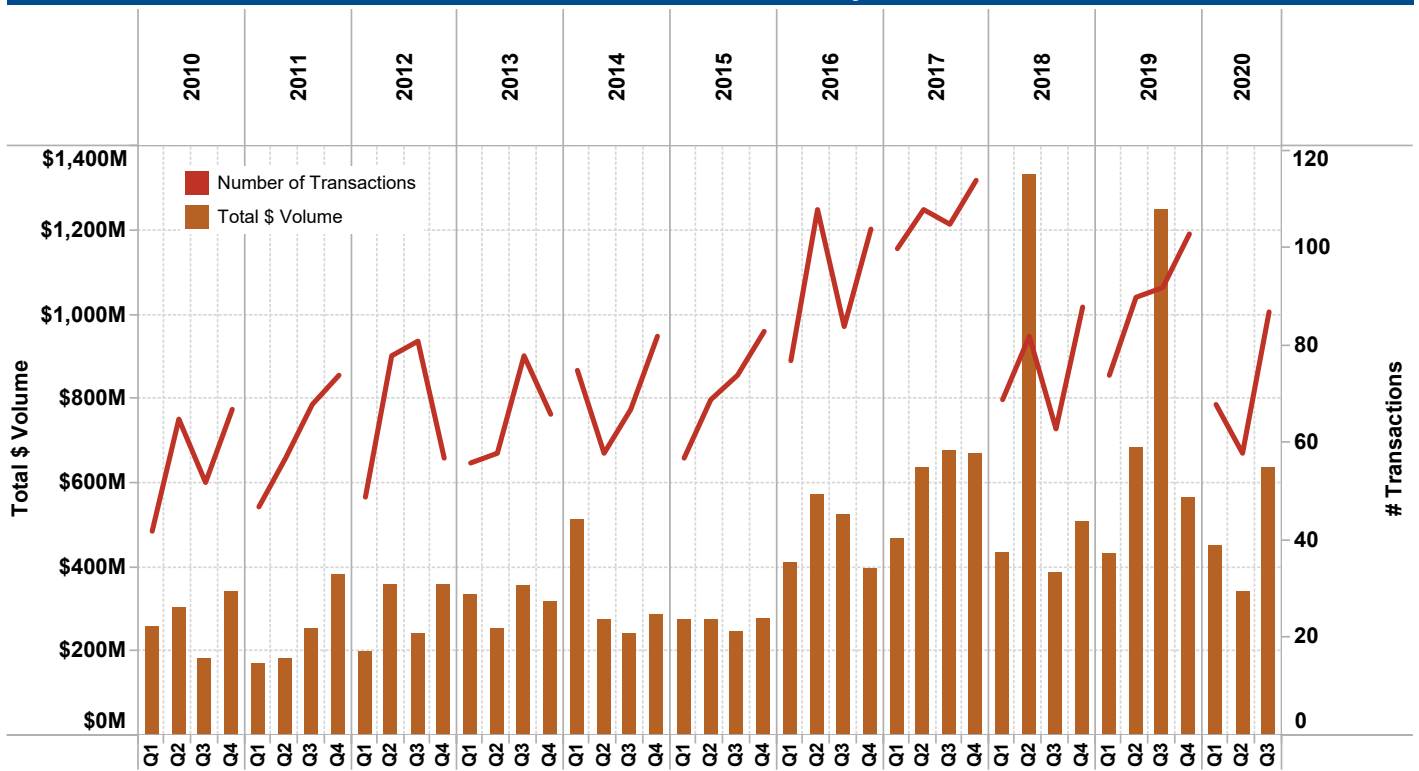

Greater Toronto Area ICI Land Commercial Q3 2020 Statistics

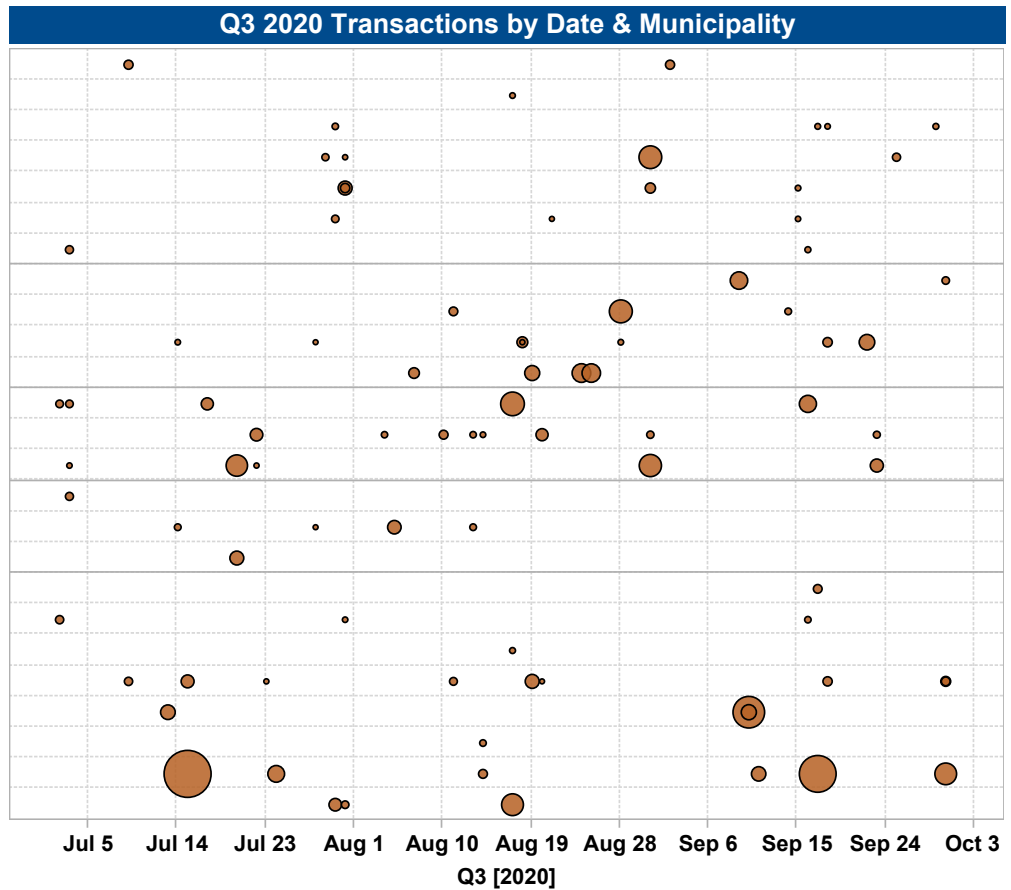
Data as of September 30, 2020



ICI Land - Total Price & Transactions by Year & Quarter



ICI Land		
Durham	Ajax	\$6.8M
	Brock	\$1.3M
	Clarington	\$5.8M
	Oshawa	\$27.1M
	Pickering	\$17.1M
	Uxbridge	\$4.5M
	Whitby	\$4.1M
Halton	Burlington	\$14.8M
	Halton Hills	\$26.6M
