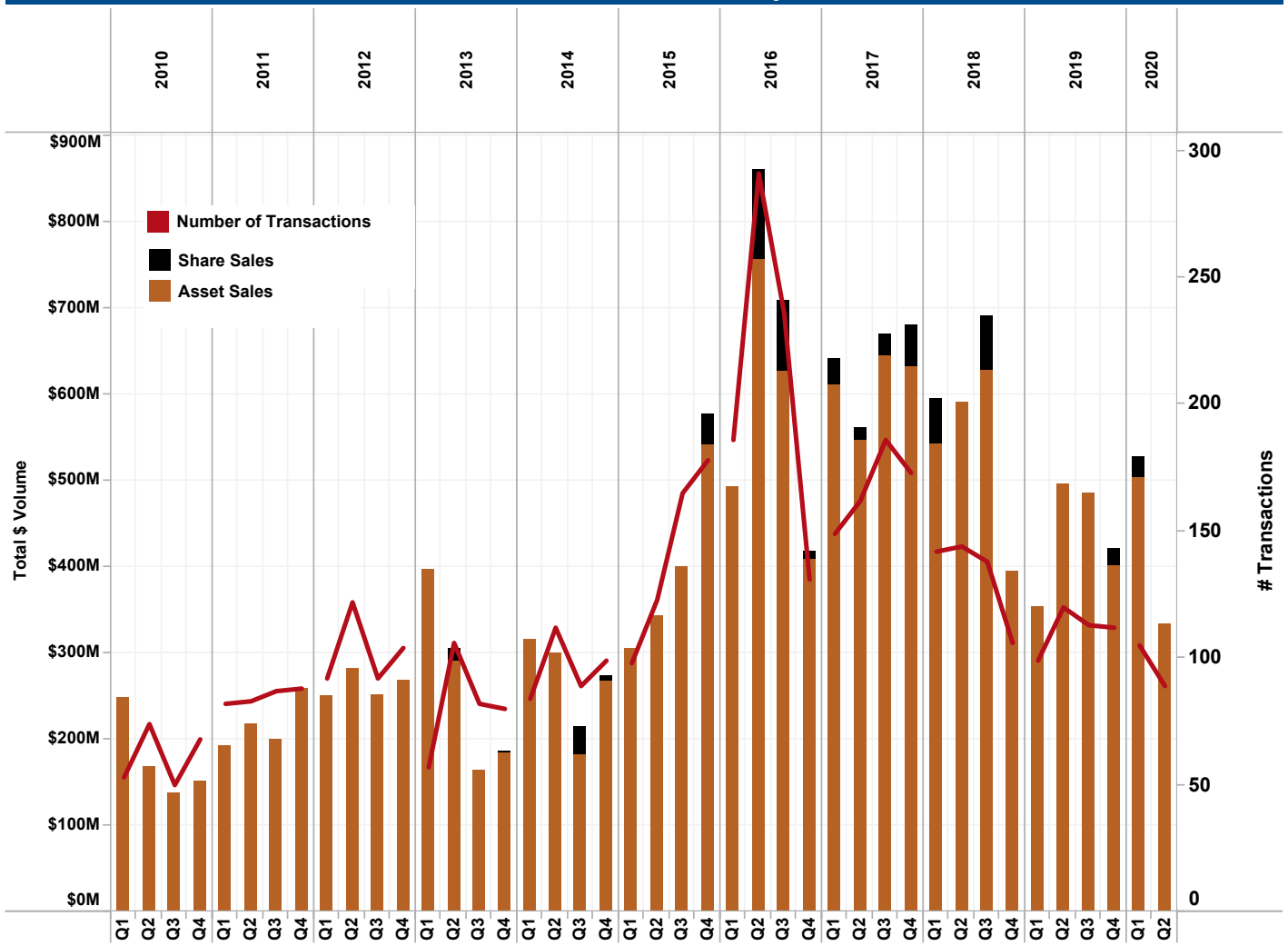

Greater Vancouver Area ICI Land Commercial Q2 2020 Statistics

