

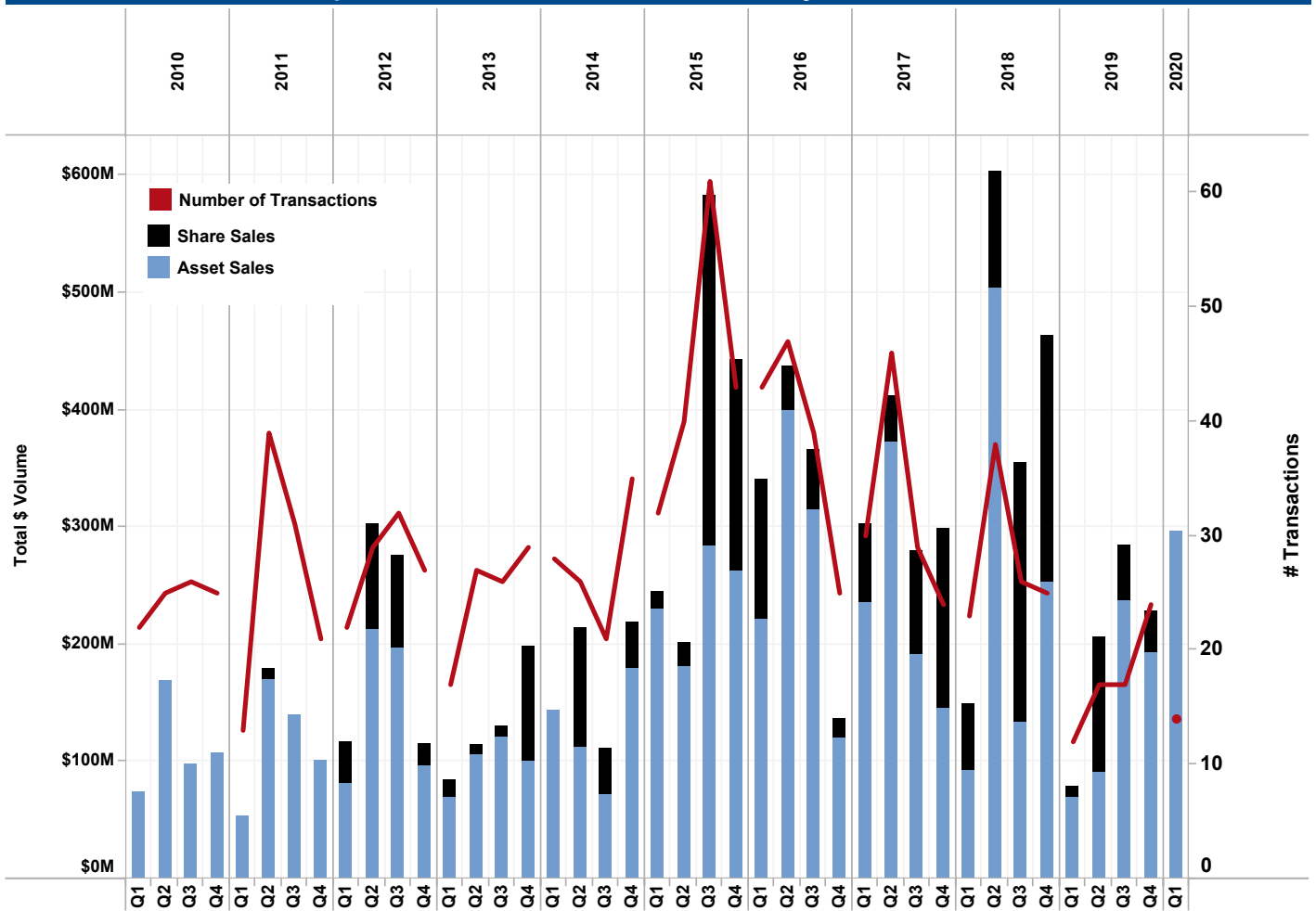
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# Greater Vancouver Area Apartment Commercial Q1 2020 Statistics