	Milton	\$23.0M
	Oakville	\$42.1M
Peel	Brampton	\$45.8M
	Caledon	\$24.6M
	Mississauga	\$48.3M
Toronto	Etobicoke	\$2.6M
	Old Toronto	\$12.2M
	York	\$7.9M
York	Aurora	\$3.1M
	East Gwillimbury	\$5.7M
	Georgina	\$1.5M
	King	\$32.8M
	Markham	\$59.1M
	Newmarket	\$1.8M
	Vaughan	\$188.5M
	Whitchurch-Stouffville	\$28.4M

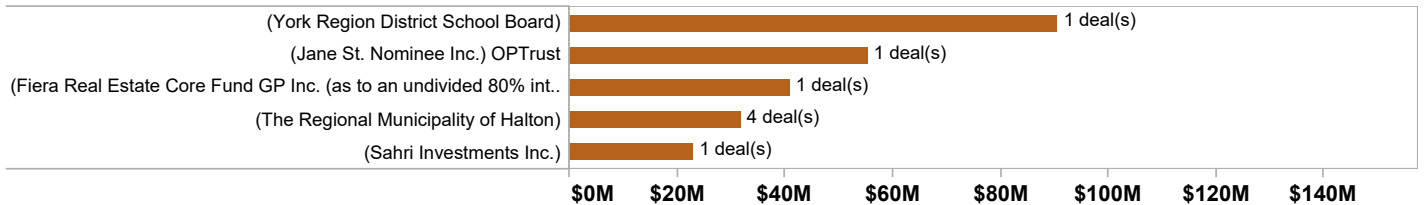


ICI Land - Avg. Price/Acre by Land Use and Property Size (last 12 mos.)