Data as of June 30, 2020



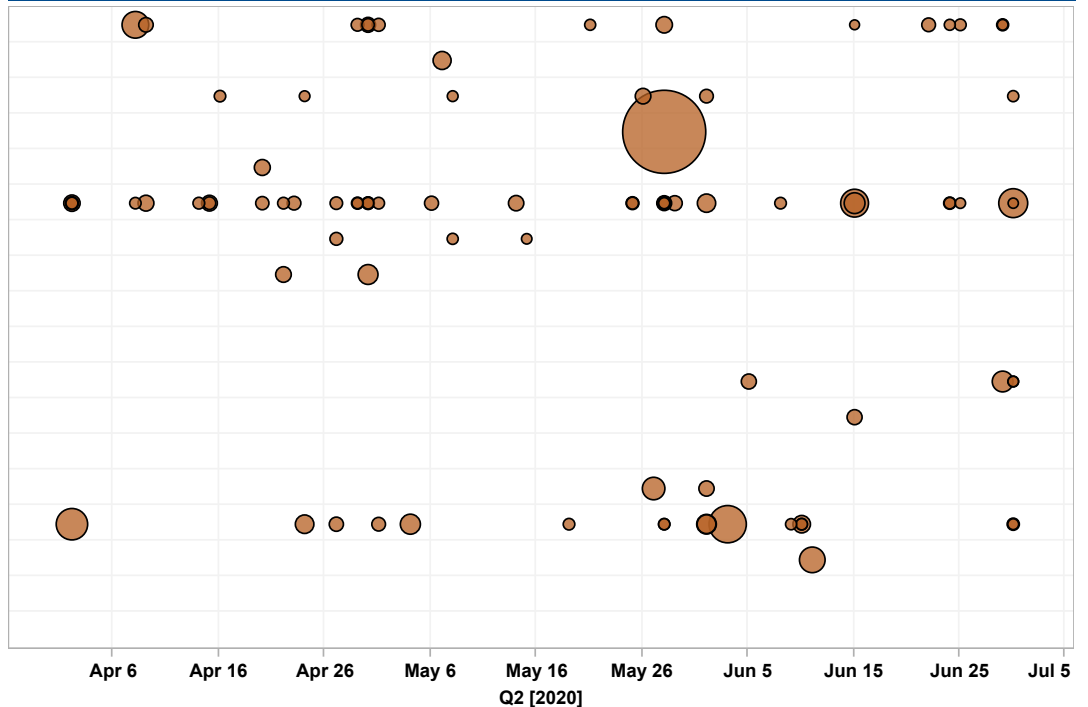
ICI Land - Total Price & Transactions by Year & Quarter



