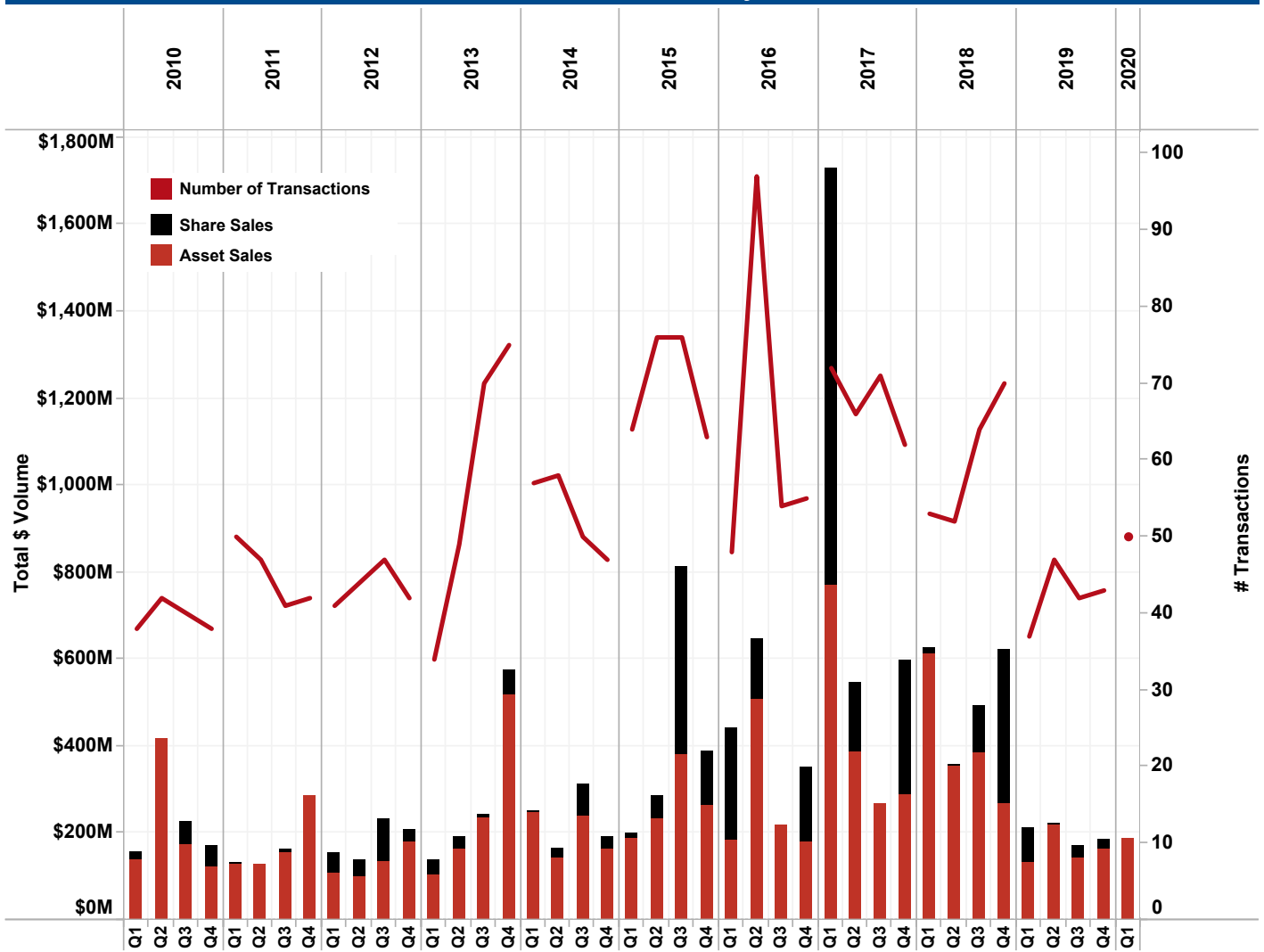

Greater Vancouver Area Retail

Commercial Q1 2020 Statistics

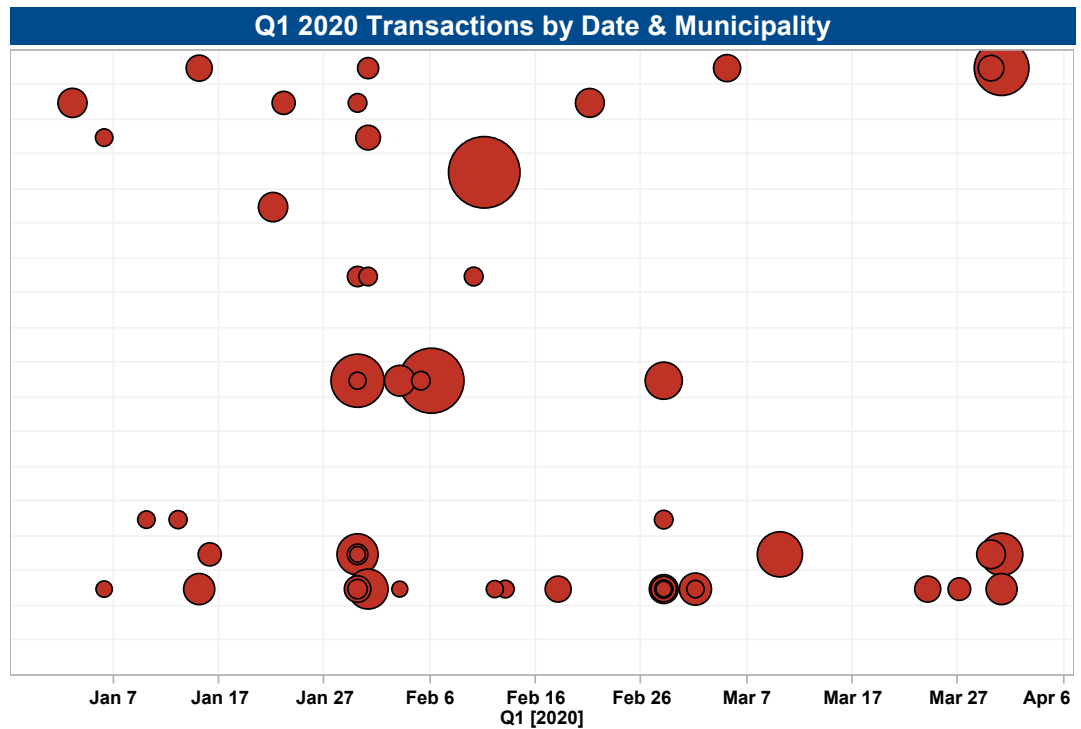
Data as of March 31, 2020



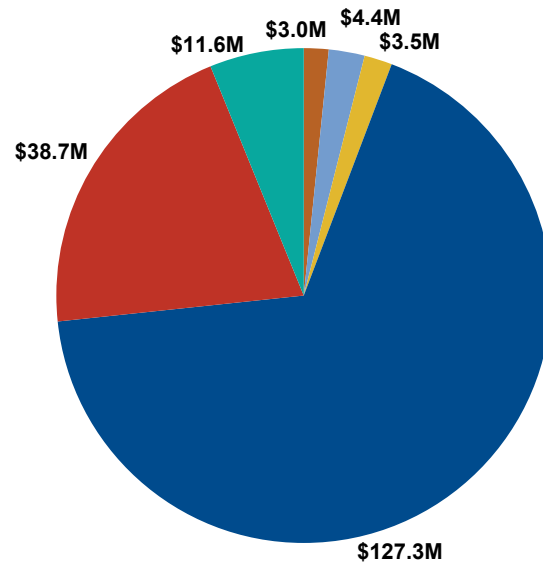
Retail - Total Price & Transactions by Year & Quarter



Retail	
Abbotsford	\$22.7M
Burnaby	\$10.6M
Chilliwack	\$3.8M
Coquitlam	\$21.2M
Delta	\$3.6M
Langley	
Maple Ridge	\$4.6M
Mission	
New Westminster	
North Vancouver	\$41.4M
Pitt Meadows	
Port Coquitlam	
Port Moody	
Richmond	\$4.0M
Surrey	\$31.2M
Vancouver	\$45.4M
West Vancouver	
White Rock	



