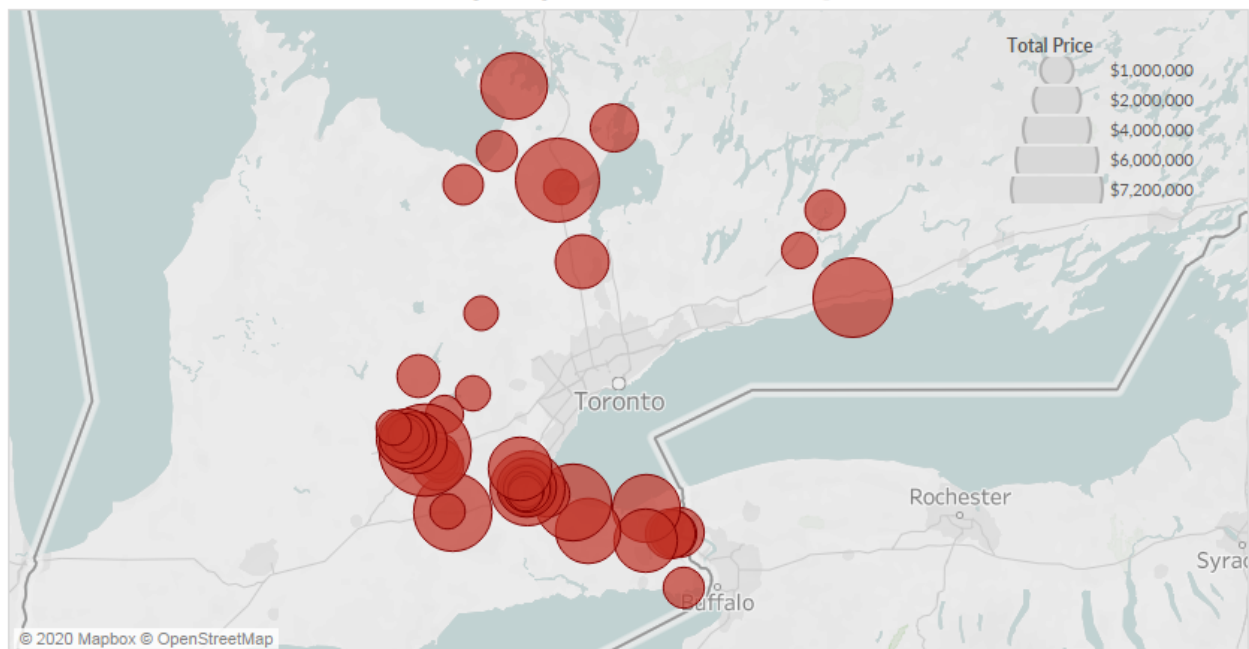
Retail Transactions - \$1M+

Q1 2020 saw 51 retail transactions worth \$115M in the \$1M+ category.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$7.82M	3	\$6.83M	3	14.6%
North GGH	\$18.93M	8	\$10.88M	6	73.9%
South GGH	\$58.63M	26	\$91.32M	21	-35.8%
West GGH	\$29.31M	14	\$46.04M	14	-36.3%
Grand Total	\$114.69M	51	\$155.07M	44	-26.0%



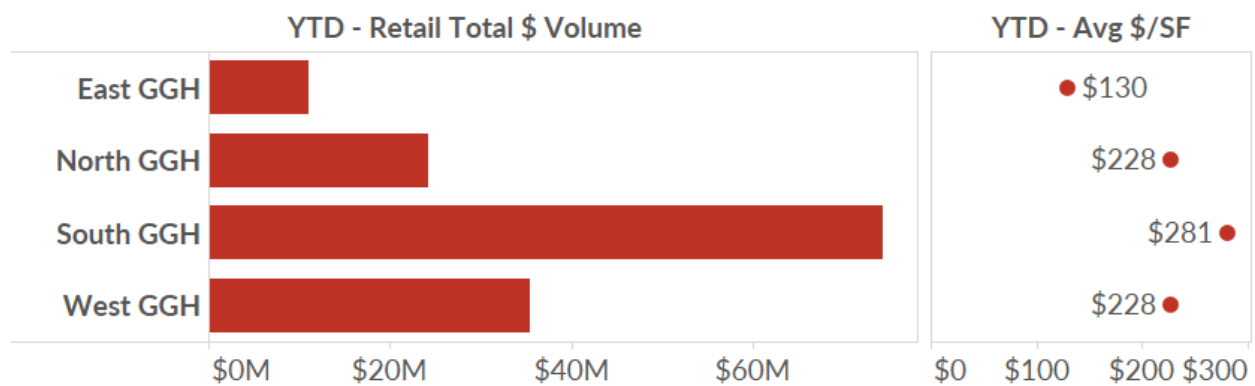
Retail Property Transactions - Q1 2020



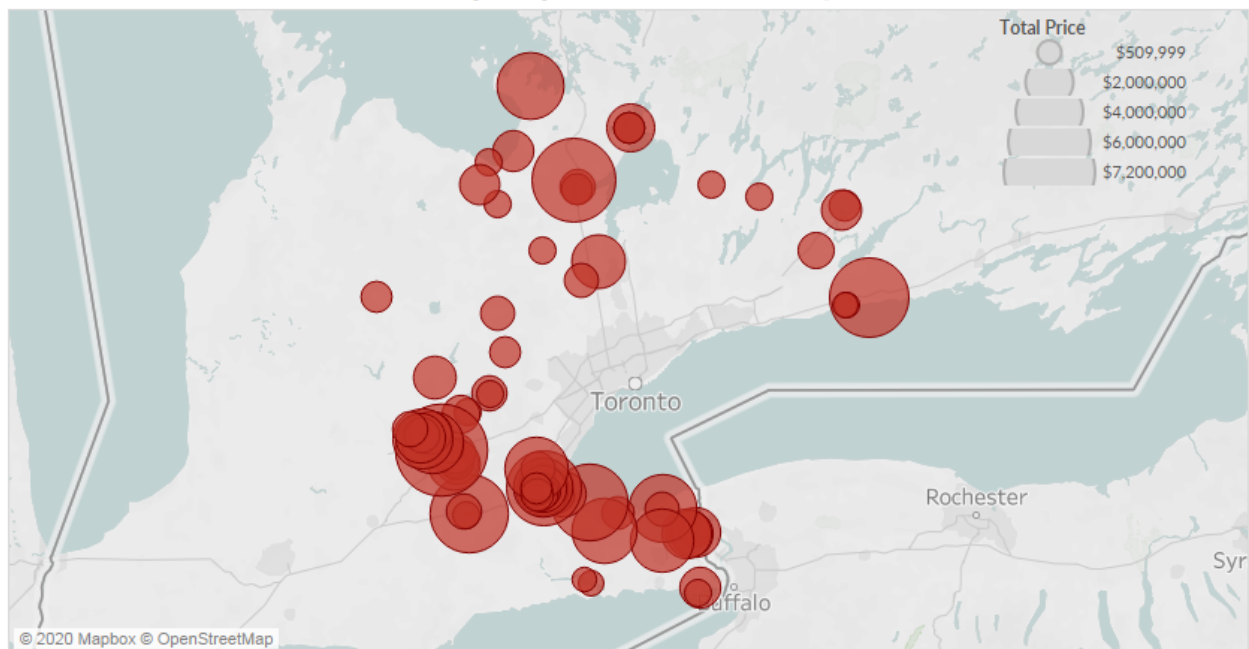
Retail Transactions – All Sales

Q1 2020 saw 93 retail transactions worth \$145M in all price thresholds.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$11.06M	8	\$11.28M	9	-1.99%
North GGH	\$24.21M	15	\$15.62M	13	54.96%
South GGH	\$74.37M	47	\$101.21M	35	-26.52%
West GGH	\$35.49M	23	\$49.20M	19	-27.86%
Grand Total	\$145.12M	93	\$177.31M	76	-18.15%