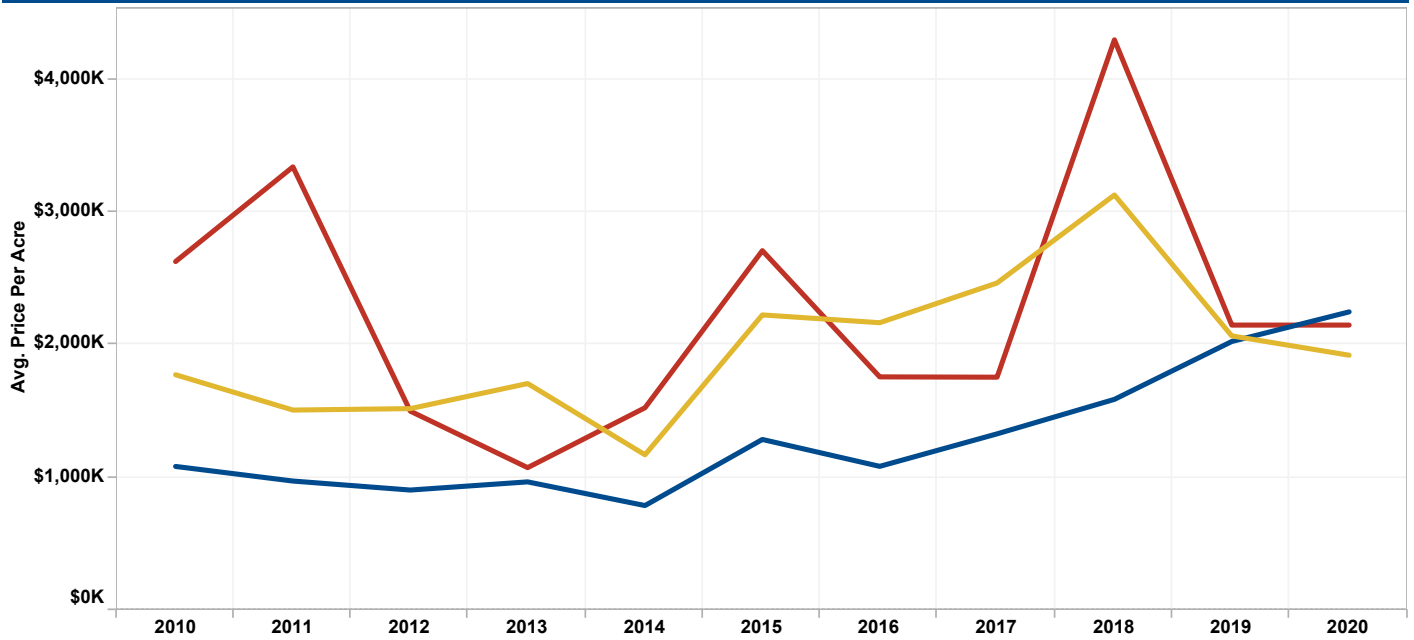
ICI Land

Abbotsford	\$33.5M
Burnaby	\$3.9M
Chilliwack	\$10.9M
Coquitlam	\$82.5M
Delta	\$3.0M
Langley	\$91.1M
Maple Ridge	\$4.7M
Mission	\$7.6M
New Westminster	
North Vancouver	
Pitt Meadows	\$10.6M
Port Coquitlam	\$2.7M
Port Moody	
Richmond	\$8.8M
Surrey	\$66.8M
Vancouver	\$7.9M
West Vancouver	
White Rock	

Q2 2020 Transactions by Date & Municipality



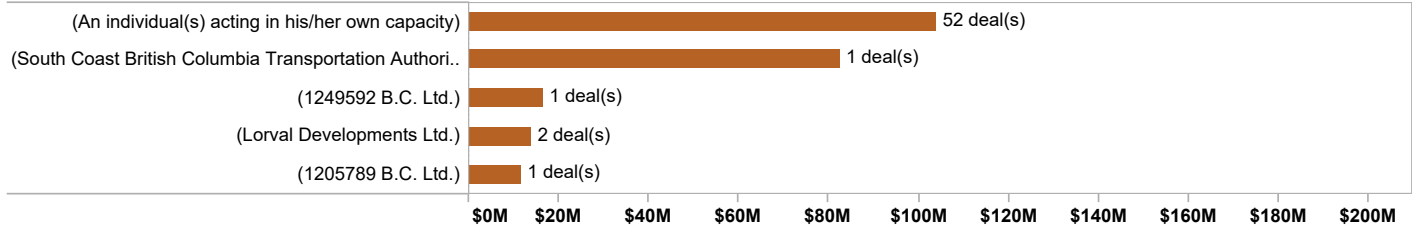
ICI Land - Avg. Price/Acre by Year & land Use (to Q2 2020)



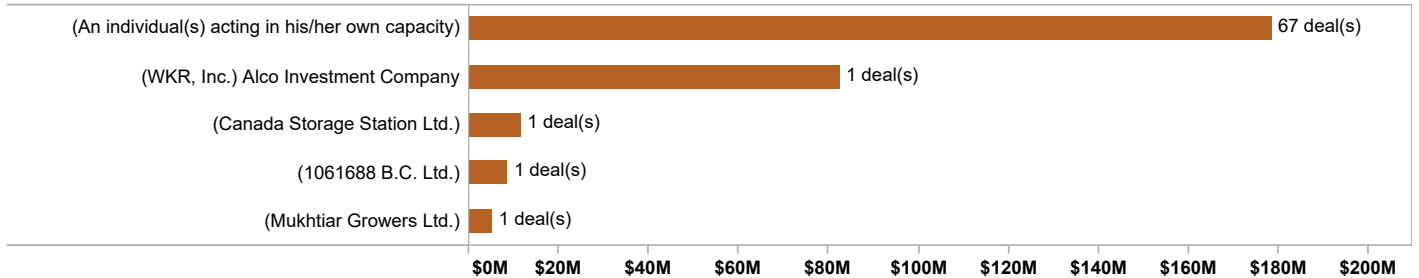
ICI Land Use
■ Commercial & Office
■ Industrial
■ Retail