Retail - Q1 2020 Purchaser Profile by Total \$ Volume

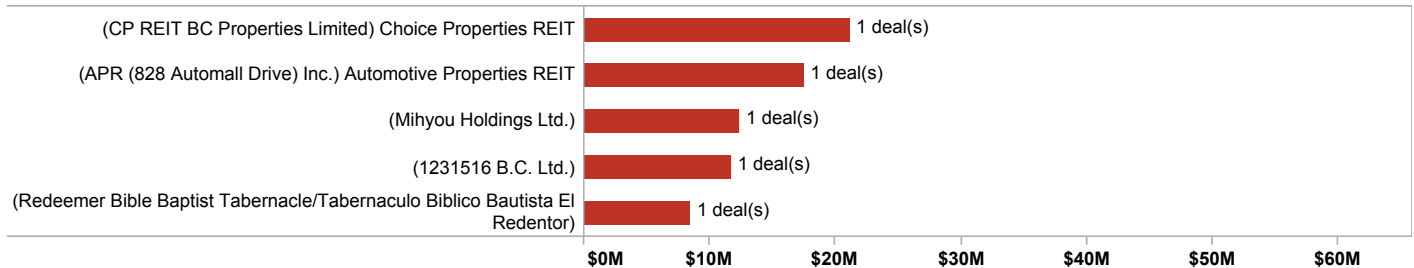


Purchaser Profile

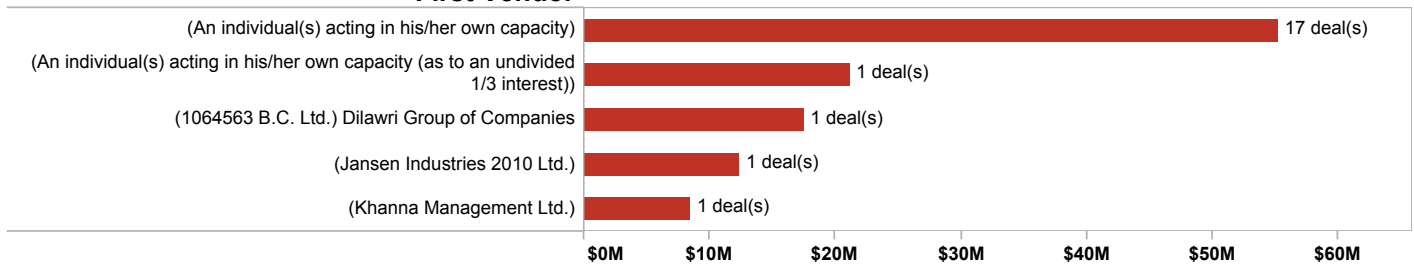