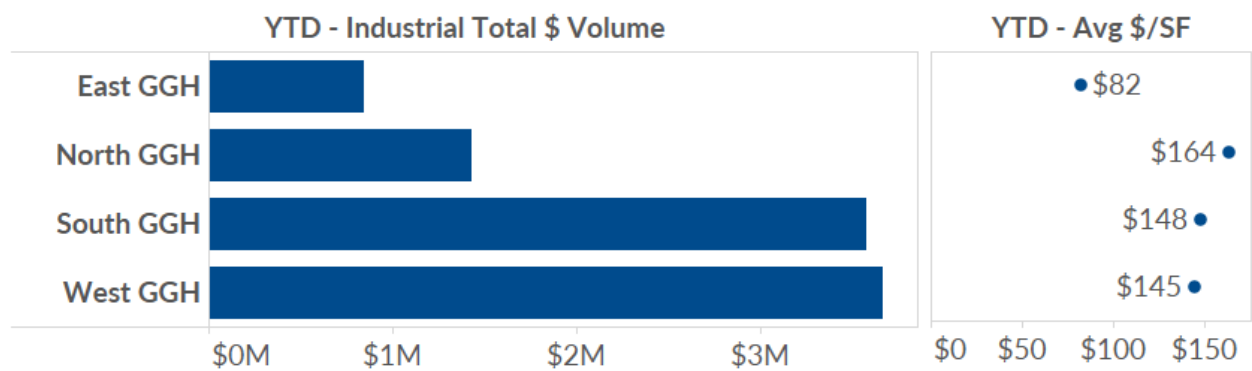
Retail Property Transactions - Q1 2020



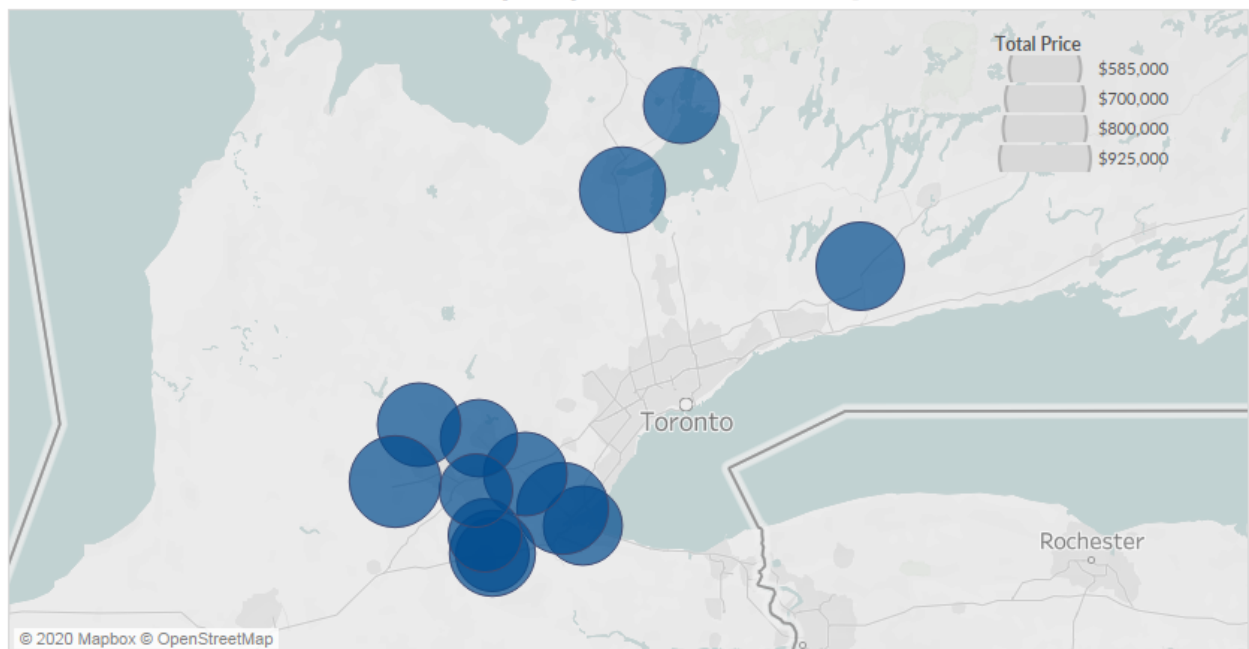
Industrial Transactions - \$500K to \$1M

Q1 2020 saw 13 industrial transactions worth \$10M in the \$500K to \$1M category.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$0.85M	1	\$1.41M	2	-39.72%
North GGH	\$1.44M	2			
South GGH	\$3.58M	5	\$5.40M	8	-33.68%
West GGH	\$3.68M	5	\$4.76M	6	-22.79%
Grand Total	\$9.54M	13	\$11.57M	16	-17.53%



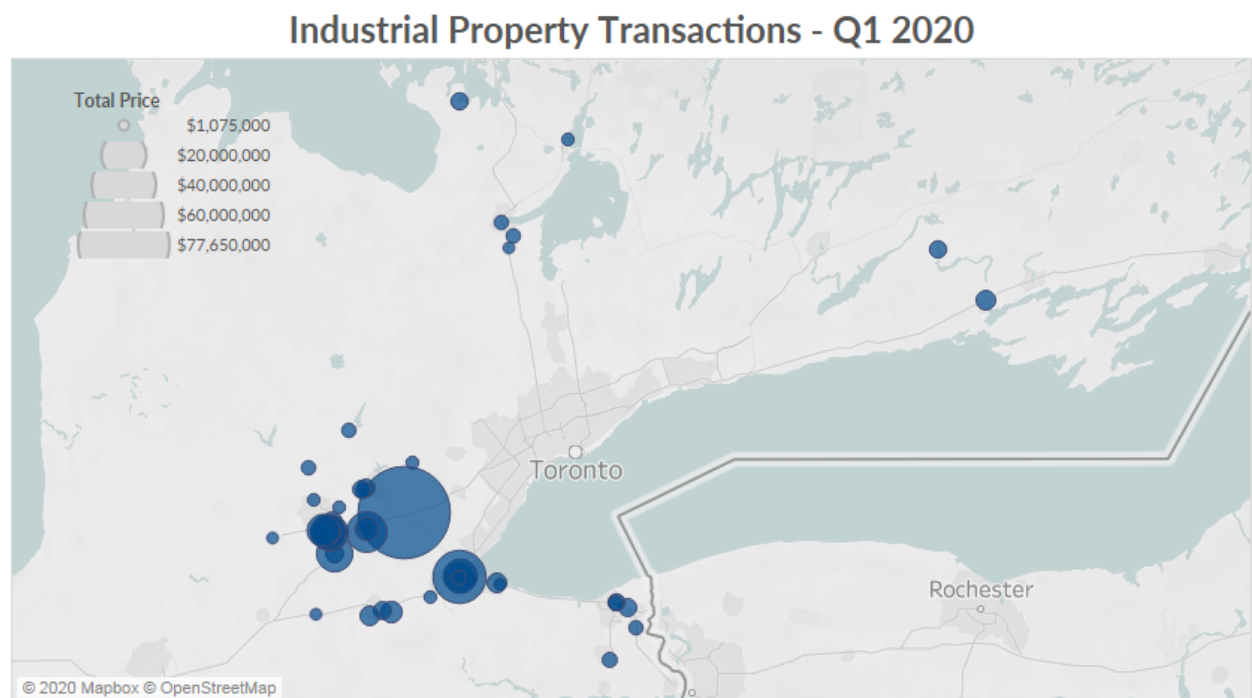
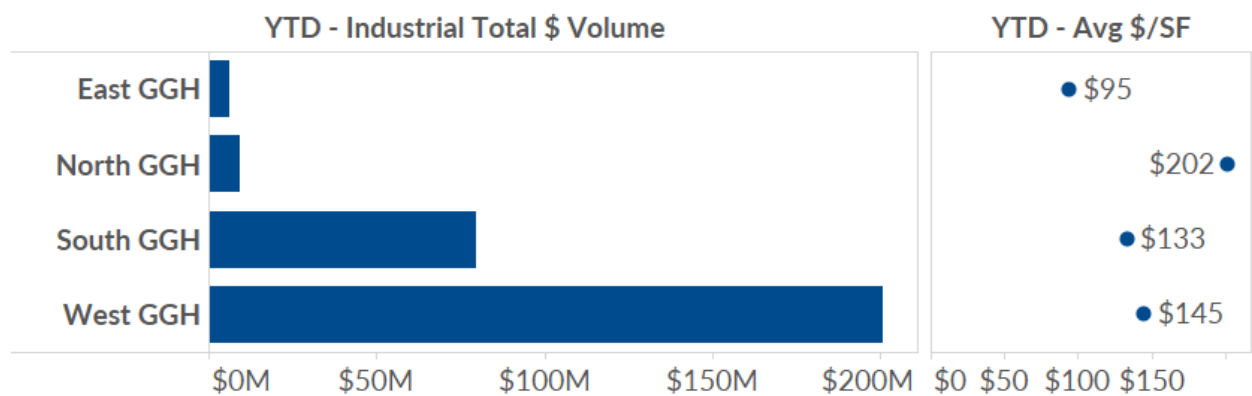
Industrial Property Transactions - Q1 2020



Industrial Transactions - \$1M+

Q1 2020 saw 52 industrial transactions worth \$297M in the \$1M+ category.