Data as of March 31, 2020



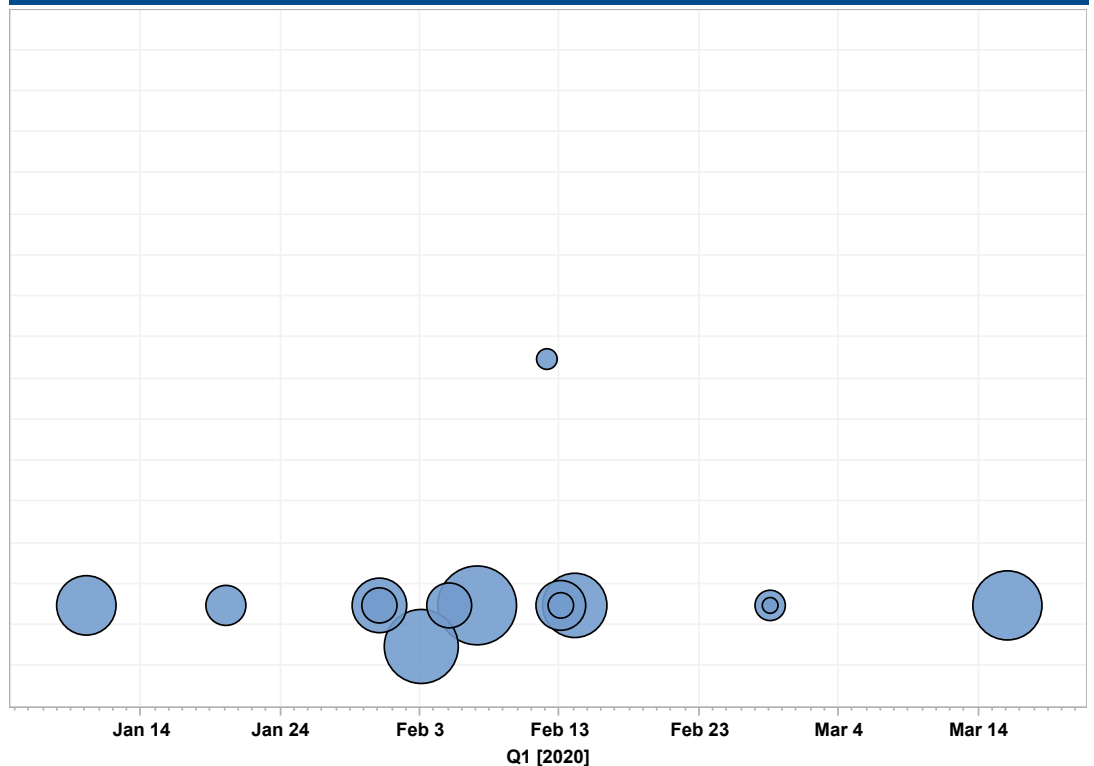
## Apartment - Total Price & Transactions by Year & Quarter



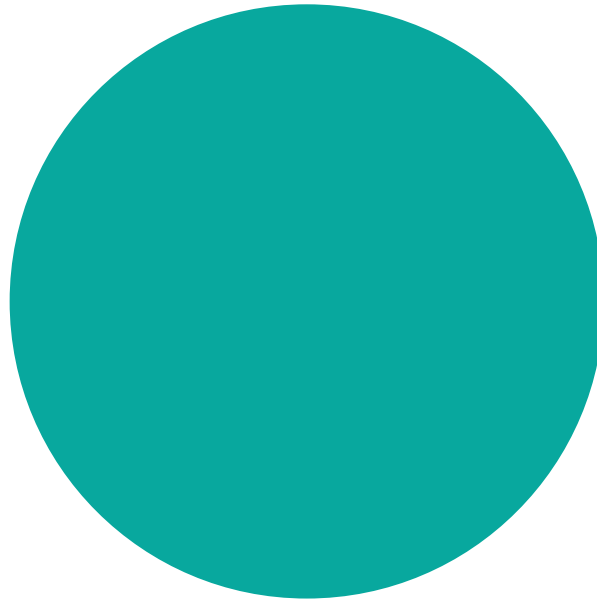
### Apartment

|                 |          |
|-----------------|----------|
| Abbotsford      |          |
| Burnaby         |          |
| Chilliwack      |          |
| Coquitlam       |          |
| Delta           |          |
| Langley         |          |
| Maple Ridge     |          |
| Mission         |          |
| New Westminster | \$5.6M   |
| North Vancouver |          |
| Port Coquitlam  |          |
| Port Moody      |          |
| Richmond        |          |
| Surrey          |          |
| Vancouver       | \$225.7M |
| West Vancouver  | \$65.4M  |
| White Rock      |          |