Retail - Q1 2020 Top Purchasers, Vendors, Lenders

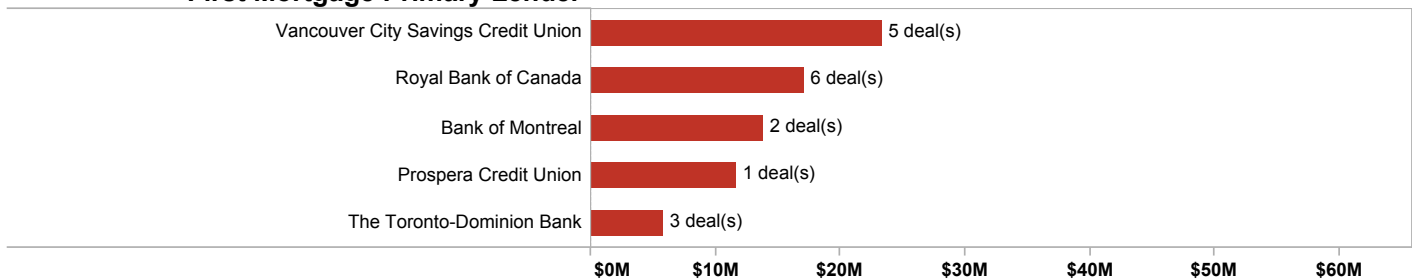
First Purchaser



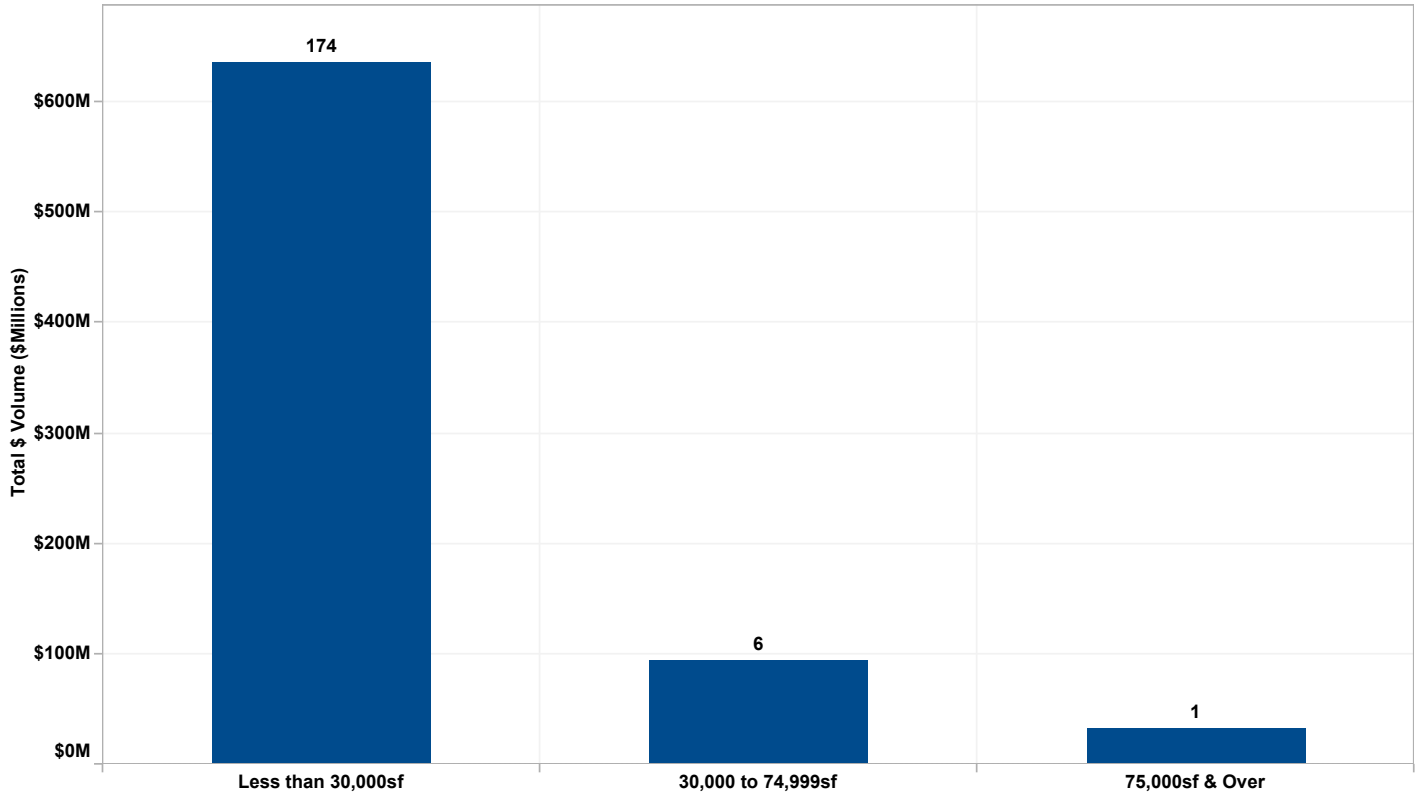