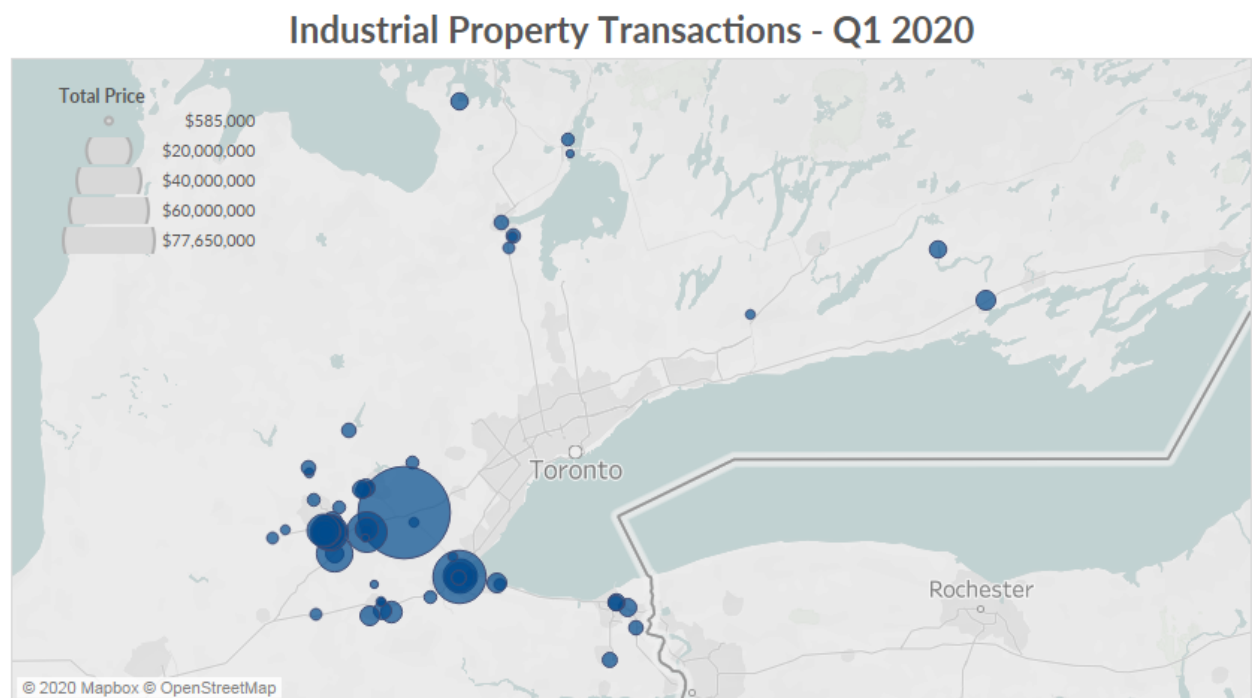
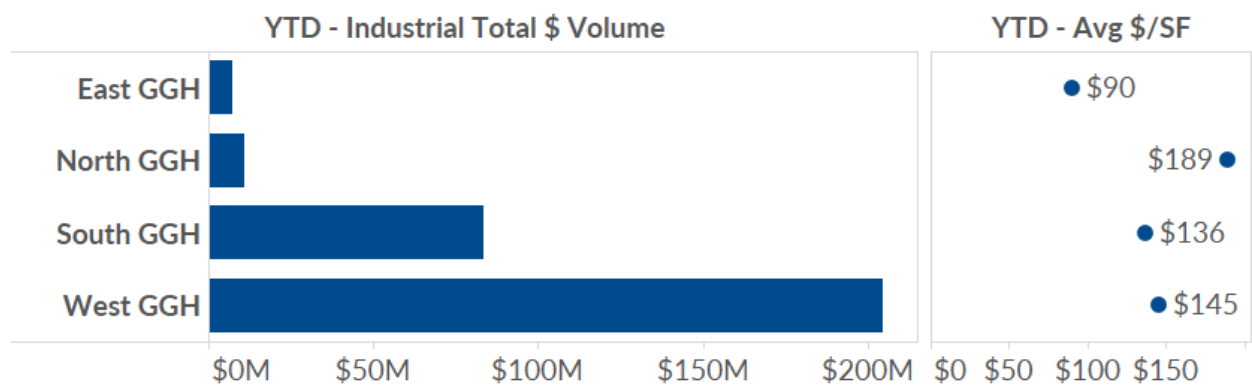
	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$6.20M	2	\$4.40M	2	40.9%
North GGH	\$9.45M	5	\$21.40M	9	-55.8%
South GGH	\$79.82M	18	\$56.65M	13	40.9%
West GGH	\$201.06M	27	\$36.21M	16	455.3%
Grand Total	\$296.53M	52	\$118.66M	40	149.9%



Industrial Transactions – All Sales

Q1 2020 saw 65 industrial transactions worth \$306M in all price thresholds.

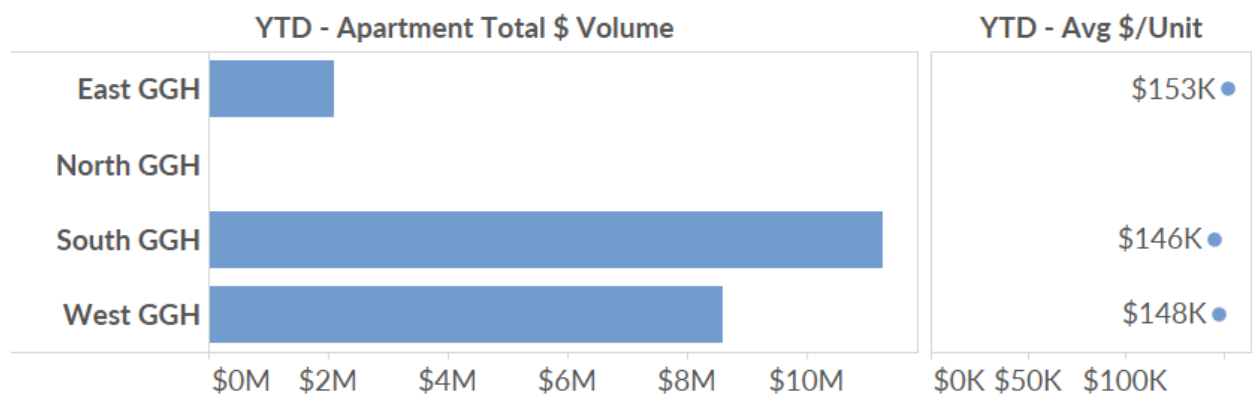
	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$7.05M	3	\$5.81M	4	21.3%
North GGH	\$10.89M	7	\$21.40M	9	-49.1%
South GGH	\$83.41M	23	\$62.05M	21	34.4%
West GGH	\$204.73M	32	\$40.97M	22	399.8%
Grand Total	\$306.07M	65	\$130.23M	56	135.0%



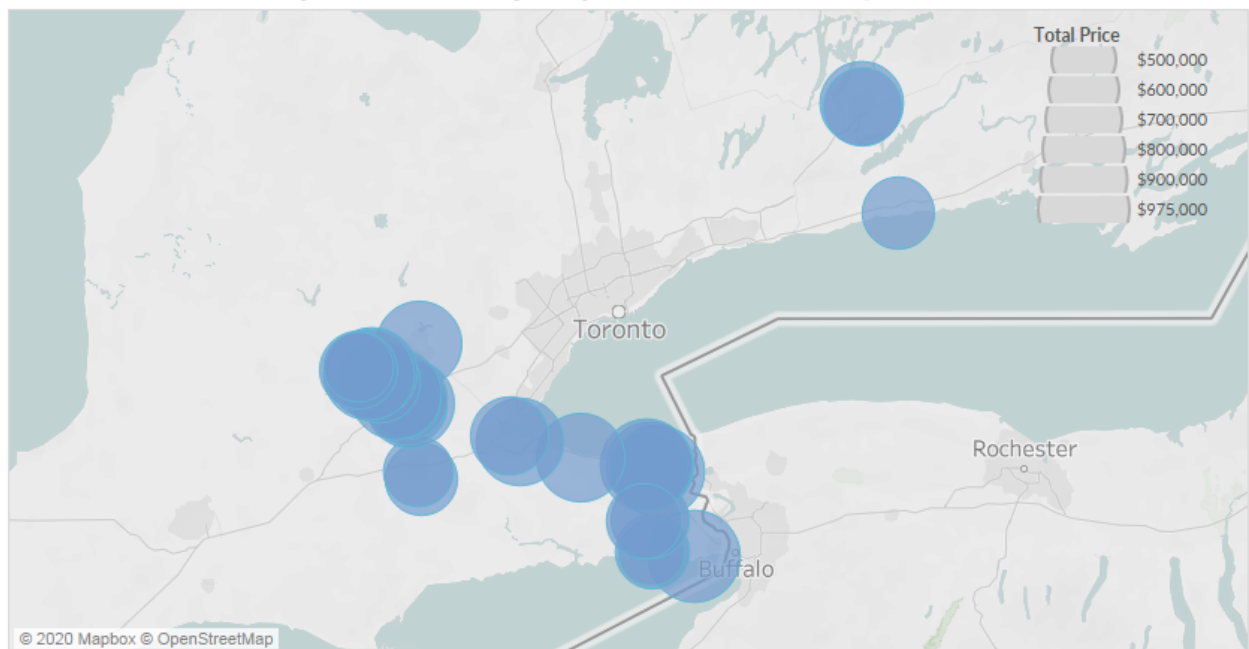
Apartment Transactions - \$500K to \$1M

Q1 2020 saw 29 apartment transactions worth \$22M in the \$500K to \$1M category.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$2.10M	3	\$1.65M	2	27.2%
North GGH			\$2.77M	4	-100.0%
South GGH	\$11.29M	15	\$7.78M	10	45.2%
West GGH	\$8.62M	11	\$6.59M	8	30.7%
Grand Total	\$22.01M	29	\$18.79M	24	17.1%