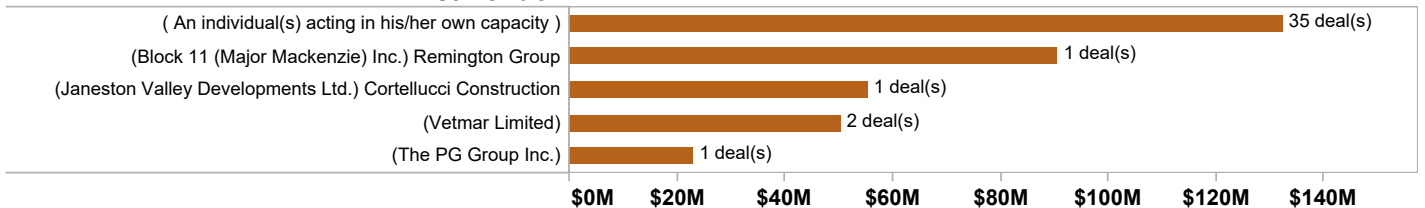
Region	Municipality	2 to 6 ac.			6 to 10 ac.		10 ac. & over		
		Commercial & Office	Industrial	Retail	Commercial & Office	Industrial	Commercial & Office	Industrial	Retail
Durham	Ajax	\$358,852		\$1,124,737			\$593,447		
	Oshawa	\$365,277	\$673,934		\$159,898				
	Pickering	\$663,822							
	Whitby	\$608,329	\$693,363				\$264,974	\$365,256	
Halton	Burlington		\$1,369,236						
	Halton Hills		\$542,662			\$1,042,644		\$544,104	
	Milton		\$706,977			\$412,986			
	Oakville	\$955,091	\$1,252,319				\$733,243	\$1,420,520	
Peel	Brampton	\$2,178,114	\$1,781,339				\$1,262,451	\$1,256,734	\$1,147,508
	Caledon		\$1,907,379			\$452,620	\$308,511	\$242,249	
	Mississauga		\$3,043,694			\$2,377,164		\$1,211,729	
Toronto	Etobicoke		\$1,043,347						
	Old Toronto		\$1,170,056						
	Scarborough		\$1,306,165		\$928,451		\$2,195,358	\$1,296,717	
York	Aurora	\$812,900	\$727,870						
	East Gwillimbury		\$702,533					\$113,924	
	King		\$998,222						
	Markham	\$3,112,213	\$1,497,408				\$164,049	\$1,231,886	
	Richmond Hill		\$769,513						
	Vaughan	\$4,235,177	\$830,863			\$1,657,516	\$548,760	\$1,476,951	
	Whitchurch-Stouffville		\$1,117,418					\$224,522	\$282,306