ICI Land - Q2 2020 Top Purchasers, Vendors, Lenders

First Purchaser



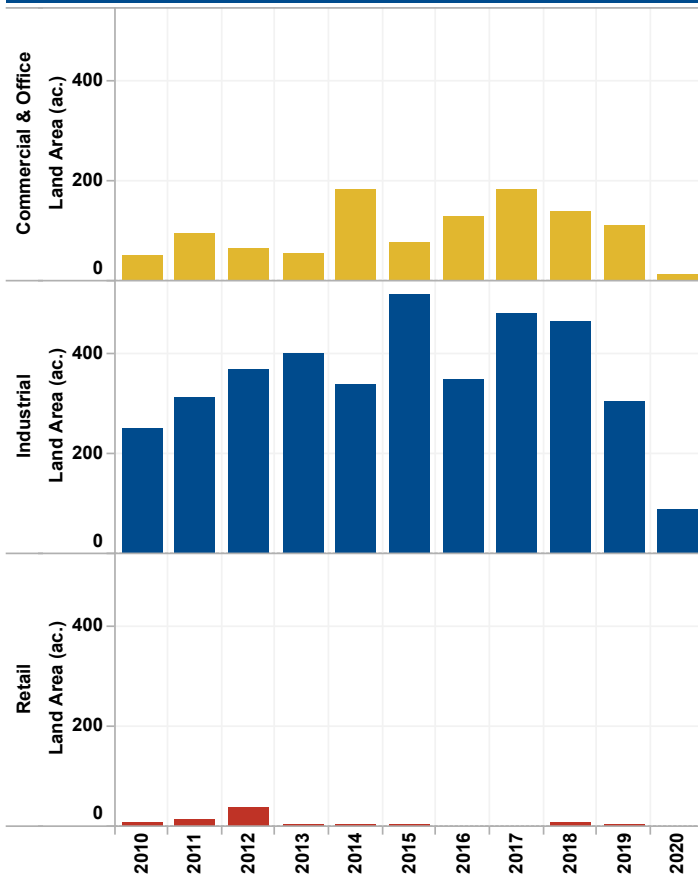
First Vendor