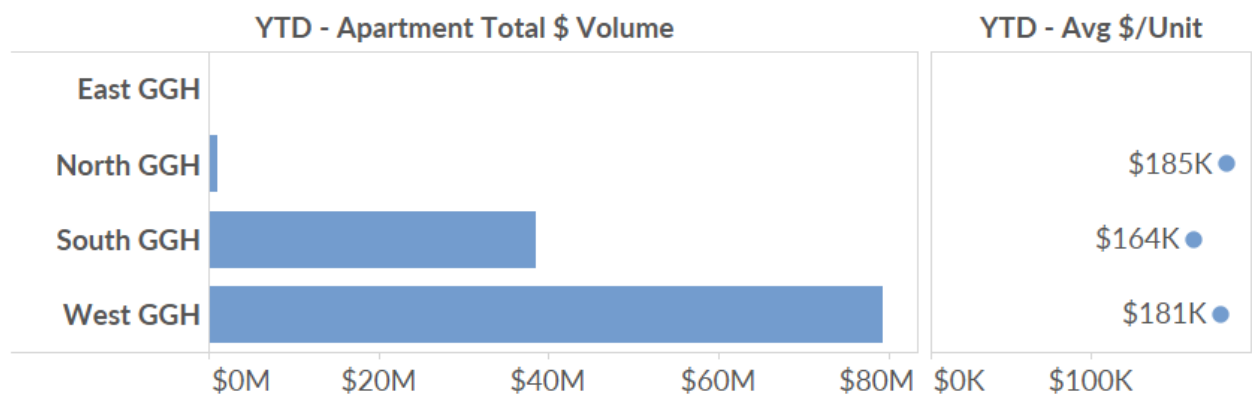
Apartment Property Transactions - Q1 2020



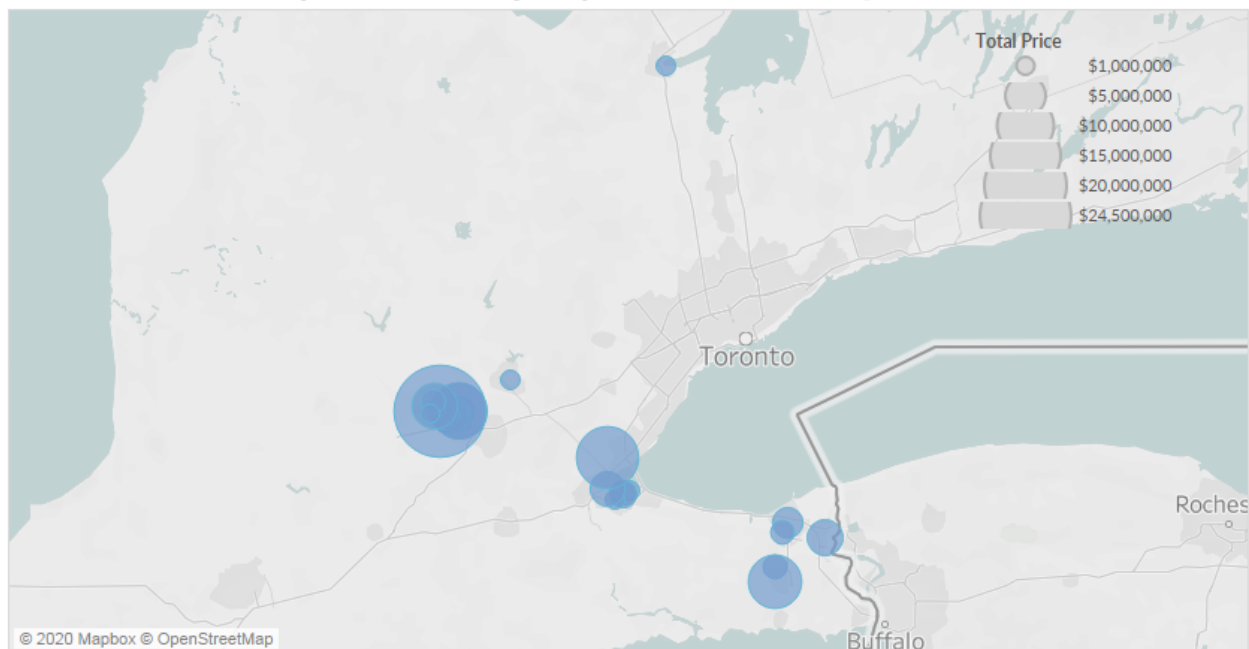
Apartment Transactions - \$1M+

Q1 2020 saw 33 apartment transactions worth \$119M in the \$1M+ category.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH			\$3.20M	1	-100.00%
North GGH	\$1.11M	1	\$1.42M	1	-21.55%
South GGH	\$38.51M	11	\$41.19M	10	-6.51%
West GGH	\$79.41M	21	\$98.24M	9	-19.16%
Grand Total	\$119.03M	33	\$144.05M	21	-17.37%



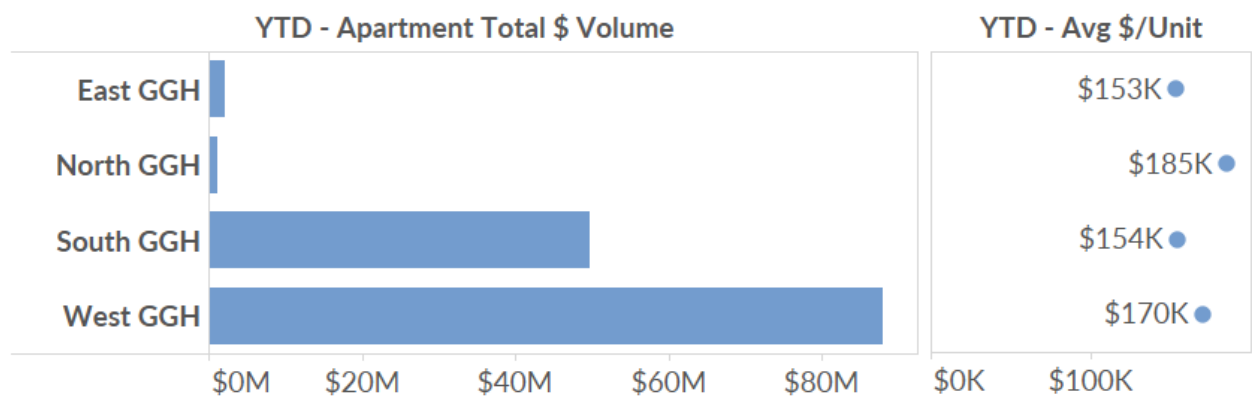
Apartment Property Transactions - Q1 2020



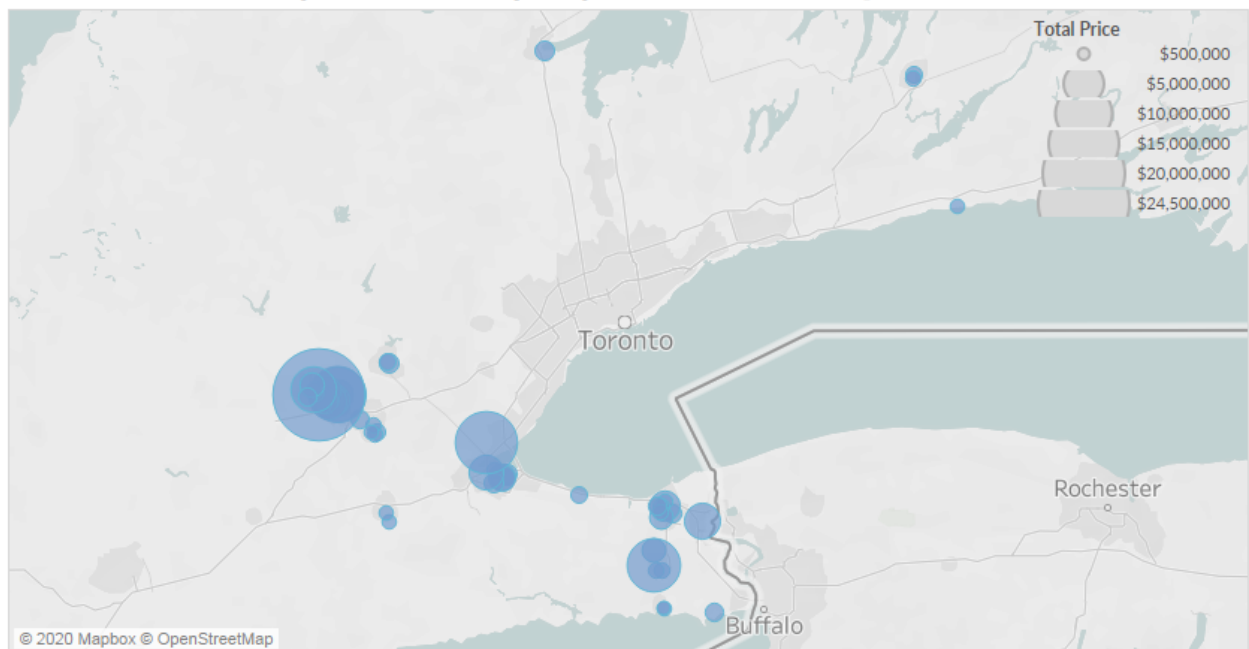
Apartment Transactions – All Sales

Q1 2020 saw 62 apartment transactions worth \$141M in all price thresholds.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$2.10M	3	\$4.85M	3	-56.71%
North GGH	\$1.11M	1	\$4.18M	5	-73.47%
South GGH	\$49.80M	26	\$48.97M	20	1.70%
West GGH	\$88.03M	32	\$104.83M	17	-16.03%
Grand Total	\$141.04M	62	\$162.84M	45	-13.38%