ICI Land - Q3 2020 Top Purchasers, Vendors, Lenders

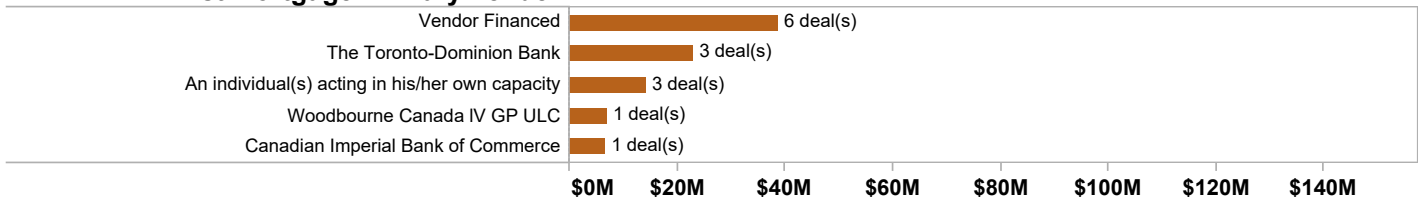
First Purchaser



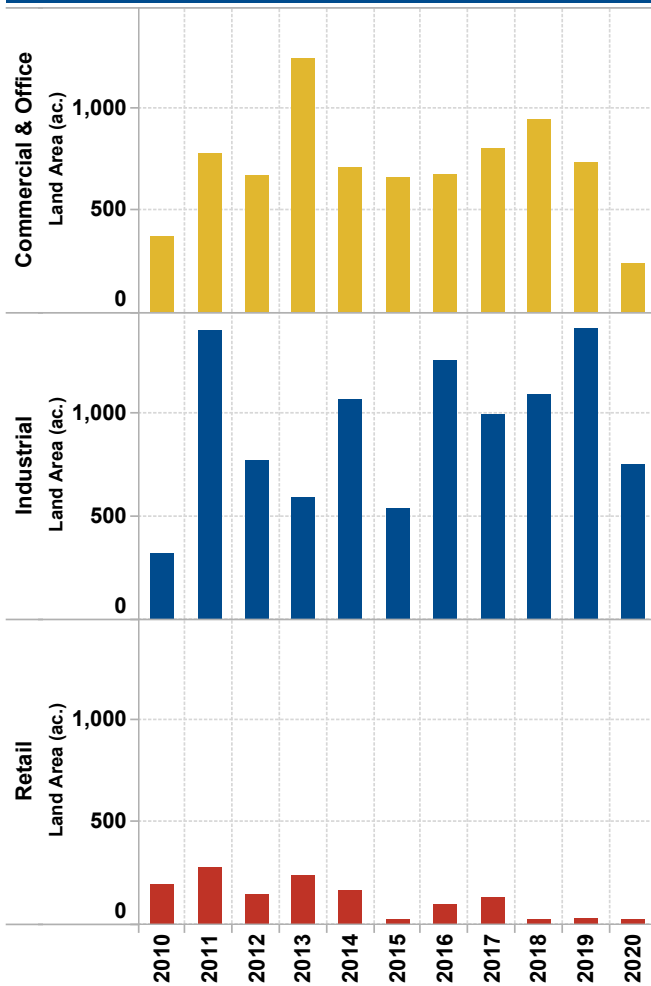
First Vendor