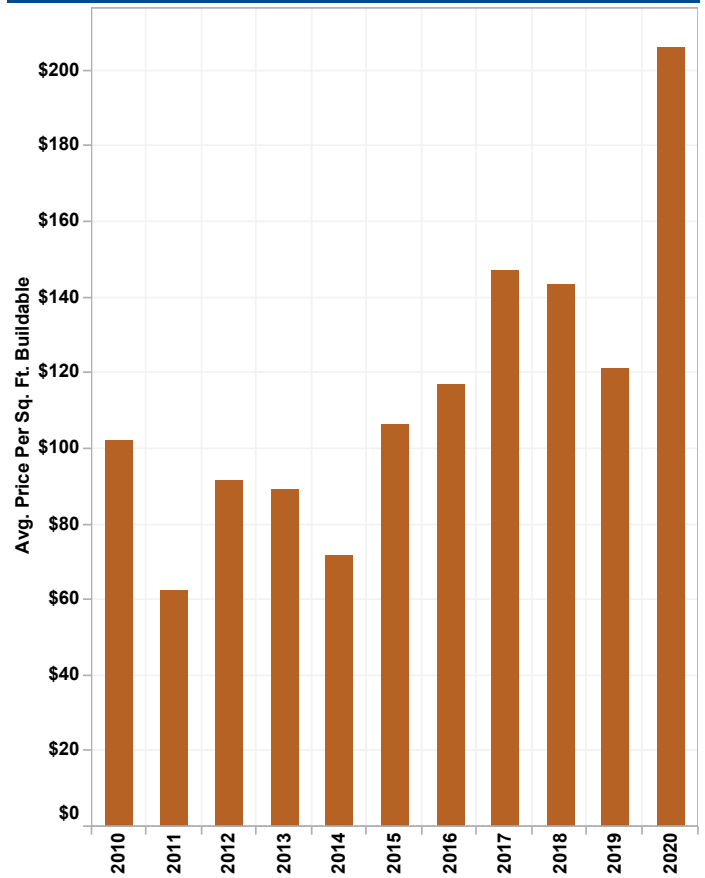
First Mortgage Primary Lender



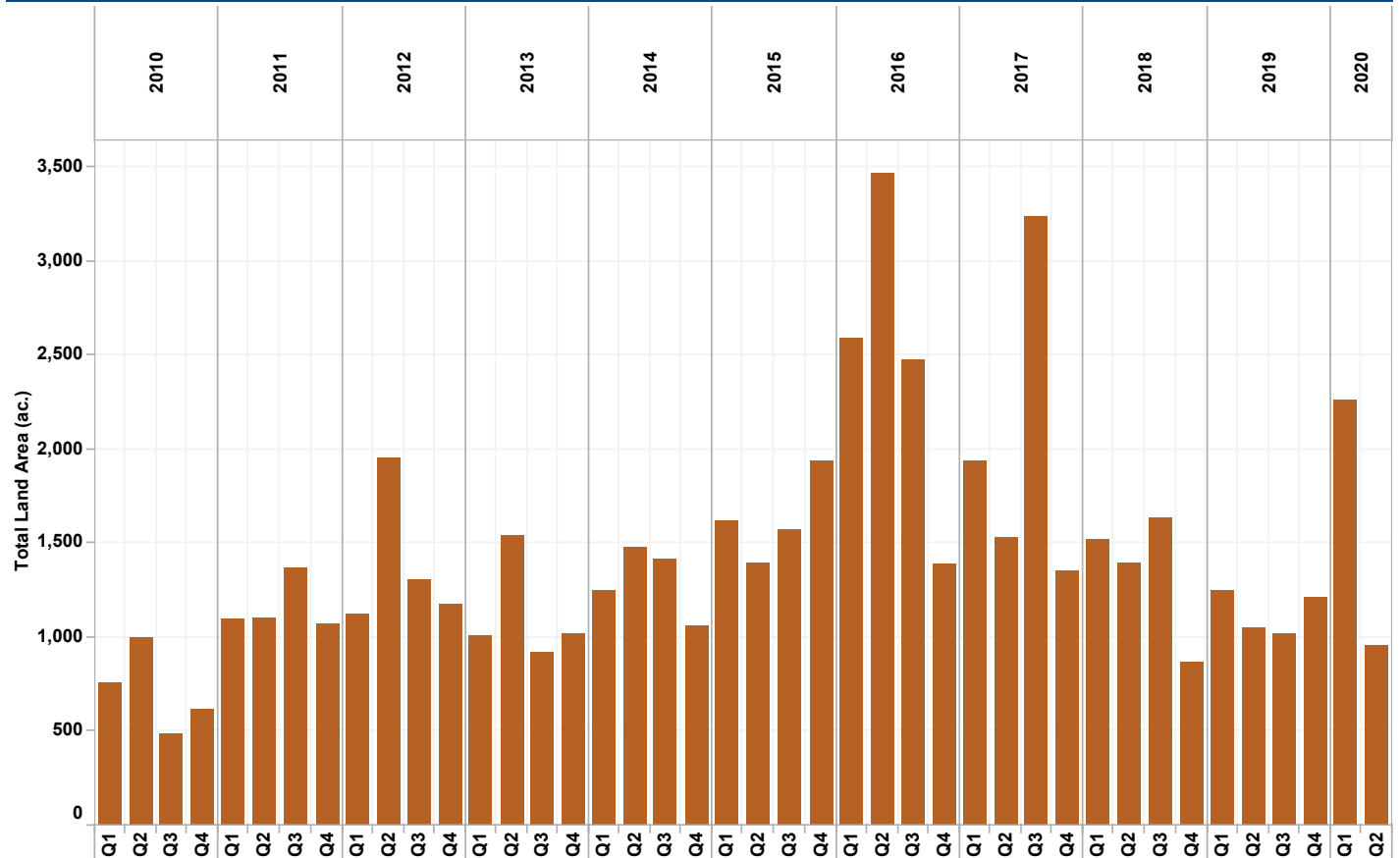
ICI Land - Total Acres by Land Use to Q2'20