First Vendor



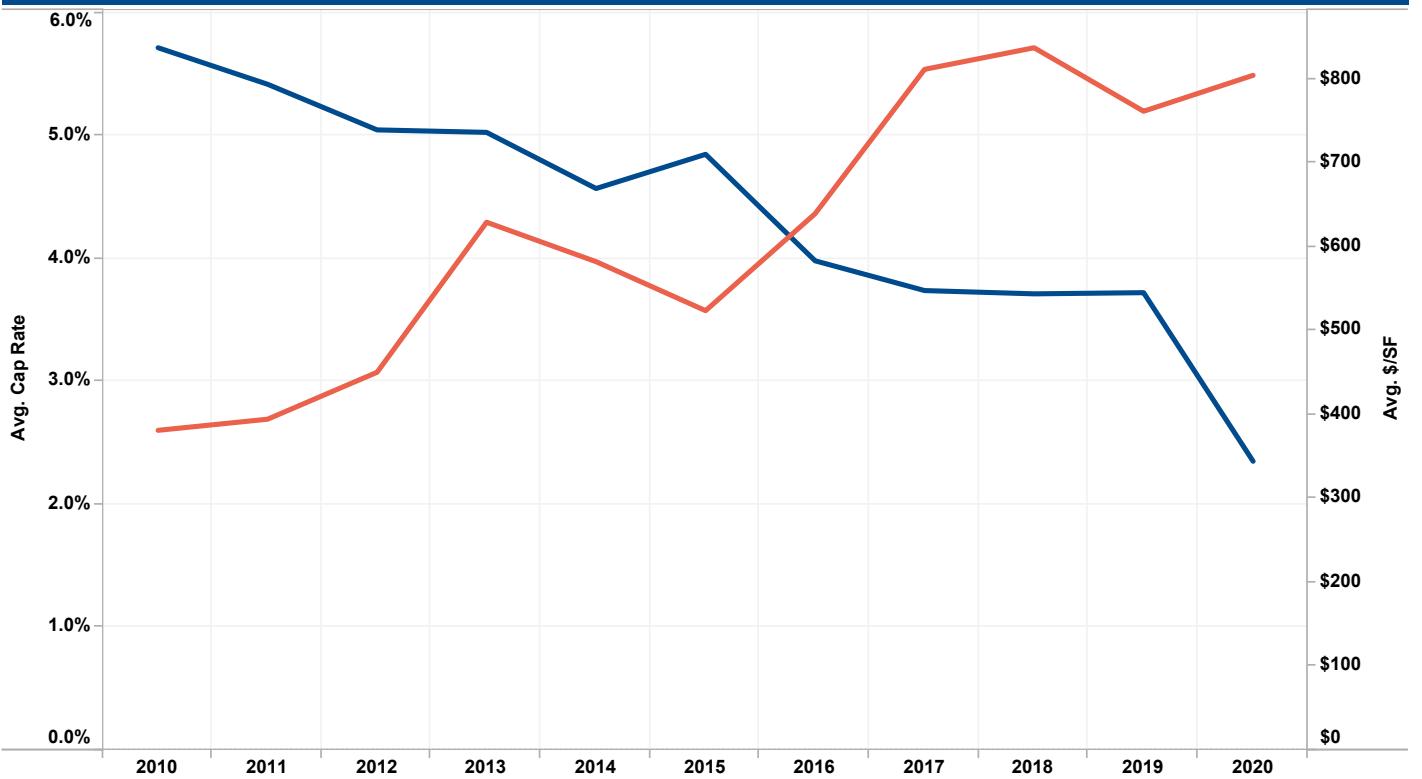
First Mortgage Primary Lender



Retail - \$ Volume & Transactions by Bldg. Size (last 12 mos.)