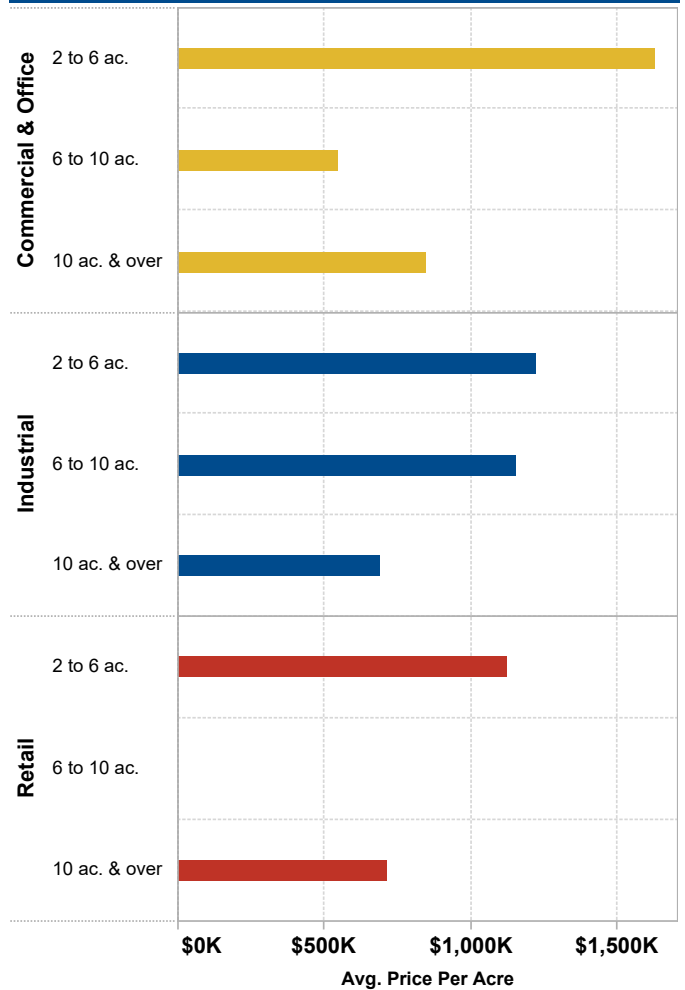
First Mortgage Primary Lender



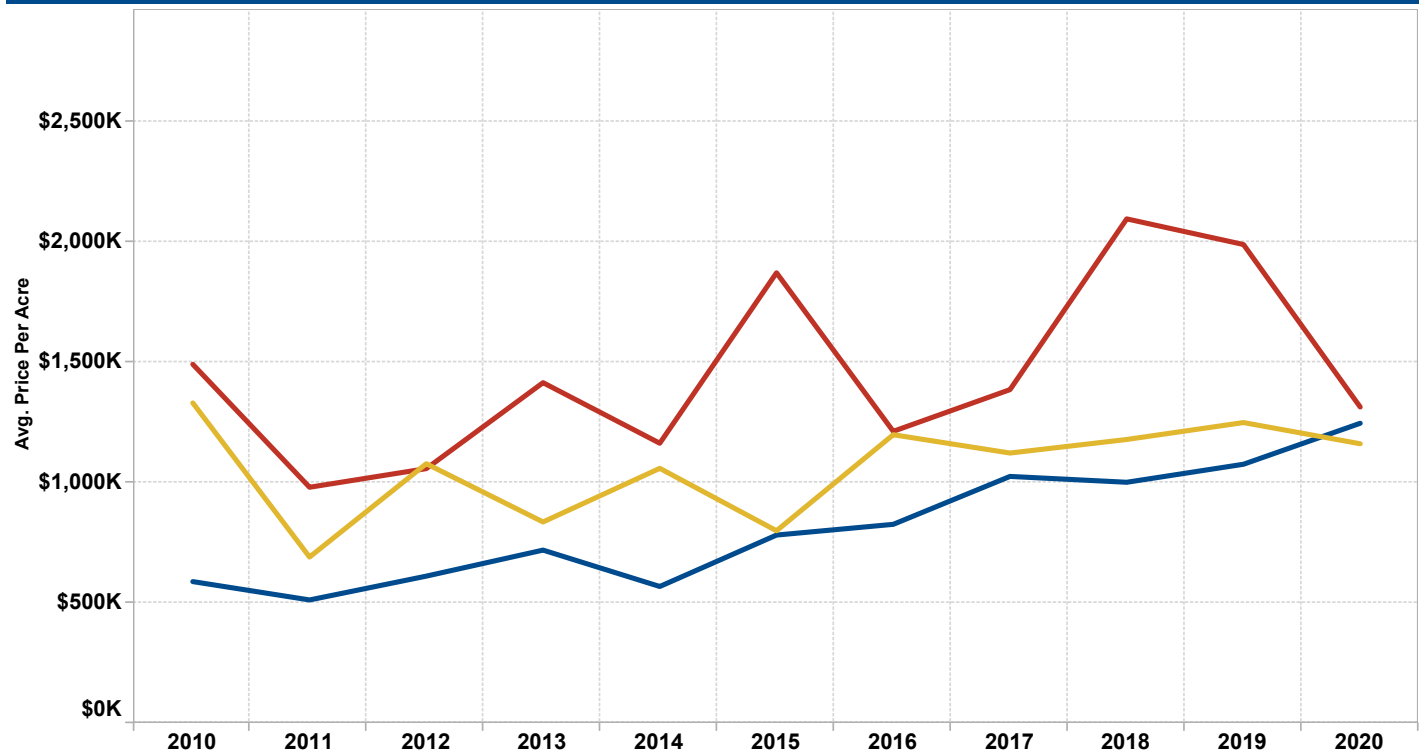
ICI Land - Total Acres by Land Use to Q3'20