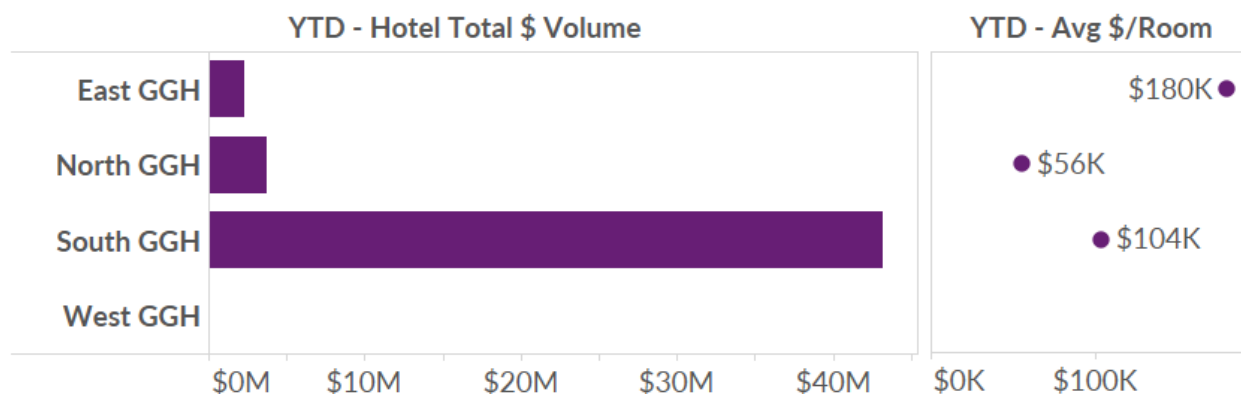
Apartment Property Transactions - Q1 2020



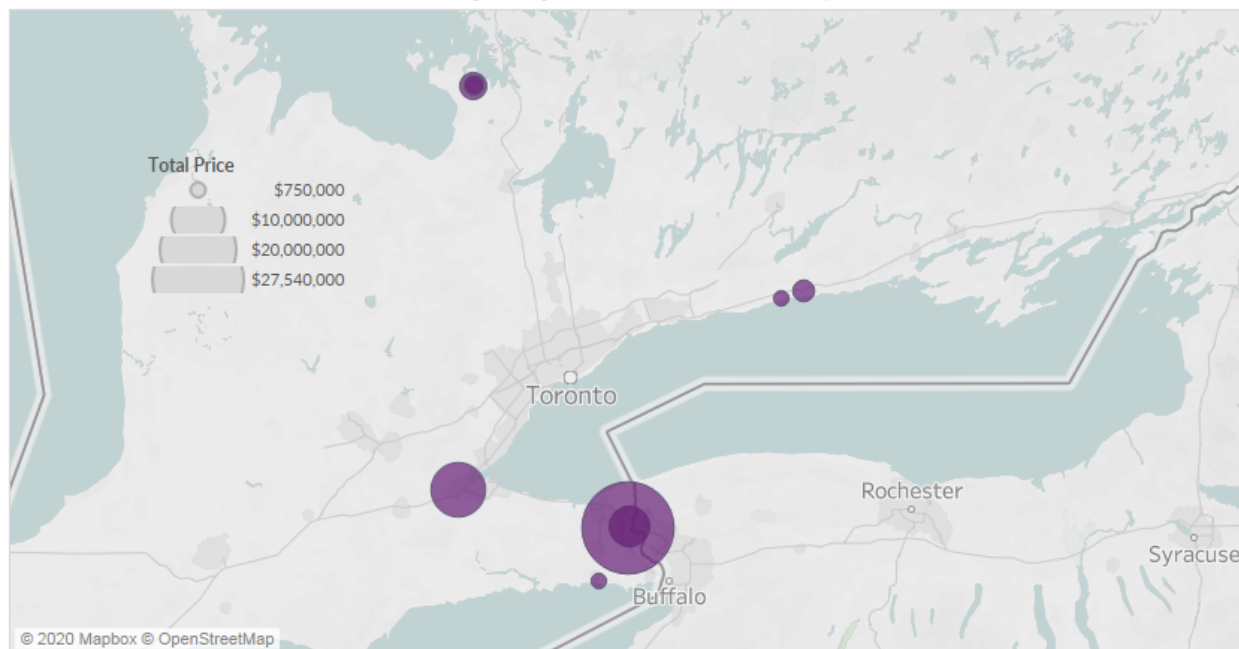
Hotel Transactions – All Sales

Q1 2020 saw 8 hotel transactions worth \$49M in all price thresholds.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$2.34M	2	\$2.21M	2	6.1%
North GGH	\$3.73M	2	\$42.77M	1	-91.3%
South GGH	\$43.23M	4	\$13.57M	5	218.6%
West GGH			\$2.15M	1	-100.0%
Grand Total	\$49.29M	8	\$60.69M	9	-18.8%