### Q1 2020 Transactions by Date & Municipality



## Apartment - Q1 2020 Purchaser Profile by Total \$ Volume



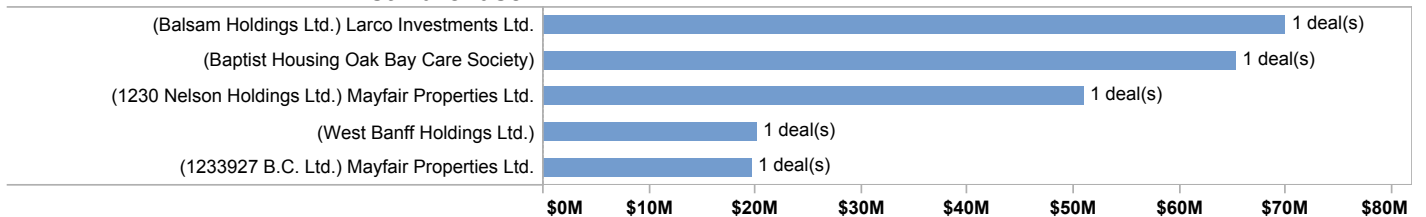
**\$296.6M**

### Purchaser Profile

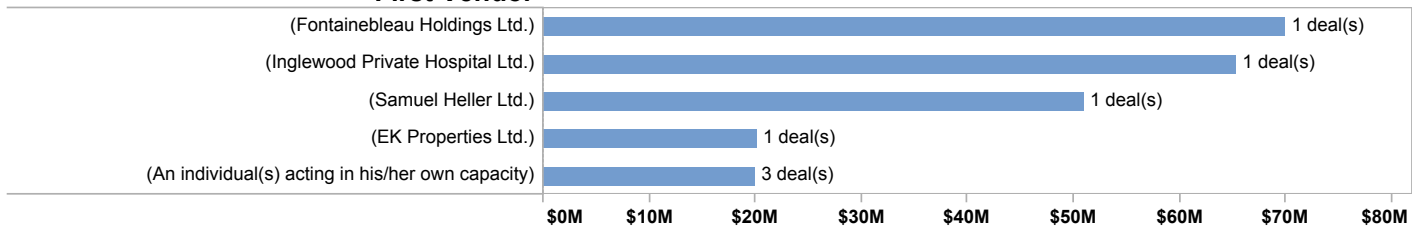
Private Investor - Canadian

## Apartment - Q1 2020 Top Purchasers, Vendors, Lenders

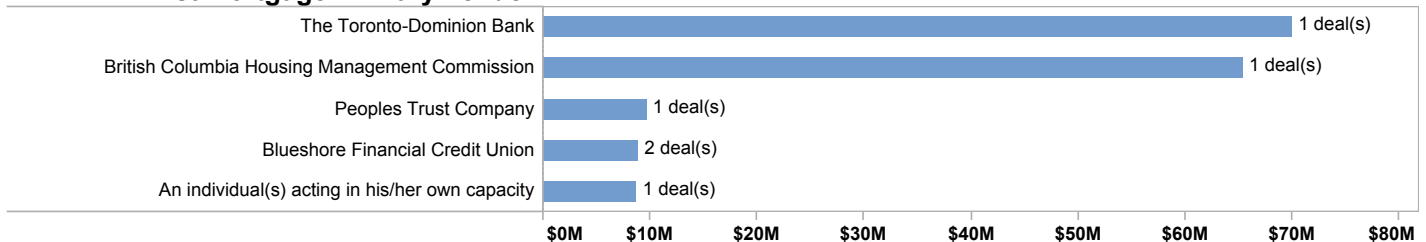
### First Purchaser



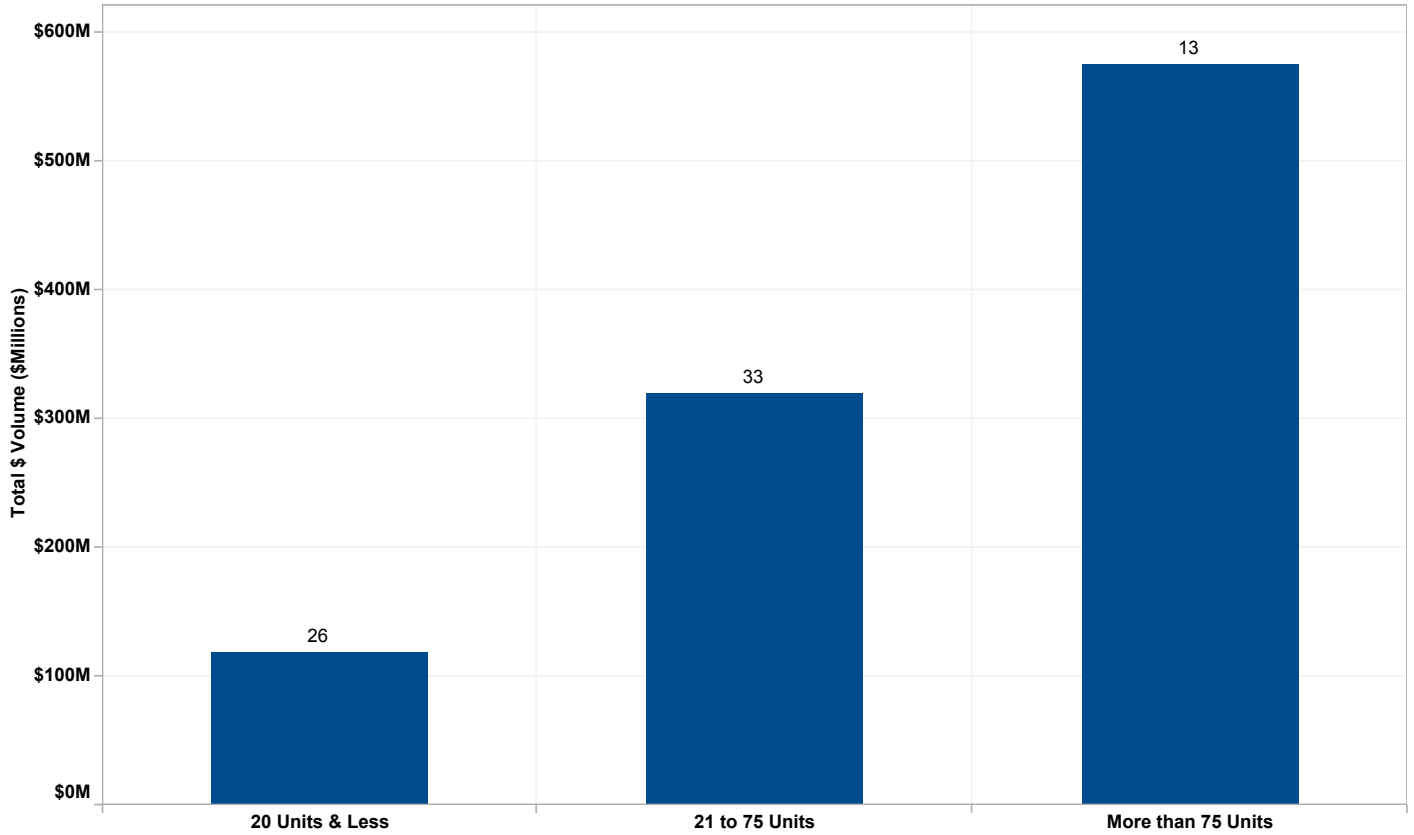