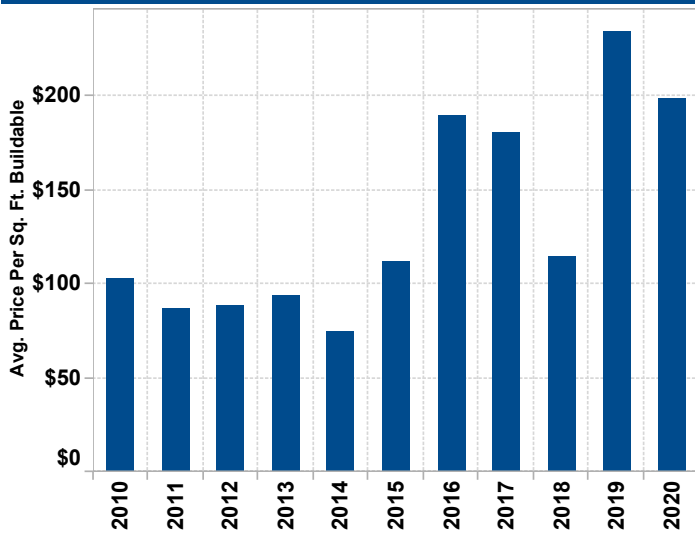
Avg. \$/Acre by Land Use (last 12 mos.)



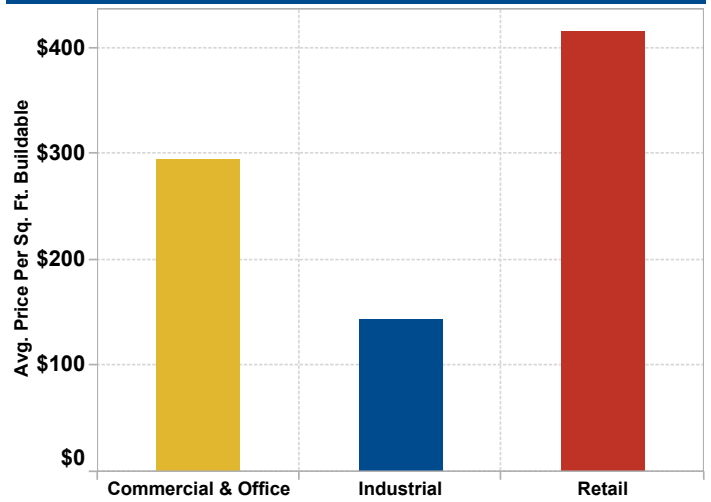
ICI Land - Avg. Price/Acre by Year & Land Use (to Q3 2020)