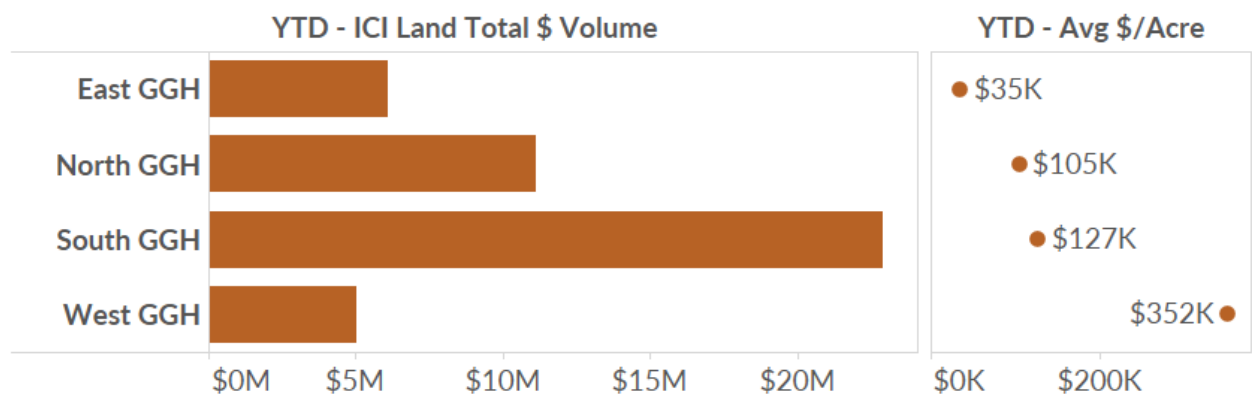
Hotel Property Transactions - Q1 2020



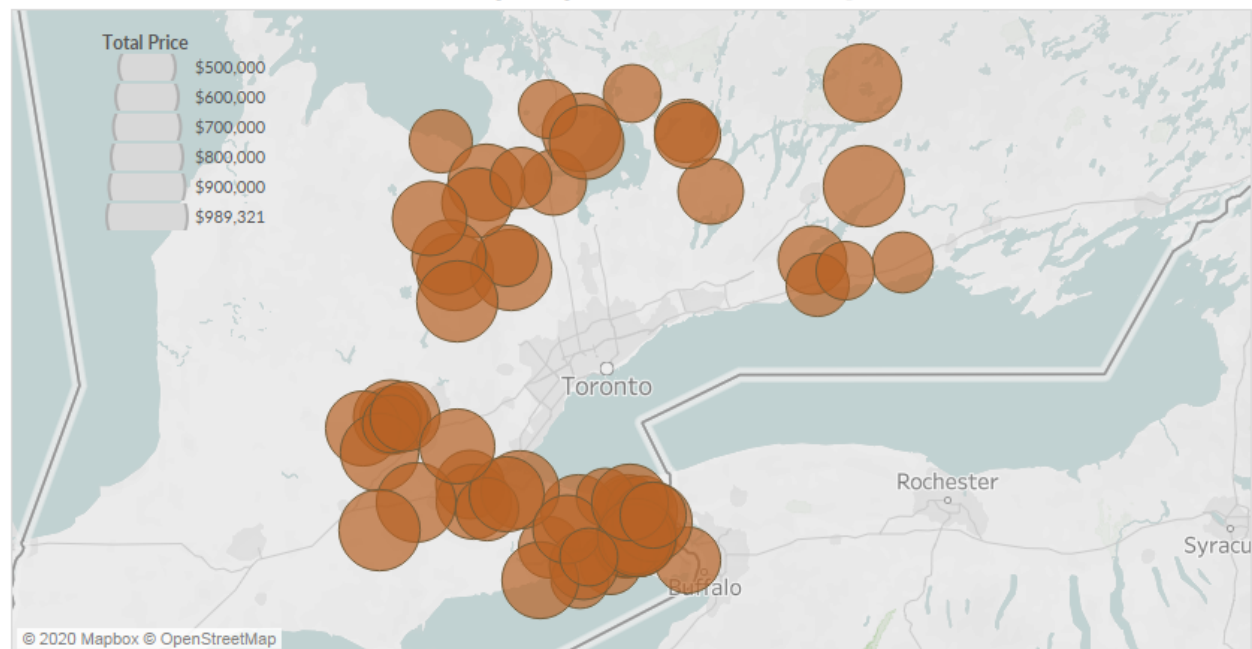
ICI Land Transactions - \$500K to \$1M

Q1 2020 saw 62 ICI land transactions worth \$45M in the \$500K to \$1M category.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$6.08M	9	\$5.81M	8	4.80%
North GGH	\$11.11M	15	\$7.18M	10	54.85%
South GGH	\$22.94M	31	\$14.35M	21	59.83%
West GGH	\$5.03M	7	\$3.12M	4	61.41%
Grand Total	\$45.16M	62	\$30.45M	43	48.33%



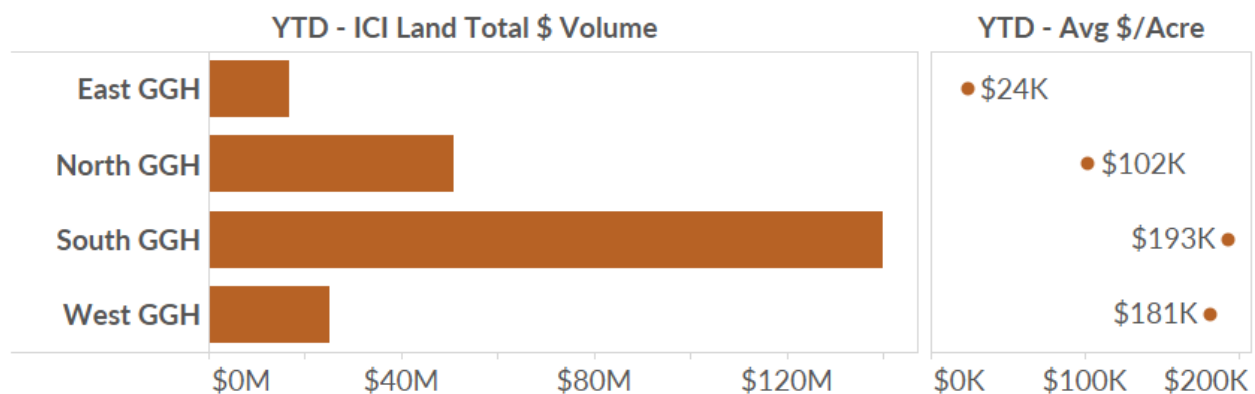
ICI Land Property Transactions - Q1 2020



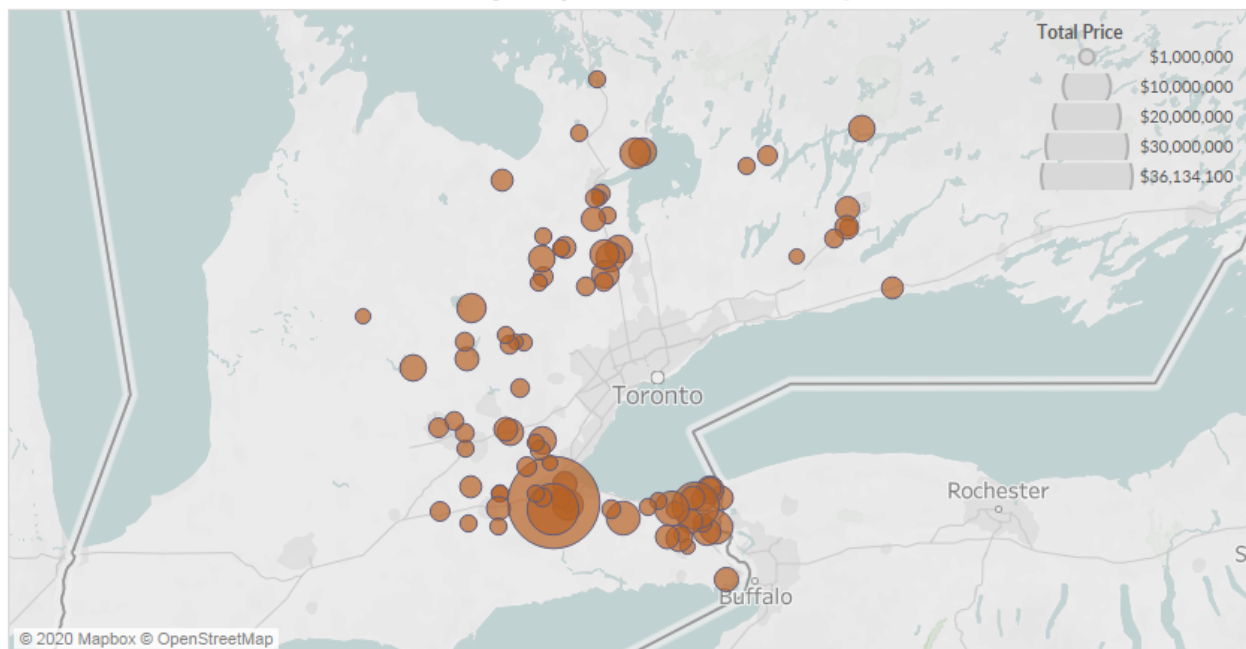
ICI Land Transactions - \$1M+

Q1 2020 saw 90 ICI land transactions worth \$232M in the \$1M+ category.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$16.70M	9	\$12.04M	7	38.67%
North GGH	\$50.73M	23	\$47.16M	26	7.57%
South GGH	\$140.03M	43	\$126.01M	35	11.12%
West GGH	\$25.16M	15	\$61.21M	23	-58.90%
Grand Total	\$232.61M	90	\$246.42M	91	-5.60%