### First Vendor



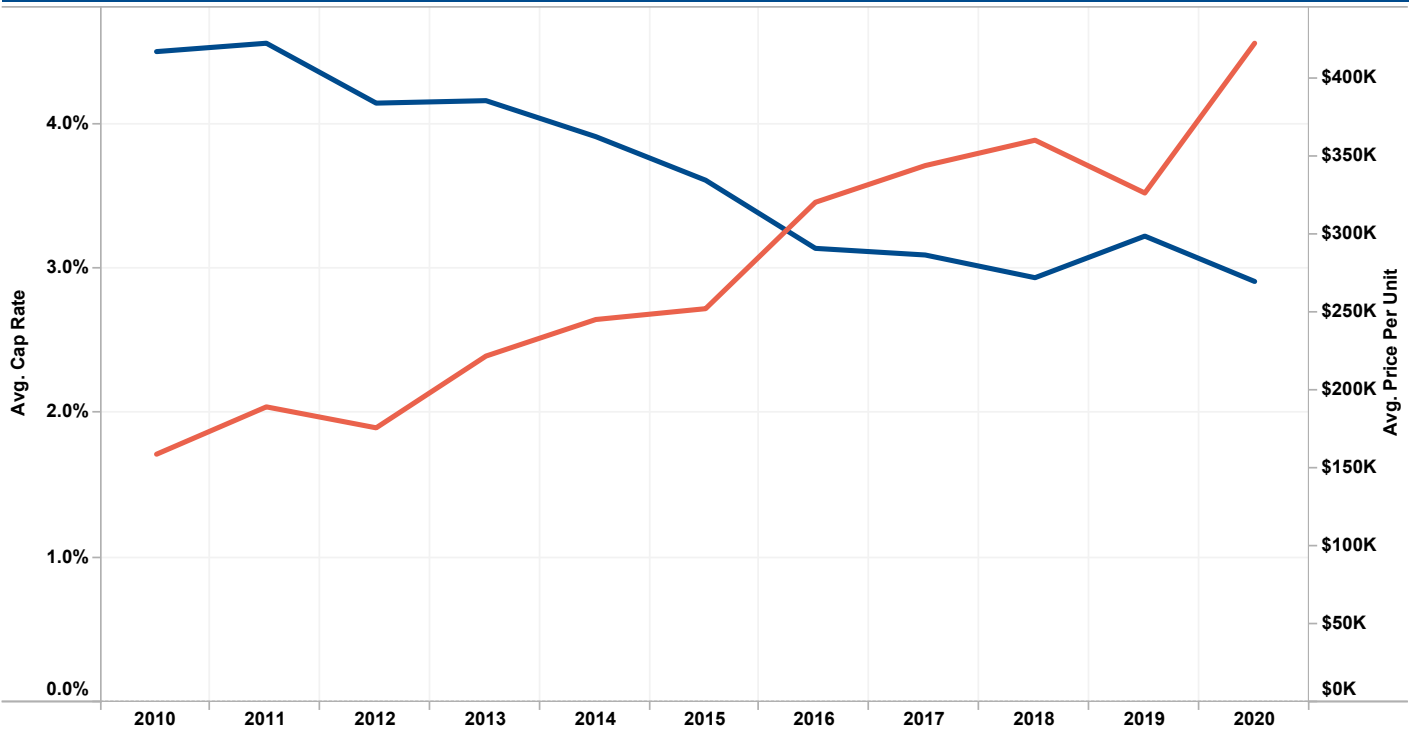
### First Mortgage Primary Lender



### Apartment - \$ Volume & Transactions by Bldg. Size (last 12 mos.)



### Apartment - Avg. Price/Unit vs. Cap Rate

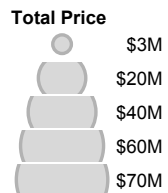
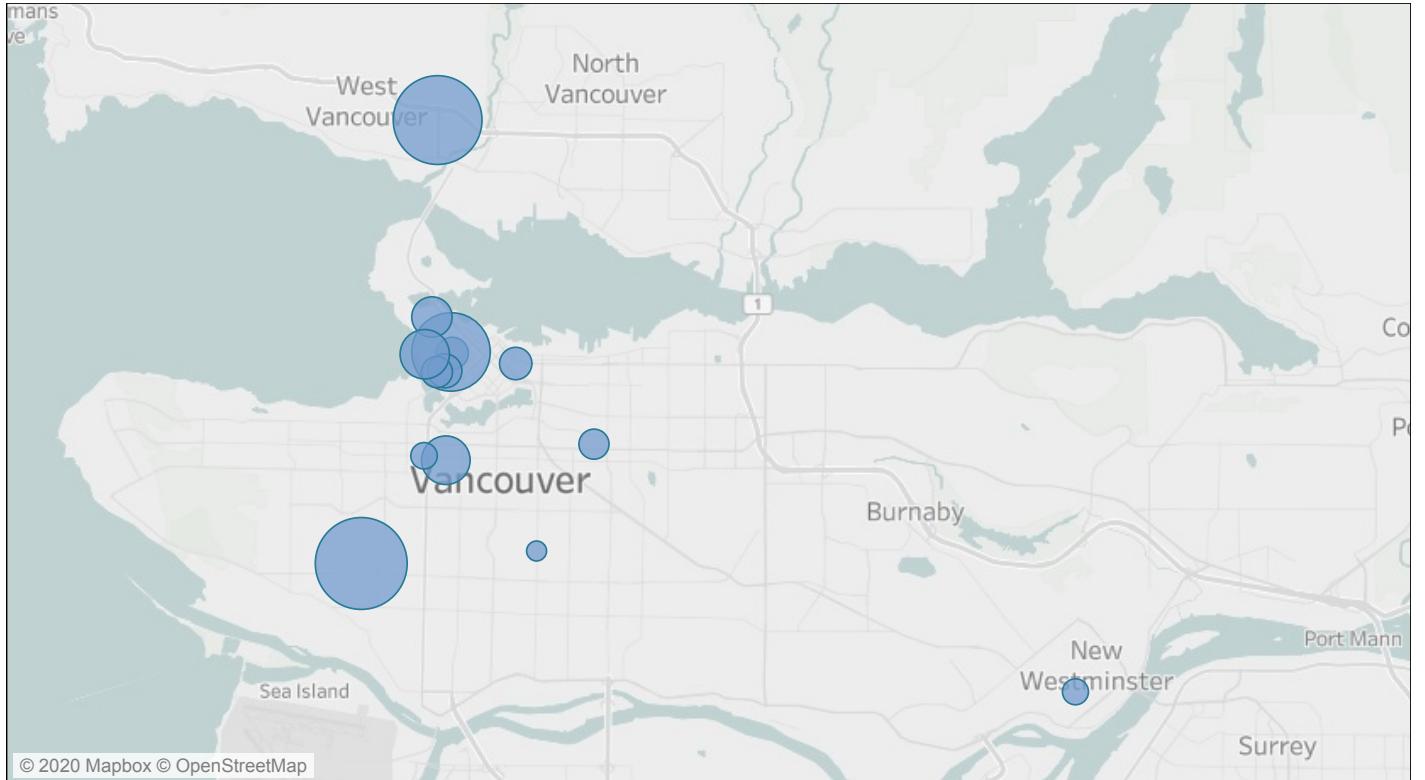


Measure Names  
■ Avg. Cap Rate  
■ Avg. Price Per Unit

## Apartment - Top Transactions Q1 2020

| First Address         | Municipality   | Number of Units | Total Price  | Price Per Unit | Sale Type |
|-----------------------|----------------|-----------------|--------------|----------------|-----------|
| 5455 Balsam Street    | Vancouver      | 87              | \$70,000,000 | \$804,598      | Market    |
| 725 Inglewood Avenue  | West Vancouver | 230             | \$65,352,127 | \$284,140      | Market    |
| 1230 Nelson Street    | Vancouver      | 107             | \$51,000,000 | \$476,636      | Market    |
| 1555 Harwood Street   | Vancouver      | 41              | \$20,200,000 | \$492,683      | Market    |
| 1265 West 13th Avenue | Vancouver      | 44              | \$19,600,000 | \$445,455      | Market    |

## Apartment - Q1 2020 Transactions



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