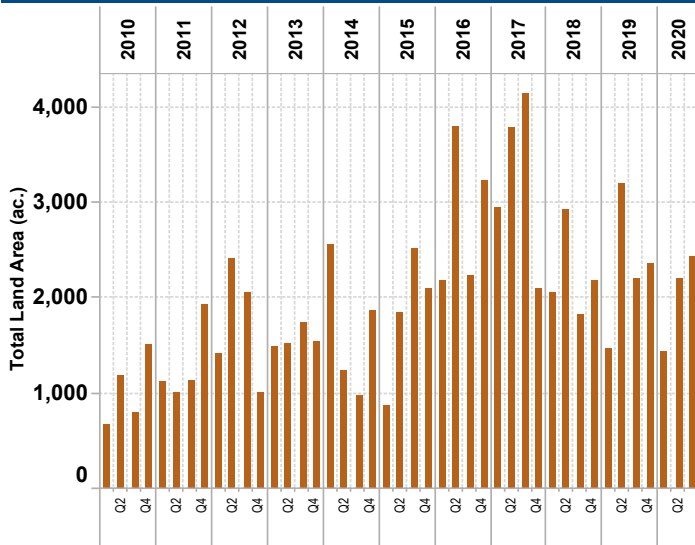
ICI Land - Avg. \$/SF Buildable



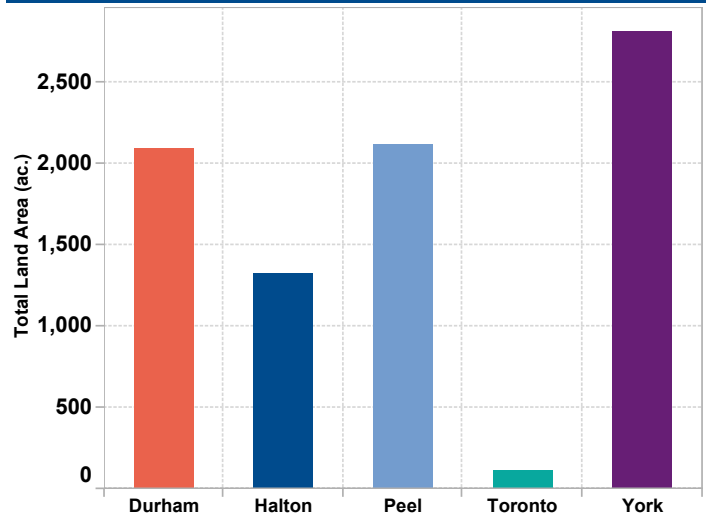
Avg. \$/SF Buildable by Land Use (last 12 mos.)



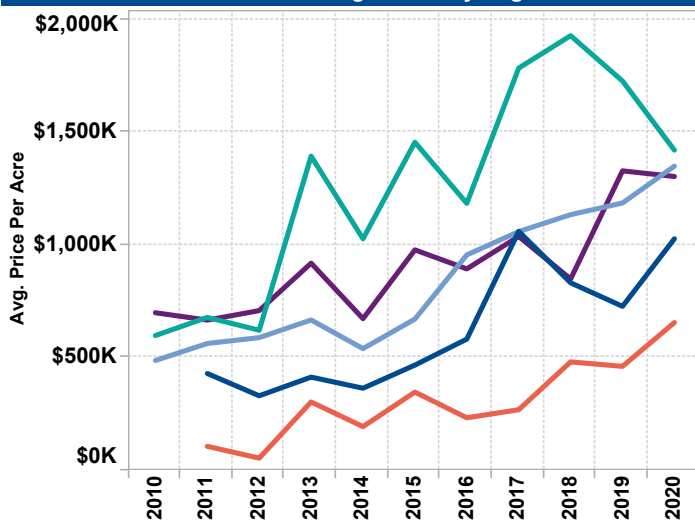
Total Acreage by Quarter



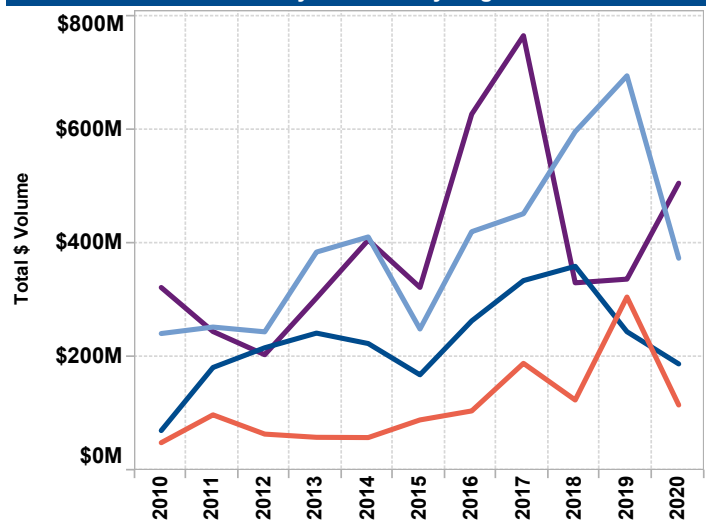
Total Acres by Region (last 12 mos.)