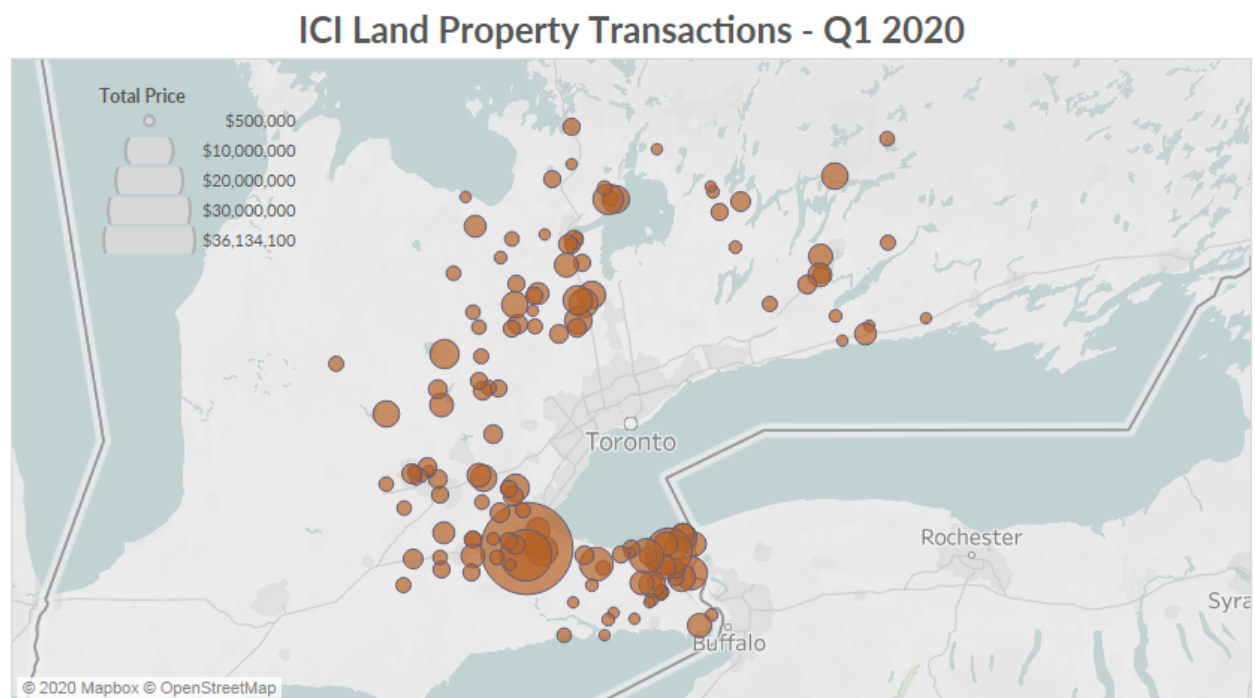
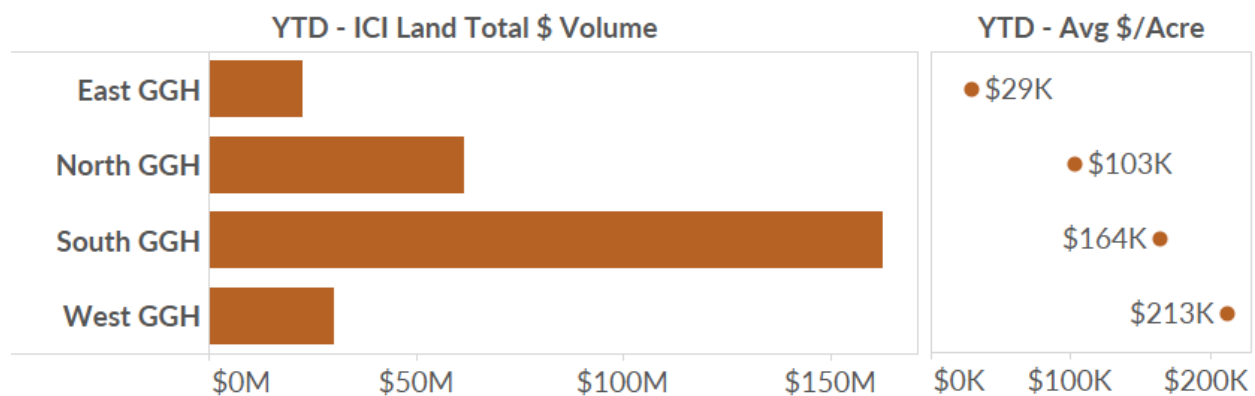
ICI Land Property Transactions - Q1 2020



ICI Land Transactions – All Sales

Q1 2020 saw 152 ICI land transactions worth \$278M in all price thresholds.

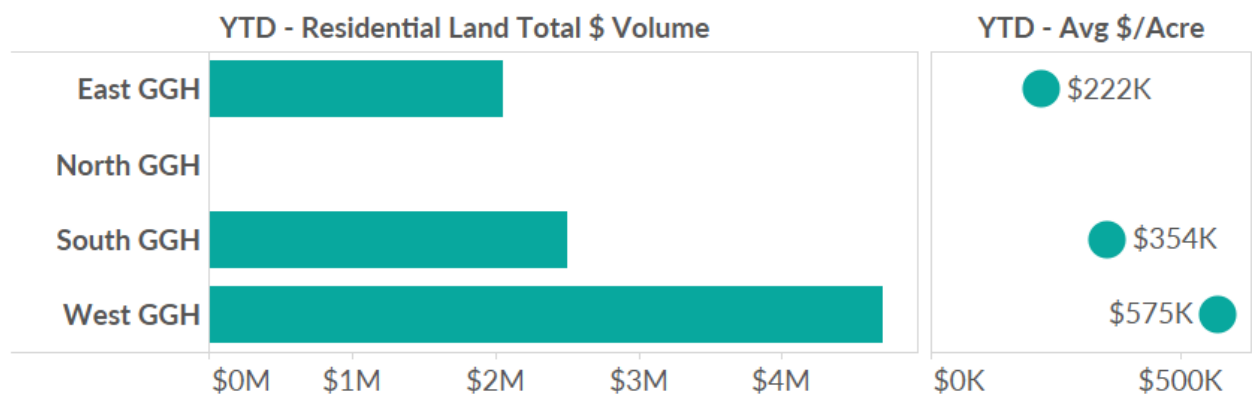
	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$22.79M	18	\$17.85M	15	27.66%
North GGH	\$61.84M	38	\$54.33M	36	13.81%
South GGH	\$162.96M	74	\$140.36M	56	16.10%
West GGH	\$30.19M	22	\$64.32M	27	-53.07%
Grand Total	\$277.78M	152	\$276.87M	134	0.33%



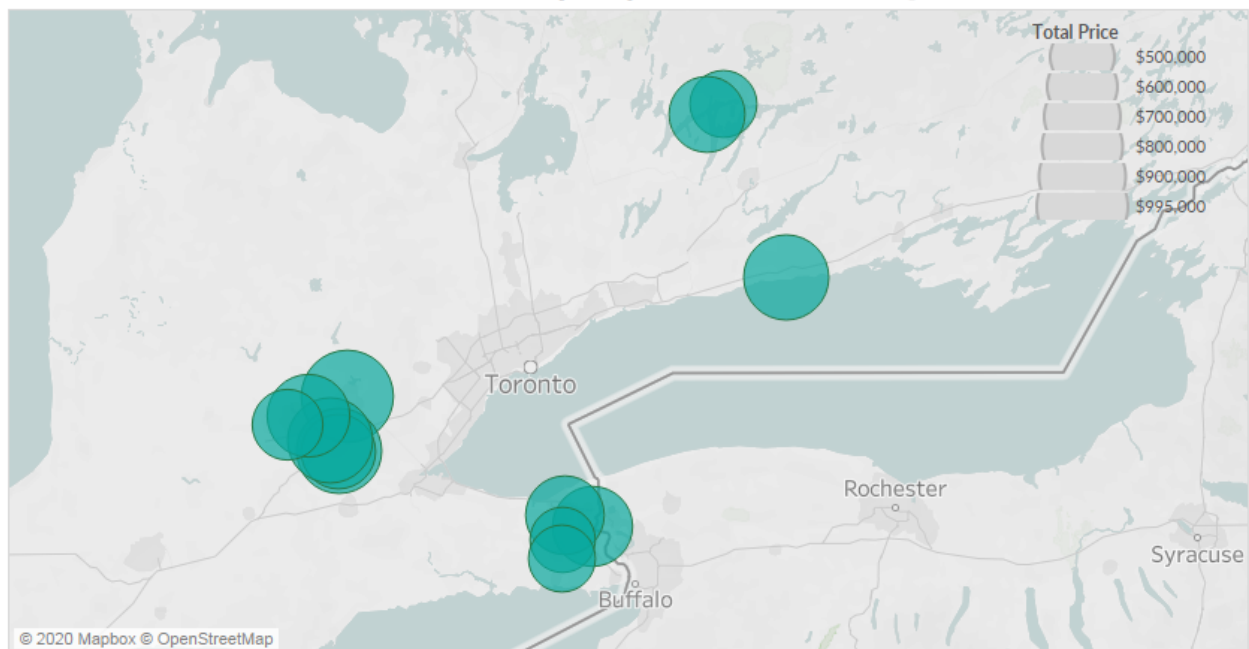
Residential Land Transactions - \$500K to \$1M

Q1 2020 saw 13 residential land transactions worth \$9M in the \$500K to \$1M category.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$2.05M	3	\$1.31M	2	56.1%
North GGH			\$3.69M	5	-100.0%
South GGH	\$2.50M	4	\$5.16M	7	-51.5%
West GGH	\$4.71M	6	\$3.18M	4	48.3%
Grand Total	\$9.26M	13	\$13.33M	18	-30.6%



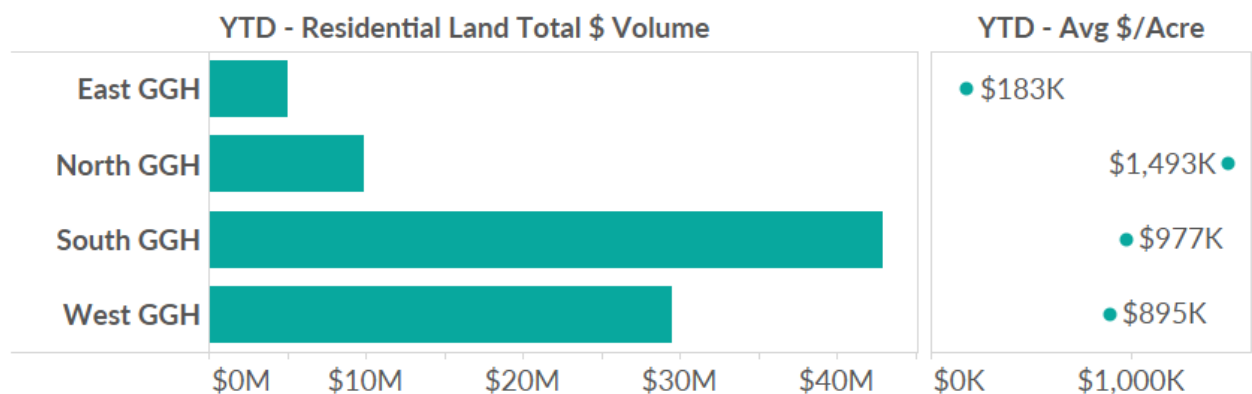
Residential Land Property Transactions - Q1 2020