ICI Land - Avg. \$/SF Buildable



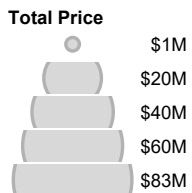
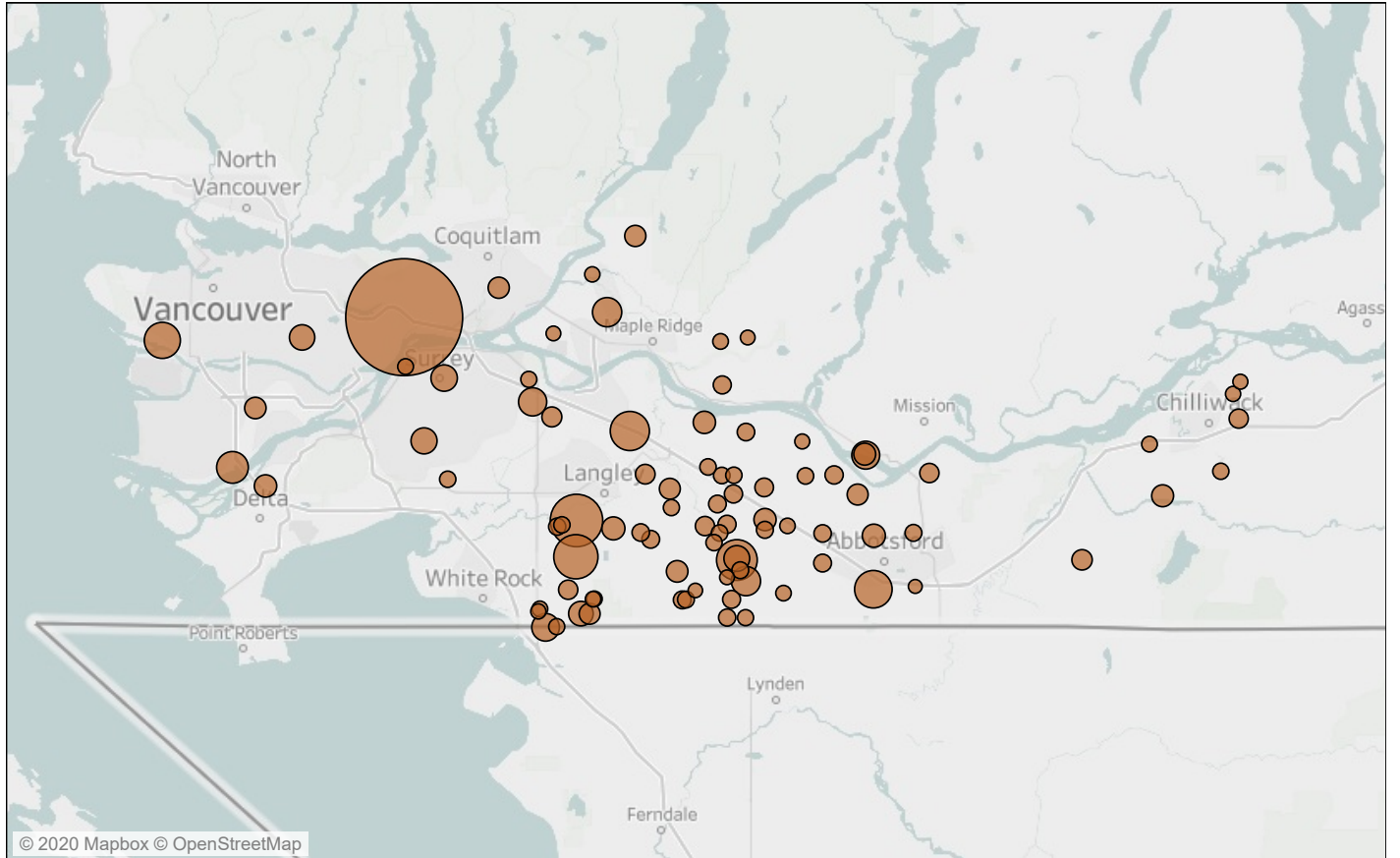
Total Acreage by Quarter



ICI Land - Top Transactions Q2 2020

First Address	Municipality	Total Price	Price Per Acre	ICI Land Use	Sale Type
225 North Road	Coquitlam	\$82,500,000	\$3,082,038	Infrastructure	Market
4552 192nd Street	Surrey	\$16,600,000	\$216,008	Agricultural	Market
2974 192nd Street	Surrey	\$11,800,000	\$2,360,000	Industrial	Market
26035 28th Avenue	Langley	\$10,000,000	\$2,055,076	Industrial	Market
21476 83rd Avenue	Langley	\$9,250,000	\$3,700,000	Industrial	Market

ICI Land - Q2 2020 Transactions



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