Industrial Land - Avg. \$/Acre by Region



Total Yearly \$ Volume by Region



Region

Durham

Halton

Peel

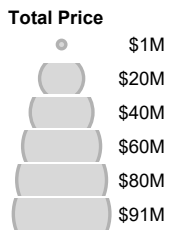
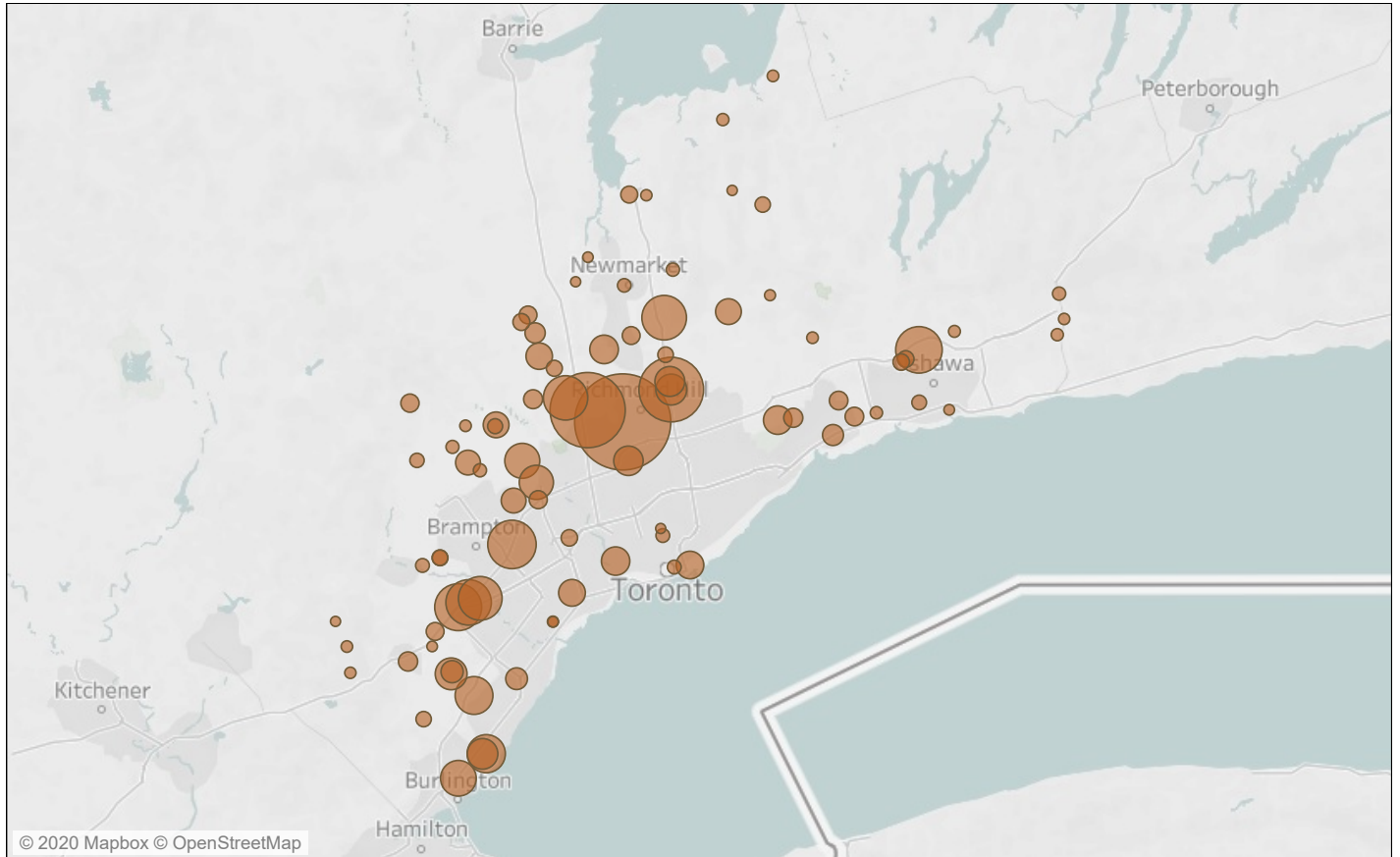
Toronto

York

ICI Land - Top Transactions Q3 2020

First Address	Municipality	Total Price	Price Per Acre	% Transferred	ICI Land Use
Major Mackenzie Drive West	Vaughan	\$90,575,000	\$4,839,184 /ac.	100%	Institutional
11260 Jane Street	Vaughan	\$55,428,600	\$548,760 /ac.	100%	Commercial
Woodbine Avenue	Markham	\$40,929,110	n/a	100%	Commercial
Dixie Road	Brampton	\$23,000,000	\$1,717,443 /ac.	100%	Industrial
7869 Tenth Line	Halton Hills	\$21,600,000	\$999,907 /ac.	100%	Industrial

ICI Land - Q3 2020 Transactions



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