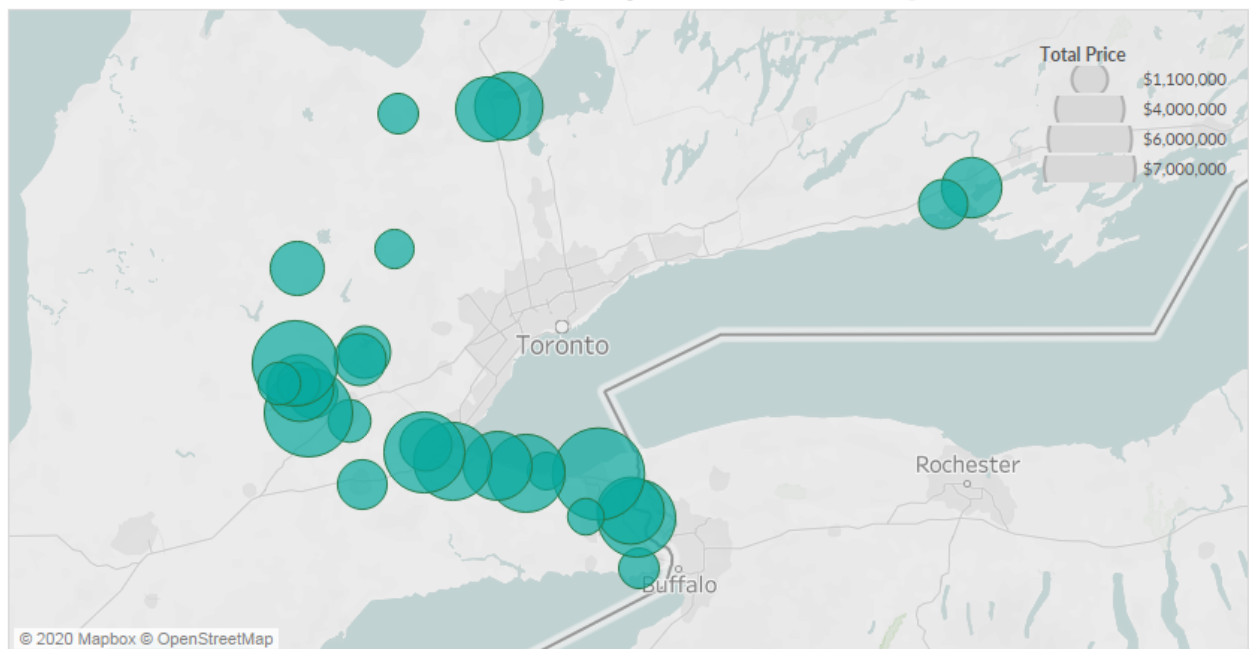
Residential Land Transactions - \$1M+

Q1 2020 saw 28 residential land transactions worth \$87M in the \$1M+ category.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$5.00M	2	\$2.39M	1	109.2%
North GGH	\$9.92M	4	\$38.43M	11	-74.2%
South GGH	\$42.97M	12	\$129.20M	28	-66.7%
West GGH	\$29.49M	10	\$69.85M	19	-57.8%
Grand Total	\$87.37M	28	\$239.87M	59	-63.6%



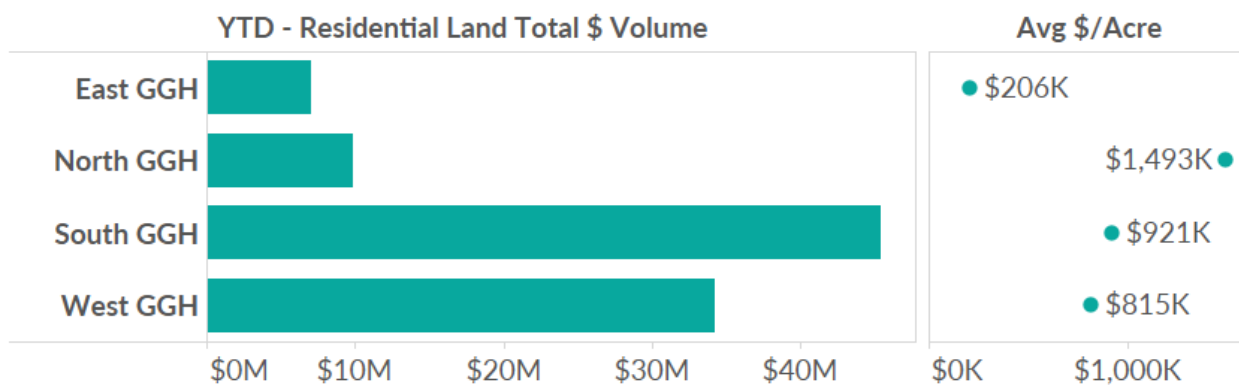
Residential Land Property Transactions - Q1 2020



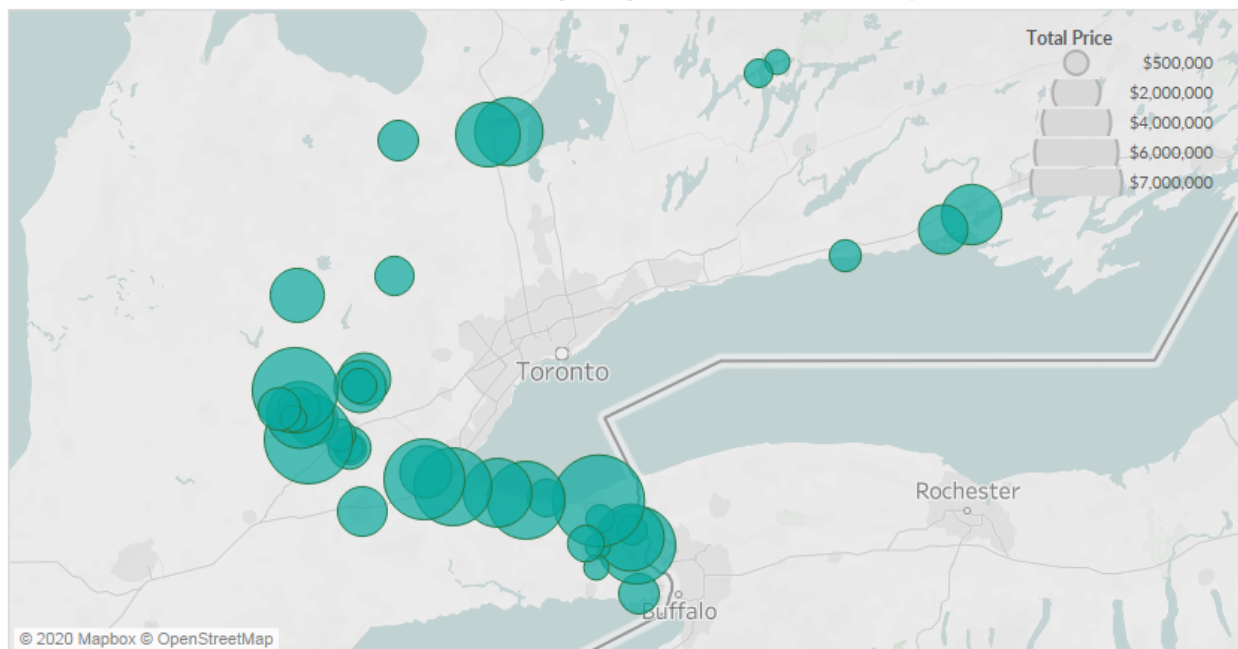
Residential Land Transactions – All Sales

Q1 2020 saw 41 residential land transactions worth \$97M in all price thresholds.

	Q1 2020 \$ Vol	#	Q1 2019 \$ Vol	#	% Change \$ Vol Q1 '20 vs Q1 '19
East GGH	\$7.05M	5	\$3.70M	3	90.3%
North GGH	\$9.92M	4	\$42.12M	16	-76.5%
South GGH	\$45.47M	16	\$134.36M	35	-66.2%
West GGH	\$34.19M	16	\$73.03M	23	-53.2%
Grand Total	\$96.63M	41	\$253.21M	77	-61.8%



Residential Land Property Transactions - Q1 2020



Copyright © Altus Group Limited

Altus Group Limited, makes no representation about the accuracy, completeness, or the suitability of the material represented herein for the particular purposes of any reader and such material may not be copied, duplicated or re-distributed in any form or by any means without the prior written permission of Altus Group Limited. Altus Group Limited assumes no responsibility or liability without limitation for any errors or omissions in the information contained in the material represented. E&O.E.