Retail - Avg. \$/SF vs. Cap Rate



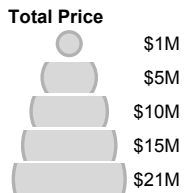
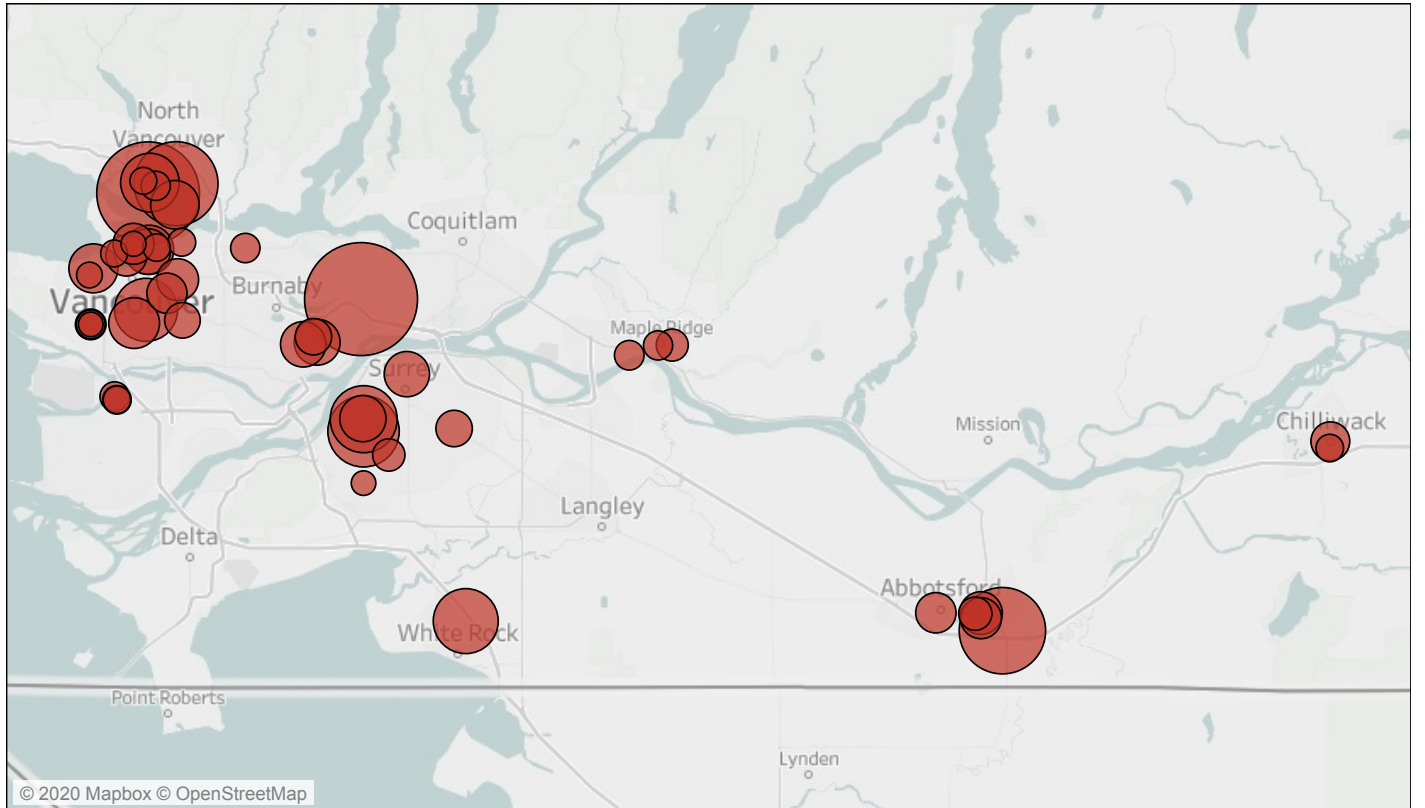
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

Retail - Top Transactions Q1 2020

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
465 North Road	Coquitlam	\$21,150,000	9,397	\$2,251	Market
828 Automall Drive	North Vancouver	\$17,500,000	18,570	\$942	Market
2047 Sumas Way	Abbotsford	\$12,379,000	14,780	\$838	Market
1452 Lonsdale Avenue	North Vancouver	\$11,700,000	13,000	\$900	Market
8910 120th Street	Surrey	\$8,450,000	14,304	\$591	Market

Retail - Q1 2020 Transactions



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